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August 1, 2025

**VIA ELECTRONIC MAIL ([dpu.efiling@mass.gov](mailto:dpu.efiling@mass.gov))**

Mark D. Marini, Secretary  
Department of Public Utilities  
One South Station, 3rd Floor  
Boston, Massachusetts 02110

*Re: Cape Light Compact JPE, D.P.U. 25-126  
2022-2024 Energy Efficiency Term Report*

Dear Secretary Marini:

On behalf of the Cape Light Compact JPE (the “Compact”), enclosed is the Compact’s 2022-2024 Energy Efficiency Term Report for filing with the Department of Public Utilities (the “Department”).<sup>1</sup> Plan Year 2024 was the third and final year of implementation under the *2022-2024 Massachusetts Joint Statewide Electric and Gas Three-Year Energy Efficiency Plan*, as reviewed and approved by the Department in its Order D.P.U. 21-120 through D.P.U. 21-129. The Compact respectfully requests that the Department approve the 2022-2024 Energy Efficiency Term Report and approve the Compact’s total costs in the amount of \$197,113,936 associated with implementing its energy efficiency programs. Also enclosed is a Motion for Protective Treatment of Confidential Information related to Appendix D, the vendor invoice summary, which is being filed in redacted form as well as confidentially under separate cover.

The Massachusetts Energy Efficiency Program Administrators<sup>2</sup> (the “Program Administrators” or “PAs”) successfully delivered on very ambitious energy savings goals for the 2022-2024 term, while maintaining budgetary control and complying with the directive of the Green Communities Act to seek all available cost-effective energy efficiency opportunities. Significantly, with the passage of the Climate Act in 2021, the 2022-2024 Plan was the first three-year plan to be constructed to attain the greenhouse gas (“GHG”) emissions reduction goal established by the EEA Secretary.

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<sup>1</sup> This report is being submitted pursuant to D.P.U. 11-120-A, Phase II (2013) (approving revised Energy Efficiency Guidelines) and D.P.U. 11-120-B (June 2, 2016) (approving an Energy Efficiency Three-Year Term Report Template).

<sup>2</sup> The Massachusetts Program Administrators are: The Berkshire Gas Company, Fitchburg Gas & Electric Light Company d/b/a Unitil, Liberty Utilities (New England Natural Gas Company) Corp. d/b/a Liberty, Massachusetts Electric Company, Nantucket Electric Company, Boston Gas Company and former Colonial Gas Company, each d/b/a National Grid, NSTAR Electric Company, NSTAR Gas Company and Eversource Gas Company of Massachusetts, each d/b/a Eversource Energy, and Cape Light Compact JPE.

Thanks to the diligent efforts by the PAs and their partners, the electric PAs achieved 88 percent of the lifetime electric savings goal and 82 percent of planned total benefits. The electric PAs spent 78 percent of their planned budget for the term. Meanwhile, the gas PAs achieved 101 percent of the lifetime gas savings goal and 99 percent of planned total benefits statewide. The gas PAs spent 104 percent of their planned budget for the term. The EEA Secretary set a GHG emissions reduction goal of 845,000 metric tons of CO<sub>2e</sub> by 2030, and the PAs were able to successfully reduce 728,043 metric tons of CO<sub>2e</sub>. These CO<sub>2e</sub> reductions were primarily achieved through weatherization of over 166,686 and electrification of space heating to over 83,831 residential and income eligible homes.

The PAs also continued their pursuit of critical long-term goals, especially in the equitable provision of energy efficiency services by increasing engagement of previously underserved customer groups, developing and deploying new strategies to equitably distribute energy efficiency benefits, and fostering a capable and diverse workforce. Equity-related benefits totaled \$1,940,500,789, or 24 percent of total benefits. Each PA has worked to drive greater uptake in Hard-to-Reach (“HTR”) communities by supporting more robust channels for customer engagement and education, such as the Community First Partnership Program, “Main Streets” community events, and Community Education Grants. Each PA has also expanded efforts to foster a capable workforce, such as Supplier Engagement Summits, Workforce Training Grants, and the Clean Energy Pathways Program.

On top of this, the PAs took extensive action to mitigate costs for underserved communities and low- and moderate-income households, including through expanded offers for rental housing and moderate income customers. Moreover, in late 2022 and 2023, in response to increased energy costs, the PAs undertook complementary efforts to reduce price impacts for customers. This included a new, geographically targeted approach focused on census blocks in HTR communities to engage moderate-income customers and help them more quickly. As part of this effort, the PAs offered weatherization in 1–4 unit buildings within identified census blocks at 100% incentives without requiring customer income verification.

The PAs appreciate the support and assistance in working to achieve the Commonwealth’s energy efficiency and greenhouse gas reduction goals from various parties, including the Department of Energy Resources, the Office of the Attorney General, the Low-Income Energy Affordability Network, the Energy Efficiency Advisory Council, participating contractors and vendors, Community First Partners, and many other stakeholders and customers who have contributed to the successes of the programs in 2022-2024. The accomplishments reflected in the enclosed Term Report demonstrate the PAs’ commitment throughout the 2022-2024 term to deliver energy efficiency programs as equitably and effectively as possible.

Secretary Mark D. Marini

August 1, 2025

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Thank you for your time and attention to this matter. If you have any questions, please do not hesitate to contact me.

Very truly yours,

A handwritten signature in blue ink, reading "Audrey Eidelman Kiernan". The signature is fluid and cursive, with the first name "Audrey" being more prominent.

Audrey Eidelman Kiernan

Enclosures

cc: Jeffrey Leupold, Esq., DPU Hearing Officer (w/enc.) (via email only)  
Stephanie Mealey, Esq., DPU Hearing Officer (w/enc.) (via email only)  
Krista Hawley, Esq., DPU Hearing Officer (w/enc.) (via email only)  
William Rose, Esq., Office of the Attorney General (w/enc.) (via email only)  
Rachel Graham Evans, Esq., Department of Energy Resources (w/enc.) (via email only)  
Jerrold Oppenheim, Esq., Low-Income Energy Affordability Network (w/enc.) (via email only)  
Members of the Energy Efficiency Advisory Council (via email only (w/enc.) (via email only)  
Margaret T. Downey, Compact Administrator (w/enc.) (via email only)

## **D.P.U. 25-126 – Cape Light Compact JPE**

### **Tier 2 Proceeding Plain Language Summary and Outreach Plan for the 2022-2024 Three-Year Plan Term Report**

#### **Plain Language Summary**

On August 1, 2025, the Cape Light Compact JPE (the “Compact”) filed with Department of Public Utilities (the “Department”) its Term Report for its 2022-2024 Three-Year Plan. The Compact’s 2022-2024 Three-Year Plan Term Report shows how the Compact implemented its 2022-2024 Three-Year Plan as approved by the Department and delivered 653,381 Megawatt-Hours in electric lifetime savings, \$333,398,179 in benefits, and spent \$197,113,936. The Compact also delivered 27,023 metric tons of greenhouse gas emission reductions by 2030. The Department will review the Compact’s Term Report to verify and approve the Compact’s delivery and performance during the 2022-2024 Three-Year term.

The above plain language summary is provided for **informational purposes only** and is not intended to replace any official notice issued by the Department in this matter. Consistent with the Tier 2 Outreach Plan, a copy of the official Notice of Proceeding will be posted to the Company’s website.

#### **Tier 2 Outreach Plan**

The Department has classified the 2022-2024 Term Report as a Tier 2 Proceeding. Consistent with that designation, the Compact will plan to conduct the following outreach:

- To publish the Notice of Filing issued in this proceeding prominently on the Compact’s website;<sup>1</sup>
- To publish the Notice of Filing in a newspaper as may be required by the Department;
- To serve a copy of the Notice of Filing on any required service lists as dictated by the Department; and
- Any other publication or outreach that the Department may require.

Consistent with outreach previously conducted, the Compact will provide a copy of the Notice of Proceeding to any other individuals who have requested to receive information on the Compact’s filings.

The Compact will list this proceeding on its website<sup>2</sup> for the duration of the proceeding.

<sup>1</sup> <https://www.capelightcompact.org/>.

<sup>2</sup> <https://www.capelightcompact.org/>.



## **Cape Light Compact JPE**

### **Term Report on Energy Efficiency Activities for 2022–2024**

**Submitted to the  
Massachusetts Department of Public Utilities  
and the Massachusetts Department of Energy Resources  
August 1, 2025**

**Cape Light Compact JPE**

**D.P.U. 25-126**

**2022–2024 Energy Efficiency Term Report**

**Cape Light Compact JPE  
2022-2024 Energy Efficiency Term Report**

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## **PART ONE – DATA TABLES**

## **Energy Efficiency Data Tables**

### **Overview**

*Cape Light Compact*  
August 1, 2025

### **DATA OVERVIEW**

The following data tables provide a summary of the Program Administrator's benefits, costs, savings, and cost-effectiveness for 2022 through 2024. The planned values are consistent with each Program Administrator's 2022-2024 Three-Year Plan. The 2023 preliminary values are presented here for the first time as part of each Program Administrator's 2022-2024 Term Report.

### **USING THE DATA TABLES**

These Term Report data tables are in a pivot table format with set outputs based on the Department's direction in D.P.U. 11-120-B (June 2, 2016). Users can manipulate the data by using either the raw data included on the Master Data tab, or the Slicers shown on the Selections tab. The Slicers will update the comparisons between years and between reporting periods (planned, preliminary, or evaluated) on all tables except the Variance tables. The Variance tables are fixed for the three years in total, and the reporting period is consistent with the Department's direction.

### **CORRECTIONS TO 2022 AND 2023 DATA**

In performing a complete data review for this Term Report, the Program Administrators have updated certain limited data from previous years to correct errors. The data tables filed in this Term Report represent the final values for all three years. Additionally, updated Benefit-Cost Screening models for previous years that correspond to the final data tables are included at Appendix A.

### **SUPPORTING INFORMATION**

The data included in these tables is based on other supporting models. The primary supporting models used by the Program Administrators in the preparation of this 2022-2024 Term Report are the Benefit-Cost Screening model and the Performance Incentive model. These exhibits should be referenced when looking for more detailed analyses, such as measure-level savings. High-level summaries for each of these models are provided below.

### **SUPPORTING INFORMATION**

The data included in these tables is based on other supporting models. The primary supporting models used by the Program Administrators in the preparation of this 2022-2024 Term Report are the Benefit-Cost Screening model and the Performance Incentive model. These exhibits should be referenced when looking for more detailed analyses, such as measure-level savings. High-level summaries for each of these models are provided below.

#### **Benefit-Cost Screening Models**

The Benefit-Cost Screening model provides measure-level savings and benefits. This model uses the avoided cost values from the 2021 Avoided Energy Supply Cost study prepared by Synapse Energy Economics, Inc.

#### **GHG**

The avoided CO<sub>2</sub>e (metric tons) in the savings table (table IV.D.3.2.i) are calculated consistent with the methodology stipulated by the Massachusetts Executive Office of Energy and Environmental Affairs in Letter from Sec. Theoharides, "Greenhouse Gas Emissions Reduction Goal for Mass Save," July 15, 2021. See: <https://www.mass.gov/doc/greenhouse-gas-emissions-reduction-goal-for-mass-save/download>

#### **Performance Incentive Model**

The Performance Incentive model filed as part of the Joint Statewide Three-Year Plan provides support for the performance incentive dollars proposed for collection by the Program Administrator. Final performance incentive amounts will be based on the three-year term and will be subject to review and final approval in the three-year term report; the amounts shown in the Plan Year Report are based on the data available to date and will change as additional years of data are included. Performance incentives are not applicable to the Cape Light Compact.

### **EM&V ACTIVITIES**

The Evaluation, Monitoring & Verification (EMV) Section of the Joint Statewide Three-Year Plan describes in detail the EM&V activities planned for 2022-2024. The EMV section of each Program Administrator's 2022-2024 Term Report summarizes the evaluation results completed in 2022 and 2023 and their impact on the 2023 and 2024 evaluated results respectively. The Technical Reference Library (TRL) has been updated to account for recent evaluation results.

## 2022-2024 Term Report Data Tables

Template Version: 7/31/2025

### PA-Specific Information

#### CURRENT FILING INFORMATION

Distribution Fuel	Electric
Program Administrator	Cape Light Compact
Date of Filing	August 1, 2025
Name of Filing	2022-2024 Term Report

#### FILING DATES AND DOCKETS

Reporting Period	Filing Date	DPU Docket Number
2022 Plan	April 1, 2022	D.P.U. 21-126
2023 Plan	April 1, 2022	D.P.U. 21-126
2024 Plan	April 1, 2022	D.P.U. 21-126
2022 Preliminary and Evaluated	June 1, 2023	D.P.U. 23-60
2023 Preliminary and Evaluated	June 1, 2024	D.P.U. 24-65
2024 Preliminary and Evaluated	August 1, 2025	D.P.U. 25-126

#### RATES FOR ADJUSTMENTS

2023 Nominal Discount Rate	1.98%
2024 Nominal Discount Rate	1.98%

#### REFERENCED YEARS

Current Plan Year 1	2022
Current Plan Year 2	2023
Current Plan Year 3	2024
GHG Goal Year 1	2025
GHG Goal Year 2	2030

#### Technical Reference Library

TRL Link	<a href="https://etrm.anbetrack.com/#/workarea/home?token=6d6c45766e692f527044">https://etrm.anbetrack.com/#/workarea/home?token=6d6c45766e692f527044</a>
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#### PROGRAM ADMINISTRATORS

PA Name	Distribution Company	2022-2024 Plan Docket Numbers
Cape Light Compact	Electric	D.P.U. 21-126
Eversource Electric	Electric	D.P.U. 21-129
National Grid Electric	Electric	D.P.U. 21-128
Unitil Electric	Electric	D.P.U. 21-127
Berkshire	Gas	D.P.U. 21-120
Eversource Gas (EGMA)	Gas	D.P.U. 21-121
Eversource Gas (NSTAR)	Gas	D.P.U. 21-125
National Grid Gas	Gas	D.P.U. 21-124
Liberty	Gas	D.P.U. 21-123
Unitil Gas	Gas	D.P.U. 21-122
Statewide Electric	Electric	Statewide Electric
Statewide Gas	Gas	Statewide Gas

#### Color Coding

Formula
PA-specific input
Filing-specific input

Selections for Data Displayed in Tables

2022-2024 Term Report

Cape Light Compact

Use the options in the boxes below to select the data shown and compared in the following data tables.

Tables with Master Data source

Select the PA and corresponding Distribution Company

Program Administrator

Berkshire

Cape Light Compact

Eversource Electric

Eversource Gas (EGMA)

Eversource Gas (NSTAR)

Liberty

National Grid Electric

National Grid Gas

Statewide Electric

Statewide Gas

Unitil Electric

Unitil Gas

Distribution Company

Electric

Gas

Selections PlanYr Tabs

First Comparison

Evaluated

Planned

Preliminary

Second Comparison

Evaluated

Planned

Preliminary

Year

2022

2023

2024

Note:

Selecting multiple years will cause errors on the Savings PlanYr tab for the ADR core initiative because totals cannot be summed across years.

Tables with Master Sector source

Select the PA and corresponding Distribution Company

Program Administrator

Cape Light Compact

Eversource Electric

National Grid Electric

Statewide Electric

Unitil Electric

Berkshire

Eversource Gas (EGMA)

Eversource Gas (NSTAR)

Liberty

National Grid Gas

Statewide Gas

Unitil Gas

Distribution Company

Electric

Gas

Tables with Master Electrification data source

Select the PA and corresponding Distribution Company

Program Administrator

Cape Light Compact

Eversource Electric

National Grid Electric

Statewide Electric

Unitil Electric

Berkshire

Eversource Gas (EGMA)

Eversource Gas (NSTAR)

Liberty

National Grid Gas

Statewide Gas

Unitil Gas

Distribution Company

Electric

Gas

Selections PlanYr Tabs

First Comparison

Evaluated

Planned

Preliminary

Second Comparison

Evaluated

Planned

Preliminary

Year

2022

2023

2024

Notes

- To select more than one option, press the Control button while clicking on the options.
- If no data is included for a Program Administrator on the MasterData tabs, then the Program Administrator's name and distribution company may not appear in the above boxes. For example, if this is a Program Administrator-specific filing, then the other Program Administrators names may not appear in the boxes for selection.

**Significant Variances**  
**2022-2024 Significant Variances**  
*Cape Light Compact*  
August 1, 2025

Variances Summary				
Program	Total Program Cost Variances	Lifetime Electric Savings (MWh) Variances	Total Resource Benefits (2022\$) Variances	Total Benefits (2022\$) Variances
<b>A - Residential</b>	<b>-8%</b>	<b>17%</b>	<b>-26%</b>	<b>6%</b>
A1 - Residential New Buildings	-13%	284%	-35%	0%
A1a - Residential New Homes & Renovations	-13%	284%	-35%	0%
A2 - Residential Existing Buildings	-16%	-1%	-25%	6%
A2a - Residential Coordinated Delivery	-34%	-51%	-50%	0%
A2b - Residential Conservation Services (RCS)	-41%	0%	0%	0%
A2c - Residential Retail	14%	109%	1%	11%
A2d - Residential Behavior	0%	0%	0%	0%
A2e - Residential Active Demand Reduction	-14%		25%	0%
A3 - Residential Hard-to-Measure	50%	0%	0%	0%
<b>B - Income Eligible</b>	<b>106%</b>	<b>7%</b>	<b>67%</b>	<b>3%</b>
B1 - Income Eligible Existing Buildings	111%	7%	67%	3%
B1a - Income Eligible Coordinated Delivery	112%	7%	67%	3%
B1b - Income Eligible Active Demand Reduction	-100%		22%	0%
B2 - Income Eligible Hard-to-Measure	2%	0%	0%	0%
<b>C - Commercial &amp; Industrial</b>	<b>-24%</b>	<b>23%</b>	<b>-10%</b>	<b>-9%</b>
C1 - C&I New Buildings	-39%	9%	19%	-48%
C1a - C&I New Buildings & Major Renovations	-39%	9%	19%	-48%
C2 - C&I Existing Buildings	-23%	26%	-13%	-3%
C2a - C&I Existing Building Retrofit	-29%	18%	-20%	1%
C2b - C&I New & Replacement Equipment	-6%	45%	21%	-8%
C2c - C&I Active Demand Reduction	9%		-63%	-1%
C3 - C&I Hard-to-Measure	-27%	0%	0%	0%
<b>Grand Total</b>	<b>-1%</b>	<b>18%</b>	<b>-17%</b>	<b>2%</b>

**Notes**

- Significant variances, which require explanation, are defined as:
  - variances between planned and actual core initiative budget of 10 percent or greater;
  - variances between planned and preliminary core initiative total lifetime savings showing a decrease of 10 percent or greater;
  - variances between planned and preliminary core initiative total resource benefits showing a decrease of 10 percent or greater; and
  - variances between preliminary and evaluated core initiative total benefits of 10 percent or greater
- Variances between preliminary and evaluated core initiative total resource benefits are not calculated for the first program year because of prospective evaluation.
- Variances are calculated as a percent of the three-year goal, meaning variance are calculated as the percentage difference between the percentage of the Three-Year Plan goals planned to be achieved through the Plan Year Report year compared to the percentage of the Three-Year Plan goals actually achieved through the Plan Year Report year.
- Lifetime kWh savings are displayed without fuel switching or demand response values.
- Cells highlighted in the above tables indicate that a variance is significant enough to require explanation. Refer to the Program Administrator's Plan Year Report for explanations of significant variances.

**Significant Variances**  
**2022-2024 Significant Variances**  
Cape Light Compact  
August 1, 2025

Total Program Cost Variances			
Program	Program Costs (\$)		
	Planned	Actual	Planned v. Actual (%)
	2022-2024	2022-2024	
<b>A - Residential</b>	<b>121,990,120</b>	<b>111,669,772</b>	<b>-8%</b>
A1 - Residential New Buildings	13,912,091	12,081,912	-13%
A1a - Residential New Homes & Renovations	13,912,091	12,081,912	-13%
A2 - Residential Existing Buildings	94,663,428	79,501,520	-16%
A2a - Residential Coordinated Delivery	51,032,032	33,569,255	-34%
A2b - Residential Conservation Services (RCS)	5,779,853	3,411,517	-41%
A2c - Residential Retail	36,039,075	40,956,386	14%
A2d - Residential Behavior	-	-	0%
A2e - Residential Active Demand Reduction	1,812,468	1,564,362	-14%
A3 - Residential Hard-to-Measure	13,414,601	20,086,340	50%
<b>B - Income Eligible</b>	<b>20,481,103</b>	<b>42,214,032</b>	<b>106%</b>
B1 - Income Eligible Existing Buildings	19,482,802	41,199,973	111%
B1a - Income Eligible Coordinated Delivery	19,478,639	41,199,973	112%
B1b - Income Eligible Active Demand Reduction	4,163	-	-100%
B2 - Income Eligible Hard-to-Measure	998,301	1,014,058	2%
<b>C - Commercial &amp; Industrial</b>	<b>56,915,139</b>	<b>43,230,133</b>	<b>-24%</b>
C1 - C&I New Buildings	2,383,055	1,453,424	-39%
C1a - C&I New Buildings & Major Renovations	2,383,055	1,453,424	-39%
C2 - C&I Existing Buildings	50,694,856	38,967,130	-23%
C2a - C&I Existing Building Retrofit	38,763,743	27,545,664	-29%
C2b - C&I New & Replacement Equipment	10,870,641	10,264,047	-6%
C2c - C&I Active Demand Reduction	1,060,472	1,157,420	9%
C3 - C&I Hard-to-Measure	3,837,228	2,809,578	-27%
<b>Grand Total</b>	<b>199,386,361</b>	<b>197,113,936</b>	<b>-1%</b>

**Notes**  
Term Report significant variance explanations are required for variances between planned and actual core initiative budget of 10 percent or greater.

**Significant Variances**  
**2022-2024 Significant Variances**

Cape Light Compact  
August 1, 2025

Lifetime Electric Savings (MWh) Variances			
Lifetime Electric Savings (MWh), no Fuel Switching or ADR			
Program	Planned	Preliminary	Planned 2022 - 2024 % Total Plan
	2022-2024	2022-2024	
<b>A - Residential</b>	<b>278,359</b>	<b>326,989</b>	<b>17%</b>
A1 - Residential New Buildings	17,765	68,215	284%
A1a - Residential New Homes & Renovations	17,765	68,215	284%
A2 - Residential Existing Buildings	260,594	258,774	-1%
A2a - Residential Coordinated Delivery	178,749	87,810	-51%
A2b - Residential Conservation Services (RCS)	-	-	0%
A2c - Residential Retail	81,869	170,964	109%
A2d - Residential Behavior	-	-	0%
A2e - Residential Active Demand Reduction	-	-	-
A3 - Residential Hard-to-Measure	-	-	0%
<b>B - Income Eligible</b>	<b>57,629</b>	<b>61,689</b>	<b>7%</b>
B1 - Income Eligible Existing Buildings	57,629	61,689	7%
B1a - Income Eligible Coordinated Delivery	57,629	61,689	7%
B1b - Income Eligible Active Demand Reduction	-	-	-
B2 - Income Eligible Hard-to-Measure	-	-	0%
<b>C - Commercial &amp; Industrial</b>	<b>215,514</b>	<b>264,703</b>	<b>23%</b>
C1 - C&I New Buildings	36,208	39,295	9%
C1a - C&I New Buildings & Major Renovations	36,208	39,295	9%
C2 - C&I Existing Buildings	179,305	225,407	26%
C2a - C&I Existing Building Retrofit	127,363	149,785	18%
C2b - C&I New & Replacement Equipment	52,001	75,622	45%
C2c - C&I Active Demand Reduction	-	-	-
C3 - C&I Hard-to-Measure	-	-	0%
<b>Grand Total</b>	<b>551,501</b>	<b>653,381</b>	<b>18%</b>

**Notes**

- Term Report significant variance explanations are required for: (2) variances between planned and preliminary core initiative total lifetime savings showing a decrease of 10 percent or greater.
- Total lifetime savings are not calculated for active demand reduction ("ADR") measures. Correspondingly, a variance for total lifetime savings is not calculated for the ADR core initiatives in each sector.

**Significant Variances**  
**2022-2024 Significant Variances**  
*Cape Light Compact*  
August 1, 2025

Total Resource Benefits (2022\$) Variances			
Total Resource Benefits (2022\$)			
Program	Planned	Preliminary	Planned 2022 - 2024 % Total Plan
	2022-2024	2022-2024	
<b>A - Residential</b>	<b>250,397,579</b>	<b>185,975,316</b>	<b>-26%</b>
A1 - Residential New Buildings	22,006,070	14,226,519	-35%
A1a - Residential New Homes & Renovations	22,006,070	14,226,519	-35%
A2 - Residential Existing Buildings	228,391,510	171,748,797	-25%
A2a - Residential Coordinated Delivery	115,644,158	57,328,521	-50%
A2b - Residential Conservation Services (RCS)	-	-	0%
A2c - Residential Retail	109,212,406	110,003,726	1%
A2d - Residential Behavior	-	-	0%
A2e - Residential Active Demand Reduction	3,534,947	4,416,549	25%
A3 - Residential Hard-to-Measure	-	-	0%
<b>B - Income Eligible</b>	<b>21,353,079</b>	<b>35,708,008</b>	<b>67%</b>
B1 - Income Eligible Existing Buildings	21,353,079	35,708,008	67%
B1a - Income Eligible Coordinated Delivery	21,292,531	35,633,839	67%
B1b - Income Eligible Active Demand Reduction	60,549	74,168	22%
B2 - Income Eligible Hard-to-Measure	-	-	0%
<b>C - Commercial &amp; Industrial</b>	<b>67,355,407</b>	<b>60,687,329</b>	<b>-10%</b>
C1 - C&I New Buildings	7,361,042	8,764,440	19%
C1a - C&I New Buildings & Major Renovations	7,361,042	8,764,440	19%
C2 - C&I Existing Buildings	59,994,365	51,922,888	-13%
C2a - C&I Existing Building Retrofit	41,679,035	33,323,221	-20%
C2b - C&I New & Replacement Equipment	14,066,458	17,007,306	21%
C2c - C&I Active Demand Reduction	4,248,872	1,592,361	-63%
C3 - C&I Hard-to-Measure	-	-	0%
<b>Grand Total</b>	<b>339,106,066</b>	<b>282,370,652</b>	<b>-17%</b>

**Notes**

Term Report significant variance explanations are required for: (3) variances between planned and preliminary core initiative total resource benefits showing a decrease of 10 percent or greater.

**Significant Variances**  
**2022-2024 Significant Variances**  
*Cape Light Compact*  
August 1, 2025

Total Benefits (2022\$) Variances			
Total Benefits (2022\$)			
Program	Preliminary	Evaluated	Preliminary v. Evaluated (%)
	2022-2024	2022-2024	
<b>A - Residential</b>	<b>201,107,876</b>	<b>212,939,067</b>	<b>6%</b>
A1 - Residential New Buildings	15,669,960	15,670,269	0%
A1a - Residential New Homes & Renovations	15,669,960	15,670,269	0%
A2 - Residential Existing Buildings	185,437,916	197,268,798	6%
A2a - Residential Coordinated Delivery	70,197,178	70,215,686	0%
A2b - Residential Conservation Services (RCS)	-	-	0%
A2c - Residential Retail	110,824,189	122,635,518	11%
A2d - Residential Behavior	-	-	0%
A2e - Residential Active Demand Reduction	4,416,549	4,417,594	0%
A3 - Residential Hard-to-Measure	-	-	0%
<b>B - Income Eligible</b>	<b>47,863,203</b>	<b>49,233,623</b>	<b>3%</b>
B1 - Income Eligible Existing Buildings	47,863,203	49,233,623	3%
B1a - Income Eligible Coordinated Delivery	47,789,035	49,159,454	3%
B1b - Income Eligible Active Demand Reduction	74,168	74,168	0%
B2 - Income Eligible Hard-to-Measure	-	-	0%
<b>C - Commercial &amp; Industrial</b>	<b>78,666,368</b>	<b>71,225,490</b>	<b>-9%</b>
C1 - C&I New Buildings	11,946,056	6,190,008	-48%
C1a - C&I New Buildings & Major Renovations	11,946,056	6,190,008	-48%
C2 - C&I Existing Buildings	66,720,312	65,035,481	-3%
C2a - C&I Existing Building Retrofit	40,449,346	40,735,683	1%
C2b - C&I New & Replacement Equipment	24,678,605	22,722,442	-8%
C2c - C&I Active Demand Reduction	1,592,361	1,577,356	-1%
C3 - C&I Hard-to-Measure	-	-	0%
<b>Grand Total</b>	<b>327,637,447</b>	<b>333,398,179</b>	<b>2%</b>

**Notes**

Term Report significant variance explanations are required for: (4) variances between preliminary and evaluated core initiative total benefits of 10 percent or greater

**Program Administrator Budgets**  
**2022-2024 Planned vs. Evaluated**  
Cape Light Compact  
August 1, 2025

2022-2024 Planned Program Administrator Budget (\$)										
Program	Program Costs						Performance Incentive	Total Program Administrator Budget	Program Cost per Participant	Resource Benefit per Program Cost
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs				
<b>A - Residential</b>	<b>5,734,173</b>	<b>2,253,731</b>	<b>91,136,600</b>	<b>20,759,351</b>	<b>2,106,264</b>	<b>121,990,120</b>	-	<b>121,990,120</b>	<b>2,820</b>	<b>2.05</b>
A1 - Residential New Buildings	615,963	213,631	11,915,377	1,167,120	-	13,912,091	-	13,912,091	13,057	1.58
A1a - Residential New Homes & Renovations	615,963	213,631	11,915,377	1,167,120	-	13,912,091	-	13,912,091	13,057	1.58
A2 - Residential Existing Buildings	4,219,717	1,440,825	71,472,144	17,530,742	-	94,663,428	-	94,663,428	2,243	2.41
A2a - Residential Coordinated Delivery	2,180,535	464,601	39,433,139	8,953,757	-	51,032,032	-	51,032,032	5,295	2.27
A2b - Residential Conservation Services (RCS)	296,666	74,179	-	5,409,009	-	5,779,853	-	5,779,853	-	-
A2c - Residential Retail	1,616,082	867,428	31,319,293	2,236,273	-	36,039,075	-	36,039,075	1,416	3.03
A2d - Residential Behavior	-	-	-	-	-	-	-	-	-	-
A2e - Residential Active Demand Reduction	126,434	34,618	719,713	931,703	-	1,812,468	-	1,812,468	255	1.95
A3 - Residential Hard-to-Measure	898,493	599,275	7,749,079	2,061,489	2,106,264	13,414,601	-	13,414,601	-	-
A3a - Residential Statewide Marketing	-	411,410	-	-	-	411,410	-	411,410	-	-
A3b - Residential Statewide Database	5,846	-	-	-	-	5,846	-	5,846	-	-
A3c - Residential DOER Assessment	402,928	-	-	-	-	402,928	-	402,928	-	-
A3d - Residential Sponsorships & Subscriptions	-	-	-	-	-	-	-	-	-	-
A3e - Residential Workforce Development	-	-	-	1,390,903	-	1,390,903	-	1,390,903	-	-
A3f - Residential Evaluation and Market Research	-	-	-	-	2,106,264	2,106,264	-	2,106,264	-	-
A3g - Residential EEAC Consultants	107,854	-	-	-	-	107,854	-	107,854	-	-
A3h - Residential R&D and Demonstration	-	-	75,000	30,000	-	105,000	-	105,000	-	-
A3i - Residential HEAT Loan	381,865	70,865	7,674,079	533,462	-	8,660,271	-	8,660,271	-	-
A3j - Residential Education	-	117,000	-	107,124	-	224,124	-	224,124	-	-
<b>B - Income Eligible</b>	<b>1,049,958</b>	<b>352,779</b>	<b>14,786,655</b>	<b>3,860,267</b>	<b>431,443</b>	<b>20,481,103</b>	-	<b>20,481,103</b>	<b>7,116</b>	<b>1.04</b>
B1 - Income Eligible Existing Buildings	832,044	270,808	14,786,655	3,593,294	-	19,482,802	-	19,482,802	6,769	1.10
B1a - Income Eligible Coordinated Delivery	831,677	270,776	14,782,935	3,593,251	-	19,478,639	-	19,478,639	6,992	1.09
B1b - Income Eligible Active Demand Reduction	367	32	3,720	43	-	4,163	-	4,163	45	14.55
B2 - Income Eligible Hard-to-Measure	217,914	81,971	-	266,973	431,443	998,301	-	998,301	-	-
B2a - Income Eligible Statewide Marketing	-	81,971	-	-	-	81,971	-	81,971	-	-
B2b - Income Eligible Statewide Database	1,698	-	-	-	-	1,698	-	1,698	-	-
B2c - Income Eligible DOER Assessment	117,216	-	-	-	-	117,216	-	117,216	-	-
B2d - Income Eligible Sponsorships & Subscriptions	-	-	-	-	-	-	-	-	-	-
B2e - Income Eligible Workforce Development	-	-	-	266,973	-	266,973	-	266,973	-	-
B2f - Income Eligible Evaluation and Market Research	-	-	-	-	431,443	431,443	-	431,443	-	-
B2g - Low-Income Energy Affordability Network (LEAN)	99,000	-	-	-	-	99,000	-	99,000	-	-
<b>C - Commercial &amp; Industrial</b>	<b>2,999,557</b>	<b>2,055,766</b>	<b>41,104,927</b>	<b>8,902,657</b>	<b>1,852,232</b>	<b>56,915,139</b>	-	<b>56,915,139</b>	<b>16,545</b>	<b>1.18</b>
C1 - C&I New Buildings	129,165	29,797	1,687,695	536,398	-	2,383,055	-	2,383,055	9,345	3.09
C1a - C&I New Buildings & Major Renovations	129,165	29,797	1,687,695	536,398	-	2,383,055	-	2,383,055	9,345	3.09
C2 - C&I Existing Buildings	2,561,520	1,886,052	39,342,232	6,905,051	-	50,694,856	-	50,694,856	15,917	1.18
C2a - C&I Existing Building Retrofit	1,964,573	1,438,858	29,887,565	5,472,747	-	38,763,743	-	38,763,743	24,849	1.08
C2b - C&I New & Replacement Equipment	531,903	430,451	8,751,167	1,157,120	-	10,870,641	-	10,870,641	7,518	1.29
C2c - C&I Active Demand Reduction	65,044	16,743	703,500	275,184	-	1,060,472	-	1,060,472	5,924	4.01
C3 - C&I Hard-to-Measure	308,871	139,917	75,000	1,461,208	1,852,232	3,837,228	-	3,837,228	-	-
C3a - C&I Statewide Marketing	-	139,917	-	-	-	139,917	-	139,917	-	-
C3b - C&I Statewide Database	6,375	-	-	-	-	6,375	-	6,375	-	-
C3c - C&I DOER Assessment	212,453	-	-	-	-	212,453	-	212,453	-	-
C3d - C&I Sponsorships & Subscriptions	-	-	-	-	-	-	-	-	-	-
C3e - C&I Workforce Development	-	-	-	1,431,208	-	1,431,208	-	1,431,208	-	-
C3f - C&I Evaluation and Market Research	-	-	-	-	1,852,232	1,852,232	-	1,852,232	-	-
C3g - C&I EEAC Consultants	90,043	-	-	-	-	90,043	-	90,043	-	-
C3h - C&I R&D and Demonstration	-	-	75,000	30,000	-	105,000	-	105,000	-	-
<b>Grand Total</b>	<b>9,783,688</b>	<b>4,662,276</b>	<b>147,028,182</b>	<b>33,522,275</b>	<b>4,389,939</b>	<b>199,386,361</b>	-	<b>199,386,361</b>	<b>4,021</b>	<b>1.70</b>

**Program Administrator Budgets**  
**2022-2024 Planned vs. Evaluated**  
Cape Light Compact  
August 1, 2025

2022-2024 Evaluated Program Administrator Budget (\$)										
Program	Program Costs						Performance Incentive	Total Program Administrator Budget	Program Cost per Participant	Resource Benefit per Program Cost
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs				
<b>A - Residential</b>	<b>5,965,043</b>	<b>2,307,047</b>	<b>85,580,799</b>	<b>15,935,276</b>	<b>1,881,607</b>	<b>111,669,772</b>		<b>111,669,772</b>	<b>1,980</b>	<b>1.67</b>
A1 - Residential New Buildings	611,729	158,550	10,453,343	858,290	-	12,081,912		12,081,912	5,210	1.18
A1a - Residential New Homes & Renovations	611,729	158,550	10,453,343	858,290	-	12,081,912		12,081,912	5,210	1.18
A2 - Residential Existing Buildings	4,166,273	1,573,917	60,204,479	13,556,851	-	79,501,520		79,501,520	1,470	2.17
A2a - Residential Coordinated Delivery	2,177,094	678,090	23,871,810	6,842,261	-	33,569,255		33,569,255	2,092	1.71
A2b - Residential Conservation Services (RCS)	298,417	44,917	-	3,068,182	-	3,411,517		3,411,517	476	-
A2c - Residential Retail	1,610,001	839,234	35,475,270	3,031,881	-	40,956,386		40,956,386	1,811	2.71
A2d - Residential Behavior	-	-	-	-	-	-		-	-	-
A2e - Residential Active Demand Reduction	80,760	11,676	857,399	614,527	-	1,564,362		1,564,362	190	2.82
A3 - Residential Hard-to-Measure	1,187,042	574,580	14,922,977	1,520,135	1,881,607	20,086,340		20,086,340	-	-
A3a - Residential Statewide Marketing	-	450,251	-	-	-	450,251		450,251	-	-
A3b - Residential Statewide Database	1,778	-	-	-	-	1,778		1,778	-	-
A3c - Residential DOER Assessment	633,059	-	-	-	-	633,059		633,059	-	-
A3d - Residential Sponsorships & Subscriptions	59,795	-	-	-	-	59,795		59,795	-	-
A3e - Residential Workforce Development	-	8,629	-	963,145	-	971,775		971,775	-	-
A3f - Residential Evaluation and Market Research	-	-	-	-	1,881,607	1,881,607		1,881,607	-	-
A3g - Residential EEAC Consultants	111,198	-	-	-	-	111,198		111,198	-	-
A3h - Residential R&D and Demonstration	-	-	-	-	-	-		-	-	-
A3i - Residential HEAT Loan	381,212	56,129	14,922,977	516,243	-	15,876,560		15,876,560	-	-
A3j - Residential Education	-	59,571	-	40,747	-	100,318		100,318	-	-
<b>B - Income Eligible</b>	<b>1,016,954</b>	<b>261,121</b>	<b>32,659,183</b>	<b>7,826,561</b>	<b>450,213</b>	<b>42,214,032</b>		<b>42,214,032</b>	<b>7,118</b>	<b>0.84</b>
B1 - Income Eligible Existing Buildings	831,135	160,343	32,659,183	7,549,312	-	41,199,973		41,199,973	6,947	0.87
B1a - Income Eligible Coordinated Delivery	831,135	160,343	32,659,183	7,549,312	-	41,199,973		41,199,973	7,107	0.86
B1b - Income Eligible Active Demand Reduction	-	-	-	-	-	-		-	-	-
B2 - Income Eligible Hard-to-Measure	185,819	100,778	-	277,249	450,213	1,014,058		1,014,058	-	-
B2a - Income Eligible Statewide Marketing	-	99,322	-	-	-	99,322		99,322	-	-
B2b - Income Eligible Statewide Database	307	-	-	-	-	307		307	-	-
B2c - Income Eligible DOER Assessment	103,780	-	-	-	-	103,780		103,780	-	-
B2d - Income Eligible Sponsorships & Subscriptions	2,953	224	-	-	-	3,176		3,176	-	-
B2e - Income Eligible Workforce Development	-	1,232	-	277,249	-	278,481		278,481	-	-
B2f - Income Eligible Evaluation and Market Research	-	-	-	-	450,213	450,213		450,213	-	-
B2g - Low-Income Energy Affordability Network (LEAN)	78,779	-	-	-	-	78,779		78,779	-	-
<b>C - Commercial &amp; Industrial</b>	<b>2,948,195</b>	<b>1,197,224</b>	<b>32,041,661</b>	<b>5,530,632</b>	<b>1,512,421</b>	<b>43,230,133</b>		<b>43,230,133</b>	<b>9,908</b>	<b>1.25</b>
C1 - C&I New Buildings	113,974	14,991	960,721	363,739	-	1,453,424		1,453,424	15,972	3.19
C1a - C&I New Buildings & Major Renovations	113,974	14,991	960,721	363,739	-	1,453,424		1,453,424	15,972	3.19
C2 - C&I Existing Buildings	2,426,672	1,004,162	31,080,941	4,455,356	-	38,967,130		38,967,130	9,122	1.27
C2a - C&I Existing Building Retrofit	1,855,016	706,294	22,131,000	2,853,354	-	27,545,664		27,545,664	13,136	1.18
C2b - C&I New & Replacement Equipment	521,643	291,043	8,273,619	1,177,741	-	10,264,047		10,264,047	4,821	1.50
C2c - C&I Active Demand Reduction	50,012	6,825	676,322	424,261	-	1,157,420		1,157,420	25,161	1.36
C3 - C&I Hard-to-Measure	407,549	178,071	-	711,537	1,512,421	2,809,578		2,809,578	-	-
C3a - C&I Statewide Marketing	-	175,315	-	-	-	175,315		175,315	-	-
C3b - C&I Statewide Database	981	-	-	-	-	981		981	-	-
C3c - C&I DOER Assessment	300,962	-	-	-	-	300,962		300,962	-	-
C3d - C&I Sponsorships & Subscriptions	11,773	-	-	-	-	11,773		11,773	-	-
C3e - C&I Workforce Development	-	2,756	-	711,537	-	714,293		714,293	-	-
C3f - C&I Evaluation and Market Research	-	-	-	-	1,512,421	1,512,421		1,512,421	-	-
C3g - C&I EEAC Consultants	93,832	-	-	-	-	93,832		93,832	-	-
C3h - C&I R&D and Demonstration	-	-	-	-	-	-		-	-	-
<b>Grand Total</b>	<b>9,930,193</b>	<b>3,765,391</b>	<b>150,281,643</b>	<b>29,292,469</b>	<b>3,844,241</b>	<b>197,113,936</b>		<b>197,113,936</b>	<b>2,956</b>	<b>1.40</b>

**Program Administrator Budgets**  
**2022-2024 Planned vs. Evaluated**  
Cape Light Compact  
August 1, 2025

2022-2024 Planned v. Evaluated Program Administrator Budget Variances (%)											
Program	Program Costs						Performance Incentive	Total Program Administrator Budget	Program Cost per Participant	Resource Benefit per Program Cost	
	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs					
A - Residential	4%	2%	-6%	-23%	-11%	-8%	0%	-8%	-30%	-18%	
A1 - Residential New Buildings	-1%	-26%	-12%	-26%	0%	-13%	0%	-13%	-60%	-26%	
A1a - Residential New Homes & Renovations	-1%	-26%	-12%	-26%	0%	-13%	0%	-13%	-60%	-26%	
A2 - Residential Existing Buildings	-1%	9%	-16%	-23%	0%	-16%	0%	-16%	-34%	-10%	
A2a - Residential Coordinated Delivery	0%	46%	-39%	-24%	0%	-34%	0%	-34%	-60%	-25%	
A2b - Residential Conservation Services (RCS)	1%	-39%	0%	-43%	0%	-41%	0%	-41%	0%	0%	
A2c - Residential Retail	0%	-3%	13%	36%	0%	14%	0%	14%	28%	-11%	
A2d - Residential Behavior	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
A2e - Residential Active Demand Reduction	-36%	-66%	19%	-34%	0%	-14%	0%	-14%	-26%	45%	
A3 - Residential Hard-to-Measure	32%	-4%	93%	-26%	-11%	50%	0%	50%	0%	0%	
A3a - Residential Statewide Marketing	0%	9%	0%	0%	0%	9%	0%	9%	0%	0%	
A3b - Residential Statewide Database	-70%	0%	0%	0%	0%	-70%	0%	-70%	0%	0%	
A3c - Residential DOER Assessment	57%	0%	0%	0%	0%	57%	0%	57%	0%	0%	
A3d - Residential Sponsorships & Subscriptions	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
A3e - Residential Workforce Development	0%	0%	0%	-31%	0%	-30%	0%	-30%	0%	0%	
A3f - Residential Evaluation and Market Research	0%	0%	0%	0%	-11%	-11%	0%	-11%	0%	0%	
A3g - Residential EEAC Consultants	3%	0%	0%	0%	0%	3%	0%	3%	0%	0%	
A3h - Residential R&D and Demonstration	0%	0%	-100%	-100%	0%	-100%	0%	-100%	0%	0%	
A3i - Residential HEAT Loan	0%	-21%	94%	-3%	0%	83%	0%	83%	0%	0%	
A3j - Residential Education	0%	-49%	0%	-62%	0%	-55%	0%	-55%	0%	0%	
B - Income Eligible	-3%	-26%	121%	103%	4%	106%	0%	106%	0%	-19%	
B1 - Income Eligible Existing Buildings	0%	-41%	121%	110%	0%	111%	0%	111%	3%	-21%	
B1a - Income Eligible Coordinated Delivery	0%	-41%	121%	110%	0%	112%	0%	112%	2%	-21%	
B1b - Income Eligible Active Demand Reduction	-100%	-100%	-100%	-100%	0%	-100%	0%	-100%	-100%	-100%	
B2 - Income Eligible Hard-to-Measure	-15%	23%	0%	4%	4%	2%	0%	2%	0%	0%	
B2a - Income Eligible Statewide Marketing	0%	21%	0%	0%	0%	21%	0%	21%	0%	0%	
B2b - Income Eligible Statewide Database	-82%	0%	0%	0%	0%	-82%	0%	-82%	0%	0%	
B2c - Income Eligible DOER Assessment	-11%	0%	0%	0%	0%	-11%	0%	-11%	0%	0%	
B2d - Income Eligible Sponsorships & Subscriptions	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
B2e - Income Eligible Workforce Development	0%	0%	0%	4%	0%	4%	0%	4%	0%	0%	
B2f - Income Eligible Evaluation and Market Research	0%	0%	0%	0%	4%	4%	0%	4%	0%	0%	
B2g - Low-Income Energy Affordability Network (LEAN)	-20%	0%	0%	0%	0%	-20%	0%	-20%	0%	0%	
C - Commercial & Industrial	-2%	-42%	-22%	-38%	-18%	-24%	0%	-24%	-40%	6%	
C1 - C&I New Buildings	-12%	-50%	-43%	-32%	0%	-39%	0%	-39%	71%	3%	
C1a - C&I New Buildings & Major Renovations	-12%	-50%	-43%	-32%	0%	-39%	0%	-39%	71%	3%	
C2 - C&I Existing Buildings	-5%	-47%	-21%	-35%	0%	-23%	0%	-23%	-43%	7%	
C2a - C&I Existing Building Retrofit	-6%	-51%	-26%	-48%	0%	-29%	0%	-29%	-47%	9%	
C2b - C&I New & Replacement Equipment	-2%	-32%	-5%	2%	0%	-6%	0%	-6%	-36%	16%	
C2c - C&I Active Demand Reduction	-23%	-59%	-4%	54%	0%	9%	0%	9%	325%	-66%	
C3 - C&I Hard-to-Measure	32%	27%	-100%	-51%	-18%	-27%	0%	-27%	0%	0%	
C3a - C&I Statewide Marketing	0%	25%	0%	0%	0%	25%	0%	25%	0%	0%	
C3b - C&I Statewide Database	-85%	0%	0%	0%	0%	-85%	0%	-85%	0%	0%	
C3c - C&I DOER Assessment	42%	0%	0%	0%	0%	42%	0%	42%	0%	0%	
C3d - C&I Sponsorships & Subscriptions	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
C3e - C&I Workforce Development	0%	0%	0%	-50%	0%	-50%	0%	-50%	0%	0%	
C3f - C&I Evaluation and Market Research	0%	0%	0%	0%	-18%	-18%	0%	-18%	0%	0%	
C3g - C&I EEAC Consultants	4%	0%	0%	0%	0%	4%	0%	4%	0%	0%	
C3h - C&I R&D and Demonstration	0%	0%	-100%	-100%	0%	-100%	0%	-100%	0%	0%	
Grand Total	1%	-19%	2%	-13%	-12%	-1%	0%	-1%	-26%	-17%	

**Notes**

- Where not otherwise indicated, budgets for each year are represented in nominal dollars (2022\$, 2023\$, 2024\$).
- Refer to common definitions for allocation of costs.
- The plan year variances provided above are intended to indicate the Program Administrator's performance in the plan year only. The variances used to determine significant variances are provided separately. The variances above and the significant variances use different calculations to determine variances on an annual basis and over the three-year term, respectively.

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Program Savings  
2022-2024 Planned vs. Evaluated  
Cape Light Compact  
August 1, 2025

2022-2024 Planned Net Savings																								2022-2024 Planned Net Savings																							
Program	# of Participants	Electric												Natural Gas												Other												Total Savings (MMBTU)	Electric Energy, no Fuel Switching or ASR (MMWh)								
		Annual Capacity (kW)		Electric Energy (Source MMBTU)		Thermal		Oil (MMBTU)		Propane (MMBTU)		Wood (MMBTU)		Motor Gasoline (MMBTU)		Motor Diesel (MMBTU)		Water (Gallons)		Total Savings																											
		Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime																										
A- Residential	43,267	18,212	1,489	12,148	40,490	104,706	198,299	13,816	13,648	184,009	3,537,456	116,496	2,237,416	-	-	3,721	13,367	-	-	6,609,853	88,454,880	289,672	5,400,180	17,465	278,393																						
A1- Residential New Buildings	1,066	57	88	388	8,662	2,723	58,815	-	-	1,907	(27,319)	16,782	450,056	-	-	-	-	-	-	-	-	17,938	450,448	738	17,765																						
A2- Residential New Homes & Renovations	1,066	57	88	388	8,662	2,723	58,815	-	-	(1,907)	(27,319)	16,782	450,056	-	-	-	-	-	-	-	-	17,938	450,448	738	17,765																						
A2a- Residential Conventional Delivery	5,618	1,046	3,124	9,882	17,812	42,245	104,464	-	-	85,481	3,763,531	5,743	364,890	-	-	-	-	-	-	-	-	4,687,633	76,126,024	469,782	1,160,931																						
A2b- Residential Conventional Services (RCS)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																						
A2c- Residential Retail	23,455	877	(3,735)	(12,381)	(250,233)	(82,745)	(1,455,415)	(1,353)	(17,589)	101,114	1,781,247	82,225	1,451,570	-	-	1,721	13,367	-	-	1,652,481	15,488,776	102,209	1,788,994	6,454	81,869																						
A2d- Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																						
A2e- Residential Active Demand Reduction	7,108	8,127	-	(22)	(133)	(133)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(133)	(133)	(23)	(23)																						
B- Income Eligible	2,678	960	886	4,657	45,306	16,431	279,898	200	(4,445)	8,708	155,153	3,379	84,501	-	-	-	-	-	-	2,626,254	24,291,045	45,388	525,008	5,317	57,670																						
B1- Income Eligible Existing Buildings	2,678	960	886	4,657	45,306	16,431	279,898	200	(4,445)	8,708	155,153	3,379	84,501	-	-	-	-	-	-	2,626,254	24,291,045	45,388	525,008	5,317	57,670																						
B1a- Income Eligible Coordinated Delivery	2,786	768	889	4,658	45,305	16,438	279,902	(205)	(4,445)	8,708	155,153	3,379	84,501	-	-	-	-	-	-	2,626,254	24,291,045	45,387	525,244	5,317	57,670																						
B1b- Income Eligible Active Demand Reduction	83	136	-	(101)	(10)	(10)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(10)	(10)	(1)	(1)																						
C- Commercial & Industrial	3,440	11,991	2,425	21,222	283,736	144,730	1,442,979	(47,407)	(295,681)	17,476	299,533	8,095	111,622	-	-	6,624	24,629	-	-	687,332	6,288,358	172,529	1,845,188	39,219	215,314																						
C1- C&I New Buildings	265	376	230	1,043	36,206	13,195	217,020	(6,218)	(105,162)	185	(1,248)	-	-	-	-	-	-	-	-	-	-	12,028	205,635	1,940	36,208																						
C2- C&I New Buildings & Major Renovations	265	376	230	1,043	36,206	13,195	217,020	(6,218)	(105,162)	185	(1,248)	-	-	-	-	-	-	-	-	-	-	12,028	205,635	1,940	36,208																						
C2a- C&I Existing Building Retrofit	1,560	11,622	2,195	19,779	247,530	131,534	1,225,959	(41,189)	(294,520)	17,291	298,780	8,095	111,622	-	-	6,624	24,629	-	-	687,332	6,288,358	159,645	1,629,532	37,279	179,395																						
C2b- C&I New & Replacement Equipment	1,560	376	308	1,872	38,344	26,336	118,524	(1,114)	(55,085)	2,014	40,222	7,725	20,595	-	-	6,624	24,629	-	-	122,677	952,450	42,517	495,517	4,882	52,900																						
C2c- C&I Active Demand Reduction	579	6,726	150	(59)	(59)	(540)	(540)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(540)	(540)	(59)	(59)																						
C2d- C&I Active Demand Reduction	46	3,676	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-																							
Grand Total	46,385	24,268	1,602	23,766	283,736	144,730	1,335,588	(66,025)	(326,715)	218,693	3,988,142	129,676	2,443,541	-	-	8,344	37,995	-	-	9,261,398	126,188,382	507,588	7,776,726	46,875	351,381																						

2022-2024 Evaluated Net Savings														2022-2024 Evaluated Net Savings													
Program	# of Participants	Annual Capacity (kW)		Electric Energy (MMWh)		Electric Energy (Source MMBTU)		Natural Gas (Therms)		Oil (MMBTU)		Propane (MMBTU)		Wood (MMBTU)		Motor Gasoline (MMBTU)		Motor Diesel (MMBTU)		Water (Gallons)		Total Savings		Electric Energy, no Fuel Switching or ASR (MMWh)			
		Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
		Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual	Annual		
A- Residential	56,996	18,353	871	8,187	44,499	29,738	186,472	-6,904	(11,628)	384,393	3,584,375	83,909	1,479,365	-	-	3,366	19,797	-	-	9,044,813	103,268,839	264,589	4,458,132	18,331	288,736		
A1- Residential New Buildings	2,319	139	778	2,813	64,698	18,902	376,413	-	-	13	254	1,612	91,007	-	-	-	-	-	-	-	-	22,546	467,674	2,873	68,217		
A2- Residential New Homes & Renovations	2,319	139	778	2,813	64,698	18,902	376,413	-	-	13	254	1,612	91,007	-	-	-	-	-	-	-	-	22,546	467,674	2,873	68,217		
A2a- Residential Existing Buildings	54,677	18,212	-949	534	(203,120)	3,882	(109,861)	6,904	(11,628)	382,380	3,584,121	82,297	1,408,358	-	-	3,366	19,797	-	-	9,044,813	103,268,839	231,716	1,990,477	15,457	260,517		
A2b- Residential Conventional Delivery	16,617	374	1,110	5,201	81,481	35,499	505,108	6,345	132,764	40,989	810,098	9,718	197,453	-	-	-	-	-	-	8,108,492	118,562,807	86,430	1,330,525	5,335	87,804		
A2c- Residential Conventional Services (RCS)	7,668	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
A2d- Residential Retail	22,019	871	(10,877)	(18,687)	(195,830)	(81,656)	(815,338)	(1,452)	(21,336)	123,741	2,147,023	105,351	893,406	-	-	3,366	19,797	-	-	736,161	5,795,363	145,277	2,450,953	13,240	172,713		
A2e- Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
A2f- Residential Active Demand Reduction	8,245	6,305	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
B- Income Eligible	5,911	762	481	5,675	26,076	18,209	157,891	270	(4,870)	26,395	473,723	13,199	229,465	-	-	-	-	-	-	1,294,884	16,738,698	57,589	851,592	4,773	61,689		
B1- Income Eligible Existing Buildings	5,911	762	481	5,675	26,076	18,209	157,891	270	(4,870)	26,395	473,723	13,199	229,465	-	-	-	-	-	-	1,294,884	16,738,698	57,589	851,592	4,773	61,689		
B1a- Income Eligible Coordinated Delivery	5,997	598	481	5,675	26,076	18,209	157,891	270	(4,870)	26,395	473,723	13,199	229,465	-	-	-	-	-	-	1,294,884	16,738,698	57,589	851,592	4,773	61,689		
B1b- Income Eligible Active Demand Reduction	134	254	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
C- Commercial & Industrial	4,583	1,428	2,907	24,196	225,889	103,085	1,402,299	35,438	461,157	2,496	39,626	79,972	79,972	-	-	3,576,992	38,356,382	175,008	1,626,088	-	-	2,026,008	20,026	238,897			
C1- C&I New Buildings	91	175	147	1,019	16,851	7,021	102,698	(1,685)	(80,742)	161	3,427	1,216	23,740	-	-	-	-	-	-	-	-	8,229	126,579	1,134	19,070		
C2- C&I New Buildings & Major Renovations	91	175	147	1,019	16,851	7,021	102,698	(1,685)	(80,742)	161	3,427	1,216	23,740	-	-	-	-	-	-	-	-	8,229	126,579	1,134	19,070		
C2a- C&I Existing Buildings	4,472	1,253	2,760	23,176	208,054	136,213	1,299,601	37,123	441,899	2,335	38,999	78,756	78,756	-	-	3,576,992	38,356,382	175,008	1,626,088	-	-	2,026,008	20,026	238,897			
C2b- C&I Existing Building Retrofit	2,087	2,182	2,181	16,426	147,276	111,589	918,712	35,171	450,185	(857)	33,198	1,302	19,118	-	-	-	-	-	-	3,117,536	35,147,363	114,101	1,014,261	16,426	147,276		
C2c- C&I New & Replacement Equipment	2,379	795	380	5,711	61,777	64,604	189,494	(1,048)	(103,262)	2,490	57,698	2,184	37,094	-	-	1,687	9,878	-	-	276,766	2,000,071	53,639	485,147	7,466	72,601		
C2d- C&I Active Demand Reduction	46	3,676	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
Grand Total	66,602	19,242	4,180	36,616	289,187	206,075	1,877,692	34,807	307,099	101,110	3,918,011	131,380	1,476,881	-	-	6,631	47,675	-	-	14,615,787	188,981,629	466,081	6,835,499	46,347	626,838		

2022-2024 Planned v. Evaluated Net Savings Variances (%)														2022-2024 Planned v. Evaluated Net Savings Variances (%)																
Program	# of Participants	Electric						Natural Gas						Dishwasher Pools						Other						Total Savings		Electric Energy, no Fuel Switching at 400,000 Btu		
		Annual Capacity (kW)		Electric Energy (kWh)		Electric Energy (\$/MWh)		Annual Capacity (kW)		Electric Energy (kWh)		Electric Energy (\$/MWh)		Oil (MMBtu)		Propane (MMBtu)		Wood (MMBtu)		Motor Gasoline (MMBtu)		Motor Diesel (MMBtu)		Water (Gallons)		Total Savings		Electric Energy, no Fuel Switching at 400,000 Btu		
		Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	
A. Residential	A1 - Residential New Buildings	100%	100%	-140%	-207%	-189%	-270%	-189%	-462%	-793%	-12%	-140%	-140%	-47%	0%	0%	0%	0%	0%	0%	200%	-189%	0%	0%	0%	0%	0%	0%	0%	0%
	A1a - Residential New Buildings	110%	140%	-770%	-911%	-181%	-240%	-181%	-540%	-91%	0%	0%	-540%	-78%	0%	0%	0%	0%	0%	0%	200%	-189%	0%	0%	0%	0%	0%	0%	0%	
	A1a - Residential New Homes & Renovations	110%	140%	-770%	-911%	-181%	-240%	-181%	-540%	-91%	0%	0%	-540%	-78%	0%	0%	0%	0%	0%	0%	200%	-189%	0%	0%	0%	0%	0%	0%	0%	
	A2 - Residential Existing Buildings	0%	0%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	
	A2a - Residential Conventional Siding	0%	0%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	
	A2b - Residential Conservation Services (RCS)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
	A2c - Residential Reroofing	0%	0%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	-100%	-140%	
	A2d - Residential Rerailing	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
	A2e - Residential Rerailing	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
	A2f - Residential Air Demand Reduction	100%	120%	0%	0%	-100%	-100%	-100%	-100%	-100%	-100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
B. Income Eligible Existing Buildings	B1 - Income Eligible Existing Buildings	100%	100%	-60%	-44%	-43%	-43%	-43%	-43%	-43%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
	B1a - Income Eligible Conventional Siding	100%	120%	-60%	-44%	-43%	-43%	-43%	-43%	-43%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
	B1b - Income Eligible Air Demand Reduction	0%	0%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
C. Commercial & Industrial	C1 - Commercial & Industrial Existing Buildings	77%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
	C1a - Commercial & Industrial Existing Buildings	77%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
	C1b - Commercial & Industrial Existing Buildings	77%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
D. Commercial & Industrial Existing Buildings	D1 - Commercial & Industrial Existing Buildings	60%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
	D1a - Commercial & Industrial Existing Buildings	60%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
	D1b - Commercial & Industrial Existing Buildings	60%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
E. Commercial & Industrial Existing Buildings	E1 - Commercial & Industrial Existing Buildings	70%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
	E1a - Commercial & Industrial Existing Buildings	70%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
	E1b - Commercial & Industrial Existing Buildings	70%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
F. Commercial & Industrial Existing Buildings	F1 - Commercial & Industrial Existing Buildings	70%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
	F1a - Commercial & Industrial Existing Buildings	70%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
	F1b - Commercial & Industrial Existing Buildings	70%	43%	20%	14%	-3%	14%	-3%	-147%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	-280%	-86%	49%	41%	
Grand Total	Grand Total	100%	100%	-140%	-207%	-189%	-270%	-189%	-462%	-793%	-12%	-140%	-140%	-47%	0%	0%	0%	0%	0%	0%	200%	-189%	0%	0%	0%	0%	0%	0%	0%	

**Greenhouse Gas Savings**  
**2022-2024 Planned vs. Evaluated**  
*Cape Light Compact*  
August 1, 2025

2022-2024 Planned GHG Savings				
Program	Avoided CO <sub>2</sub> e (Metric Tons)			
	2025	2030	First Year	Lifetime
<b>A - Residential</b>	<b>25,316</b>	<b>25,112</b>	<b>23,530</b>	<b>440,831</b>
A1 - Residential New Buildings	1,334	1,286	1,354	34,305
A1a - Residential New Homes & Renovations	1,334	1,286	1,354	34,305
A2 - Residential Existing Buildings	23,982	23,827	22,176	406,526
A2a - Residential Coordinated Delivery	9,328	8,369	9,639	178,257
A2b - Residential Conservation Services (RCS)	-	-	-	-
A2c - Residential Retail	14,654	15,458	12,535	228,266
A2d - Residential Behavior	-	-	-	-
A2e - Residential Active Demand Reduction	(1)	-	2	2
<b>B - Income Eligible</b>	<b>1,754</b>	<b>1,279</b>	<b>1,950</b>	<b>24,330</b>
B1 - Income Eligible Existing Buildings	1,754	1,279	1,950	24,330
B1a - Income Eligible Coordinated Delivery	1,754	1,279	1,950	24,329
B1b - Income Eligible Active Demand Reduction	-	-	0	0
<b>C - Commercial &amp; Industrial</b>	<b>7,589</b>	<b>3,747</b>	<b>8,167</b>	<b>74,650</b>
C1 - C&I New Buildings	365	174	439	4,629
C1a - C&I New Buildings & Major Renovations	365	174	439	4,629
C2 - C&I Existing Buildings	7,224	3,572	7,728	70,021
C2a - C&I Existing Building Retrofit	4,529	2,403	4,718	46,061
C2b - C&I New & Replacement Equipment	2,698	1,169	2,995	23,946
C2c - C&I Active Demand Reduction	(3)	-	14	14
<b>Grand Total</b>	<b>34,658</b>	<b>30,138</b>	<b>33,646</b>	<b>539,810</b>

2022-2024 Evaluated GHG Savings				
Program	Avoided CO <sub>2</sub> e (Metric Tons)			
	2025	2030	First Year	Lifetime
<b>A - Residential</b>	<b>21,845</b>	<b>21,119</b>	<b>20,346</b>	<b>352,835</b>
A1 - Residential New Buildings	1,360	1,055	1,513	26,005
A1a - Residential New Homes & Renovations	1,360	1,055	1,513	26,005
A2 - Residential Existing Buildings	20,486	20,063	18,833	326,830
A2a - Residential Coordinated Delivery	4,623	4,090	4,911	85,274
A2b - Residential Conservation Services (RCS)	-	-	-	-
A2c - Residential Retail	15,862	15,974	13,922	241,557
A2d - Residential Behavior	-	-	-	-
A2e - Residential Active Demand Reduction	-	-	-	-
<b>B - Income Eligible</b>	<b>3,444</b>	<b>3,186</b>	<b>3,496</b>	<b>54,961</b>
B1 - Income Eligible Existing Buildings	3,444	3,186	3,496	54,961
B1a - Income Eligible Coordinated Delivery	3,444	3,186	3,496	54,961
B1b - Income Eligible Active Demand Reduction	-	-	-	-
<b>C - Commercial &amp; Industrial</b>	<b>7,087</b>	<b>2,719</b>	<b>8,614</b>	<b>65,768</b>
C1 - C&I New Buildings	350	221	414	5,184
C1a - C&I New Buildings & Major Renovations	350	221	414	5,184
C2 - C&I Existing Buildings	6,737	2,498	8,200	60,584
C2a - C&I Existing Building Retrofit	3,711	1,307	4,453	33,262
C2b - C&I New & Replacement Equipment	3,026	1,191	3,747	27,322
C2c - C&I Active Demand Reduction	-	-	-	-
<b>Grand Total</b>	<b>32,377</b>	<b>27,023</b>	<b>32,456</b>	<b>473,565</b>

2022-2024 Planned v. Evaluated Net Savings Variances (%)				
Program	Avoided CO <sub>2</sub> e (Metric Tons)			
	2025	2030	First Year	Lifetime
<b>A - Residential</b>	<b>-14%</b>	<b>-16%</b>	<b>-14%</b>	<b>-20%</b>
A1 - Residential New Buildings	2%	-18%	12%	-24%
A1a - Residential New Homes & Renovations	2%	-18%	12%	-24%
A2 - Residential Existing Buildings	-15%	-16%	-15%	-20%
A2a - Residential Coordinated Delivery	-50%	-51%	-49%	-52%
A2b - Residential Conservation Services (RCS)	0%	0%	0%	0%
A2c - Residential Retail	8%	3%	11%	6%
A2d - Residential Behavior	0%	0%	0%	0%
A2e - Residential Active Demand Reduction	-100%	0%	-100%	-100%
<b>B - Income Eligible</b>	<b>96%</b>	<b>149%</b>	<b>79%</b>	<b>126%</b>
B1 - Income Eligible Existing Buildings	96%	149%	79%	126%
B1a - Income Eligible Coordinated Delivery	96%	149%	79%	126%
B1b - Income Eligible Active Demand Reduction	0%	0%	-100%	-100%
<b>C - Commercial &amp; Industrial</b>	<b>-7%</b>	<b>-27%</b>	<b>5%</b>	<b>-12%</b>
C1 - C&I New Buildings	-4%	27%	-6%	12%
C1a - C&I New Buildings & Major Renovations	-4%	27%	-6%	12%
C2 - C&I Existing Buildings	-7%	-30%	6%	-13%
C2a - C&I Existing Building Retrofit	-18%	-46%	-6%	-28%
C2b - C&I New & Replacement Equipment	12%	2%	25%	14%
C2c - C&I Active Demand Reduction	-100%	0%	-100%	-100%
<b>Grand Total</b>	<b>-7%</b>	<b>-10%</b>	<b>-4%</b>	<b>-12%</b>

**Notes**  
Greenhouse gas values presented include GHG in 2025 and 2030, calculated consistently with the Secretary's letter establishing GHG goals for the Mass Save Programs. 2022-2024 Three-Year Plans, D.P.U. 21-120 through D.P.U. 21-129, Exh. 1, App. D. Lifetime GHG values are also presented, consistent with the process outlined in response to information request DPU-Common 3-15 of 2022-2024 Three Year Plans, D.P.U. 21-120 through D.P.U. 21-129. Lifetime values were calculated using emissions factors provided in an independent third-party study; see Appendix 12.

**Program Benefits**  
**2022-2024 Planned vs. Evaluated**  
*Cape Light Compact*  
August 1, 2025

Program	2022-2024 Planned TRC Benefits (\$)										2022-2024 Additional Benefit Information (\$)						
	Electric		Natural Gas	Oil	Propane	Wood	Motor Gasoline	Motor Diesel	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Resource Benefits per Participant	Non-Embedded GHG Benefits	Performance Incentive Components		
	Capacity	Energy												Standard	Equity	Electrification	
<b>A - Residential</b>	<b>17,965,789</b>	<b>(9,628,938)</b>	<b>(24,263)</b>	<b>129,098,543</b>	<b>111,088,176</b>	-	<b>424,866</b>	-	<b>1,473,386</b>	<b>19,681,355</b>	<b>270,079,834</b>	<b>250,397,979</b>	<b>5,747</b>	<b>36,805,507</b>	<b>60,420,345</b>	<b>124,849,466</b>	<b>84,789,123</b>
A1 - Residential New Buildings	655,871	1,196,675	-	(988,480)	21,142,004	-	-	-	-	966,248	22,972,317	22,006,070	20,653	4,270,343	3,770,713	16,083,963	3,117,640
A1a - Residential New Homes & Renovations	655,871	1,196,675	-	(988,480)	21,142,004	-	-	-	-	966,248	22,972,317	22,006,070	20,653	4,270,343	3,770,713	16,083,963	3,117,640
A2 - Residential Existing Buildings	17,309,919	(10,825,592)	(24,263)	130,087,023	89,946,171	-	424,866	-	1,473,386	18,715,107	247,106,617	228,391,510	5,412	52,535,164	56,649,632	108,785,503	81,671,482
A2a - Residential Coordinated Delivery	8,863,479	21,838,475	-	65,542,310	18,193,803	-	-	-	1,206,092	17,730,819	133,374,977	115,644,158	11,999	31,846,282	43,615,176	87,905,467	1,854,334
A2b - Residential Conservation Services (RCS)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A2c - Residential Retail	4,904,313	(32,656,887)	(24,263)	64,544,713	71,752,369	-	424,866	-	267,294	984,288	110,196,694	109,212,406	4,290	20,697,572	9,499,509	20,880,036	79,817,149
A2d - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A2e - Residential Active Demand Reduction	3,542,127	(7,180)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
<b>B - Income Eligible</b>	<b>4,819,219</b>	<b>5,814,300</b>	<b>(4,738)</b>	<b>5,636,716</b>	<b>4,668,423</b>	-	-	-	<b>419,158</b>	<b>11,554,968</b>	<b>32,908,048</b>	<b>21,353,079</b>	<b>7,419</b>	<b>4,855,511</b>	<b>15,402,007</b>	<b>13,625,117</b>	<b>3,880,924</b>
B1 - Income Eligible Existing Buildings	4,819,219	5,814,300	(4,738)	5,636,716	4,668,423	-	-	-	419,158	11,554,968	32,908,048	21,353,079	7,419	4,855,511	15,402,007	13,625,117	3,880,924
B1a - Income Eligible Coordinated Delivery	4,758,472	5,814,499	(4,738)	5,636,716	4,668,423	-	-	-	419,158	11,554,968	32,847,499	21,292,531	7,643	4,855,748	15,341,458	13,625,117	3,880,924
B1b - Income Eligible Active Demand Reduction	60,747	(199)	-	-	-	-	-	-	-	-	60,549	60,549	656	(237)	-	-	-
<b>C - Commercial &amp; Industrial</b>	<b>22,827,250</b>	<b>28,801,243</b>	<b>(502,153)</b>	<b>8,970,434</b>	<b>5,476,609</b>	-	<b>773,401</b>	-	<b>108,622</b>	<b>20,716,788</b>	<b>88,072,195</b>	<b>67,355,407</b>	<b>19,580</b>	<b>16,123,931</b>	<b>53,491,323</b>	<b>6,606,922</b>	<b>27,973,950</b>
C1 - C&I New Buildings	3,209,739	4,363,594	(171,164)	(41,127)	-	-	-	-	-	2,048,440	9,409,482	7,361,042	28,867	1,772,648	9,409,482	-	-
C1a - C&I New Buildings & Major Renovations	3,209,739	4,363,594	(171,164)	(41,127)	-	-	-	-	-	2,048,440	9,409,482	7,361,042	28,867	1,772,648	9,409,482	-	-
C2 - C&I Existing Buildings	19,617,511	24,437,650	(330,989)	9,911,561	5,476,609	-	773,401	-	108,622	18,668,347	78,662,713	59,994,365	18,837	14,350,943	44,081,841	6,606,922	27,973,950
C2a - C&I Existing Building Retrofit	13,304,470	19,679,833	(305,417)	8,559,069	349,453	-	-	-	91,628	13,208,809	54,887,844	41,679,035	26,717	10,816,485	27,058,661	6,606,922	21,222,262
C2b - C&I New & Replacement Equipment	2,030,834	4,791,154	(25,573)	1,352,492	5,127,155	-	773,401	-	16,994	5,459,538	19,525,996	14,068,458	9,728	3,571,737	12,774,308	-	6,751,688
C2c - C&I Active Demand Reduction	4,282,208	(33,133)	-	-	-	-	-	-	-	-	4,248,872	4,248,872	23,737	(12,770)	4,248,872	-	-
<b>Grand Total</b>	<b>45,612,259</b>	<b>24,986,626</b>	<b>(531,154)</b>	<b>144,605,693</b>	<b>121,233,208</b>	-	<b>1,198,268</b>	-	<b>2,001,166</b>	<b>51,953,111</b>	<b>391,059,176</b>	<b>339,106,066</b>	<b>6,839</b>	<b>77,784,608</b>	<b>129,313,676</b>	<b>145,101,505</b>	<b>116,643,996</b>

Program	2022-2024 Evaluated TRC Benefits (\$)										2022-2024 Additional Benefit Information (\$)						
	Electric		Natural Gas	Oil	Propane	Wood	Motor Gasoline	Motor Diesel	Water	Non-Resource	Total TRC Test Benefits	Total Resource	Resource Benefits per Participant	Non-Embedded GHG Benefits	Performance Incentive Components		
	Capacity	Energy												Standard	Equity	Electrification	
<b>A - Residential</b>	<b>12,416,648</b>	<b>9,390,225</b>	<b>200,644</b>	<b>107,655,105</b>	<b>57,963,853</b>	-	<b>1,198,320</b>	-	<b>2,154,253</b>	<b>26,044,818</b>	<b>212,958,067</b>	<b>196,894,248</b>	<b>3,814</b>	<b>45,812,533</b>	<b>78,125,130</b>	<b>122,902,974</b>	<b>22,300,903</b>
A1 - Residential New Buildings	1,411,167	8,250,987	-	9,348	4,555,325	-	-	-	-	1,443,441	15,670,269	14,226,827	6,135	4,194,295	5,806,685	8,650,766	1,212,817
A1a - Residential New Homes & Renovations	1,411,167	8,250,987	-	9,348	4,555,325	-	-	-	-	1,443,441	15,670,269	14,226,827	6,135	4,194,295	5,806,685	8,650,766	1,212,817
A2 - Residential Existing Buildings	11,005,681	(2,945,762)	200,644	107,645,758	53,408,528	-	1,198,320	-	2,154,253	24,601,377	197,288,798	172,667,421	3,189	41,618,239	72,318,445	109,852,208	21,098,147
A2a - Residential Coordinated Delivery	4,662,967	10,815,511	229,876	29,978,177	9,605,573	-	-	-	2,038,494	12,885,088	70,215,680	57,330,598	3,573	15,467,688	34,243,655	35,791,143	180,889
A2b - Residential Conservation Services (RCS)	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A2c - Residential Retail	1,926,165	(13,761,273)	(29,232)	77,667,581	43,802,955	-	1,198,320	-	115,758	11,715,244	122,635,518	110,920,274	4,904	26,350,551	33,657,196	68,061,065	20,917,258
A2d - Residential Behavior	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
A2e - Residential Active Demand Reduction	4,416,549	-	-	-	-	-	-	-	-	1,045	4,417,594	4,416,549	538	-	4,417,594	-	-
<b>B - Income Eligible</b>	<b>4,191,535</b>	<b>3,302,889</b>	<b>(6,714)</b>	<b>17,028,835</b>	<b>10,852,544</b>	-	-	-	<b>288,568</b>	<b>13,575,964</b>	<b>49,233,623</b>	<b>35,657,658</b>	<b>6,012</b>	<b>8,317,722</b>	<b>16,427,311</b>	<b>25,894,174</b>	<b>6,912,137</b>
B1 - Income Eligible Existing Buildings	4,191,535	3,302,889	(6,714)	17,028,835	10,852,544	-	-	-	288,568	13,575,964	49,233,623	35,657,658	6,012	8,317,722	16,427,311	25,894,174	6,912,137
B1a - Income Eligible Coordinated Delivery	4,117,367	3,302,889	(6,714)	17,028,835	10,852,544	-	-	-	288,568	13,575,964	49,159,454	35,583,490	6,138	8,317,722	16,353,144	25,894,174	6,912,137
B1b - Income Eligible Active Demand Reduction	74,168	-	-	-	-	-	-	-	-	-	74,168	74,168	533	-	74,168	-	-
<b>C - Commercial &amp; Industrial</b>	<b>17,298,761</b>	<b>28,287,267</b>	<b>674,280</b>	<b>3,189,879</b>	<b>3,958,304</b>	-	<b>310,766</b>	-	<b>318,707</b>	<b>17,187,525</b>	<b>71,225,490</b>	<b>54,037,964</b>	<b>12,386</b>	<b>13,677,372</b>	<b>41,923,798</b>	<b>27,259,247</b>	<b>2,042,444</b>
C1 - C&I New Buildings	1,325,689	2,042,811	(51,751)	129,153	1,186,181	-	-	-	-	1,552,925	6,190,008	4,637,084	50,957	1,095,795	4,841,717	-	1,348,293
C1a - C&I New Buildings & Major Renovations	1,325,689	2,042,811	(51,751)	129,153	1,186,181	-	-	-	-	1,552,925	6,190,008	4,637,084	50,957	1,095,795	4,841,717	-	1,348,293
C2 - C&I Existing Buildings	15,973,072	26,239,456	726,032	3,060,726	2,772,123	-	310,766	-	318,707	15,634,600	65,035,481	49,400,880	11,564	12,581,577	37,082,081	27,259,247	694,152
C2a - C&I Existing Building Retrofit	10,875,474	18,428,365	756,976	1,116,817	940,431	-	310,766	-	283,904	8,133,715	40,735,082	32,401,967	15,452	8,430,269	27,586,811	13,148,871	694,152
C2b - C&I New & Replacement Equipment	3,520,242	7,811,091	(80,544)	1,943,910	1,831,692	-	-	-	24,803	7,300,885	22,722,467	15,623,557	7,244	4,151,308	7,917,915	14,110,375	694,152
C2c - C&I Active Demand Reduction	1,577,356	-	-	-	-	-	-	-	-	-	1,577,356	1,577,356	34,390	-	1,577,356	-	-
<b>Grand Total</b>	<b>33,907,145</b>	<b>36,895,381</b>	<b>868,211</b>	<b>127,873,820</b>	<b>72,774,702</b>	-	<b>1,509,086</b>	-	<b>2,761,528</b>	<b>56,808,308</b>	<b>339,398,179</b>	<b>276,889,870</b>	<b>4,147</b>	<b>67,807,628</b>	<b>136,476,239</b>	<b>165,656,394</b>	<b>31,265,544</b>

Program	2022-2024 TRC Benefits Variances (%)										2022-2024 Additional Benefit Variances (%)							
	Electric		Natural Gas	Oil	Propane	Wood	Motor Gasoline	Motor Diesel	Water	Non-Resource Benefits	Total TRC Test Benefits	Total Resource Benefits	Resource Benefits per Participant	Non-Embedded GHG Benefits	Performance Incentive Components			
	Capacity	Energy													Standard	Equity	Electrification	
A - Residential	-31%	-155%	-927%	-17%	-48%	0%	182%	0%	46%	32%	-21%	-25%	-43%	-19%	129%	90%	26%	
A1 - Residential New Buildings	115%	589%	0%	-101%	-78%	0%	0%	0%	0%	49%	-32%	-35%	-70%	-2%	154%	54%	39%	
A1a - Residential New Homes & Renovations	115%	589%	0%	-101%	-78%	0%	0%	0%	0%	49%	-32%	-35%	-70%	-2%	154%	54%	39%	
A2 - Residential Existing Buildings	-36%	-73%	-927%	-17%	-41%	0%	182%	0%	46%	31%	-20%	-24%	-41%	-21%	128%	95%	26%	
A2a - Residential Coordinated Delivery	-47%	-50%	0%	-54%	-47%	0%	0%	0%	69%	-27%	-47%	-50%	-70%	-52%	79%	41%	10%	
A2b - Residential Conservation Services (RCS)	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
A2c - Residential Retail	-61%	-58%	20%	20%	-39%	0%	182%	0%	-57%	1090%	11%	2%	14%	27%	354%	326%	26%	
A2d - Residential Behavior	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	
A2e - Residential Active Demand Reduction	25%	-100%	0%	0%	0%	0%	0%	0%	0%	0%	25%	25%	8%	-100%	125%	0%	0%	
B - Income Eligible	-13%	-43%	42%	202%	132%	0%	0%	0%	-31%	17%	50%	67%	-19%	71%	107%	190%	178%	
B1 - Income Eligible Existing Buildings	-13%	-43%	42%	202%	132%	0%	0%	0%	-31%	17%	50%	67%	-19%	71%	107%	190%	178%	
B1a - Income Eligible Coordinated Delivery	-13%	-43%	42%	202%	132%	0%	0%	0%	-31%	17%	50%	67%	-20%	71%	107%	190%	178%	
B1b - Income Eligible Active Demand Reduction	22%	-100%	0%	0%	0%	0%	0%	0%	0%	0%	22%	22%	-10%	100%	122%	0%	0%	
C - Commercial & Industrial	-24%	-2%	-234%	-68%	-28%	0%	-60%	0%	193%	-17%	-19%	-20%	-37%	75%	78%	413%	7%	
C1 - C&I New Buildings	-59%	-53%	-70%	-414%	0%	0%	0%	0%	0%	-24%	-34%	-37%	77%	-38%	51%	0%	0%	
C1a - C&I New Buildings & Major Renovations	-59%	-53%	-70%	-414%	0%	0%	0%	0%	0%	-24%	-34%	-37%	77%	-38%	51%	0%	0%	
C2 - C&I Existing Buildings	-19%	7%	-319%	-69%	-49%	0%	-60%	-60%	193%	-16%	-17%	-18%	-39%	-12%	84%	413%	2%	
C2a - C&I Existing Building Retrofit	-18%	6%	-348%	-87%	160%	0%	0%	-60%	193%	-13%	-37%	-26%	-22%	-22%	102%	10%	0%	
C2b - C&I New & Replacement Equipment	71%	63%	21%	44%	-61%	0%	0%	0%	0%	34%	105%	10%	-26%	10%	67%	0%	0%	
C2c - C&I Active Demand Reduction	-63%	-100%	0%	0%	0%	0%	0%	0%	0%	0%	-63%	-63%	44%	-100%	37%	0%	0%	
Grand Total	-26%	-48%	-263%	-12%	-40%	0%	26%	0%	38%	9%	-15%	-18%	-13%	106%	114%	27%	27%	

**Cost-Effectiveness**  
**2022-2024 Planned vs. Evaluated**  
*Cape Light Compact*  
August 1, 2025

2022-2024 Planned Total Resource Cost Test (2022S)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>2.00</b>	<b>135,020,297</b>	<b>270,078,934</b>	<b>119,423,836</b>	-	<b>15,634,801</b>	<b>135,058,638</b>
A1 - Residential New Buildings	1.76	9,941,956	22,972,317	13,534,627	-	(504,266)	13,030,361
A1a - Residential New Homes & Renovations	1.76	9,941,956	22,972,317	13,534,627	-	(504,266)	13,030,361
A2 - Residential Existing Buildings	2.27	138,227,330	247,106,617	92,740,220	-	16,139,067	108,879,286
A2a - Residential Coordinated Delivery	2.57	81,443,314	133,374,977	50,020,321	-	1,931,342	51,951,663
A2b - Residential Conservation Services (RCS)	0.00	(5,668,735)	-	5,668,735	-	-	5,668,735
A2c - Residential Retail	2.23	60,691,589	110,196,694	35,277,380	-	14,227,725	49,505,105
A2d - Residential Behavior	-	-	-	-	-	-	-
A2e - Residential Active Demand Reduction	1.99	1,761,162	3,534,947	1,773,784	-	-	1,773,784
A3 - Residential Hard-to-Measure	0.00	(13,148,990)	-	13,148,990	-	-	13,148,990
<b>B - Income Eligible</b>	<b>1.64</b>	<b>12,842,279</b>	<b>32,908,048</b>	<b>20,065,488</b>	-	-	<b>20,065,488</b>
B1 - Income Eligible Existing Buildings	1.72	13,821,256	32,908,048	19,086,792	-	-	19,086,792
B1a - Income Eligible Coordinated Delivery	1.72	13,764,783	32,847,499	19,082,716	-	-	19,082,716
B1b - Income Eligible Active Demand Reduction	14.85	56,473	60,549	4,076	-	-	4,076
B2 - Income Eligible Hard-to-Measure	0.00	(978,677)	-	978,677	-	-	978,677
<b>C - Commercial &amp; Industrial</b>	<b>1.54</b>	<b>30,849,871</b>	<b>88,072,195</b>	<b>55,796,905</b>	-	<b>1,425,419</b>	<b>57,222,324</b>
C1 - C&I New Buildings	4.27	7,204,115	9,409,482	2,337,330	-	(131,963)	2,205,367
C1a - C&I New Buildings & Major Renovations	4.27	7,204,115	9,409,482	2,337,330	-	(131,963)	2,205,367
C2 - C&I Existing Buildings	1.53	27,407,857	78,662,713	49,697,474	-	1,507,382	51,204,856
C2a - C&I Existing Building Retrofit	1.42	16,197,546	54,887,844	38,011,741	-	678,557	38,690,298
C2b - C&I New & Replacement Equipment	1.69	7,998,226	19,525,996	10,648,945	-	878,825	11,527,770
C2c - C&I Active Demand Reduction	4.10	3,212,084	4,249,872	1,036,789	-	-	1,036,789
C3 - C&I Hard-to-Measure	0.00	(3,762,101)	-	3,762,101	-	-	3,762,101
<b>Grand Total</b>	<b>1.84</b>	<b>178,712,746</b>	<b>391,059,176</b>	<b>195,286,210</b>	-	<b>17,060,220</b>	<b>212,346,430</b>

2022-2024 Evaluated Total Resource Cost Test (2022S)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>1.66</b>	<b>84,580,924</b>	<b>212,939,067</b>	<b>109,289,139</b>	-	<b>19,069,004</b>	<b>128,358,143</b>
A1 - Residential New Buildings	1.64	6,101,901	15,670,269	11,778,487	-	(2,210,120)	9,568,367
A1a - Residential New Homes & Renovations	1.64	6,101,901	15,670,269	11,778,487	-	(2,210,120)	9,568,367
A2 - Residential Existing Buildings	1.99	88,116,254	197,268,798	77,863,320	-	21,279,123	99,142,444
A2a - Residential Coordinated Delivery	1.87	32,608,007	70,215,686	32,871,398	-	4,736,280	37,607,679
A2b - Residential Conservation Services (RCS)	0.00	(3,350,199)	-	3,350,199	-	-	3,350,199
A2c - Residential Retail	2.16	65,981,855	122,635,518	40,110,820	-	16,542,843	56,653,663
A2d - Residential Behavior	-	-	-	-	-	-	-
A2e - Residential Active Demand Reduction	2.89	2,886,691	4,417,594	1,530,903	-	-	1,530,903
A3 - Residential Hard-to-Measure	0.00	(19,647,332)	-	19,647,332	-	-	19,647,332
<b>B - Income Eligible</b>	<b>1.19</b>	<b>7,905,156</b>	<b>49,233,623</b>	<b>41,224,583</b>	-	<b>103,884</b>	<b>41,328,467</b>
B1 - Income Eligible Existing Buildings	1.22	8,900,107	49,233,623	40,229,632	-	103,884	40,333,516
B1a - Income Eligible Coordinated Delivery	1.22	8,825,939	49,159,454	40,229,632	-	103,884	40,333,516
B1b - Income Eligible Active Demand Reduction	0.00	74,168	-	-	-	-	-
B2 - Income Eligible Hard-to-Measure	0.00	(994,951)	-	994,951	-	-	994,951
<b>C - Commercial &amp; Industrial</b>	<b>1.58</b>	<b>26,282,872</b>	<b>71,225,490</b>	<b>42,184,912</b>	-	<b>2,757,705</b>	<b>44,942,618</b>
C1 - C&I New Buildings	2.91	4,064,100	6,180,008	1,420,581	-	705,337	2,125,908
C1a - C&I New Buildings & Major Renovations	2.91	4,064,100	6,180,008	1,420,581	-	705,337	2,125,908
C2 - C&I Existing Buildings	1.62	24,974,501	65,035,481	38,008,602	-	2,052,378	40,060,980
C2a - C&I Existing Building Retrofit	1.32	9,722,496	40,735,683	26,907,962	-	4,005,426	30,963,388
C2b - C&I New & Replacement Equipment	2.85	14,750,113	22,722,442	9,974,779	-	(2,003,048)	7,971,731
C2c - C&I Active Demand Reduction	1.40	451,494	1,577,356	1,125,861	-	-	1,125,861
C3 - C&I Hard-to-Measure	0.00	(2,755,729)	-	2,755,729	-	-	2,755,729
<b>Grand Total</b>	<b>1.55</b>	<b>118,768,952</b>	<b>333,398,179</b>	<b>197,498,634</b>	-	<b>21,980,593</b>	<b>219,479,227</b>

2022-2024 Planned v. Evaluated Total Resource Cost Test (2022S) Variances (%)							
Program	Benefit-Cost Ratio	Net Benefits	Total TRC Test Benefits	Costs			
				Total Program Costs	Performance Incentive	Participant Costs	Total TRC Test Costs
<b>A - Residential</b>	<b>-47%</b>	<b>-37%</b>	<b>-21%</b>	<b>-8%</b>	<b>0%</b>	<b>22%</b>	<b>-5%</b>
A1 - Residential New Buildings	-7%	-35%	-32%	-13%	0%	338%	-27%
A1a - Residential New Homes & Renovations	-7%	-39%	-32%	-13%	0%	338%	-27%
A2 - Residential Existing Buildings	-12%	-29%	-20%	-16%	0%	32%	-9%
A2a - Residential Coordinated Delivery	-27%	-60%	-47%	-34%	0%	148%	-28%
A2b - Residential Conservation Services (RCS)	0%	-41%	0%	-41%	0%	0%	-41%
A2c - Residential Retail	-3%	9%	11%	14%	0%	16%	14%
A2d - Residential Behavior	0%	0%	0%	0%	0%	0%	0%
A2e - Residential Active Demand Reduction	45%	64%	25%	-14%	0%	0%	-14%
A3 - Residential Hard-to-Measure	0%	49%	0%	49%	0%	0%	49%
<b>B - Income Eligible</b>	<b>-27%</b>	<b>-38%</b>	<b>50%</b>	<b>105%</b>	<b>0%</b>	<b>0%</b>	<b>106%</b>
B1 - Income Eligible Existing Buildings	-29%	-36%	50%	111%	0%	0%	111%
B1a - Income Eligible Coordinated Delivery	-29%	-36%	50%	111%	0%	0%	111%
B1b - Income Eligible Active Demand Reduction	-100%	23%	-100%	23%	0%	-100%	0%
B2 - Income Eligible Hard-to-Measure	0%	2%	0%	2%	0%	0%	2%
<b>C - Commercial &amp; Industrial</b>	<b>3%</b>	<b>-15%</b>	<b>-19%</b>	<b>-24%</b>	<b>0%</b>	<b>93%</b>	<b>-21%</b>
C1 - C&I New Buildings	-32%	-44%	-34%	-39%	0%	-634%	-4%
C1a - C&I New Buildings & Major Renovations	-32%	-44%	-34%	-39%	0%	-634%	-4%
C2 - C&I Existing Buildings	6%	-9%	-17%	-24%	0%	32%	-22%
C2a - C&I Existing Building Retrofit	-7%	-40%	-28%	-29%	0%	498%	-20%
C2b - C&I New & Replacement Equipment	68%	84%	16%	-6%	0%	-328%	-31%
C2c - C&I Active Demand Reduction	-66%	-86%	-63%	9%	0%	0%	9%
C3 - C&I Hard-to-Measure	0%	-27%	0%	-27%	0%	0%	-27%
<b>Grand Total</b>	<b>-16%</b>	<b>-34%</b>	<b>-19%</b>	<b>-1%</b>	<b>0%</b>	<b>29%</b>	<b>1%</b>

Notes

- Costs and benefits for each year are presented in real dollars (2022S).
- The Total TRC Costs are the sum of the Total Program Costs, Performance Incentives, and Participant Costs.
- The plan year variances provided above are intended to indicate the Program Administrator's performance in the plan year only. The variances used to determine significant variances are provided separately. The variances above and the significant variances use different calculations to determine variances on an annual basis and over the three-year term, respectively.

**Summary of Electrification**  
**2022-2024 Planned vs. Evaluated**  
Cape Light Compact  
August 1, 2025

2022-2024 Planned Savings												
Program	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
A - Residential	(528)	(5,060)	(19,579)	(346,840)	(131,808)	(2,039,192)	-	-	99,189	1,751,885	81,709	1,455,235
A1 - Residential New Buildings	(3)	(103)	(343)	(8,102)	(2,270)	(46,635)	-	-	-	-	3,506	83,155
A1a - Residential New Homes & Renovations	(3)	(103)	(343)	(8,102)	(2,270)	(46,635)	-	-	-	-	3,506	83,155
A2 - Residential Existing Buildings	(525)	(4,957)	(19,236)	(338,738)	(129,538)	(1,992,557)	-	-	99,189	1,751,885	78,203	1,372,080
A2a - Residential Coordinated Delivery	(19)	(86)	(401)	(6,837)	(2,655)	(40,222)	-	-	2,520	42,724	1,620	26,682
A2c - Residential Retail	(506)	(4,871)	(18,835)	(331,901)	(126,883)	(1,952,335)	-	-	96,669	1,709,161	76,583	1,345,398
B - Income Eligible	(4)	(173)	(715)	(12,124)	(4,795)	(71,341)	-	-	3,811	65,053	4,038	67,887
B1 - Income Eligible Existing Buildings	(4)	(173)	(715)	(12,124)	(4,795)	(71,341)	-	-	3,811	65,053	4,038	67,887
B1a - Income Eligible Coordinated Delivery	(4)	(173)	(715)	(12,124)	(4,795)	(71,341)	-	-	3,811	65,053	4,038	67,887
C - Commercial & Industrial	182	(110)	965	18,206	6,137	108,233	9,957	149,359	20,102	306,636	7,676	104,590
C1 - C&I New Buildings	-	-	-	-	-	-	-	-	-	-	-	-
C1a - C&I New Buildings & Major Renovations	-	-	-	-	-	-	-	-	-	-	-	-
C2 - C&I Existing Buildings	182	(110)	965	18,206	6,137	108,233	9,957	149,359	20,102	306,636	7,676	104,590
C2a - C&I Existing Building Retrofit	347	(33)	2,115	31,723	14,001	191,271	9,957	149,359	17,556	263,352	-	-
C2b - C&I New & Replacement Equipment	(165)	(77)	(1,150)	(13,517)	(7,864)	(83,038)	-	-	2,546	43,284	7,676	104,590
Grand Total	(350)	(5,343)	(19,329)	(340,758)	(130,466)	(2,002,300)	9,957	149,359	123,102	2,123,574	93,423	1,627,712

2022-2024 Evaluated Savings												
Program	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
A - Residential	(699)	(3,934)	(16,203)	(284,073)	(109,732)	(1,674,414)	-	-	105,295	1,861,541	46,964	834,554
A1 - Residential New Buildings	(2)	(41)	(140)	(3,228)	(984)	(18,936)	-	-	-	-	1,423	32,976
A1a - Residential New Homes & Renovations	(2)	(41)	(140)	(3,228)	(984)	(18,936)	-	-	-	-	1,423	32,976
A2 - Residential Existing Buildings	(697)	(3,893)	(16,063)	(280,845)	(108,748)	(1,655,478)	-	-	105,295	1,861,541	45,541	801,578
A2a - Residential Coordinated Delivery	(4)	(26)	(135)	(2,324)	(668)	(13,593)	-	-	251	4,526	1,037	17,495
A2c - Residential Retail	(693)	(3,868)	(15,928)	(278,522)	(107,880)	(1,641,885)	-	-	105,044	1,857,014	44,504	784,082
B - Income Eligible	(31)	(529)	(2,096)	(35,613)	(14,067)	(209,570)	-	-	17,745	298,920	10,631	170,896
B1 - Income Eligible Existing Buildings	(31)	(529)	(2,096)	(35,613)	(14,067)	(209,570)	-	-	17,745	298,920	10,631	170,896
B1a - Income Eligible Coordinated Delivery	(31)	(529)	(2,096)	(35,613)	(14,067)	(209,570)	-	-	17,745	298,920	10,631	170,896
C - Commercial & Industrial	(72)	(170)	(829)	(13,094)	(5,545)	(77,496)	-	-	3,609	61,321	3,373	60,161
C1 - C&I New Buildings	(1)	(40)	(114)	(2,219)	(753)	(13,360)	-	-	-	-	1,189	23,067
C1a - C&I New Buildings & Major Renovations	(1)	(40)	(114)	(2,219)	(753)	(13,360)	-	-	-	-	1,189	23,067
C2 - C&I Existing Buildings	(71)	(130)	(715)	(10,875)	(4,792)	(64,136)	-	-	3,609	61,321	2,184	37,094
C2a - C&I Existing Building Retrofit	-	-	-	-	-	-	-	-	-	-	-	-
C2b - C&I New & Replacement Equipment	(71)	(130)	(715)	(10,875)	(4,792)	(64,136)	-	-	3,609	61,321	2,184	37,094
Grand Total	(803)	(4,634)	(19,127)	(332,780)	(129,344)	(1,961,480)	-	-	126,649	2,221,782	60,967	1,065,610

2022-2024 Planned v. Evaluated Savings Variances (%)												
Program	Electric						Natural Gas		Deliverable Fuels			
	Annual Capacity (kW)		Electric Energy (MWh)		Electric Energy (MMBTU)		(Therms)		Oil (MMBTU)		Propane (MMBTU)	
	Summer	Winter	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime
A - Residential	32%	-22%	-17%	-18%	-17%	-18%	0%	0%	6%	6%	-43%	-43%
A1 - Residential New Buildings	-33%	-60%	-59%	-60%	-57%	-59%	0%	0%	0%	0%	-59%	-60%
A1a - Residential New Homes & Renovations	-33%	-60%	-59%	-60%	-57%	-59%	0%	0%	0%	0%	-59%	-60%
A2 - Residential Existing Buildings	33%	-21%	-16%	-17%	-16%	-17%	0%	0%	6%	6%	-42%	-42%
A2a - Residential Coordinated Delivery	-79%	-70%	-66%	-66%	-67%	-66%	0%	0%	-90%	-89%	-36%	-34%
A2c - Residential Retail	37%	-21%	-15%	-16%	-15%	-16%	0%	0%	9%	9%	-42%	-42%
B - Income Eligible	681%	206%	193%	194%	193%	194%	0%	0%	366%	360%	163%	152%
B1 - Income Eligible Existing Buildings	681%	206%	193%	194%	193%	194%	0%	0%	366%	360%	163%	152%
B1a - Income Eligible Coordinated Delivery	681%	206%	193%	194%	193%	194%	0%	0%	366%	360%	163%	152%
C - Commercial & Industrial	-140%	55%	-186%	-172%	-190%	-172%	-100%	-100%	-82%	-80%	-56%	-42%
C1 - C&I New Buildings	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
C1a - C&I New Buildings & Major Renovations	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
C2 - C&I Existing Buildings	-139%	18%	-174%	-160%	-178%	-159%	-100%	-100%	-82%	-80%	-72%	-65%
C2a - C&I Existing Building Retrofit	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	-100%	0%	0%
C2b - C&I New & Replacement Equipment	-57%	68%	-38%	-20%	-39%	-23%	0%	0%	42%	42%	-72%	-65%
Grand Total	129%	-13%	-1%	-2%	-1%	-2%	-100%	-100%	3%	5%	-35%	-35%

**Summary of Electrification**  
**2022-2024 Planned vs. Evaluated**  
Cape Light Compact  
August 1, 2025

2022-2024 Planned Savings								
Program	Other				Total Savings		Avoided CO2e (Metric Tons)	
	Motor Gasoline (MMBTU)		Motor Diesel (MMBTU)		MMBTU		2025	2030
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
A - Residential	1,722	13,368	-	-	50,810	1,181,293	12,574	14,651
A1 - Residential New Buildings	-	-	-	-	1,234	36,520	245	289
A1a - Residential New Homes & Renovations	-	-	-	-	1,234	36,520	245	289
A2 - Residential Existing Buildings	1,722	13,368	-	-	49,576	1,144,773	12,329	14,362
A2a - Residential Coordinated Delivery	-	-	-	-	1,486	29,184	239	272
A2c - Residential Retail	1,722	13,368	-	-	48,090	1,115,589	12,090	14,090
B - Income Eligible	-	-	-	-	3,054	61,598	446	507
B1 - Income Eligible Existing Buildings	-	-	-	-	3,054	61,598	446	507
B1a - Income Eligible Coordinated Delivery	-	-	-	-	3,054	61,598	446	507
C - Commercial & Industrial	6,624	24,630	-	-	41,533	559,025	2,954	2,634
C1 - C&I New Buildings	-	-	-	-	-	-	-	-
C1a - C&I New Buildings & Major Renovations	-	-	-	-	-	-	-	-
C2 - C&I Existing Buildings	6,624	24,630	-	-	41,533	559,025	2,954	2,634
C2a - C&I Existing Building Retrofit	-	-	-	-	32,553	469,558	1,976	1,792
C2b - C&I New & Replacement Equipment	6,624	24,630	-	-	8,980	89,467	978	842
Grand Total	8,346	37,998	-	-	95,397	1,801,916	15,974	17,792

2022-2024 Evaluated Savings								
Program	Other				Total Savings		Avoided CO2e (Metric Tons)	
	Motor Gasoline (MMBTU)		Motor Diesel (MMBTU)		MMBTU		2025	2030
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
A - Residential	5,166	37,797	-	-	47,692	1,059,477	11,643	13,291
A1 - Residential New Buildings	-	-	-	-	438	14,040	317	374
A1a - Residential New Homes & Renovations	-	-	-	-	438	14,040	317	374
A2 - Residential Existing Buildings	5,166	37,797	-	-	47,254	1,045,437	11,326	12,917
A2a - Residential Coordinated Delivery	-	-	-	-	420	8,429	63	74
A2c - Residential Retail	5,166	37,797	-	-	46,833	1,037,009	11,263	12,843
B - Income Eligible	-	-	-	-	14,308	260,247	1,818	2,001
B1 - Income Eligible Existing Buildings	-	-	-	-	14,308	260,247	1,818	2,001
B1a - Income Eligible Coordinated Delivery	-	-	-	-	14,308	260,247	1,818	2,001
C - Commercial & Industrial	1,687	9,878	-	-	3,123	53,864	576	605
C1 - C&I New Buildings	-	-	-	-	436	9,706	77	90
C1a - C&I New Buildings & Major Renovations	-	-	-	-	436	9,706	77	90
C2 - C&I Existing Buildings	1,687	9,878	-	-	2,687	44,158	499	515
C2a - C&I Existing Building Retrofit	-	-	-	-	-	-	-	-
C2b - C&I New & Replacement Equipment	1,687	9,878	-	-	2,687	44,158	499	515
Grand Total	6,853	47,675	-	-	65,123	1,373,589	14,036	15,897

2022-2024 Planned v. Evaluated Savings Variances (%)								
Program	Other				Total Savings		Avoided CO2e (Metric Tons)	
	Motor Gasoline (MMBTU)		Motor Diesel (MMBTU)		MMBTU		2025	2030
	Annual	Lifetime	Annual	Lifetime	Annual	Lifetime		
A - Residential	200%	183%	0%	0%	-6%	-10%	-7%	-9%
A1 - Residential New Buildings	0%	0%	0%	0%	-65%	-62%	29%	29%
A1a - Residential New Homes & Renovations	0%	0%	0%	0%	-65%	-62%	29%	29%
A2 - Residential Existing Buildings	200%	183%	0%	0%	-5%	-9%	-8%	-10%
A2a - Residential Coordinated Delivery	0%	0%	0%	0%	-72%	-71%	-74%	-73%
A2c - Residential Retail	200%	183%	0%	0%	-3%	-7%	-7%	-9%
B - Income Eligible	0%	0%	0%	0%	369%	322%	308%	295%
B1 - Income Eligible Existing Buildings	0%	0%	0%	0%	369%	322%	308%	295%
B1a - Income Eligible Coordinated Delivery	0%	0%	0%	0%	369%	322%	308%	295%
C - Commercial & Industrial	-75%	-60%	0%	0%	-92%	-90%	-81%	-77%
C1 - C&I New Buildings	0%	0%	0%	0%	0%	0%	0%	0%
C1a - C&I New Buildings & Major Renovations	0%	0%	0%	0%	0%	0%	0%	0%
C2 - C&I Existing Buildings	-75%	-60%	0%	0%	-94%	-92%	-83%	-80%
C2a - C&I Existing Building Retrofit	0%	0%	0%	0%	-100%	-100%	-100%	-100%
C2b - C&I New & Replacement Equipment	-75%	-60%	0%	0%	-70%	-51%	-49%	-39%
Grand Total	-18%	25%	0%	0%	-32%	-24%	-12%	-11%

**Summary of Electrification**  
**2022-2024 Planned vs. Evaluated**  
Cape Light Compact  
August 1, 2025

Program	2022-2024 Planned Benefits										
	Electric		Natural Gas	Oil	Propane	Motor Gasoline	Motor Diesel	Total Resource Benefits	Non-Resource Benefits	Total TRC Test Benefits	Non-Embedded GHG Benefits
	Capacity	Electric Energy									
A - Residential	(4,279,873)	(44,751,518)	-	63,503,758	71,993,298	424,866	-	86,890,533	3,671	86,894,207	15,534,250
A1 - Residential New Buildings	(27,466)	(1,036,749)	-	-	4,181,855	-	-	3,117,640	-	3,117,640	391,516
A1a - Residential New Homes & Renovations	(27,466)	(1,036,749)	-	-	4,181,855	-	-	3,117,640	-	3,117,640	391,516
A2 - Residential Existing Buildings	(4,252,407)	(43,714,769)	-	63,503,758	67,811,443	424,866	-	83,772,893	3,671	83,776,567	15,142,734
A2a - Residential Coordinated Delivery	(141,931)	(876,321)	-	1,551,752	1,318,099	-	-	1,851,599	2,733	1,854,334	370,238
A2c - Residential Retail	(4,110,476)	(42,838,448)	-	61,952,006	66,493,344	424,866	-	81,921,294	938	81,922,233	14,772,496
B - Income Eligible	(33,384)	(1,572,989)	-	2,356,614	3,350,655	-	-	4,100,896	(219,972)	3,880,924	736,010
B1 - Income Eligible Existing Buildings	(33,384)	(1,572,989)	-	2,356,614	3,350,655	-	-	4,100,896	(219,972)	3,880,924	736,010
B1a - Income Eligible Coordinated Delivery	(33,384)	(1,572,989)	-	2,356,614	3,350,655	-	-	4,100,896	(219,972)	3,880,924	736,010
C - Commercial & Industrial	2,231,634	2,219,857	252,705	10,194,895	5,127,155	773,402	-	20,799,645	7,174,304	27,973,950	5,506,859
C1 - C&I New Buildings	-	-	-	-	-	-	-	-	-	-	-
C1a - C&I New Buildings & Major Renovations	-	-	-	-	-	-	-	-	-	-	-
C2 - C&I Existing Buildings	2,231,634	2,219,857	252,705	10,194,895	5,127,155	773,402	-	20,799,645	7,174,304	27,973,950	5,506,859
C2a - C&I Existing Building Retrofit	2,559,484	3,869,783	252,705	8,744,730	-	-	-	15,426,699	5,795,561	21,222,262	4,529,626
C2b - C&I New & Replacement Equipment	(327,850)	(1,649,926)	-	1,450,165	5,127,155	773,402	-	5,372,946	1,378,743	6,751,688	977,233
Grand Total	(2,081,623)	(44,104,650)	252,705	76,055,267	80,471,108	1,198,268	-	111,791,074	6,958,003	118,749,081	21,777,119

Program	2022-2024 Evaluated Benefits										
	Electric		Natural Gas	Oil	Propane	Motor Gasoline	Motor Diesel	Total Resource Benefits	Non-Resource Benefits	Total TRC Test Benefits	Non-Embedded GHG Benefits
	Capacity	Electric Energy									
A - Residential	(4,968,255)	(36,553,768)	-	67,406,462	41,211,359	1,198,320	-	68,294,119	5,760,687	74,054,806	14,212,026
A1 - Residential New Buildings	(15,320)	(410,057)	-	-	1,638,193	-	-	1,212,817	-	1,212,817	151,188
A1a - Residential New Homes & Renovations	(15,320)	(410,057)	-	-	1,638,193	-	-	1,212,817	-	1,212,817	151,188
A2 - Residential Existing Buildings	(4,952,935)	(36,143,711)	-	67,406,462	39,573,166	1,198,320	-	67,081,302	5,760,687	72,841,989	14,060,838
A2a - Residential Coordinated Delivery	(33,420)	(297,491)	-	165,879	869,436	-	-	704,403	606	705,009	97,495
A2c - Residential Retail	(4,919,515)	(35,846,220)	-	67,240,583	38,703,731	1,198,320	-	66,376,899	5,760,081	72,136,980	13,963,342
B - Income Eligible	(239,751)	(4,609,175)	-	10,796,520	8,404,008	-	-	14,351,602	(1,384,087)	12,967,516	3,038,605
B1 - Income Eligible Existing Buildings	(239,751)	(4,609,175)	-	10,796,520	8,404,008	-	-	14,351,602	(1,384,087)	12,967,516	3,038,605
B1a - Income Eligible Coordinated Delivery	(239,751)	(4,609,175)	-	10,796,520	8,404,008	-	-	14,351,602	(1,384,087)	12,967,516	3,038,605
C - Commercial & Industrial	(255,485)	(1,661,711)	-	2,062,251	2,983,893	310,766	-	3,439,713	2,958,275	6,397,987	675,805
C1 - C&I New Buildings	(8,732)	(257,037)	-	-	1,152,201	-	-	886,432	461,860	1,348,292	100,927
C1a - C&I New Buildings & Major Renovations	(8,732)	(257,037)	-	-	1,152,201	-	-	886,432	461,860	1,348,292	100,927
C2 - C&I Existing Buildings	(246,754)	(1,404,674)	-	2,062,251	1,831,692	310,766	-	2,553,281	2,496,415	5,049,695	574,878
C2a - C&I Existing Building Retrofit	-	-	-	-	-	-	-	-	-	-	-
C2b - C&I New & Replacement Equipment	(246,754)	(1,404,674)	-	2,062,251	1,831,692	310,766	-	2,553,281	2,496,415	5,049,695	574,878
Grand Total	(5,463,492)	(42,824,654)	-	80,265,234	52,599,260	1,509,086	-	86,085,434	7,334,875	93,420,309	17,926,436

	2022-2024 Planned v. Evaluated Benefits Variances (%)										
Program	Electric		Natural Gas	Oil	Propane	Motor Gasoline	Motor Diesel	Total Resource Benefits	Non-Resource Benefits	Total TRC Test Benefits	Non-Embedded GHG Benefits
	Capacity	Electric Energy									
A - Residential	16%	-18%	0%	6%	-43%	182%	0%	-21%	156824%	-15%	-9%
A1 - Residential New Buildings	-44%	-60%	0%	0%	-61%	0%	0%	-61%	0%	-61%	-61%
A1a - Residential New Homes & Renovations	-44%	-60%	0%	0%	-61%	0%	0%	-61%	0%	-61%	-61%
A2 - Residential Existing Buildings	16%	-17%	0%	6%	-42%	182%	0%	-20%	156824%	-13%	-7%
A2a - Residential Coordinated Delivery	-76%	-66%	0%	-89%	-34%	0%	0%	-62%	-78%	-62%	-74%
A2c - Residential Retail	20%	-16%	0%	9%	-42%	182%	0%	-19%	613981%	-12%	-5%
B - Income Eligible	618%	193%	0%	358%	151%	0%	0%	250%	529%	234%	313%
B1 - Income Eligible Existing Buildings	618%	193%	0%	358%	151%	0%	0%	250%	529%	234%	313%
B1a - Income Eligible Coordinated Delivery	618%	193%	0%	358%	151%	0%	0%	250%	529%	234%	313%
C - Commercial & Industrial	-111%	-175%	-100%	-80%	-42%	-60%	0%	-83%	-59%	-77%	-88%
C1 - C&I New Buildings	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
C1a - C&I New Buildings & Major Renovations	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
C2 - C&I Existing Buildings	-111%	-163%	-100%	-80%	-64%	-60%	0%	-88%	-65%	-82%	-90%
C2a - C&I Existing Building Retrofit	-100%	-100%	-100%	-100%	0%	0%	0%	-100%	-100%	-100%	-100%
C2b - C&I New & Replacement Equipment	-25%	-15%	0%	42%	-64%	-60%	0%	-52%	81%	-25%	-41%
Grand Total	162%	-3%	-100%	6%	-35%	26%	0%	-23%	5%	-21%	-18%

**Summary of Electrification**  
**2022-2024 Planned vs. Evaluated**  
Cape Light Compact  
August 1, 2025

Program	2022-2024 Planned Costs			2022-2024 Planned Cost-Effectiveness	
	Measure Incentives (\$)	Participant Cost (\$)	TRC Costs (2022\$)	Net Benefits (2022\$)	Benefit-Cost Ratio
<b>A - Residential</b>	<b>24,330,175</b>	<b>14,650,292</b>	<b>38,133,942</b>	<b>48,760,265</b>	<b>2.3</b>
A1 - Residential New Buildings	-	-	-	3,117,640	
A1a - Residential New Homes & Renovations	-	-	-	3,117,640	
A2 - Residential Existing Buildings	24,330,175	14,650,292	38,133,942	45,642,625	2.2
A2a - Residential Coordinated Delivery	1,166,000	127,280	1,258,397	595,937	1.5
A2c - Residential Retail	23,164,175	14,523,012	36,875,544	45,046,689	2.2
<b>B - Income Eligible</b>	<b>2,817,000</b>	<b>-</b>	<b>2,753,668</b>	<b>1,127,256</b>	<b>1.4</b>
B1 - Income Eligible Existing Buildings	2,817,000	-	2,753,668	1,127,256	1.4
B1a - Income Eligible Coordinated Delivery	2,817,000	-	2,753,668	1,127,256	1.4
<b>C - Commercial &amp; Industrial</b>	<b>12,518,000</b>	<b>409,470</b>	<b>12,643,057</b>	<b>15,330,893</b>	<b>2.2</b>
C1 - C&I New Buildings	-	-	-	-	
C1a - C&I New Buildings & Major Renovations	-	-	-	-	
C2 - C&I Existing Buildings	12,518,000	409,470	12,643,057	15,330,893	2.2
C2a - C&I Existing Building Retrofit	9,067,000	181,340	9,041,912	12,180,350	2.3
C2b - C&I New & Replacement Equipment	3,451,000	228,130	3,601,145	3,150,543	1.9
<b>Grand Total</b>	<b>39,665,175</b>	<b>15,059,762</b>	<b>53,530,666</b>	<b>65,218,415</b>	<b>2.2</b>

Program	2022-2024 Evaluated Costs			2022-2024 Evaluated Cost-Effectiveness	
	Measure Incentives (\$)	Participant Cost (\$)	TRC Costs (2022\$)	Net Benefits (2022\$)	Benefit-Cost Ratio
<b>A - Residential</b>	<b>22,590,766</b>	<b>10,507,337</b>	<b>32,458,895</b>	<b>41,595,911</b>	<b>2.3</b>
A1 - Residential New Buildings	-	-	-	1,212,817	
A1a - Residential New Homes & Renovations	-	-	-	1,212,817	
A2 - Residential Existing Buildings	22,590,766	10,507,337	32,458,895	40,383,094	2.2
A2a - Residential Coordinated Delivery	1,189,958	(58,398)	1,088,047	(383,038)	0.6
A2c - Residential Retail	21,400,808	10,565,735	31,370,848	40,766,132	2.3
<b>B - Income Eligible</b>	<b>15,698,488</b>	<b>-</b>	<b>15,311,260</b>	<b>(2,343,744)</b>	<b>0.8</b>
B1 - Income Eligible Existing Buildings	15,698,488	-	15,311,260	(2,343,744)	0.8
B1a - Income Eligible Coordinated Delivery	15,698,488	-	15,311,260	(2,343,744)	0.8
<b>C - Commercial &amp; Industrial</b>	<b>3,953,589</b>	<b>(1,862,909)</b>	<b>2,024,016</b>	<b>4,373,972</b>	<b>3.2</b>
C1 - C&I New Buildings	199,342	187,395	371,865	976,427	3.6
C1a - C&I New Buildings & Major Renovations	199,342	187,395	371,865	976,427	3.6
C2 - C&I Existing Buildings	3,754,247	(2,050,304)	1,652,151	3,397,545	3.1
C2a - C&I Existing Building Retrofit	-	-	-	-	
C2b - C&I New & Replacement Equipment	3,754,247	(2,050,304)	1,652,151	3,397,545	3.1
<b>Grand Total</b>	<b>42,242,843</b>	<b>8,644,428</b>	<b>49,794,170</b>	<b>43,626,138</b>	<b>1.9</b>

Program	2022-2024 Planned v. Evaluated Costs Variances (%)			2024 Planned v. Evaluated Cost-Effectiveness Variance	
	Measure Incentives (\$)	Participant Cost (\$)	TRC Costs (2022\$)	Net Benefits (2022\$)	Benefit-Cost Ratio
<b>A - Residential</b>	<b>-7%</b>	<b>-28%</b>	<b>-15%</b>	<b>-15%</b>	<b>0%</b>
A1 - Residential New Buildings	0%	0%	0%	-61%	0%
A1a - Residential New Homes & Renovations	0%	0%	0%	-61%	0%
A2 - Residential Existing Buildings	-7%	-28%	-15%	-12%	2%
A2a - Residential Coordinated Delivery	2%	-146%	-14%	-164%	-56%
A2c - Residential Retail	-8%	-27%	-15%	-10%	4%
<b>B - Income Eligible</b>	<b>457%</b>	<b>0%</b>	<b>456%</b>	<b>-308%</b>	<b>-40%</b>
B1 - Income Eligible Existing Buildings	457%	0%	456%	-308%	-40%
B1a - Income Eligible Coordinated Delivery	457%	0%	456%	-308%	-40%
<b>C - Commercial &amp; Industrial</b>	<b>-68%</b>	<b>-555%</b>	<b>-84%</b>	<b>-71%</b>	<b>43%</b>
C1 - C&I New Buildings	0%	0%	0%	0%	0%
C1a - C&I New Buildings & Major Renovations	0%	0%	0%	0%	0%
C2 - C&I Existing Buildings	-70%	-601%	-87%	-78%	38%
C2a - C&I Existing Building Retrofit	-100%	-100%	-100%	-100%	-100%
C2b - C&I New & Replacement Equipment	9%	-999%	-54%	8%	63%
<b>Grand Total</b>	<b>6%</b>	<b>-43%</b>	<b>-7%</b>	<b>-33%</b>	<b>-15%</b>

## Customer Sector Cost Allocations

### Low-Income Minimum

Cape Light Compact

August 1, 2025

2022-2024 Sector Cost Allocation						
Sector	Planned		Actual		Planned vs Actual	
	(\$)	(% of Total)	(\$)	(% of Total)	(\$)	(% of Total)
A - Residential	121,990,120	61.2%	111,669,772	56.7%	-8.5%	-7.4%
B - Income Eligible	20,481,103	10.3%	42,214,032	21.4%	106.1%	108.5%
C - Commercial & Industrial	56,915,139	28.5%	43,230,133	21.9%	-24.0%	-23.2%
<b>Grand Total</b>	<b>199,386,361</b>	<b>100%</b>	<b>197,113,936</b>	<b>100%</b>	<b>-1.1%</b>	<b>0.0%</b>

#### Notes:

- Costs for each year are presented in nominal dollars (2022\$, 2023\$, 2024\$).
- General Laws c. 25, § 19(c) requires that at least 10 percent of the amount expended for electric energy efficiency programs and at least 20 percent of the amount expended for gas energy efficiency programs be spent on low-income programs.
- If the low-income budget did not meet the statutory minimum of the amount expended for energy efficiency, the Program Administrator has explained in its report filing why not, and explained the steps the Program Administrator has taken to ensure compliance in the next term.

**Program Administrator Budgets**  
**Program Planning and Administration**  
Cape Light Compact  
August 1, 2025

Program Planning and Administration Expenditures							
Year	Internal Costs	External Costs					Total Program Planning and Administration
	Labor, benefits, employee expenses, materials, and overhead	Legal Services	Assessments	Other Vendor Services	Hard to Measure Sponsorships & Subscriptions	Total External Costs	
<b>Planned</b>	<b>\$ 4,809,553</b>	<b>\$ 1,995,140</b>	<b>\$ 1,066,076</b>	<b>\$ 1,912,919</b>	<b>\$ -</b>	<b>\$ 4,974,135</b>	<b>\$ 9,783,688</b>
2022	\$ 1,569,936	\$ 645,080	\$ 352,419	\$ 562,640	\$ -	\$ 1,560,138	\$ 3,130,074
2023	\$ 1,592,471	\$ 675,030	\$ 355,340	\$ 587,640	\$ -	\$ 1,618,009	\$ 3,210,480
2024	\$ 1,647,147	\$ 675,030	\$ 358,318	\$ 762,640	\$ -	\$ 1,795,987	\$ 3,443,134
<b>Evaluated</b>	<b>\$ 4,512,632</b>	<b>\$ 2,485,464</b>	<b>\$ 1,360,389</b>	<b>\$ 1,497,183</b>	<b>\$ 74,522</b>	<b>\$ 5,417,558</b>	<b>\$ 9,930,190</b>
2022	\$ 1,521,493	\$ 754,590	\$ 359,850	\$ 521,024	\$ 24,445	\$ 1,659,909	\$ 3,181,402
2023	\$ 1,486,677	\$ 827,684	\$ 476,006	\$ 411,409	\$ 24,824	\$ 1,739,923	\$ 3,226,600
2024	\$ 1,504,462	\$ 903,190	\$ 524,533	\$ 564,750	\$ 25,253	\$ 2,017,726	\$ 3,522,188
<b>Planned v. Actual (%)</b>	<b>-6%</b>	<b>25%</b>	<b>28%</b>	<b>-22%</b>		<b>9%</b>	<b>1%</b>
2022	-3%	17%	2%	-7%		6%	2%
2023	-7%	23%	34%	-30%		8%	1%
2024	-9%	34%	46%	-26%		12%	2%

**Notes:**

Assessments include costs associated with the Department of Energy Resource (DOER), Residential Conservation Services (RCS), Energy Efficiency Advisory Council (EEAC) Consultants, and the Low-Income Energy Affordability Network (LEAN).

Other Vendor Services include costs associated with third-party consultants that assist with program planning and administration.

The data included in the Hard to Measure Sponsorship and Subscriptions column is consistent with the hard-to-measure Sponsorships & Subscriptions lines in the Budget table.

**Administrative Costs**  
**2022-2024 Planned vs. Actual**  
Cape Light Compact  
August 1, 2025

2022-2024 Program Planning and Administration Costs								
Program	Planned			Actual			Planned v. Actual (%)	
	Total Program Costs	Program Planning and Administration	PPA as % of Total PA Budget	Total Program Costs	Program Planning and Administration	PPA as % of Total PA Budget	Program Planning and Administration	PPA as % of Total PA Budget
<b>A - Residential</b>	<b>121,990,120</b>	<b>5,734,173</b>	<b>5%</b>	<b>111,669,772</b>	<b>5,965,043</b>	<b>5%</b>	<b>4%</b>	<b>14%</b>
A1 - Residential New Buildings	13,912,091	615,963	4%	12,081,912	611,729	5%	-1%	14%
A1a - Residential New Homes & Renovations	13,912,091	615,963	4%	12,081,912	611,729	5%	-1%	14%
A2 - Residential Existing Buildings	94,663,428	4,219,717	4%	79,501,520	4,166,273	5%	-1%	18%
A2a - Residential Coordinated Delivery	51,032,032	2,180,535	4%	33,569,255	2,177,094	6%	0%	52%
A2b - Residential Conservation Services (RCS)	5,779,853	296,666	5%	3,411,517	298,417	9%	1%	70%
A2c - Residential Retail	36,039,075	1,616,082	4%	40,956,386	1,610,001	4%	0%	-12%
A2d - Residential Behavior	-	-	-	-	-	-	-	-
A2e - Residential Active Demand Reduction	1,812,468	126,434	7%	1,564,362	80,760	5%	-36%	-26%
A3 - Residential Hard-to-Measure	13,414,601	898,493	7%	20,086,340	1,187,042	6%	32%	-12%
A3a - Residential Statewide Marketing	411,410	-	0%	450,251	-	0%	-	-
A3b - Residential Statewide Database	5,846	5,846	100%	1,778	1,778	100%	-70%	0%
A3c - Residential DOER Assessment	402,928	402,928	100%	633,059	633,059	100%	57%	0%
A3d - Residential Sponsorships & Subscriptions	-	-	-	59,795	59,795	100%	-	-
A3e - Residential Workforce Development	1,390,903	-	0%	971,775	-	0%	-	-
A3f - Residential Evaluation and Market Research	2,106,264	-	0%	1,881,607	-	0%	-	-
A3g - Residential EEAC Consultants	107,854	107,854	100%	111,198	111,198	100%	3%	0%
A3h - Residential R&D and Demonstration	105,000	-	0%	-	-	-	-	-
A3i - Residential HEAT Loan	8,660,271	381,865	4%	15,876,560	381,212	2%	0%	-46%
A3j - Residential Education	224,124	-	0%	100,318	-	0%	-	-
<b>B - Income Eligible</b>	<b>20,481,103</b>	<b>1,049,958</b>	<b>5%</b>	<b>42,214,032</b>	<b>1,016,954</b>	<b>2%</b>	<b>-3%</b>	<b>-53%</b>
B1 - Income Eligible Existing Buildings	19,482,802	832,044	4%	41,199,973	831,135	2%	0%	-53%
B1a - Income Eligible Coordinated Delivery	19,478,639	831,677	4%	41,199,973	831,135	2%	0%	-53%
B1b - Income Eligible Active Demand Reduction	4,163	367	9%	-	-	-	-100%	-100%
B2 - Income Eligible Hard-to-Measure	998,301	217,914	22%	1,014,058	185,819	18%	-15%	-16%
B2a - Income Eligible Statewide Marketing	81,971	-	0%	99,322	-	0%	-	-
B2b - Income Eligible Statewide Database	1,698	1,698	100%	307	307	100%	-82%	0%
B2c - Income Eligible DOER Assessment	117,216	117,216	100%	103,780	103,780	100%	-11%	0%
B2d - Income Eligible Sponsorships & Subscriptions	-	-	-	3,176	2,953	93%	-	-
B2e - Income Eligible Workforce Development	266,973	-	0%	278,481	-	0%	-	-
B2f - Income Eligible Evaluation and Market Research	431,443	-	0%	450,213	-	0%	-	-
B2g - Low-Income Energy Affordability Network (LEAN)	99,000	99,000	100%	78,779	78,779	100%	-20%	0%
<b>C - Commercial &amp; Industrial</b>	<b>56,915,139</b>	<b>2,999,557</b>	<b>5%</b>	<b>43,230,133</b>	<b>2,948,195</b>	<b>7%</b>	<b>-2%</b>	<b>29%</b>
C1 - C&I New Buildings	2,383,055	129,165	5%	1,453,424	113,974	8%	-12%	45%
C1a - C&I New Buildings & Major Renovations	2,383,055	129,165	5%	1,453,424	113,974	8%	-12%	45%
C2 - C&I Existing Buildings	50,694,856	2,561,520	5%	38,967,130	2,426,672	6%	-5%	23%
C2a - C&I Existing Building Retrofit	38,763,743	1,964,573	5%	27,545,664	1,855,016	7%	-6%	33%
C2b - C&I New & Replacement Equipment	10,870,641	531,903	5%	10,264,047	521,643	5%	-2%	4%
C2c - C&I Active Demand Reduction	1,060,472	65,044	6%	1,157,420	50,012	4%	-23%	-30%
C3 - C&I Hard-to-Measure	3,837,228	308,871	8%	2,809,578	407,549	15%	32%	80%
C3a - C&I Statewide Marketing	139,917	-	0%	175,315	-	0%	-	-
C3b - C&I Statewide Database	6,375	6,375	100%	981	981	100%	-85%	0%
C3c - C&I DOER Assessment	212,453	212,453	100%	300,962	300,962	100%	42%	0%
C3d - C&I Sponsorships & Subscriptions	-	-	-	11,773	11,773	100%	-	-
C3e - C&I Workforce Development	1,431,208	-	0%	714,293	-	0%	-	-
C3f - C&I Evaluation and Market Research	1,852,232	-	0%	1,512,421	-	0%	-	-
C3g - C&I EEAC Consultants	90,043	90,043	100%	93,832	93,832	100%	4%	0%
C3h - C&I R&D and Demonstration	105,000	-	0%	-	-	-	-	-
<b>Grand Total</b>	<b>199,386,361</b>	<b>9,783,688</b>	<b>5%</b>	<b>197,113,936</b>	<b>9,930,193</b>	<b>5%</b>	<b>1%</b>	<b>3%</b>

- Notes**
- Where not otherwise indicated, budgets for each year are represented in nominal dollars (2022\$, 2023\$, 2024\$).
  - General Laws c. 25, § 19(b) requires the Department, when authorizing energy efficiency programs, to ensure that such programs minimize administrative costs to the fullest extent practicable. Administrative costs, also commonly referred to as PP&A costs, have traditionally been defined as all in-house and outsourced costs associated with planning activities and program administration. These include costs associated with developing program plans and day-to-day program administration, including labor, overhead costs, and any regulatory costs associated with energy efficiency activities.
  - The Program Administrator has explained in its report filing the reasons for increases between planned and actual PP&A spending by sector.

## Competitive Procurement

### Summary Table

Cape Light Compact

August 1, 2025

2022-2024 Competitively Procured Services										
Sector	Competitively Procured Services Costs (\$)					Competitively Procured Services Costs as a Percent of Total Sector Costs (%)				
	Total Cost of Services	In-House Activities	Outsourced Activities			Total Cost of Services	In-House Activities	Outsourced Activities		
			Total Outsourced	Competitively Procured	Non-Competitively Procured			Total Outsourced	Competitively Procured	Non-Competitively Procured
<b>Planned</b>	<b>49,131,477</b>	<b>10,351,218</b>	<b>38,780,259</b>	<b>36,396,077</b>	<b>2,384,183</b>	<b>100%</b>	<b>21%</b>	<b>79%</b>	<b>74%</b>	<b>5%</b>
A - Residential	29,227,114	5,845,182	23,381,932	21,830,506	1,551,426	100%	20%	80%	75%	5%
B - Income Eligible	5,250,726	611,405	4,639,321	4,418,258	221,063	100%	12%	88%	84%	4%
C - Commercial & Industrial	14,653,637	3,894,631	10,759,006	10,147,312	611,693	100%	27%	73%	69%	4%
<b>Evaluated</b>	<b>43,727,407</b>	<b>8,915,880</b>	<b>34,811,527</b>	<b>26,330,145</b>	<b>8,481,382</b>	<b>100%</b>	<b>20%</b>	<b>80%</b>	<b>60%</b>	<b>19%</b>
A - Residential	24,509,463	5,001,030	19,508,433	16,412,516	3,095,917	100%	20%	80%	67%	13%
B - Income Eligible	9,108,431	495,598	8,612,833	4,664,265	3,948,568	100%	5%	95%	51%	43%
C - Commercial & Industrial	10,109,513	3,419,252	6,690,261	5,253,364	1,436,897	100%	34%	66%	52%	14%
<b>Planned v. Actual (%)</b>	<b>-11%</b>	<b>-14%</b>	<b>-10%</b>	<b>-28%</b>	<b>256%</b>	<b>0%</b>	<b>-3%</b>	<b>1%</b>	<b>-19%</b>	<b>300%</b>
A - Residential	-16%	-14%	-17%	-25%	100%	0%	2%	-1%	-10%	138%
B - Low-Income	73%	-19%	86%	6%	1686%	0%	-53%	7%	-39%	930%
C - Commercial & Industrial	-31%	-12%	-38%	-48%	135%	0%	27%	-10%	-25%	240%

#### Notes

- Costs for each year are presented in nominal dollars (2022\$, 2023\$, 2024\$).
- General Laws c. 25, § 19(b) requires that the Department ensure that energy efficiency programs use competitive procurement processes to the fullest extent practicable.
- Costs for the Competitively Procured Services analysis include Program Planning and Administration; Marketing and Advertising; Sales, Technical Assistance & Training; and Evaluation and Market Research.
- The Program Administrator has explained in its report filing the reasons for significant differences between planned and actual outsourced activities and competitively procured activities.

## Calculated Fields

### Formulas used in pivot tables

Cape Light Compact

August 1, 2025

Field	Formula
B/C Ratio	=Total Benefits /Total Resource Costs (First Yr\$)
Net Benefits	=Total Benefits -Total Resource Costs (First Yr\$)
Avg Measure Life	=ROUND('Net Lifetime Electric Energy (MWh) No FS or DR'/'Net Annual Electric Energy (MWh) No FS or DR',0)
PA Budget (First Yr\$)	=Total Program Costs (First Yr\$)+'Performance Incentive (First Yr\$)'
Summer Cost (TRC Cost First Yr\$/Summer kW)	=Total Resource Costs (First Yr\$)/'Net Summer Capacity (kW)'
Energy Cost (TRC Cost First Yr\$/Annual MWh)	=Total Program Costs (First Yr\$)/'Net Annual Electric Energy (MWh)'
Natural Gas Costs (PA Cost First Yr\$/Annual Therm)	=PA Budget (First Yr\$)/'Net Annual Natural Gas (Therms)'
Summer Cost (PA Cost First Yr\$/Summer kW)	=PA Budget (First Yr\$)/'Net Summer Capacity (kW)'
Energy Cost (PA Cost First Yr\$/Annual MWh)	=PA Budget (First Yr\$)/'Net Annual Electric Energy (MWh)'
Natural Gas Costs (TRC Cost First Yr\$/Annual Therm)	=Total Program Costs (First Yr\$)/'Net Annual Natural Gas (Therms)'
Total Savings Cost (PA Cost First Yr\$/Annual MMBTU)	=PA Budget (First Yr\$)/'Total Net Annual Adjusted (MMBTU)'
Total Savings Cost (TRC Cost First Yr\$/Annual MMBTU)	=Total Resource Costs (First Yr\$)/'Total Net Annual Adjusted (MMBTU)'
Total PA Budget (Programs + PI + Benefit Burden)	=Total Program Costs+'Performance Incentive'+Benefit Burden'
Total Resource Benefits per Participant	=Total Resource Benefits'/Participants
Total PA Budget	=Total Program Costs+'Performance Incentive'
Program Cost per Participant	=Total Program Costs'/Participants
Resource Benefit per Program Cost	=Total Resource Benefits/'Total Program Costs'
PPA / Total PA Budget	=Program Planning and Administration/'Total Program Costs'
Total Outsourced	=Outsourced, Competitive Costs' +Outsourced, Non-Competitive Costs'
Total Compet Costs	=In-House Costs'+Total Outsourced'

### Notes

- The above calculations are used to prepare the previous data tables.
- This table is provided consistent with the Department's directives in D.P.U. 18-110 through D.P.U. 18-119, at 75 to provide a detailed list of calculated fields used in creating the pivot tables.

## **PART TWO – NARRATIVE**

### **1. CORE INITIATIVE VARIANCES & COST-EFFECTIVENESS**

#### **A. Residential Programs**

The actual 2022-2024 term benefit-cost ratio for the Residential sector is 1.66.

##### **(1) RESIDENTIAL NEW BUILDINGS**

The Residential New Buildings program was cost-effective for the term with a benefit-cost ratio of 1.64.

##### **a. Residential New Homes & Renovations**

###### Significant Variances<sup>1</sup> -

Significant variances exist between: (1) planned and actual budget; and (2) planned and preliminary total resource benefits. The primary reason(s) for such variances are:

Actual expenditures were 13% less than planned budgets. In 2024 several high-rise projects that initially projected for completion within the year were ultimately not constructed in the program year.

There was also a variance where the preliminary total resource benefits were 35% less than planned. The high-rise projects were expected to deliver resource benefits to the program, and due to the lack of completions, the total resource benefits were less than anticipated.

In response to this variance, the Compact does not anticipate any changes to program design or implementation. The new construction market has longer lead times, and thus it is not uncommon that the estimated completion timeline can change over time.

Cost-Effectiveness - The Residential New Homes & Renovations core initiative was cost-effective for the term with a benefit-cost ratio of 1.64.

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<sup>1</sup> Significant variances are defined in the D.P.U. 11-120-B Term Report Template as three-year core initiative variances between: (1) planned and actual core initiative budget of 10 percent or greater; (2) planned and preliminary core initiative total lifetime savings showing a decrease of 10 percent or greater; (3) planned and preliminary core initiative total resource benefits showing a decrease of 10 percent or greater; and (4) preliminary and evaluated core initiative total benefits of 10 percent or greater.

## **(2) RESIDENTIAL EXISTING BUILDINGS**

The Residential Existing Buildings program was cost-effective for the term with a benefit-cost ratio of 1.99.

### **b. Residential Coordinated Delivery**

#### Significant Variances -

Significant variances exist between (1) planned and actual budget; (2) planned and preliminary total lifetime savings; and (3) planned and preliminary total resource benefits. The primary reason(s) for such variances are:

For the Compact's single-family offerings, actual expenditures were 34% less than planned, the preliminary total lifetime savings were 51% lower than planned, and the preliminary total resource benefits were 50% lower than planned. This was primarily driven by decreased adoption of envelope measures as compared to plan. In addition, the average per-unit incentives, savings, and benefits for the envelope measures were less than planned, yielding a greater decrease in the variance metrics. This follows a trend where the project sizes have been smaller over time as the average home has become more efficient over that same time period.

In response to these variances, the Compact will continue to conduct marketing and outreach efforts with a focus on moderate income and renters to drive program participation. The Compact will continue working to identify opportunities and engage customers. The Compact does not anticipate any other changes to program design or implementation.

Cost-Effectiveness - The Residential Coordinated Delivery core initiative was cost-effective for the term with a benefit-cost ratio of 1.87.

### **c. Residential Conservation Services**

#### Significant Variances -

Significant variances exist between planned and actual budget. The primary reason(s) for such variances are:

The actual expenditures were 41% lower than planned budgets. This was primarily driven by a decreased demand for new Home Energy Assessments.

In response to this variance, the Compact will continue working to identify opportunities and engage customers. The Compact, along with the other PAs statewide, have moved this initiative into the Hard-to-Measure program in 2025-2027 because there are only costs without savings.

Cost-Effectiveness – BCRs are not calculated for the Residential Conservation Services core initiative because benefits are not calculated for this core initiative.

#### **d. Residential Retail**

Significant Variances -Significant variances exist between planned and actual budget as well as between preliminary and evaluated total benefits. The primary reason(s) for such variances are:

The actual expenditures were 14% higher than planned budgets because there was greater than expected demand for Heat Pump Hot Water Heater measures.

The evaluated total benefits were 11% greater than preliminary total benefits due to changes in evaluation results for non-energy impacts (NEIs). The Residential Heat Pump NEIs Study (MA21X21-RHPNEI) found higher NEIs for residential heat pumps than the previously evaluated values that were used in planning, resulting in higher benefits than planned.

The Compact does not anticipate any changes to program design or implementation. Heat pump water heater adoption had been slower than heat pumps for heating, so the Compact has been learning from the recent uptick in measure installation.

Cost-Effectiveness - The Residential Retail core initiative was cost-effective for the term with a benefit-cost ratio of 2.16.

#### **e. Residential Behavior**

Significant Variances - There are no significant variances to report for this core initiative as it was not an offering.

#### **f. Residential Active Demand Reduction**

Significant Variances - Significant variances exist between planned and actual budget. The primary reason(s)for such variances are:

The actual expenditures were 14% lower than planned budgets because costs for PPA, marketing and STAT were lower than planned for. The largest contributor was the STAT costs, which took up a significant share of the planned budget. This was lower than expected because the Compact's costs for a new DERMS contract was lower than planned.

The Compact does not anticipate any changes to program design or implementation. The Compact, after several years of working with the new vendor, has a better basis for estimating costs.

Cost-Effectiveness - The Residential ADR core initiative was cost-effective for the term with a benefit-cost ratio of 2.89.

## **B. Income Eligible Programs**

The actual 2022-2024 term benefit-cost ratio for the Income Eligible sector is 1.19.

### **(1) INCOME ELIGIBLE EXISTING BUILDINGS**

The Income Eligible Existing Buildings program was cost-effective for the term with a benefit-cost ratio of 1.22.

#### **a. Income Eligible Coordinated Delivery**

Significant Variances - Significant variances exist between planned and actual budget. The primary reason(s) for such variances are:

The actual expenditures were 112% higher than planned budgets because of an increase in the number of heat pump installations as compared to plan, combined with the cost of those installations being greater than planned for the 2022-2024 term. Because heat pumps made up more than half of planned spending, the increase in per-unit costs had a significant impact on the total budget. The Department approved the Compact's requested MTM for the Income-Eligible Coordinated Delivery program on March 14, 2024.

As a result of these variances, the Compact does not expect to change the core initiative's design or implementation, as the current design is proving successful at achieving benefits and GHG reductions.

Cost-Effectiveness - The Income Eligible Coordinated Delivery core initiative was cost-effective for the term with a benefit-cost ratio of 1.22.

## **b. Income Eligible Active Demand Reduction**

### Significant Variances -

For this core initiative, actual expenditures were 100% lower than planned. As noted previously, the Compact did not assign any costs to this initiative in order to be consistent with the other PAs statewide. Any costs for residential and income-eligible ADR will be assigned to the Residential ADR initiative. In responding to information request DPU 1-3 in D.P.U. 23-60, the Compact realized that it had inadvertently assigned \$75 to this core initiative in 2022. The Compact has since corrected this cost to be consistent with the other Program Administrators.

Cost-Effectiveness – Due to there being no costs for this initiative, there is no BCR.

## **C. Commercial and Industrial (“C&I”) Programs**

The actual 2022-2024 term benefit-cost ratio for the C&I sector is 1.58.

### **(1) C&I NEW BUILDINGS**

The C&I New Buildings program was cost-effective for the term with a benefit-cost ratio of 2.91.

#### **a. C&I New Buildings & Major Renovations**

##### Significant Variances -

Significant variances exist between planned and actual budget and between preliminary and evaluated total benefits. The primary reason(s) for such variances are:

The actual expenditures were 39% lower than planned budgets due to the lower than anticipated costs for STAT and marketing as compared to planned budgets.

The evaluated total benefits were 48% lower than preliminary total benefits. This decrease represents a reduction in gross energy savings resulting from an evaluation of the PA code promulgation efforts. The study, Codes and Standards Promulgation Gross Savings Adjustment Study (2022 Plan-Year Report D.P.U. 23-60 Appendix 4D, Study 22-18), updated the expected gross technical potential savings for 2023 for the adopted code amendments proposed by the PAs. The study estimated lower savings for 2023 and 2024 than the MA19X07-B-CDPROMATT study forecast in 2020.

The planned savings from the code promulgation efforts were a relatively high share of overall savings in this core initiative for the Compact.

Given the variable nature of this core initiative, the Compact does not currently expect to make any significant changes to the core initiative's design or implementation.

Cost-Effectiveness - The C&I New Buildings & Major Renovations core initiative was cost-effective for the term with a benefit-cost ratio of 2.91.

## **(2) C&I EXISTING BUILDINGS**

The C&I Existing Buildings program was cost-effective for the term with a benefit-cost ratio of 1.62.

### **b. C&I Existing Buildings Retrofit**

#### Significant Variances

Significant variances exist between planned and actual budget and between planned and preliminary total resource benefits. The primary reason(s) for such variances are:

The actual expenditures were 29% lower than planned budgets because the Compact planned for a single large project with significant projected savings that was delayed by the customer and did not come to fruition during the plan term.

The actual total resource benefits were 20% lower than planned due mainly to less-than-expected participation and the varied measure mix that was installed. The Compact saw labor shortages and supply chain issues as a result of the COVID-19 pandemic, which reduced opportunities for customers to invest in energy efficiency during 2022 and 2023.

The Compact does not currently expect to make any significant changes to the core initiative's design or implementation, but the Compact will continue to work with large customers to better understand and plan for their pipeline of measures.

Cost-Effectiveness - The C&I Existing Buildings Retrofit core initiative was cost-effective for the term with a benefit-cost ratio of 1.32.

### **c. C&I New & Replacement Equipment**

Significant Variances - There are no significant variances to report for this core initiative.

Cost-Effectiveness - The C&I New & Replacement Equipment core initiative was cost-effective for the term with a benefit-cost ratio of 2.85.

#### **d. C&I Active Demand Reduction**

##### Significant Variances -

The preliminary total resource benefits were 63% lower than planned total resource benefits. The primary reason for such a variance is that the Compact projected participation growth rates that did not materialize during the term. Due to less than anticipated participation, there were fewer curtailable MWs, which in turn led to reduced total resource benefits.

The Compact does not currently expect to make any significant changes to the core initiative's design or implementation. The Compact continues to work with trade allies to encourage participation when addressing standard efficiency upgrades as well as working with trade allies to increase interest in participation.

Cost-Effectiveness - The C&I Active Demand Reduction core initiative was cost-effective for the term with a benefit-cost ratio of 1.40.

### **2. LOW-INCOME COST ALLOCATION**

The Green Communities Act requires that at least ten percent of electric efficiency funding and 20 percent of gas efficiency funding be spent on low-income programs. G.L. c. 25 § 19(c).

Please refer to the *Customer Sector Cost Allocation* table in the Compact's Data Tables for a summary and comparison of planned budget allocation and actual expenditures by customer sector. As shown in this table, actual expenditures in the low-income sector were 21.4 percent of total electric funding. The Compact has, therefore, met the statutory minimum requirement.

### **3. MINIMIZATION OF ADMINISTRATIVE COSTS**

The Green Communities Act requires energy efficiency programs to minimize administrative costs to the fullest extent practicable. G.L. c. 25 § 19(b). Accordingly, the Compact has sought to minimize administrative costs to the fullest extent practicable. See the attached testimony outlining the drivers of administrative costs and specific actions taken to minimize those costs.

Please refer to the *Administrative Costs* table in the Compact's Data Tables for a summary and comparison by core initiative of (i) planned and actual Program Planning and Administration ("PP&A") costs, and (ii) planned and actual PP&A costs as a percent of total program costs.

Compared to the three-year planned budget, three-year actual PP&A costs were 4 percent greater for the residential sector, 3 percent lower for the low-income sector, 2 percent lower for the C&I sector, and 1 percent greater for the Compact in total. All sectors are within 10 percent of planned spending, indicating the Compact's PP&A spending was consistent with its 2022–2024 Three-Year Plan.

#### 4. COMPETITIVE PROCUREMENT

The Green Communities Act requires that energy efficiency programs utilize competitive procurement processes to the fullest extent practicable. G.L. c. 25 § 19(b). Accordingly, the Compact has utilized competitive procurement processes to the fullest extent practicable.

Please refer to the *Competitive Procurement* table in the Compact's Data Tables for a summary and comparison of planned and actual program outsourced activities by sector.

For the residential sector, actual costs for outsourced activities were 17 percent less than planned, while actual costs for competitively procured activities were 25 percent less than planned. The reason for this is that the residential budgets were underspent overall, and as a result, there were less than expected costs for outsourced activities and competitively procured activities.

For the low-income sector, actual costs for outsourced activities were 86 percent greater than planned, while actual costs for competitively procured activities were 6 percent greater than planned. The reason for this is the greater than expected costs for the program over the term. As a result, the outsourced activities which include the implementation through the Community Action Agencies, were greater than planned. The low-income competitively procured costs are consistent with plan as the change is less than 10 percent.

For the C&I sector, actual costs for outsourced activities were 38 percent less than planned, while actual costs for competitively procured activities were 48 percent less than planned. The reason for this is that there was less than expected expenditures, and as a result, there were less than expected costs for outsourced activities and competitively procured activities.

While the majority of the Compact's procurements were conducted via a competitive procurement process, there were some exceptions when the Compact opted to not undertake a competitive procurement process. These non-competitively procured services could have occurred in one of seven circumstances: (1) proprietary; (2) non-responsive bids; (3) continuation; (4) technical services and exclusive capability; (5) unique skills and exclusive capability; (6) regulated; and (7) minimum cost threshold. Each scenario is further described below.

Some services require items that are under patent, copyright, or proprietary design. These come directly from the manufacturer and comparable alternatives are unavailable. In these circumstances, the Compact must contract directly with that manufacturer in order to obtain the services of that item. These circumstances are rare, and the Compact strives to avoid them when possible.

Occasionally, the Compact will solicit bids but will not receive any responsible bids from the requested bidders. In these circumstances, the Compact will try to do another bid if possible. If not possible, for example, due to time constraints, then the Compact will select a vendor that is most qualified to perform the services.

The continuation of work by the same vendor may be needed to complete an existing project when additional work, items, or services are required, but they were not known to be needed when the original order was placed to complete an existing project. While the original order may have been competitively procured, because this continuation of work is technically a different contract, it is considered a sole-sourced contract by the Compact.

A procurement may be for technical services in connection with the assembly, installation, or servicing of equipment of a highly technical or specialized nature and there is the only qualified source. Prior to executing these procurements, the Compact will conduct a reasonable inquiry to verify that only one vendor is qualified and no other potential vendors are known.

Related to the technical service exception, a procurement may be for a specialized service and only one vendor has that unique skill and capability. Prior to executing these procurements, the Compact will conduct a reasonable inquiry to verify that only one vendor qualified, and no other potential vendors are known.

The Compact has certain contractual obligations with entities due to regulatory mandates. Because the selection of these entities is out of the Compact's control, the Compact cannot conduct a competitive procurement process for them. This category of costs can contribute to a significant amount of non-competitive costs for the Compact. For example, the GCA states "The low-income residential demand-side management and education programs shall be implemented through the low-income weatherization and fuel assistance program network and shall be coordinated with all electric and gas distribution companies in the commonwealth with the objective of standardizing implementation." The Low-Income Energy Affordability Network ("LEAN") was established among the other agencies of the low-income and fuel assistance program network to provide the services required for implementing the coordination requirements of the statute. This network is primarily made up of small Community Action Agencies that provide Energy Efficiency Services (as well as other assistance services) within specific geographic areas. Given that the Compact does not have control over this contractor network, these costs are classified as non-competitively procured. Additionally, in 2021, "An Act Creating a Next Generation Roadmap for Massachusetts Climate Policy" was enacted which required the Compact to provide funding to the Massachusetts Clean Energy Center for workforce development programs. Given these costs were mandated by the new legislation, they are categorized as non-competitively procured.

Finally, consistent with G.L. c. 30B (the Uniform Procurement Act), certain services do not require a formal competitive procurement process. The Compact may procure services that are projected to cost below \$50,000 by soliciting three quotes. The Compact may also procure services that are projected to cost below \$10,000 using sound business judgment.

## **5. BENEFIT-COST RATIO SCREENING TOOL**

Please see [Appendix A](#) for the Benefit-Cost Ratio Screening Tool in Microsoft Excel format.

## **6. STATEWIDE TECHNICAL REFERENCE MANUAL/LIBRARY**

The Technical Reference Manual (“TRM”) documents how the energy efficiency Program Administrators consistently, reliably, and transparently calculate savings resulting from the installation of prescriptive energy efficiency measures. The TRM provides methods, formulas, and default assumptions for estimating energy, peak demand, and other resource impacts from energy efficiency measures. The Technical Reference Manual – 2024 Report Version is available at Appendix B. Please see Appendix 3 to the Compact’s 2022 Plan-Year Report in D.P.U. 23-60 for the Technical Reference Manual – 2022 Report Version, and Appendix 3 to the Compact’s 2023 Plan-Year Report in D.P.U. 24-65 for the Technical Reference Manual – 2023 Report Version.

The electronic version, the eTRM, is available at:  
<https://www.masssavedata.com/Public/TechnicalReferenceLibrary>.

## **7. STATEWIDE EVALUATION STUDIES**

### **A. Previously Submitted Evaluation Studies Incorporated by Reference**

Under the guidance and direction of the Evaluation Management Committee, 99 evaluation studies were completed during the 2022-2024 term. The majority of these studies were previously submitted to the Department in D.P.U. 23-60 (*2022 Energy Efficiency Plan-Year Report*), D.P.U. 24-65 (*2023 Energy Efficiency Plan-Year Report*) and D.P.U. 24-140 through D.P.U. 24-149 (*2025-2027 Three-Year Energy Efficiency and Decarbonization Plan*). Previously submitted studies are incorporated in the instant docket by reference. Please refer to the table in Appendix C-1 for a complete list of these studies. The table provides the name of each study, the applicable fuel, the location of the study in each report/plan, and the primary EM&V contractor conducting the study. All completed studies are also available on the Massachusetts Energy Efficiency Advisory Council’s website at: <http://ma-eeac.org/studies/>.

### **B. Annual Summary for Year Three (2024)**

Please see Appendix C-2 for a list of evaluation studies that were completed after the PAs filed their 2022-2024 Three-Year Plan and are included in this Term Report. Summaries of these evaluations are included at Appendix C-3 and full copies are available at Appendix C-4. Additionally, all currently completed studies are available on the Council’s website at: <http://ma-eeac.org/studies/>.

### **C. Summary of the Studies with the Most Significant Effects**

The Massachusetts PAs completed 12 evaluation studies in 2024, which are included with the 2022-2024 Term Report. Please see Appendix C-5 for a summary highlighting studies with the

most significant results regarding PA baseline assumptions, energy savings, non-energy impacts (“NEIs”), and future program design.

#### **D. Evaluation Studies Recommendations Table**

Appendix C-6 provides a table summarizing all evaluation study recommendations and, if applicable, whether the PAs (or the Program Administrator for PA-specific recommendations) have implemented the recommendation to date.

### **8. THREE-YEAR COSTS**

#### **A. Invoice Summary Table**

Please refer to Appendix D for an invoice summary table for each core initiative, sorted by budget category. The Compact will continue to maintain all invoices associated with the implementation of its energy efficiency programs.

The invoice summary table is a summary of the record of how invoices were initially paid, whereas the Compact’s total expenditures accounts for QA/QC, additional manual adjustments, and journal entries made subsequently. Additionally, the table represents vendor invoices only. It does not include costs that are not paid via an invoice to a vendor, such as internal labor costs, internal expenses, direct incentive payments to participants, or loans repaid by participants as part of multi-year financing opportunities in certain core initiatives. Therefore, the totals in this table will not match the totals in the Term Report Data Tables.

#### **B. Sponsorships and Subscriptions**

Please refer to Appendix E for a list of all organizations or items the Compact sponsored or subscribed to during the term. The list includes the following: (a) name of the sponsored organization or item, (b) description of organization or item, (c) cost category; (d) annual funding, (e) purpose of the item, (f) whether the organization is a lobbyist, and (g) an analysis describing why the expense was reasonable, prudently incurred, and how it provided a direct benefit to Massachusetts’ ratepayers. Appendix E also provides, where applicable, supporting documentation to justify the purpose and benefit. For any sponsored organization that is a registered lobbyist, Appendix E also provides details of the structure and function of the organization; percent of resources devoted to lobbying and legislative activities; and the method used to derive the percentage.

### **9. PERFORMANCE INCENTIVE MODELS**

The purpose of this section is to provide detailed supporting documentation on performance incentives that each Program Administrator proposes to collect. This section is not applicable to

the Compact; as a municipal aggregator and public entity, the Compact does not collect any performance incentives.

## **APPENDIX A**

### **BENEFIT-COST RATIO SCREENING TOOL**

Please see the Compact's Microsoft Excel workbooks accompanying this report for the benefit-cost ratio screening tools downloadable at: [https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/ElifC9o\\_WKRDkKpi0XCogQABIESGBDW8AkGgqMyjCrilqg?e=1wxxQf](https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/ElifC9o_WKRDkKpi0XCogQABIESGBDW8AkGgqMyjCrilqg?e=1wxxQf)

**APPENDIX B**  
**STATEWIDE TECHNICAL REFERENCE MANUAL – 2022-2024 TERM**  
**REPORT VERSION**

Please see Statewide Appendix B: Technical Reference Manual – 2022-2024 Term Report Version, filed under separate cover and downloadable at:  
<https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/EtAvjPPuIEtKtAS69-EkOzEBuzfpQFtoEsOiFKLzqZgOuw?e=dhIROx>

## **APPENDIX C STATEWIDE EVALUATION STUDIES**

Please see Statewide Appendix C: Statewide Evaluation Studies, filed under separate cover and downloadable at:

<https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/EsT0LYRvRJJHjoHponXiBZ8BE9GkDoaKmmINzbiDaXusWA?e=IsLqIm>

**APPENDIX C-1**  
**STATEWIDE EVALUATION STUDIES PREVIOUSLY SUBMITTED IN**  
**OTHER DOCKETS**

Please see Statewide Appendix C-1: Statewide Evaluation Studies Previously Submitted in Other Dockets, filed under separate cover and downloadable at:

<https://richmaylaw.sharepoint.com/:f/s/25-27Three-YearPlan/EsT0LYRvRJJHjoHponXiBZ8BE9GkDoaKmmINzbjDaXusWA?e=IsLqIm>

**APPENDIX C-2**  
**STATEWIDE EVALUATION STUDIES NOT PREVIOUSLY SUBMITTED**  
**IN OTHER DOCKETS**

Please see Statewide Appendix C-2: Statewide Evaluation Studies Not Previously Submitted in Other Dockets, filed under separate cover and downloadable at:  
<https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/EsT0LYRvRJJHjoHponXiBZ8BE9GkDoaKmmINzbjDaXusWA?e=IsLqIm>

**APPENDIX C-3**  
**SUMMARIES OF STATEWIDE EVALUATION STUDIES NOT**  
**PREVIOUSLY SUBMITTED IN OTHER DOCKETS**

Please see Statewide Appendix C-3: Summaries of Statewide Evaluation Studies Not Previously Submitted in Other Dockets, filed under separate cover and downloadable at:  
<https://richmaylaw.sharepoint.com/:f/s/25-27Three-YearPlan/EsT0LYRvRJJHjoHponXiBZ8BE9GkDoaKmmINzbjDaXusWA?e=IsLqIm>

## **APPENDIX C-4 STATEWIDE EVALUATION STUDIES**

Please see Statewide Appendix C-4: Statewide Evaluation Studies, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/EsT0LYRvRJJHjoHponXiBZ8BE9GkDoaKmmINzbiDaXusWA?e=IsLqIm>

## **APPENDIX C-5**

### **MOST SIGNIFICANT STATEWIDE EVALUATION STUDIES**

Please see Statewide Appendix C-5: Most Significant Statewide Evaluation Studies, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/EsT0LYRvRJJHjoHponXiBZ8BE9GkDoaKmmINzbjDaXusWA?e=IsLqIm>

**APPENDIX C-6**  
**SUMMARY OF STATEWIDE EVALUATION STUDY**  
**RECOMMENDATIONS**

Please see Statewide Appendix C-6: Summary of Statewide Evaluation Study Recommendations, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f/s/25-27Three-YearPlan/EsT0LYRvRJJHjoHponXiBZ8BE9GkDoaKmmINzbjDaXusWA?e=IsLqIm>

## **APPENDIX D**

### **INVOICE SUMMARY TABLES**

Please refer to Appendix D for an invoice summary table for each core initiative, sorted by budget category. The Compact will continue to maintain all invoices associated with the implementation of its energy efficiency programs.

The invoice summary table is a summary of the record of how invoices were initially paid, whereas the Compact's total expenditures accounts for QA/QC, additional manual adjustments, and journal entries made subsequently. Additionally, the table represents vendor invoices only. It does not include costs that are not paid via an invoice to a vendor, such as internal labor costs, internal expenses, or direct incentive payments to participants, or loans repaid by participants as part of multi-year financing opportunities in certain core initiatives. Therefore, the totals in this table will not match the totals in the Term Report Data Tables.

## ***Vendor Invoice Summary Table***

### ***Notes***

Cape Light Compact  
D.P.U. 25-126  
August 1, 2025

- The following tables represents vendor invoices only. They do not include costs that are not paid via an invoice to a vendor, such as internal labor costs, internal expenses, direct incentive payments to participants, or loans repaid by participants as part of multi-year financing opportunities in certain core initiatives. Therefore, the totals in these tables will not match the totals in the Term Report Data tables.
- Allocated costs are those costs that are not specific to each core initiative. Such costs include IT support, legal services, general marketing for the efficiency programs, and other efficiency-related overhead costs provided by third-party vendors. These costs are allocated to each core initiative based on the core initiative's planned percentage of total costs.
- River Energy facilitates payment to other vendors for all PAs in order to minimize the administrative burdens and associated costs of invoicing; River Energy also provides meeting facilitation and other consulting services.
- For the 2022-2024 plan term, the Cape Light Compact did not have any costs associated with the A2d - Residential Behavior or the B1b - Income Eligible Active Demand Reduction core initiatives. Therefore, tables for these core initiatives are not in these data tables.

**Vendor Invoice Summary Table**  
**A1 - Residential New Buildings**  
**A1a - Residential New Homes & Renovations**  
Cape Light Compact

2022 A1a - Residential New Homes & Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-		-	
All General Administration Allocated Costs			-		-	
<b>CMC ENERGY SERVICES</b>	-	-	-		-	
22-806E-02	-	-	-		-	
<b>HERITAGE PRESS INC</b>	-		-	-	-	
106363	-		-	-	-	
106944	-		-	-	-	
<b>ICF RESOURCES LLC</b>	-				-	
CLC A12-21	-		-		-	
CLC A01-22	-		-		-	
CLC A02-22	-		-		-	
CLC A03-22	-		-		-	
CLC A04-22	-		-		-	
CLC A05-22	-		-		-	
CLC A06-22	-		-		-	
CLC A08-22	-		-		-	
CLC A09-22	-		-		-	
CLC A10-22	-		-		-	
CLC A11-22	-		-		-	
CLC A12-22	-		-		-	
CLC A01-23	-		-		-	
BI CLC E 01-22	-	-		-	-	
BI CLC E 1-22	-	-		-	-	
CAPE U01-22	-	-			-	
BI CLC E 03-22	-	-			-	
CAPE U02-22	-	-			-	
BI CLC E 04-22	-	-			-	
CAPE U03-22	-	-			-	
CAPE U04-22	-	-			-	
BI CLC E 06-22	-	-			-	
CAPE U05-22	-	-			-	
CAPE U06-22	-	-			-	
BI CLC E 07-22	-	-			-	
BI CLC E 05-22	-	-			-	
BI CLC E 08-22	-	-			-	
CAPE U08-22	-	-			-	
BI CLC E 09-22	-	-			-	
CAPE U09-22	-	-			-	
BI CLC E 10-22	-	-			-	
CAPE U10-22	-	-			-	
CAPE U11-22	-	-			-	
BI CLC E 11-22	-	-			-	
BI CLC E 12-22	-	-			-	
CAPE U12-22	-	-			-	
BI CLC E 01-23	-	-			-	
CAPE U01-23	-	-			-	
CLC -02032023	-	-			-	
CLC PHT 01-22	-	-	-		-	
MF04-22CLC	-	-			-	
MF05-22CLC	-	-			-	
MF08-22CLC	-	-			-	
MF12-22CLC-E	-	-			-	
CLC PHT 02-22	-	-	-		-	
CLC PHT 03-22	-	-	-		-	
CLC PHT 04-22	-	-	-		-	
CLC PHT 05-22	-	-	-		-	
CLC PHT 6-22	-	-	-		-	
CLC PHT 7-22	-	-	-		-	
CLC PHT 9-22	-	-	-		-	
CLC PHT 10-22	-	-	-		-	
CLC PHT 8-22	-	-	-		-	
CLC PHT 11-22	-	-	-		-	
CLC PHT 12-22	-	-	-		-	
CLC PHT 1-23	-	-	-		-	
<b>PERFORMANCE SYSTEMS</b>	-	-	-		-	
26364	-	-	-		-	
26025	-	-	-		-	
26136	-	-	-		-	
26561	-	-	-		-	
26723	-	-	-		-	
26900	-	-	-		-	
27055	-	-	-		-	
27301	-	-	-		-	
27431	-	-	-		-	
27616	-	-	-		-	
27822	-	-	-		-	
27992	-	-	-		-	

**Vendor Invoice Summary Table**  
A1 - Residential New Buildings  
A1a - Residential New Homes & Renovations  
Cape Light Compact

2022 A1a - Residential New Homes & Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
RIVER ENERGY CONSULT - Alvaria	-	-	-		-	
22462	-	-	-		-	
22588	-	-	-		-	
22676	-	-	-		-	
22766	-	-	-		-	
22885	-	-	-		-	
22953	-	-	-		-	
23050	-	-	-		-	
23101	-	-	-		-	
23165	-	-	-		-	
23245	-	-	-		-	
23426	-	-	-		-	
23298	-	-	-		-	
23514	-	-	-		-	
23367	-	-	-		-	
23622	-	-	-		-	
23719	-	-	-		-	
SOLOMAN CONSULTING G	-	-	-		-	
1057	-	-	-		-	
THIELSCH ENGINEERING	-	-	-		-	
249486	-	-	-		-	
Grand Total					-	

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2022 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-	-	-	
All General Administration Allocated Costs					-	
<b>CLEARRESULT CONSULTIN</b>	-		-	-	-	
76365	-		-	-	-	
77644	-		-	-	-	
75095	-		-	-	-	
79103	-		-	-	-	
80864	-		-	-	-	
<b>CMC ENERGY SERVICES</b>	-	-	-		-	
22-8068-01	-	-	-		-	
22-8068-02	-	-	-		-	
22-8068-03	-	-	-		-	
22-8068-04	-	-	-		-	
22-8068-05	-	-	-		-	
22-8068-07	-	-	-		-	
22-8068-06	-	-	-		-	
22-8068-08	-	-	-		-	
22-8068-09	-	-	-		-	
22806810	-	-	-		-	
22806811	-	-	-		-	
22806812	-	-	-		-	
22-806C-02	-	-	-		-	
22-806C-03	-	-	-		-	
<b>COXSWAIN MEDIA, LLC</b>	-		-	-	-	
07.22 STATEMENT	-		-	-	-	
08.22 STATEMENT	-		-	-	-	
06.22 STATEMENT	-		-	-	-	
09.22 STATEMENT	-		-	-	-	
15321-6	-		-	-	-	
15322-6	-		-	-	-	
15323-6	-		-	-	-	
15324-6	-		-	-	-	
<b>CRONIGS MARKET</b>	-		-	-	-	
JUN	-		-	-	-	
<b>ENERGY FEDERATION IN</b>	-	-			-	
3016709-IN	-	-			-	
2972519-IN	-	-			-	
3016829-IN	-	-			-	
3038389-IN	-	-			-	
3025718-IN	-	-			-	
3040921-IN	-	-			-	
3061815-IN	-	-			-	
3075129-IN	-	-			-	
3088674-IN	-	-			-	
3101730-IN	-	-			-	
3255894-IN	-	-			-	
3261058-IN	-	-			-	
<b>FALMOUTH PUBLISHING</b>	-		-	-	-	
09.22 STATEMENT	-		-	-	-	
93520	-		-	-	-	
<b>GATEHOUSE MEDIA MASS</b>	-		-	-	-	
5024599	-		-	-	-	
4958771	-		-	-	-	
<b>HYORA PUBLICATIONS</b>	-		-	-	-	
27784	-		-	-	-	
27829	-		-	-	-	
<b>KAREN FAHEY ROSS</b>	-		-	-	-	
1156	-		-	-	-	
1190	-		-	-	-	
1193	-		-	-	-	
<b>LANGUAGE LINE SERVIC</b>	-	-	-		-	
10445067	-	-	-		-	
10468635	-	-	-		-	
10489276	-	-	-		-	
10510492	-	-	-		-	
10573467	-	-	-		-	
10596690	-	-	-		-	
10643102	-	-	-		-	
<b>LITURGICAL PUBLICATI</b>	-		-	-	-	
08.16.22 INV DATE	-		-	-	-	
09.16.22 INV DATE	-		-	-	-	
<b>MV TIMES CORPORATION</b>	-		-	-	-	
09.22 STATEMENT	-		-	-	-	
10.22 STATEMENT	-		-	-	-	
<b>ORACLE AMERICAN, INC</b>	-		-	-	-	
100223995	-		-	-	-	
100357462	-		-	-	-	
100445879	-		-	-	-	
100325468	-		-	-	-	

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2022 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
RIVER ENERGY CONSULT - Alvaria	-	-	-	-	-	-
22462	-	-	-	-	-	-
22588	-	-	-	-	-	-
22676	-	-	-	-	-	-
22766	-	-	-	-	-	-
22885	-	-	-	-	-	-
22953	-	-	-	-	-	-
23050	-	-	-	-	-	-
23101	-	-	-	-	-	-
23165	-	-	-	-	-	-
23245	-	-	-	-	-	-
23426	-	-	-	-	-	-
23298	-	-	-	-	-	-
23514	-	-	-	-	-	-
23367	-	-	-	-	-	-
23622	-	-	-	-	-	-
23719	-	-	-	-	-	-
RIVER ENERGY CONSULT - CLEAResult	-	-	-	-	-	-
23042	-	-	-	-	-	-
23188	-	-	-	-	-	-
22476	-	-	-	-	-	-
22602	-	-	-	-	-	-
22693	-	-	-	-	-	-
22773	-	-	-	-	-	-
22892	-	-	-	-	-	-
22962	-	-	-	-	-	-
RIVER ENERGY CONSULT - Eversource	-	-	-	-	-	-
23002	-	-	-	-	-	-
RIVER ENERGY CONSULT - Project Energy Savers	-	-	-	-	-	-
22994	-	-	-	-	-	-
22996	-	-	-	-	-	-
RIVER ENERGY CONSULT - Sustainable Ecovations	-	-	-	-	-	-
23448	-	-	-	-	-	-
SANDAB COMMUNICATION	-	-	-	-	-	-
05.22 STATEMENT	-	-	-	-	-	-
07.22 STATEMENT	-	-	-	-	-	-
08.22 STATEMENT	-	-	-	-	-	-
06.22 STATEMENT	-	-	-	-	-	-
09.22 STATEMENT	-	-	-	-	-	-
IN-1221050445	-	-	-	-	-	-
MCC-1221050588	-	-	-	-	-	-
IN-1221150762	-	-	-	-	-	-
MCC-1221150824	-	-	-	-	-	-
IN-1221251343	-	-	-	-	-	-
SOLOMAN CONSULTING G	-	-	-	-	-	-
1057	-	-	-	-	-	-
THE CADMUS GROUP INC	-	-	-	-	-	-
INV-298676	-	-	-	-	-	-
INV-299624	-	-	-	-	-	-
INV-299151	-	-	-	-	-	-
INV-300235	-	-	-	-	-	-
INV-300637	-	-	-	-	-	-
INV-300994	-	-	-	-	-	-
INV-301155	-	-	-	-	-	-
INV-300635	-	-	-	-	-	-
INV-301821	-	-	-	-	-	-
THIELSCH ENGINEERING	-	-	-	-	-	-
235299	-	-	-	-	-	-
235391	-	-	-	-	-	-
242031	-	-	-	-	-	-
242111	-	-	-	-	-	-
242180	-	-	-	-	-	-
235400	-	-	-	-	-	-
235483	-	-	-	-	-	-
235786	-	-	-	-	-	-
236780	-	-	-	-	-	-
237531	-	-	-	-	-	-
238553	-	-	-	-	-	-
239255	-	-	-	-	-	-
240157	-	-	-	-	-	-
241327	-	-	-	-	-	-
241399	-	-	-	-	-	-
241561	-	-	-	-	-	-
242058	-	-	-	-	-	-
242153	-	-	-	-	-	-
242282	-	-	-	-	-	-
242612	-	-	-	-	-	-
242639	-	-	-	-	-	-
242721	-	-	-	-	-	-
242779	-	-	-	-	-	-
242796	-	-	-	-	-	-
242836	-	-	-	-	-	-
242898	-	-	-	-	-	-
242933	-	-	-	-	-	-
243010	-	-	-	-	-	-
243302	-	-	-	-	-	-
243362	-	-	-	-	-	-
243377	-	-	-	-	-	-
243425	-	-	-	-	-	-
243698	-	-	-	-	-	-
243723	-	-	-	-	-	-
243773	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2022 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
243782	-	-	-	-	-	-
243822	-	-	-	-	-	-
243906	-	-	-	-	-	-
243931	-	-	-	-	-	-
244636	-	-	-	-	-	-
244651	-	-	-	-	-	-
244672	-	-	-	-	-	-
245178	-	-	-	-	-	-
245190	-	-	-	-	-	-
245854	-	-	-	-	-	-
245863	-	-	-	-	-	-
245864	-	-	-	-	-	-
245918	-	-	-	-	-	-
246455	-	-	-	-	-	-
246476	-	-	-	-	-	-
247069	-	-	-	-	-	-
247099	-	-	-	-	-	-
247221	-	-	-	-	-	-
247691	-	-	-	-	-	-
247712	-	-	-	-	-	-
248306	-	-	-	-	-	-
248332	-	-	-	-	-	-
249056	-	-	-	-	-	-
249094	-	-	-	-	-	-
249598	-	-	-	-	-	-
249606	-	-	-	-	-	-
249764	-	-	-	-	-	-
240705	-	-	-	-	-	-
251709	-	-	-	-	-	-
251507	-	-	-	-	-	-
234559	-	-	-	-	-	-
235969	-	-	-	-	-	-
237525	-	-	-	-	-	-
239140	-	-	-	-	-	-
239206	-	-	-	-	-	-
240491	-	-	-	-	-	-
242050	-	-	-	-	-	-
243300	-	-	-	-	-	-
244631	-	-	-	-	-	-
245858	-	-	-	-	-	-
247058	-	-	-	-	-	-
250175	-	-	-	-	-	-
248285	-	-	-	-	-	-
VERMONT ENERGY INVES	-	-	-	-	-	-
9304388P	-	-	-	-	-	-
9304560P	-	-	-	-	-	-
VINEYARD GAZETTE LLC	-	-	-	-	-	-
09.22 STATEMENT	-	-	-	-	-	-
10.22 STATEMENT	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2b - Residential Conservation Services (RCS)

Cape Light Compact

2022 A2b - Residential Conservation Services (RCS)						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>CMC ENERGY SERVICES</b>	-	-	-	-	-	-
22-806A-01	-	-	-	-	-	-
22-806A-02	-	-	-	-	-	-
22-806A-03	-	-	-	-	-	-
22-806A-04	-	-	-	-	-	-
22-806A-05	-	-	-	-	-	-
22-806A-06	-	-	-	-	-	-
22-806A-07	-	-	-	-	-	-
22-806A-08	-	-	-	-	-	-
22-806A-09	-	-	-	-	-	-
22806A10	-	-	-	-	-	-
22806A11	-	-	-	-	-	-
22806A12	-	-	-	-	-	-
<b>COMMONWEALTH OF MASS</b>	-	-	-	-	-	-
2022ENERCAASMT000007	-	-	-	-	-	-
<b>ENERGY FEDERATION IN</b>	-	-	-	-	-	-
3116731-IN	-	-	-	-	-	-
<b>ORACLE AMERICAN, INC</b>	-	-	-	-	-	-
100223995	-	-	-	-	-	-
100357462	-	-	-	-	-	-
100445879	-	-	-	-	-	-
100325468	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Alvaria</b>	-	-	-	-	-	-
22462	-	-	-	-	-	-
22588	-	-	-	-	-	-
22676	-	-	-	-	-	-
22766	-	-	-	-	-	-
22885	-	-	-	-	-	-
22953	-	-	-	-	-	-
23050	-	-	-	-	-	-
23101	-	-	-	-	-	-
23165	-	-	-	-	-	-
23245	-	-	-	-	-	-
23426	-	-	-	-	-	-
23298	-	-	-	-	-	-
23514	-	-	-	-	-	-
23367	-	-	-	-	-	-
23622	-	-	-	-	-	-
23719	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone</b>	-	-	-	-	-	-
22501	-	-	-	-	-	-
23417	-	-	-	-	-	-
23645	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone, River Energy Consultants</b>	-	-	-	-	-	-
22597	-	-	-	-	-	-
22689	-	-	-	-	-	-
22781	-	-	-	-	-	-
22877	-	-	-	-	-	-
22970	-	-	-	-	-	-
23058	-	-	-	-	-	-
23175	-	-	-	-	-	-
23253	-	-	-	-	-	-
23361	-	-	-	-	-	-
23528	-	-	-	-	-	-
23629	-	-	-	-	-	-
23741	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone, Verizon</b>	-	-	-	-	-	-
22491	-	-	-	-	-	-
22617	-	-	-	-	-	-
22708	-	-	-	-	-	-
22800	-	-	-	-	-	-
22907	-	-	-	-	-	-
22986	-	-	-	-	-	-
23086	-	-	-	-	-	-
23267	-	-	-	-	-	-
23402	-	-	-	-	-	-
23207	-	-	-	-	-	-
23543	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - CLEAResult</b>	-	-	-	-	-	-
22476	-	-	-	-	-	-
22602	-	-	-	-	-	-
22693	-	-	-	-	-	-
22773	-	-	-	-	-	-
22892	-	-	-	-	-	-
22962	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Eversource</b>	-	-	-	-	-	-
23002	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2b - Residential Conservation Services (RCS)

Cape Light Compact

2022 A2b - Residential Conservation Services (RCS)						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
THIELSCH ENGINEERING	-	-	-	-	-	-
234490	-	-	-	-	-	-
235300	-	-	-	-	-	-
237532	-	-	-	-	-	-
236800	-	-	-	-	-	-
235364	-	-	-	-	-	-
239256	-	-	-	-	-	-
240122	-	-	-	-	-	-
240803	-	-	-	-	-	-
241326	-	-	-	-	-	-
241398	-	-	-	-	-	-
241513	-	-	-	-	-	-
241939	-	-	-	-	-	-
242057	-	-	-	-	-	-
242110	-	-	-	-	-	-
242583	-	-	-	-	-	-
242613	-	-	-	-	-	-
242638	-	-	-	-	-	-
242682	-	-	-	-	-	-
242722	-	-	-	-	-	-
242794	-	-	-	-	-	-
242835	-	-	-	-	-	-
242897	-	-	-	-	-	-
243008	-	-	-	-	-	-
243043	-	-	-	-	-	-
243334	-	-	-	-	-	-
243368	-	-	-	-	-	-
243410	-	-	-	-	-	-
243865	-	-	-	-	-	-
243932	-	-	-	-	-	-
244635	-	-	-	-	-	-
244650	-	-	-	-	-	-
244671	-	-	-	-	-	-
244808	-	-	-	-	-	-
244872	-	-	-	-	-	-
244936	-	-	-	-	-	-
245002	-	-	-	-	-	-
245067	-	-	-	-	-	-
245124	-	-	-	-	-	-
245176	-	-	-	-	-	-
245179	-	-	-	-	-	-
245853	-	-	-	-	-	-
245861	-	-	-	-	-	-
246456	-	-	-	-	-	-
246477	-	-	-	-	-	-
247068	-	-	-	-	-	-
247093	-	-	-	-	-	-
247690	-	-	-	-	-	-
247729	-	-	-	-	-	-
248305	-	-	-	-	-	-
248333	-	-	-	-	-	-
248436	-	-	-	-	-	-
249055	-	-	-	-	-	-
249093	-	-	-	-	-	-
249599	-	-	-	-	-	-
249605	-	-	-	-	-	-
243896	-	-	-	-	-	-
251708	-	-	-	-	-	-
251508	-	-	-	-	-	-
<b>Grand Total</b>						

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2022 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-	-	-	-
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>COXSWAIN MEDIA, LLC</b>	-	-	-	-	-	-
05.22 STATEMENT	-	-	-	-	-	-
07.22 STATEMENT	-	-	-	-	-	-
08.22 STATEMENT	-	-	-	-	-	-
06.22 STATEMENT	-	-	-	-	-	-
09.22 STATEMENT	-	-	-	-	-	-
15321-6	-	-	-	-	-	-
15322-6	-	-	-	-	-	-
15323-6	-	-	-	-	-	-
15324-6	-	-	-	-	-	-
<b>FACEBOOK</b>	-	-	-	-	-	-
11.20.22 - 11.30.22	-	-	-	-	-	-
<b>FALMOUTH PUBLISHING</b>	-	-	-	-	-	-
05.22 STATEMENT	-	-	-	-	-	-
07.22 STATEMENT	-	-	-	-	-	-
03.22 STATEMENT	-	-	-	-	-	-
04.22 STATEMENT	-	-	-	-	-	-
91900	-	-	-	-	-	-
06.22 STATEMENT	-	-	-	-	-	-
<b>GATEHOUSE MEDIA MASS</b>	-	-	-	-	-	-
4855961	-	-	-	-	-	-
4487807	-	-	-	-	-	-
4558118	-	-	-	-	-	-
4778907	-	-	-	-	-	-
5024599	-	-	-	-	-	-
4704337	-	-	-	-	-	-
4557950	-	-	-	-	-	-
4631483	-	-	-	-	-	-
<b>HYORA PUBLICATIONS</b>	-	-	-	-	-	-
27552	-	-	-	-	-	-
26486	-	-	-	-	-	-
27310	-	-	-	-	-	-
27098	-	-	-	-	-	-
26700	-	-	-	-	-	-
26800	-	-	-	-	-	-
<b>MV TIMES CORPORATION</b>	-	-	-	-	-	-
05.22 STATEMENT	-	-	-	-	-	-
07.22 STATEMENT	-	-	-	-	-	-
08.22 STATEMENT	-	-	-	-	-	-
03.22 STATEMENT	-	-	-	-	-	-
04.22 STATEMENT	-	-	-	-	-	-
06.22 STATEMENT	-	-	-	-	-	-
09.22 STATEMENT	-	-	-	-	-	-
<b>SANDAB COMMUNICATION</b>	-	-	-	-	-	-
05.22 STATEMENT	-	-	-	-	-	-
07.22 STATEMENT	-	-	-	-	-	-
08.22 STATEMENT	-	-	-	-	-	-
MCC-1220348499	-	-	-	-	-	-
MCC-1220448549	-	-	-	-	-	-
04.22 STATEMENT	-	-	-	-	-	-
06.22 STATEMENT	-	-	-	-	-	-
MC-1220849892	-	-	-	-	-	-
MC-1220849945	-	-	-	-	-	-
MC-1220950159	-	-	-	-	-	-
09.22 STATEMENT	-	-	-	-	-	-
IN-1220348476	-	-	-	-	-	-
IN-1221050445	-	-	-	-	-	-
MCC-1221050588	-	-	-	-	-	-
IN-1221150762	-	-	-	-	-	-
MCC-1221150824	-	-	-	-	-	-
IN-1221251343	-	-	-	-	-	-
<b>THE CADMUS GROUP INC</b>	-	-	-	-	-	-
INV-298676	-	-	-	-	-	-
INV-299624	-	-	-	-	-	-
INV-299151	-	-	-	-	-	-
INV-298132	-	-	-	-	-	-
INV-297624	-	-	-	-	-	-
INV-300235	-	-	-	-	-	-
INV-300637	-	-	-	-	-	-
INV-300994	-	-	-	-	-	-
INV-301155	-	-	-	-	-	-
INV-301821	-	-	-	-	-	-
<b>VINEYARD GAZETTE LLC</b>	-	-	-	-	-	-
05.22 STATEMENT	-	-	-	-	-	-
07.22 STATEMENT	-	-	-	-	-	-
08.22 STATEMENT	-	-	-	-	-	-
04.22 STATEMENT	-	-	-	-	-	-
06.22 STATEMENT	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2022 A2c - Residential Retail					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
CLEARRESULT CONSULTIN	-	-	-	-	-
65679	-	-	-	-	-
66628	-	-	-	-	-
67832	-	-	-	-	-
69162	-	-	-	-	-
70387	-	-	-	-	-
71031	-	-	-	-	-
72484	-	-	-	-	-
73795	-	-	-	-	-
75222	-	-	-	-	-
76290	-	-	-	-	-
77613	-	-	-	-	-
79153	-	-	-	-	-
80337	-	-	-	-	-
ENERGY FEDERATION IN	-	-	-	-	-
3040062-IN	-	-	-	-	-
2967230-IN	-	-	-	-	-
2941651-IN	-	-	-	-	-
2941654-IN	-	-	-	-	-
2972518-IN	-	-	-	-	-
2972520-IN	-	-	-	-	-
2991742-IN	-	-	-	-	-
3010307-IN	-	-	-	-	-
3013540-IN	-	-	-	-	-
3013831-IN	-	-	-	-	-
3014948-IN	-	-	-	-	-
3015741-IN	-	-	-	-	-
3015874-IN	-	-	-	-	-
3016722-IN	-	-	-	-	-
3016827-IN	-	-	-	-	-
3016831-IN	-	-	-	-	-
3022343-IN	-	-	-	-	-
3025343-IN	-	-	-	-	-
3028158-IN	-	-	-	-	-
3033512-IN	-	-	-	-	-
2969689-IN	-	-	-	-	-
3038388-IN	-	-	-	-	-
3042226-IN	-	-	-	-	-
3034118-IN	-	-	-	-	-
3058582-IN	-	-	-	-	-
3062727-IN	-	-	-	-	-
3039782-IN	-	-	-	-	-
3071181-IN	-	-	-	-	-
3071885-IN	-	-	-	-	-
3071887-IN	-	-	-	-	-
3083307-IN	-	-	-	-	-
3084583-IN	-	-	-	-	-
3050337A-IN	-	-	-	-	-
3058455A-IN	-	-	-	-	-
3068813A-IN	-	-	-	-	-
3073076A-IN	-	-	-	-	-
3077307A-IN	-	-	-	-	-
3084627A-IN	-	-	-	-	-
3086151-IN	-	-	-	-	-
3088682-IN	-	-	-	-	-
3090284-IN	-	-	-	-	-
3090760-IN	-	-	-	-	-
3093308-IN	-	-	-	-	-
3096335-IN	-	-	-	-	-
3096361-IN	-	-	-	-	-
3099911-IN	-	-	-	-	-
3099918-IN	-	-	-	-	-
3100734-IN	-	-	-	-	-
3100739-IN	-	-	-	-	-
3103789-IN	-	-	-	-	-
3104533-IN	-	-	-	-	-
3109101-IN	-	-	-	-	-
3109103-IN	-	-	-	-	-
3111255-IN	-	-	-	-	-
3113133-IN	-	-	-	-	-
3113156-IN	-	-	-	-	-
3118552-IN	-	-	-	-	-
3123436-IN	-	-	-	-	-
3124980-IN	-	-	-	-	-
3126215-IN	-	-	-	-	-
3126539-IN	-	-	-	-	-
3130939-IN	-	-	-	-	-
3130456-IN	-	-	-	-	-
3131053-IN	-	-	-	-	-
3135716-IN	-	-	-	-	-
3138851-IN	-	-	-	-	-
3140120-IN	-	-	-	-	-
3145170-IN	-	-	-	-	-
3150758-IN	-	-	-	-	-
3152134-IN	-	-	-	-	-
3157638-IN	-	-	-	-	-
3156038-IN	-	-	-	-	-
3161720-IN	-	-	-	-	-
3165193-IN	-	-	-	-	-
3171255-IN	-	-	-	-	-
3178390-IN	-	-	-	-	-
3186700-IN	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2022 A2c - Residential Retail					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
3194480-IN	-	-	-	-	-
3206453-IN	-	-	-	-	-
3206451-IN	-	-	-	-	-
3209735-IN	-	-	-	-	-
3245814-IN	-	-	-	-	-
3249282-IN	-	-	-	-	-
3253396A-IN	-	-	-	-	-
3258238-IN	-	-	-	-	-
3259600-IN	-	-	-	-	-
3260158-IN	-	-	-	-	-
3260160-IN	-	-	-	-	-
3019728-IN	-	-	-	-	-
3032280-IN	-	-	-	-	-
3035504-IN	-	-	-	-	-
3051543-IN	-	-	-	-	-
3053662-IN	-	-	-	-	-
3068971-IN	-	-	-	-	-
3070744-IN	-	-	-	-	-
3080201-IN	-	-	-	-	-
3084984-IN	-	-	-	-	-
3095891-IN	-	-	-	-	-
3103179-IN	-	-	-	-	-
3106844-IN	-	-	-	-	-
3118219-IN	-	-	-	-	-
3124716-IN	-	-	-	-	-
3131682-IN	-	-	-	-	-
3131924-IN	-	-	-	-	-
3154487-IN	-	-	-	-	-
3177555-IN	-	-	-	-	-
3193074-IN	-	-	-	-	-
3248815-IN	-	-	-	-	-
3255043-IN	-	-	-	-	-
3014949-IN	-	-	-	-	-
3008092-IN	-	-	-	-	-
3027321-IN	-	-	-	-	-
3025757-IN	-	-	-	-	-
3008797-IN	-	-	-	-	-
3039524-IN	-	-	-	-	-
3029048-IN	-	-	-	-	-
3042232-IN	-	-	-	-	-
3043057-IN	-	-	-	-	-
3049474-IN	-	-	-	-	-
3057457-IN	-	-	-	-	-
3058583-IN	-	-	-	-	-
3062728-IN	-	-	-	-	-
3068900-IN	-	-	-	-	-
3071886-IN	-	-	-	-	-
3074127-IN	-	-	-	-	-
3008094-IN	-	-	-	-	-
3019208-IN	-	-	-	-	-
3082169-IN	-	-	-	-	-
2963265-IN	-	-	-	-	-
3032579-IN	-	-	-	-	-
3047715-IN	-	-	-	-	-
3084584-IN	-	-	-	-	-
3086152-IN	-	-	-	-	-
3052115-IN	-	-	-	-	-
3085283-IN	-	-	-	-	-
3087549-IN	-	-	-	-	-
3093851-IN	-	-	-	-	-
3084600-IN	-	-	-	-	-
3096336-IN	-	-	-	-	-
3100125-IN	-	-	-	-	-
3100740-IN	-	-	-	-	-
3104165-IN	-	-	-	-	-
3043864-IN	-	-	-	-	-
3075780-IN	-	-	-	-	-
3032580-IN	-	-	-	-	-
3034380-IN	-	-	-	-	-
3083098-IN	-	-	-	-	-
3094531-IN	-	-	-	-	-
3109102-IN	-	-	-	-	-
3110778-IN	-	-	-	-	-
3111516-IN	-	-	-	-	-
3115168-IN	-	-	-	-	-
3117292-IN	-	-	-	-	-
3089288-IN	-	-	-	-	-
3113021-IN	-	-	-	-	-
3116618-IN	-	-	-	-	-
3123437-IN	-	-	-	-	-
3124737-IN	-	-	-	-	-
3125133-IN	-	-	-	-	-
3126216-IN	-	-	-	-	-
3129431-IN	-	-	-	-	-
3086551-IN	-	-	-	-	-
3129425-IN	-	-	-	-	-
3101277-IN	-	-	-	-	-
3115169-IN	-	-	-	-	-
2963265B-IN	-	-	-	-	-
3131695-IN	-	-	-	-	-
3096325-IN	-	-	-	-	-
3096326-IN	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2022 A2c - Residential Retail					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
3097056-IN	-	-	-	-	-
3097057-IN	-	-	-	-	-
3099542-IN	-	-	-	-	-
3101276-IN	-	-	-	-	-
3130469-IN	-	-	-	-	-
3131694-IN	-	-	-	-	-
3135736-IN	-	-	-	-	-
3136096-IN	-	-	-	-	-
3140122-IN	-	-	-	-	-
3140125-IN	-	-	-	-	-
3140436-IN	-	-	-	-	-
3043864R-IN	-	-	-	-	-
3075780R-IN	-	-	-	-	-
3086551R-IN	-	-	-	-	-
3145171-IN	-	-	-	-	-
3149450-IN	-	-	-	-	-
3152718-IN	-	-	-	-	-
3155854-IN	-	-	-	-	-
3156031-IN	-	-	-	-	-
3156039-IN	-	-	-	-	-
3159990-IN	-	-	-	-	-
3159991-IN	-	-	-	-	-
3164693-IN	-	-	-	-	-
3165565-IN	-	-	-	-	-
3175185-IN	-	-	-	-	-
3129445-IN	-	-	-	-	-
3187444-IN	-	-	-	-	-
3198166-IN	-	-	-	-	-
3198167-IN	-	-	-	-	-
3198470-IN	-	-	-	-	-
3205432-IN	-	-	-	-	-
3206452-IN	-	-	-	-	-
3202578-IN	-	-	-	-	-
3216566-IN	-	-	-	-	-
3228878-IN	-	-	-	-	-
3210481-IN	-	-	-	-	-
3251956-IN	-	-	-	-	-
3252780-IN	-	-	-	-	-
3253669-IN	-	-	-	-	-
3254260-IN	-	-	-	-	-
3254261-IN	-	-	-	-	-
3258937-IN	-	-	-	-	-
3260159-IN	-	-	-	-	-
3260324-IN	-	-	-	-	-
3260640-IN	-	-	-	-	-
3015743-IN	-	-	-	-	-
3026020-IN	-	-	-	-	-
3032281-IN	-	-	-	-	-
3040650-IN	-	-	-	-	-
3046478-IN	-	-	-	-	-
3051544-IN	-	-	-	-	-
3060808-IN	-	-	-	-	-
3068972-IN	-	-	-	-	-
3075096-IN	-	-	-	-	-
3080202-IN	-	-	-	-	-
3085449-IN	-	-	-	-	-
3090285-IN	-	-	-	-	-
3101578-IN	-	-	-	-	-
3103180-IN	-	-	-	-	-
2973307-IN	-	-	-	-	-
3116166-IN	-	-	-	-	-
3118220-IN	-	-	-	-	-
3128931-IN	-	-	-	-	-
3131804-IN	-	-	-	-	-
3131683-IN	-	-	-	-	-
3142232-IN	-	-	-	-	-
3152352-IN	-	-	-	-	-
3153604-IN	-	-	-	-	-
3177556-IN	-	-	-	-	-
3188566-IN	-	-	-	-	-
3156195-IN	-	-	-	-	-
3248816-IN	-	-	-	-	-
3259440-IN	-	-	-	-	-
3267555-IN	-	-	-	-	-
3267566-IN	-	-	-	-	-
3269408-IN	-	-	-	-	-
3085398-IN	-	-	-	-	-
3050337B-IN	-	-	-	-	-
3058455B-IN	-	-	-	-	-
3068813B-IN	-	-	-	-	-
3073076B-IN	-	-	-	-	-
3077307B-IN	-	-	-	-	-
3084627B-IN	-	-	-	-	-
3088683-IN	-	-	-	-	-
3093309-IN	-	-	-	-	-
3096350-IN	-	-	-	-	-
3100735-IN	-	-	-	-	-
3104534-IN	-	-	-	-	-
3109110-IN	-	-	-	-	-
3113134-IN	-	-	-	-	-
3118553-IN	-	-	-	-	-
3126540-IN	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2022 A2c - Residential Retail					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
3131054-IN	-	-	-	-	-
3138852-IN	-	-	-	-	-
3140121-IN	-	-	-	-	-
3152135-IN	-	-	-	-	-
3157639-IN	-	-	-	-	-
3171256-IN	-	-	-	-	-
3194481-IN	-	-	-	-	-
32533968-IN	-	-	-	-	-
3253397-IN	-	-	-	-	-
3260416-IN	-	-	-	-	-
3152351-IN	-	-	-	-	-
<b>META</b>	-	-	-	-	-
05.17.22 - 05.31.22	-	-	-	-	-
Q9XUEF32U2	-	-	-	-	-
HJCFUFXT2	-	-	-	-	-
KY226GB2U2	-	-	-	-	-
4CMPUJK2U2	-	-	-	-	-
01.19.22 - 04.30.22	-	-	-	-	-
<b>ORACLE AMERICAN, INC</b>	-	-	-	-	-
100223995	-	-	-	-	-
100357462	-	-	-	-	-
100445879	-	-	-	-	-
100325468	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Eversource</b>	-	-	-	-	-
23002	-	-	-	-	-
<b>APPLIANCE RECYCLING</b>	-	-	-	-	-
58940	-	-	-	-	-
59153	-	-	-	-	-
59520	-	-	-	-	-
59779	-	-	-	-	-
05.22 RESIDENTIAL	-	-	-	-	-
60314	-	-	-	-	-
60638	-	-	-	-	-
60904	-	-	-	-	-
61133	-	-	-	-	-
61433	-	-	-	-	-
61737	-	-	-	-	-
62113	-	-	-	-	-
<b>TRC ENVIRONMENTAL CO</b>	-	-	-	-	-
2387	-	-	-	-	-
2484	-	-	-	-	-
2571	-	-	-	-	-
2647	-	-	-	-	-
2759	-	-	-	-	-
2864	-	-	-	-	-
2978	-	-	-	-	-
3085	-	-	-	-	-
3175	-	-	-	-	-
3444	-	-	-	-	-
3511	-	-	-	-	-
3282	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Alvaria</b>	-	-	-	-	-
22462	-	-	-	-	-
22588	-	-	-	-	-
22676	-	-	-	-	-
22766	-	-	-	-	-
22885	-	-	-	-	-
22953	-	-	-	-	-
23050	-	-	-	-	-
23101	-	-	-	-	-
23165	-	-	-	-	-
23245	-	-	-	-	-
23426	-	-	-	-	-
23298	-	-	-	-	-
23514	-	-	-	-	-
23367	-	-	-	-	-
23622	-	-	-	-	-
23719	-	-	-	-	-
<b>EFFICIENCY FOWARD I</b>	-	-	-	-	-
3051543-IN	-	-	-	-	-
<b>VERMONT ENERGY INVES</b>	-	-	-	-	-
9304388P	-	-	-	-	-
9304560P	-	-	-	-	-
<b>COHEN VENTURES INC</b>	-	-	-	-	-
19-1753-33-CL-RE	-	-	-	-	-
19-1753-34-CL-RE	-	-	-	-	-
19-1753-35-CL-RE	-	-	-	-	-
19-1753-36-CL-RE	-	-	-	-	-
19-1753-37-CL-RE	-	-	-	-	-
19-1753-38-CL-RE	-	-	-	-	-
19-1753-39-CL-RE	-	-	-	-	-
19-1753-40-CL-RE	-	-	-	-	-
19-1753-41-CL-RE	-	-	-	-	-
19-1753-42-CL-RE	-	-	-	-	-
19-1753-43-CL-RE	-	-	-	-	-
19-1753-44-CL-RE	-	-	-	-	-
19-1753-45-CL-RE	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2022 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
ICF RESOURCES LLC	-	-	-		-	
CLC HC 12-21	-	-	-		-	
HC CLC E 1-22	-	-	-		-	
CLC HC 01-22	-	-	-		-	
CLC V3P 01-22	-	-	-		-	
HC CLC E 2-22	-	-	-		-	
CLC TM 02-22	-	-	-		-	
CLC HC 02-22	-	-	-		-	
CLC TM 03-22	-	-	-		-	
CLC HC 03-22	-	-	-		-	
CLC TM 04-22	-	-	-		-	
CLC HC 04-22	-	-	-		-	
CLC HC 05-22	-	-	-		-	
CLC HC 06-22	-	-	-		-	
CLC HC 08-22	-	-	-		-	
CLC HC 09-22	-	-	-		-	
CLC HC 10-22	-	-	-		-	
CLC HC 11-22	-	-	-		-	
CLC HC 12-22	-	-	-		-	
CMC ENERGY SERVICES	-	-	-		-	
22-806RP-01	-	-	-		-	
22-806RP-02	-	-	-		-	
22806RP03	-	-	-		-	
22806RP04	-	-	-		-	
22806RP05	-	-	-		-	
22806RP06	-	-	-		-	
22806RP07	-	-	-		-	
22806RP08	-	-	-		-	
22806RP09	-	-	-		-	
22806RP10	-	-	-		-	
22806RP11	-	-	-		-	
22806RP12	-	-	-		-	
RIVER ENERGY CONSULT - Sustainable Ecovations	-	-	-		-	
23448	-	-	-		-	
SOLOMAN CONSULTING G	-	-	-		-	
1057	-	-	-		-	
Grand Total						

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2e - Residential Active Demand Reduction  
Cape Light Compact

2022 A2e - Residential Active Demand Reduction						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
Allocated Costs			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-	-	-	
All General Administration Allocated Costs			-		-	
ENERGYHUB INC.	-	-			-	
202513	-	-			-	
202551	-	-			-	
202601	-	-			-	
202698	-	-			-	
202743	-	-			-	
202802	-	-			-	
2554307	-	-			-	
2614965	-	-			-	
202960	-	-			-	
2658948	-	-			-	
2693000	-	-			-	
2749171	-	-			-	
202600	-	-	-		-	
202602	-	-	-		-	
202744	-	-		-	-	
2749136	-	-		-	-	
202514	-	-	-		-	
Grand Total					-	

**Vendor Invoice Summary Table**

A3 - Residential Hard-to-Measure

A3 - Residential Hard-to-Measure

Cape Light Compact

2022 A3 - Residential Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>SYNAPSE ENERGY ECONO</b>	-	-	-	-	-	-
21-096-04	-	-	-	-	-	-
21-096-03	-	-	-	-	-	-
<b>THIELSCH ENGINEERING</b>	-	-	-	-	-	-
234473	-	-	-	-	-	-
235722	-	-	-	-	-	-
237491	-	-	-	-	-	-
239088	-	-	-	-	-	-
240564	-	-	-	-	-	-
241982	-	-	-	-	-	-
243331	-	-	-	-	-	-
244629	-	-	-	-	-	-
245848	-	-	-	-	-	-
247067	-	-	-	-	-	-
248274	-	-	-	-	-	-
249594	-	-	-	-	-	-
251510	-	-	-	-	-	-
<b>ENERGY FEDERATION IN</b>	-	-	-	-	-	-
3030157-IN	-	-	-	-	-	-
3019854-IN	-	-	-	-	-	-
3046058-IN	-	-	-	-	-	-
3064826-IN	-	-	-	-	-	-
3077791-IN	-	-	-	-	-	-
3087473-IN	-	-	-	-	-	-
3101737-IN	-	-	-	-	-	-
3115604-IN	-	-	-	-	-	-
3127123-IN	-	-	-	-	-	-
3151057-IN	-	-	-	-	-	-
3171242-IN	-	-	-	-	-	-
3235836-IN	-	-	-	-	-	-
3013786-IN	-	-	-	-	-	-
3029639-IN	-	-	-	-	-	-
3064420-IN	-	-	-	-	-	-
3077793-IN	-	-	-	-	-	-
3087315-IN	-	-	-	-	-	-
3101608-IN	-	-	-	-	-	-
3115489-IN	-	-	-	-	-	-
3127115-IN	-	-	-	-	-	-
3129361-IN	-	-	-	-	-	-
3145762-IN	-	-	-	-	-	-
3150927-IN	-	-	-	-	-	-
3155834-IN	-	-	-	-	-	-
3171234-IN	-	-	-	-	-	-
3193085-IN	-	-	-	-	-	-
3215226-IN	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - CLEARResult</b>	-	-	-	-	-	-
23042	-	-	-	-	-	-
23188	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Civix</b>	-	-	-	-	-	-
23566	-	-	-	-	-	-
23579	-	-	-	-	-	-
23661	-	-	-	-	-	-
23768	-	-	-	-	-	-
<b>ANB SYSTEM INC</b>	-	-	-	-	-	-
7137-26	-	-	-	-	-	-
7137-33	-	-	-	-	-	-
<b>GUIDEHOUSE INC.</b>	-	-	-	-	-	-
0100068734B	-	-	-	-	-	-
0100068739C	-	-	-	-	-	-
0100069460C	-	-	-	-	-	-
0100069563B	-	-	-	-	-	-
0100070208B	-	-	-	-	-	-
0100070875C	-	-	-	-	-	-
0100070999B	-	-	-	-	-	-
0100071629B	-	-	-	-	-	-
0100072955B	-	-	-	-	-	-
0100073147C	-	-	-	-	-	-
0100073629B	-	-	-	-	-	-
0100074281C	-	-	-	-	-	-
0100074110B	-	-	-	-	-	-
0100074498C	-	-	-	-	-	-
0100074577B	-	-	-	-	-	-
0100075374B	-	-	-	-	-	-
0100076197B	-	-	-	-	-	-
0100076242B	-	-	-	-	-	-
0100076294C	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A3 - Residential Hard-to-Measure

A3 - Residential Hard-to-Measure

Cape Light Compact

2022 A3 - Residential Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>NMR GROUP INC</b>	-	-	-	-	-	-
2383S	-	-	-	-	-	-
2352.2AE	-	-	-	-	-	-
2383T	-	-	-	-	-	-
2383U	-	-	-	-	-	-
2352.1AG	-	-	-	-	-	-
2352.2AG	-	-	-	-	-	-
2383V	-	-	-	-	-	-
2352.1AH	-	-	-	-	-	-
2352.2AH	-	-	-	-	-	-
2383W	-	-	-	-	-	-
2352.1AI	-	-	-	-	-	-
2352.2AI	-	-	-	-	-	-
2383X	-	-	-	-	-	-
2352.1AF	-	-	-	-	-	-
2352.1AJ	-	-	-	-	-	-
2352.2AF	-	-	-	-	-	-
2352.2AJ	-	-	-	-	-	-
2383Y	-	-	-	-	-	-
2383Z	-	-	-	-	-	-
2352.1AK	-	-	-	-	-	-
2352.1AL	-	-	-	-	-	-
2352.2AK	-	-	-	-	-	-
2352.2AL	-	-	-	-	-	-
2383AA	-	-	-	-	-	-
2352.1AM	-	-	-	-	-	-
2352.2AM	-	-	-	-	-	-
2352.2AN	-	-	-	-	-	-
2383AB	-	-	-	-	-	-
2352.2AO	-	-	-	-	-	-
2383AC	-	-	-	-	-	-
2383AD	-	-	-	-	-	-
<b>DNV GL ENERGY INSIGH</b>	-	-	-	-	-	-
10_2201DRT	-	-	-	-	-	-
10_2202DRT	-	-	-	-	-	-
870010174971	-	-	-	-	-	-
870010174977	-	-	-	-	-	-
870010181935	-	-	-	-	-	-
870010181436	-	-	-	-	-	-
870010181441	-	-	-	-	-	-
10_2203DRT	-	-	-	-	-	-
10_2204DRT	-	-	-	-	-	-
10_2207DRT	-	-	-	-	-	-
870010192214	-	-	-	-	-	-
870010192220	-	-	-	-	-	-
10_2207DMRM	-	-	-	-	-	-
10_2206DRT	-	-	-	-	-	-
10_2208DMRM	-	-	-	-	-	-
10_2208DRT	-	-	-	-	-	-
10_2205DRT	-	-	-	-	-	-
870010186681	-	-	-	-	-	-
870010197871	-	-	-	-	-	-
870010201865	-	-	-	-	-	-
870010201871	-	-	-	-	-	-
870010202944	-	-	-	-	-	-
10_2210DMRM	-	-	-	-	-	-
10_2209DRT	-	-	-	-	-	-
10_2210DRT	-	-	-	-	-	-
10_2211DRT	-	-	-	-	-	-
870010205472	-	-	-	-	-	-
10_2212DRT	-	-	-	-	-	-
<b>OPINION DYNAMICS COR</b>	-	-	-	-	-	-
7870CAPEAPR22	-	-	-	-	-	-
7870CAPEDEC22	-	-	-	-	-	-
<b>Grand Total</b>	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2022 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
Allocated Costs			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-					
All General Administration Allocated Costs			-		-	
HERITAGE PRESS INC	-		-	-	-	
106942	-		-	-	-	
KAREN FAHEY ROSS	-		-	-	-	
1156	-		-	-	-	
1190	-		-	-	-	
1193	-		-	-	-	
THIELSCH ENGINEERING	-	-			-	
237523	-	-			-	
240489	-	-			-	
243294	-	-			-	
239124	-	-	-		-	
245860	-	-			-	
236299	-	-			-	
237524	-	-			-	
239123	-	-			-	
240490	-	-			-	
242051	-	-			-	
243292	-	-			-	
244632	-	-			-	
245859	-	-			-	
247059	-	-			-	
248412	-	-			-	
249139	-	-			-	
250046	-	-			-	
236300	-	-			-	
242052	-	-			-	
243291	-	-			-	
245857	-	-			-	
247057	-	-			-	
248287	-	-			-	
250045	-	-			-	
244634	-	-			-	
245893	-	-			-	
246223	-	-			-	
247060	-	-			-	
250047	-	-			-	
THE CADMUS GROUP INC	-		-	-	-	
INV-299624	-		-	-	-	
INV-299151	-		-	-	-	
INV-297624	-		-	-	-	
INV-300235	-		-	-	-	
INV-300635	-		-	-	-	
RIVER ENERGY CONSULT - Alvaria	-	-	-		-	
22462	-	-	-		-	
22588	-	-	-		-	
22676	-	-	-		-	
22766	-	-	-		-	
22885	-	-	-		-	
22953	-	-	-		-	
23050	-	-	-		-	
23101	-	-	-		-	
23165	-	-	-		-	
23245	-	-	-		-	
23426	-	-	-		-	
23298	-	-	-		-	
23514	-	-	-		-	
23367	-	-	-		-	
23622	-	-	-		-	
23719	-	-	-		-	
CMC ENERGY SERVICES	-	-	-		-	
22-806C-01	-	-	-		-	
22-806D-02	-	-	-		-	
22-806D-05	-	-	-		-	
22-806D-06	-	-	-		-	
22-806D-08	-	-	-		-	
22-806D-09	-	-	-		-	
22806D12	-	-	-		-	
SOLOMAN CONSULTING G	-	-	-		-	
1057	-	-	-		-	
RIVER ENERGY CONSULT - Ansafone, Verizon	-	-	-		-	
22483	-	-	-		-	
22609	-	-	-		-	
22700	-	-	-		-	
22792	-	-	-		-	
22899	-	-	-		-	
22978	-	-	-		-	
23078	-	-	-		-	
23197	-	-	-		-	
23394	-	-	-		-	
23535	-	-	-		-	
23259	-	-	-		-	
RIVER ENERGY CONSULT - Ansafone	-	-	-		-	
23409	-	-	-		-	

**Vendor Invoice Summary Table**  
B1 - Income Eligible Existing Buildings  
B1a - Income Eligible Coordinated Delivery  
Cape Light Compact

2022 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
RIVER ENERGY CONSULT - Ansafone, River Energy Consultants	-	-	-	-	-	-
23637	-	-	-	-	-	-
ACTION FOR BOSTON CO	-	-	-	-	-	-
1003	-	-	-	-	-	-
1001	-	-	-	-	-	-
1002	-	-	-	-	-	-
HOUSING ASSISTANCE C	-	-	-	-	-	-
SMF BL-2022-01	-	-	-	-	-	-
SMF BL-2022-02	-	-	-	-	-	-
SMF OWNERS 2022-04	-	-	-	-	-	-
SMF OWNERS 2022-05	-	-	-	-	-	-
SMF OWNERS-2022-06	-	-	-	-	-	-
ASHP 2022-Q2-MF	-	-	-	-	-	-
SMF OWN-2022-10	-	-	-	-	-	-
WZ-2022-11MF	-	-	-	-	-	-
ASHP 2022-Q3-MF-HO	-	-	-	-	-	-
06.30.22_MARKETING	-	-	-	-	-	-
12.30.22_MARKETING	-	-	-	-	-	-
LIGHT INV 2022-01	-	-	-	-	-	-
APP INV LISF 2022-03	-	-	-	-	-	-
HS-2022-1	-	-	-	-	-	-
LIGHT INV 2022-02	-	-	-	-	-	-
WZ 2022-1-O	-	-	-	-	-	-
WZ 2022-2-O	-	-	-	-	-	-
SF OWN LIGHT 2022-03	-	-	-	-	-	-
WZ 2022-3-O	-	-	-	-	-	-
LISF 2022-05 OWNERS	-	-	-	-	-	-
SF OWN LIGHT 2022-04	-	-	-	-	-	-
SF OWNER LIGHT 22-05	-	-	-	-	-	-
APP LISF 2022-05 OWN	-	-	-	-	-	-
SF OWN LIGHT 2022-06	-	-	-	-	-	-
WZ 2022-05-O-MR	-	-	-	-	-	-
WZ 2022-04-O	-	-	-	-	-	-
WZ 2022-05-O	-	-	-	-	-	-
WZ 2022-6-O	-	-	-	-	-	-
WZ 2022-6-OMR	-	-	-	-	-	-
WZ-2022-7O	-	-	-	-	-	-
SF OWN LIGHT 22-07B	-	-	-	-	-	-
SF OWN LIGHT 22-07	-	-	-	-	-	-
HS-2022-7	-	-	-	-	-	-
SF OWN LIGHT 22-08	-	-	-	-	-	-
APP LISF 22-08 OWN	-	-	-	-	-	-
WZ-2022-8O	-	-	-	-	-	-
WZ-2022-9O	-	-	-	-	-	-
APP INV LISF 22-07 O	-	-	-	-	-	-
WZ-2022-10-O	-	-	-	-	-	-
SF OWN LIGHT-22-10	-	-	-	-	-	-
APP INV LISF 22-10 O	-	-	-	-	-	-
WZ-2022-11-O	-	-	-	-	-	-
SF OWN LIGHT 22-12	-	-	-	-	-	-
WZ-2022-12-O	-	-	-	-	-	-
APP INV LISF 22-12 O	-	-	-	-	-	-
HS-2022-12	-	-	-	-	-	-
ASHP 2022-Q1	-	-	-	-	-	-
06.30.22_MV SF AUDIT	-	-	-	-	-	-
ASHP 22-Q2-SF	-	-	-	-	-	-
ASHP 2022-Q3-SF-HO	-	-	-	-	-	-
12.30.22_MV_AUDITOR	-	-	-	-	-	-
ASHP 2022-Q4-SF-HO	-	-	-	-	-	-
WZ 2022-1-R	-	-	-	-	-	-
WZ 2022-2-R	-	-	-	-	-	-
SF RENT LIGHT 22-03	-	-	-	-	-	-
LISF 2022-05 RENTERS	-	-	-	-	-	-
SF RENT LIGHT 22-04	-	-	-	-	-	-
SF RENT LIGHT 22-05	-	-	-	-	-	-
WZ 2022-05-R	-	-	-	-	-	-
APP LISF 22-06 RENT	-	-	-	-	-	-
WZ 2022-6-R	-	-	-	-	-	-
SF RENT LIGHT 22-06	-	-	-	-	-	-
SF RENT LIGHT 22-07	-	-	-	-	-	-
APP INV LISF 2022-07	-	-	-	-	-	-
SF RENT LIGHT 22-08	-	-	-	-	-	-
APP INV LISF 22-08 R	-	-	-	-	-	-
WZ-2022-8R	-	-	-	-	-	-
SF RENT LIGHT-22-10	-	-	-	-	-	-
APP INV LISF 22-10 R	-	-	-	-	-	-
SF RENT LIGHT 22-12	-	-	-	-	-	-
WZ-2022-12-R	-	-	-	-	-	-
APP INV LISF 22-12 R	-	-	-	-	-	-
ASHP 2022-Q3-SF-T	-	-	-	-	-	-
ASHP 2022-Q4-SF-T	-	-	-	-	-	-
MF_FX_2022_22 SSH	-	-	-	-	-	-
MF FX-2022-03 CS	-	-	-	-	-	-
MF-FX-22-01 HB#2	-	-	-	-	-	-
MF-FX-22-02	-	-	-	-	-	-
MF BL-2022-02 SH	-	-	-	-	-	-
MF BL-2022-02 SR	-	-	-	-	-	-
MF_FX_2022_OM	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2022 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
MF-FX-22-03 MW	-	-	-	-	-	-
MF-FX-22-03 HB#3	-	-	-	-	-	-
MF_FX_2022_WS	-	-	-	-	-	-
FX-2022	-	-	-	-	-	-
04.30.22_MF_FIX	-	-	-	-	-	-
APP LIMF 2022-05	-	-	-	-	-	-
FX-2022-05	-	-	-	-	-	-
MF-FX-22-05	-	-	-	-	-	-
SMF RENTERS 2022-04	-	-	-	-	-	-
SMF RENTERS 2022-05	-	-	-	-	-	-
FX-2022-06	-	-	-	-	-	-
APP LIMF 2022-06	-	-	-	-	-	-
LIMF_FIX_2022-RH#3	-	-	-	-	-	-
SMF RENTERS 2022-06	-	-	-	-	-	-
07.31.22_FIX_100 TT	-	-	-	-	-	-
07.31.22_LIMF	-	-	-	-	-	-
08.31.22_LIMF WM	-	-	-	-	-	-
APP LIMF 22-08	-	-	-	-	-	-
9.26.22_LIMF AP	-	-	-	-	-	-
10.14.22_LIMF_FIX_SS	-	-	-	-	-	-
SMF RENT-2022-10	-	-	-	-	-	-
11.18.22_LIMF FX CED	-	-	-	-	-	-
APP LIMF 2022-10	-	-	-	-	-	-
12.01.22_LIMF	-	-	-	-	-	-
22-12-AMP	-	-	-	-	-	-
APP LIMF 2022-12	-	-	-	-	-	-
05.20.22_SOFTWARE	-	-	-	-	-	-
ASHP 2022-Q3-MF-T	-	-	-	-	-	-
ASHP 2022-Q4-MF-T	-	-	-	-	-	-
CAPE COD HEAT PUMPS	-	-	-	-	-	-
JOB # 2640	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
B2 - Income Eligible Hard-to-Measure  
B2 - Income Eligible Hard-to-Measure  
Cape Light Compact

2022 B1 - Income Eligible Existing Buildings						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>	-	-	-	-	-	-
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>SYNAPSE ENERGY ECONO</b>	-	-	-	-	-	-
21-096-04	-	-	-	-	-	-
21-096-03	-	-	-	-	-	-
21-096-05	-	-	-	-	-	-
21-096-06	-	-	-	-	-	-
21-096-02	-	-	-	-	-	-
21-096-07	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Civix</b>	-	-	-	-	-	-
23566	-	-	-	-	-	-
23579	-	-	-	-	-	-
23661	-	-	-	-	-	-
23768	-	-	-	-	-	-
<b>ANB SYSTEM INC</b>	-	-	-	-	-	-
7137-26	-	-	-	-	-	-
7137-33	-	-	-	-	-	-
<b>GUIDEHOUSE INC.</b>	-	-	-	-	-	-
0100068734B	-	-	-	-	-	-
0100068739C	-	-	-	-	-	-
0100069460C	-	-	-	-	-	-
0100069563B	-	-	-	-	-	-
0100070208B	-	-	-	-	-	-
0100070875C	-	-	-	-	-	-
0100070999B	-	-	-	-	-	-
0100071629B	-	-	-	-	-	-
0100072955B	-	-	-	-	-	-
0100073147C	-	-	-	-	-	-
0100073629B	-	-	-	-	-	-
0100074281C	-	-	-	-	-	-
0100074110B	-	-	-	-	-	-
0100074498C	-	-	-	-	-	-
0100074577B	-	-	-	-	-	-
0100075374B	-	-	-	-	-	-
0100076197B	-	-	-	-	-	-
0100076242B	-	-	-	-	-	-
0100076294C	-	-	-	-	-	-
<b>NMR GROUP INC</b>	-	-	-	-	-	-
23835	-	-	-	-	-	-
2352.2AE	-	-	-	-	-	-
2383T	-	-	-	-	-	-
2383U	-	-	-	-	-	-
2352.1AG	-	-	-	-	-	-
2352.2AG	-	-	-	-	-	-
2383V	-	-	-	-	-	-
2352.1AH	-	-	-	-	-	-
2352.2AH	-	-	-	-	-	-
2383W	-	-	-	-	-	-
2352.1AI	-	-	-	-	-	-
2352.2AI	-	-	-	-	-	-
2383X	-	-	-	-	-	-
2352.1AF	-	-	-	-	-	-
2352.1AJ	-	-	-	-	-	-
2352.2AF	-	-	-	-	-	-
2352.2AJ	-	-	-	-	-	-
2383Y	-	-	-	-	-	-
2383Z	-	-	-	-	-	-
2352.1AK	-	-	-	-	-	-
2352.1AL	-	-	-	-	-	-
2352.2AK	-	-	-	-	-	-
2352.2AL	-	-	-	-	-	-
2383AA	-	-	-	-	-	-
2352.1AM	-	-	-	-	-	-
2352.2AM	-	-	-	-	-	-
2352.2AN	-	-	-	-	-	-
2383AB	-	-	-	-	-	-
2352.2AO	-	-	-	-	-	-
2383AC	-	-	-	-	-	-
2383AD	-	-	-	-	-	-
2352.2AP	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
B2 - Income Eligible Hard-to-Measure  
B2 - Income Eligible Hard-to-Measure  
Cape Light Compact

2022 B1 - Income Eligible Existing Buildings						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
DNV GL ENERGY INSIGH	-	-	-	-	-	-
10_2201DRT	-	-	-	-	-	-
10_2202DRT	-	-	-	-	-	-
870010174971	-	-	-	-	-	-
870010174977	-	-	-	-	-	-
870010181935	-	-	-	-	-	-
870010181436	-	-	-	-	-	-
870010181441	-	-	-	-	-	-
10_2203DRT	-	-	-	-	-	-
10_2204DRT	-	-	-	-	-	-
10_2207DRT	-	-	-	-	-	-
870010192214	-	-	-	-	-	-
870010192220	-	-	-	-	-	-
10_2207DMRM	-	-	-	-	-	-
10_2206DRT	-	-	-	-	-	-
10_2208DMRM	-	-	-	-	-	-
10_2208DRT	-	-	-	-	-	-
10_2205DRT	-	-	-	-	-	-
870010186681	-	-	-	-	-	-
870010197871	-	-	-	-	-	-
870010201865	-	-	-	-	-	-
870010201871	-	-	-	-	-	-
870010202944	-	-	-	-	-	-
10_2210DMRM	-	-	-	-	-	-
10_2209DRT	-	-	-	-	-	-
10_2210DRT	-	-	-	-	-	-
10_2211DRT	-	-	-	-	-	-
870010205472	-	-	-	-	-	-
10_2212DRT	-	-	-	-	-	-
OPINION DYNAMICS COR	-	-	-	-	-	-
7870CAPEAPR22	-	-	-	-	-	-
7870CAPEDEC22	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*C1 - C&I New Buildings*  
*C1a - C&I New Buildings & Major Renovations*  
Cape Light Compact

2022 C1a - C&I New Buildings & Major Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-	-	-	
All General Administration Allocated Costs					-	
<b>CUSTOMERTIMES CORP.</b>		-	-	-	-	
CT-06453		-	-	-	-	
CT-06927		-	-	-	-	
CT-07387		-	-	-	-	
CT-07789		-	-	-	-	
<b>GALLIGAN ENERGY CONS</b>	-	-	-		-	
2022-431	-	-	-		-	
2022-433	-	-	-		-	
2022-439	-	-	-		-	
2022-442	-	-	-		-	
2022-445	-	-	-		-	
2022-449	-	-	-		-	
2022-452	-	-	-		-	
2022-456	-	-	-		-	
2022-460	-	-	-		-	
2022-464	-	-	-		-	
2022-432	-	-	-		-	
2022-434	-	-	-		-	
2022-437	-	-	-		-	
2022-440	-	-	-		-	
2022-443	-	-	-		-	
2022-446	-	-	-		-	
2022-450	-	-	-		-	
2022-453	-	-	-		-	
2022-457	-	-	-		-	
2022-461	-	-	-		-	
2022-465	-	-	-		-	
2022-468	-	-	-		-	
<b>ICF RESOURCES LLC</b>	-	-		-	-	
MF04-22CLC	-	-		-	-	
MF11-22CLC	-	-		-	-	
MF12-22CLC-CE	-	-		-	-	
<b>PERFORMANCE SYSTEMS</b>	-	-	-		-	
26137	-	-	-		-	
26026	-	-	-		-	
26365	-	-	-		-	
26562	-	-	-		-	
26724	-	-	-		-	
26902	-	-	-		-	
27056	-	-	-		-	
27302	-	-	-		-	
27432	-	-	-		-	
27618	-	-	-		-	
27823	-	-	-		-	
27993	-	-	-		-	
<b>RIVER ENERGY CONSULT - Eversource</b>	-	-	-		-	
23655	-	-	-		-	
<b>RIVER ENERGY CONSULT - Rich May</b>		-	-	-	-	
22639		-	-	-	-	
<b>SECOND LAW ENGINEERS</b>	-	-	-		-	
202205CS	-	-	-		-	
202206CS	-	-	-		-	
202209CS	-	-	-		-	
202210CS	-	-	-		-	
202201CS	-	-	-		-	
202202CS	-	-	-		-	
202203CS	-	-	-		-	
202204CS	-	-	-		-	
202207CS	-	-	-		-	
202208CS	-	-	-		-	
202211CS	-	-	-		-	
202212CS	-	-	-		-	
10654	-	-	-		-	
10732	-	-	-		-	
10768	-	-	-		-	
<b>THE DESIGN INITIATIV</b>	-	-	-		-	
3553	-	-	-		-	
<b>Grand Total</b>						

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2022 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs						
All IT Allocated Costs						
All Marketing Allocated Costs						
All General Administration Allocated Costs						
<b>ANDELMAN AND LELEK E</b>						
2022-4463						
2022-4433						
<b>APPLIANCE RECYCLING</b>						
58941						
59154						
59521						
60079						
60315						
60905						
61134						
61738						
62114						
<b>CAPE COD CHAMBER OF</b>						
16237						
<b>CENTER FOR ECOTECHNO</b>						
INV1798						
INV1900						
<b>CHATHAM CHAMBER OF C</b>						
517711						
<b>CHRISTINE C. TWOMBLY</b>						
4494						
<b>CLEARRESULT CONSULTIN</b>						
66629						
67833						
69161						
71033						
70378						
72483						
73796						
75226						
77609						
80335						
76285						
<b>CMC ENERGY SERVICES</b>						
22-806CI-01						
22-806CI-02						
22-806CI-03						
22-806CI-04						
22-806CI-05						
22-806CI-06						
22806CI07						
22806CI08						
22806CI09						
22806CI10						
22806CI11						
22806CI12						
<b>COXSWAIN MEDIA, LLC</b>						
05.22 STATEMENT						
07.22 STATEMENT						
08.22 STATEMENT						
14234-1						
06.22 STATEMENT						
09.22 STATEMENT						
15321-6						
15322-6						
15323-6						
15324-6						
<b>CUSTOMERTIMES CORP.</b>						
CT-06453						
CT-06927						
CT-07387						
CT-07789						
<b>DENNIS CHAMBER OF CO</b>						
13769						
<b>EASTHAM CHAMBER OF C</b>						
3712						
3521						
<b>EFFICIENCY FOWARD I</b>						
2022-027						
<b>ENERGYX SOLUTIONS IN</b>						
INV-299						
<b>FACEBOOK</b>						
DEC						
<b>FALMOUTH CHAMBER OF</b>						
30297						
<b>FALMOUTH PUBLISHING</b>						
03.22 STATEMENT						
93520						
94294						

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2022 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
GALLIGAN ENERGY CONS	-	-	-	-	-	-
2022-435	-	-	-	-	-	-
2022-466	-	-	-	-	-	-
2022-469	-	-	-	-	-	-
GATEHOUSE MEDIA MASS	-	-	-	-	-	-
4487807	-	-	-	-	-	-
4558118	-	-	-	-	-	-
5024599	-	-	-	-	-	-
4557950	-	-	-	-	-	-
5105784	-	-	-	-	-	-
GREATER HYANNIS CHAM	-	-	-	-	-	-
20904	-	-	-	-	-	-
HYORA PUBLICATIONS	-	-	-	-	-	-
26486	-	-	-	-	-	-
27829	-	-	-	-	-	-
28014	-	-	-	-	-	-
KAREN FAHEY ROSS	-	-	-	-	-	-
1156	-	-	-	-	-	-
1190	-	-	-	-	-	-
1193	-	-	-	-	-	-
1147	-	-	-	-	-	-
1163	-	-	-	-	-	-
LOVE LOCAL MEDIA	-	-	-	-	-	-
1376	-	-	-	-	-	-
MASHPEE CHAMBER OF C	-	-	-	-	-	-
9235	-	-	-	-	-	-
META	-	-	-	-	-	-
01.19.22 - 04.30.22	-	-	-	-	-	-
MV TIMES CORPORATION	-	-	-	-	-	-
03.22 STATEMENT	-	-	-	-	-	-
04.22 STATEMENT	-	-	-	-	-	-
NATIONAL RESOURCE MA	-	-	-	-	-	-
MAR172022	-	-	-	-	-	-
MAR182022	-	-	-	-	-	-
JULY52022	-	-	-	-	-	-
AUG42022	-	-	-	-	-	-
NOV152022	-	-	-	-	-	-
DEC122022	-	-	-	-	-	-
DEC312022	-	-	-	-	-	-
ORLEANS CHAMBER OF C	-	-	-	-	-	-
4494	-	-	-	-	-	-
PROVINCETOWN CHAMBER	-	-	-	-	-	-
2022-354	-	-	-	-	-	-
PROVINCETOWN INDEPEN	-	-	-	-	-	-
4508	-	-	-	-	-	-
RIVER ENERGY CONSULT - Rich May	-	-	-	-	-	-
22639	-	-	-	-	-	-
RIVER ENERGY CONSULT - Sustainable Ecovations	-	-	-	-	-	-
23454	-	-	-	-	-	-
SANDAB COMMUNICATION	-	-	-	-	-	-
05.22 STATEMENT	-	-	-	-	-	-
07.22 STATEMENT	-	-	-	-	-	-
08.22 STATEMENT	-	-	-	-	-	-
MCC-1220448549	-	-	-	-	-	-
04.22 STATEMENT	-	-	-	-	-	-
MCC-1220148143	-	-	-	-	-	-
06.22 STATEMENT	-	-	-	-	-	-
09.22 STATEMENT	-	-	-	-	-	-
IN-1220348476	-	-	-	-	-	-
IN-1221050445	-	-	-	-	-	-
MCC-1221050588	-	-	-	-	-	-
IN-1221150762	-	-	-	-	-	-
MCC-1221150824	-	-	-	-	-	-
IN-1221251343	-	-	-	-	-	-
IN-1221050591	-	-	-	-	-	-
IN-1221150630	-	-	-	-	-	-
SANDWICH CHAMBER OF	-	-	-	-	-	-
2304	-	-	-	-	-	-
SECOND LAW ENGINEERS	-	-	-	-	-	-
202205CS	-	-	-	-	-	-
202206CS	-	-	-	-	-	-
202209CS	-	-	-	-	-	-
202210CS	-	-	-	-	-	-
SOLOMAN CONSULTING G	-	-	-	-	-	-
1057	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2022 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
THE CADMUS GROUP INC	-	-	-	-	-	-
INV-299624	-	-	-	-	-	-
INV-299151	-	-	-	-	-	-
INV-298132	-	-	-	-	-	-
INV-297624	-	-	-	-	-	-
INV-300235	-	-	-	-	-	-
INV-300637	-	-	-	-	-	-
INV-300994	-	-	-	-	-	-
INV-301155	-	-	-	-	-	-
INV-300635	-	-	-	-	-	-
INV-293618	-	-	-	-	-	-
INV-294150	-	-	-	-	-	-
INV-294826	-	-	-	-	-	-
INV-301816	-	-	-	-	-	-
INV-301821	-	-	-	-	-	-
INV-296133	-	-	-	-	-	-
INV-294825	-	-	-	-	-	-
INV-300636	-	-	-	-	-	-
INV-301502	-	-	-	-	-	-
INV-299238	-	-	-	-	-	-
THIELSCH ENGINEERING	-	-	-	-	-	-
234515	-	-	-	-	-	-
235979	-	-	-	-	-	-
237478	-	-	-	-	-	-
239215	-	-	-	-	-	-
240687	-	-	-	-	-	-
243340	-	-	-	-	-	-
244579	-	-	-	-	-	-
247085	-	-	-	-	-	-
245798	-	-	-	-	-	-
248291	-	-	-	-	-	-
250030	-	-	-	-	-	-
251005	-	-	-	-	-	-
241983	-	-	-	-	-	-
243336	-	-	-	-	-	-
248293	-	-	-	-	-	-
250027	-	-	-	-	-	-
235967	-	-	-	-	-	-
237526	-	-	-	-	-	-
239122	-	-	-	-	-	-
244633	-	-	-	-	-	-
234560	-	-	-	-	-	-
243293	-	-	-	-	-	-
235875	-	-	-	-	-	-
234508	-	-	-	-	-	-
237492	-	-	-	-	-	-
239200	-	-	-	-	-	-
240688	-	-	-	-	-	-
240689	-	-	-	-	-	-
241984	-	-	-	-	-	-
243337	-	-	-	-	-	-
244577	-	-	-	-	-	-
244578	-	-	-	-	-	-
245799	-	-	-	-	-	-
247086	-	-	-	-	-	-
247087	-	-	-	-	-	-
249302	-	-	-	-	-	-
250028	-	-	-	-	-	-
250031	-	-	-	-	-	-
VINEYARD GAZETTE LLC	-	-	-	-	-	-
03.22 STATEMENT	-	-	-	-	-	-
04.22 STATEMENT	-	-	-	-	-	-
10.22 STATEMENT	-	-	-	-	-	-
11.22 STATEMENT	-	-	-	-	-	-
WELLFLEET CHAMBER O	-	-	-	-	-	-
666	-	-	-	-	-	-
WESTON & SAMPSON ENG	-	-	-	-	-	-
5220314	-	-	-	-	-	-
8220038	-	-	-	-	-	-
9221220	-	-	-	-	-	-
10220172	-	-	-	-	-	-
1230506	-	-	-	-	-	-
6221191	-	-	-	-	-	-
7220220	-	-	-	-	-	-
8220110	-	-	-	-	-	-
11220256	-	-	-	-	-	-
YARMOUTH CHAMBER OF	-	-	-	-	-	-
27562	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2022 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
Allocated Costs			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-		-	
All General Administration Allocated Costs					-	
COXSWAIN MEDIA, LLC	-		-	-	-	
07.22 STATEMENT	-		-	-	-	
08.22 STATEMENT	-		-	-	-	
06.22 STATEMENT	-		-	-	-	
09.22 STATEMENT	-		-	-	-	
15321-6	-		-	-	-	
15322-6	-		-	-	-	
15323-6	-		-	-	-	
15324-6	-		-	-	-	
FACEBOOK	-		-	-	-	
11.20.22 - 11.30.22	-		-	-	-	
FALMOUTH PUBLISHING	-		-	-	-	
07.22 STATEMENT	-		-	-	-	
91900	-		-	-	-	
06.22 STATEMENT	-		-	-	-	
GATEHOUSE MEDIA MASS	-		-	-	-	
4855961	-		-	-	-	
4778907	-		-	-	-	
5024599	-		-	-	-	
HYORA PUBLICATIONS	-		-	-	-	
27552	-		-	-	-	
27310	-		-	-	-	
KAREN FAHEY ROSS	-		-	-	-	
1156	-		-	-	-	
MV TIMES CORPORATION	-		-	-	-	
07.22 STATEMENT	-		-	-	-	
08.22 STATEMENT	-		-	-	-	
RIVER ENERGY CONSULT - Rich May		-	-	-	-	
22639	-		-	-	-	
SANDAB COMMUNICATION	-		-	-	-	
05.22 STATEMENT	-		-	-	-	
07.22 STATEMENT	-		-	-	-	
08.22 STATEMENT	-		-	-	-	
06.22 STATEMENT	-		-	-	-	
09.22 STATEMENT	-		-	-	-	
IN-1221050445	-		-	-	-	
MCC-1221050588	-		-	-	-	
IN-1221150762	-		-	-	-	
MCC-1221150824	-		-	-	-	
IN-1221251343	-		-	-	-	
THE CADMUS GROUP INC	-		-	-	-	
INV-298676	-		-	-	-	
INV-299624	-		-	-	-	
INV-299151	-		-	-	-	
INV-298132	-		-	-	-	
INV-300235	-		-	-	-	
INV-301155	-		-	-	-	
THIELSCH ENGINEERING	-	-		-	-	
251484	-	-		-	-	
VINEYARD GAZETTE LLC	-		-	-	-	
07.22 STATEMENT	-		-	-	-	
08.22 STATEMENT	-		-	-	-	
CLEARRESULT CONSULTIN	-				-	
72485	-		-	-	-	
73794	-		-	-	-	
75235	-		-	-	-	
76286	-		-	-	-	
77619	-		-	-	-	
79158	-		-	-	-	
80350	-		-	-	-	
66627	-		-	-	-	
68202	-			-	-	
67831	-		-	-	-	
69160	-		-	-	-	
70386	-		-	-	-	
71032	-		-	-	-	
67358	-		-	-	-	
69397	-				-	
70584	-		-	-	-	
72743	-		-	-	-	
72840	-		-	-	-	
74216	-		-	-	-	
75353	-		-	-	-	
76780	-		-	-	-	
78070	-		-	-	-	
79387	-		-	-	-	
80946	-		-	-	-	
EFFICIENCY FOWARD I	-	-	-		-	
2022-027	-	-	-		-	

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2022 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
COHEN VENTURES INC	-	-	-	-	-	-
22-1983-01-CL	-	-	-	-	-	-
22-1983-05-CL	-	-	-	-	-	-
22-1983-06-CL	-	-	-	-	-	-
22-1983-07-CL	-	-	-	-	-	-
22-1983-09-CL	-	-	-	-	-	-
19-1754-38-CL-CE	-	-	-	-	-	-
19-1754-34-CL-CE-1	-	-	-	-	-	-
19-1754-35-CL-CE	-	-	-	-	-	-
19-1754-36-CL-CE	-	-	-	-	-	-
19-1754-37-CL-CE	-	-	-	-	-	-
19-1754-39-CL-CE	-	-	-	-	-	-
19-1754-40-CL-CE	-	-	-	-	-	-
19-1754-41-CL-CE	-	-	-	-	-	-
19-1754-42-CL-CE	-	-	-	-	-	-
19-1754-43-CL-CE	-	-	-	-	-	-
19-1754-45-CL-CE	-	-	-	-	-	-
191753-34CL-CE1	-	-	-	-	-	-
19-1753-35-CL-CE	-	-	-	-	-	-
19-1753-37-CL-CE	-	-	-	-	-	-
19-1753-38-CL-CE	-	-	-	-	-	-
19-1753-39-CL-CE	-	-	-	-	-	-
19-1753-40-CL-CE	-	-	-	-	-	-
19-1753-41-CL-CE	-	-	-	-	-	-
19-1753-42-CL-CE	-	-	-	-	-	-
19-1753-43-CL-CE	-	-	-	-	-	-
19-1753-44-CL-CE	-	-	-	-	-	-
19-1754-44-CL-CE	-	-	-	-	-	-
19-1753-45-CL-CE	-	-	-	-	-	-
ICF RESOURCES LLC	-	-	-	-	-	-
CLC CI HP 08-22	-	-	-	-	-	-
CLC CI HP 09-22	-	-	-	-	-	-
CLC CI HP 10-22	-	-	-	-	-	-
CLC CI HP 11-22	-	-	-	-	-	-
CLC CI HP 12-22	-	-	-	-	-	-
CLC CI HP 01-23	-	-	-	-	-	-
CMC ENERGY SERVICES	-	-	-	-	-	-
22806CR07	-	-	-	-	-	-
22806CR09	-	-	-	-	-	-
22806CR10	-	-	-	-	-	-
22806CR11	-	-	-	-	-	-
22806CR08	-	-	-	-	-	-
22806CR12	-	-	-	-	-	-
22-803UP-01	-	-	-	-	-	-
22-806UP-02	-	-	-	-	-	-
22-806UP-03	-	-	-	-	-	-
22-806UP-04	-	-	-	-	-	-
22-806UP-05	-	-	-	-	-	-
22-806UP-06	-	-	-	-	-	-
22806UP07	-	-	-	-	-	-
22806UP08	-	-	-	-	-	-
22806UP09	-	-	-	-	-	-
22806UP10	-	-	-	-	-	-
22806UP11	-	-	-	-	-	-
22806UP12	-	-	-	-	-	-
22-806FS-01	-	-	-	-	-	-
22-806FS-02	-	-	-	-	-	-
22-806FS-03	-	-	-	-	-	-
22-806FS-04	-	-	-	-	-	-
22-806FS-05	-	-	-	-	-	-
22806FS07	-	-	-	-	-	-
22806FS08	-	-	-	-	-	-
22806FS09	-	-	-	-	-	-
22806FS10	-	-	-	-	-	-
22806FS11	-	-	-	-	-	-
22-806FS-06	-	-	-	-	-	-
22806FS12	-	-	-	-	-	-
22-806HV-01	-	-	-	-	-	-
22-806HV-02	-	-	-	-	-	-
22-806HV-03	-	-	-	-	-	-
22-806HV-04	-	-	-	-	-	-
22-806HV-05	-	-	-	-	-	-
22-806HV-06	-	-	-	-	-	-
22806HV07	-	-	-	-	-	-
22806HV08	-	-	-	-	-	-
22806HV09	-	-	-	-	-	-
22806HV10	-	-	-	-	-	-
22806HV11	-	-	-	-	-	-
22806HV12	-	-	-	-	-	-
ENERGYX SOLUTIONS IN	-	-	-	-	-	-
INV-299	-	-	-	-	-	-
MANX TAIKI MAGYAR	-	-	-	-	-	-
SHOOT HEAT PUMPS	-	-	-	-	-	-
JONATHAN LIPSY	-	-	-	-	-	-
1428686	-	-	-	-	-	-
CUSTOMERTIMES CORP.	-	-	-	-	-	-
CT-06453	-	-	-	-	-	-
CT-06927	-	-	-	-	-	-
CT-07387	-	-	-	-	-	-
CT-07789	-	-	-	-	-	-
STOP & SHOP	-	-	-	-	-	-
APR	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings

C2c - C&I Active Demand Reduction

Cape Light Compact

2022 C2c - C&I Active Demand Reduction						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
Allocated Costs			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-	-	-	
All General Administration Allocated Costs			-		-	
CLEAN PEAK POWER COM	-	-		-	-	
2023011701	-	-		-	-	
POWER MANAGEMENT HOL	-	-	-		-	
EPN200455	-	-	-		-	
EPN200527	-	-	-		-	
ENERWISE GLOBAL TECH	-	-		-	-	
CAPE SUMMER 2022	-	-		-	-	
ENEL X NORTH AMERICA	-	-		-	-	
CAPELIGHT121322	-	-		-	-	
Grand Total					-	

**Vendor Invoice Summary Table**

C3 - C&I Hard-to-Measure

C3 - C&I Hard-to-Measure

Cape Light Compact

2022 C3 - C&I Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>	-	-	-	-	-	-
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Civix</b>	-	-	-	-	-	-
23566	-	-	-	-	-	-
23579	-	-	-	-	-	-
23661	-	-	-	-	-	-
23768	-	-	-	-	-	-
<b>ANB SYSTEM INC</b>	-	-	-	-	-	-
7137-26	-	-	-	-	-	-
7137-33	-	-	-	-	-	-
<b>GUIDEHOUSE INC.</b>	-	-	-	-	-	-
0100068739C	-	-	-	-	-	-
0100069460C	-	-	-	-	-	-
0100070875C	-	-	-	-	-	-
01000729558	-	-	-	-	-	-
0100074281C	-	-	-	-	-	-
<b>NMR GROUP INC</b>	-	-	-	-	-	-
2383S	-	-	-	-	-	-
2383T	-	-	-	-	-	-
2383U	-	-	-	-	-	-
2383V	-	-	-	-	-	-
2383W	-	-	-	-	-	-
2383X	-	-	-	-	-	-
2383Y	-	-	-	-	-	-
2383Z	-	-	-	-	-	-
2383AA	-	-	-	-	-	-
2383AB	-	-	-	-	-	-
2383AC	-	-	-	-	-	-
2383AD	-	-	-	-	-	-
<b>DNV GL ENERGY INSIGH</b>	-	-	-	-	-	-
870010181935	-	-	-	-	-	-
10_2201_2CIM	-	-	-	-	-	-
10_2201_2CIT	-	-	-	-	-	-
10_2202CIM	-	-	-	-	-	-
10_2202CIT	-	-	-	-	-	-
870010174832	-	-	-	-	-	-
10_2201DCIT	-	-	-	-	-	-
870010174934	-	-	-	-	-	-
870010174945	-	-	-	-	-	-
10_2202DCIT	-	-	-	-	-	-
10_2203CIM	-	-	-	-	-	-
10_2203CIT	-	-	-	-	-	-
10_2204CIM	-	-	-	-	-	-
10_2204CIT	-	-	-	-	-	-
870010180552	-	-	-	-	-	-
870010181406	-	-	-	-	-	-
870010181837	-	-	-	-	-	-
10_2204DCIT	-	-	-	-	-	-
10_2203DCIT	-	-	-	-	-	-
10_2205CIM	-	-	-	-	-	-
10_2205CIT	-	-	-	-	-	-
10_2206CIM	-	-	-	-	-	-
10_2206CIT	-	-	-	-	-	-
870010190393	-	-	-	-	-	-
870010192205	-	-	-	-	-	-
10_2207DCIM	-	-	-	-	-	-
10_2206DCIT	-	-	-	-	-	-
10_2207DCIT	-	-	-	-	-	-
10_2209CIM	-	-	-	-	-	-
10_2209CIT	-	-	-	-	-	-
10_2208DCIT	-	-	-	-	-	-
10_2205DCIT	-	-	-	-	-	-
870010186662	-	-	-	-	-	-
870010197632	-	-	-	-	-	-
870010200532	-	-	-	-	-	-
10_2208CIM	-	-	-	-	-	-
10_2210CIM	-	-	-	-	-	-
10_2208CIT	-	-	-	-	-	-
10_2210CIT	-	-	-	-	-	-
870010201846	-	-	-	-	-	-
870010201856	-	-	-	-	-	-
870010202936	-	-	-	-	-	-
10_2211CIM	-	-	-	-	-	-
10_2211CIT	-	-	-	-	-	-
10_2210DCIM	-	-	-	-	-	-
10_2211DCIM	-	-	-	-	-	-
10_2209DCIT	-	-	-	-	-	-
10_2210DCIT	-	-	-	-	-	-
10_2211DCIT	-	-	-	-	-	-
870010205457	-	-	-	-	-	-
10_2212DCIM	-	-	-	-	-	-
10_2212CIT	-	-	-	-	-	-
10_2212CIM	-	-	-	-	-	-
10_2207CIM	-	-	-	-	-	-
10_2212CIT	-	-	-	-	-	-
10_2207CIT	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C3 - C&I Hard-to-Measure

C3 - C&I Hard-to-Measure

Cape Light Compact

2022 C3 - C&I Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
OPINION DYNAMICS COR	-	-	-	-	-	-
7870CAPEAPR22	-	-	-	-	-	-
7870CAPEDEC22	-	-	-	-	-	-
CADEO GROUP, LLC	-	-	-	-	-	-
2001	-	-	-	-	-	-
2048	-	-	-	-	-	-
2100	-	-	-	-	-	-
2122	-	-	-	-	-	-
2188	-	-	-	-	-	-
2214	-	-	-	-	-	-
2280	-	-	-	-	-	-
2059	-	-	-	-	-	-
2336	-	-	-	-	-	-
2383	-	-	-	-	-	-
2427	-	-	-	-	-	-
2467	-	-	-	-	-	-
2471	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*A1 - Residential New Buildings*  
*A1a - Residential New Homes & Renovations*  
Cape Light Compact

2023 A1a - Residential New Homes & Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>CMC ENERGY SERVICES</b>	-	-	-	-	-	-
238060000	-	-	-	-	-	-
2380600000	-	-	-	-	-	-
23806000000	-	-	-	-	-	-
238060000000	-	-	-	-	-	-
2380600000000	-	-	-	-	-	-
23806000000000	-	-	-	-	-	-
<b>ICF RESOURCES LLC</b>	-	-	-	-	-	-
CLC A08-23	-	-	-	-	-	-
CLC A09-23	-	-	-	-	-	-
CLC A02-23	-	-	-	-	-	-
CLC A03-23	-	-	-	-	-	-
CLC A05-23	-	-	-	-	-	-
CLC A04-23	-	-	-	-	-	-
CLC A06-23	-	-	-	-	-	-
CLC A07-23	-	-	-	-	-	-
CLC A10-23	-	-	-	-	-	-
CLC A11-23	-	-	-	-	-	-
CLC A12-23	-	-	-	-	-	-
CLC A01-24	-	-	-	-	-	-
CAPE U2-23	-	-	-	-	-	-
BI CLC E 02-23	-	-	-	-	-	-
BI CLC E 03-23	-	-	-	-	-	-
CAPE U3-23	-	-	-	-	-	-
BI CLC E 04-23	-	-	-	-	-	-
BI CLC E 05-23	-	-	-	-	-	-
CAPE U5-23	-	-	-	-	-	-
CAPE U4-23	-	-	-	-	-	-
BI CLC E 06-23	-	-	-	-	-	-
CAPE U6-23	-	-	-	-	-	-
BI CLC E 07-23	-	-	-	-	-	-
BI CLC E 08-23	-	-	-	-	-	-
CAPE U8-23	-	-	-	-	-	-
CAPE U7-23	-	-	-	-	-	-
CLC-08212023	-	-	-	-	-	-
CAPE U9-23	-	-	-	-	-	-
BI CLC E 09-23	-	-	-	-	-	-
BI CLC E 10-23	-	-	-	-	-	-
CAPE U10-23	-	-	-	-	-	-
BI CLC E 11-23	-	-	-	-	-	-
CAPE U11-23	-	-	-	-	-	-
BI CLC E 12-23	-	-	-	-	-	-
CAPE U12-23	-	-	-	-	-	-
BI CLC E 01-24	-	-	-	-	-	-
CAPE U1-24	-	-	-	-	-	-
MF02-23CLC	-	-	-	-	-	-
MF06-23CLC E	-	-	-	-	-	-
MF03-23CLC	-	-	-	-	-	-
MF08-23CLC E	-	-	-	-	-	-
CLC PHT 02-23	-	-	-	-	-	-
CLC PHT 3-23	-	-	-	-	-	-
CLC PHT 5-23	-	-	-	-	-	-
CLC PHT 4-23	-	-	-	-	-	-
CLC PHT 6-23	-	-	-	-	-	-
CLC PHT 7-23	-	-	-	-	-	-
CLC PHT 8-23	-	-	-	-	-	-
CLC PHT 9-23	-	-	-	-	-	-
CLC PHT 10-23	-	-	-	-	-	-
CLC PHT 11-23	-	-	-	-	-	-
CLC PHT 12-23	-	-	-	-	-	-
CLC PHT 1-24	-	-	-	-	-	-
<b>PERFORMANCE SYSTEMS</b>	-	-	-	-	-	-
29742	-	-	-	-	-	-
28224	-	-	-	-	-	-
28733	-	-	-	-	-	-
28941	-	-	-	-	-	-
29237	-	-	-	-	-	-
29435	-	-	-	-	-	-
29939	-	-	-	-	-	-
30145	-	-	-	-	-	-
30347	-	-	-	-	-	-
30533	-	-	-	-	-	-
30712	-	-	-	-	-	-
30886	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A1 - Residential New Buildings  
A1a - Residential New Homes & Renovations  
Cape Light Compact

2023 A1a - Residential New Homes & Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>RIVER ENERGY CONSULT - Alvaria</b>	-	-	-		-	
23815	-	-	-		-	
23902	-	-	-		-	
24007	-	-	-		-	
24175	-	-	-		-	
24234	-	-	-		-	
24377	-	-	-		-	
24547	-	-	-		-	
24626	-	-	-		-	
24753	-	-	-		-	
24843	-	-	-		-	
24449	-	-	-		-	
25072	-	-	-		-	
24950	-	-	-		-	
25197	-	-	-		-	
<b>SOLOMAN CONSULTING G</b>	-	-	-		-	
1147	-	-	-		-	
1064	-	-	-		-	
1074	-	-	-		-	
1082	-	-	-		-	
1094	-	-	-		-	
1100	-	-	-		-	
1113	-	-	-		-	
1134	-	-	-		-	
1141	-	-	-		-	
1162	-	-	-		-	
1175	-	-	-		-	
<b>THIELSCH ENGINEERING</b>	-	-	-		-	
2870	-	-	-		-	
15114	-	-	-		-	
19455	-	-	-		-	
<b>Grand Total</b>					-	

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2023 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-	-	-	
All General Administration Allocated Costs			-		-	
<b>CLEARRESULT CONSULTIN</b>	-		-	-	-	
82125	-		-	-	-	
83452	-		-	-	-	
84802	-		-	-	-	
86007	-		-	-	-	
88564	-		-	-	-	
89663	-		-	-	-	
87251	-		-	-	-	
91110	-		-	-	-	
92359	-		-	-	-	
93643	-		-	-	-	
95116	-		-	-	-	
<b>CMC ENERGY SERVICES</b>	-	-	-		-	
23806B01	-	-	-		-	
23806B02	-	-	-		-	
23806B03	-	-	-		-	
23806B04	-	-	-		-	
23806B05	-	-	-		-	
23806B06	-	-	-		-	
23806B07	-	-	-		-	
23806B08	-	-	-		-	
23806B09	-	-	-		-	
23806B10	-	-	-		-	
23806B11	-	-	-		-	
23806B12	-	-	-		-	
23806C08	-	-	-		-	
23806C10	-	-	-		-	
<b>COLEHOUR+COHEN, INC.</b>	-		-	-	-	
7016	-		-	-	-	
7687	-		-	-	-	
7352	-		-	-	-	
7517	-		-	-	-	
6368	-		-	-	-	
6487	-		-	-	-	
7210	-		-	-	-	
7973	-		-	-	-	
6625	-		-	-	-	
7518	-		-	-	-	
7209	-		-	-	-	
<b>COXSWAIN MEDIA, LLC</b>	-		-	-	-	
IN-123042824	-		-	-	-	
IN-123042825	-		-	-	-	
IN-123042830	-		-	-	-	
IN-123042832	-		-	-	-	
IN-123011177	-		-	-	-	
IN-123011178	-		-	-	-	
IN-123011179	-		-	-	-	
IN-123011180	-		-	-	-	
IN-123021883	-		-	-	-	
IN-123021884	-		-	-	-	
IN-123021889	-		-	-	-	
IN-123021891	-		-	-	-	
IN-123032373	-		-	-	-	
IN-123032375	-		-	-	-	
IN-123032380	-		-	-	-	
IN-123032383	-		-	-	-	
<b>ENERGY FEDERATION IN</b>	-	-			-	
ARFTI010002906A	-	-		-	-	
3270484-IN	-	-	-		-	
ARFTI010001715	-	-	-		-	
ARFTI010001761	-	-	-		-	
ARFTI010002637	-	-	-		-	
ARFTI010002805	-	-	-		-	
ARFTI010003036	-	-	-		-	
ARFTI010003670	-	-	-		-	
ARFTI010003744	-	-	-		-	
ARFTI010004749	-	-	-		-	
ARFTI010004376	-	-	-		-	
<b>FALMOUTH PUBLISHING</b>	-		-	-	-	
96517	-		-	-	-	
<b>HOUSING ASSISTANCE C</b>	-	-			-	
MF-2023-AQ	-	-			-	
<b>HYORA PUBLICATIONS</b>	-		-	-	-	
29536	-		-	-	-	
30061	-		-	-	-	
30147	-		-	-	-	
<b>KAREN FAHEY ROSS</b>	-		-	-	-	
1316	-		-	-	-	
1262	-		-	-	-	
1271	-		-	-	-	
1277	-		-	-	-	
1288	-		-	-	-	
1296	-		-	-	-	
1306	-		-	-	-	
1307	-		-	-	-	
1297	-		-	-	-	
1317	-		-	-	-	

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2023 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>LANGUAGE LINE SERVICE</b>	-	-	-	-	-	-
10999152	-	-	-	-	-	-
11117040	-	-	-	-	-	-
<b>LITURGICAL PUBLICATI</b>	-	-	-	-	-	-
759160223	-	-	-	-	-	-
759160323	-	-	-	-	-	-
759160523	-	-	-	-	-	-
759160723	-	-	-	-	-	-
759160923	-	-	-	-	-	-
759161023	-	-	-	-	-	-
759161223	-	-	-	-	-	-
<b>META</b>	-	-	-	-	-	-
03.08.23-04.02.23	-	-	-	-	-	-
<b>NETWORK COMMUNICATIO</b>	-	-	-	-	-	-
415802	-	-	-	-	-	-
<b>ORACLE AMERICAN, INC</b>	-	-	-	-	-	-
100669358	-	-	-	-	-	-
100552568	-	-	-	-	-	-
100661315	-	-	-	-	-	-
100754718	-	-	-	-	-	-
100867810	-	-	-	-	-	-
100971294	-	-	-	-	-	-
<b>PROVINCETOWN INDEPEN</b>	-	-	-	-	-	-
6977	-	-	-	-	-	-
6078	-	-	-	-	-	-
6371	-	-	-	-	-	-
6688	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Alvaria</b>	-	-	-	-	-	-
23815	-	-	-	-	-	-
23902	-	-	-	-	-	-
24007	-	-	-	-	-	-
24175	-	-	-	-	-	-
24234	-	-	-	-	-	-
24377	-	-	-	-	-	-
24547	-	-	-	-	-	-
24626	-	-	-	-	-	-
24753	-	-	-	-	-	-
24843	-	-	-	-	-	-
24449	-	-	-	-	-	-
25072	-	-	-	-	-	-
24950	-	-	-	-	-	-
25197	-	-	-	-	-	-
<b>SANDAB COMMUNICATION</b>	-	-	-	-	-	-
IN-1230652831	-	-	-	-	-	-
IN-1230753077	-	-	-	-	-	-
IN-1230853283	-	-	-	-	-	-
IN-1230953869	-	-	-	-	-	-
IN-1231054067	-	-	-	-	-	-
IN-1231154354	-	-	-	-	-	-
IN-1230452330	-	-	-	-	-	-
IN-1230552577	-	-	-	-	-	-
MCC-1231154319	-	-	-	-	-	-
IN-1230151475	-	-	-	-	-	-
MCC-1230151521	-	-	-	-	-	-
IN-1230251656	-	-	-	-	-	-
MCC-1230251698	-	-	-	-	-	-
IN-1230351932	-	-	-	-	-	-
MCC-1230351957	-	-	-	-	-	-
MCC-1230451980	-	-	-	-	-	-
MCC-1230953836	-	-	-	-	-	-
MCC-1231054031	-	-	-	-	-	-
IN-1230151518	-	-	-	-	-	-
IN-1230251695	-	-	-	-	-	-
IN-1230351953	-	-	-	-	-	-
<b>SOLOMAN CONSULTING G</b>	-	-	-	-	-	-
1147	-	-	-	-	-	-
1064	-	-	-	-	-	-
1074	-	-	-	-	-	-
1082	-	-	-	-	-	-
1094	-	-	-	-	-	-
1100	-	-	-	-	-	-
1113	-	-	-	-	-	-
1134	-	-	-	-	-	-
1141	-	-	-	-	-	-
1162	-	-	-	-	-	-
1175	-	-	-	-	-	-
<b>THIELSCH ENGINEERING</b>	-	-	-	-	-	-
4049	-	-	-	-	-	-
250975	-	-	-	-	-	-
251583	-	-	-	-	-	-
251600	-	-	-	-	-	-
251734	-	-	-	-	-	-
252019	-	-	-	-	-	-
252025	-	-	-	-	-	-
252050	-	-	-	-	-	-
252682	-	-	-	-	-	-
252712	-	-	-	-	-	-
1047	-	-	-	-	-	-
756	-	-	-	-	-	-
926	-	-	-	-	-	-
2512	-	-	-	-	-	-
4219	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2023 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
1048	-	-	-	-	-	-
2525	-	-	-	-	-	-
4174	-	-	-	-	-	-
5468	-	-	-	-	-	-
5639	-	-	-	-	-	-
7596	-	-	-	-	-	-
7332	-	-	-	-	-	-
7364	-	-	-	-	-	-
9517	-	-	-	-	-	-
9550	-	-	-	-	-	-
11109	-	-	-	-	-	-
11117	-	-	-	-	-	-
11284	-	-	-	-	-	-
13080	-	-	-	-	-	-
13109	-	-	-	-	-	-
15111	-	-	-	-	-	-
18084	-	-	-	-	-	-
18110	-	-	-	-	-	-
15148	-	-	-	-	-	-
19744	-	-	-	-	-	-
19764	-	-	-	-	-	-
20196	-	-	-	-	-	-
21714	-	-	-	-	-	-
21822	-	-	-	-	-	-
23798	-	-	-	-	-	-
23914	-	-	-	-	-	-
23946	-	-	-	-	-	-
25769	-	-	-	-	-	-
25661	-	-	-	-	-	-
27308	-	-	-	-	-	-
27711	-	-	-	-	-	-
28458	-	-	-	-	-	-
29549	-	-	-	-	-	-
29742	-	-	-	-	-	-
31633	-	-	-	-	-	-
31675	-	-	-	-	-	-
31892	-	-	-	-	-	-
33191	-	-	-	-	-	-
33235	-	-	-	-	-	-
34692	-	-	-	-	-	-
34989	-	-	-	-	-	-
37060	-	-	-	-	-	-
37071	-	-	-	-	-	-
37204	-	-	-	-	-	-
17635	-	-	-	-	-	-
19742	-	-	-	-	-	-
250898	-	-	-	-	-	-
252056	-	-	-	-	-	-
4296	-	-	-	-	-	-
7653	-	-	-	-	-	-
9489	-	-	-	-	-	-
15663	-	-	-	-	-	-
19671	-	-	-	-	-	-
23774	-	-	-	-	-	-
27863	-	-	-	-	-	-
31435	-	-	-	-	-	-
35986	-	-	-	-	-	-
35905	-	-	-	-	-	-
537	-	-	-	-	-	-
10215	-	-	-	-	-	-
37062	-	-	-	-	-	-
34691	-	-	-	-	-	-
37061	-	-	-	-	-	-
37070	-	-	-	-	-	-
34693	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2b - Residential Conservation Services (RCS)

Cape Light Compact

2023 A2b - Residential Conservation Services (RCS)						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>CMC ENERGY SERVICES</b>	-	-	-	-	-	-
23806A02	-	-	-	-	-	-
23806A01	-	-	-	-	-	-
23806A03	-	-	-	-	-	-
23806A04	-	-	-	-	-	-
23806A05	-	-	-	-	-	-
23806A06	-	-	-	-	-	-
23806A07	-	-	-	-	-	-
23806A08	-	-	-	-	-	-
23806A09	-	-	-	-	-	-
23806A10	-	-	-	-	-	-
23806A11	-	-	-	-	-	-
23806A12	-	-	-	-	-	-
<b>COMMONWEALTH OF MASS</b>	-	-	-	-	-	-
2023ENERCAASMT000007	-	-	-	-	-	-
<b>ORACLE AMERICAN, INC</b>	-	-	-	-	-	-
100669358	-	-	-	-	-	-
100552568	-	-	-	-	-	-
100661315	-	-	-	-	-	-
100754718	-	-	-	-	-	-
100867810	-	-	-	-	-	-
100971294	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Alvaria</b>	-	-	-	-	-	-
23815	-	-	-	-	-	-
23902	-	-	-	-	-	-
24007	-	-	-	-	-	-
24175	-	-	-	-	-	-
24234	-	-	-	-	-	-
24377	-	-	-	-	-	-
24547	-	-	-	-	-	-
24626	-	-	-	-	-	-
24753	-	-	-	-	-	-
24843	-	-	-	-	-	-
24449	-	-	-	-	-	-
25072	-	-	-	-	-	-
24950	-	-	-	-	-	-
25197	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone</b>	-	-	-	-	-	-
23933	-	-	-	-	-	-
24031	-	-	-	-	-	-
24256	-	-	-	-	-	-
24401	-	-	-	-	-	-
24533	-	-	-	-	-	-
24641	-	-	-	-	-	-
24746	-	-	-	-	-	-
24929	-	-	-	-	-	-
25212	-	-	-	-	-	-
25093	-	-	-	-	-	-
25240	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone, River Energy Consultants</b>	-	-	-	-	-	-
23827	-	-	-	-	-	-
23916	-	-	-	-	-	-
24014	-	-	-	-	-	-
24131	-	-	-	-	-	-
24242	-	-	-	-	-	-
24442	-	-	-	-	-	-
24540	-	-	-	-	-	-
24663	-	-	-	-	-	-
24779	-	-	-	-	-	-
24943	-	-	-	-	-	-
25100	-	-	-	-	-	-
25225	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone, Verizon</b>	-	-	-	-	-	-
23756	-	-	-	-	-	-
23837	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Verizon</b>	-	-	-	-	-	-
23948	-	-	-	-	-	-
24053	-	-	-	-	-	-
24151	-	-	-	-	-	-
24166	-	-	-	-	-	-
24273	-	-	-	-	-	-
24422	-	-	-	-	-	-
24562	-	-	-	-	-	-
24656	-	-	-	-	-	-
24801	-	-	-	-	-	-
24971	-	-	-	-	-	-
25115	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2b - Residential Conservation Services (RCS)  
Cape Light Compact

2023 A2b - Residential Conservation Services (RCS)						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
THIELSCH ENGINEERING	-	-	-	-	-	-
251584	-	-	-	-	-	-
251599	-	-	-	-	-	-
251735	-	-	-	-	-	-
252018	-	-	-	-	-	-
252023	-	-	-	-	-	-
252681	-	-	-	-	-	-
252713	-	-	-	-	-	-
790	-	-	-	-	-	-
925	-	-	-	-	-	-
2513	-	-	-	-	-	-
2524	-	-	-	-	-	-
4050	-	-	-	-	-	-
4175	-	-	-	-	-	-
5467	-	-	-	-	-	-
5641	-	-	-	-	-	-
7365	-	-	-	-	-	-
7331	-	-	-	-	-	-
9516	-	-	-	-	-	-
9548	-	-	-	-	-	-
11108	-	-	-	-	-	-
11116	-	-	-	-	-	-
13110	-	-	-	-	-	-
13078	-	-	-	-	-	-
15109	-	-	-	-	-	-
15146	-	-	-	-	-	-
15540	-	-	-	-	-	-
15539	-	-	-	-	-	-
18085	-	-	-	-	-	-
18107	-	-	-	-	-	-
19745	-	-	-	-	-	-
19765	-	-	-	-	-	-
19996	-	-	-	-	-	-
21715	-	-	-	-	-	-
21823	-	-	-	-	-	-
23799	-	-	-	-	-	-
23913	-	-	-	-	-	-
25658	-	-	-	-	-	-
25770	-	-	-	-	-	-
27307	-	-	-	-	-	-
27710	-	-	-	-	-	-
29550	-	-	-	-	-	-
29744	-	-	-	-	-	-
31634	-	-	-	-	-	-
31676	-	-	-	-	-	-
33192	-	-	-	-	-	-
33236	-	-	-	-	-	-
34990	-	-	-	-	-	-
37082	-	-	-	-	-	-
34694	-	-	-	-	-	-
36709	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2023 A2c - Residential Retail					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
<b>Allocated Costs</b>					
All Legal Allocated Costs	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-
<b>COLEHOUR+COHEN, INC.</b>	-	-	-	-	-
6756	-	-	-	-	-
6900	-	-	-	-	-
7016	-	-	-	-	-
7687	-	-	-	-	-
7352	-	-	-	-	-
7517	-	-	-	-	-
7838	-	-	-	-	-
6625	-	-	-	-	-
6878	-	-	-	-	-
7031	-	-	-	-	-
007873B	-	-	-	-	-
008016B	-	-	-	-	-
7518	-	-	-	-	-
<b>COXSWAIN MEDIA, LLC</b>	-	-	-	-	-
IN-123042824	-	-	-	-	-
IN-123042825	-	-	-	-	-
IN-123042830	-	-	-	-	-
IN-123042832	-	-	-	-	-
IN-123107034	-	-	-	-	-
IN-123107036	-	-	-	-	-
IN-123107035	-	-	-	-	-
IN-123107037	-	-	-	-	-
IN-123011177	-	-	-	-	-
IN-123011178	-	-	-	-	-
IN-123011179	-	-	-	-	-
IN-123011180	-	-	-	-	-
IN-123021883	-	-	-	-	-
IN-123021884	-	-	-	-	-
IN-123021889	-	-	-	-	-
IN-123021891	-	-	-	-	-
IN-123032373	-	-	-	-	-
IN-123032375	-	-	-	-	-
IN-123032380	-	-	-	-	-
IN-123032383	-	-	-	-	-
IN-123128901	-	-	-	-	-
IN-123128979	-	-	-	-	-
IN-123128976	-	-	-	-	-
IN-123128978	-	-	-	-	-
IN-123106961	-	-	-	-	-
IN-123107024	-	-	-	-	-
IN-123107025	-	-	-	-	-
IN-123107026	-	-	-	-	-
<b>FALMOUTH PUBLISHING</b>	-	-	-	-	-
102409	-	-	-	-	-
99170	-	-	-	-	-
99933	-	-	-	-	-
100940	-	-	-	-	-
101692	-	-	-	-	-
103182	-	-	-	-	-
103921	-	-	-	-	-
104622	-	-	-	-	-
97187	-	-	-	-	-
98343	-	-	-	-	-
<b>HYORA PUBLICATIONS</b>	-	-	-	-	-
29338	-	-	-	-	-
29536	-	-	-	-	-
30061	-	-	-	-	-
30147	-	-	-	-	-
30321	-	-	-	-	-
30555	-	-	-	-	-
29089	-	-	-	-	-
<b>KAREN FAHEY ROSS</b>	-	-	-	-	-
1237	-	-	-	-	-
1250	-	-	-	-	-
1316	-	-	-	-	-
1262	-	-	-	-	-
1249	-	-	-	-	-
1261	-	-	-	-	-
1271	-	-	-	-	-
1277	-	-	-	-	-
1288	-	-	-	-	-
1296	-	-	-	-	-
1306	-	-	-	-	-
1307	-	-	-	-	-
<b>MV TIMES CORPORATION</b>	-	-	-	-	-
17856	-	-	-	-	-
17954	-	-	-	-	-
18051	-	-	-	-	-
17380 & 17645	-	-	-	-	-
17784	-	-	-	-	-
18139	-	-	-	-	-
11.30.23 INV DATE	-	-	-	-	-
12.31.23 INV DATE	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2023 A2c - Residential Retail					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
<b>PROVINCETOWN INDEPEN</b>	-	-	-	-	-
6977	-	-	-	-	-
7213	-	-	-	-	-
5810	-	-	-	-	-
6078	-	-	-	-	-
6371	-	-	-	-	-
6688	-	-	-	-	-
7467	-	-	-	-	-
5527	-	-	-	-	-
<b>SANDAB COMMUNICATION</b>	-	-	-	-	-
IN-1230652831	-	-	-	-	-
IN-1230753077	-	-	-	-	-
IN-1230853283	-	-	-	-	-
IN-1230953869	-	-	-	-	-
IN-1231054067	-	-	-	-	-
IN-1231154354	-	-	-	-	-
IN-1230452330	-	-	-	-	-
IN-1230552577	-	-	-	-	-
MC-1230652739	-	-	-	-	-
MC-1230752988	-	-	-	-	-
MC-1230853204	-	-	-	-	-
MC-1230953361	-	-	-	-	-
MCC-1231154319	-	-	-	-	-
IN-1230151475	-	-	-	-	-
MCC-1230151521	-	-	-	-	-
IN-1230251656	-	-	-	-	-
MCC-1230251698	-	-	-	-	-
IN-1230351932	-	-	-	-	-
MCC-1230351957	-	-	-	-	-
MCC-1230451980	-	-	-	-	-
MCC-1230953836	-	-	-	-	-
MCC-1231054031	-	-	-	-	-
IN-1230552601	-	-	-	-	-
<b>THIELSCH ENGINEERING</b>	-	-	-	-	-
32681	-	-	-	-	-
<b>CLEARRESULT CONSULTIN</b>	-	-	-	-	-
82030	-	-	-	-	-
82985	-	-	-	-	-
84535	-	-	-	-	-
85926	-	-	-	-	-
86863	-	-	-	-	-
88462	-	-	-	-	-
89778	-	-	-	-	-
91251	-	-	-	-	-
92375	-	-	-	-	-
93131	-	-	-	-	-
95313	-	-	-	-	-
96708	-	-	-	-	-
<b>ENERGY FEDERATION IN</b>	-	-	-	-	-
3270544-IN	-	-	-	-	-
3270546-IN	-	-	-	-	-
ARFTI010000194	-	-	-	-	-
3260641-IN	-	-	-	-	-
ARFTI010000726	-	-	-	-	-
ARFTI010000501	-	-	-	-	-
ARFTI010000681	-	-	-	-	-
ARFTI010000950	-	-	-	-	-
ARFTI010001066	-	-	-	-	-
3260323A-IN	-	-	-	-	-
3260415-IN	-	-	-	-	-
ARFTI010000145	-	-	-	-	-
ARFTI010000843	-	-	-	-	-
ARFTI010000922	-	-	-	-	-
ARFTI010001128	-	-	-	-	-
ARFTI010001202	-	-	-	-	-
ARFTI010001344	-	-	-	-	-
ARFTI010001660	-	-	-	-	-
3210480A-IN	-	-	-	-	-
ARFTI010001689	-	-	-	-	-
ARFTI010001691	-	-	-	-	-
ARFTI010001790	-	-	-	-	-
ARFTI010001979	-	-	-	-	-
ARFTI010002003	-	-	-	-	-
ARFTI010002282	-	-	-	-	-
ARFTI010002090	-	-	-	-	-
ARFTI010002144	-	-	-	-	-
ARFTI010002212	-	-	-	-	-
ARFTI010002379	-	-	-	-	-
ARFTI010002380	-	-	-	-	-
ARFTI010002449	-	-	-	-	-
ARFTI010002531	-	-	-	-	-
ARFTI010002534	-	-	-	-	-
ARFTI010002724	-	-	-	-	-
ARFTI010002935	-	-	-	-	-
ARFTI010002948	-	-	-	-	-
ARFTI010002961	-	-	-	-	-
ARFTI010003166	-	-	-	-	-
ARFTI010003247	-	-	-	-	-
ARFTI010003471	-	-	-	-	-
ARFTI010003504	-	-	-	-	-
ARFTI010003962	-	-	-	-	-
ARFTI010004166	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2023 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
ARFTI010004175	-	-	-	-	-	-
ARFTI010004460	-	-	-	-	-	-
ARFTI010004889	-	-	-	-	-	-
3270491-IN	-	-	-	-	-	-
3270530-IN	-	-	-	-	-	-
ARFTI010001793	-	-	-	-	-	-
ARFTI010001805	-	-	-	-	-	-
ARFTI010001724	-	-	-	-	-	-
ARFTI010001753	-	-	-	-	-	-
ARFTI010002048	-	-	-	-	-	-
ARFTI010002406	-	-	-	-	-	-
ARFTI010002558	-	-	-	-	-	-
ARFTI010002660	-	-	-	-	-	-
ARFTI010002967	-	-	-	-	-	-
ARFTI010003045	-	-	-	-	-	-
ARFTI010003587	-	-	-	-	-	-
ARFTI010003770	-	-	-	-	-	-
ARFTI010003734	-	-	-	-	-	-
ARFTI010004242C	-	-	-	-	-	-
ARFTI010004605	-	-	-	-	-	-
3270545-IN	-	-	-	-	-	-
ARFTI010000128	-	-	-	-	-	-
ARFTI010000114	-	-	-	-	-	-
ARFTI010000014	-	-	-	-	-	-
ARFTI010000117	-	-	-	-	-	-
ARFTI010000247	-	-	-	-	-	-
ARFTI010000348	-	-	-	-	-	-
ARFTI010000325	-	-	-	-	-	-
ARFTI010000489	-	-	-	-	-	-
ARFTI010000524	-	-	-	-	-	-
ARFTI010000527	-	-	-	-	-	-
ARFTI010000727	-	-	-	-	-	-
ARFTI010000752	-	-	-	-	-	-
ARFTI010000794	-	-	-	-	-	-
ARFTI010000852	-	-	-	-	-	-
ARFTI010000853	-	-	-	-	-	-
ARFTI010000370	-	-	-	-	-	-
ARFTI010000595	-	-	-	-	-	-
ARFTI010000905	-	-	-	-	-	-
ARFTI010000962	-	-	-	-	-	-
ARFTI010001028	-	-	-	-	-	-
ARFTI010001067	-	-	-	-	-	-
3260323-IN	-	-	-	-	-	-
ARFTI010001293	-	-	-	-	-	-
ARFTI010001336	-	-	-	-	-	-
ARFTI010001341	-	-	-	-	-	-
ARFTI010001653	-	-	-	-	-	-
3210480-IN	-	-	-	-	-	-
ARFTI010001639	-	-	-	-	-	-
ARFTI010001683	-	-	-	-	-	-
ARFTI010001732	-	-	-	-	-	-
ARFTI010001985	-	-	-	-	-	-
ARFTI010002100	-	-	-	-	-	-
ARFTI010000637	-	-	-	-	-	-
ARFTI010000638	-	-	-	-	-	-
ARFTI010002157	-	-	-	-	-	-
ARFTI010002374	-	-	-	-	-	-
ARFTI010002439	-	-	-	-	-	-
ARFTI010002523	-	-	-	-	-	-
ARFTI010002552	-	-	-	-	-	-
ARFTI010002695	-	-	-	-	-	-
ARFTI010002310	-	-	-	-	-	-
ARFTI010002310T	-	-	-	-	-	-
ARFTI010002758	-	-	-	-	-	-
ARFTI010002759	-	-	-	-	-	-
ARFTI010002933	-	-	-	-	-	-
ARFTI010002976	-	-	-	-	-	-
ARFTI010002987	-	-	-	-	-	-
ARFTI010003163	-	-	-	-	-	-
ARFTI010003174	-	-	-	-	-	-
ARFTI010003175	-	-	-	-	-	-
ARFTI010003367	-	-	-	-	-	-
ARFTI010003409	-	-	-	-	-	-
ARFTI010003483	-	-	-	-	-	-
ARFTI010003292	-	-	-	-	-	-
ARFTI010003430	-	-	-	-	-	-
ARFTI010003668	-	-	-	-	-	-
ARFTI010001877	-	-	-	-	-	-
ARFTI010003537	-	-	-	-	-	-
ARFTI010000480	-	-	-	-	-	-
ARFTI010000464	-	-	-	-	-	-
ARFTI0100004680	-	-	-	-	-	-
ARFTI0100004938	-	-	-	-	-	-
ARFTI010005102	-	-	-	-	-	-
0213320-5772	-	-	-	-	-	-
3270492-IN	-	-	-	-	-	-
3270540-IN	-	-	-	-	-	-
ARFTI010001279	-	-	-	-	-	-
ARFTI010001317	-	-	-	-	-	-
ARFTI010002447	-	-	-	-	-	-
ARFTI010002789	-	-	-	-	-	-
ARFTI010003046	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2023 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
ARFTI010003090	-	-	-	-	-	-
ARFTI010003617	-	-	-	-	-	-
ARFTI010003753	-	-	-	-	-	-
ARFTI010003963	-	-	-	-	-	-
ARFTI010004242H	-	-	-	-	-	-
ARFTI010004329	-	-	-	-	-	-
ARFTI010004735	-	-	-	-	-	-
ARFTI010000144	-	-	-	-	-	-
ARFTI010000844	-	-	-	-	-	-
ARFTI010000923	-	-	-	-	-	-
ARFTI010001345	-	-	-	-	-	-
ARFTI010001661	-	-	-	-	-	-
ARFTI010001978	-	-	-	-	-	-
ARFTI010002091	-	-	-	-	-	-
ARFTI010002283	-	-	-	-	-	-
ARFTI010002378	-	-	-	-	-	-
ARFTI010002533	-	-	-	-	-	-
ARFTI010002725	-	-	-	-	-	-
ARFTI010002311	-	-	-	-	-	-
ARFTI010003165	-	-	-	-	-	-
ARFTI010003470	-	-	-	-	-	-
ARFTI010003293	-	-	-	-	-	-
ARFTI010003431	-	-	-	-	-	-
ARFTI010003961	-	-	-	-	-	-
3261404-IN	-	-	-	-	-	-
ARFTI010000013	-	-	-	-	-	-
ARFTI010000960	-	-	-	-	-	-
ARFTI010002268	-	-	-	-	-	-
ARFTI010002553	-	-	-	-	-	-
ARFTI010002760	-	-	-	-	-	-
ARFTI010002934	-	-	-	-	-	-
ARFTI010002706	-	-	-	-	-	-
ARFTI010002906B	-	-	-	-	-	-
META	-	-	-	-	-	-
04.30.23 - 07.02.23	-	-	-	-	-	-
ORACLE AMERICAN, INC	-	-	-	-	-	-
100669358	-	-	-	-	-	-
100552568	-	-	-	-	-	-
100661315	-	-	-	-	-	-
100754718	-	-	-	-	-	-
100867810	-	-	-	-	-	-
100971294	-	-	-	-	-	-
APPLIANCE RECYCLING	-	-	-	-	-	-
Financial accounting adjustment across multiple invoices	-	-	-	-	-	-
62395	-	-	-	-	-	-
62651	-	-	-	-	-	-
62911	-	-	-	-	-	-
63089	-	-	-	-	-	-
63372	-	-	-	-	-	-
63553	-	-	-	-	-	-
63771	-	-	-	-	-	-
TRC ENVIRONMENTAL CO	-	-	-	-	-	-
3656	-	-	-	-	-	-
3827	-	-	-	-	-	-
3944	-	-	-	-	-	-
4049	-	-	-	-	-	-
4201	-	-	-	-	-	-
4348	-	-	-	-	-	-
4471	-	-	-	-	-	-
4644	-	-	-	-	-	-
4788	-	-	-	-	-	-
4946	-	-	-	-	-	-
5047	-	-	-	-	-	-
5245	-	-	-	-	-	-
RIVER ENERGY CONSULT - Alvaria	-	-	-	-	-	-
23815	-	-	-	-	-	-
23902	-	-	-	-	-	-
24007	-	-	-	-	-	-
24175	-	-	-	-	-	-
24234	-	-	-	-	-	-
24377	-	-	-	-	-	-
24547	-	-	-	-	-	-
24626	-	-	-	-	-	-
24753	-	-	-	-	-	-
24843	-	-	-	-	-	-
24449	-	-	-	-	-	-
25072	-	-	-	-	-	-
24950	-	-	-	-	-	-
25197	-	-	-	-	-	-
COHEN VENTURES INC	-	-	-	-	-	-
19-1753-46-CL-RE	-	-	-	-	-	-
19-1753-47-CL-RE	-	-	-	-	-	-
19-1753-48-CL-RE	-	-	-	-	-	-
19-1753-49-CL-RE	-	-	-	-	-	-
19-1753-50-CL-RE	-	-	-	-	-	-
19-1753-51-CL-RE	-	-	-	-	-	-
19-1753-52-CL-RE	-	-	-	-	-	-
19-1753-53-CL-RE	-	-	-	-	-	-
19-1753-54-CL-RE	-	-	-	-	-	-
19-1753-55-CL-RE	-	-	-	-	-	-
19-1753-56-CL-RE	-	-	-	-	-	-
19-1753-57-CL-RE	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2023 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>ICF RESOURCES LLC</b>	-	-	-	-	-	-
CLC HC 01-23	-	-	-	-	-	-
CLC HC 02-23	-	-	-	-	-	-
CLC HC 03-23	-	-	-	-	-	-
CLC HC 04-23	-	-	-	-	-	-
CLC HC 05-23	-	-	-	-	-	-
CLC HC 06-23	-	-	-	-	-	-
CLC HC 07-23	-	-	-	-	-	-
CLC HC 08-23	-	-	-	-	-	-
CLC HC 09-23	-	-	-	-	-	-
CLC HC 10-23	-	-	-	-	-	-
CLC HC 11-23	-	-	-	-	-	-
CLC HC 12-23	-	-	-	-	-	-
CLC HC 01-24	-	-	-	-	-	-
CLC A08-23	-	-	-	-	-	-
CLC A09-23	-	-	-	-	-	-
<b>CMC ENERGY SERVICES</b>	-	-	-	-	-	-
23806RP01	-	-	-	-	-	-
23806RP02	-	-	-	-	-	-
23806RP03	-	-	-	-	-	-
23806RP04	-	-	-	-	-	-
23806RP05	-	-	-	-	-	-
23806RP06	-	-	-	-	-	-
23806RP07	-	-	-	-	-	-
23806RP08	-	-	-	-	-	-
23806RP09	-	-	-	-	-	-
23806RP10	-	-	-	-	-	-
23806RP11	-	-	-	-	-	-
23806RP12	-	-	-	-	-	-
<b>SOLOMAN CONSULTING G</b>	-	-	-	-	-	-
1147	-	-	-	-	-	-
1064	-	-	-	-	-	-
1074	-	-	-	-	-	-
1082	-	-	-	-	-	-
1094	-	-	-	-	-	-
1100	-	-	-	-	-	-
1113	-	-	-	-	-	-
1134	-	-	-	-	-	-
1141	-	-	-	-	-	-
1162	-	-	-	-	-	-
1175	-	-	-	-	-	-
<b>GUIDEHOUSE INC.</b>	-	-	-	-	-	-
0100084079B	-	-	-	-	-	-
<b>RESOURCE INNOVATIONS</b>	-	-	-	-	-	-
CLMRPRB00001	-	-	-	-	-	-
CLMRPRB00002	-	-	-	-	-	-
CLMRPRB00003	-	-	-	-	-	-
CLMRPRB00004	-	-	-	-	-	-
CLMRPRB00005	-	-	-	-	-	-
CLMRPRB00006	-	-	-	-	-	-
CLMRPRB00007	-	-	-	-	-	-
CLMRPCP00010.2023	-	-	-	-	-	-
CLMRPB00001PP	-	-	-	-	-	-
CLMRPCP00003PP	-	-	-	-	-	-
CLMRPCP00011	-	-	-	-	-	-
CLMRPRB00008	-	-	-	-	-	-
CLMRPRB00009	-	-	-	-	-	-
12056B	-	-	-	-	-	-
12199B	-	-	-	-	-	-
12536B	-	-	-	-	-	-
12646B	-	-	-	-	-	-
12849B	-	-	-	-	-	-
13068B	-	-	-	-	-	-
13263B	-	-	-	-	-	-
CLMRHVRB0001	-	-	-	-	-	-
CLMRHVHC0002	-	-	-	-	-	-
CLMRHVRB0002	-	-	-	-	-	-
CLMRHVRB0003	-	-	-	-	-	-
CLMRHVRB0004	-	-	-	-	-	-
CLMRHVRB0005	-	-	-	-	-	-
CLMRHVHC003	-	-	-	-	-	-
CLMRHVRB0006	-	-	-	-	-	-
CLMRHVRB0007	-	-	-	-	-	-
CLMRHVRB0008	-	-	-	-	-	-
CLMEFIPP0001	-	-	-	-	-	-
CLMRHVRB0009	-	-	-	-	-	-
CLMRHVRB0010	-	-	-	-	-	-
CLMRBFT006	-	-	-	-	-	-
CLMRBFT007	-	-	-	-	-	-
CLMRBFT005-B	-	-	-	-	-	-
CLMRHVRB0011	-	-	-	-	-	-
CLMRPSE00004INSTANT	-	-	-	-	-	-
CLMRBFT008	-	-	-	-	-	-
CLMRHC00001	-	-	-	-	-	-
CLMRHC00002	-	-	-	-	-	-
CLMRHVRB0012	-	-	-	-	-	-
CLMRBFT009	-	-	-	-	-	-
CLMRHVRB0013	-	-	-	-	-	-
CLMRBFT005	-	-	-	-	-	-
1560583	-	-	-	-	-	-
12056A	-	-	-	-	-	-
12199A	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2023 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
12536A	-	-	-	-	-	-
12646A	-	-	-	-	-	-
12849A	-	-	-	-	-	-
13068A	-	-	-	-	-	-
13263A	-	-	-	-	-	-
CLMRPSE00002	-	-	-	-	-	-
CLMRPSE00003	-	-	-	-	-	-
CLMRPSE00001	-	-	-	-	-	-
CLMRPSE00004	-	-	-	-	-	-
CLMRPSE00005	-	-	-	-	-	-
CLMRPSE00006	-	-	-	-	-	-
CLMRPSE00009.2023	-	-	-	-	-	-
CLMRPSE00010	-	-	-	-	-	-
CLMRPSE00007	-	-	-	-	-	-
CLMRPSE00008	-	-	-	-	-	-
GREEN TEAM JUNK REMOVAL	-	-	-	-	-	-
6	-	-	-	-	-	-
5	-	-	-	-	-	-
ECO PLUS RECYCLING S	-	-	-	-	-	-
1277	-	-	-	-	-	-
1295	-	-	-	-	-	-
W. VERNON WHITELEY	-	-	-	-	-	-
WVWDG22TB	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2e - Residential Active Demand Reduction  
Cape Light Compact

2023 A2e - Residential Active Demand Reduction						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
Allocated Costs			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-	-	-	
All General Administration Allocated Costs			-		-	
ENERGYHUB INC.	-	-			-	
2764200	-	-			-	
2791706	-	-			-	
2851066	-	-			-	
203769	-	-			-	
2918759	-	-			-	
2953260	-	-			-	
203925	-	-			-	
203975	-	-			-	
204020	-	-			-	
204085	-	-			-	
204126	-	-			-	
204167	-	-			-	
204021	-	-	-		-	
204168	-	-	-		-	
2851065	-	-		-	-	
204169	-	-			-	
2764160	-	-	-		-	
Grand Total					-	

**Vendor Invoice Summary Table**

A3 - Residential Hard-to-Measure

A3 - Residential Hard-to-Measure

Cape Light Compact

2023 A3 - Residential Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>SYNAPSE ENERGY ECONO</b>	-	-	-	-	-	-
22-069-CL01	-	-	-	-	-	-
23-069-CL02	-	-	-	-	-	-
23-069-CL03	-	-	-	-	-	-
23-069-CL04	-	-	-	-	-	-
23-069-CL05	-	-	-	-	-	-
<b>THIELSCH ENGINEERING</b>	-	-	-	-	-	-
251685	-	-	-	-	-	-
252017	-	-	-	-	-	-
755	-	-	-	-	-	-
4051	-	-	-	-	-	-
7330	-	-	-	-	-	-
11107	-	-	-	-	-	-
15108	-	-	-	-	-	-
19743	-	-	-	-	-	-
23773	-	-	-	-	-	-
27294	-	-	-	-	-	-
31632	-	-	-	-	-	-
34690	-	-	-	-	-	-
36716	-	-	-	-	-	-
<b>CLEARRESULT CONSULTIN</b>	-	-	-	-	-	-
96476	-	-	-	-	-	-
<b>ENERGY FEDERATION IN</b>	-	-	-	-	-	-
3260709-IN	-	-	-	-	-	-
ARFTI010000710	-	-	-	-	-	-
ARFTI010001181	-	-	-	-	-	-
ARFTI010002579	-	-	-	-	-	-
ARFTI010002611	-	-	-	-	-	-
ARFTI010002620	-	-	-	-	-	-
ARFTI010003146	-	-	-	-	-	-
ARFTI010003710	-	-	-	-	-	-
ARFTI010003941	-	-	-	-	-	-
ARFTI010004076	-	-	-	-	-	-
ARFTI010004257	-	-	-	-	-	-
ARFTI010004575	-	-	-	-	-	-
ARFTI010004819	-	-	-	-	-	-
ARFTI010005148A	-	-	-	-	-	-
3259695-IN	-	-	-	-	-	-
ARFTI010001096	-	-	-	-	-	-
ARFTI010001190	-	-	-	-	-	-
ARFTI010001930	-	-	-	-	-	-
ARFTI010002421	-	-	-	-	-	-
ARFTI010002869	-	-	-	-	-	-
ARFTI010003455	-	-	-	-	-	-
ARFTI010003569	-	-	-	-	-	-
ARFTI010003886	-	-	-	-	-	-
ARFTI010004294	-	-	-	-	-	-
ARFTI010004515	-	-	-	-	-	-
ARFTI010005010	-	-	-	-	-	-
<b>GUIDEHOUSE INC.</b>	-	-	-	-	-	-
01000777448	-	-	-	-	-	-
0100078411C	-	-	-	-	-	-
01000784978	-	-	-	-	-	-
01000789968	-	-	-	-	-	-
01000799108	-	-	-	-	-	-
01000805028	-	-	-	-	-	-
0100080870C	-	-	-	-	-	-
0100080863C	-	-	-	-	-	-
01000813978	-	-	-	-	-	-
01000823698	-	-	-	-	-	-
100082905	-	-	-	-	-	-
01000829228	-	-	-	-	-	-
0100082997C	-	-	-	-	-	-
100083112	-	-	-	-	-	-
100083111	-	-	-	-	-	-
0100083415C	-	-	-	-	-	-
01000838998	-	-	-	-	-	-
100083860	-	-	-	-	-	-
100083862	-	-	-	-	-	-
100084553	-	-	-	-	-	-
01000844998	-	-	-	-	-	-
0100084588C	-	-	-	-	-	-
100084708	-	-	-	-	-	-
100084670	-	-	-	-	-	-
100084668	-	-	-	-	-	-
100085047	-	-	-	-	-	-
100085050	-	-	-	-	-	-
100085310	-	-	-	-	-	-
100085308	-	-	-	-	-	-
01000852728	-	-	-	-	-	-
01000853948	-	-	-	-	-	-
100085872	-	-	-	-	-	-
0100085933C	-	-	-	-	-	-
100086475	-	-	-	-	-	-
0100086492C	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A3 - Residential Hard-to-Measure

A3 - Residential Hard-to-Measure

Cape Light Compact

2023 A3 - Residential Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>NMR GROUP INC</b>	-	-	-	-	-	-
2422A	-	-	-	-	-	-
2383AE	-	-	-	-	-	-
2383AF	-	-	-	-	-	-
2422B	-	-	-	-	-	-
2383AG	-	-	-	-	-	-
2422C	-	-	-	-	-	-
2422D	-	-	-	-	-	-
2383AH	-	-	-	-	-	-
2383AI	-	-	-	-	-	-
2422E	-	-	-	-	-	-
2383AJ	-	-	-	-	-	-
2422G	-	-	-	-	-	-
2438A	-	-	-	-	-	-
2422H	-	-	-	-	-	-
2438B	-	-	-	-	-	-
2422I	-	-	-	-	-	-
2438C	-	-	-	-	-	-
2438D	-	-	-	-	-	-
2422J	-	-	-	-	-	-
2438E	-	-	-	-	-	-
2422K	-	-	-	-	-	-
2422L	-	-	-	-	-	-
2438F	-	-	-	-	-	-
<b>DNV GL ENERGY INSIGH</b>	-	-	-	-	-	-
10_2301DMRM	-	-	-	-	-	-
10_2301DRT	-	-	-	-	-	-
10_2303DMRM	-	-	-	-	-	-
10_2302DRT	-	-	-	-	-	-
10_2303DRT	-	-	-	-	-	-
870010223177	-	-	-	-	-	-
10_2305DRT	-	-	-	-	-	-
10_2304DMRM	-	-	-	-	-	-
10_2304DRT	-	-	-	-	-	-
10_2306DRT	-	-	-	-	-	-
10_2310DMRM	-	-	-	-	-	-
10_2308DT	-	-	-	-	-	-
10_2307DT	-	-	-	-	-	-
10_2311DMRM	-	-	-	-	-	-
10_2311DT	-	-	-	-	-	-
10_2310DT	-	-	-	-	-	-
10_2312DMRM	-	-	-	-	-	-
10_2312DT	-	-	-	-	-	-
<b>OPINION DYNAMICS COR</b>	-	-	-	-	-	-
7870CAPEJUN23	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - TGS</b>	-	-	-	-	-	-
24198	-	-	-	-	-	-
24365	-	-	-	-	-	-
24502	-	-	-	-	-	-
24608	-	-	-	-	-	-
24726	-	-	-	-	-	-
24936	-	-	-	-	-	-
25046	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Miller3 Consulting</b>	-	-	-	-	-	-
24429	-	-	-	-	-	-
24576	-	-	-	-	-	-
24602	-	-	-	-	-	-
24760	-	-	-	-	-	-
24978	-	-	-	-	-	-
25079	-	-	-	-	-	-
25219	-	-	-	-	-	-
<b>ILLUME ADVISING LLC</b>	-	-	-	-	-	-
4552	-	-	-	-	-	-
4602	-	-	-	-	-	-
4646	-	-	-	-	-	-
4699	-	-	-	-	-	-
4750	-	-	-	-	-	-
4790	-	-	-	-	-	-
4852	-	-	-	-	-	-
4900	-	-	-	-	-	-
4935	-	-	-	-	-	-
5001	-	-	-	-	-	-
<b>Grand Total</b>	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2023 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>HERITAGE PRESS INC</b>	-	-	-	-	-	-
107681	-	-	-	-	-	-
<b>THIELSCH ENGINEERING</b>	-	-	-	-	-	-
252047	-	-	-	-	-	-
141	-	-	-	-	-	-
7654	-	-	-	-	-	-
10217	-	-	-	-	-	-
15661	-	-	-	-	-	-
23777	-	-	-	-	-	-
27706	-	-	-	-	-	-
36084	-	-	-	-	-	-
35984	-	-	-	-	-	-
4298	-	-	-	-	-	-
250924	-	-	-	-	-	-
252048	-	-	-	-	-	-
538	-	-	-	-	-	-
4297	-	-	-	-	-	-
7652	-	-	-	-	-	-
10216	-	-	-	-	-	-
12387	-	-	-	-	-	-
15660	-	-	-	-	-	-
19672	-	-	-	-	-	-
23775	-	-	-	-	-	-
27707	-	-	-	-	-	-
29908	-	-	-	-	-	-
31433	-	-	-	-	-	-
33605	-	-	-	-	-	-
35988	-	-	-	-	-	-
36086	-	-	-	-	-	-
539	-	-	-	-	-	-
19674	-	-	-	-	-	-
23776	-	-	-	-	-	-
31434	-	-	-	-	-	-
33604	-	-	-	-	-	-
35985	-	-	-	-	-	-
<b>COLEHOUR+COHEN, INC.</b>	-	-	-	-	-	-
6625	-	-	-	-	-	-
<b>W.B. MASON CO INC</b>	-	-	-	-	-	-
238815813	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Alvaria</b>	-	-	-	-	-	-
23815	-	-	-	-	-	-
23902	-	-	-	-	-	-
24007	-	-	-	-	-	-
24175	-	-	-	-	-	-
24234	-	-	-	-	-	-
24377	-	-	-	-	-	-
24547	-	-	-	-	-	-
24626	-	-	-	-	-	-
24753	-	-	-	-	-	-
24843	-	-	-	-	-	-
24449	-	-	-	-	-	-
25072	-	-	-	-	-	-
24950	-	-	-	-	-	-
25197	-	-	-	-	-	-
<b>CMC ENERGY SERVICES</b>	-	-	-	-	-	-
23806D09	-	-	-	-	-	-
23806D11	-	-	-	-	-	-
<b>SOLOMAN CONSULTING G</b>	-	-	-	-	-	-
1147	-	-	-	-	-	-
1134	-	-	-	-	-	-
1141	-	-	-	-	-	-
1162	-	-	-	-	-	-
1175	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone, Verizon</b>	-	-	-	-	-	-
23748	-	-	-	-	-	-
23829	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone</b>	-	-	-	-	-	-
23925	-	-	-	-	-	-
24023	-	-	-	-	-	-
24143	-	-	-	-	-	-
24248	-	-	-	-	-	-
24393	-	-	-	-	-	-
24525	-	-	-	-	-	-
24633	-	-	-	-	-	-
24738	-	-	-	-	-	-
24921	-	-	-	-	-	-
25204	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Ansafone, River Energy Consultants</b>	-	-	-	-	-	-
25085	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - River Energy Consultants</b>	-	-	-	-	-	-
24907	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2023 B1a - Income Eligible Coordinated Delivery					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
<b>ACTION FOR BOSTON CO</b>	-	-	-	-	-
1007	-	-	-	-	-
1004	-	-	-	-	-
1005	-	-	-	-	-
1006	-	-	-	-	-
1008	-	-	-	-	-
1010	-	-	-	-	-
1011	-	-	-	-	-
1013C	-	-	-	-	-
1012	-	-	-	-	-
ABCDLIMFQ42023CLC	-	-	-	-	-
<b>HOUSING ASSISTANCE C</b>	-	-	-	-	-
SMF BL-2023-01	-	-	-	-	-
SMF BL-2023-03 O	-	-	-	-	-
APP LIMF 2023-03 O	-	-	-	-	-
WZ-2023-6-MF	-	-	-	-	-
SMF BL-2023-08 O	-	-	-	-	-
SMF BL-2023-09 O	-	-	-	-	-
APP LIMF 2023-09 O	-	-	-	-	-
APP LIMF 2023-10 O	-	-	-	-	-
SMF BL-2023-10 O	-	-	-	-	-
APP LIMF 2023-11 O	-	-	-	-	-
APP LIMF 2023-12 O	-	-	-	-	-
ASHP 2023-Q1-MF-O	-	-	-	-	-
MFRVL-2023-06	-	-	-	-	-
ASHP 2023-Q2-MF	-	-	-	-	-
ASHP 2023-Q3-MF	-	-	-	-	-
MFRVL-2023-12	-	-	-	-	-
ASHP 2023-Q4-MF	-	-	-	-	-
MRKT-2023-06	-	-	-	-	-
MRKT-2023-12	-	-	-	-	-
SFO LIGHTING 2023-01	-	-	-	-	-
WZ-2023-1-O	-	-	-	-	-
SFO LIGHTING 2023-02	-	-	-	-	-
WZ-2023-2-O	-	-	-	-	-
HS-2023-2-O	-	-	-	-	-
SFO Lighting 2023-03	-	-	-	-	-
WZ-2023-3-O	-	-	-	-	-
APP LISF 2023-03 O	-	-	-	-	-
HS-2023-3-O	-	-	-	-	-
WZ-2023-4-O	-	-	-	-	-
SFO LIGHTING 2023-04	-	-	-	-	-
APP LISF 2023-04 O	-	-	-	-	-
WZ-2023-5-O	-	-	-	-	-
SFO LIGHTING 2023-05	-	-	-	-	-
WZ-2023-6-O	-	-	-	-	-
APP LISF 2023-08 O	-	-	-	-	-
SFO LIGHTING 2023-08	-	-	-	-	-
WZ-2023-8-O	-	-	-	-	-
WZ 2022-5-HS	-	-	-	-	-
SFO LIGHTING 2023-09	-	-	-	-	-
WZ-2023-7-O	-	-	-	-	-
WZ-2023-9O	-	-	-	-	-
HS-2023-9O	-	-	-	-	-
APP LISF 2023-09 O	-	-	-	-	-
APP LISF 2023-10 O	-	-	-	-	-
HS-2023-10-O	-	-	-	-	-
WZ-2023-10-O	-	-	-	-	-
WZ-2023-11-O	-	-	-	-	-
SFO LIGHTING 2023-10	-	-	-	-	-
APP LISF 2023-11 O	-	-	-	-	-
WZ-2023-12-O	-	-	-	-	-
HS-2023-12-O	-	-	-	-	-
APP LISF 2023-12 O#2	-	-	-	-	-
APP LISF 2023-12 O	-	-	-	-	-
ASHP 2023-Q1-SF-O	-	-	-	-	-
SFTRVL-2023-06	-	-	-	-	-
ASHP 2023-Q2-SF	-	-	-	-	-
ASHP 2023-Q3-SF	-	-	-	-	-
ABCD-HAC ADMIN	-	-	-	-	-
SFTRVL-2023-12	-	-	-	-	-
ASHP 2023-Q4-SF	-	-	-	-	-
SFR LIGHTING 2023-01	-	-	-	-	-
SFR LIGHTING 2023-02	-	-	-	-	-
WZ-2023-2-R	-	-	-	-	-
WZ-2023-4-R	-	-	-	-	-
APP LISF 2023-03 R	-	-	-	-	-
SFR LIGHTING 2023-04	-	-	-	-	-
SFR LIGHTING 2023-03	-	-	-	-	-
APP LISF 2023-04 R	-	-	-	-	-
WZ-2023-5-R	-	-	-	-	-
SFR LIGHTING 2023-05	-	-	-	-	-
WZ-2023-6-R	-	-	-	-	-
APP LISF 2023-08 R	-	-	-	-	-
SFR LIGHTING 2023-08	-	-	-	-	-
SFR LIGHTING 2023-09	-	-	-	-	-
APP LISF 2023-09 R	-	-	-	-	-
APP LISF 2023-10 R	-	-	-	-	-
WZ-2023-11-T	-	-	-	-	-
WZ-2023-10-T	-	-	-	-	-
SFR LIGHTING 2023-10	-	-	-	-	-
APP LISF 2023-11 R	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2023 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
APP LISF 2023-12 R#2	-	-	-	-	-	-
ASHP 2023-Q1-SF-R	-	-	-	-	-	-
ASHP 2023-Q3-SFR	-	-	-	-	-	-
ASHP 2023-Q4-SFR	-	-	-	-	-	-
01.20.23_LIMF	-	-	-	-	-	-
02.01.23_MF LIGHTIN	-	-	-	-	-	-
02.01.23_MF LIGHT SH	-	-	-	-	-	-
02.08.23_MFX YAR	-	-	-	-	-	-
02.10.23 MFX AH	-	-	-	-	-	-
FX-2023-03	-	-	-	-	-	-
04.11.23 MFX OAK	-	-	-	-	-	-
SMF BL-2023-03 R	-	-	-	-	-	-
MF BL-2023-03 MHW	-	-	-	-	-	-
04.30.23 MFX MEL	-	-	-	-	-	-
APP LIMF 2023-03 R	-	-	-	-	-	-
05.16.23 MFX MH	-	-	-	-	-	-
05.31.23 MFX MAIN	-	-	-	-	-	-
APP LIMF 2023-04 R	-	-	-	-	-	-
07.11.23 MFX PO1	-	-	-	-	-	-
MF BL-2023-05 PO1	-	-	-	-	-	-
08.30.23 MFX R28	-	-	-	-	-	-
SMF BL-2023-08 R	-	-	-	-	-	-
09.27.23 MFX PO#2	-	-	-	-	-	-
BL-2023-09 PO2	-	-	-	-	-	-
10.31.23 MFX STA	-	-	-	-	-	-
11.02.23 MFX FC	-	-	-	-	-	-
APP LIMF 2023-09 R	-	-	-	-	-	-
11.27.23 MFX HECH	-	-	-	-	-	-
12.28.23 MFX FALM	-	-	-	-	-	-
12.31.23 MFX OCR	-	-	-	-	-	-
MF BL-2023-12 R	-	-	-	-	-	-
APP LIMF 2023-12 R#2	-	-	-	-	-	-
APP LIMF 2023-12 R	-	-	-	-	-	-
MF BL-2023-06 PO1	-	-	-	-	-	-
ASHP 2023-Q4-MFR	-	-	-	-	-	-
APP LIMF 2023-11 R	-	-	-	-	-	-
RIVER ENERGY CONSULT - Verizon	-	-	-	-	-	-
24045	-	-	-	-	-	-
23940	-	-	-	-	-	-
24158	-	-	-	-	-	-
24265	-	-	-	-	-	-
24414	-	-	-	-	-	-
24554	-	-	-	-	-	-
24648	-	-	-	-	-	-
24793	-	-	-	-	-	-
24963	-	-	-	-	-	-
25107	-	-	-	-	-	-
25232	-	-	-	-	-	-
SPECTRAGRAPHIC NEW E	-	-	-	-	-	-
76360	-	-	-	-	-	-
76361	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
B2 - Income Eligible Hard-to-Measure  
B2 - Income Eligible Hard-to-Measure  
Cape Light Compact

2023 B1 - Income Eligible Existing Buildings						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
Allocated Costs	-	-	-	-	-	-
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
SYNAPSE ENERGY ECONO	-	-	-	-	-	-
22-069-CL01	-	-	-	-	-	-
23-069-CL02	-	-	-	-	-	-
23-069-CL03	-	-	-	-	-	-
23-069-CL04	-	-	-	-	-	-
23-069-CL05	-	-	-	-	-	-
GUIDEHOUSE INC.	-	-	-	-	-	-
0100077744B	-	-	-	-	-	-
0100078411C	-	-	-	-	-	-
0100078497B	-	-	-	-	-	-
0100078996B	-	-	-	-	-	-
0100079910B	-	-	-	-	-	-
0100080502B	-	-	-	-	-	-
0100080870C	-	-	-	-	-	-
0100081397B	-	-	-	-	-	-
0100082369B	-	-	-	-	-	-
100082905	-	-	-	-	-	-
0100082922B	-	-	-	-	-	-
100083112	-	-	-	-	-	-
100083111	-	-	-	-	-	-
0100083899B	-	-	-	-	-	-
100083860	-	-	-	-	-	-
100083862	-	-	-	-	-	-
100084553	-	-	-	-	-	-
0100084499B	-	-	-	-	-	-
100084708	-	-	-	-	-	-
100084670	-	-	-	-	-	-
100084668	-	-	-	-	-	-
100085047	-	-	-	-	-	-
100085050	-	-	-	-	-	-
100085310	-	-	-	-	-	-
100085308	-	-	-	-	-	-
0100085272B	-	-	-	-	-	-
0100085394B	-	-	-	-	-	-
100086475	-	-	-	-	-	-
NMR GROUP INC	-	-	-	-	-	-
2383AE	-	-	-	-	-	-
2383AF	-	-	-	-	-	-
2383AG	-	-	-	-	-	-
2422C	-	-	-	-	-	-
2422D	-	-	-	-	-	-
2383AH	-	-	-	-	-	-
2383AI	-	-	-	-	-	-
2422E	-	-	-	-	-	-
2383AJ	-	-	-	-	-	-
2438A	-	-	-	-	-	-
2438B	-	-	-	-	-	-
2438C	-	-	-	-	-	-
2438D	-	-	-	-	-	-
2438E	-	-	-	-	-	-
2438F	-	-	-	-	-	-
DNV GL ENERGY INSIGH	-	-	-	-	-	-
10_2301DMRM	-	-	-	-	-	-
10_2301DRT	-	-	-	-	-	-
10_2303DMRM	-	-	-	-	-	-
10_2302DRT	-	-	-	-	-	-
10_2303DRT	-	-	-	-	-	-
870010223177	-	-	-	-	-	-
10_2305DRT	-	-	-	-	-	-
10_2304DMRM	-	-	-	-	-	-
10_2304DRT	-	-	-	-	-	-
10_2306DRT	-	-	-	-	-	-
10_2310DMRM	-	-	-	-	-	-
10_2308DT	-	-	-	-	-	-
10_2307DT	-	-	-	-	-	-
10_2311DMRM	-	-	-	-	-	-
10_2311DT	-	-	-	-	-	-
10_2310DT	-	-	-	-	-	-
10_2312DMRM	-	-	-	-	-	-
10_2312DT	-	-	-	-	-	-
OPINION DYNAMICS COR	-	-	-	-	-	-
7870CAPEJUN23	-	-	-	-	-	-
RIVER ENERGY CONSULT - TGS	-	-	-	-	-	-
24198	-	-	-	-	-	-
24365	-	-	-	-	-	-
24502	-	-	-	-	-	-
24608	-	-	-	-	-	-
24726	-	-	-	-	-	-
24936	-	-	-	-	-	-
25046	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B2 - Income Eligible Hard-to-Measure*  
*B2 - Income Eligible Hard-to-Measure*  
Cape Light Compact

2023 B1 - Income Eligible Existing Buildings						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
RIVER ENERGY CONSULT - Miller3 Consulting	-	-	-	-		
24429	-	-	-	-		
24576	-	-	-	-		
24602	-	-	-	-		
24760	-	-	-	-		
24978	-	-	-	-		
25079	-	-	-	-		
25219	-	-	-	-		
ILLUME ADVISING LLC	-	-	-	-		
4552	-	-	-	-		
4602	-	-	-	-		
4646	-	-	-	-		
4699	-	-	-	-		
4750	-	-	-	-		
4790	-	-	-	-		
4852	-	-	-	-		
4900	-	-	-	-		
4935	-	-	-	-		
5001	-	-	-	-		
Grand Total	-	-	-	-		

**Vendor Invoice Summary Table**  
*C1 - C&I New Buildings*  
*C1a - C&I New Buildings & Major Renovations*  
Cape Light Compact

2023 C1a - C&I New Buildings & Major Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-				-	
All General Administration Allocated Costs			-		-	
<b>GALLIGAN ENERGY CONS</b>	-	-	-		-	
2023-471	-	-	-		-	
2023-476	-	-	-		-	
2023-480	-	-	-		-	
2023-485	-	-	-		-	
2023-490	-	-	-		-	
2023-492	-	-	-		-	
2023-496	-	-	-		-	
2023-499	-	-	-		-	
2023-504	-	-	-		-	
2023-508	-	-	-		-	
2023-513	-	-	-		-	
2023-472	-	-	-		-	
2023-477	-	-	-		-	
2023-482	-	-	-		-	
2023-486	-	-	-		-	
2023-491	-	-	-		-	
2023-493	-	-	-		-	
2023-497	-	-	-		-	
2023-500	-	-	-		-	
2023-505	-	-	-		-	
2023-509	-	-	-		-	
2023-514	-	-	-		-	
<b>ICF RESOURCES LLC</b>	-	-			-	
MF02-23CLC CE	-	-		-	-	
MF03-23CLC-CE	-	-			-	
MF07-23CLC E	-	-			-	
MF07-23CLC CE	-	-			-	
MF08-23CLC CE	-	-		-	-	
MF06-23CLC CE	-	-	-		-	
<b>PERFORMANCE SYSTEMS</b>	-	-	-		-	
28225	-	-	-		-	
28734	-	-	-		-	
28942	-	-	-		-	
29238	-	-	-		-	
29436	-	-	-		-	
29743	-	-	-		-	
29940	-	-	-		-	
30146	-	-	-		-	
30348	-	-	-		-	
30534	-	-	-		-	
30713	-	-	-		-	
30887	-	-	-		-	
<b>RIVER ENERGY CONSULT - Managed Performance Partners</b>	-	-	-		-	
25185	-	-	-		-	
<b>SECOND LAW ENGINEERS</b>	-	-	-		-	
202302CS	-	-	-		-	
202311CS	-	-	-		-	
202301CS	-	-	-		-	
202303CS	-	-	-		-	
202305CS	-	-	-		-	
202307CS	-	-	-		-	
202308CS	-	-	-		-	
202310CS	-	-	-		-	
202304CS	-	-	-		-	
202306CS	-	-	-		-	
11540	-	-	-		-	
<b>Grand Total</b>					-	

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2023 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-		-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-				-	
All General Administration Allocated Costs					-	
<b>ANDELMAN AND LELEK E</b>	-	-	-		-	
2023-4692	-	-	-		-	
<b>APPLIANCE RECYCLING</b>	-	-			-	
62652	-	-			-	
63090	-	-			-	
63419	-	-			-	
63668	-	-			-	
63935	-	-			-	
<b>BREWSTER CHAMBER OF</b>	-		-	-	-	
789	-		-	-	-	
<b>CAPE COD CANAL REGIO</b>	-		-	-	-	
68594	-		-	-	-	
<b>CAPE COD CHAMBER OF</b>	-		-	-	-	
17517	-		-	-	-	
<b>CENTER FOR ECOTECHNO</b>	-	-			-	
INV2201	-	-			-	
INV2281	-	-			-	
INV2591	-	-			-	
INV2641	-	-			-	
INV2642	-	-		-	-	
INV2744	-	-			-	
INV1963	-	-	-		-	
INV2080	-	-	-		-	
INV2121	-	-	-		-	
INV2329	-	-	-		-	
INV2415	-	-	-		-	
INV2466	-	-	-		-	
INV2560	-	-	-		-	
<b>CHATHAM CHAMBER OF C</b>	-		-	-	-	
518072	-		-	-	-	
<b>CLEARRESULT CONSULTIN</b>	-		-	-	-	
82028	-		-	-	-	
82986	-		-	-	-	
79159	-		-	-	-	
84534	-		-	-	-	
85934	-		-	-	-	
86876	-		-	-	-	
88465	-		-	-	-	
89777	-		-	-	-	
91253	-		-	-	-	
92369	-		-	-	-	
93129	-		-	-	-	
95315	-		-	-	-	
96709	-		-	-	-	
<b>CMC ENERGY SERVICES</b>	-	-	-		-	
23806CI01	-	-	-		-	
23806CI02	-	-	-		-	
23806CI03	-	-	-		-	
23806SB04	-	-	-		-	
23806SB05	-	-	-		-	
23806SB06	-	-	-		-	
23806SB07	-	-	-		-	
23806SB08	-	-	-		-	
23806SB09	-	-	-		-	
23806SB10	-	-	-		-	
23806SB11	-	-	-		-	
23806SB12	-	-	-		-	
<b>COLEHOUR+COHEN, INC.</b>	-		-	-	-	
6756	-		-	-	-	
6900	-		-	-	-	
7016	-		-	-	-	
7687	-		-	-	-	
7517	-		-	-	-	
6487	-		-	-	-	
7210	-		-	-	-	
7973	-		-	-	-	
6625	-		-	-	-	
7518	-		-	-	-	
7209	-		-	-	-	
6695	-		-	-	-	
7351	-		-	-	-	

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2023 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
COXSWAIN MEDIA, LLC	-	-	-	-	-	-
IN-123042824	-	-	-	-	-	-
IN-123042825	-	-	-	-	-	-
IN-123042830	-	-	-	-	-	-
IN-123042832	-	-	-	-	-	-
IN-123011177	-	-	-	-	-	-
IN-123011178	-	-	-	-	-	-
IN-123011179	-	-	-	-	-	-
IN-123011180	-	-	-	-	-	-
IN-123021883	-	-	-	-	-	-
IN-123021884	-	-	-	-	-	-
IN-123021889	-	-	-	-	-	-
IN-123021891	-	-	-	-	-	-
IN-123032373	-	-	-	-	-	-
IN-123032375	-	-	-	-	-	-
IN-123032380	-	-	-	-	-	-
IN-123032383	-	-	-	-	-	-
DENNIS CHAMBER OF CO	-	-	-	-	-	-
1192	-	-	-	-	-	-
MEMBERSHIP DUES	-	-	-	-	-	-
EASTHAM CHAMBER OF C	-	-	-	-	-	-
4111	-	-	-	-	-	-
4359	-	-	-	-	-	-
EFFICIENCY FORWARD I	-	-	-	-	-	-
2023-023	-	-	-	-	-	-
ENERGYX SOLUTIONS IN	-	-	-	-	-	-
INV-352	-	-	-	-	-	-
FALMOUTH CHAMBER OF	-	-	-	-	-	-
34074	-	-	-	-	-	-
FALMOUTH PUBLISHING	-	-	-	-	-	-
97187	-	-	-	-	-	-
GALLIGAN ENERGY CONS	-	-	-	-	-	-
2023-501	-	-	-	-	-	-
2023-510	-	-	-	-	-	-
2023-511	-	-	-	-	-	-
2023-515	-	-	-	-	-	-
2023-516	-	-	-	-	-	-
2023-506	-	-	-	-	-	-
2023-473	-	-	-	-	-	-
2023-478	-	-	-	-	-	-
2023-487	-	-	-	-	-	-
2023-483	-	-	-	-	-	-
2023-494	-	-	-	-	-	-
2023-498	-	-	-	-	-	-
GREATER HYANNIS CHAM	-	-	-	-	-	-
21408	-	-	-	-	-	-
HARWICH CHAMBER OF C	-	-	-	-	-	-
78160	-	-	-	-	-	-
78911	-	-	-	-	-	-
HYORA PUBLICATIONS	-	-	-	-	-	-
29536	-	-	-	-	-	-
30061	-	-	-	-	-	-
30147	-	-	-	-	-	-
KAREN FAHEY ROSS	-	-	-	-	-	-
1316	-	-	-	-	-	-
1262	-	-	-	-	-	-
1261	-	-	-	-	-	-
1271	-	-	-	-	-	-
1277	-	-	-	-	-	-
1288	-	-	-	-	-	-
1296	-	-	-	-	-	-
1306	-	-	-	-	-	-
1307	-	-	-	-	-	-
1297	-	-	-	-	-	-
1317	-	-	-	-	-	-
MARTHA'S VINEYARD CH	-	-	-	-	-	-
460	-	-	-	-	-	-
1986	-	-	-	-	-	-
MASHPEE CHAMBER OF C	-	-	-	-	-	-
121	-	-	-	-	-	-
NATIONAL RESOURCE MA	-	-	-	-	-	-
MAR202023	-	-	-	-	-	-
JUN132023	-	-	-	-	-	-
JUNE292023	-	-	-	-	-	-
JUNE302023	-	-	-	-	-	-
JULY252023	-	-	-	-	-	-
AUG82023	-	-	-	-	-	-
9212023	-	-	-	-	-	-
SEPTEMBER272023	-	-	-	-	-	-
102023	-	-	-	-	-	-
11623	-	-	-	-	-	-
113023	-	-	-	-	-	-
122023	-	-	-	-	-	-
PROVINCETOWN CHAMBER	-	-	-	-	-	-
2023-120	-	-	-	-	-	-
PROVINCETOWN INDEPEN	-	-	-	-	-	-
6977	-	-	-	-	-	-
6078	-	-	-	-	-	-
6371	-	-	-	-	-	-
6688	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2023 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
RIVER ENERGY CONSULT - EVR	-	-	-	-	-	-
25004	-	-	-	-	-	-
25147	-	-	-	-	-	-
RIVER ENERGY CONSULT - Managed Performance Partners	-	-	-	-	-	-
25185	-	-	-	-	-	-
ROI ENERGY INVESTMEN	-	-	-	-	-	-
1530411	-	-	-	-	-	-
SANDAB COMMUNICATION	-	-	-	-	-	-
IN-1230652831	-	-	-	-	-	-
IN-1230753077	-	-	-	-	-	-
IN-1230853283	-	-	-	-	-	-
IN-1230953869	-	-	-	-	-	-
IN-1231054067	-	-	-	-	-	-
IN-1231154354	-	-	-	-	-	-
IN-1230452330	-	-	-	-	-	-
IN-1230552577	-	-	-	-	-	-
MCC-1231154319	-	-	-	-	-	-
IN-1230151475	-	-	-	-	-	-
MCC-1230151521	-	-	-	-	-	-
IN-1230251656	-	-	-	-	-	-
MCC-1230251698	-	-	-	-	-	-
IN-1230351932	-	-	-	-	-	-
MCC-1230351957	-	-	-	-	-	-
MCC-1230451980	-	-	-	-	-	-
MCC-1230953836	-	-	-	-	-	-
MCC-1231054031	-	-	-	-	-	-
IN-1230151518	-	-	-	-	-	-
IN-1230251695	-	-	-	-	-	-
IN-1230351953	-	-	-	-	-	-
SANDWICH CHAMBER OF	-	-	-	-	-	-
2960	-	-	-	-	-	-
SECOND LAW ENGINEERS	-	-	-	-	-	-
202302CS	-	-	-	-	-	-
202311CS	-	-	-	-	-	-
SOLOMAN CONSULTING G	-	-	-	-	-	-
1147	-	-	-	-	-	-
1064	-	-	-	-	-	-
1074	-	-	-	-	-	-
1082	-	-	-	-	-	-
1094	-	-	-	-	-	-
1100	-	-	-	-	-	-
1113	-	-	-	-	-	-
1134	-	-	-	-	-	-
1141	-	-	-	-	-	-
1162	-	-	-	-	-	-
1175	-	-	-	-	-	-
SPECTRAGRAPHIC NEW E	-	-	-	-	-	-
76253	-	-	-	-	-	-
76235	-	-	-	-	-	-
76243	-	-	-	-	-	-
76250	-	-	-	-	-	-
76251	-	-	-	-	-	-
76252	-	-	-	-	-	-
76313	-	-	-	-	-	-
76314	-	-	-	-	-	-
76315	-	-	-	-	-	-
76316	-	-	-	-	-	-
76180	-	-	-	-	-	-
76359	-	-	-	-	-	-
76429	-	-	-	-	-	-
76317	-	-	-	-	-	-
76491	-	-	-	-	-	-
76493	-	-	-	-	-	-
76494	-	-	-	-	-	-
76495	-	-	-	-	-	-
76496	-	-	-	-	-	-
76497	-	-	-	-	-	-
76498	-	-	-	-	-	-
76499	-	-	-	-	-	-
76500	-	-	-	-	-	-
76540	-	-	-	-	-	-
76541	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2023 C2a - C&I Existing Building Retrofit					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
THIELSCH ENGINEERING	-	-	-	-	-
251004	-	-	-	-	-
1885	-	-	-	-	-
11588	-	-	-	-	-
8238	-	-	-	-	-
15761	-	-	-	-	-
252736	-	-	-	-	-
19603	-	-	-	-	-
23675	-	-	-	-	-
27713	-	-	-	-	-
27712	-	-	-	-	-
31478	-	-	-	-	-
36366	-	-	-	-	-
38953	-	-	-	-	-
252665	-	-	-	-	-
18868	-	-	-	-	-
19606	-	-	-	-	-
31645	-	-	-	-	-
36376	-	-	-	-	-
250993	-	-	-	-	-
252080	-	-	-	-	-
4305	-	-	-	-	-
8239	-	-	-	-	-
15760	-	-	-	-	-
19602	-	-	-	-	-
23662	-	-	-	-	-
27286	-	-	-	-	-
4299	-	-	-	-	-
31470	-	-	-	-	-
540	-	-	-	-	-
7655	-	-	-	-	-
10218	-	-	-	-	-
19673	-	-	-	-	-
15662	-	-	-	-	-
27708	-	-	-	-	-
35987	-	-	-	-	-
250972	-	-	-	-	-
251826	-	-	-	-	-
252232	-	-	-	-	-
2767	-	-	-	-	-
4309	-	-	-	-	-
8777	-	-	-	-	-
11099	-	-	-	-	-
13254	-	-	-	-	-
16122	-	-	-	-	-
19657	-	-	-	-	-
24173	-	-	-	-	-
27515	-	-	-	-	-
31230	-	-	-	-	-
31911	-	-	-	-	-
36377	-	-	-	-	-
35593	-	-	-	-	-
36399	-	-	-	-	-
TIGHE & BOND, INC.	-	-	-	-	-
32397072	-	-	-	-	-
42397133	-	-	-	-	-
22397006	-	-	-	-	-
VERMONT ENERGY INVES	-	-	-	-	-
1472351	-	-	-	-	-
1472352	-	-	-	-	-
WESTON & SAMPSON ENG	-	-	-	-	-
2230169	-	-	-	-	-
Grand Total	-	-	-	-	-

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2023 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-	-	-	-
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>COLEHOUR+COHEN, INC.</b>	-	-	-	-	-	-
6756	-	-	-	-	-	-
6900	-	-	-	-	-	-
7016	-	-	-	-	-	-
7687	-	-	-	-	-	-
7352	-	-	-	-	-	-
7517	-	-	-	-	-	-
7838	-	-	-	-	-	-
6625	-	-	-	-	-	-
7518	-	-	-	-	-	-
<b>COXSWAIN MEDIA, LLC</b>	-	-	-	-	-	-
IN-123042824	-	-	-	-	-	-
IN-123042825	-	-	-	-	-	-
IN-123042830	-	-	-	-	-	-
IN-123011177	-	-	-	-	-	-
IN-123011178	-	-	-	-	-	-
IN-123011179	-	-	-	-	-	-
IN-123011180	-	-	-	-	-	-
IN-123021883	-	-	-	-	-	-
IN-123021884	-	-	-	-	-	-
IN-123021889	-	-	-	-	-	-
IN-123021891	-	-	-	-	-	-
IN-123032373	-	-	-	-	-	-
IN-123032375	-	-	-	-	-	-
IN-123032380	-	-	-	-	-	-
IN-123032383	-	-	-	-	-	-
IN-123128901	-	-	-	-	-	-
IN-123128979	-	-	-	-	-	-
IN-123128976	-	-	-	-	-	-
IN-123128978	-	-	-	-	-	-
IN-123106961	-	-	-	-	-	-
IN-123107024	-	-	-	-	-	-
IN-123107025	-	-	-	-	-	-
IN-123107026	-	-	-	-	-	-
<b>FALMOUTH PUBLISHING</b>	-	-	-	-	-	-
99170	-	-	-	-	-	-
99933	-	-	-	-	-	-
103921	-	-	-	-	-	-
104622	-	-	-	-	-	-
98343	-	-	-	-	-	-
<b>HYORA PUBLICATIONS</b>	-	-	-	-	-	-
30321	-	-	-	-	-	-
30555	-	-	-	-	-	-
29089	-	-	-	-	-	-
<b>KAREN FAHEY ROSS</b>	-	-	-	-	-	-
1250	-	-	-	-	-	-
1316	-	-	-	-	-	-
1288	-	-	-	-	-	-
1296	-	-	-	-	-	-
1306	-	-	-	-	-	-
1307	-	-	-	-	-	-
<b>MV TIMES CORPORATION</b>	-	-	-	-	-	-
17380 & 17645	-	-	-	-	-	-
11.30.23 INV DATE	-	-	-	-	-	-
12.31.23 INV DATE	-	-	-	-	-	-
<b>PROVINCETOWN INDEPEN</b>	-	-	-	-	-	-
7213	-	-	-	-	-	-
7467	-	-	-	-	-	-
5527	-	-	-	-	-	-
<b>SANDAB COMMUNICATION</b>	-	-	-	-	-	-
IN-1230652831	-	-	-	-	-	-
IN-1231154354	-	-	-	-	-	-
IN-1230452330	-	-	-	-	-	-
IN-1230552577	-	-	-	-	-	-
MCC-1231154319	-	-	-	-	-	-
IN-1230151475	-	-	-	-	-	-
MCC-1230151521	-	-	-	-	-	-
IN-1230251656	-	-	-	-	-	-
MCC-1230251698	-	-	-	-	-	-
IN-1230351932	-	-	-	-	-	-
MCC-1230351957	-	-	-	-	-	-
MCC-1230451980	-	-	-	-	-	-
IN-1230552601	-	-	-	-	-	-
<b>THIELSCH ENGINEERING</b>	-	-	-	-	-	-
2093	-	-	-	-	-	-
36374	-	-	-	-	-	-
36375	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2023 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>CLEARRESULT CONSULTIN</b>	-	-	-	-	-	-
82031	-	-	-	-	-	-
82981	-	-	-	-	-	-
84544	-	-	-	-	-	-
85928	-	-	-	-	-	-
86871	-	-	-	-	-	-
88477	-	-	-	-	-	-
89776	-	-	-	-	-	-
91256	-	-	-	-	-	-
92376	-	-	-	-	-	-
93132	-	-	-	-	-	-
95318	-	-	-	-	-	-
96703	-	-	-	-	-	-
82276	-	-	-	-	-	-
83466	-	-	-	-	-	-
84943	-	-	-	-	-	-
86284	-	-	-	-	-	-
87381	-	-	-	-	-	-
88525	-	-	-	-	-	-
89874	-	-	-	-	-	-
90970	-	-	-	-	-	-
92525	-	-	-	-	-	-
93816	-	-	-	-	-	-
95235	-	-	-	-	-	-
96690	-	-	-	-	-	-
<b>ENERGY FEDERATION IN</b>	-	-	-	-	-	-
ARFTI010002907	-	-	-	-	-	-
ARFTI010002908	-	-	-	-	-	-
ARFTI010004167	-	-	-	-	-	-
<b>TRC ENVIRONMENTAL CO</b>	-	-	-	-	-	-
4362	-	-	-	-	-	-
4481	-	-	-	-	-	-
4632	-	-	-	-	-	-
4822	-	-	-	-	-	-
4960	-	-	-	-	-	-
<b>EFFICIENCY FOWARD I</b>	-	-	-	-	-	-
2023-023	-	-	-	-	-	-
<b>VERMONT ENERGY INVES</b>	-	-	-	-	-	-
1477229	-	-	-	-	-	-
1462857	-	-	-	-	-	-
<b>COHEN VENTURES INC</b>	-	-	-	-	-	-
22-1983-10-CL	-	-	-	-	-	-
22-1983-11-CL	-	-	-	-	-	-
22-1983-12-CL	-	-	-	-	-	-
22-1983-13-CL	-	-	-	-	-	-
22-1983-14-CL	-	-	-	-	-	-
22-1983-15-CL	-	-	-	-	-	-
23-2092C-23DEC	-	-	-	-	-	-
19-1754-46-CL-CE	-	-	-	-	-	-
19-1754-47-CL-CE	-	-	-	-	-	-
19-1754-49-CL-CE	-	-	-	-	-	-
19-1754-50-CL-CE	-	-	-	-	-	-
19-1754-51-CL-CE	-	-	-	-	-	-
19-1754-52-CL-CE	-	-	-	-	-	-
19-1754-53-CL-CE	-	-	-	-	-	-
19-1754-54-CL-CE	-	-	-	-	-	-
19-1754-56-CL-CE	-	-	-	-	-	-
19-1753-57-CL-CE	-	-	-	-	-	-
19-1753-46-CL-CE	-	-	-	-	-	-
19-1753-47-CL-CE	-	-	-	-	-	-
19-1753-48-CL-CE	-	-	-	-	-	-
19-1753-49-CL-CE	-	-	-	-	-	-
19-1753-50-CL-CE	-	-	-	-	-	-
19-1753-51-CL-CE	-	-	-	-	-	-
19-1753-52-CL-CE	-	-	-	-	-	-
19-1753-53-CL-CE	-	-	-	-	-	-
19-1753-54-CL-CE	-	-	-	-	-	-
19-1753-55-CL-CE	-	-	-	-	-	-
19-1754-55-CL-CE	-	-	-	-	-	-
19-1753-56-CL-CE	-	-	-	-	-	-
<b>ICF RESOURCES LLC</b>	-	-	-	-	-	-
CLC CI HP 02-23	-	-	-	-	-	-
CLC CI HP 03-23	-	-	-	-	-	-
CLC CI HP 04-23	-	-	-	-	-	-
CLC CI HP 05-23	-	-	-	-	-	-
CLC CI HP 06-23	-	-	-	-	-	-
CLC CI HP 07-23	-	-	-	-	-	-
CLC CI HP 08-23	-	-	-	-	-	-
CLC CI HP 09-23	-	-	-	-	-	-
CLC CI HP 10-23	-	-	-	-	-	-
CLC CI HP 11-23	-	-	-	-	-	-
CLC CI HP 12-23	-	-	-	-	-	-
CLC CI HP 01-24	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2023 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>CMC ENERGY SERVICES</b>	-	-	-	-	-	-
22806CR01	-	-	-	-	-	-
23806CR02	-	-	-	-	-	-
23806CR03	-	-	-	-	-	-
23806CR04	-	-	-	-	-	-
23806CR05	-	-	-	-	-	-
23806CR06	-	-	-	-	-	-
23806CR07	-	-	-	-	-	-
23806CR08	-	-	-	-	-	-
23806CR09	-	-	-	-	-	-
23806CR10	-	-	-	-	-	-
23806CR11	-	-	-	-	-	-
23806CR12	-	-	-	-	-	-
23806UP01	-	-	-	-	-	-
23806UP02	-	-	-	-	-	-
23806UP03	-	-	-	-	-	-
23806UP04	-	-	-	-	-	-
23806UP05	-	-	-	-	-	-
23806UP06	-	-	-	-	-	-
23806UP07	-	-	-	-	-	-
23806UP08	-	-	-	-	-	-
23806UP09	-	-	-	-	-	-
23806UP10	-	-	-	-	-	-
23806UP11	-	-	-	-	-	-
23806UP12	-	-	-	-	-	-
23806FS01	-	-	-	-	-	-
23806FS02	-	-	-	-	-	-
23806FS03	-	-	-	-	-	-
23806FS04	-	-	-	-	-	-
23806FS05	-	-	-	-	-	-
23806FS06	-	-	-	-	-	-
23806FS07	-	-	-	-	-	-
23806FS08	-	-	-	-	-	-
23806FS09	-	-	-	-	-	-
23806FS10	-	-	-	-	-	-
23806FS11	-	-	-	-	-	-
23806FS12	-	-	-	-	-	-
23806HV01	-	-	-	-	-	-
23806HV02	-	-	-	-	-	-
23806HV03	-	-	-	-	-	-
23806HV04	-	-	-	-	-	-
23806HV05	-	-	-	-	-	-
23806HV06	-	-	-	-	-	-
23806HV07	-	-	-	-	-	-
23806HV08	-	-	-	-	-	-
23806HV09	-	-	-	-	-	-
23806HV10	-	-	-	-	-	-
23806HV11	-	-	-	-	-	-
23806HV12	-	-	-	-	-	-
<b>ENERGYX SOLUTIONS IN</b>	-	-	-	-	-	-
INV-352	-	-	-	-	-	-
<b>RESOURCE INNOVATIONS</b>	-	-	-	-	-	-
CLMCICIB00001	-	-	-	-	-	-
CLMCICIB00002	-	-	-	-	-	-
CLMCICIB00004	-	-	-	-	-	-
CLMCIEQ00001	-	-	-	-	-	-
CLMCICIB00003-C	-	-	-	-	-	-
CLMCICIB00003	-	-	-	-	-	-
12056C	-	-	-	-	-	-
12199C	-	-	-	-	-	-
12536C	-	-	-	-	-	-
12646C	-	-	-	-	-	-
12849C	-	-	-	-	-	-
13068C	-	-	-	-	-	-
13263C	-	-	-	-	-	-
<b>SPECTRAGRAPHIC NEW E</b>	-	-	-	-	-	-
76366	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - DMI</b>	-	-	-	-	-	-
24519	-	-	-	-	-	-
24620	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - EVR</b>	-	-	-	-	-	-
24689	-	-	-	-	-	-
24281	-	-	-	-	-	-
24322	-	-	-	-	-	-
24684	-	-	-	-	-	-
<b>Grand Total</b>	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings

C2c - C&I Active Demand Reduction

Cape Light Compact

2023 C2c - C&I Active Demand Reduction						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-	-	-	
All General Administration Allocated Costs			-		-	
<b>POWER MANAGEMENT HOL</b>	-	-	-		-	
EPN200649	-	-	-		-	
EPN200651	-	-	-		-	
<b>ENERWISE GLOBAL TECH</b>	-	-		-	-	
CAPE SUMMER 2023	-	-		-	-	
<b>ENEL X NORTH AMERICA</b>	-	-		-	-	
CAPELIGHT20240124	-	-		-	-	
CAPELIGHT20240109	-	-		-	-	
<b>Grand Total</b>					-	

**Vendor Invoice Summary Table**

C3 - C&I Hard-to-Measure

C3 - C&I Hard-to-Measure

Cape Light Compact

2023 C3 - C&I Hard-to-Measure					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research Total Program Costs
<b>Allocated Costs</b>	-	-	-	-	-
All Legal Allocated Costs	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-
<b>SYNAPSE ENERGY ECONO</b>	-	-	-	-	-
22-069-CL01	-	-	-	-	-
23-069-CL02	-	-	-	-	-
23-069-CL03	-	-	-	-	-
23-069-CL04	-	-	-	-	-
23-069-CL05	-	-	-	-	-
<b>GUIDEHOUSE INC.</b>	-	-	-	-	-
0100080863C	-	-	-	-	-
100082905	-	-	-	-	-
100083112	-	-	-	-	-
100083111	-	-	-	-	-
100083860	-	-	-	-	-
100083862	-	-	-	-	-
100084553	-	-	-	-	-
100084670	-	-	-	-	-
100084668	-	-	-	-	-
100085047	-	-	-	-	-
100085050	-	-	-	-	-
100085310	-	-	-	-	-
100085308	-	-	-	-	-
100085872	-	-	-	-	-
<b>NMR GROUP INC</b>	-	-	-	-	-
2383AE	-	-	-	-	-
2383AF	-	-	-	-	-
2383AI	-	-	-	-	-
2383AJ	-	-	-	-	-
2438A	-	-	-	-	-
2438B	-	-	-	-	-
2438C	-	-	-	-	-
2438D	-	-	-	-	-
2438E	-	-	-	-	-
2438F	-	-	-	-	-
2343S	-	-	-	-	-
<b>DNV GL ENERGY INSIGH</b>	-	-	-	-	-
870010223177	-	-	-	-	-
10_2308DT	-	-	-	-	-
10_2307DT	-	-	-	-	-
10_2311DT	-	-	-	-	-
10_2310DT	-	-	-	-	-
10_2312DT	-	-	-	-	-
10_2301CIM	-	-	-	-	-
10_2301CIT	-	-	-	-	-
10_2302CIM	-	-	-	-	-
10_2302CIT	-	-	-	-	-
10_2301DCIT	-	-	-	-	-
870010215686	-	-	-	-	-
10_2303CIT	-	-	-	-	-
10_2303CIM	-	-	-	-	-
870010219162	-	-	-	-	-
870010219182	-	-	-	-	-
10_2303DCIM	-	-	-	-	-
10_2302DCIT	-	-	-	-	-
10_2303DCIT	-	-	-	-	-
10_2304CIT	-	-	-	-	-
10_2304CIM	-	-	-	-	-
10_2305CIT	-	-	-	-	-
10_2305CIM	-	-	-	-	-
870010223261	-	-	-	-	-
10_2306CIM	-	-	-	-	-
10_2306CIT	-	-	-	-	-
10_2307CIM	-	-	-	-	-
10_2307CIT	-	-	-	-	-
10_2308CIT	-	-	-	-	-
10_2308CIM	-	-	-	-	-
10_2309CIM	-	-	-	-	-
10_2309CIT	-	-	-	-	-
870010224019	-	-	-	-	-
870010230321	-	-	-	-	-
10_2305DCIT	-	-	-	-	-
10_2304DCIT	-	-	-	-	-
870010219334	-	-	-	-	-
10_2310CIM	-	-	-	-	-
10_2310CIT	-	-	-	-	-
870010242428	-	-	-	-	-
10_2306DCIT	-	-	-	-	-
10_2311CIM	-	-	-	-	-
870010243129	-	-	-	-	-
10_2311CIT	-	-	-	-	-
10_2310DCIM	-	-	-	-	-
10_2309DT	-	-	-	-	-
10_2311DCIM	-	-	-	-	-
10_2312DCIM	-	-	-	-	-
870010246849	-	-	-	-	-
10_2312CIM	-	-	-	-	-
870010244588	-	-	-	-	-
10_2312CIT	-	-	-	-	-

**Vendor Invoice Summary Table**

C3 - C&I Hard-to-Measure

C3 - C&I Hard-to-Measure

Cape Light Compact

2023 C3 - C&I Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
OPINION DYNAMICS COR	-	-	-	-	-	-
7870CAPEJUN23	-	-	-	-	-	-
CADEQ GROUP, LLC	-	-	-	-	-	-
2978	-	-	-	-	-	-
2555	-	-	-	-	-	-
2603	-	-	-	-	-	-
2646	-	-	-	-	-	-
2673	-	-	-	-	-	-
2739	-	-	-	-	-	-
2785	-	-	-	-	-	-
2831	-	-	-	-	-	-
2934	-	-	-	-	-	-
3011	-	-	-	-	-	-
3073	-	-	-	-	-	-
RIVER ENERGY CONSULT - TGS	-	-	-	-	-	-
24198	-	-	-	-	-	-
24365	-	-	-	-	-	-
24502	-	-	-	-	-	-
24608	-	-	-	-	-	-
24726	-	-	-	-	-	-
24936	-	-	-	-	-	-
25046	-	-	-	-	-	-
RIVER ENERGY CONSULT - Miller3 Consulting	-	-	-	-	-	-
24429	-	-	-	-	-	-
24576	-	-	-	-	-	-
24602	-	-	-	-	-	-
24760	-	-	-	-	-	-
24978	-	-	-	-	-	-
25079	-	-	-	-	-	-
25219	-	-	-	-	-	-
ILLUME ADVISING LLC	-	-	-	-	-	-
4552	-	-	-	-	-	-
4602	-	-	-	-	-	-
4646	-	-	-	-	-	-
4699	-	-	-	-	-	-
4750	-	-	-	-	-	-
4790	-	-	-	-	-	-
4852	-	-	-	-	-	-
4900	-	-	-	-	-	-
4935	-	-	-	-	-	-
5001	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*A1 - Residential New Buildings*  
*A1a - Residential New Homes & Renovations*  
Cape Light Compact

2024 A1a - Residential New Homes & Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs			-		-	
All IT Allocated Costs			-		-	
All Marketing Allocated Costs	-		-		-	
All General Administration Allocated Costs			-		-	
<b>BOATHOUSE GROUP, INC</b>	-		-		-	
11094	-		-		-	
11305	-		-		-	
11201	-		-		-	
<b>CMC ENERGY SERVICES</b>	-		-		-	
2480600	-		-		-	
24806000	-		-		-	
248060000	-		-		-	
2480600000	-		-		-	
24806000000	-		-		-	
248060000000	-		-		-	
2480600000000	-		-		-	
24806000000000	-		-		-	
248060000000000	-		-		-	
2480600000000000	-		-		-	
24806000000000000	-		-		-	
248060000000000000	-		-		-	
<b>COLEHOUR+COHEN, INC.</b>	-		-		-	
0095378	-		-		-	
0096898	-		-		-	
<b>FUSEIDEAS, LLC</b>	-		-		-	
INV-17224	-		-		-	
INV-17231	-		-		-	
INV-17600	-		-		-	
INV-17603	-		-		-	
INV-17928	-		-		-	
INV-18279	-		-		-	
INV-18627	-		-		-	
INV-18629	-		-		-	
INV-18923	-		-		-	
INV-19040	-		-		-	
INV-19051	-		-		-	
INV-19230	-		-		-	
INV-19236	-		-		-	
INV-19619	-		-		-	
<b>ICF RESOURCES LLC</b>	-		-		-	
CLC SWM 03-24	-		-		-	
CLC SWM 07-24	-		-		-	
CLC SWM 08-24	-		-		-	
CLC SWM 10-24	-		-		-	
CLC SWM 11-24	-		-		-	
CLC SWM 12-24	-		-		-	
CLC SWM 01-25	-		-		-	
CLC SWM 05-24	-		-		-	
CLC SWM 06-24	-		-		-	
CLC A02-24	-		-		-	
BI CLC E 02-24	-		-		-	
CAPE U2-24	-		-		-	
BI CLC E 03-24	-		-		-	
CAPE U3-24	-		-		-	
BI CLC E 04-24	-		-		-	
CAPE U4-24	-		-		-	
BI CLC E 05-24	-		-		-	
CAPE U5-24	-		-		-	
BI CLC E 06-24	-		-		-	
CAPE U6-24	-		-		-	
BI CLC E 07-24	-		-		-	
CAPE U7-24	-		-		-	
CLC-07172024	-		-		-	
CLC-08152024	-		-		-	
CAPE U8-24	-		-		-	
BI CLC E 08-24	-		-		-	
BI CLC E 09-24	-		-		-	
CAPE U9-24	-		-		-	
CAPE U10-24	-		-		-	
BI CLC E 10-24	-		-		-	
CAPE U11-24	-		-		-	
BI CLC E 12-24	-		-		-	
BI CLC E 11-24	-		-		-	
CAPE U12-24	-		-		-	
BI CLC E 01-25	-		-		-	
CAPE U1-25	-		-		-	
CLC E 2-25	-		-		-	
CLC E 3-25	-		-		-	
CLC E 4-25	-		-		-	
CLC E 5-25	-		-		-	
CAPE U2-25	-		-		-	
CAPE U3-25	-		-		-	
CAPE U4-25	-		-		-	
CAPE U5-25	-		-		-	
MF05-25CLC CE	-		-		-	
CLC A03-24	-		-		-	
CLC A04-24	-		-		-	
CLC A05-24	-		-		-	
CLC A06-24	-		-		-	
CLC A07-24	-		-		-	
CLC A08-24	-		-		-	
CLC A09-24	-		-		-	

**Vendor Invoice Summary Table**

A1 - Residential New Buildings

A1a - Residential New Homes & Renovations

Cape Light Compact

2024 A1a - Residential New Homes & Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
CLC A10-24	-	-	-	-	-	-
CLC A12-24	-	-	-	-	-	-
CLC A11-24	-	-	-	-	-	-
CLC A01-25	-	-	-	-	-	-
MF2-24CLC E	-	-	-	-	-	-
MF11-24CLC E	-	-	-	-	-	-
MF12-24CLC E	-	-	-	-	-	-
CLC PHT 2-24	-	-	-	-	-	-
CLC PHT 3-24	-	-	-	-	-	-
CLC PHT 4-24	-	-	-	-	-	-
CLC PHT 5-24	-	-	-	-	-	-
MF05-24CLC E	-	-	-	-	-	-
CLC PHT 6-24	-	-	-	-	-	-
CLC PHT 7-24	-	-	-	-	-	-
CLC PHT 8-24	-	-	-	-	-	-
CLC PHT 9-24	-	-	-	-	-	-
CLC PHT 10-24	-	-	-	-	-	-
CLC PHT 11-24	-	-	-	-	-	-
CLC PHT 12-24	-	-	-	-	-	-
CLC PHT 1-25	-	-	-	-	-	-
CLC-10182024	-	-	-	-	-	-
CLC-11122024	-	-	-	-	-	-
CLC 3282025	-	-	-	-	-	-
PERFORMANCE SYSTEMS	-	-	-	-	-	-
31668	-	-	-	-	-	-
31158	-	-	-	-	-	-
31350	-	-	-	-	-	-
31480	-	-	-	-	-	-
31895	-	-	-	-	-	-
32142	-	-	-	-	-	-
32390	-	-	-	-	-	-
32554	-	-	-	-	-	-
32772	-	-	-	-	-	-
32994	-	-	-	-	-	-
33172	-	-	-	-	-	-
33362	-	-	-	-	-	-
RIVER ENERGY CONSULT - Alvaria	-	-	-	-	-	-
26800	-	-	-	-	-	-
26723	-	-	-	-	-	-
25359	-	-	-	-	-	-
25463	-	-	-	-	-	-
25617	-	-	-	-	-	-
25755	-	-	-	-	-	-
25906	-	-	-	-	-	-
26047	-	-	-	-	-	-
26092	-	-	-	-	-	-
26182	-	-	-	-	-	-
26389	-	-	-	-	-	-
26351	-	-	-	-	-	-
26492	-	-	-	-	-	-
26610	-	-	-	-	-	-
SOLOMAN CONSULTING G	-	-	-	-	-	-
1249	-	-	-	-	-	-
1199	-	-	-	-	-	-
1194	-	-	-	-	-	-
1226	-	-	-	-	-	-
1267	-	-	-	-	-	-
THIELSCH ENGINEERING	-	-	-	-	-	-
73291	-	-	-	-	-	-
90955	-	-	-	-	-	-
VELIR STUDIOS, LLC	-	-	-	-	-	-
INV-VEL-17767	-	-	-	-	-	-
INV-VEL-18379	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2024 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-		-	
All General Administration Allocated Costs					-	
<b>BOATHOUSE GROUP, INC</b>	-		-	-	-	
10300	-		-	-	-	
10460	-		-	-	-	
10614	-		-	-	-	
10505	-		-	-	-	
10848	-		-	-	-	
10934	-		-	-	-	
10935	-		-	-	-	
10736	-		-	-	-	
11087	-		-	-	-	
11088	-		-	-	-	
11300	-		-	-	-	
11301	-		-	-	-	
11196	-		-	-	-	
11197	-		-	-	-	
<b>CLEARRESULT CONSULTIN</b>	-		-	-	-	
97714	-		-	-	-	
<b>CMC ENERGY SERVICES</b>	-	-	-		-	
24806B01	-	-	-		-	
24806B02	-	-	-		-	
24806B03	-	-	-		-	
24806B04	-	-	-		-	
24806B05	-	-	-		-	
24806B06	-	-	-		-	
24806B07	-	-	-		-	
24806B08	-	-	-		-	
24806B09	-	-	-		-	
24806B10	-	-	-		-	
24806B11	-	-	-		-	
24806B12	-	-	-		-	
24806C04	-	-	-		-	
24806C05	-	-	-		-	
24806C06	-	-	-		-	
24806C07	-	-	-		-	
24806C08	-	-	-		-	
24806C09	-	-	-		-	
24806C10	-	-	-		-	
24806C11	-	-	-		-	
24806C12	-	-	-		-	
<b>COLEHOUR+COHEN, INC.</b>	-		-	-	-	
8760	-		-	-	-	
8953	-		-	-	-	
9126	-		-	-	-	
9378	-		-	-	-	
9568	-		-	-	-	
9706	-		-	-	-	
9892	-		-	-	-	
9707	-		-	-	-	
8181	-		-	-	-	
8460	-		-	-	-	
8461	-		-	-	-	
8317	-		-	-	-	
008443B	-		-	-	-	
008664B	-		-	-	-	
008934B	-		-	-	-	
008783B	-		-	-	-	
9402	-		-	-	-	
9236	-		-	-	-	
009537B	-		-	-	-	
009538B	-		-	-	-	
009689B	-		-	-	-	
009690B	-		-	-	-	
009241B	-		-	-	-	
9569	-		-	-	-	
8759	-		-	-	-	
8954	-		-	-	-	
9127	-		-	-	-	
9379	-		-	-	-	
<b>COXSWAIN MEDIA, LLC</b>	-		-	-	-	
IN-1240310241	-		-	-	-	
IN-1240310239	-		-	-	-	
IN-1240310244	-		-	-	-	
IN-1240310247	-		-	-	-	
<b>FALMOUTH PUBLISHING</b>	-		-	-	-	
111650	-		-	-	-	
<b>FUSEIDEAS, LLC</b>	-		-	-	-	
INV-16495	-		-	-	-	
INV-16496	-		-	-	-	
INV-16500	-		-	-	-	
INV-16504	-		-	-	-	
INV-16710	-		-	-	-	
INV-16812	-		-	-	-	
INV-16813	-		-	-	-	
INV-16815	-		-	-	-	
INV-16816	-		-	-	-	
INV-16821	-		-	-	-	
INV-17089	-		-	-	-	
INV-17212	-		-	-	-	
INV-17214	-		-	-	-	
INV-17218	-		-	-	-	
INV-17228	-		-	-	-	

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2024 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
INV-17469	-	-	-	-	-	-
INV-17593	-	-	-	-	-	-
INV-17597	-	-	-	-	-	-
INV-17602	-	-	-	-	-	-
INV-17605	-	-	-	-	-	-
INV-17606	-	-	-	-	-	-
INV-17920	-	-	-	-	-	-
INV-17924	-	-	-	-	-	-
INV-17927	-	-	-	-	-	-
INV-17929	-	-	-	-	-	-
INV-18273	-	-	-	-	-	-
INV-18275	-	-	-	-	-	-
INV-18278	-	-	-	-	-	-
INV-18280	-	-	-	-	-	-
INV-18281	-	-	-	-	-	-
INV-18624	-	-	-	-	-	-
INV-18626	-	-	-	-	-	-
INV-18628	-	-	-	-	-	-
INV-18630	-	-	-	-	-	-
INV-18924	-	-	-	-	-	-
INV-19231	-	-	-	-	-	-
INV-19238	-	-	-	-	-	-
INV-19263	-	-	-	-	-	-
INV-19618	-	-	-	-	-	-
INV-19620	-	-	-	-	-	-
INV-19628	-	-	-	-	-	-
HYORA PUBLICATIONS	-	-	-	-	-	-
32240	-	-	-	-	-	-
32721	-	-	-	-	-	-
32330	-	-	-	-	-	-
32527	-	-	-	-	-	-
ICF RESOURCES LLC	-	-	-	-	-	-
CLC SWM 03-24	-	-	-	-	-	-
CLC SWM 07-24	-	-	-	-	-	-
CLC SWM 08-24	-	-	-	-	-	-
CLC SWM 09-24	-	-	-	-	-	-
CLC SWM 10-24	-	-	-	-	-	-
CLC SWM 11-24	-	-	-	-	-	-
CLC SWM 12-24	-	-	-	-	-	-
CLC SWM 01-25	-	-	-	-	-	-
CLC SWM 05-24	-	-	-	-	-	-
CLC SWM 06-24	-	-	-	-	-	-
KAREN FAHEY ROSS	-	-	-	-	-	-
1400	-	-	-	-	-	-
1418	-	-	-	-	-	-
1408	-	-	-	-	-	-
1348	-	-	-	-	-	-
1376	-	-	-	-	-	-
1324	-	-	-	-	-	-
1325	-	-	-	-	-	-
1332	-	-	-	-	-	-
1346	-	-	-	-	-	-
1363	-	-	-	-	-	-
1371	-	-	-	-	-	-
1395	-	-	-	-	-	-
1389	-	-	-	-	-	-
1333	-	-	-	-	-	-
1345	-	-	-	-	-	-
LANGUAGE LINE SERVIC	-	-	-	-	-	-
11268446	-	-	-	-	-	-
11288642	-	-	-	-	-	-
11338474	-	-	-	-	-	-
11364229	-	-	-	-	-	-
11445135	-	-	-	-	-	-
11493329	-	-	-	-	-	-
LITURGICAL PUBLICATI	-	-	-	-	-	-
759161223-2	-	-	-	-	-	-
759160224	-	-	-	-	-	-
759160324	-	-	-	-	-	-
759160524	-	-	-	-	-	-
759160724	-	-	-	-	-	-
759160924	-	-	-	-	-	-
759161024	-	-	-	-	-	-
759161124	-	-	-	-	-	-
MV TIMES CORPORATION	-	-	-	-	-	-
08.31.24 INV DATE	-	-	-	-	-	-
11.30.24 INV DATE	-	-	-	-	-	-
11.24 INVOICE	-	-	-	-	-	-
07.31.24 INV DATE	-	-	-	-	-	-
10.31.24 INV DATE	-	-	-	-	-	-
ORACLE AMERICAN, INC	-	-	-	-	-	-
101103350	-	-	-	-	-	-
101263662	-	-	-	-	-	-
101420431	-	-	-	-	-	-
101680598	-	-	-	-	-	-
PATCH MEDIA	-	-	-	-	-	-
SIN062475	-	-	-	-	-	-
SIN062477	-	-	-	-	-	-
PROVINCETOWN INDEPEN	-	-	-	-	-	-
10013	-	-	-	-	-	-
RIVER ENERGY CONSULT - Alvaria	-	-	-	-	-	-
26800	-	-	-	-	-	-
26723	-	-	-	-	-	-
25359	-	-	-	-	-	-
25463	-	-	-	-	-	-
25617	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2024 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
25755	-	-	-	-	-	-
25906	-	-	-	-	-	-
26047	-	-	-	-	-	-
26092	-	-	-	-	-	-
26182	-	-	-	-	-	-
26389	-	-	-	-	-	-
26351	-	-	-	-	-	-
26492	-	-	-	-	-	-
26610	-	-	-	-	-	-
RIVER ENERGY CONSULT - Recycled Paper Printing						
26344	-	-	-	-	-	-
26518	-	-	-	-	-	-
SANDAB COMMUNICATION						
IN-1231255612	-	-	-	-	-	-
IN-1240155854	-	-	-	-	-	-
MCC-1240155897	-	-	-	-	-	-
MCC-1240256325	-	-	-	-	-	-
MCC-1240356556	-	-	-	-	-	-
MCC-1240456596	-	-	-	-	-	-
IN-1240256277	-	-	-	-	-	-
IN-1240356503	-	-	-	-	-	-
IN-1240456679	-	-	-	-	-	-
IN-1240556879	-	-	-	-	-	-
IN-1240657170	-	-	-	-	-	-
IN-1240757536	-	-	-	-	-	-
IN-1240857714	-	-	-	-	-	-
IN-1240957925	-	-	-	-	-	-
IN-1241058166	-	-	-	-	-	-
IN-1241158361	-	-	-	-	-	-
IN-1241258541	-	-	-	-	-	-
SOLOMAN CONSULTING G						
1249	-	-	-	-	-	-
1199	-	-	-	-	-	-
1194	-	-	-	-	-	-
1226	-	-	-	-	-	-
1267	-	-	-	-	-	-
THIELSCH ENGINEERING						
38464	-	-	-	-	-	-
38480	-	-	-	-	-	-
40427	-	-	-	-	-	-
40430	-	-	-	-	-	-
41719	-	-	-	-	-	-
41856	-	-	-	-	-	-
42139	-	-	-	-	-	-
43515	-	-	-	-	-	-
43527	-	-	-	-	-	-
45323	-	-	-	-	-	-
45426	-	-	-	-	-	-
45584	-	-	-	-	-	-
47560	-	-	-	-	-	-
47814	-	-	-	-	-	-
48845	-	-	-	-	-	-
51042	-	-	-	-	-	-
50126	-	-	-	-	-	-
50437	-	-	-	-	-	-
50965	-	-	-	-	-	-
53785	-	-	-	-	-	-
52515	-	-	-	-	-	-
52672	-	-	-	-	-	-
53404	-	-	-	-	-	-
54010	-	-	-	-	-	-
55511	-	-	-	-	-	-
55645	-	-	-	-	-	-
55910	-	-	-	-	-	-
57948	-	-	-	-	-	-
57900	-	-	-	-	-	-
59076	-	-	-	-	-	-
59101	-	-	-	-	-	-
61076	-	-	-	-	-	-
61097	-	-	-	-	-	-
62750	-	-	-	-	-	-
62817	-	-	-	-	-	-
64998	-	-	-	-	-	-
65155	-	-	-	-	-	-
66015	-	-	-	-	-	-
66107	-	-	-	-	-	-
68516	-	-	-	-	-	-
68517	-	-	-	-	-	-
68677	-	-	-	-	-	-
70114	-	-	-	-	-	-
70185	-	-	-	-	-	-
72420	-	-	-	-	-	-
72427	-	-	-	-	-	-
74001	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2a - Residential Coordinated Delivery  
Cape Light Compact

2024 A2a - Residential Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
74021	-	-	-	-	-	-
76965	-	-	-	-	-	-
76729	-	-	-	-	-	-
79364	-	-	-	-	-	-
79482	-	-	-	-	-	-
87996	-	-	-	-	-	-
85395	-	-	-	-	-	-
57313	-	-	-	-	-	-
57381	-	-	-	-	-	-
53730	-	-	-	-	-	-
64464	-	-	-	-	-	-
64601	-	-	-	-	-	-
64768	-	-	-	-	-	-
67148	-	-	-	-	-	-
70341	-	-	-	-	-	-
70344	-	-	-	-	-	-
70358	-	-	-	-	-	-
82168	-	-	-	-	-	-
38679	-	-	-	-	-	-
45598	-	-	-	-	-	-
49033	-	-	-	-	-	-
49031	-	-	-	-	-	-
52366	-	-	-	-	-	-
55450	-	-	-	-	-	-
59498	-	-	-	-	-	-
62751	-	-	-	-	-	-
59667	-	-	-	-	-	-
66124	-	-	-	-	-	-
70120	-	-	-	-	-	-
79102	-	-	-	-	-	-
41679	-	-	-	-	-	-
73777	-	-	-	-	-	-
38479	-	-	-	-	-	-
40428	-	-	-	-	-	-
41817	-	-	-	-	-	-
43525	-	-	-	-	-	-
45324	-	-	-	-	-	-
47509	-	-	-	-	-	-
48844	-	-	-	-	-	-
50967	-	-	-	-	-	-
53995	-	-	-	-	-	-
52532	-	-	-	-	-	-
55646	-	-	-	-	-	-
57905	-	-	-	-	-	-
59099	-	-	-	-	-	-
61078	-	-	-	-	-	-
62810	-	-	-	-	-	-
64958	-	-	-	-	-	-
66017	-	-	-	-	-	-
68680	-	-	-	-	-	-
70121	-	-	-	-	-	-
72419	-	-	-	-	-	-
72426	-	-	-	-	-	-
74020	-	-	-	-	-	-
76964	-	-	-	-	-	-
76730	-	-	-	-	-	-
79647	-	-	-	-	-	-
79667	-	-	-	-	-	-
69728	-	-	-	-	-	-
38467	-	-	-	-	-	-
40426	-	-	-	-	-	-
41721	-	-	-	-	-	-
41855	-	-	-	-	-	-
45273	-	-	-	-	-	-
45325	-	-	-	-	-	-
47559	-	-	-	-	-	-
47813	-	-	-	-	-	-
48760	-	-	-	-	-	-
48843	-	-	-	-	-	-
50966	-	-	-	-	-	-
53769	-	-	-	-	-	-
52512	-	-	-	-	-	-
52531	-	-	-	-	-	-
54012	-	-	-	-	-	-
57818	-	-	-	-	-	-
57907	-	-	-	-	-	-
59100	-	-	-	-	-	-
61077	-	-	-	-	-	-
65000	-	-	-	-	-	-
68514	-	-	-	-	-	-
68637	-	-	-	-	-	-
70122	-	-	-	-	-	-
76963	-	-	-	-	-	-
76731	-	-	-	-	-	-
79375	-	-	-	-	-	-
79484	-	-	-	-	-	-
70357	-	-	-	-	-	-
THOMAS C. DECKER	-	-	-	-	-	-
51429	-	-	-	-	-	-
VELIR STUDIOS, LLC	-	-	-	-	-	-
INV-VEL-17767	-	-	-	-	-	-
INV-VEL-18379	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2b - Residential Conservation Services (RCS)  
Cape Light Compact

2024 A2b - Residential Conservation Services (RCS)						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs						
All IT Allocated Costs						
All Marketing Allocated Costs						
All General Administration Allocated Costs						
<b>CMC ENERGY SERVICES</b>						
24806A02						
24806A03						
24806A04						
24806A05						
24806A06						
24806A07						
24806A08						
24806A09						
24806A10						
24806A11						
24806A12						
<b>COMMONWEALTH OF MASS</b>						
2024ENERCSASMT000006						
<b>ORACLE AMERICAN, INC</b>						
101103350						
101263662						
101420431						
101680598						
<b>RIVER ENERGY CONSULT - Alvaria</b>						
26800						
26723						
25359						
25463						
25617						
25755						
25906						
26047						
26092						
26182						
26389						
26351						
26492						
26610						
<b>RIVER ENERGY CONSULT - Ansafone</b>						
25374						
25478						
25610						
25892						
25744						
26027						
26157						
26311						
26565						
26573						
26453						
26694						
<b>RIVER ENERGY CONSULT - Ansafone, River Energy Consultants</b>						
25352						
25595						
25485						
25723						
25899						
26012						
26170						
26318						
26439						
26558						
26679						
26778						
<b>RIVER ENERGY CONSULT - Recycled Paper Printing</b>						
26518						
25941						
<b>RIVER ENERGY CONSULT - Verizon</b>						
25389						
25500						
25632						
25775						
26062						
25921						
26197						
26336						
26468						
26603						
26716						
<b>THIELSCH ENGINEERING</b>						
38463						
38478						
39258						
40415						
40425						
41718						
41858						
43513						
43521						
45282						
47607						

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2b - Residential Conservation Services (RCS)  
Cape Light Compact

2024 A2b - Residential Conservation Services (RCS)						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
47618	-	-	-	-	-	-
48759	-	-	-	-	-	-
48842	-	-	-	-	-	-
50964	-	-	-	-	-	-
51043	-	-	-	-	-	-
53770	-	-	-	-	-	-
52511	-	-	-	-	-	-
52673	-	-	-	-	-	-
53833	-	-	-	-	-	-
55509	-	-	-	-	-	-
55649	-	-	-	-	-	-
45326	-	-	-	-	-	-
57821	-	-	-	-	-	-
57906	-	-	-	-	-	-
59093	-	-	-	-	-	-
59117	-	-	-	-	-	-
59879	-	-	-	-	-	-
61075	-	-	-	-	-	-
61238	-	-	-	-	-	-
62770	-	-	-	-	-	-
62811	-	-	-	-	-	-
63040	-	-	-	-	-	-
64999	-	-	-	-	-	-
65154	-	-	-	-	-	-
66014	-	-	-	-	-	-
66121	-	-	-	-	-	-
66819	-	-	-	-	-	-
68515	-	-	-	-	-	-
68636	-	-	-	-	-	-
69986	-	-	-	-	-	-
70123	-	-	-	-	-	-
72397	-	-	-	-	-	-
72421	-	-	-	-	-	-
74011	-	-	-	-	-	-
73947	-	-	-	-	-	-
76732	-	-	-	-	-	-
77049	-	-	-	-	-	-
79485	-	-	-	-	-	-
79854	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2024 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>COLEHOUR+COHEN, INC.</b>	-	-	-	-	-	-
8644	-	-	-	-	-	-
8760	-	-	-	-	-	-
8953	-	-	-	-	-	-
9126	-	-	-	-	-	-
9237	-	-	-	-	-	-
9378	-	-	-	-	-	-
9568	-	-	-	-	-	-
9706	-	-	-	-	-	-
9892	-	-	-	-	-	-
9707	-	-	-	-	-	-
8460	-	-	-	-	-	-
008443B	-	-	-	-	-	-
008664B	-	-	-	-	-	-
008934B	-	-	-	-	-	-
008783B	-	-	-	-	-	-
9104	-	-	-	-	-	-
9402	-	-	-	-	-	-
9236	-	-	-	-	-	-
009537B	-	-	-	-	-	-
009538B	-	-	-	-	-	-
009689B	-	-	-	-	-	-
009690B	-	-	-	-	-	-
009241B	-	-	-	-	-	-
008146B	-	-	-	-	-	-
008309B	-	-	-	-	-	-
9569	-	-	-	-	-	-
8645	-	-	-	-	-	-
<b>COXSWAIN MEDIA, LLC</b>	-	-	-	-	-	-
IN-124019450	-	-	-	-	-	-
IN-124019449	-	-	-	-	-	-
IN-124019451	-	-	-	-	-	-
IN-124019452	-	-	-	-	-	-
IN-124029846	-	-	-	-	-	-
IN-124029843	-	-	-	-	-	-
IN-124029841	-	-	-	-	-	-
IN-124029845	-	-	-	-	-	-
IN-1240310241	-	-	-	-	-	-
IN-1240310239	-	-	-	-	-	-
IN-1240310244	-	-	-	-	-	-
IN-1240310247	-	-	-	-	-	-
N-123118441	-	-	-	-	-	-
IN-123118364	-	-	-	-	-	-
IN-123118437	-	-	-	-	-	-
IN-123118440	-	-	-	-	-	-
<b>FALMOUTH PUBLISHING</b>	-	-	-	-	-	-
108956	-	-	-	-	-	-
112315	-	-	-	-	-	-
112954	-	-	-	-	-	-
107320	-	-	-	-	-	-
<b>FUSEIDEAS, LLC</b>	-	-	-	-	-	-
INV-16109	-	-	-	-	-	-
INV-16152	-	-	-	-	-	-
INV-16498	-	-	-	-	-	-
INV-16499	-	-	-	-	-	-
INV-16501	-	-	-	-	-	-
INV-16814	-	-	-	-	-	-
INV-16817	-	-	-	-	-	-
INV-17213	-	-	-	-	-	-
INV-17226	-	-	-	-	-	-
INV-17229	-	-	-	-	-	-
INV-17592	-	-	-	-	-	-
INV-16505	-	-	-	-	-	-
INV-17919	-	-	-	-	-	-
INV-17933	-	-	-	-	-	-
INV-17934	-	-	-	-	-	-
INV-18202	-	-	-	-	-	-
INV-18283	-	-	-	-	-	-
INV-18631	-	-	-	-	-	-
INV-18632	-	-	-	-	-	-
INV-19042	-	-	-	-	-	-
INV-19043	-	-	-	-	-	-
INV-19046	-	-	-	-	-	-
INV-19047	-	-	-	-	-	-
INV-19233	-	-	-	-	-	-
INV-19234	-	-	-	-	-	-
INV-19237	-	-	-	-	-	-
INV-19241	-	-	-	-	-	-
INV-18533	-	-	-	-	-	-
INV-19780	-	-	-	-	-	-
INV-19616	-	-	-	-	-	-
INV-19617	-	-	-	-	-	-
INV-19624	-	-	-	-	-	-
INV-19627	-	-	-	-	-	-
INV-16131	-	-	-	-	-	-
INV-16141	-	-	-	-	-	-
INV-16147	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2024 A2c - Residential Retail							
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs	
INV-16497	-		-	-	-		
INV-16711	-		-	-	-		
INV-17090	-		-	-	-		
INV-17230	-		-	-	-		
INV-17466	-		-	-	-		
INV-17468	-		-	-	-		
INV-17935	-		-	-	-		
INV-17853	-		-	-	-		
INV-17854	-		-	-	-		
INV-18203	-		-	-	-		
INV-18234	-		-	-	-		
INV-18235	-		-	-	-		
INV-18282	-		-	-	-		
INV-18284	-		-	-	-		
INV-18637	-		-	-	-		
INV-18642	-		-	-	-		
INV-18920	-		-	-	-		
INV-18922	-		-	-	-		
INV-19044	-		-	-	-		
INV-19045	-		-	-	-		
INV-19050	-		-	-	-		
INV-19232	-		-	-	-		
INV-19235	-		-	-	-		
INV-19242	-		-	-	-		
INV-19244	-		-	-	-		
INV-18516	-		-	-	-		
INV-19625	-		-	-	-		
INV-18285	-		-	-	-		
INV-18638	-		-	-	-		
INV-19041	-		-	-	-		
HYORA PUBLICATIONS	-		-	-	-		-
32240	-		-	-	-		-
31844	-		-	-	-		-
32721	-		-	-	-		-
33062	-		-	-	-		-
31294	-	-	-	-	-		
KAREN FAHEY ROSS	-	-	-	-	-		
1356	-	-	-	-	-		
1347	-	-	-	-	-		
1400	-	-	-	-	-		
1418	-	-	-	-	-		
1408	-	-	-	-	-		
1376	-	-	-	-	-		
1324	-	-	-	-	-		
1325	-	-	-	-	-		
1332	-	-	-	-	-		
1346	-	-	-	-	-		
1363	-	-	-	-	-		
1371	-	-	-	-	-		
1395	-	-	-	-	-		
1389	-	-	-	-	-		
MV TIMES CORPORATION	-	-	-	-	-		
08.31.24 INV DATE	-	-	-	-	-		
11.30.24 INV DATE	-	-	-	-	-		
11.24 INVOICE	-	-	-	-	-		
07.31.24 INV DATE	-	-	-	-	-		
12.31.24 INV DATE	-	-	-	-	-		
04.30.24 INVE DATE	-	-	-	-	-		
PATCH MEDIA	-	-	-	-	-		
SIN062473	-	-	-	-	-		
SIN062475	-	-	-	-	-		
SIN062477	-	-	-	-	-		
PROVINCETOWN INDEPEN	-	-	-	-	-		
8765	-	-	-	-	-		
8361	-	-	-	-	-		
SANDAB COMMUNICATION	-	-	-	-	-		
IN-1231255612	-	-	-	-	-		
IN-1240155854	-	-	-	-	-		
MCC-1240155897	-	-	-	-	-		
MCC-1240256325	-	-	-	-	-		
MCC-1240356556	-	-	-	-	-		
MCC-1240456596	-	-	-	-	-		
MCC-1231255665	-	-	-	-	-		
MA-1240556932	-	-	-	-	-		
MC-1240657214	-	-	-	-	-		
MC-1240757583	-	-	-	-	-		
MC-1240857665	-	-	-	-	-		
IN-1240256277	-	-	-	-	-		
IN-1240356503	-	-	-	-	-		
IN-1240456679	-	-	-	-	-		
IN-1240556879	-	-	-	-	-		
IN-1240657170	-	-	-	-	-		
IN-1240757536	-	-	-	-	-		
IN-1240857714	-	-	-	-	-		
IN-1240957925	-	-	-	-	-		
IN-1241058166	-	-	-	-	-		
IN-1241158361	-	-	-	-	-		
IN-1241258541	-	-	-	-	-		

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2024 A2c - Residential Retail					
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research
<b>THIELSCH ENGINEERING</b>	-	-	-	-	-
61245	-	-	-	-	-
57381	-	-	-	-	-
53730	-	-	-	-	-
64768	-	-	-	-	-
70358	-	-	-	-	-
<b>CLEARRESULT CONSULTIN</b>	-	-	-	-	-
97969	-	-	-	-	-
<b>ENERGY FEDERATION IN</b>	-	-	-	-	-
ARFTI010005241	-	-	-	-	-
ARFTI010005494	-	-	-	-	-
ARFTI010005768	-	-	-	-	-
ARFTI010005950	-	-	-	-	-
ARFTI010005951	-	-	-	-	-
ARFTI010006239	-	-	-	-	-
ARFTI010006408	-	-	-	-	-
ARFTI010006414	-	-	-	-	-
ARFTI010006519	-	-	-	-	-
Refund	-	-	-	-	-
ARFTI010005353	-	-	-	-	-
ARFTI010005495	-	-	-	-	-
ARFTI010005769	-	-	-	-	-
ARFTI010005952	-	-	-	-	-
ARFTI010006240	-	-	-	-	-
<b>ORACLE AMERICAN, INC</b>	-	-	-	-	-
101103350	-	-	-	-	-
101263662	-	-	-	-	-
101420431	-	-	-	-	-
101680598	-	-	-	-	-
<b>TRC ENVIRONMENTAL CO</b>	-	-	-	-	-
5406	-	-	-	-	-
5546	-	-	-	-	-
5711	-	-	-	-	-
5838	-	-	-	-	-
5998	-	-	-	-	-
6138	-	-	-	-	-
6302	-	-	-	-	-
6585	-	-	-	-	-
6456	-	-	-	-	-
6730	-	-	-	-	-
6862	-	-	-	-	-
7013	-	-	-	-	-
6730-2	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Alvaria</b>	-	-	-	-	-
26800	-	-	-	-	-
26723	-	-	-	-	-
25359	-	-	-	-	-
25463	-	-	-	-	-
25617	-	-	-	-	-
25755	-	-	-	-	-
25906	-	-	-	-	-
26047	-	-	-	-	-
26092	-	-	-	-	-
26182	-	-	-	-	-
26389	-	-	-	-	-
26351	-	-	-	-	-
26492	-	-	-	-	-
26610	-	-	-	-	-
<b>VERMONT ENERGY INVES</b>	-	-	-	-	-
9306014P	-	-	-	-	-
<b>COHEN VENTURES INC</b>	-	-	-	-	-
19-1753-58-CL-RE	-	-	-	-	-
19-1753-59-CL-RE	-	-	-	-	-
24-2127C-R-FEB24	-	-	-	-	-
19-1753-60-CL-RE	-	-	-	-	-
19-1753-61-CL-RE	-	-	-	-	-
19-1753-62-CL-RE	-	-	-	-	-
19-1753-63-CL-RE	-	-	-	-	-
19-1753-64-CL-RE	-	-	-	-	-
19-1753-66-CL-RE	-	-	-	-	-
19-1753-67-CL-RE	-	-	-	-	-
19-1753-68-CL-RE	-	-	-	-	-
19-1753-65-CL-RE	-	-	-	-	-
19-1753-69-CL-RE	-	-	-	-	-
24-2127C-R-MAR24	-	-	-	-	-
24-2127C-R-APR24	-	-	-	-	-
24-2127C-R-MAY24	-	-	-	-	-
24-2127C-R-JUN24	-	-	-	-	-
24-2127C-R-JUL24	-	-	-	-	-
24-2127C-R-AUG24	-	-	-	-	-
24-2127C-R-SEP24	-	-	-	-	-
24-2127C-C-OCT24	-	-	-	-	-
24-2127C-R-NOV24	-	-	-	-	-
24-2127C-R-DEC24	-	-	-	-	-
24-2127C-R-OCT24	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2024 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>ICF RESOURCES LLC</b>	-	-	-	-	-	-
CLC SWM 03-24	-	-	-	-	-	-
CLC SWM 07-24	-	-	-	-	-	-
CLC SWM 08-24	-	-	-	-	-	-
CLC SWM 09-24	-	-	-	-	-	-
CLC SWM 10-24	-	-	-	-	-	-
CLC SWM 11-24	-	-	-	-	-	-
CLC SWM 12-24	-	-	-	-	-	-
CLC SWM 01-25	-	-	-	-	-	-
CLC SWM 05-24	-	-	-	-	-	-
CLC SWM 06-24	-	-	-	-	-	-
CLC HC 02-24	-	-	-	-	-	-
CLC HC 03-24	-	-	-	-	-	-
<b>CMC ENERGY SERVICES</b>	-	-	-	-	-	-
24806RP04	-	-	-	-	-	-
24806RP01	-	-	-	-	-	-
24806RP02	-	-	-	-	-	-
24806RP03	-	-	-	-	-	-
24806RP05	-	-	-	-	-	-
24806RP06	-	-	-	-	-	-
24806RP07	-	-	-	-	-	-
24806RP08	-	-	-	-	-	-
24806HV09	-	-	-	-	-	-
24806RP09	-	-	-	-	-	-
24806RP10	-	-	-	-	-	-
24806RP11	-	-	-	-	-	-
24806RP12	-	-	-	-	-	-
<b>SOLOMAN CONSULTING G</b>	-	-	-	-	-	-
1249	-	-	-	-	-	-
1199	-	-	-	-	-	-
1194	-	-	-	-	-	-
1226	-	-	-	-	-	-
1267	-	-	-	-	-	-
<b>PERFORMANCE SYSTEMS</b>	-	-	-	-	-	-
31668	-	-	-	-	-	-
<b>RESOURCE INNOVATIONS</b>	-	-	-	-	-	-
CLMRPCP00010.2024	-	-	-	-	-	-
CLMRPCP00012	-	-	-	-	-	-
CLMRPCP00013	-	-	-	-	-	-
CLMRPB00002PP	-	-	-	-	-	-
CLMRPCP00004PP	-	-	-	-	-	-
CLMRPCP00015	-	-	-	-	-	-
CLMRPCP00004I	-	-	-	-	-	-
CLMRPCP00005PP	-	-	-	-	-	-
CLMRPCP00014	-	-	-	-	-	-
CLMRPCP00016	-	-	-	-	-	-
CLMRPCP00006PP	-	-	-	-	-	-
CLMRPCP00017	-	-	-	-	-	-
CLMRPCP00018	-	-	-	-	-	-
CLMRPCP00007PP	-	-	-	-	-	-
CLMRPCP00008PP	-	-	-	-	-	-
CLMRPCP00019	-	-	-	-	-	-
CLMRPCP00020	-	-	-	-	-	-
CLMRPSE00022	-	-	-	-	-	-
CLMRPCP00009PP	-	-	-	-	-	-
CLMRPCP00021	-	-	-	-	-	-
CLMRPCP00022	-	-	-	-	-	-
CLMRPCP00023	-	-	-	-	-	-
CLMRPCP00010PP	-	-	-	-	-	-
CLMRPCP00024	-	-	-	-	-	-
CLMRPCP00025	-	-	-	-	-	-
CLMRPCP00011PP	-	-	-	-	-	-
CLMRPCP00026	-	-	-	-	-	-
CLMRPCP00027	-	-	-	-	-	-
CLMRPCP00028	-	-	-	-	-	-
CLMRPCP00029	-	-	-	-	-	-
CLMRPCP00030	-	-	-	-	-	-
CLMRPCP00031	-	-	-	-	-	-
CLMRPCP00032	-	-	-	-	-	-
CLMRPCP00033	-	-	-	-	-	-
CLMRPCP00034	-	-	-	-	-	-
CLMRPCP00035	-	-	-	-	-	-
CLMRPCP00012PP	-	-	-	-	-	-
CLMRPCP00036	-	-	-	-	-	-
CLMRPCP00037	-	-	-	-	-	-
CLMRPCP00013PP	-	-	-	-	-	-
CLMRPCP00038	-	-	-	-	-	-
CLMRPCP00039	-	-	-	-	-	-
CLMRPCP00040	-	-	-	-	-	-
CLMRPCP00005I	-	-	-	-	-	-
CLMRPCP00014PP	-	-	-	-	-	-
CLMRPCP00015PP	-	-	-	-	-	-
CLMRPCP00041	-	-	-	-	-	-
CLMRPCP00016PP	-	-	-	-	-	-
CLMRPCP00042	-	-	-	-	-	-
CLMRHC00008I	-	-	-	-	-	-
CLMRPCP00017PP	-	-	-	-	-	-
CLMRPCP00018PP	-	-	-	-	-	-
CLMRPCP00043	-	-	-	-	-	-
CLMRHC00009I	-	-	-	-	-	-
CLMRHC00010I	-	-	-	-	-	-
CLMRPCP00006I	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2024 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
CLMRPCP00019PP	-	-	-	-	-	-
CLMRPCP00044	-	-	-	-	-	-
CLMRPCP00045	-	-	-	-	-	-
CLMRPCP00020PP	-	-	-	-	-	-
CLMRPCP00047	-	-	-	-	-	-
CLMRPCP00021PP	-	-	-	-	-	-
CLMRPCP00048	-	-	-	-	-	-
CLMRPCP00049	-	-	-	-	-	-
CLMRPCP00051	-	-	-	-	-	-
CLMRPCP00046	-	-	-	-	-	-
13490B	-	-	-	-	-	-
13701B	-	-	-	-	-	-
CLMRPCP00001PP	-	-	-	-	-	-
13940B	-	-	-	-	-	-
14165B	-	-	-	-	-	-
14386B	-	-	-	-	-	-
14604B	-	-	-	-	-	-
14827B	-	-	-	-	-	-
15053B	-	-	-	-	-	-
15231B	-	-	-	-	-	-
15506B	-	-	-	-	-	-
15665B	-	-	-	-	-	-
16011B	-	-	-	-	-	-
CLMRHVRB0015	-	-	-	-	-	-
CLMRHVRB0014	-	-	-	-	-	-
CLMRHVRB0016	-	-	-	-	-	-
CLMRHVRB0019	-	-	-	-	-	-
CLMRBFT0010	-	-	-	-	-	-
CLMRHVRB0017	-	-	-	-	-	-
CLMRBFT0011	-	-	-	-	-	-
CLMRHVRB0020	-	-	-	-	-	-
CLMRHVRB0021	-	-	-	-	-	-
CLMRHVRB0023	-	-	-	-	-	-
CLMRBFT0012	-	-	-	-	-	-
CLMRHVC000051	-	-	-	-	-	-
CLMRBFT0014	-	-	-	-	-	-
CLMRBFT0015	-	-	-	-	-	-
CLMRHVC000061	-	-	-	-	-	-
CLMRHVRB0024	-	-	-	-	-	-
CLMRHVRB0026	-	-	-	-	-	-
CLMRBFT0016	-	-	-	-	-	-
CLMRHVRB0025	-	-	-	-	-	-
CLMRHVC000071	-	-	-	-	-	-
CLMRHVRB0022	-	-	-	-	-	-
CLMRHVRB0028	-	-	-	-	-	-
CLMRHVRB0029	-	-	-	-	-	-
CLMRHVRB0032	-	-	-	-	-	-
CLMRBFT0018	-	-	-	-	-	-
CLMRHVRB0034	-	-	-	-	-	-
CLMRHVRB0036	-	-	-	-	-	-
CLMRHVRB0037	-	-	-	-	-	-
CLMRHVRB0035	-	-	-	-	-	-
CLMRBFT0019	-	-	-	-	-	-
CLMRHVRB0039	-	-	-	-	-	-
CLMRBFT0020	-	-	-	-	-	-
CLMRHVRB0040	-	-	-	-	-	-
CLMRHVRB0041	-	-	-	-	-	-
CLMRBFT0021	-	-	-	-	-	-
CLMRHVRB0043	-	-	-	-	-	-
CLMRBFT0022	-	-	-	-	-	-
CLMRBFT0021A	-	-	-	-	-	-
CLMRBFT0023	-	-	-	-	-	-
CLMRHVRB0044	-	-	-	-	-	-
CLMRHVRB0045	-	-	-	-	-	-
CLMRHVRB0047	-	-	-	-	-	-
CLMRHVRB0048	-	-	-	-	-	-
CLMRHVRB0051	-	-	-	-	-	-
CLMRBFT0024	-	-	-	-	-	-
CLMRBFT0025	-	-	-	-	-	-
CLMRHVRB0055	-	-	-	-	-	-
CLMRBFT0027	-	-	-	-	-	-
CLMRHVRB0056	-	-	-	-	-	-
CLMRHVRB0057	-	-	-	-	-	-
CLMRBFT0026	-	-	-	-	-	-
CLMRHVRB0058	-	-	-	-	-	-
CLMRHVRB0059	-	-	-	-	-	-
CLMRBFT0028	-	-	-	-	-	-
CLMRHVRB0061	-	-	-	-	-	-
CLMRHVRB0063	-	-	-	-	-	-
CLMRHVRB0064	-	-	-	-	-	-
CLMRHVRB0065	-	-	-	-	-	-
CLMRHVRB0070	-	-	-	-	-	-
CLMRBFT0030	-	-	-	-	-	-
CLMRHVRB0071	-	-	-	-	-	-
CLMRHVRB0072	-	-	-	-	-	-
CLMRBFT0031	-	-	-	-	-	-
CLMRHVRB0075	-	-	-	-	-	-
CLMRBFT0032	-	-	-	-	-	-
CLMRHVRB0077	-	-	-	-	-	-
CLMRBFT0033	-	-	-	-	-	-
CLMRBFT0029	-	-	-	-	-	-
CLMRHVRB0083	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2024 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
CLMRHVRB00081	-	-	-	-	-	-
CLMRHVRB00080	-	-	-	-	-	-
CLMRHVRB00084	-	-	-	-	-	-
CLMRHVRB00050	-	-	-	-	-	-
CLMRHVRB00060	-	-	-	-	-	-
13490A	-	-	-	-	-	-
13701A	-	-	-	-	-	-
13940A	-	-	-	-	-	-
14165A	-	-	-	-	-	-
CLMRHVRB00031	-	-	-	-	-	-
14386A	-	-	-	-	-	-
14604A	-	-	-	-	-	-
14827A	-	-	-	-	-	-
15053A	-	-	-	-	-	-
15231A	-	-	-	-	-	-
15506A	-	-	-	-	-	-
15665A	-	-	-	-	-	-
15749	-	-	-	-	-	-
16011A	-	-	-	-	-	-
CLMRPSE00009.2024	-	-	-	-	-	-
CLMRPSE00011	-	-	-	-	-	-
CLMRPSE00012	-	-	-	-	-	-
CLMRPSE00014	-	-	-	-	-	-
CLMRPSE00015	-	-	-	-	-	-
CLMRPSE00016	-	-	-	-	-	-
CLMRPSE00017	-	-	-	-	-	-
CLMRPSE00018	-	-	-	-	-	-
CLMRPSE00019	-	-	-	-	-	-
CLMRPSE00020	-	-	-	-	-	-
CLMRPSE00021	-	-	-	-	-	-
CLMRPSE00023	-	-	-	-	-	-
CLMRPSE00024	-	-	-	-	-	-
CLMRPSE00025	-	-	-	-	-	-
CLMRPSE00026	-	-	-	-	-	-
CLMRPSE00027	-	-	-	-	-	-
CLMRPSE00028	-	-	-	-	-	-
CLMRPSE00029	-	-	-	-	-	-
CLMRPSE00030	-	-	-	-	-	-
CLMRPSE00031	-	-	-	-	-	-
CLMRPSE00032	-	-	-	-	-	-
CLMRPSE00033	-	-	-	-	-	-
CLMRPSE00034	-	-	-	-	-	-
CLMRPSE00035	-	-	-	-	-	-
CLMRPSE00037	-	-	-	-	-	-
CLMRPSE00036	-	-	-	-	-	-
CLMRPSE00038	-	-	-	-	-	-
CLMRPSE000011	-	-	-	-	-	-
CLMRPSE00039	-	-	-	-	-	-
CLMRPSE00040	-	-	-	-	-	-
CLMRPSE00041	-	-	-	-	-	-
CLMRPSE000021	-	-	-	-	-	-
CLMRPSE000031	-	-	-	-	-	-
CLMRPSE00042	-	-	-	-	-	-
CLMRPSE00043	-	-	-	-	-	-
CLMRPSE00044	-	-	-	-	-	-
CLMRPSE00045	-	-	-	-	-	-
CLMRPSE00046	-	-	-	-	-	-
CLMRPSE00047	-	-	-	-	-	-
CLMRHVRB00018	-	-	-	-	-	-
CLMRBFT0013	-	-	-	-	-	-
CLMRHVRB00027	-	-	-	-	-	-
CLMRBFT0017	-	-	-	-	-	-
CLMRHVRB00030	-	-	-	-	-	-
CLMRHVRB00033	-	-	-	-	-	-
CLMRHVRB00038	-	-	-	-	-	-
CLMRHVRB00042	-	-	-	-	-	-
CLMRHVRB00049	-	-	-	-	-	-
CLMRHVRB00052	-	-	-	-	-	-
CLMRHVRB00054	-	-	-	-	-	-
CLMRHVRB00046	-	-	-	-	-	-
CLMRHVRB00053	-	-	-	-	-	-
CLMRHVRB00066	-	-	-	-	-	-
CLMRHVRB00067	-	-	-	-	-	-
CLMRHVRB00068	-	-	-	-	-	-
CLMRHVRB00073	-	-	-	-	-	-
CLMRHVRB00074	-	-	-	-	-	-
CLMRHVRB00076	-	-	-	-	-	-
CLMRHVRB00078	-	-	-	-	-	-
CLMRHVRB00079	-	-	-	-	-	-
CLMRHVRB00082	-	-	-	-	-	-
CLMRHVRB00062	-	-	-	-	-	-
CLMRHVRB00069	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A2 - Residential Existing Buildings

A2c - Residential Retail

Cape Light Compact

2024 A2c - Residential Retail						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>BOATHOUSE GROUP, INC</b>	-	-	-	-	-	-
10299	-	-	-	-	-	-
10613	-	-	-	-	-	-
10504	-	-	-	-	-	-
10847	-	-	-	-	-	-
10933	-	-	-	-	-	-
10735	-	-	-	-	-	-
11086	-	-	-	-	-	-
11299	-	-	-	-	-	-
11195	-	-	-	-	-	-
10459	-	-	-	-	-	-
11091	-	-	-	-	-	-
<b>VELIR STUDIOS, LLC</b>	-	-	-	-	-	-
INV-VEL-17767	-	-	-	-	-	-
INV-VEL-18379	-	-	-	-	-	-
<b>CRANE CORPORATION</b>	-	-	-	-	-	-
FA00048029	-	-	-	-	-	-
FA00048460	-	-	-	-	-	-
FA00047930	-	-	-	-	-	-
FA00048313	-	-	-	-	-	-
FA00049065-1	-	-	-	-	-	-
FA00049849	-	-	-	-	-	-
FA00048588	-	-	-	-	-	-
FA00051766	-	-	-	-	-	-
FA00047228	-	-	-	-	-	-
FA00048315	-	-	-	-	-	-
FA00049065	-	-	-	-	-	-
FA00049908	-	-	-	-	-	-
FA00051170	-	-	-	-	-	-
<b>AM CONSERVATION GROU</b>	-	-	-	-	-	-
ARFTI010006687	-	-	-	-	-	-
ARFTI010006694	-	-	-	-	-	-
ARFTI010006616	-	-	-	-	-	-
ARFTI010006923	-	-	-	-	-	-
ARFTI010006924	-	-	-	-	-	-
ARFTI010007128	-	-	-	-	-	-
ARFTI010007138	-	-	-	-	-	-
ARFTI010007548	-	-	-	-	-	-
ARFTI010006660	-	-	-	-	-	-
ARFTI010006805	-	-	-	-	-	-
ARFTI010006925	-	-	-	-	-	-
ARFTI010007361	-	-	-	-	-	-
ARFTI010007362	-	-	-	-	-	-
<b>PANERA BREAD COMPANY</b>	-	-	-	-	-	-
203551241110751	-	-	-	-	-	-
<b>EVERGREEN CONSULTING</b>	-	-	-	-	-	-
1870	-	-	-	-	-	-
1934	-	-	-	-	-	-
2078-CLC	-	-	-	-	-	-
2221-CLC	-	-	-	-	-	-
<b>ABODE ENERGY MANAGEM</b>	-	-	-	-	-	-
10933	-	-	-	-	-	-
10456	-	-	-	-	-	-
10537	-	-	-	-	-	-
10623	-	-	-	-	-	-
10728	-	-	-	-	-	-
10822	-	-	-	-	-	-
10974	-	-	-	-	-	-
11127	-	-	-	-	-	-
11222	-	-	-	-	-	-
11404	-	-	-	-	-	-
<b>Grand Total</b>	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
A2 - Residential Existing Buildings  
A2e - Residential Active Demand Reduction  
Cape Light Compact

2024 A2e - Residential Active Demand Reduction						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-	-	-	
All General Administration Allocated Costs			-		-	
<b>ENERGYHUB INC.</b>	-	-			-	
204367	-	-			-	
204410	-	-			-	
204458	-	-			-	
204537	-	-			-	
204569	-	-			-	
204609	-	-			-	
204685	-	-			-	
204859	-	-			-	
204743	-	-			-	
204786	-	-			-	
204914	-	-			-	
205217	-	-		-	-	
205135	-	-			-	
204460	-	-	-		-	
204459	-	-	-		-	
204608	-	-	-		-	
204785	-	-	-		-	
205133	-	-	-		-	
204445	-	-			-	
CREDIT00000000247	-	-		-	-	
12.31.24 INVOICE DATE	-	-		-	-	
205216	-	-		-	-	
204368	-	-	-		-	
<b>THIELSCH ENGINEERING</b>	-	-			-	
57313	-	-			-	
67148	-	-			-	
70344	-	-			-	
70357	-	-			-	
45457	-	-			-	
46305	-	-			-	
54211	-	-			-	
57314	-	-			-	
61580	-	-			-	
67147	-	-			-	
80049	-	-			-	
84918	-	-			-	
84349	-	-			-	
93344	-	-			-	
<b>Grand Total</b>					-	

**Vendor Invoice Summary Table**

A3 - Residential Hard-to-Measure

A3 - Residential Hard-to-Measure

Cape Light Compact

2024 A3 - Residential Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>SYNAPSE ENERGY ECONO</b>	-	-	-	-	-	-
23-069-CL06	-	-	-	-	-	-
<b>THIELSCH ENGINEERING</b>	-	-	-	-	-	-
38422	-	-	-	-	-	-
41838	-	-	-	-	-	-
45327	-	-	-	-	-	-
48758	-	-	-	-	-	-
52504	-	-	-	-	-	-
55510	-	-	-	-	-	-
59075	-	-	-	-	-	-
62729	-	-	-	-	-	-
66013	-	-	-	-	-	-
69985	-	-	-	-	-	-
74096	-	-	-	-	-	-
81008	-	-	-	-	-	-
<b>CLEARRESULT CONSULTIN</b>	-	-	-	-	-	-
12024	-	-	-	-	-	-
<b>ENERGY FEDERATION IN</b>	-	-	-	-	-	-
ARFTI010005148B	-	-	-	-	-	-
ARFTI010005385	-	-	-	-	-	-
ARFTI010005436	-	-	-	-	-	-
ARFTI010005638	-	-	-	-	-	-
ARFTI010005859	-	-	-	-	-	-
ARFTI010006084	-	-	-	-	-	-
ARFTI010006286	-	-	-	-	-	-
ARFTI010006482	-	-	-	-	-	-
ARFTI010005290	-	-	-	-	-	-
ARFTI010005599	-	-	-	-	-	-
ARFTI010005760	-	-	-	-	-	-
ARFTI010005823	-	-	-	-	-	-
ARFTI010005990	-	-	-	-	-	-
ARFTI010006189	-	-	-	-	-	-
ARFTI010006455	-	-	-	-	-	-
<b>ANB SYSTEM INC</b>	-	-	-	-	-	-
7137-41	-	-	-	-	-	-
<b>GUIDEHOUSE INC.</b>	-	-	-	-	-	-
100086476	-	-	-	-	-	-
01000869018	-	-	-	-	-	-
0100087547C	-	-	-	-	-	-
0100087743B	-	-	-	-	-	-
FB103403	-	-	-	-	-	-
100086035	-	-	-	-	-	-
100088055	-	-	-	-	-	-
0100088445B	-	-	-	-	-	-
0100089066B	-	-	-	-	-	-
0100088053C	-	-	-	-	-	-
100089671	-	-	-	-	-	-
0100090320B	-	-	-	-	-	-
100090396	-	-	-	-	-	-
0100090357R	-	-	-	-	-	-
100091194	-	-	-	-	-	-
0100091271B	-	-	-	-	-	-
0100091323C	-	-	-	-	-	-
0100091895B	-	-	-	-	-	-
100091833	-	-	-	-	-	-
0100092398B	-	-	-	-	-	-
0100093290B	-	-	-	-	-	-
100093983	-	-	-	-	-	-
0100093947B	-	-	-	-	-	-
0100094011B	-	-	-	-	-	-
100095268	-	-	-	-	-	-
<b>NMR GROUP INC</b>	-	-	-	-	-	-
2422M	-	-	-	-	-	-
2438G	-	-	-	-	-	-
2422N	-	-	-	-	-	-
2438H	-	-	-	-	-	-
2438I	-	-	-	-	-	-
2422O	-	-	-	-	-	-
2438J	-	-	-	-	-	-
2438K	-	-	-	-	-	-
2422F	-	-	-	-	-	-
2422Q	-	-	-	-	-	-
2438L	-	-	-	-	-	-
2422R	-	-	-	-	-	-
2422S	-	-	-	-	-	-
2438M	-	-	-	-	-	-
2438N	-	-	-	-	-	-
2422T	-	-	-	-	-	-
2438O	-	-	-	-	-	-
2422P	-	-	-	-	-	-
2438P	-	-	-	-	-	-
2422U	-	-	-	-	-	-
2438Q	-	-	-	-	-	-
2422V	-	-	-	-	-	-
2438R	-	-	-	-	-	-

**Vendor Invoice Summary Table**

A3 - Residential Hard-to-Measure

A3 - Residential Hard-to-Measure

Cape Light Compact

2024 A3 - Residential Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>DNV GL ENERGY INSIGH</b>	-	-	-	-	-	-
10_2402DT	-	-	-	-	-	-
10_2401DT	-	-	-	-	-	-
10_2402DM	-	-	-	-	-	-
870010263645	-	-	-	-	-	-
10_2403DT	-	-	-	-	-	-
10_2404DT	-	-	-	-	-	-
10_2405DT	-	-	-	-	-	-
10_2406DT	-	-	-	-	-	-
10_2407DM	-	-	-	-	-	-
10_2407DT	-	-	-	-	-	-
10_2408DM	-	-	-	-	-	-
10_2408DT	-	-	-	-	-	-
10_2410DT	-	-	-	-	-	-
10_2410DM	-	-	-	-	-	-
870010280514	-	-	-	-	-	-
10_2411DM	-	-	-	-	-	-
10_2411DT	-	-	-	-	-	-
10_2412DM	-	-	-	-	-	-
10_2412DT	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - TGS</b>	-	-	-	-	-	-
25253	-	-	-	-	-	-
25584	-	-	-	-	-	-
25762	-	-	-	-	-	-
25978	-	-	-	-	-	-
26081	-	-	-	-	-	-
26204	-	-	-	-	-	-
26298	-	-	-	-	-	-
26433	-	-	-	-	-	-
26553	-	-	-	-	-	-
26674	-	-	-	-	-	-
26755	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Miller3 Consulting</b>	-	-	-	-	-	-
25339	-	-	-	-	-	-
25457	-	-	-	-	-	-
25589	-	-	-	-	-	-
25717	-	-	-	-	-	-
25872	-	-	-	-	-	-
26069	-	-	-	-	-	-
26143	-	-	-	-	-	-
26292	-	-	-	-	-	-
<b>ILLUME ADVISING LLC</b>	-	-	-	-	-	-
2023.0010.0001	-	-	-	-	-	-
5293	-	-	-	-	-	-
5356	-	-	-	-	-	-
5418	-	-	-	-	-	-
5471	-	-	-	-	-	-
5525	-	-	-	-	-	-
5673	-	-	-	-	-	-
5566	-	-	-	-	-	-
<b>AM CONSERVATION GROU</b>	-	-	-	-	-	-
ARFTI010006665	-	-	-	-	-	-
ARFTI010006861	-	-	-	-	-	-
ARFTI010007045	-	-	-	-	-	-
ARFTI010007219	-	-	-	-	-	-
ARFTI010007397	-	-	-	-	-	-
ARFTI010006594	-	-	-	-	-	-
ARFTI010006812	-	-	-	-	-	-
ARFTI010006755	-	-	-	-	-	-
ARFTI010006994	-	-	-	-	-	-
ARFTI010007150	-	-	-	-	-	-
ARFTI010007347	-	-	-	-	-	-
ARFTI010007348	-	-	-	-	-	-
<b>Grand Total</b>	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2024 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-		-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-					
All General Administration Allocated Costs		-	-			
<b>THIELSCH ENGINEERING</b>	-	-			-	
47560	-	-			-	
51042	-	-			-	
52672	-	-			-	
54010	-	-			-	
55645	-	-			-	
64601	-	-			-	
59667	-	-			-	
41679	-	-			-	
70357	-	-			-	
38680	-	-			-	
44282	-	-			-	
45593	-	-			-	
49032	-	-			-	
45457	-	-			-	
46305	-	-			-	
52365	-	-			-	
54211	-	-			-	
53759	-	-			-	
55307	-	-			-	
57314	-	-			-	
59496	-	-			-	
61519	-	-			-	
61580	-	-			-	
62754	-	-			-	
67147	-	-			-	
66123	-	-			-	
70119	-	-			-	
73775	-	-			-	
79744	-	-			-	
80049	-	-			-	
84918	-	-			-	
84349	-	-			-	
84916	-	-			-	
93344	-	-	-		-	
41680	-	-			-	
44281	-	-			-	
45594	-	-			-	
49035	-	-			-	
52368	-	-			-	
55308	-	-			-	
59497	-	-			-	
62755	-	-			-	
66125	-	-			-	
73776	-	-			-	
45596	-	-			-	
52364	-	-			-	
55306	-	-			-	
62753	-	-			-	
66158	-	-			-	
69712	-	-			-	
70117	-	-			-	
73774	-	-	-		-	
<b>FUSEIDEAS, LLC</b>	-		-	-	-	
INV-16503	-		-	-	-	
INV-16820	-		-	-	-	
INV-17215	-		-	-	-	
INV-17217	-		-	-	-	
INV-17594	-		-	-	-	
INV-17596	-		-	-	-	
INV-17921	-		-	-	-	
INV-17923	-		-	-	-	
INV-18274	-		-	-	-	
INV-18625	-		-	-	-	
INV-18643	-		-	-	-	
<b>RIVER ENERGY CONSULT - Alvaria</b>	-	-	-		-	
26800	-	-	-		-	
26723	-	-	-		-	
25359	-	-	-		-	
25463	-	-	-		-	
25617	-	-	-		-	
25755	-	-	-		-	
25906	-	-	-		-	
26047	-	-	-		-	
26092	-	-	-		-	
26182	-	-	-		-	
26389	-	-	-		-	
26351	-	-	-		-	
26492	-	-	-		-	
26610	-	-	-		-	

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2024 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
ICF RESOURCES LLC	-	-	-	-	-	-
CLC SWM 03-24	-	-	-	-	-	-
CLC SWM 07-24	-	-	-	-	-	-
CLC SWM 08-24	-	-	-	-	-	-
CLC SWM 10-24	-	-	-	-	-	-
CLC SWM 11-24	-	-	-	-	-	-
CLC SWM 12-24	-	-	-	-	-	-
CLC SWM 05-24	-	-	-	-	-	-
CLC SWM 06-24	-	-	-	-	-	-
CMC ENERGY SERVICES	-	-	-	-	-	-
24806F04	-	-	-	-	-	-
24806F05	-	-	-	-	-	-
24806F06	-	-	-	-	-	-
24806F07	-	-	-	-	-	-
24806F09	-	-	-	-	-	-
24806F10	-	-	-	-	-	-
24806F12	-	-	-	-	-	-
24806D03	-	-	-	-	-	-
24806D04	-	-	-	-	-	-
24806D05	-	-	-	-	-	-
24806D06	-	-	-	-	-	-
24806D07	-	-	-	-	-	-
24806D08	-	-	-	-	-	-
24806F08	-	-	-	-	-	-
24806D09	-	-	-	-	-	-
24806D11	-	-	-	-	-	-
24806D10	-	-	-	-	-	-
24806D12	-	-	-	-	-	-
24806F11	-	-	-	-	-	-
SOLOMAN CONSULTING G	-	-	-	-	-	-
1249	-	-	-	-	-	-
1199	-	-	-	-	-	-
1194	-	-	-	-	-	-
1226	-	-	-	-	-	-
1267	-	-	-	-	-	-
RIVER ENERGY CONSULT - Ansafone	-	-	-	-	-	-
25366	-	-	-	-	-	-
25470	-	-	-	-	-	-
25602	-	-	-	-	-	-
25884	-	-	-	-	-	-
25736	-	-	-	-	-	-
26019	-	-	-	-	-	-
26303	-	-	-	-	-	-
26149	-	-	-	-	-	-
26445	-	-	-	-	-	-
26686	-	-	-	-	-	-
ACTION FOR BOSTON CO	-	-	-	-	-	-
ABCDLIMFQ2&Q32024CLC	-	-	-	-	-	-
HOUSING ASSISTANCE C	-	-	-	-	-	-
02.29.2024 MFX CS	-	-	-	-	-	-
APP LIMF 2024-02 O	-	-	-	-	-	-
APP LIMF 2024-04 O	-	-	-	-	-	-
SMF BL-2024-04O	-	-	-	-	-	-
WZ-2024-6MF	-	-	-	-	-	-
APP LIMF 2024-06-O	-	-	-	-	-	-
MF BL-2024-06O	-	-	-	-	-	-
AP MFO24 9-10	-	-	-	-	-	-
APMF 11-12-13	-	-	-	-	-	-
AP CLC MF-14O	-	-	-	-	-	-
BL-11-24-SMFO	-	-	-	-	-	-
MRKT-2024-06	-	-	-	-	-	-
HS-2024-1	-	-	-	-	-	-
SFO LIGHTING 2024-01	-	-	-	-	-	-
APP LISF 2024-01 O	-	-	-	-	-	-
WZ-2024-1-O	-	-	-	-	-	-
CVEO-2024-1	-	-	-	-	-	-
HS-2024-2	-	-	-	-	-	-
SFO LIGHTING 2024-02	-	-	-	-	-	-
WZ-2024-2-O	-	-	-	-	-	-
APP SFO 2024-02	-	-	-	-	-	-
HS-24-03	-	-	-	-	-	-
SFO LIGHTING 2024-03	-	-	-	-	-	-
APP SFO 2024-03	-	-	-	-	-	-
WZ-2024-3-O	-	-	-	-	-	-
APP SFO 2024-04	-	-	-	-	-	-
HS-2024-4	-	-	-	-	-	-
WZ-2024-4O	-	-	-	-	-	-
APP SFO2 2024-04	-	-	-	-	-	-
SFO LIGHTING 2024-04	-	-	-	-	-	-
WZ-2024-5O	-	-	-	-	-	-
HS-2024-6	-	-	-	-	-	-
HS-2024-5	-	-	-	-	-	-
WZ-2024-6O	-	-	-	-	-	-
APP SFO2 2024-05	-	-	-	-	-	-
APP SFO 2024-06	-	-	-	-	-	-
SFO LIGHTING 2024-06	-	-	-	-	-	-
SFO LTG 2024-05B	-	-	-	-	-	-
SFO Lgt 2024-07	-	-	-	-	-	-
WZ-2024-7O	-	-	-	-	-	-
WZ-2024-7PO	-	-	-	-	-	-
APP SFO 2024-07	-	-	-	-	-	-
HS-2024-8	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2024 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
AP-2412-80	-	-	-	-	-	-
AP-2413-80	-	-	-	-	-	-
AP-2411-80	-	-	-	-	-	-
WZ-2024-90P	-	-	-	-	-	-
HS-2024-0J	-	-	-	-	-	-
SFO LGT 2024-08	-	-	-	-	-	-
AP-2414-90	-	-	-	-	-	-
WZ-2024-80	-	-	-	-	-	-
WZ-2024-0JO	-	-	-	-	-	-
WZ-2024-90	-	-	-	-	-	-
AP-2415-100	-	-	-	-	-	-
BL-2024-90	-	-	-	-	-	-
AP-2416-90	-	-	-	-	-	-
AP-2417-100	-	-	-	-	-	-
AP-2418-100	-	-	-	-	-	-
BL-2024-110	-	-	-	-	-	-
HS-2024-10	-	-	-	-	-	-
AP-2419-110	-	-	-	-	-	-
WZ-2024-100	-	-	-	-	-	-
AP-2420-110	-	-	-	-	-	-
WZ-2024-110	-	-	-	-	-	-
CVEO-2024-Q4	-	-	-	-	-	-
WZ-2024-120	-	-	-	-	-	-
HS-2024-11	-	-	-	-	-	-
HS-2024-12	-	-	-	-	-	-
AP-2421-120	-	-	-	-	-	-
BL-2024-120	-	-	-	-	-	-
ASHP 2024-Q1-SF	-	-	-	-	-	-
SFTRVL-2024-06	-	-	-	-	-	-
ASHP 2024-Q3-SF	-	-	-	-	-	-
ASHP 2024-Q3-SFR	-	-	-	-	-	-
ASHP 2024-Q4-SF	-	-	-	-	-	-
ASHP 2024-Q4-SFR	-	-	-	-	-	-
SFR LIGHTING 2024-01	-	-	-	-	-	-
APP LISF 2024-01 R	-	-	-	-	-	-
SFR LIGHTING 2024-02	-	-	-	-	-	-
WZ-2024-2-T	-	-	-	-	-	-
APP SFR 2024-02	-	-	-	-	-	-
WZ-2024-3-T	-	-	-	-	-	-
SFR LIGHTING 2024-03	-	-	-	-	-	-
APP SFR 2024-03	-	-	-	-	-	-
APP SFR 2024-04	-	-	-	-	-	-
WZ-2024-4T	-	-	-	-	-	-
APP SFR2 2024-04	-	-	-	-	-	-
SFR LIGHTING 2024-04	-	-	-	-	-	-
WZ-2024-5T	-	-	-	-	-	-
WZ-2024-6T	-	-	-	-	-	-
APP SFR2 2024-05	-	-	-	-	-	-
APP SFR 2024-06	-	-	-	-	-	-
SFR LIGHTING 2024-06	-	-	-	-	-	-
SFR LTG 2024-05B	-	-	-	-	-	-
SFR LGT 2024-07	-	-	-	-	-	-
APP SFR 2024-07	-	-	-	-	-	-
WZ-2024-8T	-	-	-	-	-	-
AP-2411-8T	-	-	-	-	-	-
AP-2412-8T	-	-	-	-	-	-
AP-2413-8T	-	-	-	-	-	-
SFT LGT 2024-08	-	-	-	-	-	-
AP-2414-9T	-	-	-	-	-	-
WZ-2024-0JT	-	-	-	-	-	-
WZ-2024-9T	-	-	-	-	-	-
AP-2415-10T	-	-	-	-	-	-
BL-2024-9T	-	-	-	-	-	-
BL-2024-11T	-	-	-	-	-	-
AP-2416-9T	-	-	-	-	-	-
AP-2418-10T	-	-	-	-	-	-
AP-2417-10T	-	-	-	-	-	-
WZ-2024-10T	-	-	-	-	-	-
AP-2419-11T	-	-	-	-	-	-
WZ-2024-11T	-	-	-	-	-	-
WZ-2024-12T	-	-	-	-	-	-
AP-2421-12T	-	-	-	-	-	-
BL-11-24-SMFT	-	-	-	-	-	-
BL-2024-12T	-	-	-	-	-	-
ASHP 2024-Q1-SFR	-	-	-	-	-	-
ASHP 2024-Q2-SF	-	-	-	-	-	-
ASHP 2024-Q2-SFR	-	-	-	-	-	-
01.31.2024 MFX WC	-	-	-	-	-	-
APP LIMF 2024-01 R	-	-	-	-	-	-
MFAPP 2024-02-RCT	-	-	-	-	-	-
APP LIMF 2024-02 R	-	-	-	-	-	-
03.31.2024 MFX SIR	-	-	-	-	-	-
APP LIMF 2024-04 R	-	-	-	-	-	-
04.30.2024 MFX JF	-	-	-	-	-	-
05.22.2024 MFX OC	-	-	-	-	-	-
MF BL-2024-04T	-	-	-	-	-	-
06.19.2024 MFX LL P1	-	-	-	-	-	-
APP LIMF 2024-05 R	-	-	-	-	-	-
MFAPP 2024-05-IR	-	-	-	-	-	-
MF BL-2024-06T	-	-	-	-	-	-
MFAP 2024-07-IR	-	-	-	-	-	-
MFBL-2024-07BHA	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*B1 - Income Eligible Existing Buildings*  
*B1a - Income Eligible Coordinated Delivery*  
Cape Light Compact

2024 B1a - Income Eligible Coordinated Delivery						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
MF BL-2024-07	-	-	-	-	-	-
08.13.24 MFX SH	-	-	-	-	-	-
08.20.24 MFX BA	-	-	-	-	-	-
MF BL-2024-08	-	-	-	-	-	-
082924FX LL P2	-	-	-	-	-	-
MF BL-2024-09	-	-	-	-	-	-
AP MFT24 9-10	-	-	-	-	-	-
MFBL_24	-	-	-	-	-	-
10.25.24 MFX	-	-	-	-	-	-
MFBL-2024-BW	-	-	-	-	-	-
MFBL-2024-JF	-	-	-	-	-	-
CVEO-2024-11	-	-	-	-	-	-
AP CLC MF-14T	-	-	-	-	-	-
11.25.24 MFX	-	-	-	-	-	-
AP CLC MF-15T	-	-	-	-	-	-
ASHP 2024-Q1-MFR	-	-	-	-	-	-
ASHP 2024-Q2-MFR	-	-	-	-	-	-
ASHP 2024-Q3-MFR	-	-	-	-	-	-
ASHP 2024-Q4-MFR	-	-	-	-	-	-
RIVER ENERGY CONSULT - Verizon	-	-	-	-	-	-
25381	-	-	-	-	-	-
25492	-	-	-	-	-	-
25624	-	-	-	-	-	-
25767	-	-	-	-	-	-
26054	-	-	-	-	-	-
25913	-	-	-	-	-	-
26189	-	-	-	-	-	-
26328	-	-	-	-	-	-
26460	-	-	-	-	-	-
26595	-	-	-	-	-	-
BOATHOUSE GROUP, INC	-	-	-	-	-	-
10462	-	-	-	-	-	-
10616	-	-	-	-	-	-
10507	-	-	-	-	-	-
10850	-	-	-	-	-	-
10937	-	-	-	-	-	-
10738	-	-	-	-	-	-
VELIR STUDIOS, LLC	-	-	-	-	-	-
INV-VEL-17767	-	-	-	-	-	-
INV-VEL-18379	-	-	-	-	-	-
RIVER ENERGY CONSULT - River Energy Consultants, Verizon	-	-	-	-	-	-
26708	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
B2 - Income Eligible Hard-to-Measure  
B2 - Income Eligible Hard-to-Measure  
Cape Light Compact

2024 B1 - Income Eligible Existing Buildings						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
Allocated Costs	-	-	-	-	-	-
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
SYNAPSE ENERGY ECONO	-	-	-	-	-	-
23-069-CL06	-	-	-	-	-	-
ANB SYSTEM INC	-	-	-	-	-	-
7137-41	-	-	-	-	-	-
GUIDEHOUSE INC	-	-	-	-	-	-
0100086901B	-	-	-	-	-	-
0100087743B	-	-	-	-	-	-
FB103403	-	-	-	-	-	-
100086035	-	-	-	-	-	-
100088055	-	-	-	-	-	-
0100088445B	-	-	-	-	-	-
0100089066B	-	-	-	-	-	-
100089671	-	-	-	-	-	-
0100090320B	-	-	-	-	-	-
100090396	-	-	-	-	-	-
0100090357R	-	-	-	-	-	-
100091194	-	-	-	-	-	-
0100091271B	-	-	-	-	-	-
0100091895B	-	-	-	-	-	-
100091833	-	-	-	-	-	-
0100092398B	-	-	-	-	-	-
0100093290B	-	-	-	-	-	-
100093983	-	-	-	-	-	-
0100093947B	-	-	-	-	-	-
0100094011B	-	-	-	-	-	-
100095268	-	-	-	-	-	-
NMR GROUP INC	-	-	-	-	-	-
2438G	-	-	-	-	-	-
2438H	-	-	-	-	-	-
2438I	-	-	-	-	-	-
2438J	-	-	-	-	-	-
2438K	-	-	-	-	-	-
2438L	-	-	-	-	-	-
2438M	-	-	-	-	-	-
2438N	-	-	-	-	-	-
2438O	-	-	-	-	-	-
2438P	-	-	-	-	-	-
2438Q	-	-	-	-	-	-
2438R	-	-	-	-	-	-
DNV GL ENERGY INSIGH	-	-	-	-	-	-
10_2402DT	-	-	-	-	-	-
10_2401DT	-	-	-	-	-	-
10_2402DM	-	-	-	-	-	-
870010263645	-	-	-	-	-	-
10_2403DT	-	-	-	-	-	-
10_2404DT	-	-	-	-	-	-
10_2405DT	-	-	-	-	-	-
10_2406DT	-	-	-	-	-	-
10_2407DM	-	-	-	-	-	-
10_2407DT	-	-	-	-	-	-
10_2408DM	-	-	-	-	-	-
10_2408DT	-	-	-	-	-	-
10_2410DT	-	-	-	-	-	-
10_2410DM	-	-	-	-	-	-
870010280514	-	-	-	-	-	-
10_2411DM	-	-	-	-	-	-
10_2411DT	-	-	-	-	-	-
10_2412DM	-	-	-	-	-	-
10_2412DT	-	-	-	-	-	-
RIVER ENERGY CONSULT - TGS	-	-	-	-	-	-
25253	-	-	-	-	-	-
25584	-	-	-	-	-	-
25762	-	-	-	-	-	-
25978	-	-	-	-	-	-
26081	-	-	-	-	-	-
26204	-	-	-	-	-	-
26298	-	-	-	-	-	-
26433	-	-	-	-	-	-
26553	-	-	-	-	-	-
26674	-	-	-	-	-	-
26755	-	-	-	-	-	-
RIVER ENERGY CONSULT - Miller3 Consulting	-	-	-	-	-	-
25339	-	-	-	-	-	-
25457	-	-	-	-	-	-
25589	-	-	-	-	-	-
25717	-	-	-	-	-	-
25872	-	-	-	-	-	-
26069	-	-	-	-	-	-
26143	-	-	-	-	-	-
26292	-	-	-	-	-	-
ILLUME ADVISING LLC	-	-	-	-	-	-
2023.0010.0001	-	-	-	-	-	-
5293	-	-	-	-	-	-
5356	-	-	-	-	-	-
5418	-	-	-	-	-	-
5471	-	-	-	-	-	-
5525	-	-	-	-	-	-
5673	-	-	-	-	-	-
5566	-	-	-	-	-	-
5023	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
*C1 - C&I New Buildings*  
*C1a - C&I New Buildings & Major Renovations*  
Cape Light Compact

2024 C1a - C&I New Buildings & Major Renovations						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>BUILT ENVIRONMENT PL</b>	-	-	-	-	-	-
2634	-	-	-	-	-	-
<b>GALLIGAN ENERGY CONS</b>	-	-	-	-	-	-
2024-517	-	-	-	-	-	-
2024-521	-	-	-	-	-	-
2024-526	-	-	-	-	-	-
2024-530	-	-	-	-	-	-
2024-534	-	-	-	-	-	-
2024-538	-	-	-	-	-	-
2024-542	-	-	-	-	-	-
2024-546	-	-	-	-	-	-
2024-548	-	-	-	-	-	-
2024-552	-	-	-	-	-	-
2024-556	-	-	-	-	-	-
2024-559	-	-	-	-	-	-
2024-518	-	-	-	-	-	-
2024-522	-	-	-	-	-	-
2024-527	-	-	-	-	-	-
2024-531	-	-	-	-	-	-
2024-535	-	-	-	-	-	-
2024-539	-	-	-	-	-	-
2024-543	-	-	-	-	-	-
2024-547	-	-	-	-	-	-
2024-549	-	-	-	-	-	-
2024-553	-	-	-	-	-	-
2024-557	-	-	-	-	-	-
2024-560	-	-	-	-	-	-
<b>ICF RESOURCES LLC</b>	-	-	-	-	-	-
MF2-24CLC CE	-	-	-	-	-	-
MF11-24CLC CE	-	-	-	-	-	-
MF12-24CLC CE	-	-	-	-	-	-
MF05-24CLC CE	-	-	-	-	-	-
<b>PERFORMANCE SYSTEMS</b>	-	-	-	-	-	-
31669	-	-	-	-	-	-
31159	-	-	-	-	-	-
31351	-	-	-	-	-	-
31481	-	-	-	-	-	-
31896	-	-	-	-	-	-
32143	-	-	-	-	-	-
32391	-	-	-	-	-	-
32555	-	-	-	-	-	-
32773	-	-	-	-	-	-
32995	-	-	-	-	-	-
33173	-	-	-	-	-	-
33363	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Commonwealth of Mass</b>	-	-	-	-	-	-
25322	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Mass Stretch Code Series</b>	-	-	-	-	-	-
26530	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Stern Strategy Group</b>	-	-	-	-	-	-
25285	-	-	-	-	-	-
<b>SECOND LAW ENGINEERS</b>	-	-	-	-	-	-
202410CS	-	-	-	-	-	-
202411CS	-	-	-	-	-	-
202412CS	-	-	-	-	-	-
202401CS	-	-	-	-	-	-
202402CS	-	-	-	-	-	-
202403CS	-	-	-	-	-	-
202404CS	-	-	-	-	-	-
202405CS	-	-	-	-	-	-
202408CS	-	-	-	-	-	-
202406CS	-	-	-	-	-	-
202407CS	-	-	-	-	-	-
<b>Grand Total</b>	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2024 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>						
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>BOATHOUSE GROUP, INC</b>	-	-	-	-	-	-
11095	-	-	-	-	-	-
10298	-	-	-	-	-	-
10301	-	-	-	-	-	-
10458	-	-	-	-	-	-
10612	-	-	-	-	-	-
10503	-	-	-	-	-	-
10846	-	-	-	-	-	-
10932	-	-	-	-	-	-
10734	-	-	-	-	-	-
11084	-	-	-	-	-	-
11085	-	-	-	-	-	-
11297	-	-	-	-	-	-
11298	-	-	-	-	-	-
11193	-	-	-	-	-	-
11194	-	-	-	-	-	-
<b>BREWSTER CHAMBER OF</b>	-	-	-	-	-	-
1037	-	-	-	-	-	-
<b>CAPE COD CANAL REGIO</b>	-	-	-	-	-	-
72071	-	-	-	-	-	-
<b>CAPE COD CHAMBER OF</b>	-	-	-	-	-	-
19097	-	-	-	-	-	-
<b>CENTER FOR ECOTECHNO</b>	-	-	-	-	-	-
INV2811	-	-	-	-	-	-
INV2803	-	-	-	-	-	-
INV2855	-	-	-	-	-	-
INV2874	-	-	-	-	-	-
INV2875	-	-	-	-	-	-
INV2940	-	-	-	-	-	-
INV3026	-	-	-	-	-	-
INV3087	-	-	-	-	-	-
INV3138	-	-	-	-	-	-
INV3204	-	-	-	-	-	-
INV3253	-	-	-	-	-	-
INV3325	-	-	-	-	-	-
INV3402	-	-	-	-	-	-
INV2939	-	-	-	-	-	-
INV2976	-	-	-	-	-	-
<b>CHATHAM CHAMBER OF C</b>	-	-	-	-	-	-
518424	-	-	-	-	-	-
<b>CLEARRESULT CONSULTIN</b>	-	-	-	-	-	-
97783	-	-	-	-	-	-
<b>CMC ENERGY SERVICES</b>	-	-	-	-	-	-
24806SB01	-	-	-	-	-	-
24806SB02	-	-	-	-	-	-
24806SBT03	-	-	-	-	-	-
24806SBW03	-	-	-	-	-	-
24806SB04	-	-	-	-	-	-
24806SB05	-	-	-	-	-	-
24806SB06	-	-	-	-	-	-
24806SB07	-	-	-	-	-	-
24806SB08	-	-	-	-	-	-
24806SB09	-	-	-	-	-	-
24806SB10	-	-	-	-	-	-
24806SB11	-	-	-	-	-	-
24806SB12	-	-	-	-	-	-
<b>COLEHOUR+COHEN, INC.</b>	-	-	-	-	-	-
8644	-	-	-	-	-	-
8760	-	-	-	-	-	-
8953	-	-	-	-	-	-
9126	-	-	-	-	-	-
9237	-	-	-	-	-	-
9378	-	-	-	-	-	-
9568	-	-	-	-	-	-
9706	-	-	-	-	-	-
9892	-	-	-	-	-	-
9707	-	-	-	-	-	-
8181	-	-	-	-	-	-
8460	-	-	-	-	-	-
8461	-	-	-	-	-	-
8317	-	-	-	-	-	-
9236	-	-	-	-	-	-
009537B	-	-	-	-	-	-
009689B	-	-	-	-	-	-
9569	-	-	-	-	-	-
8759	-	-	-	-	-	-
8954	-	-	-	-	-	-
9127	-	-	-	-	-	-
9379	-	-	-	-	-	-
8318	-	-	-	-	-	-
<b>COMPLETE ENERGY SERV</b>	-	-	-	-	-	-
4178	-	-	-	-	-	-
<b>EASTHAM CHAMBER OF C</b>	-	-	-	-	-	-
4679	-	-	-	-	-	-
<b>EFFICIENCY FOWARD I</b>	-	-	-	-	-	-
2024-015	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2024 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
ENERGYX SOLUTIONS IN	-	-	-	-	-	-
INV-385	-	-	-	-	-	-
FALMOUTH CHAMBER OF	-	-	-	-	-	-
38821	-	-	-	-	-	-
FUSEIDEAS, LLC	-	-	-	-	-	-
INV-19565	-	-	-	-	-	-
INV-19243	-	-	-	-	-	-
INV-19630	-	-	-	-	-	-
INV-16823	-	-	-	-	-	-
INV-16824	-	-	-	-	-	-
INV-16826	-	-	-	-	-	-
INV-17220	-	-	-	-	-	-
INV-17598	-	-	-	-	-	-
INV-17925	-	-	-	-	-	-
INV-18276	-	-	-	-	-	-
INV-18641	-	-	-	-	-	-
INV-18921	-	-	-	-	-	-
INV-18925	-	-	-	-	-	-
INV-19049	-	-	-	-	-	-
INV-18517	-	-	-	-	-	-
GALLIGAN ENERGY CONS	-	-	-	-	-	-
2023-519	-	-	-	-	-	-
2023-520	-	-	-	-	-	-
2024-523	-	-	-	-	-	-
2024-524	-	-	-	-	-	-
2024-528	-	-	-	-	-	-
2024-536	-	-	-	-	-	-
2024-550	-	-	-	-	-	-
2024-551	-	-	-	-	-	-
2024-554	-	-	-	-	-	-
2024-555	-	-	-	-	-	-
2024-558	-	-	-	-	-	-
2024-561	-	-	-	-	-	-
2024-532	-	-	-	-	-	-
2024-545	-	-	-	-	-	-
2024-562	-	-	-	-	-	-
GREATER HYANNIS CHAM	-	-	-	-	-	-
21922	-	-	-	-	-	-
HARWICH CHAMBER OF C	-	-	-	-	-	-
79677	-	-	-	-	-	-
ICF RESOURCES LLC	-	-	-	-	-	-
CLC SWM 03-24	-	-	-	-	-	-
CLC SWM 07-24	-	-	-	-	-	-
CLC SWM 08-24	-	-	-	-	-	-
CLC SWM 09-24	-	-	-	-	-	-
CLC SWM 10-24	-	-	-	-	-	-
CLC SWM 11-24	-	-	-	-	-	-
CLC SWM 12-24	-	-	-	-	-	-
CLC SWM 01-25	-	-	-	-	-	-
CLC SWM 05-24	-	-	-	-	-	-
CLC SWM 06-24	-	-	-	-	-	-
KAREN FAHEY ROSS	-	-	-	-	-	-
1356	-	-	-	-	-	-
1347	-	-	-	-	-	-
1400	-	-	-	-	-	-
1418	-	-	-	-	-	-
1408	-	-	-	-	-	-
1348	-	-	-	-	-	-
1376	-	-	-	-	-	-
1324	-	-	-	-	-	-
1325	-	-	-	-	-	-
1332	-	-	-	-	-	-
1346	-	-	-	-	-	-
1363	-	-	-	-	-	-
1371	-	-	-	-	-	-
1395	-	-	-	-	-	-
1389	-	-	-	-	-	-
1333	-	-	-	-	-	-
1345	-	-	-	-	-	-
MARTHA'S VINEYARD CH	-	-	-	-	-	-
3711	-	-	-	-	-	-
MASHPEE CHAMBER OF C	-	-	-	-	-	-
678	-	-	-	-	-	-
NATIONAL RESOURCE MA	-	-	-	-	-	-
42131	-	-	-	-	-	-
JOB #3258-RB	-	-	-	-	-	-
JOB #3259-RB	-	-	-	-	-	-
JOB #3260-RB	-	-	-	-	-	-
122024MUNI	-	-	-	-	-	-
1312024	-	-	-	-	-	-
2292024	-	-	-	-	-	-
3262024	-	-	-	-	-	-
4302024	-	-	-	-	-	-
5312024	-	-	-	-	-	-
6302024	-	-	-	-	-	-
81324	-	-	-	-	-	-
91924	-	-	-	-	-	-
10312024	-	-	-	-	-	-
43138	-	-	-	-	-	-
12202024	-	-	-	-	-	-
ORLEANS CHAMBER OF C	-	-	-	-	-	-
5399	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2024 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
PROVINCETOWN BUSINES	-	-	-	-	-	-
7186	-	-	-	-	-	-
RESOURCE INNOVATIONS	-	-	-	-	-	-
CLMCIXX0001	-	-	-	-	-	-
RIVER ENERGY CONSULT - Commonwealth of Mass	-	-	-	-	-	-
25322	-	-	-	-	-	-
RIVER ENERGY CONSULT - EVR	-	-	-	-	-	-
25959	-	-	-	-	-	-
RIVER ENERGY CONSULT - Power Options	-	-	-	-	-	-
25514	-	-	-	-	-	-
RIVER ENERGY CONSULT - Stern Strategy Group	-	-	-	-	-	-
25285	-	-	-	-	-	-
SANDAB COMMUNICATION	-	-	-	-	-	-
IN-1231255612	-	-	-	-	-	-
IN-1240155854	-	-	-	-	-	-
MCC-1240155897	-	-	-	-	-	-
MCC-1240256325	-	-	-	-	-	-
MCC-1240356556	-	-	-	-	-	-
MCC-1240456596	-	-	-	-	-	-
IN-1240256277	-	-	-	-	-	-
IN-1240356503	-	-	-	-	-	-
IN-1240456679	-	-	-	-	-	-
IN-1240556879	-	-	-	-	-	-
IN-1240657170	-	-	-	-	-	-
IN-1240757536	-	-	-	-	-	-
IN-1240857714	-	-	-	-	-	-
IN-1240957925	-	-	-	-	-	-
IN-1241058166	-	-	-	-	-	-
IN-1241158361	-	-	-	-	-	-
IN-1241258541	-	-	-	-	-	-
SANDWICH CHAMBER OF	-	-	-	-	-	-
5680	-	-	-	-	-	-
SECOND LAW ENGINEERS	-	-	-	-	-	-
202410CS	-	-	-	-	-	-
202411CS	-	-	-	-	-	-
202412CS	-	-	-	-	-	-
SOLOMAN CONSULTING G	-	-	-	-	-	-
1249	-	-	-	-	-	-
1199	-	-	-	-	-	-
1194	-	-	-	-	-	-
1226	-	-	-	-	-	-
1267	-	-	-	-	-	-
SPECTRAGRAPHIC NEW E	-	-	-	-	-	-
76846	-	-	-	-	-	-
76869	-	-	-	-	-	-
76852	-	-	-	-	-	-
76857	-	-	-	-	-	-
76899	-	-	-	-	-	-
76912	-	-	-	-	-	-
76973	-	-	-	-	-	-
76974	-	-	-	-	-	-
76990	-	-	-	-	-	-
76991	-	-	-	-	-	-
76927	-	-	-	-	-	-
76928	-	-	-	-	-	-
76929	-	-	-	-	-	-
77006	-	-	-	-	-	-
77008	-	-	-	-	-	-
77074	-	-	-	-	-	-
77075	-	-	-	-	-	-
77084	-	-	-	-	-	-
76998	-	-	-	-	-	-
77030	-	-	-	-	-	-
77031	-	-	-	-	-	-
77032	-	-	-	-	-	-
77034	-	-	-	-	-	-
77061	-	-	-	-	-	-
77140	-	-	-	-	-	-
77085	-	-	-	-	-	-
77086	-	-	-	-	-	-
THIELSCH ENGINEERING	-	-	-	-	-	-
41710	-	-	-	-	-	-
48770	-	-	-	-	-	-
52513	-	-	-	-	-	-
56100	-	-	-	-	-	-
59058	-	-	-	-	-	-
62349	-	-	-	-	-	-
66585	-	-	-	-	-	-
70083	-	-	-	-	-	-
73945	-	-	-	-	-	-
78035	-	-	-	-	-	-
78037	-	-	-	-	-	-
79545	-	-	-	-	-	-
84810	-	-	-	-	-	-
41712	-	-	-	-	-	-
45205	-	-	-	-	-	-
45589	-	-	-	-	-	-
48769	-	-	-	-	-	-
52503	-	-	-	-	-	-
62573	-	-	-	-	-	-
66371	-	-	-	-	-	-
69972	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2a - C&I Existing Building Retrofit  
Cape Light Compact

2024 C2a - C&I Existing Building Retrofit						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
73715	-	-	-	-	-	-
79227	-	-	-	-	-	-
38960	-	-	-	-	-	-
56070	-	-	-	-	-	-
59059	-	-	-	-	-	-
59691	-	-	-	-	-	-
38678	-	-	-	-	-	-
45600	-	-	-	-	-	-
49034	-	-	-	-	-	-
59495	-	-	-	-	-	-
62752	-	-	-	-	-	-
52367	-	-	-	-	-	-
55305	-	-	-	-	-	-
38806	-	-	-	-	-	-
41707	-	-	-	-	-	-
42149	-	-	-	-	-	-
45451	-	-	-	-	-	-
49069	-	-	-	-	-	-
52313	-	-	-	-	-	-
55958	-	-	-	-	-	-
56096	-	-	-	-	-	-
59711	-	-	-	-	-	-
62724	-	-	-	-	-	-
66372	-	-	-	-	-	-
67151	-	-	-	-	-	-
70356	-	-	-	-	-	-
74094	-	-	-	-	-	-
78149	-	-	-	-	-	-
79315	-	-	-	-	-	-
TRURO CHAMBER OF COM	-	-	-	-	-	-
71	-	-	-	-	-	-
VELIR STUDIOS, LLC	-	-	-	-	-	-
INV-VEL-17767	-	-	-	-	-	-
INV-VEL-18379	-	-	-	-	-	-
VERMONT ENERGY INVES	-	-	-	-	-	-
1594556	-	-	-	-	-	-
1590012	-	-	-	-	-	-
1597639	-	-	-	-	-	-
WELLFLEET CHAMBER O	-	-	-	-	-	-
1421	-	-	-	-	-	-
YARMOUTH CHAMBER OF	-	-	-	-	-	-
29293	-	-	-	-	-	-
Grand Total	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2024 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>			-		-	
All Legal Allocated Costs		-	-	-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-		-		-	
All General Administration Allocated Costs			-		-	
<b>COLEHOUR+COHEN, INC.</b>	-		-	-	-	
8644	-		-	-	-	
8760	-		-	-	-	
8953	-		-	-	-	
9126	-		-	-	-	
9237	-		-	-	-	
9378	-		-	-	-	
9568	-		-	-	-	
9706	-		-	-	-	
9892	-		-	-	-	
9707	-		-	-	-	
8460	-		-	-	-	
9236	-		-	-	-	
009537B	-		-	-	-	
009689B	-		-	-	-	
9569	-		-	-	-	
8645	-		-	-	-	
<b>COXSWAIN MEDIA, LLC</b>	-			-	-	
IN-124029846	-		-	-	-	
IN-124029843	-		-	-	-	
IN-124029841	-		-	-	-	
IN-124029845	-		-	-	-	
IN-1240310241	-		-	-	-	
IN-1240310239	-		-	-	-	
IN-1240310244	-		-	-	-	
IN-1240310247	-		-	-	-	
N-123118441	-		-	-	-	
IN-123118364	-		-	-	-	
IN-123118437	-		-	-	-	
IN-123118440	-		-	-	-	
1573952	-		-	-	-	
<b>FALMOUTH PUBLISHING</b>	-		-	-	-	
112315	-		-	-	-	
<b>FUSEIDEAS, LLC</b>	-		-	-	-	
INV-18533	-		-	-	-	
INV-18234	-		-	-	-	
INV-18235	-		-	-	-	
INV-18920	-		-	-	-	
INV-18922	-		-	-	-	
INV-18516	-		-	-	-	
INV-16502	-		-	-	-	
INV-16818	-		-	-	-	
INV-16819	-		-	-	-	
INV-16825	-		-	-	-	
INV-17216	-		-	-	-	
INV-17222	-		-	-	-	
INV-17227	-		-	-	-	
INV-17595	-		-	-	-	
INV-17599	-		-	-	-	
INV-17601	-		-	-	-	
INV-17607	-		-	-	-	
INV-17922	-		-	-	-	
INV-17926	-		-	-	-	
INV-17930	-		-	-	-	
INV-17931	-		-	-	-	
INV-18277	-		-	-	-	
INV-19048	-		-	-	-	
INV-19239	-		-	-	-	
INV-19251	-		-	-	-	
INV-19565	-		-	-	-	
INV-19622	-		-	-	-	
INV-19626	-		-	-	-	
INV-18925	-		-	-	-	
INV-17221	-		-	-	-	
INV-19631	-		-	-	-	
INV-19629	-		-	-	-	
INV-17223	-		-	-	-	
INV-19053	-		-	-	-	
INV-19240	-		-	-	-	
INV-19245	-		-	-	-	
INV-19621	-		-	-	-	
INV-19623	-		-	-	-	
<b>HYORA PUBLICATIONS</b>	-		-	-	-	
33062	-		-	-	-	

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2024 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
KAREN FAHEY ROSS	-	-	-	-	-	-
1347	-	-	-	-	-	-
1400	-	-	-	-	-	-
1418	-	-	-	-	-	-
1408	-	-	-	-	-	-
1376	-	-	-	-	-	-
1324	-	-	-	-	-	-
1325	-	-	-	-	-	-
1332	-	-	-	-	-	-
1346	-	-	-	-	-	-
1363	-	-	-	-	-	-
1371	-	-	-	-	-	-
1395	-	-	-	-	-	-
1389	-	-	-	-	-	-
MV TIMES CORPORATION	-	-	-	-	-	-
11.30.24 INV DATE	-	-	-	-	-	-
11.24 INVOICE	-	-	-	-	-	-
07.31.24 INV DATE	-	-	-	-	-	-
SANDAB COMMUNICATION	-	-	-	-	-	-
IN-1231255612	-	-	-	-	-	-
IN-1240155854	-	-	-	-	-	-
MCC-1240155897	-	-	-	-	-	-
MCC-1240256325	-	-	-	-	-	-
MCC-1240356556	-	-	-	-	-	-
MCC-1240456596	-	-	-	-	-	-
MCC-1231255665	-	-	-	-	-	-
IN-1240256277	-	-	-	-	-	-
IN-1240356503	-	-	-	-	-	-
IN-1240456679	-	-	-	-	-	-
IN-1240556879	-	-	-	-	-	-
IN-1240657170	-	-	-	-	-	-
IN-1240757536	-	-	-	-	-	-
IN-1240857714	-	-	-	-	-	-
IN-1241058166	-	-	-	-	-	-
IN-1241158361	-	-	-	-	-	-
IN-1241258541	-	-	-	-	-	-
THIELSCH ENGINEERING	-	-	-	-	-	-
41709	-	-	-	-	-	-
45206	-	-	-	-	-	-
49465	-	-	-	-	-	-
49041	-	-	-	-	-	-
50513	-	-	-	-	-	-
52290	-	-	-	-	-	-
56077	-	-	-	-	-	-
59060	-	-	-	-	-	-
62579	-	-	-	-	-	-
66369	-	-	-	-	-	-
67047	-	-	-	-	-	-
69970	-	-	-	-	-	-
73714	-	-	-	-	-	-
78079	-	-	-	-	-	-
76966	-	-	-	-	-	-
CLEARRESULT CONSULTIN	-	-	-	-	-	-
97784	-	-	-	-	-	-
97672	-	-	-	-	-	-
98709	-	-	-	-	-	-
TRC ENVIRONMENTAL CO	-	-	-	-	-	-
5531	-	-	-	-	-	-
5698	-	-	-	-	-	-
6010	-	-	-	-	-	-
5862	-	-	-	-	-	-
6114	-	-	-	-	-	-
6448	-	-	-	-	-	-
6594	-	-	-	-	-	-
6747	-	-	-	-	-	-
7009	-	-	-	-	-	-
6881	-	-	-	-	-	-
6312	-	-	-	-	-	-
EFFICIENCY FOWARD I	-	-	-	-	-	-
2024-015	-	-	-	-	-	-
VERMONT ENERGY INVES	-	-	-	-	-	-
1566596	-	-	-	-	-	-
COHEN VENTURES INC	-	-	-	-	-	-
24-2127C-C-FEB24	-	-	-	-	-	-
24-2127C-C-MAR24	-	-	-	-	-	-
24-2127C-C-APR24	-	-	-	-	-	-
24-2127C-C-MAY24	-	-	-	-	-	-
24-2127C-C-JUN24	-	-	-	-	-	-
24-2127C-C-JUL24	-	-	-	-	-	-
24-2127C-C-AUG24	-	-	-	-	-	-
24-2127C-C-SEP24	-	-	-	-	-	-
24-2127C-C-NOV24	-	-	-	-	-	-
24-2127C-C-DEC24	-	-	-	-	-	-
23-2092C-24FEB	-	-	-	-	-	-
23-2092C-24MAR	-	-	-	-	-	-
23-2092C-24APR	-	-	-	-	-	-
23-2092C-24MAY	-	-	-	-	-	-
23-2092C-24JUN	-	-	-	-	-	-
23-2092C-24JUL	-	-	-	-	-	-
23-2092C-24AUG	-	-	-	-	-	-
23-2092C-24SEP	-	-	-	-	-	-
23-2092C-24OCT	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2024 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
23-2092C-24NOV	-	-	-	-	-	-
23-2092C-24DEC-1	-	-	-	-	-	-
23-2092C-24DEC-2	-	-	-	-	-	-
23-2092C-25APR-1	-	-	-	-	-	-
19-1754-58-CL-CE	-	-	-	-	-	-
19-1754-59-CL-CE	-	-	-	-	-	-
19-1754-60-CL-CE	-	-	-	-	-	-
19-1754-61-CL-CE	-	-	-	-	-	-
19-1754-62-CL-CE	-	-	-	-	-	-
19-1754-63-CL-CE	-	-	-	-	-	-
19-1754-64-CL-CE	-	-	-	-	-	-
19-1754-65-CL-CE	-	-	-	-	-	-
19-1754-66-CL-CE	-	-	-	-	-	-
19-1754-67-CL-CE	-	-	-	-	-	-
19-1754-68-CL-CE	-	-	-	-	-	-
19-1754-69-CL-CE	-	-	-	-	-	-
19-1753-58-CL-CE	-	-	-	-	-	-
19-1753-59-CL-CE	-	-	-	-	-	-
19-1753-60-CL-CE	-	-	-	-	-	-
19-1753-61-CL-CE	-	-	-	-	-	-
19-1753-62-CL-CE	-	-	-	-	-	-
19-1753-63-CL-CE	-	-	-	-	-	-
19-1753-64-CL-CE	-	-	-	-	-	-
19-1753-65-CL-CE	-	-	-	-	-	-
19-1753-66-CL-CE	-	-	-	-	-	-
19-1753-67-CL-CE	-	-	-	-	-	-
19-1753-68-CL-CE	-	-	-	-	-	-
19-1753-69-CL-CE	-	-	-	-	-	-
ICF RESOURCES LLC	-	-	-	-	-	-
CLC SWM 03-24	-	-	-	-	-	-
CLC SWM 07-24	-	-	-	-	-	-
CLC SWM 08-24	-	-	-	-	-	-
CLC SWM 09-24	-	-	-	-	-	-
CLC SWM 10-24	-	-	-	-	-	-
CLC SWM 11-24	-	-	-	-	-	-
CLC SWM 12-24	-	-	-	-	-	-
CLC SWM 01-25	-	-	-	-	-	-
CLC SWM 05-24	-	-	-	-	-	-
CLC SWM 06-24	-	-	-	-	-	-
CLC CI HP 02-24	-	-	-	-	-	-
CMC ENERGY SERVICES	-	-	-	-	-	-
24806CR01	-	-	-	-	-	-
24806CR02	-	-	-	-	-	-
24806CR03	-	-	-	-	-	-
24806CR04	-	-	-	-	-	-
24806CR05	-	-	-	-	-	-
24806CR06	-	-	-	-	-	-
24806CR07	-	-	-	-	-	-
24806HV07	-	-	-	-	-	-
24806CR08	-	-	-	-	-	-
24806CR09	-	-	-	-	-	-
24806CR11	-	-	-	-	-	-
24806CL12	-	-	-	-	-	-
24806CR12	-	-	-	-	-	-
24806CR10	-	-	-	-	-	-
24806UP01	-	-	-	-	-	-
24806UP02	-	-	-	-	-	-
24806CL03	-	-	-	-	-	-
24806UP04	-	-	-	-	-	-
24806CL05	-	-	-	-	-	-
24806CL06	-	-	-	-	-	-
24806CL07	-	-	-	-	-	-
24806CL08	-	-	-	-	-	-
24806CL09	-	-	-	-	-	-
24806CL11	-	-	-	-	-	-
24806CL10	-	-	-	-	-	-
24806FS01	-	-	-	-	-	-
24806FS02	-	-	-	-	-	-
24811CL03	-	-	-	-	-	-
24806FS04	-	-	-	-	-	-
24806FS05	-	-	-	-	-	-
24806FS06	-	-	-	-	-	-
24806FS07	-	-	-	-	-	-
24806FS08	-	-	-	-	-	-
24806FS09	-	-	-	-	-	-
24806FS11	-	-	-	-	-	-
24806FS12	-	-	-	-	-	-
24806FS10	-	-	-	-	-	-
24806HV01	-	-	-	-	-	-
24806HV02	-	-	-	-	-	-
24806HV03	-	-	-	-	-	-
24806HV04	-	-	-	-	-	-
24806HV05	-	-	-	-	-	-
24806HV06	-	-	-	-	-	-
24806HV08	-	-	-	-	-	-
24806HV11	-	-	-	-	-	-
24806HV12	-	-	-	-	-	-
24806HV10	-	-	-	-	-	-
PERFORMANCE SYSTEMS	-	-	-	-	-	-
31669	-	-	-	-	-	-
ENERGYX SOLUTIONS IN	-	-	-	-	-	-
INV-385	-	-	-	-	-	-

**Vendor Invoice Summary Table**  
C2 - C&I Existing Buildings  
C2b - C&I New & Replacement Equipment  
Cape Light Compact

2024 C2b - C&I New & Replacement Equipment						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>RESOURCE INNOVATIONS</b>	-	-	-	-	-	-
CLMCHP00005	-	-	-	-	-	-
CLMCIEQ00006	-	-	-	-	-	-
CLMCHP00007	-	-	-	-	-	-
CLMCHP00008	-	-	-	-	-	-
CLMCHP00009	-	-	-	-	-	-
CLMCHP00010	-	-	-	-	-	-
CLMCHP00013	-	-	-	-	-	-
CLMCIEQ00002	-	-	-	-	-	-
CLMCHP00014	-	-	-	-	-	-
CLMCHP00015	-	-	-	-	-	-
CLMCHP00016	-	-	-	-	-	-
CLMCHP00011	-	-	-	-	-	-
13490C	-	-	-	-	-	-
13701C	-	-	-	-	-	-
13940C	-	-	-	-	-	-
14165C	-	-	-	-	-	-
14386C	-	-	-	-	-	-
14604C	-	-	-	-	-	-
14827C	-	-	-	-	-	-
15231C	-	-	-	-	-	-
15506C	-	-	-	-	-	-
15665C	-	-	-	-	-	-
16011C	-	-	-	-	-	-
15053C	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - EVR</b>	-	-	-	-	-	-
25639	-	-	-	-	-	-
<b>BOATHOUSE GROUP, INC</b>	-	-	-	-	-	-
10461	-	-	-	-	-	-
10615	-	-	-	-	-	-
10617	-	-	-	-	-	-
10506	-	-	-	-	-	-
10851	-	-	-	-	-	-
10936	-	-	-	-	-	-
10938	-	-	-	-	-	-
10739	-	-	-	-	-	-
11092	-	-	-	-	-	-
11095	-	-	-	-	-	-
11302	-	-	-	-	-	-
11303	-	-	-	-	-	-
11304	-	-	-	-	-	-
11200	-	-	-	-	-	-
11089	-	-	-	-	-	-
11090	-	-	-	-	-	-
11198	-	-	-	-	-	-
11199	-	-	-	-	-	-
10849	-	-	-	-	-	-
10737	-	-	-	-	-	-
<b>VELIR STUDIOS, LLC</b>	-	-	-	-	-	-
INV-VEL-17767	-	-	-	-	-	-
INV-VEL-18379	-	-	-	-	-	-
<b>EVERGREEN CONSULTING</b>	-	-	-	-	-	-
1870	-	-	-	-	-	-
1934	-	-	-	-	-	-
2078-CLC	-	-	-	-	-	-
2221-CLC	-	-	-	-	-	-
<b>ABODE ENERGY MANAGEM</b>	-	-	-	-	-	-
10933	-	-	-	-	-	-
10456	-	-	-	-	-	-
10537	-	-	-	-	-	-
10623	-	-	-	-	-	-
10728	-	-	-	-	-	-
10822	-	-	-	-	-	-
10974	-	-	-	-	-	-
11127	-	-	-	-	-	-
11222	-	-	-	-	-	-
11404	-	-	-	-	-	-
11276	-	-	-	-	-	-
11374	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Commonwealth of Mass</b>	-	-	-	-	-	-
25322	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Stern Strategy Group</b>	-	-	-	-	-	-
25285	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Guidehouse</b>	-	-	-	-	-	-
25934	-	-	-	-	-	-
25782	-	-	-	-	-	-
26075	-	-	-	-	-	-
26224	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Steve Mesh</b>	-	-	-	-	-	-
25750	-	-	-	-	-	-
<b>Grand Total</b>	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C2 - C&I Existing Buildings  
C2c - C&I Active Demand Reduction  
Cape Light Compact

2024 C2c - C&I Active Demand Reduction						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
Allocated Costs			-		-	
All Legal Allocated Costs		-		-	-	
All IT Allocated Costs		-	-	-	-	
All Marketing Allocated Costs	-				-	
All General Administration Allocated Costs			-		-	
ENERGYHUB INC.	-	-		-	-	
205134	-	-		-	-	
POWER MANAGEMENT HOL	-	-	-		-	
EPN200864	-	-	-		-	
EPN200900	-	-	-		-	
EPN200899	-	-	-		-	
ENERWISE GLOBAL TECH	-	-		-	-	
CAPE SUMMER 2024	-	-		-	-	
ENEL X NORTH AMERICA	-	-		-	-	
CAPELIGHT20250211	-	-		-	-	
RIVER ENERGY CONSULT - Commonwealth of Mass	-		-	-	-	
25322	-		-	-	-	
RIVER ENERGY CONSULT - Stern Strategy Group	-		-	-	-	
25285	-		-	-	-	
Grand Total					-	

**Vendor Invoice Summary Table**

C3 - C&I Hard-to-Measure

C3 - C&I Hard-to-Measure

Cape Light Compact

2024 C3 - C&I Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>Allocated Costs</b>	-	-	-	-	-	-
All Legal Allocated Costs	-	-	-	-	-	-
All IT Allocated Costs	-	-	-	-	-	-
All Marketing Allocated Costs	-	-	-	-	-	-
All General Administration Allocated Costs	-	-	-	-	-	-
<b>SYNAPSE ENERGY ECONO</b>	-	-	-	-	-	-
23-069-CL06	-	-	-	-	-	-
<b>ANB SYSTEM INC</b>	-	-	-	-	-	-
7137-41	-	-	-	-	-	-
<b>GUIDEHOUSE INC</b>	-	-	-	-	-	-
100086476	-	-	-	-	-	-
FB103403	-	-	-	-	-	-
100086035	-	-	-	-	-	-
100090396	-	-	-	-	-	-
<b>NMR GROUP INC</b>	-	-	-	-	-	-
2438G	-	-	-	-	-	-
2438H	-	-	-	-	-	-
2438I	-	-	-	-	-	-
2438J	-	-	-	-	-	-
2438K	-	-	-	-	-	-
2438L	-	-	-	-	-	-
2438M	-	-	-	-	-	-
2438N	-	-	-	-	-	-
2438O	-	-	-	-	-	-
2438P	-	-	-	-	-	-
2438Q	-	-	-	-	-	-
2438R	-	-	-	-	-	-
<b>DNV GL ENERGY INSIGH</b>	-	-	-	-	-	-
10_2402DT	-	-	-	-	-	-
10_2401DT	-	-	-	-	-	-
10_2402DM	-	-	-	-	-	-
870010263645	-	-	-	-	-	-
10_2403DT	-	-	-	-	-	-
10_2404DT	-	-	-	-	-	-
10_2405DT	-	-	-	-	-	-
10_2406DT	-	-	-	-	-	-
10_2407DT	-	-	-	-	-	-
10_2408DT	-	-	-	-	-	-
10_2410DT	-	-	-	-	-	-
10_2410DM	-	-	-	-	-	-
10_2411DM	-	-	-	-	-	-
10_2411DT	-	-	-	-	-	-
10_2412DM	-	-	-	-	-	-
10_2412DT	-	-	-	-	-	-
10_2401CIM	-	-	-	-	-	-
10_2401CIT	-	-	-	-	-	-
870010252577	-	-	-	-	-	-
10_2402CIM	-	-	-	-	-	-
10_2402CIT	-	-	-	-	-	-
10_2403CIM	-	-	-	-	-	-
10_2403CIT	-	-	-	-	-	-
870010259427	-	-	-	-	-	-
10_2404CIM	-	-	-	-	-	-
10_2404CIT	-	-	-	-	-	-
10_2406CIM	-	-	-	-	-	-
10_2406CIT	-	-	-	-	-	-
10_2405DM	-	-	-	-	-	-
870010269550	-	-	-	-	-	-
10_2406DM	-	-	-	-	-	-
10_2405CIT	-	-	-	-	-	-
10_2407CIM	-	-	-	-	-	-
10_2405CIM	-	-	-	-	-	-
10_2407CIT	-	-	-	-	-	-
10_2408CIM	-	-	-	-	-	-
10_8CIT	-	-	-	-	-	-
10_2409CIM	-	-	-	-	-	-
10_2409CIT	-	-	-	-	-	-
10_2411CIM	-	-	-	-	-	-
10_2411CIT	-	-	-	-	-	-
10_2411_CIT_A	-	-	-	-	-	-
10_2412CIM	-	-	-	-	-	-
10_2412CIT	-	-	-	-	-	-
<b>CADEO GROUP, LLC</b>	-	-	-	-	-	-
3128	-	-	-	-	-	-
3171	-	-	-	-	-	-
3222	-	-	-	-	-	-
3264	-	-	-	-	-	-
3321	-	-	-	-	-	-
3371	-	-	-	-	-	-
3416	-	-	-	-	-	-
3468	-	-	-	-	-	-
3509	-	-	-	-	-	-
3548	-	-	-	-	-	-
<b>RESOURCE INNOVATIONS</b>	-	-	-	-	-	-
3576	-	-	-	-	-	-
3655	-	-	-	-	-	-

**Vendor Invoice Summary Table**

C3 - C&I Hard-to-Measure

C3 - C&I Hard-to-Measure

Cape Light Compact

2024 C3 - C&I Hard-to-Measure						
Vendor, Invoice Number	Program Planning and Administration	Marketing and Advertising	Participant Incentive	Sales, Technical Assistance & Training	Evaluation and Market Research	Total Program Costs
<b>RIVER ENERGY CONSULT - TGS</b>	-	-	-	-	-	-
25253	-	-	-	-	-	-
25584	-	-	-	-	-	-
25762	-	-	-	-	-	-
25978	-	-	-	-	-	-
26081	-	-	-	-	-	-
26204	-	-	-	-	-	-
26298	-	-	-	-	-	-
26433	-	-	-	-	-	-
26553	-	-	-	-	-	-
26674	-	-	-	-	-	-
26755	-	-	-	-	-	-
<b>RIVER ENERGY CONSULT - Miller3 Consulting</b>	-	-	-	-	-	-
25339	-	-	-	-	-	-
25457	-	-	-	-	-	-
25589	-	-	-	-	-	-
25717	-	-	-	-	-	-
25872	-	-	-	-	-	-
26069	-	-	-	-	-	-
26143	-	-	-	-	-	-
26292	-	-	-	-	-	-
<b>ILLUME ADVISING LLC</b>	-	-	-	-	-	-
2023.0010.0001	-	-	-	-	-	-
5293	-	-	-	-	-	-
5356	-	-	-	-	-	-
5418	-	-	-	-	-	-
5471	-	-	-	-	-	-
5525	-	-	-	-	-	-
5673	-	-	-	-	-	-
5566	-	-	-	-	-	-
5023	-	-	-	-	-	-
<b>Grand Total</b>	-	-	-	-	-	-

## APPENDIX E SPONSORSHIPS AND SUBSCRIPTIONS

Below is a list of all organizations or items the Compact sponsored or subscribed to during the term. This appendix also includes: (a) the name of the sponsored organization or item, (b) a description of the organization or item, (c) the cost category; (d) annual funding, (e) the purpose of the item, (f) whether the organization is a lobbyist, and (g) an analysis describing why the expense was reasonable, prudently incurred, and how it provided a direct benefit to Massachusetts' ratepayers.

### A. Summary of 2022–2024 Three-Year Sponsorships and Subscriptions

Sponsored Organization Name	Annual Funding				Cost Category	Registered MA Lobbyist
	2022	2023	2024	2022–2024		
CEE, Membership	9,445	9,824	10,253	<b>29,521</b>	PPA	No
CEE, Center for Equity and Energy Behavior	15,000	15,000	15,000	<b>45,000</b>	PPA	No
Mass Union of Public Housing	-	224	-	<b>224</b>	Marketing	No
<b>Total</b>	<b>24,445</b>	<b>25,047</b>	<b>25,253</b>	<b>74,745</b>		

### B. Purpose and Benefit of 2022–2024 Three-Year Sponsorships and Subscriptions

#### (A) Consortium for Energy Efficiency (CEE) - Membership

##### **Description of Activities**

The Consortium for Energy Efficiency (“CEE”) helps Massachusetts Program Administrators achieve maximum cost-effective savings by giving PAs the opportunity to act together with peers to impact the entire American and Canadian market. By leveraging CEE initiatives, Massachusetts PAs accelerate market uptake of efficient products and services in ways that meet program needs and ensure manufacturer and trade ally engagement. To reach national markets, 114 members, each delivering efficiency under different business conditions, hone CEE initiatives from multiple angles. This process, which includes stakeholder input, gives CEE initiatives their credibility and results in regulatory acceptance. As members voluntarily adopt initiatives as a basis for their programs, this process produces market success and public benefit. Membership in CEE gives Massachusetts PAs a seat at the table to help shape these initiatives and ensure that they meet the needs of Massachusetts home owners and businesses.

In addition to market initiatives, CEE is entrusted by members to communicate important consensus positions to relevant parties. CEE members invested early in ENERGY STAR®, the marketing platform for efficiency, building it into the powerhouse brand it is today. Members continue to consult closely with the federal agencies with a goal of keeping the brand strong. CEE also brings the efficiency needs of customers to Air-conditioning, Heating, & Refrigeration Institute, National Electric Manufacturers Association, American Lighting Association, UL Lighting, and other industry organizations. An important aspect of energy efficiency is the

development of conservation behaviors and habits. CEE members developed the first behavior framework specifically tied to energy use and based on social science research. This work, complete with case studies and now including two way communicating devices, moves customers out of the realm of good intention and into changed habits.

As a CEE member, the PAs can take advantage of resources and connections made through the Emerging Technologies Collaborative (“ETC”). One benefit of the ETC is an annual Catalog of Emerging Technology Assessments containing hundreds of categorized studies. This enables CEE members to identify relevant emerging technology research on new opportunities and more effectively use new product development resources. The ETC is also developing an emerging technology function for the energy efficiency program industry, helping CEE members to fill the program pipeline and deliver new energy savings opportunities to customers more quickly. CEE members advance consensus work through facilitated topical committees. Topics concern advancing the efficiency of a particular technology, in a particular segment, or using a particular program approach. Working groups support efforts in evaluation, portfolio management, and identified research efforts. PA staff members participate in these committees via telephone and at quarterly in-person meetings. The summer meeting has traditionally been held in Boston in June. At these in-person meetings, PA staff members have the opportunity to engage with their peers in a trusted, noncommercial environment.

### **Energy Efficiency Benefits**

Membership at CEE means having a seat at the table in discussions with manufacturers and government agencies such as Environmental Protection Agency (“EPA”) and Department of Energy (“DOE”). Participation at CEE means the Company can have a voice in the setting of ENERGY STAR® specifications for a wide variety of products. CEE also provides development opportunities for PA staff that increases their abilities to increase their effectiveness in delivering energy efficiency in MA. By building connections with efficiency practitioners, sharing ideas, and learning about new developments in the industry, PA employees can make sure that customers receive the most up to date and relevant programs and services. CEE membership is open only to PAs, so all meetings are free from commercial interests, and PA staff has an opportunity to share ideas in an environment free from commercial activity, making the meetings more open, focused and productive.

### **Direct Benefits of Sponsoring**

Membership in CEE leads to direct benefits for customers in MA. These benefits are discussed below. CEE committees seek to influence markets via initiatives. These initiatives focus on major end uses in the residential, commercial and industrial sectors. CEE specifications provide national reinforcement for the efficiency levels set by the Massachusetts PAs, and CEE qualified product lists provide publicly available references for consumers about products that qualify for incentives. MA customers benefit by having access to this resource. Another example of the direct benefit that CEE has for Massachusetts customers is in the development of “Connected Devices.” Commonly called “smart”, these are the new categories of devices that leverage the internet to gather information and provide energy savings and other amenities to consumers. The best known

currently available products are communicating thermostats that allow consumers to optimize energy use by remotely controlling heating and cooling and possibly even lighting. There is also much excitement about how these capabilities could be applied to home appliances in a “smart home” context.

In addition to consumer benefit, there are potential utility benefits such as grid balancing and load management, data for program Evaluation, Management & Verification (“EM&V”), and improved customer engagement. Developing an understanding about how customers can use this information and about how evaluation efforts may benefit from access to this data all lead to benefits for MA customers. In addition, conversations related to proprietary consumer data, equipment and software standards can be influenced when working through a binational organization like CEE with more impact as compared to attempting to influence the actions of these key market players when communicating as a PA or a single state.

CEE greatly magnifies the influence that Massachusetts PAs have on critical and emerging market opportunities such as connected devices. The cost to Massachusetts customers for a PA to independently undertake this work would be prohibitive. By sharing costs across the CEE membership, customers reap the multiple benefits of efficiency binational focus in support of energy efficiency. Membership at CEE provides PA staff with access to peers across the country, the institutional knowledge and experience of an organization actively engaged in the energy efficiency program industry for 25 years, and influence in meetings with important stakeholders including the U.S. Environmental Protection Agency, the U.S. Department of Energy, Air-conditioning, Heating, & Refrigeration Institute, National Electric Manufacturers Association, American Lighting Association, UL, and other industry organizations.

(B) Consortium for Energy Efficiency (CEE) – Center for Equity and Energy Behavior

**Description of Activities**

CEE is a consortium primarily of utility efficiency program administrators from across the United States and Canada. Members leverage individual efforts by working together to accelerate energy efficient products and services in targeted markets. The purpose of the CEE Center for Equity and Energy Behavior (“Center”) is to support member program administrators in ensuring that all customers benefit from energy efficiency programs regardless of geographic location, first language spoken, income level, etc.

The Compact co-sponsored (with a total of 16 other program administrators across the U.S. and Canada) a joint research effort to identify and distill learnings on how to better engage priority audiences in energy efficiency programs.

**Energy Efficiency Benefits**

The Center supports program administrators' efforts to deliver programs equitably that allow customers to benefit from participating in energy efficiency programs. Additionally, exploring

ways to more fully account for the non-energy impacts (NEIs) of programs for underserved customers to improve program participation and cost-effectiveness.

### **Direct Benefits of Sponsoring**

As noted above, equitable program delivery is crucial to meet the needs of those customers who have not participated in energy efficiency programs. The electric ratepayers will benefit from the Compact learning best practices on designing and implementing energy efficiency programs that will best resonate with a variety of customer audiences.

The Center’s work leverages longstanding efforts grounded in behavioral social science to address equitable engagement in energy efficiency programs. The Center also builds off of learnings from CEE’s collaboration with the User-Centred Energy Systems Technology Collaboration Programme (UsersTCP) of the International Energy Agency (IEA) on better engaging hard-to-reach (HTR) energy users. This collaboration between the U.S., Canada, Sweden, and New Zealand aims to develop actionable learnings for energy efficiency program design, implementation, and marketing applicable across sectors and program types.

Sponsoring organizations have the opportunity to guide Center work prioritization and share learnings within the equity and energy behavior space. Outputs from this project will include equity definitions, NEIs characterizations, case studies, and program summaries for both behavior and equity. All of these outputs may benefit the Compact’s customers with a more tailored program design from outreach to implementation.

### **(C) Mass Union of Public Housing**

#### **Description of Activities**

The Compact, with other Program Administrators in Massachusetts under the Mass Save brand, were the Gold Sponsor at the Mass Union Fall 2024 Convention.

#### **Energy Efficiency Benefits**

The Mass Union of Public Housing is a nonprofit run by tenants for tenants with a mission to improve the quality of life in public housing for low-income tenants across Massachusetts. They are a union made up of over 60 Local Tenant Organizations, and their annual Convention brings together over 100 resident leaders for learning and action. The Convention is a key gathering point for resident leaders who want to build their skills and learn from experts and from each other.

#### **Direct Benefits of Sponsoring**

As a Gold Sponsor of the Mass Union Fall 2023 Convention, the Sponsors of Mass Save will provide benefits to the ratepayers in a number of ways, including:

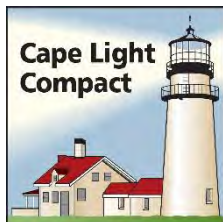
- 1) At the event, we will have included in our sponsorship a vendor table that gives us the opportunity to share information about our programs, and network and engage with other attendees at the event. By communicating with other conference attendees, our employees

can connect to new and improved business opportunities that can improve our program offerings.

- 2) By sponsoring the convention, we receive the opportunity to put the Mass Save logo on the event signage, registration web page, paper registration packet, and event emails. We can also have a full page ad in the program book and will be recognized via social media. With the Mass Save brand having a presence on the event website and promotional materials, we are able to expand customer awareness of our programs. This increased awareness should ultimately lead to more customer interaction with our programs and more customers receiving more energy savings.

### **C. Lobbying Information**

The Compact did not support any registered lobbyist in 2022-2024 for sponsorship and subscription purposes. Attached are letters from organizations that the Program Administrators sponsored affirming that the organizations will not use Program Administrator funds for lobbying. While some of these letters are addressed to Eversource or National Grid, they apply to all Program Administrators; as an administrative cost reduction effort, Eversource or National Grid collected these letters on behalf of all Program Administrators.



## Sponsorship and Membership Request Form

Organization Name: \_\_\_\_\_

Brief description of organization mission/purpose:

\_\_\_\_\_  
\_\_\_\_\_

Amount requested: \_\_\_\_\_ 501(c)3: Yes \_\_\_\_\_ No \_\_\_\_\_

Description of event/sponsorship/membership:

\_\_\_\_\_  
\_\_\_\_\_

Describe the benefit(s) to Cape Cod and Martha's Vineyard electric ratepayers as a result of Cape Light Compact sponsoring this event or being a member?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Does your organization participate in lobbying activities? Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, is your organization a registered lobbyist? Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, what percentage of total budget is devoted to lobbying and legislative activities?

\_\_\_\_\_  
\_\_\_\_\_

Provide the methodology used to derive the percentage:

\_\_\_\_\_  
\_\_\_\_\_

If you are a registered lobbyist, or participate in lobbying activities, your signature below confirms that no Cape Light Compact funds will be used by your organization for lobbying activities.

Signature: Emily Hogan Date: \_\_\_\_\_

### CLC INTERNAL USE ONLY:

Is Request Consistent with 2016-2018 EE Plan Sponsorship Budget? Yes \_\_\_\_\_ No \_\_\_\_\_

Sector that Request Covers: All \_\_\_\_\_ Res \_\_\_\_\_ LI \_\_\_\_\_ C&I \_\_\_\_\_

Cost Type: PP&A \_\_\_\_\_ STAT \_\_\_\_\_ Marketing \_\_\_\_\_

Authorized by: \_\_\_\_\_ Date: \_\_\_\_\_ Approved? Yes ☐ No ☐

January 24, 2023

To: Ezra McCarthy, National Grid

Re: Use of Massachusetts Energy Efficiency Funding

CEE understands that the Massachusetts energy efficiency Program Administrators cannot and do not support lobbying activities by organizations sponsored by the Program Administrators.

The term "lobbying" is generic for multiple activities generally described as legislative advocacy. CEE complies with the lobbying laws governing CEE. Although we are permitted to engage in limited lobbying, we seldom do so. As part of its compliance policy CEE carefully tracks its costs in categories we have defined as "Legislative Advocacy" and "Grass Roots Advocacy." Advocacy before administrative agencies is not included in these categories.

We can represent that CEE has sufficient funds on hand and projected revenues to completely cover its costs and expenditures in these categories independent of Massachusetts Program Administrator dues and contributions for the year 2023. All our revenues coexist in an undifferentiated account for every cost category including legislative and grass roots advocacy.

CEE has adopted the following definitions in its job code system:

**Legislative Advocacy:** Authorized work to influence federal or state legislation other than responding to requests for information and not including administrative actions of Executive branches other than obtaining funding.

**Grass Roots Advocacy:** Work to inform others, such as members, about legislative advocacy opportunities or actions to take.

In 2020, 2021 and 2022 CEE expended \$0.00, \$0.00, and \$0.00 respectively for efforts that fall into the above categories. If you have additional questions, please contact me at 617-532-0944 or email [jtaylor@cee1.org](mailto:jtaylor@cee1.org).

John Taylor, Executive Director

## Sponsorship/Subscription/Membership Approval Form

\*\*1 form/state

EVERSOURCE

Cape Light Compact JPE

D.P.H. 25-126

Attachment Appendix E

August 1, 2025

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<b>EMPLOYEE NAME</b> <b>Molly Powers</b>		<b>DATE</b> <b>09/27/2023</b>	<b>EMPLOYEE NUMBER</b> <b>208495</b>
<b>SERVICE TERRITORY</b> (check all that apply) Electric- EMA <input checked="" type="checkbox"/> Electric- WMA <input checked="" type="checkbox"/> Gas-MA <input checked="" type="checkbox"/> Electric-CT <input type="checkbox"/> Gas- CT <input type="checkbox"/> Electric-NH <input type="checkbox"/>		<b>DEPARTMENT</b> <b>EE-Marketing</b>	
<b>SECTOR</b> (check all that apply) Residential <input checked="" type="checkbox"/> Low-Income <input checked="" type="checkbox"/> Commercial <input type="checkbox"/>		<b>MANAGER</b> <b>Violette Radomski</b>	
<b>REGISTERED LOBBYIST and ADVOCACY ACTIVITIES</b> Is the intended recipient a registered lobbyist or participate in any advocacy activities?  YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		<b>Name of Entity</b> <b>Duration</b> <b>Sponsorship Type</b> <b>Location</b> <b>Event Date</b>	
Please attach the lobby letter from the entity to this form. Template can be found in the S&S folder		<b>Mass Union of Public Housing Tenants Fall 2023 Convention</b> FROM TO (DATE) <b>Energy Efficiency Industry Forum</b> <b>Marlborough, MA</b> FROM <b>10/28/2023</b> TO (DATE) <b>10/28/2023</b>	
<b>JUSTIFICATION-</b> Please provide a detailed description of the direct energy efficiency-related benefit that the expenditures will provide to ratepayers  <i>The Mass Union of Public Housing is a nonprofit run by tenants for tenants with a mission to improve the quality of life in public housing for low-income tenants across Massachusetts. They are a union made up of over 60 Local Tenant Organizations, and their annual Convention brings together over 100 resident leaders for learning and action. The Convention is a key gathering point for resident leaders who want to build their skills and learn from experts and from each other.</i>  <i>As a Gold Sponsor of the Mass Union Fall 2023 Convention, the Sponsors of Mass Save will provide benefits to the ratepayers in a number of ways, including:</i>  1) <i>At the event, we will have included in our sponsorship a vendor table that gives us the opportunity to share information about our programs, and network and engage with other attendees at the event. By communicating with other conference attendees, our employees can connect to new and improved business opportunities that can improve our program offerings.</i>  2) <i>By sponsoring the convention, we receive the opportunity to put the Mass Save logo on the event signage, registration web page, paper registration packet, and event emails. We can also have a full page ad in the program book and will be recognized via social media. With the Mass Save brand having a presence on the event website and promotional materials, we are able to expand customer awareness of our programs. This increased awareness should ultimately lead to more customer interaction with our programs and more customers receiving more energy savings.</i>			
PLEASE ATTACH ANY PERTINENT DATA AND SUPPORTING DOCUMENTATION (Event Coordinator's approval form)			
<b>ESTIMATE OF COSTS</b>		<b>COMMENTS</b>	
Proposed Sponsorship/Subscription Fee	\$ <b>5,000.00</b>	Invoice will be sent to Eversource, split among Mass Save sponsors	
MISC.	\$		
<b>TOTAL ESTIMATE:</b>	\$ <b>5,000.00</b>		
<b>SIGN OFF</b>		<b>DATE</b>	
<input type="checkbox"/> APPROVED <input type="checkbox"/> NOT APPROVED <input checked="" type="checkbox"/> APPROVED <input type="checkbox"/> NOT APPROVED <input checked="" type="checkbox"/> APPROVED <input type="checkbox"/> NOT APPROVED <input checked="" type="checkbox"/> APPROVED <input type="checkbox"/> NOT APPROVED		PREPARED BY (EMPLOYEE) <b>Molly Powers</b> EVENT COORDINATOR (if applicable) REGULATORY MANAGER <b>Brandy Chambers</b> DIRECTOR <b>Jennifer Gray</b> VP (IF REQUIRED) <b>Tilak Subrahmanian</b>	
		<b>10/27/2023</b>	
		<b>10/10/2023</b>	
		<b>10/10/2023</b>	
		<b>10/10/2023</b>	

**Note: This form is to be completed, with appropriate documentation attached, and approved prior to making any commitments.**

## **APPENDIX F**

### **PERFORMANCE INCENTIVE MODELS**

The purpose of this appendix is to provide detailed supporting documentation on performance incentives that each Program Administrator proposes to collect. This section is not applicable to the Compact; as a municipal aggregator and public entity, the Compact does not collect any performance incentives.

## **APPENDIX G STATEWIDE DATA TABLES**

Please see Statewide Appendix G: Statewide Data Tables, filed under separate cover and downloadable at: <https://richmaylaw.sharepoint.com/:f:/s/25-27Three-YearPlan/EvaL5zfV0TdNrKkAq9LpnoQBGJDK4jspdR0KchDhiaAtFg?e=9EUsYh>

## APPENDIX CLC-1 SHARED COSTS AND CONSUMER ADVOCACY MATTERS

### A. Regulatory Background on the Compact's Shared Costs and Consumer Advocacy Matters

The Compact, like other Program Administrators, routinely incurs costs that it shares between its energy efficiency activities and its non-energy efficiency activities (e.g., its municipal aggregation power supply program). These costs are allocated between the Compact's energy efficiency and its operating budget. In D.P.U. 18-116, the Department placed new reporting requirements on the Compact for costs: (1) shared between its energy efficiency and operating budget, and (2) related to consumer advocacy matters (D.P.U. 18-116 at 142-143). Specifically, the Department requires that the Compact identify the allocation methods and resulting allocation factors used to assign shared costs to its energy efficiency and municipal aggregation programs, with a data table showing these allocations (*Id.* at 142). The Department also requires the Compact in its term report to compare planned allocations versus actual spent dollars and an explanation of any significant variance of greater than 10 percent (*Id.*). Finally, where the Compact classifies any consumer advocacy costs as energy-efficiency-related, the Compact must demonstrate that such activities have a direct energy-efficiency-related benefit (*Id.* 143).

The Compact presented the Department with its proposal for shared cost allocations for the current 2022–2024 three-year plan term in D.P.U. 21-126. The Department determined that for those shared costs directly related to the number of employees and their hours worked (e.g., salary, payroll services), it is reasonable to allocate those shared costs based on employee time spent on energy efficiency versus municipal aggregation. *Cape Light Compact JPE*, D.P.U. 21-126 at 291 (2022). For software licenses, internet, rent, custodial, other utilities, auditor, treasury services, financial software, and insurance, the Department found that it was reasonable over the 2022–2024 three-year plan term for the Compact to allocate its shared costs based on employee time spent on energy efficiency versus municipal aggregation, using a six-year lookback of employee time spent on energy efficiency versus municipal aggregation for cost allocation purposes (*Id.* at 293). In addition, the Department determined that the Compact's proposal to allocate shared legal costs based on (1) the subject matter of the legal service provided; or (2) the fixed percentage breakdown tied to staff salaries as described above where the legal matter is employee-related is reasonable (*Id.* at 294).

In the Compact's April 1, 2022 compliance filing for D.P.U. 21-126 ("Compliance Filing"), the Compact informed the Department that it does not have employee time spent on energy efficiency versus municipal aggregation prior to April 2019. In measuring the employee time over the course of April 2019 through December 2021, the sum of hours over that period showed that Compact employees spent 94 percent of their time on energy efficiency matters and 6 percent of their time on non-energy efficiency matters. Thus, for planning and reporting in each year of the 2022-2024 Three-Year Plan, the Compact informed the Department that it will allocate 94 percent of shared costs to energy efficiency.

In the Compact’s 2022 Plan Year Report, the Compact provided the Department with additional information to address the Department’s concern that a three-year timeframe may not be an appropriate timeframe upon which to set shared cost allocation factors. See D.P.U. 23-60 Appendix CLC 1 at 2 (June 1, 2023) (wherein the Compact details municipal aggregation and power supply related activities of the Compact during 2019-2021 and wherein the Compact submits there were not significantly more hours dedicated to power supply related activities in 2016-2021 as compared to 2019-2021, such that including those three additional years would not materially alter the cost allocation factors submitted with the Compact’s Compliance Filing).

### **B. 2024 Shared Costs**

For shared costs, in its plan-year and term reports, the Department requires the Compact to provide a comparison of planned allocations versus actual spent dollars and an explanation of any variance greater than 10 percent (D.P.U. 18-116 at 142).

The following tables provide, for each shared cost in 2022–2024, (1) the allocation factor methodology, (2) the allocation factors used for planning and reporting, and (3) the planned and actual allocated costs in dollars.

Table CLC-1.A. 2022–2024 allocation factor methodology

Shared Cost	Allocation Factor Methodology
Legal, Consumer Advocacy	Case-specific, based on subject matter of legal service
Legal, Other	Case-specific
Salary	2019-2021 time spent on energy efficiency or operating activities
Software licenses	Same as salary (weighted average across staff based on time)
Payroll services	Same as salary (weighted average across staff based on time)
Internet	Same as salary (weighted average across staff based on time)
Rent	Same as salary (weighted average across staff based on time)
Custodial	Same as salary (weighted average across staff based on time)
Other Utilities	Same as salary (weighted average across staff based on time)
Auditor	Same as salary (weighted average across staff based on time)
Treasury services	Same as salary (weighted average across staff based on time)
Financial software	Same as salary (weighted average across staff based on time)
Insurance	Same as salary (weighted average across staff based on time)

Table CLC-1.B. 2022–2024 shared cost dollars and allocation factors

Shared Cost	2022-2024 Plan					2022-2024 Actual				
	Costs (\$)			Allocations (%)		Costs (\$)			Allocations (%)	
	EE	OP	Total	EE	OP	EE	OP	Total	EE	OP
<b>2022</b>										
Legal, Consumer Advocacy	60,000	420,000	480,000	12.5%	87.5%	26,829	194,890	221,718	12.1%	87.9%
Legal, Other	10,080	420	10,500	96.0%	4.0%	7,748	559	8,307	93.3%	6.7%
Salary	3,152,133	201,200	3,353,333	94.0%	6.0%	2,895,688	184,831	3,080,519	94.0%	6.0%
Software licenses	20,173	1,288	21,460	94.0%	6.0%	20,382	1,301	21,683	94.0%	6.0%
Payroll services	3,977	254	4,231	94.0%	6.0%	1,900	121	2,021	94.0%	6.0%
Internet	13,078	835	13,912	94.0%	6.0%	17,877	1,141	19,019	94.0%	6.0%
Rent	101,520	6,480	108,000	94.0%	6.0%	97,290	6,210	103,500	94.0%	6.0%
Custodial	20,544	1,311	21,855	94.0%	6.0%	18,078	1,154	19,232	94.0%	6.0%
Other Utilities	60,380	3,854	64,234	94.0%	6.0%	32,718	2,088	34,806	94.0%	6.0%
Auditor	53,599	3,421	57,020	94.0%	6.0%	65,800	4,200	70,000	94.0%	6.0%
Treasury services	18,727	1,195	19,922	94.0%	6.0%	137,707	8,790	146,497	94.0%	6.0%
Financial software	46,377	2,960	49,338	94.0%	6.0%	42,659	2,723	45,382	94.0%	6.0%
Insurance	54,109	3,454	57,563	94.0%	6.0%	55,908	3,569	59,477	94.0%	6.0%
<b>TOTAL</b>	<b>3,614,695</b>	<b>646,672</b>	<b>4,261,367</b>	<b>84.8%</b>	<b>15.2%</b>	<b>3,420,583</b>	<b>411,577</b>	<b>3,832,160</b>	<b>89.3%</b>	<b>10.7%</b>

Cape Light Compact JPE  
D.P.U. 25-126  
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Shared Cost	2022-2024 Plan				
	Costs (\$)			Allocations (%)	
	EE	OP	Total	EE	OP
<b>2023</b>					
Legal, Consumer Advocacy	39,950	130,050	170,000	23.5%	76.5%
Legal, Other	10,080	420	10,500	96.0%	4.0%
Salary	3,092,666	197,404	3,290,070	94.0%	6.0%
Software licenses	21,128	1,349	22,476	94.0%	6.0%
Payroll services	4,120	263	4,382	94.0%	6.0%
Internet	13,543	864	14,408	94.0%	6.0%
Rent	101,520	6,480	108,000	94.0%	6.0%
Custodial	21,388	1,365	22,753	94.0%	6.0%
Other Utilities	64,799	4,136	68,936	94.0%	6.0%
Auditor	56,086	3,580	59,666	94.0%	6.0%
Treasury services	19,587	1,250	20,837	94.0%	6.0%
Financial software	48,461	3,093	51,554	94.0%	6.0%
Insurance	56,144	3,584	59,728	94.0%	6.0%
<b>TOTAL</b>	<b>3,549,472</b>	<b>353,839</b>	<b>3,903,310</b>	<b>90.9%</b>	<b>9.1%</b>

2022-2024 Actual				
Costs (\$)			Allocations (%)	
EE	OP	Total	EE	OP
6,525	46,119	52,644	12.4%	87.6%
40,599	2,591	43,190	94.0%	6.0%
2,832,682	180,810	3,013,492	94.0%	6.0%
24,525	1,565	26,090	94.0%	6.0%
2,117	135	2,252	94.0%	6.0%
15,828	1,010	16,838	94.0%	6.0%
109,267	6,975	116,242	94.0%	6.0%
21,601	1,379	22,980	94.0%	6.0%
105,164	6,713	111,877	94.0%	6.0%
57,221	3,652	60,874	94.0%	6.0%
65,886	4,205	70,092	94.0%	6.0%
44,792	2,859	47,651	94.0%	6.0%
56,768	3,624	60,392	94.0%	6.0%
<b>3,382,976</b>	<b>261,637</b>	<b>3,644,612</b>	<b>92.8%</b>	<b>7.2%</b>

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Shared Cost	2022-2024 Plan				
	Costs (\$)			Allocations (%)	
	EE	OP	Total	EE	OP
<b>2024</b>					
Legal, Consumer Advocacy	39,950	130,050	170,000	23.5%	76.5%
Legal, Other	10,080	420	10,500	96.0%	4.0%
Salary	3,248,581	207,356	3,455,938	94.0%	6.0%
Software licenses	22,130	1,413	23,543	94.0%	6.0%
Payroll services	4,269	272	4,542	94.0%	6.0%
Internet	14,033	896	14,928	94.0%	6.0%
Rent	101,520	6,480	108,000	94.0%	6.0%
Custodial	22,274	1,422	23,695	94.0%	6.0%
Other Utilities	69,588	4,442	74,030	94.0%	6.0%
Auditor	58,698	3,747	62,444	94.0%	6.0%
Treasury services	20,490	1,308	21,798	94.0%	6.0%
Financial software	50,649	3,233	53,882	94.0%	6.0%
Insurance	58,282	3,720	62,002	94.0%	6.0%
<b>TOTAL</b>	<b>3,720,544</b>	<b>364,758</b>	<b>4,085,302</b>	<b>91.1%</b>	<b>8.9%</b>

2022-2024 Actual				
Costs (\$)			Allocations (%)	
EE	OP	Total	EE	OP
22,592	113,151	135,743	16.6%	83.4%
11,924	761	12,685	94.0%	6.0%
3,094,981	197,552	3,292,533	94.0%	6.0%
40,859	2,608	43,467	94.0%	6.0%
2,146	137	2,283	94.0%	6.0%
16,816	1,073	17,889	94.0%	6.0%
118,774	7,581	126,355	94.0%	6.0%
24,995	1,595	26,590	94.0%	6.0%
73,887	4,716	78,603	94.0%	6.0%
43,927	2,804	46,731	94.0%	6.0%
70,020	4,469	74,489	94.0%	6.0%
47,032	3,002	50,034	94.0%	6.0%
56,645	3,616	60,261	94.0%	6.0%
<b>3,624,598</b>	<b>343,066</b>	<b>3,967,664</b>	<b>91.4%</b>	<b>8.6%</b>

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Shared Cost	2022-2024 Plan					2022-2024 Actual				
	Costs (\$)			Allocations (%)		Costs (\$)			Allocations (%)	
	EE	OP	Total	EE	OP	EE	OP	Total	EE	OP
<b>2022-2024</b>										
Legal, Consumer Advocacy	139,900	680,100	820,000	17.1%	82.9%	55,946	354,159	410,105	13.6%	86.4%
Legal, Other	30,240	1,260	31,500	96.0%	4.0%	60,270	3,911	64,182	93.9%	6.1%
Salary	9,493,380	605,960	10,099,341	94.0%	6.0%	8,823,352	563,193	9,386,544	94.0%	6.0%
Software licenses	63,430	4,049	67,479	94.0%	6.0%	85,766	5,474	91,240	94.0%	6.0%
Payroll services	12,366	789	13,155	94.0%	6.0%	6,162	393	6,555	94.0%	6.0%
Internet	40,654	2,595	43,248	94.0%	6.0%	50,521	3,225	53,746	94.0%	6.0%
Rent	304,560	19,440	324,000	94.0%	6.0%	325,331	20,766	346,097	94.0%	6.0%
Custodial	64,205	4,098	68,303	94.0%	6.0%	63,351	4,044	67,395	94.0%	6.0%
Other Utilities	194,767	12,432	207,199	94.0%	6.0%	211,769	13,517	225,286	94.0%	6.0%
Auditor	168,382	10,748	179,130	94.0%	6.0%	166,949	10,656	177,605	94.0%	6.0%
Treasury services	58,803	3,753	62,556	94.0%	6.0%	274,935	17,549	292,484	94.0%	6.0%
Financial software	145,488	9,286	154,774	94.0%	6.0%	134,483	8,584	143,067	94.0%	6.0%
Insurance	168,535	10,758	179,293	94.0%	6.0%	169,322	10,808	180,130	94.0%	6.0%
<b>TOTAL</b>	<b>10,884,710</b>	<b>1,365,269</b>	<b>12,249,979</b>	<b>88.9%</b>	<b>11.1%</b>	<b>10,428,157</b>	<b>1,016,280</b>	<b>11,444,436</b>	<b>91.1%</b>	<b>8.9%</b>

For 2022 and 2023, the Compact provided explanations for variances greater than 10 percent in the 2022 and 2023 Plan Year Reports, D.P.U. 23-60, Appendix CLC-1 and D.P.U. 24-65, Appendix CLC-1, respectively. Below, for 2024, the Compact provides planned versus actual spent dollars and an explanation of any variance greater than 10 percent.

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Table CLC-1.C. 2024 planned vs. actual shared costs

Shared Cost	2022-2024 Plan			2022-2024 Actual			Difference			Change		
	Costs (\$)			Costs (\$)			Costs (\$)			Costs (\$)		
	EE	OP	Total	EE	OP	Total	EE	OP	Total	EE	OP	Total
<b>2024</b>												
Legal, Consumer Advocacy	39,950	130,050	170,000	22,592	113,151	135,743	(17,358)	(16,899)	(34,257)	-43%	-13%	-20%
Legal, Other	10,080	420	10,500	11,924	761	12,685	1,844	341	2,185	18%	81%	21%
Salary	3,248,581	207,356	3,455,938	3,094,981	197,552	3,292,533	(153,600)	(9,804)	(163,404)	-5%	-5%	-5%
Software licenses	22,130	1,413	23,543	40,859	2,608	43,467	18,729	1,195	19,924	85%	85%	85%
Payroll services	4,269	272	4,542	2,146	137	2,283	(2,123)	(136)	(2,259)	-50%	-50%	-50%
Internet	14,033	896	14,928	16,816	1,073	17,889	2,784	178	2,961	20%	20%	20%
Rent	101,520	6,480	108,000	118,774	7,581	126,355	17,254	1,101	18,355	17%	17%	17%
Custodial	22,274	1,422	23,695	24,995	1,595	26,590	2,721	174	2,895	12%	12%	12%
Other Utilities	69,588	4,442	74,030	73,887	4,716	78,603	4,299	274	4,573	6%	6%	6%
Auditor	58,698	3,747	62,444	43,927	2,804	46,731	(14,770)	(943)	(15,713)	-25%	-25%	-25%
Treasury services	20,490	1,308	21,798	70,020	4,469	74,489	49,530	3,161	52,691	242%	242%	242%
Financial software	50,649	3,233	53,882	47,032	3,002	50,034	(3,617)	(231)	(3,848)	-7%	-7%	-7%
Insurance	58,282	3,720	62,002	56,645	3,616	60,261	(1,637)	(104)	(1,741)	-3%	-3%	-3%
<b>TOTAL</b>	<b>3,720,544</b>	<b>364,758</b>	<b>4,085,302</b>	<b>3,624,598</b>	<b>343,066</b>	<b>3,967,664</b>	<b>(95,946)</b>	<b>(21,692)</b>	<b>(117,638)</b>	<b>-3%</b>	<b>-6%</b>	<b>-3%</b>

As indicated in the above table, actual shared costs were about \$120,000 or 3 percent less than planned costs. Below, the Compact provides an explanation for shared costs with significant variances. In general, the reason for most variances between plan to actual costs is that actual costs reflect total incurred costs, which sometimes vary from the estimated values. The Compact uses the best available information at the time of planning to estimate costs. This includes historical information as well as the Compact's best estimate of projected costs.

- *Legal, Consumer Advocacy and Other.* There will always be variability in actual legal costs as it is not possible to predict all matters that may arise. With the relatively small dollar amounts projected for 2024, a 10 percent variance was likely to occur. For legal, consumer advocacy costs, the actual costs in 2024 for legal services related to energy efficiency matters in those Department dockets were lower than projected. See the following section for a detailed discussion on the Compact's 2024 legal, consumer advocacy costs. For legal, other, the actual costs in 2024 for legal services associated with supporting the Compact's other post-employment benefits matters were slightly higher than projected.
- *Software Licenses.* Software license costs increased relative to plan for the following reasons:
  - All Microsoft Office E3 licenses were replaced with Microsoft Business Premium to transition away from the NAS Domain Server in 2024.
  - The number of Microsoft Power BI Pro licenses increased from 1 to 18 to provide all staff with reporting access.
  - The number of Microsoft Exchange licenses increased from 26 to 33 to cover all Compact Board members.
  - 6 new Zoom Power Pack licenses were added to provide Call Center activity visibility.
- *Payroll Services.* Payroll services decreased relative to plan. The Compact likely over-estimated the cost of payroll services in the 2022-2024 Three-Year Plan. Costs for payroll services are the smallest shared cost, so small changes in costs can lead to large percentage changes.
- *Internet.* Internet costs increased relative to plan. The Compact receives internet service under a contract negotiated by the Commonwealth of Massachusetts that is available to all state and municipal organizations. In 2022, the minimum service levels of the contract were increased by the Commonwealth of Massachusetts, so the Compact's bill increased. Internet costs also increased due to the addition of web-based services not anticipated during the 2022-2024 planning process.
- *Rent and interior renovations.* The Compact's existing lease for office space expired on December 31, 2021 and the Compact, consistent with Massachusetts General Law, issued an RFP for office space and the increase in rent costs reflects the results of that RFP

process. Interior renovations costs were to accommodate the cubicle design and construction for additional staff.

- *Custodial.* Custodial costs increased relative to plan. The Compact utilizes the services of its custodial vendor for compliance with the Massachusetts Records Retention law. The increase in custodial costs resulted from maintaining/destroying public records in compliance with Massachusetts General Law.
- *Auditor.* Auditor costs decreased relative plan. Increases in the cost to complete the Compact's annual audit were less than expected.
- *Treasury Services.* Treasury services increased relative to plan because of a staff vacancy (i.e., the Comptroller) and the need to contract out these services until the position was filled. The increase in treasury services corresponds with part of the decrease in salaries. Additionally, the cost of Treasury Services increased relative to the plan due to unplanned consultant support to assist in preparing the Detailed Cost Allocation Proposal and Cost Driver Study (DPU 24-146, Exhibit CLC-2, Attachment CLC-5) and to prepare the petition to the Department requesting a waiver of the relevant provisions of M.D.P.U. No. 50E (DPU 24-32, "Interest Waiver") and to respond to any questions from the Department.

### **C. Consumer Advocacy Costs related to Energy Efficiency**

The Department requires that the Compact be prepared to demonstrate, at the time final cost recovery is sought, that its energy-efficiency-related consumer advocacy activities have a direct energy-efficiency-related benefit. For the 2022-2024 plan term, the Compact allocated its legal consumer advocacy costs to its energy efficiency or operating budget based on the subject matter of the legal service provided (i.e., work related to energy efficiency matters was allocated to the Compact's energy efficiency budget and work related to non-energy efficiency matters was allocated to the operating budget). This allocation method for shared consumer advocacy costs was also approved by the Department for the 2025-2027 plan term. In addition, the Compact's Governing Board creates a consumer advocacy cost allocation worksheet, to be filled out for all consumer advocacy matters. The worksheet details the energy efficiency and non-energy efficiency activities associated with the matter.

Below is a chart of the energy-efficiency-related consumer advocacy costs incurred by the Compact during 2022–2024 and a detailed explanation of the direct energy-efficiency-related benefit associated with such costs.

Consumer Advocacy Matter	2022 Costs	2023 Costs	2024 Costs	Notes
<b>D.P.U. 21-90</b>	\$21,842	\$3,918	-	The consumer advocacy worksheet for D.P.U. 21-90, is included in Attachment A.
<b>D.P.U. 22-22</b>	\$4,987	-	-	The consumer advocacy worksheet for D.P.U. 22-22 is included in Attachment A.
<b>D.P.U. 24-10</b>	-	\$2,607	\$15,834	The consumer advocacy worksheet for D.P.U. 24-10 is included in Attachment A.
<b>D.P.U. 24-15</b>	-	-	\$6,758	The consumer advocacy worksheet for D.P.U. 24-15 is included in Attachment A.

**a. D.P.U. 21-90: Eversource’s Petition for Approval of its Phase II Electric Vehicle Infrastructure Program and its Electric Vehicle Demand Charge Alternative Proposal**

Eversource filed its petition for approval of its phase two electric vehicle (“EV”) infrastructure program (“EV Plan”) and its EV demand charge alternative proposal on July 14, 2021. On August 26, 2021, the Department granted the Compact full party status, determining that the Compact was substantially and specifically affected by the proceeding. See D.P.U. 21-90, Petition to Intervene of the Cape Light Compact JPE (August 12, 2021).

The Department’s investigation in this proceeding affected the Compact’s energy efficiency programs in that the Compact hoped to ensure that its customers would be able to participate in Eversource’s Residential Make-Ready and Charger Rebate program offerings to receive incentives for Electric Vehicle Supply Equipment (“EVSE”). Eversource was requiring customers enrolled in these offerings to also participate in a managed charging program. Since the Compact is the energy efficiency Program Administrator for customers on the Cape and Vineyard, if Eversource were to offer its managed charging program through its energy efficiency program, the Compact would also need to offer a managed charging program through its energy efficiency program in order for its customers to participate in Eversource’s Make-Ready program.

The Compact’s participation in this proceeding was necessary to, among other things, clarify how Cape and Vineyard energy efficiency customers would be included in certain offerings, how Eversource would coordinate with the Compact as a Program Administrator, and how Eversource would handle demand management program enrollment related to its proposed EVSE rebate programs. The Compact sought to ensure that Eversource’s proposal would not discriminate against customers participating in a managed charging program offered by the Compact, should the Compact obtain Department approval of such a program.

In 2022, the Compact’s work included reviewing discovery and attending evidentiary hearings (including cross examination by Compact counsel of Eversource witnesses), filing initial and reply briefs, and reviewing other parties’ briefs. In its briefs, the Compact argued that: (1) Eversource should be directed to work cooperatively with the Compact to develop a managed charging program to ensure that residential customers in the Compact’s service territory would have access

to any Residential Make-Ready and Charger Rebate offerings; and (2) for the Public and Workplace Segment and Residential Segment offerings, Eversource should track and report commitments and installations made through all of the program segments (including by town, segment, and whether a site is located in an Environmental Justice Community) in a manner similar to Eversource's Phase I EV program where all installations and signed contracts are reported annually in both the Grid Modernization Annual Report and in the Grid Modernization Cost Recovery filings and would be summarized in the program's Final Report upon completion. The Compact also expressed its appreciation for Eversource's commitment that it would not market the Residential Make-Ready and Charger Rebate offerings to residential customers in the Compact's service territory until a managed charging program exists that enables those customers' participation.

In 2023, the Compact's activities included review and summary of the Department's Order, compliance and metrics filings, motions for reconsideration, and the Department's post-order motions order. Among other things, the Order approved Eversource's requirement that residential program customers enroll in the Company's managed-charging program, ConnectedSolutions, for at least one year, with an option to opt out after the first year. The Order also required Eversource to show in its energy efficiency annual report how it is not including this part of its programming in its calculation of energy efficiency performance incentives. The Department encouraged Eversource to "work cooperatively with the Compact" for the residential offering.

**b. D.P.U. 22-22: Eversource's Petition for Approval of a General Increase in Base Distribution Rates for Electric Service and Performance-Based Ratemaking Plan**

On January 14, 2022, Eversource filed a petition with the Department seeking, among other things, approval of (1) an increase in base distribution rates for electric service pursuant to G.L. c. 164, §94, (2) a performance-based ratemaking ("PBR") plan for a ten-year term (with a five-year alternative); (3) rate design proposals; (4) an investment within the PBR plan of \$955.6 million to address its reliability-based electrification plans, including the installation of new substations, feeders, and distribution and transmission lines necessary to support customer demand over the long term; (5) PBR performance metrics; and (6) other proposals related to advanced metering infrastructure ("AMI") cost recovery and reconciling mechanisms.

The Compact identified that the Department's investigation would affect the Compact's energy efficiency programs due to Eversource's proposed revisions to its Energy Efficiency Charges tariff, M.D.P.U. 50E ("Tariff"), that were directed by the Department in D.P.U. 20-150-A (Investigation into Updating Energy Efficiency Guidelines). The revisions reflected the Department's changes to the calculation of the Low Income Energy Efficiency Reconciliation Factor ("EERF"). The Compact was concerned that the rate impacts related to the revised Tariff could adversely affect low-income customers in the Compact's service territory, and the Compact's customers that pay into the EERF were directly affected by the proposed revisions to the Tariff. In addition, the Compact was concerned about moderate income customers to the extent

that the low-income discount was increased from 36 to 42 percent to mitigate bill impacts for low-income customers. The bill impacts from the revisions of the Tariff were expected to be ongoing for years to come.

In 2022, the Compact participated fully in Eversource’s rate case, including through issuance of discovery, sponsoring of witness testimony, cross examination at evidentiary hearings, briefing, and reviewing other parties’ testimony and briefs. In its briefs, with respect to energy efficiency matters, the Compact argued that Eversource’s proposed Tariff would have significant adverse effects on the rates of low-income customers, and that the Tariff implementation should be delayed until a time when the other electric distribution companies’ (“EDCs”) similar tariffs could take effect simultaneously. The Compact argued that it would be unfair for Eversource’s low-income customers to be subject to the revised Tariff any sooner than the low-income customers of the other EDCs. In addition, moderate income customers could be adversely affected by mitigating the bill impacts for low-income customers by raising the low-income discount. The Department in its Order issued on November 30, 2023, approved the Tariff without delay. The Department did note that the next rate case should explore mitigation for moderate-income customers. The Compact’s work also included preparing a summary of the Department’s Order.

**c. D.P.U. 24-10: Petition of NSTAR Electric Company d/b/a Eversource Energy, pursuant to G.L. c. 164, § 92B, for Approval by the Department of Public Utilities of its Electric Sector Modernization Plan**

In 2022, “An Act Driving Clean Energy and Offshore Wind” (the “Climate Law”) required the EDCs to file an electric sector modernization plan (“ESMP”). On September 1, 2023, Eversource filed its draft ESMP with the Grid Modernization Advisory Council (the “GMAC”), which is made up of a wide array of entities. The GMAC reviewed the draft ESMP and provided recommendations on November 20, 2023. On January 29, 2024, Eversource filed its ESMP with the Department, which commenced an ongoing adjudicatory proceeding. The ESMP includes energy efficiency and demand response in its five-year and ten-year forecasting, in its gas-electric integration working group, and as a part of the solution to meet 2050 climate goals.

In 2023, the Compact’s work included review of the draft ESMP and identification of issues of interest related to energy efficiency. The Compact provided written and oral comments to the GMAC in November 2023, and presented on the draft ESMP for its Governing Board. The Compact also reviewed the GMAC recommendations. The Compact’s participation in this proceeding was necessary to clarify Eversource’s use of and plans for energy efficiency and demand response in the ESMP. How the ESMP incorporates energy efficiency and demand response would likely have a direct impact on the Compact’s own energy efficiency and demand response programs. Specifically, the Compact’s questions included whether the ESMP’s forecasting includes the Compact’s energy efficiency data, how the ESMP may create new opportunities for energy efficiency and demand response, whether the ESMP contains costs for energy efficiency, and how Eversource would interface with the energy efficiency Program Administrators, including the Compact. In addition, the Compact was eager to participate in the

proposed gas-electric integration working group raised in the ESMP, and thus sought to better understand the purpose and operation of that working group.

In 2024, the Compact participated as a full party in the ESMP adjudicatory proceeding in D.P.U. 24-10 through issuing discovery, attending hearings and filing briefs. The Compact advocated for energy efficiency to play a significant role in the ESMP and for Eversource to collaborate with the Compact on related projects. On integrated energy planning (“IEP”), the Compact sought to participate in the stakeholder working group and to have energy efficiency included in its IEP reporting. In its ESMP Order dated August 29, 2024, the Department did not address all of the Compact’s energy efficiency arguments. The ESMP Order did require IEP reporting, including some aspects of the Compact’s requests (e.g., the makeup and selection process of the IEP working group). The Compact’s work also included review and summary of the ESMP Order.

On November 21, 2024, the Department issued a procedural notice regarding Phase II that involves metrics and reporting and that is ongoing in 2025. The Compact reviewed that notice and prepared to participate in that Phase II. The Compact continues to pursue the inclusion of energy efficiency in IEP reporting in 2025.

**d. D.P.U. 24-15: Notice of Inquiry by the Department of Public Utilities on its own Motion into Energy Burden with a Focus on Energy Affordability for Residential Ratepayers**

On January 4, 2024, the Department issued a Vote and Order Opening Inquiry in D.P.U. 24-15 on energy affordability. The Department noted that it will consider “improvements to the programs currently offered to address energy affordability, to ensure maximum participation in each of these programs, and to determine whether additional programs may further benefit residential ratepayers of the Commonwealth’s electric and gas distribution companies.” The Department requested comments on a series of questions including what role energy efficiency programs, consumption reduction, investment in residential loan programs for photovoltaic and battery installations, targeted educational programs, and ADR may have in addressing energy affordability. This proceeding may ultimately incorporate energy efficiency and demand response in a manner that directly impacts the Compact’s energy efficiency and demand response programs. The Compact is advocating that energy affordability programs be tied to energy efficiency participation which could lead to increased utilization of the Compact’s energy efficiency programs.

In 2024, the Compact filed comments on March 1, 2024, and November 1, 2024, and attended a workshop on June 24, 2024, related to this proceeding. On September 12, 2024, the Department issued an Interlocutory Order with next steps in the proceeding. The Compact has argued that enrollment in energy affordability programs should be tied to education about and participation in energy efficiency opportunities. The Compact also argued that income eligibility verification in energy efficiency should be standardized across program administrators. The Compact has advocated for income verification processes across program administrators to be standardized to make it easier for customers to sign up for programs. The Compact also sought to bring the Cape

Cod and Martha's Vineyard demographics into this proceeding to have them considered in the context of the energy affordability programs. The proceeding has raised the issue of whether providing customers with heat pumps may cause energy affordability issues. The Compact asked the Department to consider electric rate design for customers who participate in heat pump programs to make heat pump use affordable. The Compact advocated for a heat pump discount rate and education surrounding electrification measures. In addition, the Compact argued that potential impacts of the Clean Heat Standard on electric and fossil fuel heating customers should be considered. The Compact is also interested in whether there may be opportunities to build on CVEO for energy affordability customers.

This docket remains open as the Department continues to consider issues related to energy affordability.

**D.P.U. 21-90 Board Approved September 29, 2021**

*I move the Cape Light Compact JPE Board of Directors vote to adopt a process to allocate consumer advocacy costs between the Compact's energy efficiency and operating budgets as follows:*

*1. After identifying a regulatory matter, rule-making proceeding, legislative action or other activity relating to or affecting the Compact's administration of its energy efficiency plan or its provision of power supply (taken together, "Consumer Advocacy Matter"), the Compact Administrator will provide the Board with pertinent information regarding the Consumer Advocacy Matter and present a completed consumer advocacy worksheet (as attached) for the Board's consideration and review.*

*2. The Board will thereafter vote to authorize and direct the Compact Administrator to take all actions deemed necessary or appropriate to implement the Compact's participation in the Consumer Advocacy Matter (subject to any limitations imposed by the Board), and to execute and deliver all documents as may be necessary or appropriate to enable and effectuate such participation.*

*Additional Information:*

*Pursuant to the Order of the Massachusetts Department of Public Utilities approving the Compact's 2019-2021 Energy Efficiency Plan dated January 29, 2019, the Compact is required to demonstrate that its consumer advocacy activities have a direct energy efficiency related benefit.*

## Consumer Advocacy Allocation Worksheet

### Parties involved:

Parties include Eversource, the Cape Light Compact, Attorney General's Office, Department of Energy Resources, Acadia Center, GECA, ChargePoint, FreeWire Technology, and National Grid as a limited party.

### Description of the Matter or Proceeding:

The Department of Public Utilities will investigate Eversource's Phase II petition for approval of its Phase II electric vehicle infrastructure program ("EV Plan") and its electric vehicle demand charge alternative proposal on July 14, 2021. These investigations are held in furtherance of the Department's responsibilities pursuant to Grid Modernization – Phase II, D.P.U. 20-69-A (May 21, 2021) and Section 29 of Chapter 383 of the Acts of 2020, An Act Authorizing and Accelerating Transportation Investment ("Transportation Act").

### Docket Number (if any):

D.P.U. 21-90

1. Does this proceeding raise issues that may impact the Compact's administration of its three-year energy efficiency plan? If yes, please explain.

Yes, the Compact intends to offer an incentive for Electric Vehicle Supply Equipment ("EVSE") enrolled in the Compact's Connected Solutions Demand Response program in the next three-year (2022-2024) Energy Efficiency Plan. Eversource is the distribution company providing service in the Compact's service territory and thus its EV Plan may affect the Compact's offerings. The Compact is participating in this proceeding both as a consumer advocate for ratepayers on Cape Cod and Martha's Vineyard and as an energy efficiency program and demand response administrator (G.L. c. 25, §21) because of potential impacts and precedents that this proceeding may have on its energy efficiency and other programs. As the Commonwealth's only municipal aggregator program administrator, the Compact can offer its unique expertise and point of view to the Department as it relates to energy efficiency and demand response matters relevant to this proceeding.

2. Does this proceeding raise issues regarding the general administration of energy efficiency in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, Eversource Energy (a PA) filed the proposed EV Plan that resulted in this proceeding. The Compact has actively participated in other EV-related dockets, including as a full party in the investigation into Eversource's rate case in D.P.U. 17-05, as a full party in Eversource's grid modernization plan in D.P.U. 15-122, and the Department's investigation into targeted EV rates in D.P.U. 20-69. Each electric

distribution company (also PAs) submitted EV plans and demand charge alternative rate structures as required pursuant to Section 29 of Chapter 383 of the Acts of 2020. National Grid (also a PA) is also participating as a limited party in this docket.

3. Does this proceeding raise issues regarding the Compact's administration of active demand response programs/initiatives/measures? If yes, please explain.  
Yes, the Compact intends to pursue issues raised in the proposed Phase II EV Plan related to demand response programs, including enrollment and funding, as well as the coordination necessary between Eversource and the Compact to carry out the offerings for the benefit of all customers. The Compact wants to clarify how Eversource will report and track on its offerings and installations as well.
4. Does this proceeding raise issues regarding the general administration of active demand response in Massachusetts? Are other program administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.  
Yes, this proceeding directly impacts Eversource's administration of ADR since it involves Eversource's own EV program. Eversource's proposal may, among other things, expand its current managed charging program, ConnectedSolutions, which does not currently directly promote access to at-home charging. National Grid is a limited party in this proceeding. National Grid and Unitil have EV plans under consideration in related dockets. Issues such as cost recovery and tracking/reporting of EV offerings and installations may affect all of the electric distribution companies/PAs.
5. Does this proceeding concern the efficient utilization of energy in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.  
Yes, Eversource's petition provides that its Phase II EV Plan advances its Phase I Electric Vehicle Infrastructure Program "by building the infrastructure required to support statewide EV adoption, and helping to enable the Commonwealth's broader transition to a clean transportation future." Widespread EV adoption will help the Commonwealth meet its clean energy goals. As noted above, Eversource is the main party in this docket and National Grid is a limited party to the proceeding (both PAs). The Attorney General's Office, DOER, the Compact and other parties are participating as well.
6. Describe the direct energy efficiency benefit resulting from the Compact's participation in this proceeding.  
The Compact needs to investigate Eversource's proposals in this docket to, among other things, clarify how Cape and Vineyard energy efficiency customers would be included in certain offerings, how Eversource intends to coordinate with the Compact as a program administrator, and how Eversource intends to handle demand management program

enrollment related to its proposed EVSE rebate programs. The Compact needs to ensure that Eversource's proposal will not discriminate against customers participating in the Compact's managed charging program.

7. Is the described benefit quantifiable? If yes, please explain and provide any supporting documentation.

Not at present, given that Eversource's proposals are subject to an adjudicatory proceeding and thus may not be approved or may be modified over the course of the proceeding.

8. Will the Compact's participation assist its planning for future energy efficiency plans and/or programs?

Yes. The Department may modify Eversource's EV Plan in this proceeding based on the Compact's and other parties' input. The EV Plan will affect EV development in Eversource's service territory for the next four years. The issues raised by the Compact in Question 6 above will affect the Compact's future energy efficiency plans and programs.

9. Is the Compact's participation in this proceeding a reasonable use of energy efficiency ratepayer funds? Please explain.

Yes, it is necessary for the Compact to participate given the direct impact the outcome will have on the Compact and its energy efficiency customers. Eversource's EV Plan has the potential to allow the Compact to coordinate rebate offerings for its energy efficiency customers, or it may limit Eversource's offerings only to Eversource's managed customer program customers. The outcome of such an issue in this proceeding is likely to set a precedent and affect the Compact's and Eversource's future EV plans. The Compact will seek to ensure consistent opportunities across energy efficiency service territories.

10. Does this proceeding involve other non-energy efficiency issues? If yes, please explain.

The Compact has not yet identified non-energy efficiency issues in this proceeding. However, it is possible that they may arise during the course of the proceeding.

11. What is the initial estimate of the percentage allocation between energy efficiency and non-energy efficiency issues, as set forth in this worksheet?

The costs for this proceeding will be allocated based on the actual subject matter, meaning that any work related to energy efficiency will be allocated as such and any work related to non-energy efficiency will be allocated as such.

12. Discuss any other factors as may be appropriate.

It is important for the Compact to be involved in this proceeding as Eversource's EV

efforts will be ongoing for years to come.

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13. **To be completed at the conclusion of the proceeding/matter or every 12 months, which ever comes first,** a summary of the actual total costs associated with the Compact's participation and costs recovered through energy efficiency ratepayer funds and operating funds. A brief narrative should accompany any readjustment to the percentage allocation explaining the basis for the reallocation.

Please attach:

1. Initial Petition (attached)
2. Notice of Proceeding (attached)
3. Compact's Petition to Intervene (attached)
4. Agreements with Expert Consultants, if any

**D.P.U. 22-22 Worksheet Originally Approved June 8, 2022**

*I move the Cape Light Compact JPE Board of Directors vote to adopt a process to allocate consumer advocacy costs between the Compact's energy efficiency and operating budgets as follows:*

*1. After identifying a regulatory matter, rule-making proceeding, legislative action or other activity relating to or affecting the Compact's administration of its energy efficiency plan or its provision of power supply (taken together, "Consumer Advocacy Matter"), the Compact Administrator will provide the Board with pertinent information regarding the Consumer Advocacy Matter and present a completed consumer advocacy worksheet (as attached) for the Board's consideration and review.*

*2. The Board will thereafter vote to authorize and direct the Compact Administrator to take all actions deemed necessary or appropriate to implement the Compact's participation in the Consumer Advocacy Matter (subject to any limitations imposed by the Board), and to execute and deliver all documents as may be necessary or appropriate to enable and effectuate such participation.*

*Additional Information:*

*Pursuant to the Order of the Massachusetts Department of Public Utilities approving the Compact's 2019-2021 Energy Efficiency Plan dated January 29, 2019, the Compact is required to demonstrate that its consumer advocacy activities have a direct energy efficiency related benefit.*

## Consumer Advocacy Allocation Worksheet

### Parties involved:

The parties to this proceeding include the Cape Light Compact, NSTAR Electric Company d/b/a Eversource Energy (“Eversource” or the “Company”), Attorney General’s Office, Department of Energy Resources, National Grid, Town of Barnstable, Low Income Network, Conservation Law Foundation, The Energy Consortium, Power Options, and University of Massachusetts.

### Description of the Matter or Proceeding:

On January 14, 2022, Eversource filed a petition with the Department of Public Utilities (the “Department” or “DPU”) seeking, among other things, approval of (1) an increase in base distribution rates for electric service pursuant to G.L. c. 164, §94, (2) a performance-based ratemaking (“PBR”) plan for a ten-year term (with a five-year alternative); (3) rate design proposals; (4) an investment within the PBR plan of \$955.6 million to address its reliability-based electrification plans, including the installation of new substations, feeders, and distribution and transmission lines necessary to support customer demand over the long term; (5) PBR performance metrics; and (6) other proposals related to advanced metering infrastructure (“AMI”) cost recovery and reconciling mechanisms. Eversource requested that any new rates approved in the instant matter be implemented on January 1, 2023. On January 19, 2022, in its Suspension Order, the Department suspended the effective date of the proposed rate increases to investigate the propriety of the Company’s request. Eversource’s last base distribution rate proceeding was in D.P.U. 17-05.

Docket Number (if any): D.P.U. 22-22

1. Does this proceeding raise issues that may impact the Compact’s administration of its three-year energy efficiency plan? If yes, please explain.

Yes. There are two issues that the Compact has identified thus far relating to energy efficiency: (1) Eversource’s proposed revisions to its Energy Efficiency Charges tariff, M.D.P.U. 50E; and (2) approval of revised PBR performance metrics.

First, the Department had directed the revised tariff filing in its Order in D.P.U. 20-150-A (Investigation into Updating Energy Efficiency Guidelines). The revisions reflect the Department’s changes to the calculation of the Low Income Energy Efficiency Reconciliation Factor (“EERF”). The Compact is concerned that the rate impacts related to the revised tariff could adversely affect low-income customers in the Compact’s service territory. The Compact, together with other Program Administrators of energy efficiency also expressed this concern to DPU in comments filed in D.P.U. 20-150. In the DPU 20-150A Order, the DPU directed the Compact to work with Eversource on this EERF.

Second, Eversource has filed proposed revised PBR performance metrics. The Compact is concerned that the Department has not issued an order in D.P.U. 18-50 where the

Department originally considered the development of Eversource's PBR performance metrics. In that case, the Department directed Eversource to submit a compliance filing proposing performance metrics in three areas: (1) improvements to customer satisfaction and engagement; (2) reductions in system peak demand from current levels; and (3) strategic planning for climate adaptation. The Compact participated in D.P.U. 18-50 where it had energy efficiency concerns related to, among other things, the tracking and reporting of peak demand reductions and how and when Eversource counted energy efficiency activities towards PBR targets. Accordingly, the Compact will discuss in its brief in D.P.U. 22-22 its concerns that Eversource's current performance metrics do not account for intervenors' arguments in D.P.U. 18-50.

2. Does this proceeding raise issues regarding the general administration of energy efficiency in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, the proceeding is the rate case of Eversource Energy (a PA) and National Grid (also a PA) is a participant. See issues raised above. In particular, the tariff revisions apply to all of the utilities as PAs.

3. Does this proceeding raise issues regarding the Compact's administration of active demand response programs/initiatives/measures? If yes, please explain.

The Compact has concerns related to D.P.U. 18-50 on how joint energy efficiency programs could be counted towards Eversource's metrics.

4. Does this proceeding raise issues regarding the general administration of active demand response in Massachusetts? Are other program administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, as noted above, Eversource is the petitioner and National Grid is a participant. As above, the Compact has concerns related to D.P.U. 18-50 on how joint EE programs could be counted towards Eversource's metrics.

5. Does this proceeding concern the efficient utilization of energy in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, the proceeding is Eversource's rate case and also involves, among other things, electrification, cost recovery for AMI, PBR, and some issues related to energy efficiency. PBR by nature concerns the efficient utilization of energy in Massachusetts since it is a program designed to separate kWh from revenue. As noted above, Eversource is the petitioner and National Grid is a participant to the proceeding.

6. Describe the direct energy efficiency benefit resulting from the Compact's participation in this proceeding.

The Compact is concerned in this proceeding about:

- (a) The just administration for low-income customers of an energy efficiency charges tariff. The Compact's customers that pay into the EERF are directly affected by the proposed revisions to this energy efficiency tariff.
- (b) Protecting its own energy efficiency program and also energy efficiency generally with the issues that it raised in D.P.U. 18-50 that are implicated here as Eversource proposes to revise its PBR performance metrics that have as yet to be acted on by the Department in an order. In that case, issues included the tracking and reporting of Eversource's peak demand reductions related to energy efficiency and grid modernization, as well as concerns related to ensuring that any future incentives do not allow for double dipping by Eversource.

7. Is the described benefit quantifiable? If yes, please explain and provide any supporting documentation.

No, while the issues are of significant concern to the Compact, there currently is no way to value the benefits received from the Compact's advocacy. It is possible that impacts on low-income customers regarding the energy efficiency tariff issue may be quantifiable after conclusion of the case, but the Compact is not able to know that presently.

8. Will the Compact's participation assist its planning for future energy efficiency plans and/or programs?

It may depend how the Department rules in this case. The Compact may need to consider bill impacts on low-income customers from the energy efficiency tariff issue; and how the issues related to D.P.U. 18-50 may or may not be addressed by the Department in this case.

9. Is the Compact's participation in this proceeding a reasonable use of energy efficiency ratepayer funds? Please explain.

Yes, it was necessary for the Compact to participate to protect its energy efficiency program and energy efficiency generally and also given the direct impact the outcome would have on the Compact and its customers. For example, it is important that low-income customers be protected from significant bill impacts.

10. Does this proceeding involve other non-energy efficiency issues? If yes, please explain.

Yes, the Compact is also participating with regard to rate design and cost allocation issues.

11. What is the initial estimate of the percentage allocation between energy efficiency and non-energy efficiency issues, as set forth in this worksheet?

Legal services will be billed to the Compact's operating or energy efficiency budget in accordance with the subject matter of the service. Presently, it is estimated that 15-20% of the legal services provided to the Compact in this proceeding will involve energy efficiency matters.

12. Discuss any other factors as may be appropriate.

It is important for the Compact to be involved in this proceeding because the bill impacts from the revisions of the EES tariff and Eversource's PBR metric efforts will likely be ongoing for years to come.

13. **To be completed at the conclusion of the proceeding/matter or every 12 months, which ever comes first,** a summary of the actual total costs associated with the Compact's participation and costs recovered through energy efficiency ratepayer funds and operating funds. A brief narrative should accompany any readjustment to the percentage allocation explaining the basis for the reallocation.

Please attach:

1. Initial Petition
2. Notice of Proceeding
3. Compact's Petition to Intervene
4. Agreements with Expert Consultants, if any

**D.P.U. 24-10 Board Approved November 8, 2023**

*I move the Cape Light Compact JPE Board of Directors vote to adopt a process to allocate consumer advocacy costs between the Compact's energy efficiency and operating budgets as follows:*

1. *After identifying a regulatory matter, rule-making proceeding, legislative action or other activity relating to or affecting the Compact's administration of its energy efficiency plan or its provision of power supply (taken together, "Consumer Advocacy Matter"), the Compact Administrator will provide the Board with pertinent information regarding the Consumer Advocacy Matter and present a completed consumer advocacy worksheet (as attached) for the Board's consideration and review.*

2. *The Board will thereafter vote to authorize and direct the Compact Administrator to take all actions deemed necessary or appropriate to implement the Compact's participation in the Consumer Advocacy Matter (subject to any limitations imposed by the Board), and to execute and deliver all documents as may be necessary or appropriate to enable and effectuate such participation.*

*Additional Information:*

*Pursuant to the Order of the Massachusetts Department of Public Utilities approving the Compact's 2019-2021 Energy Efficiency Plan dated January 29, 2019, the Compact is required to demonstrate that its consumer advocacy activities have a direct energy efficiency related benefit.*

## Consumer Advocacy Allocation Worksheet

### Parties involved:

The electric sector modernization plan (“ESMP”) will be reviewed first by the Grid Modernization Advisory Council (“GMAC”), which is made up of a wide array of entities, including the Attorney General’s Office, Department of Energy Resources (“DOER”), Massachusetts Clean Energy Center, Green Energy Consumers Alliance, Acadia Center, New Leaf Energy (distributed generation (“DG”) representative), and ENGIE (storage representative). It is currently too early to know the parties other than Eversource in the DPU proceeding. Parties to previous proceedings related to grid modernization included the Cape Light Compact, Attorney General’s Office, Department of Energy Resources, Acadia Center, and National Grid as a limited party. Those parties may again participate in this docket.

### Description of the Matter or Proceeding:

The ESMPs were required by “An Act Driving Clean Energy and Offshore Wind” (“Climate Law”) in 2022. The electric distribution companies (“EDCs”) filed their draft ESMPs with the GMAC on September 1, 2023. The GMAC will provide feedback and recommendations by November 20, 2023. The DPU adjudicatory proceeding will commence by January 29, 2024, in DPU 24-10.

Through the ESMPs, the EDCs must seek to upgrade the distribution system and meet certain objectives, including:

- Improve grid reliability, communications, and resiliency;
- Enable increased, timely adoption of renewable energy and DERs;
- Promote energy storage and electrification technologies for decarbonization;
- Prepare for climate-driven impacts on T&D systems;
- Accommodate transportation and building electrification, and other new loads;
- Minimize or mitigate impacts on ratepayers; and
- Provide benefits to low-income customers.

### Docket Number (if any):

D.P.U. 24-10 (Eversource Energy)

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1. Does this proceeding raise issues that may impact the Compact’s administration of its three-year energy efficiency plan? If yes, please explain.  
Yes, the ESMP may affect the Compact’s energy efficiency program because it is considering the role of energy efficiency in three planning horizons (five year, ten year and 2035-2050) to help the Commonwealth reach its 2050 climate goals. How Eversource positions energy efficiency in its planning horizons may affect the Compact’s future Three Year Plans. For example, the GMAC has noted that Eversource has not

adequately factored demand management into its 2035-2050 planning horizon. Generally, the Compact is concerned that the ESMP is too focused on building new or upgrading existing substations and other utility facilities, rather than effectively considering how energy efficiency could best be used in targeted situations to relieve constraints.

In addition, Eversource has proposed a Gas-Electric Integrated Planning working group, which the Compact will want to monitor the development of to ensure that it may be considered for a role on it. The Compact should be involved in any integrated planning related to Cape Cod and Martha's Vineyard. The objectives of the working group include providing recommendations for how the three-year energy efficiency program process should align with integrated gas-electric planning. The Compact is concerned about how the working group may overlap with and affect energy efficiency planning.

Specific to the Compact, the ESMP notes the Compact's role as a program administrator, but the plan does not mention working in partnership with the Compact to bring about demand response and least-cost alternatives, nor having the Compact participate as part of the newly proposed Joint Utility Planning Working Group discussed in Section 11. DOER recommendation #114 from October 26th provided that the EDCs should "identify initial potential locations for pilot programs to start the transition from gas to electric in their overlapping gas and electric service territories." The Compact has commented to the GMAC that it would welcome integrated planning and participation in pilot programs to be part of the solution by developing targeted programs to assist with meeting the Commonwealth's climate goals.

2. Does this proceeding raise issues regarding the general administration of energy efficiency in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes. Eversource Energy (a PA) filed its Draft ESMP with the GMAC and will file its ESMP with the DPU. The other EDCs will likewise file ESMPs. It would be typical for National Grid (also a PA) to participate as a limited party in Eversource's DPU 24-10 proceeding. The ESMPs consider how energy efficiency and demand response may be used to help meet the Commonwealth's 2050 climate goals. See Section 1 above. Eversource has made assumptions regarding the use of energy efficiency and demand response in its three planning horizons that have been called into question by the GMAC and will be further explored in the DPU proceeding.

3. Does this proceeding raise issues regarding the Compact's administration of active demand response programs/initiatives/measures? If yes, please explain.

Yes, the proceeding raises active demand response (“ADR”) issues for the Compact. Eversource’s ESMP recognizes that, by 2028, all customers will have advanced metering with access to their usage information and more tools to engage in demand response and clean energy programs. Advanced metering would enable time-varying rates (“TVR”) for residential and small business customers, which has the potential to both increase the level of participation in the Compact’s ADR programs and reduce the per-participant participation incentive funded by energy efficiency. In addition, the Compact will explore whether there may be opportunities to build on CVEO. For example, the GMAC has called for strengthening of the MassSave/weatherization programs for Environmental Justice/Low Income housing and for combining them with electric heat incentives.

4. Does this proceeding raise issues regarding the general administration of active demand response in Massachusetts? Are other program administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, this proceeding directly affects Eversource’s administration of ADR in Massachusetts. National Grid may also be a limited party in the DPU’s investigation. See response to #3 regarding availability of advanced metering by 2028. The GMAC has raised questions regarding Eversource’s lack of detail related to TVR in the ESMP. Further, the GMAC has questioned Eversource’s assumptions in the ESMP related to demand response so that will be explored in the DPU proceeding (e.g., discounting the potential of winter demand response).

5. Does this proceeding concern the efficient utilization of energy in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes, the Climate Act required the ESMPs to consider how to improve grid reliability, communications and resiliency. As noted above, Eversource is the main party in this docket and National Grid may become a limited party to the proceeding. As noted above, the Attorney General’s Office, DOER, the Compact and other parties (especially those that participated in D.P.U. 21-80 (grid modernization)) may participate as well.

6. Describe the direct energy efficiency benefit resulting from the Compact’s participation in this proceeding.

Eversource’s Draft ESMP includes modeling assumptions related to energy efficiency and demand response for three planning horizons. How the ESMP ultimately incorporates energy efficiency and demand response will likely have a direct impact on the Compact’s energy efficiency and demand response programs. The Compact has concerns related to how energy efficiency and demand response are included in the ESMP in terms of how it may impact the Compact’s administration of an energy efficiency plan on the Cape and Vineyard. The Compact supports GMAC

recommendations asking for more detail. The Compact also needs to monitor development of any new working group related to electric-gas integration planning in the Cape Cod and Martha's Vineyard service territory. See also Section 8 below.

7. Is the described benefit quantifiable? If yes, please explain and provide any supporting documentation.

Not at present, given that Eversource's proposals are subject to an adjudicatory proceeding and thus may not be approved or may be adjusted over the course of the proceeding.

8. Will the Compact's participation assist its planning for future energy efficiency plans and/or programs?

Yes. There will be overlap between the ESMPs and energy efficiency in the Commonwealth. Understanding Eversource's ESMP, especially those sections related to energy efficiency and demand response, will assist the Compact in its own future energy efficiency plans and programs. Eversource's proposed investments along with already approved upgrades to its facilities (e.g., advanced metering, DERMS) may create new opportunities for energy efficiency and demand response. The Compact may also be able to participate in a gas-electric integration working group that may come out of this proceeding.

9. Is the Compact's participation in this proceeding a reasonable use of energy efficiency ratepayer funds? Please explain.

Yes, the ESMP seeks to provide a pathway to meeting the Commonwealth's 2050 climate goals, including through energy efficiency and demand response programs. It is necessary for the Compact to participate to ensure its understanding of the ESMP, be able to ask questions in discovery to clarify the ESMP, and to consider how and where its own energy efficiency programs may be involved. Eversource's ESMP has the potential to provide the Compact with opportunities to enhance its energy efficiency offerings by targeting areas of constraints. The Compact will also seek to ensure the integration of its own programs and consistent opportunities across energy efficiency service territories.

10. Does this proceeding involve other non-energy efficiency issues? If yes, please explain.

Yes, the proceeding also implicates power supply concerns, including time-varying rates, the CIP dockets, substation upgrades and other investments on Cape Cod and Martha's Vineyard, rate design, peak shaving, metrics, and double poles. In particular, the Compact is concerned with the lack of creativity in the ESMP in terms of how Eversource might partner with municipal aggregations to create solutions to system constraints. The Compact needs to participate here to better understand Eversource's

proposals and what the impacts may be on the Compact's power supply, including its ability to offer TVR supply rates to its aggregation customers.

11. What is the initial estimate of the percentage allocation between energy efficiency and non-energy efficiency issues, as set forth in this worksheet?

The costs for this proceeding will be allocated based on the actual subject matter, meaning that any work related to energy efficiency will be allocated as such and any work related to non-energy efficiency will be allocated as such.

12. Discuss any other factors as may be appropriate.

It is important for the Compact to be involved in this proceeding as it is Eversource's first ESMP and will apply for the next five years. This proceeding will set the stage for how future ESMPs will be considered as well.

13. **To be completed at the conclusion of the proceeding/matter or every 12 months, which ever comes first,** a summary of the actual total costs associated with the Compact's participation and costs recovered through energy efficiency ratepayer funds and operating funds. A brief narrative should accompany any readjustment to the percentage allocation explaining the basis for the reallocation.

Please attach:

1. Initial Petition (attached)
2. Notice of Proceeding (not yet available)
3. Compact's Petition to Intervene (not yet available)
4. Agreements with Expert Consultants, if any

## **D.P.U. 24-15 Board Approved February 28, 2024**

### Consumer Advocacy Allocation Worksheet

#### Parties involved:

On January 4, 2024, the Department of Public Utilities (the “Department” or “DPU”) issued a Vote and Order Opening Inquiry in D.P.U. 24-15 on energy affordability. The Department requested comment on a series of related questions regarding energy affordability programs. It is currently too early to know which parties will respond with comments. On the electronic distribution list are the Attorney General’s Office, HEET, and Mass Coalition for Sustainable Energy. It would seem that the electric and gas distribution companies are expected to participate because the DPU posed some questions directly to them.

Description of the Matter or Proceeding: The Department will investigate the energy burden with a focus on energy affordability for residential ratepayers. The Department will consider “improvements to the programs currently offered to address energy affordability, to ensure maximum participation in each of these programs, and to determine whether additional programs may further benefit residential ratepayers of the Commonwealth’s electric and gas distribution companies.”

#### Docket Number (if any):

D.P.U. 24-15

1. Does this proceeding raise issues that may impact the Compact’s administration of its three-year energy efficiency plan? If yes, please explain.

Yes. As discussed below, this proceeding will discuss how to make energy more affordable which may include active demand response and other energy efficiency measures, as well as educational efforts.

2. Does this proceeding raise issues regarding the general administration of energy efficiency in Massachusetts? Are other Program Administrators (“PAs”) parties or otherwise intervening? Other stakeholders? If yes, please explain.

Yes. The Department recognized that the proceeding raises energy efficiency issues because energy affordability programs can remove a customer’s incentive to save energy. The Department specifically asked for commenters to respond to this question:

Discuss the role of energy efficiency programs, consumption reduction, investment in residential loan programs for photovoltaic and battery installations, and targeted educational programs in addressing energy affordability.

In addition, the Compact is arguing that enrollment in energy affordability programs should be tied to education about and participation in energy efficiency opportunities. Income eligibility verification in energy efficiency should be standardized across PAs. The proceeding also raises the issue of whether providing customers with heat pumps may cause energy affordability issues. The Compact is asking the DPU to consider electric rate design for customers who participate in heat pump programs to make heat pump use affordable. Potential impacts of the Clean Heat Standard on electric and fossil fuel heating customers should be considered.

The utility PAs are expected to participate, given that the DPU posed some questions directly to them, but it is too early in the proceeding to know who will file comments.

3. Does this proceeding raise issues regarding the Compact's administration of active demand response programs/initiatives/measures? If yes, please explain.  
Yes, the proceeding raises active demand response ("ADR") issues for the Compact. The question identified in #2 above references some ADR initiatives that the Compact has (and may again) offer. The Compact is interested in whether there may be opportunities to build on CVEO for energy affordability customers. With heat pump programs, the Compact is advocating for a heat pump discount rate and education surrounding electrification measures.
4. Does this proceeding raise issues regarding the general administration of active demand response in Massachusetts? Are other PAs parties or otherwise intervening? Other stakeholders? If yes, please explain.  
Yes. As discussed above in #2 and #3, the Department requested comments on the question about what role energy efficiency programs, consumption reduction, investment in residential loan programs for photovoltaic and battery installations, and targeted educational programs may have in addressing energy affordability. How ADR may be used to benefit energy affordability in Massachusetts will be considered. The utility PAs are expected to participate, given that the DPU posed some questions directly to them, but it is too early in the proceeding to know who will file comments.
5. Does this proceeding concern the efficient utilization of energy in Massachusetts? Are other Program Administrators parties or otherwise intervening? Other stakeholders? If yes, please explain.  
Yes, as discussed above in #2 and #3, the Department requested comments on the question about what role energy efficiency programs, consumption reduction, investment in residential loan programs for photovoltaic and battery installations, and targeted educational programs may have in addressing energy affordability. The utility PAs are expected to participate, given that the DPU posed some questions directly to them, but it

is too early in the proceeding to know who will file comments. The Attorney General's Office, HEET, and the Mass Coalition of Sustainable Energy, are currently listed on the electronic distribution list.

6. Describe the direct energy efficiency benefit resulting from the Compact's participation in this proceeding.

How this proceeding ultimately incorporates energy efficiency and demand response will likely have a direct impact on the Compact's energy efficiency and demand response programs. The Compact is advocating that energy affordability programs be tied to energy efficiency participation which could lead to increased utilization of the Compact's energy efficiency programs.

7. Is the described benefit quantifiable? If yes, please explain and provide any supporting documentation.

Not at present, given that the proceeding is a Department investigation.

8. Will the Compact's participation assist its planning for future energy efficiency plans and/or programs?

Yes. The Compact's participation here will provide information on how it may help customers with energy affordability through its energy efficiency and demand response programs.

9. Is the Compact's participation in this proceeding a reasonable use of energy efficiency ratepayer funds? Please explain.

Yes, the Compact's participation is a reasonable use of energy efficiency ratepayer funds given how the Compact's advocacy may improve energy efficiency programs and how this proceeding may result in improvements to energy affordability for the Compact's customers. The Compact is hoping that the income verification processes across PAs will be standardized to make it easier for customers to sign up for programs. The Compact also seeks to bring the Cape Cod and Martha's Vineyard demographics into this proceeding to have them considered in the context of the energy affordability programs.

10. Does this proceeding involve other non-energy efficiency issues? If yes, please explain.

Yes, the proceeding also implicates power supply concerns, including how customers are enrolled into, verified for, and educated about electric rate discount programs. The Compact is raising relevant demographics of Cape Cod and Martha's Vineyard customers. In addition, other issues such as time-varying rates, rate design, and peak shaving, may be discussed. The Department has also identified this proceeding in reference to D.P.U. 24-10 – Eversource's electric sector modernization plan – where rate

design considerations have been deferred while issues affecting rate design are discussed in other dockets, including this one.

11. What is the initial estimate of the percentage allocation between energy efficiency and non-energy efficiency issues, as set forth in this worksheet?

The costs for this proceeding will be allocated based on the actual subject matter, meaning that any work related to energy efficiency will be allocated as such and any work related to non-energy efficiency will be allocated as such.

12. Discuss any other factors as may be appropriate.

It is important for the Compact to be involved in this proceeding as it is likely a first step in considering how the electric utilities' major system and grid upgrades necessary for electrification and to meet the Commonwealth's climate goals will affect low- and moderate-rate customers and Environmental Justice communities.

13. **To be completed at the conclusion of the proceeding/matter or every 12 months, which ever comes first,** a summary of the actual total costs associated with the Compact's participation and costs recovered through energy efficiency ratepayer funds and operating funds. A brief narrative should accompany any readjustment to the percentage allocation explaining the basis for the reallocation.

Please attach:

1. Initial Petition (not applicable, as this is a public comment proceeding)
2. Notice of Proceeding (attached)
3. Compact's Petition to Intervene (not applicable, as this is a public comment proceeding)
4. Agreements with Expert Consultants, if any

## **APPENDIX CLC-2 TOWN ACTIVITY REPORTS**

The following are the 2024 Town Activity Reports for the Compact. The 2022 and 2023 Town Activity Reports are provided in the Compact's 2022 Plan-Year Report and 2023 Plan-Year Report, respectively.

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### Energy Efficiency Program Activity by Town

Town Name: All  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	465,590.41	\$714,398.43	93	2,189,681.84	\$5,263,005.53	965	\$0.00	0.00%
A2a - Residential Coordinated Delivery	393,572.44	\$1,645,826.31	1,278	2,258,880.54	\$11,209,108.75	5,726	\$14,802,520.59	75.72%
A2b - Residential Conservation Services (RCS)	0.00	\$84,705.00	367	0.00	\$779,850.70	3,282	\$1,760,000.00	44.31%
A2c - Residential Retail	-665,544.88	\$3,095,208.48	1,355	-1,802,331.45	\$12,387,873.62	6,867	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$1,196,670.61	299	0.00	\$5,696,829.43	1,428	\$0.00	0.00%
<b>Res Subtotal</b>	<b>193,617.97</b>	<b>\$6,736,808.83</b>	<b>3,392.00</b>	<b>2,646,230.93</b>	<b>\$35,336,668.03</b>	<b>18,268</b>	<b>\$16,562,520.59</b>	
<b>Res % of Total</b>	<b>5.52%</b>	<b>53.71%</b>	<b>85.10%</b>	<b>17.14%</b>	<b>51.45%</b>	<b>84.62%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	176,834.00	\$2,217,814.14	288	794,575.71	\$17,271,902.28	1,863	\$6,129,551.03	281.78%
<b>IE Subtotal</b>	<b>176,834.00</b>	<b>\$2,217,814.14</b>	<b>288.00</b>	<b>794,575.71</b>	<b>\$17,271,902.28</b>	<b>1,863</b>	<b>\$6,129,551.03</b>	
<b>IE % of Total</b>	<b>5.04%</b>	<b>17.68%</b>	<b>7.23%</b>	<b>5.15%</b>	<b>25.15%</b>	<b>8.63%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	148,731.46	\$121,925.07	9	142,471.46	\$194,693.25	20	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	39,630.00	\$256,948.00	1	60,385.00	\$418,156.50	12	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	1,623,681.99	\$1,829,270.06	99	5,794,011.13	\$7,829,742.15	671	\$8,128,289.21	96.33%
C2a - C&I Existing Building Retrofit - Municipal	611,372.46	\$801,371.57	28	1,847,680.94	\$2,514,518.22	65	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	715,470.60	\$578,095.02	169	4,155,044.89	\$5,118,200.90	690	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>3,138,886.51</b>	<b>\$3,587,609.72</b>	<b>306.00</b>	<b>11,999,593.41</b>	<b>\$16,075,311.02</b>	<b>1,458</b>	<b>\$8,128,289.21</b>	
<b>C&amp;I % of Total</b>	<b>89.44%</b>	<b>28.60%</b>	<b>7.68%</b>	<b>77.72%</b>	<b>23.40%</b>	<b>6.75%</b>	<b>26.37%</b>	
<b>Total</b>	<b>3,509,338.49</b>	<b>\$12,542,232.69</b>	<b>3,986</b>	<b>15,440,400.06</b>	<b>\$68,683,881.33</b>	<b>21,589</b>	<b>\$30,820,360.83</b>	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

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### Energy Efficiency Program Activity by Town

Town Name: AQUINNAH  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	4,489.42	\$8,143.75	1	31,916.42	\$214,521.75	13	\$0.00	0.00%
A2a - Residential Coordinated Delivery	0.00	\$9,223.43	2	-41,992.00	\$698,768.66	31	\$19,243.28	3631.24%
A2b - Residential Conservation Services (RCS)	0.00	\$285.00	1	0.00	\$6,235.00	23	\$2,288.00	272.51%
A2c - Residential Retail	-14,695.58	\$17,075.00	5	-25,209.59	\$77,886.28	28	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$0.00	0	0.00	\$70.00	2	\$0.00	0.00%
<b>Res Subtotal</b>	<b>-10,206.16</b>	<b>\$34,727.18</b>	<b>9.00</b>	<b>-35,285.17</b>	<b>\$997,481.69</b>	<b>97</b>	<b>\$21,531.28</b>	
<b>Res % of Total</b>	<b>106.25%</b>	<b>97.42%</b>	<b>90.00%</b>	<b>47.88%</b>	<b>64.57%</b>	<b>76.38%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	600.00	\$918.99	1	-15,695.84	\$473,553.73	22	\$7,968.42	5942.88%
<b>IE Subtotal</b>	<b>600.00</b>	<b>\$918.99</b>	<b>1.00</b>	<b>-15,695.84</b>	<b>\$473,553.73</b>	<b>22</b>	<b>\$7,968.42</b>	
<b>IE % of Total</b>	<b>-6.25%</b>	<b>2.58%</b>	<b>10.00%</b>	<b>21.30%</b>	<b>30.66%</b>	<b>17.32%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	0.00	\$0.00	0	0.00	\$4,000.00	4	\$10,566.78	37.85%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	-24,284.00	\$69,412.00	3	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	0.00	\$0.00	0	1,574.00	\$275.00	1	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>0.00</b>	<b>\$0.00</b>	<b>0.00</b>	<b>-22,710.00</b>	<b>\$73,687.00</b>	<b>8</b>	<b>\$10,566.78</b>	
<b>C&amp;I % of Total</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>30.82%</b>	<b>4.77%</b>	<b>6.30%</b>	<b>26.37%</b>	
<b>Total</b>	<b>-9,606.16</b>	<b>\$35,646.17</b>	<b>10</b>	<b>-73,691.01</b>	<b>\$1,544,722.42</b>	<b>127</b>	<b>\$40,066.47</b>	

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### Energy Efficiency Program Activity by Town

Town Name: BARNSTABLE  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	51,179.39	\$62,757.06	13	157,731.72	\$205,082.46	167	\$0.00	0.00%
A2a - Residential Coordinated Delivery	49,456.00	\$62,482.37	174	213,910.00	\$572,606.93	718	\$2,879,090.25	19.89%
A2b - Residential Conservation Services (RCS)	0.00	\$9,060.00	40	0.00	\$48,876.30	213	\$342,320.00	14.28%
A2c - Residential Retail	1,305.32	\$256,182.02	198	138,775.18	\$1,064,444.76	981	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$167,273.48	46	0.00	\$1,019,043.44	260	\$0.00	0.00%
<b>Res Subtotal</b>	<b>101,940.71</b>	<b>\$557,754.93</b>	<b>471.00</b>	<b>510,416.90</b>	<b>\$2,910,053.89</b>	<b>2,339</b>	<b>\$3,221,410.25</b>	
<b>Res % of Total</b>	<b>11.85%</b>	<b>37.41%</b>	<b>69.78%</b>	<b>15.64%</b>	<b>39.80%</b>	<b>75.28%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	9,682.00	\$55,481.77	154	155,930.38	\$1,674,020.31	485	\$1,192,197.68	140.41%
<b>IE Subtotal</b>	<b>9,682.00</b>	<b>\$55,481.77</b>	<b>154.00</b>	<b>155,930.38</b>	<b>\$1,674,020.31</b>	<b>485</b>	<b>\$1,192,197.68</b>	
<b>IE % of Total</b>	<b>1.13%</b>	<b>3.72%</b>	<b>22.81%</b>	<b>4.78%</b>	<b>22.90%</b>	<b>15.61%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	44,699.00	\$18,565.82	3	44,699.00	\$41,741.25	5	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	628,989.06	\$824,952.23	24	1,607,069.20	\$2,236,094.67	164	\$1,580,952.25	141.44%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	49,821.42	\$50,848.00	1	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	74,783.42	\$34,143.16	23	896,325.28	\$398,842.51	113	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>748,471.48</b>	<b>\$877,661.21</b>	<b>50.00</b>	<b>2,597,914.90</b>	<b>\$2,727,526.43</b>	<b>283</b>	<b>\$1,580,952.25</b>	
<b>C&amp;I % of Total</b>	<b>87.02%</b>	<b>58.87%</b>	<b>7.41%</b>	<b>79.59%</b>	<b>37.30%</b>	<b>9.11%</b>	<b>26.37%</b>	
<b>Total</b>	<b>860,094.19</b>	<b>\$1,490,897.91</b>	<b>675</b>	<b>3,264,262.19</b>	<b>\$7,311,600.63</b>	<b>3,107</b>	<b>\$5,994,560.18</b>	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

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### Energy Efficiency Program Activity by Town

Town Name: BOURNE  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	52,021.00	\$68,356.00	5	145,956.50	\$189,092.00	28	\$0.00	0.00%
A2a - Residential Coordinated Delivery	28,204.00	\$41,969.36	76	124,528.00	\$365,449.03	400	\$1,258,214.25	29.05%
A2b - Residential Conservation Services (RCS)	0.00	\$4,935.00	22	0.00	\$37,240.00	166	\$149,600.00	24.89%
A2c - Residential Retail	-43,034.18	\$106,005.11	80	-104,492.24	\$558,433.64	394	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$30,567.67	11	0.00	\$369,924.14	96	\$0.00	0.00%
<b>Res Subtotal</b>	<b>37,190.82</b>	<b>\$251,833.14</b>	<b>194.00</b>	<b>165,992.26</b>	<b>\$1,520,138.81</b>	<b>1,084</b>	<b>\$1,407,814.25</b>	
<b>Res % of Total</b>	<b>7.58%</b>	<b>37.89%</b>	<b>82.91%</b>	<b>13.76%</b>	<b>37.52%</b>	<b>78.44%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	4,331.00	\$81,096.93	10	42,531.36	\$1,424,260.55	173	\$521,011.84	273.36%
<b>IE Subtotal</b>	<b>4,331.00</b>	<b>\$81,096.93</b>	<b>10.00</b>	<b>42,531.36</b>	<b>\$1,424,260.55</b>	<b>173</b>	<b>\$521,011.84</b>	
<b>IE % of Total</b>	<b>0.88%</b>	<b>12.20%</b>	<b>4.27%</b>	<b>3.53%</b>	<b>35.16%</b>	<b>12.52%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	722.64	\$10,323.13	3	291,736.99	\$416,466.31	52	\$690,904.58	60.28%
C2a - C&I Existing Building Retrofit - Municipal	326,464.00	\$303,875.00	10	326,464.00	\$303,875.00	10	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	121,716.30	\$17,493.66	17	379,432.31	\$386,382.44	63	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>448,902.94</b>	<b>\$331,691.79</b>	<b>30.00</b>	<b>997,633.30</b>	<b>\$1,106,723.75</b>	<b>125</b>	<b>\$690,904.58</b>	
<b>C&amp;I % of Total</b>	<b>91.53%</b>	<b>49.91%</b>	<b>12.82%</b>	<b>82.71%</b>	<b>27.32%</b>	<b>9.04%</b>	<b>26.37%</b>	
<b>Total</b>	<b>490,424.76</b>	<b>\$664,621.86</b>	<b>234</b>	<b>1,206,156.92</b>	<b>\$4,051,123.11</b>	<b>1,382</b>	<b>\$2,619,730.67</b>	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

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### Energy Efficiency Program Activity by Town

Town Name: BREWSTER  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	11,610.11	\$19,672.50	2	97,144.14	\$138,795.50	24	\$0.00	0.00%
A2a - Residential Coordinated Delivery	20,644.00	\$57,321.87	62	137,185.00	\$504,238.54	248	\$626,146.62	80.53%
A2b - Residential Conservation Services (RCS)	0.00	\$5,890.00	26	0.00	\$40,672.10	182	\$74,448.00	54.63%
A2c - Residential Retail	-8,107.04	\$226,163.75	62	36,672.26	\$752,113.42	336	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$84,135.65	21	0.00	\$280,312.84	60	\$0.00	0.00%
<b>Res Subtotal</b>	<b>24,147.07</b>	<b>\$393,183.77</b>	<b>173.00</b>	<b>271,001.40</b>	<b>\$1,716,132.40</b>	<b>850</b>	<b>\$700,594.62</b>	
<b>Res % of Total</b>	<b>49.00%</b>	<b>83.90%</b>	<b>96.11%</b>	<b>38.42%</b>	<b>64.79%</b>	<b>93.51%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	11,383.40	\$65,438.10	2	30,686.14	\$534,235.26	35	\$259,280.01	206.05%
<b>IE Subtotal</b>	<b>11,383.40</b>	<b>\$65,438.10</b>	<b>2.00</b>	<b>30,686.14</b>	<b>\$534,235.26</b>	<b>35</b>	<b>\$259,280.01</b>	
<b>IE % of Total</b>	<b>23.10%</b>	<b>13.96%</b>	<b>1.11%</b>	<b>4.35%</b>	<b>20.17%</b>	<b>3.85%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	3,996.72	\$6,147.86	2	343,098.10	\$365,907.90	12	\$343,826.63	106.42%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	9,749.13	\$3,840.00	3	60,664.02	\$32,475.00	12	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>13,745.85</b>	<b>\$9,987.86</b>	<b>5.00</b>	<b>403,762.12</b>	<b>\$398,382.90</b>	<b>24</b>	<b>\$343,826.63</b>	
<b>C&amp;I % of Total</b>	<b>27.90%</b>	<b>2.13%</b>	<b>2.78%</b>	<b>57.23%</b>	<b>15.04%</b>	<b>2.64%</b>	<b>26.37%</b>	
<b>Total</b>	<b>49,276.32</b>	<b>\$468,609.73</b>	<b>180</b>	<b>705,449.66</b>	<b>\$2,648,750.56</b>	<b>909</b>	<b>\$1,303,701.26</b>	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

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### Energy Efficiency Program Activity by Town

Town Name: CHATHAM  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	0.00	\$0.00	0	35,824.27	\$34,701.50	12	\$0.00	0.00%
A2a - Residential Coordinated Delivery	25,136.00	\$37,737.14	39	68,046.00	\$214,418.03	147	\$390,786.54	54.87%
A2b - Residential Conservation Services (RCS)	0.00	\$2,925.00	13	0.00	\$16,330.00	73	\$46,464.00	35.15%
A2c - Residential Retail	11,685.24	\$38,297.66	41	7,481.63	\$258,115.49	252	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$49,350.26	7	0.00	\$158,570.13	33	\$0.00	0.00%
<b>Res Subtotal</b>	<b>36,821.24</b>	<b>\$128,310.06</b>	<b>100.00</b>	<b>111,351.90</b>	<b>\$682,135.15</b>	<b>517</b>	<b>\$437,250.54</b>	
<b>Res % of Total</b>	<b>19.60%</b>	<b>56.60%</b>	<b>89.29%</b>	<b>22.18%</b>	<b>52.69%</b>	<b>89.76%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	0.00	\$0.00	0	47,927.80	\$315,362.09	14	\$161,820.15	194.88%
<b>IE Subtotal</b>	<b>0.00</b>	<b>\$0.00</b>	<b>0.00</b>	<b>47,927.80</b>	<b>\$315,362.09</b>	<b>14</b>	<b>\$161,820.15</b>	
<b>IE % of Total</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>9.55%</b>	<b>24.36%</b>	<b>2.43%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	47,373.64	\$40,805.76	2	149,714.61	\$153,962.48	13	\$214,586.84	71.75%
C2a - C&I Existing Building Retrofit - Municipal	41,886.91	\$46,265.39	3	52,622.91	\$59,467.50	4	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	61,761.16	\$11,324.29	7	140,391.52	\$83,642.04	28	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>151,021.71</b>	<b>\$98,395.44</b>	<b>12.00</b>	<b>342,729.04</b>	<b>\$297,072.02</b>	<b>45</b>	<b>\$214,586.84</b>	
<b>C&amp;I % of Total</b>	<b>80.40%</b>	<b>43.40%</b>	<b>10.71%</b>	<b>68.27%</b>	<b>22.95%</b>	<b>7.81%</b>	<b>26.37%</b>	
<b>Total</b>	<b>187,842.95</b>	<b>\$226,705.50</b>	<b>112</b>	<b>502,008.74</b>	<b>\$1,294,569.26</b>	<b>576</b>	<b>\$813,657.53</b>	

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### Energy Efficiency Program Activity by Town

Town Name: CHILMARK  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	32,678.65	\$49,180.75	4	90,701.05	\$115,224.75	12	\$0.00	0.00%
A2a - Residential Coordinated Delivery	3,719.00	\$42,850.57	7	25,918.00	\$191,745.27	67	\$54,769.33	350.10%
A2b - Residential Conservation Services (RCS)	0.00	\$1,030.00	4	0.00	\$21,680.00	79	\$6,512.00	332.92%
A2c - Residential Retail	-34,522.68	\$50,262.20	14	-80,249.54	\$200,694.67	66	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$0.00	0	0.00	\$21,594.96	5	\$0.00	0.00%
<b>Res Subtotal</b>	<b>1,874.97</b>	<b>\$143,323.52</b>	<b>29.00</b>	<b>36,369.51</b>	<b>\$550,939.65</b>	<b>229</b>	<b>\$61,281.33</b>	
<b>Res % of Total</b>	<b>32.07%</b>	<b>52.65%</b>	<b>100.00%</b>	<b>59.41%</b>	<b>61.95%</b>	<b>94.24%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	3,971.00	\$128,883.76	0	3,024.36	\$302,477.21	7	\$22,679.34	1333.71%
<b>IE Subtotal</b>	<b>3,971.00</b>	<b>\$128,883.76</b>	<b>0.00</b>	<b>3,024.36</b>	<b>\$302,477.21</b>	<b>7</b>	<b>\$22,679.34</b>	
<b>IE % of Total</b>	<b>67.93%</b>	<b>47.35%</b>	<b>0.00%</b>	<b>4.94%</b>	<b>34.01%</b>	<b>2.88%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	14,959.00	\$28,224.50	3	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	0.00	\$0.00	0	0.00	\$0.00	0	\$30,074.67	0.00%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	401.00	\$6,639.50	2	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	0.00	\$0.00	0	6,468.37	\$1,040.00	2	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>0.00</b>	<b>\$0.00</b>	<b>0.00</b>	<b>21,828.37</b>	<b>\$35,904.00</b>	<b>7</b>	<b>\$30,074.67</b>	
<b>C&amp;I % of Total</b>	<b>0.00%</b>	<b>0.00%</b>	<b>0.00%</b>	<b>35.65%</b>	<b>4.04%</b>	<b>2.88%</b>	<b>26.37%</b>	
<b>Total</b>	<b>5,845.97</b>	<b>\$272,207.28</b>	<b>29</b>	<b>61,222.24</b>	<b>\$889,320.86</b>	<b>243</b>	<b>\$114,035.34</b>	

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### Energy Efficiency Program Activity by Town

Town Name: DENNIS  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	52,935.19	\$69,170.00	8	146,067.73	\$205,682.00	37	\$0.00	0.00%
A2a - Residential Coordinated Delivery	30,040.00	\$64,119.75	115	240,059.00	\$519,923.07	392	\$904,434.01	57.49%
A2b - Residential Conservation Services (RCS)	0.00	\$4,220.00	19	0.00	\$35,959.20	161	\$107,536.00	33.44%
A2c - Residential Retail	-37,921.07	\$201,665.79	103	-9,743.15	\$628,752.53	448	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$110,000.23	27	0.00	\$401,841.84	123	\$0.00	0.00%
<b>Res Subtotal</b>	<b>45,054.12</b>	<b>\$449,175.77</b>	<b>272.00</b>	<b>376,383.58</b>	<b>\$1,792,158.64</b>	<b>1,161</b>	<b>\$1,011,970.01</b>	
<b>Res % of Total</b>	<b>29.39%</b>	<b>77.90%</b>	<b>88.89%</b>	<b>36.21%</b>	<b>63.11%</b>	<b>81.19%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	12,883.00	\$45,320.22	9	127,427.06	\$500,364.68	169	\$374,515.57	133.60%
<b>IE Subtotal</b>	<b>12,883.00</b>	<b>\$45,320.22</b>	<b>9.00</b>	<b>127,427.06</b>	<b>\$500,364.68</b>	<b>169</b>	<b>\$374,515.57</b>	
<b>IE % of Total</b>	<b>8.40%</b>	<b>7.86%</b>	<b>2.94%</b>	<b>12.26%</b>	<b>17.62%</b>	<b>11.82%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	15,583.00	\$4,675.00	1	15,583.00	\$5,536.75	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	37,470.00	\$13,759.00	2	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	34,784.79	\$55,268.19	10	250,351.86	\$379,683.57	39	\$496,638.47	76.45%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	108,341.88	\$101,319.72	10	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	44,985.83	\$22,141.58	14	123,881.90	\$47,075.45	48	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>95,353.62</b>	<b>\$82,084.77</b>	<b>25.00</b>	<b>\$35,628.64</b>	<b>\$547,374.49</b>	<b>100</b>	<b>\$496,638.47</b>	
<b>C&amp;I % of Total</b>	<b>62.20%</b>	<b>14.24%</b>	<b>8.17%</b>	<b>51.53%</b>	<b>19.27%</b>	<b>6.99%</b>	<b>26.37%</b>	
<b>Total</b>	<b>153,290.75</b>	<b>\$576,580.76</b>	<b>306</b>	<b>1,039,439.28</b>	<b>\$2,839,897.81</b>	<b>1,430</b>	<b>\$1,883,124.05</b>	

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### Energy Efficiency Program Activity by Town

Town Name: EASTHAM  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	1,798.52	\$7,967.50	1	61,143.57	\$69,545.00	11	\$0.00	0.00%
A2a - Residential Coordinated Delivery	21,221.00	\$50,497.50	49	111,835.00	\$436,795.57	223	\$315,293.69	138.54%
A2b - Residential Conservation Services (RCS)	0.00	\$4,450.00	20	0.00	\$33,725.00	152	\$37,488.00	89.96%
A2c - Residential Retail	-27,540.97	\$165,163.63	42	-97,649.75	\$561,908.67	233	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$30,854.36	8	0.00	\$197,254.19	42	\$0.00	0.00%
Res Subtotal	-4,521.45	\$258,932.99	120.00	75,328.82	\$1,299,228.43	661	\$352,781.69	
Res % of Total	-238.70%	93.44%	96.77%	17.45%	63.02%	90.55%	53.74%	
B1a - Income Eligible Coordinated Delivery	0.00	\$9,375.88	1	1,086.04	\$428,893.26	36	\$130,559.44	328.50%
IE Subtotal	0.00	\$9,375.88	1.00	1,086.04	\$428,893.26	36	\$130,559.44	
IE % of Total	0.00%	3.38%	0.81%	0.25%	20.80%	4.93%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$872.75	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	1,591.20	\$1,614.70	2	25,264.43	\$54,295.15	12	\$173,132.56	31.36%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	108,001.16	\$123,609.95	6	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	4,824.47	\$7,175.00	1	221,883.30	\$154,752.29	14	\$0.00	0.00%
C&I Subtotal	6,415.67	\$8,789.70	3.00	355,148.89	\$333,530.14	33	\$173,132.56	
C&I % of Total	338.70%	3.17%	2.42%	82.29%	16.18%	4.52%	26.37%	
Total	1,894.22	\$277,098.57	124	431,563.75	\$2,061,651.83	730	\$656,473.69	

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### Energy Efficiency Program Activity by Town

Town Name: EDGARTOWN  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	18,374.51	\$11,050.00	1	116,569.86	\$128,796.00	59	\$0.00	0.00%
A2a - Residential Coordinated Delivery	24,311.00	\$145,023.85	19	176,108.40	\$1,071,337.05	222	\$260,524.36	411.22%
A2b - Residential Conservation Services (RCS)	0.00	\$3,740.00	14	0.00	\$62,810.00	232	\$30,976.00	202.77%
A2c - Residential Retail	-38,683.43	\$178,887.14	53	-60,571.54	\$607,824.63	296	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$18,481.88	11	0.00	\$113,122.86	29	\$0.00	0.00%
<b>Res Subtotal</b>	<b>4,002.08</b>	<b>\$357,182.87</b>	<b>98.00</b>	<b>232,106.72</b>	<b>\$1,983,890.54</b>	<b>838</b>	<b>\$291,500.36</b>	
<b>Res % of Total</b>	<b>1.26%</b>	<b>49.79%</b>	<b>85.96%</b>	<b>28.06%</b>	<b>47.67%</b>	<b>91.89%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	13,637.00	\$53,496.94	8	4,395.69	\$761,789.17	29	\$107,880.10	706.14%
<b>IE Subtotal</b>	<b>13,637.00</b>	<b>\$53,496.94</b>	<b>8.00</b>	<b>4,395.69</b>	<b>\$761,789.17</b>	<b>29</b>	<b>\$107,880.10</b>	
<b>IE % of Total</b>	<b>4.29%</b>	<b>7.46%</b>	<b>7.02%</b>	<b>0.53%</b>	<b>18.31%</b>	<b>3.18%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	295,235.00	\$297,321.45	4	355,906.44	\$458,583.11	16	\$143,057.89	320.56%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	179,767.00	\$149,771.20	2	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	4,651.15	\$9,385.00	4	54,885.59	\$807,348.65	27	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>299,886.15</b>	<b>\$306,706.45</b>	<b>8.00</b>	<b>590,559.03</b>	<b>\$1,415,702.96</b>	<b>45</b>	<b>\$143,057.89</b>	
<b>C&amp;I % of Total</b>	<b>94.44%</b>	<b>42.75%</b>	<b>7.02%</b>	<b>71.40%</b>	<b>34.02%</b>	<b>4.93%</b>	<b>26.37%</b>	
<b>Total</b>	<b>317,525.23</b>	<b>\$717,386.26</b>	<b>114</b>	<b>827,061.44</b>	<b>\$4,161,382.67</b>	<b>912</b>	<b>\$542,438.35</b>	

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### Energy Efficiency Program Activity by Town

Town Name: FALMOUTH  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	38,896.45	\$58,906.00	5	424,581.14	\$2,481,416.70	117	\$0.00	0.00%
A2a - Residential Coordinated Delivery	43,994.00	\$126,949.14	200	245,040.00	\$884,147.60	798	\$2,008,702.04	44.02%
A2b - Residential Conservation Services (RCS)	0.00	\$10,430.00	46	0.00	\$81,077.60	353	\$238,832.00	33.95%
A2c - Residential Retail	-71,011.89	\$341,517.49	189	-313,416.10	\$1,614,059.95	936	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$215,885.51	50	0.00	\$901,824.59	219	\$0.00	0.00%
Res Subtotal	11,878.56	\$753,688.14	490.00	356,205.04	\$5,962,526.44	2,423	\$2,247,534.04	
Res % of Total	3.56%	62.43%	89.91%	17.41%	63.80%	88.11%	53.74%	
B1a - Income Eligible Coordinated Delivery	6,379.00	\$93,033.23	15	45,209.60	\$1,653,343.39	136	\$831,780.07	198.77%
IE Subtotal	6,379.00	\$93,033.23	15.00	45,209.60	\$1,653,343.39	136	\$831,780.07	
IE % of Total	1.91%	7.71%	2.75%	2.21%	17.69%	4.95%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$55.25	1	0.00	\$8,270.50	2	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	93,899.66	\$44,415.99	7	837,095.71	\$856,699.19	91	\$1,103,008.85	77.67%
C2a - C&I Existing Building Retrofit - Municipal	156,371.69	\$285,430.74	3	158,351.59	\$290,229.03	4	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	65,173.54	\$30,710.00	29	649,467.59	\$574,484.65	94	\$0.00	0.00%
C&I Subtotal	315,444.89	\$360,611.98	40.00	1,644,914.89	\$1,729,683.37	191	\$1,103,008.85	
C&I % of Total	94.53%	29.87%	7.34%	80.38%	18.51%	6.95%	26.37%	
Total	333,702.45	\$1,207,333.35	545	2,046,329.53	\$9,345,553.20	2,750	\$4,182,322.96	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

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### Energy Efficiency Program Activity by Town

Town Name: HARWICH  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	6,432.66	\$15,887.50	2	102,041.09	\$128,930.00	32	\$0.00	0.00%
A2a - Residential Coordinated Delivery	16,436.00	\$33,594.79	59	99,891.00	\$342,497.92	260	\$780,092.84	43.90%
A2b - Residential Conservation Services (RCS)	0.00	\$3,610.00	16	0.00	\$27,445.00	122	\$92,752.00	29.59%
A2c - Residential Retail	-25,337.54	\$130,133.90	66	-21,235.54	\$464,875.21	344	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$79,620.67	21	0.00	\$290,297.56	80	\$0.00	0.00%
<b>Res Subtotal</b>	<b>-2,468.89</b>	<b>\$262,846.86</b>	<b>164.00</b>	<b>180,696.56</b>	<b>\$1,254,045.69</b>	<b>838</b>	<b>\$872,844.84</b>	
<b>Res % of Total</b>	<b>-1.40%</b>	<b>67.97%</b>	<b>92.13%</b>	<b>30.12%</b>	<b>49.73%</b>	<b>85.25%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	2,573.00	\$5,662.57	4	70,817.49	\$765,479.43	93	\$323,027.34	236.97%
<b>IE Subtotal</b>	<b>2,573.00</b>	<b>\$5,662.57</b>	<b>4.00</b>	<b>70,817.49</b>	<b>\$765,479.43</b>	<b>93</b>	<b>\$323,027.34</b>	
<b>IE % of Total</b>	<b>1.46%</b>	<b>1.46%</b>	<b>2.25%</b>	<b>11.80%</b>	<b>30.36%</b>	<b>9.46%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	118,367.58	\$103,985.21	3	234,021.07	\$357,214.68	22	\$428,360.84	83.39%
C2a - C&I Existing Building Retrofit - Municipal	1,006.20	\$7,159.20	1	14,431.30	\$30,015.23	3	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	56,942.99	\$7,060.00	6	99,950.32	\$114,905.00	27	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>176,316.77</b>	<b>\$118,204.41</b>	<b>10.00</b>	<b>348,402.69</b>	<b>\$502,134.91</b>	<b>52</b>	<b>\$428,360.84</b>	
<b>C&amp;I % of Total</b>	<b>99.94%</b>	<b>30.57%</b>	<b>5.62%</b>	<b>58.08%</b>	<b>19.91%</b>	<b>5.29%</b>	<b>26.37%</b>	
<b>Total</b>	<b>176,420.88</b>	<b>\$386,713.84</b>	<b>178</b>	<b>599,916.73</b>	<b>\$2,521,660.03</b>	<b>983</b>	<b>\$1,624,233.02</b>	

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### Energy Efficiency Program Activity by Town

Town Name: MASHPEE  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	1,881.81	\$15,833.75	2	95,577.89	\$356,542.75	153	\$0.00	0.00%
A2a - Residential Coordinated Delivery	21,909.00	\$39,769.76	86	82,618.00	\$167,963.33	287	\$892,591.99	18.82%
A2b - Residential Conservation Services (RCS)	0.00	\$1,285.00	6	0.00	\$17,692.10	78	\$106,128.00	16.67%
A2c - Residential Retail	-8,893.28	\$149,272.18	62	-12,648.27	\$490,369.10	308	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$60,585.03	19	0.00	\$307,720.48	88	\$0.00	0.00%
<b>Res Subtotal</b>	<b>14,897.53</b>	<b>\$266,745.72</b>	<b>175.00</b>	<b>165,547.62</b>	<b>\$1,340,287.76</b>	<b>914</b>	<b>\$998,719.99</b>	
<b>Res % of Total</b>	<b>6.72%</b>	<b>59.61%</b>	<b>88.38%</b>	<b>20.43%</b>	<b>55.08%</b>	<b>78.66%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	6,381.00	\$21,663.12	5	74,931.71	\$661,885.79	167	\$369,611.93	179.08%
<b>IE Subtotal</b>	<b>6,381.00</b>	<b>\$21,663.12</b>	<b>5.00</b>	<b>74,931.71</b>	<b>\$661,885.79</b>	<b>167</b>	<b>\$369,611.93</b>	
<b>IE % of Total</b>	<b>2.88%</b>	<b>4.84%</b>	<b>2.53%</b>	<b>9.25%</b>	<b>27.20%</b>	<b>14.37%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	86,948.65	\$98,020.00	3	86,948.65	\$112,720.00	6	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	58,516.00	\$56,864.40	5	240,453.87	\$246,433.38	34	\$490,135.84	50.28%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	16,519.00	\$16,582.00	1	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	54,838.00	\$4,199.00	10	225,798.01	\$55,327.37	40	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>200,302.65</b>	<b>\$159,083.40</b>	<b>18.00</b>	<b>569,719.53</b>	<b>\$431,062.75</b>	<b>81</b>	<b>\$490,135.84</b>	
<b>C&amp;I % of Total</b>	<b>90.40%</b>	<b>35.55%</b>	<b>9.09%</b>	<b>70.32%</b>	<b>17.72%</b>	<b>6.97%</b>	<b>26.37%</b>	
<b>Total</b>	<b>221,581.17</b>	<b>\$447,492.24</b>	<b>198</b>	<b>810,198.86</b>	<b>\$2,433,236.30</b>	<b>1,162</b>	<b>\$1,858,467.76</b>	

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### Energy Efficiency Program Activity by Town

Town Name: OAK BLUFFS  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	0.00	\$0.00	0	28,527.35	\$27,594.50	68	\$0.00	0.00%
A2a - Residential Coordinated Delivery	11,963.44	\$427,764.42	41	121,664.44	\$1,102,006.88	229	\$288,649.15	381.78%
A2b - Residential Conservation Services (RCS)	0.00	\$5,520.00	21	0.00	\$68,010.00	254	\$34,320.00	198.16%
A2c - Residential Retail	-12,644.10	\$149,618.47	38	-60,954.34	\$503,353.69	172	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$49,780.07	9	0.00	\$106,745.17	32	\$0.00	0.00%
Res Subtotal	-680.66	\$632,682.96	109.00	89,237.45	\$1,807,710.24	755	\$322,969.15	
Res % of Total	-0.35%	80.95%	91.60%	17.31%	59.37%	90.85%	53.74%	
B1a - Income Eligible Coordinated Delivery	1,657.00	\$24,762.96	2	16,212.86	\$688,821.95	31	\$119,526.25	576.29%
IE Subtotal	1,657.00	\$24,762.96	2.00	16,212.86	\$688,821.95	31	\$119,526.25	
IE % of Total	0.85%	3.17%	1.68%	3.15%	22.62%	3.73%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$9,009.75	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	193,120.00	\$124,133.29	7	375,302.29	\$419,802.62	23	\$158,501.64	264.86%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	17,149.29	\$28,346.75	2	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	142.76	\$15.00	1	17,509.69	\$91,113.00	19	\$0.00	0.00%
C&I Subtotal	193,262.76	\$124,148.29	8.00	409,961.27	\$548,272.12	45	\$158,501.64	
C&I % of Total	99.50%	15.88%	6.72%	79.54%	18.01%	5.42%	26.37%	
Total	194,239.10	\$781,594.21	119	515,411.58	\$3,044,804.31	831	\$600,997.04	

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### Energy Efficiency Program Activity by Town

Town Name: ORLEANS  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	11,702.06	\$31,772.50	3	49,656.25	\$93,423.00	29	\$0.00	0.00%
A2a - Residential Coordinated Delivery	19,700.00	\$49,934.46	28	76,773.00	\$398,029.73	158	\$374,503.77	106.28%
A2b - Residential Conservation Services (RCS)	0.00	\$3,360.00	15	0.00	\$31,905.00	143	\$44,528.00	71.65%
A2c - Residential Retail	-24,636.46	\$101,848.49	47	-59,702.97	\$479,982.14	265	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$22,236.24	6	0.00	\$180,096.73	27	\$0.00	0.00%
<b>Res Subtotal</b>	<b>6,765.60</b>	<b>\$209,151.69</b>	<b>99.00</b>	<b>66,726.28</b>	<b>\$1,183,436.60</b>	<b>622</b>	<b>\$419,031.77</b>	
<b>Res % of Total</b>	<b>9.17%</b>	<b>46.83%</b>	<b>86.84%</b>	<b>17.12%</b>	<b>60.74%</b>	<b>87.85%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	-18,480.00	\$183,208.22	2	12,290.25	\$473,522.62	24	\$155,077.64	305.35%
<b>IE Subtotal</b>	<b>-18,480.00</b>	<b>\$183,208.22</b>	<b>2.00</b>	<b>12,290.25</b>	<b>\$473,522.62</b>	<b>24</b>	<b>\$155,077.64</b>	
<b>IE % of Total</b>	<b>-25.06%</b>	<b>41.02%</b>	<b>1.75%</b>	<b>3.15%</b>	<b>24.30%</b>	<b>3.39%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	-6,260.00	\$12,674.25	2	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	28,205.56	\$19,860.75	6	112,655.12	\$167,207.82	26	\$205,645.72	81.31%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	17,697.00	\$19,437.24	2	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	57,257.73	\$34,360.00	7	186,683.32	\$92,176.41	32	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>85,463.29</b>	<b>\$54,220.75</b>	<b>13.00</b>	<b>310,775.44</b>	<b>\$291,495.72</b>	<b>62</b>	<b>\$205,645.72</b>	
<b>C&amp;I % of Total</b>	<b>115.88%</b>	<b>12.14%</b>	<b>11.40%</b>	<b>79.73%</b>	<b>14.96%</b>	<b>8.76%</b>	<b>26.37%</b>	
<b>Total</b>	<b>73,748.89</b>	<b>\$446,580.66</b>	<b>114</b>	<b>389,791.97</b>	<b>\$1,948,454.94</b>	<b>708</b>	<b>\$779,755.13</b>	

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### Energy Efficiency Program Activity by Town

Town Name: PROVNC TOWN  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	39,133.96	\$24,362.87	25	74,639.09	\$64,721.87	33	\$0.00	0.00%
A2a - Residential Coordinated Delivery	7,898.00	\$40,293.59	23	27,534.00	\$167,575.69	91	\$187,992.01	89.14%
A2b - Residential Conservation Services (RCS)	0.00	\$3,930.00	18	0.00	\$22,980.00	103	\$22,352.00	102.81%
A2c - Residential Retail	-55,594.24	\$150,695.63	38	-261,923.69	\$669,463.20	190	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$0.00	0	0.00	\$47,484.91	18	\$0.00	0.00%
<b>Res Subtotal</b>	<b>-8,562.29</b>	<b>\$219,282.09</b>	<b>104.00</b>	<b>-159,750.60</b>	<b>\$972,225.67</b>	<b>435</b>	<b>\$210,344.01</b>	
<b>Res % of Total</b>	<b>-24.05%</b>	<b>83.47%</b>	<b>93.69%</b>	<b>-294.56%</b>	<b>48.72%</b>	<b>84.47%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	4,626.00	\$11,032.07	0	4,829.30	\$351,775.92	26	\$77,845.30	451.89%
<b>IE Subtotal</b>	<b>4,626.00</b>	<b>\$11,032.07</b>	<b>0.00</b>	<b>4,829.30</b>	<b>\$351,775.92</b>	<b>26</b>	<b>\$77,845.30</b>	
<b>IE % of Total</b>	<b>12.99%</b>	<b>4.20%</b>	<b>0.00%</b>	<b>8.90%</b>	<b>17.63%</b>	<b>5.05%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	1,500.81	\$609.00	1	1,500.81	\$609.00	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	-40,027.00	\$58,334.00	1	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	8,517.11	\$20,835.24	3	69,203.05	\$221,435.10	27	\$103,229.27	214.51%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	29,516.68	\$10,953.49	3	178,477.71	\$391,008.72	25	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>39,534.60</b>	<b>\$32,397.73</b>	<b>7.00</b>	<b>209,154.57</b>	<b>\$671,386.82</b>	<b>54</b>	<b>\$103,229.27</b>	
<b>C&amp;I % of Total</b>	<b>111.06%</b>	<b>12.33%</b>	<b>6.31%</b>	<b>385.66%</b>	<b>33.65%</b>	<b>10.49%</b>	<b>26.37%</b>	
<b>Total</b>	<b>35,598.32</b>	<b>\$262,711.89</b>	<b>111</b>	<b>54,233.27</b>	<b>\$1,995,388.41</b>	<b>515</b>	<b>\$391,418.58</b>	

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### Energy Efficiency Program Activity by Town

Town Name: SANDWICH  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	15,639.05	\$22,645.50	2	59,437.67	\$82,388.50	19	\$0.00	0.00%
A2a - Residential Coordinated Delivery	11,913.00	\$59,297.97	82	118,188.00	\$421,827.82	370	\$1,317,424.33	32.02%
A2b - Residential Conservation Services (RCS)	0.00	\$5,110.00	23	0.00	\$46,601.30	202	\$156,640.00	29.75%
A2c - Residential Retail	-74,819.09	\$216,717.80	88	-215,710.38	\$934,709.92	455	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$100,896.55	19	0.00	\$485,905.75	111	\$0.00	0.00%
Res Subtotal	-47,267.04	\$404,667.82	214.00	-38,084.71	\$1,971,433.29	1,157	\$1,474,064.33	
Res % of Total	-42.41%	57.28%	90.68%	-2.84%	41.74%	90.60%	53.74%	
B1a - Income Eligible Coordinated Delivery	18,577.00	\$129,124.67	5	17,709.51	\$1,072,764.79	60	\$545,530.04	196.65%
IE Subtotal	18,577.00	\$129,124.67	5.00	17,709.51	\$1,072,764.79	60	\$545,530.04	
IE % of Total	16.67%	18.28%	2.12%	1.32%	22.71%	4.70%	19.89%	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$3,259.00	1	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	-13,197.00	\$29,983.00	1	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	25,040.38	\$60,103.04	4	213,517.46	\$268,819.06	23	\$723,417.74	37.16%
C2a - C&I Existing Building Retrofit - Municipal	85,643.66	\$91,876.24	1	822,397.39	\$1,196,495.10	5	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	29,456.14	\$20,679.84	12	339,693.92	\$180,533.87	30	\$0.00	0.00%
C&I Subtotal	140,140.18	\$172,659.12	17.00	1,362,411.77	\$1,679,090.03	60	\$723,417.74	
C&I % of Total	125.74%	24.44%	7.20%	101.52%	35.55%	4.70%	26.37%	
Total	111,450.14	\$706,451.61	236	1,342,036.57	\$4,723,288.11	1,277	\$2,743,012.11	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

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### Energy Efficiency Program Activity by Town

Town Name: TISBURY  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	46,927.34	\$64,159.00	6	131,229.68	\$182,525.00	15	\$0.00	0.00%
A2a - Residential Coordinated Delivery	6,884.00	\$98,553.04	21	112,194.60	\$882,968.44	174	\$251,642.85	350.88%
A2b - Residential Conservation Services (RCS)	0.00	\$2,880.00	11	0.00	\$49,865.00	185	\$29,920.00	166.66%
A2c - Residential Retail	-83,348.76	\$184,936.00	37	-227,170.68	\$601,536.99	178	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$16,210.31	3	0.00	\$131,116.61	25	\$0.00	0.00%
<b>Res Subtotal</b>	<b>-29,537.43</b>	<b>\$366,738.35</b>	<b>78.00</b>	<b>16,253.60</b>	<b>\$1,848,012.04</b>	<b>577</b>	<b>\$281,562.85</b>	
<b>Res % of Total</b>	<b>-102.25%</b>	<b>52.18%</b>	<b>58.21%</b>	<b>12.07%</b>	<b>46.95%</b>	<b>80.47%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	10,830.60	\$50,441.86	50	-52,254.79	\$1,012,882.94	89	\$104,202.37	972.03%
<b>IE Subtotal</b>	<b>10,830.60</b>	<b>\$50,441.86</b>	<b>50.00</b>	<b>-52,254.79</b>	<b>\$1,012,882.94</b>	<b>89</b>	<b>\$104,202.37</b>	
<b>IE % of Total</b>	<b>37.49%</b>	<b>7.18%</b>	<b>37.31%</b>	<b>-38.82%</b>	<b>25.73%</b>	<b>12.41%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	39,630.00	\$256,948.00	1	39,630.00	\$276,194.00	2	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	9,042.00	\$21,000.46	2	123,516.51	\$265,109.84	27	\$138,180.92	191.86%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	-1,077.85	\$7,650.00	3	7,461.81	\$533,881.35	22	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>47,594.15</b>	<b>\$285,598.46</b>	<b>6.00</b>	<b>170,608.32</b>	<b>\$1,075,185.19</b>	<b>51</b>	<b>\$138,180.92</b>	
<b>C&amp;I % of Total</b>	<b>164.76%</b>	<b>40.64%</b>	<b>4.48%</b>	<b>126.75%</b>	<b>27.32%</b>	<b>7.11%</b>	<b>26.37%</b>	
<b>Total</b>	<b>28,887.33</b>	<b>\$702,778.67</b>	<b>134</b>	<b>134,607.12</b>	<b>\$3,936,080.17</b>	<b>717</b>	<b>\$523,946.13</b>	

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### Energy Efficiency Program Activity by Town

Town Name: TRURO  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	41,303.10	\$81,980.00	5	93,862.64	\$173,436.50	59	\$0.00	0.00%
A2a - Residential Coordinated Delivery	5,264.00	\$31,443.20	9	52,509.00	\$277,198.50	103	\$127,301.68	217.75%
A2b - Residential Conservation Services (RCS)	0.00	\$1,765.00	8	0.00	\$25,395.00	114	\$15,136.00	167.78%
A2c - Residential Retail	-38,229.15	\$100,457.14	28	-205,429.52	\$522,250.07	155	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$14,952.34	3	0.00	\$55,507.83	13	\$0.00	0.00%
<b>Res Subtotal</b>	<b>8,337.95</b>	<b>\$230,597.68</b>	<b>53.00</b>	<b>-59,057.88</b>	<b>\$1,053,787.90</b>	<b>444</b>	<b>\$142,437.68</b>	
<b>Res % of Total</b>	<b>18.73%</b>	<b>52.58%</b>	<b>81.54%</b>	<b>-120.38%</b>	<b>45.93%</b>	<b>87.57%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	29,709.00	\$140,858.97	1	12,511.05	\$857,716.65	26	\$52,714.14	1627.11%
<b>IE Subtotal</b>	<b>29,709.00</b>	<b>\$140,858.97</b>	<b>1.00</b>	<b>12,511.05</b>	<b>\$857,716.65</b>	<b>26</b>	<b>\$52,714.14</b>	
<b>IE % of Total</b>	<b>66.74%</b>	<b>32.12%</b>	<b>1.54%</b>	<b>25.50%</b>	<b>37.38%</b>	<b>5.13%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	0.00	\$195.90	1	75,950.54	\$144,440.96	21	\$69,903.29	206.63%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$65,625.00	9	0.00	\$66,930.00	9	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	6,468.66	\$1,285.00	1	19,657.54	\$171,551.17	7	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>6,468.66</b>	<b>\$67,105.90</b>	<b>11.00</b>	<b>95,608.08</b>	<b>\$382,922.13</b>	<b>37</b>	<b>\$69,903.29</b>	
<b>C&amp;I % of Total</b>	<b>14.53%</b>	<b>15.30%</b>	<b>16.92%</b>	<b>194.87%</b>	<b>16.69%</b>	<b>7.30%</b>	<b>26.37%</b>	
<b>Total</b>	<b>44,515.61</b>	<b>\$438,562.55</b>	<b>65</b>	<b>49,061.25</b>	<b>\$2,294,426.68</b>	<b>507</b>	<b>\$265,055.10</b>	

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### Energy Efficiency Program Activity by Town

Town Name: WELLFLEET  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	0.00	\$0.00	0	60,287.81	\$97,373.00	34	\$0.00	0.00%
A2a - Residential Coordinated Delivery	3,384.00	\$91,039.67	35	50,870.20	\$757,989.17	186	\$174,669.74	433.96%
A2b - Residential Conservation Services (RCS)	0.00	\$3,795.00	17	0.00	\$44,105.00	196	\$20,768.00	212.37%
A2c - Residential Retail	-61,402.08	\$140,131.46	49	-238,314.34	\$564,162.81	202	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$38,460.19	7	0.00	\$129,992.02	27	\$0.00	0.00%
<b>Res Subtotal</b>	<b>-58,018.08</b>	<b>\$273,426.32</b>	<b>108.00</b>	<b>-127,156.33</b>	<b>\$1,593,622.00</b>	<b>645</b>	<b>\$195,437.74</b>	
<b>Res % of Total</b>	<b>254.89%</b>	<b>18.67%</b>	<b>85.71%</b>	<b>-118.32%</b>	<b>39.87%</b>	<b>89.83%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	27,403.00	\$826,226.09	12	52,902.35	\$1,397,715.35	40	\$72,328.70	1932.45%
<b>IE Subtotal</b>	<b>27,403.00</b>	<b>\$826,226.09</b>	<b>12.00</b>	<b>52,902.35</b>	<b>\$1,397,715.35</b>	<b>40</b>	<b>\$72,328.70</b>	
<b>IE % of Total</b>	<b>-120.39%</b>	<b>56.42%</b>	<b>9.52%</b>	<b>49.23%</b>	<b>34.97%</b>	<b>5.57%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	34,327.00	\$89,356.49	3	212,697.73	\$373,334.10	22	\$95,913.81	389.24%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	-26,473.53	\$275,505.15	3	-30,974.00	\$631,994.22	11	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>7,853.47</b>	<b>\$364,861.64</b>	<b>6.00</b>	<b>181,723.73</b>	<b>\$1,005,328.32</b>	<b>33</b>	<b>\$95,913.81</b>	
<b>C&amp;I % of Total</b>	<b>-34.50%</b>	<b>24.91%</b>	<b>4.76%</b>	<b>169.09%</b>	<b>25.15%</b>	<b>4.60%</b>	<b>26.37%</b>	
<b>Total</b>	<b>-22,761.61</b>	<b>\$1,464,514.05</b>	<b>126</b>	<b>107,469.75</b>	<b>\$3,996,665.67</b>	<b>718</b>	<b>\$363,680.26</b>	

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### Energy Efficiency Program Activity by Town

Town Name: WEST TISBURY  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	38,587.22	\$102,553.75	8	124,491.90	\$214,002.75	20	\$0.00	0.00%
A2a - Residential Coordinated Delivery	6,033.00	\$58,392.33	16	57,596.90	\$738,567.52	107	\$174,669.74	422.84%
A2b - Residential Conservation Services (RCS)	0.00	\$2,245.00	8	0.00	\$30,755.00	114	\$20,768.00	148.09%
A2c - Residential Retail	-35,741.74	\$78,157.49	27	-58,776.80	\$306,405.48	128	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$9,776.22	3	0.00	\$53,528.11	12	\$0.00	0.00%
<b>Res Subtotal</b>	<b>8,878.48</b>	<b>\$251,124.79</b>	<b>62.00</b>	<b>123,312.00</b>	<b>\$1,343,258.86</b>	<b>381</b>	<b>\$195,437.74</b>	
<b>Res % of Total</b>	<b>24.25%</b>	<b>47.63%</b>	<b>96.88%</b>	<b>68.99%</b>	<b>52.73%</b>	<b>91.37%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	27,541.00	\$275,969.79	1	-3,772.07	\$1,050,524.70	18	\$72,328.70	1452.43%
<b>IE Subtotal</b>	<b>27,541.00</b>	<b>\$275,969.79</b>	<b>1.00</b>	<b>-3,772.07</b>	<b>\$1,050,524.70</b>	<b>18</b>	<b>\$72,328.70</b>	
<b>IE % of Total</b>	<b>75.23%</b>	<b>52.35%</b>	<b>1.56%</b>	<b>-2.11%</b>	<b>41.24%</b>	<b>4.32%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	0.00	\$0.00	0	37,588.55	\$115,277.78	4	\$95,913.81	120.19%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	191.00	\$110.00	1	21,609.86	\$38,465.00	14	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>191.00</b>	<b>\$110.00</b>	<b>1.00</b>	<b>59,198.41</b>	<b>\$153,742.78</b>	<b>18</b>	<b>\$95,913.81</b>	
<b>C&amp;I % of Total</b>	<b>0.52%</b>	<b>0.02%</b>	<b>1.56%</b>	<b>33.12%</b>	<b>6.03%</b>	<b>4.32%</b>	<b>26.37%</b>	
<b>Total</b>	<b>36,610.48</b>	<b>\$527,204.58</b>	<b>64</b>	<b>178,738.35</b>	<b>\$2,547,526.34</b>	<b>417</b>	<b>\$363,680.26</b>	

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### Energy Efficiency Program Activity by Town

Town Name: YARMOUTH  
Program Period: 2024  
Current Dates: 12/1/2024 - 12/31/2024  
Cumulative Dates: 1/1/2024 - 12/31/2024

Program Initiative	Current Period			Cumulative Period				
	Annual kWh Savings	Actual Expenditures	Participants	Annual kWh Savings	Actual Expenditures	Participants	Budget	Actual % of Budget
A1a - Residential New Homes & Renovations	0.00	\$0.00	0	62,294.07	\$59,210.00	23	\$0.00	0.00%
A2a - Residential Coordinated Delivery	35,463.00	\$77,568.10	135	158,404.00	\$493,054.00	515	\$1,515,778.11	32.53%
A2b - Residential Conservation Services (RCS)	0.00	\$4,240.00	19	0.00	\$30,492.10	137	\$180,224.00	16.92%
A2c - Residential Retail	17,627.84	\$112,020.13	88	67,937.91	\$526,530.97	500	\$0.00	0.00%
A2d - Residential Behavior	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
A3i - Residential HEAT Loan	0.00	\$97,603.95	28	0.00	\$444,875.27	126	\$0.00	0.00%
<b>Res Subtotal</b>	<b>53,090.84</b>	<b>\$291,432.18</b>	<b>270.00</b>	<b>288,635.98</b>	<b>\$1,554,162.34</b>	<b>1,301</b>	<b>\$1,696,002.11</b>	
<b>Res % of Total</b>	<b>24.27%</b>	<b>66.15%</b>	<b>86.54%</b>	<b>23.11%</b>	<b>50.24%</b>	<b>81.93%</b>	<b>53.74%</b>	
B1a - Income Eligible Coordinated Delivery	3,150.00	\$15,818.00	6	145,875.46	\$870,512.49	183	\$627,666.03	138.69%
<b>IE Subtotal</b>	<b>3,150.00</b>	<b>\$15,818.00</b>	<b>6.00</b>	<b>145,875.46</b>	<b>\$870,512.49</b>	<b>183</b>	<b>\$627,666.03</b>	
<b>IE % of Total</b>	<b>1.44%</b>	<b>3.59%</b>	<b>1.92%</b>	<b>11.68%</b>	<b>28.14%</b>	<b>11.52%</b>	<b>19.89%</b>	
C1a - C&I New Buildings & Major Renovations	0.00	\$0.00	0	0.00	\$0.00	0	\$0.00	0.00%
C1a - C&I New Buildings & Major Renovations – Municipal	0.00	\$0.00	0	21,550.00	\$11,662.00	3	\$0.00	0.00%
C2a - C&I Existing Building Retrofit	41,953.66	\$52,085.97	11	238,867.61	\$324,974.43	39	\$832,336.82	39.04%
C2a - C&I Existing Building Retrofit - Municipal	0.00	\$1,140.00	1	0.00	\$1,540.00	1	\$0.00	0.00%
C2b - C&I New & Replacement Equipment	120,563.02	\$80,064.85	24	554,202.83	\$330,926.76	61	\$0.00	0.00%
<b>C&amp;I Subtotal</b>	<b>162,516.68</b>	<b>\$133,290.82</b>	<b>36.00</b>	<b>814,620.44</b>	<b>\$669,103.19</b>	<b>104</b>	<b>\$832,336.82</b>	
<b>C&amp;I % of Total</b>	<b>74.29%</b>	<b>30.26%</b>	<b>11.54%</b>	<b>65.21%</b>	<b>21.63%</b>	<b>6.55%</b>	<b>26.37%</b>	
<b>Total</b>	<b>218,757.52</b>	<b>\$440,541.00</b>	<b>312</b>	<b>1,249,131.88</b>	<b>\$3,093,778.02</b>	<b>1,588</b>	<b>\$3,156,004.95</b>	

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

\*\*All information presented is preliminary and subject to change.

## **APPENDIX CLC-3**

### **ENERGY EDUCATION OUTREACH ACTIVITIES**

The Compact is committed to energy education outreach across Cape Cod and Martha’s Vineyard. The Compact continues to support the community’s efforts to develop a deeper and broader knowledge of energy efficiency technology and practices, moving towards an energy-literate society.

During the 2022-2024 timeframe, the Compact partnered with several town climate committees to offer a series of Energy Education Presentations titled *Rebates to Save Energy and Reduce Your Carbon Footprint*. Topics for these presentations included an overview of the Cape Light Compact, heat pump rebates and incentives, appliance and product rebates, weatherization incentives, home energy assessments and the zero interest Mass Save Heat Loan. This educational series offered customers the opportunity to learn about the programs and the benefits that they could receive by participating.

In 2022 the Compact returned to offering in-person, hands-on education training for educators. Partnering with the National Energy Education Development Project (“NEED”) the Compact offered lesson plans to our Cape and Vineyard educators through postings in the monthly newsletter. The lessons covered the following topics:

- Energy Sources
- Electricity and Electricity Generation
- Energy Conservation at Home
- Measuring Your Electric Consumption
- Lighting
- Appliances
- Heating and Cooling
- Solar
- Wind
- Geothermal
- Transportation
- Climate Science

In addition to the lesson plans, the Compact provided energy education materials and workshops to support our Cape Cod and Martha’s Vineyard educators as follows:

- 290 Energy House kits for students
- Energy Efficiency and Conservation kits
- Summer 2023 Energy Educators Workshop
- 75 Solar kits
- Over 700 students participated in multiple school energy carnivals – Kids Teaching Kids

**THE COMMONWEALTH OF MASSACHUSETTS  
DEPARTMENT OF PUBLIC UTILITIES**

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CAPE LIGHT COMPACT JPE  
2022-2024 ENERGY EFFICIENCY TERM REPORT

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)  
) D.P.U. 25-126  
)

**PRE-FILED TESTIMONY OF**

**MARGARET T. DOWNEY**

**ON BEHALF OF**

**CAPE LIGHT COMPACT JPE**

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**CAPE LIGHT COMPACT JPE**

**D.P.U. 25-126**

**PRE-FILED TESTIMONY OF**

**MARGARET T. DOWNEY**

**I. INTRODUCTION TO TESTIMONY**

**Q. Ms. Downey, please state your name, business address and employer.**

A. My name is Margaret T. Downey. My business address is c/o Cape Light Compact JPE (the “Compact”), 261 Whites Path, Unit 4, South Yarmouth, MA 02664. I am employed by the Compact and serve as the Compact Administrator. I have served in this position since the Compact’s inception in 1997.

**Q. Have you previously testified before this or any other Commission?**

A. Yes. I have previously testified before the Department of Public Utilities (“Department” or “DPU”) on behalf of the Compact in its 2013-2015, 2016-2018, 2019-2021, 2022-2024 and 2025-2027 Energy Efficiency Plan proceedings. These proceedings were docketed, respectively, as Cape Light Compact, D.P.U. 12-107 (2013), Cape Light Compact, 15-166 (2016), Cape Light Compact JPE, D.P.U. 18-116 (2019), Cape Light Compact JPE, D.P.U. 21-126 (2022) and Cape Light Compact JPE, D.P.U. 24-146 (2025). I have also testified before the Department in various energy efficiency proceedings related to the three-year plans, such as Cape Light Compact JPE, D.P.U. 19-96, Cape Light Compact JPE, D.P.U. 22-116, Cape Light Compact JPE, D.P.U. 22-137, Cape Light Compact JPE, D.P.U. 23-58 and Cape Light Compact JPE, D.P.U. 23-135.

1 **Q. Please describe the format of the Term Report.**

2 A. The Term Report is organized consistent with the structure of previous term reports and  
3 requirements set forth by the Department. A brief overview of key elements of the Term  
4 Report follows:

- 5 • Part 1 consists of data tables for the 2022-2024 term.
- 6 • Part 2 is a Narrative describing program activities during the 2022-2024 term.
- 7 • Part 2.1 discusses Initiative Variances & Cost-Effectiveness.
- 8 • Part 2.2 discusses Low-Income Cost Allocation.
- 9 • Part 2.3 discusses Minimization of Administrative Costs.
- 10 • Part 2.4 discusses Competitive Procurement.
- 11 • Part 2.5 discusses the Benefit Cost-Ratio Screening Tool.
- 12 • Part 2.6 discusses the Statewide Technical Reference Manual.
- 13 • Part 2.7 discusses Statewide Evaluation Studies.
- 14 • Part 2.8 discusses Three-Year Costs.
- 15 • Part 2.9 discusses Performance Incentive Models.

16 **Q. Does the Term Report also contain Appendices and background information?**

17 A. Yes. The Term Report contains detailed appendices and background information. A brief  
18 overview of the Appendices follows:

- 19 • Appendix A provides a copy of the Benefit-Cost Ratio Screening Tool in Microsoft  
20 Excel Format.
- 21 • Appendix B presents an updated version of the Technical Reference Manual, specific  
22 to the 2022-2024 Term Report, which documents how the Program Administrators

consistently, reliably, and transparently calculate savings resulting from the installation of prescriptive energy efficiency measures.

- Appendix C-1 lists Evaluation Studies that were previously submitted to the Department.
- Appendix C-2 lists Evaluation Studies, which are being submitted to the Department for the first time.
- Appendix C-3 presents individual summaries of each Evaluation Study.
- Appendix C-4 includes the Evaluation Studies themselves.
- Appendix C-5 presents Evaluation Studies with the most significant effects.
- Appendix C-6 presents a summary of the recommendations from each completed Evaluation Study.
- Appendix D provides a summary table of invoices for each core initiative, sorted by budget category, over the 2022-2024 term.
- Appendix E lists all organizations and items the PAs sponsored or subscribed to during the term.
- Appendix F provides tables used to calculate performance incentives based on 2022-2024 achievements.
- Appendix G provides the statewide energy efficiency and decarbonization data tables.
- Appendix CLC-1 presents information on the Compact's shared costs and consumer advocacy matters.
- Appendix CLC-2 contains the Compact's Town activity reports.
- Appendix CLC-3 contains the Compact's energy education outreach activities.

**Q. Please summarize the testimony in this document.**

A. This testimony supports the PAs' Term Report for the 2022-2024 term. The testimony addresses significant developments during the term, focusing on key accomplishments and challenges. During the 2022-2024 term, the PAs delivered substantial savings and

1 greenhouse gas (“GHG”) emissions reductions. This testimony describes the savings and  
2 GHG reductions delivered by the PAs, efforts to promote equitable delivery of services  
3 and reduce disparities in program uptake, and new initiatives designed to benefit  
4 customers. The testimony also describes the PAs’ work to limit and reduce administrative  
5 costs and secure additional funding to support program activities.

6 In addition, specific to the Compact, my testimony contains key takeaways from the study  
7 of the Compact’s enhancements offered during the 2022-2024 term.

8 **II. 2022-2024 TERM ACCOMPLISHMENTS AND CHALLENGES**

9 **Q. Please describe the PAs’ significant accomplishments during the 2022-2024 term.**

10 A. The PAs have contributed significantly towards the Commonwealth’s energy efficiency  
11 and decarbonization goals. The PAs helped customers achieve significant energy savings  
12 and benefits, while simultaneously reducing GHG emissions across the Commonwealth.  
13 The electric PAs achieved 88 percent of the lifetime electric savings goal (excluding  
14 electrification)<sup>1</sup> and 82 percent of planned total benefits, while also achieving 74 percent  
15 of planned GHG emissions reductions. The gas PAs achieved 101 percent of the lifetime  
16 gas savings goal and 99 percent of planned total benefits statewide over the term, while  
17 also achieving 101 percent of planned GHG emissions reductions.

18 The PAs also increased engagement with previously underserved customer groups, by  
19 developing and deploying strategies to achieve equitable distribution of energy efficiency

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<sup>1</sup> The PAs note that electrification of end uses, such as space heating and cooling, ultimately increases total electric usage. Including electrification, the electric PAs achieved 88 percent of the lifetime electric savings goal.

benefits, cultivate a capable and diverse workforce, and improve the Mass Save<sup>®</sup> customer experience.<sup>2</sup> Equity-related benefits totaled over 1.9 billion, or 24 percent of total benefits.<sup>3</sup> The electric PAs spent 78 percent of their planned expenditures, and the gas PAs spent 104 percent of planned expenditures.

Specifically for the Compact, the Compact delivered considerable energy savings. Over the full 2022-2024 term, the Compact achieved 114 percent of the lifetime electric savings goal (excluding electrification),<sup>4</sup> and 102 percent of planned total benefits.

**Q. Please describe the GHG reductions achieved during the 2022-2024 term.**

A. The PAs continued to drive substantial reductions in GHG emissions through the implementation of the 2022-2024 Plan. Collectively, the PAs avoided 728,043 annual metric tons of GHG emissions expected in 2030 as a result of activity during the 2022-2024 term. These reductions are calculated pursuant to the methodology set forth by the Secretary of Energy and Environmental Affairs (“EEA Secretary”) in her letter dated July 15, 2021 establishing a GHG emissions reduction goal for the 2022-2024 Plan (“GHG Goals Letter”). For the Compact, implementation of the 2022-2024 Plan translated into gross emissions reductions of 27,023 metric tons or 90 percent of planned GHG reductions by 2030. Please see Section III below for more information regarding how the 2022-2024

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<sup>2</sup> Mass Save<sup>®</sup> is a registered trademark of The RCS Network.

<sup>3</sup> Equity benefits, as defined for the 2022-2024 term, include benefits generated by measures installed in moderate income households and for customers located in Hard-to-Reach communities, excluding large commercial and industrial customers.

<sup>4</sup> Including electrification, the Compact achieved 141 percent of the lifetime electric savings goal.

Plan was implemented in a manner that aligns with the achievement of the EEA Secretary's GHG emissions reduction goals.

**III. IMPLEMENTING THE PLAN IN A MANNER THAT ALIGNS WITH THE EEA SECRETARY'S GHG EMISSIONS REDUCTION GOALS**

**Q. Please describe the GHG emissions reduction goal for the 2022-2024 term.**

A. With the passage of the Climate Act in 2021, the 2022-2024 Plan was the first three-year plan to be constructed to attain the GHG emissions reduction goal established by the EEA Secretary. The EEA Secretary issued the GHG Goals Letter on July 25, 2021, setting a total statewide goal for the 2022-2024 Plan to reduce 845,000 metric tons of carbon dioxide equivalent ("CO<sub>2e</sub>") by 2030.

**Q. What guidance did the GHG Goals Letter provide as to how the 2022-2024 Plan was to be constructed to attain these goals?**

A. The GHG Goals Letter outlined several strategies that the Program Administrators were to use in constructing the 2022-2024 Plan to align with these GHG emissions reduction goals. These strategies included:

- Investing in equitable programs that ensure weatherization and electrification of homes and businesses in environmental justice communities and low-moderate income households;
- Significantly increasing the number of buildings retrofitted and weatherized each year;
- Significantly ramping up electrification of existing buildings through heat pump installation targets that set the Commonwealth on a path to achieving one million homes and 300-400 million square feet of commercial buildings using electric heat pump for space heating by 2030;
- Prioritizing measures consistent with the 2050 Roadmap and 2030 Interim CECP, such as insulation and heat pumps, and reducing support for measures such as lighting and fossil-fuel heating systems;

- 1 • Eliminating measures that increase the use of natural gas for space heating, including  
2 those associated with combined heat and power or fuel cells, since they are not  
3 consistent with the GHG emission reduction goals;
- 4 • Committing to phase out fossil fuel incentives aligned with the Interim 2030 CECP  
5 policy recommendations; and
- 6 • Significantly increasing workforce development investments through coordination  
7 with the Massachusetts Clean Energy Center, to increase diversity and expand the  
8 workforce necessary to achieve the Commonwealth's GHG goals and provide  
9 economic opportunities.

10 The next part of my testimony addresses the GHG reductions achieved by sector compared  
11 with established goals, as well as how the Program Administrators followed the above  
12 strategies to construct and implement the 2022-2024 Plan in a manner consistent with the  
13 Secretary's Letter.

14 **Q. Please describe the GHG emissions reduction goals achieved for each sector in the**  
15 **2022-2024 term.**

16 A. As noted above, the PAs achieved 728,043 metric tons of CO<sub>2e</sub> reductions. These  
17 reductions were achieved in large part through robust delivery of weatherization and  
18 electrification measures over the term. Between 2022 and 2024, the PAs weatherized over  
19 166,686 residential and income eligible households and electrified space heating in over  
20 83,831 residential and income eligible homes. In the commercial and industrial ("C&I")  
21 sector, reductions were achieved primarily through delivery of energy efficiency measures  
22 across all C&I end uses, including weatherization.

1 **Q. Describe how the Compact sought to increase participation in the communities that**  
2 **meet the specified criteria as defined by the Department as a Hard-to-Reach (“HTR”)**  
3 **community.**

4 A. The PAs have generally sought to increase participation in HTR communities by  
5 developing and supporting new channels to engage with customers, generate awareness,  
6 and support program participation through avenues such as the Community First  
7 Partnership (“CFP”) program, Education Grants, and Main Streets events. “Main Streets”  
8 events are community events that connect small and micro business owners with approved  
9 contractors to schedule no-cost energy assessments and identify solutions for reducing  
10 energy use and saving money. The PAs also engage in events with local energy and  
11 community organizations including energy and resource fairs and tabling opportunities.  
12 Also, in the winter of 2022-2023, in response to increased energy costs expected for the  
13 2022-2023 heating season, the PAs undertook efforts to mitigate price impacts for  
14 customers. This included a new, geographically targeted approach focused on census  
15 blocks in HTR communities to engage moderate income customers and help them access  
16 programs more directly than under the existing process. As part of this effort, the PAs  
17 offered weatherization in 1-4 unit residential buildings within identified census blocks at  
18 no cost, without requiring customer income verification.

19 In addition, targeted PA marketing efforts delivered program information and messaging  
20 directly to residents and businesses, allowing the PAs to engage with the intended audience  
21 using relevant messaging, materials or mailings and in multiple languages, as appropriate.

1 During the 2022-2024 term, the Compact performed outreach to customer groups with  
2 historically low participation rates. The Compact deployed a variety of marketing  
3 campaigns that messaged the energy efficiency programs to renters/landlords, low-income,  
4 moderate income, and small business customers. The largest effort was through digital  
5 display advertising, with other efforts focused on direct email, radio, social media including  
6 paid posts, monthly newsletters, targeted Main Street campaigns, print materials, and in  
7 person events (e.g., Councils on Aging, Cape and Island Association of Realtors, and other  
8 community events, etc.) to engage customers. The Compact also worked with our  
9 Community First Partner (“CFP”) to engage those customer groups with lower  
10 participation rates. For Limited English Proficiency customers, core program materials  
11 were available in Spanish and Portuguese, and our CFP also provided translated materials  
12 to customers. The Compact also worked with its vendors on email and mail campaigns  
13 that targeted EJ communities, low-income and moderate-income customers to increase  
14 program engagement.

15 **Q. Please analyze whether participation actually increased in the HTR communities.**

16 A. The 2013-2022 Residential Non-participant study compares data for the five-year period  
17 of 2013 to 2017 with the five-year period of 2018 to 2022. From the first five-year period  
18 to the second, electric and gas participation rates increased statewide and across the board  
19 for all customer groups observed in this study, including HTR communities and block  
20 groups with high concentrations of low- and moderate-income households, renters,  
21 multifamily households, and households that prefer to be served in a language other than  
22 English (“LOTE”). Participation rates increased in 97 percent of municipalities.

1 In both the first and second periods, the customer groups of interest had lower participation  
2 rates than their counterparts. Notably, the participation gap decreased for HTR  
3 communities, meaning that while participation rates remain lower than the non-HTR  
4 communities, participation increased more for HTR communities than the non-HTR  
5 communities. The analysis shows that the location participation rate in HTR communities  
6 increased from 29 to 36 percent for electric programs, and from 19 to 27 percent for gas  
7 programs when comparing the first five-year period to the second. The participation gap  
8 that existed between HTR and non-HTR communities decreased from 8.8 to 8.0 percent  
9 for electric and from 10.8 to 8.7 percent for gas for those same periods. The PAs note that  
10 this study only included one year (2022) of the new term and the dedicated HTR efforts  
11 therein.

12 Therefore, to reflect an additional two years of more recent data, the PAs undertook a  
13 separate analysis looking at data for the 2019-2024 period from the PAs' reporting in Bi-  
14 Annual KPI 6, which presents the number of residential and low-income participants by  
15 ZIP Code. The ZIP Codes were then categorized as either HTR, defined as those  
16 participants located in a HTR municipality or targeted Boston ZIP Code, or non-HTR.  
17 Finally, the participation was aggregated for the two groups and then the participation rate  
18 of each was calculated as a percent of total residential and low-income participation. As  
19 shown in Table 1, below, the data indicates that the proportion of residential participants  
20 coming from HTR communities increased term over term across both the electric and gas  
21 programs. Three percent more of the electric program participation in the 2022-2024 term  
22 was from HTR communities compared to the prior term (from 30 percent HTR in 2019-

1           2021 to 33 percent HTR in 2022-2024). Similarly, five percent more of the gas program  
2           participation in the 2022-2024 term was from HTR communities compared to the prior  
3           term (from 32 percent HTR in 2019-2021 to 37 percent in 2022-2024).

**TABLE 1. Residential Participation Rate Data (Statewide and by PA)**

	<b>Statewide Electric Residential Participation Rate (HTR vs. Non-HTR)</b>							
	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2019- 2021</b>	<b>2022- 2024</b>
Hard-to-Reach	29%	30%	30%	32%	33%	33%	<b>30%</b>	<b>33%</b>
Not Hard-to-Reach	71%	70%	70%	68%	67%	67%	<b>70%</b>	<b>67%</b>

	<b>Statewide Gas Residential Participation Rate (HTR vs. Non-HTR)</b>							
	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2019- 2021</b>	<b>2022- 2024</b>
Hard-to-Reach	32%	33%	32%	36%	37%	37%	32%	37%
Not Hard-to-Reach	68%	67%	68%	64%	63%	63%	68%	63%

	<b>Compact Residential Participation Rate (HTR vs. Non-HTR)</b>							
	<b>2019</b>	<b>2020</b>	<b>2021</b>	<b>2022</b>	<b>2023</b>	<b>2024</b>	<b>2019- 2021</b>	<b>2022- 2024</b>
Hard-to-Reach	72%	72%	70%	70%	68%	71%	<b>71%</b>	<b>70%</b>
Not Hard-to-Reach	28%	28%	30%	30%	32%	29%	<b>29%</b>	<b>30%</b>

It is important to note the role that vacancy plays in comparing the Compact’s participation rates to statewide participation rates. As part of the most current 2013-2022 non-participation study, the Compact had the study author, DNV, Energy Insights (“DNV”) consider the relationship between vacancy and residential participation for the Compact. See Cape Light Compact JPE, D.P.U. 24-146 (2025), Exhibit CLC-2, Attachment CLC-3 (2024 Cape Light Compact Vacancy and Participation Summary Memorandum). There is a significant concentration of seasonal homes on the Cape & Vineyard, which impacts how the Compact’s residential participation rates compare to other Program Administrators.

DNV's analysis shows that the Compact's high vacancy block groups had a participation rate of 49%, and overall the Compact had a participation rate of 52%. Comparatively, other electric PAs with high vacancy block groups had a participation rate of 41%, and overall other electric PAs had a participation rate of 57%. DNV's analysis shows that the Compact has higher participation in high vacancy block groups, but the prevalence of high vacancy block groups causes the Compact's overall participation rate to drop.

**Q. How did the PAs address participation barriers and achievement of deeper participant savings in HTR communities and underserved customer groups in the residential and low-income sectors?**

A. As noted above, each PA has worked to drive greater uptake in the residential and low-income sectors in the HTR Communities through PA-specific marketing efforts in the HTR communities and CFP engagement, particularly focused on low- and moderate-income customers, renters, and LOTE customers. These efforts are designed to achieve deeper participant savings for low-income and residential customers through a focus on weatherization and electrification, as opposed to mass market or retail measures. Additionally, the PAs also worked to increase uptake by moderate-income customers in HTR Communities through a new, geographically targeted approach focused on census blocks in these communities. These efforts, along with lessons learned, are described in further detail in the section on moderate-income customers below.

#### Low-Income Customers

In addition to the marketing and CFP engagement strategies described above, Eversource and National Grid worked with their low-income lead vendors to launch the lead vendor initiative ("LVI") model in 2023 aimed at increasing program capacity and ensuring timely

1 service to income-eligible customers. This effort enables Home Performance Contractors  
2 (“HPCs”) to market and serve low-income customers and mixed income properties  
3 (including both income-eligible and other residential customers) thus improving the  
4 customer experience and simplifying the process for these properties to participate in the  
5 program.

6 Also in 2023, the PAs supported the creation of a Low-Income Statewide Client Services  
7 Center, operated and managed by ABCD to enhance the income-eligible customer  
8 experience. The Low-Income Statewide Client Services Center supports intake of leads  
9 and customer inquiries through multiple channels such as CFP, the Mass Save website, and  
10 participating vendors and helps simplify intake and streamline the engagement process for  
11 low-income customers.

#### 12 Moderate-Income Customers

13 In the 2022-2024 term, the PAs provided enhanced incentives for moderate-income  
14 homeowners for weatherization and heat pump measures.

15 As discussed previously, in response to winter pricing conditions for the 2022-2023 winter  
16 heating season, the PAs launched a new, geographically targeted approach focused on  
17 census blocks in HTR communities with a high share of moderate-income customers.  
18 Customers in these areas were automatically qualified as moderate-income without  
19 needing to provide verification. However, this effort did not meaningfully increase  
20 participation in moderate-income offers. Feedback from HPCs and Lead Vendors who  
21 helped implement customer outreach in target census blocks noted that many households  
22 were unoccupied during work hours when outreach efforts took place, and that teams were

1       unable to canvass late into the evening due to local canvassing restrictions. Moreover,  
2       many of the targeted properties were rental buildings and required additional steps to locate  
3       the property owner. Finally, HPCs and Lead Vendors also noted that canvassing teams  
4       encountered language barriers.<sup>5</sup> In light of these constraints, it became difficult to  
5       effectively deploy targeted offerings to small, geographically defined areas.

6       This experience with a geographically targeted offer helped to inform PA, Department of  
7       Energy Resources (“DOER”), and Equity Working Group (“EWG”) efforts and led to a  
8       refined outreach approach in which the PAs worked more directly with trusted community  
9       partners to engage underserved customers and design a geographically targeted approach  
10      for designated equity communities. As a result, the PAs focused further on developing  
11      long-term relationships with community partners and to focus marketing and engagement  
12      at the community level.

13      Based on extensive discussion with the EWG and the Energy Efficiency Advisory Council  
14      (“EEAC” or “Council”), as well as each PA’s implementation partners, the PAs made  
15      several changes to the moderate income offers towards the end of the term to drive greater  
16      uptake while remaining focused on the most vulnerable customers. These efforts included  
17      expanding eligibility to qualify customers based on either 80 percent area median income  
18      (“AMI”) or statewide median income (“SMI”) and extending the offer to income-qualified  
19      renters. Additionally, to reduce barriers to qualification, the PAs allowed customers to

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<sup>5</sup> See “Winter Energy Price Mitigation Efforts (MA23R63-B-WPME) Quick Hit Study Findings,” (2024),  
available at [https://ma-eeac.org/wp-content/uploads/FINAL\\_MA23R63-B-WPME\\_WinterPriceMitigationQuickHitStudyFindingsMemo\\_02.13.24.pdf](https://ma-eeac.org/wp-content/uploads/FINAL_MA23R63-B-WPME_WinterPriceMitigationQuickHitStudyFindingsMemo_02.13.24.pdf).

1 self-attest to moderate income status in order to receive no-cost weatherization. The PAs  
2 also began developing and testing a turnkey delivery model for pre-weatherization barriers,  
3 pre-electrification barriers, and heat pumps for moderate-income qualified households in  
4 select communities. While it is too early to confirm the results of these efforts, the PAs  
5 hope that these strategies will help drive meaningful uptake among moderate income  
6 customers in the 2025-2027 term.

7 LOTE Customers

8 The Low-income Energy and Affordability Network (“LEAN”) Statewide Client Services  
9 Center currently provides live customer service representatives who can support customer  
10 intake and program-related inquiries in English, Spanish, Portuguese, Haitian-Creole,  
11 French, and other languages. Additionally, during the 2022-2024 term, the PAs engaged  
12 with industry experts to study the current state of language access under the programs and  
13 provide recommendations to support access for all residents and small business customers  
14 who prefer to speak with a representative in a language other than English.

15 Renters

16 The presence of increasingly complex technical barriers to the installation of energy  
17 efficiency services has emerged as a key challenge, especially in small multifamily  
18 buildings with low- and moderate-income renters living in HTR/underserved communities.  
19 As a result, innovative strategies addressing these barriers are especially important for  
20 driving increased participation by customers who rent. Information regarding efforts  
21 targeting renters is addressed in the next question below.

1 **Q. How did the PAs address participation barriers and achievement of deeper**  
2 **participant savings for renters?**

3 A. The PAs worked to make meaningful energy efficiency gains for renters in both the  
4 residential and C&I sectors during the 2022-2024 Three-Year Plan term, starting with the  
5 development of the Strategic Renters Plan.<sup>6</sup> The PAs developed the Strategic Renters Plan  
6 during the first part of 2022 by reviewing prior outreach tactics to renters and landlords  
7 and brainstorming new approaches. The PAs also participated in several sessions  
8 conducted by the EWG to solicit feedback from multiple stakeholders, including renters,  
9 landlords, nonprofit organizations, and environmental justice advocates. These  
10 collaborative brainstorming and feedback sessions resulted in the development of 18 new  
11 and enhanced strategies to target renters of residential and commercial properties and  
12 increase their engagement and enrollment in Mass Save programs and offerings, including:

13 Partnership Strategies

- 14 1. Leverage CFP efforts.
- 15 2. Partner with more communities through the Mass Save Community Education
- 16 Grant.
- 17 3. Reach out to Commonwealth healthcare initiatives and organizations for potential
- 18 partnerships.
- 19 4. Partner with first-time homebuyer courses.
- 20 5. Partner with Neighborhood Assistance Corporation of America.
- 21 6. Establish partnership with Residential Assistance for Families in Transition.
- 22 7. Establish partnerships with large statewide non-profit organizations.

23 Marketing Strategies

- 24 1. Address language barriers in marketing and outreach.

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<sup>6</sup> See Massachusetts Strategic Renters Plan (2022), available at <https://ma-ecac.org/wp-content/uploads/Final-MA-Strategic-Renters-Plan-9-15-22-.pdf>.

2. Target programming to environmental justice communities and Main Street businesses.
3. Develop marketing materials and a webpage focused exclusively on renters.
4. Create how-to-videos on energy efficiency.
5. Leverage statewide marketing efforts and develop case studies.

#### Program Delivery Strategies

1. Engage landlords directly.
2. Provide additional pre-weatherization barrier support for two to four unit rental properties.
3. Offer renter insulation kits through the Online Marketplace.
4. Offer enhanced small business weatherization incentives.
5. Implement Income Eligible Coordinated Delivery program process improvements and outreach.
6. Develop a multifamily electrification strategy for renters and landlords.

Also, in late 2022, in response to increased energy costs expected for the 2022-2023 heating season as described above, the PAs undertook complementary efforts to mitigate price impacts for customers, some of which related to renters.<sup>7</sup> Relevant renter efforts included:

- Enhanced customer communication, in multiple languages, with messaging and information targeted to renters and landlords.
- Increased program access through increased availability of Home Energy Assessments during evenings and weekends, highlighted enhanced barrier incentives for two to four unit rental buildings as part of the Strategic Renters Plan, continued provision of lighting kits to renters, dramatic expansion of Main Streets events, and up to 100 percent weatherization incentives for small business renters.

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<sup>7</sup> See "Joint Letter on Behalf of the Program Administrators, D.P.U. 21-120 through D.P.U. 21-129, 2022-2024 Three-Year Energy Efficiency Plan, Winter Energy Price Mitigation Efforts," August 19, 2022, D.P.U. 21-120 through D.P.U. 21-120.

1        Residential Sector

2        As part of the Strategic Renters Plan, the PAs noted several barriers to increasing  
3        residential rental unit participation in the programs, including: (1) lack of customer  
4        awareness of services and incentives, especially landlords of smaller (5-to-25-unit)  
5        buildings; (2) lack of customer time to participate in a Home Energy Assessment; (3) split  
6        incentive challenges, whereby the landlord is the decisionmaker but the tenant pays the  
7        utility bills; (4) landlord concern for code violations limiting unnecessary access to the  
8        property; and (5) lack of priority for the property owner.

9        *Partnership Strategies*

10       To address lack of customer awareness in the 2022-2024 term, the PAs focused on  
11       enhanced outreach to both landlords and tenants through a range of partnership strategies.  
12       These primarily included engaging landlord and tenant organizations and leveraging CFPs  
13       and community-based organizations (via Community Education Grants) as trusted  
14       community advocates. PA experience and lessons learned for each strategy are included  
15       below:

- 16       • **CFP efforts:** Partnerships with communities, both municipalities and community-  
17       based organizations, offered significant insights for local community-based  
18       outreach and engagement strategies and leveraging trusted messengers to promote  
19       awareness about Mass Save services. Co-signing outreach letters with municipal  
20       partners and coordinating data sharing between PAs and communities further  
21       augmented landlord engagement and serving renters.
- 22       • **Mass Save Community Education Grant:** Neighborhood organizations and  
23       community-led awareness campaigns played an important role in activating  
24       hyperlocal climate action and building trust with community members. Flexibility  
25       to creatively employ grants for the unique needs of each community, especially  
26       where existing efforts for vulnerable population groups can be complemented by

braiding in additional funding for energy efficiency services, was an effective strategy.

- **Commonwealth healthcare initiatives and landlord and tenant organizations:** The PAs partnered with healthcare organizations and worked closely with landlord and tenant organizations, including Mass Landlords, to help publicize offers and engage with landlords directly (described in the next section).
- **First-time homebuyer courses and large statewide non-profits:** Two partnerships were launched: one with a first-time homebuyer course was launched and one with a large statewide non-profit. In both cases, the PAs learned that improved participant tracking would be beneficial to measuring the success of the partnership.
- **Partnerships with Neighborhood Assistance Corporation of America and Residential Assistance for Families in Transition:** Efforts to develop a partnership with Neighborhood Assistance Corporation of America (“NACA”) stalled during implementation when NACA stated they could no longer dedicate resources. A partnership with Residential Assistance for Families in Transition (“RAFT”) stalled when RAFT became unresponsive to PA outreach.

### *Marketing Strategies*

The PAs undertook a range of marketing strategies targeted to renters and landlords. The PAs created a renter page on MassSave.com that features two newly created videos for renters in English, Spanish, and Portuguese, links to the most recent webinar for renters, offered in English, Spanish, and Haitian-Creole, and links to Mass Save programs ideal for renters. Since the renter page went live in late 2022, there have been approximately 198,000 page views with the majority of those views resulting from paid social media campaigns in 2024.

*Program Delivery Strategies*

The PAs also worked to achieve deeper savings for rental properties by focusing primarily on improving access to weatherization and electrification, rather than lighting or other short-term measures.

- **Pre-weatherization barrier support:** In 2022, the PAs introduced pre-weatherization incentives up to \$5,000 per unit for rental units to enable building owners to make weatherization improvements to renter-occupied housing through the residential program. Weatherization both improves comfort and the value of the property, while also lowering heating bills and therefore is a category of improvement that is beneficial for both landlords and their tenants.
- **Direct Engagement with Landlords:** To raise awareness of these offerings, the PAs established a partnership with Mass Landlords and gave a presentation to their members.
- **Expansion of moderate income offers to renters:** Additionally, and in response to low uptake of moderate income offerings, the PAs also expanded eligibility for moderate income offers to renter-occupied units in the second quarter of 2024.
- **Electrification strategy for multifamily buildings:** The PAs worked to develop an electrification incentive that reflects the characteristics of the renter population in a multifamily building. By considering the household income within each dwelling unit of the building, the PAs developed a custom incentive offer borrowing from prescriptive incentives in the Residential Retail and C&I programs, plus full funding for low-income units, to maximize the incentive available to building owners for cost-effective heat pump projects.

Low-Income Sector

During the 2022-2024 term, the PAs worked to remove several barriers to income eligible renter participation. As part of Strategy 17 of the Strategic Renters Plan, the PAs pursued four enhancements to further improve participation of income eligible renters. First, the PAs expanded eligibility requirements for heating system replacements in one to four unit low-income properties by supporting replacement of high-efficiency heating systems for

1 all units, including owner-occupied units, as long as 50 percent of the units meet income-  
2 eligibility guidelines. Second, the PAs modified their eligibility requirements for  
3 appliances and weatherization in one to four unit homes to allow income eligible renters  
4 where the landlord pays the utility bills to qualify for no-cost offers. This helped to  
5 streamline the qualification process and reduce the time required to serve these types of  
6 buildings. Third, and to increase participation of small multifamily properties, the PAs  
7 allowed funding for barrier mitigation to enable smaller multifamily building units (5-25  
8 units) to weatherize. Fourth, CAPs identified and negotiated the removal of municipal  
9 liens as a barrier to weatherize buildings, working closely with communities and cities  
10 where appropriate to facilitate landlord engagement in the low-income program.

#### 11 C&I Sector

12 As part of the Strategic Renters Plan, the PAs focused their efforts on small businesses,  
13 particularly microbusinesses, which often are locally owned and operated and typically  
14 rent their space. Participation barriers for small business renters can include lack of priority  
15 on the part of the landlord and/or low urgency to invest in upgrades, lack of authorization  
16 for the tenant to make changes to the property, lack of tenant willingness to invest in  
17 upgrades as they may not be in the location long enough to realize the benefits, and concern  
18 about possible disruption to business operations to implement energy efficiency  
19 recommendations.

#### 20 *Partnership Strategies*

21 In 2022-2024, many of the CFPs included a focus on small business for the first time.  
22 However, much of the focus remained on engaging residential customers while small

1 business customers received less attention. One small business success from the CFP  
2 engagement was their support for Main Street events. For communities where Main Streets  
3 events were held, applicable CFPs, municipalities, and other organizations were engaged  
4 in helping to provide outreach to small businesses about the upcoming event in their town.

5 *Marketing Strategies*

6 The PAs significantly increased marketing and outreach to small business renters,  
7 including through local Main Streets events. Main Streets events reach many renters and  
8 businesses operating in leased space. As part of the price mitigation efforts, the PAs  
9 significantly increased the number of events held across Massachusetts. Main Streets  
10 events in the 2022-2024 term targeted environmental justice communities (“EJCs”),  
11 reaching small and microbusiness renters in these priority communities. Finally, a notable  
12 marketing strategy for the 2022-2024 term included the expansion of multilingual  
13 marketing to promote Main Streets events.

14 *Program Delivery*

15 To help achieve deeper savings for small business renters, in the 2022-2024 term, the PAs  
16 offered this target population enhanced weatherization incentives

17 **Q. How did the PAs work to address barriers with the goal of achieving deeper**  
18 **participant savings in the C&I sector?**

19 **A. Large Commercial and Industrial Customers**

20 *Electrification*

21 While the PAs gained many insights during the 2022-2024 term, there were major  
22 challenges to electrifying large C&I customers. This section discusses some of the barriers

1 and describes how the PAs worked to address these barriers where possible, given current  
2 technologies and project economics.

3 “Drop-in” technologies were, and still are, typically unavailable to replace fossil-fired  
4 heating and hot water equipment in most medium-to-large buildings, posing major  
5 economic and technical barriers to building electrification. Altering the means by which  
6 large buildings are heated and cooled typically requires major changes to the hot water  
7 distribution and/or ventilation systems, both behind- and in-front-of-meter electric system  
8 upgrades, and potentially structural reinforcement to the roof or other parts of the building.

9 Many large C&I customers are highly cost sensitive, and frequently only pursue elective  
10 improvements with short payback periods (typically three to five years). Electrification  
11 projects in buildings heated with natural gas are even more challenging because they  
12 typically result in an increase in energy operating costs due to the relatively higher cost of  
13 electricity compared to natural gas, which was present during the 2022-2024 term. While  
14 electrifying buildings with existing oil or propane heating systems was more economically  
15 attractive to customers during the 2022-2024 term, these buildings are relatively rare  
16 among large C&I customers and often have very long payback periods given the significant  
17 upfront investment required to electrify. In spite of these significant barriers to  
18 electrification, the PAs continued to identify and target customers that use delivered fuels  
19 and offered various forms of technical and financial support to encourage them to electrify.  
20 However, even with robust incentives to cover the upfront costs of electrification, the lack

1 of operational savings remained a major barrier for customers given the relatively higher  
2 cost of electricity compared to natural gas.

3 The PAs also made extensive progress building the groundwork to electrify buildings  
4 belonging to large commercial customers in Massachusetts, especially schools and other  
5 public buildings. While it took longer to realize results than was planned for 2022-2024,  
6 the PAs worked with many customers to identify HVAC equipment nearing the end of its  
7 useful life, which manifested in substantial electrification project pipelines heading into  
8 the 2025-2027 term.

#### 9 *Workforce*

10 While the programs have always supported a range of measures, until the 2022-2024 term,  
11 a significant portion of PA C&I vendors and trade allies focused historically on lighting.  
12 However, as high efficiency lighting became standard in the marketplace, the PAs  
13 successfully diversified the mix of vendors with whom they worked. The PAs dramatically  
14 increased the range and volume of trainings targeting commercial vendors, which helped  
15 upskill the workforce in targeted areas of expertise. These trainings also served as an  
16 opportunity to engage and build relationships with vendors focused on the C&I sector and  
17 to educate them about PA programs more generally. Increasingly, vendors conducting site  
18 audits on behalf of the PAs have expertise in mechanical equipment, enabling the more  
19 frequent recommendation and installation of measures such as heat pumps, new or  
20 enhanced building management systems, heat recovery, and other measures that reduce  
21 HVAC energy use. The PAs' integration of commercial installers into the Heat Pump

1 Installers Network during the 2022-2024 term expanded the ability of C&I customers to  
2 engage trusted resources in support of their electrification projects. Weatherization  
3 installations in C&I buildings also became increasingly common during the 2022-2024  
4 term.

5 *Weatherization*

6 Weatherization became an increasingly important C&I program offering during the 2022-  
7 2024 term, leading to the achievement of deeper savings and greater reductions in energy  
8 consumption from electrification efforts, allowing for right-sizing of heat pump equipment  
9 or potentially eliminating the need for electrical service upgrades. In spite of these  
10 advances in weatherization, there are still limitations, and convincing commercial  
11 customers to pursue weatherization of their buildings remains a challenge. First, envelope  
12 improvements achieve less savings per dollar of investment in the C&I sector than similar  
13 measures in the residential sector. In part, this is due to higher cooling loads relative to  
14 heating loads in commercial buildings, especially larger ones, as envelope measures yield  
15 larger heating energy savings than cooling savings given the lower temperature difference  
16 between the outside and indoor air during the cooling season. Commercial buildings are  
17 also more likely to be mechanically ventilated, which reduces the impact weatherization  
18 can have on the building's heating and cooling load. Additionally, while residential  
19 approaches can be applied to some C&I facilities, specifically those with similar  
20 construction such as smaller wood-framed buildings, commercial building construction  
21 and use types can vary widely, which often requires a custom approach and extensive  
22 expertise in commercial facility building science. In spite of its more limited potential than

1 in residential applications, weatherization is a growing component of the commercial  
2 portfolio and remains a focus for the PAs' decarbonization efforts.

3 *Customer experience*

4 Many C&I customers have limited bandwidth and do not prioritize energy efficiency  
5 projects that they may not consider as essential to the functioning of their operations.  
6 Likewise, individual employees (facility managers or other decision makers) are typically  
7 not incentivized to pursue energy efficiency measures, particularly if it requires more than  
8 a minimal time investment. To reach these customers, the PAs sought to introduce new  
9 prescriptive measures and custom express tools, reducing the perceived risk to the customer  
10 while minimizing the amount of time and effort necessary to participate. Another  
11 longstanding practice of PAs is to help customers identify and solicit pricing from qualified  
12 contractors, further easing the process of implementing energy efficiency projects. Finally,  
13 whereas historically many facility managers were often the decision makers for energy  
14 efficiency projects, implementation of capital-intensive projects, which include  
15 electrification of heating and hot water systems and which the PAs have more recently  
16 worked on in higher volumes, requires buy-in from more senior leaders and/or finance  
17 departments. To that end, PA staff have increasingly sought to meet with those decision  
18 makers when possible in order to help them make a more informed investment decision.  
19 Nevertheless, developing and executing on complex, cost-intensive projects remains a  
20 time- and cost-intensive process, which continues to be a barrier to achieving more  
21 comprehensive energy savings.

1        Small Businesses

2        Small businesses typically have less access to capital than larger businesses, and, therefore,  
3        have fewer resources to invest in significant upgrades to their buildings. Small businesses  
4        also typically have fewer staff versed in building management who are able to devote time  
5        to reducing energy usage and understanding what incentives may be available and  
6        applicable to their operations. Finally, many small businesses are renting or leasing their  
7        space and are either unable or hesitant to invest in a building that they may occupy for a  
8        limited period of time. To help overcome these challenges, the PAs increased marketing  
9        and outreach to small businesses during the 2022-2024 term to drive greater awareness of  
10       and demand for energy efficiency offers. Moreover, as part of the standard offer, small  
11       businesses receive higher incentive rates than the larger C&I customer segment to address  
12       their potential financial constraints. For those small and microbusinesses that rent their  
13       facilities, their lessor or property manager are typically the ones to make decisions about  
14       larger capital investments, even though the small business may realize the benefits of lower  
15       energy costs on their utility bills. To encourage the participation of small business renters,  
16       the PAs added an enhanced weatherization offer.

17       It is particularly challenging to engage with microbusinesses given that the owners are  
18       typically responsible for all aspects of business operations, and energy efficiency is not  
19       always their top priority or area of expertise. These customers benefit from increased levels  
20       of assistance in getting projects identified, scoped, and installed. One way the PAs  
21       addressed this particular challenge in the 2022-2024 term was by hosting Main Streets  
22       events where energy experts went door to door in targeted cities and towns to engage

1 directly with business owners. Also, recognizing that good intentions of the owners do not  
2 always result in completed projects, the Main Streets offers marketed a “limited time offer”  
3 for the enhanced incentive to create a sense of urgency to commit to and complete the  
4 energy efficiency projects.

5 As for achieving deeper participant savings, the PAs intensified their focus on delivering  
6 non-lighting measures in the small business offering. Recognizing that it can be difficult  
7 to get small business owners to engage with the PAs multiple times, the standard Mass  
8 Save energy assessment was revised to ensure all possible energy savings measures were  
9 included during the initial site assessment. Furthermore, when selecting turnkey vendors,  
10 the PAs prioritized those with demonstrated capability to undertake a wide variety of  
11 energy savings measures to ensure deeper savings for participants. Lastly, to make  
12 participation simpler and less time consuming for customers, as discussed above, the PAs  
13 added more prescriptive measures and custom express tools to expediate the engineering  
14 review timeline.

15 **Q. Did the PAs phase out fossil fuel incentives and eliminate measures that increased the**  
16 **use of natural gas for space heating during the 2022-2024 term?**

17  
18 A. Yes, with some exceptions as established by statute. Section 26 of the 2022 Energy Act  
19 prohibits energy efficiency incentives for new fossil fuel equipment, with certain  
20 exceptions, beginning in 2025. Specifically, the statute provides that an energy efficiency  
21 plan may not include:

22 [S]pending on incentives, programs or support for systems, equipment,  
23 workforce development or training as they relate to new fossil fuel  
24 equipment unless such spending is for low-income households, emergency

1 facilities, hospitals, a backup thermal energy source for a heat pump, or hard  
2 to electrify uses, such as industrial processes. G.L. c. 25, § 21(b)(2)(xi).

3 While the prohibition took effect beginning January 1, 2025, in order to allow market  
4 participants time to prepare for this change, the PAs implemented a phased approach  
5 leading up to the discontinuation of incentives for fossil fuel equipment. This lead time  
6 was particularly important for certain projects, including those related to new construction,  
7 which may take months or even years to complete.

8 For many residential sector measures, there is typically a lag between installation of the  
9 equipment and the application for the rebate. Thus, for residential rebates, the Program  
10 Administrators required fossil fuel equipment to be installed by August 31, 2024, and  
11 equipment rebate applications and supporting documentation to be submitted/postmarked  
12 by September 30, 2024. Similarly, commercial and industrial prescriptive rebates were  
13 required to be submitted/postmarked by September 30, 2024. C&I midstream measures,  
14 which are supported at point-of-sale, were required to have a sales date on or before  
15 September 30, 2024 to be eligible for reimbursement by the PAs. Finally, incentives for  
16 custom projects were required to be fully submitted, inspected where relevant, and paid for  
17 by December 31, 2024. This timeline provided sufficient lead time for the market to  
18 prepare for the significant program change and enabled an orderly cessation of incentives  
19 for fossil fuel equipment in compliance with the statute.

20 Moreover, the PAs and their Community Action Program (“CAP”) agency partners are  
21 working collaboratively to make electrification the default heating solution for low-income  
22 customers wherever it does not increase energy burdens for those same customers. As

1 allowed under the 2022 Energy Act, the PAs will support high-efficiency natural gas  
2 heating system replacements for emergency fossil fuel heating system replacements for  
3 low-income customers in non-Executive Office of Housing and Livable Communities  
4 (“EOHLC”) housing.

5 **Q. Please describe the PAs’ achievements promoting workforce development during the**  
6 **2022-2024 term.**

7 A. Developing a well-trained, diverse, and adaptable workforce is essential to achieving the  
8 goals of the Mass Save program. The PAs engaged in several workforce development  
9 initiatives during the 2022-2024 term, including Supplier Engagement Summits and  
10 Workforce Training Grants.

11 Supplier Engagement Summits

12 The PAs designed the Supplier Engagement Summits to inform suppliers from diverse  
13 backgrounds of opportunities that exist within the Mass Save ecosystem and encourage  
14 networking amongst the PAs and existing vendors. Over the last two years, the summits  
15 have grown, attracting 100 participants in 2022, and over 150 in 2023. The summits were  
16 all held in communities that eventually became designated equity communities as defined  
17 in the 2025-2027 Plan. Outreach was conducted to minority and women-owned enterprises  
18 statewide with a description of services related to HVAC technicians, electricians, and  
19 weatherization service providers.

20 Workforce Training Grants

21 The Workforce Training Grant provides funding annually for energy efficiency training  
22 and certification programs. The grant seeks to increase the sustainability of the energy

1 efficiency workforce by supporting relevant training and transitioning new workers into  
2 the energy efficiency workforce. This grant targets individuals from underserved  
3 communities and supports increased training and certification completion rates amongst  
4 program participants by alleviating the expense of training that may pose a barrier to  
5 participation.

6 Clean Energy Pathways Internship Program

7 The PAs also implemented the Clean Energy Pathways Internship Program: a full-time,  
8 paid internship that aims to promote interest and participation in the energy efficiency  
9 workforce in designated regions across Massachusetts. The PAs deliver the program  
10 through several implementers including a competitively procured Lead Implementation  
11 Vendor, community-based organizations (“CBOs”), Business Partners, and training  
12 providers. The collaboration with CBOs proved instrumental in fortifying the Clean  
13 Energy Pathways program. By strategically partnering with a CBO that specializes in  
14 teaching interpersonal skills, the program successfully addressed and mitigated drop-out  
15 rates. The incorporation of a CBO, led by a public speaker and mental health advocate,  
16 brought a comprehensive approach to the program. This collaboration went beyond the  
17 traditional academic framework, focusing on challenging and dismantling limiting  
18 mindsets. The workshop series facilitated by the CBO covered a comprehensive range of  
19 skills, including fostering a growth mindset, developing emotional intelligence, enhancing  
20 financial literacy, and building meaningful relationships. The integration of these essential  
21 life skills significantly strengthened the overall effectiveness and impact of the program.

1 In the 2022-2024 term, the PAs onboarded 124 interns across ten cohorts. Ninety-one  
2 completed the program and 71 were hired as full-time employees.

3 Collaboration with the Massachusetts Clean Energy Center (“MassCEC”)

4 The PAs also worked more closely with MassCEC, which received additional funding and  
5 a clearer mandate from the Legislature in 2021 to develop a diverse workforce capable of  
6 achieving the Commonwealth’s GHG reduction goals. The portion of MassCEC’s funding  
7 provided by the PAs is reflected in this Term Report and included in the request for cost  
8 recovery.

9 **IV. COST CONTROL MEASURES**

10 **A. Statewide Efforts to Control Costs**

11 **Q. Please describe the different cost categories the Program Administrators use for**  
12 **categorizing their costs.**

13 A. The Program Administrators incur a variety of costs in the course of implementing the  
14 Energy Efficiency Programs. To make those costs more transparent to the Department and  
15 to create consistency among PAs in cost reporting, the PAs are required to report on five  
16 categories of costs: (a) program planning and administrative (“PP&A”); (b) marketing and  
17 advertising; (c) program participant incentives; (d) sales, technical assistance and training  
18 (“STAT”); and (e) evaluation and market research. Guidelines §§ 3.3.3. Each of these  
19 categories are further detailed below:

- 20 • **PP&A** includes items such as day-to-day program administration, regulatory costs  
21 associated with energy efficiency activities, salaries for internal administrative  
22 employees, and statewide database costs.

- 1       • **Marketing and advertising costs** include costs for the development and  
2       implementation of marketing strategies as well as costs to market, communicate and  
3       advertise energy efficiency programs, such as radio, trade events, digital advertising,  
4       billboards, brochures, etc. These marketing strategies are designed to educate  
5       customers and trade allies regarding the existence and availability of energy efficiency  
6       programs and/or technologies, and to induce them to participate. These costs include  
7       internal salaries for employee functions related to marketing and advertising.
  
- 8       • **Program participant incentives** include all funds paid by a PA to or on behalf of  
9       customers or trade allies as rebates or in other forms. Participant incentives include  
10      costs that directly benefit customers, and in addition to direct incentives for efficient  
11      equipment include permit fees, pre-weatherization and pre-electrification expenses,  
12      repairs, and interest buy-downs.
  
- 13     • **STAT costs** are enabling costs that work in concert with incentives to induce adoption  
14     of energy efficiency measures. These costs include:
  - 15       ○ Charges from vendors that help administer the programs, such as lead vendor fees,  
16       customer support and language access services, quality control (“QC”) costs, and  
17       contractor fees and performance bonuses;
  - 18       ○ Payments to trade allies, such as retailers, manufacturers, distributors, and trade  
19       professionals, to encourage them to stock or install efficient equipment;
  - 20       ○ Training costs;
  - 21       ○ Internal salaries for employees with direct customer sales and technical assistance  
22       contact;
  - 23       ○ Technical assistance costs and energy assessments; and
  - 24       ○ Community education support and Massachusetts Clean Energy Center assessment  
25       to fund workforce diversity efforts.
  
- 26     • **Evaluation and market research costs** include costs such as the Avoided Energy  
27     Supply Cost (“AESC”) study, all costs associated with evaluation conducted through  
28     the Evaluation Management Committee, market research (including technical potential  
29     studies), Technical Resource Manual (“TRM”) maintenance and updates, and salaries  
30     for internal evaluation staff.

1 **Q. Please describe the cost control strategies undertaken for the 2022-2024 term, and**  
2 **whether the strategies were effective.**

3 A. The PAs utilized a variety of cost control strategies for the programs during the 2022-2024  
4 term. These included:

- 5 • **Statewide Collaboration:** As described further below in the section on minimizing  
6 administrative costs, the PAs engaged in collaborative processes, such as use of  
7 common vendors, which helped to minimize the work required individually of each  
8 PA.
- 9 • **Competitive Procurement:** The PAs used competitive procurement to the fullest  
10 extent practicable to secure competitive pricing for all services procured under the  
11 programs. The PAs used competitive procurement processes throughout the 2022-  
12 2024 term to engage and retain contractors and vendors to perform activities including,  
13 but not limited to, assessment delivery, QC, rebate processing, monitoring and  
14 evaluation, potential studies, and marketing. As part of competitively procured  
15 services, the PAs negotiated and structured fees with vendors in a manner that  
16 minimized these costs.
- 17 • **Incentive Changes:** The PAs reduced customer incentives, where appropriate, to  
18 lower costs or design incentives in such a way as to minimize incentive costs.
- 19 • **Programmatic Changes:** Finally, the PAs adopted programmatic changes to ensure  
20 that incentives or offerings are being provided to customers as intended and that  
21 benefits are accruing to customers. QC efforts are an important component of this type  
22 of cost control strategy because QC helps prevent paying out incentives for ineligible  
23 uses and protects against misuse of ratepayer funds.

24 **Q. Please provide an overview of the Program Administrators' administrative costs for**  
25 **the 2022-2024 term.**

26 A. Administrative costs, also commonly referred to as PP&A costs, include items such as day-  
27 to-day program administration, regulatory compliance costs associated with energy  
28 efficiency activities, and salaries for internal administrative employees. There were three  
29 primary drivers of administrative costs for the 2022-2024 term. First, inflation increased,  
30 which impacted the costs of both internal and external labor and materials. Second, the PAs

1 incurred increased regulatory costs associated with the expanded statutory mandate of the  
2 programs, and more robust requirements related to mid-term modifications. The expanded  
3 focus on decarbonization and corresponding increase in program budgets has required  
4 additional public engagement, staffing of multiple stakeholder working groups, including  
5 the EWG, increased reporting, and additional regulatory supervision. These investments  
6 were critical to ensuring that the 2022-2024 Plan was effectively implemented and that the  
7 2025-2027 Plan is equitable, reflective of stakeholder priorities, and that customer dollars  
8 are prudently deployed. Third, and in connection with the expanded statutory mandate,  
9 stakeholders are expecting increased data transparency and improved statewide reporting.  
10 The PAs plan to address these needs in the 2025-2027 term through a revamped statewide  
11 database and an enhanced customer profile dashboard. Finally, Council consultant fees,  
12 DOER's assessment, and the Attorney General's Office ("AGO")'s consultant costs have  
13 also increased—in line with the expanded mandate and increase in Council and public  
14 engagement.

15 **Q. Please describe some of the key strategies for minimizing administrative costs in the**  
16 **2022-2024 term.**

17 **A.** Key strategies for minimizing administrative costs in the 2022-2024 term included:

- 18 • Cross-PA coordination of planning, the adoption of consistent program processes and  
19 design, EM&V studies, statewide marketing, regulatory proceedings, joint  
20 procurements, the use of common vendors for certain services, and the development  
21 and sharing of models, custom calculation tools, and best practices through the  
22 statewide collaborative process.
- 23 • Development of common reporting templates and utilization of KPIs. These tools  
24 allowed the PAs to provide significant amounts of data to stakeholders and the public

1 in an efficient and standardized format, thereby avoiding time-consuming individual  
2 data requests.

- 3 • Collaboration with DOER to address requests from interested parties for program-  
4 related information in an efficient manner.
- 5 • Continued application of best practices from the administrative cost study completed  
6 prior to the 2019-2021 Three-Year term, including continuing to improve consistency  
7 in accounting practices; apply cost accounting best practices in allocation, tracking, and  
8 control; and stress testing status quo processes and spending.

9 Especially given the inflationary pressures on program cost-effectiveness during the 2022-  
10 2024 term, these strategies were successful in managing administrative costs.

11 **Q. Could you please describe how the use of KPIs has minimized administrative costs**  
12 **during the 2022-2024 term?**

13 A. The Council indicated an interest in tracking performance on elements of the 2022-2024  
14 Plan that are more granular than those presented in the quarterly data tables. The PAs  
15 maintain that this performance can be monitored through regular reporting of key metrics,  
16 or through *ad hoc* analysis and reporting. Consistent and predictable reporting provides  
17 the PAs with the opportunity to streamline data collection, tracking, and aggregation  
18 processes, whereas *ad hoc* reporting requires the PAs to adopt individual analyses to each  
19 unique ask, which may vary in frequency, scope, or definition. In this way, regular  
20 reporting on pre-defined KPIs reduces the administrative burden of keeping the Council  
21 and stakeholders informed of the granular performance to goals not otherwise provided in  
22 summary tables.

23 To streamline reporting, the Program Administrators provided data on KPIs in their  
24 quarterly reports during the 2022-2024 term. The Program Administrators were able to  
25 manage and plan for the collection and analysis of the KPI data and, accordingly, better

1 control the expense for reporting on this information. Without established KPIs, the  
2 Program Administrators would have been responding to *ad hoc* data requests from  
3 Councilors and the Consultants seeking similar information. While the number and  
4 complexity of potential *ad hoc* data requests is unknown, given the active nature of  
5 Councilor participation, and the diversity of interests represented on the Council, the PAs  
6 expect that the Council would have asked for a material amount of detailed program  
7 information. As a result, the Program Administrators have been able to deploy resources  
8 more efficiently to produce relevant information and believe that this structured approach  
9 ultimately reduces administrative burden in comparison with exclusively *ad hoc* reporting,  
10 albeit impossible to quantify directly.

11 **Q. Did the Program Administrators make any efforts to minimize marketing and**  
12 **advertising costs?**

13 A. Yes, the PAs undertook cost control strategies for marketing costs during the 2022-2024  
14 term, with a strong emphasis on marketing centralization and strategic restructuring. In  
15 early 2023, the PAs initiated a comprehensive Request for Proposal (“RFP”) process to  
16 reorganize and bring in new marketing vendors. As a result of this RFP, marketing efforts  
17 for 2024 were undertaken with a new set of vendors which were tasked with executing  
18 specialized marketing strategies aimed at improving efficiency and impact. Instead of  
19 relying on redundant entities and generalist teams, the PAs have curated a marketing  
20 network made up of agencies, each specializing in their respective areas of expertise. This  
21 specialization allows for the implementation of best practices with greater precision,  
22 resulting in higher-quality outcomes. By engaging agencies with deep expertise in specific

1 marketing functions—whether it is strategy, media, public relations, website development,  
2 or creative services—the PAs have been able to maximize the impact of every marketing  
3 dollar spent.

4 This specialized model ensures that marketing budgets are utilized more efficiently. By  
5 optimizing team structure, the PAs can allocate a larger portion of marketing funds towards  
6 media buys and customer outreach efforts. Thus, while this change did not reduce overall  
7 marketing spend, the PAs believe that it helped drive program participation and improve  
8 overall marketing effectiveness with existing resources as compared with the prior model.

9 Additionally, from 2022 to 2024, the PAs transitioned to a more holistic, comprehensive  
10 customer engagement model. This allowed for cost efficiencies by enabling a more  
11 streamlined marketing and outreach process. Through increased coordination in targeting  
12 different customer segments—such as residential, commercial, industrial, and municipal  
13 audiences—the PAs ensured more effective resource allocation and developed more  
14 targeted marketing strategies. This approach reduced redundancy and unnecessary  
15 expenditure while expanding customer outreach and overall effectiveness. Again, while  
16 this change did not reduce marketing spend, the PAs believe that it helped drive greater  
17 program participation while keeping marketing budgets consistent as a share of the total  
18 budget.

1 **Q. Can you describe statewide efforts to reduce STAT and Incentive costs?**

2 A. Yes. The PAs have undertaken specific, program-related efforts to minimize STAT and  
3 incentive costs. Efforts to control costs in the Residential Sector included strategies such  
4 as:

5 • *Incentive Costs:*

- 6 ○ **Programmatic Changes:** In the Residential Retail program, the PAs implemented  
7 a Whole Home Heat Pump Rebate Eligibility rule requiring customers to disconnect  
8 their pre-existing fossil fuel systems as a condition of receiving the rebate to ensure  
9 that incentives are paid only for heat pump systems that serve as the sole source of  
10 heating for the home.
- 11 ○ **Programmatic Changes:** In the Residential Retail program, the PAs implemented  
12 a check on the system size relative to the home size to ensure that systems are sized  
13 to cover 90-120 percent of the home's heating load. This check is designed to  
14 ensure that the PAs do not provide whole home heat pump rebates to customers  
15 whose heat pump systems are undersized and cannot/do not serve as the sole source  
16 of heating for their home.

17 Efforts to control costs in the Low-Income Sector included strategies such as:

18 • *Incentive Costs:*

- 19 ○ **Competitive Procurement/Incentive Changes:** For non-weatherization  
20 measures, including barrier mitigation and heating systems, CAP agencies procured  
21 bids from multiple contractors to promote competitive bidding, benchmarked  
22 pricing against similar projects, and maintained costs within established guidelines.
- 23 ○ **Incentive Changes:** Used a fixed price for windows and heat pump water heaters.

24 Efforts to control costs in the C&I Sector included strategies such as:

25 • *STAT Costs:*

- 26 ○ **Programmatic Changes:** In the C&I Existing Buildings program, the PAs  
27 introduced several new prescriptive measures and new custom express tools to  
28 calculate savings from custom projects. Prescriptive savings calculations and  
29 custom express tools eliminate the need for technical studies to calculate savings

and the associated costs of both internal and external engineering labor to conduct and review the studies.

- *Incentive Costs:*

- **Incentive Changes:** Creation of savings thresholds and cost to achieve guidelines in the C&I Turnkey pathway to ensure that the PAs are not overpaying for savings. Proposed projects that are not cost-effective can be reviewed and may be denied.

- **Incentive Changes:** In the C&I Existing Buildings program, the PAs opted not to increase heat pump incentives, despite the low electrification production relative to planned targets. This decision was made both to control near-term incentive costs and to avoid overheating the heat pump market and driving up total installation costs.

- **Programmatic Changes:** In the C&I ConnectedSolutions core initiative, implementation of a performance cap on battery storage incentives at 150 percent of peak onsite load to ensure that incentives are primarily used to reduce site load, rather than fund utility-scale battery storage systems using incentives designed for behind-the-meter systems.

Finally, the utility PAs included a value component in the performance incentive mechanism, which was designed to ensure an appropriate incentive to implement the programs in a cost-efficient manner.

**Q. Did the Program Administrators make any efforts to minimize evaluation and market research costs?**

A. Yes, in the 2022-2024 term, the PAs minimized evaluation and market research costs by competitively procuring evaluation vendors and by collaborating on development of a statewide potential study to inform planning for the 2025-2027 term. For the 2022-2024 Potential Study completed in 2021, the PAs collectively expended approximately \$2.6 million utilizing separate vendors. For the 2025-2027 Potential Study, which was conducted during the 2022-2024 term, the PAs statewide expended \$1.5 million. The cost reduction was over \$1 million. However, the PAs caution that this reduction does not

1 consider changes in scope, differing labor costs over time and other factors that make  
2 calculation of a more precise cost savings difficult. Nevertheless, this approach minimized  
3 total study costs while also ensuring that Study results are more readily comparable, yet  
4 also PA-specific. Additionally, the Evaluation Management Committee (“EMC”) meets  
5 regularly to review the list of studies and their associated costs. The EMC ensures that the  
6 highest priority studies are completed while balancing and tracking the overall statewide  
7 budgets.

8 **Q. How much savings have these efforts produced?**

9 A. Efforts to control costs have no clear benchmark or counterfactual, so there is no single  
10 method by which to precisely measure and report on the effectiveness of cost control  
11 efforts. Although the PAs have high confidence in the effectiveness of their efforts to  
12 control and reduce costs, the continuous scaling up and evolution of the plans makes it  
13 impractical to establish a solid baseline for a comparison. When the variables are  
14 constantly (and necessarily) shifting, meaningful quantitative comparisons are infeasible.  
15 Further, a direct quantitative comparison would not be useful because it would only provide  
16 a comparison of two points in time. The mandate of the GCA is to seek administrative  
17 efficiencies, which is a continuous process that evolves along with energy efficiency  
18 planning and programming. Program needs and opportunities for administrative efficiency  
19 are always changing.

20 The proportion of PP&A costs for the 2022-2024 term were, however, consistent with past  
21 three-year terms. In the 2022-2024 term, 4 percent of the statewide electric and 3 percent  
22 of statewide natural gas PAs’ costs were assigned to PP&A. These percentages are in line

1 with the budget allocations approved by the Department historically, demonstrating that  
2 the PAs were able to provide direct benefits to customers and contractors and grow the  
3 energy efficiency portfolios while minimizing costs.

4 **B. PA Specific Strategies to Mitigate Administrative Costs**

5 **Q. Please describe any Compact specific efforts employed during the 2022-2024 term to**  
6 **manage administrative costs.**

7  
8 **A.** The Compact worked to reduce its administrative costs by undertaking the following  
9 actions:

- 10 • As a public entity, the Compact complies with Massachusetts public procurement laws.  
11 Specifically, the Compact complies with G.L. c. 30B (the Uniform Procurement Act)  
12 for the purchase of goods and services, and when appropriate, will utilize the  
13 Massachusetts state bidders list when procuring goods and services. These practices  
14 help to reduce the Compact's administrative costs by leveraging the collective buying  
15 power of Massachusetts cities and towns and state agencies. One example is the  
16 Compact's utilization of WB Mason for purchasing office supplies at a significantly  
17 discounted price because WB Mason is on the Massachusetts state bidders list for office  
18 supplies.
- 19 • Employee health and dental insurance is a significant administrative expense and the  
20 Compact has taken steps to mitigate these costs by participating in a joint purchasing  
21 organization, Cape Cod Municipal Health Group (CCMHG), to procure health and  
22 dental insurance for Compact employees. The CCMHG rates are lower than the MA  
23 Group Insurance Commission, which covers state employees.
- 24 • In order to ensure that Compact staff salaries, which is the largest administrative cost,  
25 are competitive and reasonable, the Compact conducts a classification and  
26 compensation study every few years. The most recent study was completed in 2024.  
27 The purpose of this study is to ensure that staff are being paid reasonable wages  
28 consistent with Massachusetts public and non-profit entities.
- 29 • The Compact also includes its monthly expenditures in the monthly Governing Board  
30 meeting materials, which are publicly available on the Compact's website. This  
31 provides Board members and the general public an opportunity to question or comment  
32 on Compact expenses. Transparency and public discourse of administrative expenses  
33 can help to mitigate administrative costs.
- 34  
35  
36

**V. EFFORTS TO SECURE OUTSIDE FUNDING**

**Q. Please describe the PAs' efforts to seek additional funding to implement the 2022-2024 Plan, including any work with outside entities.**

A. The PAs are acutely aware of the cost of delivering energy efficiency programs and services and regularly seek out other sources of funds for energy efficiency projects with the aim of mitigating bill impacts to customers. The PAs engaged with DOER, the AGO, municipalities, and other stakeholders to explore potential opportunities for outside funding to offset energy efficiency program costs, as directed by the Department in D.P.U. 21-120 through D.P.U. 21-129, at 217-218. Sources of outside funding for the 2022-2024 term that helped to offset the cost of delivering Electric Program Administrators' programs included proceeds from the Regional Greenhouse Gas Initiative ("RGGI") auctions of \$17,516,932 over the Three-Year term for the Compact; and \$11,677,110 in funding for the Compact from the ISO-New England Forward Capacity Market ("FCM").

In addition to efforts focused on securing additional dollars, the PAs established valuable partnerships with local banks and credit unions throughout the Commonwealth. The Mass Save HEAT Loan offers interest-free financing opportunities for residential customers to install energy efficiency measures. By utilizing program funds to buy-down the interest rate on consumer loans, the PAs are able to offer customers an attractive loan option and leverage the private capital of more than 100 lenders across the state. Between 2022 and 2024, this collaboration resulted in more than \$745 million in consumer loans for installation of energy efficiency measures. The PAs believe these loans allowed direct

1 incentives to customers to be lower than would otherwise have been necessary to drive the  
2 same uptake.

3 Additionally, there were several other sources of funding that were not available to the PAs  
4 directly but that they worked with partners to leverage for the benefit of customers during  
5 the 2022-2024 term. First, the PAs worked with CAP agency partners who leverage federal  
6 funding, administered by EOHLC, from the Weatherization Assistance Program (“WAP”)  
7 and the Heating System Repair and Replacement Program (“HEARTWAP”) to support  
8 weatherization and emergency heating system repair and replacements for low-income  
9 customers. The PAs note that this is the only other funding source, aside from RGGI and  
10 FCM funds, that helped to directly offset ratepayer costs. Second, the PAs collaborated  
11 with Generac in an effort to leverage funding from the Infrastructure Investment and Jobs  
12 Act to install batteries for low- and moderate-income customers. Third, the PAs  
13 collaborated with Rewiring America to develop a guide to residential tax incentives  
14 available under the Inflation Reduction Act, which is provided to customers following  
15 every Home Energy Assessment (“HEA”). These tax incentives help customers defray the  
16 significant overall costs of energy efficiency and electrification improvements to their  
17 homes, thereby enabling the PAs to provide lower incentive levels than would otherwise  
18 have been required to achieve the same outcome. Finally, in 2023, the PAs started working  
19 with the Commonwealth Coalition for Decarbonization, a diverse set of stakeholders  
20 including consumer, low-income and environmental advocates, and clean energy  
21 organizations, to urge the Legislature to allocate a significant portion of the state’s

1 remaining American Rescue Plan Act funds towards the equitable decarbonization of  
2 buildings. While this effort was ultimately unsuccessful, the PAs appreciate the advocacy  
3 of this coalition and hope to work with them again on future endeavors.

4 **VI. PA SPECIFIC ISSUES**

5 **The Compact's Enhanced Incentives Evaluation**

6  
7 **Q. Did the Compact undertake an evaluation of its enhancements offered during the**  
8 **2022-2024 term?**

9  
10 A. Yes. The Cape Light Compact Enhanced Incentives Study (2022-2024 Plan Period) was  
11 conducted by Guidehouse Inc. ("Guidehouse") and is found in Appendix C-4.

12 **Q. What are the key takeaways from the Compact's Enhanced Incentives Study?**

13 A. For the C&I sector, the study showed an increase in closure rates and depth of savings for  
14 turnkey lighting measures and an increase in depth of savings for turnkey weatherization  
15 measures, which supported the Compact's enhanced incentives targeting small businesses,  
16 microbusinesses, and small non-profits. The study also showed an increase in participation  
17 rates for municipalities, which supported the Compact's combination of incentives and  
18 non-incentive support services for municipalities (e.g., other technical assistance services  
19 the Compact offers through its long-standing relationships with each municipality).

20 For the Residential sector, the study findings were inconclusive to support a change in  
21 incentive levels statewide for all Program Administrators for income-eligible and  
22 moderate-income multifamily building developers.

1 **Q. Are other Program Administrators adopting the Compact's C&I enhancements for**  
2 **the 2025-2027 Three-Year Energy Efficiency and Decarbonization Plan?**

3  
4 A. Yes. All Program Administrators may offer up to 100% incentive levels for C&I programs  
5 in 2025-2027.

6 **Q. Please describe the Compact's Residential sector enhancements for the 2022-2024**  
7 **Term.**

8  
9 A. The Compact provided enhanced incentives to income-eligible and moderate-income  
10 multifamily new construction projects. Specifically, the Compact offered the standard Pay-  
11 for-Savings plus the enhanced incentives and support for weatherization and heat pump  
12 installation and operation for income eligible and moderate-income customers, through:  
13 (1) a 100 percent incentive for weatherization measures above User Defined Reference  
14 Home (UDRH) for income-eligible and moderate-income buildings; (2) a 100 percent  
15 incentive for heat pumps for projects where 51 percent of the building is occupied by  
16 income-eligible customers; (3) an 80 percent incentive for heat pumps for projects where  
17 51 percent of the building is occupied by moderate-income customers; and (4) a \$2,000 per  
18 unit incentive, capped at \$60,000, for a project engineering study and to fund an operating  
19 and maintenance contract for up to three years.

20 **Q. What were the reasons for the inconclusive study findings on these residential**  
21 **enhanced incentives?**

22  
23 A. Guidehouse was only able to interview a total of 5 income-eligible and moderate income  
24 multi-family developers in order to finish the evaluation in time to file the study with the  
25 Compact's 2025-2027 three-year energy efficiency and decarbonization plan. Thus, the  
26 entities Guidehouse interviewed were very early adopters of the enhanced incentive and

1 very early on in the project development lifecycle. The study states that four out of the  
2 five interviewees noted that they would have pursued their projects with lower incentives  
3 (to pursue other certifications like Passive House or a HERS-45 index) or to develop the  
4 highest quality housing that they could. However, one developer noted that it might not  
5 have been able to afford all the measures necessary to pursue Passive House without the  
6 Compact's enhanced incentives and that the overall project quality would have suffered  
7 with lower incentives. Another developer was able to add extra measures to the project  
8 that it would not have been able to afford without the Compact's enhanced incentives  
9 covering a portion of the project cost. Basically, as Guidehouse noted, most developer  
10 interviews were conducted within the first couple of years of the project lifecycle (which  
11 is typically 5 or more years) and developers' sentiments about the impact of the Compact's  
12 incentives on their decision-making could change further into the development timeline.

13 **Q. Despite these initial findings, were these residential sector enhancements popular**  
14 **with developers?**  
15

16 A. Yes. There were 10 projects in total that benefited from the enhanced incentives. After  
17 the inconclusive results of the enhanced incentive study, which did not expressly support  
18 the Compact offering the enhanced incentives for the 2025-2027 term, the Compact began  
19 to inform its customers that the enhanced incentives were no longer available for projects  
20 that had not broken ground by the end of 2024. Nevertheless, the Compact continued to  
21 receive interest in the enhanced incentives (and in one case, received significant and  
22 sustained negative feedback for having discontinued the enhanced incentive). There were

upwards of 10 projects that were interested in the enhanced incentives if the Compact had continued to offer the incentives during the 2025-2027 term.

**The Compact's Calculation of Interest for its Energy Efficiency Reconciliation Factor**

**Q. Did the Department express concern with the Compact's calculation of interest on its deferral balances for its energy efficiency reconciliation factor ("EERF") filings during the 2022-2024 term?**

A. Yes. In the Department's approval of the Compact's 2023 EERF, the Department noted that the Compact's interest on deferral balance calculations were not consistent with M.D.P.U. No. 50E, the energy efficiency charges tariff of NSTAR Electric Company d/b/a Eversource Energy ("NSTAR Electric"), who collects the EERF on the Compact's behalf. Cape Light Compact JPE, D.P.U. 23-40 (2023) at 7. The Department stated that it would investigate the appropriate method to calculate interest on the Compact's EERF deferral balance as part of the Compact's 2022-2024 Term Report. Id.

**Q. Has the Department since approved a new method for the Compact's calculation of interest, starting in 2025?**

A. Yes. The Department consolidated Cape Light Compact JPE, D.P.U. 24-32, the Compact's petition for a waiver of M.D.P.U. 50E, into its consideration of the Compact's 2025-2027 three-year energy efficiency and decarbonization plan in D.P.U. 24-146. On February 28, 2025, the Department approved a new interest on deferral balance calculation method for the Compact and subsequently approved a revised NSTAR Electric energy efficiency surcharges tariff that adopts the newly approved methodology. The Compact utilized this new methodology with its revised 2025 EERF filing in Cape Light Compact JPE, D.P.U. 25-20, which the Department approved on June 30, 2025.

1   **VII.   CONCLUSION**

2   **Q.     Does this conclude your testimony.**

3   **A.     Yes. It does.**

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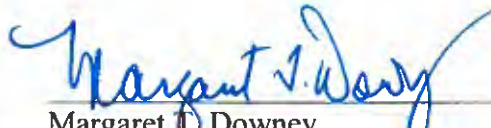
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**AFFIDAVIT OF MARGARET T. DOWNEY**

Margaret T. Downey does hereby depose and say as follows:

I, Margaret T. Downey, certify that the Pre-Filed Testimony submitted on behalf of the Cape Light Compact JPE in the above-captioned proceeding, which bears my name, was prepared by me or under my supervision and is true and accurate to the best of my knowledge and belief.

Signed under pains and penalties of perjury.

  
\_\_\_\_\_  
Margaret T. Downey  
Administrator, Cape Light Compact JPE

Dated: August 1, 2025

**COMMONWEALTH OF MASSACHUSETTS  
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**MOTION OF CAPE LIGHT COMPACT JPE  
FOR PROTECTIVE TREATMENT OF CONFIDENTIAL INFORMATION**

**I. INTRODUCTION**

The Cape Light Compact JPE (the “Program Administrator”) hereby requests that the Department of Public Utilities (the “Department”) grant protection from public disclosure of certain confidential, competitively sensitive and proprietary information submitted in this proceeding in accordance with G.L. c. 25, § 5D and 220 C.M.R. § 1.04(5)(e). Specifically, the Program Administrator requests that the Department protect from public disclosure non-public vendor pricing information in Appendix D - Invoice Summary Table (“Confidential Document”). As discussed below, public disclosure of this information would reveal confidential, competitively sensitive and other proprietary pricing information, disclosure of which could harm the competitive business position of the Program Administrator and its vendors. The Program Administrator is seeking confidential treatment for a period of two years from the date of the Department’s final order in this proceeding.

**II. STANDARD OF REVIEW**

The Department is authorized to protect from public disclosure “trade secrets, confidential, competitively sensitive or other proprietary information provided in the course of proceedings.” G.L. c. 25, § 5D. The Department has developed a three-part standard for assessing requests for protective treatment submitted pursuant to G.L. c. 25, § 5D.

First, the information for which protection from disclosure is sought must constitute “trade secrets, [or] confidential, competitively sensitive or other proprietary information.” Second, the party seeking protection from disclosure must overcome the statutory presumption that the public is benefited by disclosure of that information by “proving” the need for non-disclosure. Lastly, the Department will protect only so much of the information as is necessary to meet the established need. See, e.g., Western Massachusetts Electric Company, D.T.E. 99-56 (1999); Dispatch Communications of New England d/b/a Nextel Communications, Inc., D.P.U. 95-59-B/95-80/95-112/96-13, September 2, 1997 Procedural Order. Appropriate considerations with respect to the public interest issue include an assessment of the interests at stake, the likely harm that would result from public disclosure of information, and the public policy implications of such disclosure. See, e.g., Berkshire Gas Company, D.P.U. 93-187/188/189/190 (1994); D.P.U. 92-259 (1993), Essex County Gas Company, D.P.U. 96-105 (1996).

### **III. ARGUMENT**

The Program Administrator seeks to protect from public disclosure non-public vendor pricing. The pricing information constitutes proprietary, competitively sensitive customer and business information that the Program Administrator considers, and treats as, confidential. Disclosure of this information could inhibit the Program Administrator’s ability in the future to obtain these services at competitive rates. For the reasons discussed below, this information should be given confidential treatment.

The Confidential Document contains proprietary, confidential pricing information, the disclosure of which could harm the competitive business position of the Program Administrator and its vendors. The Program Administrator seeks to protect from public disclosure individual vendor pricing entries. Specifically, the Program Administrator has long-term alliance arrangements with the vendors listed in the Invoice Summary Table. These arrangements are still

in effect and provide for special rate structures. Disclosing this cost information could provide an advantage to other parties in negotiations and jeopardize the ability of the Program Administrator to ensure that customers are being served by the lowest cost option. Protecting this proprietary, competitively sensitive information from the public domain will help foster a more cost-effective energy efficiency effort that ultimately benefits the Program Administrator's customers.

The Department has previously found that pricing information is competitively sensitive, confidential information that warrants protective treatment. See Massachusetts Electric Company and Nantucket Electric Company, d/b/a National Grid, D.P.U. 16-129, Hearing Officer Ruling (September 6, 2017) (protecting vendor pricing information); Boston Gas Company and Colonial Gas Company each d/b/a National Grid, D.P.U. 12-56/13-116, Hearing Officer Ruling (December 10, 2014) (protecting vendor pricing information); The Berkshire Gas Company, D.P.U. 11-RCS-07, Hearing Officer Ruling (January 10, 2012) (protecting cost of RCS assessments). In the past, the Department has also granted protective treatment for pricing information because public disclosure of the information could weaken the bargaining position of the Program Administrator in future negotiations and, thus, jeopardize the ability of the Program Administrator to ensure that customers are being served by the lowest cost option. See Bay State Gas Company, D.T.E. 04-111, Hearing Officer Ruling at 4-5 (January 31, 2005) (allowing confidential treatment of various pricing provisions and other competitively sensitive and/or proprietary information); New England Gas Company, D.P.U. 07-46, Hearing Officer Ruling at 7 (August 23, 2007) (allowing motion for confidential treatment, finding price terms are confidential and competitively sensitive); see also Western Massachusetts Electric Company, D.T.E. 99-101, at 3 (2002), citing Boston Edison Company, D.T.E. 99-16 (1999); Western Massachusetts Electric Company, D.T.E. 99-56 (1999); Canal Electric Company/Cambridge

Electric Light Company/Commonwealth Electric Company, D.T.E. 02-34 (Tr. A at 19 (June 12, 2002)) and Cambridge Electric Light Company, D.T.E. 01-94 (May 9, 2002 Approval by the Department of Amended Motion of Cambridge Electric Light Company for a Protective Order).

The Program Administrator seeks protection of unit cost information of services necessary in its energy efficiency programs. Protection of these pricing terms found in the Confidential Document will allow the Program Administrator to procure the most cost-efficient response to support its customers. Accordingly, the Program Administrator requests that the Department protect from public disclosure the pricing information in the Confidential Document to avoid providing potential vendors with a negotiating advantage that may lead to higher prices for the Program Administrator's customers than would otherwise be achievable.

Further, the Program Administrator has not previously disclosed to the public the pricing information contained in the Confidential Document. To the Program Administrator's knowledge, the Program Administrator's vendor pricing is not otherwise available in the public domain. Protecting this information from public disclosure will not adversely affect the public interest.

#### **IV. CONCLUSION**

The Department has consistently held that vendor bid and price information, and the Program Administrator's strategic use thereof, are considered to be proprietary, confidential and/or competitively sensitive. The Program Administrator requests that access by other parties to the Confidential Document be conditioned upon the execution of an appropriate nondisclosure agreement that allows for the provision of the information to only outside counsel and neutral, third-party expert representatives of the parties. The Program Administrator requests that the vendor pricing be granted confidential treatment for a period of two years from the date of the Department's final order in this proceeding. Should the Department allow this motion, the

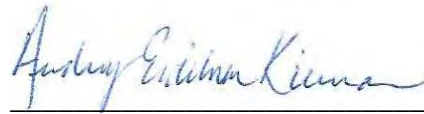
Program Administrator reserves the right to renew its request for confidential treatment consistent with Department precedent.

**WHEREFORE**, the Program Administrator respectfully requests that the Department grant its motion for protective treatment of confidential information.

Respectfully submitted by,

CAPE LIGHT COMPACT JPE

By its attorneys,

A handwritten signature in blue ink, reading "Audrey Eidelman Kiernan", is positioned above a horizontal line.

Audrey Eidelman Kiernan, Esq.

[akiernan@kolawpc.com](mailto:akiernan@kolawpc.com)

KO Law, P.C.

1337 Massachusetts Avenue, Box 301

Arlington, MA 02476

(617) 644-7681 (Phone)

Dated: August 1, 2025

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2022-2024 ENERGY EFFICIENCY TERM REPORT

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)  
) D.P.U. 25-126  
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**NOTICE OF APPEARANCE OF COUNSEL**

The undersigned attorney hereby gives notice of appearance as counsel on behalf of the Cape Light Compact JPE in the above-captioned proceeding.

Respectfully submitted,

CAPE LIGHT COMPACT JPE

By its attorney,



---

Audrey Eidelman Kiernan, Esq.  
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Dated: August 1, 2025

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**CERTIFICATE OF SERVICE**

I hereby certify that I have this day served the foregoing documents upon all parties of record in this proceeding in accordance with the requirements of 220 CMR 1.05(1) (Department's Rules of Practice and Procedure).

Dated this 1st day of August 2025.



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