

Cape Light Compact

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POST OFFICE BOX 427 • BARNSTABLE SUPERIOR COURT HOUSE • BARNSTABLE, MASSACHUSETTS 02630

Cape Light Compact Governing Board Meeting

DATE: Wednesday, March 12, 2014
LOCATION: Rooms 11&12, Superior Courthouse, Barnstable
TIME: 2:00 – 4:30 p.m.

AGENDA

- 2:00 – 2:10 Public Comment
- 2:10 – 2:15 Approval of Minutes
- 2:15 – 2:30 Treasurers' Report
- 2:30 – Discussion and Potential Vote on Revisions to Aggregation Plan
 - Energy Efficiency Program
 - 1. Efficient Neighborhoods Plus Update
 - Chairman's Report
 - Administrator's Report
 - 1. Board Meeting Schedule – April Meeting
 - CVEC Update

**Cape Light Compact Governing Board
Wednesday, January 8, 2014
Open Session Meeting Minutes**

The Governing Board of the Cape Light Compact met on Wednesday, January 8, 2014 in Rooms 11 & 12, Superior Court House, 3195 Main Street, Barnstable, MA 02630.

Present were:

Joyce Flynn, Chairwoman, Yarmouth
Robert Schofield, Vice-Chair, Bourne
Peter Cocolis, Treasurer, Chatham
Barry Worth, Secretary, Harwich
Peter Cabana, Member at Large, Dukes County – by phone
William Doherty, Barnstable County
David Anthony, Barnstable
Deane Keuch, Brewster
Timothy Carroll, Chilmark - by phone
Brad Crowell, Dennis
Fred Fenlon, Eastham
Thomas Mayo, Mashpee
Ronald Zweig, Falmouth
Richard Toole, Oak Bluffs
William Straw, Tisbury
Peter Fontecchio, Truro
Richard Elkin, Wellfleet
Sue Hruby, W. Tisbury

Absent Were:

Michael Hebert, Aquinnah
Edgartown - Vacant
Sharon Lynn, Provincetown
Everett Horn, Sandwich
Kenneth Rowell, Orleans

Legal Counsel:

Jeffrey Bernstein, Esq., BCK Law, PC

Staff Present:

Maggie Downey, Compact Administrator
Margaret Song, Residential Program Manager
Briana Kane, Sr. Residential Program Coordinator
Matthew Dudley, Residential Program Coordinator
Lindsay Henderson, Marketing & Data Analyst
Meredith Miller, C&I Program Manager
Vicki Marchant, C&I Program Analyst
Nicole Price, C&I Program Planner
Stephan Wollenburg, Sr. Power Supply Planner
Philip Moffitt, EM&V Manager
Gail Azulay, EM&V Analyst
Debbie Fitton, Energy Education Coordinator
Kevin Galligan, EE Project Manager

Media & Public Present:

No members of the public/media were present

CALL TO ORDER

Chr. Flynn opened the meeting at 2:05 pm.

2014 NOMINATIONS OF EXECUTIVE COMMITTEE

Chr. Flynn turned the nominations over to M. Downey to administer.

Chair

- M. Downey asked if there were any nominations for Chairman.
- R. Zweig nominated Joyce Flynn, seconded by R. Elkin.
- F. Fenlon nominated Robert Schofield, seconded by J. Flynn.
- *W. Doherty moved the Board to close nominations for Chairman, seconded by B. Crowell. The Board then voted unanimously in favor.*
- J. Flynn stated that part of her goal in 2014 would be to explain to the public what exactly Cape Light Compact does as many people don't understand.
- R. Schofield thanked the Board for the nomination, but that J. Flynn has done a great job and would like to see her continue.
- *D. Anthony moved to appoint J. Flynn as Chairman for 2014, R. Zweig seconded. The Board then voted unanimously in favor.*

Vice-Chair

- M. Downey asked if there were any nominations for Vice-Chairman.
- B. Worth nominated Robert Schofield.
- D. Keuch nominated T. Mayo, who then respectfully declined the nomination.
- *D. Anthony moved the Board to close nominations for Vice-Chairman, seconded by P. Cocolis. The Board then voted unanimously in favor.*
- *The Board voted unanimously in favor of appointing R. Schofield as Vice-Chairman for 2014.*

Treasurer

- M. Downey asked if there were any nominations for Treasurer.
- R. Schofield nominated Peter Cocolis.
- *D. Anthony moved the Board to close nominations for Treasurer, seconded by B. Worth. The Board then voted unanimously in favor.*
- *The Board voted unanimously in favor of appointing P. Cocolis as Treasurer for 2014.*

Secretary

- M. Downey asked if there were any nominations for Secretary.
- R. Zweig nominated Barry Worth.
- *D. Anthony moved the Board to close nominations for Secretary, seconded by R. Schofield. The Board then voted unanimously in favor.*
- *The Board voted unanimously in favor of appointing B. Worth as Secretary for 2014.*

Member at Large

- M. Downey asked if there were any nominations for Member at Large.
- W. Straw nominated Peter Cabana.
- *D. Anthony moved the Board to close nominations for Member at Large, seconded by W. Straw. The Board then voted unanimously in favor.*
- *The Board voted unanimously in favor of appointing P. Cabana as Member at Large for 2014.*

PUBLIC COMMENT

No members of the public are present

CONSIDERATION OF MEETING MINUTES

Barry suggested that minutes be approved. Edits were suggested by board members. *R. Schofield moved the Board to approve the minutes as amended, seconded by P. Fontecchio and voted unanimously in favor with B. Crowell, P. Cabana, and W. Straw abstaining.*

TREASURER'S REPORT

P. Cocolis reviewed the 2013 actuals for the Energy Efficiency Fund, which runs on a calendar year basis. The fund should be trued up by March once all invoices have been paid. He explained that the funds showing in C&I Retrofit is for the LED Streetlight project. The final numbers are submitted to the Department of Public Utilities in an Annual Report and then audited by the financial auditors. P. Cocolis presented the CLC Operating Fund which runs on a fiscal year basis. D. Anthony asked if there was going to be any overages in the lines and M. Downey stated that there may be overage in salaries. B. Crowell stated that the budgets have been much easier to read and understand over the last year.

LED STREETLIGHT UPDATE

K. Galligan stated that it has been a pleasure to work with the DPW's and Fire Districts during this process. He stated that a newer fixture was chosen. The contractor has been working on auditing every streetlight. Hyannis Fire District installations started this past Monday and have about 150 lights installed to date and that the contractor will be adding more crews next week. K. Galligan stated that we benefitted greatly from doing the demonstration. He mentioned that there is an iPhone app for the new fixture that will tell what the temperature of the light is. This fixture yields a 70% savings over the high pressure sodium lights. T. Mayo asked if the color is different than the demo lights and K. Galligan said yes. T. Mayo stated that the lights may be a concern if there are different colors in the same area. B. Worth commended K. Galligan with the great work that he has done over the last year on this project. B. Crowell asked if these lights are available to private citizens and K. Galligan stated that there is a program in place through the Commercial & Industrial energy efficiency program. He stated that there will be approximately 3,000,000 kWh saved annually and over \$800,000 saved annually on the electric bills and maintenance costs.

Brad Crowell left at 3:02 pm.

EXECUTIVE SESSION

At 3:04 pm, R. Schofield moved the Board to enter into executive session pursuant to MGL Ch. 30A, Section 21 (a)(10): Power Supply procurement strategy discussion (confidential and competitively sensitive information) and will return to open session, seconded by R. Zweig and voted unanimously in favor by roll call.

2014 RESIDENTIAL REBATES

B. Kane reviewed the updated rebates and incentives for residential customers for 2014. CLC continues to buy down lighting products, as well as provide mail-in and online rebates for products such as: refrigerators, freezers, dryer, room air cleaner, and pool pumps. W. Straw would like something on the website so that he can compare lighting prices. M. Song stated that there has been some pushback from retailers based on prices, quantity and inventory available. B. Kane encouraged board members to use the online catalog. There is a mark down incentive on TV's at Best Buy and fridge and freezer recycling.

Bill Doherty and Barry Worth left at 3:54 pm

M. Dudley gave an update on the central air conditioning and HPWH rebates for 2014.

BIG FIX VIDEO

This was postponed to the next meeting due to time constraints.

DPU 11-126 – UPDATE ON PROJECTED \$21M IN SAVINGS FOR RESIDENTIAL CUSTOMERS

M. Downey stated that CLC was successful in its efforts to prevent \$21M rate increase for residential customers in the former Commonwealth Electric portion of the NSTAR territory.

REPORT OF THE CHAIR

J. Flynn wanted clarification and talking points on what to tell consumers about the investigation that has been requested by the Assembly of Delegates. M. Downey stated that CLC works closely with DPU, DOER on reporting etc. and that we have had County and independent financial audits and no wrongdoing was found. We have complied with the Assembly's auditor. J. Flynn asked M. Downey to provide the exact oversight of what the DPU and DOER have of CLC. J. Flynn asked for volunteers to write about these issues to submit to papers.

ADMINISTRATOR'S REPORT

- Aggregation Plan Revisions
 - M. Downey stated that approval of the revisions will be done by the CLC Board and that the Board Members are responsible for updating their appointing authority about the plan and seeing if there are any comments. Public comment ends on January 31, 2014. She asked board members if they have had a chance to present this to their appointing authority and if they need more time and whether or not they wanted to meet in March rather than February to approve the plan. This was a Compact document and did not need to be approved by the Towns, only the CLC Board. M. Downey stressed that the Board Members need to talk to their towns.

D. Anthony and P. Cocolis left at 4:15 pm.

- Board Meeting Schedule
 - Next meeting is March 12.
- Disclosure Label
 - M. Downey stated that we are in compliance with notifying public of the disclosure labels. The Compact was required to inform customers in one of four ways, which the Compact is doing and will be expanding upon this Spring.

CVEC UPDATE

S. Wollenburg stated that 16.5 MW of PV installs have started and that some have already been completed. All projects have come in under the net metering cap.

The meeting adjourned at 4:45 pm.

Respectfully submitted,

Lindsay Henderson

Reviewed by Barry Worth on: _____

FOR 2014 09

ACCOUNTS FOR: 8074 CAPE LIGHT COMPACT OPERTG FUND
ORIGINAL APPROP REVISED BUDGET YTD EXPENDED

		YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	% USED
8074 5100	CLC OPERTG FD-SALARIES					
8074 5213	0.00 CLC OPERTG FD-TELEPHONES	154,143.80	0.00	0.00	28,075.20	84.6%*
8074 5233	0.00 CLC OPERTG FD-AUDIT/ACCTG SVCS	0.00	0.00	0.00	1,200.00	.0%
8074 5235	0.00 CLC OPERTG FD-LEGAL SERVICES	78,568.75	0.00	0.00	51,431.25	60.4%
8074 5239	0.00 CLC OPERTG FD-CONTRACTUAL	156,762.30	0.00	0.00	201,342.70	43.8%
8074 5281	0.00 CLC OPERTG FD-OUTSTATE TRAVEL	39,928.65	7,114.13	0.00	27,071.35	59.6%
8074 5282	0.00 CLC OPERTG FD-IN STATE TRAVEL	3,586.99	0.00	0.00	43.69	98.8%*
8074 5291	0.00 CLC OPERTG FD-ADVERTISING	5,109.32	0.00	0.00	7,260.00	41.3%
8074 5294	0.00 CLC OPERTG FD-FREIGHT/SHIPPG	9,484.25	0.00	5,357.07	158.68	98.9%*
8074 5295	0.00 CLC OPERTG FD-PRINTG/COPYG	0.00	0.00	0.00	250.00	.0%
8074 5361	0.00 CLC OPERTG FD-POSTAGE	852.59	0.00	426.98	3,720.43	25.6%
8074 5421	0.00 CLC OPERTG FD-ASSOC DUES	4,168.31	0.00	5,190.12	1,641.57	85.1%*
8074 5429	0.00 CLC OPERTG FD-SUBSCRIPTIONS	14,000.00	0.00	0.00	0.00	100.0%*
8074 5463	0.00 CLC OPERTG FD-EQUIP RENTAL	0.00	0.00	0.00	500.00	.0%
8074 5490	0.00 CLC OPERTG FD-GRANTS TO CVEC	0.00	0.00	0.00	3,000.00	.0%
8074 5559	0.00 CLC OPERTG FD-COMPUTER EQUIP	402,745.00	0.00	0.00	0.00	100.0%*
8074 5981	0.00 CLC OPERTG FD-RETIREMENT	0.00	0.00	1,624.51	375.49	81.2%*
8074 5983	0.00 CLC OPERTG FD-GRP INSUR	17,521.81	0.00	0.00	8,478.19	67.4%
8074 5984	0.00 CLC OPERTG FD-MEDICARE	12,943.23	0.00	0.00	4,056.77	76.1%*
	TOTAL CAPE LIGHT COMPACT OPERTG F	901,966.58	7,114.13	12,598.68	340,217.74	72.9%
	TOTAL EXPENSES	901,966.58	7,114.13	12,598.68	340,217.74	

2013 Budgeted (Based on Three-year Plan)

2013 Actuals (January through December FINAL)

2013 Percent Variance

Program	PA Costs					Total PA Costs
	PPA	Marketing	Incentives	STAT	EMV	
Residential (total)	\$617,788	\$583,373	\$9,588,876	\$1,743,282	\$457,652	\$12,990,648
1 Residential Whole House	\$ 414,759	\$ 176,489	\$ 7,742,657	\$ 856,992	\$ 366,458	\$ 9,557,333
Residential New Construction	\$ 20,702	\$ 15,012	\$ 329,260	\$ 137,852	\$ 7,011	\$ 509,828
Residential Multi-Family Retrofit	\$ 20,486	\$ 12,652	\$ 288,414	\$ 38,655	\$ 16,243	\$ 376,451
Residential Home Energy Services	\$ 373,570	\$ 148,805	\$ 7,102,993	\$ 680,485	\$ 343,203	\$ 8,649,056
Residential Behavior/Feedback	\$ -	\$ -	\$ 22,000	\$ -	\$ -	\$ 22,000
2 Residential Products	\$ 108,464	\$ 159,718	\$ 1,780,919	\$ 497,270	\$ 79,808	\$ 2,626,178
Residential Cooling & Heating Equipment	\$ 30,281	\$ 20,424	\$ 493,175	\$ 89,558	\$ 10,558	\$ 643,974
Residential Lighting	\$ 58,883	\$ 109,794	\$ 1,001,994	\$ 272,120	\$ 55,887	\$ 1,498,678
Residential Consumer Products	\$ 19,320	\$ 29,500	\$ 285,750	\$ 135,594	\$ 13,362	\$ 483,526
3 Residential Hard-to-Measure	\$ 94,583	\$ 247,185	\$ 65,000	\$ 388,000	\$ 11,389	\$ 807,137
Residential Statewide Marketing	\$ -	\$ 122,185	\$ -	\$ -	\$ -	\$ 122,185
Residential DOER Assessment	\$ 89,134	\$ -	\$ -	\$ -	\$ 11,389	\$ 100,523
Residential EEAC Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Residential Sponsorship & Subscriptions	\$ 5,429	\$ -	\$ -	\$ -	\$ -	\$ 5,429
Residential HEAT Loan	\$ -	\$ -	\$ -	\$ 300,000	\$ -	\$ 300,000
Residential Workforce Development	\$ -	\$ -	\$ -	\$ 89,000	\$ -	\$ 89,000
Residential R&D and Demonstration	\$ -	\$ -	\$ 65,000	\$ -	\$ -	\$ 65,000
Residential Education	\$ -	\$ 125,000	\$ -	\$ -	\$ -	\$ 125,000
Low-Income (total)	\$190,742	\$48,542	\$2,333,589	\$596,709	\$116,838	\$3,306,419
4 Low-Income Whole House	\$ 133,855	\$ 24,880	\$ 2,333,589	\$ 596,709	\$ 113,868	\$ 3,202,701
Low-Income New Construction	\$ 2,061	\$ 229	\$ 40,000	\$ 1,877	\$ 5,920	\$ 50,087
Low-Income Single Family Retrofit	\$ 110,814	\$ 22,337	\$ 1,844,480	\$ 575,910	\$ 93,323	\$ 2,646,865
Low-Income Multi-Family Retrofit	\$ 20,780	\$ 2,313	\$ 449,109	\$ 18,922	\$ 14,625	\$ 505,750
5 Low-Income Hard-to-Measure	\$ 57,087	\$ 43,662	\$ -	\$ -	\$ 2,970	\$ 103,718
Low-Income Statewide Marketing	\$ -	\$ 20,364	\$ -	\$ -	\$ -	\$ 20,364
Low-Income DOER Assessment	\$ 18,258	\$ -	\$ -	\$ -	\$ 2,970	\$ 21,228
Low-Income Energy Affordability Network	\$ 38,829	\$ 23,297	\$ -	\$ -	\$ -	\$ 62,126
Commercial & Industrial (total)	\$488,742	\$110,508	\$11,080,318	\$1,426,476	\$477,762	\$13,591,802
6 C&I New Construction	\$ 89,348	\$ 9,947	\$ 1,702,588	\$ 281,028	\$ 143,037	\$ 2,225,948
C&I New Construction	\$ 89,348	\$ 9,947	\$ 1,702,588	\$ 281,028	\$ 143,037	\$ 2,225,948
7 C&I Retrofit	\$ 342,285	\$ 38,107	\$ 9,387,730	\$ 1,146,447	\$ 325,135	\$ 11,238,704
C&I Retrofit	\$ 189,738	\$ 17,784	\$ 6,186,759	\$ 659,118	\$ 183,270	\$ 7,206,668
C&I Direct Install	\$ 152,547	\$ 20,323	\$ 3,200,972	\$ 486,329	\$ 141,865	\$ 4,032,036
8 C&I Hard-to-Measure	\$ 55,109	\$ 62,450	\$ -	\$ -	\$ 9,591	\$ 127,150
C&I Statewide Marketing	\$ -	\$ 62,450	\$ -	\$ -	\$ -	\$ 62,450
C&I DOER Assessment	\$ 50,537	\$ -	\$ -	\$ -	\$ 9,591	\$ 60,128
C&I EEAC Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C&I Sponsorships & Subscriptions	\$ 4,571	\$ -	\$ -	\$ -	\$ -	\$ 4,571
GRAND TOTAL	\$1,295,269	\$762,419	\$23,012,483	\$3,786,447	\$1,052,262	\$29,888,870

Program	PA Costs					Total PA Costs
	PPA	Marketing	Incentives	STAT	EMV	
Residential (total)	\$550,968	\$471,674	\$13,267,426	\$1,676,415	\$250,269	\$16,216,841
1 Residential Whole House	\$ 346,943	\$ 168,888	\$ 11,563,853	\$ 578,635	\$ 173,128	\$ 12,812,547
Residential New Construction	\$ 17,773	\$ 12,984	\$ 141,821	\$ 69,096	\$ 11,147	\$ 252,803
Residential Multi-Family Retrofit	\$ 17,588	\$ 5,883	\$ 270,134	\$ 32,829	\$ 7,403	\$ 333,936
Residential Home Energy Services	\$ 311,582	\$ 140,141	\$ 11,142,088	\$ 477,810	\$ 154,578	\$ 12,228,008
Residential Behavior/Feedback	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2 Residential Products	\$ 93,121	\$ 100,478	\$ 1,711,191	\$ 353,347	\$ 76,734	\$ 2,334,868
Residential Cooling & Heating Equipment	\$ 25,980	\$ 8,692	\$ 880,538	\$ 84,540	\$ 12,680	\$ 1,012,407
Residential Lighting	\$ 50,553	\$ 72,840	\$ 671,084	\$ 158,730	\$ 38,529	\$ 991,735
Residential Consumer Products	\$ 16,587	\$ 18,945	\$ 159,571	\$ 110,078	\$ 25,545	\$ 330,725
3 Residential Hard-to-Measure	\$ 110,904	\$ 212,110	\$ 2,381	\$ 743,433	\$ 398	\$ 1,069,225
Residential Statewide Marketing	\$ -	\$ 101,157	\$ -	\$ -	\$ -	\$ 101,157
Residential DOER Assessment	\$ 91,365	\$ -	\$ -	\$ -	\$ 398	\$ 91,763
Residential EEAC Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Residential Sponsorship & Subscriptions	\$ 19,539	\$ -	\$ -	\$ -	\$ -	\$ 19,539
Residential HEAT Loan	\$ -	\$ -	\$ -	\$ 737,870	\$ -	\$ 737,870
Residential Workforce Development	\$ -	\$ -	\$ -	\$ 5,563	\$ -	\$ 5,563
Residential R&D and Demonstration	\$ -	\$ -	\$ 2,381	\$ -	\$ -	\$ 2,381
Residential Education	\$ -	\$ 110,853	\$ -	\$ -	\$ -	\$ 110,853
Low-Income (total)	\$160,649	\$45,738	\$2,072,942	\$382,077	\$61,921	\$2,713,228
4 Low-Income Whole House	\$ 114,748	\$ 18,317	\$ 2,072,942	\$ 382,077	\$ 61,817	\$ 2,649,900
Low-Income New Construction	\$ 1,789	\$ 171	\$ 45,060	\$ 1,701	\$ 1,314	\$ 50,016
Low-Income Single Family Retrofit	\$ 95,138	\$ 16,420	\$ 1,657,958	\$ 382,967	\$ 56,405	\$ 2,188,588
Low-Income Multi-Family Retrofit	\$ 17,840	\$ 1,726	\$ 369,923	\$ 17,709	\$ 4,097	\$ 411,296
5 Low-Income Hard-to-Measure	\$ 36,801	\$ 27,421	\$ -	\$ -	\$ 104	\$ 63,326
Low-Income Statewide Marketing	\$ -	\$ 17,992	\$ -	\$ -	\$ -	\$ 17,992
Low-Income DOER Assessment	\$ 20,086	\$ -	\$ -	\$ -	\$ 104	\$ 20,190
Low-Income Energy Affordability Network	\$ 15,715	\$ 9,429	\$ -	\$ -	\$ -	\$ 25,145
Commercial & Industrial (total)	\$470,379	\$100,447	\$5,255,746	\$659,699	\$222,795	\$6,709,068
6 C&I New Construction	\$ 76,708	\$ 7,420	\$ 1,640,204	\$ 240,275	\$ 75,491	\$ 2,040,098
C&I New Construction	\$ 76,708	\$ 7,420	\$ 1,640,204	\$ 240,275	\$ 75,491	\$ 2,040,098
7 C&I Retrofit	\$ 293,864	\$ 28,782	\$ 3,615,542	\$ 419,424	\$ 146,970	\$ 4,504,593
C&I Retrofit	\$ 137,141	\$ 13,587	\$ 883,975	\$ 220,207	\$ 102,299	\$ 1,357,209
C&I Direct Install	\$ 156,724	\$ 15,205	\$ 2,731,567	\$ 199,217	\$ 44,671	\$ 3,147,384
8 C&I Hard-to-Measure	\$ 96,806	\$ 64,235	\$ -	\$ -	\$ 334	\$ 161,375
C&I Statewide Marketing	\$ -	\$ 64,235	\$ -	\$ -	\$ -	\$ 64,235
C&I DOER Assessment	\$ 82,170	\$ -	\$ -	\$ -	\$ 334	\$ 82,504
C&I EEAC Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C&I Sponsorships & Subscriptions	\$ 17,636	\$ -	\$ -	\$ -	\$ -	\$ 17,636
GRAND TOTAL	\$1,171,896	\$617,769	\$20,596,113	\$2,718,191	\$534,974	\$26,638,933

Program	PA Costs					Total PA Costs
	PPA	Marketing	Incentives	STAT	EMV	
Residential (total)	89.2%	80.8%	138.4%	96.2%	54.7%	124.6%
1 Residential Whole House	83.6%	90.1%	149.2%	87.6%	47.2%	134.1%
Residential New Construction	85.9%	86.4%	43.0%	50.1%	159.0%	49.5%
Residential Multi-Family Retrofit	85.9%	48.5%	93.7%	85.2%	45.6%	86.7%
Residential Home Energy Services	83.4%	94.2%	158.9%	70.2%	45.0%	141.4%
Residential Behavior/Feedback	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
2 Residential Products	85.9%	62.9%	96.1%	71.1%	96.1%	88.9%
Residential Cooling & Heating Equipment	85.9%	42.6%	178.5%	94.4%	119.9%	157.2%
Residential Lighting	85.9%	66.3%	67.0%	58.3%	68.9%	66.2%
Residential Consumer Products	85.9%	64.2%	55.8%	81.2%	191.2%	68.4%
3 Residential Hard-to-Measure	117.3%	85.8%	3.7%	191.1%	3.5%	132.5%
Residential Statewide Marketing	0.0%	82.8%	0.0%	0.0%	0.0%	82.8%
Residential DOER Assessment	102.5%	0.0%	0.0%	0.0%	3.5%	91.3%
Residential EEAC Consultants (6)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Residential Sponsorship & Subscriptions	359.9%	0.0%	0.0%	0.0%	0.0%	359.9%
Residential HEAT Loan	0.0%	0.0%	0.0%	246.0%	0.0%	246.0%
Residential Workforce Development	0.0%	0.0%	0.0%	6.3%	0.0%	6.3%
Residential R&D and Demonstration	0.0%	0.0%	3.7%	0.0%	0.0%	3.7%
Residential Education	0.0%	88.8%	0.0%	0.0%	0.0%	88.8%
Low-Income (total)	78.9%	66.7%	88.8%	64.0%	53.0%	82.1%
4 Low-Income Whole House	85.9%	73.6%	88.8%	64.0%	54.3%	82.7%
Low-Income New Construction	85.9%	74.6%	112.6%	90.7%	22.2%	99.9%
Low-Income Single Family Retrofit	85.9%	73.5%	89.9%	63.0%	60.4%	82.7%
Low-Income Multi-Family Retrofit	85.9%	74.6%	82.4%	93.6%	28.0%	81.3%
5 Low-Income Hard-to-Measure	62.7%	62.8%	0.0%	0.0%	3.5%	61.1%
Low-Income Statewide Marketing	0.0%	88.4%	0.0%	0.0%	0.0%	88.4%
Low-Income DOER Assessment	110.0%	0.0%	0.0%	0.0%	3.5%	95.1%
Low-Income Energy Affordability Network	40.5%	40.5%	0.0%	0.0%	0.0%	40.5%
Commercial & Industrial (total)	96.8%	90.9%	47.4%	46.2%	46.6%	49.4%
6 C&I New Construction	85.9%	74.6%	96.3%	85.5%	52.8%	91.7%
C&I New Construction	85.9%	74.6%	96.3%	85.5%	52.8%	91.7%
7 C&I Retrofit	85.9%	75.8%	38.5%	36.8%	45.2%	40.1%
C&I Retrofit	85.9%	76.4%	14.3%	33.4%	55.8%	18.8%
C&I Direct Install	85.9%	74.8%	85.3%	41.0%	31.5%	78.1%
8 C&I Hard-to-Measure	191.1%	102.9%	0.0%	0.0%	3.5%	129.3%
C&I Statewide Marketing	0.0%	102.9%	0.0%	0.0%	0.0%	102.9%
C&I DOER Assessment	162.6%	0.0%	0.0%	0.0%	3.5%	137.2%
C&I EEAC Consultants (6)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
C&I Sponsorships & Subscriptions	385.8%	0.0%	0.0%	0.0%	0.0%	385.8%
GRAND TOTAL	90.8%	81.0%	89.5%	72.2%	60.8%	85.8%

Source:
G:\12-001 Compact Efficiency 2012\2013-2015 EEP\2012\1102 & 12.20 DPU 12-107 Proceeding\2013.02.21 Compliance Filing\DPD 12-107_CLC_Ext_4
COMPLIANCE_2013-2015 08-50 Tables_Expanded_2013.02.13.xlsx

CAPE LIGHT COMPACT AGGREGATION PLAN

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***See full marked-up Aggregation Plan on our
Website @ [http://www.capelightcompact.org/
library/2013/12/Aggregation-Plan-December-
Revisions-Red-line-12-16-13.pdf](http://www.capelightcompact.org/library/2013/12/Aggregation-Plan-December-Revisions-Red-line-12-16-13.pdf)

For additional information contact:

Margaret Downey, Administrator
Cape Light Compact
P.O. Box 427
Superior Court House
Barnstable, MA/02630

Telephone: (508) 375-6636

~~APRIL 2000~~ UPDATED
March 12, 2014

2.3.2 ~~Cape/Island Save~~Statewide Three Year Energy Efficiency Investment Program (“Energy Efficiency Program”)

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While the Power Supply Program is designed to reduce the cost of a kilowatt hour of energy, the Energy Efficiency Investment Program is aimed at total bill reduction. Wise use of energy also promotes important environmental and social benefits. Energy efficiency, or “demand side management” includes practices, technology and education to advance methods for reducing energy use and monthly bills for residential, commercial, industrial, and municipal consumers. Pursuant to the Green Communities Act, St. 2008, c. 169, - (the “Act”), as well as G.L. c. 164, § 134, ~~t~~he Compact’s Energy Efficiency Program follows a process outlined in the state law for aggregated municipalities to access funds contributed by consumers for purposes of funding energy efficiency programs, and apply them according to a plan approved at the local and state levels. The purpose of the Compact’s Energy Efficiency Program is to return maximum benefits to consumers who are providing the majority of the energy efficiency funds and to provide building blocks for market transformation. [Market transformation is an ongoing process in which program subsidies for various measures are periodically recalibrated as particular measures successfully transform the market and efficient products and technologies continue to evolve and new or enhanced measures merit program subsidies. Market transformation is a dynamic process, anticipated process in which program subsidies will ultimately be eliminated and consumers will make non-subsidized market decisions on the purchase of energy efficiency measures.] ~~The amount of funds paid by Cape and Island consumers is estimated to be \$5 million per year for 1998-2002; a total of approximately \$25 million. The current Compact Energy Efficiency Plan is available on the Compact’s website, www.capelightcompact.org. The Compact’s Energy Efficiency Plan is developed in collaboration with the other program administrators and in consultation with stakeholders and Compact consumers. The Compact’s Energy Efficiency Plan is submitted to the Compact Board for approval prior to submission for DPU approval. has developed the required plan and submitted it to Town Meetings and Town Council for approval. As required by law, the Compact will submit the plan to the Department for its approval as well.~~

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2.3.3 Professional Representation

As the electric industry continues in its transition to evolve and change, it is essential for Cape and Vineyard consumers to have technical and legal support to represent their interests in selected state proceedings, and in negotiations with Commonwealth Electric Company NSTAR. While intended to complement the Compact’s Power Supply and Energy Efficiency Programs, this effort will also attempt to improve reliability, which may result in fewer power outages, and faster restoration of service.

2.4 Staffing and Manpower for Programs

The operations necessary to plan, deliver, and manage the two Compact programs include: 1) technical analysis; 2) competitive procurement of services; 3) regulatory approvals; 4) accounting and fiscal management; 5) contract maintenance; 6) communications; 7) program coordination, and; 8) administrative support for the Compact Governing Board. The Compact’s

The process of activation is an administrative function with three parts: 1) Data preparation: Commonwealth Electric will identify all customers on Standard Offer and Default Service in the participating towns by eliminating those customers who have already selected a competitive supplier; 2) Data verification: To the extent needed, if not inherent in data preparation, Commonwealth Electric shall check customer meter numbers and other codes to verify proper eligible customer identification; 3) Automatic Enrollment: All verified customers shall be transferred to the Compact supplier coincident with Commonwealth Electric's 21-cycle billing period, unless they have previously sent in notification of their intent to opt out according to established deadlines. Eligible customers on all 21 cycles will be enrolled with the new supplier over the period of one month. Commonwealth Electric shall notify each transferred consumer of the change to the Compact supplier with its last bill for Standard Offer service. Service under the new supplier shall begin at the start of the billing period following transfer.

4.1.7 Customer Opt-Out

Customers may opt out of service from the Compact supplier at no charge either in advance of service start up deadlines or during a period of 180 days commencing with the first day of service. Customers who seek to return to Standard Offer service must provide notice to Commonwealth Electric, five (5) or more business days before the next scheduled meter read date. There shall be no charge for returning to Standard Offer service in this manner. Customers wishing to opt-out sooner than the scheduled meter read may also request an unscheduled meter read and pay a fee to Commonwealth Electric. Further opportunities for customer opt-out may be negotiated by the Compact and the competitive power supplier and included in the terms of the contract presented to the DTE, Boards of Selectmen and Town Council, and made part of the public information offered to each consumer.

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4.2 Termination of the Power Supply Program

The Power Supply Program may be terminated in two ways:

- 1) Upon the termination or expiration of the power supply contract without any extension, renewal, or subsequent supply contract being negotiated;
- 2) At the decision of the Compact Governing Board to dissolve the Power Supply Program.
- 3) By DPU order due to the Compact switching its customers from aggregated competitive supply to basic service based on price.

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Member municipalities may also choose not to participate in an extension, renewal, or subsequent supply contract the Compact has negotiated, but such withdrawal will constitute closure of the program for that municipality only, and for that contract period only. Any termination must be conducted in compliance with the DPU's conditions for termination established in D.T.E. 00-47.

CAPE LIGHT COMPACT

Operational Outline

<p style="text-align: center;">Consumers</p> <ul style="list-style-type: none"> ▪ Voting power (town meeting and elections) <p style="text-align: center;">Level 1</p>
<p style="text-align: center;">Board of Selectmen and Town Council</p> <ul style="list-style-type: none"> ▪ Decisions on municipal contracts for municipal electric accounts ▪ Instructions to representative <p style="text-align: center;">Level 2</p>
<p style="text-align: center;">Compact Governing Board</p> <ul style="list-style-type: none"> ▪ Policy and program decisions ▪ Recommendations on contracts ▪ Oversight for technical and legal support <p style="text-align: center;">Level 3</p>
<p style="text-align: center;">Barnstable County</p> <ul style="list-style-type: none"> ▪ Fiscal and administrative agent ▪ Administrative support and coordination ▪ Communications <p style="text-align: center;">Level 4</p>
<p style="text-align: center;">Service Suppliers</p> <ul style="list-style-type: none"> ▪ Service delivery <p style="text-align: center;">Level 5</p>
<p style="text-align: center;">Consumers</p> <ul style="list-style-type: none"> ▪ Buying Power <p style="text-align: center;">Level 6</p>

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2.1 Description of Operational Levels

Level One: Consumers

Consumers hold the ultimate authority over the Compact and its functions. They can make determinations on local authority, policy, and programs at town meetings. They can elect candidates for Boards of Selectmen or Town Council who may take positions regarding the Compact. They can express their views to their local Compact representative. They can participate in local and regional meetings and hearings regarding issues related to the Compact, and they can attend Compact meetings to express their views. (Also see Consumer buying power at Level Six below.)

Level Two: Board of Selectmen and Town Council

Based upon their existing authority, or authority provided by voters at town meetings, the Board of Selectmen and Town Council may act through their appointed Board members on program and policy issues and contract recommendations; Selectmen/Council, and or Town Managers also approve contracts for municipal electric accounts negotiated by the Compact municipal contracts negotiated by the Compact. In addition, they may provide instructions to their representative on the Compact Governing Board of Directors regarding specific policy or program decisions to be made by the Compact. They may also raise issues directed to them by consumers for the Compact to address.

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Level Three: Compact Governing Board

The Compact Governing Board carries out the collective decisions and instructions of the towns and consumers. Every member town that signed the Inter-Governmental Agreement has a representative on the Compact Board. Policy and program decisions are made on a one-town-one-vote basis. However, issues with financial implications for the towns are made on the basis of a weighted vote. A weighted voting process also allows separate determinations by Barnstable County and Dukes County towns. The Compact's subcommittees focus on particular issues and bring policy decisions back to the Governing Board. The Governing Board determines recommendations to be made to the Boards of Selectmen and Town Council and to the two Counties. (See ~~Governing Board Structure and The list of current representatives is available on the Compact's website at www.capelightcompact.org~~ listed on the attachment following Section 12.)

Level Four: Barnstable County

As the fiscal agent for the Compact, Barnstable County provides the day-to-day management and supervision of the business affairs of the Compact under an Administrative Services Agreement. The County serves as the Compact's procurement agent, utilizing its existing staff to solicit services as requested by the Compact. In addition, the County provides office and meeting space and administrative support to coordinate the Compact's operations contingent upon the Compact's approval. This administrative support includes, but is not limited to among

**Agenda Action Request
Cape Light Compact
Meeting Date: 3/12/14**



- Aquinnah*
- Barnstable*
- Barnstable
County*
- Bourne*
- Brewster*
- Chatham*
- Chilmark*
- Dennis*
- Dukes
County*
- Eastham*
- Edgartown*
- Falmouth*
- Harwich*
- Mashpee*
- Oak Bluffs*
- Orleans*
- Provincetown*
- Sandwich*
- Tisbury*
- Truro*
- Wellfleet*
- West Tisbury*
- Yarmouth*

Updated Aggregation Plan

REQUESTED BY: *Margaret T. Downey*

Proposed Motion(s)

1) I move the Board vote to accept the proposed revisions to the Cape Light Compact Aggregation Plan, subject to form and other scrivener's revisions, and direct staff to work with legal counsel to prepare submittal documents for the Department of Public Utilities on, or before, April 4, 2014.

The DPU asked the Compact to consider revising its Aggregation Plan. The proposed revisions to the Aggregation Plan focus on three key areas: (1) administrative; (2) power supply procurement; and (3) new section on reporting and revising the Plan. The proposed revisions reflect CLC Board discussion and comments received from CLC member towns, the Department of Energy Resources, the Attorney General's Office and members of the public.

Record of Board Action

<i>Motion by:</i>	<i>Second by:</i>	<i># Aye</i>	<i># Nay</i>	<i># Abstain</i>	<i>Disposition</i>



Town of West Tisbury
Board of Selectmen
West Tisbury, MA 02575

1

Received
MAR 03 2014

Worcester County Commissioners

February 26, 2014

o: Dr. Joyce Flynn, Chair, Cape Light Compact
From: West Tisbury Board of Selectmen
Re: Proposed Revised Cape Light Aggregation Plan

It is our understanding that comments on the proposed revisions to CLC's Aggregation Plan (Plan) should be limited to specific language changes from the original plan. Even though we feel there are broader matters to be addressed, including the unnecessary urgency with which the revised Plan is being pursued, we submit the following comments:

(1) Specifically, the use of the phrase "*without limitation*," which occurs three times in the Plan – Sections 2.2.3; 2.3.1.1; 3.0 - with reference to funding or some current or unknown future activities of the Compact, is too broad and reinforces the idea that CLC is removing itself from any meaningful oversight and accountability. This phrase needs to be removed wherever it occurs. For instance, in *Section 2.2*, it is proposed to add the following statement:

"To explore all available options for negotiating the best terms and conditions for electricity supply and the development of renewable energy resources, including, **without limitation**, the formation of and/or membership in a co-operative organization to purchase or produce energy or renewable energy certificates ("RECs") or both on a long-term basis:" (*emphasis ours*)

While this is an oblique reference to CLC's creation of CVEC in 2007, with the possible exception of the legislature, no public entity, elected or appointed, operates autonomously and "without limitation." Given that CLC has been in recent time subjected to criticisms alleging a lack of transparency, accountability and other governance issues, it would seem that including the phrase "*without limitation*" reinforces these perceptions rather than addressing concerns of the public and other entities.

2) One of the original primary purposes of CLC was to provide ratepayers with a lower cost power source. Under *Section 2.2 – Program Operations*, this fundamental purpose of CLC is changed from:

"To acquire the **best market rate** for electricity supply and transparent pricing" to:

“To negotiate the **best terms and conditions** for electricity supply and transparent pricing;” (*emphasis ours*)

It is unclear what “best terms and conditions” means for the ratepayer, and is certainly open to broad interpretation. CLC should define this phrase in the Plan so that ratepayers can more clearly understand why it is to their advantage now to purchase power through CLC if lower cost energy is no longer the priority.

Lastly, as a matter of process, we feel the final draft of the proposed Plan, after all comments are taken into account, should be circulated among the member towns before being submitted to the governing board for a final vote. In that way representatives can receive guidance from their appointing authorities before they vote. Again, the need for haste is unclear.

Signed,

A handwritten signature in cursive script, appearing to read "Richard Knabel".

Richard Knabel
Chairman

cc: Maggie Downey
Sue Hruby



TOWN OF FALMOUTH

Office of the Town Manager & Selectmen

59 Town Hall Square, Falmouth, Massachusetts 02540
Telephone (508) 495-7320
Fax (508) 457-2573

February 24, 2014

Cape Light Compact Governing Board
3195 Main Street
Barnstable, MA 02630

Re: Proposed Updates/Revisions to the Cape Light Compact Aggregation Plan

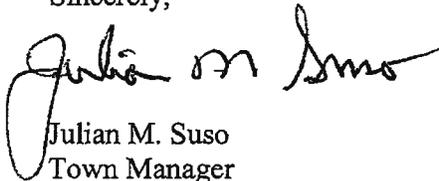
Dear Governing Board:

Mr. Ron Zweig, Falmouth's Board member to the Cape Light Compact (Compact) has informed us that the Compact is in the process of updating its Aggregation Plan at the request of the Massachusetts Department of Public Utilities (DPU), and he has apprised us of the nature of the proposed revisions.

This letter acknowledges that Mr. Zweig will be voting to approve the final proposed revisions at a public Compact Board meeting this March and to submit them to the DPU. Town comments, if any, on the proposed revisions will be forwarded to our representative for discussion and consideration by the full Compact Board.

The Town appreciates that the Compact held three informational sessions on the proposed revisions and a seven week public comment period as well as posting a copy of the proposed revisions and supporting information on its website. These actions afford an opportunity for the public to comment on the proposed revisions.

Sincerely,



Julian M. Suso
Town Manager

cc: Falmouth Board of Selectmen
Ron Zweig, Falmouth Representative



**Board of Selectmen
Town Administrator**

2198 Main Street
Brewster, Massachusetts 02631-1898
(508) 896-3701
FAX (508) 896-8089

Received
MAR 06 2014

Barnstable County Commissioners

Cape Light Compact Governing Board
Barnstable County Court House
3195 Main Street
Barnstable, MA 02630

February 27, 2014

RE: Updated Aggregation Plan for the Cape Light Compact

Dear Governing Board;

On January 13th, Deane Keuch, Brewster's Representative to the Cape Light Compact, presented to the Board of Selectmen the Compact's proposed revisions to the Aggregation Plan. We were very grateful to have been provided the "red-lined" draft version of the 27 -page plan, showing all the proposed changes. This level of detailed information is very helpful and goes a long way towards providing "transparency" and clarity. The Board is grateful for the opportunity to comment.

To begin, we recognize that a great many of the changes are "house-keeping" in nature and do not result in change of substance, such as removal of outdated references and specific names. One substantial change, however, was the revision, first seen on page 4, under "Purpose of the Aggregation Plan", of replacement of the words "negotiate the best rates" with, " negotiate the best terms and conditions for electricity supply and pricing". We feel this terminology greatly expands what was very specific language to broader, more vague language. The revised language appears to better reflect the evolving mission of the CLC, but it may be necessary to more clearly define what sorts of other terms and conditions or benefits the CLC may be evaluating or optimizing. Through the discussion at our 1/13/14 meeting it became apparent that different consumer groups (different rate-payer groups) may have different priorities. For instance, while one of our citizens expressed that he felt the "greenest mix" of suppliers would be of greatest benefit, others may feel that the cheapest per kilowatt price is of the greatest importance. For the Town as a municipal rate-payer , we may be willing to accept a slightly higher rate if the price were locked in for a longer time in order to provide greater certainty and security from rate changes. If price is not to be the basis for supplier selection, it should be made clear to the public what sorts of other conditions, terms, offers, or options might be considered and how the benefit of each feature might be analyzed, weighted and evaluated.

It seems as though the evaluation criteria and standards may vary by rate-paying group. It may be worthwhile to survey different ratepayer groups in advance of evaluating supply proposals to ensure that proposals are being evaluated on their ability to meet various priorities or goals. For instance, one proposal may provide the lowest price for power, where another might offer the longest period of rate surety or a greater number of rate options. It seems fairly clear that key features that consumers consistently seek are “choice” and “flexibility”. If a single proposal is to be selected, it becomes important to be able show that a specific choice offers the greatest benefit to the broadest base of ratepayers. Once proposals are being evaluated on more than one feature, clarity of the evaluation criteria becomes crucial to ensuring transparency of the evaluation process. It may become important to show how cumulative features, or features which kick-in under specific circumstances, might be evaluated as providing greater over-all benefit or cost. It may also become important to show how a proposal with unique features will be compared to a proposal which does not offer the same features.

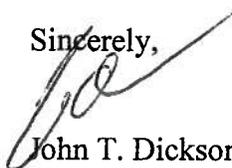
The proposed change on page 11 of the Plan, under “Level Five: Service Suppliers” which replaces the “the Compact through its Chief Procurement Officer(“CPO”) appointed by the Governing Board” for “each town through its Board of Selectmen or Town Counsel” as the entity contracting with Power Suppliers. This change was noted by members of our Board as further removing the Selectmen from the evaluation of proposals and the selection of Suppliers. While it was noted that the Town’s Representative is on the Governing Board, there was some concern that the Selectmen’s role is changing substantially. It was noted that, due to the complicated nature of features and terms of contracts, the CPO is likely to have more relevant expertise and knowledge, but that coordination and communication via the Town’s Representative or the CPO becomes imperative to keeping the Selectmen informed.

Under Section 6.2, “Other Costs to Consumers”, the new wording describing the budgeting process of the CLC is greatly appreciated. The Brewster Selectmen view this section of the Plan as an opportunity to build in better local coordination and feedback. Our Selectmen seek to have the Governing Board further incorporate procedures (perhaps not in the plan itself) whereby the Governing Board will circulate draft budgets to each Town’s Board of Selectmen for early review and comment either directly to the Governing Board or through the Town’s Representative.

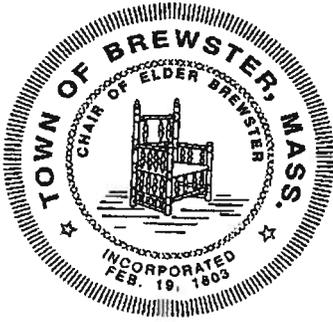
Finally, in recognition of comments made by a citizen at the Selectmen’s meeting, the Selectmen encourage the CLC to consider additional ways in which to engage citizens and solicit input from different ratepayer groups. While stakeholders can always speak directly with the Selectmen or the Town’s Representative, it may contribute towards clarity and transparency to have more regularly scheduled, formal opportunities and public meetings established, with processes defined. The Compact’s website is recognized as the broadest portal for incorporating public input, but periodic public hearings may be warranted.

Given these comments, the Brewster Board of Selectmen endorse our Representative’s support of the updated Aggregation Plan at the Governing Board’s March 2014 meeting.

Sincerely,



John T. Dickson, Chairman
On behalf of the Board of Selectmen



**Board of Selectmen
Assistant Town Administrator**

2198 Main Street
Brewster, Massachusetts 02631-1898
(508) 896-3701
FAX (508) 896-8089

Cape Light Compact Governing Board
Barnstable County Court House
3195 Main Street
Barnstable, MA 02630

Received
MAR 11 2014

February 7, 2014

Barnstable County, MA

Dear Governing Board;

The Brewster Energy Committee is pleased and proud that the Town of Brewster is a member of the Cape Light Compact Aggregation Group. We feel as though the Compact has provided good and valuable services and programs to the Town.

We commend the Compact on its Energy Audit and Weatherization programs. We view these as the Compacts most readily identifiable and best known outreach programs. It is in our estimation also one of your most effective programs reaching residents, businesses and municipal ratepayers and returning real and quantifiable benefits and cost savings. It is worth noting that the Town of Brewster benefitted substantially from this program early-on, when grants were available to assist public buildings to retro-fit and undertake weatherization and building envelope (insulation) upgrades. We strongly encourage the CLC to re-vive efforts to direct public funds in this manner. It is important to remember that the vast majority of energy consumed in New England is to heat and condition the air within buildings. Public funds directed to projects that improve public building envelopes, weatherization, heating and cooling efficiencies have broad-based public savings and benefits and generally result in the quickest pay-backs.

We are also grateful for the regional coordination of the LED Streetlight replacement program which will provide immediate and long-lasting energy and cost savings to each participating Town.

While it seems as though the many benefits of the Town's participation in the Compact should be apparent to our citizens and ratepayers, there appears to still be a pervasive disconnect or misunderstanding surrounding the source of many of the region's energy efficiency initiatives. It seems that many people still don't know of the Compact's programs or how to access them. There also seems to be a lack of understanding of how the programs are funded and the many benefits that generate to our region. We feel that the opportunity exists to clarify and improve the public's understanding and awareness. We would encourage the Compact to continue to utilize various mediums (print, press, radio, cable TV, public events and forums) to broadcast information about programs and issues related to energy production, supply and costs. The Compact's participation in the Town's Energy Fair at the Eddy

Elementary School and Annual Conservation Day at the Drummer Boy Park were well-received. If the Brewster Energy Committee can assist the Compact in coordination or hosting of any planned outreach undertakings, please let us know.

To the more technical comments related to the update of the Cape Light Compact Aggregation Plan, we were very grateful to be provided the red-lined copy of the draft showing all the proposed changes. In review of that draft, dated December 2013, we did have several general comments:

Page 4, Purpose – We support the expansion of the purpose to include “negotiation of the best terms and conditions for electricity supply and pricing” as often the terms can be of comparable importance.

Page 4, Item 3 – We support the expansion of the Compact’s provisions to include “professional representation in negotiations with NSTAR with respect to changes in the electric industry”

Page 10, Level Four – We support the clarification that administrative support by the County could exceed the 4 items listed.

Page 11, Level Five - We appreciate the clarification of the role of CPO.

Page 11, Level Six – We appreciate the clarification of the choices available to consumers.

Page 11, Program Operations – We support the expansion of program purposes to include the formation of co-operatives for production or purchase of RECs and the clarification that state energy efficiency funds may be used to advance consumer awareness of energy efficiency measures and to produce energy efficiency plans.

Page 12, Community Choice Power Supply Program – We appreciate the clarification on the elimination of the previous statutory price benchmark and the further explanation of the expansion of the Supply Program and the flexibility of choice available to member municipalities and consumers.

Page 13, Energy Efficiency Program – We appreciate all of the clarifications here.

Pages 14 & 15, Staffing - We appreciate the clarification of the current arrangements for staffing.

Page 15, Program Funding - The greater level of detail provided in this section is helpful to explaining funding sources.

Pages 16-19, Activation and Termination of the Power Supply Program, section 4.0 – 4.1.7 - A good idea to continue to provide this historical information.

Page 20, Rate Setting and Other Costs to Participants - With the change, clarifying that “best” terms may not necessarily just be the least cost, it may become important to describe how the Compact will evaluate or weight various features and terms to analyze what constitutes the “best”.

Page 21, Other Costs to Consumers – This further clarification of the Operational Adder and the budget process is useful and helpful to better comprehension of process. The Energy Committee shares the sentiment expressed by our Board of Selectmen that early and broad circulation of the Compact’s draft budget would be constructive.

Page 24, Reporting – The issuance of an annual report is another good idea and should aid the public in better understanding of the Compact and its functions.

Page 26, Lower Price or Renewable Energy – We encourage the Compact to maximize consumer choices and options. We view each rate payer group and the various consumer populations under each rate group as having varied and diverse objectives and desires with respect to the purchase and consumption of power. The more variety and choice that the Compact can offer (within reason) without sacrificing some other major objective(s), the better our ratepayers will be served.

Thank you very much for the opportunity to review and comment on the proposed Aggregation Plan.

Sincerely,

A handwritten signature in black ink, appearing to read "Jillian Douglass". The signature is written in a cursive style with a large initial "J".

Jillian Douglass, Secretary

On behalf of the Brewster Energy Committee

Efficient Neighborhoods + (EN+)

Kim Deisher
Customer Service Coordinator
kdeisher@capelightcompact.org
508-744-1273



- On June 12th the board voted to approve the Efficient Neighborhoods + test program
- Where?
 - All towns of Cape Cod and Martha's Vineyard
- Objective
 - Reach economically hard-to-reach customers in the residential 1-4 family retrofit market (not low income: below 60% of state median income)
- Target
 - 60% - 100% of state median income (60%-80% income already receive 100% up to \$4,000)
- Time Frame
 - Customer calls for audit between September 1st, 2013 – January 31st, 2014
 - Income form and documentation received by February 14th, 2014
 - All insulation work for EN+ approved customers installed by August 31st, 2014
- What the Program is Offering
 - 100% up to \$4,000 of insulation measures

Income Guidelines

Number of Household Members	Below 60% of State Median Income <small>(Low Income Program)</small>	61 - 80% of State Median Income	81% to 100% of State Median Income
	Maximum Household Income		
1	\$32,065	\$44,750	\$54,475
2	\$41,932	\$51,150	\$66,076
3	\$51,978	\$57,550	\$80,822
4	\$61,664	\$68,900	\$101,523

↑

Low Income Guidelines

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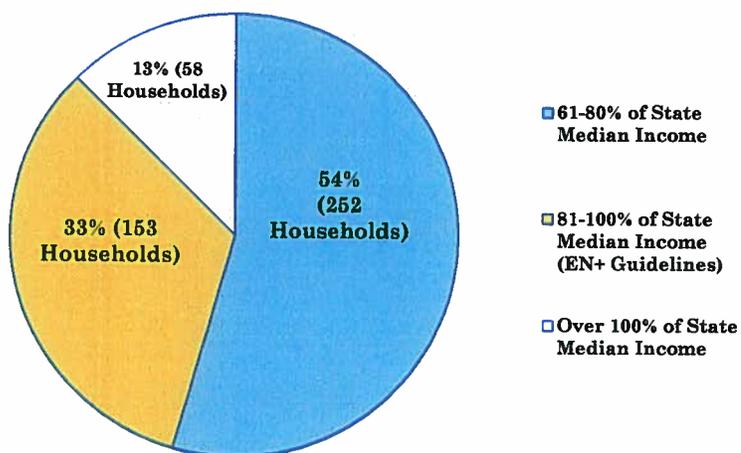
Current Guidelines

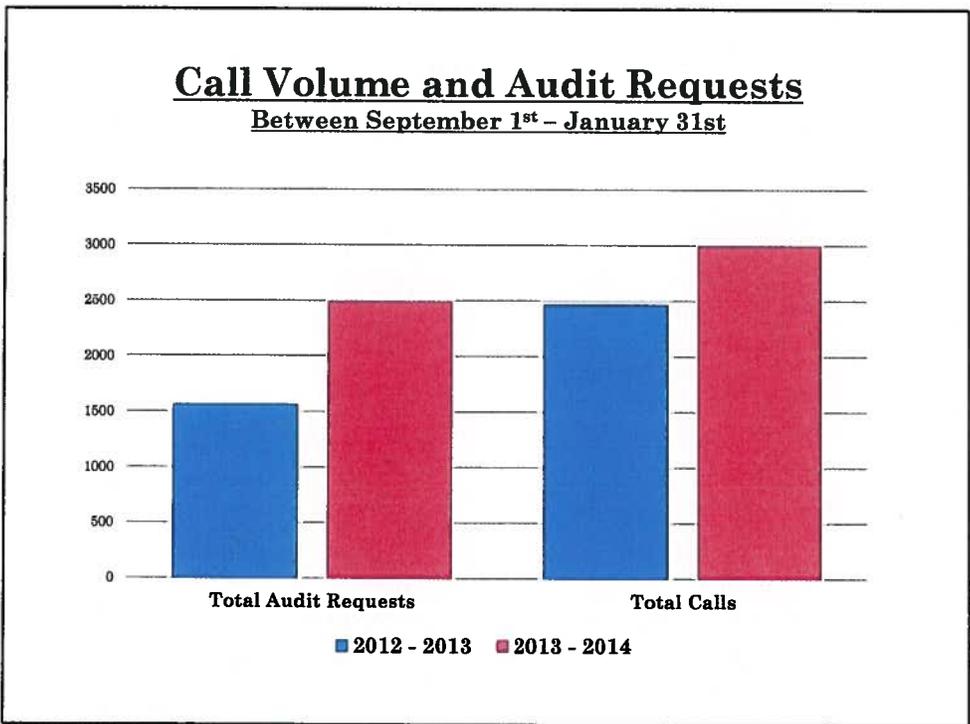
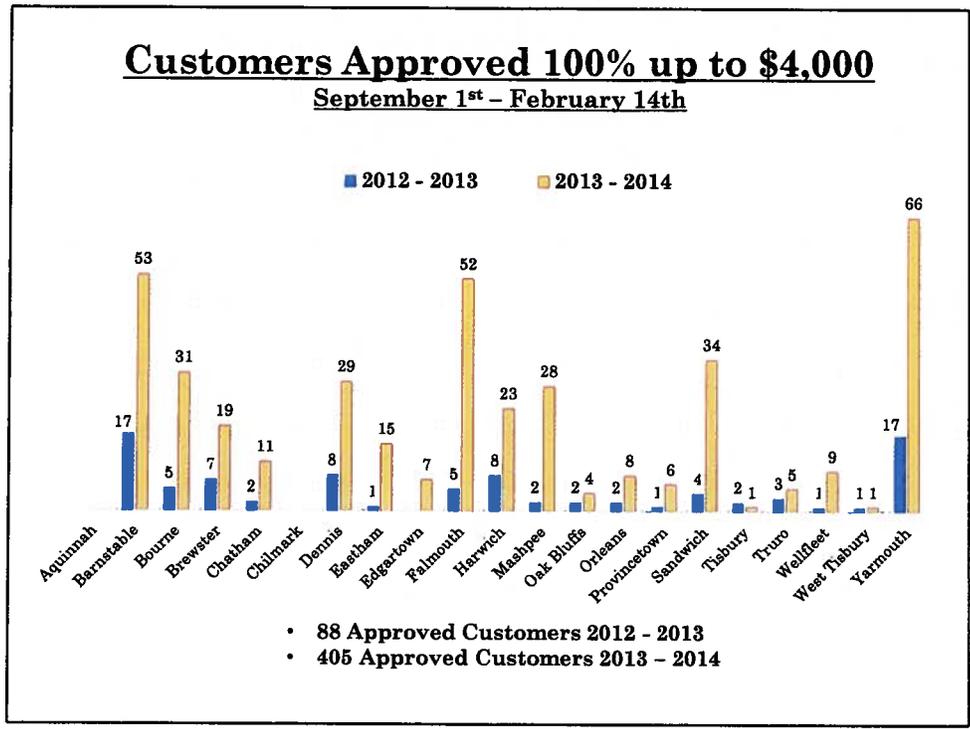
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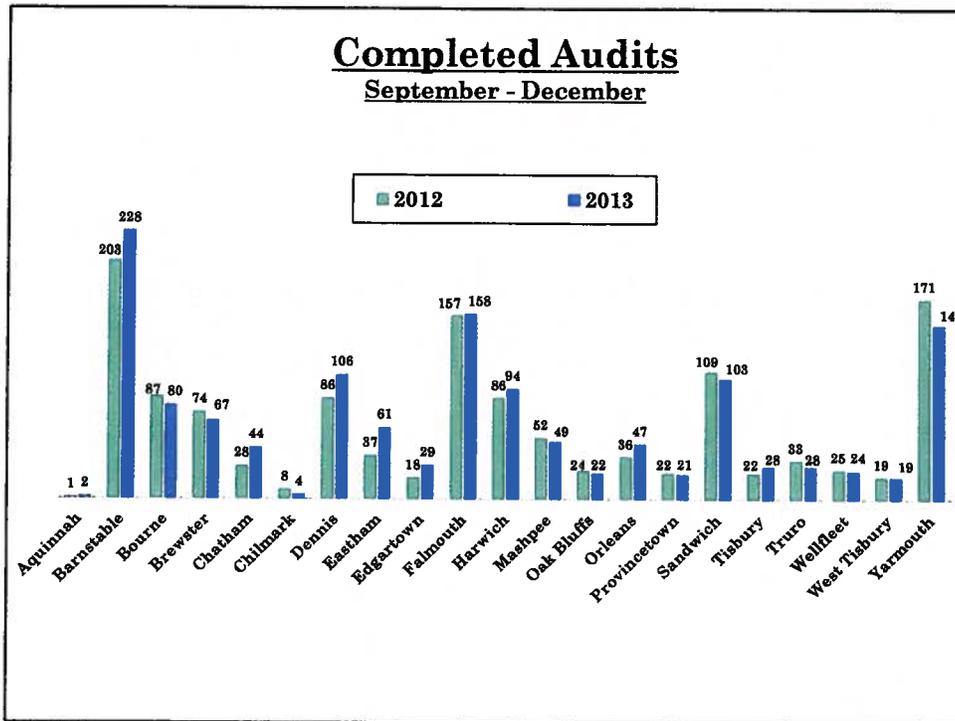
EN+ Guidelines

Demographic of Residential Income Forms

Received Between September 1st, 2013 - February 14th, 2014

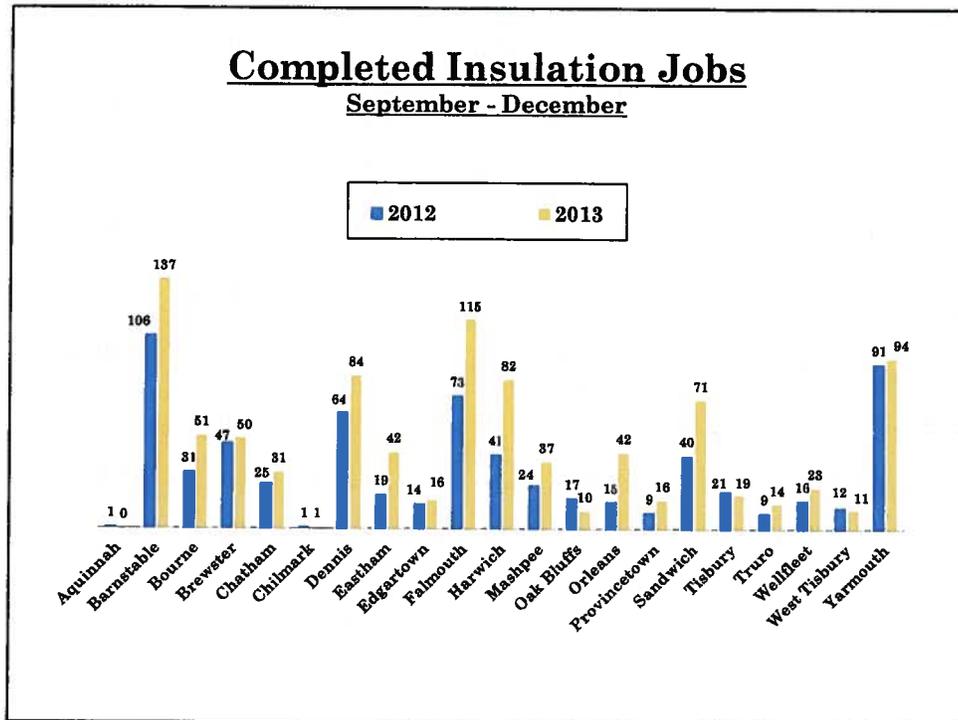






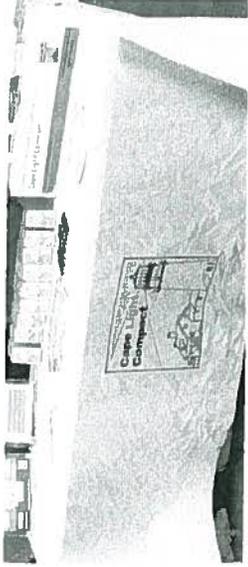
Audits Sept - Dec 2013, in Relation to Town Population

Town	% of Audits Completed	% of Population
Aquinnah	0.142%	0.01%
Barnstable	16.728%	23.1%
Bourne	5.869%	8.1%
Brewster	4.916%	8%
Chatham	3.228%	3.8%
Chilmark	0.298%	0.08%
Dennis	7.777%	8%
Eastham	4.475%	1.2%
Edgartown	2.128%	2.8%
Falmouth	11.592%	12.1%
Harwich	6.897%	8.7%
Mashpee	3.595%	4.6%
Oak Bluffs	1.614%	1.8%
Orleans	3.448%	4.8%
Provincetown	1.541%	3.8%
Sandwich	7.557%	4.9%
Tisbury	2.054%	2.6%
Truro	2.054%	0.8%
Wellfleet	1.761%	1.2%
West Tisbury	1.394%	0.6%
Yarmouth	10.982%	11.3%



- ### Findings to Date
- More people are calling to participate in the home energy assessment
 - More people are utilizing the increased incentive offers
 - More people are moving forward with recommended insulation work





2014 Cape Light Compact Calendar of Events

Cape Light Compact is participating in several events in 2014. Below is a list of the major events that Compact staff will be attending. This list does not include several smaller events that we also attend during the year.

Date	Event	Location	Time
Sat 3/15/14	Sandwich Community Wellness Day	Wing School, Sandwich	10a - 1p
Sat & Sun 3/22-3/23/14	Hyannis Rotary Home & Garden Show	Barnstable High School, Hyannis	10a - 5p each day
Sat 4/5/14	Lower Cape Expo	Cape Cod Tech High School, Harwich	10a - 4p
Thurs 4/10/14	Cape & Plymouth Business Connect	Hyannis Resort & Conference Center	7:30a - 4:30p
Mon 5/12/14	Smarter Cape Summit - Sponsorship Only	Wequassett Resort, Chatham	
Sun 8/31/14	Truro Agricultural Fair	Truro Center	10a - 4p
Sat 10/4/14	Living Local Harvest Festival	West Tisbury Ag Hall	10a - 4p



If you have any additional events or presentations that you would like Cape Light Compact to attend, please reach out to Lindsay at lhenderson@capelightcompact.org or 508-375-6889.



Town of West Tisbury
Board of Selectmen
West Tisbury, MA 02575

March 10, 2014

To Maggie Downey

From: Jennifer Rand 

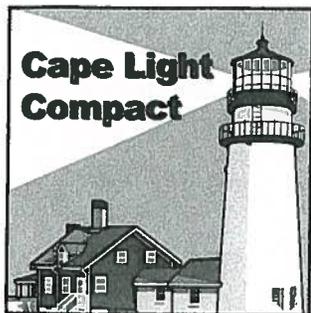
Re: Alternate to CLC

On March 5, 2014 the Board of Selectmen appointed Jennifer Rand as an Alternate to the Cape Light Compact. If you have any questions please don't hesitate to call me at (508) 696-0102

Received

MAR 11 2014

Barnstable County Courthouse



Cape Light Compact

Tel: (508) 375-6644 • Fax: (508) 362-4136

www.capelightcompact.org

POST OFFICE BOX 427 • BARNSTABLE SUPERIOR COURT HOUSE • BARNSTABLE, MASSACHUSETTS 02630

February 25, 2014

Cape Light Compact (Compact) Member Towns and Counties

Dear Compact Member Towns and Counties:

I am writing this letter to clarify recent misrepresentations of fact being circulated regarding Cape Light Compact financial records and their transparency to county and state agencies including the Barnstable County Assembly of Delegates.

There are no outstanding records requests to Cape Light Compact from the Assembly of Delegates. The Assembly made one request, and one request only, for financial records to the Compact. This written request from the Assembly's subcommittee was dated November 21, 2011 and asked for copies of "all audited financial statements and annual budgets for FY 2005, 2006, 2007, 2008, 2009 and 2010." (The document request is attached.) The Compact responded with the requested documents on December 15, 2011. The Assembly did not request any additional financial records from the Compact, and as confirmed by the Clerk of the Assembly, there have been no additional requests for information or clarification.

Fourteen months after the request to the Compact, on January 18, 2013, the Assembly wrote Barnstable County Treasurer/Finance Director Mark Zielinski for a list of 9 specific Compact financial reports. The County responded with the requested reports on January 31, 2013. (Those two document requests and responses are enclosed with this letter.)

Comprehensive information regarding the Compact's finances, including budgets and audit reports, is publicly available on the Compact's website. (Please see the enclosed website guide to location of Cape Light Compact financial information.)

In addition to the information already available to the public, I have asked Compact staff to work with the County's Finance Department to collect and compile any additional 1997-2013 data regarding the Compact's expenditures and revenues that was not requested from Mr. Zielinski and the County by the Assembly of Delegates. Most of this information is already contained in the reports the County provided to the Assembly, and the budgets and audit reports that have been publicly available for quite some time; but the Compact understands that some parties are interested in the seeing all Compact expenditures and revenues in their original format.

I estimate that this information will be available for public viewing on the Compact's web site no later than March 17, 2014. It is my hope that providing public access to 16 years of Compact expenditures and revenues will finally allay any concerns Cape and Vineyard residents might have that Compact funds have been spent inappropriately or illegally.

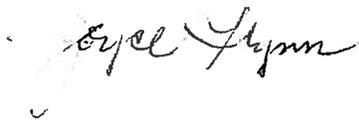
I cannot state strongly enough that the Compact has nothing to hide. The Compact's financial activity has been included as an agency fund in the Barnstable County audit since the Compact began in 1997. At its September 12, 2012 meeting, the Compact Governing Board voted to fund additional measures on the interest of public transparency. Agreed Upon Procedures (AUP) for the years 2003-2008 were commissioned and published. For 2009 going forward, annual independently audited financial statements, specific to the Compact's operations and prepared by an outside firm were performed and published. The audits for 2012 and 2013 are in fact about to begin.

The coming years will bring challenging energy issues, such as how to cope with increasingly volatile natural gas markets and how to ensure that grid modernization benefits residents and businesses on the Cape and Vineyard. These are the kinds of issues that the Compact is ideally suited to take on--but our success depends on our ability to have frank discussions with our constituents, conversations not tainted by unfounded distrust and false allegations.

We hope that our efforts at greater transparency will allow others to accept what Compact staff and Board members already know to be true **—we have nothing to hide, and we want to get back to working on the region's critical energy issues, with our members as our partners.**

Lastly, it is my sincere hope that the many recent actions taken by the Compact to improve transparency will enable Compact member towns/counties to affirm that their appointed representative is acting in good faith and is indeed upholding his/her responsibilities as a Board member.

Sincerely,



Joyce Flynn
Chair and Town of Yarmouth Representative,
Cape Light Compact Governing Board

Cc: Cape Light Compact Governing Board
Barnstable County Commissioners
Barnstable County Assembly of Delegates

Enclosures



Certified Public Accountants

SULLIVAN, ROGERS & COMPANY, LLC

Corporate Place I, Suite 204 • 99 South Bedford Street
Burlington, Massachusetts 01803

P • 781-229-5600 F • 781-229-5610 www.sullivan-rogers.com

December 31, 2013

Margaret Downey, Asst. County Administrator
Barnstable County
3195 Main Street, P.O. Box 427
Barnstable, MA 02630

Sullivan, Rogers & Company is pleased to announce our merger with CliftonLarsonAllen LLP (CLA), a professional services firm built around three distinctive but integrated businesses – public accounting/advisory, wealth advisory, outsourcing. We wanted to share this important news with you, so you would be aware of our increasing service capabilities.

This is an important decision for our firm and our clients. Through this merger, we will be better able to serve your needs through the greater resources of a larger firm. In the coming months, we will be providing you with more information about CLA's capabilities and philosophy. In the meantime, we encourage you to visit their firm at www.CLAconnect.com. The more you learn about CLA, the more you will understand why we chose to join them and why we're so excited about this new opportunity. The blend of skills across both firms allows us to continue to expand our capabilities and deliver maximum impact for our clients.

Our highest priority is to assure you, our valued client, a smooth transition and continued quality service. Be assured that the transition will result in no loss of service to you. Our professionals have earned a strong reputation for outstanding advice and expertise, client service and community leadership. All the same professionals who have advised and served you in the past will continue to provide the same close personal attention. Through this merger, we will be able to offer the individualized service of a local firm, while having the resources and experts available from a larger firm.

We will be changing our office location and the location information and our new emails are listed below. We are confident that you will agree with our selection and look forward to continuing to serve you in the future as CLA. We urge you to contact us if you have any questions about our merger or if you have any immediate needs.

Regards,

Daniel Sullivan, CPA
Dan.Sullivan@CLAconnect.com

Christian Rogers, CPA
Chris.Rogers@CLAconnect.com

Matthew Hunt, CPA
Matt.Hunt@CLAconnect.com