Cape Light Compact JPE Executive Committee & Governing Board Meeting

UPDATED June 7, 2022 at 4:00 PM

DATE:

Wednesday, June 8, 2022

TIME:

2:00-4:30 p.m.

Note: The meeting will be held through remote participation pursuant to Massachusetts Governor Charles D. Baker's Order Suspending Certain Provisions of the Open Meeting Law on March 12, 2020. Members of the Public can join in by audio and follow along with Meeting Materials, see the information below. Written public comments should be submitted to Maggie Downey, Compact Administrator, at mdowney@capelightcompact.org by 2:00 PM on Tuesday, June 7, 2022 and should follow the public comment protocol below. Written public comments received after the June 7th deadline will be distributed prior to the Compact's next Board meeting.

Telephone dial-in: +1 (646) 558-8656

Meeting ID: 862 6241 8062

Passcode: 160637

Further instructions are attached to this agenda.

AGENDA

- 1. Public Comment
- 2. Approval of May 11, 2022, Open Session Minutes
- 3. Chairman's Report, Martin Culik
 A. Introduce Meghan Gombos, Dukes County Board Member
- 4. Discuss and Potential Vote on Updates to Compact Remote Participation Policy
- 5. Update on Power Supply Rates for June-December 2022, Mariel Marchand
- 6. Administrator's Report, Maggie Downey
 - A. Update on Cape Light Compact and MassCEC Income Eligible E-bike Incentive Program
 - B. Vote to approve Lease of Two Vehicles for use by Energy Efficiency Staff
- 7. Board Member Update (Reserved for Updates on Member Activities the Chair Did Not Reasonably Anticipate Would be Discussed No Voting)
- 8. Open Session Vote on Entry into Executive Session: Open Session Vote on Entry into Executive Session: pursuant to M.G.L. c. 30A §21(a)(3) to review and approve a consumer advocacy worksheet and regulatory litigation strategy concerning the Eversource Rate Case, DPU 22-22 and to review litigation strategy regarding DPU 22-55, Eversource's Capital Investment Proposal for Cape Cod.

Participation in the Executive Session is limited to CLC Board Members, CLC Staff and Invited Guests

Chairman's Public Comment Protocols for the June 8, 2022, Compact Governing Board Meeting

The Chair, pursuant to his authority under G.L. c. 30A, § 20, and consistent with Chapter 20 of the Acts of 2021, § 20, announces the following protocols to assist the public in effective participation in the June 8, 2022 Compact Board meeting, where all Board Members, staff and members of the Public shall be participating remotely:

- 1. Members of the public are welcome to address the Compact Board during the public comment section of the meeting or in writing.
- 2. Members of the public addressing the Compact Board at the meeting must state their name, and if appropriate the name of the organization the person is representing. Oral comments must be limited to three minutes.
- 3. Members of the public may also submit written comments. Written comments shall be submitted in writing to the Compact Administrator, Maggie Downey, at mdowney@capelightcompact.org by 2:00 PM on Tuesday, June 7, 2022. Written comments must include a person's name and, if appropriate, the name of the organization the person is representing. Public comments received after the June 7th deadline will be distributed prior to the Compact's next Board meeting.
- 4. Public comment, both verbal and written, must be respectful, courteous, and presented in a dignified manner. All remarks must also be free of personal attacks.
- 5. All public comments consistent with these protocols shall be included in the Compact's Board meeting packet.
- 6. Board members and staff cannot respond to public comments for topics not on the current agenda during the Board meeting. The Cape Light Compact Board may respond to comments either by putting them on the agenda of a subsequent meeting or by requesting the administrator or staff to respond to the comment.
- 7. Copies of the Board meeting packet shall be made available to members of the public on Wednesday, June 8, 2022, at the Cape Light Compact JPE's web site at www.capelightcompact.org Documents exempt from disclosure pursuant to the Public Records Law or protected by the attorney-client privilege shall not be included.

Cape Light Compact JPE Governing Board Meeting Minutes Wednesday, May 11, 2022

Pursuant to Massachusetts Governor Charles D. Baker's Order Suspending Certain Provisions of the Open Meeting Law on March 12, 2020, the Cape Light Compact JPE Board of Directors met on Wednesday, May 11, 2022, at 2:30 p.m. The meeting was held through a Zoom videoconference for members of the Board with audio call-in available for members of the public.

Participating Remotely Were:

- 1. David Anthony, Secretary/Executive Committee, Barnstable
- 2. Robert Schofield, Executive Committee, Bourne
- 3. Colin Odell, Executive Committee, Brewster
- 4. Peter Cocolis, Chatham
- 5. Fred Fenlon, Eastham
- 6. Alan Strahler, Edgartown
- 7. Dion Alley, Executive Committee, Oak Bluffs
- 8. Martin Culik, Chair/Executive Committee, Orleans
- 9. Nathaniel Mayo, Provincetown
- 10. Leanne Drake, Sandwich
- 11. Bob Higgins-Steele, Truro Alternate
- 12. Richard Elkin, Executive Committee, Wellfleet
- 13. Erik Peckar, West Tisbury

Absent Were:

- 1. Forest Filler, Aquinnah
- 2. Timothy Carroll, Executive Committee, Chilmark
- 3. Brad Crowell, Dennis
- 4. Matthew Patrick, Falmouth
- 5. Valerie Bell, Harwich
- 6. Wayne Taylor, Mashpee
- 7. Kirk Metell, Tisbury
- 8. Jarrod Cabral, Truro
- 9. Joyce Flynn, Vice Chair/Executive Committee, Yarmouth

Legal Counsel Participating Remotely:

Audrey Eidelman Kiernan, Esq., KO Law, P.C. Erin O'Toole, Esq., KO Law, P.C.

Staff Participating Remotely:

Lindsay Henderson, C&I Senior Analyst Maggie Downey, Administrator Melissa Allard, Senior Administrative Coordinator Margaret Song, C&I Program Manager Briana Kane, Residential Program Manager Phil Moffitt, EM&V Program Manager Dan Schell, Senior Analyst

Public Participants:

Brian Miner Clay Schofield

Martin Culik called the meeting to order at 2:31 PM.

PUBLIC COMMENT:

No public comments were submitted to the Board in writing under the public comment guidelines.

APPROVAL OF MINUTES:

The Board considered the April 13, 2022, Open Session Meeting Minutes.

Richard Elkin moved the Board to accept the minutes as amended and to release them as amended, seconded by Nate Mayo.

David	Anthony	Barnstable	Yes
Robert	pert Schofield Bourne		Yes
Colin	Odell	Brewster	Yes
Peter	Cocolis	Chatham	Yes
Fred	Fenlon	Eastham	Unable to vote due to technical issues
Alan	Strahler	Edgartown	Yes
Dion	Alley	Oak Bluffs	Yes
Martin	Culik	Orleans	Yes
Nate	Mayo	Provincetown	Yes
Leanne	Drake	Sandwich	Yes
Bob	Higgins-Steele	Truro	Yes
Richard	Elkin	Wellfleet	Yes
Erik	Peckar	West Tisbury	Yes

Motion carried in the affirmative (12-0-0)

<u>Discuss and Potential Vote on Revisions to Cape Light Compact JPE Policies and Procedures</u> <u>Manual</u>

David Anthony reviewed the Recommendations on CLCJPE Policies and Procedures Manual PowerPoint.

David Anthony stated that during the April Board meeting there were several proposed edits and updates to the Compact's employee Policies and Procedures Manual that were reviewed. He stated that there were three specific edits that the Board believed to have significant financial impacts and warranted more examination. The three items are: (1) a proposed increase in Merit Pay; (2) a proposed change to number of days eligible for Vacation Buy-Back; and (3) proposed formula change in Sick Leave Compensation at Retirement. He stated

Draft Minutes subject to correction, additions and Committee/Board Approval

Martin Culik, Peter Cocolis, and himself met to review the financial impacts and bring back their recommendations to the Board.

David Anthony reviewed the current merit pay and what was proposed during the April Board meeting. He stated that after discussing it further they are recommending approving the proposed edit, which is to increase the merit pay range to 0% to 3% from 0% to 2%.

David Anthony stated that currently employees with 15 years of continuous full-time service may exchange 5 vacation days for a day's pay per day exchanged and employees with 20 or more years may exchange up to 10 days. He stated at the April Board meeting it was proposed to increase the number of days that could be exchanged such that those with 15 years of service could exchange up to 10 days and those with 20 years of service could exchange up to 20 days. He stated that after discussing the issue, the review group decided to recommend rejecting a formal change to the policy and instead allow for the Board to continue the current practice of waiving the policy upon request as needed.

David Anthony stated that currently compensation for sick leave upon retirement has a maximum cap of \$5,000. He stated that the proposal from the April Board meeting was to change from a maximum cap to a formula. The formula would allow an employee, after at least 15 years of service, to be eligible for the value of 20% of unused sick leave up to a maximum of 150 days at their current base rate of pay. He stated that after more discussion the review group felt the 20% was a bit robust, therefore the review group is recommending that upon retirement and after at least 15 years of service with the Compact, employees are eligible for the value of 15% of unused sick leave up to a maximum of 150 days at their current base rate of pay.

Robert Schofield moved the CLC JPE Board of Directors vote to approve the proposed amendments to the Cape Light Compact JPE Policies and Procedures Manual.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote. Seconded by Peter Cocolis.

David	Anthony	Barnstable	Yes
Robert	Schofield	Bourne	Yes
Colin	Odell	Brewster	Yes
Peter	Cocolis	Chatham	Yes
Fred	Fenlon	Eastham	Unable to vote due to technical issues
Alan	Strahler	Edgartown	Yes
Dion	Alley	Oak Bluffs	Yes
Martin	Culik	Orleans	Yes
Nate	Mayo	Provincetown	Yes
Leanne	Drake	Sandwich	Yes
Bob	Higgins-Steele	Truro	Yes
Richard	Elkin	Wellfleet	Yes
Erik	Peckar	West Tisbury	Yes

Motion carried in the affirmative (12-0-0)

ENERGY EFFICIENCY:

1. Update on Main Streets Initiative, Lindsay Henderson

Lindsay Henderson reviewed the 2022 Main Streets PowerPoint.

Lindsay Henderson stated that the Compact has been working with two Compact vendors, RISE Engineering and NRM, going door-to-door to small businesses in a specified area to install energy efficiency measures on-site. She stated that they partner with Chamber of Commerce, Merchant Associations, and town staff to promote the Main Streets efforts. She stated that the Compact will be offering up to 100% incentive for all Small Businesses who have specific measures installed through an energy assessment.

Lindsay Henderson stated that the spring Main Streets events will be taking place in Tisbury, Edgartown, Falmouth, Dennis, and Chatham. She stated that these towns were selected because they are Environmental Justice Communities (EJC), and based off of participation rates from last year's Main Streets efforts and location. She stated that the Compact is planning a few Main Streets events in the fall as well, but those dates are not finalized yet. Once they are she will share with the Board.

Martin Culik stated that there are not any Main Streets events in the summer. Lindsay Henderson stated that is correct, so that we do not disturb the businesses during their busy season. Richard Elkin asked how the incentives differ during Main Streets events. Lindsay Henderson stated that the standard incentive is up to 80% and for the Main Streets initiative there is a 100% incentive.

ADMINISTRATOR'S REPORT:

1. Cape Light Compact and MassCEC Income Eligible E-bike Incentive Program

Maggie Downey stated that the Compact received a grant from the Massachusetts Clean Energy Center (CEC) for an income eligible e-bike program. The Compact just had their kickoff meeting with the CEC. She stated that the Compact is starting to sign up bike shops that will be participating. It will be an incentive for \$1,200 off the cost of the e-bike for income eligible customers.

2. Meeting with Department of Public Utilities (DPU)

Maggie Downey stated that she met with Chairman Matt Nelson of the Department of Public Utilities (DPU) to talk about the Cape and Vineyard Electrification Offering (CVEO). This was in response to the letter that was sent to the DPU from the Cape and Vineyard legislative delegation. She stated that the Compact is working with the DPU to identify a path forward.

Maggie Downey stated that Chairman Nelson also mentioned that he would meet with the Compact Board if they would like. She stated that he appreciated that Board Members have gone to Boston on several occasions and he would like to return the courtesy.

OPEN SESSION VOTE ON ENTRY INTO EXECUTIVE SESSION PURSUANT TO M.G.L. C. 30A §§21(A)(3) AND (10) TO DISCUSS MATTERS BELOW, TO NOT RETURN TO OPEN SESSION:

Draft Minutes subject to correction, additions and Committee/Board Approval

Martin Culik at 3:18 PM moved to enter into Executive Session: (1) pursuant to M.G.L. c. 30A §21(a)(10) to review and approve the April 13, 2022 executive session minutes concerning pending or imminent regulatory litigation related to the Eversource Rate Case, DPU 22-22. Seconded by Robert Schofield.

David	Anthony	Barnstable	Yes
Robert	Schofield	Bourne	Yes
Colin	Odell	Brewster	Yes
Peter	Cocolis	Chatham	Yes
Fred Fenlon Eastham		Foothorn	Unable to vote due to technical
		Lastilaili	issues
Alan	Strahler	Edgartown	Yes
Dion	Alley	Oak Bluffs	Yes
Martin	Culik	Orleans	Yes
Nate	Mayo	Provincetown	Yes
Leanne	Drake	Sandwich	Yes
Bob	Higgins-Steele	Truro	Yes
Richard	Elkin	Wellfleet	Yes
Erik	Peckar	West Tisbury	Yes

Motion carried in the affirmative (12-0-0)

Respectfully submitted,

Melissa Allard

LIST OF DOCUMENTS AND EXHIBITS:

- Meeting Notice/Agenda
- April 13, 2022, Draft Open Session Meeting Minutes
- Recommendations on CLCJPE Policies and Procedures Manual PowerPoint
- 2022 Main Streets PowerPoint

Agenda Action Request Cape Light Compact Meeting Date: 6/8/22



Aquinnah Barnstable

Bourne

Brewster

Chatham

Chilmark

Dennis

Dukes

County

Eastham

Edgartown

Falmouth

Harwich

Mashpee

Oak Bluffs

Orleans

Provincetown

Sandwich

Tisbury

Truro

Wellfleet

West Tisbury

Yarmouth

Approve Edits to Compact's Remote Participation Policy

REQUESTED BY: Maggie Downey

I move the Cape Light Compact JPE Board of Directors vote to adopt the proposed edits to the Compact's Remote Participation Policy as presented.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

Additional Information

See attached proposed edits to the Remote Participation Policy

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

CAPE LIGHT COMPACT JPE

REMOTE PARTICIPATION POLICY

(Adopted-July XX, 2017 October 11, 2017)

In accordance with M.G.L. Chapter 30A, Section 20(d), and 940 CMR 29.10, it is the policy of Cape Light Compact JPE to allow remote participation of a member of a regional public body in accordance with the following policy stipulations:

- 1) At their meeting of October 11, 2017, the Cape Light Compact JPE Governing Board voted to allow remote participation of a member of a regional public body in accordance with the regulations set forth in 940 CMR 29.10, and that this vote shall apply to all subsequent meetings of the Cape Light Compact JPE and its committees.
- 2) Members of the public body who participate remotely and all persons present at the meeting location shall be clearly audible to each other as required by M.G.L. c. 30A, Section 20(d). The Chair, or, in the Chair's absence, the person authorized to chair the meeting shall make this determination.
- 3) A quorum of the body, including the chair, or, in the Chair's absence, the person authorized to chair the meeting, shall be physically present at the meeting location as required by M.G.L. c. 30A, Section 20(d) and the quorum provisions of the Compact's Joint Powers Agreement, as amended to date -(Article V(D)) as of the date of this Policy).
- 4) Members of the public body who participate remotely may vote and shall not be deemed to be absent for the purposes of M.G.L. c. 39, Section 23D (if applicable).
- 5) A member of a public body shall be permitted to participate remotely in a meeting, in accordance with the procedures described in 940 CMR 29.10(7), only if physical attendance would be unreasonably difficult.
- 6) A technology permitted by 940 CMR 29.10(6) must be available in order to allow remote participation.
- 7) The Chair, or, in the Chair's absence, the person authorized to chair the meeting shall decide how to address technical difficulties that arise as a result of utilizing remote participation, but is encouraged, wherever possible, to suspend discussion while reasonable efforts are made to correct any problem that interferes with a remote participant's ability to hear or be heard clearly by all persons present at the meeting location. If technical difficulties result in a remote participant being disconnected from

the meeting, that fact and the time at which the disconnection occurred shall be noted in the meeting minutes.

8) PROCEDURES FOR REMOTE PARTICIPATION:

- (a) Any member of a public body who wishes to participate remotely shall, as soon as reasonably possible prior to a meeting, but no later than forty-eight hours before such meeting, notify the Chair or, in the Chair's absence, the person chairing the meeting that physical attendance would be unreasonably difficult, of his or her desire to do so and the reason for and facts supporting his or her request.
- (b) At the start of the meeting, the Chair shall announce the name of any member who will be participating remotely. This information shall also be recorded in the meeting minutes.
- (c) All votes taken during any meeting in which a member participates remotely shall be by roll call vote.
- (d) A member participating remotely may participate in an executive session, but shall state at the start of any such session that no other person is present and/or able to hear the discussion at that remote location, unless presence of that person is approved by a simple majority vote of the public body.
- (e) When feasible, the Chair or, in the Chair's absence, the person chairing the meeting, shall distribute to remote participants, in advance of the meeting, copies of any documents or exhibits that he or she reasonably anticipates will be used during the meeting. If used during the meeting, such documents shall be part of the official record of the meeting, and shall be listed in the meeting minutes and retained in accordance with M.G.L. c. 30A, Section 22.
- 9) The Cape Light Compact JPE may <u>amend or revoke this Remote Participation Policy</u> in the same manner as it was adopted.

Power Supply Rates: June '22 – December '22

	Residential	Commercial	Industrial
	Jun '22 - Dec '22	Jun '22 - Dec '22	Jun '22 - Sept '22
CLC Standard	16.999	16.91	16.663
Local Green 50%	18.299	18.21	17.963
Local Green 100%	20.599	20.51	20.263
Eversource	17.871	17.827	20.959

- Rates reflect the increase in New England-wide wholesale electricity market prices
- Higher prices are largely driven by increased natural gas prices
- One of the primary drivers of increased natural gas prices in New England is a global increase in the price for natural gas, particularly in Europe, due to the conflict in Ukraine
- The United States has also seen an increase in natural gas demand as coal generators are retired



Agenda Action Request Cape Light Compact Meeting Date: 6/8/22



Aquinnah

Barnstable

Bourne

Brewster

Chatham

Chilmark

Dennis

Dukes County

Eastham

Edgartown

Falmouth

Harwich

Mashpee

Oak Bluffs

Orleans

Provincetown

Sandwich

Tisbury

Truro

Wellfleet

West Tisbury

Yarmouth

Approve Lease for Two Prius Hybrid Vehicles

REQUESTED BY: Maggie Downey

I move the CLCJPE Board of Directors vote to approve the lease of two vehicles, Prius Primes, from Falmouth Toyota for use by energy efficiency program staff, Margaret Song and Briana Kane, and affirm that Compact has allocated funds for the lease(s) through the Cape Light Compact's 2022-2024 Energy Efficiency Plan.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

The Cape Light Compact has previously leased 2 vehicles for energy efficiency staff as part of the administration of the Energy Efficiency Plan. Toyota Financial Services has a new requirement, a vote of the governing body approving the lease, for municipal entities that lease vehicles.

The vehicles will be leased for three years.

Additional Information Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition
	1				



For More Information Contact: Mariel Marchand, Power Supply Planner 508-375-6623 mariel.marchand@capelightcompact.org

PRESS RELEASE

For Immediate Release: May 31, 2022

CAPE LIGHT COMPACT ANNOUNCES NEW POWER SUPPLY PRICING

South Yarmouth, MA – Cape Light Compact has set the electricity supply rates for its green aggregation power supply program for the upcoming pricing term that begins with the June 2022 meter read dates and ends on December 2022 meter read dates for residential and commercial customers.

The Compact's new residential pricing will be 16.999 cents per kilowatt-hour (kWh), a rate that is slightly less than one cent per kWh lower than the utility's basic service supply pricing, but is a two cent increase from the existing rate. Compact power supply customers should see this price reflected on the electric utility bills that they receive in July.

The Compact's June – December electric rates reflect the increase in New England-wide wholesale electricity market prices which is largely driven by increased natural gas prices. All retail and utility electricity suppliers are facing these high market prices to which the war in Ukraine and a reduced supply of alternative fuels (e.g., coal) is contributing. Higher perkilowatt hour electricity rates reinforce the importance of participating in the Compact's energy efficiency programs to reduce kilowatt hour usage.

"The Compact continues to offer comprehensive energy efficiency programs to help Cape and Vineyard customers reduce their energy use and costs, and we've begun a number of new offerings approved in the 2022-2025 Statewide Energy Efficiency Plan. Energy efficiency measures are available to both residential and business customers," said Maggie Downey, Cape Light Compact Administrator. "The first step is to participate in our Home or Business Energy Assessments, which can help customers identify areas for potential energy and cost savings. Customers can also utilize our many rebates and incentives on efficiency upgrades." To schedule an energy assessment or learn more about the Compact's energy efficiency programs, customers can call 1-800-797-6699 or visit CapeLightCompact.org.

"Despite the higher cost compared to winter rates, the Compact is glad to be able to provide our customers with cost savings over the local utility. With competitive rates, no hidden fees, and continued investment in renewable energy, our customers can rest assured they are making the right choice being part of our power supply program," said Downey.

Since 2017, the Compact's green aggregation power supply program has supported renewable resources by matching all customers' electricity usage with renewable energy certificates (RECs), by purchasing RECs above Massachusetts state requirements from New England-based projects and other sources, and by helping to finance new renewable energy projects directly through the EarthEraTM Renewable Energy Trust. The Compact purchases a small portion of its renewable power and RECs at a fixed price from a new solar farm in Farmington, Maine which provides a bit of price stability.

In addition to the standard renewable power supply product, the Compact offers two CLC Local GreenSM options. CLC Local GreenSM allows customers to choose to have 50% or 100% of their energy use matched with additional Massachusetts Class 1 RECs. These RECs allow for the customers' energy usage to be matched with renewable energy sourced from New England. While the standard power supply program helps directly finance new renewable energy projects, CLC Local GreenSM goes above and beyond to provide additional support for local renewable energy development in New England. Pricing for CLC Local GreenSM 50 includes a premium of 1.3 cents per kWh above the standard power supply price, and CLC Local GreenSM 100 includes a premium of 3.6 cents per kWh.

	<u>Residential</u>	<u>Commercial</u>	<u>Industrial</u>			
Term	Jun '22 - Dec '22	Jun '22 - Dec '22	Jun '22 - Sept '22			
CLC Standard	16.999	16.91	16.663			
Local Green 50%	18.299	18.21	17.963			
Local Green 100%	20.599	20.51	20.263			

The Compact's new commercial rate for June 2022 through December 2022 meter read dates will be 16.91 cents per kWh and the industrial rate for the period of June 2022 through September 2022 meter reads will be 16.663 cents per kWh.

Customers not currently receiving their power supply from Cape Light Compact or who wish to opt in to the CLC Local GreenSM program can do so online at www.capelightcompact.org/power-supply or by calling the Compact's power supply provider, NextEra Energy Services, at 1-800-381-9192.

ABOUT CAPE LIGHT COMPACT JPE

Cape Light Compact JPE, is an award-winning energy services organization operated by the 21 towns on Cape Cod and Martha's Vineyard and Dukes County. The Compact's mission is to serve its 205,000 customers through the delivery of proven energy efficiency programs, effective consumer advocacy and renewable competitive electricity supply. For more information, visit www.capelightcompact.org.

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Cape Light Compact JPE

261 Whites Path, Unit 4, South Yarmouth, MA 02664 Energy Efficiency 1.800.797.6699 | Power Supply 1.800.381.9192

Fax: 774.330.3018 | capelightcompact.org

June 6, 2022

TO: Cape and Vineyard Town Managers

FROM: Maggie Downey **Maggie**

RE: Update on Electric Summer Pricing

Hello and summer greetings to everyone. I wanted to provide an update on what is happening in the energy markets and how this will be impacting your residents and businesses in the months ahead. Unfortunately, I do not have good news for electric customers, and the months ahead will be challenging. Electric customers that have long-term fixed pricing contracts, with no pass-through charges, will be insulated from the current volatile energy market, and this includes your Town accounts.

As a reminder, several years ago, the towns requested that the Compact issue an RFP separate from the Compact's standard aggregation RFP for a fixed multi-year contract for municipal accounts on the Cape and Vineyard. The Compact went out to bid in 2020 on behalf of interested municipal entities and secured a fixed price Municipal Competitive Electric Supply Agreement with NextEra Energy Services at a price of **8.798 cents per kWh**. That contract runs through July 2024 meter reads and is between the participating municipal entity and NextEra.

The Compact's municipal aggregation program sets its residential and commercial electric supply rates every six months and recently set its rate for the upcoming pricing term that begins with the June 2022 meter read dates and ends on December 2022 meter read dates. The Compact's new residential pricing will be 16.999 cents per kilowatt-hour (kWh), a rate that is slightly less than one cent per kWh lower than the utility's basic service supply pricing but is a two-cent increase from the existing rate. The Compact's and Eversource's rates for all customer classes are listed in the table below.

These rates reflect the increase in New England-wide wholesale electricity market prices which is largely driven by increased natural gas prices. One of the primary drivers of increased natural gas prices is a global increase in the price and demand for natural gas, particularly in Europe, due to the conflict in Ukraine. The United States has also seen an increase in natural gas demand for production of electricity and heating. As more and more coal generators are retired, that generation is mostly replaced by natural gas fired generation, leading to an increase in natural gas demand in the U.S.

Higher per-kilowatt hour electricity rates reinforce the importance of participating in the **Compact's energy efficiency programs to reduce kilowatt hour usage**. Residents and businesses can schedule an energy assessment or learn more about the Compact's energy

efficiency programs by calling 1-800-797-6699 or visiting CapeLightCompact.org. In addition to having an energy assessment, residents and businesses can go to the Compact's website https://www.capelightcompact.org/energy efficiency/ or a list of action steps that they can take to reduce their kilowatt hour usage over the summer months. Residential customers can also contact Eversource to see if they are eligible for the low-income discount rate, which provides a 36% discount on the total electric bill. It is very important to inform your residents about this program and, encourage them, if eligible, to enroll in the program.

If you have any questions or would like to discuss this further, please let me know. I can be reached at the office at 508-375-6636 or by email at mdowney@capelightcompact.org.

	<u>Residential</u>	Commercial	<u>Industrial</u>
	Jun '22 - Dec '22	Jun '22 - Dec '22	Jun '22 - Sept '22
CLC Standard (cents/kWh)	16.999	16.91	16.663
Eversource	17.871	17.827	20.959

2022 Operating Budget Expense Report 5/31/22

ORG	OBJECT	ACCOUNT DESCRIPTION	ORIGI	NAL APPROP	YTD	EXPENDED	AVA	ILABLE BUDGET	% USED
01001	5110	OP-SALARIES	\$	113,000.00	\$	46,471.38	\$	66,528.62	41.10
01001	5119	OP-SALARY RESERVE	\$	5,000.00	\$		\$	5,000.00	0.00
01001	5171	OP-RETIREMENT	\$	45,500.00	\$	258.00	\$	45,242.00	0.60
01001	5173	OP-GROUP INSURANCE	\$	25,000.00	\$	3,216.97	\$	21,783.03	12.90
01001	5174	OP-MEDICARE/OTHER TAXES	\$	2,000.00	\$	635.35	\$	1,364.65	31.80
01001	5175	STATE UNEMPLOYMENT INSURANCE	\$	621.00	\$	102.68	\$	518.32	16.50
01001	5179	OP-MISC FRINGES	\$	567.00	\$	0.54	\$	566.46	0.10
01001	5180	OP-RETIREMENT LIABILITY	\$	41,487.00	\$	-	\$	41,487.00	0.00
01001	5181	OP-OPEB LIABILITY	\$	28,133.00	\$	-	\$	28,133.00	0.00
01001	5210	OP-UTILITIES	\$	500.00	\$	24.24	\$	475.76	4.80
01001	5270	OP-MISC RENTALS	\$	1,200.00	\$	2,594.18	\$	(1,394.18)	216.20
01001	5272	OP-RENT	\$	25,875.00	\$	5,865.00	\$	20,010.00	22.70
01001	5290	OP-CUSTODIAL SERVICES	\$	3,900.00	\$	948.00	\$	2,952.00	24.30
01001	5301	OP-ADVERTISING	\$	40,000.00	\$	26,249.31	\$	13,750.69	65.60
01001	5302	OP-PUBLIC MARKETING SUPPORT	\$	57,343.00	\$	•	\$	57,343.00	0.00
01001	5309	OP-IT SERVICES	\$	1,200.00	\$	183.75	\$	1,016.25	15.30
01001	5313	OP-STAFF PROFESSIONAL DEVELOP	\$	5,000.00	\$	1,871.11	\$	3,128.89	37.40
01001	5314	OP-PAYROLL SERVICES	\$	640.00	\$	53.94	\$	586.06	8.40
01001	5315	OP-LEGAL SERVICES	\$	245,100.00	\$	102,865.13	\$	142,234.87	42.00
01001	5316	OP-AUDIT FEES	\$	5,000.00	\$	390.00	\$	4,610.00	7.80
01001	5318	OP-TREASURY SERVICES	\$	2,620.00	\$	1,708.60	\$	911.40	65.20
01001	5319	OP-CONTRACTUAL	\$	25,000.00	\$	14,439.89	\$	10,560.11	57.80
01001	5320	OP-OUTREACH/MARKETING CONTRACT	\$	75,000.00	\$	9,526.21	\$	65,473.79	12.70
01001	5341	OP-POSTAGE	\$	10,000.00	\$	3,108.55	\$	6,891.45	31.10
01001	5343	OP-TELEPHONES	\$	1,200.00	\$	211.68	\$	988.32	17.60
01001	5344	OP-INTERNET	\$	4,000.00	\$	3,421.84	\$	578.16	85.50
01001	5345	OP-PRINTING	\$	5,000.00	\$	4,965.76	\$	34.24	99.30
01001	5400	OP-SUPPLIES	\$	1,500.00	\$	135.26	\$	1,364.74	9.00
01001	5490	OP-FOOD SUPPLIES	\$	1,500.00	\$	1,028.95	\$	471.05	68.60
01001	5710	OP-TRAVEL IN STATE	\$	10,000.00	\$	•	\$	10,000.00	0.00
01001	5720	OP-TRAVEL OUT STATE	\$	5,000.00	\$	1,229.26	\$	3,770.74	24.60
01001	5730	OP-SPONSORSHIPS	\$	51,000.00	\$	40,100.00	\$	10,900.00	78.60
01001	5731	OP-SUBSCRIPTIONS	\$	25,000.00	\$	20,320.00	\$	4,680.00	81.30
01001	5732	OP-SOFTWARE LICENSES	\$	1,916.00	\$	446.22	\$	1,469.78	23.30
01001	5741	OP-INSURANCE	\$	16,000.00	\$		\$	16,000.00	0.00
01001	5789	OP-UNPAID BILLS	\$	500.00	\$	-	\$	500.00	0.00
01001	5850	OP-MISC EQUIPMENT	\$	500.00	\$	186.30	\$	313.70	37.30
01001	5854	OP-FINANCIAL SOFTWARE SYSTEM	\$	5,000.00	\$	-	\$	5,000.00	0.00
01001	5855	OP-COMPUTER EQUIPMENT	\$	1,500.00	\$	7.9	\$	1,500.00	0.00
01001	5900	CONTINGENCY	\$	65,000.00	\$		\$	65,000.00	0.00
		Expense Total	\$	954,302.00	\$	292,558.10	\$	661,743.90	30.70

Jan-April 2022 Mil Adder Revenue \$ 310,590.00

2022 Budgeted (Based on Apr 2022 Plan Compliance Filing)

	PA Costs											
Program	PP&A Marketing Incentives STAT EMV							Total PA Costs				
A - Residential	\$	1,810,869	\$	766,420	\$	26,261,707	\$	6,836,480	\$	591,615 \$36,267,		86,267,091
A1 - Residential New Buildings	\$	129,413	\$	62,190	\$	2,257,335	\$	343,981	\$	-	\$	2,792,919
Ala - Residential New Homes & Renovations	\$	129,413	\$	62,190	\$	2,257,335	\$	343,981	\$	-	\$	2,792,919
A2 - Residential Existing Buildings	\$	1,378,630	\$	502,973	\$	21,479,372	\$	5,802,451	\$	-	\$	29,163,426
A2a - Residential Coordinated Delivery	\$	758,317	\$	174,673	\$	12,436,310	\$	2,996,255	\$	-	\$	16,365,554
A2b - Residential Conservation Services (RCS)	\$	101,875	\$	27,110	\$		\$	1,806,465	\$	-	\$	1,935,450
A2c - Residential Retail	\$	479,804	\$	289,704	\$	8,868,098	\$	717,250	\$		\$	10,354,856
A2d - Residential Behavior	\$	-	\$		\$	-	\$	-	\$		\$	-
A2e - Residential Active Demand Reduction	\$	38,633	\$	11.487	\$	174,965	\$	282,481	\$		\$	507,566
A3 - Residential Hard-to-Measure	\$	302.826	\$	201.258	\$	2,525,000	\$	690,048	\$	591,615	\$	4,310,746
A3a - Residential Statewide Marketing	\$	302,020	\$	137,137	\$	2,323,000	\$	-	\$	371,013	\$	137.137
A3b - Residential Statewide Planketing A3b - Residential Statewide Database	\$	1.949	\$		\$		\$		\$		·	137,137
			Ľ.	-	_	-		-	·	-	\$	
A3c - Residential DOER Assessment	\$	134,309	\$	-	\$	-	\$	-	\$	-	\$	134,309
A3d - Residential Sponsorships & Subscriptions	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
A3e - Residential Workforce Development	\$	-	\$	-	\$	-	\$	462,435	\$	-	\$	462,435
A3f - Residential Evaluation and Market Researc	\$	-	\$	-	\$	•	\$	•	\$	591,615	\$	591,615
A3g - Residential EEAC Consultants	\$	34,894	\$	-	\$	-	\$	-	\$	-	\$	34,894
A3h - Residential R&D and Demonstration	\$	-	\$	-	\$	25,000	\$	10,000	\$	-	\$	35,000
A3i - Residential HEAT Loan	\$	131,673	\$	27,121	\$	2,500,000	\$	182,904	\$	-	\$	2,841,699
A3j - Residential Education	\$	-	\$	37,000	\$	-	\$	34,708	\$	-	\$	71,708
B - Income Eligible	\$	333,609	\$	121,100	\$	4,464,347	\$	1,220,464	\$	132,062	\$	6,271,581
B1 - Income Eligible Existing Buildings	\$	261,972	\$	93,776	\$	4,464,347	\$	1,131,559	\$	-	\$	5,951,653
B1a - Income Eligible Coordinated Delivery	\$	261,854	\$	93,765	\$	4,463,262	\$	1,131,545	\$	-	\$	5,950,427
B1b - Income Eligible Active Demand Reduction		117	\$	11	\$	1,085	\$	14	\$	-	\$	1,227
B2 - Income Eligible Hard-to-Measure B2a - Income Eligible Statewide Marketing	\$	71,638	\$	27,324	\$	-	\$	88,905	\$	132,062	\$	319,928 27,324
B2b - Income Eligible Statewide Database	\$	566	\$		\$		\$		\$		\$	566
B2c - Income Eligible DOER Assessment	\$	39,072	\$	-	\$	-	\$	-	\$	-	\$	39,072
B2d - Income Eligible Sponsorships & Subscription	·		\$	-	\$		\$		\$		\$	
B2e - Income Eligible Workforce Development	\$		\$		\$		\$	88.905	\$		\$	88.905
B2f - Income Eligible Evaluation and Market Res		-	\$	-	\$	-	\$	-	\$	132,062	\$	132,062
B2g - Income Eligible Energy Affordability Netwo	\$	32.000	\$		\$		\$	-	\$		\$	32.000
C - Commercial & Industrial	\$	985,595	\$	729,528	\$	12,665,817	\$	3,239,303	\$	572,694	\$1	8,192,937
C1 - C&I New Buildings	\$	44,403	\$	10,924	\$	566,187	\$	180,100	\$	-	\$	801,614
C1a - C&I New Buildings & Major Renovations	\$	44,403	\$	10,924	\$	566.187	\$	180,100	\$		\$	801,614
C2 - C&I Existing Buildings	\$	839.118	\$	671.965	\$	12,074,630	\$	2,573,277	\$		\$	16,158,989
	\$,	\$	518.139	_	9.334.895	\$		\$	-		
C2a - C&I Existing Building Retrofit		654,872	··		\$.,,		2,082,305	·		\$	12,590,211
C2b - C&I New & Replacement Equipment	\$	165,829	\$	148,437	\$	2,573,485	\$	404,476	\$	-	\$	3,292,227
C2c - C&I Active Demand Reduction	\$	18,416	\$	5,389	\$	166,250	\$	86,496	\$	-	\$	276,551
C3 - C&I Hard-to-Measure	\$	102,074	\$	46,639	\$	25,000	\$	485,927	\$	572,694	\$	1,232,334
C3a - C&I Statewide Marketing	\$	-	\$	46,639	\$	•	\$	•	\$	-	\$	46,639
C3b - C&I Statewide Database	\$	2,125	\$	-	\$	-	\$	-	\$	-	\$	2,125
	\$	70,818	\$	-	\$	-	\$	-	\$	-	\$	70,818
C3c - C&I DOER Assessment	·				\$	-	\$	-	\$	-	\$	-
C3c - C&I DOER Assessment C3d - C&I Sponsorships & Subscriptions	\$	-	\$	-	_			475.007				475.007
	·	-	\$	-	\$	-	\$	475,927	\$	-	\$	475,927
C3d - C&I Sponsorships & Subscriptions	\$		·		Ė	-	\$	4/5,92/	\$	572,694	\$	572,694
C3d - C&l Sponsorships & Subscriptions C3e - C&l Workforce Development	\$	-	\$	-	\$		<u> </u>		·		·	
C3d - C&l Sponsorships & Subscriptions C3e - C&l Workforce Development C3f - C&l Evaluation and Market Research	\$ \$ \$	-	\$	-	\$	-	\$	-	\$		\$	572,694

2022 Actuals through May 2022

Ala - Residential New Homes & Renovations \$ 38,786 \$ 18,269 \$ 264,946 \$ 66,103 \$ - \$ 388,103 A2 - Residential Existing Buildings \$ 418,332 \$ 111,455 \$ 1,419,412 \$ 552,197 \$ - \$ 2,501,396 A2 a - Residential Coordinated Delivery \$ 227,271 \$ 40,858 \$ 138,210 \$ 211,886 \$ - \$ 618,225 A2b - Residential Conservation Services (RCS) \$ 40,213 \$ 5,189 \$ - \$ 26,579 \$ - \$ 71,981 A2c - Residential Retail \$ 143,799 \$ 64,263 \$ 1,269,828 \$ 227,316 \$ - \$ 1,705,207 A2d - Residential Behavior \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 1,705,207 A2d - Residential Active Demand Reduction \$ 7,049 \$ 1,145 \$ 11,375 \$ 86,415 \$ - \$ 105,984 A3 - Residential Hard-to-Measure \$ 204,694 \$ 44,519 \$ 1,142,125 \$ 54,594 \$ 178,392 \$ 1,624,325 A3a - Residential Statewide Marketing \$ - \$ 23,107 \$ - \$ - \$ - \$ - \$ 23,107 A3b - Residential DOER Assessment \$ 159,153 \$ - \$ - \$ - \$ - \$ 159,153 A3d - Residential DOER Assessment \$ 159,153 \$ - \$ - \$ - \$ - \$ 105,764 A3e - Residential Sponsorships & Subscriptions \$ 5,761 \$ 15,000 \$ - \$ - \$ - \$ 178,392 \$ 178,392 A3g - Residential Education and Market Researc \$ - \$ - \$ - \$ - \$ 178,392 \$ 178,392 A3g - Residential EBAC Consultants \$ - \$ - \$ - \$ - \$ 178,392 \$ 178,392 A3g - Residential EBAC Consultants \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$		PA Costs											
AI - Residential New Buildings \$ 38,786 \$ 18,269 \$ 264,946 \$ 66,103 \$. \$ 38,103 AI a - Residential New Homes & Renovations \$ 38,786 \$ 18,269 \$ 224,946 \$ 66,103 \$. \$ \$ 588,103 AI a - Residential Stesting Buildings \$ 418,332 \$ 111,455 \$ 1,149,412 \$ 52,277 \$ \$ 2,501,396 AI - Residential Conservation Services (RCS) \$ 40,213 \$ 5,189 \$. \$ \$ 26,579 \$. \$ \$ 1,705,207 AI - Residential Conservation Services (RCS) \$ 40,213 \$ 5,189 \$. \$ \$ 26,579 \$. \$ \$ 7,798 AI - Residential Retail \$ 143,799 \$ 64,263 \$ 1,269,923 \$ 227,316 \$. \$ \$ 1,705,207 AI - Residential Retail \$ 143,799 \$ 64,263 \$ 1,269,923 \$ 227,316 \$. \$ \$ 1,705,207 AI - Residential Active Demand Reduction \$ 7,049 \$ 1,145 \$ 1,1375 \$ 86,415 \$. \$ \$ 105,598 AI - Residential Active Demand Reduction \$ 7,049 \$ 1,145 \$ 1,1375 \$ 86,415 \$. \$ \$ 105,598 AI - Residential Statewide Marketing \$. \$ 204,694 \$ 44,519 \$ 1,142,125 \$ 54,594 \$ 178,392 \$ 1,624,325 AI - Residential Statewide Database \$ 316 \$. \$ \$. \$. \$. \$. \$. \$. \$. \$.	Program		PP&A	М	arketing	lı	ncentives		STAT		EMV		
Alla - Residential New Homes & Renovations S 38,786 S 18,269 S 264,946 S 66,103 S S 38,8103 A2 - Residential Existing Buildings S 418,332 S 111,455 S 1,419,412 S 52,197 S S S 2,501396 S A2a - Residential Coordinated Delivery S 227,771 S 40,858 S 18,1210 S 211,868 S S 5 618,225 A2b - Residential Coordinated Delivery S 227,771 S 40,858 S 18,1210 S 211,868 S S 5 5 5 5 5 5 18,1212 S 211,868 S S S 5 S 5 5 5 5 5	A - Residential	\$	661,811	\$	174,243	\$	2,826,483	\$	672,894	\$	178,392	\$	4,513,824
A2 - Residential Conordinated Delivery \$ 227,771 \$ 40,859 \$ 138,210 \$ 21,886 \$ - \$ 618,232 \$ 1,49,412 \$ 552,197 \$ - \$ 618,232 \$ 1,425 \$	A1 - Residential New Buildings	\$	38,786	\$	18,269	\$	264,946	\$	66,103	\$	-	\$	388,103
A2a - Residential Coordinated Delivery \$ 227,271 \$ 40,856 \$ 138,210 \$ 211,886 \$. \$ 618,225 A2b. Residential Conservation Services (RCS) \$ 40,213 \$ 5,189 \$. \$ 26,579 \$. \$ 7,7981 A2c. Residential Retail	Ala - Residential New Homes & Renovations	\$	38,786	\$	18,269	\$	264,946	\$	66,103	\$	-	\$	388,103
A2b - Residential Conservation Services (RCS) \$ 40,213 \$ 5,189 \$ 26,579 \$. \$ 71,981	A2 - Residential Existing Buildings	\$	418,332	\$	111,455	\$	1,419,412	\$	552,197	\$	-	\$	2,501,396
A2b - Residential Conservation Services (RCS) \$ 40,213 \$ 5,189 \$ \$ 26,579 \$ - \$ 71,981 A2c - Residential Retail \$ 143,779 \$ 64,263 \$ 1,269,828 \$ 227,316 \$ - \$ 1,705,207 A2d - Residential Behavior \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$ - \$ A2e - Residential Hard-to-Pleasure \$ 204,694 \$ 44,191 \$ 11,375 \$ 86,415 \$ - \$ 105,984 A3 - Residential Statewide Marketing \$ - \$ 23,107 \$ - \$ \$ - \$ \$ - \$ \$ 105,984 A3a - Residential Statewide Marketing \$ - \$ 23,107 \$ - \$ \$ - \$ \$ - \$ \$ 21,007 A3b - Residential Dora Assessment \$ 159,153 \$ - \$ \$ - \$ \$ - \$ \$ 105,984 A3c - Residential Dora Chapte & Subscription \$ 5,761 \$ 15,000 \$ - \$ \$ - \$ \$ - \$ \$ 105,984 A3d - Residential Sponsorships & Subscription \$ 5,761 \$ 15,000 \$ - \$ \$ - \$ \$ - \$ \$ 105,984 A3d - Residential Sponsorships & Subscription \$ 5,761 \$ 15,000 \$ - \$ \$ - \$ \$ - \$ \$ 178,972 \$ 178,972 A3d - Residential Evaluation and Market Research \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$ 178,972 \$ 178,972 A3d - Residential EVAL Constants \$ - \$ \$ - \$ \$ - \$ \$ 178,972 \$ 178,372 \$ 178,372 A3d - Residential EVAL Constants \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$ - \$ \$	A2a - Residential Coordinated Delivery	\$	227,271	\$	40,858	\$	138,210	\$	211,886	\$	-	\$	618,225
A2c - Residential Retail \$ 143,799 \$ 64,263 \$ 1,269,828 \$ 227,316 \$. \$ 1,705,207 A2d - Residential Behavior \$. \$. \$. \$. \$. \$. \$. \$. \$. \$	· · · · · · · · · · · · · · · · · · ·	\$	40.213	\$	5.189	\$	-	\$		\$	-	\$	
A2d - Residential Behavior \$ 7,049 \$ 11,145 \$ 11,375 \$ 86,415 \$ 1.05,994 \$ 14,819 \$ 11,42725 \$ 86,415 \$ 1.05,994 \$ 14,819 \$ 1,142,125 \$ 1,8392 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$ 1,624,325 \$ 1,8372 \$, ,	Ŀ		·		\$	1.269.828	\$		\$		\$	
A2e - Residential Hard-to-Measure \$ 204,694 \$ 44,519 \$ 1,142,125 \$ 54,594 \$ 178,392 \$ 1,624,325 \$ 34,34 Residential Statewide Marketing \$ - \$ 23,107 \$ - \$ - \$ - \$ - \$ 23,107 \$ A3b - Residential Statewide Database \$ 316 \$ - \$ - \$ - \$ - \$ - \$ 316 A3c - Residential Statewide Database \$ 316 \$ - \$ - \$ - \$ - \$ - \$ - \$ 316 A3c - Residential Dorsorships & Subscriptions \$ 5,761 \$ 15,000 \$ - \$ - \$ - \$ - \$ 5 - \$ 5,0153 \$ A3d - Residential Sponsorships & Subscriptions \$ 5,761 \$ 15,000 \$ - \$ - \$ - \$ - \$ 5,0153 \$ A3d - Residential Poor Residential R		Ŀ	-	÷		Ė	-	<u> </u>		÷		÷	-,,
A3 - Residential Hard-to-Measure \$ 204,694 \$ 44,519 \$ 1,142,125 \$ 54,594 \$ 178,392 \$ 1,624,325 A3a - Residential Statewide Marketing \$ - \$ 23,107 \$ - \$ - \$ - \$. \$ 23,107 \$ \$ - \$ \$ 23,107 \$ \$ - \$ \$ \$ 23,107 \$ \$ - \$ \$ \$ 23,107 \$ \$ - \$ \$ \$ 23,107 \$ \$ - \$ \$ \$ \$ \$ \$ 316 \$ \$ \$ - \$		<u> </u>	7 049	·	1 145	Ľ.	11 375	Ľ.	86.415			·	105 984
A3a - Residential Statewide Marketing \$ - \$ 23,107 \$ - \$ - \$. \$. \$ 23,107 A3b - Residential Statewide Database \$ 316 \$ - \$ - \$ - \$ - \$. \$. \$ 316 A3c - Residential DOER Assessment \$ 159,153 \$ - \$ - \$ - \$ - \$. \$. \$. \$ 16 A3c - Residential DOER Assessment \$ 5,761 \$ 15,000 \$ - \$ - \$ - \$. \$. \$. \$. \$. \$. \$.		_		÷		Ė				÷		_	
A3b - Residential Statewide Database			•			-		-		_		_	
A3c - Residential DOER Assessment \$ 159,153 \$ - \$ - \$ - \$ - \$ 159,153 A3d - Residential Sponsorships & Subscriptions \$ 5.761 \$ 15,000 \$ - \$ - \$ - \$ 20,761 A3e - Residential Worldforce Development A3f - Residential Evaluation and Market Researc \$ - \$ - \$ - \$ - \$ \$ - \$ 178,392 \$ 178,392 A3g - Residential EEAC Consultants \$ - \$ - \$ - \$ - \$ - \$ - \$ 178,392 \$ 178,392 A3g - Residential EEAC Consultants \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$	•	Ŀ		÷		<u> </u>		<u> </u>		÷		_	
A3d - Residential Sponsorships & Subscriptions S 5,761 S 15,000 S - S - S - S 20,761		Ŀ		÷		<u> </u>		<u> </u>		_		_	
A3e - Residential Workforce Development S		<u> </u>		÷		Ľ.	•	Ľ.		Ŀ	-	÷	
A3f - Residential Evaluation and Market Researc \$ - \$ - \$ - \$ - \$ 178,392 \$178,392 \$178,392 A3g - Residential EAC Consultants \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$		Ŀ	5,761	÷	15,000	<u> </u>	-	<u> </u>		÷	-	÷	
A3g - Residential EEAC Consultants A3h - Residential EEAC Consultants \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$		<u> </u>	•		-		•	Ľ.	4,298	÷	-	·	
A3i - Residential R&D and Demonstration A3i - Residential HEAT Loan A3i - Residential Education \$ - \$ - \$ - \$ - \$ - \$ 1.238,297 A3j - Residential Education \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 1.238,297 A3j - Residential Education \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ -	A3f - Residential Evaluation and Market Researc		-	\$	-	\$	-	\$	-	\$	178,392	\$	178,392
A3i - Residential HEAT Loan \$ 39,463 \$ 6,412 \$ 1,142,125 \$ 50,297 \$. \$ 1,238,297 A3j - Residential Education \$. \$. \$. \$. \$. \$. \$. \$. \$. \$	A3g - Residential EEAC Consultants	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
A3 - Residential Education	A3h - Residential R&D and Demonstration	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
B - Income Eligible \$ 116,506 \$ 22,800 \$ 675,588 \$ 196,129 \$ 40,584 \$ 1,051,606 \$ 1.0000 \$ 15,336 \$ 675,588 \$ 192,192 \$ - \$ \$ 962,439 \$ 1.00000 \$ 1.00000 \$ 1.00000 \$ 1.0000000 \$ 1.00000000000000000000000000000000000	A3i - Residential HEAT Loan	\$	39,463	\$	6,412	\$	1,142,125	\$	50,297	\$	-	\$	1,238,297
Bi - Income Eligible Existing Buildings	A3j - Residential Education	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Bla - Income Eligible Coordinated Delivery \$ 79,287 \$ 15,353 \$ 675,588 \$ 192,189 \$ - \$ 962,416 Blb - Income Eligible Active Demand Reduction \$ 16 \$ 3 \$ - \$ 4 \$ - \$ 23 Bla - Income Eligible Hard-to-Measure \$ 37,202 \$ 7,444 \$ - \$ 3,937 \$ 40,584 \$ 89,168 Bla - Income Eligible Statewide Marketing \$ - \$ 7,444 \$ - \$ - \$ - \$ - \$ - \$ 7,448 Bla - Income Eligible Statewide Marketing \$ - \$ 7,444 \$ - \$ - \$ - \$ - \$ - \$ 7,444 Bla - Income Eligible Statewide Database \$ 54 \$ - \$ - \$ - \$ - \$ - \$ - \$ 5 - \$ 54 Bla - Income Eligible DoER Assessment \$ 26,091 \$ - \$ - \$ - \$ - \$ - \$ - \$ 26,091 Bla - Income Eligible Sponsorships & Subscription \$ - \$ - \$ - \$ - \$ - \$ - \$ 26,091 Bla - Income Eligible Workforce Development \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 26,091 Bla - Income Eligible Evaluation and Market Res \$ - \$ - \$ - \$ - \$ - \$ - \$ 10,113 Bla - Income Eligible Evaluation and Market Res \$ - \$ - \$ - \$ - \$ - \$ - \$ 10,113 Bla - Income Eligible Evaluation and Market Res \$ - \$ - \$ - \$ - \$ - \$ - \$ - \$ 10,113 C - Commercial & Industrial \$ 330,401 \$ 110,040 \$ 1,906,873 \$ 402,547 \$ 136,937 \$ 2,886,799 Cl - C&I New Buildings \$ 11,884 \$ 1,767 \$ 18,720 \$ 44,362 \$ - \$ 76,733 Cl - C&I New Buildings \$ 239,941 \$ 93,208 \$ 1,888,153 \$ 357,493 \$ - \$ 2,578,794 Cl - C&I Existing Buildings \$ 239,941 \$ 93,208 \$ 1,888,153 \$ 357,493 \$ - \$ 2,578,794 Cl - C&I New & Replacement Equipment \$ 48,325 \$ 22,833 \$ 500,627 \$ 100,123 \$ - \$ 65,791 Cl - C&I New & Replacement Equipment \$ 48,325 \$ 22,833 \$ 500,627 \$ 100,123 \$ - \$ 65,791 Cl - C&I Hard-to-Measure \$ 78,576 \$ 15,065 \$ - \$ 693 \$ 136,937 \$ 231,272 Cl - C&I Statewide Marketing \$ - \$ 15,065 \$ - \$ 693 \$ 136,937 \$ 231,272 Cl - C&I Statewide Database \$ 75,663 \$ - \$ - \$ - \$ - \$ - \$ - \$ 7,563 Cl - C&I Statewide Database \$ 75,663 \$ - \$ - \$ - \$ - \$ - \$ - \$ 7,563 Cl - C&I Statewide Database \$ 75,663 \$ - \$ - \$ - \$ - \$ - \$ - \$ 7,563 Cl - C&I Statewide Database \$ 75,663	B - Income Eligible	\$	116,506	\$	22,800	\$	675,588	\$	196,129	\$	40,584	\$	1,051,606
B1b - Income Eligible Active Demand Reduction \$ 16 \$ 3 \$ - \$ 4 \$ - \$ 23 B2 - Income Eligible Hard-to-Measure \$ 37,202 \$ 7,444 \$ - \$ 3,937 \$ 40,584 \$ 89,168 B2a - Income Eligible Statewide Marketing \$ - \$ 7,444 \$ - \$ - \$ - \$ - \$ - \$ 7,444 B2b - Income Eligible Statewide Database \$ 54 \$ - \$ - \$ - \$ - \$ - \$ 5 - \$ 54 B2c - Income Eligible Statewide Database \$ 54 \$ - \$ - \$ - \$ - \$ - \$ 5 - \$ 54 B2c - Income Eligible DOER Assessment \$ 26,091 \$ - \$ - \$ - \$ - \$ - \$ 26,091 B2d - Income Eligible Sponsorships & Subscripti \$ 944 \$ - \$ - \$ - \$ - \$ - \$ - \$ 26,091 B2d - Income Eligible Evaluation and Market Research \$ - \$ - \$ - \$ - \$ - \$ - \$ 26,091 B2d - Income Eligible Evaluation and Market Research \$ - \$ - \$ - \$ - \$ - \$ - \$ 9,44 B2e - Income Eligible Evaluation and Market Research \$ - \$ - \$ - \$ - \$ - \$ 10,113 B2f - Income Eligible Evaluation and Market Research \$ - \$ - \$ - \$ - \$ - \$ 10,113 B2f - Income Eligible Energy Affordability Netw \$ 10,113 \$ - \$ - \$ - \$ - \$ - \$ 10,113 B2f - Income Eligible Energy Affordability Netw \$ 10,113 \$ - \$ - \$ - \$ - \$ - \$ - \$ 10,113 B2f - Income Eligible Energy Affordability Netw \$ 11,884 \$ 1,767 \$ 18,700 \$ 44,362 \$ - \$ 76,733 C1a - C&l New Buildings \$ 11,884 \$ 1,767 \$ 18,700 \$ 44,362 \$ - \$ 76,733 C1a - C&l New Buildings & Major Renovations \$ 11,884 \$ 1,767 \$ 18,720 \$ 44,362 \$ - \$ 76,733 C2 - C&l Existing Buildings & 239,941 \$ 93,208 \$ 1,888,153 \$ 357,493 \$ - \$ 2,578,794 C2a - C&l Existing Buildings & 18,760 \$ 93,208 \$ 1,888,153 \$ 357,493 \$ - \$ 2,578,794 C2a - C&l Existing Buildings & 18,760 \$ 1,387,526 \$ 196,200 \$ - \$ 1,841,096 C2b - C&l New & Replacement Equipment \$ 48,325 \$ 22,833 \$ 500,627 \$ 100,123 \$ - \$ 65,791 C3 - C&l New & Replacement Equipment \$ 48,325 \$ 22,833 \$ 500,627 \$ 100,123 \$ - \$ 65,791 C3 - C&l Hard-to-Measure \$ 78,576 \$ 15,065 \$ - \$ 693 \$ 136,937 \$ 231,272 C3 - C&l Existing Building Retrofit \$ 187,605 \$ - \$ 693 \$ 136,937 \$ 231,272 C3 - C&l Existing Building Retrofit \$ 75,663 \$ - \$ - \$ - \$ - \$ - \$ - \$ 75,663 C3d - C&l Spensorships & Subscriptions \$ 2,739 \$ - \$ - \$ - \$ - \$ - \$ -	BI - Income Eligible Existing Buildings			\$		\$	675,588	\$	192,192	\$	-	\$	962,439
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C3h - C&l R&D and Demonstration \$ - \$ - \$ - \$ - \$ -	C3f - C&I Evaluation and Market Research	\$	-	\$	-	\$	-	\$	-	\$	136,937	\$	136,937
	C3g - C&I EEAC Consultants	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
Grand Total \$1,108,718 \$ 307,083 \$5,408,944 \$1,271,570 \$ 355,914 \$ 8,452,229	C3h - C&I R&D and Demonstration	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-
	Grand Total	\$	1,108,718	\$	307,083	\$	5,408,944	\$	1,271,570	\$	355,914	\$	8,452,229

2022 Actuals as Percent of Budgeted

	Costs	ts					
Program	PP&A	Marketing	Incentives	STAT	EMV	Total PA Costs	
A - Residential	36.5%	22.7%	10.8%	9.8%	30.2%	12.4%	
A1 - Residential New Buildings	30.0%	29.4%	11.7%	19.2%	0.0%	13.9%	
Ala - Residential New Homes & Renovations	30.0%	29.4%	11.7%	19.2%	0.0%	13.9%	
A2 - Residential Existing Buildings	30.3%	22.2%	6.6%	9.5%	0.0%	8.6%	
A2a - Residential Coordinated Delivery	30.0%	23.4%	1.1%	7.1%	0.0%	3.8%	
A2b - Residential Conservation Services (RCS)	39.5%	19.1%	0.0%	1.5%	0.0%	3.7%	
A2c - Residential Retail	30.0%	22.2%	14.3%	31.7%	0.0%	16.5%	
A2d - Residential Behavior	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
A2e - Residential Active Demand Reduction	18.2%	10.0%	6.5%	30.6%	0.0%	20.9%	
A3 - Residential Hard-to-Measure	67.6%	22.1%	45.2%	7.9%	30.2%	37.7%	
A3a - Residential Statewide Marketing	0.0%	16.8%	0.0%	0.0%	0.0%	16.8%	
A3b - Residential Statewide Database	16.2%	0.0%	0.0%	0.0%	0.0%	16.2%	
A3c - Residential DOER Assessment	118.5%	0.0%	0.0%	0.0%	0.0%	118.5%	
A3d - Residential Sponsorships & Subscriptions	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
A3d - Residential Sponsorships & Subscriptions A3e - Residential Workforce Development	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
A3f - Residential Evaluation and Market Researc	0.0%	0.0%	0.0%	0.9%	30.2%	30.2%	
A3g - Residential EEAC Consultants	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
A3h - Residential R&D and Demonstration	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
A3i - Residential HEAT Loan	30.0%	23.6%	45.7%	27.5%	0.0%	43.6%	
A3j - Residential Education	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
B - Income Eligible	34.9%	18.8%	15.1%	16.1%	30.7%	16.8%	
BI - Income Eligible Existing Buildings	30.3%	16.4%	15.1%	17.0%	0.0%	16.2%	
B1a - Income Eligible Coordinated Delivery B1b - Income Eligible Active Demand Reduction	30.3% 13.9%	16.4% 25.5%	15.1%	17.0% 25.8%	0.0%	16.2%	
B2 - Income Eligible Hard-to-Measure	51.9%	27.2%	0.0%	4.4%	30.7%	27.9%	
B2a - Income Eligible Statewide Marketing	0.0%	27.2%	0.0%	0.0%	0.0%	27.2%	
B2b - Income Eligible Statewide Database	9.6%	0.0%	0.0%	0.0%	0.0%	9.6%	
B2c - Income Eligible DOER Assessment	66.8%	0.0%	0.0%	0.0%	0.0%	66.8%	
B2d - Income Eligible Sponsorships & Subscription	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
B2e - Income Eligible Workforce Development	0.0%	0.0%	0.0%	4.4%	0.0%	4.4%	
B2f - Income Eligible Evaluation and Market Res	0.0%	0.0%	0.0%	0.0%	30.7%	30.7%	
B2g - Income Eligible Energy Affordability Netwo	31.6%	0.0%	0.0%	0.0%	0.0%	31.6%	
C - Commercial & Industrial	33.5%	15.1%	15.1%	12.4%	23.9%	15.9%	
C1 - C&I New Buildings	26.8%	16.2%	3.3%	24.6%	0.0%	9.6%	
C1a - C&I New Buildings & Major Renovations	26.8%	16.2%	3.3%	24.6%	0.0%	9.6%	
C2 - C&I Existing Buildings	28.6%	13.9%	15.6%	13.9%	0.0%	16.0%	
C2a - C&I Existing Building Retrofit	28.6%	13.5%	14.9%	9.4%	0.0%	14.6%	
C2b - C&I New & Replacement Equipment	29.1%	15.4%	19.5%	24.8%	0.0%	20.4%	
C2c - C&l Active Demand Reduction	21.8%	11.3%	0.0%	70.7%	0.0%	23.8%	
C3 - C&I Hard-to-Measure	77.0%	32.3%	0.0%	0.1%	23.9%	18.8%	
C3a - C&I Statewide Marketing	0.0%	32.3%	0.0%	0.0%	0.0%	32.3%	
C3b - C&I Statewide Database	8.2%	0.0%	0.0%	0.0%	0.0%	8.2%	
C3c - C&I DOER Assessment	106.8%	0.0%	0.0%	0.0%	0.0%	106.8%	
C3d - C&I Sponsorships & Subscriptions	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
C3e - C&l Workforce Development	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	
C3f - C&l Evaluation and Market Research	0.0%	0.0%	0.0%	0.1%	23.9%	23.9%	
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
C3g - C&I EEAC Consultants							
C3h - C&I R&D and Demonstration	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Grand Total	35.4%	19.0%	12.5%	11.3%	27.5%	13.9%	