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June 1, 2026

**VIA ELECTRONIC MAIL ONLY (dpu.efiling@mass.gov)**

Peter A. Ray, Secretary  
Commonwealth of Massachusetts  
Department of Public Utilities  
One South Station  
Boston, MA 02110

Re: Cape Light Compact JPE, D.P.U. 26-63  
2025 Energy Efficiency and Decarbonization Plan-Year Report

Dear Secretary Ray:

On behalf of the Cape Light Compact JPE (the “Compact”), enclosed is the Compact’s 2025 Energy Efficiency and Decarbonization Plan-Year Report for filing with the Department of Public Utilities (the “Department”).<sup>1</sup> Plan Year 2025 was the first year of implementation under the *2025-2027 Massachusetts Joint Statewide Electric and Gas Three-Year Energy Efficiency and Decarbonization Plan*, as reviewed and approved by the Department in D.P.U. 24-140 – D.P.U. 24-149. Please note that Appendix 3 (Technical Reference Manual-2025 Report Version), Appendix 4 (Evaluation Studies), Appendix 6 (GHG Emissions Reduction), Appendix 7 (Statewide Solutions Center), Appendix 8 (Data Sharing), and Appendix 9 (Additional Directives) are provided on a coordinated, statewide basis under separate cover. The Plain Language Summary and Outreach Plan is also being filed separately on a statewide basis.

In addition, there are several Compact specific appendices filed with this 2025 Energy Efficiency and Decarbonization Plan-Year Report. Appendix CLC-1 contains the Compact’s required reporting regarding its costs shared between its energy efficiency and operating budgets, including those related to consumer advocacy matters. *Three Year Plans Order*, D.P.U. 18-110 – D.P.U. 18-119 at 142-43 (2019); *Three Year Plans Order*, D.P.U. 21-120 – D.P.U. 21-129 at 293-96 (2022); *Three Year Plans Order*, D.P.U. 24-140 – D.P.U. 24-149 at 243-44 (2025). Appendix CLC-2 contains a description of the Compact’s transition to the statewide call center and reporting on the Compact’s call center volume and purpose. *Id.* at 246, n.183, 296 (2025). Appendix CLC-3 contains required reporting on the Compact’s Community First Partnership. *Id.* at 238. Appendix 4 contains the

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<sup>1</sup> This report is being submitted pursuant to the Hearing Officer’s Memorandum dated May 2, 2014 adopting the Energy Efficiency Plan-Year Report Template in D.P.U. 11-120-A, Phase II.

## Compact's Town Activity Reports.<sup>2</sup>

In 2025, the Massachusetts Energy Efficiency Program Administrators<sup>3</sup> (the "Program Administrators") successfully delivered ambitious energy and greenhouse gas emissions savings and benefits, achieved primarily through a focus on weatherization and electrification. The Program Administrators supported weatherization of 55,000 homes and small businesses and installation of heat pumps in approximately 32,000 homes, including 5,000 low- and moderate-income homes and more than 3,000 rental units, in 2025. Through these efforts, the Program Administrators achieved 100 percent of the lifetime total MMBTu savings goal, 92 percent of the GHG emissions reduction annual goal, and 95 percent of planned total benefits.

These savings and benefits achievements, along with implementation enhancements described further below, demonstrate the Program Administrators' continued commitment throughout 2025 to achieving equitable, cost-effective, energy efficiency and GHG emissions reductions. In 2025, the Program Administrators implemented the 2025–2027 Three-Year Plans consistent with the Department's directive to align program implementation with the achievement of the EEA Secretary's overall and sector-specific greenhouse gas emissions reduction goals. Following the Department's reduction of the residential-sector budget, the annual 2025 greenhouse gas emissions reduction goal was adjusted to 273,332 metric tons of CO<sub>2</sub>e. The Program Administrators pursued that revised target through the six strategies identified in the Plans—namely, building electrification, continued weatherization, decarbonization planning and commissioning for commercial and industrial customers, targeted greenhouse gas-reducing measures, a coordinated statewide electrification funding pool, and the pursuit of external funding sources to offset ratepayer costs. As described further in Appendix 6, these implementation efforts supported progress toward the revised 2025 goal and the Commonwealth's 2030 building-sector emissions reduction requirements.

The Program Administrators also continued the rollout of significant program enhancements aimed at improving data transparency and improving the customer experience. In 2025, the Program Administrators continued to expand public and stakeholder access to Mass Save<sup>®</sup> program data, consistent with the Department's directive that they enhance data accessibility and report on those efforts in future filings. These efforts included publishing quarterly key performance indicators, performance metrics, and budget information; implementing significant enhancements to Mass Save Data and the Customer Profile Dashboard to improve transparency and usability; advancing data-sharing efforts with Community First Partners, including execution of data use agreements with 55 of 57 communities and establishment of a secure process for sharing customer-level and community-level information; and, in January 2026, clarifying the approved data aggregation standards to resolve ambiguity, improve public understanding of available data, and preserve appropriate customer privacy

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<sup>2</sup> The Compact files Town Activity Reports for informational purposes. The reports are not a required reporting element of the Energy Efficiency Plan-Year Report Template. In past plan year reports the Compact also included a report on its energy education and outreach activities for informational purposes. For this three-year plan, the Compact will include an informational appendix on its energy education and outreach activities as part of its term report to be filed on August 1, 2028.

<sup>3</sup> The Massachusetts Program Administrators are: The Berkshire Gas Company, Eversource Gas Company of Massachusetts, d/b/a Eversource Energy, Fitchburg Gas and Electric Light Company, d/b/a Unitil (Gas Division), Liberty Utilities (New England Natural Gas Company) Corp., d/b/a Liberty, Boston Gas Company, d/b/a National Grid, NSTAR Gas Company, d/b/a Eversource Energy, Cape Light Compact JPE, Fitchburg Gas and Electric Light Company, d/b/a Unitil (Electric Division), Massachusetts Electric Company and Nantucket Electric Company, each d/b/a National Grid, NSTAR Electric Company d/b/a Eversource Energy.

Peter A. Ray, Secretary

June 1, 2026

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protections. The Program Administrators also launched the Massachusetts Statewide Solutions Center (“MSSC”) in later 2025. Even in this initial period of operation, the MSSC improved data collection, customer service monitoring, language access, and follow-up tracking, thereby enhancing the Program Administrators’ ability to identify trends, resolve issues more efficiently, and improve the customer experience across programs.

The Program Administrators look forward to continuing to provide energy efficiency and decarbonization opportunities for customers throughout this Plan term and beyond. The Program Administrators thank the many contractors, business partners, governmental agencies and officials, and public stakeholders who have contributed to the many successes achieved in 2025 in delivering the Mass Save programs.

Very truly yours,



Audrey Eidelman Kiernan

AEK/drb

Enclosures

cc: Jeffrey Leupold, Esq., DPU Hearing Officer (w/enc.) (via email only)  
Krista Hawley, Esq., DPU Hearing Officer (w/enc.) (via email only)  
Sean Davenport, Esq., Office of the Attorney General (w/enc.) (via email only)  
Rachel Graham Evans, Esq., Department of Energy Resources (w/enc.) (via email only)  
Jerrold Oppenheim, Esq., Low-Income Energy Affordability Network (w/enc.) (via email only)  
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**Cape Light Compact JPE**

**Plan-Year Report on  
Energy Efficiency Activities  
for 2025**

**Submitted to the  
Massachusetts Department of Public Utilities  
and the Massachusetts Department of Energy Resources**

**June 1, 2026**

**Cape Light Compact JPE**

**D.P.U. 26-63**

**2025 Energy Efficiency Plan-Year Report**

# CAPE LIGHT COMPACT JPE

## 2025 Energy Efficiency Plan-Year Report

D.P.U. 26-63

June 1, 2026

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## ***Energy Efficiency Data Tables***

### **Overview**

*Cape Light Compact*

June 1st, 2026

### **DATA OVERVIEW**

The following data tables provide a summary of the Program Administrator's benefits, costs, savings, and cost-effectiveness for 2025 through 2027. The planned values are consistent with each Program Administrator's 2025-2027 Three-Year Plan.

### **USING THE DATA TABLES**

These data tables are in a pivot table format. Users can manipulate the data by using the raw data included on the Primary Data tab.

### **SUPPORTING INFORMATION**

The data included in these tables is based on other supporting models. The primary supporting models used by the Program Administrators are the Benefit-Cost Screening model. This exhibit should be referenced when looking for more detailed analyses, such as measure level detail. A high-level summary of this model is provided below, along with information on details that are not summarized in the following tables.

#### **Benefit-Cost Screening Models**

The Benefit-Cost Screening model provides measure level savings and benefits. This model uses the avoided cost values from the 2024 Avoided Energy Supply Cost study prepared by Synapse Energy Economics. The models also provide Program Administrator-specific information, including avoided T&D costs.

#### **GHG**

The avoided CO<sub>2</sub>e (metric tons) in the GHG table are calculated consistent with the methodology stipulated by the Massachusetts Executive Office of Energy and Environmental Affairs in Letter from Sec. Tepper, "Greenhouse Gas Emissions Reduction Requirement for Mass Save," March 1, 2024. See: <https://ma-eeac.org/wp-content/uploads/Appendix-V-EEA-GHG-Goal-Letter-March-1-2024.pdf>

#### **EM&V Activities**

The Evaluation, Measurement & Verification section of The Massachusetts 2025-2027 Energy Efficiency and Decarbonization Plan describes in detail the EM&V activities planned for 2025-2027.

**2025 Plan Year Data Tables**

Template Version: 5/11/2026

**PA-Specific Information**

FILING INFORMATION

Distribution Company	Electric	PA-specific. Updates with Slicer selections to the right.
Program Administrator	Cape Light Compact	PA-specific. Updates with Slicer selections to the right.
Date of Filing/Draft	June 1st, 2026	

FILING DATES AND DOCKETS

Reporting Period	Filing Date	DPU Docket Number
2025 Planned	April 30th, 2025	D.P.U. 24-146
2026 Planned	April 30th, 2025	D.P.U. 24-146
2027 Planned	April 30th, 2025	D.P.U. 24-146
2025 Preliminary & Evaluated	June 1st, 2026	D.P.U. 26-63
2026 Preliminary & Evaluated		
2027 Preliminary & Evaluated		

YEAR-SPECIFIC REFERENCES

	Years	Nominal Discount Rate
Current Plan Year 1	2025	
Current Plan Year 2	2026	3.26%
Current Plan Year 3	2027	3.26%
GHG Goal Year 1	2025	
GHG Goal Year 2	2030	

Energy Efficiency Guidelines 3.4.6 requires that "Benefits and costs that are projected to occur over the term of each Energy Efficiency Program shall be stated in present value terms, using a discount rate that is equal to a twelve-month average of the historic yields from the ten-year United States Treasury note, using the previous calendar year to determine the twelve-month average." The Program Administrators calculated the discount rate used in the 2025-2027 Plan consistently with this methodology, but averaged interest rates over the previous three years (instead of the previous one year) to account for the significant change in interest rates over the 2022-2024 term. The Program Administrators felt the 3 year average more appropriate.

PROGRAM ADMINISTRATORS REFERENCES

PA Name	Distribution Company	2025-2027 Plan Docket Numbers	Residential Pool Allocation	C&I Pool Allocation	Key
Cape Light Compact	Electric	D.P.U. 24-146	6.04%	1.80%	ElectricCape
NSTAR	Electric	D.P.U. 24-149	21.27%	32.83%	ElectricNSTA
National Grid	Electric	D.P.U. 24-148	26.13%	26.41%	ElectricNatio
Unitil	Electric	D.P.U. 24-147	0.65%	0.67%	ElectricUnitil
Berkshire	Gas	D.P.U. 24-140	0.54%	1.32%	GasBerkshire
EGMA	Gas	D.P.U. 24-141	6.92%	7.70%	GasEGMA
NSTAR	Gas	D.P.U. 24-145	11.32%	8.97%	GasNSTAR
National Grid	Gas	D.P.U. 24-144	25.98%	19.03%	GasNational
Liberty	Gas	D.P.U. 24-143	0.96%	0.84%	GasLiberty
Unitil	Gas	D.P.U. 24-142	0.19%	0.43%	GasUnitil
Statewide Electric	Electric	D.P.U. 24-146 - D.P.U. 24-149	54.09%	61.71%	ElectricState
Statewide Gas	Gas	D.P.U. 24-140 - D.P.U. 24-145	45.91%	38.29%	GasStatewid
Statewide Total	Total	D.P.U. 24-140 - D.P.U. 24-149	100.00%	100.00%	TotalStatewi

NON-PA CONTROLLABLE COSTS

- A2c - Residential DOER Assessment
- A2g - Residential Outside Consultants
- A2p - Residential Workforce Development - CEC
- B2c - Low Income DOER Assessment
- B2k - Low Income Outside Consultants
- B2l - Low Income Workforce Development - CEC
- C2c - C&I DOER Assessment
- C2g - C&I Outside Consultants
- C2m - C&I Workforce Development - CEC
- A3g - Residential EEAC Consultants
- C3g - C&I EEAC Consultants
- A3c - Residential DOER Assessment
- B2c - Income Eligible DOER Assessment
- C3c - C&I DOER Assessment

**Significant Variances**  
**2025-2027 Significant Variances**  
Cape Light Compact  
Electric  
June 1st, 2026

Variances Summary			
Program	Total Program Cost Variances	Lifetime All-Fuel Savings (MMBTU) Variances	Total Benefits (2025\$) Variances
<b>A - Residential</b>	<b>-40%</b>	<b>-10%</b>	<b>-18%</b>
A1 - Residential Offerings	-41%	-10%	-18%
A1a - Residential New Homes & Renovations	-34%	21%	33%
A1b - Residential Turnkey Solutions (1-4 Units)	-60%	-51%	-53%
A1c - Residential Turnkey Solutions (5+ Units)	-71%	-39%	-50%
A1d - Residential Rebates	-8%	3%	-9%
A1e - Residential Behavior	0%	0%	0%
A1f - Residential ConnectedSolutions	38%	0%	73%
A2 - Residential Hard-to-Measure	-37%	0%	0%
<b>B - Low Income</b>	<b>-4%</b>	<b>2%</b>	<b>-1%</b>
B1 - Low Income Offerings	-4%	2%	-1%
B1a - Low Income - Single Family (1-4 Units)	-21%	-7%	-6%
B1b - Low Income - Multifamily (5+ Units)	66%	56%	20%
B2 - Low Income Hard-to-Measure	-40%	0%	0%
<b>C - Commercial &amp; Industrial</b>	<b>-35%</b>	<b>-17%</b>	<b>-29%</b>
C1 - C&I Offerings	-35%	-17%	-29%
C1a - C&I New Buildings & Major Renovations	5%	283%	315%
C1b - C&I Existing Buildings	-46%	45%	30%
C1c - C&I Small Business Turnkey Retrofit	-35%	-41%	-42%
C1d - C&I Multifamily	-58%	3%	-5%
C1e - C&I Equipment Rebates & Instant Incentives	-25%	-41%	-44%
C1f - C&I ConnectedSolutions	-32%	0%	-94%
C2 - C&I Hard-to-Measure	-35%	0%	0%
<b>Grand Total</b>	<b>-29%</b>	<b>-9%</b>	<b>-17%</b>

**Notes**

- Significant variances, which require explanation, are defined as:
  - variances between planned and actual core initiative budget of 15 percent or greater;
  - variances between planned and preliminary core initiative total lifetime savings showing a decrease of 15 percent or greater; and
  - variances between planned and preliminary core initiative total benefits showing a decrease of 15 percent or greater.
- Variances between preliminary and evaluated core initiative total resource benefits are not calculated for the first program year because of prospective evaluation.
- Variances are calculated as a percent of the three-year goal, meaning variance are calculated as the percentage difference between the percentage of the Three-Year Plan goals planned to be achieved through the Plan Year Report year compared to the percentage of the Three-Year Plan goals actually achieved through the Plan Year Report year.
- Cells highlighted in the above tables indicate that a variance is significant enough to require explanation. Refer to the Program Administrator's Plan Year Report for explanations of significant variances.
- All-Fuel Lifetime MMBTU reflects savings from all fuel types (electric, gas, oil, propane & other) and reflects any kWh penalties associated with electrification measures.

**Significant Variances**  
**2025-2027 Significant Variances**  
Cape Light Compact  
Electric  
June 1st, 2026

Total Program Cost Variances								
Program	Program Costs (\$)							
	Planned				Actual	Planned v. Actual (%)		
	2025	2026	2027	2025-2027	2025	Planned 2025 % Total Plan	Actual 2025 % Total Plan	Planned v Actual (%)
<b>A - Residential</b>	<b>48,772,941</b>	<b>46,965,426</b>	<b>47,260,536</b>	<b>142,998,902</b>	<b>29,239,423</b>			
A1 - Residential Offerings	41,572,530	39,624,527	39,300,232	120,497,288	24,712,550	35%	21%	-41%
A1a - Residential New Homes & Renovations	7,427,455	4,983,320	3,459,670	15,870,445	4,910,236	47%	31%	-34%
A1b - Residential Turnkey Solutions (1-4 Units)	20,450,393	21,052,825	22,572,612	64,075,829	8,252,156	32%	13%	-60%
A1c - Residential Turnkey Solutions (5+ Units)	2,088,216	2,098,359	2,099,704	6,286,279	599,190	33%	10%	-71%
A1d - Residential Rebates	10,936,334	10,750,212	10,361,496	32,048,041	10,029,244	34%	31%	-8%
A1e - Residential Behavior	-	-	-	-	-			0%
A1f - Residential ConnectedSolutions	670,133	739,811	806,750	2,216,694	921,724	30%	42%	38%
A2 - Residential Hard-to-Measure	7,200,411	7,340,899	7,960,304	22,501,614	4,526,873	32%	20%	-37%
<b>B - Low Income</b>	<b>24,113,287</b>	<b>25,632,604</b>	<b>28,595,270</b>	<b>78,341,161</b>	<b>23,034,032</b>			
B1 - Low Income Offerings	23,551,696	25,080,428	28,043,007	76,675,131	22,695,008	31%	30%	-4%
B1a - Low Income - Single Family (1-4 Units)	18,930,825	20,446,893	23,399,773	62,777,491	15,023,693	30%	24%	-21%
B1b - Low Income - Multifamily (5+ Units)	4,620,871	4,633,535	4,643,234	13,897,640	7,671,315	33%	55%	66%
B2 - Low Income Hard-to-Measure	561,590	552,176	552,263	1,666,029	339,024	34%	20%	-40%
<b>C - Commercial &amp; Industrial</b>	<b>15,326,472</b>	<b>16,201,620</b>	<b>17,312,812</b>	<b>48,840,904</b>	<b>9,978,210</b>			
C1 - C&I Offerings	13,815,081	14,628,377	15,764,447	44,207,905	8,994,923	31%	20%	-35%
C1a - C&I New Buildings & Major Renovations	353,092	377,847	370,369	1,101,308	370,399	32%	34%	5%
C1b - C&I Existing Buildings	3,021,930	3,238,123	3,883,786	10,143,840	1,628,035	30%	16%	-46%
C1c - C&I Small Business Turnkey Retrofit	7,036,714	7,110,705	7,157,527	21,304,946	4,573,789	33%	21%	-35%
C1d - C&I Multifamily	284,710	247,659	295,177	827,545	119,698	34%	14%	-58%
C1e - C&I Equipment Rebates & Instant Incentives	2,592,392	3,008,616	3,234,575	8,835,582	1,945,696	29%	22%	-25%
C1f - C&I ConnectedSolutions	526,243	645,428	823,013	1,994,684	357,305	26%	18%	-32%
C2 - C&I Hard-to-Measure	1,511,391	1,573,243	1,548,365	4,632,999	983,287	33%	21%	-35%
<b>Grand Total</b>	<b>88,212,700</b>	<b>88,799,650</b>	<b>93,168,617</b>	<b>270,180,966</b>	<b>62,251,665</b>	<b>33%</b>	<b>23%</b>	<b>-29%</b>

**Notes**  
Plan year core initiative significant variance explanations are required for variances between planned and actual core initiative budget of 15 percent or greater.

**Significant Variances**  
**2025-2027 Significant Variances**  
Cape Light Compact  
Electric  
June 1st, 2026

Lifetime All-Fuel Savings (MMBTU) Variances								
Lifetime All-Fuel Savings (MMBTU)								
Program	Planned				Preliminary	Planned v. Preliminary (%)		
	2025	2026	2027	2025-2027	2025	Planned 2025 % Total Plan	Preliminary 2025 % Total Plan	Planned v Preliminary (%)
<b>A - Residential</b>	<b>1,314,276</b>	<b>1,357,128</b>	<b>1,434,092</b>	<b>4,105,496</b>	<b>1,188,830</b>	<b>32%</b>	<b>29%</b>	<b>-10%</b>
A1 - Residential Offerings	1,314,276	1,357,128	1,434,092	4,105,496	1,188,830	32%	29%	-10%
A1a - Residential New Homes & Renovations	291,598	293,618	295,675	880,891	352,139	33%	40%	21%
A1b - Residential Turnkey Solutions (1-4 Units)	367,833	367,395	403,447	1,138,675	179,929	32%	16%	-51%
A1c - Residential Turnkey Solutions (5+ Units)	46,322	45,117	43,850	135,289	28,107	34%	21%	-39%
A1d - Residential Rebates	608,523	650,998	691,121	1,950,642	628,655	31%	32%	3%
A1e - Residential Behavior	-	-	-	-	-	-	-	0%
A1f - Residential ConnectedSolutions	-	-	-	-	-	-	-	0%
A2- Residential Hard-to-Measure	-	-	-	-	-	-	-	0%
<b>B - Low Income</b>	<b>345,962</b>	<b>362,999</b>	<b>406,351</b>	<b>1,115,313</b>	<b>352,936</b>	<b>31%</b>	<b>32%</b>	<b>2%</b>
B1 - Low Income Offerings	345,962	362,999	406,351	1,115,313	352,936	31%	32%	2%
B1a - Low Income - Single Family (1-4 Units)	297,238	314,175	357,422	968,835	277,061	31%	29%	-7%
B1b - Low Income - Multifamily (5+ Units)	48,724	48,824	48,929	146,478	75,875	33%	52%	56%
B2 - Low Income Hard-to-Measure	-	-	-	-	-	-	-	0%
<b>C - Commercial &amp; Industrial</b>	<b>408,910</b>	<b>410,385</b>	<b>420,718</b>	<b>1,240,013</b>	<b>338,374</b>	<b>33%</b>	<b>27%</b>	<b>-17%</b>
C1 - C&I Offerings	408,910	410,385	420,718	1,240,013	338,374	33%	27%	-17%
C1a - C&I New Buildings & Major Renovations	12,302	13,012	11,797	37,111	47,102	33%	127%	283%
C1b - C&I Existing Buildings	62,747	73,438	87,794	223,978	90,913	28%	41%	45%
C1c - C&I Small Business Turnkey Retrofit	207,014	192,474	182,111	581,599	122,152	36%	21%	-41%
C1d - C&I Multifamily	6,970	5,961	6,908	19,839	7,208	35%	36%	3%
C1e - C&I Equipment Rebates & Instant Incentives	119,877	125,500	132,109	377,486	70,999	32%	19%	-41%
C1f - C&I ConnectedSolutions	-	-	-	-	-	-	-	0%
C2 - C&I Hard-to-Measure	-	-	-	-	-	-	-	0%
<b>Grand Total</b>	<b>2,069,148</b>	<b>2,130,512</b>	<b>2,261,162</b>	<b>6,460,822</b>	<b>1,880,140</b>	<b>32%</b>	<b>29%</b>	<b>-9%</b>

**Notes**

- Plan year core initiative significant variance explanations are required for: (2) variances between planned and preliminary core initiative total lifetime savings showing a decrease of 15 percent or greater.
- All-Fuel Lifetime MMBTU reflects savings from all fuel types (electric, gas, oil, propane & other) and reflects any kWh penalties associated with electrification measures.
- Total lifetime savings are not calculated for active demand reduction ("ADR") measures. Correspondingly, a variance for total lifetime savings is not calculated for the ADR core initiatives in each sector.

**Significant Variances**  
**2025-2027 Significant Variances**  
Cape Light Compact  
Electric  
June 1st, 2026

Total Benefits (2025\$) Variances								
Total Benefits (2025\$)								
Program	Planned				Preliminary	Planned v. Preliminary (%)		
	2025	2026	2027	2025-2027	2025	Planned 2025 % Total Plan	Preliminary 2025 % Total Plan	Planned v Preliminary (%)
<b>A - Residential</b>	<b>104,746,186</b>	<b>107,817,740</b>	<b>115,042,424</b>	<b>327,606,350</b>	<b>86,164,724</b>	<b>32%</b>	<b>26%</b>	<b>-18%</b>
A1 - Residential Offerings	104,746,186	107,817,740	115,042,424	327,606,350	86,164,724	32%	26%	-18%
A1a - Residential New Homes & Renovations	16,862,791	16,854,371	17,000,136	50,717,298	22,384,352	33%	44%	33%
A1b - Residential Turnkey Solutions (1-4 Units)	35,566,432	35,838,869	39,596,101	111,001,402	16,812,777	32%	15%	-53%
A1c - Residential Turnkey Solutions (5+ Units)	3,423,107	3,366,601	3,314,200	10,103,908	1,725,881	34%	17%	-50%
A1d - Residential Rebates	48,035,948	50,638,309	53,868,123	152,542,380	43,755,320	31%	29%	-9%
A1e - Residential Behavior	-	-	-	-	-	-	-	0%
A1f - Residential ConnectedSolutions	857,908	1,119,589	1,263,864	3,241,362	1,486,394	26%	46%	73%
A2- Residential Hard-to-Measure	-	-	-	-	-	-	-	0%
<b>B - Low Income</b>	<b>33,189,634</b>	<b>34,233,961</b>	<b>37,939,628</b>	<b>105,363,224</b>	<b>32,735,698</b>	<b>32%</b>	<b>31%</b>	<b>-1%</b>
B1 - Low Income Offerings	33,189,634	34,233,961	37,939,628	105,363,224	32,735,698	32%	31%	-1%
B1a - Low Income - Single Family (1-4 Units)	27,342,406	28,406,407	32,126,855	87,875,668	25,734,746	31%	29%	-6%
B1b - Low Income - Multifamily (5+ Units)	5,847,228	5,827,555	5,812,773	17,487,556	7,000,952	33%	40%	20%
B2 - Low Income Hard-to-Measure	-	-	-	-	-	-	-	0%
<b>C - Commercial &amp; Industrial</b>	<b>36,137,723</b>	<b>38,001,386</b>	<b>41,294,303</b>	<b>115,433,412</b>	<b>25,750,435</b>	<b>31%</b>	<b>22%</b>	<b>-29%</b>
C1 - C&I Offerings	36,137,723	38,001,386	41,294,303	115,433,412	25,750,435	31%	22%	-29%
C1a - C&I New Buildings & Major Renovations	1,011,281	1,087,755	999,410	3,098,446	4,195,783	33%	135%	315%
C1b - C&I Existing Buildings	5,090,117	5,636,402	6,803,314	17,529,834	6,635,713	29%	38%	30%
C1c - C&I Small Business Turnkey Retrofit	15,716,199	14,836,252	14,255,846	44,808,297	9,091,726	35%	20%	-42%
C1d - C&I Multifamily	530,643	429,356	535,512	1,495,511	505,295	35%	34%	-5%
C1e - C&I Equipment Rebates & Instant Incentives	8,998,461	9,503,628	10,155,898	28,657,986	5,032,532	31%	18%	-44%
C1f - C&I ConnectedSolutions	4,791,023	6,507,993	8,544,323	19,843,339	289,387	24%	1%	-94%
C2 - C&I Hard-to-Measure	-	-	-	-	-	-	-	0%
<b>Grand Total</b>	<b>174,073,543</b>	<b>180,053,088</b>	<b>194,276,355</b>	<b>548,402,986</b>	<b>144,650,857</b>	<b>32%</b>	<b>26%</b>	<b>-17%</b>

**Notes**  
Plan year core initiative significant variance explanations are required for: (3) variances between planned and preliminary core initiative total benefits showing a decrease of 15 percent or greater.

**Program Administrator Budgets, Plan Year Summary**  
**2025 Planned vs. Evaluated**  
Cape Light Compact  
Electric  
June 1, 2026

2025 Planned Program Administrator Budget (\$)											
Program	Program Costs					Total Program Costs	Performance Incentive	Total Program Administrator Budget	Resource Benefit per Program Cost	Percent of Total Program Costs (%)	
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research						
<b>A - Residential</b>	\$ 2,258,801	\$ 1,318,916	\$ 34,057,125	\$ 10,507,766	\$ 630,333	\$ 48,772,941	\$ -	\$ 48,772,941	\$ 2	55.3%	
A1 - Residential Offerings	\$ 1,785,096	\$ 725,082	\$ 31,855,761	\$ 7,206,590	\$ -	\$ 41,572,530	\$ -	\$ 41,572,530	\$ 2	47.1%	
A1a - Residential New Homes & Renovations	\$ 320,652	\$ 76,588	\$ 6,592,938	\$ 437,276	\$ -	\$ 7,427,455	\$ -	\$ 7,427,455	\$ 2	8.4%	
A1b - Residential Turnkey Solutions (1-4 Units)	\$ 873,229	\$ 297,937	\$ 14,777,528	\$ 4,501,700	\$ -	\$ 20,450,393	\$ -	\$ 20,450,393	\$ 1	23.2%	
A1c - Residential Turnkey Solutions (5+ Units)	\$ 90,151	\$ 25,066	\$ 1,536,894	\$ 436,105	\$ -	\$ 2,088,216	\$ -	\$ 2,088,216	\$ 1	2.4%	
A1d - Residential Rebates	\$ 472,135	\$ 320,656	\$ 8,583,002	\$ 1,560,542	\$ -	\$ 10,936,334	\$ -	\$ 10,936,334	\$ 4	12.4%	
A1e - Residential Behavior	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A1f - Residential ConnectedSolutions	\$ 28,930	\$ 4,835	\$ 365,400	\$ 270,967	\$ -	\$ 670,133	\$ -	\$ 670,133	\$ 1	0.8%	
A2 - Residential Hard-to-Measure	\$ 473,704	\$ 593,834	\$ 2,201,364	\$ 3,301,176	\$ 630,333	\$ 7,200,411	\$ -	\$ 7,200,411	\$ -	8.2%	
A2a - Residential Statewide Marketing	\$ -	\$ 126,899	\$ -	\$ -	\$ -	\$ 126,899	\$ -	\$ 126,899	\$ -	0.1%	
A2b - Residential Statewide Database	\$ 116,681	\$ -	\$ -	\$ -	\$ -	\$ 116,681	\$ -	\$ 116,681	\$ -	0.1%	
A2c - Residential DOER Assessment	\$ 277,462	\$ -	\$ -	\$ -	\$ -	\$ 277,462	\$ -	\$ 277,462	\$ -	0.3%	
A2d - Residential Sponsorships & Subscriptions	\$ 7,202	\$ 15,000	\$ -	\$ -	\$ -	\$ 22,202	\$ -	\$ 22,202	\$ -	0.0%	
A2f - Residential Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 630,333	\$ 630,333	\$ -	\$ 630,333	\$ -	0.7%	
A2g - Residential Outside Consultants	\$ 50,261	\$ -	\$ -	\$ -	\$ -	\$ 50,261	\$ -	\$ 50,261	\$ -	0.1%	
A2h - Residential R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A2i - Residential HEAT Loan	\$ -	\$ 3,020	\$ 2,201,364	\$ 90,600	\$ -	\$ 2,294,984	\$ -	\$ 2,294,984	\$ -	2.6%	
A2j - Residential Education	\$ -	\$ 25,000	\$ -	\$ 30,000	\$ -	\$ 55,000	\$ -	\$ 55,000	\$ -	0.1%	
A2k - Residential Conservation Services (RCS)	\$ 22,098	\$ 12,000	\$ -	\$ 2,350,000	\$ -	\$ 2,384,098	\$ -	\$ 2,384,098	\$ -	2.7%	
A2l - Residential Community Efforts	\$ -	\$ 148,012	\$ -	\$ 86,812	\$ -	\$ 234,824	\$ -	\$ 234,824	\$ -	0.3%	
A2m - Residential Statewide Contact Center	\$ -	\$ -	\$ -	\$ 35,201	\$ -	\$ 35,201	\$ -	\$ 35,201	\$ -	0.0%	
A2n - Residential Language Access	\$ -	\$ 263,903	\$ -	\$ 32,082	\$ -	\$ 295,985	\$ -	\$ 295,985	\$ -	0.3%	
A2o - Residential Workforce Trainings	\$ -	\$ -	\$ -	\$ 96,881	\$ -	\$ 96,881	\$ -	\$ 96,881	\$ -	0.1%	
A2p - Residential Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 579,600	\$ -	\$ 579,600	\$ -	\$ 579,600	\$ -	0.7%	
<b>B - Low Income</b>	\$ 1,101,903	\$ 297,819	\$ 17,673,095	\$ 4,820,973	\$ 219,497	\$ 24,113,287	\$ -	\$ 24,113,287	\$ 1	27.3%	
B1 - Low Income Offerings	\$ 984,931	\$ 221,552	\$ 17,673,095	\$ 4,672,119	\$ -	\$ 23,551,696	\$ -	\$ 23,551,696	\$ 1	26.7%	
B1a - Low Income - Single Family (1-4 Units)	\$ 789,471	\$ 177,706	\$ 14,138,680	\$ 3,824,969	\$ -	\$ 18,930,825	\$ -	\$ 18,930,825	\$ 1	21.5%	
B1b - Low Income - Multifamily (5+ Units)	\$ 195,460	\$ 43,846	\$ 3,534,415	\$ 847,150	\$ -	\$ 4,620,871	\$ -	\$ 4,620,871	\$ 1	5.2%	
B2 - Low Income Hard-to-Measure	\$ 116,972	\$ 76,267	\$ -	\$ 148,854	\$ 219,497	\$ 561,590	\$ -	\$ 561,590	\$ -	0.6%	
B2a - Low Income Statewide Marketing	\$ -	\$ 14,100	\$ -	\$ -	\$ -	\$ 14,100	\$ -	\$ 14,100	\$ -	0.0%	
B2b - Low Income Statewide Database	\$ 25,929	\$ -	\$ -	\$ -	\$ -	\$ 25,929	\$ -	\$ 25,929	\$ -	0.0%	
B2c - Low Income DOER Assessment	\$ 52,077	\$ -	\$ -	\$ -	\$ -	\$ 52,077	\$ -	\$ 52,077	\$ -	0.1%	
B2d - Low Income Sponsorships & Subscriptions	\$ 1,181	\$ 5,000	\$ -	\$ -	\$ -	\$ 6,181	\$ -	\$ 6,181	\$ -	0.0%	
B2f - Low Income Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 219,497	\$ 219,497	\$ -	\$ 219,497	\$ -	0.2%	
B2g - Low Income Energy Affordability Network (LEAN)	\$ 37,785	\$ -	\$ -	\$ -	\$ -	\$ 37,785	\$ -	\$ 37,785	\$ -	0.0%	
B2h - Low Income Community Efforts	\$ -	\$ 26,120	\$ -	\$ 15,320	\$ -	\$ 41,440	\$ -	\$ 41,440	\$ -	0.0%	
B2i - Low Income Language Access	\$ -	\$ 31,047	\$ -	\$ 3,774	\$ -	\$ 34,822	\$ -	\$ 34,822	\$ -	0.0%	
B2j - Low Income Workforce Trainings	\$ -	\$ -	\$ -	\$ 13,840	\$ -	\$ 13,840	\$ -	\$ 13,840	\$ -	0.0%	
B2k - Low Income Outside Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
B2l - Low Income Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 115,920	\$ -	\$ 115,920	\$ -	\$ 115,920	\$ -	0.1%	
<b>C - Commercial &amp; Industrial</b>	\$ 973,393	\$ 481,340	\$ 10,383,387	\$ 3,020,482	\$ 467,870	\$ 15,326,472	\$ -	\$ 15,326,472	\$ 2	17.4%	
C1 - C&I Offerings	\$ 624,050	\$ 327,794	\$ 10,363,387	\$ 2,499,850	\$ -	\$ 13,815,081	\$ -	\$ 13,815,081	\$ 2	15.7%	
C1a - C&I New Buildings & Major Renovations	\$ 20,699	\$ 3,474	\$ 165,724	\$ 163,195	\$ -	\$ 353,092	\$ -	\$ 353,092	\$ 3	0.4%	
C1b - C&I Existing Buildings	\$ 134,357	\$ 21,173	\$ 2,317,369	\$ 549,031	\$ -	\$ 3,021,930	\$ -	\$ 3,021,930	\$ 1	3.4%	
C1c - C&I Small Business Turnkey Retrofit	\$ 312,857	\$ 179,302	\$ 5,955,648	\$ 588,906	\$ -	\$ 7,036,714	\$ -	\$ 7,036,714	\$ 2	8.0%	
C1d - C&I Multifamily	\$ 12,658	\$ 1,995	\$ 215,054	\$ 55,003	\$ -	\$ 284,710	\$ -	\$ 284,710	\$ 1	0.3%	
C1e - C&I Equipment Rebates & Instant Incentives	\$ 115,260	\$ 115,163	\$ 1,401,592	\$ 960,377	\$ -	\$ 2,592,392	\$ -	\$ 2,592,392	\$ 3	2.9%	
C1f - C&I ConnectedSolutions	\$ 28,219	\$ 6,687	\$ 308,000	\$ 183,337	\$ -	\$ 526,243	\$ -	\$ 526,243	\$ 9	0.6%	
C2 - C&I Hard-to-Measure	\$ 349,342	\$ 153,546	\$ 20,000	\$ 520,633	\$ 467,870	\$ 1,511,391	\$ -	\$ 1,511,391	\$ -	1.7%	
C2a - C&I Statewide Marketing	\$ -	\$ 21,341	\$ -	\$ -	\$ -	\$ 21,341	\$ -	\$ 21,341	\$ -	0.0%	
C2b - C&I Statewide Database	\$ 116,681	\$ -	\$ -	\$ -	\$ -	\$ 116,681	\$ -	\$ 116,681	\$ -	0.1%	
C2c - C&I DOER Assessment	\$ 196,018	\$ -	\$ -	\$ -	\$ -	\$ 196,018	\$ -	\$ 196,018	\$ -	0.2%	
C2d - C&I Sponsorships & Subscriptions	\$ 3,424	\$ -	\$ -	\$ -	\$ -	\$ 3,424	\$ -	\$ 3,424	\$ -	0.0%	
C2f - C&I Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 467,870	\$ 467,870	\$ -	\$ 467,870	\$ -	0.5%	
C2g - C&I Outside Consultants	\$ 33,219	\$ -	\$ -	\$ -	\$ -	\$ 33,219	\$ -	\$ 33,219	\$ -	0.0%	
C2h - C&I R&D and Demonstration	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ 20,000	\$ -	\$ 20,000	\$ -	0.0%	
C2i - C&I Community Efforts	\$ -	\$ 116,681	\$ -	\$ 25,533	\$ -	\$ 142,214	\$ -	\$ 142,214	\$ -	0.2%	
C2j - C&I Statewide Contact Center	\$ -	\$ -	\$ -	\$ 1,853	\$ -	\$ 1,853	\$ -	\$ 1,853	\$ -	0.0%	
C2k - C&I Language Access	\$ -	\$ 15,524	\$ -	\$ 1,887	\$ -	\$ 17,411	\$ -	\$ 17,411	\$ -	0.0%	
C2l - C&I Workforce Trainings	\$ -	\$ -	\$ -	\$ 27,680	\$ -	\$ 27,680	\$ -	\$ 27,680	\$ -	0.0%	
C2m - C&I Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 463,680	\$ -	\$ 463,680	\$ -	\$ 463,680	\$ -	0.5%	
<b>Grand Total</b>	\$ 4,334,096	\$ 2,098,076	\$ 62,113,607	\$ 18,349,222	\$ 1,317,700	\$ 88,212,700	\$ -	\$ 88,212,700	\$ 2	100.0%	

**Program Administrator Budgets, Plan Year Summary**  
**2025 Planned vs. Evaluated**  
Cape Light Compact  
Electric  
June 1, 2026

2025 Evaluated Program Administrator Budget (\$)											
Program	Program Costs					Total Program Costs	Performance Incentive	Total Program Administrator Budget	Resource Benefit per Program Cost	Percent of Total Program Costs (%)	
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research						
<b>A - Residential</b>	\$ 2,041,586	\$ 823,049	\$ 21,029,315	\$ 4,798,033	\$ 547,439	\$ 29,239,423	\$ -	\$ 29,239,423	\$ 3	47.0%	
A1 - Residential Offerings	\$ 1,717,749	\$ 584,864	\$ 18,759,076	\$ 3,650,861	\$ -	\$ 24,712,550	\$ -	\$ 24,712,550	\$ 3	39.7%	
A1a - Residential New Homes & Renovations	\$ 308,555	\$ 55,934	\$ 3,960,549	\$ 585,198	\$ -	\$ 4,910,236	\$ -	\$ 4,910,236	\$ 4	7.9%	
A1b - Residential Turnkey Solutions (1-4 Units)	\$ 840,284	\$ 287,217	\$ 5,405,291	\$ 1,719,364	\$ -	\$ 8,252,156	\$ -	\$ 8,252,156	\$ 2	13.3%	
A1c - Residential Turnkey Solutions (5+ Units)	\$ 86,750	\$ 13,446	\$ 353,738	\$ 145,257	\$ -	\$ 599,190	\$ -	\$ 599,190	\$ 3	1.0%	
A1d - Residential Rebates	\$ 454,322	\$ 224,576	\$ 8,426,748	\$ 923,599	\$ -	\$ 10,029,244	\$ -	\$ 10,029,244	\$ 4	16.1%	
A1e - Residential Behavior	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A1f - Residential ConnectedSolutions	\$ 27,839	\$ 3,692	\$ 612,750	\$ 277,443	\$ -	\$ 921,724	\$ -	\$ 921,724	\$ 2	1.5%	
A2 - Residential Hard-to-Measure	\$ 323,838	\$ 238,185	\$ 2,270,239	\$ 1,147,173	\$ 547,439	\$ 4,526,873	\$ -	\$ 4,526,873	\$ -	7.3%	
A2a - Residential Statewide Marketing	\$ -	\$ 105,328	\$ -	\$ -	\$ -	\$ 105,328	\$ -	\$ 105,328	\$ -	0.2%	
A2b - Residential Statewide Database	\$ 68,487	\$ -	\$ -	\$ -	\$ -	\$ 68,487	\$ -	\$ 68,487	\$ -	0.1%	
A2c - Residential DOER Assessment	\$ 201,049	\$ -	\$ -	\$ -	\$ -	\$ 201,049	\$ -	\$ 201,049	\$ -	0.3%	
A2d - Residential Sponsorships & Subscriptions	\$ 4,690	\$ 15,000	\$ -	\$ -	\$ -	\$ 19,690	\$ -	\$ 19,690	\$ -	0.0%	
A2f - Residential Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 547,439	\$ 547,439	\$ -	\$ 547,439	\$ -	0.9%	
A2g - Residential Outside Consultants	\$ 35,917	\$ -	\$ -	\$ -	\$ -	\$ 35,917	\$ -	\$ 35,917	\$ -	0.1%	
A2h - Residential R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A2i - Residential HEAT Loan	\$ -	\$ 114	\$ 2,270,239	\$ 93,669	\$ -	\$ 2,364,022	\$ -	\$ 2,364,022	\$ -	3.8%	
A2j - Residential Education	\$ -	\$ 11,076	\$ -	\$ 14,307	\$ -	\$ 25,383	\$ -	\$ 25,383	\$ -	0.0%	
A2k - Residential Conservation Services (RCS)	\$ 13,694	\$ 2,448	\$ -	\$ 735,315	\$ -	\$ 751,457	\$ -	\$ 751,457	\$ -	1.2%	
A2l - Residential Community Efforts	\$ -	\$ 81,600	\$ -	\$ -	\$ -	\$ 81,600	\$ -	\$ 81,600	\$ -	0.1%	
A2m - Residential Statewide Contact Center	\$ -	\$ -	\$ -	\$ 9,218	\$ -	\$ 9,218	\$ -	\$ 9,218	\$ -	0.0%	
A2n - Residential Language Access	\$ -	\$ 22,619	\$ -	\$ -	\$ -	\$ 22,619	\$ -	\$ 22,619	\$ -	0.0%	
A2o - Residential Workforce Trainings	\$ -	\$ -	\$ -	\$ 71,268	\$ -	\$ 71,268	\$ -	\$ 71,268	\$ -	0.1%	
A2p - Residential Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 223,397	\$ -	\$ 223,397	\$ -	\$ 223,397	\$ -	0.4%	
<b>B - Low Income</b>	\$ 1,018,977	\$ 168,483	\$ 17,618,817	\$ 4,054,847	\$ 172,908	\$ 23,034,032	\$ -	\$ 23,034,032	\$ 1	37.0%	
B1 - Low Income Offerings	\$ 953,822	\$ 135,063	\$ 17,618,817	\$ 3,987,305	\$ -	\$ 22,695,008	\$ -	\$ 22,695,008	\$ 1	36.5%	
B1a - Low Income - Single Family (1-4 Units)	\$ 764,536	\$ 109,217	\$ 11,505,907	\$ 2,644,033	\$ -	\$ 15,023,693	\$ -	\$ 15,023,693	\$ 1	24.1%	
B1b - Low Income - Multifamily (5+ Units)	\$ 189,286	\$ 25,847	\$ 6,112,910	\$ 1,343,272	\$ -	\$ 7,671,315	\$ -	\$ 7,671,315	\$ 1	12.3%	
B2 - Low Income Hard-to-Measure	\$ 65,155	\$ 33,419	\$ -	\$ 67,542	\$ 172,908	\$ 339,024	\$ -	\$ 339,024	\$ -	0.5%	
B2a - Low Income Statewide Marketing	\$ -	\$ 14,835	\$ -	\$ -	\$ -	\$ 14,835	\$ -	\$ 14,835	\$ -	0.0%	
B2b - Low Income Statewide Database	\$ 15,161	\$ -	\$ -	\$ -	\$ -	\$ 15,161	\$ -	\$ 15,161	\$ -	0.0%	
B2c - Low Income DOER Assessment	\$ 40,210	\$ -	\$ -	\$ -	\$ -	\$ 40,210	\$ -	\$ 40,210	\$ -	0.1%	
B2d - Low Income Sponsorships & Subscriptions	\$ 1,042	\$ -	\$ -	\$ -	\$ -	\$ 1,042	\$ -	\$ 1,042	\$ -	0.0%	
B2f - Low Income Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 172,908	\$ 172,908	\$ -	\$ 172,908	\$ -	0.3%	
B2g - Low Income Energy Affordability Network (LEAN)	\$ 8,742	\$ -	\$ -	\$ -	\$ -	\$ 8,742	\$ -	\$ 8,742	\$ -	0.0%	
B2h - Low Income Community Efforts	\$ -	\$ 14,400	\$ -	\$ -	\$ -	\$ 14,400	\$ -	\$ 14,400	\$ -	0.0%	
B2i - Low Income Language Access	\$ -	\$ 4,185	\$ -	\$ -	\$ -	\$ 4,185	\$ -	\$ 4,185	\$ -	0.0%	
B2j - Low Income Workforce Trainings	\$ -	\$ -	\$ -	\$ 2,815	\$ -	\$ 2,815	\$ -	\$ 2,815	\$ -	0.0%	
B2k - Low Income Outside Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
B2l - Low Income Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 64,727	\$ -	\$ 64,727	\$ -	\$ 64,727	\$ -	0.1%	
<b>C - Commercial &amp; Industrial</b>	\$ 862,931	\$ 357,441	\$ 6,586,696	\$ 1,762,208	\$ 408,934	\$ 9,978,210	\$ -	\$ 9,978,210	\$ 2	16.0%	
C1 - C&I Offerings	\$ 591,014	\$ 304,197	\$ 6,586,696	\$ 1,513,016	\$ -	\$ 8,994,923	\$ -	\$ 8,994,923	\$ 3	14.4%	
C1a - C&I New Buildings & Major Renovations	\$ 15,105	\$ 3,108	\$ 258,800	\$ 93,387	\$ -	\$ 370,399	\$ -	\$ 370,399	\$ 10	0.6%	
C1b - C&I Existing Buildings	\$ 129,279	\$ 16,753	\$ 1,146,686	\$ 335,317	\$ -	\$ 1,628,035	\$ -	\$ 1,628,035	\$ 3	2.6%	
C1c - C&I Small Business Turnkey Retrofit	\$ 301,033	\$ 221,400	\$ 3,589,048	\$ 462,308	\$ -	\$ 4,573,789	\$ -	\$ 4,573,789	\$ 2	7.3%	
C1d - C&I Multifamily	\$ 12,180	\$ 1,523	\$ 75,465	\$ 30,529	\$ -	\$ 119,698	\$ -	\$ 119,698	\$ 4	0.2%	
C1e - C&I Equipment Rebates & Instant Incentives	\$ 110,903	\$ 58,502	\$ 1,385,785	\$ 390,506	\$ -	\$ 1,945,696	\$ -	\$ 1,945,696	\$ 2	3.1%	
C1f - C&I ConnectedSolutions	\$ 22,513	\$ 2,911	\$ 130,912	\$ 200,969	\$ -	\$ 357,305	\$ -	\$ 357,305	\$ 1	0.6%	
C2 - C&I Hard-to-Measure	\$ 271,917	\$ 53,244	\$ -	\$ 249,192	\$ 408,934	\$ 983,287	\$ -	\$ 983,287	\$ -	1.6%	
C2a - C&I Statewide Marketing	\$ -	\$ 26,150	\$ -	\$ -	\$ -	\$ 26,150	\$ -	\$ 26,150	\$ -	0.0%	
C2b - C&I Statewide Database	\$ 75,722	\$ -	\$ -	\$ -	\$ -	\$ 75,722	\$ -	\$ 75,722	\$ -	0.1%	
C2c - C&I DOER Assessment	\$ 160,839	\$ -	\$ -	\$ -	\$ -	\$ 160,839	\$ -	\$ 160,839	\$ -	0.3%	
C2d - C&I Sponsorships & Subscriptions	\$ 4,690	\$ -	\$ -	\$ -	\$ -	\$ 4,690	\$ -	\$ 4,690	\$ -	0.0%	
C2f - C&I Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 408,934	\$ 408,934	\$ -	\$ 408,934	\$ -	0.7%	
C2g - C&I Outside Consultants	\$ 30,666	\$ -	\$ -	\$ -	\$ -	\$ 30,666	\$ -	\$ 30,666	\$ -	0.0%	
C2h - C&I R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
C2i - C&I Community Efforts	\$ -	\$ 24,000	\$ -	\$ -	\$ -	\$ 24,000	\$ -	\$ 24,000	\$ -	0.0%	
C2j - C&I Statewide Contact Center	\$ -	\$ -	\$ -	\$ 2,447	\$ -	\$ 2,447	\$ -	\$ 2,447	\$ -	0.0%	
C2k - C&I Language Access	\$ -	\$ 3,094	\$ -	\$ -	\$ -	\$ 3,094	\$ -	\$ 3,094	\$ -	0.0%	
C2l - C&I Workforce Trainings	\$ -	\$ -	\$ -	\$ 4,376	\$ -	\$ 4,376	\$ -	\$ 4,376	\$ -	0.0%	
C2m - C&I Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 242,370	\$ -	\$ 242,370	\$ -	\$ 242,370	\$ -	0.4%	
<b>Grand Total</b>	\$ 3,923,494	\$ 1,348,973	\$ 45,234,828	\$ 10,615,089	\$ 1,129,280	\$ 62,251,665	\$ -	\$ 62,251,665	\$ 2	100.0%	

**Program Administrator Budgets, Plan Year Summary**  
**2025 Planned vs. Evaluated**  
Cape Light Compact  
Electric  
June 1, 2026

2025 Planned v. Evaluated Program Administrator Budget Variances (%)												
Program	Program Costs						Performance Incentive	Total Program Administrator Budget	Resource Benefit per Program Cost	Percent of Total Program Costs (%)		
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs						
<b>A - Residential</b>	<b>-10%</b>	<b>-38%</b>	<b>-38%</b>	<b>-54%</b>	<b>-13%</b>	<b>-40%</b>	<b>0%</b>	<b>-40%</b>	<b>41%</b>	<b>-15%</b>		
A1 - Residential Offerings	-4%	-19%	-41%	-49%	0%	-41%	0%	-41%	42%	-16%		
A1a - Residential New Homes & Renovations	-4%	-27%	-40%	34%	0%	-34%	0%	-34%	106%	-6%		
A1b - Residential Turnkey Solutions (1-4 Units)	-4%	-4%	-63%	-62%	0%	-60%	0%	-60%	21%	-43%		
A1c - Residential Turnkey Solutions (5+ Units)	-4%	-46%	-77%	-67%	0%	-71%	0%	-71%	110%	-59%		
A1d - Residential Rebates	-4%	-30%	-2%	-41%	0%	-8%	0%	-8%	-4%	30%		
A1e - Residential Behavior	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
A1f - Residential ConnectedSolutions	-4%	-24%	68%	2%	0%	38%	0%	38%	26%	95%		
A2 - Residential Hard-to-Measure	<b>-32%</b>	<b>-60%</b>	<b>3%</b>	<b>-65%</b>	<b>-13%</b>	<b>-37%</b>	<b>0%</b>	<b>-37%</b>	<b>0%</b>	<b>-11%</b>		
A2a - Residential Statewide Marketing	0%	-17%	0%	0%	0%	-17%	0%	-17%	0%	18%		
A2b - Residential Statewide Database	-41%	0%	0%	0%	0%	-41%	0%	-41%	0%	-17%		
A2c - Residential DOER Assessment	-28%	0%	0%	0%	0%	-28%	0%	-28%	0%	3%		
A2d - Residential Sponsorships & Subscriptions	-35%	0%	0%	0%	0%	-11%	0%	-11%	0%	26%		
A2f - Residential Evaluation and Market Research	0%	0%	0%	0%	-13%	-13%	0%	-13%	0%	23%		
A2g - Residential Outside Consultants	-29%	0%	0%	0%	0%	-29%	0%	-29%	0%	1%		
A2h - Residential R&D and Demonstration	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
A2i - Residential HEAT Loan	0%	-96%	3%	3%	0%	3%	0%	3%	0%	46%		
A2j - Residential Education	0%	-56%	0%	-52%	0%	-54%	0%	-54%	0%	-35%		
A2k - Residential Conservation Services (RCS)	-38%	-80%	0%	-69%	0%	-68%	0%	-68%	0%	-55%		
A2l - Residential Community Efforts	0%	-45%	0%	-100%	0%	-65%	0%	-65%	0%	-51%		
A2m - Residential Statewide Contact Center	0%	0%	0%	-74%	0%	-74%	0%	-74%	0%	-63%		
A2n - Residential Language Access	0%	-91%	0%	-100%	0%	-92%	0%	-92%	0%	-89%		
A2o - Residential Workforce Trainings	0%	0%	0%	-26%	0%	-26%	0%	-26%	0%	4%		
A2p - Residential Workforce Development - CEC	0%	0%	0%	-61%	0%	-61%	0%	-61%	0%	-45%		
<b>B - Low Income</b>	<b>-8%</b>	<b>-43%</b>	<b>0%</b>	<b>-16%</b>	<b>-21%</b>	<b>-4%</b>	<b>0%</b>	<b>-4%</b>	<b>7%</b>	<b>35%</b>		
B1 - Low Income Offerings	-3%	-39%	0%	-15%	0%	-4%	0%	-4%	6%	37%		
B1a - Low Income - Single Family (1-4 Units)	-3%	-39%	-19%	-31%	0%	-21%	0%	-21%	16%	12%		
B1b - Low Income - Multifamily (5+ Units)	-3%	-41%	73%	3%	0%	66%	0%	66%	-4%	135%		
B2 - Low Income Hard-to-Measure	<b>-44%</b>	<b>-56%</b>	<b>0%</b>	<b>-55%</b>	<b>-21%</b>	<b>-40%</b>	<b>0%</b>	<b>-40%</b>	<b>0%</b>	<b>-14%</b>		
B2a - Low Income Statewide Marketing	0%	5%	0%	0%	0%	5%	0%	5%	0%	49%		
B2b - Low Income Statewide Database	-42%	0%	0%	0%	0%	-42%	0%	-42%	0%	-17%		
B2c - Low Income DOER Assessment	-23%	0%	0%	0%	0%	-23%	0%	-23%	0%	9%		
B2d - Low Income Sponsorships & Subscriptions	-12%	-100%	0%	0%	0%	-83%	0%	-83%	0%	-76%		
B2f - Low Income Evaluation and Market Research	0%	0%	0%	0%	-21%	-21%	0%	-21%	0%	12%		
B2g - Low Income Energy Affordability Network (LEAN)	-77%	0%	0%	0%	0%	-77%	0%	-77%	0%	-67%		
B2h - Low Income Community Efforts	0%	-45%	0%	-100%	0%	-65%	0%	-65%	0%	-51%		
B2i - Low Income Language Access	0%	-87%	0%	-100%	0%	-88%	0%	-88%	0%	-83%		
B2j - Low Income Workforce Trainings	0%	0%	0%	-80%	0%	-80%	0%	-80%	0%	-71%		
B2k - Low Income Outside Consultants	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%		
B2l - Low Income Workforce Development - CEC	0%	0%	0%	-44%	0%	-44%	0%	-44%	0%	-21%		
<b>C - Commercial &amp; Industrial</b>	<b>-11%</b>	<b>-26%</b>	<b>-37%</b>	<b>-42%</b>	<b>-13%</b>	<b>-35%</b>	<b>0%</b>	<b>-35%</b>	<b>8%</b>	<b>-8%</b>		
C1 - C&I Offerings	-5%	-7%	-36%	-39%	0%	-35%	0%	-35%	8%	-8%		
C1a - C&I New Buildings & Major Renovations	-27%	-11%	56%	-43%	0%	5%	0%	5%	264%	49%		
C1b - C&I Existing Buildings	-4%	-21%	-51%	-39%	0%	-46%	0%	-46%	126%	-24%		
C1c - C&I Small Business Turnkey Retrofit	-4%	23%	-40%	-21%	0%	-35%	0%	-35%	-4%	-8%		
C1d - C&I Multifamily	-4%	-24%	-65%	-44%	0%	-58%	0%	-58%	174%	-40%		
C1e - C&I Equipment Rebates & Instant Incentives	-4%	-49%	-1%	-59%	0%	-25%	0%	-25%	6%	-28%		
C1f - C&I ConnectedSolutions	-20%	-56%	-57%	10%	0%	-32%	0%	-32%	-91%	-4%		
C2 - C&I Hard-to-Measure	<b>-22%</b>	<b>-65%</b>	<b>-100%</b>	<b>-52%</b>	<b>-13%</b>	<b>-35%</b>	<b>0%</b>	<b>-35%</b>	<b>0%</b>	<b>-8%</b>		
C2a - C&I Statewide Marketing	0%	23%	0%	0%	0%	23%	0%	23%	0%	74%		
C2b - C&I Statewide Database	-35%	0%	0%	0%	0%	-35%	0%	-35%	0%	-8%		
C2c - C&I DOER Assessment	-18%	0%	0%	0%	0%	-18%	0%	-18%	0%	16%		
C2d - C&I Sponsorships & Subscriptions	37%	0%	0%	0%	0%	37%	0%	37%	0%	94%		
C2f - C&I Evaluation and Market Research	0%	0%	0%	-13%	0%	-13%	0%	-13%	0%	24%		
C2g - C&I Outside Consultants	-8%	0%	0%	0%	0%	-8%	0%	-8%	0%	31%		
C2h - C&I R&D and Demonstration	0%	0%	-100%	0%	0%	-100%	0%	-100%	0%	-100%		
C2i - C&I Community Efforts	0%	-79%	0%	-100%	0%	-83%	0%	-83%	0%	-76%		
C2j - C&I Statewide Contact Center	0%	0%	0%	32%	0%	32%	0%	32%	0%	87%		
C2k - C&I Language Access	0%	-80%	0%	-100%	0%	-82%	0%	-82%	0%	-75%		
C2l - C&I Workforce Trainings	0%	0%	0%	-84%	0%	-84%	0%	-84%	0%	-78%		
C2m - C&I Workforce Development - CEC	0%	0%	0%	-48%	0%	-48%	0%	-48%	0%	-26%		
<b>Grand Total</b>	<b>-9%</b>	<b>-36%</b>	<b>-27%</b>	<b>-42%</b>	<b>-14%</b>	<b>-29%</b>	<b>0%</b>	<b>-29%</b>	<b>20%</b>	<b>0%</b>		

Notes:  
Budgets for each year are represented in nominal dollars (2025, 2026, 2027).  
Refer to common definitions for allocation of costs.

**Program Administrator Budgets**  
**Summary Table**  
Cape Light Compact  
Electric  
June 1, 2026

2025 Evaluated Program Administrator Budget (\$)											
Program	Program Costs					Total Program Costs	Performance Incentive	Total Program Administrator Budget	Resource Benefit per Program Cost	Percent of Total Program Costs (%)	
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research						
<b>A - Residential</b>	\$ 2,041,586	\$ 823,049	\$ 21,029,315	\$ 4,798,033	\$ 547,439	\$ 29,239,423	\$ -	\$ 29,239,423	\$ 3	47.0%	
A1 - Residential Offerings	\$ 1,717,749	\$ 584,864	\$ 18,759,076	\$ 3,650,861	\$ -	\$ 24,712,550	\$ -	\$ 24,712,550	\$ 3	39.7%	
A1a - Residential New Homes & Renovations	\$ 308,555	\$ 55,934	\$ 3,960,549	\$ 585,198	\$ -	\$ 4,910,236	\$ -	\$ 4,910,236	\$ 4	7.9%	
A1b - Residential Turnkey Solutions (1-4 Units)	\$ 840,284	\$ 287,217	\$ 5,405,291	\$ 1,719,364	\$ -	\$ 8,252,156	\$ -	\$ 8,252,156	\$ 2	13.3%	
A1c - Residential Turnkey Solutions (5+ Units)	\$ 86,750	\$ 13,446	\$ 353,738	\$ 145,257	\$ -	\$ 599,190	\$ -	\$ 599,190	\$ 3	1.0%	
A1d - Residential Rebates	\$ 454,322	\$ 224,576	\$ 8,426,748	\$ 923,599	\$ -	\$ 10,029,244	\$ -	\$ 10,029,244	\$ 4	16.1%	
A1e - Residential Behavior	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A1f - Residential ConnectedSolutions	\$ 27,839	\$ 3,692	\$ 612,750	\$ 277,443	\$ -	\$ 921,724	\$ -	\$ 921,724	\$ 2	1.5%	
A2 - Residential Hard-to-Measure	\$ 323,838	\$ 238,185	\$ 2,270,239	\$ 1,147,173	\$ 547,439	\$ 4,526,873	\$ -	\$ 4,526,873	\$ -	7.3%	
A2a - Residential Statewide Marketing	\$ -	\$ 105,328	\$ -	\$ -	\$ -	\$ 105,328	\$ -	\$ 105,328	\$ -	0.2%	
A2b - Residential Statewide Database	\$ 68,487	\$ -	\$ -	\$ -	\$ -	\$ 68,487	\$ -	\$ 68,487	\$ -	0.1%	
A2c - Residential DOER Assessment	\$ 201,049	\$ -	\$ -	\$ -	\$ -	\$ 201,049	\$ -	\$ 201,049	\$ -	0.3%	
A2d - Residential Sponsorships & Subscriptions	\$ 4,690	\$ 15,000	\$ -	\$ -	\$ -	\$ 19,690	\$ -	\$ 19,690	\$ -	0.0%	
A2f - Residential Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 547,439	\$ 547,439	\$ -	\$ 547,439	\$ -	0.9%	
A2g - Residential Outside Consultants	\$ 35,917	\$ -	\$ -	\$ -	\$ -	\$ 35,917	\$ -	\$ 35,917	\$ -	0.1%	
A2h - Residential R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A2i - Residential HEAT Loan	\$ -	\$ 114	\$ 2,270,239	\$ 93,669	\$ -	\$ 2,364,022	\$ -	\$ 2,364,022	\$ -	3.8%	
A2j - Residential Education	\$ -	\$ 11,076	\$ -	\$ 14,307	\$ -	\$ 25,383	\$ -	\$ 25,383	\$ -	0.0%	
A2k - Residential Conservation Services (RCS)	\$ 13,694	\$ 2,448	\$ -	\$ 735,315	\$ -	\$ 751,457	\$ -	\$ 751,457	\$ -	1.2%	
A2l - Residential Community Efforts	\$ -	\$ 81,600	\$ -	\$ -	\$ -	\$ 81,600	\$ -	\$ 81,600	\$ -	0.1%	
A2m - Residential Statewide Contact Center	\$ -	\$ -	\$ -	\$ 9,218	\$ -	\$ 9,218	\$ -	\$ 9,218	\$ -	0.0%	
A2n - Residential Language Access	\$ -	\$ 22,619	\$ -	\$ -	\$ -	\$ 22,619	\$ -	\$ 22,619	\$ -	0.0%	
A2o - Residential Workforce Trainings	\$ -	\$ -	\$ -	\$ 71,268	\$ -	\$ 71,268	\$ -	\$ 71,268	\$ -	0.1%	
A2p - Residential Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 223,397	\$ -	\$ 223,397	\$ -	\$ 223,397	\$ -	0.4%	
<b>B - Low Income</b>	\$ 1,018,977	\$ 168,483	\$ 17,618,817	\$ 4,054,847	\$ 172,908	\$ 23,034,032	\$ -	\$ 23,034,032	\$ 1	37.0%	
B1 - Low Income Offerings	\$ 953,822	\$ 135,063	\$ 17,618,817	\$ 3,987,305	\$ -	\$ 22,695,008	\$ -	\$ 22,695,008	\$ 1	36.5%	
B1a - Low Income - Single Family (1-4 Units)	\$ 764,536	\$ 109,217	\$ 11,505,907	\$ 2,644,033	\$ -	\$ 15,023,693	\$ -	\$ 15,023,693	\$ 1	24.1%	
B1b - Low Income - Multifamily (5+ Units)	\$ 189,286	\$ 25,847	\$ 6,112,910	\$ 1,343,272	\$ -	\$ 7,671,315	\$ -	\$ 7,671,315	\$ 1	12.3%	
B2 - Low Income Hard-to-Measure	\$ 65,155	\$ 33,419	\$ -	\$ 67,542	\$ 172,908	\$ 339,024	\$ -	\$ 339,024	\$ -	0.5%	
B2a - Low Income Statewide Marketing	\$ -	\$ 14,835	\$ -	\$ -	\$ -	\$ 14,835	\$ -	\$ 14,835	\$ -	0.0%	
B2b - Low Income Statewide Database	\$ 15,161	\$ -	\$ -	\$ -	\$ -	\$ 15,161	\$ -	\$ 15,161	\$ -	0.0%	
B2c - Low Income DOER Assessment	\$ 40,210	\$ -	\$ -	\$ -	\$ -	\$ 40,210	\$ -	\$ 40,210	\$ -	0.1%	
B2d - Low Income Sponsorships & Subscriptions	\$ 1,042	\$ -	\$ -	\$ -	\$ -	\$ 1,042	\$ -	\$ 1,042	\$ -	0.0%	
B2f - Low Income Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 172,908	\$ 172,908	\$ -	\$ 172,908	\$ -	0.3%	
B2g - Low Income Energy Affordability Network (LEAN)	\$ 8,742	\$ -	\$ -	\$ -	\$ -	\$ 8,742	\$ -	\$ 8,742	\$ -	0.0%	
B2h - Low Income Community Efforts	\$ -	\$ 14,400	\$ -	\$ -	\$ -	\$ 14,400	\$ -	\$ 14,400	\$ -	0.0%	
B2i - Low Income Language Access	\$ -	\$ 4,185	\$ -	\$ -	\$ -	\$ 4,185	\$ -	\$ 4,185	\$ -	0.0%	
B2j - Low Income Workforce Trainings	\$ -	\$ -	\$ -	\$ 2,815	\$ -	\$ 2,815	\$ -	\$ 2,815	\$ -	0.0%	
B2k - Low Income Outside Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
B2l - Low Income Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 64,727	\$ -	\$ 64,727	\$ -	\$ 64,727	\$ -	0.1%	
<b>C - Commercial &amp; Industrial</b>	\$ 862,931	\$ 357,441	\$ 6,586,696	\$ 1,762,208	\$ 408,934	\$ 9,978,210	\$ -	\$ 9,978,210	\$ 2	16.0%	
C1 - C&I Offerings	\$ 591,014	\$ 304,197	\$ 6,586,696	\$ 1,513,016	\$ -	\$ 8,994,923	\$ -	\$ 8,994,923	\$ 3	14.4%	
C1a - C&I New Buildings & Major Renovations	\$ 15,105	\$ 3,108	\$ 258,800	\$ 93,887	\$ -	\$ 370,399	\$ -	\$ 370,399	\$ 10	0.6%	
C1b - C&I Existing Buildings	\$ 129,279	\$ 16,753	\$ 1,146,686	\$ 335,317	\$ -	\$ 1,628,035	\$ -	\$ 1,628,035	\$ 3	2.6%	
C1c - C&I Small Business Turnkey Retrofit	\$ 301,033	\$ 221,400	\$ 3,589,048	\$ 462,308	\$ -	\$ 4,573,789	\$ -	\$ 4,573,789	\$ 2	7.3%	
C1d - C&I Multifamily	\$ 12,180	\$ 1,523	\$ 75,465	\$ 30,529	\$ -	\$ 119,698	\$ -	\$ 119,698	\$ 4	0.2%	
C1e - C&I Equipment Rebates & Instant Incentives	\$ 110,903	\$ 58,502	\$ 1,385,785	\$ 390,506	\$ -	\$ 1,945,696	\$ -	\$ 1,945,696	\$ 2	3.1%	
C1f - C&I ConnectedSolutions	\$ 22,513	\$ 2,911	\$ 130,912	\$ 200,969	\$ -	\$ 357,305	\$ -	\$ 357,305	\$ 1	0.6%	
C2 - C&I Hard-to-Measure	\$ 271,917	\$ 53,244	\$ -	\$ 249,192	\$ 408,934	\$ 983,287	\$ -	\$ 983,287	\$ -	1.6%	
C2a - C&I Statewide Marketing	\$ -	\$ 26,150	\$ -	\$ -	\$ -	\$ 26,150	\$ -	\$ 26,150	\$ -	0.0%	
C2b - C&I Statewide Database	\$ 75,722	\$ -	\$ -	\$ -	\$ -	\$ 75,722	\$ -	\$ 75,722	\$ -	0.1%	
C2c - C&I DOER Assessment	\$ 160,839	\$ -	\$ -	\$ -	\$ -	\$ 160,839	\$ -	\$ 160,839	\$ -	0.3%	
C2d - C&I Sponsorships & Subscriptions	\$ 4,690	\$ -	\$ -	\$ -	\$ -	\$ 4,690	\$ -	\$ 4,690	\$ -	0.0%	
C2f - C&I Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 408,934	\$ 408,934	\$ -	\$ 408,934	\$ -	0.7%	
C2g - C&I Outside Consultants	\$ 30,666	\$ -	\$ -	\$ -	\$ -	\$ 30,666	\$ -	\$ 30,666	\$ -	0.0%	
C2h - C&I R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
C2i - C&I Community Efforts	\$ -	\$ 24,000	\$ -	\$ -	\$ -	\$ 24,000	\$ -	\$ 24,000	\$ -	0.0%	
C2j - C&I Statewide Contact Center	\$ -	\$ -	\$ -	\$ 2,447	\$ -	\$ 2,447	\$ -	\$ 2,447	\$ -	0.0%	
C2k - C&I Language Access	\$ -	\$ 3,094	\$ -	\$ -	\$ -	\$ 3,094	\$ -	\$ 3,094	\$ -	0.0%	
C2l - C&I Workforce Trainings	\$ -	\$ -	\$ -	\$ 4,376	\$ -	\$ 4,376	\$ -	\$ 4,376	\$ -	0.0%	
C2m - C&I Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 242,370	\$ -	\$ 242,370	\$ -	\$ 242,370	\$ -	0.4%	
<b>Grand Total</b>	\$ 3,923,494	\$ 1,348,973	\$ 45,234,828	\$ 10,615,089	\$ 1,129,280	\$ 62,251,665	\$ -	\$ 62,251,665	\$ 2	100.0%	

**Program Administrator Budgets**  
**Summary Table**  
Cape Light Compact  
Electric  
June 1, 2026

2026 Planned Program Administrator Budget (\$)											
Program	Program Costs					Total Program Costs	Performance Incentive	Total Program Administrator Budget	Resource Benefit per Program Cost	Percent of Total Program Costs (%)	
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research						
<b>A - Residential</b>	\$ 2,213,117	\$ 1,299,332	\$ 32,562,457	\$ 10,355,562	\$ 534,958	\$ 46,965,426	\$ -	\$ 46,965,426	\$ 2	52.9%	
A1 - Residential Offerings	\$ 1,749,559	\$ 726,196	\$ 30,027,974	\$ 7,120,798	\$ -	\$ 39,624,527	\$ -	\$ 39,624,527	\$ 2	44.6%	
A1a - Residential New Homes & Renovations	\$ 220,031	\$ 58,972	\$ 4,317,938	\$ 386,380	\$ -	\$ 4,983,320	\$ -	\$ 4,983,320	\$ 3	5.6%	
A1b - Residential Turnkey Solutions (1-4 Units)	\$ 929,555	\$ 308,967	\$ 15,415,496	\$ 4,398,807	\$ -	\$ 21,052,825	\$ -	\$ 21,052,825	\$ 1	23.7%	
A1c - Residential Turnkey Solutions (5+ Units)	\$ 92,650	\$ 25,147	\$ 1,536,894	\$ 443,669	\$ -	\$ 2,098,359	\$ -	\$ 2,098,359	\$ 1	2.4%	
A1d - Residential Rebates	\$ 474,659	\$ 327,770	\$ 8,331,347	\$ 1,616,436	\$ -	\$ 10,750,212	\$ -	\$ 10,750,212	\$ 4	12.1%	
A1e - Residential Behavior	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A1f - Residential ConnectedSolutions	\$ 32,665	\$ 5,340	\$ 426,300	\$ 275,505	\$ -	\$ 739,811	\$ -	\$ 739,811	\$ 2	0.8%	
A2 - Residential Hard-to-Measure	\$ 463,558	\$ 573,136	\$ 2,534,484	\$ 3,234,764	\$ 534,958	\$ 7,340,899	\$ -	\$ 7,340,899	\$ -	8.3%	
A2a - Residential Statewide Marketing	\$ -	\$ 126,899	\$ -	\$ -	\$ -	\$ 126,899	\$ -	\$ 126,899	\$ -	0.1%	
A2b - Residential Statewide Database	\$ 106,535	\$ -	\$ -	\$ -	\$ -	\$ 106,535	\$ -	\$ 106,535	\$ -	0.1%	
A2c - Residential DOER Assessment	\$ 277,462	\$ -	\$ -	\$ -	\$ -	\$ 277,462	\$ -	\$ 277,462	\$ -	0.3%	
A2d - Residential Sponsorships & Subscriptions	\$ 7,202	\$ 15,000	\$ -	\$ -	\$ -	\$ 22,202	\$ -	\$ 22,202	\$ -	0.0%	
A2f - Residential Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 534,958	\$ 534,958	\$ -	\$ 534,958	\$ -	0.6%	
A2g - Residential Outside Consultants	\$ 50,261	\$ -	\$ -	\$ -	\$ -	\$ 50,261	\$ -	\$ 50,261	\$ -	0.1%	
A2h - Residential R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A2i - Residential HEAT Loan	\$ -	\$ 3,020	\$ 2,534,484	\$ 90,600	\$ -	\$ 2,628,104	\$ -	\$ 2,628,104	\$ -	3.0%	
A2j - Residential Education	\$ -	\$ 25,000	\$ -	\$ 30,000	\$ -	\$ 55,000	\$ -	\$ 55,000	\$ -	0.1%	
A2k - Residential Conservation Services (RCS)	\$ 22,098	\$ 12,000	\$ -	\$ 2,350,000	\$ -	\$ 2,384,098	\$ -	\$ 2,384,098	\$ -	2.7%	
A2l - Residential Community Efforts	\$ -	\$ 148,012	\$ -	\$ 86,812	\$ -	\$ 234,824	\$ -	\$ 234,824	\$ -	0.3%	
A2m - Residential Statewide Contact Center	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A2n - Residential Language Access	\$ -	\$ 243,205	\$ -	\$ 32,082	\$ -	\$ 275,287	\$ -	\$ 275,287	\$ -	0.3%	
A2o - Residential Workforce Trainings	\$ -	\$ -	\$ -	\$ 65,669	\$ -	\$ 65,669	\$ -	\$ 65,669	\$ -	0.1%	
A2p - Residential Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 579,600	\$ -	\$ 579,600	\$ -	\$ 579,600	\$ -	0.7%	
<b>B - Low Income</b>	\$ 1,203,489	\$ 310,513	\$ 18,995,962	\$ 4,905,415	\$ 217,224	\$ 25,632,604	\$ -	\$ 25,632,604	\$ 1	28.9%	
B1 - Low Income Offerings	\$ 1,086,765	\$ 236,681	\$ 18,995,962	\$ 4,761,020	\$ -	\$ 25,080,428	\$ -	\$ 25,080,428	\$ 1	28.2%	
B1a - Low Income - Single Family (1-4 Units)	\$ 885,988	\$ 192,654	\$ 15,461,547	\$ 3,906,703	\$ -	\$ 20,446,893	\$ -	\$ 20,446,893	\$ 1	23.0%	
B1b - Low Income - Multifamily (5+ Units)	\$ 200,777	\$ 44,027	\$ 3,534,415	\$ 854,317	\$ -	\$ 4,633,535	\$ -	\$ 4,633,535	\$ 1	5.2%	
B2 - Low Income Hard-to-Measure	\$ 116,724	\$ 73,832	\$ -	\$ 144,396	\$ 217,224	\$ 552,176	\$ -	\$ 552,176	\$ -	0.6%	
B2a - Low Income Statewide Marketing	\$ -	\$ 14,100	\$ -	\$ -	\$ -	\$ 14,100	\$ -	\$ 14,100	\$ -	0.0%	
B2b - Low Income Statewide Database	\$ 23,675	\$ -	\$ -	\$ -	\$ -	\$ 23,675	\$ -	\$ 23,675	\$ -	0.0%	
B2c - Low Income DOER Assessment	\$ 54,085	\$ -	\$ -	\$ -	\$ -	\$ 54,085	\$ -	\$ 54,085	\$ -	0.1%	
B2d - Low Income Sponsorships & Subscriptions	\$ 1,181	\$ 5,000	\$ -	\$ -	\$ -	\$ 6,181	\$ -	\$ 6,181	\$ -	0.0%	
B2f - Low Income Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 217,224	\$ 217,224	\$ -	\$ 217,224	\$ -	0.2%	
B2g - Low Income Energy Affordability Network (LEAN)	\$ 37,785	\$ -	\$ -	\$ -	\$ -	\$ 37,785	\$ -	\$ 37,785	\$ -	0.0%	
B2h - Low Income Community Efforts	\$ -	\$ 26,120	\$ -	\$ 15,320	\$ -	\$ 41,440	\$ -	\$ 41,440	\$ -	0.0%	
B2i - Low Income Language Access	\$ -	\$ 28,612	\$ -	\$ 3,774	\$ -	\$ 32,387	\$ -	\$ 32,387	\$ -	0.0%	
B2j - Low Income Workforce Trainings	\$ -	\$ -	\$ -	\$ 9,381	\$ -	\$ 9,381	\$ -	\$ 9,381	\$ -	0.0%	
B2k - Low Income Outside Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
B2l - Low Income Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 115,920	\$ -	\$ 115,920	\$ -	\$ 115,920	\$ -	0.1%	
<b>C - Commercial &amp; Industrial</b>	\$ 1,018,545	\$ 477,574	\$ 11,106,741	\$ 3,044,313	\$ 554,446	\$ 16,201,620	\$ -	\$ 16,201,620	\$ 2	18.2%	
C1 - C&I Offerings	\$ 671,795	\$ 335,391	\$ 11,086,741	\$ 2,534,450	\$ -	\$ 14,628,377	\$ -	\$ 14,628,377	\$ 2	16.5%	
C1a - C&I New Buildings & Major Renovations	\$ 22,099	\$ 3,658	\$ 171,384	\$ 180,707	\$ -	\$ 377,847	\$ -	\$ 377,847	\$ 3	0.4%	
C1b - C&I Existing Buildings	\$ 146,534	\$ 22,776	\$ 2,759,709	\$ 309,105	\$ -	\$ 3,238,123	\$ -	\$ 3,238,123	\$ 2	3.6%	
C1c - C&I Small Business Turnkey Retrofit	\$ 321,778	\$ 180,014	\$ 5,992,668	\$ 616,245	\$ -	\$ 7,110,705	\$ -	\$ 7,110,705	\$ 2	8.0%	
C1d - C&I Multifamily	\$ 11,207	\$ 1,742	\$ 181,585	\$ 53,125	\$ -	\$ 247,659	\$ -	\$ 247,659	\$ 1	0.3%	
C1e - C&I Equipment Rebates & Instant Incentives	\$ 136,148	\$ 119,662	\$ 1,567,596	\$ 1,185,210	\$ -	\$ 3,008,616	\$ -	\$ 3,008,616	\$ 3	3.4%	
C1f - C&I ConnectedSolutions	\$ 34,029	\$ 7,540	\$ 413,800	\$ 190,059	\$ -	\$ 645,428	\$ -	\$ 645,428	\$ 10	0.7%	
C2 - C&I Hard-to-Measure	\$ 346,751	\$ 142,182	\$ 20,000	\$ 509,863	\$ 554,446	\$ 1,573,243	\$ -	\$ 1,573,243	\$ -	1.8%	
C2a - C&I Statewide Marketing	\$ -	\$ 21,341	\$ -	\$ -	\$ -	\$ 21,341	\$ -	\$ 21,341	\$ -	0.0%	
C2b - C&I Statewide Database	\$ 106,535	\$ -	\$ -	\$ -	\$ -	\$ 106,535	\$ -	\$ 106,535	\$ -	0.1%	
C2c - C&I DOER Assessment	\$ 203,572	\$ -	\$ -	\$ -	\$ -	\$ 203,572	\$ -	\$ 203,572	\$ -	0.2%	
C2d - C&I Sponsorships & Subscriptions	\$ 3,424	\$ -	\$ -	\$ -	\$ -	\$ 3,424	\$ -	\$ 3,424	\$ -	0.0%	
C2f - C&I Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 554,446	\$ 554,446	\$ -	\$ 554,446	\$ -	0.6%	
C2g - C&I Outside Consultants	\$ 33,219	\$ -	\$ -	\$ -	\$ -	\$ 33,219	\$ -	\$ 33,219	\$ -	0.0%	
C2h - C&I R&D and Demonstration	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ 20,000	\$ -	\$ 20,000	\$ -	0.0%	
C2i - C&I Community Efforts	\$ -	\$ 106,535	\$ -	\$ 25,533	\$ -	\$ 132,068	\$ -	\$ 132,068	\$ -	0.1%	
C2j - C&I Statewide Contact Center	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
C2k - C&I Language Access	\$ -	\$ 14,306	\$ -	\$ 1,887	\$ -	\$ 16,193	\$ -	\$ 16,193	\$ -	0.0%	
C2l - C&I Workforce Trainings	\$ -	\$ -	\$ -	\$ 18,763	\$ -	\$ 18,763	\$ -	\$ 18,763	\$ -	0.0%	
C2m - C&I Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 463,680	\$ -	\$ 463,680	\$ -	\$ 463,680	\$ -	0.5%	
<b>Grand Total</b>	\$ 4,435,151	\$ 2,087,418	\$ 62,665,161	\$ 18,305,290	\$ 1,306,629	\$ 88,799,650	\$ -	\$ 88,799,650	\$ 2	100.0%	

**Program Administrator Budgets**  
**Summary Table**  
Cape Light Compact  
Electric  
June 1, 2026

2027 Planned Program Administrator Budget (\$)											
Program	Program Costs					Total Program Costs	Performance Incentive	Total Program Administrator Budget	Resource Benefit per Program Cost	Percent of Total Program Costs (%)	
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research						
<b>A - Residential</b>	\$ 2,346,303	\$ 1,295,500	\$ 32,569,951	\$ 10,583,444	\$ 465,338	\$ 47,260,536	\$ -	\$ 47,260,536	\$ 2	50.7%	
A1 - Residential Offerings	\$ 1,882,745	\$ 729,264	\$ 29,670,944	\$ 7,017,279	\$ -	\$ 39,300,232	\$ -	\$ 39,300,232	\$ 3	42.2%	
A1a - Residential New Homes & Renovations	\$ 165,741	\$ 47,250	\$ 2,916,938	\$ 329,740	\$ -	\$ 3,459,670	\$ -	\$ 3,459,670	\$ 5	3.7%	
A1b - Residential Turnkey Solutions (1-4 Units)	\$ 1,081,380	\$ 320,221	\$ 16,790,667	\$ 4,380,344	\$ -	\$ 22,572,612	\$ -	\$ 22,572,612	\$ 1	24.2%	
A1c - Residential Turnkey Solutions (5+ Units)	\$ 100,590	\$ 24,718	\$ 1,536,894	\$ 437,503	\$ -	\$ 2,099,704	\$ -	\$ 2,099,704	\$ 1	2.3%	
A1d - Residential Rebates	\$ 496,385	\$ 331,419	\$ 7,939,245	\$ 1,594,446	\$ -	\$ 10,361,496	\$ -	\$ 10,361,496	\$ 5	11.1%	
A1e - Residential Behavior	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A1f - Residential ConnectedSolutions	\$ 38,649	\$ 5,655	\$ 487,200	\$ 275,246	\$ -	\$ 806,750	\$ -	\$ 806,750	\$ 2	0.9%	
A2 - Residential Hard-to-Measure	\$ 463,558	\$ 566,236	\$ 2,899,007	\$ 3,566,165	\$ 465,338	\$ 7,960,304	\$ -	\$ 7,960,304	\$ -	8.5%	
A2a - Residential Statewide Marketing	\$ -	\$ 126,899	\$ -	\$ -	\$ -	\$ 126,899	\$ -	\$ 126,899	\$ -	0.1%	
A2b - Residential Statewide Database	\$ 106,535	\$ -	\$ -	\$ -	\$ -	\$ 106,535	\$ -	\$ 106,535	\$ -	0.1%	
A2c - Residential DOER Assessment	\$ 277,462	\$ -	\$ -	\$ -	\$ -	\$ 277,462	\$ -	\$ 277,462	\$ -	0.3%	
A2d - Residential Sponsorships & Subscriptions	\$ 7,202	\$ 15,000	\$ -	\$ -	\$ -	\$ 22,202	\$ -	\$ 22,202	\$ -	0.0%	
A2f - Residential Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 465,338	\$ 465,338	\$ -	\$ 465,338	\$ -	0.5%	
A2g - Residential Outside Consultants	\$ 50,261	\$ -	\$ -	\$ -	\$ -	\$ 50,261	\$ -	\$ 50,261	\$ -	0.1%	
A2h - Residential R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
A2i - Residential HEAT Loan	\$ -	\$ 3,020	\$ 2,899,007	\$ 90,600	\$ -	\$ 2,992,627	\$ -	\$ 2,992,627	\$ -	3.2%	
A2j - Residential Education	\$ -	\$ 25,000	\$ -	\$ 30,000	\$ -	\$ 55,000	\$ -	\$ 55,000	\$ -	0.1%	
A2k - Residential Conservation Services (RCS)	\$ 22,098	\$ 12,000	\$ -	\$ 2,350,000	\$ -	\$ 2,384,098	\$ -	\$ 2,384,098	\$ -	2.6%	
A2l - Residential Community Efforts	\$ -	\$ 148,012	\$ -	\$ 86,812	\$ -	\$ 234,824	\$ -	\$ 234,824	\$ -	0.3%	
A2m - Residential Statewide Contact Center	\$ -	\$ -	\$ -	\$ 331,011	\$ -	\$ 331,011	\$ -	\$ 331,011	\$ -	0.4%	
A2n - Residential Language Access	\$ -	\$ 236,305	\$ -	\$ 32,082	\$ -	\$ 268,388	\$ -	\$ 268,388	\$ -	0.3%	
A2o - Residential Workforce Trainings	\$ -	\$ -	\$ -	\$ 66,059	\$ -	\$ 66,059	\$ -	\$ 66,059	\$ -	0.1%	
A2p - Residential Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 579,600	\$ -	\$ 579,600	\$ -	\$ 579,600	\$ -	0.6%	
<b>B - Low Income</b>	\$ 1,440,021	\$ 327,206	\$ 21,214,607	\$ 5,399,100	\$ 214,336	\$ 28,595,270	\$ -	\$ 28,595,270	\$ 1	30.7%	
B1 - Low Income Offerings	\$ 1,319,565	\$ 254,186	\$ 21,214,607	\$ 5,254,648	\$ -	\$ 28,043,007	\$ -	\$ 28,043,007	\$ 1	30.1%	
B1a - Low Income - Single Family (1-4 Units)	\$ 1,101,078	\$ 211,123	\$ 17,680,192	\$ 4,407,381	\$ -	\$ 23,399,773	\$ -	\$ 23,399,773	\$ 1	25.1%	
B1b - Low Income - Multifamily (5+ Units)	\$ 218,488	\$ 43,063	\$ 3,534,415	\$ 847,268	\$ -	\$ 4,643,234	\$ -	\$ 4,643,234	\$ 1	5.0%	
B2 - Low Income Hard-to-Measure	\$ 120,456	\$ 73,020	\$ -	\$ 144,451	\$ 214,336	\$ 552,263	\$ -	\$ 552,263	\$ -	0.6%	
B2a - Low Income Statewide Marketing	\$ -	\$ 14,100	\$ -	\$ -	\$ -	\$ 14,100	\$ -	\$ 14,100	\$ -	0.0%	
B2b - Low Income Statewide Database	\$ 23,675	\$ -	\$ -	\$ -	\$ -	\$ 23,675	\$ -	\$ 23,675	\$ -	0.0%	
B2c - Low Income DOER Assessment	\$ 57,816	\$ -	\$ -	\$ -	\$ -	\$ 57,816	\$ -	\$ 57,816	\$ -	0.1%	
B2d - Low Income Sponsorships & Subscriptions	\$ 1,181	\$ 5,000	\$ -	\$ -	\$ -	\$ 6,181	\$ -	\$ 6,181	\$ -	0.0%	
B2f - Low Income Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 214,336	\$ 214,336	\$ -	\$ 214,336	\$ -	0.2%	
B2g - Low Income Energy Affordability Network (LEAN)	\$ 37,785	\$ -	\$ -	\$ -	\$ -	\$ 37,785	\$ -	\$ 37,785	\$ -	0.0%	
B2h - Low Income Community Efforts	\$ -	\$ 26,120	\$ -	\$ 15,320	\$ -	\$ 41,440	\$ -	\$ 41,440	\$ -	0.0%	
B2i - Low Income Language Access	\$ -	\$ 27,801	\$ -	\$ 3,774	\$ -	\$ 31,575	\$ -	\$ 31,575	\$ -	0.0%	
B2j - Low Income Workforce Trainings	\$ -	\$ -	\$ -	\$ 9,437	\$ -	\$ 9,437	\$ -	\$ 9,437	\$ -	0.0%	
B2k - Low Income Outside Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%	
B2l - Low Income Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 115,920	\$ -	\$ 115,920	\$ -	\$ 115,920	\$ -	0.1%	
<b>C - Commercial &amp; Industrial</b>	\$ 1,138,006	\$ 483,525	\$ 12,100,081	\$ 3,092,804	\$ 498,397	\$ 17,312,812	\$ -	\$ 17,312,812	\$ 2	18.6%	
C1 - C&I Offerings	\$ 777,210	\$ 341,748	\$ 12,080,081	\$ 2,565,408	\$ -	\$ 15,764,447	\$ -	\$ 15,764,447	\$ 2	16.9%	
C1a - C&I New Buildings & Major Renovations	\$ 23,029	\$ 3,531	\$ 163,724	\$ 180,085	\$ -	\$ 370,369	\$ -	\$ 370,369	\$ 3	0.4%	
C1b - C&I Existing Buildings	\$ 189,057	\$ 26,545	\$ 3,329,950	\$ 338,235	\$ -	\$ 3,883,786	\$ -	\$ 3,883,786	\$ 2	4.2%	
C1c - C&I Small Business Turnkey Retrofit	\$ 348,417	\$ 178,921	\$ 6,014,898	\$ 615,291	\$ -	\$ 7,157,527	\$ -	\$ 7,157,527	\$ 2	7.7%	
C1d - C&I Multifamily	\$ 14,369	\$ 2,018	\$ 224,054	\$ 54,737	\$ -	\$ 295,177	\$ -	\$ 295,177	\$ 1	0.3%	
C1e - C&I Equipment Rebates & Instant Incentives	\$ 157,454	\$ 122,108	\$ 1,774,955	\$ 1,180,058	\$ -	\$ 3,234,575	\$ -	\$ 3,234,575	\$ 3	3.5%	
C1f - C&I ConnectedSolutions	\$ 44,885	\$ 8,625	\$ 572,500	\$ 197,003	\$ -	\$ 823,013	\$ -	\$ 823,013	\$ 10	0.9%	
C2 - C&I Hard-to-Measure	\$ 360,795	\$ 141,777	\$ 20,000	\$ 527,396	\$ 498,397	\$ 1,548,365	\$ -	\$ 1,548,365	\$ -	1.7%	
C2a - C&I Statewide Marketing	\$ -	\$ 21,341	\$ -	\$ -	\$ -	\$ 21,341	\$ -	\$ 21,341	\$ -	0.0%	
C2b - C&I Statewide Database	\$ 106,535	\$ -	\$ -	\$ -	\$ -	\$ 106,535	\$ -	\$ 106,535	\$ -	0.1%	
C2c - C&I DOER Assessment	\$ 217,617	\$ -	\$ -	\$ -	\$ -	\$ 217,617	\$ -	\$ 217,617	\$ -	0.2%	
C2d - C&I Sponsorships & Subscriptions	\$ 3,424	\$ -	\$ -	\$ -	\$ -	\$ 3,424	\$ -	\$ 3,424	\$ -	0.0%	
C2f - C&I Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 498,397	\$ 498,397	\$ -	\$ 498,397	\$ -	0.5%	
C2g - C&I Outside Consultants	\$ 33,219	\$ -	\$ -	\$ -	\$ -	\$ 33,219	\$ -	\$ 33,219	\$ -	0.0%	
C2h - C&I R&D and Demonstration	\$ -	\$ -	\$ 20,000	\$ -	\$ -	\$ 20,000	\$ -	\$ 20,000	\$ -	0.0%	
C2i - C&I Community Efforts	\$ -	\$ 106,535	\$ -	\$ 25,533	\$ -	\$ 132,068	\$ -	\$ 132,068	\$ -	0.1%	
C2j - C&I Statewide Contact Center	\$ -	\$ -	\$ -	\$ 17,422	\$ -	\$ 17,422	\$ -	\$ 17,422	\$ -	0.0%	
C2k - C&I Language Access	\$ -	\$ 13,900	\$ -	\$ 1,887	\$ -	\$ 15,788	\$ -	\$ 15,788	\$ -	0.0%	
C2l - C&I Workforce Trainings	\$ -	\$ -	\$ -	\$ 18,874	\$ -	\$ 18,874	\$ -	\$ 18,874	\$ -	0.0%	
C2m - C&I Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 463,680	\$ -	\$ 463,680	\$ -	\$ 463,680	\$ -	0.5%	
<b>Grand Total</b>	\$ 4,924,330	\$ 2,106,231	\$ 65,884,638	\$ 19,075,347	\$ 1,178,070	\$ 93,168,617	\$ -	\$ 93,168,617	\$ 2	100.0%	

**Program Administrator Budgets**  
**Summary Table**  
Cape Light Compact  
Electric  
June 1, 2026

2025-2027 Program Administrator Budget (\$)											
Program	Program Costs					Total Program Costs	Performance Incentive	Total Program Administrator Budget	Resource Benefit per Program Cost	Percent of Total Program Costs (%)	
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research						
<b>A - Residential</b>	\$ 6,601,006	\$ 3,417,881	\$ 86,161,723	\$ 25,737,039	\$ 1,547,735	\$ 123,465,384	\$ -	\$ 123,465,384	2.21	50.6%	
A1 - Residential Offerings	\$ 5,350,053	\$ 2,040,324	\$ 78,457,994	\$ 17,788,938	\$ -	\$ 103,637,308	\$ -	\$ 103,637,308	2.63	42.4%	
A1a - Residential New Homes & Renovations	\$ 694,327	\$ 162,156	\$ 11,195,425	\$ 1,301,318	\$ -	\$ 13,353,226	\$ -	\$ 13,353,226	4.02	5.5%	
A1b - Residential Turnkey Solutions (1-4 Units)	\$ 2,851,218	\$ 916,406	\$ 37,611,453	\$ 10,498,515	\$ -	\$ 51,877,593	\$ -	\$ 51,877,593	1.42	21.2%	
A1c - Residential Turnkey Solutions (5+ Units)	\$ 279,989	\$ 63,310	\$ 3,427,526	\$ 1,026,429	\$ -	\$ 4,797,254	\$ -	\$ 4,797,254	1.70	2.0%	
A1d - Residential Rebates	\$ 1,425,366	\$ 883,765	\$ 24,697,339	\$ 4,134,481	\$ -	\$ 31,140,951	\$ -	\$ 31,140,951	4.21	12.8%	
A1e - Residential Behavior	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	0.0%	
A1f - Residential ConnectedSolutions	\$ 99,153	\$ 14,687	\$ 1,526,250	\$ 828,194	\$ -	\$ 2,468,285	\$ -	\$ 2,468,285	1.56	1.0%	
A2 - Residential Hard-to-Measure	\$ 1,250,954	\$ 1,377,557	\$ 7,703,730	\$ 7,948,101	\$ 1,547,735	\$ 19,828,076	\$ -	\$ 19,828,076	-	8.1%	
A2a - Residential Statewide Marketing	\$ -	\$ 359,125	\$ -	\$ -	\$ -	\$ 359,125	\$ -	\$ 359,125	-	0.1%	
A2b - Residential Statewide Database	\$ 281,558	\$ -	\$ -	\$ -	\$ -	\$ 281,558	\$ -	\$ 281,558	-	0.1%	
A2c - Residential DOER Assessment	\$ 755,974	\$ -	\$ -	\$ -	\$ -	\$ 755,974	\$ -	\$ 755,974	-	0.3%	
A2d - Residential Sponsorships & Subscriptions	\$ 19,093	\$ 45,000	\$ -	\$ -	\$ -	\$ 64,093	\$ -	\$ 64,093	-	0.0%	
A2f - Residential Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 1,547,735	\$ 1,547,735	\$ -	\$ 1,547,735	-	0.6%	
A2g - Residential Outside Consultants	\$ 136,439	\$ -	\$ -	\$ -	\$ -	\$ 136,439	\$ -	\$ 136,439	-	0.1%	
A2h - Residential R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	0.0%	
A2i - Residential HEAT Loan	\$ -	\$ 6,154	\$ 7,703,730	\$ 274,869	\$ -	\$ 7,984,753	\$ -	\$ 7,984,753	-	3.3%	
A2j - Residential Education	\$ -	\$ 61,076	\$ -	\$ -	\$ -	\$ 74,307	\$ -	\$ 135,383	-	0.1%	
A2k - Residential Conservation Services (RCS)	\$ 57,890	\$ 26,448	\$ -	\$ 5,435,315	\$ -	\$ 5,519,652	\$ -	\$ 5,519,652	-	2.3%	
A2l - Residential Community Efforts	\$ -	\$ 377,624	\$ -	\$ 173,624	\$ -	\$ 551,249	\$ -	\$ 551,249	-	0.2%	
A2m - Residential Statewide Contact Center	\$ -	\$ -	\$ -	\$ 340,229	\$ -	\$ 340,229	\$ -	\$ 340,229	-	0.1%	
A2n - Residential Language Access	\$ -	\$ 502,129	\$ -	\$ 64,165	\$ -	\$ 566,294	\$ -	\$ 566,294	-	0.2%	
A2o - Residential Workforce Trainings	\$ -	\$ -	\$ -	\$ 202,996	\$ -	\$ 202,996	\$ -	\$ 202,996	-	0.1%	
A2p - Residential Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 1,382,597	\$ -	\$ 1,382,597	\$ -	\$ 1,382,597	-	0.6%	
<b>B - Low Income</b>	\$ 3,662,487	\$ 806,202	\$ 57,829,386	\$ 14,359,362	\$ 604,468	\$ 77,261,906	\$ -	\$ 77,261,906	1.11	31.6%	
B1 - Low Income Offerings	\$ 3,360,152	\$ 625,931	\$ 57,829,386	\$ 14,002,973	\$ -	\$ 75,818,443	\$ -	\$ 75,818,443	1.13	31.0%	
B1a - Low Income - Single Family (1-4 Units)	\$ 2,751,602	\$ 512,994	\$ 44,647,646	\$ 10,958,117	\$ -	\$ 58,870,359	\$ -	\$ 58,870,359	1.23	24.1%	
B1b - Low Income - Multifamily (5+ Units)	\$ 608,551	\$ 112,937	\$ 13,181,740	\$ 3,044,856	\$ -	\$ 16,948,084	\$ -	\$ 16,948,084	0.87	6.9%	
B2 - Low Income Hard-to-Measure	\$ 302,335	\$ 180,272	\$ -	\$ 356,389	\$ 604,468	\$ 1,443,463	\$ -	\$ 1,443,463	-	0.6%	
B2a - Low Income Statewide Marketing	\$ -	\$ 43,034	\$ -	\$ -	\$ -	\$ 43,034	\$ -	\$ 43,034	-	0.0%	
B2b - Low Income Statewide Database	\$ 62,510	\$ -	\$ -	\$ -	\$ -	\$ 62,510	\$ -	\$ 62,510	-	0.0%	
B2c - Low Income DOER Assessment	\$ 152,110	\$ -	\$ -	\$ -	\$ -	\$ 152,110	\$ -	\$ 152,110	-	0.1%	
B2d - Low Income Sponsorships & Subscriptions	\$ 3,403	\$ 10,000	\$ -	\$ -	\$ -	\$ 13,403	\$ -	\$ 13,403	-	0.0%	
B2f - Low Income Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 604,468	\$ 604,468	\$ -	\$ 604,468	-	0.2%	
B2g - Low Income Energy Affordability Network (LEAN)	\$ 84,312	\$ -	\$ -	\$ -	\$ -	\$ 84,312	\$ -	\$ 84,312	-	0.0%	
B2h - Low Income Community Efforts	\$ -	\$ 66,640	\$ -	\$ 30,640	\$ -	\$ 97,279	\$ -	\$ 97,279	-	0.0%	
B2i - Low Income Language Access	\$ -	\$ 60,598	\$ -	\$ 7,549	\$ -	\$ 68,146	\$ -	\$ 68,146	-	0.0%	
B2j - Low Income Workforce Trainings	\$ -	\$ -	\$ -	\$ 21,633	\$ -	\$ 21,633	\$ -	\$ 21,633	-	0.0%	
B2k - Low Income Outside Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-	0.0%	
B2l - Low Income Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 296,567	\$ -	\$ 296,567	\$ -	\$ 296,567	-	0.1%	
<b>C - Commercial &amp; Industrial</b>	\$ 3,019,482	\$ 1,318,540	\$ 29,793,518	\$ 7,899,325	\$ 1,461,777	\$ 43,492,642	\$ -	\$ 43,492,642	2.17	17.8%	
C1 - C&I Offerings	\$ 2,040,019	\$ 981,337	\$ 29,753,518	\$ 6,612,873	\$ -	\$ 39,387,747	\$ -	\$ 39,387,747	2.40	16.1%	
C1a - C&I New Buildings & Major Renovations	\$ 60,233	\$ 10,297	\$ 593,908	\$ 454,178	\$ -	\$ 1,118,615	\$ -	\$ 1,118,615	4.94	0.5%	
C1b - C&I Existing Buildings	\$ 464,869	\$ 66,074	\$ 7,236,345	\$ 982,656	\$ -	\$ 8,749,944	\$ -	\$ 8,749,944	2.15	3.6%	
C1c - C&I Small Business Turnkey Retrofit	\$ 971,228	\$ 580,336	\$ 15,596,614	\$ 1,693,844	\$ -	\$ 18,842,021	\$ -	\$ 18,842,021	1.83	7.7%	
C1d - C&I Multifamily	\$ 37,756	\$ 5,283	\$ 481,104	\$ 138,391	\$ -	\$ 662,533	\$ -	\$ 662,533	2.34	0.3%	
C1e - C&I Equipment Rebates & Instant Incentives	\$ 404,505	\$ 300,271	\$ 4,728,336	\$ 2,755,774	\$ -	\$ 8,188,886	\$ -	\$ 8,188,886	2.49	3.4%	
C1f - C&I ConnectedSolutions	\$ 101,427	\$ 19,076	\$ 1,117,212	\$ 588,031	\$ -	\$ 1,825,747	\$ -	\$ 1,825,747	7.09	0.7%	
C2 - C&I Hard-to-Measure	\$ 979,463	\$ 337,203	\$ 40,000	\$ 1,286,451	\$ 1,461,777	\$ 4,104,895	\$ -	\$ 4,104,895	-	1.7%	
C2a - C&I Statewide Marketing	\$ -	\$ 68,832	\$ -	\$ -	\$ -	\$ 68,832	\$ -	\$ 68,832	-	0.0%	
C2b - C&I Statewide Database	\$ 288,792	\$ -	\$ -	\$ -	\$ -	\$ 288,792	\$ -	\$ 288,792	-	0.1%	
C2c - C&I DOER Assessment	\$ 582,029	\$ -	\$ -	\$ -	\$ -	\$ 582,029	\$ -	\$ 582,029	-	0.2%	
C2d - C&I Sponsorships & Subscriptions	\$ 11,537	\$ -	\$ -	\$ -	\$ -	\$ 11,537	\$ -	\$ 11,537	-	0.0%	
C2f - C&I Evaluation and Market Research	\$ -	\$ -	\$ -	\$ -	\$ 1,461,777	\$ 1,461,777	\$ -	\$ 1,461,777	-	0.6%	
C2g - C&I Outside Consultants	\$ 97,104	\$ -	\$ -	\$ -	\$ -	\$ 97,104	\$ -	\$ 97,104	-	0.0%	
C2h - C&I R&D and Demonstration	\$ -	\$ -	\$ 40,000	\$ -	\$ -	\$ 40,000	\$ -	\$ 40,000	-	0.0%	
C2i - C&I Community Efforts	\$ -	\$ 237,071	\$ -	\$ 51,066	\$ -	\$ 288,137	\$ -	\$ 288,137	-	0.1%	
C2j - C&I Statewide Contact Center	\$ -	\$ -	\$ -	\$ 19,868	\$ -	\$ 19,868	\$ -	\$ 19,868	-	0.0%	
C2k - C&I Language Access	\$ -	\$ 31,301	\$ -	\$ 3,774	\$ -	\$ 35,075	\$ -	\$ 35,075	-	0.0%	
C2l - C&I Workforce Trainings	\$ -	\$ -	\$ -	\$ 42,013	\$ -	\$ 42,013	\$ -	\$ 42,013	-	0.0%	
C2m - C&I Workforce Development - CEC	\$ -	\$ -	\$ -	\$ 1,169,730	\$ -	\$ 1,169,730	\$ -	\$ 1,169,730	-	0.5%	
<b>Grand Total</b>	\$ 13,282,975	\$ 5,542,623	\$ 173,784,628	\$ 47,995,726	\$ 3,613,980	\$ 244,219,932	\$ -	\$ 244,219,932	1.84	100.0%	

Notes:  
Budgets for each year are represented in nominal dollars (20255, 20265, 20275).  
Refer to common definitions for allocation of costs.

**IV.D. Cost-Effectiveness**  
**3.2.i. Savings Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2025 Planned Net Savings											
	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (Source MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
<b>A - Residential</b>	<b>3,183</b>	<b>(562)</b>	<b>(1,454)</b>	<b>(37,565)</b>	<b>(10,700)</b>	<b>(207,661)</b>	<b>249,005</b>	<b>5,157,032</b>	<b>41,901</b>	<b>738,116</b>	<b>15,514</b>	<b>267,029</b>
A1 - Residential Offerings	3,183	(562)	(1,454)	(37,565)	(10,700)	(207,661)	249,005	5,157,032	41,901	738,116	15,514	267,029
A1a - Residential New Homes & Renovations	(185)	(198)	(698)	(17,457)	(4,098)	(85,772)	102,900	2,572,500	347	8,670	4,458	111,450
A1b - Residential Turnkey Solutions (1-4 Units)	224	140	1,023	17,925	6,389	96,764	(98)	(1,279)	11,231	215,011	3,023	56,186
A1c - Residential Turnkey Solutions (5+ Units)	7	96	420	7,625	2,833	40,391	222	4,077	203	3,059	149	2,464
A1d - Residential Rebates	137	(599)	(2,198)	(45,659)	(15,824)	(259,045)	145,981	2,581,734	30,120	511,376	7,885	96,930
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	3,000	-	-	-	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	<b>307</b>	<b>42</b>	<b>830</b>	<b>9,018</b>	<b>4,691</b>	<b>49,603</b>	<b>(161)</b>	<b>(2,178)</b>	<b>12,521</b>	<b>220,143</b>	<b>4,381</b>	<b>76,433</b>
B1 - Low Income Offerings	307	42	830	9,018	4,691	49,603	(161)	(2,178)	12,521	220,143	4,381	76,433
B1a - Low Income - Single Family (1-4 Units)	222	31	532	6,831	2,996	37,336	(161)	(2,178)	11,962	210,045	2,748	50,075
B1b - Low Income - Multifamily (5+ Units)	85	10	298	2,186	1,695	12,267	-	-	560	10,099	1,634	26,359
<b>C - Commercial &amp; Industrial</b>	<b>20,000</b>	<b>574</b>	<b>4,493</b>	<b>44,767</b>	<b>28,611</b>	<b>273,965</b>	<b>14,726</b>	<b>327,978</b>	<b>3,944</b>	<b>74,252</b>	<b>1,433</b>	<b>24,280</b>
C1 - C&I Offerings	20,000	574	4,493	44,767	28,611	273,965	14,726	327,978	3,944	74,252	1,433	24,280
C1a - C&I New Buildings & Major Renovations	69	16	169	2,010	1,100	12,544	(142)	(1,212)	(14)	(121)	-	-
C1b - C&I Existing Buildings	223	47	576	5,916	3,617	36,605	3,690	53,434	1,011	17,815	219	2,984
C1c - C&I Small Business Turnkey Retrofit	490	366	2,602	25,329	16,752	150,687	(7,617)	(30,488)	2,007	40,867	1,036	18,509
C1d - C&I Multifamily	9	13	65	1,177	416	6,365	-	-	20	305	20	301
C1e - C&I Equipment Rebates & Instant Incentives	409	131	1,081	10,334	6,726	67,765	18,795	306,245	920	15,386	158	2,486
C1f - C&I ConnectedSolutions	18,800	-	-	-	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>23,490</b>	<b>54</b>	<b>3,869</b>	<b>16,219</b>	<b>22,602</b>	<b>115,907</b>	<b>263,571</b>	<b>5,482,832</b>	<b>58,366</b>	<b>1,032,512</b>	<b>21,329</b>	<b>367,742</b>

Program	2025 Evaluated Net Savings											
	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (Source MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
<b>A - Residential</b>	<b>5,504</b>	<b>(379)</b>	<b>(923)</b>	<b>(26,838)</b>	<b>(7,864)</b>	<b>(154,175)</b>	<b>328,082</b>	<b>6,379,277</b>	<b>28,202</b>	<b>516,060</b>	<b>8,662</b>	<b>187,528</b>
A1 - Residential Offerings	5,504	(379)	(923)	(26,838)	(7,864)	(154,175)	328,082	6,379,277	28,202	516,060	8,662	187,528
A1a - Residential New Homes & Renovations	87	94	330	8,240	1,935	40,488	78,520	1,963,000	55	1,381	4,559	113,970
A1b - Residential Turnkey Solutions (1-4 Units)	88	109	827	9,060	5,173	51,910	(8)	(107)	5,088	105,426	1,157	22,603
A1c - Residential Turnkey Solutions (5+ Units)	3	76	282	4,547	1,945	25,765	-	-	125	1,659	40	683
A1d - Residential Rebates	96	(658)	(2,362)	(48,685)	(16,916)	(272,338)	249,570	4,416,383	22,933	407,594	2,906	50,272
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	5,230	-	-	-	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	<b>199</b>	<b>43</b>	<b>484</b>	<b>4,348</b>	<b>2,525</b>	<b>23,495</b>	<b>71</b>	<b>810</b>	<b>13,047</b>	<b>237,056</b>	<b>5,334</b>	<b>92,304</b>
B1 - Low Income Offerings	199	43	484	4,348	2,525	23,495	71	810	13,047	237,056	5,334	92,304
B1a - Low Income - Single Family (1-4 Units)	139	61	464	6,046	2,627	32,910	48	541	10,127	185,446	3,343	58,651
B1b - Low Income - Multifamily (5+ Units)	60	(18)	21	(1,697)	(103)	(9,415)	22	269	2,920	51,611	1,991	33,653
<b>C - Commercial &amp; Industrial</b>	<b>1,862</b>	<b>441</b>	<b>3,069</b>	<b>36,161</b>	<b>19,068</b>	<b>213,298</b>	<b>24,296</b>	<b>458,667</b>	<b>2,382</b>	<b>42,537</b>	<b>2,080</b>	<b>36,672</b>
C1 - C&I Offerings	1,862	441	3,069	36,161	19,068	213,298	24,296	458,667	2,382	42,537	2,080	36,672
C1a - C&I New Buildings & Major Renovations	50	106	266	4,387	1,672	25,045	(45)	(386)	(2)	(13)	1,220	22,109
C1b - C&I Existing Buildings	179	45	1,163	14,378	7,369	87,256	(2,493)	(22,438)	445	5,270	55	630
C1c - C&I Small Business Turnkey Retrofit	383	233	1,304	14,628	8,173	82,766	(2,848)	(11,491)	1,504	29,910	613	10,624
C1d - C&I Multifamily	15	8	58	1,393	339	6,967	-	-	-	-	11	241
C1e - C&I Equipment Rebates & Instant Incentives	194	50	279	1,376	1,515	11,264	29,682	492,982	434	7,369	181	3,068
C1f - C&I ConnectedSolutions	1,042	-	-	-	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>7,565</b>	<b>105</b>	<b>2,631</b>	<b>13,671</b>	<b>13,728</b>	<b>82,618</b>	<b>352,448</b>	<b>6,838,754</b>	<b>43,631</b>	<b>795,653</b>	<b>16,077</b>	<b>316,505</b>

**IV.D. Cost-Effectiveness**  
**3.2.i. Savings Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2025 Planned v. Evaluated Net Savings Variances (%)											
	Electric				Natural Gas				Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (Source MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
<b>A - Residential</b>	73%	-32%	-37%	-29%	-27%	-26%	32%	24%	-33%	-30%	-44%	-30%
A1 - Residential Offerings	73%	-32%	-37%	-29%	-27%	-26%	32%	24%	-33%	-30%	-44%	-30%
A1a - Residential New Homes & Renovations	-147%	-147%	-147%	-147%	-147%	-147%	-24%	-24%	-84%	-84%	2%	2%
A1b - Residential Turnkey Solutions (1-4 Units)	-60%	-22%	-19%	-49%	-19%	-46%	-92%	-92%	-55%	-51%	-62%	-60%
A1c - Residential Turnkey Solutions (5+ Units)	-56%	-21%	-33%	-40%	-31%	-36%	-100%	-100%	-38%	-46%	-73%	-72%
A1d - Residential Rebates	-30%	10%	7%	7%	7%	5%	71%	71%	-24%	-20%	-63%	-48%
A1e - Residential Behavior	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
A1f - Residential ConnectedSolutions	74%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
<b>B - Low Income</b>	-35%	3%	-42%	-52%	-46%	-53%	-144%	-137%	4%	8%	22%	21%
B1 - Low Income Offerings	-35%	3%	-42%	-52%	-46%	-53%	-144%	-137%	4%	8%	22%	21%
B1a - Low Income - Single Family (1-4 Units)	-37%	95%	-13%	-12%	-12%	-12%	-130%	-125%	-15%	-12%	22%	17%
B1b - Low Income - Multifamily (5+ Units)	-29%	-280%	-93%	-178%	-106%	-177%	0%	0%	422%	411%	22%	28%
<b>C - Commercial &amp; Industrial</b>	-91%	-23%	-32%	-19%	-33%	-22%	65%	40%	-40%	-43%	45%	51%
C1 - C&I Offerings	-91%	-23%	-32%	-19%	-33%	-22%	65%	40%	-40%	-43%	45%	51%
C1a - C&I New Buildings & Major Renovations	-28%	549%	57%	118%	52%	100%	-68%	-89%	-89%	-89%	0%	0%
C1b - C&I Existing Buildings	-20%	-6%	102%	143%	104%	138%	-168%	-142%	-56%	-70%	-75%	-79%
C1c - C&I Small Business Turnkey Retrofit	-22%	-36%	-50%	-42%	-51%	-45%	-63%	-62%	-25%	-27%	-41%	-43%
C1d - C&I Multifamily	66%	-39%	-11%	18%	-19%	9%	0%	0%	-100%	-100%	-46%	-20%
C1e - C&I Equipment Rebates & Instant Incentives	-53%	-62%	-74%	-87%	-77%	-83%	58%	61%	-53%	-52%	15%	23%
C1f - C&I ConnectedSolutions	-94%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
<b>Grand Total</b>	<b>-68%</b>	<b>93%</b>	<b>-32%</b>	<b>-16%</b>	<b>-39%</b>	<b>-29%</b>	<b>34%</b>	<b>25%</b>	<b>-25%</b>	<b>-23%</b>	<b>-25%</b>	<b>-14%</b>

Notes:  
Other Resources include Wood, Motor Diesel, and Motor Gasoline.

**IV.D. Cost-Effectiveness**  
**3.2.i. Savings Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2025 Planned Net Savings							
	Other				Total Savings		Electric Energy, no Fuel Switching or ADR (MWh)	
	Other Resources (MMBTU)		Water (Gallons)		MMBTU		Annual	Lifetime
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
<b>A - Residential</b>	151	1,088	3,017,646	41,781,503	71,767	1,314,276	4,077	70,958
A1 - Residential Offerings	151	1,088	3,017,646	41,781,503	71,767	1,314,276	4,077	70,958
A1a - Residential New Homes & Renovations	-	-	-	-	10,996	291,598	1,013	25,323
A1b - Residential Turnkey Solutions (1-4 Units)	-	-	2,286,046	32,541,611	20,633	367,833	1,413	24,603
A1c - Residential Turnkey Solutions (5+ Units)	-	-	85,064	1,250,839	3,207	46,322	428	7,758
A1d - Residential Rebates	151	1,088	646,536	7,989,053	36,931	608,523	1,222	13,274
A1e - Residential Behavior	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	-	-	417,766	5,013,192	21,578	345,962	1,771	24,848
B1 - Low Income Offerings	-	-	417,766	5,013,192	21,578	345,962	1,771	24,848
B1a - Low Income - Single Family (1-4 Units)	-	-	375,520	4,506,240	17,690	297,238	1,382	21,295
B1b - Low Income - Multifamily (5+ Units)	-	-	42,246	506,952	3,888	48,724	389	3,553
<b>C - Commercial &amp; Industrial</b>	560	3,615	621,040	5,526,934	36,020	408,910	5,139	55,003
C1 - C&I Offerings	560	3,615	621,040	5,526,934	36,020	408,910	5,139	55,003
C1a - C&I New Buildings & Major Renovations	-	-	-	-	1,072	12,302	169	2,010
C1b - C&I Existing Buildings	-	-	-	-	5,215	62,747	669	7,232
C1c - C&I Small Business Turnkey Retrofit	-	-	512,164	4,528,448	19,034	207,014	2,887	30,173
C1d - C&I Multifamily	-	-	21,474	299,271	455	6,970	66	1,199
C1e - C&I Equipment Rebates & Instant Incentives	560	3,615	87,402	699,215	10,244	119,877	1,348	14,389
C1f - C&I ConnectedSolutions	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>711</b>	<b>4,703</b>	<b>4,056,452</b>	<b>52,321,629</b>	<b>129,365</b>	<b>2,069,148</b>	<b>10,987</b>	<b>150,809</b>

Program	2025 Evaluated Net Savings							
	Other				Total Savings		Electric Energy, no Fuel Switching or ADR (MWh)	
	Other Resources (MMBTU)		Water (Gallons)		MMBTU		Annual	Lifetime
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
<b>A - Residential</b>	206	1,489	3,178,169	45,467,474	62,014	1,188,830	4,320	76,690
A1 - Residential Offerings	206	1,489	3,178,169	45,467,474	62,014	1,188,830	4,320	76,690
A1a - Residential New Homes & Renovations	-	-	-	-	14,401	352,139	1,854	46,362
A1b - Residential Turnkey Solutions (1-4 Units)	-	-	2,826,886	40,900,438	11,417	179,929	891	10,131
A1c - Residential Turnkey Solutions (5+ Units)	-	-	175,357	2,404,217	2,110	28,107	282	4,547
A1d - Residential Rebates	206	1,489	175,926	2,162,819	34,086	628,655	1,293	15,650
A1e - Residential Behavior	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	-	-	530,638	6,396,468	20,912	352,936	1,531	22,072
B1 - Low Income Offerings	-	-	530,638	6,396,468	20,912	352,936	1,531	22,072
B1a - Low Income - Single Family (1-4 Units)	-	-	446,146	5,382,564	16,101	277,061	1,147	17,687
B1b - Low Income - Multifamily (5+ Units)	-	-	84,492	1,013,904	4,811	75,875	385	4,385
<b>C - Commercial &amp; Industrial</b>	-	-	79,059	570,248	25,960	338,374	3,662	45,976
C1 - C&I Offerings	-	-	79,059	570,248	25,960	338,374	3,662	45,976
C1a - C&I New Buildings & Major Renovations	-	-	-	-	2,885	47,102	374	6,318
C1b - C&I Existing Buildings	-	-	-	-	7,620	90,913	1,163	14,378
C1c - C&I Small Business Turnkey Retrofit	-	-	23,705	127,412	10,006	122,152	1,426	16,676
C1d - C&I Multifamily	-	-	-	-	349	7,208	58	1,393
C1e - C&I Equipment Rebates & Instant Incentives	-	-	55,354	442,836	5,099	70,999	642	7,211
C1f - C&I ConnectedSolutions	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>206</b>	<b>1,489</b>	<b>3,787,866</b>	<b>52,434,190</b>	<b>108,887</b>	<b>1,880,140</b>	<b>9,514</b>	<b>144,738</b>

**IV.D. Cost-Effectiveness**  
**3.2.i. Savings Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2025 Planned v. Evaluated Net Savings Variances (%)							
	Other				Total Savings		Electric Energy, no Fuel	
	Other Resources (MMBTU)		Water (Gallons)		MMBTU		Switching or ADR (MWh)	
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
<b>A - Residential</b>	<b>36%</b>	<b>37%</b>	<b>5%</b>	<b>9%</b>	<b>-14%</b>	<b>-10%</b>	<b>6%</b>	<b>8%</b>
A1 - Residential Offerings	36%	37%	5%	9%	-14%	-10%	6%	8%
A1a - Residential New Homes & Renovations	0%	0%	0%	0%	31%	21%	83%	83%
A1b - Residential Turnkey Solutions (1-4 Units)	0%	0%	24%	26%	-45%	-51%	-37%	-59%
A1c - Residential Turnkey Solutions (5+ Units)	0%	0%	106%	92%	-34%	-39%	-34%	-41%
A1d - Residential Rebates	36%	37%	-73%	-73%	-8%	3%	6%	18%
A1e - Residential Behavior	0%	0%	0%	0%	0%	0%	0%	0%
A1f - Residential ConnectedSolutions	0%	0%	0%	0%	0%	0%	0%	0%
<b>B - Low Income</b>	<b>0%</b>	<b>0%</b>	<b>27%</b>	<b>28%</b>	<b>-3%</b>	<b>2%</b>	<b>-14%</b>	<b>-11%</b>
B1 - Low Income Offerings	0%	0%	27%	28%	-3%	2%	-14%	-11%
B1a - Low Income - Single Family (1-4 Units)	0%	0%	19%	19%	-9%	-7%	-17%	-17%
B1b - Low Income - Multifamily (5+ Units)	0%	0%	100%	100%	24%	56%	-1%	23%
<b>C - Commercial &amp; Industrial</b>	<b>-100%</b>	<b>-100%</b>	<b>-87%</b>	<b>-90%</b>	<b>-28%</b>	<b>-17%</b>	<b>-29%</b>	<b>-16%</b>
C1 - C&I Offerings	-100%	-100%	-87%	-90%	-28%	-17%	-29%	-16%
C1a - C&I New Buildings & Major Renovations	0%	0%	0%	0%	169%	283%	121%	214%
C1b - C&I Existing Buildings	0%	0%	0%	0%	46%	45%	74%	99%
C1c - C&I Small Business Turnkey Retrofit	0%	0%	-95%	-97%	-47%	-41%	-51%	-45%
C1d - C&I Multifamily	0%	0%	-100%	-100%	-23%	3%	-13%	16%
C1e - C&I Equipment Rebates & Instant Incentives	-100%	-100%	-37%	-37%	-50%	-41%	-52%	-50%
C1f - C&I ConnectedSolutions	0%	0%	0%	0%	0%	0%	0%	0%
<b>Grand Total</b>	<b>-71%</b>	<b>-68%</b>	<b>-7%</b>	<b>0%</b>	<b>-16%</b>	<b>-9%</b>	<b>-13%</b>	<b>-4%</b>

Notes:  
Other Resources include Wood, Motor Diesel, and Motor Gasoline.

**IV.D. Cost-Effectiveness**  
**3.2.i. Savings Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2025 Evaluated Net Savings											
	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (Source MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
<b>A - Residential</b>	5,504	(379)	(923)	(26,838)	(7,864)	(154,175)	328,082	6,379,277	28,202	516,060	8,662	187,528
A1 - Residential Offerings	5,504	(379)	(923)	(26,838)	(7,864)	(154,175)	328,082	6,379,277	28,202	516,060	8,662	187,528
A1a - Residential New Homes & Renovations	87	94	330	8,240	1,935	40,488	78,520	1,963,000	55	1,381	4,559	113,970
A1b - Residential Turnkey Solutions (1-4 Units)	88	109	827	9,060	5,173	51,910	(8)	(107)	5,088	105,426	1,157	22,603
A1c - Residential Turnkey Solutions (5+ Units)	3	76	282	4,547	1,945	25,765	-	-	125	1,659	40	683
A1d - Residential Rebates	96	(658)	(2,362)	(48,685)	(16,916)	(272,338)	249,570	4,416,383	22,933	407,594	2,906	50,272
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	5,230	-	-	-	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	199	43	484	4,348	2,525	23,495	71	810	13,047	237,056	5,334	92,304
B1 - Low Income Offerings	199	43	484	4,348	2,525	23,495	71	810	13,047	237,056	5,334	92,304
B1a - Low Income - Single Family (1-4 Units)	139	61	464	6,046	2,627	32,910	48	541	10,127	185,446	3,343	58,651
B1b - Low Income - Multifamily (5+ Units)	60	(18)	21	(1,697)	(103)	(9,415)	22	269	2,920	51,611	1,991	33,653
<b>C - Commercial &amp; Industrial</b>	1,862	441	3,069	36,161	19,068	213,298	24,296	458,667	2,382	42,537	2,080	36,672
C1 - C&I Offerings	1,862	441	3,069	36,161	19,068	213,298	24,296	458,667	2,382	42,537	2,080	36,672
C1a - C&I New Buildings & Major Renovations	50	106	266	4,387	1,672	25,045	(45)	(386)	(2)	(13)	1,220	22,109
C1b - C&I Existing Buildings	179	45	1,163	14,378	7,369	87,256	(2,493)	(22,438)	445	5,270	55	630
C1c - C&I Small Business Turnkey Retrofit	383	233	1,304	14,628	8,173	82,766	(2,848)	(11,491)	1,504	29,910	613	10,624
C1d - C&I Multifamily	15	8	58	1,393	339	6,967	-	-	-	-	11	241
C1e - C&I Equipment Rebates & Instant Incentives	194	50	279	1,376	1,515	11,264	29,682	492,982	434	7,369	181	3,068
C1f - C&I ConnectedSolutions	1,042	-	-	-	-	-	-	-	-	-	-	-
<b>Grand Total</b>	7,565	105	2,631	13,671	13,728	82,618	352,448	6,838,754	43,631	795,653	16,077	316,505

Program	2026 Planned Net Savings											
	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (Source MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
<b>A - Residential</b>	3,593	(626)	(1,866)	(45,407)	(13,446)	(241,480)	266,966	5,474,988	44,003	772,138	16,173	277,828
A1 - Residential Offerings	3,593	(626)	(1,866)	(45,407)	(13,446)	(241,480)	266,966	5,474,988	44,003	772,138	16,173	277,828
A1a - Residential New Homes & Renovations	(185)	(198)	(698)	(17,457)	(4,098)	(83,752)	102,900	2,572,500	347	8,670	4,458	111,450
A1b - Residential Turnkey Solutions (1-4 Units)	144	136	894	14,796	5,551	79,025	(111)	(1,439)	11,987	228,302	3,267	60,212
A1c - Residential Turnkey Solutions (5+ Units)	7	96	420	7,625	2,833	39,187	222	4,077	203	3,059	149	2,464
A1d - Residential Rebates	128	(660)	(2,481)	(50,371)	(17,732)	(275,939)	163,954	2,899,850	31,467	532,107	8,299	103,702
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	3,500	-	-	-	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	237	46	757	6,522	4,186	37,577	(179)	(2,414)	14,052	247,136	4,497	78,527
B1 - Low Income Offerings	237	46	757	6,522	4,186	37,577	(179)	(2,414)	14,052	247,136	4,497	78,527
B1a - Low Income - Single Family (1-4 Units)	153	36	459	4,336	2,492	25,211	(179)	(2,414)	13,492	237,037	2,863	52,169
B1b - Low Income - Multifamily (5+ Units)	85	10	298	2,186	1,695	12,367	-	-	560	10,099	1,634	26,359
<b>C - Commercial &amp; Industrial</b>	25,966	485	3,766	38,332	23,828	230,407	32,373	595,773	4,932	90,196	1,542	26,342
C1 - C&I Offerings	25,966	485	3,766	38,332	23,828	230,407	32,373	595,773	4,932	90,196	1,542	26,342
C1a - C&I New Buildings & Major Renovations	74	17	181	2,161	1,174	13,255	(142)	(1,212)	(14)	(121)	-	-
C1b - C&I Existing Buildings	227	26	292	2,705	1,658	16,866	16,733	266,179	1,546	26,304	254	3,650
C1c - C&I Small Business Turnkey Retrofit	426	303	2,206	22,876	14,254	131,706	(5,415)	(16,268)	2,145	43,110	1,065	19,285
C1d - C&I Multifamily	5	11	54	1,037	350	5,329	-	-	20	308	21	323
C1e - C&I Equipment Rebates & Instant Incentives	419	128	1,034	9,553	6,390	63,252	21,197	347,074	1,235	20,595	202	3,084
C1f - C&I ConnectedSolutions	24,816	-	-	-	-	-	-	-	-	-	-	-
<b>Grand Total</b>	29,797	(94)	2,657	(552)	14,568	26,505	299,160	6,068,348	62,987	1,109,470	22,211	382,697

**IV.D. Cost-Effectiveness**  
**3.2.i. Savings Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2027 Planned Net Savings											
	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (Source MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
<b>A - Residential</b>	<b>4,090</b>	<b>(710)</b>	<b>(2,232)</b>	<b>(51,600)</b>	<b>(15,810)</b>	<b>(265,238)</b>	<b>269,387</b>	<b>5,519,642</b>	<b>48,879</b>	<b>853,508</b>	<b>17,110</b>	<b>292,658</b>
A1 - Residential Offerings	4,090	(710)	(2,232)	(51,600)	(15,810)	(265,238)	269,387	5,519,642	48,879	853,508	17,110	292,658
A1a - Residential New Homes & Renovations	(185)	(198)	(698)	(17,457)	(4,405)	(81,695)	102,900	2,572,500	347	8,670	4,458	111,450
A1b - Residential Turnkey Solutions (1-4 Units)	142	127	843	14,075	5,494	73,076	(226)	(2,932)	14,058	261,390	3,855	69,274
A1c - Residential Turnkey Solutions (5+ Units)	7	96	420	7,625	2,852	37,919	222	4,077	203	3,059	149	2,464
A1d - Residential Rebates	125	(734)	(2,797)	(55,843)	(19,751)	(294,537)	166,490	2,945,996	34,271	580,389	8,648	109,470
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	4,000	-	-	-	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	<b>257</b>	<b>49</b>	<b>810</b>	<b>7,123</b>	<b>4,959</b>	<b>41,205</b>	<b>(206)</b>	<b>(2,763)</b>	<b>16,069</b>	<b>282,677</b>	<b>4,734</b>	<b>82,746</b>
B1 - Low Income Offerings	257	49	810	7,123	4,959	41,205	(206)	(2,763)	16,069	282,677	4,734	82,746
B1a - Low Income - Single Family (1-4 Units)	173	39	512	4,937	3,104	28,734	(206)	(2,763)	15,509	272,578	3,100	56,387
B1b - Low Income - Multifamily (5+ Units)	85	10	298	2,186	1,854	12,471	-	-	560	10,099	1,634	26,359
<b>C - Commercial &amp; Industrial</b>	<b>34,060</b>	<b>445</b>	<b>3,497</b>	<b>36,810</b>	<b>22,776</b>	<b>216,068</b>	<b>37,204</b>	<b>658,639</b>	<b>5,940</b>	<b>106,742</b>	<b>1,635</b>	<b>27,999</b>
C1 - C&I Offerings	34,060	445	3,497	36,810	22,776	216,068	37,204	658,639	5,940	106,742	1,635	27,999
C1a - C&I New Buildings & Major Renovations	69	16	169	2,010	1,130	12,039	(142)	(1,212)	(14)	(121)	-	-
C1b - C&I Existing Buildings	263	32	346	3,610	2,107	21,853	17,334	273,293	2,032	34,294	289	4,317
C1c - C&I Small Business Turnkey Retrofit	385	261	1,942	21,480	12,866	119,010	(3,978)	(7,983)	2,222	44,238	1,078	19,661
C1d - C&I Multifamily	9	13	67	1,215	448	6,258	-	-	20	308	22	342
C1e - C&I Equipment Rebates & Instant Incentives	433	122	972	8,494	6,224	56,908	23,989	394,542	1,680	28,022	246	3,680
C1f - C&I ConnectedSolutions	32,900	-	-	-	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>38,407</b>	<b>(216)</b>	<b>2,075</b>	<b>(7,667)</b>	<b>11,924</b>	<b>(7,964)</b>	<b>306,385</b>	<b>6,175,518</b>	<b>70,888</b>	<b>1,242,926</b>	<b>23,478</b>	<b>403,403</b>

Program	2025-2027 Net Savings											
	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (Source MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
<b>A - Residential</b>	<b>5,687</b>	<b>(1,715)</b>	<b>(5,021)</b>	<b>(123,845)</b>	<b>(37,120)</b>	<b>(660,892)</b>	<b>864,435</b>	<b>17,373,907</b>	<b>121,084</b>	<b>2,141,705</b>	<b>41,944</b>	<b>758,014</b>
A1 - Residential Offerings	5,687	(1,715)	(5,021)	(123,845)	(37,120)	(660,892)	864,435	17,373,907	121,084	2,141,705	41,944	758,014
A1a - Residential New Homes & Renovations	(282)	(303)	(1,067)	(26,674)	(6,569)	(124,959)	284,320	7,108,000	749	18,721	13,475	336,870
A1b - Residential Turnkey Solutions (1-4 Units)	374	372	2,564	37,931	16,218	204,011	(344)	(4,477)	31,133	595,118	8,279	152,090
A1c - Residential Turnkey Solutions (5+ Units)	17	268	1,121	19,797	7,630	102,870	445	8,155	530	7,777	337	5,611
A1d - Residential Rebates	348	(2,052)	(7,640)	(154,900)	(54,399)	(842,815)	580,014	10,262,229	88,672	1,520,090	19,853	263,444
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	5,230	-	-	-	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	<b>694</b>	<b>138</b>	<b>2,052</b>	<b>17,994</b>	<b>11,670</b>	<b>102,277</b>	<b>(314)</b>	<b>(4,368)</b>	<b>43,167</b>	<b>766,869</b>	<b>14,565</b>	<b>253,577</b>
B1 - Low Income Offerings	694	138	2,052	17,994	11,670	102,277	(314)	(4,368)	43,167	766,869	14,565	253,577
B1a - Low Income - Single Family (1-4 Units)	464	136	1,434	15,319	8,223	86,855	(336)	(4,636)	39,128	695,060	9,306	167,207
B1b - Low Income - Multifamily (5+ Units)	229	2	617	2,675	3,446	15,423	22	269	4,039	71,809	5,259	86,371
<b>C - Commercial &amp; Industrial</b>	<b>36,030</b>	<b>1,371</b>	<b>10,333</b>	<b>111,303</b>	<b>65,671</b>	<b>659,774</b>	<b>93,873</b>	<b>1,713,080</b>	<b>13,255</b>	<b>239,475</b>	<b>5,257</b>	<b>91,013</b>
C1 - C&I Offerings	36,030	1,371	10,333	111,303	65,671	659,774	93,873	1,713,080	13,255	239,475	5,257	91,013
C1a - C&I New Buildings & Major Renovations	193	139	616	8,559	3,976	50,339	(329)	(2,811)	(30)	(255)	1,220	22,109
C1b - C&I Existing Buildings	669	102	1,801	20,693	11,135	125,975	31,574	517,035	4,024	65,869	598	8,597
C1c - C&I Small Business Turnkey Retrofit	1,194	798	5,452	58,984	35,293	333,482	(12,240)	(35,742)	5,871	117,259	2,756	49,570
C1d - C&I Multifamily	29	32	179	3,645	1,137	18,554	-	-	40	617	54	906
C1e - C&I Equipment Rebates & Instant Incentives	1,045	299	2,285	19,422	14,130	131,424	74,867	1,234,598	3,350	55,986	629	9,831
C1f - C&I ConnectedSolutions	32,900	-	-	-	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>42,411</b>	<b>(206)</b>	<b>7,363</b>	<b>5,452</b>	<b>40,221</b>	<b>101,159</b>	<b>957,994</b>	<b>19,082,619</b>	<b>177,506</b>	<b>3,148,049</b>	<b>61,766</b>	<b>1,102,605</b>

Notes:  
Other Resources include Wood, Motor Diesel, and Motor Gasoline.

**IV.D. Cost-Effectiveness**  
**3.2.i. Savings Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2025 Evaluated Net Savings							
	Other				Total Savings		Electric Energy, no Fuel Switching or ADR (MWh)	
	Other Resources (MMBTU)		Water (Gallons)		MMBTU		Annual	Lifetime
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
<b>A - Residential</b>	<b>206</b>	<b>1,489</b>	<b>3,178,169</b>	<b>45,467,474</b>	<b>62,014</b>	<b>1,188,830</b>	<b>4,320</b>	<b>76,690</b>
A1 - Residential Offerings	206	1,489	3,178,169	45,467,474	62,014	1,188,830	4,320	76,690
A1a - Residential New Homes & Renovations	-	-	-	-	14,401	352,139	1,854	46,362
A1b - Residential Turnkey Solutions (1-4 Units)	-	-	2,826,886	40,900,438	11,417	179,929	891	10,131
A1c - Residential Turnkey Solutions (5+ Units)	-	-	175,357	2,404,217	2,110	28,107	282	4,547
A1d - Residential Rebates	206	1,489	175,926	2,162,819	34,086	628,655	1,293	15,650
A1e - Residential Behavior	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	<b>-</b>	<b>-</b>	<b>530,638</b>	<b>6,396,468</b>	<b>20,912</b>	<b>352,936</b>	<b>1,531</b>	<b>22,072</b>
B1 - Low Income Offerings	-	-	530,638	6,396,468	20,912	352,936	1,531	22,072
B1a - Low Income - Single Family (1-4 Units)	-	-	446,146	5,382,564	16,101	277,061	1,147	17,687
B1b - Low Income - Multifamily (5+ Units)	-	-	84,492	1,013,904	4,811	75,875	385	4,385
<b>C - Commercial &amp; Industrial</b>	<b>-</b>	<b>-</b>	<b>79,059</b>	<b>570,248</b>	<b>25,960</b>	<b>338,374</b>	<b>3,662</b>	<b>45,976</b>
C1 - C&I Offerings	-	-	79,059	570,248	25,960	338,374	3,662	45,976
C1a - C&I New Buildings & Major Renovations	-	-	-	-	2,885	47,102	374	6,318
C1b - C&I Existing Buildings	-	-	-	-	7,620	90,913	1,163	14,378
C1c - C&I Small Business Turnkey Retrofit	-	-	23,705	127,412	10,006	122,152	1,426	16,676
C1d - C&I Multifamily	-	-	-	-	349	7,208	58	1,393
C1e - C&I Equipment Rebates & Instant Incentives	-	-	55,354	442,836	5,099	70,999	642	7,211
C1f - C&I ConnectedSolutions	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>206</b>	<b>1,489</b>	<b>3,787,866</b>	<b>52,434,190</b>	<b>108,887</b>	<b>1,880,140</b>	<b>9,514</b>	<b>144,738</b>

Program	2026 Planned Net Savings							
	Other				Total Savings		Electric Energy, no Fuel Switching or ADR (MWh)	
	Other Resources (MMBTU)		Water (Gallons)		MMBTU		Annual	Lifetime
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
<b>A - Residential</b>	<b>159</b>	<b>1,143</b>	<b>3,062,966</b>	<b>42,427,337</b>	<b>73,586</b>	<b>1,357,128</b>	<b>3,986</b>	<b>68,485</b>
A1 - Residential Offerings	159	1,143	3,062,966	42,427,337	73,586	1,357,128	3,986	68,485
A1a - Residential New Homes & Renovations	-	-	-	-	10,996	293,618	1,013	25,323
A1b - Residential Turnkey Solutions (1-4 Units)	-	-	2,331,366	33,187,444	20,795	367,395	1,347	22,529
A1c - Residential Turnkey Solutions (5+ Units)	-	-	85,064	1,250,839	3,207	45,117	428	7,758
A1d - Residential Rebates	159	1,143	646,536	7,989,053	38,588	650,998	1,198	12,875
A1e - Residential Behavior	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	<b>-</b>	<b>-</b>	<b>417,766</b>	<b>5,013,192</b>	<b>22,717</b>	<b>362,999</b>	<b>1,794</b>	<b>24,002</b>
B1 - Low Income Offerings	-	-	417,766	5,013,192	22,717	362,999	1,794	24,002
B1a - Low Income - Single Family (1-4 Units)	-	-	375,520	4,506,240	18,829	314,175	1,405	20,449
B1b - Low Income - Multifamily (5+ Units)	-	-	42,246	506,952	3,888	48,824	389	3,553
<b>C - Commercial &amp; Industrial</b>	<b>621</b>	<b>3,862</b>	<b>506,902</b>	<b>4,491,116</b>	<b>34,159</b>	<b>410,385</b>	<b>4,634</b>	<b>52,201</b>
C1 - C&I Offerings	621	3,862	506,902	4,491,116	34,159	410,385	4,634	52,201
C1a - C&I New Buildings & Major Renovations	-	-	-	-	1,146	13,012	181	2,161
C1b - C&I Existing Buildings	-	-	-	-	5,132	73,438	548	6,705
C1c - C&I Small Business Turnkey Retrofit	-	-	398,026	3,492,630	16,922	192,474	2,491	27,720
C1d - C&I Multifamily	-	-	21,474	299,271	392	5,961	55	1,059
C1e - C&I Equipment Rebates & Instant Incentives	621	3,862	87,402	699,215	10,568	125,500	1,360	14,555
C1f - C&I ConnectedSolutions	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>780</b>	<b>5,005</b>	<b>3,987,634</b>	<b>51,931,645</b>	<b>130,462</b>	<b>2,130,512</b>	<b>10,415</b>	<b>144,687</b>

**IV.D. Cost-Effectiveness**  
**3.2.i. Savings Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2027 Planned Net Savings							
	Other				Total Savings		Electric Energy, no Fuel Switching or ADR (MWh)	
	Other Resources (MMBTU)		Water (Gallons)		MMBTU		Annual	Lifetime
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
<b>A - Residential</b>	167	1,200	3,170,420	43,848,093	77,284	1,434,092	4,056	69,528
A1 - Residential Offerings	167	1,200	3,170,420	43,848,093	77,284	1,434,092	4,056	69,528
A1a - Residential New Homes & Renovations	-	-	-	-	10,689	295,675	1,013	25,323
A1b - Residential Turnkey Solutions (1-4 Units)	-	-	2,389,993	34,022,265	23,385	403,447	1,454	24,239
A1c - Residential Turnkey Solutions (5+ Units)	-	-	85,064	1,250,839	3,225	43,850	428	7,758
A1d - Residential Rebates	167	1,200	695,364	8,574,989	39,984	691,121	1,161	12,207
A1e - Residential Behavior	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	-	-	417,766	5,013,192	25,740	406,351	1,986	26,970
B1 - Low Income Offerings	-	-	417,766	5,013,192	25,740	406,351	1,986	26,970
B1a - Low Income - Single Family (1-4 Units)	-	-	375,520	4,506,240	21,693	357,422	1,597	23,418
B1b - Low Income - Multifamily (5+ Units)	-	-	42,246	506,952	4,048	48,929	389	3,553
<b>C - Commercial &amp; Industrial</b>	647	4,045	419,082	3,718,470	34,719	420,718	4,478	52,486
C1 - C&I Offerings	647	4,045	419,082	3,718,470	34,719	420,718	4,478	52,486
C1a - C&I New Buildings & Major Renovations	-	-	-	-	1,102	11,797	169	2,010
C1b - C&I Existing Buildings	-	-	-	-	6,162	87,794	641	8,197
C1c - C&I Small Business Turnkey Retrofit	-	-	310,206	2,719,984	15,768	182,111	2,227	26,324
C1d - C&I Multifamily	-	-	21,474	299,271	491	6,908	69	1,237
C1e - C&I Equipment Rebates & Instant Incentives	647	4,045	87,402	699,215	11,196	132,109	1,372	14,716
C1f - C&I ConnectedSolutions	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>814</b>	<b>5,245</b>	<b>4,007,268</b>	<b>52,579,755</b>	<b>137,743</b>	<b>2,261,162</b>	<b>10,521</b>	<b>148,984</b>

Program	2025-2027 Net Savings							
	Other				Total Savings		Electric Energy, no Fuel Switching or ADR (MWh)	
	Other Resources (MMBTU)		Water (Gallons)		MMBTU		Annual	Lifetime
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
<b>A - Residential</b>	532	3,832	9,411,555	131,742,904	212,883	3,980,050	12,363	214,704
A1 - Residential Offerings	532	3,832	9,411,555	131,742,904	212,883	3,980,050	12,363	214,704
A1a - Residential New Homes & Renovations	-	-	-	-	36,086	941,432	3,880	97,008
A1b - Residential Turnkey Solutions (1-4 Units)	-	-	7,548,245	108,110,147	55,596	950,771	3,691	56,900
A1c - Residential Turnkey Solutions (5+ Units)	-	-	345,485	4,905,895	8,542	117,074	1,139	20,064
A1d - Residential Rebates	532	3,832	1,517,825	18,726,862	112,659	1,970,773	3,652	40,732
A1e - Residential Behavior	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	-	-	-	-	-	-	-	-
<b>B - Low Income</b>	-	-	1,366,170	16,422,852	69,370	1,122,287	5,312	73,044
B1 - Low Income Offerings	-	-	1,366,170	16,422,852	69,370	1,122,287	5,312	73,044
B1a - Low Income - Single Family (1-4 Units)	-	-	1,197,186	14,395,044	56,623	948,658	4,148	61,554
B1b - Low Income - Multifamily (5+ Units)	-	-	168,984	2,027,808	12,747	173,629	1,164	11,490
<b>C - Commercial &amp; Industrial</b>	1,268	7,907	1,005,043	8,779,833	94,838	1,169,478	12,775	150,662
C1 - C&I Offerings	1,268	7,907	1,005,043	8,779,833	94,838	1,169,478	12,775	150,662
C1a - C&I New Buildings & Major Renovations	-	-	-	-	5,133	71,911	724	10,490
C1b - C&I Existing Buildings	-	-	-	-	18,914	252,144	2,352	29,280
C1c - C&I Small Business Turnkey Retrofit	-	-	731,936	6,340,026	42,696	496,737	6,144	70,721
C1d - C&I Multifamily	-	-	42,948	598,543	1,232	20,077	182	3,689
C1e - C&I Equipment Rebates & Instant Incentives	1,268	7,907	230,158	1,841,265	26,863	328,609	3,373	36,482
C1f - C&I ConnectedSolutions	-	-	-	-	-	-	-	-
<b>Grand Total</b>	<b>1,800</b>	<b>11,739</b>	<b>11,782,768</b>	<b>156,945,589</b>	<b>377,092</b>	<b>6,271,814</b>	<b>30,449</b>	<b>438,410</b>

Notes:  
Other Resources include Wood, Motor Diesel, and Motor Gasoline.

**VII. Appendix**  
**Greenhouse Gas Reductions**  
Cape Light Compact  
Electric  
June 1st, 2026

2025 Planned Avoided CO2e (Metric Tons)			
Program	2030	First Year	Lifetime
<b>A - Residential</b>	<b>8,085</b>	<b>6,435</b>	<b>111,614</b>
A1 - Residential Offerings	8,085	6,435	111,614
A1a - Residential New Homes & Renovations	901	807	21,175
A1b - Residential Turnkey Solutions (1-4 Units)	2,055	1,601	28,828
A1c - Residential Turnkey Solutions (5+ Units)	96	234	3,389
A1d - Residential Rebates	5,032	3,793	58,223
A1e - Residential Behavior	-	-	-
A1f - Residential ConnectedSolutions	-	-	-
<b>B - Low Income</b>	<b>1,695</b>	<b>1,734</b>	<b>28,461</b>
B1 - Low Income Offerings	1,695	1,734	28,461
B1a - Low Income - Single Family (1-4 Units)	1,472	1,454	24,760
B1b - Low Income - Multifamily (5+ Units)	224	280	3,701
<b>C - Commercial &amp; Industrial</b>	<b>1,199</b>	<b>2,739</b>	<b>31,811</b>
C1 - C&I Offerings	1,199	2,739	31,811
C1a - C&I New Buildings & Major Renovations	30	100	1,148
C1b - C&I Existing Buildings	236	404	5,027
C1c - C&I Small Business Turnkey Retrofit	479	1,281	14,548
C1d - C&I Multifamily	13	33	503
C1e - C&I Equipment Rebates & Instant Incentives	440	922	10,585
C1f - C&I ConnectedSolutions	-	-	-
<b>Grand Total</b>	<b>10,979</b>	<b>10,908</b>	<b>171,886</b>

2025 Evaluated Avoided CO2e (Metric Tons)			
Program	2030	First Year	Lifetime
<b>A - Residential</b>	<b>6,600</b>	<b>5,197</b>	<b>95,035</b>
A1 - Residential Offerings	6,600	5,197	95,035
A1a - Residential New Homes & Renovations	999	992	24,324
A1b - Residential Turnkey Solutions (1-4 Units)	666	842	13,845
A1c - Residential Turnkey Solutions (5+ Units)	57	152	2,031
A1d - Residential Rebates	4,878	3,211	54,835
A1e - Residential Behavior	-	-	-
A1f - Residential ConnectedSolutions	-	-	-
<b>B - Low Income</b>	<b>1,905</b>	<b>1,727</b>	<b>29,662</b>
B1 - Low Income Offerings	1,905	1,727	29,662
B1a - Low Income - Single Family (1-4 Units)	1,423	1,319	23,017
B1b - Low Income - Multifamily (5+ Units)	482	409	6,645
<b>C - Commercial &amp; Industrial</b>	<b>916</b>	<b>1,986</b>	<b>25,957</b>
C1 - C&I Offerings	916	1,986	25,957
C1a - C&I New Buildings & Major Renovations	136	214	3,541
C1b - C&I Existing Buildings	206	553	6,647
C1c - C&I Small Business Turnkey Retrofit	209	687	8,728
C1d - C&I Multifamily	8	25	508
C1e - C&I Equipment Rebates & Instant Incentives	358	508	6,532
C1f - C&I ConnectedSolutions	-	-	-
<b>Grand Total</b>	<b>9,421</b>	<b>8,911</b>	<b>150,654</b>

**VII. Appendix**

**Greenhouse Gas Reductions**

Cape Light Compact

Electric

June 1st, 2026

2025 Planned v. Evaluated Net Savings Variances (%)			
Program	2030	First Year	Lifetime
<b>A - Residential</b>	<b>-18%</b>	<b>-19%</b>	<b>-15%</b>
A1 - Residential Offerings	-18%	-19%	-15%
A1a - Residential New Homes & Renovations	11%	23%	15%
A1b - Residential Turnkey Solutions (1-4 Units)	-68%	-47%	-52%
A1c - Residential Turnkey Solutions (5+ Units)	-41%	-35%	-40%
A1d - Residential Rebates	-3%	-15%	-6%
A1e - Residential Behavior	0%	0%	0%
A1f - Residential ConnectedSolutions	0%	0%	0%
<b>B - Low Income</b>	<b>12%</b>	<b>0%</b>	<b>4%</b>
B1 - Low Income Offerings	12%	0%	4%
B1a - Low Income - Single Family (1-4 Units)	-3%	-9%	-7%
B1b - Low Income - Multifamily (5+ Units)	115%	46%	80%
<b>C - Commercial &amp; Industrial</b>	<b>-24%</b>	<b>-27%</b>	<b>-18%</b>
C1 - C&I Offerings	-24%	-27%	-18%
C1a - C&I New Buildings & Major Renovations	347%	114%	208%
C1b - C&I Existing Buildings	-13%	37%	32%
C1c - C&I Small Business Turnkey Retrofit	-56%	-46%	-40%
C1d - C&I Multifamily	-44%	-25%	1%
C1e - C&I Equipment Rebates & Instant Incentives	-19%	-45%	-38%
C1f - C&I ConnectedSolutions	0%	0%	0%
<b>Grand Total</b>	<b>-14%</b>	<b>-18%</b>	<b>-12%</b>

**Notes:**

2030 values maintain the evaluation assumptions included in the April 1, 2024 draft three-year plan.

**VII. Appendix**  
**Greenhouse Gas Reductions**

Cape Light Compact  
Electric  
June 1st, 2026

2025 Evaluated Avoided CO2e (Metric Tons)			
Program	2030	First Year	Lifetime
<b>A - Residential</b>	<b>6,600</b>	<b>5,197</b>	<b>95,035</b>
A1 - Residential Offerings	6,600	5,197	95,035
A1a - Residential New Homes & Renovations	999	992	24,324
A1b - Residential Turnkey Solutions (1-4 Units)	666	842	13,845
A1c - Residential Turnkey Solutions (5+ Units)	57	152	2,031
A1d - Residential Rebates	4,878	3,211	54,835
A1e - Residential Behavior	-	-	-
A1f - Residential ConnectedSolutions	-	-	-
<b>B - Low Income</b>	<b>1,905</b>	<b>1,727</b>	<b>29,662</b>
B1 - Low Income Offerings	1,905	1,727	29,662
B1a - Low Income - Single Family (1-4 Units)	1,423	1,319	23,017
B1b - Low Income - Multifamily (5+ Units)	482	409	6,645
<b>C - Commercial &amp; Industrial</b>	<b>916</b>	<b>1,986</b>	<b>25,957</b>
C1 - C&I Offerings	916	1,986	25,957
C1a - C&I New Buildings & Major Renovations	136	214	3,541
C1b - C&I Existing Buildings	206	553	6,647
C1c - C&I Small Business Turnkey Retrofit	209	687	8,728
C1d - C&I Multifamily	8	25	508
C1e - C&I Equipment Rebates & Instant Incentives	358	508	6,532
C1f - C&I ConnectedSolutions	-	-	-
<b>Grand Total</b>	<b>9,421</b>	<b>8,911</b>	<b>150,654</b>

2026 Planned Avoided CO2e (Metric Tons)			
Program	2030	First Year	Lifetime
<b>A - Residential</b>	<b>8,531</b>	<b>6,645</b>	<b>115,864</b>
A1 - Residential Offerings	8,531	6,645	115,864
A1a - Residential New Homes & Renovations	901	807	21,296
A1b - Residential Turnkey Solutions (1-4 Units)	2,169	1,639	29,282
A1c - Residential Turnkey Solutions (5+ Units)	96	234	3,305
A1d - Residential Rebates	5,365	3,965	61,982
A1e - Residential Behavior	-	-	-
A1f - Residential ConnectedSolutions	-	-	-
<b>B - Low Income</b>	<b>1,892</b>	<b>1,848</b>	<b>30,293</b>
B1 - Low Income Offerings	1,892	1,848	30,293
B1a - Low Income - Single Family (1-4 Units)	1,669	1,569	26,586
B1b - Low Income - Multifamily (5+ Units)	224	280	3,707
<b>C - Commercial &amp; Industrial</b>	<b>1,347</b>	<b>2,690</b>	<b>32,785</b>
C1 - C&I Offerings	1,347	2,690	32,785
C1a - C&I New Buildings & Major Renovations	33	107	1,215
C1b - C&I Existing Buildings	344	418	6,036
C1c - C&I Small Business Turnkey Retrofit	481	1,164	13,741
C1d - C&I Multifamily	12	28	433
C1e - C&I Equipment Rebates & Instant Incentives	477	973	11,360
C1f - C&I ConnectedSolutions	-	-	-
<b>Grand Total</b>	<b>11,770</b>	<b>11,183</b>	<b>178,942</b>

**VII. Appendix**  
**Greenhouse Gas Reductions**  
Cape Light Compact  
Electric  
June 1st, 2026

2027 Planned Avoided CO2e (Metric Tons)			
Program	2030	First Year	Lifetime
<b>A - Residential</b>	<b>9,171</b>	<b>7,072</b>	<b>123,508</b>
A1 - Residential Offerings	9,171	7,072	123,508
A1a - Residential New Homes & Renovations	901	788	21,420
A1b - Residential Turnkey Solutions (1-4 Units)	2,436	1,883	32,809
A1c - Residential Turnkey Solutions (5+ Units)	96	235	3,216
A1d - Residential Rebates	5,738	4,166	66,062
A1e - Residential Behavior	-	-	-
A1f - Residential ConnectedSolutions	-	-	-
<b>B - Low Income</b>	<b>2,118</b>	<b>2,092</b>	<b>33,987</b>
B1 - Low Income Offerings	2,118	2,092	33,987
B1a - Low Income - Single Family (1-4 Units)	1,894	1,803	30,273
B1b - Low Income - Multifamily (5+ Units)	224	289	3,713
<b>C - Commercial &amp; Industrial</b>	<b>1,456</b>	<b>2,799</b>	<b>34,221</b>
C1 - C&I Offerings	1,456	2,799	34,221
C1a - C&I New Buildings & Major Renovations	30	103	1,100
C1b - C&I Existing Buildings	407	505	7,249
C1c - C&I Small Business Turnkey Retrofit	480	1,100	13,123
C1d - C&I Multifamily	11	35	500
C1e - C&I Equipment Rebates & Instant Incentives	528	1,057	12,248
C1f - C&I ConnectedSolutions	-	-	-
<b>Grand Total</b>	<b>12,745</b>	<b>11,963</b>	<b>191,716</b>

2025-2027 Avoided CO2e (Metric Tons)			
Program	2030	First Year	Lifetime
<b>A - Residential</b>	<b>24,302</b>	<b>18,914</b>	<b>334,408</b>
A1 - Residential Offerings	24,302	18,914	334,408
A1a - Residential New Homes & Renovations	2,801	2,587	67,041
A1b - Residential Turnkey Solutions (1-4 Units)	5,272	4,364	75,936
A1c - Residential Turnkey Solutions (5+ Units)	249	620	8,551
A1d - Residential Rebates	15,981	11,342	182,879
A1e - Residential Behavior	-	-	-
A1f - Residential ConnectedSolutions	-	-	-
<b>B - Low Income</b>	<b>5,915</b>	<b>5,668</b>	<b>93,941</b>
B1 - Low Income Offerings	5,915	5,668	93,941
B1a - Low Income - Single Family (1-4 Units)	4,986	4,690	79,876
B1b - Low Income - Multifamily (5+ Units)	929	978	14,066
<b>C - Commercial &amp; Industrial</b>	<b>3,719</b>	<b>7,476</b>	<b>92,962</b>
C1 - C&I Offerings	3,719	7,476	92,962
C1a - C&I New Buildings & Major Renovations	199	423	5,856
C1b - C&I Existing Buildings	957	1,476	19,931
C1c - C&I Small Business Turnkey Retrofit	1,170	2,950	35,593
C1d - C&I Multifamily	30	89	1,441
C1e - C&I Equipment Rebates & Instant Incentives	1,363	2,538	30,140
C1f - C&I ConnectedSolutions	-	-	-
<b>Grand Total</b>	<b>33,936</b>	<b>32,058</b>	<b>521,311</b>

**Notes:**  
2030 values maintain the evaluation assumptions included in the April 1, 2024 draft three-year plan.

**Cost-Effectiveness**

**2025 Planned vs. Evaluated, Excluding non-PA controlled costs**

Cape Light Compact

Electric

June 1st, 2026

2025 Planned Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.67</b>	<b>42,108,598</b>	<b>104,746,186</b>	<b>47,865,618</b>	-	<b>14,771,970</b>	<b>62,637,587</b>
A1 - Residential Offerings	1.86	48,401,686	104,746,186	41,572,530	-	14,771,970	56,344,499
A1a - Residential New Homes & Renovations	1.55	5,976,774	16,862,791	7,427,455	-	3,458,562	10,886,017
A1b - Residential Turnkey Solutions (1-4 Units)	1.62	13,572,636	35,566,432	20,450,393	-	1,543,403	21,993,796
A1c - Residential Turnkey Solutions (5+ Units)	1.46	1,075,952	3,423,107	2,088,216	-	258,939	2,347,155
A1d - Residential Rebates	2.35	27,588,549	48,035,948	10,936,334	-	9,511,065	20,447,399
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.28	187,775	857,908	670,133	-	-	670,133
A2 - Residential Hard-to-Measure	-	(6,293,088)	-	6,293,088	-	-	6,293,088
<b>B - Low Income</b>	<b>1.39</b>	<b>9,244,345</b>	<b>33,189,634</b>	<b>23,945,289</b>	-	-	<b>23,945,289</b>
B1 - Low Income Offerings	1.41	9,637,938	33,189,634	23,551,696	-	-	23,551,696
B1a - Low Income - Single Family (1-4 Units)	1.44	8,411,581	27,342,406	18,930,825	-	-	18,930,825
B1b - Low Income - Multifamily (5+ Units)	1.27	1,226,357	5,847,228	4,620,871	-	-	4,620,871
B2 - Low Income Hard-to-Measure	-	(393,593)	-	393,593	-	-	393,593
<b>C - Commercial &amp; Industrial</b>	<b>1.88</b>	<b>16,889,731</b>	<b>36,137,723</b>	<b>14,633,555</b>	-	<b>4,614,437</b>	<b>19,247,992</b>
C1 - C&I Offerings	1.96	17,708,205	36,137,723	13,815,081	-	4,614,437	18,429,518
C1a - C&I New Buildings & Major Renovations	1.47	325,189	1,011,281	353,092	-	332,999	686,091
C1b - C&I Existing Buildings	1.00	2,678	5,090,117	3,021,930	-	2,065,509	5,087,439
C1c - C&I Small Business Turnkey Retrofit	1.84	7,181,820	15,716,199	7,036,714	-	1,497,665	8,534,379
C1d - C&I Multifamily	1.82	238,917	530,643	284,710	-	7,016	291,725
C1e - C&I Equipment Rebates & Instant Incentives	2.72	5,694,821	8,998,461	2,592,392	-	711,248	3,303,640
C1f - C&I ConnectedSolutions	9.10	4,264,780	4,791,023	526,243	-	-	526,243
C2 - C&I Hard-to-Measure	-	(818,474)	-	818,474	-	-	818,474
<b>Grand Total</b>	<b>1.64</b>	<b>68,242,674</b>	<b>174,073,543</b>	<b>86,444,462</b>	-	<b>19,386,406</b>	<b>105,830,869</b>

2025 Evaluated Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>2.18</b>	<b>46,639,406</b>	<b>86,164,724</b>	<b>28,779,059</b>	-	<b>10,746,258</b>	<b>39,525,317</b>
A1 - Residential Offerings	2.43	50,705,916	86,164,724	24,712,550	-	10,746,258	35,458,808
A1a - Residential New Homes & Renovations	6.40	18,886,814	22,384,352	4,910,236	-	(1,412,698)	3,497,538
A1b - Residential Turnkey Solutions (1-4 Units)	1.84	7,680,891	16,812,777	8,252,156	-	879,730	9,131,886
A1c - Residential Turnkey Solutions (5+ Units)	3.02	1,153,672	1,725,881	599,190	-	(26,981)	572,209
A1d - Residential Rebates	2.05	22,419,870	43,755,320	10,029,244	-	11,306,207	21,335,451
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.61	564,670	1,486,394	921,724	-	-	921,724
A2 - Residential Hard-to-Measure	-	(4,066,510)	-	4,066,510	-	-	4,066,510
<b>B - Low Income</b>	<b>1.43</b>	<b>9,797,569</b>	<b>32,735,698</b>	<b>22,929,095</b>	-	<b>9,034</b>	<b>22,938,129</b>
B1 - Low Income Offerings	1.44	10,031,656	32,735,698	22,695,008	-	9,034	22,704,042
B1a - Low Income - Single Family (1-4 Units)	1.71	10,702,019	25,734,746	15,023,693	-	9,034	15,032,727
B1b - Low Income - Multifamily (5+ Units)	0.91	(670,363)	7,000,952	7,671,315	-	-	7,671,315
B2 - Low Income Hard-to-Measure	-	(234,087)	-	234,087	-	-	234,087
<b>C - Commercial &amp; Industrial</b>	<b>2.05</b>	<b>13,172,327</b>	<b>25,750,435</b>	<b>9,544,335</b>	-	<b>3,033,773</b>	<b>12,578,108</b>
C1 - C&I Offerings	2.14	13,721,739	25,750,435	8,994,923	-	3,033,773	12,028,696
C1a - C&I New Buildings & Major Renovations	3.08	2,834,621	4,195,783	370,399	-	990,762	1,361,162
C1b - C&I Existing Buildings	2.15	3,544,970	6,635,713	1,628,035	-	1,462,708	3,090,743
C1c - C&I Small Business Turnkey Retrofit	2.01	4,569,347	9,091,726	4,573,789	-	(51,410)	4,522,379
C1d - C&I Multifamily	4.41	390,645	505,295	119,698	-	(5,048)	114,650
C1e - C&I Equipment Rebates & Instant Incentives	1.95	2,450,075	5,032,532	1,945,696	-	636,760	2,582,456
C1f - C&I ConnectedSolutions	0.81	(67,919)	289,387	357,305	-	-	357,305
C2 - C&I Hard-to-Measure	-	(549,412)	-	549,412	-	-	549,412
<b>Grand Total</b>	<b>1.93</b>	<b>69,609,303</b>	<b>144,650,857</b>	<b>61,252,489</b>	-	<b>13,789,065</b>	<b>75,041,554</b>

**Cost-Effectiveness**

**2025 Planned vs. Evaluated, Excluding non-PA controlled costs**

Cape Light Compact

Electric

June 1st, 2026

2025 Planned v. Evaluated Total Resource Cost Test (2025\$) Variances (%)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>30%</b>	<b>11%</b>	<b>-18%</b>	<b>-40%</b>	<b>0%</b>	<b>-27%</b>	<b>-37%</b>
A1 - Residential Offerings	31%	5%	-18%	-41%	0%	-27%	-37%
A1a - Residential New Homes & Renovations	313%	216%	33%	-34%	0%	-141%	-68%
A1b - Residential Turnkey Solutions (1-4 Units)	14%	-43%	-53%	-60%	0%	-43%	-58%
A1c - Residential Turnkey Solutions (5+ Units)	107%	7%	-50%	-71%	0%	-110%	-76%
A1d - Residential Rebates	-13%	-19%	-9%	-8%	0%	19%	4%
A1e - Residential Behavior	0%	0%	0%	0%	0%	0%	0%
A1f - Residential ConnectedSolutions	26%	201%	73%	38%	0%	0%	38%
A2 - Residential Hard-to-Measure	0%	-35%	0%	-35%	0%	0%	-35%
<b>B - Low Income</b>	<b>3%</b>	<b>6%</b>	<b>-1%</b>	<b>-4%</b>	<b>0%</b>	<b>0%</b>	<b>-4%</b>
B1 - Low Income Offerings	2%	4%	-1%	-4%	0%	0%	-4%
B1a - Low Income - Single Family (1-4 Units)	19%	27%	-6%	-21%	0%	0%	-21%
B1b - Low Income - Multifamily (5+ Units)	-28%	-155%	20%	66%	0%	0%	66%
B2 - Low Income Hard-to-Measure	0%	-41%	0%	-41%	0%	0%	-41%
<b>C - Commercial &amp; Industrial</b>	<b>9%</b>	<b>-22%</b>	<b>-29%</b>	<b>-35%</b>	<b>0%</b>	<b>-34%</b>	<b>-35%</b>
C1 - C&I Offerings	9%	-23%	-29%	-35%	0%	-34%	-35%
C1a - C&I New Buildings & Major Renovations	109%	772%	315%	5%	0%	198%	98%
C1b - C&I Existing Buildings	115%	132265%	30%	-46%	0%	-29%	-39%
C1c - C&I Small Business Turnkey Retrofit	9%	-36%	-42%	-35%	0%	-103%	-47%
C1d - C&I Multifamily	142%	64%	-5%	-58%	0%	-172%	-61%
C1e - C&I Equipment Rebates & Instant Incentives	-28%	-57%	-44%	-25%	0%	-10%	-22%
C1f - C&I ConnectedSolutions	-91%	-102%	-94%	-32%	0%	0%	-32%
C2 - C&I Hard-to-Measure	0%	-33%	0%	-33%	0%	0%	-33%
<b>Grand Total</b>	<b>17%</b>	<b>2%</b>	<b>-17%</b>	<b>-29%</b>	<b>0%</b>	<b>-29%</b>	<b>-29%</b>

**Notes**

- Costs and benefits for each year are presented in real dollars (2025\$).
- The Total TRC Costs are the sum of the Total Program Costs, Performance Incentives, and Participant Costs.
- The plan year variances provided above are intended to indicate the Program Administrator's performance in the plan year only. The variances used to determine significant variances are provided separately. The variances above and the significant variances use different calculations to determine variances on an annual basis and over the three-year term, respectively.
- Non-PA controlled costs are costs associated with DOER Assessments, Outside Consultants, and MassCEC's Workforce Development efforts.

**Cost-Effectiveness**

**2025 Planned vs. Evaluated, Including non-PA controlled costs**

Cape Light Compact

Electric

June 1st, 2026

2025 Planned Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.65</b>	<b>41,201,275</b>	<b>104,746,186</b>	<b>48,772,941</b>	-	<b>14,771,970</b>	<b>63,544,910</b>
A1 - Residential Offerings	1.86	48,401,686	104,746,186	41,572,530	-	14,771,970	56,344,499
A1a - Residential New Homes & Renovations	1.55	5,976,774	16,862,791	7,427,455	-	3,458,562	10,886,017
A1b - Residential Turnkey Solutions (1-4 Units)	1.62	13,572,636	35,566,432	20,450,393	-	1,543,403	21,993,796
A1c - Residential Turnkey Solutions (5+ Units)	1.46	1,075,952	3,423,107	2,088,216	-	258,939	2,347,155
A1d - Residential Rebates	2.35	27,588,549	48,035,948	10,936,334	-	9,511,065	20,447,399
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.28	187,775	857,908	670,133	-	-	670,133
A2 - Residential Hard-to-Measure	-	(7,200,411)	-	7,200,411	-	-	7,200,411
<b>B - Low Income</b>	<b>1.38</b>	<b>9,076,347</b>	<b>33,189,634</b>	<b>24,113,287</b>	-	-	<b>24,113,287</b>
B1 - Low Income Offerings	1.41	9,637,938	33,189,634	23,551,696	-	-	23,551,696
B1a - Low Income - Single Family (1-4 Units)	1.44	8,411,581	27,342,406	18,930,825	-	-	18,930,825
B1b - Low Income - Multifamily (5+ Units)	1.27	1,226,357	5,847,228	4,620,871	-	-	4,620,871
B2 - Low Income Hard-to-Measure	-	(561,590)	-	561,590	-	-	561,590
<b>C - Commercial &amp; Industrial</b>	<b>1.81</b>	<b>16,196,814</b>	<b>36,137,723</b>	<b>15,326,472</b>	-	<b>4,614,437</b>	<b>19,940,909</b>
C1 - C&I Offerings	1.96	17,708,205	36,137,723	13,815,081	-	4,614,437	18,429,518
C1a - C&I New Buildings & Major Renovations	1.47	325,189	1,011,281	353,092	-	332,999	686,091
C1b - C&I Existing Buildings	1.00	2,678	5,090,117	3,021,930	-	2,065,509	5,087,439
C1c - C&I Small Business Turnkey Retrofit	1.84	7,181,820	15,716,199	7,036,714	-	1,497,665	8,534,379
C1d - C&I Multifamily	1.82	238,917	530,643	284,710	-	7,016	291,725
C1e - C&I Equipment Rebates & Instant Incentives	2.72	5,694,821	8,998,461	2,592,392	-	711,248	3,303,640
C1f - C&I ConnectedSolutions	9.10	4,264,780	4,791,023	526,243	-	-	526,243
C2 - C&I Hard-to-Measure	-	(1,511,391)	-	1,511,391	-	-	1,511,391
<b>Grand Total</b>	<b>1.62</b>	<b>66,474,436</b>	<b>174,073,543</b>	<b>88,212,700</b>	-	<b>19,386,406</b>	<b>107,599,106</b>

2025 Evaluated Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>2.15</b>	<b>46,179,043</b>	<b>86,164,724</b>	<b>29,239,423</b>	-	<b>10,746,258</b>	<b>39,985,681</b>
A1 - Residential Offerings	2.43	50,705,916	86,164,724	24,712,550	-	10,746,258	35,458,808
A1a - Residential New Homes & Renovations	6.40	18,886,814	22,384,352	4,910,236	-	(1,412,698)	3,497,538
A1b - Residential Turnkey Solutions (1-4 Units)	1.84	7,680,891	16,812,777	8,252,156	-	879,730	9,131,886
A1c - Residential Turnkey Solutions (5+ Units)	3.02	1,153,672	1,725,881	599,190	-	(26,981)	572,209
A1d - Residential Rebates	2.05	22,419,870	43,755,320	10,029,244	-	11,306,207	21,335,451
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.61	564,670	1,486,394	921,724	-	-	921,724
A2 - Residential Hard-to-Measure	-	(4,526,873)	-	4,526,873	-	-	4,526,873
<b>B - Low Income</b>	<b>1.42</b>	<b>9,692,632</b>	<b>32,735,698</b>	<b>23,034,032</b>	-	<b>9,034</b>	<b>23,043,066</b>
B1 - Low Income Offerings	1.44	10,031,656	32,735,698	22,695,008	-	9,034	22,704,042
B1a - Low Income - Single Family (1-4 Units)	1.71	10,702,019	25,734,746	15,023,693	-	9,034	15,032,727
B1b - Low Income - Multifamily (5+ Units)	0.91	(670,363)	7,000,952	7,671,315	-	-	7,671,315
B2 - Low Income Hard-to-Measure	-	(339,024)	-	339,024	-	-	339,024
<b>C - Commercial &amp; Industrial</b>	<b>1.98</b>	<b>12,738,452</b>	<b>25,750,435</b>	<b>9,978,210</b>	-	<b>3,033,773</b>	<b>13,011,983</b>
C1 - C&I Offerings	2.14	13,721,739	25,750,435	8,994,923	-	3,033,773	12,028,696
C1a - C&I New Buildings & Major Renovations	3.08	2,834,621	4,195,783	370,399	-	990,762	1,361,162
C1b - C&I Existing Buildings	2.15	3,544,970	6,635,713	1,628,035	-	1,462,708	3,090,743
C1c - C&I Small Business Turnkey Retrofit	2.01	4,569,347	9,091,726	4,573,789	-	(51,410)	4,522,379
C1d - C&I Multifamily	4.41	390,645	505,295	119,698	-	(5,048)	114,650
C1e - C&I Equipment Rebates & Instant Incentives	1.95	2,450,075	5,032,532	1,945,696	-	636,760	2,582,456
C1f - C&I ConnectedSolutions	0.81	(67,919)	289,387	357,305	-	-	357,305
C2 - C&I Hard-to-Measure	-	(983,287)	-	983,287	-	-	983,287
<b>Grand Total</b>	<b>1.90</b>	<b>68,610,127</b>	<b>144,650,857</b>	<b>62,251,665</b>	-	<b>13,789,065</b>	<b>76,040,730</b>

**Cost-Effectiveness**

**2025 Planned vs. Evaluated, Including non-PA controlled costs**

Cape Light Compact

Electric

June 1st, 2026

2025 Planned v. Evaluated Total Resource Cost Test (2025\$) Variances (%)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>31%</b>	<b>12%</b>	<b>-18%</b>	<b>-40%</b>	<b>0%</b>	<b>-27%</b>	<b>-37%</b>
A1 - Residential Offerings	31%	5%	-18%	-41%	0%	-27%	-37%
A1a - Residential New Homes & Renovations	313%	216%	33%	-34%	0%	-141%	-68%
A1b - Residential Turnkey Solutions (1-4 Units)	14%	-43%	-53%	-60%	0%	-43%	-58%
A1c - Residential Turnkey Solutions (5+ Units)	107%	7%	-50%	-71%	0%	-110%	-76%
A1d - Residential Rebates	-13%	-19%	-9%	-8%	0%	19%	4%
A1e - Residential Behavior	0%	0%	0%	0%	0%	0%	0%
A1f - Residential ConnectedSolutions	26%	201%	73%	38%	0%	0%	38%
A2- Residential Hard-to-Measure	0%	-37%	0%	-37%	0%	0%	-37%
<b>B - Low Income</b>	<b>3%</b>	<b>7%</b>	<b>-1%</b>	<b>-4%</b>	<b>0%</b>	<b>0%</b>	<b>-4%</b>
B1 - Low Income Offerings	2%	4%	-1%	-4%	0%	0%	-4%
B1a - Low Income - Single Family (1-4 Units)	19%	27%	-6%	-21%	0%	0%	-21%
B1b - Low Income - Multifamily (5+ Units)	-28%	-155%	20%	66%	0%	0%	66%
B2 - Low Income Hard-to-Measure	0%	-40%	0%	-40%	0%	0%	-40%
<b>C - Commercial &amp; Industrial</b>	<b>9%</b>	<b>-21%</b>	<b>-29%</b>	<b>-35%</b>	<b>0%</b>	<b>-34%</b>	<b>-35%</b>
C1 - C&I Offerings	9%	-23%	-29%	-35%	0%	-34%	-35%
C1a - C&I New Buildings & Major Renovations	109%	772%	315%	5%	0%	198%	98%
C1b - C&I Existing Buildings	115%	132265%	30%	-46%	0%	-29%	-39%
C1c - C&I Small Business Turnkey Retrofit	9%	-36%	-42%	-35%	0%	-103%	-47%
C1d - C&I Multifamily	142%	64%	-5%	-58%	0%	-172%	-61%
C1e - C&I Equipment Rebates & Instant Incentives	-28%	-57%	-44%	-25%	0%	-10%	-22%
C1f - C&I ConnectedSolutions	-91%	-102%	-94%	-32%	0%	0%	-32%
C2 - C&I Hard-to-Measure	0%	-35%	0%	-35%	0%	0%	-35%
<b>Grand Total</b>	<b>18%</b>	<b>3%</b>	<b>-17%</b>	<b>-29%</b>	<b>0%</b>	<b>-29%</b>	<b>-29%</b>

**Notes**

- Costs and benefits for each year are presented in real dollars (2025\$).
- The Total TRC Costs are the sum of the Total Program Costs, Performance Incentives, and Participant Costs.
- The plan year variances provided above are intended to indicate the Program Administrator's performance in the plan year only. The variances used to determine significant variances are provided separately. The variances above and the significant variances use different calculations to determine variances on an annual basis and over the three-year term, respectively.
- Non-PA controlled costs are costs associated with DOER Assessments, Outside Consultants, and MassCEC's Workforce Development efforts.

**Cost-Effectiveness**

**2025-2027 Total Resource Cost Test (2025\$), Excluding non-PA controlled costs**

Cape Light Compact

Electric

June 1st, 2026

2025 Evaluated Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>2.18</b>	<b>46,639,406</b>	<b>86,164,724</b>	<b>28,779,059</b>	-	<b>10,746,258</b>	<b>39,525,317</b>
A1 - Residential Offerings	2.43	50,705,916	86,164,724	24,712,550	-	10,746,258	35,458,808
A1a - Residential New Homes & Renovations	6.40	18,886,814	22,384,352	4,910,236	-	(1,412,698)	3,497,538
A1b - Residential Turnkey Solutions (1-4 Units)	1.84	7,680,891	16,812,777	8,252,156	-	879,730	9,131,886
A1c - Residential Turnkey Solutions (5+ Units)	3.02	1,153,672	1,725,881	599,190	-	(26,981)	572,209
A1d - Residential Rebates	2.05	22,419,870	43,755,320	10,029,244	-	11,306,207	21,335,451
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.61	564,670	1,486,394	921,724	-	-	921,724
A2 - Residential Hard-to-Measure	-	(4,066,510)	-	4,066,510	-	-	4,066,510
<b>B - Low Income</b>	<b>1.43</b>	<b>9,797,569</b>	<b>32,735,698</b>	<b>22,929,095</b>	-	<b>9,034</b>	<b>22,938,129</b>
B1 - Low Income Offerings	1.44	10,031,656	32,735,698	22,695,008	-	9,034	22,704,042
B1a - Low Income - Single Family (1-4 Units)	1.71	10,702,019	25,734,746	15,023,693	-	9,034	15,032,727
B1b - Low Income - Multifamily (5+ Units)	0.91	(670,363)	7,000,952	7,671,315	-	-	7,671,315
B2 - Low Income Hard-to-Measure	-	(234,087)	-	234,087	-	-	234,087
<b>C - Commercial &amp; Industrial</b>	<b>2.05</b>	<b>13,172,327</b>	<b>25,750,435</b>	<b>9,544,335</b>	-	<b>3,033,773</b>	<b>12,578,108</b>
C1 - C&I Offerings	2.14	13,721,739	25,750,435	8,994,923	-	3,033,773	12,028,696
C1a - C&I New Buildings & Major Renovations	3.08	2,834,621	4,195,783	370,399	-	990,762	1,361,162
C1b - C&I Existing Buildings	2.15	3,544,970	6,635,713	1,628,035	-	1,462,708	3,090,743
C1c - C&I Small Business Turnkey Retrofit	2.01	4,569,347	9,091,726	4,573,789	-	(51,410)	4,522,379
C1d - C&I Multifamily	4.41	390,645	505,295	119,698	-	(5,048)	114,650
C1e - C&I Equipment Rebates & Instant Incentives	1.95	2,450,075	5,032,532	1,945,696	-	636,760	2,582,456
C1f - C&I ConnectedSolutions	0.81	(67,919)	289,387	357,305	-	-	357,305
C2 - C&I Hard-to-Measure	-	(549,412)	-	549,412	-	-	549,412
<b>Grand Total</b>	<b>1.93</b>	<b>69,609,303</b>	<b>144,650,857</b>	<b>61,252,489</b>	-	<b>13,789,065</b>	<b>75,041,554</b>

2026 Planned Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.80</b>	<b>47,819,287</b>	<b>107,817,740</b>	<b>44,602,716</b>	-	<b>15,395,737</b>	<b>59,998,453</b>
A1 - Residential Offerings	2.01	54,049,569	107,817,740	38,372,434	-	15,395,737	53,768,172
A1a - Residential New Homes & Renovations	2.06	8,679,243	16,854,371	4,825,853	-	3,349,275	8,175,128
A1b - Residential Turnkey Solutions (1-4 Units)	1.64	13,974,352	35,838,869	20,387,578	-	1,476,940	21,864,517
A1c - Residential Turnkey Solutions (5+ Units)	1.47	1,083,791	3,366,601	2,032,054	-	250,757	2,282,811
A1d - Residential Rebates	2.44	29,909,027	50,638,309	10,410,516	-	10,318,766	20,729,282
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.56	403,156	1,119,589	716,433	-	-	716,433
A2 - Residential Hard-to-Measure	-	(6,230,282)	-	6,230,282	-	-	6,230,282
<b>B - Low Income</b>	<b>1.39</b>	<b>9,575,952</b>	<b>34,233,961</b>	<b>24,658,009</b>	-	-	<b>24,658,009</b>
B1 - Low Income Offerings	1.41	9,946,048	34,233,961	24,287,913	-	-	24,287,913
B1a - Low Income - Single Family (1-4 Units)	1.43	8,605,614	28,406,407	19,800,793	-	-	19,800,793
B1b - Low Income - Multifamily (5+ Units)	1.30	1,340,434	5,827,555	4,487,120	-	-	4,487,120
B2 - Low Income Hard-to-Measure	-	(370,095)	-	370,095	-	-	370,095
<b>C - Commercial &amp; Industrial</b>	<b>1.91</b>	<b>18,084,050</b>	<b>38,001,386</b>	<b>15,011,328</b>	-	<b>4,906,007</b>	<b>19,917,336</b>
C1 - C&I Offerings	1.99	18,929,243	38,001,386	14,166,136	-	4,906,007	19,072,143
C1a - C&I New Buildings & Major Renovations	2.00	545,215	1,087,755	365,907	-	176,633	542,540
C1b - C&I Existing Buildings	1.00	1,987	5,636,402	3,135,802	-	2,498,613	5,634,415
C1c - C&I Small Business Turnkey Retrofit	1.78	6,489,084	14,836,252	6,886,014	-	1,461,154	8,347,168
C1d - C&I Multifamily	1.75	183,709	429,356	239,833	-	5,815	245,648
C1e - C&I Equipment Rebates & Instant Incentives	2.58	5,826,288	9,503,628	2,913,546	-	763,793	3,677,339
C1f - C&I ConnectedSolutions	10.41	5,882,960	6,507,993	625,033	-	-	625,033
C2 - C&I Hard-to-Measure	-	(845,192)	-	845,192	-	-	845,192
<b>Grand Total</b>	<b>1.72</b>	<b>75,479,290</b>	<b>180,053,088</b>	<b>84,272,053</b>	-	<b>20,301,745</b>	<b>104,573,798</b>

**Cost-Effectiveness**

**2025-2027 Total Resource Cost Test (2025\$), Excluding non-PA controlled costs**

Cape Light Compact

Electric

June 1st, 2026

2027 Planned Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.89</b>	<b>54,306,231</b>	<b>115,042,424</b>	<b>43,470,072</b>	-	<b>17,266,121</b>	<b>60,736,194</b>
A1 - Residential Offerings	2.13	60,920,520	115,042,424	36,855,783	-	17,266,121	54,121,904
A1a - Residential New Homes & Renovations	2.62	10,512,214	17,000,136	3,244,481	-	3,243,442	6,487,922
A1b - Residential Turnkey Solutions (1-4 Units)	1.68	15,970,089	39,596,101	21,168,610	-	2,457,402	23,626,012
A1c - Residential Turnkey Solutions (5+ Units)	1.50	1,102,262	3,314,200	1,969,104	-	242,833	2,211,937
A1d - Residential Rebates	2.56	32,828,662	53,868,123	9,717,017	-	11,322,444	21,039,461
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.67	507,294	1,263,864	756,571	-	-	756,571
A2 - Residential Hard-to-Measure	-	(6,614,290)	-	6,614,290	-	-	6,614,290
<b>B - Low Income</b>	<b>1.42</b>	<b>11,285,896</b>	<b>37,939,628</b>	<b>26,653,732</b>	-	-	<b>26,653,732</b>
B1 - Low Income Offerings	1.44	11,640,879	37,939,628	26,298,750	-	-	26,298,750
B1a - Low Income - Single Family (1-4 Units)	1.46	10,182,533	32,126,855	21,944,322	-	-	21,944,322
B1b - Low Income - Multifamily (5+ Units)	1.33	1,458,346	5,812,773	4,354,427	-	-	4,354,427
B2 - Low Income Hard-to-Measure	-	(354,983)	-	354,983	-	-	354,983
<b>C - Commercial &amp; Industrial</b>	<b>1.98</b>	<b>20,425,421</b>	<b>41,294,303</b>	<b>15,565,892</b>	-	<b>5,302,990</b>	<b>20,868,882</b>
C1 - C&I Offerings	2.06	21,207,404	41,294,303	14,783,909	-	5,302,990	20,086,899
C1a - C&I New Buildings & Major Renovations	1.96	488,466	999,410	347,332	-	163,612	510,944
C1b - C&I Existing Buildings	1.05	307,108	6,803,314	3,642,217	-	2,853,989	6,496,206
C1c - C&I Small Business Turnkey Retrofit	1.75	6,112,907	14,255,846	6,712,333	-	1,430,606	8,142,939
C1d - C&I Multifamily	1.85	246,039	535,512	276,817	-	12,656	289,473
C1e - C&I Equipment Rebates & Instant Incentives	2.62	6,280,384	10,155,898	3,033,386	-	842,128	3,875,514
C1f - C&I ConnectedSolutions	11.07	7,772,500	8,544,323	771,823	-	-	771,823
C2 - C&I Hard-to-Measure	-	(781,983)	-	781,983	-	-	781,983
<b>Grand Total</b>	<b>1.79</b>	<b>86,017,548</b>	<b>194,276,355</b>	<b>85,689,697</b>	-	<b>22,569,111</b>	<b>108,258,808</b>

2025-2027 Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.93</b>	<b>\$ 148,764,924</b>	<b>\$ 309,024,888</b>	<b>\$ 116,851,847</b>	<b>\$ -</b>	<b>\$ 43,408,117</b>	<b>\$ 160,259,964</b>
A1 - Residential Offerings	2.16	\$ 165,676,005	\$ 309,024,888	\$ 99,940,766	\$ -	\$ 43,408,117	\$ 143,348,883
A1a - Residential New Homes & Renovations	3.10	\$ 38,078,271	\$ 56,238,859	\$ 12,980,569	\$ -	\$ 5,180,019	\$ 18,160,588
A1b - Residential Turnkey Solutions (1-4 Units)	1.69	\$ 37,625,332	\$ 92,247,747	\$ 49,808,344	\$ -	\$ 4,814,072	\$ 54,622,415
A1c - Residential Turnkey Solutions (5+ Units)	1.66	\$ 3,339,725	\$ 8,406,682	\$ 4,600,348	\$ -	\$ 466,610	\$ 5,066,958
A1d - Residential Rebates	2.35	\$ 85,157,559	\$ 148,261,752	\$ 30,156,778	\$ -	\$ 32,947,416	\$ 63,104,194
A1e - Residential Behavior	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
A1f - Residential ConnectedSolutions	1.62	\$ 1,475,119	\$ 3,869,847	\$ 2,394,728	\$ -	\$ -	\$ 2,394,728
A2 - Residential Hard-to-Measure	-	\$ (16,911,081)	\$ -	\$ 16,911,081	\$ -	\$ -	\$ 16,911,081
<b>B - Low Income</b>	<b>1.41</b>	<b>\$ 30,659,418</b>	<b>\$ 104,909,288</b>	<b>\$ 74,240,836</b>	<b>\$ -</b>	<b>\$ 9,034</b>	<b>\$ 74,249,870</b>
B1 - Low Income Offerings	1.43	\$ 31,618,583	\$ 104,909,288	\$ 73,281,671	\$ -	\$ 9,034	\$ 73,290,705
B1a - Low Income - Single Family (1-4 Units)	1.52	\$ 29,490,166	\$ 86,268,008	\$ 56,768,808	\$ -	\$ 9,034	\$ 56,777,842
B1b - Low Income - Multifamily (5+ Units)	1.13	\$ 2,128,417	\$ 18,641,280	\$ 16,512,863	\$ -	\$ -	\$ 16,512,863
B2 - Low Income Hard-to-Measure	-	\$ (959,165)	\$ -	\$ 959,165	\$ -	\$ -	\$ 959,165
<b>C - Commercial &amp; Industrial</b>	<b>1.97</b>	<b>\$ 51,681,798</b>	<b>\$ 105,046,124</b>	<b>\$ 40,121,555</b>	<b>\$ -</b>	<b>\$ 13,242,770</b>	<b>\$ 53,364,325</b>
C1 - C&I Offerings	2.05	\$ 53,858,386	\$ 105,046,124	\$ 37,944,967	\$ -	\$ 13,242,770	\$ 51,187,737
C1a - C&I New Buildings & Major Renovations	2.60	\$ 3,868,302	\$ 6,282,948	\$ 1,083,639	\$ -	\$ 1,331,007	\$ 2,414,646
C1b - C&I Existing Buildings	1.25	\$ 3,854,065	\$ 19,075,429	\$ 8,406,054	\$ -	\$ 6,815,310	\$ 15,221,364
C1c - C&I Small Business Turnkey Retrofit	1.82	\$ 17,171,337	\$ 38,183,823	\$ 18,172,137	\$ -	\$ 2,840,349	\$ 21,012,486
C1d - C&I Multifamily	2.26	\$ 820,393	\$ 1,470,164	\$ 636,348	\$ -	\$ 13,423	\$ 649,771
C1e - C&I Equipment Rebates & Instant Incentives	2.44	\$ 14,556,747	\$ 24,692,057	\$ 7,892,629	\$ -	\$ 2,242,681	\$ 10,135,309
C1f - C&I ConnectedSolutions	8.75	\$ 13,587,542	\$ 15,341,703	\$ 1,754,161	\$ -	\$ -	\$ 1,754,161
C2 - C&I Hard-to-Measure	-	\$ (2,176,588)	\$ -	\$ 2,176,588	\$ -	\$ -	\$ 2,176,588
<b>Grand Total</b>	<b>1.80</b>	<b>\$ 231,106,140</b>	<b>\$ 518,980,300</b>	<b>\$ 231,214,239</b>	<b>\$ -</b>	<b>\$ 56,659,921</b>	<b>\$ 287,874,160</b>

**Notes**

- Costs and benefits for each year are presented in real dollars (2025\$).
- The Total TRC Costs are the sum of the Total Program Costs, Performance Incentives, and Participant Costs.
- The plan year variances provided above are intended to indicate the Program Administrator's performance in the plan year only. The variances used to determine significant variances are provided separately. The variances above and the significant variances use different calculations to determine variances on an annual basis and over the three-year term, respectively.
- Non-PA controlled costs are costs associated with DOER Assessments, Outside Consultants, and MassCEC's Workforce Development efforts.

**Cost-Effectiveness**

**2025-2027 Total Resource Cost Test (2025\$), Including non-PA controlled costs**

Cape Light Compact

Electric

June 1st, 2026

2025 Evaluated Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>2.15</b>	<b>46,179,043</b>	<b>86,164,724</b>	<b>29,239,423</b>	-	<b>10,746,258</b>	<b>39,985,681</b>
A1 - Residential Offerings	2.43	50,705,916	86,164,724	24,712,550	-	10,746,258	35,458,808
A1a - Residential New Homes & Renovations	6.40	18,886,814	22,384,352	4,910,236	-	(1,412,698)	3,497,538
A1b - Residential Turnkey Solutions (1-4 Units)	1.84	7,680,891	16,812,777	8,252,156	-	879,730	9,131,886
A1c - Residential Turnkey Solutions (5+ Units)	3.02	1,153,672	1,725,881	599,190	-	(26,981)	572,209
A1d - Residential Rebates	2.05	22,419,870	43,755,320	10,029,244	-	11,306,207	21,335,451
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.61	564,670	1,486,394	921,724	-	-	921,724
A2 - Residential Hard-to-Measure	-	(4,526,873)	-	4,526,873	-	-	4,526,873
<b>B - Low Income</b>	<b>1.42</b>	<b>9,692,632</b>	<b>32,735,698</b>	<b>23,034,032</b>	-	<b>9,034</b>	<b>23,043,066</b>
B1 - Low Income Offerings	1.44	10,031,656	32,735,698	22,695,008	-	9,034	22,704,042
B1a - Low Income - Single Family (1-4 Units)	1.71	10,702,019	25,734,746	15,023,693	-	9,034	15,032,727
B1b - Low Income - Multifamily (5+ Units)	0.91	(670,363)	7,000,952	7,671,315	-	-	7,671,315
B2 - Low Income Hard-to-Measure	-	(339,024)	-	339,024	-	-	339,024
<b>C - Commercial &amp; Industrial</b>	<b>1.98</b>	<b>12,738,452</b>	<b>25,750,435</b>	<b>9,978,210</b>	-	<b>3,033,773</b>	<b>13,011,983</b>
C1 - C&I Offerings	2.14	13,721,739	25,750,435	8,994,923	-	3,033,773	12,028,696
C1a - C&I New Buildings & Major Renovations	3.08	2,834,621	4,195,783	370,399	-	990,762	1,361,162
C1b - C&I Existing Buildings	2.15	3,544,970	6,635,713	1,628,035	-	1,462,708	3,090,743
C1c - C&I Small Business Turnkey Retrofit	2.01	4,569,347	9,091,726	4,573,789	-	(51,410)	4,522,379
C1d - C&I Multifamily	4.41	390,645	505,295	119,698	-	(5,048)	114,650
C1e - C&I Equipment Rebates & Instant Incentives	1.95	2,450,075	5,032,532	1,945,696	-	636,760	2,582,456
C1f - C&I ConnectedSolutions	0.81	(67,919)	289,387	357,305	-	-	357,305
C2 - C&I Hard-to-Measure	-	(983,287)	-	983,287	-	-	983,287
<b>Grand Total</b>	<b>1.90</b>	<b>68,610,127</b>	<b>144,650,857</b>	<b>62,251,665</b>	-	<b>13,789,065</b>	<b>76,040,730</b>

2026 Planned Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.77</b>	<b>46,940,634</b>	<b>107,817,740</b>	<b>45,481,369</b>	-	<b>15,395,737</b>	<b>60,877,106</b>
A1 - Residential Offerings	2.01	54,049,569	107,817,740	38,372,434	-	15,395,737	53,768,172
A1a - Residential New Homes & Renovations	2.06	8,679,243	16,854,371	4,825,853	-	3,349,275	8,175,128
A1b - Residential Turnkey Solutions (1-4 Units)	1.64	13,974,352	35,838,869	20,387,578	-	1,476,940	21,864,517
A1c - Residential Turnkey Solutions (5+ Units)	1.47	1,083,791	3,366,601	2,032,054	-	250,757	2,282,811
A1d - Residential Rebates	2.44	29,909,027	50,638,309	10,410,516	-	10,318,766	20,729,282
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.56	403,156	1,119,589	716,433	-	-	716,433
A2 - Residential Hard-to-Measure	-	(7,108,935)	-	7,108,935	-	-	7,108,935
<b>B - Low Income</b>	<b>1.38</b>	<b>9,411,320</b>	<b>34,233,961</b>	<b>24,822,641</b>	-	-	<b>24,822,641</b>
B1 - Low Income Offerings	1.41	9,946,048	34,233,961	24,287,913	-	-	24,287,913
B1a - Low Income - Single Family (1-4 Units)	1.43	8,605,614	28,406,407	19,800,793	-	-	19,800,793
B1b - Low Income - Multifamily (5+ Units)	1.30	1,340,434	5,827,555	4,487,120	-	-	4,487,120
B2 - Low Income Hard-to-Measure	-	(534,728)	-	534,728	-	-	534,728
<b>C - Commercial &amp; Industrial</b>	<b>1.85</b>	<b>17,405,713</b>	<b>38,001,386</b>	<b>15,689,666</b>	-	<b>4,906,007</b>	<b>20,595,673</b>
C1 - C&I Offerings	1.99	18,929,243	38,001,386	14,166,136	-	4,906,007	19,072,143
C1a - C&I New Buildings & Major Renovations	2.00	545,215	1,087,755	365,907	-	176,633	542,540
C1b - C&I Existing Buildings	1.00	1,987	5,636,402	3,135,802	-	2,498,613	5,634,415
C1c - C&I Small Business Turnkey Retrofit	1.78	6,489,084	14,836,252	6,886,014	-	1,461,154	8,347,168
C1d - C&I Multifamily	1.75	183,709	429,356	239,833	-	5,815	245,648
C1e - C&I Equipment Rebates & Instant Incentives	2.58	5,826,288	9,503,628	2,913,546	-	763,793	3,677,339
C1f - C&I ConnectedSolutions	10.41	5,882,960	6,507,993	625,033	-	-	625,033
C2 - C&I Hard-to-Measure	-	(1,523,530)	-	1,523,530	-	-	1,523,530
<b>Grand Total</b>	<b>1.69</b>	<b>73,757,667</b>	<b>180,053,088</b>	<b>85,993,676</b>	-	<b>20,301,745</b>	<b>106,295,421</b>

**Cost-Effectiveness**

**2025-2027 Total Resource Cost Test (2025\$), Including non-PA controlled costs**

Cape Light Compact

Electric

June 1st, 2026

2027 Planned Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.87</b>	<b>53,455,342</b>	<b>115,042,424</b>	<b>44,320,961</b>	-	<b>17,266,121</b>	<b>61,587,082</b>
A1 - Residential Offerings	2.13	60,920,520	115,042,424	36,855,783	-	17,266,121	54,121,904
A1a - Residential New Homes & Renovations	2.62	10,512,214	17,000,136	3,244,481	-	3,243,442	6,487,922
A1b - Residential Turnkey Solutions (1-4 Units)	1.68	15,970,089	39,596,101	21,168,610	-	2,457,402	23,626,012
A1c - Residential Turnkey Solutions (5+ Units)	1.50	1,102,262	3,314,200	1,969,104	-	242,833	2,211,937
A1d - Residential Rebates	2.56	32,828,662	53,868,123	9,717,017	-	11,322,444	21,039,461
A1e - Residential Behavior	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1.67	507,294	1,263,864	756,571	-	-	756,571
A2 - Residential Hard-to-Measure	-	(7,465,178)	-	7,465,178	-	-	7,465,178
<b>B - Low Income</b>	<b>1.41</b>	<b>11,122,966</b>	<b>37,939,628</b>	<b>26,816,662</b>	-	-	<b>26,816,662</b>
B1 - Low Income Offerings	1.44	11,640,879	37,939,628	26,298,750	-	-	26,298,750
B1a - Low Income - Single Family (1-4 Units)	1.46	10,182,533	32,126,855	21,944,322	-	-	21,944,322
B1b - Low Income - Multifamily (5+ Units)	1.33	1,458,346	5,812,773	4,354,427	-	-	4,354,427
B2 - Low Income Hard-to-Measure	-	(517,912)	-	517,912	-	-	517,912
<b>C - Commercial &amp; Industrial</b>	<b>1.92</b>	<b>19,755,347</b>	<b>41,294,303</b>	<b>16,235,966</b>	-	<b>5,302,990</b>	<b>21,538,956</b>
C1 - C&I Offerings	2.06	21,207,404	41,294,303	14,783,909	-	5,302,990	20,086,899
C1a - C&I New Buildings & Major Renovations	1.96	488,466	999,410	347,332	-	163,612	510,944
C1b - C&I Existing Buildings	1.05	307,108	6,803,314	3,642,217	-	2,853,989	6,496,206
C1c - C&I Small Business Turnkey Retrofit	1.75	6,112,907	14,255,846	6,712,333	-	1,430,606	8,142,939
C1d - C&I Multifamily	1.85	246,039	535,512	276,817	-	12,656	289,473
C1e - C&I Equipment Rebates & Instant Incentives	2.62	6,280,384	10,155,898	3,033,386	-	842,128	3,875,514
C1f - C&I ConnectedSolutions	11.07	7,772,500	8,544,323	771,823	-	-	771,823
C2 - C&I Hard-to-Measure	-	(1,452,057)	-	1,452,057	-	-	1,452,057
<b>Grand Total</b>	<b>1.77</b>	<b>84,333,656</b>	<b>194,276,355</b>	<b>87,373,588</b>	-	<b>22,569,111</b>	<b>109,942,700</b>

2025-2027 Total Resource Cost Test (2025\$)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.90</b>	<b>\$ 146,575,019</b>	<b>\$ 309,024,888</b>	<b>\$ 119,041,752</b>	<b>\$ -</b>	<b>\$ 43,408,117</b>	<b>\$ 162,449,869</b>
A1 - Residential Offerings	2.16	\$ 165,676,005	\$ 309,024,888	\$ 99,940,766	\$ -	\$ 43,408,117	\$ 143,348,883
A1a - Residential New Homes & Renovations	3.10	\$ 38,078,271	\$ 56,238,859	\$ 12,980,569	\$ -	\$ 5,180,019	\$ 18,160,588
A1b - Residential Turnkey Solutions (1-4 Units)	1.69	\$ 37,625,332	\$ 92,247,747	\$ 49,808,344	\$ -	\$ 4,814,072	\$ 54,622,415
A1c - Residential Turnkey Solutions (5+ Units)	1.66	\$ 3,339,725	\$ 8,406,682	\$ 4,600,348	\$ -	\$ 466,610	\$ 5,066,958
A1d - Residential Rebates	2.35	\$ 85,157,559	\$ 148,261,752	\$ 30,156,778	\$ -	\$ 32,947,416	\$ 63,104,194
A1e - Residential Behavior	-	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
A1f - Residential ConnectedSolutions	1.62	\$ 1,475,119	\$ 3,869,847	\$ 2,394,728	\$ -	\$ -	\$ 2,394,728
A2 - Residential Hard-to-Measure	-	\$ (19,100,986)	\$ -	\$ 19,100,986	\$ -	\$ -	\$ 19,100,986
<b>B - Low Income</b>	<b>1.40</b>	<b>\$ 30,226,919</b>	<b>\$ 104,909,288</b>	<b>\$ 74,673,335</b>	<b>\$ -</b>	<b>\$ 9,034</b>	<b>\$ 74,682,369</b>
B1 - Low Income Offerings	1.43	\$ 31,618,583	\$ 104,909,288	\$ 73,281,671	\$ -	\$ 9,034	\$ 73,290,705
B1a - Low Income - Single Family (1-4 Units)	1.52	\$ 29,490,166	\$ 86,268,008	\$ 56,768,808	\$ -	\$ 9,034	\$ 56,777,842
B1b - Low Income - Multifamily (5+ Units)	1.13	\$ 2,128,417	\$ 18,641,280	\$ 16,512,863	\$ -	\$ -	\$ 16,512,863
B2 - Low Income Hard-to-Measure	-	\$ (1,391,664)	\$ -	\$ 1,391,664	\$ -	\$ -	\$ 1,391,664
<b>C - Commercial &amp; Industrial</b>	<b>1.90</b>	<b>\$ 49,899,512</b>	<b>\$ 105,046,124</b>	<b>\$ 41,903,842</b>	<b>\$ -</b>	<b>\$ 13,242,770</b>	<b>\$ 55,146,612</b>
C1 - C&I Offerings	2.05	\$ 53,858,386	\$ 105,046,124	\$ 37,944,967	\$ -	\$ 13,242,770	\$ 51,187,737
C1a - C&I New Buildings & Major Renovations	2.60	\$ 3,868,302	\$ 6,282,948	\$ 1,083,639	\$ -	\$ 1,331,007	\$ 2,414,646
C1b - C&I Existing Buildings	1.25	\$ 3,854,065	\$ 19,075,429	\$ 8,406,054	\$ -	\$ 6,815,310	\$ 15,221,364
C1c - C&I Small Business Turnkey Retrofit	1.82	\$ 17,171,337	\$ 38,183,823	\$ 18,172,137	\$ -	\$ 2,840,349	\$ 21,012,486
C1d - C&I Multifamily	2.26	\$ 820,393	\$ 1,470,164	\$ 636,348	\$ -	\$ 13,423	\$ 649,771
C1e - C&I Equipment Rebates & Instant Incentives	2.44	\$ 14,556,747	\$ 24,692,057	\$ 7,892,629	\$ -	\$ 2,242,681	\$ 10,135,309
C1f - C&I ConnectedSolutions	8.75	\$ 13,587,542	\$ 15,341,703	\$ 1,754,161	\$ -	\$ -	\$ 1,754,161
C2 - C&I Hard-to-Measure	-	\$ (3,958,875)	\$ -	\$ 3,958,875	\$ -	\$ -	\$ 3,958,875
<b>Grand Total</b>	<b>1.78</b>	<b>\$ 226,701,450</b>	<b>\$ 518,980,300</b>	<b>\$ 235,618,930</b>	<b>\$ -</b>	<b>\$ 56,659,921</b>	<b>\$ 292,278,850</b>

**Notes**

- Costs and benefits for each year are presented in real dollars (2025\$).
- The Total TRC Costs are the sum of the Total Program Costs, Performance Incentives, and Participant Costs.
- The plan year variances provided above are intended to indicate the Program Administrator's performance in the plan year only. The variances used to determine significant variances are provided separately. The variances above and the significant variances use different calculations to determine variances on an annual basis and over the three-year term, respectively.
- Non-PA controlled costs are costs associated with DOER Assessments, Outside Consultants, and MassCEC's Workforce Development efforts.

**IV.D Cost-Effectiveness**  
**3.1.i. Benefits Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

2025 Planned TRC Benefits (\$)													
Program	Electric Capacity	Electric Energy	Natural Gas	Oil	Propane	Other Resources	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Non-Embedded GHG Benefits	Performance Incentive Components	
												Standard	Equity
<b>A - Residential</b>	<b>842,306</b>	<b>(10,805,203)</b>	<b>21,502,429</b>	<b>52,517,802</b>	<b>24,607,876</b>	<b>72,821</b>	<b>886,015</b>	<b>15,122,139</b>	<b>104,746,186</b>	<b>89,624,047</b>	<b>45,363,606</b>	<b>85,797,745</b>	<b>18,948,440</b>
A1 - Residential Offerings	842,306	(10,805,203)	21,502,429	52,517,802	24,607,876	72,821	886,015	15,122,139	104,746,186	89,624,047	45,363,606	85,797,745	18,948,440
A1a - Residential New Homes & Renovations	(1,736,588)	(4,387,640)	10,962,844	619,579	10,207,681	-	-	1,196,915	16,862,791	15,665,876	7,101,991	16,862,791	-
A1b - Residential Turnkey Solutions (1-4 Units)	1,485,665	4,934,912	(4,747)	15,317,118	5,180,691	-	688,872	7,963,920	35,566,432	27,602,511	14,117,087	19,981,416	15,585,016
A1c - Residential Turnkey Solutions (5+ Units)	22,117	2,119,224	16,901	217,297	227,735	-	26,452	793,382	3,423,107	2,629,725	1,540,626	2,163,264	1,259,843
A1d - Residential Rebates	213,205	(13,471,699)	10,527,431	36,363,808	8,991,770	72,821	170,691	5,167,922	48,035,948	42,868,026	22,603,902	45,932,366	2,103,582
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	857,908	-	-	-	-	-	-	857,908	857,908	857,908	-	857,908	-
<b>B - Low Income</b>	<b>1,638,997</b>	<b>2,429,490</b>	<b>(8,088)</b>	<b>15,563,355</b>	<b>6,995,332</b>	<b>-</b>	<b>107,305</b>	<b>6,463,243</b>	<b>33,189,634</b>	<b>26,726,391</b>	<b>13,282,516</b>	<b>346,979</b>	<b>32,842,655</b>
B1 - Low Income Offerings	1,638,997	2,429,490	(8,088)	15,563,355	6,995,332	-	107,305	6,463,243	33,189,634	26,726,391	13,282,516	346,979	32,842,655
B1a - Low Income - Single Family (1-4 Units)	1,334,693	1,832,058	(8,088)	14,844,315	4,556,041	-	96,454	4,686,933	27,342,406	22,655,473	11,522,919	339,758	27,002,647
B1b - Low Income - Multifamily (5+ Units)	304,304	597,432	-	719,039	2,439,291	-	10,851	1,776,311	5,847,228	4,070,918	1,759,597	7,220	5,840,008
<b>C - Commercial &amp; Industrial</b>	<b>9,135,218</b>	<b>13,820,077</b>	<b>1,315,177</b>	<b>5,101,951</b>	<b>2,243,010</b>	<b>241,868</b>	<b>119,703</b>	<b>4,160,721</b>	<b>36,137,723</b>	<b>31,977,002</b>	<b>13,786,624</b>	<b>20,079,130</b>	<b>16,058,593</b>
C1 - C&I Offerings	9,135,218	13,820,077	1,315,177	5,101,951	2,243,010	241,868	119,703	4,160,721	36,137,723	31,977,002	13,786,624	20,079,130	16,058,593
C1a - C&I New Buildings & Major Renovations	310,138	634,720	(4,929)	(8,342)	-	-	-	79,693	1,011,281	931,588	398,162	1,011,281	-
C1b - C&I Existing Buildings	841,203	1,832,250	213,740	1,225,598	275,961	-	-	701,364	5,090,117	4,388,753	2,170,359	5,090,117	-
C1c - C&I Small Business Turnkey Retrofit	1,656,432	7,676,576	(130,435)	2,812,191	1,708,948	-	98,142	1,894,347	15,716,199	13,821,853	7,149,952	-	15,716,199
C1d - C&I Multifamily	50,299	327,431	-	14,784	27,869	-	6,340	103,921	530,643	426,722	223,997	188,249	342,394
C1e - C&I Equipment Rebates & Instant Incentives	1,486,123	3,349,099	1,236,801	1,057,720	230,232	241,868	15,222	1,381,396	8,998,461	7,617,065	3,844,154	8,998,461	-
C1f - C&I ConnectedSolutions	4,791,023	-	-	-	-	-	-	4,791,023	4,791,023	4,791,023	-	4,791,023	-
<b>Grand Total</b>	<b>11,616,521</b>	<b>5,444,364</b>	<b>22,809,518</b>	<b>73,183,107</b>	<b>33,846,218</b>	<b>314,689</b>	<b>1,113,023</b>	<b>25,746,103</b>	<b>174,073,543</b>	<b>148,327,440</b>	<b>72,432,746</b>	<b>106,223,854</b>	<b>67,849,689</b>

**IV.D Cost-Effectiveness**  
**3.1.i. Benefits Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

2025 Evaluated TRC Benefits (\$)													
Program	Electric Capacity	Electric Energy	Natural Gas	Oil	Propane	Other Resources	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Non-Embedded GHG Benefits	Performance Incentive Components	
												Standard	Equity
<b>A - Residential</b>	<b>2,323,848</b>	<b>(8,141,497)</b>	<b>26,378,241</b>	<b>36,732,765</b>	<b>17,229,007</b>	<b>99,603</b>	<b>962,558</b>	<b>10,580,197</b>	<b>86,164,724</b>	<b>75,584,526</b>	<b>38,438,244</b>	<b>78,331,574</b>	<b>7,833,150</b>
A1 - Residential Offerings	2,323,848	(8,141,497)	26,378,241	36,732,765	17,229,007	99,603	962,558	10,580,197	86,164,724	75,584,526	38,438,244	78,331,574	7,833,150
A1a - Residential New Homes & Renovations	375,011	2,071,149	8,365,428	98,699	10,438,460	-	-	1,035,606	22,384,352	21,348,746	9,716,757	22,384,352	-
A1b - Residential Turnkey Solutions (1-4 Units)	325,762	2,650,364	(396)	7,518,346	2,081,302	-	865,377	3,372,022	16,812,777	13,440,755	6,907,281	11,923,617	4,889,160
A1c - Residential Turnkey Solutions (5+ Units)	11,474	1,344,401	-	117,696	63,064	-	50,956	138,291	1,725,881	1,587,590	930,928	1,725,881	-
A1d - Residential Rebates	129,401	(14,207,411)	18,013,209	28,998,025	4,646,183	99,603	46,224	6,030,086	43,755,320	37,725,234	20,883,277	40,818,546	2,936,774
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1,482,201	-	-	-	-	-	-	4,192	1,486,394	1,482,201	-	1,479,179	7,215
<b>B - Low Income</b>	<b>902,003</b>	<b>1,102,417</b>	<b>2,997</b>	<b>16,737,205</b>	<b>8,505,919</b>	<b>-</b>	<b>136,875</b>	<b>5,348,284</b>	<b>32,735,698</b>	<b>27,387,414</b>	<b>13,737,439</b>	<b>385,275</b>	<b>32,350,423</b>
B1 - Low Income Offerings	902,003	1,102,417	2,997	16,737,205	8,505,919	-	136,875	5,348,284	32,735,698	27,387,414	13,737,439	385,275	32,350,423
B1a - Low Income - Single Family (1-4 Units)	668,388	1,623,871	2,001	13,065,290	5,393,870	-	115,172	4,866,154	25,734,746	20,868,592	10,706,467	385,275	25,349,471
B1b - Low Income - Multifamily (5+ Units)	233,615	(521,454)	996	3,671,915	3,112,049	-	21,702	482,130	7,000,952	6,518,822	3,030,971	-	7,000,952
<b>C - Commercial &amp; Industrial</b>	<b>3,588,275</b>	<b>10,721,299</b>	<b>1,850,997</b>	<b>2,927,517</b>	<b>3,387,152</b>	<b>-</b>	<b>12,436</b>	<b>3,262,760</b>	<b>25,750,435</b>	<b>22,487,675</b>	<b>11,154,702</b>	<b>16,658,709</b>	<b>9,091,726</b>
C1 - C&I Offerings	3,588,275	10,721,299	1,850,997	2,927,517	3,387,152	-	12,436	3,262,760	25,750,435	22,487,675	11,154,702	16,658,709	9,091,726
C1a - C&I New Buildings & Major Renovations	256,821	1,259,391	(1,571)	(886)	2,041,939	-	-	640,089	4,195,783	3,555,694	1,606,992	4,195,783	-
C1b - C&I Existing Buildings	630,702	4,394,341	(91,891)	361,849	58,697	-	-	1,282,015	6,635,713	5,353,698	3,000,268	6,635,713	-
C1c - C&I Small Business Turnkey Retrofit	1,449,227	4,222,443	(49,130)	2,059,900	980,643	-	2,796	425,847	9,091,726	8,665,878	4,278,090	-	9,091,726
C1d - C&I Multifamily	114,526	355,199	-	-	22,143	-	-	13,427	505,295	491,868	236,858	505,295	-
C1e - C&I Equipment Rebates & Instant Incentives	847,612	489,925	1,993,589	506,654	283,730	-	9,640	901,382	5,032,532	4,131,150	2,032,494	5,032,532	-
C1f - C&I ConnectedSolutions	289,387	-	-	-	-	-	-	-	289,387	289,387	-	289,387	-
<b>Grand Total</b>	<b>6,814,127</b>	<b>3,682,218</b>	<b>28,232,235</b>	<b>56,397,487</b>	<b>29,122,078</b>	<b>99,603</b>	<b>1,111,869</b>	<b>19,191,241</b>	<b>144,650,857</b>	<b>125,459,616</b>	<b>63,330,385</b>	<b>95,375,558</b>	<b>49,275,299</b>

**IV.D Cost-Effectiveness**  
**3.1.i. Benefits Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

2025 Planned v. Evaluated TRC Benefits Variances (%)														
Program	Electric Capacity	Electric Energy	Natural Gas	Oil	Propane	Other Resources	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Non-Embedded GHG Benefits	Performance Incentive Components		
												Standard	Equity	
<b>A - Residential</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>	<b>-100%</b>
A1 - Residential Offerings	176%	-25%	23%	-30%	-30%	37%	9%	-30%	-18%	-16%	-15%	-9%	-59%	
A1a - Residential New Homes & Renovations	-122%	-147%	-24%	-84%	2%	0%	0%	-13%	33%	36%	37%	33%	0%	
A1b - Residential Turnkey Solutions (1-4 Units)	-78%	-46%	-92%	-51%	-60%	0%	26%	-58%	-53%	-51%	-51%	-40%	-69%	
A1c - Residential Turnkey Solutions (5+ Units)	-48%	-37%	-100%	-46%	-72%	0%	93%	-83%	-50%	-40%	-40%	-20%	-100%	
A1d - Residential Rebates	-39%	5%	71%	-20%	-48%	37%	-73%	17%	-9%	-12%	-8%	-11%	40%	
A1e - Residential Behavior	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
A1f - Residential ConnectedSolutions	73%	0%	0%	0%	0%	0%	0%	0%	73%	73%	0%	72%	0%	
<b>B - Low Income</b>	<b>-45%</b>	<b>-55%</b>	<b>-137%</b>	<b>8%</b>	<b>22%</b>	<b>0%</b>	<b>28%</b>	<b>-17%</b>	<b>-1%</b>	<b>2%</b>	<b>3%</b>	<b>11%</b>	<b>-1%</b>	
B1 - Low Income Offerings	-45%	-55%	-137%	8%	22%	0%	28%	-17%	-1%	2%	3%	11%	-1%	
B1a - Low Income - Single Family (1-4 Units)	-50%	-11%	-125%	-12%	18%	0%	19%	4%	-6%	-8%	-7%	13%	-6%	
B1b - Low Income - Multifamily (5+ Units)	-23%	-187%	0%	411%	28%	0%	100%	-73%	20%	60%	72%	-100%	20%	
<b>C - Commercial &amp; Industrial</b>	<b>-61%</b>	<b>-22%</b>	<b>41%</b>	<b>-43%</b>	<b>51%</b>	<b>-100%</b>	<b>-90%</b>	<b>-22%</b>	<b>-29%</b>	<b>-30%</b>	<b>-19%</b>	<b>-17%</b>	<b>-43%</b>	
C1 - C&I Offerings	-61%	-22%	41%	-43%	51%	-100%	-90%	-22%	-29%	-30%	-19%	-17%	-43%	
C1a - C&I New Buildings & Major Renovations	-17%	98%	-68%	-89%	0%	0%	0%	703%	315%	282%	304%	315%	0%	
C1b - C&I Existing Buildings	-25%	140%	-143%	-70%	-79%	0%	0%	83%	30%	22%	38%	30%	0%	
C1c - C&I Small Business Turnkey Retrofit	-13%	-45%	-62%	-27%	-43%	0%	-97%	-78%	-42%	-37%	-40%	0%	-42%	
C1d - C&I Multifamily	128%	8%	0%	-100%	-21%	0%	-100%	-87%	-5%	15%	6%	168%	-100%	
C1e - C&I Equipment Rebates & Instant Incentives	-43%	-85%	61%	-52%	23%	-100%	-37%	-35%	-44%	-46%	-47%	-44%	0%	
C1f - C&I ConnectedSolutions	-94%	0%	0%	0%	0%	0%	0%	0%	-94%	-94%	0%	-94%	0%	
<b>Grand Total</b>	<b>-41%</b>	<b>-32%</b>	<b>24%</b>	<b>-23%</b>	<b>-14%</b>	<b>-68%</b>	<b>0%</b>	<b>-25%</b>	<b>-17%</b>	<b>-15%</b>	<b>-13%</b>	<b>-10%</b>	<b>-27%</b>	

Notes:  
Other Resources include Wood, Motor Diesel, and Motor Gasoline.

**IV.D Cost-Effectiveness**  
**3.1.i. Benefits Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

2025 Evaluated TRC Benefits (\$)													
Program	Electric Capacity	Electric Energy	Natural Gas	Oil	Propane	Other Resources	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Non-Embedded GHG Benefits	Performance Incentive Components	
												Standard	Equity
<b>A - Residential</b>	<b>2,323,848</b>	<b>(8,141,497)</b>	<b>26,378,241</b>	<b>36,732,765</b>	<b>17,229,007</b>	<b>99,603</b>	<b>962,558</b>	<b>10,580,197</b>	<b>86,164,724</b>	<b>75,584,526</b>	<b>38,438,244</b>	<b>78,331,574</b>	<b>7,833,150</b>
A1 - Residential Offerings	2,323,848	(8,141,497)	26,378,241	36,732,765	17,229,007	99,603	962,558	10,580,197	86,164,724	75,584,526	38,438,244	78,331,574	7,833,150
A1a - Residential New Homes & Renovations	375,011	2,071,149	8,365,428	98,699	10,438,460	-	-	1,035,606	22,384,352	21,348,746	9,716,757	22,384,352	-
A1b - Residential Turnkey Solutions (1-4 Units)	325,762	2,650,364	(396)	7,518,346	2,081,302	-	865,377	3,372,022	16,812,777	13,440,755	6,907,281	11,923,617	4,889,160
A1c - Residential Turnkey Solutions (5+ Units)	11,474	1,344,401	-	117,696	63,064	-	50,956	138,291	1,725,881	1,587,590	930,928	1,725,881	-
A1d - Residential Rebates	129,401	(14,207,411)	18,013,209	28,998,025	4,646,183	99,603	46,224	6,030,086	43,755,320	37,725,234	20,883,277	40,818,546	2,936,774
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1,482,201	-	-	-	-	-	-	4,192	1,486,394	1,482,201	-	1,479,179	7,215
<b>B - Low Income</b>	<b>902,003</b>	<b>1,102,417</b>	<b>2,997</b>	<b>16,737,205</b>	<b>8,505,919</b>	<b>-</b>	<b>136,875</b>	<b>5,348,284</b>	<b>32,735,698</b>	<b>27,387,414</b>	<b>13,737,439</b>	<b>385,275</b>	<b>32,350,423</b>
B1 - Low Income Offerings	902,003	1,102,417	2,997	16,737,205	8,505,919	-	136,875	5,348,284	32,735,698	27,387,414	13,737,439	385,275	32,350,423
B1a - Low Income - Single Family (1-4 Units)	668,388	1,623,871	2,001	13,065,290	5,393,870	-	115,172	4,866,154	25,734,746	20,868,592	10,706,467	385,275	25,349,471
B1b - Low Income - Multifamily (5+ Units)	233,615	(521,454)	996	3,671,915	3,112,049	-	21,702	482,130	7,000,952	6,518,822	3,030,971	-	7,000,952
<b>C - Commercial &amp; Industrial</b>	<b>3,588,275</b>	<b>10,721,299</b>	<b>1,850,997</b>	<b>2,927,517</b>	<b>3,387,152</b>	<b>-</b>	<b>12,436</b>	<b>3,262,760</b>	<b>25,750,435</b>	<b>22,487,675</b>	<b>11,154,702</b>	<b>16,658,709</b>	<b>9,091,726</b>
C1 - C&I Offerings	3,588,275	10,721,299	1,850,997	2,927,517	3,387,152	-	12,436	3,262,760	25,750,435	22,487,675	11,154,702	16,658,709	9,091,726
C1a - C&I New Buildings & Major Renovations	256,821	1,259,391	(1,571)	(886)	2,041,939	-	-	640,089	4,195,783	3,555,694	1,606,992	4,195,783	-
C1b - C&I Existing Buildings	630,702	4,394,341	(91,891)	361,849	58,697	-	-	1,282,015	6,635,713	5,353,698	3,000,268	6,635,713	-
C1c - C&I Small Business Turnkey Retrofit	1,449,227	4,222,443	(49,130)	2,059,900	980,643	-	2,796	425,847	9,091,726	8,665,878	4,278,090	-	9,091,726
C1d - C&I Multifamily	114,526	355,199	-	-	22,143	-	-	13,427	505,295	491,868	236,858	505,295	-
C1e - C&I Equipment Rebates & Instant Incentives	847,612	489,925	1,993,589	506,654	283,730	-	9,640	901,382	5,032,532	4,131,150	2,032,494	5,032,532	-
C1f - C&I ConnectedSolutions	289,387	-	-	-	-	-	-	-	289,387	289,387	-	289,387	-
<b>Grand Total</b>	<b>6,814,127</b>	<b>3,682,218</b>	<b>28,232,235</b>	<b>56,397,487</b>	<b>29,122,078</b>	<b>99,603</b>	<b>1,111,869</b>	<b>19,191,241</b>	<b>144,650,857</b>	<b>125,459,616</b>	<b>63,330,385</b>	<b>95,375,558</b>	<b>49,275,299</b>

**IV.D Cost-Effectiveness**  
**3.1.i. Benefits Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

2026 Planned TRC Benefits (\$)													
Program	Electric Capacity	Electric Energy	Natural Gas	Oil	Propane	Other Resources	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Non-Embedded GHG Benefits	Performance Incentive Components	
												Standard	Equity
<b>A - Residential</b>	<b>254,190</b>	<b>(12,666,473)</b>	<b>22,962,984</b>	<b>54,960,762</b>	<b>25,516,567</b>	<b>76,406</b>	<b>892,212</b>	<b>15,821,092</b>	<b>107,817,740</b>	<b>91,996,648</b>	<b>46,624,403</b>	<b>88,579,687</b>	<b>19,238,054</b>
A1 - Residential Offerings	254,190	(12,666,473)	22,962,984	54,960,762	25,516,567	76,406	892,212	15,821,092	107,817,740	91,996,648	46,624,403	88,579,687	19,238,054
A1a - Residential New Homes & Renovations	(1,861,660)	(4,314,124)	11,048,534	619,955	10,174,860	-	-	1,186,807	16,854,371	15,667,564	6,958,054	16,854,371	-
A1b - Residential Turnkey Solutions (1-4 Units)	815,261	4,040,936	(5,357)	16,270,399	5,534,341	-	696,701	8,486,588	35,838,869	27,352,281	14,306,074	19,995,862	15,843,007
A1c - Residential Turnkey Solutions (5+ Units)	22,998	2,069,365	16,979	217,360	226,933	-	26,232	786,734	3,366,601	2,579,867	1,506,158	2,126,173	1,240,428
A1d - Residential Rebates	158,002	(14,462,650)	11,902,828	37,853,048	9,580,433	76,406	169,279	5,360,963	50,638,309	45,277,347	23,854,117	48,483,691	2,154,618
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1,119,589	-	-	-	-	-	-	-	1,119,589	1,119,589	-	1,119,589	-
<b>B - Low Income</b>	<b>1,022,645</b>	<b>1,799,220</b>	<b>(8,995)</b>	<b>17,498,072</b>	<b>7,168,677</b>	<b>-</b>	<b>106,419</b>	<b>6,647,924</b>	<b>34,233,961</b>	<b>27,586,038</b>	<b>14,171,552</b>	<b>378,807</b>	<b>33,855,154</b>
B1 - Low Income Offerings	1,022,645	1,799,220	(8,995)	17,498,072	7,168,677	-	106,419	6,647,924	34,233,961	27,586,038	14,171,552	378,807	33,855,154
B1a - Low Income - Single Family (1-4 Units)	716,811	1,200,171	(8,995)	16,778,736	4,738,060	-	95,657	4,885,967	28,406,407	23,520,439	12,400,794	371,672	28,034,735
B1b - Low Income - Multifamily (5+ Units)	305,834	599,049	-	719,336	2,430,618	-	10,761	1,761,956	5,827,555	4,065,598	1,770,758	7,135	5,820,420
<b>C - Commercial &amp; Industrial</b>	<b>11,143,792</b>	<b>11,580,788</b>	<b>2,415,365</b>	<b>6,183,864</b>	<b>2,424,425</b>	<b>258,222</b>	<b>96,484</b>	<b>3,898,446</b>	<b>38,001,386</b>	<b>34,102,940</b>	<b>13,825,078</b>	<b>22,956,644</b>	<b>15,044,742</b>
C1 - C&I Offerings	11,143,792	11,580,788	2,415,365	6,183,864	2,424,425	258,222	96,484	3,898,446	38,001,386	34,102,940	13,825,078	22,956,644	15,044,742
C1a - C&I New Buildings & Major Renovations	359,418	671,943	(4,907)	(8,274)	-	-	-	69,575	1,087,755	1,018,180	422,899	1,087,755	-
C1b - C&I Existing Buildings	1,091,472	798,808	1,080,109	1,804,402	336,089	-	-	525,522	5,636,402	5,110,880	2,438,449	5,636,402	-
C1c - C&I Small Business Turnkey Retrofit	1,593,082	6,727,445	(69,395)	2,961,011	1,773,851	-	75,099	1,775,159	14,836,252	13,061,093	6,735,805	-	14,836,252
C1d - C&I Multifamily	29,290	278,347	-	14,975	29,823	-	6,287	70,634	429,356	358,723	191,879	220,866	208,490
C1e - C&I Equipment Rebates & Instant Incentives	1,562,536	3,104,245	1,409,557	1,411,749	284,662	258,222	15,099	1,457,557	9,503,628	8,046,071	4,036,046	9,503,628	-
C1f - C&I ConnectedSolutions	6,507,993	-	-	-	-	-	-	-	6,507,993	6,507,993	-	6,507,993	-
<b>Grand Total</b>	<b>12,420,627</b>	<b>713,534</b>	<b>25,369,353</b>	<b>78,642,698</b>	<b>35,109,669</b>	<b>334,629</b>	<b>1,095,116</b>	<b>26,367,462</b>	<b>180,053,088</b>	<b>153,685,626</b>	<b>74,621,034</b>	<b>111,915,138</b>	<b>68,137,950</b>

**IV.D Cost-Effectiveness**  
**3.1.i. Benefits Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

2027 Planned TRC Benefits (\$)													
Program	Electric Capacity	Electric Energy	Natural Gas	Oil	Propane	Other Resources	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Non-Embedded GHG Benefits	Performance Incentive Components	
												Standard	Equity
<b>A - Residential</b>	<b>418,362</b>	<b>(14,081,042)</b>	<b>23,346,747</b>	<b>60,789,720</b>	<b>26,798,914</b>	<b>80,177</b>	<b>914,213</b>	<b>16,775,334</b>	<b>115,042,424</b>	<b>98,267,090</b>	<b>49,620,340</b>	<b>94,714,286</b>	<b>20,328,138</b>
A1 - Residential Offerings	418,362	(14,081,042)	23,346,747	60,789,720	26,798,914	80,177	914,213	16,775,334	115,042,424	98,267,090	49,620,340	94,714,286	20,328,138
A1a - Residential New Homes & Renovations	(1,828,799)	(4,246,874)	11,134,065	620,443	10,144,743	-	-	1,176,559	17,000,136	15,823,577	6,803,923	17,000,136	-
A1b - Residential Turnkey Solutions (1-4 Units)	806,711	3,766,447	(10,978)	18,635,822	6,350,775	-	708,059	9,339,265	39,596,101	30,256,836	15,886,165	22,709,291	16,886,810
A1c - Residential Turnkey Solutions (5+ Units)	24,456	2,022,967	17,092	217,492	226,246	-	26,005	779,941	3,314,200	2,534,259	1,469,048	2,091,933	1,222,267
A1d - Residential Rebates	152,129	(15,623,582)	12,206,567	41,315,963	10,077,151	80,177	180,148	5,479,569	53,868,123	48,388,554	25,461,204	51,649,061	2,219,062
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	1,263,864	-	-	-	-	-	-	-	1,263,864	1,263,864	-	1,263,864	-
<b>B - Low Income</b>	<b>1,127,191</b>	<b>1,977,818</b>	<b>(10,361)</b>	<b>20,052,663</b>	<b>7,542,283</b>	<b>-</b>	<b>105,500</b>	<b>7,144,534</b>	<b>37,939,628</b>	<b>30,795,094</b>	<b>16,028,100</b>	<b>413,594</b>	<b>37,526,034</b>
B1 - Low Income Offerings	1,127,191	1,977,818	(10,361)	20,052,663	7,542,283	-	105,500	7,144,534	37,939,628	30,795,094	16,028,100	413,594	37,526,034
B1a - Low Income - Single Family (1-4 Units)	819,944	1,373,075	(10,361)	19,332,821	5,119,019	-	94,831	5,397,525	32,126,855	26,729,330	14,246,357	406,569	31,720,287
B1b - Low Income - Multifamily (5+ Units)	307,247	604,742	-	719,842	2,423,264	-	10,669	1,747,009	5,812,773	4,065,764	1,781,744	7,025	5,805,748
<b>C - Commercial &amp; Industrial</b>	<b>13,414,557</b>	<b>10,912,497</b>	<b>2,693,781</b>	<b>7,310,472</b>	<b>2,568,886</b>	<b>270,293</b>	<b>79,184</b>	<b>4,044,632</b>	<b>41,294,303</b>	<b>37,249,671</b>	<b>14,278,635</b>	<b>26,702,728</b>	<b>14,591,575</b>
C1 - C&I Offerings	13,414,557	10,912,497	2,693,781	7,310,472	2,568,886	270,293	79,184	4,044,632	41,294,303	37,249,671	14,278,635	26,702,728	14,591,575
C1a - C&I New Buildings & Major Renovations	331,016	615,101	(4,901)	(8,233)	-	-	-	66,427	999,410	932,983	384,681	999,410	-
C1b - C&I Existing Buildings	1,276,964	1,046,536	1,116,876	2,349,285	395,989	-	-	617,665	6,803,314	6,185,649	2,965,939	6,803,314	-
C1c - C&I Small Business Turnkey Retrofit	1,553,623	6,140,492	(34,155)	3,036,100	1,802,737	-	57,984	1,699,065	14,255,846	12,556,781	6,439,430	-	14,255,846
C1d - C&I Multifamily	52,075	326,379	-	14,918	31,443	-	6,233	104,465	535,512	431,047	223,423	199,783	335,729
C1e - C&I Equipment Rebates & Instant Incentives	1,656,556	2,783,990	1,615,960	1,918,401	338,718	270,293	14,968	1,557,010	10,155,898	8,598,887	4,265,161	10,155,898	-
C1f - C&I ConnectedSolutions	8,544,323	-	-	-	-	-	-	-	8,544,323	8,544,323	-	8,544,323	-
<b>Grand Total</b>	<b>14,960,110</b>	<b>(1,190,727)</b>	<b>26,030,167</b>	<b>88,152,855</b>	<b>36,910,083</b>	<b>350,470</b>	<b>1,098,897</b>	<b>27,964,500</b>	<b>194,276,355</b>	<b>166,311,855</b>	<b>79,927,075</b>	<b>121,830,608</b>	<b>72,445,748</b>

**IV.D Cost-Effectiveness**  
**3.1.i. Benefits Summary Table**  
Cape Light Compact  
Electric  
June 1st, 2026

Program	2025-2027 TRC Benefits (\$)												
	Electric Capacity	Electric Energy	Natural Gas	Oil	Propane	Other Resources	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Non-Embedded GHG Benefits	Performance Incentive Components	
												Standard	Equity
<b>A - Residential</b>	<b>2,996,400</b>	<b>(34,889,012)</b>	<b>72,687,971</b>	<b>152,483,247</b>	<b>69,544,488</b>	<b>256,187</b>	<b>2,768,983</b>	<b>43,176,624</b>	<b>309,024,888</b>	<b>265,848,265</b>	<b>134,682,987</b>	<b>261,625,546</b>	<b>47,399,342</b>
A1 - Residential Offerings	2,996,400	(34,889,012)	72,687,971	152,483,247	69,544,488	256,187	2,768,983	43,176,624	309,024,888	265,848,265	134,682,987	261,625,546	47,399,342
A1a - Residential New Homes & Renovations	(3,315,449)	(6,489,849)	30,548,027	1,339,096	30,758,062	-	-	3,398,972	56,238,859	52,839,887	23,478,735	56,238,859	-
A1b - Residential Turnkey Solutions (1-4 Units)	1,947,734	10,457,747	(16,731)	42,424,567	13,966,417	-	2,270,138	21,197,876	92,247,747	71,049,872	37,099,520	54,628,770	37,618,978
A1c - Residential Turnkey Solutions (5+ Units)	58,928	5,436,733	34,071	552,548	516,243	-	103,194	1,704,966	8,406,682	6,701,716	3,906,135	5,943,987	2,462,695
A1d - Residential Rebates	439,532	(44,293,643)	42,122,604	108,167,036	24,303,766	256,187	395,652	16,870,618	148,261,752	131,391,135	70,198,598	140,951,298	7,310,455
A1e - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-
A1f - Residential ConnectedSolutions	3,865,655	-	-	-	-	-	-	4,192	3,869,847	3,865,655	-	3,862,632	7,215
<b>B - Low Income</b>	<b>3,051,839</b>	<b>4,879,454</b>	<b>(16,359)</b>	<b>54,287,940</b>	<b>23,216,879</b>	<b>-</b>	<b>348,793</b>	<b>19,140,742</b>	<b>104,909,288</b>	<b>85,768,546</b>	<b>43,937,091</b>	<b>1,177,676</b>	<b>103,731,612</b>
B1 - Low Income Offerings	3,051,839	4,879,454	(16,359)	54,287,940	23,216,879	-	348,793	19,140,742	104,909,288	85,768,546	43,937,091	1,177,676	103,731,612
B1a - Low Income - Single Family (1-4 Units)	2,205,144	4,197,116	(17,355)	49,176,847	15,250,948	-	305,661	15,149,647	86,268,008	71,118,361	37,353,618	1,163,516	85,104,492
B1b - Low Income - Multifamily (5+ Units)	846,696	682,337	996	5,111,093	7,965,931	-	43,132	3,991,095	18,641,280	14,650,185	6,583,474	14,160	18,627,120
<b>C - Commercial &amp; Industrial</b>	<b>28,146,624</b>	<b>33,214,584</b>	<b>6,960,143</b>	<b>16,421,853</b>	<b>8,380,463</b>	<b>528,515</b>	<b>188,105</b>	<b>11,205,838</b>	<b>105,046,124</b>	<b>93,840,286</b>	<b>39,258,416</b>	<b>66,318,081</b>	<b>38,728,042</b>
C1 - C&I Offerings	28,146,624	33,214,584	6,960,143	16,421,853	8,380,463	528,515	188,105	11,205,838	105,046,124	93,840,286	39,258,416	66,318,081	38,728,042
C1a - C&I New Buildings & Major Renovations	947,254	2,546,435	(11,378)	(17,393)	2,041,939	-	-	776,090	6,282,948	5,506,858	2,414,572	6,282,948	-
C1b - C&I Existing Buildings	2,999,138	6,239,685	2,105,094	4,515,536	790,775	-	-	2,425,202	19,075,429	16,650,227	8,404,657	19,075,429	-
C1c - C&I Small Business Turnkey Retrofit	4,595,933	17,090,380	(152,680)	8,057,011	4,557,231	-	135,878	3,900,071	38,183,823	34,283,752	17,453,325	-	38,183,823
C1d - C&I Multifamily	195,892	959,924	-	29,894	83,408	-	12,519	188,526	1,470,164	1,281,638	652,160	925,945	544,219
C1e - C&I Equipment Rebates & Instant Incentives	4,066,704	6,378,160	5,019,107	3,836,805	907,110	528,515	39,707	3,915,949	24,692,057	20,776,108	10,333,701	24,692,057	-
C1f - C&I ConnectedSolutions	15,341,703	-	-	-	-	-	-	-	15,341,703	15,341,703	-	15,341,703	-
<b>Grand Total</b>	<b>34,194,864</b>	<b>3,205,025</b>	<b>79,631,755</b>	<b>223,193,040</b>	<b>101,141,830</b>	<b>784,702</b>	<b>3,305,881</b>	<b>73,523,203</b>	<b>518,980,300</b>	<b>445,457,097</b>	<b>217,878,494</b>	<b>329,121,304</b>	<b>189,858,996</b>

Notes:  
Other Resources include Wood, Motor Diesel, and Motor Gasoline.

**Core Initiatives, Plan Year Summary**

**Residential Programs**

Cape Light Compact

Electric

June 1st, 2026

<b>A1 - Residential Offerings, 2025 Summary</b>							
<b>A1a - Residential New Homes &amp; Renovations</b>							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	10,996.31	14,400.69	14,400.69	31%	31%	0%
Lifetime Energy (All Fuels)	MMBTU	291,597.80	352,138.89	352,138.89	21%	21%	0%
Total Benefits	2025\$	16,862,790.77	22,384,351.65	22,384,351.65	33%	33%	0%
Total Program Costs	nominal\$	7,427,454.94	4,910,235.57	4,910,235.57	-34%	-34%	0%
Total Resource Costs	2025\$	10,886,016.94	3,497,537.69	3,497,537.69	-68%	-68%	0%
Benefit Cost Ratio	B/C	1.55	6.40	6.40	313%	313%	0%

<b>A1b - Residential Turnkey Solutions (1-4 Units)</b>							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	20,633	11,417	11,417	-45%	-45%	0%
Lifetime Energy (All Fuels)	MMBTU	367,833	179,929	179,929	-51%	-51%	0%
Total Benefits	2025\$	35,566,432	16,812,777	16,812,777	-53%	-53%	0%
Total Program Costs	nominal\$	20,450,393	8,252,156	8,252,156	-60%	-60%	0%
Total Resource Costs	2025\$	21,993,796	9,131,886	9,131,886	-58%	-58%	0%
Benefit Cost Ratio	B/C	1.62	1.84	1.84	14%	14%	0%

<b>A1c - Residential Turnkey Solutions (5+ Units)</b>							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	3,207	2,110	2,110	-34%	-34%	0%
Lifetime Energy (All Fuels)	MMBTU	46,322	28,107	28,107	-39%	-39%	0%
Total Benefits	2025\$	3,423,107	1,725,881	1,725,881	-50%	-50%	0%
Total Program Costs	nominal\$	2,088,216	599,190	599,190	-71%	-71%	0%
Total Resource Costs	2025\$	2,347,155	572,209	572,209	-76%	-76%	0%
Benefit Cost Ratio	B/C	1.46	3.02	3.02	107%	107%	0%

<b>A1d - Residential Rebates</b>							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	36,931	34,086	34,086	-8%	-8%	0%
Lifetime Energy (All Fuels)	MMBTU	608,523	628,655	628,655	3%	3%	0%
Total Benefits	2025\$	48,035,948	43,755,320	43,755,320	-9%	-9%	0%
Total Program Costs	nominal\$	10,936,334	10,029,244	10,029,244	-8%	-8%	0%
Total Resource Costs	2025\$	20,447,399	21,335,451	21,335,451	4%	4%	0%
Benefit Cost Ratio	B/C	2.35	2.05	2.05	-13%	-13%	0%

<b>A1f - Residential Connected Solutions</b>							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	-	-	-			
Lifetime Energy (All Fuels)	MMBTU	-	-	-			
Total Benefits	2025\$	857,908.22	1,486,393.53	1,486,393.53	73%	73%	0%
Total Program Costs	nominal\$	670,132.79	921,723.81	921,723.81	38%	38%	0%
Total Resource Costs	2025\$	670,132.79	921,723.81	921,723.81	38%	38%	0%
Benefit Cost Ratio	B/C	1.28	1.61	1.61	26%	26%	0%

**Core Initiatives, Plan Year Summary**

**Income Eligible Programs**

Cape Light Compact

Electric

June 1st, 2026

<b>B1 - Low Income Offerings, 2025 Summary</b>							
<b>B1a - Low Income - Single Family (1-4 Units)</b>							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	17,690	16,101	16,101	-9%	-9%	0%
Lifetime Energy (All Fuels)	MMBTU	297,238	277,061	277,061	-7%	-7%	0%
Total Benefits	2025\$	27,342,406	25,734,746	25,734,746	-6%	-6%	0%
Total Program Costs	nominal\$	18,930,825	15,023,693	15,023,693	-21%	-21%	0%
Total Resource Costs	2025\$	18,930,825	15,032,727	15,032,727	-21%	-21%	0%
Benefit Cost Ratio	B/C	1.44	1.71	1.71	19%	19%	0%

<b>B1b - Low Income - Multifamily (5+ Units)</b>							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	3,888	4,811	4,811	24%	24%	0%
Lifetime Energy (All Fuels)	MMBTU	48,724	75,875	75,875	56%	56%	0%
Total Benefits	2025\$	5,847,228	7,000,952	7,000,952	20%	20%	0%
Total Program Costs	nominal\$	4,620,871	7,671,315	7,671,315	66%	66%	0%
Total Resource Costs	2025\$	4,620,871	7,671,315	7,671,315	66%	66%	0%
Benefit Cost Ratio	B/C	1.27	0.91	0.91	-28%	-28%	0%

**Core Initiatives, Plan Year Summary**  
**Commercial & Industrial Programs**

Cape Light Compact  
Electric  
June 1st, 2026

C - Commercial & Industrial Offerings, 2025 Summary							
C1a - C&I New Buildings & Major Renovations							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	1,072	2,885	2,885	169%	169%	0%
Lifetime Energy (All Fuels)	MMBTU	12,302	47,102	47,102	283%	283%	0%
Total Benefits	2025\$	1,011,281	4,195,783	4,195,783	315%	315%	0%
Total Program Costs	nominal\$	353,092	370,399	370,399	5%	5%	0%
Total Resource Costs	2025\$	686,091	1,361,162	1,361,162	98%	98%	0%
Benefit Cost Ratio	B/C	1.47	3.08	3.08	109%	109%	0%

C1b - C&I Existing Buildings							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	5,215	7,620	7,620	46%	46%	0%
Lifetime Energy (All Fuels)	MMBTU	62,747	90,913	90,913	45%	45%	0%
Total Benefits	2025\$	5,090,117	6,635,713	6,635,713	30%	30%	0%
Total Program Costs	nominal\$	3,021,930	1,628,035	1,628,035	-46%	-46%	0%
Total Resource Costs	2025\$	5,087,439	3,090,743	3,090,743	-39%	-39%	0%
Benefit Cost Ratio	B/C	1.00	2.15	2.15	115%	115%	0%

C1c - C&I Small Business Turnkey Retrofit							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	19,034	10,006	10,006	-47%	-47%	0%
Lifetime Energy (All Fuels)	MMBTU	207,014	122,152	122,152	-41%	-41%	0%
Total Benefits	2025\$	15,716,199	9,091,726	9,091,726	-42%	-42%	0%
Total Program Costs	nominal\$	7,036,714	4,573,789	4,573,789	-35%	-35%	0%
Total Resource Costs	2025\$	8,534,379	4,522,379	4,522,379	-47%	-47%	0%
Benefit Cost Ratio	B/C	1.84	2.01	2.01	9%	9%	0%

C1d - C&I Multifamily							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	455	349	349	-23%	-23%	0%
Lifetime Energy (All Fuels)	MMBTU	6,970	7,208	7,208	3%	3%	0%
Total Benefits	2025\$	530,643	505,295	505,295	-5%	-5%	0%
Total Program Costs	nominal\$	284,710	119,698	119,698	-58%	-58%	0%
Total Resource Costs	2025\$	291,725	114,650	114,650	-61%	-61%	0%
Benefit Cost Ratio	B/C	1.82	4.41	4.41	142%	142%	0%

C1e - C&I Equipment Rebates & Instant Incentives							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	10,244	5,099	5,099	-50%	-50%	0%
Lifetime Energy (All Fuels)	MMBTU	119,877	70,999	70,999	-41%	-41%	0%
Total Benefits	2025\$	8,998,461	5,032,532	5,032,532	-44%	-44%	0%
Total Program Costs	nominal\$	2,592,392	1,945,696	1,945,696	-25%	-25%	0%
Total Resource Costs	2025\$	3,303,640	2,582,456	2,582,456	-22%	-22%	0%
Benefit Cost Ratio	B/C	2.72	1.95	1.95	-28%	-28%	0%

C1f - C&I ConnectedSolutions							
Metric	Units	Planned	Preliminary	Evaluated	Plan v Preliminary	Plan v Evaluated	Preliminary v Evaluated
Annual Energy (All Fuels)	MMBTU	-	-	-			
Lifetime Energy (All Fuels)	MMBTU	-	-	-			
Total Benefits	2025\$	4,791,022.76	289,386.73	289,386.73	-94%	-94%	0%
Total Program Costs	nominal\$	526,242.85	357,305.27	357,305.27	-32%	-32%	0%
Total Resource Costs	2025\$	526,242.85	357,305.27	357,305.27	-32%	-32%	0%
Benefit Cost Ratio	B/C	9.10	0.81	0.81	-91%	-91%	0%

**Core Initiatives, Plan Year Summary**

**Residential Programs**

Cape Light Compact

Electric

June 1st, 2026

<b>A1 - Residential Offerings, 2025-2027 Summary</b>					
<b>A1a - Residential New Homes &amp; Renovations</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	14,400.69	10,996.31	10,689.36	36,086
Lifetime Energy (All Fuels)	MMBTU	352,138.89	293,618.07	295,674.75	941,432
Total Benefits	2025\$	22,384,351.65	16,854,371.30	17,000,136.24	56,238,859
Total Program Costs	nominal\$	4,910,235.57	4,983,320.45	3,459,669.93	13,353,226
Total Resource Costs	2025\$	3,497,537.69	8,441,882.45	6,918,231.93	18,857,652
Benefit Cost Ratio	B/C	6.40	2.06	2.62	2.98

<b>A1b - Residential Turnkey Solutions (1-4 Units)</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	11,417	20,795	23,385	55,596
Lifetime Energy (All Fuels)	MMBTU	179,929	367,395	403,447	950,771
Total Benefits	2025\$	16,812,777	35,838,869	39,596,101	92,247,747
Total Program Costs	nominal\$	8,252,156	21,052,825	22,572,612	51,877,593
Total Resource Costs	2025\$	9,131,886	22,577,957	25,193,001	56,902,843
Benefit Cost Ratio	B/C	1.84	1.64	1.68	1.62

<b>A1c - Residential Turnkey Solutions (5+ Units)</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	2,110	3,207	3,225	8,542
Lifetime Energy (All Fuels)	MMBTU	28,107	45,117	43,850	117,074
Total Benefits	2025\$	1,725,881	3,366,601	3,314,200	8,406,682
Total Program Costs	nominal\$	599,190	2,098,359	2,099,704	4,797,254
Total Resource Costs	2025\$	572,209	2,357,299	2,358,644	5,288,152
Benefit Cost Ratio	B/C	3.02	1.47	1.50	1.59

<b>A1d - Residential Rebates</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	34,086	38,588	39,984	112,659
Lifetime Energy (All Fuels)	MMBTU	628,655	650,998	691,121	1,970,773
Total Benefits	2025\$	43,755,320	50,638,309	53,868,123	148,261,752
Total Program Costs	nominal\$	10,029,244	10,750,212	10,361,496	31,140,951
Total Resource Costs	2025\$	21,335,451	21,405,679	22,434,897	65,176,027
Benefit Cost Ratio	B/C	2.05	2.44	2.56	2.27

<b>A1f - Residential ConnectedSolutions</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	-	-	-	-
Lifetime Energy (All Fuels)	MMBTU	-	-	-	-
Total Benefits	2025\$	1,486,393.53	1,119,589.42	1,263,864.30	3,869,847
Total Program Costs	nominal\$	921,723.81	739,810.71	806,750.07	2,468,285
Total Resource Costs	2025\$	921,723.81	739,810.71	806,750.07	2,468,285
Benefit Cost Ratio	B/C	1.61	1.56	1.67	1.57

**Core Initiatives, Plan Year Summary**

**Income Eligible Programs**

Cape Light Compact

Electric

June 1st, 2026

<b>B1 - Low Income Offerings, 2025-2027 Summary</b>					
<b>B1a - Low Income - Single Family (1-4 Units)</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	16,101	18,829	21,693	56,623
Lifetime Energy (All Fuels)	MMBTU	277,061	314,175	357,422	948,658
Total Benefits	2025\$	25,734,746	28,406,407	32,126,855	86,268,008
Total Program Costs	nominal\$	15,023,693	20,446,893	23,399,773	58,870,359
Total Resource Costs	2025\$	15,032,727	20,446,893	23,399,773	58,879,393
Benefit Cost Ratio	B/C	1.71	1.43	1.46	1.47

<b>B1b - Low Income - Multifamily (5+ Units)</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	4,811	3,888	4,048	12,747
Lifetime Energy (All Fuels)	MMBTU	75,875	48,824	48,929	173,629
Total Benefits	2025\$	7,000,952	5,827,555	5,812,773	18,641,280
Total Program Costs	nominal\$	7,671,315	4,633,535	4,643,234	16,948,084
Total Resource Costs	2025\$	7,671,315	4,633,535	4,643,234	16,948,084
Benefit Cost Ratio	B/C	0.91	1.30	1.33	1.10

**Core Initiatives, Plan Year Summary**

**Commercial & Industrial Programs**

Cape Light Compact

Electric

June 1st, 2026

<b>C - COMMERCIAL &amp; INDUSTRIAL Offerings, 2025-2027 Summary</b>					
<b>C1a - C&amp;I New Buildings &amp; Major Renovations</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	2,885	1,146	1,102	5,133
Lifetime Energy (All Fuels)	MMBTU	47,102	13,012	11,797	71,911
Total Benefits	2025\$	4,195,783	1,087,755	999,410	6,282,948
Total Program Costs	nominal\$	370,399	377,847	370,369	1,118,615
Total Resource Costs	2025\$	1,361,162	560,243	544,832	2,466,237
Benefit Cost Ratio	B/C	3.08	2.00	1.96	2.55

<b>C1b - C&amp;I Existing Buildings</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	7,620	5,132	6,162	18,914
Lifetime Energy (All Fuels)	MMBTU	90,913	73,438	87,794	252,144
Total Benefits	2025\$	6,635,713	5,636,402	6,803,314	19,075,429
Total Program Costs	nominal\$	1,628,035	3,238,123	3,883,786	8,749,944
Total Resource Costs	2025\$	3,090,743	5,818,266	6,927,065	15,836,074
Benefit Cost Ratio	B/C	2.15	1.00	1.05	1.20

<b>C1c - C&amp;I Small Business Turnkey Retrofit</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	10,006	16,922	15,768	42,696
Lifetime Energy (All Fuels)	MMBTU	122,152	192,474	182,111	496,737
Total Benefits	2025\$	9,091,726	14,836,252	14,255,846	38,183,823
Total Program Costs	nominal\$	4,573,789	7,110,705	7,157,527	18,842,021
Total Resource Costs	2025\$	4,522,379	8,619,536	8,683,017	21,824,932
Benefit Cost Ratio	B/C	2.01	1.78	1.75	1.75

<b>C1d - C&amp;I Multifamily</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	349	392	491	1,232
Lifetime Energy (All Fuels)	MMBTU	7,208	5,961	6,908	20,077
Total Benefits	2025\$	505,295	429,356	535,512	1,470,164
Total Program Costs	nominal\$	119,698	247,659	295,177	662,533
Total Resource Costs	2025\$	114,650	253,663	308,672	676,986
Benefit Cost Ratio	B/C	4.41	1.75	1.85	2.17

<b>C1e - C&amp;I Equipment Rebates &amp; Instant Incentives</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	5,099	10,568	11,196	26,863
Lifetime Energy (All Fuels)	MMBTU	70,999	125,500	132,109	328,609
Total Benefits	2025\$	5,032,532	9,503,628	10,155,898	24,692,057
Total Program Costs	nominal\$	1,945,696	3,008,616	3,234,575	8,188,886
Total Resource Costs	2025\$	2,582,456	3,797,331	4,132,556	10,512,343
Benefit Cost Ratio	B/C	1.95	2.58	2.62	2.35

<b>C1f - C&amp;I Connected Solutions</b>					
Metric	Units	2025 Evaluated	2026 Planned	2027 Planned	2025-2027 total
Annual Energy (All Fuels)	MMBTU	-	-	-	-
Lifetime Energy (All Fuels)	MMBTU	-	-	-	-
Total Benefits	2025\$	289,386.73	6,507,992.87	8,544,323.04	15,341,703
Total Program Costs	nominal\$	357,305.27	645,427.87	823,013.46	1,825,747
Total Resource Costs	2025\$	357,305.27	645,427.87	823,013.46	1,825,747
Benefit Cost Ratio	B/C	0.81	10.41	11.07	8.40

**Calculated Fields**

**Formulas used in pivot tables**

Cape Light Compact  
Electric  
June 1st, 2026

Field	Formula
B/C Ratio	=Total Benefits /Total Resource Costs (First Yr\$)
Net Benefits	=Total Benefits -Total Resource Costs (First Yr\$)
Avg Measure Life	=ROUND('Total Net Lifetime All-Fuel Savings (MMBTU)' /'Total Net Annual All-Fuel Savings (MMBTU)',0)
PA Budget (First Yr\$)	=Total Program Costs (First Yr\$)+'Performance Incentive (First Yr\$)
Natural Gas Costs (PA Cost First Yr\$/Annual Therm)	=PA Budget (First Yr\$) /'Net Annual Natural Gas (Therms)'
Summer Cost (PA Cost First Yr\$/Summer kW)	=PA Budget (First Yr\$) /'Net Summer Capacity (kW)'
Energy Cost (PA Cost First Yr\$/Annual MWh)	=PA Budget (First Yr\$) /'Net Annual Electric Energy (MWh)'
Total Savings Cost (PA Cost First Yr\$/Annual MMBTU)	=PA Budget (First Yr\$) /'Total Net Annual All-Fuel Savings (MMBTU)'
Total PA Budget (Programs + PI + Benefit Burden)	=Total Program Costs+'Performance Incentive'+Benefit Burden'
Total PA Budget (Program + PI)	=Total Program Costs+'Performance Incentive'
Resource Benefit / Program Cost	=Total Resource Benefits /Total Program Costs'
Benefits: Wood + Motor Gasoline + Motor Diesel	=Wood Benefits' +Motor Gasoline Benefits' +Motor Diesel Benefits'
Annual Savings: Wood + Motor Diesel + Motor Gasoline	=Net Annual Wood (MMBTU)' +Net Annual Motor Gasoline (MMBTU)' +Net Annual Motor Diesel (MMBTU)'
Lifetime Savings: Wood + Motor Diesel + Motor Gasoline	=Net Lifetime Wood (MMBTU)' +Net Lifetime Motor Diesel (MMBTU)' +Net Lifetime Motor Gasoline (MMBTU)'
Standard PI Benefits	=Total Benefits' -Equity Benefits'

**Notes**

The above calculations are used to prepare the previous data tables.

This table is provided consistent with the Department's directives in D.P.U. 18-110 through D.P.U. 18-119, at 75 to provide a detailed list of calculated fields used in creating the pivot tables.

## APPENDIX 1

### Significant Core Initiative Variances & Cost-Effectiveness

Program Administrator-Specific Narrative Explanations for the Cape Light Compact JPE (the “Program Administrator”) are as follows.

#### I. RESIDENTIAL

The actual 2025 benefit-cost ratio for the Residential sector is 2.18.

##### A. RESIDENTIAL OFFERINGS

The actual 2025 benefit-cost ratio for the Residential Offerings program is 2.43. The projected benefit-cost ratio for the 2025-2027 plan term is 2.16 after accounting for actual results from 2025.

##### 1. Residential New Homes & Renovations

###### a. Significant Variances<sup>1</sup>

A significant variance exists between the planned and actual budget of -34%. The primary reason for this variance is that there were a couple of large projects that were not completed in 2025 as anticipated, but were completed in early 2026, resulting in the variance for costs. Given the reason for this variance, the Compact is not planning any program design or implementation changes.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

###### b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the Residential New Homes & Renovations core initiative is 6.40. The projected benefit-cost ratio for the 2025-2027 plan term is 3.10 after accounting for actual results from 2025.

<sup>1</sup>

Plan-year core initiative significant variances are defined in the D.P.U. 11-120, Phase II Plan-Year Report Template as: (1) variances between planned and actual core initiative budget of 15 percent or greater; (2) variances between planned and preliminary core initiative total lifetime savings showing a decrease of 15 percent or greater; (3) variances between planned and preliminary core initiative total benefits showing a decrease of 15 percent or greater; and (4) variances between preliminary and evaluated core initiative total resource benefits showing a decrease of 15 percent or greater.

## 2. Residential Turnkey Solutions (1-4 Units)

### a. Significant Variances

Significant variances exist between planned and actual budget (-60%) planned and preliminary total lifetime savings (-51%), and planned and preliminary total benefits (-53%). The primary reasons for such variances are that a lower than planned number of home energy assessments in combination with a lower number of installed envelope measures and turnkey electrification projects for qualified participants has resulted in lower costs, savings, and benefits than planned.

The Compact believes there is a sufficient pipeline of work to meet its term goals and therefore, the Compact is not planning any program design or implementation changes to address this variance.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

### b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the Residential Turnkey Solutions (1-4 Units) core initiative is 1.84. The projected benefit-cost ratio for the 2025-2027 plan term is 1.69 after accounting for actual results from 2025.

## 3. Residential Turnkey Solutions (5+ Units)

### a. Significant Variances

Significant variances exist between planned and actual budget (-71%) planned and preliminary total lifetime savings (-39%), and planned and preliminary total benefits (-50%). The primary reason for such variances is that a lower than planned number of envelope, lighting, and HVAC measures were installed, which has resulted in lower costs, savings, and benefits than planned.

The Compact believes there is a sufficient pipeline of work to meet its term goals and therefore, the Compact is not planning any program design or implementation changes to address this variance.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the Residential Turnkey Solutions (5+ Units) core initiative is 3.02. The projected benefit-cost ratio for the 2025-2027 plan term is 1.66 after accounting for actual results from 2025.

4. Residential Rebates

a. Significant Variances

There are no significant variances to report for this core initiative.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the Residential Rebates core initiative is 2.05. The projected benefit-cost ratio for the 2025-2027 plan term is 2.35 after accounting for actual results from 2025.

5. Residential Connected Solutions

a. Significant Variances

A significant variance exists between planned and actual budget of 38%. The primary reason for this variance is that the Compact saw more growth and performance in this program than what was originally planned for resulting in higher than anticipated costs.

Given the reason for this variance, the Compact is not planning any program design or implementation changes.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the Residential Connected Solutions initiative is 1.61. The projected benefit-cost ratio for the 2025-2027 plan term is 1.62 after accounting for actual results from 2025.

## II. LOW INCOME

The actual 2025 benefit-cost ratio for the Low Income sector is 1.43.

### A. LOW INCOME OFFERINGS

The actual 2025 benefit-cost ratio for the Low Income Offerings program is 1.44. The projected benefit-cost ratio for the 2025-2027 plan term is 1.43 after accounting for actual results from 2025.

#### 1. Low Income Single Family (1-4 Units)

##### a. Significant Variances

A significant variance exists between planned and actual budget of -21%. The primary reason for this variance is that the Compact saw a lower number of HVAC and domestic hot water installations than estimated. Savings remain strong because the Compact exceeded projections for weatherization and envelope improvements. For these reasons, the Compact is not planning any program design or implementation changes.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

##### b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the Low Income Single Family (1-4 Units) core initiative is 1.71. The projected benefit-cost ratio for the 2025-2027 plan term is 1.52 after accounting for actual results from 2025.

#### 2. Low Income Multifamily (5+ Units)

##### a. Significant Variances

A significant variance exists between planned and actual budget of 66%. The primary reason for this variance is higher than anticipated program participation for heat pumps and domestic hot water measures, which resulted in expenditures higher than planned. Additionally, several multifamily projects were in development in 2024 and were finished in 2025 resulting in higher program costs. The project pipeline is expected to slow in 2026 which is projected to balance the higher costs in the 2025 year. For all of these reasons, the Compact is not planning any program design or implementation changes.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the Low Income Multifamily (5+ Units) initiative is 0.91 due to the variance outlined above. The projected benefit-cost ratio for the 2025-2027 plan term is 1.13 after accounting for actual results from 2025. The Compact will be reviewing measures and projects for more robust cost-effectiveness to ensure that the initiative is cost-effective over the term.

### **III. COMMERCIAL & INDUSTRIAL (“C&I”)**

The actual 2025 benefit-cost ratio for the C&I sector is 2.05.

#### **A. C&I OFFERINGS**

The actual 2025 benefit-cost ratio for the C&I Offerings program is 2.14. The projected benefit-cost ratio for the 2025-2027 plan term is 2.05 after accounting for actual results from 2025.

##### **1. C&I New Buildings & Major Renovations**

a. Significant Variances

There are no significant variances to report for this core initiative.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the C&I New Buildings & Major Renovations core initiative is 3.08. The projected benefit-cost ratio for the 2025-2027 plan term is 2.60 after accounting for actual results from 2025.

##### **2. C&I Existing Buildings**

a. Significant Variances

A significant variance exists between planned and actual budget of -46%. The primary reason for this variance is that the Compact completed fewer projects (with the exception of lighting) than planned and many of the projects that were completed had

relatively low implementation costs compared to what was planned. Despite this, the projects that were completed delivered strong savings at a relatively high benefit cost ratio, allowing the Compact to exceed the savings goal for the year. In particular, several large municipal lighting projects were the driving factor enabling program savings goals to be exceeded with limited budget impacts. The Compact also had lower HVAC and electrification costs than anticipated due to projects that went through the electrification pool and lower allocation breakout between Program Administrators for custom electrification projects. Additionally, the Compact has a number of large projects in the pipeline that were not able to be completed in 2025 but will utilize the planned budget in 2026. For all of these reasons, the Compact is not planning any program design or implementation changes.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the C&I Existing Buildings core initiative is 2.15. The projected benefit-cost ratio for the 2025-2027 plan term is 1.25 after accounting for actual results from 2025.

3. C&I Small Business Turnkey Retrofit

a. Significant Variances

Significant variances exist between planned and actual budget (-35%), planned and preliminary total lifetime savings (-41%), and planned and preliminary total benefits (-42%). The primary reason for such variances is that there was lower than anticipated participation from small business customers due to economic uncertainty, in addition to a varied measure mix from what had been planned. The Compact anticipated carryover of several heat pump projects from the prior term during the planning process, and that did not occur, which resulted in lower than expected cost, savings, and benefits.

The Compact believes there is a sufficient pipeline of work to meet its term goals and therefore, the Compact is not planning any program design or implementation changes to address this variance.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the C&I Small Business Turnkey Retrofit core initiative is 2.01. The projected benefit-cost ratio for the 2025-2027 plan term is 1.82 after accounting for actual results from 2025.

4. C&I Multifamily

a. Significant Variances

A significant variance exists between planned and actual budget of -58%. The primary reasons for such variances are that lower numbers of HVAC, envelope, hot water, and lighting measures were installed, which led to lower than planned costs.

The Compact believes there is a sufficient pipeline of work to meet its term goals and therefore, the Compact is not planning any program design or implementation changes to address this variance.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the C&I Multifamily core initiative is 4.41. The projected benefit-cost ratio for the 2025-2027 plan term is 2.26 after accounting for actual results from 2025.

5. C&I Equipment Rebates & Instant Incentives

a. Significant Variances

Significant variances exist between planned and actual budget (-25%), planned and preliminary total lifetime savings (-41%), and planned and preliminary total benefits (-44%). The primary reasons for such variances are a varied measure mix from what was planned and less participation than anticipated. The Compact anticipated seeing more volume in packaged terminal heat pumps and lighting controls based on activity at the end of the last term which did not materialize. This measure mix resulted in the variances for costs, savings, and benefits.

The Compact believes there is a sufficient pipeline of work to meet its term goals and therefore, the Compact is not planning any program design or implementation changes to address this variance.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the C&I Equipment Rebates & Instant Incentives core initiative is 1.95. The projected benefit-cost ratio for the 2025-2027 plan term is 2.44 after accounting for actual results from 2025.

6. C&I ConnectedSolutions

a. Significant Variances

Significant variances exist between planned and actual budget (-32%) and planned and preliminary total benefits (-94%). The primary reason for such variances is that participation has been lower than planned due to the lack of large C&I customers in the Compact's territory with systems sophisticated enough to effectively curtail load without impacting operations of the business, despite efforts from the Compact's Curtailment Service Providers to recruit new participants. In addition, the Compact's planning assumptions for benefits are not reflective of the actual results that the Compact is observing. The Compact is working to bring more customers and projects into the offering for 2026 and 2027. For these reasons, the Compact is not planning any program design or implementation changes to address this variance.

The Program Administrator is projecting to achieve its savings and benefits goals by the end of the Three-Year Plan term for this core initiative.

b. Cost-Effectiveness

The actual 2025 benefit-cost ratio for the C&I ConnectedSolutions core initiative is 0.81. Participation was lower than planned due to the lack of large C&I customers in the Compact's territory with systems sophisticated enough to effectively curtail load without impacting operations of the business, as noted above. The Compact has been working to bring more customers and projects into the offering, and there should be more curtailment available with these new projects in 2026 and 2027. The projected benefit-cost ratio for the 2025-2027 plan term is 8.75 after accounting for actual results from 2025.

## **APPENDIX 2**

### **Benefit-Cost Ratio Screening Tool**

Please see file named: Appendix 2 – 2025 PYR BC Model Electric\_CLC\_2026.05.29.xlsb

## **APPENDIX 3**

### **Statewide Technical Reference Manual – 2025 Report Version**

Please see Statewide Appendix 3: Technical Reference Manual – 2025 Report Version, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f/s/25-27Three-YearPlan/IgBrC99zDMm4TYW8cpjukyRxARvZwfxwqLPOCYVTbWKldL8?e=jkqWuo>

## **APPENDIX 4**

### **Statewide Evaluation Studies**

Please see Statewide Appendix 4: Statewide Evaluation Studies, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f/s/25-27Three-YearPlan/IgBrC99zDMm4TYW8cpjukyRxARvZwfxwqLPOCYVTbWKldL8?e=jkqWuo>

## **APPENDIX 5**

### **Performance Incentives**

The purpose of this section is to provide detailed supporting documentation on performance incentives that each Program Administrator proposes to collect. The Cape Light Compact JPE (“Compact”) is a municipal aggregator and public entity that does not collect any performance incentives. As such, this section is not applicable to the Compact.

## APPENDIX 6

### **Plan Implementation to Achieve the EEA Secretary's GHG Emissions Reduction Goals**

Please see Statewide Appendix 6: Plan Implementation to Achieve the EEA Secretary's GHG Emissions Reduction Goals, filed under separate cover and downloadable at:

<https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/IgBrC99zDMm4TYW8cpjukyRxARvZwfxwqLPOCYVTbWKldL8?e=jkqWuo>

## **APPENDIX 7**

### **Statewide Solutions Center**

Please see Statewide Appendix 7: Statewide Solutions Center, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f/s/25-27Three-YearPlan/IgBrC99zDMm4TYW8cpjukyRxARvZwfxwqLPOCYVTbWKldL8?e=jkqWuo>

## **APPENDIX 8**

### **Data Sharing and Transparency**

Please see Statewide Appendix 8: Data Sharing and Transparency, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f/s/25-27Three-YearPlan/IgBrC99zDMm4TYW8cpjukyRxARvZwfxwqLPOCYVTbWKldL8?e=jkqWuo>

## **APPENDIX 9**

### **Additional Statewide Directives**

Please see Statewide Appendix 9: Additional Statewide Directives, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f/s/25-27Three-YearPlan/IgBrC99zDMm4TYW8cpjukyRxARvZwfxwqLPOCYVTbWKldL8?e=jkqWuo>

## **APPENDIX CLC-1 SHARED COSTS AND CONSUMER ADVOCACY MATTERS**

### **A. Regulatory Background on the Compact's Shared Costs and Consumer Advocacy Matters**

The Compact routinely incurs costs that it shares between its energy efficiency activities and its non-energy efficiency activities (e.g., its municipal aggregation power supply program). These costs are allocated between the Compact's energy efficiency budget and its municipal aggregation operating budget. In 2019, the Department placed new reporting requirements on the Compact for its shared costs that required the Compact to document allocation methods and resulting allocation factors used to assign shared costs to its energy efficiency and municipal aggregation programs.<sup>1</sup>

For the 2025-2027 Three-Year Plan term, the Compact will use Department approved allocation methods and resulting percentage allocation factors that are the same for all three years of the plan term, are locked in for planning and reporting for the entire three-year term, and are the same for all shared costs (with the exception of certain legal shared costs which are case specific as described below). The allocation factors are based on actual time that Compact staff spent on energy efficiency or municipal aggregation from April 2019 through June 2024. For planning and reporting in each year of the 2025-2027 Three-Year Plan, the Compact will allocate 93 percent of shared costs to energy efficiency.<sup>2</sup>

The only shared costs that do not, as a default, have a fixed allocation factor tied to the breakdown of staff salaries are certain legal costs (for legal consumer advocacy and other proceedings). Those shared legal cost allocations are case specific and are based on direct assignment of costs to aggregation/operating or energy efficiency based on the subject matter of the legal service provided.<sup>3</sup>

### **B. 2025 Shared Costs**

For shared costs, in its plan-year and term reports, the Department requires the Compact to provide a comparison of planned allocations versus actual spent dollars and an explanation of any variance greater than 10 percent. D.P.U. 18-116, at 142.

The following tables provide, for each shared cost category in the 2025–2027 plan term, the allocation factor method, the allocation factors used for planning and reporting, and the planned and actual allocated costs in dollars for 2025.

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<sup>1</sup> *Cape Light Compact JPE*, D.P.U. 18-116 (2019) at 142-143.

<sup>2</sup> *Cape Light Compact JPE*, D.P.U. 24-146 (2025) at 242-244.

<sup>3</sup> *Id.* at 244-246.

Table CLC-1.A. 2025–2027 shared cost allocation method and factors

Shared Cost Category	Cost Allocation Method	Allocation Factors	
		EE	OP
Legal Services			
Consumer Advocacy	Direct assignment	Case-specific	
Other Proceedings	Direct assignment	Case-specific	
Organizational	Employee time	93%	7%
Employee Salaries and Benefits	Employee time	93%	7%
IT Infrastructure	Employee time	93%	7%
Office Environment	Employee time	93%	7%
Financial Services	Employee time	93%	7%

Table CLC-1.B. 2025 shared costs planned v. actual

Shared EE Costs	Planned	Actual	Difference	Change
Legal Services	54,450	13,421	(41,030)	-75.4%
Consumer Advocacy	31,500	13,421	(18,080)	-57.4%
Other Proceedings	9,000	0	(9,000)	-100%
Organizational	13,950	0	(13,950)	-100%
Employee Salaries and Benefits	3,646,443	3,298,603	(347,839)	-9.5%
IT Infrastructure	141,130	129,672	(11,458)	-8.1%
Office Environment	146,505	133,792	(12,713)	-8.7%
Financial Services	245,494	217,487	(28,007)	-11.4%
<b>Total</b>	<b>4,234,022</b>	<b>3,792,975</b>	<b>(441,046)</b>	<b>-10.4%</b>

As indicated in the above table, actual shared costs were about \$441,000 or 10 percent less than planned costs. Below, the Compact provides an explanation for shared costs with variances greater than 10 percent. In general, the reason for most variances between plan to actual costs is that actual costs reflect total incurred costs, which sometimes vary from the estimated values. The Compact uses the best available information at the time of planning to estimate costs. This includes historical information as well as the Compact’s best estimate of projected costs.

- *Legal Services.* The Compact consults with legal counsel to obtain its best estimate of projected shared legal costs, but there will always be variability in actual legal costs as it is not possible to predict all matters that may arise. With the relatively small dollar amounts projected for this cost category, a variance greater than 10 percent is almost always likely to occur. Given the timing of the various adjudications and the legal matters that arose in 2025, the Compact’s legal costs for consumer advocacy allocated to the Compact’s energy efficiency budget were less than planned. Please see the following section for a detailed discussion on the Compact’s 2025 consumer advocacy costs allocated to its energy efficiency budget. While the Compact planned for legal representation in other shared cost proceedings in 2025, no such proceedings arose and thus no costs were allocated to the

energy efficiency budget. Similarly, while the Compact planned for legal representation on organizational matters that may be shared between its energy efficiency and municipal aggregation operating budgets in 2025 (e.g., other post-employment benefits), no such matters arose and thus no costs were allocated to the energy efficiency budget.

- *Employee Salaries and Benefits.* Employee Salaries and Benefits decreased relative to plan due to consolidation of positions. Additionally, health benefits did not increase to the level that was anticipated.
- *Financial Services.* Financial services decreased relative to plan because financial software costs did not increase to the level that was anticipated. Additionally, audit costs were lower than originally planned.

**C. Consumer Advocacy Costs related to Energy Efficiency**

The Department requires that the Compact be prepared to demonstrate, at the time final cost recovery is sought, that its energy-efficiency-related consumer advocacy activities have a direct energy-efficiency-related benefit. For the 2022-2024 plan term, the Compact allocated its legal consumer advocacy costs to its energy efficiency or operating budget based on the subject matter of the legal service provided (i.e., work related to energy efficiency matters was allocated to the Compact’s energy efficiency budget and work related to non-energy efficiency matters was allocated to the operating budget). This allocation method for shared consumer advocacy costs was also approved by the Department for the 2025-2027 plan term. In addition, the Compact’s Governing Board creates a consumer advocacy cost allocation worksheet, to be filled out for all consumer advocacy matters. The worksheet details the energy efficiency and non-energy efficiency activities associated with the matter.

Below is a chart of the energy-efficiency-related consumer advocacy costs incurred by the Compact during 2025 and a detailed explanation of the direct energy-efficiency-related benefit associated with such costs.

Table CLC-1.C. 2025 consumer advocacy costs related to energy efficiency

<b>Consumer Advocacy Matter</b>	<b>2025 Costs</b>	<b>Notes</b>
D.P.U. 21-80	\$306	See the Consumer Advocacy Worksheet in Attachment A
D.P.U. 24-10	\$3,706	See the Consumer Advocacy Worksheet in Attachment A
D.P.U. 24-15	\$273	See the Consumer Advocacy Worksheet in Attachment A

Consumer Advocacy Matter	2025 Costs	Notes
D.P.U. 25-08	\$2,162	See the Consumer Advocacy Worksheet in Attachment A
D.P.U. 25-55	\$6,974	See the Consumer Advocacy Worksheet in Attachment A

**a. D.P.U. 21-80: Petition of Eversource Energy for Approval of its Grid Modernization Plan**

Eversource filed its 2022-25 Grid Modernization Plan (“GMP”) on July 1, 2021. The docket is still open - in its November 30, 2022, Order in D.P.U. 21-80-B, the Department directed the implementation of the AMI Stakeholder Working Group, which met during 2025.

In September 2025, the Compact updated its consumer advocacy worksheet for this docket to reflect the status of the proceeding and a portion of the costs relating to updating the energy efficiency aspects of the proceeding were allocated to the Compact’s energy efficiency budget. The current consumer advocacy worksheet for D.P.U. 21-80 is included in Attachment A.

**b. D.P.U. 24-10: Petition of NSTAR Electric Company d/b/a Eversource Energy, pursuant to G.L. c. 164, § 92B, for Approval by the Department of Public Utilities of its Electric Sector Modernization Plan**

In 2022, “An Act Driving Clean Energy and Offshore Wind” (the “Climate Law”) required the EDCs to file an electric sector modernization plan (“ESMP”). On September 1, 2023, Eversource filed its draft ESMP with the Grid Modernization Advisory Council (the “GMAC”), which is made up of a wide array of entities. The GMAC reviewed the draft ESMP and provided recommendations on November 20, 2023. On January 29, 2024, Eversource filed its ESMP with the Department, which commenced an ongoing adjudicatory proceeding. The ESMP includes energy efficiency and demand response in its five-year and ten-year forecasting, in its gas-electric integration working group, and as a part of the solution to meet 2050 climate goals.

In 2025, the Compact participated in a compliance phase on Eversource’s biannual reports and metrics. The Compact’s participation in this proceeding was necessary to clarify Eversource’s use of and plans for energy efficiency and demand response in the ESMP. How the ESMP incorporates energy efficiency and demand response may have a direct impact on the Compact’s own energy efficiency and demand response programs. The Compact attended the January 2025 technical session, and reviewed the EDCs’ joint proposal for initial ESMP metrics and reporting templates filed on March 18, 2025. The Compact filed comments on that proposal on April 17, 2025, and July 17, 2025. The Compact issued additional discovery on June 25, 2025. In its comments, the Compact requested the Department to direct the EDCs to add: (1) energy

efficiency efforts to the IEP reporting; and (2) a metric to comprehensively report on peak demand reduction (including as related to energy efficiency efforts).

On May 15, 2025, the EDCs filed their Joint Comments in which they agreed to the Compact's request to provide reporting on who is participating in the IEP working group, selection process for participants, the decision-making process for the IEP working group, and cost allocation frameworks to the extent that cost allocation is discussed. The EDCs did not include a description of whether or not (and how) energy efficiency played a role in that term's IEP.

On September 9, 2025, the Hearing Officer issued a Memorandum directing next steps on the biannual reporting including the following:

- The EDCs are not required to report further on energy efficiency in IEP but must provide a link to their energy efficiency metrics.
- The EDCs must add reporting on peak demand reduction. Finding that it had approved ESMP investments related to peak demand reduction, the Department agreed with the Compact and directed the EDCs to report on comprehensive peak demand reduction in their annual March ESMP filings, including peak demand reduction resulting from any deployment of energy efficiency, demand response programs, distributed renewable generation, including solar and ESS, VVO, managed EV charging programs and enablement of bidirectional charging, AMI, and time varying rates.
- In the September 2025 filings, the EDCs must also identify a potential methodology for measuring or estimating comprehensive peak demand reduction and explain the extent to which they will be able to quantify peak demand reduction by source (e.g., energy efficiency, demand response programs, etc.).

In December 2025, the Compact submitted public comments to the IEP Working Group suggesting that the group should add a process to bring in stakeholders, where appropriate, to directly participate in IEP meetings. For example, the IEP Working Group should ensure that the Compact is included to the extent that its discussions or projects may affect energy efficiency on Cape Cod or Martha's Vineyard.

Other tasks in 2025 included reviewing the first ESMP biannual report and updating the Compact's consumer advocacy worksheet to reflect the status of the proceeding, and a portion of the costs relating to updating the energy efficiency aspects of the proceeding were allocated to the Compact's energy efficiency budget. The current consumer advocacy worksheet for D.P.U. 24-10 is included in Attachment A.

**c. D.P.U. 24-15: Notice of Inquiry by the Department of Public Utilities on its own Motion into Energy Burden with a Focus on Energy Affordability for Residential Ratepayers**

On January 4, 2024, the Department issued a Vote and Order Opening Inquiry in D.P.U. 24-15 on energy affordability. The Department noted that it will consider “improvements to the programs currently offered to address energy affordability, to ensure maximum participation in each of these programs, and to determine whether additional programs may further benefit residential ratepayers of the Commonwealth’s electric and gas distribution companies.” The Department requested comments on a series of questions including what role energy efficiency programs, consumption reduction, investment in residential loan programs for photovoltaic and battery installations, targeted educational programs, and active demand response (ADR) may have in addressing energy affordability. The Compact filed comments in the proceeding throughout 2024.

In 2025, the Compact reviewed Department issuances related to the docket and updated the Compact’s consumer advocacy worksheet to reflect the status of the proceeding. A portion of the costs relating to updating the energy efficiency aspects of the proceeding were allocated to the Compact’s energy efficiency budget.

The current consumer advocacy worksheet for D.P.U. 24-15 is included in Attachment A.

**d. D.P.U. 25-08: Petition of Massachusetts Department of Energy Resources for Requesting the Department of Public Utilities Open an Investigation into a Seasonal Heat Pump Rate**

On March 21, 2025, the Department issued a Vote and Order Opening Inquiry in D.P.U. 25-08 on a Petition by the Department of Energy Resources (“DOER”) regarding an optional seasonal heat pump rate. DOER requested that the Department investigate whether to direct all of the electric distribution companies (“EDCs”) in the Commonwealth to offer such a rate as recommended after a rate design study by the Interagency Rates Working Group (“IRWG”).

Any optional seasonal heat pump rate adopted in these proceedings will have a direct impact on the Compact’s energy efficiency programs. A seasonal heat pump rate would help to mitigate the potential for increased electric costs when customers switch to heat pumps and may alleviate some of the energy burden of Compact energy efficiency customers. Such a rate would likely result in more customers adopting heat pumps. The Compact’s heat pump rebates, which are offered by the Program Administrators through the Three Year Plan for 2025-27 could be built upon if such an optional rate is approved, leading to increased utilization of the Compact’s energy efficiency programs.

In 2025, the Compact reviewed the initial filings and discovery and filed comments on June 2, 2025. A consumer advocacy worksheet was also drafted for this docket, together with D.P.U. 25-55 (see narrative below) which identified the energy efficiency aspects of the proceedings. The current consumer advocacy worksheet for D.P.U. 25-08 and D.P.U. 25-55 is included in Attachment A.

**e. D.P.U. 25-55: Petition of NSTAR Electric Company, d/b/a Eversource Energy for Approval of Residential Seasonal Heat Pump Rates**

In the D.P.U. 25-08 Vote and Order, the Department directed Eversource to file a proposal for a seasonal heat pump rate in D.P.U. 25-55 for the 2025-26 heating season. On April 17, 2025, in D.P.U. 25-55, Eversource filed its proposal for a residential seasonal heat pump rate. On May 20, 2025, the Compact filed its petition to intervene as a Limited Participant, which was approved by the Department on May 27, 2025. On June 12, 2025, the Compact filed public comment supporting Eversource's proposed heat pump rate to the extent it is revenue neutral and reduces energy burdens for customers switching to heat pumps. The Compact found that Eversource's proposal offered a preliminary step toward a seasonal heat pump rate that may encourage heat pump adoption for 2025-2026, while the Department conducts further investigation on heat pump rate design in D.P.U. 25-08 for future heating seasons. The Compact requested that the Department:

- (1) ensure that all customers can seamlessly enroll onto any new heat pump rate offered by Eversource;
- (2) direct Eversource to revise its Implementation Plan to expressly include the collaboration required by Eversource and other PAs, including the Compact, for enrollment onto the heat pump rate;
- (3) direct Eversource to confirm that customers in the Compact's service territory will be included in its marketing and outreach efforts and that the Company will collaborate with the Compact in those efforts to Compact customers; and
- (4) direct Eversource to confirm that its tracking and reporting will include customer data from the Compact.

On July 15, 2025, the Compact filed a reply supporting the initial comments of DOER related to the auto-enrollment of customers onto the heat pump rate and the marketing, education and outreach for the heat pump rate, as well as the initial comments of the AGO and DOER related to monitoring and reporting.

On July 29, 2025, the Department issued an order in D.P.U. 25-55 approving the heat pump rate subject to revisions and amendments to its Implementation Plan, including some as requested by the Compact. Revisions to the heat pump rate Implementation Plan directed by the Department included that Eversource must coordinate with other PAs regarding "the process for automatic enrollment in the applicable heat pump rates of customers who receive a heat pump incentive

through an energy efficiency Program Administrator other than the Company (e.g., the Compact or a gas local distribution company).” The Department noted that it is “essential that the Program Administrators implement an efficient, coordinated process to identify all eligible customers who received a heat pump incentive after January 1, 2022, to facilitate their automatic enrollment in the applicable heat pump rates.”

In addition, the Department required that the marketing and outreach address the option for current Rate R-3 and R-4 customers to switch to the heat pump rate by including information about eligibility requirements, the enrollment process, and the estimated bill impact. The Department also required Eversource to work proactively with contractors and vendors to explain the heat pumps rate and ensure that they provide clear and accurate information about the rates to customers who are considering installing a heat pump.

On tracking and reporting, Eversource was directed to report the following information as part of its annual reconciliation filings: (1) the number of customers opting into (and off) the new heat pump rates; (2) twelve months of pre- and post-enrollment monthly kWh use, and, to the extent possible, monthly peak kW use; (3) the number of customers, by rate class, opting into the Rate R-1 or Rate R-2 heat pump rate offerings who received a rebate through the Mass Save program; and (4) the number of customers who received a rebate through the Mass Save program but have not opted into the new heat pump rates and have remained on a different residential rate. In doing so, as requested by the Compact, Eversource “shall coordinate with the other Program Administrators, as necessary, to compile all relevant customer data across the Company’s service territory (including customers in the Compact’s member municipalities) to ensure complete reporting.”

The Compact’s participation in this proceeding was directly related to the statewide implementation of electric energy efficiency plans and the Compact’s energy efficiency program planning.

## **D.P.U. 21-80 Board Approved July 2021 Worksheet Updated and Closed on September 26, 2025**

### **UPDATE: Worksheet Closed**

On July 1, 2021, Eversource filed its 2022-25 Grid Modernization Plan (“GMP”). On August 24, 2021, the Department granted the Compact’s petition to intervene as a full party. The Compact had discussions regarding whether Eversource’s grid modernization proposals raised issues regarding the Compact’s energy efficiency program and drafted the petition to intervene that included possible issues related to energy efficiency. However, ultimately, the issues undertaken by the Compact were not related to energy efficiency, and so the energy efficiency-related total costs for D.P.U. 21-80 were minimal.

The Department issued its Grid Modernization Order on November 30, 2022. Since then, the Compact has participated in a compliance phase involving metrics and reporting, as well as the AMI Stakeholder Working Group (including additional proceedings in 2025 related to data access). Energy efficiency issues were also not raised in the compliance phase or working group. Given the uncertainty over whether the docket may at some point include issues related to energy efficiency, the Compact had left the worksheet open, but no energy efficiency issues were identified.

Total legal costs associated with Compact participation related to energy efficiency were \$331 in 2021 with \$0 in 2022-2025. Those costs were recovered through energy efficiency ratepayer funds because its participation was directly related to the statewide implementation of electric energy efficiency plans and the Compact’s energy efficiency program planning.

### **Consumer Advocacy Allocation Worksheet**

Parties involved:

It is currently too early in the proceeding to know the parties other than Eversource. Parties to the previous grid modernization included the Cape Light Compact, Attorney General’s Office, Department of Energy Resources, Acadia Center, and National Grid as a limited party. It is expected that those parties may again participate in this docket.

Description of the Matter or Proceeding:

The Department of Public Utilities will investigate the proposed 2022-25 Grid Modernization Plan (“GMP”) filed by Eversource Energy on July 1, 2021. The Department originally began investigating grid modernization in D.P.U. 12-76 in 2012, with Eversource filing its first Grid Modernization Plan in D.P.U. 15-122. These investigations are held in furtherance of the Department’s responsibilities under the Green Communities Act, St. 2008, c. 169 (“Green Communities Act”) (to support the development of energy efficiency, demand response, distributed generation, and renewable resources), the Global Warming Solutions Act, St. 2008, c.

298 (“Global Warming Solutions Act”) (emissions reduction targets), and its responsibilities to ensure reliable electric distribution service. See Order 12-76-B at 8-9.

Docket Number (if any):

D.P.U. 21-80

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1. Does this proceeding raise issues that may impact the Compact’s administration of its three-year energy efficiency plan? If yes, please explain.

Yes, this proceeding will affect the Compact’s energy efficiency program through proposed customer-facing investments, including advanced metering infrastructure (“AMI”). AMI data will allow the Compact to identify customers likely to benefit from energy efficiency and demand response programs while providing customers with the data they need to participate in programs and optimize their usage. While no storage projects are proposed in this docket, Eversource updates the Department that it intends to make a filing in a separate docket later this year. Eversource’s grid modernization investments are also intended to improve renewable energy deployment.

2. Does this proceeding raise issues regarding the general administration of energy efficiency in Massachusetts? Are other Program Administrator parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, Eversource Energy (a PA) filed the proposed GMP that resulted in this proceeding. National Grid (also a PA) may participate as a limited party. Energy efficiency topics are considered in this proceeding, including renewable energy integration and advanced metering.

3. Does this proceeding raise issues regarding the Compact’s administration of active demand response programs/initiatives/measures? If yes, please explain.

Yes, the proceeding raises active demand response (“ADR”) issues for the Compact. Eversource has proposed customer-facing investments as part of its grid modernization plan, including advanced metering infrastructure (“AMI”), the deployment of which will be a central issue considered by the Department. Eversource’s AMI proposal may significantly affect ADR program administration by the Compact, including access to meters by the Compact’s customers and the ability of customers to have better awareness and control of their energy usage during times of peak demand. AMI would also enable time-varying rates (“TVR”) for residential and small business customers, which has the potential to both increase the level of participation in the Compact’s ADR programs and reduce the per-participant participation incentive funded by energy efficiency. The ability for customers to enroll in a TVR could motivate more customers to participate in the Compact’s ADR offerings to facilitate their own demand reduction in order to reduce their electric bill, if the TVR involves higher pricing during the times of peak demand. This bill reduction-based incentive could also reduce the amount of the direct incentive

that the Compact currently has to pay residential and small commercial customers to enroll in its ADR offerings, thereby decreasing the per-participant cost of its ADR offerings. Among other issues raised by Eversource's proposal is data access by competitive suppliers, including the Compact, so that those parties may effectively participate in the development of a demand response marketplace.

4. Does this proceeding raise issues regarding the general administration of active demand response in Massachusetts? Are other program administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, this proceeding directly impacts Eversource's administration of ADR since it involves Eversource's own proposed GMP. National Grid may also be a limited party since National Grid's own GMP will be investigated simultaneously by the Department. Advanced metering and other issues related to ADR will be a central focus in this proceeding.

5. Does this proceeding concern the efficient utilization of energy in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, grid modernization by nature concerns the efficient utilization of energy in Massachusetts. A key outcome sought by the Department will be a more efficient grid. As noted above, Eversource is the main party in this docket and National Grid may become a limited party to the proceeding. As noted above, the Attorney General's Office, DOER, the Compact and other parties (especially those that participated in D.P.U. 15-122) are likely to participate as well.

6. Describe the direct energy efficiency benefit resulting from the Compact's participation in this proceeding.

Eversource's proposed GMP seeks to make grid modernization investments that will improve renewable energy integration, reliability and outage response for customers, including the Compact's customers. The details of Eversource's AMI proposal need to be explored in this proceeding to determine what impacts there may be on the Compact and its customers. The Compact's participation in the docket seeks to ensure that AMI is fairly deployed to all Eversource customers (e.g., not just those on Basic Service). See Response to Question 8 below.

AMI provides the Compact the ability to implement time-varying rates which would reduce energy efficiency budgets by providing a bill reduction incentive for customers to participate in its ADR offerings. This could potentially benefit customers by enabling them to save money on their bills by participating in the Compact's ADR offerings, while simultaneously reducing the amount per-customer participation incentives the Compact

needs to pay to customers to enroll in its ADR offerings. In addition, in its filing, Eversource notes that “data available from AMI will enable more sophisticated targeting of customers likely to benefit from the Company’s energy efficiency programs” and that AMI will make participation in demand management programs more effective by providing “the data and tools to assist customers in optimizing their usage.”

7. Is the described benefit quantifiable? If yes, please explain and provide any supporting documentation.

Not at present, given that Eversource’s proposals are subject to an adjudicatory proceeding and thus may not be approved or may be adjusted over the course of the proceeding.

8. Will the Compact’s participation assist its planning for future energy efficiency plans and/or programs?

Yes. AMI would enable customers to better control their energy usage, especially during times of peak demand, and may broaden the Compact’s energy efficiency offerings. This proceeding will investigate Eversource’s AMI proposal, which is of great interest to the Compact. It is important for the Compact to understand what grid modernization investments Eversource will undertake as well as how AMI may be deployed in its service territory and the possible ramifications of that deployment to the Compact and its customers. In Eversource’s prior GMP proceeding (D.P.U. 15-122), Eversource proposed to ensure AMI only for its own Basic Service customers, which would have limited the AMI rollout in the Compact’s service territory, where the majority of customers are not on Basic Service. Accordingly, the Compact needs to participate to make sure this current proposal will include AMI for Compact customers. The Compact could also be an ideal selection for early roll-out of AMI, if approved.

9. Is the Compact’s participation in this proceeding a reasonable use of energy efficiency ratepayer funds? Please explain.

Yes, it is necessary for the Compact to participate given the direct impact the outcome will have on the Compact and its energy efficiency customers. Eversource’s AMI proposal has the potential – if deployed properly and fairly – to allow the Compact to enhance its energy efficiency offerings by providing access to data to verify customer usage and target customers for program participation. The ability to implement time-varying rates will reduce energy efficiency budgets by incentivizing ADR participation with reduced use of energy efficiency-funded incentives. The Compact will seek to ensure consistent opportunities across energy efficiency service territories.

10. Does this proceeding involve other non-energy efficiency issues? If yes, please explain.

Yes, the proceeding also implicates power supply concerns, including time-varying rates. In D.P.U. 15-122, Eversource's proposal would have required Compact customers to return to Basic Service to receive advanced metering under the GMP and other harms to the competitive markets (e.g., no access to usage data to develop innovative demand response market products). The Compact needs to participate here to better understand Eversource's proposals and what the impacts may be on the Compact's power supply, including its ability to offer TVR supply rates to its aggregation customers.

11. What is the initial estimate of the percentage allocation between energy efficiency and non-energy efficiency issues, as set forth in this worksheet?

The costs for this proceeding will be allocated based on the actual subject matter, meaning that any work related to energy efficiency will be allocated as such and any work related to non-energy efficiency will be allocated as such.

12. Discuss any other factors as may be appropriate.

It is important for the Compact to be involved in this proceeding as Eversource's grid modernization efforts will be ongoing for years to come. This proceeding may set the stage for Eversource to roll out AMI, which would be a significant metering change for the Compact and its customers.

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13. **To be completed at the conclusion of the proceeding/matter or every 12 months, which ever comes first,** a summary of the actual total costs associated with the Compact's participation and costs recovered through energy efficiency ratepayer funds and operating funds. A brief narrative should accompany any readjustment to the percentage allocation explaining the basis for the reallocation.

Please attach:

1. Initial Petition (available on the Compact's website)
2. Notice of Proceeding (not yet available)
3. Compact's Petition to Intervene (not yet available)
4. Agreements with Expert Consultants, if any

**D.P.U. 24-10 Board Approved November 8, 2023**  
**Worksheet Updated September 26, 2025**

**UPDATE**

In 2023, the Compact reviewed the draft ESMP and identified issues related to energy efficiency. The Compact provided written and oral comments to the GMAC in November 2023, and reviewed the GMAC recommendations. The Compact sought to clarify Eversource's use of and plans for energy efficiency and demand response in the ESMP. The Compact's questions included whether the ESMP's forecasting includes the Compact's energy efficiency data, how the ESMP may create new opportunities for energy efficiency and demand response, whether the ESMP contains costs for energy efficiency, and how Eversource would interface with the energy efficiency Program Administrators, including the Compact. In addition, the Compact sought to participate in the proposed gas-electric integration working group raised in the ESMP and to better understand the purpose and operation of that working group.

On January 29, 2024, Eversource filed its ESMP. On January 30, 2024, the Compact filed a Petition for Leave to Intervene, which was granted by the Department on February 5, 2024. The Compact fully participated in the adjudicatory proceeding in D.P.U. 24-10. The Compact issued seven sets of discovery and had three record requests. The Compact participated in hearings and filed briefs that included the following requests:

- Integrated Energy Planning (“IEP”): Approve the Company’s IEP proposal subject to requiring: (1) DPU supervision over and broad stakeholder representation (including energy efficiency) in the IEP working group; (2) Eversource to submit an ESMP annual report starting in 2025 that includes progress on IEP electrification efforts, including in areas where the gas and electric providers are different, and the IEP working group; (3) Eversource to include the Compact in the IEP working group; and (4) a full report on IEP and the IEP working group in the next ESMP. The Department should also direct how IEP costs should be allocated between electric and gas providers.
- Require Eversource to work: (i) collaboratively with other Program Administrators in its service territory where energy efficiency may advance the cause of the 2050 climate goals; and (ii) cooperatively with any PAs in its service territory to ensure that those PAs are able to develop energy efficiency offerings for their customers related to the ESMPs.

On August 29, 2024, the Department issued the ESMP Order that included the following:

- Future ESMP-related forecasts must account for demand response, energy efficiency, and TVR. In addition to performing sensitivity analyses for their 2050 demand assessment, the Department directed each EDC to separately model for all three demand forecasting windows: (1) demand response and other demand management programs not managed under the ISO-NE wholesale markets; and (2) the impact of energy efficiency, including implementation of building efficiency codes.

- The Department took a hands-off approach on the IEP working group and will not supervise it.
- The Department did not address the Compact's request to require Eversource to work: (i) collaboratively with other Program Administrators in its service territory where energy efficiency may advance the cause of the 2050 climate goals; and (ii) cooperatively with any PAs in its service territory to ensure that those PAs are able to develop energy efficiency offerings for their customers related to the ESMPs.

Following the ESMP Order, the Compact participated in a compliance phase on Eversource's biannual reports and metrics. The Compact participated during the January 2025 technical session, and reviewed the EDCs' joint proposal for initial ESMP metrics and reporting templates filed on March 18, 2025. The Compact filed comments on that proposal on April 17, 2025, and July 17, 2025. The Compact issued additional discovery on June 25, 2025. In its comments, as relevant here, the Compact requested the Department to direct the EDCs to add: (1) energy efficiency efforts to the IEP reporting; and (2) a metric to comprehensively report on peak demand reduction (including as related to energy efficiency efforts).

On May 15, 2025, the EDCs filed their Joint Comments in which they agreed to the Compact's request to provide reporting on who is participating in the IEP working group, selection process for participants, the decision-making process for the IEP working group, and cost allocation frameworks to the extent that cost allocation is discussed. The EDCs refused to include description on whether or not (and how) energy efficiency played a role in that term's IEP.

On September 9, 2025, the Hearing Officer issued a Memorandum directing next steps on the biannual reporting including the following:

- The EDCs are not required to report further on energy efficiency in IEP but must provide a link to their energy efficiency metrics.
- The EDCs must add reporting on peak demand reduction. Finding that it had approved ESMP investments related to peak demand reduction, the Department agreed with the Compact and directed the EDCs to report on comprehensive peak demand reduction in their March ESMP filings, including peak demand reduction resulting from any deployment of energy efficiency, demand response programs, distributed renewable generation, including solar and ESS, VVO, managed EV charging programs and enablement of bidirectional charging, AMI, and time varying rates.
  - In the September 2025 filings, the EDCs must identify a potential methodology for measuring or estimating comprehensive peak demand reduction and explain the extent to which they will be able to quantify peak demand reduction by source (e.g., energy efficiency, demand response programs, etc.).

The Compact continues to monitor other compliance phases of D.P.U. 24-10 on ESMP costs and long-term system planning.

Total legal costs associated with Compact participation related to energy efficiency have been \$2,607 in 2023, \$15,834 in 2024, and \$1,360 in 2025 (through August). These costs were all recovered through energy efficiency ratepayer funds because its participation was directly related to the statewide implementation of electric energy efficiency plans and the Compact's energy efficiency program planning.

### **Consumer Advocacy Allocation Worksheet**

Parties involved:

The electric sector modernization plan ("ESMP") will be reviewed first by the Grid Modernization Advisory Council ("GMAC"), which is made up of a wide array of entities, including the Attorney General's Office, Department of Energy Resources ("DOER"), Massachusetts Clean Energy Center, Green Energy Consumers Alliance, Acadia Center, New Leaf Energy (distributed generation ("DG") representative), and ENGIE (storage representative). It is currently too early to know the parties other than Eversource in the DPU proceeding. Parties to previous proceedings related to grid modernization included the Cape Light Compact, Attorney General's Office, Department of Energy Resources, Acadia Center, and National Grid as a limited party. Those parties may again participate in this docket.

Description of the Matter or Proceeding:

The ESMPs were required by "An Act Driving Clean Energy and Offshore Wind" ("Climate Law") in 2022. The electric distribution companies ("EDCs") filed their draft ESMPs with the GMAC on September 1, 2023. The GMAC will provide feedback and recommendations by November 20, 2023. The DPU adjudicatory proceeding will commence by January 29, 2024, in DPU 24-10.

Through the ESMPs, the EDCs must seek to upgrade the distribution system and meet certain objectives, including:

- Improve grid reliability, communications, and resiliency;
- Enable increased, timely adoption of renewable energy and DERs;
- Promote energy storage and electrification technologies for decarbonization;
- Prepare for climate-driven impacts on T&D systems;
- Accommodate transportation and building electrification, and other new loads;
- Minimize or mitigate impacts on ratepayers; and
- Provide benefits to low-income customers.

Docket Number (if any):

D.P.U. 24-10 (Eversource Energy)

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1. Does this proceeding raise issues that may impact the Compact's administration of its three-year energy efficiency plan? If yes, please explain.

Yes, the ESMP may affect the Compact's energy efficiency program because it is considering the role of energy efficiency in three planning horizons (five year, ten year and 2035-2050) to help the Commonwealth reach its 2050 climate goals. How Eversource positions energy efficiency in its planning horizons may affect the Compact's future Three Year Plans. For example, the GMAC has noted that Eversource has not adequately factored demand management into its 2035-2050 planning horizon. Generally, the Compact is concerned that the ESMP is too focused on building new or upgrading existing substations and other utility facilities, rather than effectively considering how energy efficiency could best be used in targeted situations to relieve constraints.

In addition, Eversource has proposed a Gas-Electric Integrated Planning working group, which the Compact will want to monitor the development of to ensure that it may be considered for a role on it. The Compact should be involved in any integrated planning related to Cape Cod and Martha's Vineyard. The objectives of the working group include providing recommendations for how the three-year energy efficiency program process should align with integrated gas-electric planning. The Compact is concerned about how the working group may overlap with and affect energy efficiency planning.

Specific to the Compact, the ESMP notes the Compact's role as a program administrator, but the plan does not mention working in partnership with the Compact to bring about demand response and least-cost alternatives, nor having the Compact participate as part of the newly proposed Joint Utility Planning Working Group discussed in Section 11. DOER recommendation #114 from October 26th provided that the EDCs should "identify initial potential locations for pilot programs to start the transition from gas to electric in their overlapping gas and electric service territories." The Compact has commented to the GMAC that it would welcome integrated planning and participation in pilot programs to be part of the solution by developing targeted programs to assist with meeting the Commonwealth's climate goals.

2. Does this proceeding raise issues regarding the general administration of energy efficiency in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes. Eversource Energy (a PA) filed its Draft ESMP with the GMAC and will file its ESMP with the DPU. The other EDCs will likewise file ESMPs. It would be typical for National Grid (also a PA) to participate as a limited party in Eversource's DPU 24-10 proceeding. The ESMPs consider how energy efficiency and demand response may be used to help meet the Commonwealth's 2050 climate goals. See Section 1 above.

Eversource has made assumptions regarding the use of energy efficiency and demand response in its three planning horizons that have been called into question by the GMAC and will be further explored in the DPU proceeding.

3. Does this proceeding raise issues regarding the Compact's administration of active demand response programs/initiatives/measures? If yes, please explain.  
Yes, the proceeding raises active demand response ("ADR") issues for the Compact. Eversource's ESMP recognizes that, by 2028, all customers will have advanced metering with access to their usage information and more tools to engage in demand response and clean energy programs. Advanced metering would enable time-varying rates ("TVR") for residential and small business customers, which has the potential to both increase the level of participation in the Compact's ADR programs and reduce the per-participant participation incentive funded by energy efficiency. In addition, the Compact will explore whether there may be opportunities to build on CVEO. For example, the GMAC has called for strengthening of the MassSave/weatherization programs for Environmental Justice/Low Income housing and for combining them with electric heat incentives.
4. Does this proceeding raise issues regarding the general administration of active demand response in Massachusetts? Are other program administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.  
Yes, this proceeding directly affects Eversource's administration of ADR in Massachusetts. National Grid may also be a limited party in the DPU's investigation. See response to #3 regarding availability of advanced metering by 2028. The GMAC has raised questions regarding Eversource's lack of detail related to TVR in the ESMP. Further, the GMAC has questioned Eversource's assumptions in the ESMP related to demand response so that will be explored in the DPU proceeding (e.g., discounting the potential of winter demand response).
5. Does this proceeding concern the efficient utilization of energy in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.  
Yes, the Climate Act required the ESMPs to consider how to improve grid reliability, communications and resiliency. As noted above, Eversource is the main party in this docket and National Grid may become a limited party to the proceeding. As noted above, the Attorney General's Office, DOER, the Compact and other parties (especially those that participated in D.P.U. 21-80 (grid modernization)) may participate as well.
6. Describe the direct energy efficiency benefit resulting from the Compact's participation in this proceeding.

Eversource's Draft ESMP includes modeling assumptions related to energy efficiency and demand response for three planning horizons. How the ESMP ultimately incorporates energy efficiency and demand response will likely have a direct impact on the Compact's energy efficiency and demand response programs. The Compact has concerns related to how energy efficiency and demand response are included in the ESMP in terms of how it may impact the Compact's administration of an energy efficiency plan on the Cape and Vineyard. The Compact supports GMAC recommendations asking for more detail. The Compact also needs to monitor development of any new working group related to electric-gas integration planning in the Cape Cod and Martha's Vineyard service territory. See also Section 8 below.

7. Is the described benefit quantifiable? If yes, please explain and provide any supporting documentation.

Not at present, given that Eversource's proposals are subject to an adjudicatory proceeding and thus may not be approved or may be adjusted over the course of the proceeding.

8. Will the Compact's participation assist its planning for future energy efficiency plans and/or programs?

Yes. There will be overlap between the ESMPs and energy efficiency in the Commonwealth. Understanding Eversource's ESMP, especially those sections related to energy efficiency and demand response, will assist the Compact in its own future energy efficiency plans and programs. Eversource's proposed investments along with already approved upgrades to its facilities (e.g., advanced metering, DERMS) may create new opportunities for energy efficiency and demand response. The Compact may also be able to participate in a gas-electric integration working group that may come out of this proceeding.

9. Is the Compact's participation in this proceeding a reasonable use of energy efficiency ratepayer funds? Please explain.

Yes, the ESMP seeks to provide a pathway to meeting the Commonwealth's 2050 climate goals, including through energy efficiency and demand response programs. It is necessary for the Compact to participate to ensure its understanding of the ESMP, be able to ask questions in discovery to clarify the ESMP, and to consider how and where its own energy efficiency programs may be involved. Eversource's ESMP has the potential to provide the Compact with opportunities to enhance its energy efficiency offerings by targeting areas of constraints. The Compact will also seek to ensure the integration of its own programs and consistent opportunities across energy efficiency service territories.

10. Does this proceeding involve other non-energy efficiency issues? If yes, please explain.

Yes, the proceeding also implicates power supply concerns, including time-varying rates, the CIP dockets, substation upgrades and other investments on Cape Cod and Martha's Vineyard, rate design, peak shaving, metrics, and double poles. In particular, the Compact is concerned with the lack of creativity in the ESMP in terms of how Eversource might partner with municipal aggregations to create solutions to system constraints. The Compact needs to participate here to better understand Eversource's proposals and what the impacts may be on the Compact's power supply, including its ability to offer TVR supply rates to its aggregation customers.

11. What is the initial estimate of the percentage allocation between energy efficiency and non-energy efficiency issues, as set forth in this worksheet?

The costs for this proceeding will be allocated based on the actual subject matter, meaning that any work related to energy efficiency will be allocated as such and any work related to non-energy efficiency will be allocated as such.

12. Discuss any other factors as may be appropriate.

It is important for the Compact to be involved in this proceeding as it is Eversource's first ESMP and will apply for the next five years. This proceeding will set the stage for how future ESMPs will be considered as well.

13. **To be completed at the conclusion of the proceeding/matter or every 12 months, whichever comes first**, a summary of the actual total costs associated with the Compact's participation and costs recovered through energy efficiency ratepayer funds and operating funds. A brief narrative should accompany any readjustment to the percentage allocation explaining the basis for the reallocation.

Please attach:

1. Initial Petition (attached)
2. Notice of Proceeding (not yet available)
3. Compact's Petition to Intervene (not yet available)
4. Agreements with Expert Consultants, if any

**D.P.U. 24-15 Board Approved February 28, 2024  
Worksheet Updated on September 26, 2025**

**UPDATE**

In 2024, the Compact filed comments on March 1<sup>st</sup> and November 1<sup>st</sup>, and attended a workshop on June 24, 2024, related to this proceeding. On September 12, 2024, the Department issued an Interlocutory Order with next steps in the proceeding. Energy efficiency issues raised in the Compact's comments have included:

- The Compact has advocated for enrollment in energy affordability programs to be tied to education about and participation in energy efficiency opportunities.
- The Compact argued that income eligibility verification should be standardized across program administrators to make it easier for customers to sign up for programs.
- The Compact advocated for a heat pump discount rate and education surrounding electrification measures.
- The Compact has also been interested in whether there may be opportunities to build on CVEO for energy affordability customers.

This docket remains open. The Compact is currently monitoring the Department's further consideration of Tiered Discount Rate ("TDR") models. The Compact is participating in the energy burden working group. See Hearing Officer Memorandum (May 16, 2025).

Total legal costs associated with Compact participation related to energy efficiency have been \$5,081 in 2024, and \$143 in 2025 (through August). These costs were all recovered through energy efficiency ratepayer funds because its participation was directly related to the statewide implementation of electric energy efficiency plans and the Compact's energy efficiency program planning.

**Consumer Advocacy Allocation Worksheet**

Parties involved:

On January 4, 2024, the Department of Public Utilities (the "Department" or "DPU") issued a Vote and Order Opening Inquiry in D.P.U. 24-15 on energy affordability. The Department requested comment on a series of related questions regarding energy affordability programs. It is currently too early to know which parties will respond with comments. On the electronic distribution list are the Attorney General's Office, HEET, and Mass Coalition for Sustainable Energy. It would seem that the electric and gas distribution companies are expected to participate because the DPU posed some questions directly to them.

Description of the Matter or Proceeding: The Department will investigate the energy burden with a focus on energy affordability for residential ratepayers. The Department will consider "improvements to the programs currently offered to address energy affordability, to ensure

maximum participation in each of these programs, and to determine whether additional programs may further benefit residential ratepayers of the Commonwealth’s electric and gas distribution companies.”

Docket Number (if any):

D.P.U. 24-15

1. Does this proceeding raise issues that may impact the Compact’s administration of its three-year energy efficiency plan? If yes, please explain.

Yes. As discussed below, this proceeding will discuss how to make energy more affordable which may include active demand response and other energy efficiency measures, as well as educational efforts.

2. Does this proceeding raise issues regarding the general administration of energy efficiency in Massachusetts? Are other Program Administrators (“PAs”) parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes. The Department recognized that the proceeding raises energy efficiency issues because energy affordability programs can remove a customer’s incentive to save energy. The Department specifically asked for commenters to respond to this question:

Discuss the role of energy efficiency programs, consumption reduction, investment in residential loan programs for photovoltaic and battery installations, and targeted educational programs in addressing energy affordability.

In addition, the Compact is arguing that enrollment in energy affordability programs should be tied to education about and participation in energy efficiency opportunities. Income eligibility verification in energy efficiency should be standardized across PAs. The proceeding also raises the issue of whether providing customers with heat pumps may cause energy affordability issues. The Compact is asking the DPU to consider electric rate design for customers who participate in heat pump programs to make heat pump use affordable. Potential impacts of the Clean Heat Standard on electric and fossil fuel heating customers should be considered.

The utility PAs are expected to participate, given that the DPU posed some questions directly to them, but it is too early in the proceeding to know who will file comments.

3. Does this proceeding raise issues regarding the Compact’s administration of active demand response programs/initiatives/measures? If yes, please explain.

Yes, the proceeding raises active demand response (“ADR”) issues for the Compact. The question identified in #2 above references some ADR initiatives that the Compact has (and may again) offer. The Compact is interested in whether there may be opportunities

to build on CVEO for energy affordability customers. With heat pump programs, the Compact is advocating for a heat pump discount rate and education surrounding electrification measures.

4. Does this proceeding raise issues regarding the general administration of active demand response in Massachusetts? Are other PAs parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes. As discussed above in #2 and #3, the Department requested comments on the question about what role energy efficiency programs, consumption reduction, investment in residential loan programs for photovoltaic and battery installations, and targeted educational programs may have in addressing energy affordability. How ADR may be used to benefit energy affordability in Massachusetts will be considered. The utility PAs are expected to participate, given that the DPU posed some questions directly to them, but it is too early in the proceeding to know who will file comments.

5. Does this proceeding concern the efficient utilization of energy in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, as discussed above in #2 and #3, the Department requested comments on the question about what role energy efficiency programs, consumption reduction, investment in residential loan programs for photovoltaic and battery installations, and targeted educational programs may have in addressing energy affordability. The utility PAs are expected to participate, given that the DPU posed some questions directly to them, but it is too early in the proceeding to know who will file comments. The Attorney General's Office, HEET, and the Mass Coalition of Sustainable Energy, are currently listed on the electronic distribution list.

6. Describe the direct energy efficiency benefit resulting from the Compact's participation in this proceeding.

How this proceeding ultimately incorporates energy efficiency and demand response will likely have a direct impact on the Compact's energy efficiency and demand response programs. The Compact is advocating that energy affordability programs be tied to energy efficiency participation which could lead to increased utilization of the Compact's energy efficiency programs.

7. Is the described benefit quantifiable? If yes, please explain and provide any supporting documentation.

Not at present, given that the proceeding is a Department investigation.

8. Will the Compact's participation assist its planning for future energy efficiency plans and/or programs?

Yes. The Compact's participation here will provide information on how it may help customers with energy affordability through its energy efficiency and demand response programs.

9. Is the Compact's participation in this proceeding a reasonable use of energy efficiency ratepayer funds? Please explain.

Yes, the Compact's participation is a reasonable use of energy efficiency ratepayer funds given how the Compact's advocacy may improve energy efficiency programs and how this proceeding may result in improvements to energy affordability for the Compact's customers. The Compact is hoping that the income verification processes across PAs will be standardized to make it easier for customers to sign up for programs. The Compact also seeks to bring the Cape Cod and Martha's Vineyard demographics into this proceeding to have them considered in the context of the energy affordability programs.

10. Does this proceeding involve other non-energy efficiency issues? If yes, please explain.

Yes, the proceeding also implicates power supply concerns, including how customers are enrolled into, verified for, and educated about electric rate discount programs. The Compact is raising relevant demographics of Cape Cod and Martha's Vineyard customers. In addition, other issues such as time-varying rates, rate design, and peak shaving, may be discussed. The Department has also identified this proceeding in reference to D.P.U. 24-10 – Eversource's electric sector modernization plan – where rate design considerations have been deferred while issues affecting rate design are discussed in other dockets, including this one.

11. What is the initial estimate of the percentage allocation between energy efficiency and non-energy efficiency issues, as set forth in this worksheet?

The costs for this proceeding will be allocated based on the actual subject matter, meaning that any work related to energy efficiency will be allocated as such and any work related to non-energy efficiency will be allocated as such.

12. Discuss any other factors as may be appropriate.

It is important for the Compact to be involved in this proceeding as it is likely a first step in considering how the electric utilities' major system and grid upgrades necessary for electrification and to meet the Commonwealth's climate goals will affect low- and moderate-rate customers and Environmental Justice communities.

13. **To be completed at the conclusion of the proceeding/matter or every 12 months, which ever comes first,** a summary of the actual total costs associated with the

Compact's participation and costs recovered through energy efficiency ratepayer funds and operating funds. A brief narrative should accompany any readjustment to the percentage allocation explaining the basis for the reallocation.

Please attach:

1. Initial Petition (not applicable, as this is a public comment proceeding)
2. Notice of Proceeding (attached)
3. Compact's Petition to Intervene (not applicable, as this is a public comment proceeding)
4. Agreements with Expert Consultants, if any

**D.P.U. 25-08 and D.P.U. 25-55 Board Approved May 14, 2025  
Worksheet Updated September 26, 2025**

**UPDATE**

*D.P.U. 25-55*: On April 17, 2025, in D.P.U. 25-55, Eversource filed its proposal for a residential seasonal heat pump rate. On May 20, 2025, the Compact filed its petition to intervene as a Limited Participant, which was approved by the Department on May 27, 2025.

On June 12, 2025, the Compact filed public comment supporting Eversource’s proposed heat pump rate to the extent it is revenue neutral and reduces energy burdens for customers switching to heat pumps. The Compact found that Eversource’s proposal offered a preliminary step toward a seasonal heat pump rate that may encourage heat pump adoption for 2025-2026, while the Department conducts further investigation on heat pump rate design in D.P.U. 25-08 for future heating seasons. The Compact requested that the Department:

- (1) ensure that all customers can seamlessly enroll onto any new heat pump rate offered by Eversource;
- (2) direct Eversource to revise its Implementation Plan to expressly include the collaboration required by Eversource and other PAs, including the Compact, for enrollment onto the heat pump rate;
- (3) direct Eversource to confirm that customers in the Compact’s service territory will be included in its marketing and outreach efforts and that the Company will collaborate with the Compact in those efforts to Compact customers; and
- (4) direct Eversource to confirm that its tracking and reporting will include customer data from the Compact.

On July 15, 2025, the Compact filed a reply supporting the initial comments of DOER related to the auto-enrollment of customers onto the heat pump rate and the marketing, education and outreach for the heat pump rate, as well as the initial comments of the AGO and DOER related to monitoring and reporting.

On July 29, 2025, the Department issued an order in D.P.U. 25-55 approving the heat pump rate subject to revisions and amendments to its Implementation Plan, including some as requested by the Compact. Revisions to the heat pump rate directed by the DPU included that the EDC must coordinate with other PAs regarding “the process for automatic enrollment in the applicable heat pump rates of customers who receive a heat pump incentive through an energy efficiency Program Administrator other than the Company (e.g., the Compact or a gas local distribution company).” The Department noted that it is “essential that the Program Administrators implement an efficient, coordinated process to identify all eligible customers who received a heat pump incentive after January 1, 2022, to facilitate their automatic enrollment in the applicable heat pump rates.”

In addition, the Department required that the marketing and outreach address the option for current Rate R-3 and R-4 customers to switch to the heat pump rate by including information about eligibility requirements, the enrollment process, and the estimated bill impact. The DPU also required Eversource to work proactively with contractors and vendors to explain the heat pumps rate and ensure that they provide clear and accurate information about the rates to customers who are considering installing a heat pump.

On tracking and reporting, Eversource was directed to report the following information as part of its annual reconciliation filings: (1) the number of customers opting into (and off) the new heat pump rates; (2) twelve months of pre- and post-enrollment monthly kWh use, and, to the extent possible, monthly peak kW use; (3) the number of customers, by rate class, opting into the Rate R-1 or Rate R-2 heat pump rate offerings who received a rebate through the Mass Save program; and (4) the number of customers who received a rebate through the Mass Save program but have not opted into the new heat pump rates and have remained on a different residential rate. In doing so, as requested by the Compact, Eversource “shall coordinate with the other Program Administrators, as necessary, to compile all relevant customer data across the Company’s service territory (including customers in the Compact’s member municipalities) to ensure complete reporting.”

Total legal costs associated with Compact participation related to energy efficiency in D.P.U. 25-55 have been \$6,735.50 in 2025 (through August). These costs were all recovered through energy efficiency ratepayer funds because its participation was directly related to the statewide implementation of electric energy efficiency plans and the Compact’s energy efficiency program planning.

**D.P.U. 25-08:** This worksheet remains open for D.P.U. 25-08. The Compact filed comments on June 2, 2025. Otherwise, no action has been taken since the Department’s Vote and Order on March 21, 2025.

## **Consumer Advocacy Allocation Worksheet**

Parties involved:

On March 21, 2025, the Department of Public Utilities (the “Department” or “DPU”) issued a Vote and Order Opening Inquiry in D.P.U. 25-08 on a Petition by the Department of Energy Resources (“DOER”) regarding an optional seasonal heat pump rate. DOER requested that the Department investigate whether to direct all of the electric distribution companies (“EDCs”) in the Commonwealth to offer such a rate as recommended after a rate design study by the Interagency Rates Working Group (“IRWG”). Accordingly, all of the EDCs will presumably participate in that proceeding. In that Vote and Order, the Department directed Eversource to file a proposal for a seasonal heat pump in D.P.U. 25-55 for the 2025-26 heating season. Accordingly, Eversource is a party to that proceeding, and National Grid typically files for limited participant status in Eversource proceedings. Otherwise, parties to the proceedings are

unknown as public comment and intervention dates have not yet occurred. The Compact intends to seek limited participant status in D.P.U. 25-55.

Description of the Matter or Proceeding: On January 31, 2025, DOER filed a Petition requesting that the DPU open an investigation on seasonal heat pump rates that will direct the EDCs to establish an optional seasonal heat pump rate for residential customers with seasonally differentiated volumetric delivery rates, inclusive of each Companies' base distribution charge and all reconciling mechanisms to reduce energy burden for customers transitioning to electric heat pumps. The Petition builds on work by the IRWG that studied changes to electric rate design to support electrification and to meet climate goals. The IRWG found in its Near Term Rate Strategy Report that heat pump-specific seasonal rate designs may offer a reduction in winter volumetric charges in the near-term, while also limiting impacts on non-electrifying customers. National Grid and Unitil currently have approved heat pump rates, but the IRWG recommended changes to those rates to ensure they do not become a barrier to electrification.

In the Vote and Order, the Department directed Eversource to file a proposed heat pump rate for the 2025-26 heating season, while the Department conducts its general investigation into heat pump rate design for the 2026-27 heating season (and beyond). On April 17, 2025, Eversource filed its proposal as directed in D.P.U. 25-55, including its Implementation Plan for a seasonal heat pump rate. The Department issued a notice with dates for public hearing (6/10), public comment (6/12), and petitions to intervene (5/20).

Docket Number (if any):

D.P.U. 25-08 and D.P.U. 25-55

1. Does this proceeding raise issues that may impact the Compact's administration of its three-year energy efficiency plan? If yes, please explain.

Yes. These proceedings will investigate an optional seasonal heat pump rate that could encourage adoption of heat pumps in the Commonwealth to support electrification. Existing rate design would result in electric customers that adopt heat pumps paying higher electric bills that would serve as a disincentive to adoption. The Compact offers a rebate for customers purchasing heat pumps, and the Three-Year Plan for 2025-2027 includes a continuation of those rebates. These efforts would be greatly supported by rate design encouraging adoption of heat pumps. IRWG recommendations include that customers adopting heat pumps through Mass Save should be seamlessly enrolled in the proposed seasonal heat pump rate. Those recommendations refer to the EDCs in their roles as Program Administrators, but the Compact wants to ensure that the Compact, in its role as a Program Administrator, is also included in discussions. The DPU has noted to the Program Administrators its heightened concern over ratepayer burdens related to the administration of Mass Save and the Compact's participation in this docket will better inform the Compact as to the effect that a heat pump rate will have for the Compact's

energy efficiency customers switching to (or that already have switched to) heat pumps. In addition, the EDCs will undertake educational outreach and marketing to their customers on a heat pump rate. In D.P.U. 25-55, Eversource filed its Implementation Plan that included outreach and marketing as well as tracking and reporting. The Compact wants to ensure that customers in its service territory are included in those efforts.

2. Does this proceeding raise issues regarding the general administration of energy efficiency in Massachusetts? Are other Program Administrators (“PAs”) parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes. For D.P.U. 25-08, as discussed above, the EDCs are directly involved as the Petition requests that they be directed to implement an optional seasonal heat pump rate. National Grid and Unitil currently have a heat pump rate, and the DPU directed Eversource to file a proposal in D.P.U. 25-55. The IRWG recommendations directly reference the EDCs as Program Administrators as well. Accordingly, the utility Program Administrators are expected to participate. Otherwise, with public comment due in June, it is too early in the proceeding to know what other stakeholders will participate. For D.P.U. 25-55, Eversource is a party. Other stakeholders and parties will be identified after the petition to intervene date (5/20) and after public comment (6/12).

3. Does this proceeding raise issues regarding the Compact’s administration of active demand response programs/initiatives/measures? If yes, please explain.

It is not clear if a seasonal heat pump rate would affect the Compact’s administration of active demand response (“ADR”). The Department in its Vote and Order stated that it “will continue to study appropriate heat-pump rate structures in the broader context of time-varying rates.” Accordingly, approval of a heat pump rate now in addition to time-varying rates eventually being enabled for municipal aggregations, could lead to future ADR possibilities for the Compact.

4. Does this proceeding raise issues regarding the general administration of active demand response in Massachusetts? Are other PAs parties or otherwise intervening? Other stakeholders? If yes, please explain.

It is not clear if a seasonal heat pump rate would affect general administration of ADR in the Commonwealth. The IRWG recommendations call for Mass Save to enroll customers adopting heat pumps directly onto the seasonal heat pump rate and to engage in marketing efforts regarding the rate. The Department in its Vote and Order stated that it “will continue to study appropriate heat-pump rate structures in the broader context of time-varying rates.” As noted above in #3, approval of a heat pump rate now in addition to time-varying rates eventually being enabled, could lead to future ADR possibilities.

5. Does this proceeding concern the efficient utilization of energy in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.  
Yes, as discussed above, an optional seasonal heat pump rate would encourage adoption of heat pumps in the Commonwealth to support electrification and would align with clean energy goals. All utility Program Administrators are expected to participate in the proceeding.
6. Describe the direct energy efficiency benefit resulting from the Compact's participation in this proceeding.  
Any optional seasonal heat pump rate adopted in these proceedings will have a direct impact on the Compact's energy efficiency programs. A seasonal heat pump rate would help to mitigate the potential for increased electric costs when customers switch to heat pumps and may alleviate some of the energy burden of Compact energy efficiency customers. Such a rate would likely result in more customers adopting heat pumps. The Compact has an existing heat pump rebate, along with the joint proposal in the Three Year Plan for 2025-27, that could be built upon if such a rate is approved, leading to increased utilization of the Compact's energy efficiency programs.
7. Is the described benefit quantifiable? If yes, please explain and provide any supporting documentation.  
Not at present, given that the proceeding is a Department investigation.
8. Will the Compact's participation assist its planning for future energy efficiency plans and/or programs?  
Yes. The Compact's participation here will inform future energy efficiency plans and/or programs because having a seasonal heat pump rate may encourage customers to adopt heat pumps, and such increased adoption is key to the Program Administrators satisfying the greenhouse gas emissions reductions goals set for them by the Secretary of the Office of Energy and Environmental Affairs.
9. Is the Compact's participation in this proceeding a reasonable use of energy efficiency ratepayer funds? Please explain.  
Yes, the Compact's participation in these dockets is a reasonable use of energy efficiency ratepayer funds given how the Compact's advocacy may improve energy efficiency programs and how these proceedings may result in improvements to energy affordability for the Compact's customers. The Compact also seeks to ensure that its customers will be included in the marketing and educational outreach and that the Compact itself will be included in the necessary collaborative efforts with Eversource and other PAs.

10. Does this proceeding involve other non-energy efficiency issues? If yes, please explain.

Yes, these proceedings also implicate power supply concerns since a new optional seasonal heat pump rate would be designed that may also affect energy affordability and time-varying rates. The DPU specifically stated that the investigation will include “heat-pump rate structures in the broader context of time-varying rates.” These proceedings will also inform Eversource’s electric sector modernization plan – where rate design considerations were deferred in D.P.U. 24-10.

11. What is the initial estimate of the percentage allocation between energy efficiency and non-energy efficiency issues, as set forth in this worksheet?

The costs for these proceedings will be allocated based on the actual subject matter, meaning that any work related to energy efficiency will be allocated as such and any work related to non-energy efficiency will be allocated as such.

12. Discuss any other factors as may be appropriate.

It is important for the Compact to be involved in these proceedings as a first step in designing rates to account for electrification and considering ways to balance customer energy burdens while still meeting the Commonwealth’s climate goals.

**13. To be completed at the conclusion of the proceeding/matter or every 12 months, which ever comes first,** a summary of the actual total costs associated with the Compact’s participation and costs recovered through energy efficiency ratepayer funds and operating funds. A brief narrative should accompany any readjustment to the percentage allocation explaining the basis for the reallocation.

Please attach:

1. Initial Petition (not applicable, as this is a public comment proceeding)
2. Notice of Proceeding (attached)
3. Compact’s Petition to Intervene (not applicable, as this is a public comment proceeding)
4. Agreements with Expert Consultants, if any

## APPENDIX CLC-2 CALL CENTER TRANSITION

### **A. Regulatory Background**

In the 2025-2027 Plan Order, the DPU stated: “As part of its Annual Report for plan year 2025 (to be filed with the Department on June 1, 2026), the Compact shall describe all steps it has taken and will take to fully integrate its energy efficiency call center operations with the statewide call center prior to the start of the 2028-2030 Three-Year Plan term.” D.P.U. 24-146, at 298. The DPU further stated: “The Compact will be required to transfer certain duties within its existing shared call center to a statewide contact center jointly maintained by all Program Administrators. The Department directed the Compact to file a report describing the process it will use to transfer these energy efficiency-related duties to the statewide contact center. The Compact will retain an individual customer call center for joint energy efficiency/municipal aggregation purposes, but the Department expects that much of the contact volume related to energy efficiency will be transferred to the statewide contact center. As part of its required transition report, the Compact shall document and report the volume and purpose of all call center contacts (i.e., whether the contact is related to municipal aggregation of energy efficiency). The Department will review these data, in part, to establish an appropriate shared cost allocation factor for the Compact’s call center costs going forward.” D.P.U. 24-146, at 246, footnote 183.

### **B. Compact Steps and Transition**

In 2025, to start integrating its energy efficiency call center operations with the statewide call center, the Compact actively participated in the statewide RFP for Contact Center Services and contracted with the awarded statewide vendor on August 1, 2025. The Compact also played an active role in statewide call center agent training development, interactive voice response (“IVR”) structure, and regularly participated in weekly status calls with other Program Administrators and the call center vendor. As directed by the Department, the Compact coordinated with the PAs and vendor to determine the needed budget for the 2025-2027 three-year plan term based on the services it is using or would be using when it planned to be fully integrated, in July 2027 (e.g., IVR routing and all set up costs for the call center). The Compact will incur these costs within its approved term budget.

In early 2026, the Compact decided to accelerate the original timeline for full integration from July 2027 to April 2026. This decision was made upon review of evidence of a downward trend in the Compact’s call center call volume since 2024 (see graph below) and the Compact’s confidence in the statewide call center vendor’s ability to adequately serve the Compact’s customers. The Compact communicated this decision to the statewide call center vendor and the other Program Administrators and coordinated with the statewide call center vendor as

appropriate to support the Compact’s integration into the statewide call center. Compact staff also communicated this decision to the Compact’s Governing Board at the Governing Board’s April 8, 2026 meeting.

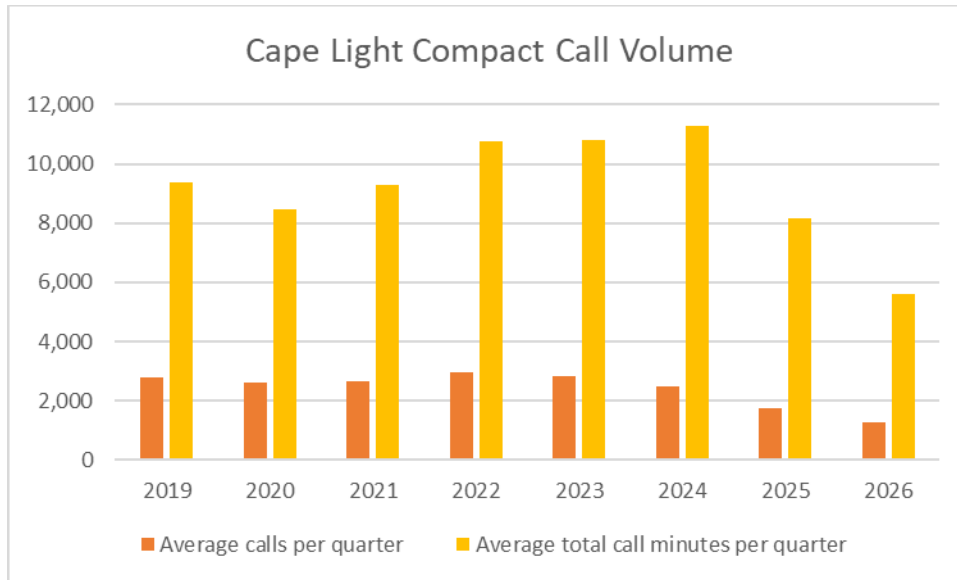
On April 13, 2026, the statewide contact center vendor stopped forwarding Compact customer calls to the Compact’s call center and instead handled them directly. On April 21, 2026, the Compact's call center officially closed. Although the Compact had originally intended to retain an individual customer call center for joint energy efficiency/municipal aggregation purposes, the Compact opted to instead implement an IVR for its 1-800 number which routes customers out to the Mass Save Solutions Center or other vendors which should significantly reduce calls coming in directly to the Compact. Customers will always have an option to press "0" to reach a Compact staff member. Customers will also still have the option to come to the Compact’s office and speak directly with a Compact staff member.

Additionally, the Compact is aligning with the other Program Administrators by switching its in-house income verification to the statewide income verification vendor as well as aligning with the other Program Administrators by integrating into the LEAN Statewide Client Services Center by June 2026. The transition will not require additional budget requests above the approved term budget.

As requested in D.P.U. 24-146, the table below outlines the volume and purpose of all call center contacts. The total call volume of 6,930 calls covers Jan 1- Dec 31, 2025, however, tracking calls by type did not start until March 4, 2025, so all calls prior to that date are captured in unknown.

<b>Category</b>	<b>Count</b>
Energy Efficiency	2182
Power Supply	172
Other	182
Unknown	4394
<b>Total</b>	<b>6930</b>

The bar graph below shows the call volume from 2019-2026 to show the decline in calls over time.



Since the Compact is no longer operating an individual customer call center for joint energy efficiency/municipal aggregation purposes, the Compact does not believe that there is a need to establish an appropriate shared cost allocation factor for future three-year plan terms.

## **APPENDIX CLC-3 COMMUNITY FIRST PARTNERSHIP**

### **A. Regulatory Background**

In the 2025-2027 Plan Order, the DPU stated: “In its next Annual Report, the Compact shall identify its selected Community First Partner for the Three-Year Plan term... the Compact’s Annual Report shall include information on: (1) how the Compact is ensuring statewide consistency and implementation of quality programs for customers despite managing its own Community First Partner instead of using the Program Administrators’ lead vendor; and (2) how the Compact is coordinating with other Program Administrators to ensure this consistency and quality.” D.P.U. 24-146, at 238.

### **B. The Compact’s Selected Community First Partner**

The Compact’s selected Community First Partner (“CFP”) is Vineyard Power Development Fund, Inc. (“Vineyard Power”).

### **C. How the Compact is Ensuring Statewide Consistency**

The PAs meet monthly with their CFP program lead vendor and LEAN. The Compact participates in these monthly meetings where the group shares information regarding partnerships efforts, policies, trainings, and other items. The Compact is actively engaged in writing and reviewing CFP program materials and sharing best practices. Where applicable, the Compact shares these updates directly with Vineyard Power to ensure there is statewide consistency in program delivery. The Compact meets with Vineyard Power monthly to share program information, updates, feedback on program activity, and to discuss outreach efforts. The Compact staff is also readily available and collaborates with Vineyard Power regularly to help answer program questions and to support Vineyard Power’s efforts to provide direct customer support to those customers working through Vineyard Power.

### **D. How the Compact is Coordinating with Program Administrators**

The Compact is coordinating with Program Administrators through monthly CFP meetings, as well as various other working groups. These include participation in the Equity Working Group, Designated Equity Community efforts, Small Business efforts, Residential Turnkey Solutions efforts, and Income Eligible efforts. When the PAs provide updates to the Equity Working Group and the EEAC on CFP efforts, the Compact collaborates with the other PAs and jointly presents/shares relevant information specific to its CFP efforts. Additionally, the Compact was actively engaged in the statewide CFP Embedded Evaluation and has also been involved in the 2028-2030 CFP planning conversations.

# All Towns Energy Efficiency Report

## December 2025 | Residential



### All Towns at a Glance:

Total Residential Customers: 149,309

Total Income Eligible (IE) Customers: 10,761

Total Electricity Usage: 122,897,243 | YTD: 1,396,503,415

Total Energy Efficiency Surcharge (EES) Collected: \$3,507,817 | YTD: \$50,379,734

### Participation:

#### Total Program Participation



Market Rate: 993 | YTD: 9,586  
 IE: 150 | YTD: 1,333

#### Home Energy Assessments



Market Rate: 277 | YTD: 2,424

#### HEAT Loan Participation



Market Rate: 116 | YTD: 691

#### Heat Pumps Installed



Market Rate: 35 | YTD: 810  
 IE: 25 | YTD: 217

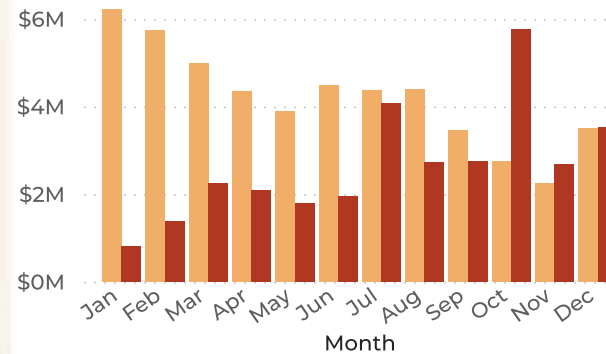
#### Homes Weatherized



Market Rate: 158 | YTD: 1,171  
 IE: 10 | YTD: 159

### Incentives and EES Collected

● Sum of Incentives ● Sum of Res EES Collected



### Percent of Incentive

#### Received December 2025

Residential

70%

Income Eligible

112%

### Savings and Usage

#### Total Incentives



Market Rate: \$2,397,638  
 YTD: \$23,883,710  
 IE: \$2,071,084 | YTD: \$19,852,453

#### Kilowatt Hours (kWh) Saved



Market Rate: 174,044  
 YTD: 3,173,247  
 IE: 15,970 | YTD: 305,046

#### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 438 | YTD: 4,288  
 IE: 133 | YTD: 1,621

#### MMBtu Saved



Market Rate: 4,396  
 YTD: 48,846  
 IE: 1,550 | YTD: 18,346

# All Towns Energy Efficiency Report

December 2025 | Non-Residential



## All Towns at a Glance:

Total Non-Residential Customers: 21,938

Total Electricity Usage: 48,620,731 | YTD: 596,601,038

Total Energy Efficiency Surcharge (EES) Collected: \$1,377,464 | YTD: \$21,581,211

## Participation:

### Total Program Participation



Current Month: 66  
YTD: 626

### Business Energy Assessments



Current Month: 8  
YTD: 112

### Heat Pumps Installed



Current Month: 5  
YTD: 53

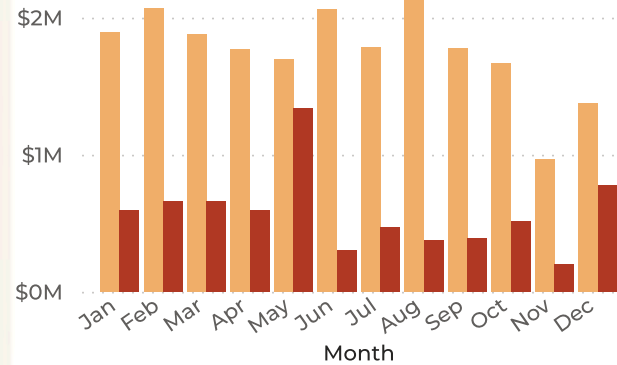
### Businesses Weatherized



Current Month: 2  
YTD: 37

## Incentives and EES Collected

● Sum of Incentives ● Sum of CI EES Collected



## Percent of Incentive Received December 2025

Non-Residential

66%

## Savings and Usage

### Total Incentives



Current Month: \$765,665  
YTD: \$6,873,083

### Kilowatt Hours (kWh) Saved



Current Month: 885,495  
YTD: 4,237,810

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 103  
YTD: 900

### MMBtu Saved



Current Month: 666  
YTD: 5,138



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- Total Program Participation includes customers who participated through the retail program
- Heat pump data reflects the number of households or businesses that received heat pumps

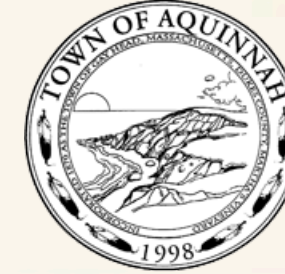
# Aquinnah Energy Efficiency Report

## December 2025 | Residential



### Aquinnah at a Glance:

Total Residential Customers: 118  
 Total Income Eligible (IE) Customers: 21  
 Total Electricity Usage: 162,679 | YTD: 1,819,488  
 Total Energy Efficiency Surcharge (EES) Collected: \$12,037 | YTD: \$177,269



### Participation:

#### Total Program Participation



Market Rate: 1 | YTD: 28  
 IE: 6 | YTD: 16

#### Home Energy Assessments



Market Rate: -- | YTD: 11

#### HEAT Loan Participation



Market Rate: -- | YTD: 2

#### Heat Pumps Installed



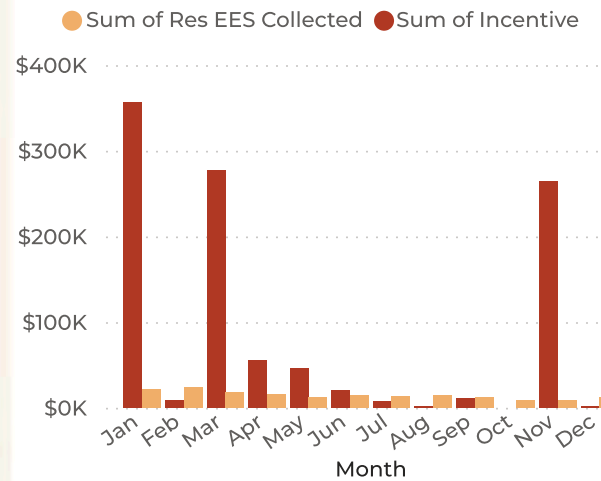
Market Rate: -- | YTD: 3  
 IE: 4 | YTD: 13

#### Homes Weatherized



Market Rate: -- | YTD: 8  
 IE: -- | YTD: --

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 391%  
 Income Eligible: 3678%

### Savings and Usage

#### Total Incentives



Market Rate: \$800  
 YTD: \$178,459  
 IE: -- | YTD: \$870,010

#### Kilowatt Hours (kWh) Saved



Market Rate: 1,712  
 YTD: 2,697  
 IE: -16,878 | YTD: -58,743

#### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 0.33 | YTD: 23.57  
 IE: 0.00 | YTD: 59

#### MMBtu Saved



Market Rate: 0  
 YTD: 276  
 IE: 286 | YTD: 851

# Aquinnah Energy Efficiency Report

December 2025 | Non-Residential

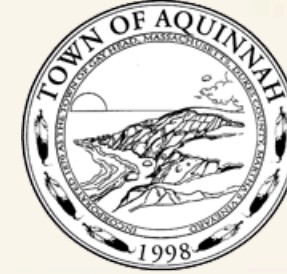


## Aquinnah at a Glance:

Total Non-Residential Customers: 11

Total Electricity Usage: 9,193 | YTD: 209,033

Total Energy Efficiency Surcharge (EES) Collected: \$1,448 | YTD: \$24,629



### Participation:

#### Total Program Participation



Current Month: --  
 YTD: 1

#### Business Energy Assessments



Current Month: --  
 YTD: --

#### Heat Pumps Installed



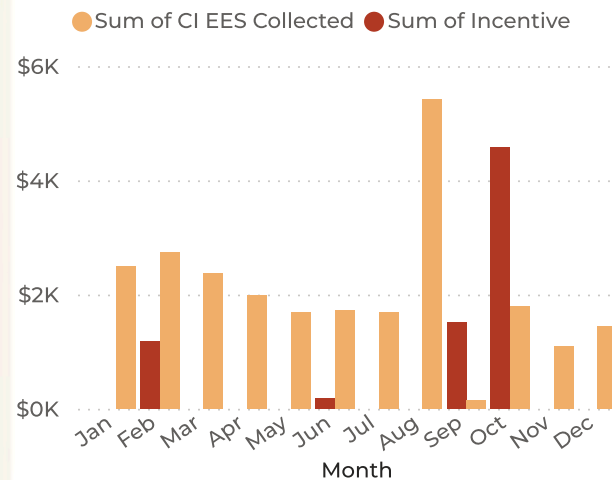
Current Month: --  
 YTD: --

#### Businesses Weatherized



Current Month: --  
 YTD: --

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Non-Residential

54%

### Savings and Usage

#### Total Incentives



Current Month: --  
 YTD: \$7,465

#### Kilowatt Hours (kWh) Saved



Current Month: --  
 YTD: 4,382

#### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0.00  
 YTD: 0.56

#### MMBtu Saved



Current Month: --  
 YTD: --

# Aquinnah Energy Efficiency Report



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- Total Program Participation includes customers who participated through the retail program
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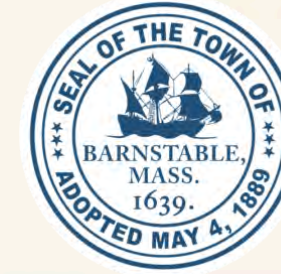
# Barnstable Energy Efficiency Report

## December 2025 | Residential



### Barnstable at a Glance:

Total Residential Customers: 6,097  
 Total Income Eligible (IE) Customers: 742  
 Total Electricity Usage: 6,084,954 | YTD: 73,529,071  
 Total Energy Efficiency Surcharge (EES) Collected: \$599,354 | YTD: \$9,292,904



### Participation:

#### Total Program Participation



Market Rate: 122 | YTD: 1,308  
 IE: 51 | YTD: 342

#### Home Energy Assessments



Market Rate: 22 | YTD: 187

#### HEAT Loan Participation



Market Rate: 18 | YTD: 108

#### Heat Pumps Installed



Market Rate: 3 | YTD: 67  
 IE: 1 | YTD: 23

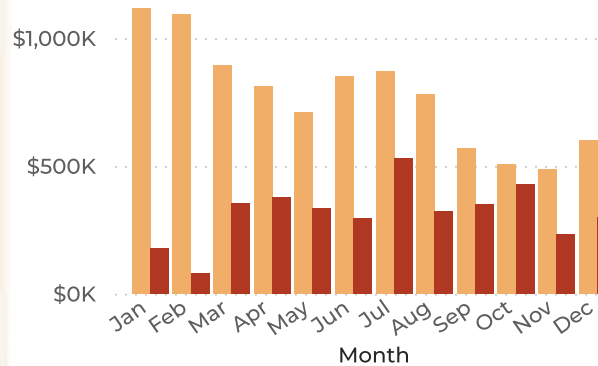
#### Homes Weatherized



Market Rate: 14 | YTD: 96  
 IE: 3 | YTD: 20

### Incentives and EES Collected

● Sum of Incentives ● Sum of Res EES Collected



### Percent of Incentive

#### Received November 2025

Residential

28%

Income Eligible

55%

### Savings and Usage

#### Total Incentives



Market Rate: \$206,165  
 YTD: \$1,878,329  
 IE: \$93,415 | YTD: \$1,902,851

#### Kilowatt Hours (kWh) Saved



Market Rate: 34,596  
 YTD: 826,183  
 IE: 23,198 | YTD: 142,326

#### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 51.06 | YTD: 453  
 IE: 4 | YTD: 183

#### MMBtu Saved



Market Rate: 490  
 YTD: 4,320  
 IE: 70 | YTD: 1,764

# Barnstable Energy Efficiency Report

December 2025 | Non-Residential

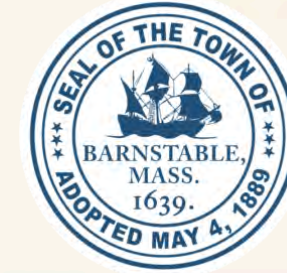


## Barnstable at a Glance:

Total Non-Residential Customers: 721

Total Electricity Usage: 6,410,414 | YTD: 82,680,420

Total Energy Efficiency Surcharge (EES) Collected: \$275,845 | YTD: \$4,877,713



## Participation:

### Total Program Participation



Current Month: 13  
YTD: 125

### Business Energy Assessments



Current Month: 2  
YTD: 23

### Heat Pumps Installed



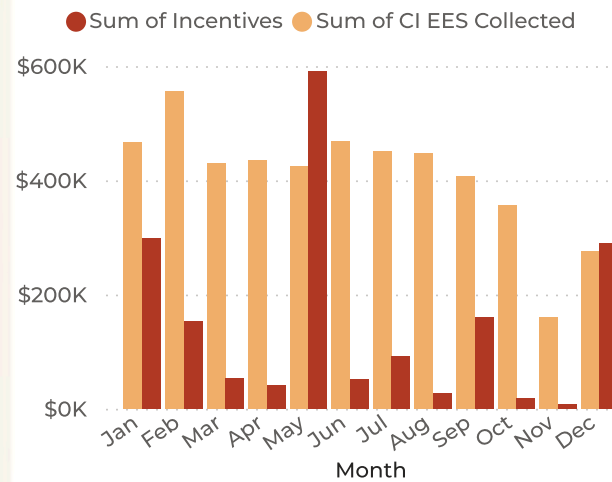
Current Month: 1  
YTD: 8

### Businesses Weatherized



Current Month: --  
YTD: 7

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

88%

## Savings and Usage

### Total Incentives



Current Month: \$289,731  
YTD: \$1,785,730

### Kilowatt Hours (kWh) Saved



Current Month: 231,058  
YTD: 1,844,914

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 19  
YTD: 243

### MMBtu Saved



Current Month: 521  
YTD: 760



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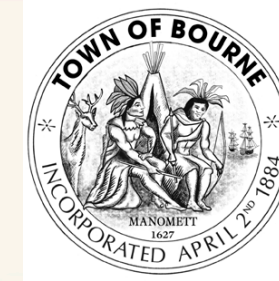
# Bourne Energy Efficiency Report

## December 2025 | Residential



### Bourne at a Glance:

Total Residential Customers: 2,484  
 Total Income Eligible (IE) Customers: 235  
 Total Electricity Usage: 5,859,269 | YTD: 52,001,119  
 Total Energy Efficiency Surcharge (EES) Collected: \$288,919 | YTD: \$2,869,592



### Participation:

#### Total Program Participation



Market Rate: 64 | YTD: 537  
 IE: 8 | YTD: 56

#### Home Energy Assessments



Market Rate: 21 | YTD: 152

#### HEAT Loan Participation



Market Rate: 10 | YTD: 42

#### Heat Pumps Installed



Market Rate: -- | YTD: 42  
 IE: 2 | YTD: 8

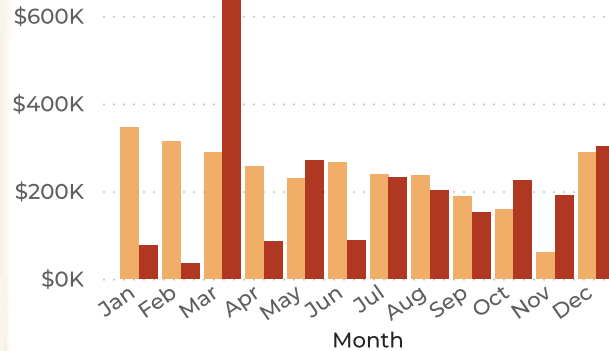
#### Homes Weatherized



Market Rate: 9 | YTD: 55  
 IE: -- | YTD: 16

### Incentives and EES Collected

● Sum of Incentives ● Sum of Res EES Collected



### Percent of Incentive Received November 2025

Residential: 60%  
 Income Eligible: 50%

### Savings and Usage

#### Total Incentives



Market Rate: \$194,763  
 YTD: \$1,750,127  
 IE: \$108,640 | YTD: \$756,138

#### Kilowatt Hours (kWh) Saved



Market Rate: 111,774  
 YTD: 267,508  
 IE: -10,150 | YTD: 43,066

#### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 25 | YTD: 235  
 IE: 15 | YTD: 87

#### MMBtu Saved



Market Rate: 114  
 YTD: 2,380  
 IE: 186 | YTD: 925

# Bourne Energy Efficiency Report

December 2025 | Non-Residential

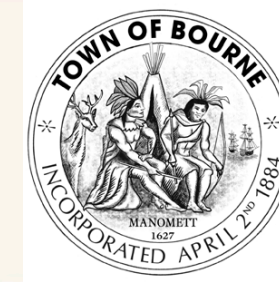


## Bourne at a Glance:

Total Non-Residential Customers: 300

Total Electricity Usage: 1,643,196 | YTD: 12,131,069

Total Energy Efficiency Surcharge (EES) Collected: \$235,810 | YTD: \$2,676,604



## Participation:

### Total Program Participation



Current Month: 3  
YTD: 35

### Business Energy Assessments



Current Month: 1  
YTD: 3

### Heat Pumps Installed



Current Month: --  
YTD: 2

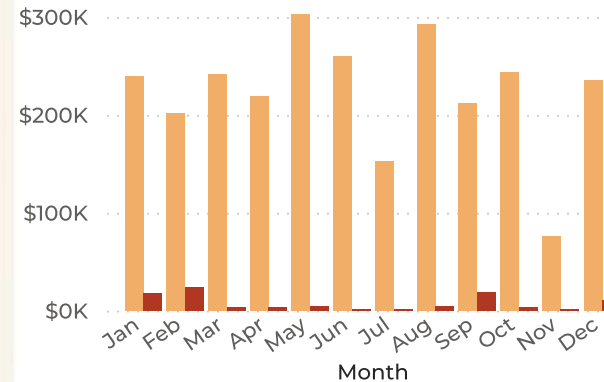
### Businesses Weatherized



Current Month: --  
YTD: 1

## Incentives and EES Collected

● Sum of Incentives ● Sum of CI EES Collected



## Percent of Incentive Received November 2025

Non-Residential

11%

## Savings and Usage

### Total Incentives



Current Month: \$10,830  
YTD: \$97,317

### Kilowatt Hours (kWh) Saved



Current Month: 14,787  
YTD: 103,638

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 2  
YTD: 18

### MMBtu Saved



Current Month: --  
YTD: 61



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- Total Program Participation includes customers who participated through the retail program
- Heat pump data reflects the number of households or businesses that received heat pumps

# Brewster Energy Efficiency Report

## December 2025 | Residential



### Brewster at a Glance:

Total Residential Customers: 2,249  
 Total Income Eligible (IE) Customers: 189  
 Total Electricity Usage: 1,751,411 | YTD: 19,981,059  
 Total Energy Efficiency Surcharge (EES) Collected: \$144,421 | YTD: \$2,238,177



### Participation:

#### Total Program Participation

Market Rate: 45 | YTD: 564  
 IE: 4 | YTD: 37

#### Home Energy Assessments

Market Rate: 13 | YTD: 126

#### HEAT Loan Participation

Market Rate: 7 | YTD: 50

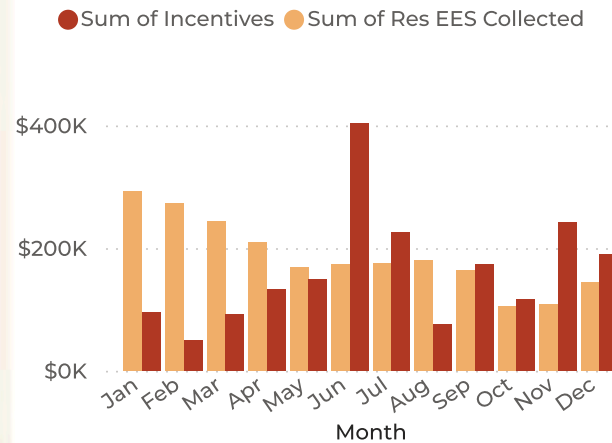
#### Heat Pumps Installed

Market Rate: 2 | YTD: 65  
 IE: 2 | YTD: 7

#### Homes Weatherized

Market Rate: 8 | YTD: 132  
 IE: 1 | YTD: 5

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 99%  
 Income Eligible: 70%

### Savings and Usage

#### Total Incentives

Market Rate: \$85,964  
 YTD: \$1,423,128  
 IE: \$103,937 | YTD: \$523,832

#### Kilowatt Hours (kWh) Saved

Market Rate: 21,956  
 YTD: 514,027  
 IE: 21,491 | YTD: 44,674

#### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 16 | YTD: 320  
 IE: 3 | YTD: 37

#### MMBtu Saved

Market Rate: 164  
 YTD: 3,078  
 IE: -- | YTD: 350

# Brewster Energy Efficiency Report

December 2025 | Non-Residential



## Brewster at a Glance:

Total Non-Residential Customers: 105

Total Electricity Usage: 316,072 | YTD: 4,133,794

Total Energy Efficiency Surcharge (EES) Collected: \$24,410 | YTD: \$483,283



## Participation:

### Total Program Participation



Current Month: 5  
YTD: 25

### Business Energy Assessments



Current Month: --  
YTD: 6

### Heat Pumps Installed



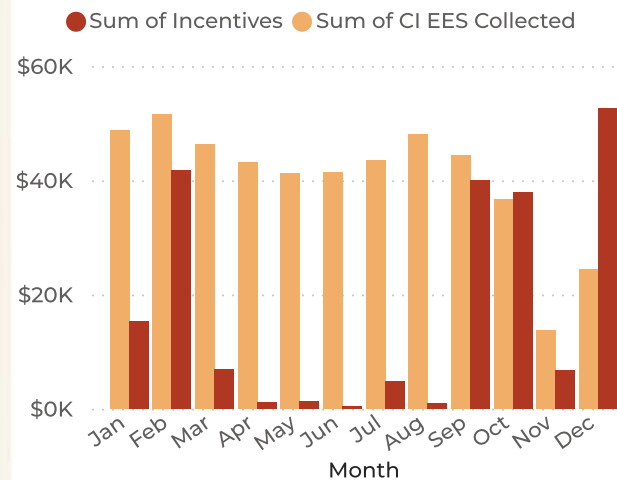
Current Month: --  
YTD: --

### Businesses Weatherized



Current Month: --  
YTD: 2

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

48%

## Savings and Usage

### Total Incentives



Current Month: \$52,664  
YTD: \$209,869

### Kilowatt Hours (kWh) Saved



Current Month: 44,530  
YTD: 172,256

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 6  
YTD: 26

### MMBtu Saved



Current Month: --  
YTD: 49



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# Chatham Energy Efficiency Report

December 2025 | Residential



## Chatham at a Glance:

Total Residential Customers: 1,611

Total Income Eligible (IE) Customers: 65

Total Electricity Usage: 1,198,819 | YTD: 15,952,465

Total Energy Efficiency Surcharge (EES) Collected: \$112,341 | YTD: \$2,045,761



## Participation:

### Total Program Participation



Market Rate: 28 | YTD: 330

IE: -- | YTD: 16

### Home Energy Assessments



Market Rate: 7 | YTD: 62

### HEAT Loan Participation



Market Rate: 5 | YTD: 14

### Heat Pumps Installed



Market Rate: 3 | YTD: 28

IE: -- | YTD: 3

### Homes Weatherized

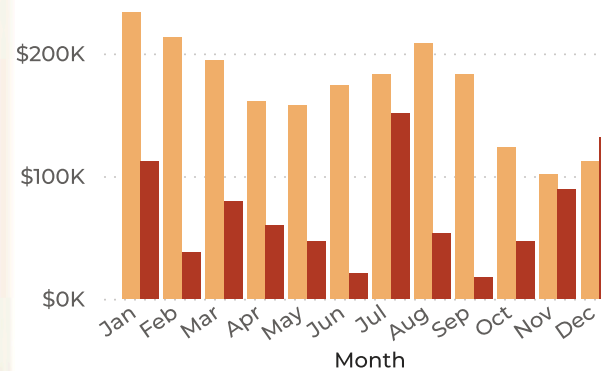


Market Rate: 3 | YTD: 33

IE: -- | YTD: 1

## Incentives and EES Collected

● Sum of Incentives ● Sum of Res EES Collected



## Percent of Incentive

### Received November 2025

Residential

68%

Income Eligible

51%

## Savings and Usage

### Total Incentives



Market Rate: \$131,998

YTD: \$607,277

IE: -- | YTD: \$239,855

### Kilowatt Hours (kWh) Saved



Market Rate: -18,944

YTD: 99,704

IE: -- | YTD: 13,185

### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 23 | YTD: 149

IE: 0 | YTD: 19

### MMBtu Saved



Market Rate: 324

YTD: 1,695

IE: -- | YTD: 191

# Chatham Energy Efficiency Report

December 2025 | Non-Residential



## Chatham at a Glance:

Total Non-Residential Customers: 146

Total Electricity Usage: 392,951 | YTD: 5,967,405

Total Energy Efficiency Surcharge (EES) Collected: \$30,035 | YTD: \$576,032



### Participation:

#### Total Program Participation



Current Month: 2  
YTD: 20

#### Business Energy Assessments



Current Month: --  
YTD: 2

#### Heat Pumps Installed



Current Month: --  
YTD: 1

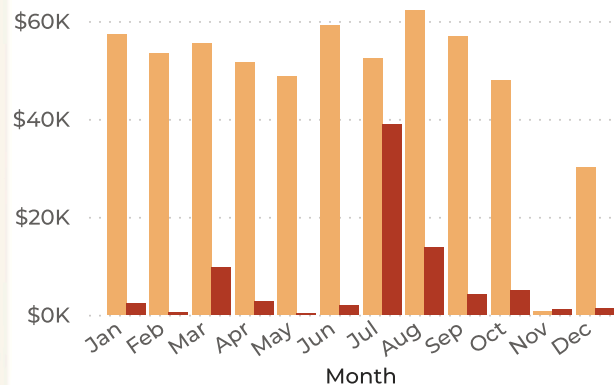
#### Businesses Weatherized



Current Month: --  
YTD: --

### Incentives and EES Collected

● Sum of Incentives ● Sum of CI EES Collected



### Percent of Incentive Received November 2025

Non-Residential

30%

### Savings and Usage

#### Total Incentives



Current Month: \$1,255  
YTD: \$81,855

#### Kilowatt Hours (kWh) Saved



Current Month: 3,247  
YTD: 31,846

#### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0  
YTD: 11

#### MMBtu Saved



Current Month: --  
YTD: 74



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- Total Program Participation includes customers who participated through the retail program
- Heat pump data reflects the number of households or businesses that received heat pumps

# Chilmark Energy Efficiency Report

## December 2025 | Residential



### Chilmark at a Glance:

Total Residential Customers: 382  
 Total Income Eligible (IE) Customers: 6  
 Total Electricity Usage: 397,675 | YTD: 4,493,419  
 Total Energy Efficiency Surcharge (EES) Collected: \$41,314 | YTD: \$638,900



### Participation:

#### Total Program Participation

Market Rate: 9 | YTD: 85  
 IE: -- | YTD: 5

#### Home Energy Assessments

Market Rate: 4 | YTD: 40

#### HEAT Loan Participation

Market Rate: 1 | YTD: 3

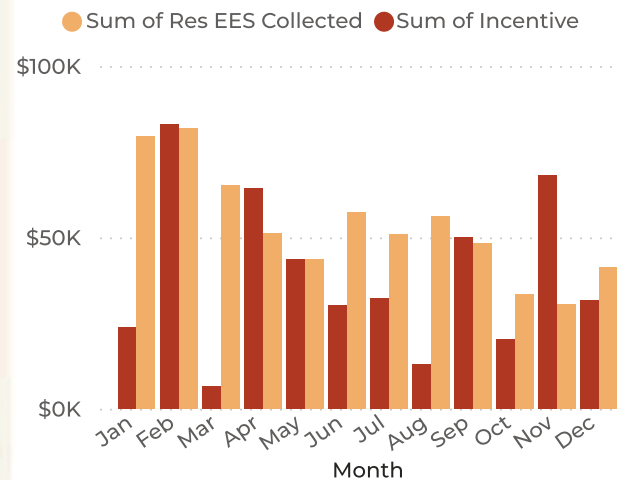
#### Heat Pumps Installed

Market Rate: 1 | YTD: 6  
 IE: -- | YTD: 3

#### Homes Weatherized

Market Rate: 1 | YTD: 17  
 IE: -- | YTD: --

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 248%  
 Income Eligible: 231%

### Savings and Usage

#### Total Incentives

Market Rate: \$31,596  
 YTD: \$314,902  
 IE: -- | YTD: \$151,937

#### Kilowatt Hours (kWh) Saved

Market Rate: -2,325  
 YTD: 27,120  
 IE: -- | YTD: 13,910

#### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 6 | YTD: 50  
 IE: 0 | YTD: 8

#### MMBtu Saved

Market Rate: 66  
 YTD: 543  
 IE: -- | YTD: 72

# Chilmark Energy Efficiency Report

December 2025 | Non-Residential



## Chilmark at a Glance:

Total Non-Residential Customers: 14

Total Electricity Usage: 27,320 | YTD: 599,823

Total Energy Efficiency Surcharge (EES) Collected: \$2,684 | YTD: \$61,301



## Participation:

### Total Program Participation



Current Month: --  
YTD: 6

### Business Energy Assessments



Current Month: --  
YTD: --

### Heat Pumps Installed



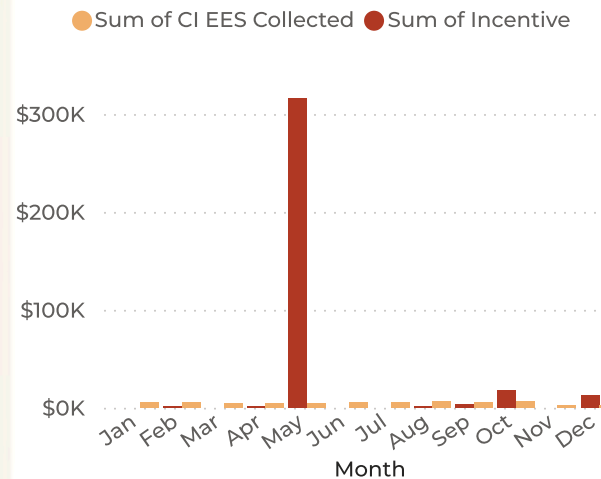
Current Month: --  
YTD: 1

### Businesses Weatherized



Current Month: --  
YTD: 1

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

875%

## Savings and Usage

### Total Incentives



Current Month: --  
YTD: \$338,495

### Kilowatt Hours (kWh) Saved



Current Month: --  
YTD: -1,480

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0  
YTD: 29

### MMBtu Saved



Current Month: --  
YTD: 356



## Additional Information

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- Total Program Participation includes customers who participated through the retail program
- Heat pump data reflects the number of households or businesses that received heat pumps

# Dennis Energy Efficiency Report

## December 2025 | Residential



### Dennis at a Glance:

Total Residential Customers: 3,548  
 Total Income Eligible (IE) Customers: 249  
 Total Electricity Usage: 2,053,083 | YTD: 25,689,828  
 Total Energy Efficiency Surcharge (EES) Collected: \$194,582 | YTD: \$3,278,924



### Participation:

#### Total Program Participation

Market Rate: 49 | YTD: 744  
 IE: 17 | YTD: 61

#### Home Energy Assessments

Market Rate: 9 | YTD: 149

#### HEAT Loan Participation

Market Rate: 8 | YTD: 64

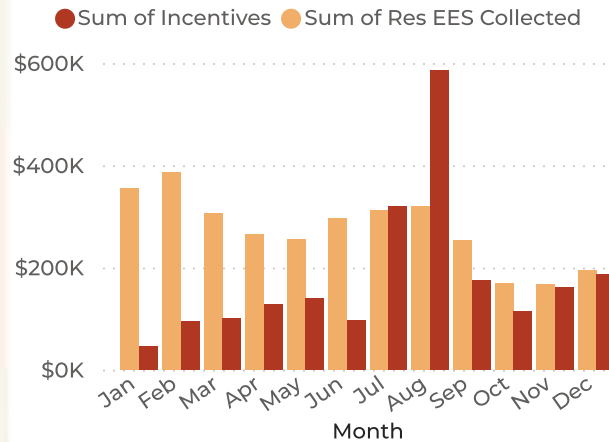
#### Heat Pumps Installed

Market Rate: -- | YTD: 52  
 IE: 2 | YTD: 7

#### Homes Weatherized

Market Rate: 8 | YTD: 78  
 IE: 1 | YTD: 4

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 64%  
 Income Eligible: 76%

### Savings and Usage

#### Total Incentives

Market Rate: \$91,241  
 YTD: \$1,328,506  
 IE: \$95,312 | YTD: \$819,394

#### Kilowatt Hours (kWh) Saved

Market Rate: 32,376  
 YTD: 214,671  
 IE: 17,213 | YTD: 78,896

#### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 18 | YTD: 235  
 IE: 2 | YTD: 58

#### MMBtu Saved

Market Rate: 136  
 YTD: 2,665  
 IE: -- | YTD: 546

# Dennis Energy Efficiency Report

December 2025 | Non-Residential



## Dennis at a Glance:

Total Non-Residential Customers: 264

Total Electricity Usage: 812,929 | YTD: 12,250,694

Total Energy Efficiency Surcharge (EES) Collected: \$44,944 | YTD: \$912,498



## Participation:

### Total Program Participation



Current Month: 2  
YTD: 43

### Business Energy Assessments



Current Month: --  
YTD: 10

### Heat Pumps Installed



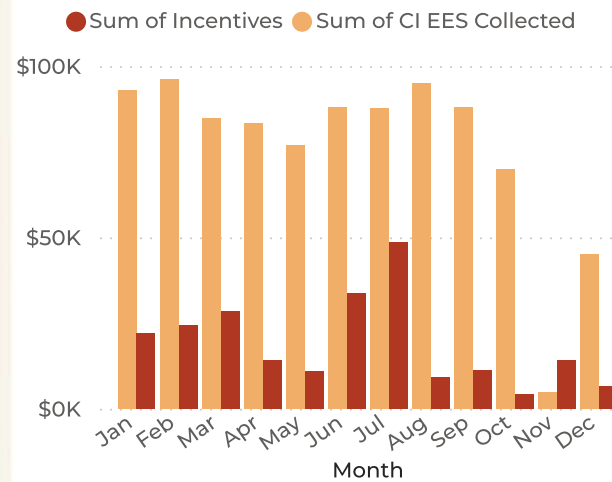
Current Month: 1  
YTD: 2

### Businesses Weatherized



Current Month: --  
YTD: 2

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

36%

## Savings and Usage

### Total Incentives



Current Month: \$6,700  
YTD: \$227,615

### Kilowatt Hours (kWh) Saved



Current Month: 3,755  
YTD: 144,549

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 2  
YTD: 19

### MMBtu Saved



Current Month: 4  
YTD: 4



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- Total Program Participation includes customers who participated through the retail program
- Heat pump data reflects the number of households or businesses that received heat pumps

# Eastham Energy Efficiency Report

## December 2025 | Residential



### Eastham at a Glance:

Total Residential Customers: 1,736  
 Total Income Eligible (IE) Customers: 91  
 Total Electricity Usage: 985,160 | YTD: 12,694,016  
 Total Energy Efficiency Surcharge (EES) Collected: \$77,715 | YTD: \$1,350,423



### Participation:

#### Total Program Participation

Market Rate: 40 | YTD: 342  
 IE: 2 | YTD: 35

#### Home Energy Assessments

Market Rate: 14 | YTD: 125

#### HEAT Loan Participation

Market Rate: 3 | YTD: 30

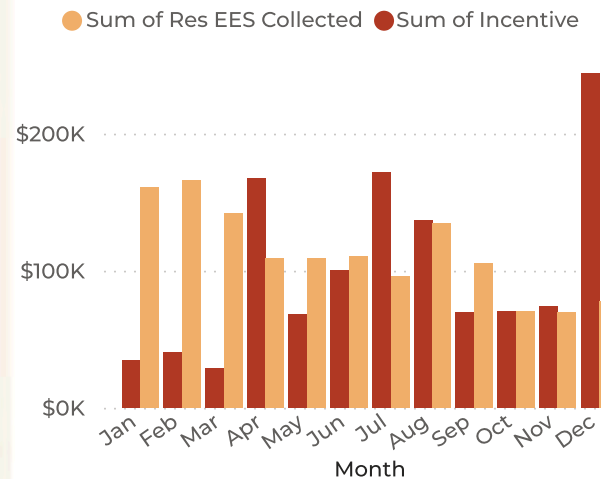
#### Heat Pumps Installed

Market Rate: 2 | YTD: 36  
 IE: 1 | YTD: 3

#### Homes Weatherized

Market Rate: 16 | YTD: 78  
 IE: -- | YTD: 8

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 115%  
 Income Eligible: 71%

### Savings and Usage

#### Total Incentives

Market Rate: \$103,992  
 YTD: \$834,074  
 IE: \$35,200 | YTD: \$266,894

#### Kilowatt Hours (kWh) Saved

Market Rate: 10,715  
 YTD: 145,063  
 IE: 4,598 | YTD: 55,614

#### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 24 | YTD: 202  
 IE: 2 | YTD: 28

#### MMBtu Saved

Market Rate: 257  
 YTD: 2,184  
 IE: -- | YTD: 19

# Eastham Energy Efficiency Report

December 2025 | Non-Residential



## Eastham at a Glance:

Total Non-Residential Customers: 80

Total Electricity Usage: 219,387 | YTD: 3,188,484

Total Energy Efficiency Surcharge (EES) Collected: \$15,492 | YTD: \$236,695



## Participation:

### Total Program Participation



Current Month: 1  
YTD: 8

### Business Energy Assessments



Current Month: --  
YTD: --

### Heat Pumps Installed



Current Month: --  
YTD: 1

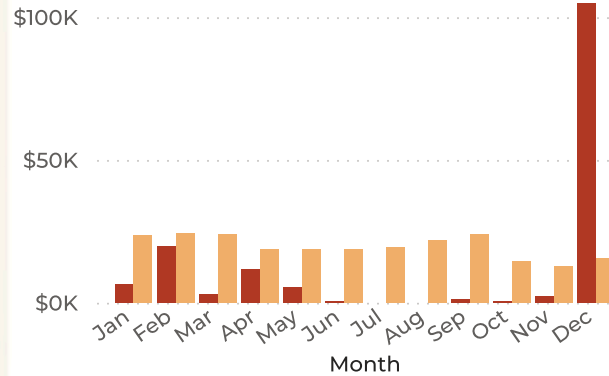
### Businesses Weatherized



Current Month: --  
YTD: 1

## Incentives and EES Collected

● Sum of CI EES Collected ● Sum of Incentive



## Percent of Incentive Received November 2025

Non-Residential

63%

## Savings and Usage

### Total Incentives



Current Month: \$104,856  
YTD: \$139,897

### Kilowatt Hours (kWh) Saved



Current Month: 305,785  
YTD: 326,341

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 39  
YTD: 42

### MMBtu Saved



Current Month: --  
YTD: 5



## Additional Information

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- Total Program Participation includes customers who participated through the retail program
- Heat pump data reflects the number of households or businesses that received heat pumps

# Edgartown Energy Efficiency Report

December 2025 | Residential



## Edgartown at a Glance:

Total Residential Customers: 1,137

Total Income Eligible (IE) Customers: 76

Total Electricity Usage: 1,908,197 | YTD: 16,214,993

Total Energy Efficiency Surcharge (EES) Collected: \$214,162 | YTD: \$2,446,284



## Participation:

### Total Program Participation



Market Rate: 15 | YTD: 212  
IE: 2 | YTD: 29

### Home Energy Assessments



Market Rate: 5 | YTD: 83

### HEAT Loan Participation



Market Rate: 4 | YTD: 11

### Heat Pumps Installed



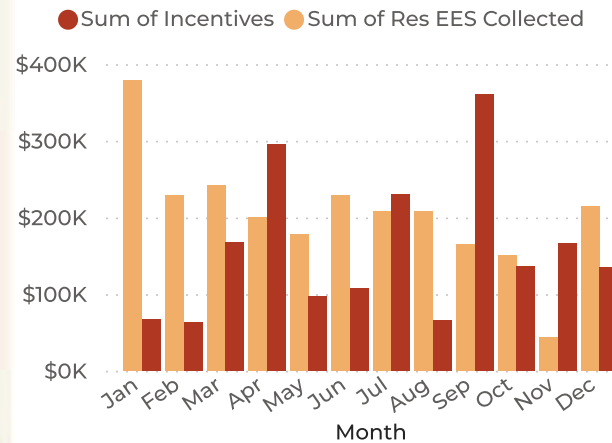
Market Rate: 1 | YTD: 44  
IE: 1 | YTD: 12

### Homes Weatherized



Market Rate: 4 | YTD: 48  
IE: -- | YTD: 5

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Residential

536%

Income Eligible

291%

## Savings and Usage

### Total Incentives



Market Rate: \$85,523  
YTD: \$3,192,309  
IE: \$50,112 | YTD: \$901,288

### Kilowatt Hours (kWh) Saved



Market Rate: 11,710  
YTD: 36,578  
IE: -3,246 | YTD: -13,754

### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 9 | YTD: 185  
IE: 4 | YTD: 67

### MMBtu Saved



Market Rate: 75  
YTD: 2,469  
IE: 48 | YTD: 860

# Edgartown Energy Efficiency Report

December 2025 | Non-Residential



## Edgartown at a Glance:

Total Non-Residential Customers: 129  
Total Electricity Usage: 434,531 | YTD: 4,937,434  
Total Energy Efficiency Surcharge (EES) Collected: \$38,121 | YTD: \$573,429



## Participation:

### Total Program Participation

Current Month: 1  
YTD: 23

### Business Energy Assessments

Current Month: --  
YTD: --

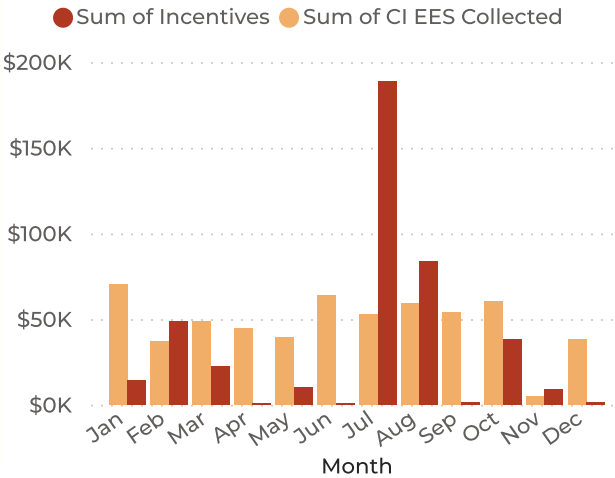
### Heat Pumps Installed

Current Month: --  
YTD: 4

### Businesses Weatherized

Current Month: --  
YTD: --

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential  
230%

## Savings and Usage

### Total Incentives

Current Month: \$1,450  
YTD: \$417,642

### Kilowatt Hours (kWh) Saved

Current Month: 1,171  
YTD: 30,050

### CO<sub>2</sub> Emissions Avoided (Tons)

Current Month: 0.00  
YTD: 67.03

### MMBtu Saved

Current Month: --  
YTD: 800



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- Heat pump data reflects the number of households or businesses that received heat pumps

# Falmouth Energy Efficiency Report

## December 2025 | Residential




### Falmouth at a Glance:

Total Residential Customers: 5,810  
 Total Income Eligible (IE) Customers: 395  
 Total Electricity Usage: 6,005,865 | YTD: 65,590,366  
 Total Energy Efficiency Surcharge (EES) Collected: \$450,214 | YTD: \$5,170,130




### Participation:

#### Total Program Participation

 Market Rate: 154 | YTD: 1,315  
 IE: 12 | YTD: 130

#### Home Energy Assessments

 Market Rate: 38 | YTD: 256

#### HEAT Loan Participation

 Market Rate: 15 | YTD: 78

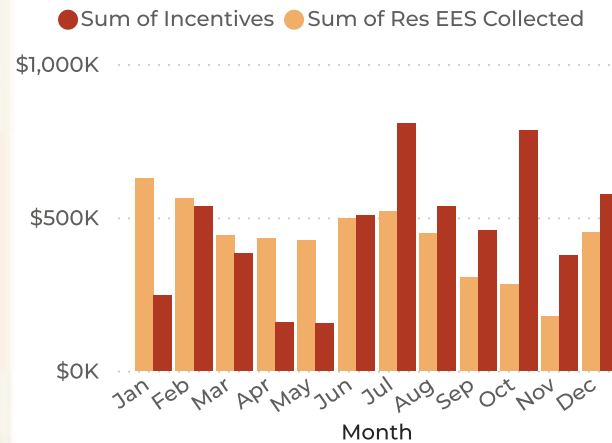
#### Heat Pumps Installed

 Market Rate: 2 | YTD: 79  
 IE: 4 | YTD: 26

#### Homes Weatherized

 Market Rate: 21 | YTD: 130  
 IE: 1 | YTD: 24

### Incentives and EES Collected




### Percent of Incentive Received November 2025


Residential  
 53%  
 Income Eligible  
 128%

### Savings and Usage

#### Total Incentives

 Market Rate: \$330,583  
 YTD: \$2,447,485  
 IE: \$245,098 | YTD: \$3,080,085


#### Kilowatt Hours (kWh) Saved

 Market Rate: 16,381  
 YTD: 470,840  
 IE: -8,015 | YTD: -134,264

#### CO<sub>2</sub> Emissions Avoided (Tons)

 Market Rate: 71 | YTD: 514  
 IE: 26 | YTD: 301

#### MMBtu Saved

 Market Rate: 624  
 YTD: 5,790  
 IE: 267 | YTD: 3,532

# Falmouth Energy Efficiency Report

December 2025 | Non-Residential



## Falmouth at a Glance:

Total Non-Residential Customers: 428

Total Electricity Usage: 4,300,071 | YTD: 51,344,663

Total Energy Efficiency Surcharge (EES) Collected: \$250,664 | YTD: \$3,205,606



## Participation:

### Total Program Participation



Current Month: 10  
YTD: 77

### Business Energy Assessments



Current Month: 1  
YTD: 18

### Heat Pumps Installed



Current Month: --  
YTD: 4

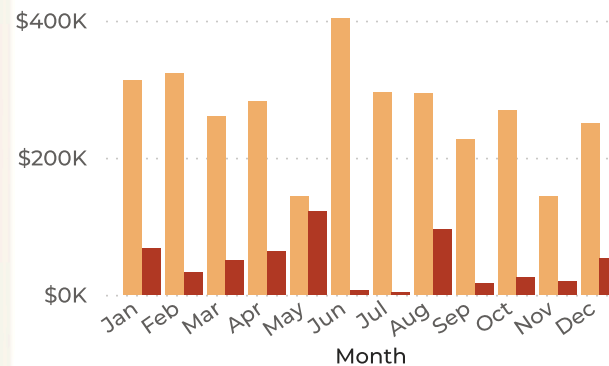
### Businesses Weatherized



Current Month: 1  
YTD: 6

## Incentives and EES Collected

● Sum of Incentives ● Sum of CI EES Collected



## Percent of Incentive Received November 2025

Non-Residential

39%

## Savings and Usage

### Total Incentives



Current Month: \$52,556  
YTD: \$556,113

### Kilowatt Hours (kWh) Saved



Current Month: 103,885  
YTD: 513,314

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 13  
YTD: 100

### MMBtu Saved



Current Month: --  
YTD: 430



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# Harwich Energy Efficiency Report

## December 2025 | Residential



### Harwich at a Glance:

Total Residential Customers: 2,681  
 Total Income Eligible (IE) Customers: 225  
 Total Electricity Usage: 2,021,225 | YTD: 23,821,326  
 Total Energy Efficiency Surcharge (EES) Collected: \$164,759 | YTD: \$2,632,111



### Participation:

#### Total Program Participation



Market Rate: 57 | YTD: 490  
 IE: 7 | YTD: 75

#### Home Energy Assessments



Market Rate: 16 | YTD: 109

#### HEAT Loan Participation



Market Rate: 7 | YTD: 40

#### Heat Pumps Installed



Market Rate: 3 | YTD: 26  
 IE: -- | YTD: 11

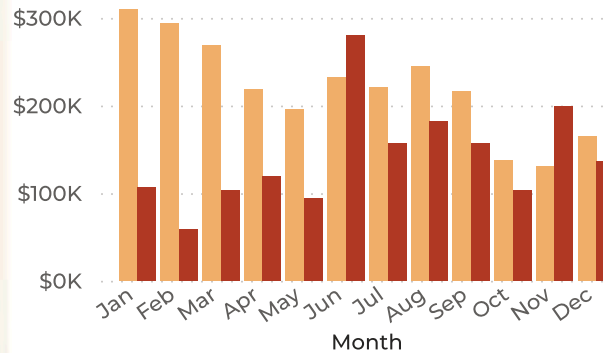
#### Homes Weatherized



Market Rate: 8 | YTD: 55  
 IE: -- | YTD: 13

### Incentives and EES Collected

● Sum of Incentives ● Sum of Res EES Collected



### Percent of Incentive

#### Received November 2025

Residential

47%

Income Eligible

92%

### Savings and Usage

#### Total Incentives



Market Rate: \$130,141  
 YTD: \$840,563  
 IE: \$6,739 | YTD: \$855,730

#### Kilowatt Hours (kWh) Saved



Market Rate: -1,217  
 YTD: 191,984  
 IE: 2,259 | YTD: 18,753

#### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 33 | YTD: 167  
 IE: 2 | YTD: 85

#### MMBtu Saved



Market Rate: 351  
 YTD: 1,753  
 IE: -- | YTD: 920

# Harwich Energy Efficiency Report

December 2025 | Non-Residential



## Harwich at a Glance:

Total Non-Residential Customers: 166

Total Electricity Usage: 929,128 | YTD: 12,324,950

Total Energy Efficiency Surcharge (EES) Collected: \$50,110 | YTD: \$825,818



## Participation:

### Total Program Participation



Current Month: 6  
YTD: 27

### Business Energy Assessments



Current Month: 2  
YTD: 5

### Heat Pumps Installed



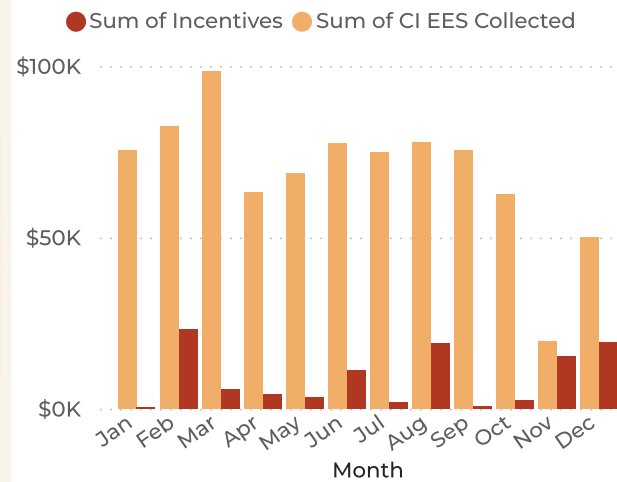
Current Month: --  
YTD: 1

### Businesses Weatherized



Current Month: --  
YTD: 2

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

20%

## Savings and Usage

### Total Incentives



Current Month: \$19,307  
YTD: \$107,189

### Kilowatt Hours (kWh) Saved



Current Month: 23,709  
YTD: 122,992

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 3  
YTD: 16

### MMBtu Saved



Current Month: --  
YTD: --



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- Total Program Participation includes customers who participated through the retail program
- Heat pump data reflects the number of households or businesses that received heat pumps

# Mashpee Energy Efficiency Report

## December 2025 | Residential



### Mashpee at a Glance:

Total Residential Customers: 2,414  
 Total Income Eligible (IE) Customers: 331  
 Total Electricity Usage: 2,018,372 | YTD: 23,810,218  
 Total Energy Efficiency Surcharge (EES) Collected: \$199,263 | YTD: \$3,176,414



### Participation:

#### Total Program Participation



Market Rate: 42 | YTD: 514  
 IE: 7 | YTD: 80

#### Home Energy Assessments



Market Rate: 7 | YTD: 59

#### HEAT Loan Participation



Market Rate: 9 | YTD: 51

#### Heat Pumps Installed



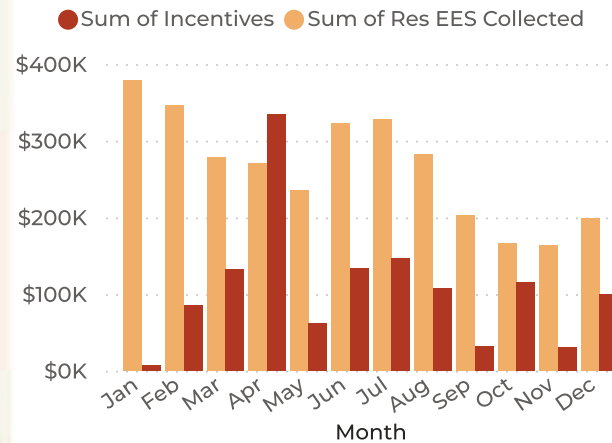
Market Rate: -- | YTD: 20  
 IE: -- | YTD: 6

#### Homes Weatherized



Market Rate: 13 | YTD: 33  
 IE: 1 | YTD: 7

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 34%  
 Income Eligible: 56%

### Savings and Usage

#### Total Incentives



Market Rate: \$95,056  
 YTD: \$693,602  
 IE: \$5,001 | YTD: \$593,976

#### Kilowatt Hours (kWh) Saved



Market Rate: -4,165  
 YTD: 220,703  
 IE: 3,439 | YTD: 87,724

#### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 12 | YTD: 118  
 IE: 0.00 | YTD: 34

#### MMBtu Saved



Market Rate: 163  
 YTD: 1,062  
 IE: -- | YTD: 266

# Mashpee Energy Efficiency Report

December 2025 | Non-Residential



## Mashpee at a Glance:

Total Non-Residential Customers: 192

Total Electricity Usage: 867,802 | YTD: 13,071,380

Total Energy Efficiency Surcharge (EES) Collected: \$57,268 | YTD: \$1,017,244



## Participation:

### Total Program Participation



Current Month: 3  
YTD: 34

### Business Energy Assessments



Current Month: 1  
YTD: 6

### Heat Pumps Installed



Current Month: --  
YTD: --

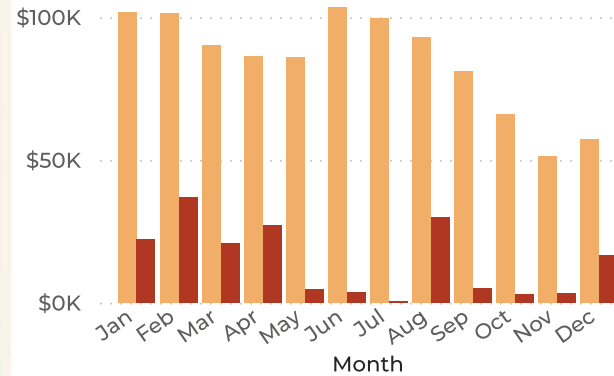
### Businesses Weatherized



Current Month: --  
YTD: --

## Incentives and EES Collected

● Sum of Incentives ● Sum of CI EES Collected



## Percent of Incentive Received November 2025

Non-Residential

28%

## Savings and Usage

### Total Incentives



Current Month: \$16,514  
YTD: \$173,881

### Kilowatt Hours (kWh) Saved



Current Month: 16,723  
YTD: 133,887

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 2  
YTD: 18

### MMBtu Saved



Current Month: --  
YTD: 1



## Additional Information

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# Oak Bluffs Energy Efficiency Report

December 2025 | Residential



## Oak Bluffs at a Glance:

Total Residential Customers: 1,015  
 Total Income Eligible (IE) Customers: 53  
 Total Electricity Usage: 1,182,759 | YTD: 12,650,698  
 Total Energy Efficiency Surcharge (EES) Collected: \$108,700 | YTD: \$1,565,455



## Participation:

### Total Program Participation

Market Rate: 38 | YTD: 279  
 IE: -- | YTD: 5

### Home Energy Assessments

Market Rate: 18 | YTD: 142

### HEAT Loan Participation

Market Rate: -- | YTD: 5

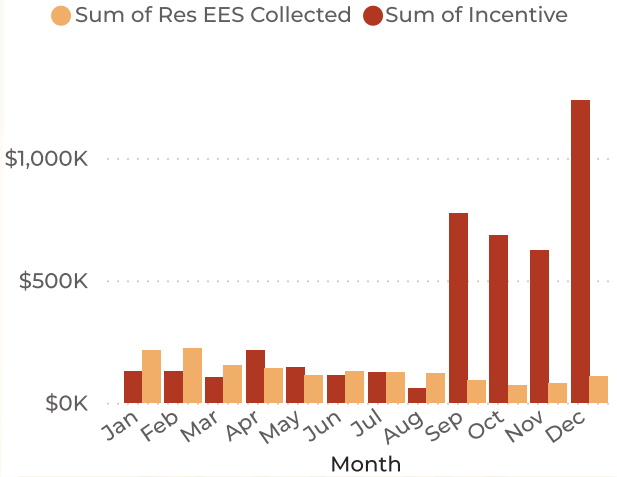
### Heat Pumps Installed

Market Rate: 3 | YTD: 32  
 IE: -- | YTD: --

### Homes Weatherized

Market Rate: 6 | YTD: 53  
 IE: 1 | YTD: 8

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Residential: 166%  
 Income Eligible: 940%

## Savings and Usage

### Total Incentives

Market Rate: \$205,362  
 YTD: \$1,098,886  
 IE: \$1,031,373 | YTD: \$3,235,293

### Kilowatt Hours (kWh) Saved

Market Rate: 485  
 YTD: 29,756  
 IE: -46,467 | YTD: -48,182

### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 13 | YTD: 154  
 IE: 37 | YTD: 158

### MMBtu Saved

Market Rate: 161  
 YTD: 1,929  
 IE: 747 | YTD: 2,138

# Oak Bluffs Energy Efficiency Report

December 2025 | Non-Residential



## Oak Bluffs at a Glance:

Total Non-Residential Customers: 85

Total Electricity Usage: 628,816 | YTD: 8,741,992

Total Energy Efficiency Surcharge (EES) Collected: \$29,253 | YTD: \$501,254



## Participation:

### Total Program Participation



Current Month: 3  
YTD: 12

### Business Energy Assessments



Current Month: --  
YTD: 3

### Heat Pumps Installed



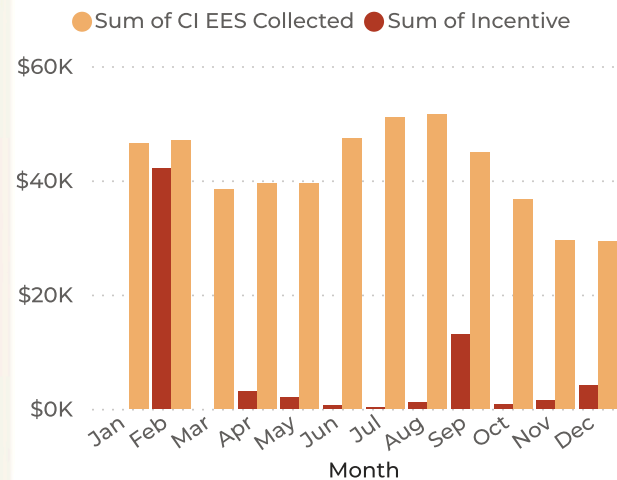
Current Month: --  
YTD: --

### Businesses Weatherized



Current Month: --  
YTD: 1

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

34%

## Savings and Usage

### Total Incentives



Current Month: \$4,063  
YTD: \$68,638

### Kilowatt Hours (kWh) Saved



Current Month: 3,522  
YTD: 24,666

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0.30  
YTD: 8

### MMBtu Saved



Current Month: --  
YTD: 60



## Additional Information

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# Orleans Energy Efficiency Report

## December 2025 | Residential



### Orleans at a Glance:

Total Residential Customers: 1,444  
 Total Income Eligible (IE) Customers: 97  
 Total Electricity Usage: 1,103,777 | YTD: 14,248,133  
 Total Energy Efficiency Surcharge (EES) Collected: \$93,405 | YTD: \$1,585,887



### Participation:

#### Total Program Participation

Market Rate: 41 | YTD: 331  
 IE: 1 | YTD: 21

#### Home Energy Assessments

Market Rate: 7 | YTD: 100

#### HEAT Loan Participation

Market Rate: 6 | YTD: 19

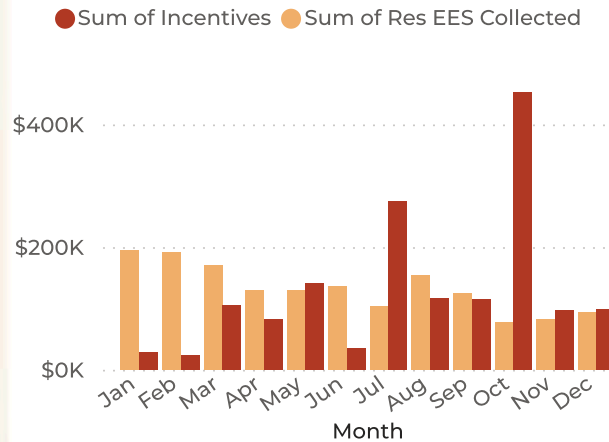
#### Heat Pumps Installed

Market Rate: 1 | YTD: 31  
 IE: -- | YTD: 6

#### Homes Weatherized

Market Rate: 6 | YTD: 37  
 IE: -- | YTD: 2

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 138%  
 Income Eligible: 86%

### Savings and Usage

#### Total Incentives

Market Rate: \$97,696  
 YTD: \$1,189,271  
 IE: \$251 | YTD: \$385,632

#### Kilowatt Hours (kWh) Saved

Market Rate: -46,092  
 YTD: -73,602  
 IE: 164 | YTD: -11,531

#### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 18 | YTD: 179  
 IE: 2 | YTD: 46

#### MMBtu Saved

Market Rate: 239  
 YTD: 2,453  
 IE: -- | YTD: 525

# Orleans Energy Efficiency Report

December 2025 | Non-Residential



## Orleans at a Glance:

Total Non-Residential Customers: 174

Total Electricity Usage: 615,813 | YTD: 8,281,880

Total Energy Efficiency Surcharge (EES) Collected: \$43,518 | YTD: \$694,628



## Participation:

### Total Program Participation



Current Month: 6  
YTD: 41

### Business Energy Assessments



Current Month: --  
YTD: 12

### Heat Pumps Installed



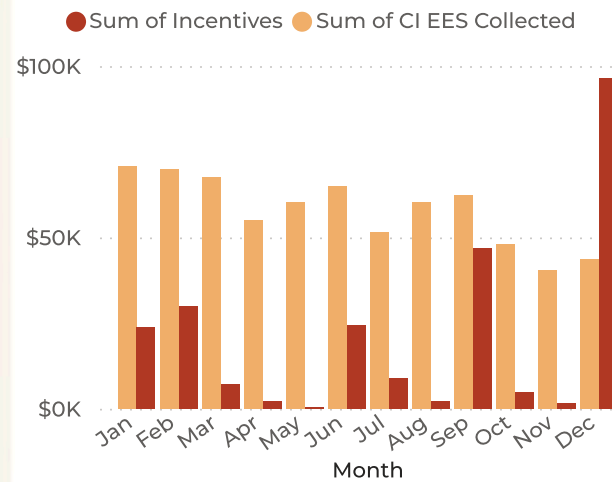
Current Month: --  
YTD: 4

### Businesses Weatherized



Current Month: 1  
YTD: 4

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

94%

## Savings and Usage

### Total Incentives



Current Month: \$96,522  
YTD: \$248,510

### Kilowatt Hours (kWh) Saved



Current Month: 132,163  
YTD: 247,820

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 17  
YTD: 40

### MMBtu Saved



Current Month: --  
YTD: 108



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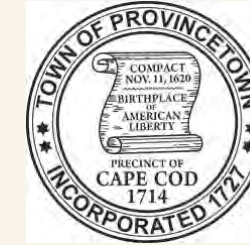
# Provincetown Energy Efficiency Report

## December 2025 | Residential



### Provincetown at a Glance:

Total Residential Customers: 1,008  
 Total Income Eligible (IE) Customers: 56  
 Total Electricity Usage: 606,538 | YTD: 7,233,377  
 Total Energy Efficiency Surcharge (EES) Collected: \$65,136 | YTD: \$1,009,088



### Participation:

#### Total Program Participation

Market Rate: 24 | YTD: 198  
 IE: 2 | YTD: 15

#### Home Energy Assessments

Market Rate: 2 | YTD: 68

#### HEAT Loan Participation

Market Rate: 4 | YTD: 10

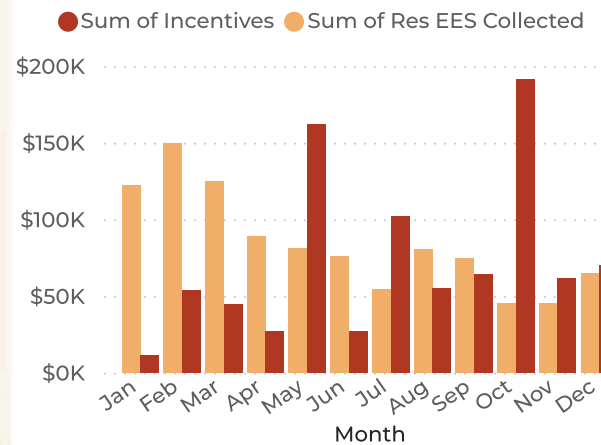
#### Heat Pumps Installed

Market Rate: 8 | YTD: 45  
 IE: 2 | YTD: 3

#### Homes Weatherized

Market Rate: 2 | YTD: 17  
 IE: -- | YTD: 3

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 150%  
 Income Eligible: 100%

### Savings and Usage

#### Total Incentives

Market Rate: \$69,884  
 YTD: \$645,738  
 IE: \$260 | YTD: \$224,860

#### Kilowatt Hours (kWh) Saved

Market Rate: 12,630  
 YTD: 17,115  
 IE: -- | YTD: 18,331

#### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 7 | YTD: 155  
 IE: 0.09 | YTD: 17

#### MMBtu Saved

Market Rate: 112  
 YTD: 1,960  
 IE: -- | YTD: 174

# Provincetown Energy Efficiency Report

December 2025 | Non-Residential

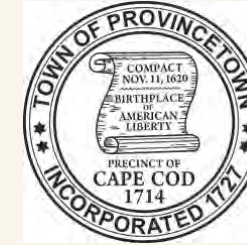


## Provincetown at a Glance:

Total Non-Residential Customers: 159

Total Electricity Usage: 637,088 | YTD: 9,274,634

Total Energy Efficiency Surcharge (EES) Collected: \$37,248 | YTD: \$628,082



## Participation:

### Total Program Participation



Current Month: 1  
YTD: 19

### Business Energy Assessments



Current Month: --  
YTD: 1

### Heat Pumps Installed



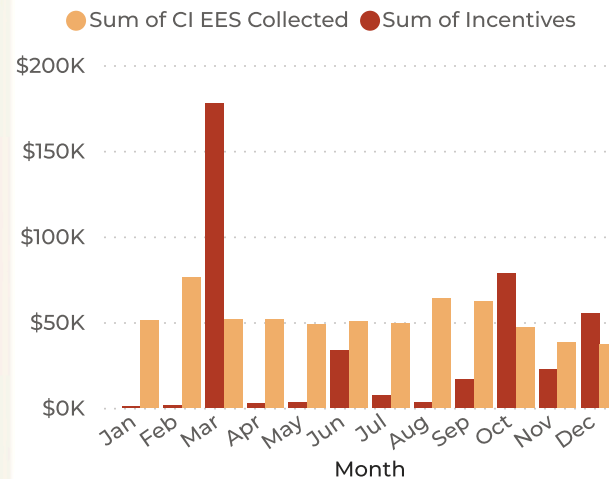
Current Month: --  
YTD: 6

### Businesses Weatherized



Current Month: --  
YTD: 1

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

304%

## Savings and Usage

### Total Incentives



Current Month: \$55,070  
YTD: \$400,958

### Kilowatt Hours (kWh) Saved



Current Month: -9,894  
YTD: 77,793

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0.00  
YTD: 35

### MMBtu Saved



Current Month: 141  
YTD: 412



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# Sandwich Energy Efficiency Report

## December 2025 | Residential



### Sandwich at a Glance:

Total Residential Customers: 2,885  
 Total Income Eligible (IE) Customers: 213  
 Total Electricity Usage: 3,596,287 | YTD: 38,866,760  
 Total Energy Efficiency Surcharge (EES) Collected: \$212,648 | YTD: \$2,987,009



### Participation:

#### Total Program Participation

Market Rate: 77 | YTD: 684  
 IE: 7 | YTD: 67

#### Home Energy Assessments

Market Rate: 25 | YTD: 198

#### HEAT Loan Participation

Market Rate: 5 | YTD: 51

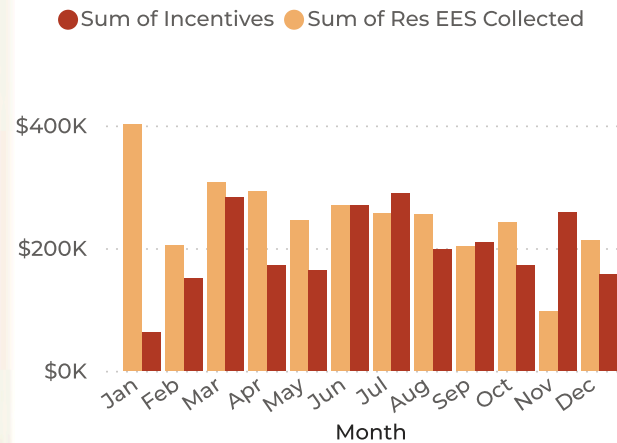
#### Heat Pumps Installed

Market Rate: 3 | YTD: 63  
 IE: 2 | YTD: 12

#### Homes Weatherized

Market Rate: 6 | YTD: 71  
 IE: -- | YTD: 17

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential: 44%  
 Income Eligible: 68%

### Savings and Usage

#### Total Incentives

Market Rate: \$96,570  
 YTD: \$1,322,754  
 IE: \$60,737 | YTD: \$1,066,663

#### Kilowatt Hours (kWh) Saved

Market Rate: -9,082  
 YTD: 35,831  
 IE: -3,596 | YTD: 63

#### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 27 | YTD: 350  
 IE: 13 | YTD: 111

#### MMBtu Saved

Market Rate: 227  
 YTD: 4,199  
 IE: 76 | YTD: 1,198

# Sandwich Energy Efficiency Report

December 2025 | Non-Residential



## Sandwich at a Glance:

Total Non-Residential Customers: 196

Total Electricity Usage: 939,200 | YTD: 11,782,802

Total Energy Efficiency Surcharge (EES) Collected: \$73,527 | YTD: \$1,142,969



## Participation:

### Total Program Participation



Current Month: 1  
YTD: 31

### Business Energy Assessments



Current Month: --  
YTD: 9

### Heat Pumps Installed



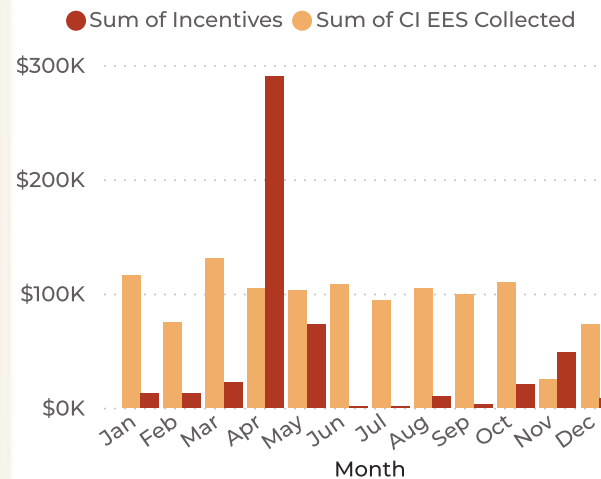
Current Month: --  
YTD: 2

### Businesses Weatherized



Current Month: --  
YTD: 2

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

54%

## Savings and Usage

### Total Incentives



Current Month: \$8,192  
YTD: \$502,844

### Kilowatt Hours (kWh) Saved



Current Month: --  
YTD: 141,018

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0.00  
YTD: 1

### MMBtu Saved



Current Month: --  
YTD: 564



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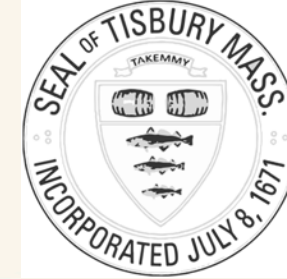
# Tisbury Energy Efficiency Report

## December 2025 | Residential



### Tisbury at a Glance:

Total Residential Customers: 842  
 Total Income Eligible (IE) Customers: 92  
 Total Electricity Usage: 974,749 | YTD: 10,722,203  
 Total Energy Efficiency Surcharge (EES) Collected: \$84,137 | YTD: \$1,267,638



### Participation:

#### Total Program Participation

 Market Rate: 30 | YTD: 232  
 IE: 1 | YTD: 4


#### Home Energy Assessments

 Market Rate: 12 | YTD: 104


#### HEAT Loan Participation

 Market Rate: 4 | YTD: 7

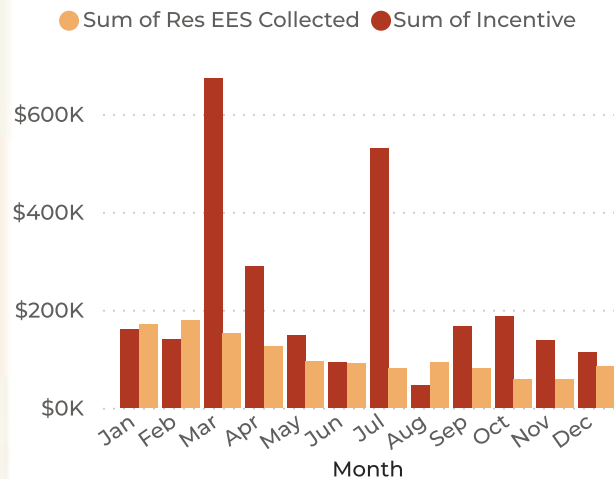
#### Heat Pumps Installed

 Market Rate: 1 | YTD: 28  
 IE: -- | YTD: 26

#### Homes Weatherized

 Market Rate: 11 | YTD: 54  
 IE: -- | YTD: 2

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential  
 180%  
 Income Eligible  
 546%

### Savings and Usage

#### Total Incentives

 Market Rate: \$112,522  
 YTD: \$1,043,282  
 IE: \$240 | YTD: \$1,639,583


#### Kilowatt Hours (kWh) Saved

 Market Rate: 3,416  
 YTD: -22,568  
 IE: -- | YTD: -9,421

#### CO<sub>2</sub> Emissions Avoided (Tons)

 Market Rate: 13 | YTD: 140  
 IE: 1 | YTD: 111

#### MMBtu Saved

 Market Rate: 119  
 YTD: 2,051  
 IE: -- | YTD: 1,389

# Tisbury Energy Efficiency Report

December 2025 | Non-Residential

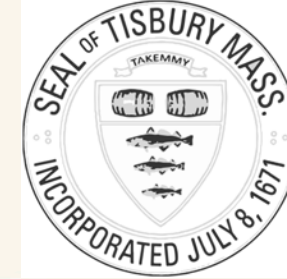


## Tisbury at a Glance:

Total Non-Residential Customers: 135

Total Electricity Usage: 501,367 | YTD: 6,421,098

Total Energy Efficiency Surcharge (EES) Collected: \$25,923 | YTD: \$437,766



## Participation:

### Total Program Participation



Current Month: 1  
YTD: 11

### Business Energy Assessments



Current Month: --  
YTD: 2

### Heat Pumps Installed



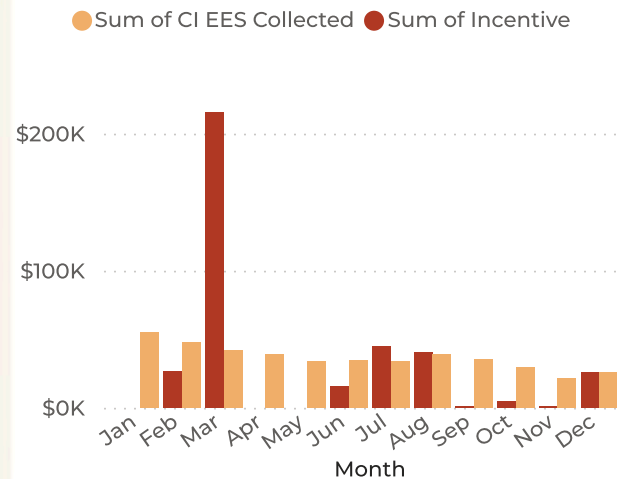
Current Month: --  
YTD: 4

### Businesses Weatherized



Current Month: --  
YTD: 1

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

198%

## Savings and Usage

### Total Incentives



Current Month: \$275  
YTD: \$349,607

### Kilowatt Hours (kWh) Saved



Current Month: -9,534  
YTD: -49,082

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: -1  
YTD: 57

### MMBtu Saved



Current Month: --  
YTD: 728



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# Truro Energy Efficiency Report

## December 2025 | Residential



### Truro at a Glance:

Total Residential Customers: 917  
 Total Income Eligible (IE) Customers: 49  
 Total Electricity Usage: 658,783 | YTD: 8,153,852  
 Total Energy Efficiency Surcharge (EES) Collected: \$47,718 | YTD: \$793,536



### Participation:

#### Total Program Participation

Market Rate: 22 | YTD: 195  
 IE: 1 | YTD: 17

#### Home Energy Assessments

Market Rate: 6 | YTD: 95

#### HEAT Loan Participation

Market Rate: 3 | YTD: 13

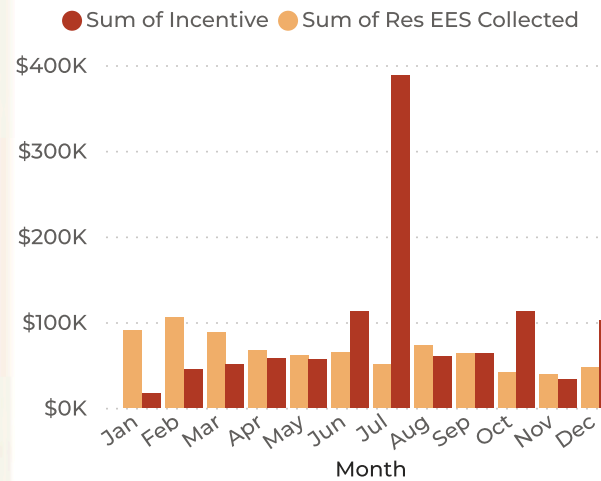
#### Heat Pumps Installed

Market Rate: 1 | YTD: 36  
 IE: 1 | YTD: 8

#### Homes Weatherized

Market Rate: 6 | YTD: 42  
 IE: -- | YTD: 3

### Incentives and EES Collected



### Percent of Incentive Received November 2025

Residential  
 233%  
 Income Eligible  
 271%

### Savings and Usage

#### Total Incentives

Market Rate: \$75,617  
 YTD: \$684,329  
 IE: \$26,048 | YTD: \$412,842

#### Kilowatt Hours (kWh) Saved

Market Rate: -429  
 YTD: 10,954  
 IE: -2,495 | YTD: -6,145

#### CO<sub>2</sub> Emissions Avoided (Tons)

Market Rate: 9 | YTD: 159  
 IE: 1 | YTD: 45

#### MMBtu Saved

Market Rate: 90  
 YTD: 2,036  
 IE: 41 | YTD: 554

# Truro Energy Efficiency Report

December 2025 | Non-Residential



## Truro at a Glance:

Total Non-Residential Customers: 58

Total Electricity Usage: 60,480 | YTD: 1,042,242

Total Energy Efficiency Surcharge (EES) Collected: \$8,943 | YTD: \$173,450



## Participation:

### Total Program Participation



Current Month: 1  
YTD: 10

### Business Energy Assessments



Current Month: 1  
YTD: 4

### Heat Pumps Installed



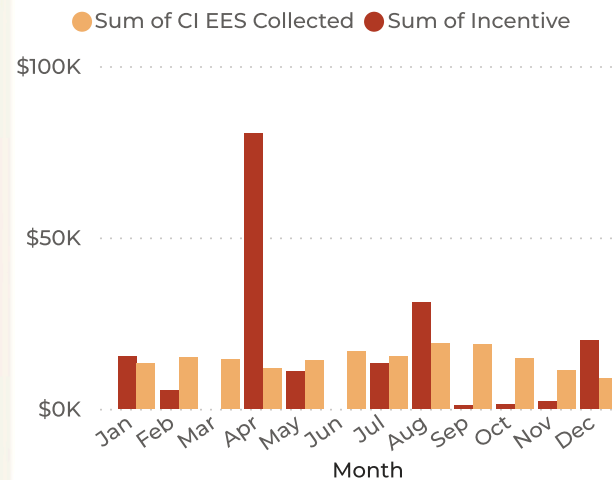
Current Month: 1  
YTD: 2

### Businesses Weatherized



Current Month: --  
YTD: 2

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

202%

## Savings and Usage

### Total Incentives



Current Month: \$19,862  
YTD: \$180,563

### Kilowatt Hours (kWh) Saved



Current Month: 6,258  
YTD: 24,533

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 1  
YTD: 26

### MMBtu Saved



Current Month: --  
YTD: 268



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# Wellfleet Energy Efficiency Report

## December 2025 | Residential



### Wellfleet at a Glance:

Total Residential Customers: 1,264  
 Total Income Eligible (IE) Customers: 82  
 Total Electricity Usage: 826,569 | YTD: 10,214,900  
 Total Energy Efficiency Surcharge (EES) Collected: \$55,010 | YTD: \$930,033



### Participation:

#### Total Program Participation



Market Rate: 43 | YTD: 275  
 IE: 3 | YTD: 20

#### Home Energy Assessments



Market Rate: 17 | YTD: 154

#### HEAT Loan Participation



Market Rate: 3 | YTD: 20

#### Heat Pumps Installed



Market Rate: 4 | YTD: 44  
 IE: 2 | YTD: 5

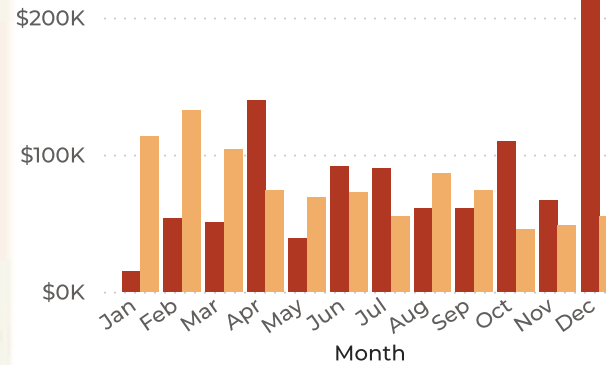
#### Homes Weatherized



Market Rate: 8 | YTD: 52  
 IE: -- | YTD: 1

### Incentives and EES Collected

● Sum of Res EES Collected ● Sum of Incentive



### Percent of Incentive

#### Received November 2025

Residential

196%

Income Eligible

99%

### Savings and Usage

#### Total Incentives



Market Rate: \$132,361  
 YTD: \$790,230  
 IE: \$88,588 | YTD: \$207,901

#### Kilowatt Hours (kWh) Saved



Market Rate: -26,262  
 YTD: -52,186  
 IE: 13,137 | YTD: 4,786

#### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 31 | YTD: 196  
 IE: 7 | YTD: 22

#### MMBtu Saved



Market Rate: 395  
 YTD: 2,583  
 IE: 30 | YTD: 227

# Wellfleet Energy Efficiency Report

December 2025 | Non-Residential



## Wellfleet at a Glance:

Total Non-Residential Customers: 78

Total Electricity Usage: 164,528 | YTD: 2,845,339

Total Energy Efficiency Surcharge (EES) Collected: \$10,129 | YTD: \$202,389



## Participation:

### Total Program Participation



Current Month: 2  
YTD: 17

### Business Energy Assessments



Current Month: --  
YTD: 4

### Heat Pumps Installed



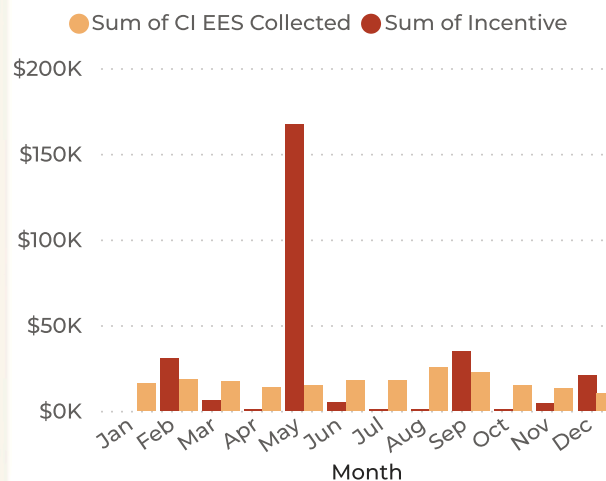
Current Month: 2  
YTD: 5

### Businesses Weatherized



Current Month: --  
YTD: 1

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

220%

## Savings and Usage

### Total Incentives



Current Month: \$20,734  
YTD: \$270,427

### Kilowatt Hours (kWh) Saved



Current Month: 22,670  
YTD: 112,417

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0.5  
YTD: 23

### MMBtu Saved



Current Month: --  
YTD: 133



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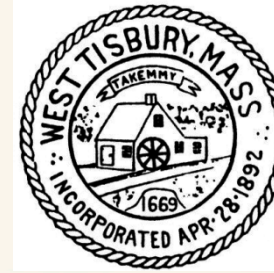
# West Tisbury Energy Efficiency Report

December 2025 | Residential



## West Tisbury at a Glance:

Total Residential Customers: 625  
 Total Income Eligible (IE) Customers: 42  
 Total Electricity Usage: 856,832 | YTD: 9,211,366  
 Total Energy Efficiency Surcharge (EES) Collected: \$75,609 | YTD: \$958,888



## Participation:

### Total Program Participation



Market Rate: 17 | YTD: 153  
 IE: 1 | YTD: 26

### Home Energy Assessments



Market Rate: 11 | YTD: 74

### HEAT Loan Participation



Market Rate: 2 | YTD: 7

### Heat Pumps Installed



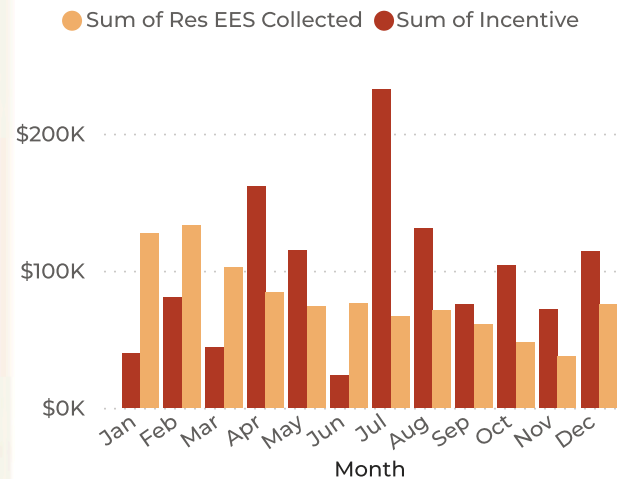
Market Rate: -- | YTD: 19  
 IE: 1 | YTD: 9

### Homes Weatherized



Market Rate: 1 | YTD: 21  
 IE: -- | YTD: 4

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Residential: 134%  
 Income Eligible: 314%

## Savings and Usage

### Total Incentives



Market Rate: \$29,505  
 YTD: \$539,152  
 IE: \$84,365 | YTD: \$654,866

### Kilowatt Hours (kWh) Saved



Market Rate: 1,816  
 YTD: -75,229  
 IE: -5,824 | YTD: -36,325

### CO<sub>2</sub> Emissions Avoided (Tons)



Market Rate: 4 | YTD: 104  
 IE: 10 | YTD: 61

### MMBtu Saved



Market Rate: 42  
 YTD: 1,477  
 IE: 85 | YTD: 764

# West Tisbury Energy Efficiency Report

December 2025 | Non-Residential



## West Tisbury at a Glance:

Total Non-Residential Customers: 40

Total Electricity Usage: 86,403 | YTD: 859,167

Total Energy Efficiency Surcharge (EES) Collected: \$11,066 | YTD: \$152,036



## Participation:

### Total Program Participation



Current Month: 1  
YTD: 9

### Business Energy Assessments



Current Month: --  
YTD: --

### Heat Pumps Installed



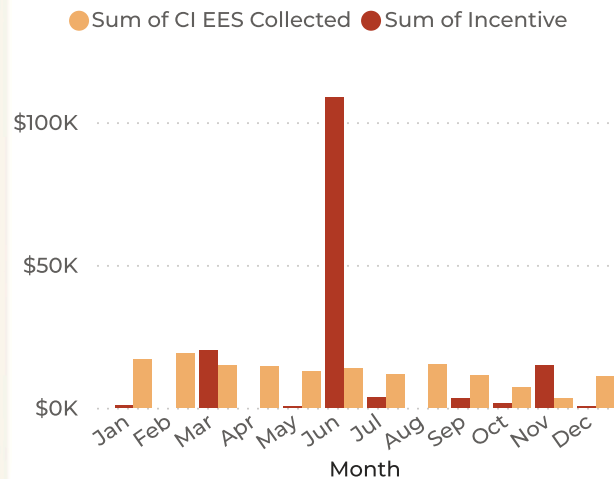
Current Month: --  
YTD: 1

### Businesses Weatherized



Current Month: --  
YTD: 1

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

125%

## Savings and Usage

### Total Incentives



Current Month: \$110  
YTD: \$153,400

### Kilowatt Hours (kWh) Saved



Current Month: 122  
YTD: 15,435

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0.02  
YTD: 20

### MMBtu Saved



Current Month: --  
YTD: 213



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- A customer is deemed income-eligible if they are on the electric discount rate
- Total electric usage does not include solar or electric vehicles
- Total Program Participation includes customers who participated through the retail program
- Heat pump data reflects the number of households or businesses that received heat pumps

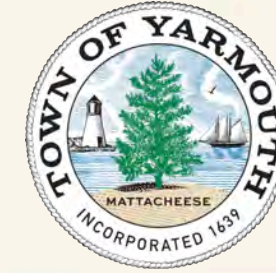
# Yarmouth Energy Efficiency Report

## December 2025 | Residential



### Yarmouth at a Glance:

Total Residential Customers: 3,693  
 Total Income Eligible (IE) Customers: 417  
 Total Electricity Usage: 2,886,236 | YTD: 32,836,309  
 Total Energy Efficiency Surcharge (EES) Collected: \$266,375 | YTD: \$3,965,310



### Participation:

#### Total Program Participation

 Market Rate: 75 | YTD: 779  
 IE: 18 | YTD: 149

#### Home Energy Assessments

 Market Rate: 11 | YTD: 116


#### HEAT Loan Participation

 Market Rate: 3 | YTD: 63

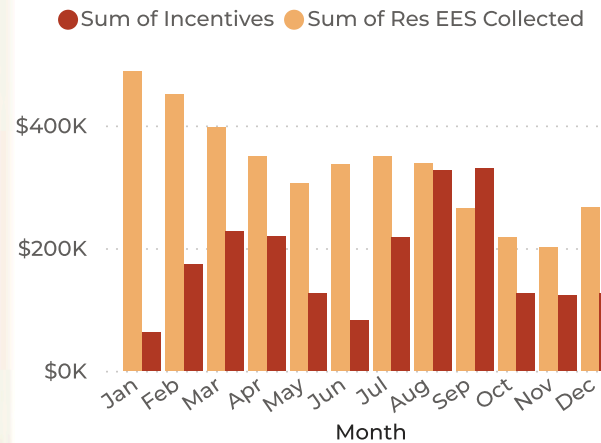
#### Heat Pumps Installed

 Market Rate: 3 | YTD: 42  
 IE: 1 | YTD: 11

#### Homes Weatherized

 Market Rate: 7 | YTD: 59  
 IE: 2 | YTD: 14

### Incentives and EES Collected



### Percent of Incentive Received November 2025


Residential: 31%  
 Income Eligible: 59%

### Savings and Usage

#### Total Incentives

 Market Rate: \$90,300  
 YTD: \$1,081,306  
 IE: \$35,768 | YTD: \$1,062,825


#### Kilowatt Hours (kWh) Saved

 Market Rate: 22,993  
 YTD: 286,097  
 IE: 10,264 | YTD: 83,473

#### CO<sub>2</sub> Emissions Avoided (Tons)

 Market Rate: 27 | YTD: 197  
 IE: 3 | YTD: 84

#### MMBtu Saved

 Market Rate: 245  
 YTD: 1,942  
 IE: -- | YTD: 810

# Yarmouth Energy Efficiency Report

December 2025 | Non-Residential

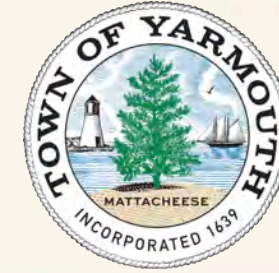


## Yarmouth at a Glance:

Total Non-Residential Customers: 316

Total Electricity Usage: 2,142,920 | YTD: 28,368,070

Total Energy Efficiency Surcharge (EES) Collected: \$111,028 | YTD: \$2,177,782



## Participation:

### Total Program Participation



Current Month: 4  
YTD: 52

### Business Energy Assessments



Current Month: --  
YTD: 4

### Heat Pumps Installed



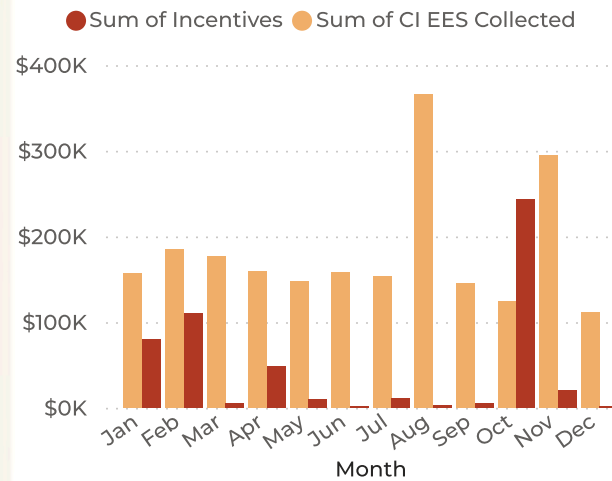
Current Month: --  
YTD: 5

### Businesses Weatherized



Current Month: --  
YTD: 2

## Incentives and EES Collected



## Percent of Incentive Received November 2025

Non-Residential

51%

## Savings and Usage

### Total Incentives



Current Month: \$2,127  
YTD: \$542,494

### Kilowatt Hours (kWh) Saved



Current Month: 3,779  
YTD: 216,520

### CO<sub>2</sub> Emissions Avoided (Tons)



Current Month: 0.30  
YTD: 36

### MMBtu Saved



Current Month: --  
YTD: 112



## Additional Information

Please note that the data provided in this report is preliminary. The final data for each year can be found in the Compact's Annual Report on Energy Efficiency Activities located at [CapeLightCompact.org/reports](https://CapeLightCompact.org/reports).

- Customer counts are based on the number of active accounts in January
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**THE COMMONWEALTH OF MASSACHUSETTS  
DEPARTMENT OF PUBLIC UTILITIES**

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2025 Energy Efficiency Plan-Year Report ) D.P.U. 26-63  
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**NOTICE OF APPEARANCE OF COUNSEL**

The undersigned attorney hereby gives notice of appearance as counsel on behalf of the Cape Light Compact JPE in the above-captioned proceeding.

Respectfully submitted,

CAPE LIGHT COMPACT JPE

By its attorney,



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Audrey Eidelman Kiernan, Esq.  
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(617) 644-7681 (Phone)

Dated: June 1, 2026

**THE COMMONWEALTH OF MASSACHUSETTS  
DEPARTMENT OF PUBLIC UTILITIES**

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2025 Energy Efficiency Plan-Year Report )  
D.P.U. 26-63 )  
)

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**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served the foregoing documents upon all parties of record in this proceeding in accordance with the requirements of 220 CMR 1.05(1) (Department's Rules of Practice and Procedure).

Dated this 1st day of June 2026.

Respectfully submitted,

CAPE LIGHT COMPACT JPE

By its attorney,



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