

# **Cape Light Compact Governing Board Meeting Executive Committee Meeting**

**DATE:** Wednesday, December 9, 2015

**LOCATION:** Innovation Room, Open Cape Building  
3195 Main Street, Barnstable County Complex

**TIME:** 2:00 – 4:00 p.m.

## **AGENDA**

- 2:00 Public Comment
- 2:10 Approval of Minutes
- 2:20 Power Supply Program Overview, Austin Brandt
- 3:10 Treasurer's Report
- 3:20 Chairman's Report
- 3:30 Open Nominations for 2016 Executive Committee Members
- 3:45 Board Member Update (Reserved for Updates on Member Activities the Chair Did Not Reasonably Anticipate Would be Discussed – No Voting)

**Cape Light Compact  
Executive Committee & Governing Board  
Open Session Meeting Minutes  
Wednesday, November 18, 2015**

The Cape Light Compact Executive Committee and Governing Board met on Wednesday, November 18, 2015 in the Innovation Room, Open Cape Building, 3195 Main Street, Barnstable MA 02630 at 2:00 p.m.

**PRESENT WERE:**

1. Dr. Joyce Flynn, Chairwoman, Yarmouth
2. Robert Schofield, Vice-Chair, Bourne
3. Brad Crowell, Dennis @ 2:09 p.m.
4. Barry Worth, Secretary, Harwich
5. David Anthony, Barnstable @ 2:09 p.m.
6. Deane Keuch, Brewster
7. Timothy Carroll, Chilmark – remotely by phone
8. Frederick Fenlon, Eastham
9. Ronald Zweig, Falmouth
10. Thomas Mayo, Mashpee
11. Richard Toole, Oak Bluffs
12. Raymond Castillo, Orleans
13. Thomas Donegan, Provincetown
14. Joshua Peters, Sandwich
15. Joseph Buteau, Truro
16. Richard Elkin, Wellfleet from 2:30 pm
17. Susan Hruby, W. Tisbury

**ABSENT WERE:**

18. Michael Hebert, Aquinnah
19. Sheila Lyons, Barnstable County
20. Peter Cocolis, Treasurer, Chatham
21. Dukes County - vacant
22. Paul Pimentel, Edgartown
23. Tisbury – vacant

Members Physically present: 16

Members Participating by phone: 1

**LEGAL COUNSEL**

Jeffrey Bernstein, Esq., BCK Law, LLC

**STAFF PRESENT:**

Margaret Downey, Administrator  
Meredith Miller, C&I Program Manager  
Margaret Song, Residential Program Manager  
Austin Brandt, Power Supply Planner  
Phil Moffitt, EM&V Manager  
Lindsay Henderson, Marketing & Data Analyst  
Karen Loura, Administrative Assistant

**PUBLIC COMMENT**

There were no members of the public present.

**CONSIDERATION OF MEETING MINUTES**

B. Worth presented the October 14, 2015 Meeting Minutes. B. Schofield moved the Board vote to accept the minutes as presented, seconded by D. Keuch and voted by roll call as follows:

- |                         |     |                                  |     |
|-------------------------|-----|----------------------------------|-----|
| 1. R. Schofield, Bourne | Yes | 9. Raymond Castillo, Orleans     | Yes |
| 2. D. Keuch, Brewster   | Yes | 10. Thomas Donegan, Provincetown | Yes |
| 3. T. Carroll, Chilmark | Yes | 11. Joshua Peters, Sandwich      | Yes |
| 4. F. Fenlon, Eastham   | Yes | 12. Joseph Buteau, Truro         | Yes |
| 5. R. Zweig, Falmouth   | Yes | 13. Susan Hruby, W. Tisbury      | Yes |
| 6. B. Worth, Harwich    | Yes | 14. J. Flynn, Yarmouth           | Yes |
| 7. 14. T. Mayo, Mashpee | Yes |                                  |     |
| 8. R. Toole, Oak Bluffs | Yes |                                  |     |

Motion carried in the affirmative (14/0/0).

**TREASURER’S REPORT**

**Potential Vote to Ratify Treasurer’s Approval of Contracts**

The Board reviewed the Cape Light Compact Contract summary sheet showing contracts approved by P. Cocolis, Treasurer. R. Schofield moved the Board vote to ratify the actions of the Compact Treasurer relative to Compact contracts from September 16, 2015 through November 13, 2015. The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

- |                         |     |                                  |     |
|-------------------------|-----|----------------------------------|-----|
| 1. R. Schofield, Bourne | Yes | 9. Raymond Castillo, Orleans     | Yes |
| 2. D. Keuch, Brewster   | Yes | 10. Thomas Donegan, Provincetown | Yes |
| 3. T. Carroll, Chilmark | Yes | 11. Joshua Peters, Sandwich      | Yes |
| 4. F. Fenlon, Eastham   | Yes | 12. Joseph Buteau, Truro         | Yes |
| 5. R. Zweig, Falmouth   | Yes | 13. Susan Hruby, W. Tisbury      | Yes |
| 6. B. Worth, Harwich    | Yes | 14. J. Flynn, Yarmouth           | Yes |
| 7. 14. T. Mayo, Mashpee | Yes |                                  |     |
| 8. R. Toole, Oak Bluffs | Yes |                                  |     |

Motion carried in the affirmative (14/0/0).

M. Downey reviewed the expenditure totals report dated 11/12/15 and the 3-year EE comparison report through October.

At 2:09 pm B. Crowell and D. Anthony arrived to the meeting.

There was discussion about the Retirement budget. F. Fenlon asked about the grand total percentage of the EE Budget. Reflects invoices paid. Not truly reflective of work done. M. Downey said that staff expects to spend close to 100% of the approved program budget. R. Zweig asked if there was any change in patterns of participation and trends. R. Toole asked do we know the percentage of homes by towns’ participation. M. Downey noted that this information is in the monthly reports sent to each Town and is on the Compact’s web site.

There was review of participation levels. M. Downey offered to provide historical trending information at the January or February meeting.

There was discussion about the number of commercial audit participants not following through with recommended measures. M. Downey said our residential program has the highest implementation rate of recommended measures in the state.

The Residential Conservation Services (RCS) legislation expressly allows for annual audits for 1-4 family homes. There was discussion about identifying the commercial customers not implementing recommended measures. M. Downey said the Compact is not able to share any information about an audit without written permission from the account holder. The Compact is prohibited from doing so because it falls within an exemption under the Massachusetts Public Records Law. R. Zweig reported that the Town of Falmouth had a warrant article relative to tenants taking advantage of the energy efficiency program Tenant/Landlord initiative even if the landlord owed back taxes.

*At 2:30 pm R. Elkin arrived to the meeting.*

Neither the County nor CLC sent out anything on this subject. The article had to do with owners paying back taxes and being able to obtain a building permit to have energy efficiency improvements.

#### **CHAIRMAN'S REPORT**

Chr. Flynn requested that the Acronym Dictionary be updated adding Information Request (IR) and Renewable Portfolio Standard (RPS).

Chr. Flynn said LED Streetlight Program Instructions and information have been sent out to all towns Department of Public Works. M. Downey said she will email the instructions to Board Members.

Chr. Flynn noted differences between Town Boards of Selectmen and said members will want to be aware that they represent their town when considering amendments to the Intergovernmental Agreement (IGA). She said the Compact needs to continue forward in the conduct of business.

M. Downey reported the next Board Meeting is December 8, 2015. She will be in Boston for DPU hearings on the proposed new 3-year plan (2016-2018). A. Brandt will be providing a power supply pricing update. Nominations for Executive Committee Members will be opened at the December 8<sup>th</sup> meeting for voting in January.

M. Downey reported she will have concluded 95% of the CLC update/3-year plan presentations being provided to all Boards of Selectmen. She will report to the Board at an upcoming meeting on feedback received.

She also reported an Open Meeting Law Presentation will take place at the January meeting covering communications among board members. Atty. Bernstein said a member should not circulate any document expressing that member's personal opinion before meetings. All documents must be introduced and distributed at a meeting. He said the rule does not apply to the Board Meeting Packets. He referred the Board to the Attorney General's recent determination in OML 2015-159 Amherst/Pelham Reg. School Comm. M. Downey will email the new case to members.

#### **DISCUSSION AND POTENTIAL VOTE ON AMENDMENTS TO THE COMPACT'S INTERGOVERNMENTAL AGREEMENT (IGA)**

Atty. Bernstein spoke about the process of amending the IGA. He said the decision to enter into the initial IGA was authorized by Town Meeting or similar actions such as Town Council vote. The IGA provides that subsequent amendments are made by the Board members. He said the Compact would not make amendments if there were financial commitments imposed on Towns without town approval. In any event, Towns can entrust their appointee to act or require their appointed representative to bring all proposed changes back to the Town Board of Selectmen for approval; this is a matter to be decided on a town by town basis.. B. Worth said the Harwich Selectmen have stipulated that any significant changes cannot occur without their approval.

Draft Minutes subject to addition, correction and Board approval

There was discussion about developing a process/procedure to solicit input from the Appointing Authority. T. Donegan suggested providing public hearings as a forum for Selectmen participation. There was discussion about adding language in the IGA. Atty. Bernstein said he does not recommend that such a policy should be included in the IGA itself but rather in the form of a Bylaw or a process/policy adopted by vote.

T. Donegan suggested adding language in the Section addressing amendments that any proposed revision will be provided 30 days in advance and give an opportunity for feedback. M. Downey offered to draft Roles and Responsibilities of the Board Members. She reported the Town of Sandwich wanted year-end reports and each town wanted something different. D. Anthony said this is the 6<sup>th</sup> change since 1999. He said the IGA should be difficult to change. He urged caution to preserve the Board's freedom to operate and to ensure that any policy differentiates between the major and minor operations of the Board.

The Board reviewed a revised version of Section K (Compact Administrator) drafted by D. Anthony. He said the new version strikes a balance. He said he took a broad approach to provide for future Administrators to know what the expectations are.

Atty. Bernstein reviewed the history of IGA Amendments. He said one of the Amendments was when Dukes County and the Vineyard towns joined and another was when the state Intergovernmental Agreement law changed. B. Crowell suggested the Board consider inserting general language that Towns have to be notified of proposed changes without including language which binds the Compact to rules. There was discussion about keeping the responsibility with the Members to communicate with their Selectmen. There was also discussion as to who needs to be the signer of the Amendments. Attorney Bernstein said it should be done by the Secretary in the form of a certificate as to the Board's vote.

R. Elkin said he would feel comfortable to have a policy/procedure on how to address changes to IGA. J. Buteau said he would appreciate the idea a basic policy/procedures as a new member, he said it would be helpful.

*T. Mayo moved to replace Section K with the new proposal prepared by David Anthony with input from counsel, seconded by R. Zweig. . D. Anthony said the Board has authority to establish bylaws and vote. Board still has ability to further direct the Administrator. Atty. Bernstein believes the new version is a more concise version of the provision in the earlier draft. The Board then voted by roll call vote as follows.*

- |                           |     |                              |     |
|---------------------------|-----|------------------------------|-----|
| 1. D. Anthony, Barnstable | Yes | 10. R. Toole, Oak Bluffs     | Yes |
| 2. R. Schofield, Bourne   | Yes | 11. R. Castillo, Orleans     | Yes |
| 3. D. Keuch, Brewster     | Yes | 12. T. Donegan, Provincetown | Yes |
| 4. T. Carroll, Chilmark   | Yes | 13. J. Peters, Sandwich      | Yes |
| 5. B. Crowell, Dennis     | Yes | 14. J. Buteau, Truro         | Yes |
| 6. F. Fenlon, Eastham     | Yes | 15. R. Elkin, Wellfleet      | Yes |
| 7. R. Zweig, Falmouth     | Yes | 16. S. Hruby, W. Tisbury     | Yes |
| 8. B. Worth, Harwich      | Yes | 17. J. Flynn, Yarmouth       | Yes |
| 9. T. Mayo, Mashpee       | Yes |                              |     |

*Motion carried in the affirmative (17-0-0).*

*R. Toole moved the Board vote to approve the proposed amendments to the Cape Light Compact's Intergovernmental Agreement. The Compact Administrator is authorized and directed to take all actions*  
*Cape Light Compact Executive Committee & Governing Board Meeting Minutes*  
*Wednesday, November 18, 2015 – Open Session Meeting Minutes*

necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote, seconded by F. Fenlon.

T. Mayo expressed concern that we do not have a CEO in the organization. F. Fenlon suggested the Administrator’s Title be changed to President/CEO or President in the future.

J. Peters said the Sandwich Selectmen directed a vote in favor of the amendments. He said they expect to see some of the practices recorded. M. Downey said she will include roles and responsibilities for members in a proposed draft to be presented for the January meeting.

J. Flynn reported Harwich asked that the new IGA make changes so as to be gender neutral.

The Board then voted by roll call as follows:

- |                           |     |                              |     |
|---------------------------|-----|------------------------------|-----|
| 1. D. Anthony, Barnstable | Yes | 10. R. Toole, Oak Bluffs     | Yes |
| 2. R. Schofield, Bourne   | Yes | 11. R. Castillo, Orleans     | Yes |
| 3. D. Keuch, Brewster     | Yes | 12. T. Donegan, Provincetown | Yes |
| 4. T. Carroll, Chilmark   | Yes | 13. J. Peters, Sandwich      | Yes |
| 5. B. Crowell, Dennis     | Abs | 14. J. Buteau, Truro         | Yes |
| 6. F. Fenlon, Eastham     | Yes | 15. R. Elkin, Wellfleet      | Yes |
| 7. R. Zweig, Falmouth     | Yes | 16. S. Hrubby, W. Tisbury    | Yes |
| 8. B. Worth, Harwich      | Abs | 17. J. Flynn, Yarmouth       | Yes |
| 9. T. Mayo, Mashpee       | Yes |                              |     |

Motion carried in the affirmative (15-2-0).

**OPEN SESSION VOTE ON ENTRY INTO EXECUTIVE SESSION**

J. Flynn moved the Board vote to enter into Executive Session pursuant to MGL Chapter 30 § 21 (a) 3 to discuss strategy with respect to pending regulatory litigation relative to the 2016-18 Mass. Joint Statewide 3-year electric and gas Energy Efficiency Plan (DPU 15-166). She declared an open session may have a detrimental effect on the Cape Light Compact’s litigating position. She said the Board would return to Open Session at the conclusion of Executive Session, seconded by B. Worth and voted by roll call as follows:

- |                           |             |                              |     |
|---------------------------|-------------|------------------------------|-----|
| 1. D. Anthony, Barnstable | Yes         | 10. R. Toole, Oak Bluffs     | Yes |
| 2. R. Schofield, Bourne   | Yes         | 11. R. Castillo, Orleans     | Yes |
| 3. D. Keuch, Brewster     | Yes         | 12. T. Donegan, Provincetown | Yes |
| 4. T. Carroll, Chilmark   | Yes         | 13. J. Peters, Sandwich      | Yes |
| 5. B. Crowell, Dennis     | Yes         | 14. J. Buteau, Truro         | Yes |
| 6. F. Fenlon, Eastham     | Yes         | 15. R. Elkin, Wellfleet      | Yes |
| 7. R. Zweig, Falmouth     | Yes         | 16. S. Hrubby, W. Tisbury    | Yes |
| 8. B. Worth, Harwich      | Yes         | 17. J. Flynn, Yarmouth       | Yes |
| 9. T. Mayo, Mashpee       | Not present |                              |     |

Motion carried in the affirmative (16-0-0).

At 4:24 p.m. the Board reconvened in open session.

**CVEC UPDATE, POTENTIAL VOTE TO APPOINT COMPACT REPRESENTATIVE TO THE CAPE & VINEYARD ELECTRIC COOPERATIVE, INC. (CVEC)**

T. Donegan moved the Board vote to approve Austin Brandt as the Cape Light Compact’s representative to CVEC, seconded by R. Zweig and voted by roll call as follows:

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- |                           |     |                              |     |
|---------------------------|-----|------------------------------|-----|
| 1. D. Anthony, Barnstable | Yes | 10. R. Toole, Oak Bluffs     | Yes |
| 2. R. Schofield, Bourne   | Yes | 11. R. Castillo, Orleans     | Yes |
| 3. D. Keuch, Brewster     | Yes | 12. T. Donegan, Provincetown | Yes |
| 4. T. Carroll, Chilmark   | Yes | 13. J. Peters, Sandwich      | Yes |
| 5. B. Crowell, Dennis     | Yes | 14. J. Buteau, Truro         | Yes |
| 6. F. Fenlon, Eastham     | Yes | 15. R. Elkin, Wellfleet      | Yes |
| 7. R. Zweig, Falmouth     | Yes | 16. S. Hruby, W. Tisbury     | Yes |
| 8. B. Worth, Harwich      | Yes | 17. J. Flynn, Yarmouth       | Yes |
| 9. T. Mayo, Mashpee       | Yes |                              |     |
- Motion carried in the affirmative (17-0-0).

**POWER SUPPLY PRICING UPDATE**

M. Downey asked to hear from A. Brandt, Sr. Power Supply Planner concerning late breaking information relative to power supply pricing for residential customers for the upcoming term. A. Brandt announced negotiations with ConEdison Solutions have provided a potential option for a 12 month rate.

He said the 12-month rate would provide pricing stability to our customers. He said it is possible the Eversource basic rate may be lower for the 2<sup>nd</sup> half of next year but the 12-month pricing will provide a lower rate during the winter months for Compact customers.

Rates have come down due to increased natural gas supplies. The load increases in the summer but the rate decreases. There was discussion about marketing to increase customer enrollment.

*At 4:40 p.m. B. Crowell left the meeting.*

Staff raised this new issue to inform the Board of an unanticipated change in pricing strategy that would be finalized before the December Board meeting.

At 4:44 p.m. the Board adjourned.

Respectfully submitted,

Karen E. Loura  
Administrative Assistant

**LIST OF DOCUMENTS & EXHIBITS:**

- Meeting Notice/Agenda
- Final copy of Cape Light Compact Public Meeting protocols adopted by the Board 10/14/15
- Summary of Contract approved by Treasurer
- October 14, 2015 Meeting Minutes – draft
- Expenditures report dated 11/12/15
- 3-year Energy Efficiency Budget Comparison January – October, 2015
- Draft 6<sup>th</sup> Amendment and Restated Intergovernmental Agreement of the Cape Light Compact (IGA) –
- Proposed revised IGA Section K

Minutes reviewed by B. Worth on 12/7/15

# Power Supply Aggregation History

12/9/15 CLC Board Meeting

Austin Brandt, Power Supply Planner



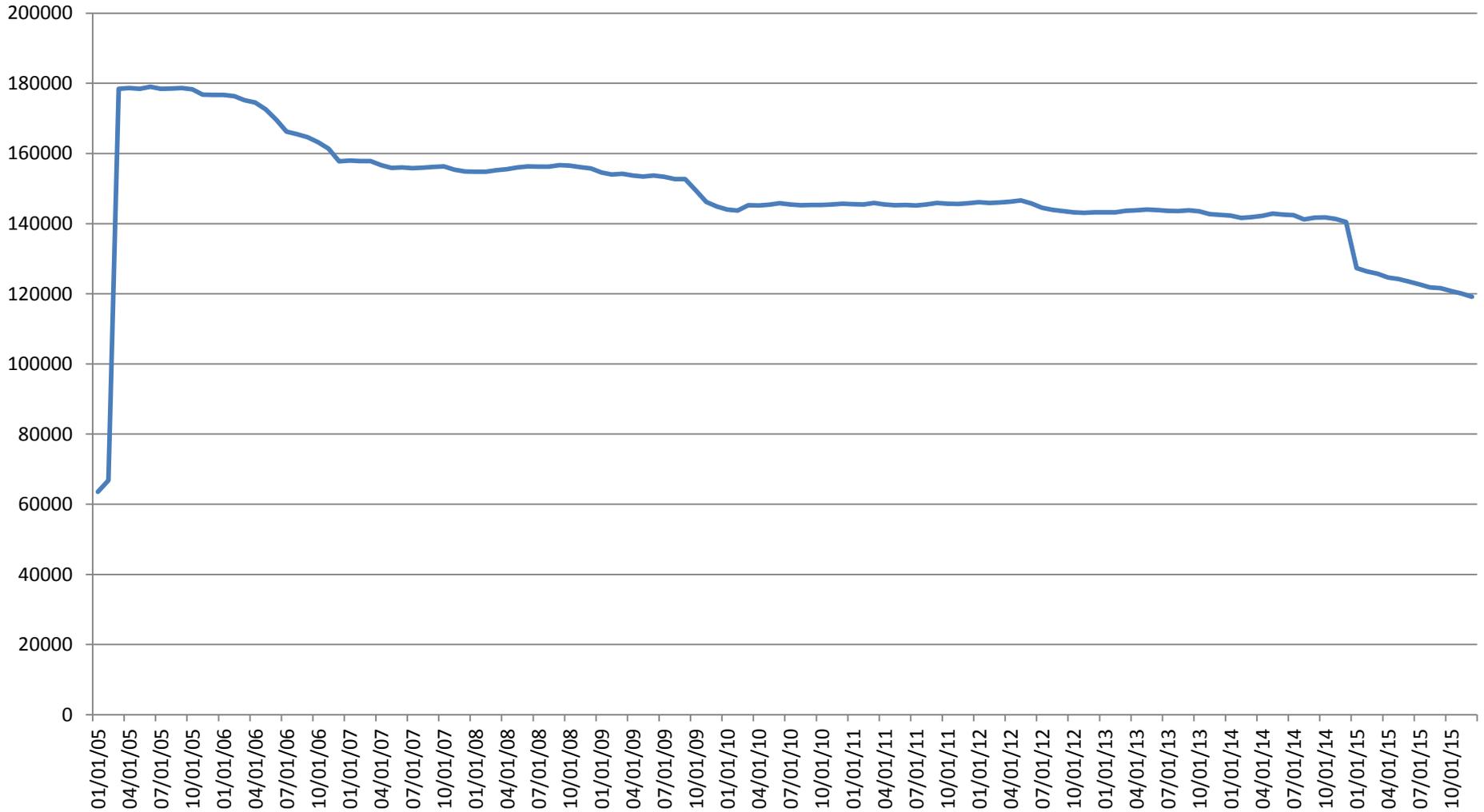
**Cape Light  
Compact**

*Working Together Toward A Smarter Energy Future*

# Active Account History



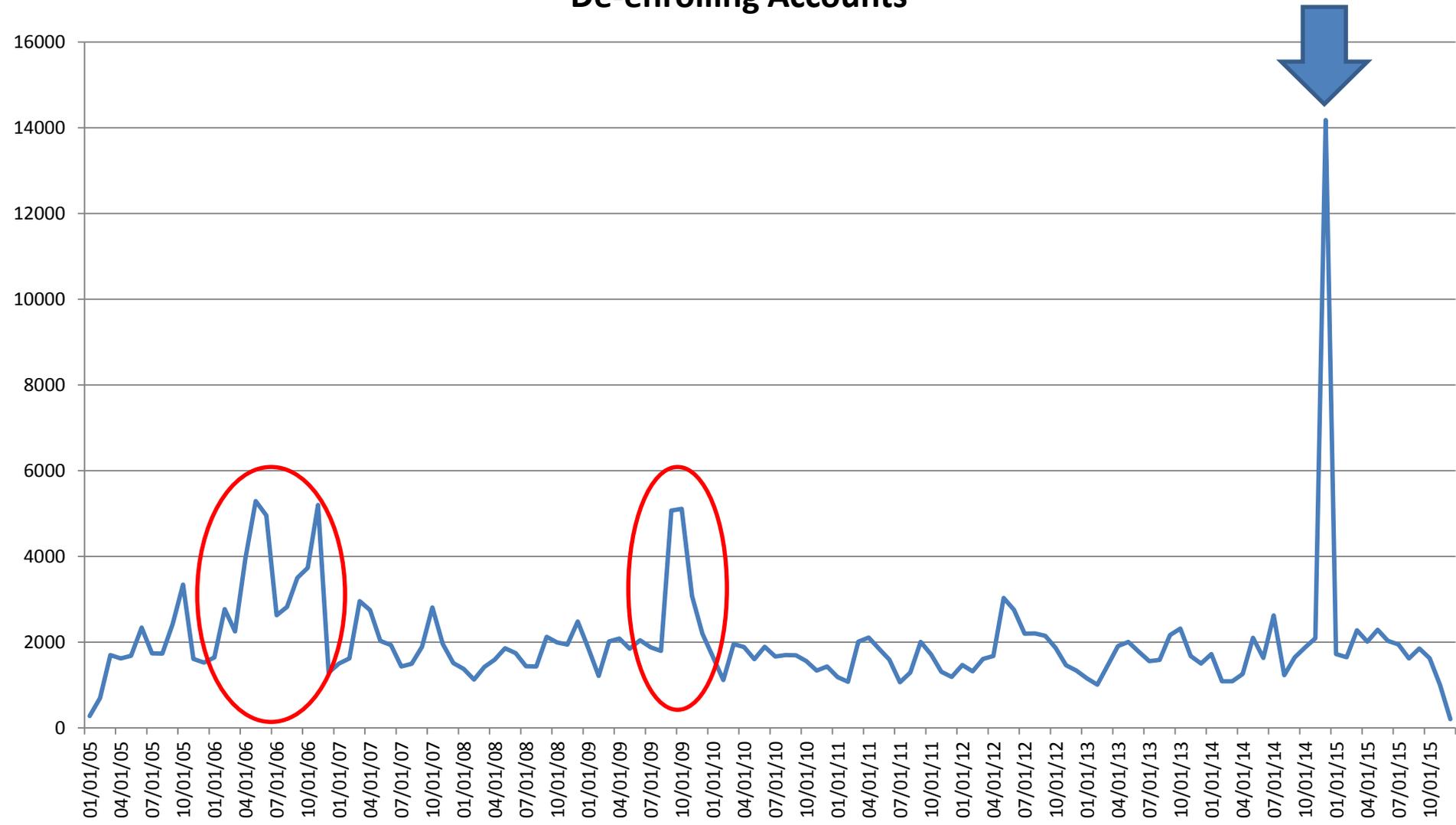
## Number of Aggregation Power Supply Customers



# De-enrollment History



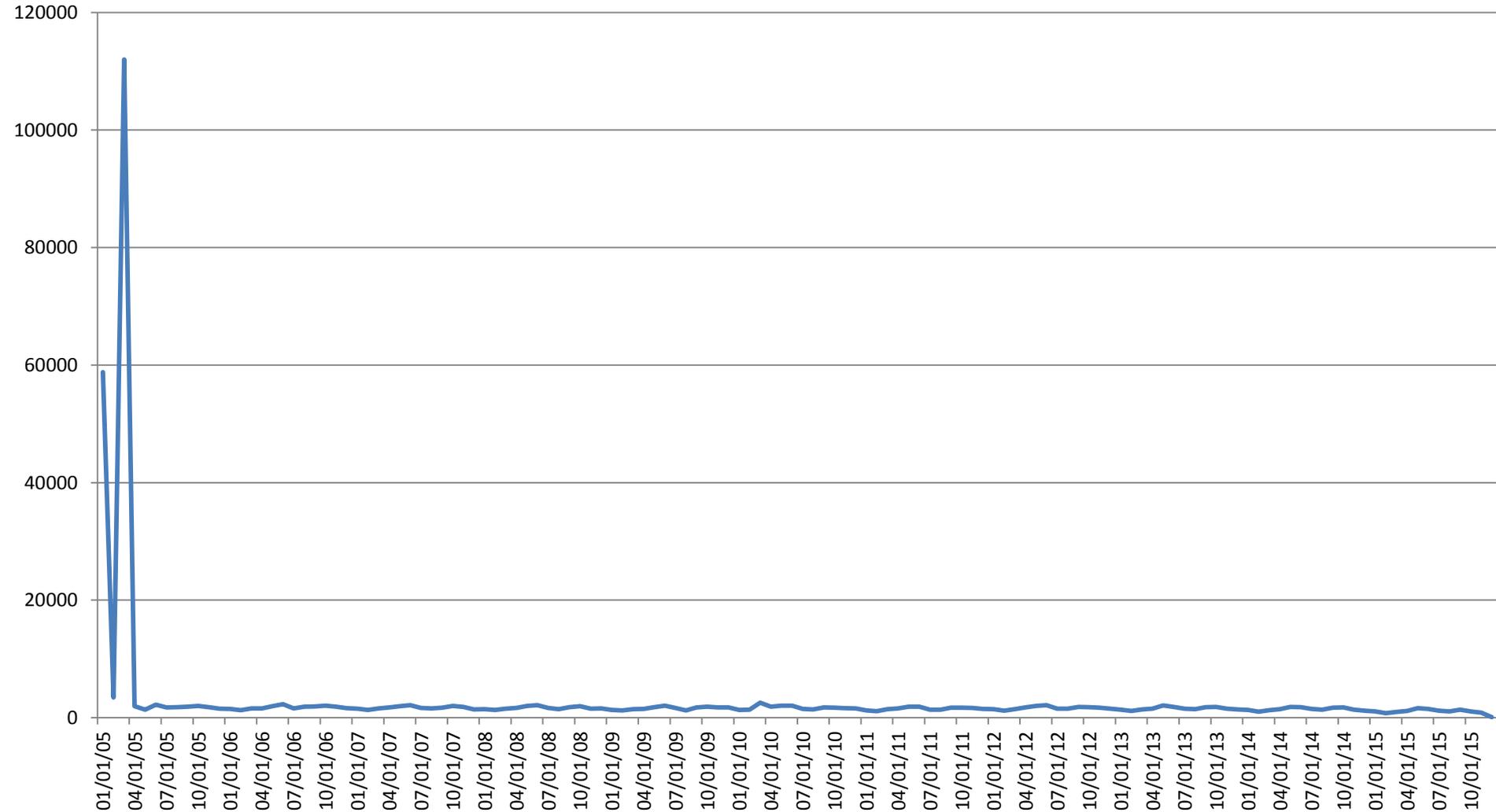
## De-enrolling Accounts



# Enrollment History



## Enrolling Accounts





Barnstable County  
YEAR-TO-DATE BUDGET REPORT

12/09/2015 13:41  
lhenderson

FOR 2016 05

ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	% USED
8074 CAPE LIGHT COMPACT OPERTG FUND						
8074_5100	SAL-REG 194,586.00	93,078.34	17,641.02	0.00	101,507.66	47.8%*
8074_5213	PHONES 3,000.00	0.00	0.00	0.00	3,000.00	.0%
8074_5214	INTERN/ISP 0.00	0.00	0.00	0.00	0.00	.0%
8074_5220	UTILITIES 4,500.00	0.00	0.00	0.00	4,500.00	.0%
8074_5233	AUDIT SVCS 35,000.00	11,000.00	0.00	0.00	24,000.00	31.4%
8074_5235	LEGAL SVCS 311,575.00	63,833.79	4,800.00	0.00	247,741.21	20.5%
8074_5238	IT CNTY SU 8,750.00	0.00	0.00	0.00	8,750.00	.0%
8074_5239	CONTRACTL 65,000.00	17,285.50	6,549.00	23,820.00	23,894.50	63.2%*
8074_5244	PROF DEVEL 5,000.00	1,000.00	0.00	0.00	4,000.00	20.0%
8074_5270	OTHER 9,226.00	0.00	0.00	0.00	9,226.00	.0%
8074_5281	OT-ST TRAV 6,000.00	2,101.75	2,000.00	0.00	3,898.25	35.0%
8074_5282	IN-ST TRAV 16,000.00	6,224.53	3,434.57	348.75	9,426.72	41.1%
8074_5291	ADVESTISG 38,561.00	13,963.81	4,979.70	1,991.28	22,605.91	41.4%
8074_5293	OUT/MRKTG 69,365.00	35,884.43	10,088.68	29,788.32	3,692.25	94.7%*
8074_5294	SHIPPING 250.00	0.00	0.00	20.00	230.00	8.0%
8074_5295	PRTG/COPYG 10,627.30	3,296.77	550.22	2,124.99	5,205.54	51.0%*
8074_5298	MISC C-S/P 15,000.00	0.00	0.00	0.00	15,000.00	.0%
8074_5320	FOOD SUPP 500.00	140.75	0.00	0.00	359.25	28.2%
8074_5361	POSTAGE 13,851.52	4,073.69	771.13	2,758.95	7,018.88	49.3%*
8074_5399	SUPPLIES 2,000.00	164.00	0.00	25.50	1,810.50	9.5%



Barnstable County  
YEAR-TO-DATE BUDGET REPORT

FOR 2016 05

ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	% USED
8074_5421	SPONSRSHPS					
0.00	20,000.00	10,000.00	0.00	3,000.00	7,000.00	65.0%*
8074_5429	SUBSCRIP					
0.00	2,500.00	0.00	0.00	0.00	2,500.00	.0%
8074_5433	PUB-OFF IN					
0.00	10,000.00	7,651.96	0.00	0.00	2,348.04	76.5%*
8074_5462	BLD/LAND R					
0.00	17,500.00	4,517.11	0.00	0.00	12,982.89	25.8%
8074_5463	EQUI RENTL					
0.00	10,000.00	0.00	0.00	0.00	10,000.00	.0%
8074_5469	MISC RENTL					
0.00	0.00	0.00	0.00	0.00	0.00	.0%
8074_5490	CVEC MB CN					
0.00	0.00	0.00	0.00	0.00	0.00	.0%
8074_5559	COMP EQUIP					
0.00	0.00	0.00	0.00	0.00	0.00	.0%
8074_5790	TRANS OUT					
0.00	0.00	71,222.42	0.00	0.00	-71,222.42	100.0%*
8074_5981	RETMNT					
0.00	33,080.00	45,481.00	0.00	0.00	-12,401.00	137.5%*
8074_5983	GRP INSUR					
0.00	33,557.00	7,694.88	1,573.58	0.00	25,862.12	22.9%
8074_5984	MED					
0.00	3,217.00	1,298.42	245.32	0.00	1,918.58	40.4%
8074_5989	FRINGES					
0.00	0.00	0.00	0.00	0.00	0.00	.0%
8074_5990	ADMIN CST					
0.00	4,000.00	0.00	0.00	0.00	4,000.00	.0%
TOTAL CAPE LIGHT COMPACT OPERTG F						
0.00	942,645.82	399,913.15	52,633.22	63,877.79	478,854.88	49.2%
TOTAL EXPENSES						
0.00	942,645.82	399,913.15	52,633.22	63,877.79	478,854.88	
GRAND TOTAL						
0.00	942,645.82	399,913.15	52,633.22	63,877.79	478,854.88	49.2%

\*\* END OF REPORT - Generated by Lindsay Henderson \*\*

<b>Vendor Name</b>	<b>Amount of Contract</b>	<b>Term</b>	<b>Purpose</b>	<b>Competitively Procured Y/N</b>	<b>P. Cocolis</b>
Honeywell	4159/month	1-1-16-3-31-16	EE Data Center Services BBCS	yes	(A)Approved/(D) Denied yes 12/7/15

**F. Chair.**

The chair shall preside at all meetings at which he or she is present. Unless otherwise directed by the Governing Board, all other officers shall be subject to the authority and supervision of the chair. The chair also shall have such other powers and duties as customarily belong to the office of chair or as may be designated from time to time by the Governing Board.

**G. Vice Chair.**

The vice chair shall assist the chair and preside at meetings at which the chair is not present. The vice chair also shall have such other powers and duties as customarily belong to the office of vice chair or as may be designated from time to time by the Governing Board.

**H. Treasurer.**

The treasurer shall be the chief financial officer of the Compact and shall have such powers and duties as customarily belong to the office of treasurer or as may be designated from time to time by the chair or the Governing Board. The roles and responsibilities of the treasurer may be delegated or expanded. Pursuant to the Administrative Services Agreement between the Compact and Barnstable County, as such agreement may be amended from time to time, the County is the designated agent and fulfills the administrative role for the Compact.

**I. Secretary.**

The secretary shall arrange for the recording, consistent with applicable law, of all proceedings of the Governing Board, Executive Committee and any other such committee in a book or books to be kept therefor, shall have custody of the seal of the Compact, and have such powers and duties as customarily belong to the office of clerk or secretary or as may be designated from time to time by the chair or the Governing Board.

**J. Other Officers.**

The Governing Board shall have legal counsel for the Compact. The Compact's legal counsel may jointly represent the Compact's members or affiliates in accordance with a bylaw adopted by the Compact pursuant to Article II(j).

The Compact shall designate a Chief Procurement Officer, whose role, in accordance with G.L. c. 30B and other applicable provisions of law, shall be to select proposals for and facilitate the award of contracts on behalf of the Compact, with input from members of the Governing Board, Compact staff, counsel and others, as such Chief Procurement Officer sees fit. Notwithstanding the foregoing, the Governing Board may determine that the Compact, as long as consistent with applicable law, will select proposals and award contracts in another manner.

Other officers shall have such powers as may be designated from time to time by the Governing Board.



ATTORNEYS AT LAW

The firm has attorneys also admitted to practice in District of Columbia, Idaho, New York and Vermont

271 WAVERLEY OAKS ROAD, SUITE 203  
WALTHAM, MASSACHUSETTS 02452  
617.244.9500

FACSIMILE: 802.419.8283  
E-MAIL: bckboston@bck.com  
WEBSITE: www.bck.com

December 1, 2015

**VIA ELECTRONIC MAIL  
ORIGINAL BY HAND DELIVERY**

Secretary Mark D. Marini  
Department of Public Utilities  
One South Station, 5<sup>th</sup> Floor  
Boston, MA 02110

*RE: Cape Light Compact Municipal Aggregation Annual Report*

Dear Secretary Marini:

The Cape Light Compact hereby submits its Municipal Aggregation Annual Report in accordance with the December 11, 2013 letter directive from the Department of Public Utilities ("DPU") to submit an annual report to the DPU on December first of each year.

Thank you for your attention to this matter.

Sincerely,

Audrey A. Eidelman

AAE/kch  
Enclosure

cc: Elizabeth Lydon, Hearing Officer, DPU (w/enc.) (via email and hand delivery)  
Justin Brant, Interim Director, Electric Power Division, DPU (w/enc.) (via email and hand delivery)  
Margaret T. Downey, Cape Light Compact (w/enc.) (via email and first class mail)

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# CAPE LIGHT COMPACT ANNUAL REPORT TO THE MASSACHUSETTS DEPARTMENT OF PUBLIC UTILITIES

December 1, 2015

(Reporting Period: Fiscal Year 2015)

## I. BACKGROUND

The Cape Light Compact (Compact) is a public entity formed under an Inter-Governmental Agreement in 1997 to advance the interests of consumers in the then newly restructured Massachusetts electric industry and to work collaboratively as a municipal aggregator. The Compact consists of the twenty-one towns and two counties of Cape Cod and Martha's Vineyard. The 1997 Massachusetts Restructuring Act enabled towns and cities to become municipal aggregators like the Compact that could, among other things:

- Purchase power on behalf of all customers in the municipality and provide the power to all customers on an opt-out basis; and
- Implement energy efficiency programs instead of the local electric utility, ensuring that funds collected from Cape and Vineyard residents and businesses are spent to reduce the energy costs of Cape and Vineyard residents and businesses.

On May 10, 2000 the Compact filed its Aggregation Plan developed in accordance with G.L. c. 164, §134 (Section 134) for review and approval by the Massachusetts Department of Telecommunications and Energy (DTE), now the Massachusetts Department of Public Utilities (DPU). DTE docketed the proceeding as D.T.E. 00-47. On August 10, 2000, the DTE issued an Order approving the Compact's Aggregation Plan and model electric supply agreement, concluding that the Compact's Aggregation Plan and contract was consistent with all requirements of Section 134 and DTE regulations. On April 3, 2014, at the request of the DPU, the Compact filed its updated Aggregation Plan for review and approval. D.P.U 14-69. On May 1, 2015 the DPU issued a conditional approval order for the updated Aggregation Plan. DPU issued an approval order on the Compact's compliance filing for the updated Aggregation Plan on May 18, 2015 in D.P.U. 14-69-A.

## II. COMPETITIVE SUPPLIERS FOR FISCAL YEAR 2015

This annual report provides information requested by the DPU for the Compact's Fiscal Year 2015 (July 1, 2014 through June 30, 2015).

During Fiscal Year 2015 the Compact's competitive suppliers were Consolidated Edison Solutions, Inc. (ConEdison Solutions) and NextEra Energy Services Massachusetts, LLC

(NextEra). ConEdison Solutions provided service to residential customers and NextEra and ConEdison Solutions provided service to commercial and industrial customers.

### **III. TERM OF POWER SUPPLY CONTRACT**

The term of the first ConEdison Solutions contract in effect for Fiscal Year 2015 ran from January 2011 consumer meter read dates through December 2014 consumer meter read dates, serving all Compact customers. The term of the second ConEdison Solutions contract in effect for Fiscal Year 2015 runs from December 2014 consumer meter read dates through January 2017 consumer meter read dates for the Compact's residential customers.

The term of the NextEra contract in effect for Fiscal Year 2015 runs from December 2014 consumer meter read dates through January 2017 consumer meter read dates for the Compact's commercial and industrial customers.

### **IV. MONTHLY ENROLLMENT AND USAGE STATISTICS**

Please see Exhibit A for monthly enrollment and usage statistics during Fiscal Year 2015. The Compact is providing separate data for ConEdison Solutions and NextEra in Exhibit A.<sup>1</sup>

### **V. RENEWABLE ENERGY SUPPLY OPTIONS**

The Compact offers Cape Light Compact Green<sup>sm</sup>, a voluntary program which allows consumers to join a community of individuals and organizations committed to using renewable electricity generating resources. When a consumer chooses Cape Light Compact Green<sup>sm</sup>, the Compact matches 50% or 100% of the electricity a consumer uses each month with renewable energy sources from solar, wind, and small hydro – all of which can dramatically reduce air pollution and environmental damage. Specifically, of the resources included (whether matching 100% or 50% of a consumer's usage), at least 25% is from a resource that qualifies for the Class I Massachusetts Renewable Portfolio Standard (generating Class I renewable energy certificates (RECs)) and the remainder is from Low Impact Hydropower Institute (LIHI)-certified hydro resources. All resources are located within New England. The vast majority of the Class I RECs are from resources on Cape Cod. The Compact has a total of 726 participants in this program.

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<sup>1</sup> Note that the NextEra data provided in Exhibit A contains a small number of incidental residential meters as part of the commercial load data reporting. This is due to the distribution company's internal rate structure/metering, which will, for example, designate a commercial property like a university or church as having a residential meter even though the account is used for commercial purposes. These types of accounts obtain service from NextEra on the Compact's commercial rate. Similarly, the ConEdison Solutions data provided in Exhibit A contains a small number of incidental commercial meters as part of the residential load data reporting for the second ConEdison Solutions contract for Fiscal Year 2015. This is due to the distribution company's internal rate structure/metering, which will, for example, designate a temporary construction account or garage light as having a commercial meter even though the account is used for residential purposes. These types of accounts obtain service from ConEdison Solutions on the Compact's residential rate.

## **VI. ALTERNATIVE INFORMATION DISCLOSURE STRATEGY**

The Compact's alternative information disclosure strategy was approved by the DPU in D.T.E. 00-47. For Fiscal Year 2015, in accordance with the alternative methods of disclosure approved by the DPU, the Compact maintained a link to its supplier's current disclosure label at <http://www.capelightcompact.org/power-supply/>. The Compact also publishes a quarterly advertisement containing its supplier's disclosure label information in all Cape and Vineyard daily and weekly print newspapers, an example of which is included as Exhibit B. The Compact also provides a "consumer friendly" version of its disclosure label and the full disclosure label to area municipalities, libraries and senior centers annually. An example of the "consumer friendly" version of the information disclosure label is included as Exhibit C.

In addition, the Compact brings copies of its advertisement containing its supplier's disclosure label information to events the Compact attends. The Compact also periodically includes links to its disclosure label in its electronic newsletter.

**EXHIBIT A**

**MONTHLY ENROLLMENT AND USAGE STATISTICS**

Cape Light Compact Annual DPU Report - Exhibit A - Customer and load information - July '14 - June '15

Rate Class	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
Segment													
Commercial													
Industrial													
G1 - General Commercial Use	13,323	11,424,812	12,973,661	12,621,139	11,530,243	10,481,993	11,755,958	11,755,958	11,755,958	11,755,958	11,755,958	11,755,958	70,801,129
G2 - TOD Medium Commercial Use		875,170	667,050	574,548	491,528	366,734	379,416	379,416	379,416	379,416	379,416	379,416	3,354,446
G3 - TOD Large Commercial Use	48	66,336	67,248	75,000	90,408	101,736	110,832	110,832	110,832	110,832	110,832	110,832	511,608
G5 - Commercial Space Heating	872	395,720	495,622	485,493	332,334	216,300	202,583	202,583	202,583	202,583	202,583	202,583	2,128,924
G7 - TOD General Use		190,540	171,224	170,912	76,307	107,860	136,565	136,565	136,565	136,565	136,565	136,565	853,408
R1 - Residential General Use		36,687	36,908										201,454
R2 - Residential General Use													
R3 - Residential Electric Heat													
R4 - Residential General Use													
R5 - Residential General Use													
S1 - Municipal & Commercial Non Metered Lighting	111	134,033	113,631										609,688
S2 - Municipal & Commercial Non Metered Lighting													
<b>Total</b>	<b>14,354</b>	<b>13,123,298</b>	<b>14,525,344</b>	<b>14,070,237</b>	<b>12,647,693</b>	<b>11,391,361</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>78,460,657</b>

Residential													
Commercial													
Industrial													
<b>Total</b>	<b>14,354</b>	<b>13,123,298</b>	<b>14,525,344</b>	<b>14,070,237</b>	<b>12,647,693</b>	<b>11,391,361</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>78,460,657</b>

Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
Industrial												
<b>Total</b>	<b>14,354</b>	<b>13,123,298</b>	<b>14,525,344</b>	<b>14,070,237</b>	<b>12,647,693</b>	<b>11,391,361</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>

Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
Industrial												
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Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
Industrial												
<b>Total</b>	<b>14,354</b>	<b>13,123,298</b>	<b>14,525,344</b>	<b>14,070,237</b>	<b>12,647,693</b>	<b>11,391,361</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>

Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
Industrial												
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Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
Industrial												
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Residential												
Commercial												
Industrial												
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Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
Industrial												
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Residential												
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Residential												
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Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
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Residential												
Commercial												
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Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
Industrial												
<b>Total</b>	<b>14,354</b>	<b>13,123,298</b>	<b>14,525,344</b>	<b>14,070,237</b>	<b>12,647,693</b>	<b>11,391,361</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>

Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
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<b>Total</b>	<b>14,354</b>	<b>13,123,298</b>	<b>14,525,344</b>	<b>14,070,237</b>	<b>12,647,693</b>	<b>11,391,361</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>

Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015
Residential												
Commercial												
Industrial												
<b>Total</b>	<b>14,354</b>	<b>13,123,298</b>	<b>14,525,344</b>	<b>14,070,237</b>	<b>12,647,693</b>	<b>11,391,361</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>	<b>12,688,370</b>

Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 201
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Terminations*		Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
Rate Class	Segment													
G1 - General Commercial Use	Commercial				254			245	274	360	403	347	276	2,159
G2 - TOD Medium Commercial Use	Industrial				2			2	3	1	2	1		11
G3 - TOD Large Commercial Use	Industrial													
G5 - Commercial Space Heating	Commercial				3		8	8	12	15	8	9	5	60
G7 - TOD General Use	Commercial								2	2				4
R1 - Residential General Use	Residential				1				2	3	4	3	1	14
R2 - Residential Electric Heat	Residential													
R3 - Residential General Use	Residential													
R4 - Residential General Use	Residential													
R5 - Residential General Use	Residential													
S1 - Municipal & Commercial Non Metered Lighting	Commercial				9		11	11	6	17	11	11	5	70
S2 - Municipal & Commercial Non Metered Lighting	Commercial													
	<b>Total</b>				269		266	266	299	398	428	371	287	2,318

Residential Commercial					1			2	2	3	4	3	1	14
Industrial					266		264	294	294	394	422	367	286	2,293
	<b>Total</b>				269		266	299	299	398	428	371	287	2,318

Active Customer Count		Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
Rate Class	Segment													
G1 - General Commercial Use	Commercial				49			11,927	11,356	11,504	11,583	11,565	11,500	11,500
G2 - TOD Medium Commercial Use	Industrial							60	54	48	45	36	36	36
G3 - TOD Large Commercial Use	Industrial				3		6	6	6	6	6	6	6	6
G5 - Commercial Space Heating	Commercial				2		343	345	345	331	327	308	294	294
G7 - TOD General Use	Commercial				4		68	68	68	66	82	82	83	83
R1 - Residential General Use	Residential						77	78	78	74	78	87	90	90
R2 - Residential Electric Heat	Residential													
R3 - Residential General Use	Residential													
R4 - Residential General Use	Residential													
R5 - Residential General Use	Residential													
S1 - Municipal & Commercial Non Metered Lighting	Commercial				3		755	754	754	742	746	732	725	725
S2 - Municipal & Commercial Non Metered Lighting	Commercial													
	<b>Total</b>				61		13,236	12,651	12,651	12,771	12,867	12,816	12,734	12,734

Residential Commercial					58			13,093	12,523	12,643	12,738	12,687	12,602	12,602
Industrial					3		66	66	60	54	51	42	42	42
	<b>Total</b>				61		13,236	12,661	12,661	12,771	12,867	12,816	12,734	12,734

\* Terminated customers include not only those customers who opted-out of our supply but also customers who were considered "drops" i.e. went back to basic service; went to another competitive supplier; or closed their account for various reasons such as moving out of the CLC service territory; or those who were sent back to NSTAR for non-payment.

Cape Light Compact Annual DPU Report - Exhibit A - Customer and load information - July '14 - June '15

Usage by rate class, kWh	Rate Class	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
G1 - General Commercial Use	Commercial	20,186,265	19,096,332	13,650,758	12,498,975	11,423,287	4,370,968	3,691	1,852	976	1,212	2,410	2,494	81,239,220
G2 - TOD Medium Commercial Use	Industrial	1,788,109	728,678	756,224	705,969	661,128	409,181							5,049,289
G3 - TOD Large Commercial Use	Industrial	315,310	53,270	46,222	49,429	47,833	38,835							550,899
G5 - Commercial Space Heating	Commercial	322,355	340,764	218,277	205,949	262,848	103,272							1,453,465
G7 - TOD General Use	Commercial	338,678	311,649	266,283	228,380	207,569	97,454							1,450,013
R1 - Residential General Use	Residential	78,832,276	79,943,316	53,424,187	45,992,480	46,351,452	50,098,364	51,687,611	45,755,187	45,550,136	37,209,533	39,330,277	48,568,767	622,743,586
R2 - Residential Electric Heat	Residential	985,288	1,036,936	830,254	931,808	1,033,228	1,105,711	989,878	984,314	984,314	766,799	676,174	895,005	11,002,256
R3 - Residential General Use	Residential	9,139,562	9,454,670	6,373,585	6,174,866	11,090,814	14,020,695	13,980,303	13,222,336	7,349,309	5,415,387	6,887,435	6,887,435	111,503,183
R4 - Residential General Use	Residential	183,836	197,242	167,818	190,693	327,049	399,484	485,659	496,813	467,093	270,337	168,058	207,534	3,571,556
R5 - Residential General Use	Residential	103,058	100,627	71,492	77,991	103,867	140,670	176,419	173,448	157,388	104,155	82,757	102,197	1,394,070
S1 - Municipal & Commercial Non Metered Lighting	Commercial	240,652	117,484	119,347	141,304	147,611	83,686	249	212	114	177	150	37	851,123
S2 - Municipal & Commercial Non Metered Lighting	Commercial	3,612	4,169	4,370	4,923	5,266	2,217	132	99	114	90	80	37	25,072
	<b>Total</b>	<b>112,437,895</b>	<b>111,385,137</b>	<b>75,928,817</b>	<b>67,097,826</b>	<b>69,964,937</b>	<b>67,868,174</b>	<b>67,490,166</b>	<b>61,397,793</b>	<b>59,482,510</b>	<b>45,701,612</b>	<b>45,675,295</b>	<b>56,403,468</b>	<b>840,833,732</b>

Residential	69,243,015	90,732,791	60,867,336	53,262,897	57,209,397	62,762,560	67,486,095	61,395,630	59,481,207	45,700,139	45,672,654	56,400,937	750,214,652
Commercial	21,091,562	19,870,398	14,259,035	13,079,531	12,046,580	4,657,597	4,071	2,163	1,304	1,479	2,641	2,531	85,018,892
Industrial	2,103,419	781,948	802,446	755,398	708,961	448,017							5,600,188
<b>Total</b>	<b>112,437,895</b>	<b>111,385,137</b>	<b>75,928,817</b>	<b>67,097,826</b>	<b>69,964,937</b>	<b>67,868,174</b>	<b>67,490,166</b>	<b>61,397,793</b>	<b>59,482,510</b>	<b>45,701,612</b>	<b>45,675,295</b>	<b>56,403,468</b>	<b>840,833,732</b>

Rates, \$/kWh

Segment	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
Residential	\$ 0.09090	\$ 0.09090	\$ 0.08892	\$ 0.08892	\$ 0.08892	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371
Commercial	\$ 0.09090	\$ 0.09090	\$ 0.08892	\$ 0.08892	\$ 0.08892	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371	\$ 0.15371
Industrial	\$ 0.07950	\$ 0.07950	\$ 0.07752	\$ 0.07752	\$ 0.07752	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.20070	\$ 0.20070
Residential	\$ 0.09379	\$ 0.09379	\$ 0.09379	\$ 0.09379	\$ 0.09379	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046	\$ 0.15046
Commercial	\$ 0.09078	\$ 0.09078	\$ 0.09078	\$ 0.09078	\$ 0.09078	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501	\$ 0.14501
Industrial	\$ 0.08200	\$ 0.08200	\$ 0.08200	\$ 0.10278	\$ 0.10278	\$ 0.20244	\$ 0.20244	\$ 0.20244	\$ 0.20244	\$ 0.20244	\$ 0.20244	\$ 0.20244	\$ 0.20244
Residential	\$ 0.0029	\$ 0.0029	\$ 0.0049	\$ 0.0049	\$ 0.0049	\$ 0.0599	\$ 0.0599	\$ 0.0599	\$ 0.0599	\$ 0.0599	\$ 0.0599	\$ 0.0599	\$ 0.0599
Commercial	\$ 0.0001	\$ 0.0001	\$ 0.0019	\$ 0.0019	\$ 0.0019	\$ 0.0629	\$ 0.0629	\$ 0.0629	\$ 0.0629	\$ 0.0629	\$ 0.0629	\$ 0.0629	\$ 0.0629
Industrial	\$ 0.0025	\$ 0.0025	\$ 0.0045	\$ 0.0045	\$ 0.0045	\$ 0.0253	\$ 0.0253	\$ 0.0253	\$ 0.0253	\$ 0.0253	\$ 0.0253	\$ 0.0253	\$ 0.0253

Residential	\$ 257,912	\$ 262,218	\$ 296,424	\$ 259,390	\$ 278,610	\$ (3,760,733)	\$ (219,330)	\$ (199,536)	\$ (193,314)	\$ (148,525)	\$ (148,436)	\$ (183,303)	\$ (3,498,623)
Commercial	\$ (2,531)	\$ (2,384)	\$ 26,522	\$ 24,328	\$ 22,407	\$ (293,103)	\$ (85)	\$ (19)	\$ (11)	\$ (13)	\$ (23)	\$ (22)	\$ (224,885)
Industrial	\$ 5,259	\$ 1,955	\$ 3,595	\$ 19,081	\$ 17,908	\$ (43,870)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,928
<b>Total</b>	<b>\$ 260,640</b>	<b>\$ 261,788</b>	<b>\$ 326,541</b>	<b>\$ 302,800</b>	<b>\$ 318,925</b>	<b>\$ (4,097,705)</b>	<b>\$ (219,365)</b>	<b>\$ (199,555)</b>	<b>\$ (193,325)</b>	<b>\$ (148,538)</b>	<b>\$ (148,459)</b>	<b>\$ (183,325)</b>	<b>\$ (3,719,579)</b>

Terminations\*

Rate Class	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
G1 - General Commercial Use	299	102	160	146	625	11417	118	134	42	0	0	0	13,043
G2 - TOD Medium Commercial Use	4	0	0	0	0	16	1	0	0	1	0	0	23
G3 - TOD Large Commercial Use	1	0	0	0	0	1	1	0	0	0	0	0	2
G5 - Commercial Space Heating	1	2	6	1	11	256	2	2	0	1	0	0	281
G7 - TOD General Use	0	0	0	0	0	42	0	1	0	0	0	0	43
R1 - Residential General Use	873	869	1172	1415	1204	1537	1321	1290	1800	1646	1860	1640	16,627
R2 - Residential General Use	35	32	43	50	38	45	48	43	101	56	84	67	642
R3 - Residential Electric Heat	130	124	217	241	191	217	202	160	293	279	297	267	2,618
R4 - Residential General Use	6	3	15	10	8	10	8	6	14	12	19	20	131
R5 - Residential General Use	14	7	21	6	10	13	5	3	2	11	14	11	117
S1 - Municipal & Commercial Non Metered Lighting	38	5	2	3	5	604	2	5	10	2	2	4	682
S2 - Municipal & Commercial Non Metered Lighting	1	0	0	0	0	13	1	0	0	0	0	0	15
<b>Total</b>	<b>1,402</b>	<b>1,144</b>	<b>1,637</b>	<b>1,872</b>	<b>2,092</b>	<b>14,171</b>	<b>1,708</b>	<b>1,644</b>	<b>2,262</b>	<b>2,007</b>	<b>2,276</b>	<b>2,009</b>	<b>34,224</b>

Residential	1,058	1,035	1,468	1,722	1,451	1,822	1,584	1,502	2,210	2,004	2,274	2,005	20,135
Commercial	339	109	168	150	641	12,332	123	142	52	2	2	4	14,064
Industrial	5	-	1	-	-	17	1	-	-	-	-	-	25
<b>Total</b>	<b>1,402</b>	<b>1,144</b>	<b>1,637</b>	<b>1,872</b>	<b>2,092</b>	<b>14,171</b>	<b>1,708</b>	<b>1,644</b>	<b>2,262</b>	<b>2,007</b>	<b>2,276</b>	<b>2,009</b>	<b>34,224</b>

Active Customer Count

Rate Class	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Jun 2015	Total
G1 - General Commercial Use	12691	12509	12552	12506	12432	11821	405	287	153	111	111	111	111
G2 - TOD Medium Commercial Use	20	17	18	18	18	18	2	1	1	1	1	1	1
G3 - TOD Large Commercial Use	2	1	1	1	1	1	1	1	1	1	1	1	1
G5 - Commercial Space Heating	269	270	271	267	269	260	4	2	4	2	1	1	1
G7 - TOD General Use	42	42	43	43	43	43	1	1	1	1	1	1	1
R1 - Residential General Use	111757	111892	112280	112375	111937	111557	110738	109943	109349	108284	107708	106359	106359
R2 - Residential General Use	1673	1703	1746	1801	1823	1846	1881	1869	1884	1844	1868	1822	1822
R3 - Residential Electric Heat	13172	13189	13253	13241	13151	13088	13005	12903	12851	12692	12577	12367	12367
R4 - Residential General Use	277	285	300	301	313	312	316	319	331	337	342	331	331
R5 - Residential General Use	176	163	182	187	212	230	235	247	262	291	298	298	298
S1 - Municipal & Commercial Non Metered Lighting	991	955	952	952	949	944	940	938	933	923	921	919	919
S2 - Municipal & Commercial Non Metered Lighting	17	16	16	16	16	16	3	2	2	2	2	2	2
<b>Total</b>	<b>141,087</b>	<b>141,042</b>	<b>141,614</b>	<b>141,708</b>	<b>141,164</b>	<b>140,136</b>	<b>126,930</b>	<b>125,912</b>	<b>125,146</b>	<b>123,885</b>	<b>123,227</b>	<b>121,609</b>	<b>121,609</b>

Residential	127,055	127,232	127,761	127,905	127,436	127,033	126,175	125,281	124,657	123,448	122,793	121,777	121,777
Commercial	14,010	13,792	13,854	13,784	13,709	13,084	753	630	488	436	434	432	432
Industrial	22	18	19	19	19	19	2	1	1	1	1	1	1
<b>Total</b>	<b>141,087</b>	<b>141,042</b>	<b>141,614</b>	<b>141,708</b>	<b>141,164</b>	<b>140,136</b>	<b>126,930</b>	<b>125,912</b>	<b>125,146</b>	<b>123,885</b>	<b>123,227</b>	<b>121,609</b>	<b>121,609</b>

\* Terminated customers include not only those customers who opted-out of our supply but also customers who were considered "drops" i.e. went back to basic service; went to another competitive supplier; or closed their account for various reasons such as moving out of the CLC service territory or those who were sent back to NSTAR for non-payment.

**EXHIBIT B**

**EXAMPLE OF QUARTERLY ADVERTISEMENT  
WITH SUPPLIER DISCLOSURE LABEL**



*This disclosure is required by the Massachusetts Department of Public Utilities*  
**Content Label for Cape Light Compact Retail Access Electricity Supply Customers**

Data for this label is provided by ConEdison Solutions (residential) and NextEra Energy Services (commercial and industrial), Cape Light Compact's current competitive suppliers.

The electricity you consume comes from the New England power grid, which receives power from a variety of power plants and transmits the power throughout the region as needed to meet the requirements of all customers in New England. When you choose a power supplier, that supplier is responsible for generating and/or purchasing power that is added to the power grid in an amount equivalent to your electricity use. "Known Resources" include resources that are owned by, or under contract to, the supplier. "Residual Power" represents power purchased in the regional electricity market.

ConEdison Solutions and NextEra Energy Services will update fuel sources and emissions data to its customers quarterly, allowing customers to compare data among the companies providing electricity service on Cape Cod and Martha's Vineyard.

**Generation Prices \***

- Residential customers: prices in effect for Jul 2015 – Dec 2015 are 10.16¢ per kWh
  - Commercial customers: prices in effect for Aug 2015 – Jan 2016 are 10.568¢ per kWh
  - Industrial customers: prices in effect for Nov 2015 – Jan 2016 are 10.007¢ per kWh
- Prices do not include regulated charges for customer service and delivery. Those charges are billed by your local distribution company.  
 \*Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund.

**Air Emissions**

Emissions for each of the following pollutants are presented as a percent of the region's average emission rate based on the System Mix. System average emission rates were prepared for New England Power Pool (NEPOOL) by ISO New England and are based on data from the 1st quarter of 2015 for residential, and commercial and industrial rates.

**Nitrogen Oxide (NO<sub>x</sub>)** is formed when fossil fuels and biomass are burned at high temperatures. They contribute to acid rain and ground-level ozone (or smog), and may cause respiratory illness in children with frequent high level exposure. NO<sub>x</sub> also contributes to oxygen deprivation of lakes and coastal waters which is destructive to fish and other animal life.  
**Sulfur Dioxide (SO<sub>2</sub>)** is formed when fuels containing sulfur are burned, primarily coal and oil. Major health effects associated with SO<sub>2</sub> include asthma, respiratory illness and aggravation of existing cardiovascular disease. SO<sub>2</sub> combines with water and oxygen in the atmosphere to form acid rain, which raised the acid level of lakes and streams, and accelerates the decay of buildings and monuments.  
**Carbon Dioxide (CO<sub>2</sub>)** is released when fossil fuels (e.g., coal, oil and natural gas) are burned. Carbon dioxide, a greenhouse gas, is a major contributor to global warming.

**Disclosure Label Based on Data Available as Indicated**

Power Source	Residential*			Commercial & Industrial**		
	Known Resources (%)	System Power (%)	Total (%)	Known Resources (%)	System Power (%)	Total (%)
Biomass	0	2.23	2.23	0	2.1	2.1
Coal	0	11.10	11.10	0	4.9	4.9
Diesel	0	1.51	1.51	N/A	N/A	N/A
Digester Gas	0	0.03	0.03	N/A	N/A	N/A
Efficient Resource (Maine)	0	0.56	0.56	N/A	N/A	N/A
Fuel Cell	0	0.18	0.18	N/A	N/A	N/A
Hydro	0	6.24	6.24	0	6.8	6.8
Jet	0	0.01	0.01	N/A	N/A	N/A
Landfill Gas	0	0.55	0.55	N/A	N/A	N/A
Municipal Solid Waste	0	1.00	1.00	0	2.1	2.1
Natural gas	0	31.22	31.22	0	36.4	36.4
Nuclear	0	29.9	29.9	0	32.9	32.9
Oil	0	9.05	9.05	0	7.2	7.2
Other Renewables	0	N/A	N/A	0	6.8	6.8
Solar	0	0.54	0.54	0	0.7	0.7
Waste to Energy	0	1.85	1.85	0	N/A	N/A
Wind	0	2.34	2.34	0	1.8	1.8
Wood	0	1.67	1.67	N/A	N/A	N/A
<b>TOTAL</b>	<b>0</b>	<b>100</b>	<b>100</b>	<b>0</b>	<b>100</b>	<b>100</b>

Actual totals may vary slightly from 100% due to rounding

\*Based on data through Q1 2015

\*\*Based on data through Q1 2015

ConEdison Solutions Note: The NEPOOL system mix represents all resources used for electricity generation in the region. ConEdison Solutions purchases power from the NEPOOL system.

NextEra Note: Electricity customers in New England are served by an integrated power grid, not particular generating units. The above information is based on the most recently available information provided via the NEPOOL Generation Information System and the Massachusetts Department of Telecommunications and Energy. NextEra Energy Services procures its electricity supply through system power contracts, not from specific generating units.

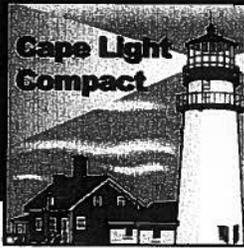
**Emissions Data**

Emission Type	Residential		Commercial & Industrial	
	Lbs. per MWh	% System Average	Lbs. per MWh	% NEPOOL System Average
Nitrogen Oxides (NO <sub>x</sub> )	0.86115	100	0.7430	100
Sulfur Dioxide (SO <sub>2</sub> )	0.87228	100	0.6362	100
Carbon Dioxide (CO <sub>2</sub> )	931.58	100	883.5513	100

New unit emissions data for CO<sub>2</sub> is 760 lbs/MWh; for NO<sub>x</sub> is 0.06 lbs/MWh; for SO<sub>2</sub> is 0.08 lbs/MWh.

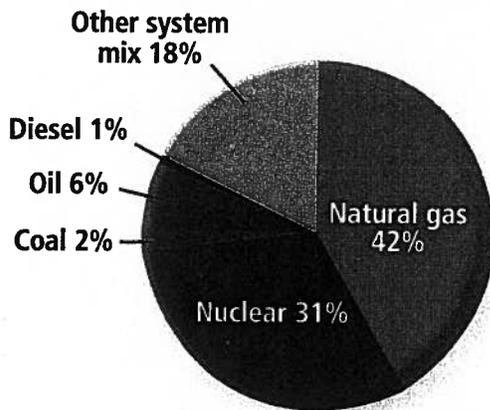
**EXHIBIT C**

**EXAMPLE OF CONSUMER FRIENDLY DISCLOSURE LABEL**



# Cape Light Compact gives you the ability to choose

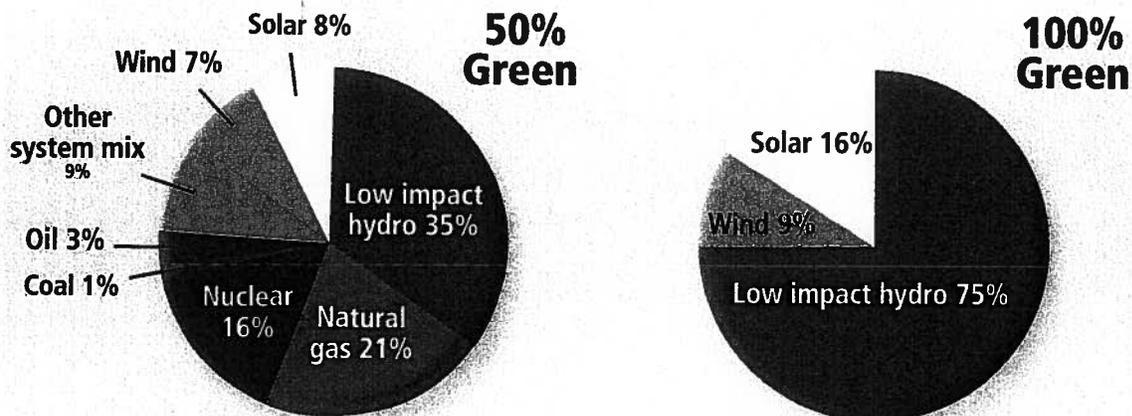
## Basic Electricity Mix from Regional System



Air Emissions			
	Pounds Per Megawatt-hour	% of Regional Average	% of New Unit
NO <sub>x</sub>	0.64	67	1067
SO <sub>2</sub>	0.46	120	575
CO <sub>2</sub>	774.16	71	102

- 1 megawatt-hour = 1,000 kilowatt-hours
- % of Regional Average — compares Basic Mix to the average of all of the generation sources in the region
- % of New Unit — compares emissions to those of a typical new natural gas generator

## CLC Green<sup>SM</sup> — for those who want cleaner energy



The above is 2013 data—the most recent available. For the full disclosure label and current pricing, please visit: [www.capelightcompact.org/powersupply](http://www.capelightcompact.org/powersupply)

For more information on CLC Green, visit:  
[www.capelightcompact.org/clcgreen](http://www.capelightcompact.org/clcgreen) or call 800.381.9192