Cape Light Compact JPE Executive Committee & Governing Board Meeting

DATE: Wednesday, March 10, 2021

TIME: 2:00-4:30 p.m.

Note: The meeting will be held through remote participation pursuant to Massachusetts Governor Charles D. Baker's Order Suspending Certain Provisions of the Open Meeting Law on March 12, 2020. Members of the Public can join in by audio and follow along with Meeting Materials, see the information below. All public comments should be submitted to Maggie Downey, Compact Administrator, at mdowney@capelightcompact.org by 2:00 PM on Tuesday, February 9, 2021 and should follow the public comment protocol below. Public comments received after the February 9th deadline will be distributed prior to the Compact's next Board meeting.

Telephone dial-in: +1 (646) 558-8656

Meeting ID: 841-4368-6487

Further instructions are attached to this agenda.

AGENDA

- 1. Public Comment Written Only
- 2. Open Session Vote on entry into Executive Session pursuant to M.G.L. c. 30A §21(a)(3) and (10) to (1) review and approve executive session minutes which contain discussions regarding pending or imminent regulatory litigation and trade secrets and confidential, competitively-sensitive or other proprietary power supply information related to a proposed Low-Income Community Solar project (when the release of the discussion would have a detrimental effect on the Compact's negotiating position); and (2) to discuss pending or imminent regulatory litigation and trade secrets and confidential, competitively-sensitive or other proprietary power supply information related to a proposed Low-Income Community Solar project, to return to open session thereafter. Participation in the Executive

Session is limited to CLC Board Members, CLC Staff and Invited Guests

- 3. Approval of February 10, 2021 Open Session Minutes
- 4. Chairman's Report, Martin Culik
 - A. Update on Plan to Contact Legislative Delegation Regarding Potential Compact Legislative Matters Such as Remote Participation
- 5. Energy Efficiency:
 - A. Overview of Process and Key Themes for the MA Statewide 2022-2024 Energy Efficiency Plan, Maggie Downey
 - B. Continuation of Demand Response Discussion and Potential Vote on Eligible Technologies, Austin Brandt
- 6. Administrator's Report, Maggie Downey
 - A. Any Questions on Monthly Operating and Energy Efficiency Budgets
 - B. Spring MA Maritime Intern
 - C. April Board Meeting Date Changing to April 21st
- 7. Board Member Update (Reserved for Updates on Member Activities the Chair Did Not Reasonably Anticipate Would be Discussed No Voting)

Chairman's Public Comment Protocols for the March 10, 2021 Compact Governing Board Meeting

The Chair, pursuant to his authority under G.L. c. 30A, §20, and consistent with Governor Baker's Emergency "Order Suspending Certain Provisions of the Open Meeting Law, G.L. c. 30A, §20," issued on March 12, 2020, announces the following protocols to assist the public in effective participation in the March 10, 2021 Compact Board meeting, where all Board Members, staff and members of the Public shall be participating remotely:

- 1. All public comments shall be submitted in writing to the Compact Administrator, Maggie Downey, at mdowney@capelightcompact.org by 2:00 PM on Tuesday, March 9, 2021. Written comments must include a person's name and, if appropriate, the name of the organization the person is representing. Public comments received after the March 9th deadline will be distributed prior to the Compact's next Board meeting.
- 2. Public comment must be respectful, courteous, and presented in a dignified manner. All remarks must also be free of personal attacks.
- 3. All public comments consistent with these protocols shall be included in the Compact's Board meeting packet.
- 4. Board members and staff shall not respond to public comment during the Compact's Board meeting.
- 5. Copies of the Board meeting packet shall be made available to members of the public on Wednesday, March 10, 2021 at the Cape Light Compact JPE's web site at www.capelightcompact.org. Documents exempt from disclosure pursuant to the Public Records Law or protected by the attorney-client privilege shall not be included.

Cape Light Compact JPE Governing Board Meeting Minutes Wednesday, February 10, 2021

Pursuant to Massachusetts Governor Charles D. Baker's Order Suspending Certain Provisions of the Open Meeting Law on March 12, 2020, the Cape Light Compact JPE Board of Directors met on Wednesday, February 10, 2021 at 2pm. The meeting was held through a Zoom videoconference for members of the Board with audio call-in available for members of the public.

Participating Remotely Were:

- 1. Forrest Filler, Aquinnah
- 2. David Anthony, Secretary/Executive Committee, Barnstable
- 3. Robert Schofield, Executive Committee, Bourne
- 4. Colin Odell, Executive Committee, Brewster
- 5. Peter Cocolis, Chatham
- 6. Timothy Carroll, Executive Committee, Chilmark
- 7. Brad Crowell, Dennis
- 8. Erik Peckar, Dukes County
- 9. Alan Strahler, Edgartown
- 10. Ronald Zweig, Falmouth
- 11. Richard Toole, Executive Committee, Oak Bluffs
- 12. Martin Culik, Chair/Executive Committee, Orleans
- 13. Nathaniel Mayo, Provincetown
- 14. Leanne Drake, Sandwich
- 15. Jay Grande, Tisbury Alternate
- 16. Bob Higgins-Steele, Truro Alternate
- 17. Richard Elkin, Executive Committee, Wellfleet
- 18. Sue Hruby, West Tisbury
- 19. Joyce Flynn, Vice Chair/Executive Committee, Yarmouth

Absent Were:

- 1. Fred Fenlon, Eastham
- 2. Valerie Bell, Harwich
- 3. Wayne Taylor, Mashpee
- 4. Kirk Metell, Tisbury
- 5. Jarrod Cabral, Truro

Legal Counsel Participating Remotely:

Jeffrey Bernstein, Esq., BCK Law, P.C.

Staff Participating Remotely:

Austin Brandt, Senior Power Supply Planner Lindsay Henderson, Senior Analyst Maggie Downey, Administrator Melissa Allard, Senior Administrative Coordinator

Public Participants:

None.

Martin Culik called the meeting to order at 2:03 PM.

PUBLIC COMMENT:

There were no members of the public present, and no public comments were submitted to the Board in writing under the public comment guidelines.

APPROVAL OF MINUTES:

The Board considered the January 13, 2020 Open Session Meeting Minutes.

Richard Elkin moved the Board to accept the minutes as amended and to release them as amended, seconded by Joyce Flynn.

| Forest | Filler | Aquinnah | Yes |
|---------|----------------|--------------|-----|
| David | Anthony | Barnstable | Yes |
| Robert | Schofield | Bourne | Yes |
| Peter | Cocolis | Chatham | Yes |
| Tim | Carroll | Chilmark | Yes |
| Erik | Peckar | Dukes County | Yes |
| Alan | Strahler | Edgartown | Yes |
| Ron | Zweig | Falmouth | Yes |
| Richard | Toole | Oak Bluffs | Yes |
| Martin | Culik | Orleans | Yes |
| Nate | Mayo | Provincetown | Yes |
| Leanne | Drake | Sandwich | Yes |
| Bob | Higgins-Steele | Truro | Yes |
| Richard | Elkin | Wellfleet | Yes |
| Sue | Hruby | West Tisbury | Yes |
| Joyce | Flynn | Yarmouth | Yes |

Motion carried in the affirmative (16-0-0)

Colin Odell and Brad Crowell joined meeting at 2:08PM.

CHAIR REPORT:

1. Reminder to update Board member List

Martin Culik reminded Board Members to send update contact information to Maggie Downey so she can put a contact list together for the Compact.

John Grande joined meeting at 2:15PM.

ENERGY EFFICIENCY: DISCUSSION ON 2021 MAIN STREETS EFFORT:

1. Update on 2021 Main Streets Effort, Lindsay Henderson

Lindsay Henderson reviewed the 2021 Main Streets Update PowerPoint. Lindsay Henderson stated that the towns have been contacting her confirming their interest in participating in the Main Streets effort over the last couple of weeks. She stated that the Compact is aware that some towns do not have a defined Main Street, but she will figure out a way to make it work. She stated that the Compact is looking to help as many towns as possible. The Compact is looking to hold the events from mid-April through June, and then start up again the last week of August through October. The Compact is offering up to 100% incentive through at least June. She stated that letters and flyers would be sent to customers in the participating towns in advance of the events.

Lindsay Henderson reviewed the "Status of Town Interest" slide. She stated it needs to be updated since it was created on Monday. She asked that Board Members get back to her to confirm whether their town is interested. She stated that it would be helpful to have the town administration co-sign the letters that will go out to customers. She also stated that she will be asking participating towns to assist in marketing the event through their town website and/or email notices. She stated that she is working on a draft schedule that she will share soon.

Joyce Flynn asked if the incentives are up to 100% through June, are those participating in the fall at a disadvantage? Lindsay Henderson stated that right now it is only thought the end of June, but most likely it will be extended at least for the Main Streets effort. Richard Toole asked if the letter will be sent to the towns before they are sent to the customers. Lindsay Henderson answered yes, they will be sent to the towns first for their review and edits.

2. Demand Response Discussion and Potential Vote on Eligible Technologies, Austin Brandt

Austin Brandt reviewed the Backup Generator Participation in ConnectedSolutions PowerPoint. Austin Brandt stated the reason that we are having this discussion is that in the summer of 2020 the Compact began implementing a Commercial Demand Response (DR) program and the question has come up several times on whether to allow fossil fuel (e.g., natural gas or diesel) backup generation to be able to participate in the program. He stated it is ultimately a policy decision and is seeking direction from the Board. He stated that his presentation will frame the issue and go over the various options. He also stated that there is not a staff recommendation, and reiterated that staff is looking for direction from the Board.

Austin Brandt stated the Compact DR program is branded as the ConnectedSolutions program. He stated the Compact offers it to residential and commercial customers, but for this conversation he is focusing on commercial customers. The overall goal of these programs is to reduce rate payer costs by essentially reducing ISO-NE systemwide peak demand to reduce capacity costs. He stated there are two types of dispatch types. Target dispatch is where the Compact is calling events on select days of the summer where it may set the annual peak for the summer. Daily dispatch is where the Compact call events daily during peak hours in July and August.

Austin Brandt stated that commercial customers participate in ConnectedSolutions by reducing facility load when called upon during these target events. He stated many large commercial customers have behind-themeter fossil fuel backup generators that could be used as a DR resource. Austin Brandt stated that staff is looking for direction from the board whether the Compact should allow emissions-compliant fossil fuel

Draft Minutes subject to correction, addition and Committee/Board Approval

generator participation in commercial ConnectedSolutions programs. He stated that the Compact did not allow fossil fuel generators to participate in summer 2020 or winter 2020/21 in either targeted or daily dispatch. National Grid allows emissions-compliant fossil fuel generator participation in both dispatch programs. Eversource and Unitil allow emissions-compliant fossil fuel generator participation in targeted dispatch, but not daily dispatch. He stated that the Department of Public Utilities (DPU) and Energy Efficiency Advisory Council (EEAC) have not taken a stance on this issue.

Austin Brandt reviewed the status of the ConnectedSolutions program. The Compact has approximately 1.8 MW summer commercial capacity currently enrolled. He stated that this is under what the Compact had planned in the 2019-2021 Energy Efficiency Plan. He stated that the Compact's curtailment service provider (CSP) partners are currently aware of 3.2 MW of natural gas generation interested in participating and there is likely more.

Austin Brandt reviewed the pros and cons of allowing emissions-compliant fossil fuel generator participation in commercial ConnectedSolutions programs. Generators could comprise a substantial portion of CLC DR portfolio if allowed.

Austin Brandt reviewed the policy options. The first option is that the Compact could continue disallowance of fossil fuel generators in Compact DR programs. Second option is to allow participation of fossil fuel generators in Targeted Dispatch only. Third option would be to allow only certain types of generators such as natural gas and combined heat and power, but not diesel. Option four is a combination of option two and three. Lastly, option five would be no limitation on generation participation.

Richard Elkin asked how long is the Compact's commitment. He asked if this is something that is reviewed every year. Austin Brandt stated that the Board can change its policy at its discretion. However, from an implementation perspective it makes things difficult when we allow participation in one year and then disallow it in the next because it leads to unhappy customers and lower participation. Peter Cocolis stated that he would not support option 5. He stated he would support option 4, but he is a little unsettled doing it and asked what would happen if we did not allow it. Austin Brandt stated that if the Compact does not allow fossil fuel generation then it would go with the status quo. Brad Crowell stated that knowing how many generators are in our territory may be useful in guiding this decision. He stated that the industry is moving towards storage and asked if the Compact could use this as a tool to get more people to adopt batteries. David Anthony asked if there a way to craft a program that in some way incentivizes battery storage but still recognizes traditional generators. Austin Brandt stated that that is the current case. The Compact's incentive rate for curtailment, which is what generators would fall under, is \$35 per kW performed and for commercial batteries it is \$100 per kW.

Sue Hruby asked if the Compact understands how many generators are in our territory and asked how many PA's are allowing them. Austin Brandt answered that the Compact is the only PA that is not allowing fossil fuel generation participation at all. He stated that he does not know how many installed generators there are. Colin Odell stated that it can be found on the Massachusetts DEP registration website. Austin Brandt stated that he will look into that and bring this information to the Board for the March meeting. Colin Odell stated that it is not easy to operate a dedicated emergency generator in a DR situation. These generators are typically run when there is no power. Austin Brandt stated that the generators the Compact would be looking at are ones that are relatively large units that are likely already participating in the ISO's capacity and energy market. Therefore, they would already have the infrastructure in place.

Richard Elkin asked if there is a way to only offer the option to existing fossil fuel generators and existing and new batteries. Austin Brandt stated that the goal of DR programs is to utilize existing resources and pay them to

Draft Minutes subject to correction, addition and Committee/Board Approval

perform. He stated that the Board could choose to impose an installation cut off date in order to participate, but he is not sure how the Compact would go about deciding that date or if it would be in best interest of the program. Colin Odell stated that it will be many years before batteries will be used to replace emergency generators for things like an elevator or a pump station. The incentives are not enticing enough to get a customer to switch. He stated he does not believe that batteries and generators, for the foreseeable future, compete with each other.

Joyce Flynn asked if the Compact, in the long term, has an interest in working with many small customers opposed to a few large customers. Austin Brandt answered yes. On the residential side and small business, the Compact has a WiFi thermostat program which targets residential and commercial load. The Compact is actively studying incorporating other connected home devices into our platform to be able to ask customers to curtail those. Erik Peckar stated that the islands are looking to be to be 100% renewable by 2040. With those measures in place and thinking about these programs he would support option one - not allowing fossil fuel generation to participate in the Compact's DR program. Austin Brandt stated that Erik Peckar raised a good point and that is why this has been brought to the Board. He stated that he wants to re-emphasize that the Compact would be focusing on the large commercial customers and institutional customers that are going to have the types of generation and interest to participate.

Martin Culik looked for sense of Board on whether they would like to decide today on what option or think on it and discuss at next Board Meeting. Sense of Board is to wait and continue discussion at the March meeting.

ADMINISTRATOR'S REPORT:

1. Scheduling Town Updates with Boards of Selectmen

Maggie Downey stated that she is working with Melissa Allard to schedule meetings with each town's Select Board to give an update on the Compact's activities. She stated that she will let the Board Members know when each of their town's meetings are scheduled so they can join if available. Martin Culik stated that he believes that having Board Members get more involved to be important. He stated that Board Members could attend their Select Board meeting once a quarter to give a few updates under public comment.. Richard Toole agrees that it is a good idea. Sense of the Board is they are willing to attend their Select Board meeting and speak to the bullet points prepared by staff. Maggie Downey stated that she will have this available in April and will send the bullet points to each Board Member but will leave it up to them on whether they present them to their towns.

2. Rural Energy Savings Programs (RESP) Laon Update

Maggie Downey stated that she reached out for an update on the RESP Loan application. Due to change in the administration and staff out due to COVID illness, they are behind and have not reviewed the Compact's application. She stated that she set a reminder in another month if she has not heard to reach out again.

3. 2022-2024 Energy Efficiency Plan Update

Maggie Downey stated that the Compact is getting ready to file its first draft of the 2022-2024 Energy Efficiency Plan on April 30th. She stated that staff will be presenting at the next two Board meetings any new programs that are being proposed statewide. At the April meeting there will be an outline of the budget and savings. It will be refined throughout 2021. There will be a final Board vote in October before the final filing to the DPU on October 31, 2021.

4. Monthly Operating and Energy Efficiency Budgets

Maggie Downey stated the operating and energy efficiency budgets are in the Board packet. She stated they are in there for their informational purposes. She is working with Megan Terrio on the format for quarterly reports.

Open Session Vote on entry into Executive Session pursuant to M.G.L. c. 30A §§21(a) (10) to discuss matters below, to return to open session:

Martin Culik at 3:30PM moved to enter into Executive Session pursuant to M.G.L. c. 30A §21(a)(3) and (10) to (1) review and approve executive session minutes which contain discussions regarding pending or imminent regulatory litigation and trade secrets and confidential, competitively-sensitive or other proprietary power supply information related to a proposed Low-Income Community Solar project (when the release of the discussion would have a detrimental effect on the Compact's negotiating position); and (2) to discuss pending or imminent regulatory litigation and trade secrets and confidential, competitively-sensitive or other proprietary power supply information related to a proposed Low-Income Community Solar project, not to return to open session thereafter. Seconded by Richard Elkin.

| Forest | Filler | Aquinnah | Yes |
|---------|----------------|--------------|-----|
| David | Anthony | Barnstable | Yes |
| Robert | Schofield | Bourne | Yes |
| Colin | Odell | Brewster | Yes |
| Peter | Cocolis | Chatham | Yes |
| Tim | Carroll | Chilmark | Yes |
| Brad | Crowell | Dennis | Yes |
| Erik | Peckar | Dukes County | Yes |
| Alan | Strahler | Edgartown | Yes |
| Ron | Zweig | Falmouth | Yes |
| Richard | Toole | Oak Bluffs | Yes |
| Martin | Culik | Orleans | Yes |
| Nate | Mayo | Provincetown | Yes |
| Leanne | Drake | Sandwich | Yes |
| John | Grande | Tisbury | Yes |
| Bob | Higgins-Steele | Truro | Yes |
| Richard | Elkin | Wellfleet | Yes |
| Sue | Hruby | West Tisbury | Yes |
| Joyce | Flynn | Yarmouth | Yes |

Motion carried in the affirmative (18-0-0)

ADJOURNMENT:

Motion to adjourn made at 3:40PM moved by Robert Schofield, seconded by Tim Carroll.

| Forest | Filler | Aquinnah | Yes | |
|--------|-----------|------------|-----|--|
| David | Anthony | Barnstable | Yes | |
| Robert | Schofield | Bourne | Yes | |

Draft Minutes subject to correction, addition and Committee/Board Approval

| Colin | Odell | Brewster | Yes |
|---------|----------------|--------------|-----|
| Peter | Cocolis | Chatham | Yes |
| Tim | Carroll | Chilmark | Yes |
| Brad | Crowell | Dennis | Yes |
| Erik | Peckar | Dukes County | Yes |
| Alan | Strahler | Edgartown | Yes |
| Ron | Zweig | Falmouth | Yes |
| Richard | Toole | Oak Bluffs | Yes |
| Martin | Culik | Orleans | Yes |
| Nate | Mayo | Provincetown | Yes |
| Leanne | Drake | Sandwich | Yes |
| John | Grande | Tisbury | Yes |
| Bob | Higgins-Steele | Truro | Yes |
| Richard | Elkin | Wellfleet | Yes |
| Sue | Hruby | West Tisbury | Yes |
| Joyce | Flynn | Yarmouth | Yes |

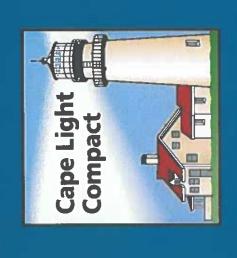
Motion carried in the affirmative (18-0-0)

Respectfully submitted,

Melissa Allard

LIST OF DOCUMENTS AND EXHIBITS:

- Meeting Notice/Agenda
- January 13, 2020 Draft Meeting Minutes
- 2020 Operating Budget
- 2020 Energy Efficiency Budget
- 2021 Main Streets PowerPoint
- Backup Generator Participation in ConnectedSolutions PowerPoint



Your Trusted, Local Energy Resource

Draft 2022-2024 Massachusetts Energy Efficiency Plan

Cape Light Compact March 10th Governing Board Meeting

2022-2024 Energy Efficiency Plan Key Priorities

Equity

- Targeting Moderate Income (61%-80% of State Median Income)
- Increasing Participation for Customers with Limited English Proficiency

Strategic Electrification

- Focus on Delivered Fuels and Greenhouse Gas Reductions
- Cold Climate Heat Pump Goals for residential and commercial sectors

Workforce Development

- Clean Energy Pathways Administered by Community Based Organization (CBO)
- Paid internship program Pair's participants with local vendors
- One program in Compact service territory: Focus on HVAC or Insulation

Cape Light Compact Enhancements

Cape and Vineyard Electrification (CVEO)



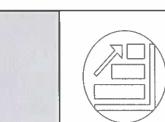
What's Changing: Likely and Possibly?

- Enhanced Incentives for replacement of heating systems for Moderate Income Customers
- Installing LEDS will no longer be offered (except for Income Eligible Customers)
- No retail incentives for LEDs
- Incentives for oil and propane (delivered fuels) heating systems for market rate customers (above 81% of SMI) will cease.

Residential and Income Eligible Sector: Likely Additions



Residential and Income Eligible Sector: Likely Additions



pending, and

that could

change results.

Evaluation results are



What's Changing: Likely and Possibly?

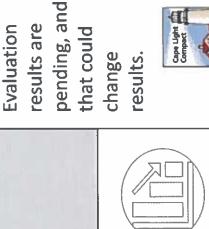
- Enhanced incentives based upon equity (i.e. renters)
- Weatherization incentives for small businesses
- electrification incentives Looking at more

Industrial Sector: Likely Additions Commercial &



- lighting (i.e. exterior and Decreases or removal of screw-in)
- Baselines (from which we base our savings) rising. Could remove some measures.

Industrial Sector: Likely Decreases Commercial &





Looking Ahead: March - April

Compact Staff

Developing Compact's preliminary budget and savings goals

 Writing April 30 Draft EEP for Compact Board and Energy Efficiency Advisory Council (EEAC) review

 April Board meeting vote on the Compact's Preliminary Budget, Savings Goals and Enhancements

Compact Board

 Goals — focus moving from kWh savings to Greenhouse Gas reductions

Impact of Electrification

Evolving

Items Still

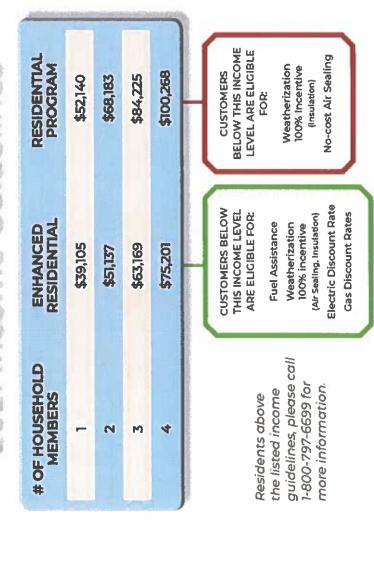
Statewide

Climate Bill



Income Eligible Programs

2021 Income Guidelines



2021 Operating Budget Expense Report 3/8/2021

| % USED | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 0.00 | 0.00 | 00.00 | 0.00 | 1.80 | 0.00 | 16.70 | 8.30 | 11.30 | 2.90 | 0.80 | 000 | 11.70 | 0.00 | 22.50 | 0.00 | 2.30 | 13.10 | 3.00 | 2.40 | 14.00 | 0.00 | 0.00 | 0.00 | 0.00 | 19.40 | 0.00 | 11.40 | 0.00 | 0.00 | 30.10 | 0.00 | 0.00 | 0.00 | 5.10 | 5.10 |
|---------------------|-------------|-------------------|---------------|--------------------|-------------------------|------------------------------|-----------------|-------------------------|-------------------|--------------|-----------------|----------|-----------------------|----------------|----------------|-------------------------------|---------------------|-------------------|---------------|----------------------|----------------|--------------------------------|------------|---------------|-------------|-------------|-------------|------------------|--------------------|---------------------|-----------------|------------------|----------------------|--------------|-----------------|-------------------|------------------------------|-----------------------|-------------|-------------------------|---------------|
| AVAILABLE BUDGET % | 102,000 | 2,000 | 28,560 | 14,250 | 775 | 200 | 200 | 42,700 | 15,000 | 491 | 1,000 | 18,750 | 3,575 | 66,542 | 1,165 | 4,959 | 1,200 | 173,780 | 4,100 | 1,255 | 25,000 | 100,630 | 8,693 | 1,223 | 3,905 | 10,745 | 1,500 | 200 | 2,000 | 1,000 | 22,691 | 10,000 | 1,010 | 14,844 | 2,000 | 350 | 8,000 | 3,000 | 185,000 | 888,192 | 888,192 |
| YTD EXPENDED AVA | 0.00 | 0.00 | 00:0 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 9.12 | 0.00 | 3,750.00 | 325.00 | 8,458.06 | 34.65 | 41.00 | 00:00 | 23,119.88 | 00:00 | 365.17 | 0.00 | 2,369.66 | 1,307.34 | 37.47 | 80:56 | 1,755.45 | 0.00 | 0.00 | 00:00 | 0.00 | 5,476.00 | 0.00 | 129.84 | 0.00 | 0.00 | 150.50 | 0.00 | 0.00 | 0.00 | 47,424.22 | 47,424.22 |
| REVISED BUDGET YT | 102,000 | 2,000 | 28,560 | 14,250 | 775 | 200 | 200 | 42,700 | 15,000 | 200 | 1,000 | 22,500 | 3,900 | 75,000 | 1,200 | 2,000 | 1,200 | 196,900 | 4,100 | 1,620 | 25,000 | 103,000 | 10,000 | 1,260 | 4,000 | 12,500 | 1,500 | 200 | 2,000 | 1,000 | 28,167 | 10,000 | 1,140 | 14,844 | 2,000 | 200 | 2,000 | 3,000 | 185,000 | 935,616 | 935,616 |
| ORIGINAL APPROP RE | 102,000 | 2,000 | 28,560 | 14,250 | 775 | 200 | 200 | 42,700 | 15,000 | 200 | 1,000 | 22,500 | 3,900 | 75,000 | 1,200 | 2,000 | 1,200 | 196,900 | 4,100 | 1,620 | 25,000 | 103,000 | 10,000 | 1,260 | 4,000 | 12,500 | 1,500 | 200 | 2,000 | 1,000 | 28,167 | 10,000 | 1,140 | 14,844 | 2,000 | 200 | 2,000 | 3,000 | 185,000 | 935,616 | 935,616 |
| ACCOUNT DESCRIPTION | OP-SALARIES | OP-SALARY RESERVE | OP-RETIREMENT | OP-GROUP INSURANCE | OP-MEDICARE/OTHER TAXES | STATE UNEMPLOYMENT INSURANCE | OP-MISC FRINGES | OP-RETIREMENT LIABILITY | OP-OPEB LIABILITY | OP-UTILITIES | OP-MISC RENTALS | OP-RENT | OP-CUSTODIAL SERVICES | OP-ADVERTISING | OP-IT SERVICES | OP-STAFF PROFESSIONAL DEVELOP | OP-PAYROLL SERVICES | OP-LEGAL SERVICES | OP-AUDIT FEES | OP-TREASURY SERVICES | OP-CONTRACTUAL | OP-OUTREACH/MARKETING CONTRACT | OP-POSTAGE | OP-TELEPHONES | OP-INTERNET | OP-PRINTING | OP-SUPPLIES | OP-FOOD SUPPLIES | OP-TRAVEL IN STATE | 0P-TRAVEL OUT STATE | OP-SPONSORSHIPS | OP-SUBSCRIPTIONS | OP-SOFTWARE LICENSES | OP-INSURANCE | OP-UNPAID BILLS | OP-MISC EQUIPMENT | OP-FINANCIAL SOFTWARE SYSTEM | OP-COMPUTER EQUIPMENT | CONTINGENCY | Total 01 OPERATING FUND | Expense Total |
| OBJECT | 5110 | 5119 | 5171 | 5173 | 5174 | 5175 | 5179 | 5180 | 5181 | 5210 | 5270 | 5272 | 5290 | 5301 | 5309 | 5313 | 5314 | 5315 | 5316 | 5318 | 5319 | 5320 | 5341 | 5343 | 5344 | 5345 | 2400 | 5490 | 5710 | 5720 | 5730 | 5731 | 5732 | 5741 | 5789 | 5850 | 5854 | 5855 | 2900 | | |
| ORG | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | 01001 | | |

86,434.82

S

Mil-Adder Revenue thru 1/31/21:

2021 Budgeted (Based on 2021 EES)

| i | | | | | | PA (| Cos | ts | | | | |
|---|----------|---------------------|----|------------------|----------|------------------------|----------|--------------------|----|-----------|----------|------------------------|
| Program | | PP&A | м | arketing | ١. | ncentives | | STAT | | EMV | | Total PA |
| | | | ľ | | | | | | | EMA | | Costs |
| A - Residential | \$ | 1,693,206 | \$ | 782,814 | \$ | 17,659,047 | \$ | 6,009,558 | \$ | 596,133 | \$ | 26,740,759 |
| A1 - Residential New Buildings | \$ | 66,115 | \$ | 27,609 | \$ | 755,235 | \$ | 190,546 | \$ | - | \$ | 1,039,504 |
| Ala - Residential New Homes & Renovations | \$ | 66,115 | \$ | 27,609 | \$ | 755,235 | \$ | 190,546 | \$ | - | \$ | 1,039,504 |
| A2 - Residential Existing Buildings | \$ | 1,261,424 | \$ | 493,549 | \$ | 15,093,348 | \$ | 5,581,736 | \$ | - | \$ | 22,430,057 |
| A2a - Residential Coordinated Delivery | \$ | 719,895 | \$ | 186,558 | \$ | 10,763,380 | \$ | 2,294,245 | \$ | - | \$ | 13,964,077 |
| A2b - Residential Conservation Services (RCS) | \$ | 136,319 | \$ | 50,643 | \$ | | \$ | 1,779,672 | \$ | - | \$ | 1,966,635 |
| A2c - Residential Retail | \$ | 325,987 | \$ | 233,629 | \$ | 4,147,049 | \$ | 618,731 | \$ | - | \$ | 5,325,397 |
| A2d - Residential Behavior | \$ | 43.525 | \$ | 9,163 | \$ | _ | \$ | 631.641 | \$ | - | \$ | 684,329 |
| A2e - Residential Active Demand Reduction | \$ | 35.698 | \$ | 13.556 | \$ | 182,919 | \$ | 257,446 | \$ | - | \$ | 489,619 |
| A3 - Residential Hard-to-Measure | \$ | 365,668 | \$ | 261,656 | \$ | 1,810,464 | \$ | 237,276 | \$ | 596,133 | \$ | 3,271,197 |
| A3a - Residential Statewide Marketing | \$ | - | \$ | 159,797 | \$ | - | \$ | - | \$ | - | \$ | 159,797 |
| A3b - Residential Statewide Database | \$ | 1,000 | \$ | - | \$ | | \$ | | \$ | | \$ | 1,000 |
| A3c - Residential DOER Assessment | \$ | 157.723 | \$ | | \$ | | \$ | | \$ | | \$ | 157,723 |
| A3d - Residential Sponsorships & Subscription | _ | 137,723 | \$ | <u> </u> | \$ | | \$ | | \$ | <u> </u> | \$ | 137,723 |
| A3e - Residential Workforce Development | \$ | | \$ | - | \$ | | \$ | 37,590 | \$ | | \$ | 37,590 |
| A3f - Residential Evaluation and Market Resear | · | | \$ | | \$ | <u>-</u> | \$ | 37,370 | \$ | | \$ | |
| | \$ | 88.867 | \$ | - | \$ | | \$ | | \$ | 596,133 | \$ | 596,133 88.867 |
| A3g - Residential EEAC Consultants | · | 88,867 | · | | · | | · | | · | | · | 88,867 |
| A3h - Residential R&D and Demonstration | \$ | | \$ | | \$ | - | \$ | | \$ | - | \$ | |
| A3i - Residential HEAT Loan | \$ | 118,078 | \$ | 26,859 | \$ | 1,810,464 | \$ | 149,686 | \$ | - | \$ | 2,105,087 |
| A3j - Residential Education | \$ | - | \$ | 75,000 | \$ | | \$ | 50,000 | \$ | - | \$ | 125,000 |
| B - Income Eligible | \$ | 366,628 | \$ | 114,122 | \$ | 4,126,278 | \$ | 812,772 | \$ | 135,358 | \$ | 5,555,158 |
| B1 - Income Eligible Existing Buildings B1a - Income Eligible Coordinated Delivery | \$ \$ | 290,145 290,145 | \$ | 95,549 95,549 | \$ | 4,126,278 4,126,278 | \$ | 787,772 787,772 | \$ | | \$ | 5,299,744 5,299,744 |
| BIb - Income Eligible Active Demand Reduction | | - | \$ | | \$ | - | \$ | - | \$ | | \$ | - |
| B2 - Income Eligible Hard-to-Measure | \$ | 76,483 | \$ | 18,573 | \$ | - | \$ | 25,000 | \$ | 135,358 | \$ | 255,414 |
| B2a - Income Eligible Statewide Marketing | \$ | - | \$ | 18,573 | \$ | - | \$ | - | \$ | - | \$ | 18,573 |
| B2b - Income Eligible Statewide Database B2c - Income Eligible DOER Assessment | \$ | 1,013 45.883 | \$ | | \$ \$ | | \$ \$ | | \$ | | \$ \$ | 1,013 45,883 |
| | ÷ | 45,883 | · | | · | | · | | · | | · | 45,883 |
| B2d - Income Eligible Sponsorships & Subscrip | _ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| B2e - Income Eligible Workforce Development B2f - Income Eligible Evaluation and Market Re | | - | \$ | | \$ | | \$ | 25,000 | \$ | 135.358 | \$ | 25,000 135,358 |
| B2g - Income Eligible Evaluation and Flarket Net | _ | 29.587 | \$ | | \$ | | \$ | | \$ | 133,330 | \$ | 29.587 |
| C - Commercial & Industrial | | 1,322,453 | \$ | 394,036 | | 13,754,975 | | 1,733,539 | \$ | 731,147 | • | 17,936,149 |
| | - | <i>.</i> . | _ | | _ | | ÷ | | _ | 731,177 | _ | |
| C1 - C&I New Buildings | \$ | 44,124 | \$ | 8,522 8,522 | \$ | 690,000 | \$ | 101,359 | \$ | • | \$ | 844,006 |
| Cla - C&I New Buildings & Major Renovations | _ | 44,124 1.180.259 | \$ | 351.252 | · | 690,000 | \$ | 101,359 | · | - | · | 844,006 |
| C2 - C&I Existing Buildings | \$ | , , | \$ | , . | \$ | 13,027,475 | \$ | 1,603,825 | \$ | - | \$ | 16,162,811 |
| C2a - C&I Existing Building Retrofit | \$ | 949,582 | \$ | 278,499 | \$ | 10,592,498 | \$ | 996,619 | \$ | - | \$ | 12,817,198 |
| C2b - C&I New & Replacement Equipment | \$ | 90,507 | \$ | 46,662 | \$ | 1,163,752 | \$ | 211,055 | \$ | - | \$ | 1,511,977 |
| C2c - C&I Active Demand Reduction | \$ | 140,170 | \$ | 26,091 | \$ | 1,271,225 | \$ | 396,151 | \$ | | \$ | 1,833,636 |
| C3 - C&I Hard-to-Measure | \$ | 98,070 | \$ | 34,261 | \$ | 37,500 | \$ | 28,354 | \$ | 731,147 | \$ | 929,333 |
| C3a - C&I Statewide Marketing | \$ | - | \$ | 29,261 | \$ | - | \$ | - | \$ | - | \$ | 29,261 |
| C3b - C&I Statewide Database | \$ | 1,394 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 1,394 |
| C3c - C&I DOER Assessment | \$ | 83,162 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 83,162 |
| C3d - C&I Sponsorships & Subscriptions | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| C3e - C&I Workforce Development | \$ | - | \$ | 5,000 | \$ | - | \$ | 28,354 | \$ | - | \$ | 33,354 |
| C3f - C&I Evaluation and Market Research | \$ | - | \$ | | \$ | - | \$ | - | \$ | 731,147 | \$ | 731,147 |
| C3g - C&I EEAC Consultants | \$ | 13,514 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 13,514 |
| C3h - C&I R&D and Demonstration | \$ | - | \$ | - | \$ | 37,500 | \$ | - | \$ | - | \$ | 37,500 |
| Grand Total | \$ | 3,382,287 | \$ | 1,290,973 | \$ | 35,540,300 | \$ | 8,555,868 | \$ | 1,462,639 | \$ | 50,232,066 |

2021 Actuals through February 2021

| | | | | | | PA (| Cos | ts | | | | |
|--|----|----------------|----|----------------|----|----------|-----|------------------|----|-------------|----|------------------|
| Program | | PP&A | М | arketing | In | centives | | STAT | | EMV | ī | otal PA Costs |
| A - Residential | \$ | 42,163 | \$ | 24,717 | \$ | 331,827 | \$ | 59,758 | \$ | 778 | \$ | 459,242 |
| A1 - Residential New Buildings | \$ | 1,724 | \$ | 605 | \$ | - | \$ | 589 | \$ | - | \$ | 2,917 |
| Ala - Residential New Homes & Renovations | \$ | 1,724 | \$ | 605 | \$ | | \$ | 589 | \$ | - | \$ | 2,917 |
| A2 - Residential Existing Buildings | \$ | 37,043 | \$ | 16,364 | \$ | 331.827 | \$ | 59,168 | \$ | | \$ | 444,401 |
| A2a - Residential Coordinated Delivery | \$ | 18,770 | \$ | 8,744 | \$ | 29,652 | \$ | 6,214 | \$ | | \$ | 63,380 |
| A2b - Residential Conservation Services (RCS) | \$ | 3,241 | \$ | 1,137 | \$ | - | \$ | 106 | \$ | - | \$ | 4,484 |
| A2c - Residential Retail | \$ | 8,500 | \$ | 5.800 | \$ | 299,500 | \$ | 27,716 | \$ | - | \$ | 341.515 |
| A2d - Residential Behavior | \$ | 1,135 | \$ | 398 | \$ | - | \$ | 0 | \$ | | \$ | 1,533 |
| A2e - Residential Active Demand Reduction | \$ | 5,396 | \$ | 285 | \$ | 2,675 | \$ | 25,132 | \$ | | \$ | 33,488 |
| A3 - Residential Hard-to-Measure | \$ | 3,397 | \$ | 7,749 | \$ | - | \$ | 1 | \$ | 778 | \$ | 11,924 |
| A3a - Residential Statewide Marketing | \$ | 3,377 | \$ | 6.669 | \$ | | \$ | | \$ | | \$ | 6,669 |
| A3b - Residential Statewide Database | \$ | 318 | \$ | - 0,007 | \$ | | \$ | | \$ | | \$ | 318 |
| A3c - Residential DOER Assessment | \$ | - | \$ | | \$ | | \$ | - | \$ | | \$ | - |
| A3d - Residential Sponsorships & Subscriptions | · | | \$ | | \$ | | \$ | | \$ | | \$ | |
| A3e - Residential Workforce Development | \$ | - | \$ | | \$ | | \$ | - | \$ | | \$ | |
| A3f - Residential Evaluation and Market Research | \$ | - | \$ | | \$ | <u>:</u> | \$ | - | \$ | 778 | \$ | 778 |
| | _ | | \$ | | \$ | | _ | - | _ | - 7/8 | _ | - 7/8 |
| A3g - Residential EEAC Consultants | \$ | | _ | - | · | | \$ | - | \$ | | \$ | |
| A3h - Residential R&D and Demonstration | \$ | - | \$ | - | \$ | - | \$ | | \$ | - | \$ | |
| A3i - Residential HEAT Loan | \$ | 3,079 | \$ | 1,080 | \$ | - | \$ | I | \$ | - | \$ | 4,160 |
| A3j - Residential Education | \$ | - | \$ | | \$ | - | \$ | - | \$ | - | \$ | |
| B - Income Eligible | \$ | 9,116 | \$ | 4,386 | \$ | 103,694 | \$ | 26,722 | \$ | 198 | \$ | 144,117 |
| BI - Income Eligible Existing Buildings BIa - Income Eligible Coordinated Delivery | \$ | 9,062 9,062 | \$ | 2,848 2,848 | \$ | 103,694 | \$ | 26,722 26,722 | \$ | | \$ | 142,325 |
| BIb - Income Eligible Active Demand Reduction | | | \$ | - | \$ | - | \$ | - | \$ | | \$ | 172,323 |
| B2 - Income Eligible Hard-to-Measure | \$ | 55 | \$ | 1,539 | \$ | - | \$ | - | \$ | 198 | \$ | 1,792 |
| B2a - Income Eligible Statewide Marketing | \$ | | \$ | 1,539 | \$ | - | \$ | - | \$ | - | \$ | 1,539 |
| B2b - Income Eligible Statewide Database | \$ | 55 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 55 |
| B2c - Income Eligible DOER Assessment | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| B2d - Income Eligible Sponsorships & Subscript | _ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| B2e - Income Eligible Workforce Development B2f - Income Eligible Evaluation and Market Res | \$ | - | \$ | | \$ | | \$ | - | \$ | - 198 | \$ | - 198 |
| B2g - Income Eligible Energy Affordability Netw | _ | | \$ | <u> </u> | \$ | | \$ | | \$ | 170 | \$ | 170 |
| C - Commercial & Industrial | \$ | 33,261 | · | | · | 229,000 | Ė | _ | \$ | 549 | Ľ. | |
| | | , . | \$ | 15,277 | \$ | , | \$ | 28,889 | _ | | \$ | 306,975 |
| CI - C&I New Buildings | \$ | 4,803 | \$ | 370 | \$ | - | \$ | 6,619 | \$ | - | \$ | 11,792 |
| C1a - C&I New Buildings & Major Renovations | \$ | 4,803 | \$ | 370 | \$ | | \$ | 6,619 | \$ | - | \$ | 11,792 |
| C2 - C&I Existing Buildings | \$ | 28,282 | \$ | 10,290 | \$ | 229,000 | \$ | 22,271 | \$ | - | \$ | 289,842 |
| C2a - C&I Existing Building Retrofit | \$ | 23,050 | \$ | 8,519 | \$ | 210,875 | \$ | 8,796 | \$ | - | \$ | 251,240 |
| C2b - C&I New & Replacement Equipment | \$ | 2,243 | \$ | 724 | \$ | 18,125 | \$ | 13,474 | \$ | | \$ | 34,565 |
| C2c - C&I Active Demand Reduction | \$ | 2,989 | \$ | 1,047 | \$ | - | \$ | I | \$ | - | \$ | 4,037 |
| C3 - C&I Hard-to-Measure | \$ | 176 | \$ | 4,617 | \$ | - | \$ | - | \$ | 549 | \$ | 5,341 |
| C3a - C&I Statewide Marketing | \$ | - | \$ | 4,617 | \$ | - | \$ | - | \$ | - | \$ | 4,617 |
| C3b - C&l Statewide Database | \$ | 176 | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 176 |
| C3c - C&I DOER Assessment | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| C3d - C&l Sponsorships & Subscriptions | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| C3e - C&l Workforce Development | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| C3f - C&I Evaluation and Market Research | \$ | - | \$ | - | \$ | - | \$ | - | \$ | 549 | \$ | 549 |
| C3g - C&I EEAC Consultants | \$ | - | \$ | _ | \$ | - | \$ | - | \$ | - | \$ | - |
| C3h - C&I R&D and Demonstration | \$ | - | \$ | _ | \$ | - | \$ | - | \$ | - | \$ | - |
| Grand Total | \$ | 84,540 | \$ | 44,380 | \$ | 664,521 | \$ | 115,369 | \$ | 1,525 | \$ | 910,334 |

2021 Actuals as Percent of Budgeted

| | | | PA C | Costs | | |
|--|-------|--------------|------------|-------|------|-------------------|
| Program | PP&A | Marketing | Incentives | STAT | EMV | Total PA Costs |
| A - Residential | 2.5% | 3.2% | 1.9% | 1.0% | 0.1% | 1.7% |
| A1 - Residential New Buildings | 2.6% | 2.2% | 0.0% | 0.3% | 0.0% | 0.3% |
| Ala - Residential New Homes & Renovations | 2.6% | 2.2% | 0.0% | 0.3% | 0.0% | 0.3% |
| A2 - Residential Existing Buildings | 2.9% | 3.3% | 2.2% | 1.1% | 0.0% | 2.0% |
| A2a - Residential Coordinated Delivery | 2.6% | 4.7% | 0.3% | 0.3% | 0.0% | 0.5% |
| A2b - Residential Conservation Services (RCS) | 2.4% | 2.2% | 0.0% | 0.0% | 0.0% | 0.2% |
| A2c - Residential Retail | 2.6% | 2.5% | 7.2% | 4.5% | 0.0% | 6.4% |
| A2d - Residential Behavior | 2.6% | 4.3% | 0.0% | 0.0% | 0.0% | 0.2% |
| A2e - Residential Active Demand Reduction | 15.1% | 2.1% | 1.5% | 9.8% | 0.0% | 6.8% |
| A3 - Residential Hard-to-Measure | 0.9% | 3.0% | 0.0% | 0.0% | 0.1% | 0.4% |
| A3a - Residential Statewide Marketing | 0.0% | 4.2% | 0.0% | 0.0% | 0.0% | 4.2% |
| A3b - Residential Statewide Database | 31.8% | 0.0% | 0.0% | 0.0% | 0.0% | 31.8% |
| A3c - Residential DOER Assessment | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| A3d - Residential Sponsorships & Subscriptions | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| A3e - Residential Workforce Development | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| A3f - Residential Evaluation and Market Research | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% | 0.1% |
| A3g - Residential EEAC Consultants | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| A3h - Residential R&D and Demonstration | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| A3i - Residential HEAT Loan | 2.6% | 4.0% | 0.0% | 0.0% | 0.0% | 0.2% |
| A3j - Residential Education | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| B - Income Eligible | 2.5% | 3.8% | 2.5% | 3.3% | 0.1% | 2.6% |
| B1 - Income Eligible Existing Buildings | 3.1% | 3.0% | 2.5% | 3.4% | 0.0% | 2.7% |
| Bla - Income Eligible Coordinated Delivery | 3.1% | 3.0% | 2.5% | 3.4% | 0.0% | 2.7% |
| BIb - Income Eligible Active Demand Reduction | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| B2 - Income Eligible Hard-to-Measure | 0.1% | 8.3% | 0.0% | 0.0% | 0.1% | 0.7% 8.3% |
| B2a - Income Eligible Statewide Marketing B2b - Income Eligible Statewide Database | 5.4% | 8.3% 0.0% | 0.0% | 0.0% | 0.0% | 5.4% |
| B2c - Income Eligible DOER Assessment | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| B2d - Income Eligible Sponsorships & Subscript | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| B2e - Income Eligible Workforce Development | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| B2f - Income Eligible Evaluation and Market Res | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% | 0.1% |
| B2g - Income Eligible Energy Affordability Netw | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| C - Commercial & Industrial | 2.5% | 3.9% | 1.7% | 1.7% | 0.1% | 1.7% |
| C1 - C&I New Buildings | 10.9% | 4.3% | 0.0% | 6.5% | 0.0% | 1.4% |
| C1a - C&I New Buildings & Major Renovations | 10.9% | 4.3% | 0.0% | 6.5% | 0.0% | 1.4% |
| C2 - C&I Existing Buildings | 2.4% | 2.9% | 1.8% | 1.4% | 0.0% | 1.8% |
| C2a - C&I Existing Building Retrofit | 2.4% | 3.1% | 2.0% | 0.9% | 0.0% | 2.0% |
| C2b - C&I New & Replacement Equipment | 2.5% | 1.6% | 1.6% | 6.4% | 0.0% | 2.3% |
| C2c - C&I Active Demand Reduction | 2.1% | 4.0% | 0.0% | 0.0% | 0.0% | 0.2% |
| C3 - C&I Hard-to-Measure | 0.2% | 13.5% | 0.0% | 0.0% | 0.1% | 0.6% |
| C3a - C&I Statewide Marketing | 0.0% | 15.8% | 0.0% | 0.0% | 0.0% | 15.8% |
| C3b - C&I Statewide Database | 12.6% | 0.0% | 0.0% | 0.0% | 0.0% | 12.6% |
| C3c - C&I DOER Assessment | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| C3d - C&l Sponsorships & Subscriptions | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| C3e - C&I Workforce Development | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| C3f - C&I Evaluation and Market Research | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% | 0.1% |
| C3g - C&I EEAC Consultants | 0.0% | 0.0% | 0.0% | 0.0% | 0.1% | 0.1% |
| C3h - C&I R&D and Demonstration | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% | 0.0% |
| Grand Total | 2.5% | 3.4% | 1.9% | 1.3% | 0.0% | 1.8% |
| Granu Iotai | 2.5% | 3.4% | 1.7% | 1.3% | 0.1% | 1.0% |
| | | | | | | |

Schedule for 2021 Main Streets

| 70 | | |
|------------|------------------------------|--------------------------------|
| Town | Dates | Town |
| Aquinnah | May 4-6 | Oak Bluffs |
| Barnstable | June 22-24 (tentative) | Orleans |
| Brewster | June 1-3 | Provincetow |
| Bourne | May 18-20 | Sandwich |
| Chatham | September 21-23 | Tisbury |
| Chilmark | May 4-6 | Truro |
| Dennis | August 24-26 | Wellfleet |
| Eastham | October 5-7 (tentative) | West Tisbury |
| Edgartown | September 14-16 | Yarmouth |
| Falmouth | August 31-Sept 2 (tentative) | |
| Harwich | April 27-29 | " lentative da need to be o |
| Mashpee | October 12-14 (tentative) | and the Towr |
| | | |

| Town | Dates |
|--------------|-----------------------------|
| Oak Bluffs | May 4-6 |
| Orleans | September 7-9 |
| Provincetown | June 8-10 |
| Sandwich | May 25-27 |
| Tisbury | September 14-16 |
| Truro | June 15-16 |
| Wellfleet | September 28-30 (tentative) |
| West Tisbury | September 14-16 |
| Yarmouth | May 11-13 |
| | |

*Tentative dates are placeholders and still need to be confirmed with RISE Engineering and the Town

