Cape Light Compact JPE Governing Board Meeting Minutes Wednesday, September 10, 2025

The Cape Light Compact JPE Board of Directors met on Wednesday, September 10, 2025, at 2:00 p.m. The meeting was held as a hybrid meeting (in-person and through remote participation) through a Zoom videoconference for members of the Board with audio call-in available for members of the public, pursuant to St. 2025, c. 2, which, among other things, extends the temporary provisions pertaining to remote meetings of public bodies under the Open Meeting Law to June 30, 2027.

Participating In-Person Were:

- 1. David Anthony, Secretary/Executive Committee, Barnstable
- 2. Robert Schofield, Executive Committee, Bourne
- 3. Brian Miner, Chatham
- 4. Brad Crowell, Dennis
- 5. Olav Hegland, Eastham Alternate
- 6. Valerie Bell, Harwich
- 7. David Jacobson, Orleans Alternate
- 8. Joyce Flynn, Vice Chair/Executive Committee, Yarmouth

Participating Remotely Were:

- 1. Bill Doherty, Bourne Alternate
- 2. Colin Odell, Executive Committee, Brewster
- 3. Tim Carroll, Chilmark
- 4. Alan Strahler, Edgartown
- 5. Scott Mueller, Falmouth
- 6. Wayne Taylor, Mashpee
- 7. Nathaniel Mayo, Provincetown
- 8. Steve Tucker, Sandwich Alternate
- 9. Bob Higgins-Steele, Truro Alternate
- 10. Nicola Blake, Executive Committee, West Tisbury

Absent Were:

- 1. Forrest Filler, Aquinnah
- 2. Tristan Israel, Dukes County
- 3. Tom McNellis, Eastham
- 4. Peter Meleney, Oak Bluffs
- 5. Leanne Drake, Sandwich
- 6. Russ Hartenstine, Tisbury
- 7. Suzanne Ryan-Ishkanian, Wellfleet
- 8. Jarrod Cabral, Truro

Legal Counsel Participating Remotely:

Audrey Eidelman Kiernan, Esq., KO Law, P.C. Erin O'Toole, Esq., KO Law, P.C.

Staff Participation In-Person:

Margaret Song, Evaluation, Strategy, and Policy Manager

Staff Participating Remotely:

Angela Hurwitz, Senior IT Services & Data Management Analyst Anneliese Conklin, Data Services Coordinator
Briana Kane, Implementation Manager
Dan Schell, Senior Analyst - Retail and Demand Response
Kim Grant, Town Energy Coordinator
Lindsay Henderson, Senior Analyst – Small Business
Mariel Marchand, Power Supply Planner
Melissa Allard, Senior Administrative Coordinator
Phil Moffitt, Chief Financial Officer
Tatsiana Nickinello, Energy Efficiency Analyst

Public Participants:

None.

David Anthony called the meeting to order at 2:04PM.

Public Comment:

No written comments were received in advance of the meeting and no members of the public were present for public comment.

APPROVAL OF MINUTES:

The Board considered the August 13, 2025, Open Session Meeting Minutes.

Robert Schofield moved the Board to accept the minutes and to release them, seconded by Joyce Flynn.

| David | Anthony | Barnstable | Yes |
|---------|----------------|--------------|-----------|
| Robert | Scofield | Bourne | Yes |
| Colin | Odell | Brewster | Yes |
| Brian | Miner | Chatham | Yes |
| Tim | Carroll | Chilmark | Yes |
| Brad | Crowell | Dennis | Yes |
| Olav | Hegland | Eastham | Yes |
| Alan | Strahler | Edgartown | Yes |
| Scott | Mueller | Falmouth | Yes |
| Valerie | Bell | Harwich | Yes |
| Wayne | Taylor | Mashpee | Yes |
| David | Jacobson | Orleans | Yes |
| Nate | Mayo | Provincetown | Yes |
| Steve | Tucker | Sandwich | Abstained |
| Bob | Higgins-Steele | Truro | Abstained |
| Nicola | Blake | West Tisbury | Yes |
| Joyce | Flynn | Yarmouth | Yes |

CHAIRMAN'S REPORT, DAVID ANTHONY:

David Anthoy stated that there is a lot of misinformation being spread on social media about electric bills. He stated that many customers don't understand how to read their bills or know why they are so expensive. He stated for example, someone with a solar array was paying very little for electricity but still getting charged all the delivery charges and question why their bills were still so high. He stated that he encourages Board Members to drive people to the Compact's website as there are resources to help customers understand their bills better.

PRESENTATION ON 2022-2024 ENERGY EFFICIENCY TERM REPORT:

Margaret Song reviewed the 2022-2024 Energy Efficiency Term Report (DPU 25-126) PowerPoint. She reviewed the highlights the Compact achieved in 2022-2024. She stated that the Compact achieved 141% of its lifetime energy savings goal, 85% of its total benefit goal, and spent 99% of its planned budget. She stated that over the three-year term the Compact achieved cost-effective programs with a benefit-cost ratio of 1.55, program costs of \$197 million, net benefits of \$119 million, total benefits of \$333 million, annual energy savings of 30 GWh, lifetime energy savings of 296 GWh, and avoided CO₂ emission reductions of over 27,000 metric tons in 2030.

Margaret Song reviewed the significant variances in residential programs compared to plan goals. She stated that for residential new homes and renovations, the total program costs were 13% lower and total resource benefits were 35% lower due to project completion dates being pushed. She stated that for residential coordinated delivery the total program costs were 34% lower, lifetime savings were 51% lower, and total benefits were 50% lower. These variances were driven by lower adaptation of weatherization and air sealing. She stated that for residential conservation services the total program costs were 41% lower due to fewer home energy assessments than originally planned. She stated that for residential retail the total program costs were 14% higher due to greater demand for heat pump hot water heaters than expected. She stated that for residential active demand response the total program costs were 14% lower due to sales, technical, and training costs being lower than originally planned.

Margaret Song reviewed the significant variances in income-eligible programs compared to plan goals. She stated that for income-eligible coordinated delivery the total program costs were 112% higher due to the increasing cost and demand of heat pumps. For the income-eligible active demand reduction the total program costs were 100% lower due to no costs being assigned to this initiative to stay consistent with the other program administrators (PAs).

Margaret Song reviewed the significant variances in commercial programs compared to plan goals. She stated that for new buildings and major renovations the total program costs were 39% lower due to lower than planned for STAT and marketing costs and the total benefits were 48% lower because of evaluation results which found the estimated savings to be lower than anticipated for 2023 and 2024. For existing building retrofit the total program costs were 29% lower and total resource benefits were 20% lower. These variances were due to fewer participants than expected. She stated that for active demand response the Total Resource Benefits were 63% lower. These variances were caused by issues recruiting new customers and due to the low number of participants, there were fewer benefits than planned. She stated for new and replacement equipment there were no significant variances to report because they were on target.

Margaret Song reviewed cost-effectiveness. She stated that the benefit-cost ratio (BCR) is above a 1 in residential, income-eligible, and commercial and industrial. She stated that statewide the BCRs are starting to come down. Not as much as the Compact, but there is a trend. Colin Odell stated that Unitil is the best one to compare the Compact too as the program size is similar.

UPDATE FROM SCREENING COMMITTEE, CHAIR, COLIN ODELL:

Colin Odell stated that the Screening Committee held an organization meeting on Monday, August 18th. He stated that he was selected to be Chair, Bill Doherty was selected for Vice-Chair, and Tom McNellis was selected as Secretary. He stated that Bernie Lynch will be sending the Screening Committee draft materials next week to look over before the next meeting, which is to be on Thursday, September 25th at 12:30PM.

ADMINISTRATOR'S REPORT, MARGARET SONG:

Margaret Song stated that the final version of the executive summary of the 2025-2027 energy efficiency and decarbonization plan is in the Board Packet.

Margert Song stated that there are some new capabilities with the Compact's call center and asked Dan Schell to give an overview. Dan Schell stated that the call center has transitioned to Zoom Contact Center. He stated that there is a new feature on the website that allows people to chat with the call center and soon customers will also be able to text in their questions as well. He stated that some other nice features are that the call center can note why a customer called and that record will appear when that number is used to call into the call center again.

ADJOURNMENT:

Motion to adjourn was made at 3:00 PM moved by Robert Schofield, seconded by Colin Odell.

| David | Anthony | Barnstable | Yes |
|---------|----------------|--------------|-----|
| Robert | Scofield | Bourne | Yes |
| Colin | Odell | Brewster | Yes |
| Brian | Miner | Chatham | Yes |
| Tim | Carroll | Chilmark | Yes |
| Brad | Crowell | Dennis | Yes |
| Olav | Hegland | Eastham | Yes |
| Alan | Strahler | Edgartown | Yes |
| Scott | Mueller | Falmouth | Yes |
| Valerie | Bell | Harwich | Yes |
| Wayne | Taylor | Mashpee | Yes |
| David | Jacobson | Orleans | Yes |
| Nate | Mayo | Provincetown | Yes |
| Steve | Tucker | Sandwich | Yes |
| Bob | Higgins-Steele | Truro | Yes |
| Nicola | Blake | West Tisbury | Yes |
| Joyce | Flynn | Yarmouth | Yes |

Motion carried in the affirmative (17-0-0)

Respectfully submitted,

Melissa Allard

LIST OF DOCUMENTS AND EXHIBITS:

- Meeting Notice/Agenda
- August 13, 2025, Draft Open Session Meeting Minutes
- 2022-2024 Energy Efficiency Term Report (DPU 25-126) PowerPoint