

### ATTORNEYS AT LAW

The firm has attorneys also admitted to practice in District of Columbia, Idaho and Vermont

271 Waverley Oaks Road, Suite 203 Waltham, Massachusetts 02452 617.244.9500

June 1, 2020

FACSIMILE: 802.419.8283
E-MAIL: bckboston@bck.com
Website: www.bck.com

### VIA ELECTRONIC MAIL ONLY

(Peter.Ray@mass.gov)

Mark D. Marini, Secretary Commonwealth of Massachusetts Department of Public Utilities One South Station, 5<sup>th</sup> Floor Boston, MA 02110

Re: D.P.U. 20-MA (Hearing Officer Reporting Procedures – 2019 Municipal

Aggregation Annual Reports)

Dear Secretary Marini:

The Cape Light Compact JPE ("Compact") hereby submits its 2019 Municipal Aggregation Annual Report in accordance with the Hearing Officer Memorandum dated February 26, 2020 and the April 30, 2020 Stamp-Granted Motion for Extension issued to the Compact in the above-referenced docket. For reference in filing, the Compact's current Aggregation Plan was approved in D.P.U. 14-69.

Thank you for your attention to this matter.

Sincerely,

Audrey A. Eidelman

Audrey A Edelo

AAE/drb Enclosures

cc: D.P.U. 20-MA Service List (Sean McKendry, James Avery and A. Quincy Vale only) (via email only)

Rebecca Tepper, Esq., Division Chief, Office of the Attorney General (via email only) Nathan Forster, Esq., Deputy Division Chief, Office of the Attorney General (via email only) AGEnergy Efiling (via email only)

Margaret T. Downey, Compact Administrator (via email only)

VERMONT OFFICE: P.O. Box 205

Woodstock, Vermont 05091 Telephone: 802.457.9050 Facsimile: 802.419.8283 E-Mail: bckvt@bck.com MOUNTAIN STATES OFFICE: P.O. Box 3625 Hailey, Idaho 83333 Telephone: 617.584.8338 Facsimile: 802.419.8283

E-Mail: bckidaho@bck.com

# CAPE LIGHT COMPACT JPE ANNUAL REPORT TO THE MASSACHUSETTS DEPARTMENT OF PUBLIC UTILITIES

June 1, 2020

(Reporting Period: Calendar Year 2019)

### **BACKGROUND**

The towns of Aquinnah, Barnstable, Bourne, Brewster, Chatham, Chilmark, Dennis, Edgartown, Eastham, Falmouth, Harwich, Mashpee, Oak Bluffs, Orleans, Provincetown, Sandwich, Tisbury, Truro, West Tisbury, Wellfleet and Yarmouth, and Dukes County are organized and operating collectively as the Cape Light Compact JPE (Compact), a joint powers entity organized pursuant to G.L. c. 40, §4A ½ and G.L. c. 164, §134. The Compact is a municipal aggregator under G.L. c. 164, §134, was originally formed in 1997 and is currently organized through a Joint Powers Agreement (JPA) executed by all of its members. The purposes of the Compact include, among other things, to negotiate the best terms and conditions for the supply and distribution of electricity for consumers on Cape Cod and Martha's Vineyard and to advance consumer protection and interests for the residents of Cape Cod and Martha's Vineyard. Compact JPA at Article II. The 1997 Massachusetts Restructuring Act enabled towns and cities to become municipal aggregators like the Compact that could, among other things:

- Purchase power on behalf of all customers in the municipality and provide the power to all customers on an opt-out basis; and
- Implement energy efficiency programs instead of the local electric utility, ensuring that funds collected from Cape Cod and Martha's Vineyard residents and businesses are spent to reduce the energy costs of Cape Cod and Martha's Vineyard residents and businesses.

On May 10, 2000, the Compact filed its Aggregation Plan developed in accordance with G.L. c. 164, §134 (Section 134) for review and approval by the Massachusetts Department of Telecommunications and Energy (DTE), now the Massachusetts Department of Public Utilities (DPU). DTE docketed the proceeding as D.T.E. 00-47. On August 10, 2000, the DTE issued an Order approving the Compact's Aggregation Plan and model electric supply agreement, concluding that the Compact's Aggregation Plan and agreement was consistent with all requirements of Section 134 and DTE regulations. On April 3, 2014, at the request of the DPU, the Compact filed its updated Aggregation Plan for review and approval. D.P.U. 14-69. On May 1, 2015, the DPU issued a conditional approval order for the updated Aggregation Plan. The DPU issued an approval order on the Compact's compliance filing for the updated Aggregation Plan on May 18, 2015 in D.P.U. 14-69-A. The Compact also filed limited administrative updates to the Aggregation Plan after reorganizing as a JPE, in accordance with the DPU's directives in D.P.U. 17-95.

The report below is provided in response to the Hearing Officer Memorandum dated February 26, 2020 regarding reporting procedures in D.P.U. 20-MA and is organized in accordance with the data requested therein. On April 30, 2020, the Department granted the Compact's request for an extension until June 1, 2020 to file this report.

### I. COMPETITIVE SUPPLIER FOR CALENDAR YEAR 2019

During 2019, the Compact's competitive supplier was NextEra Energy Services Massachusetts, LLC (NextEra) for all customer classes.

### II. TERM OF POWER SUPPLY CONTRACT

On January 1, 2019, the Compact's competitive electric supplier was NextEra. Pursuant to a February 2018 request for proposals and competitive procurement process, the Compact entered into a competitive electric supply agreement (CESA) with NextEra on May 3, 2018 for a supply term beginning on the first consumer meter read dates in December 2018 and ending on the last consumer meter read dates in December 2023.

### III. MONTHLY ENROLLMENT AND OPT-OUT STATISTICS

Please see Exhibit A for monthly enrollment and opt-out statistics during calendar year 2019.

Please note the following about the data provided:

- The information provided in column D and columns G-P of the Monthly Customer Enrollment tab represent the total number of customers invoiced for each month (altogether, as well as broken out by rate class and product). The Compact understands that the DPU has requested the average number of customers served each month, rather than the total. However, given that the 2019 report also requires total kilowatt-hour (kWh) served, as well as a customer count and load breakdown by product, the Compact's supplier had difficulty breaking down the data this way as an average, and felt that the total was the most accurate representation of the customers and kWh served under the aggregation.
- Variances in customer counts from month-to-month are due to the billing cycle for our aggregation customers, who are billed from meter read to meter read. The customer count and kWh served reflects the total customers and load billed for that month, which varies due to meter read schedule.
- The data provided in columns B and C was provided by the utility. Neither the Compact nor its supplier can attest to its accuracy.

## IV. NUMBER AND PERCENTAGE OF CUSTOMERS THAT OPTED-OUT OF THE PROGRAM OVER THE PAST YEAR

Please see Exhibit A for customer opt-out information.

### V. RENEWABLE ENERGY SUPPLY OPTIONS & GREEN AGGREGATION

During calendar year 2019, the Compact exceeded the Massachusetts Renewable Energy Portfolio Standard (RPS) renewable content requirements for all of its offered power supply

products. In addition, the Compact's supplier, NextEra, directed its standard supplier and retail fees to new renewable energy projects through the EarthEra<sup>TM</sup> Renewable Energy Trust (Trust). The Trust is a fund established by EarthEra, LLC, an affiliate of NextEra, for the purpose of developing renewable energy projects in the United States. Funds from the Trust, which is administered by an independent third party, can only be used to build new renewable energy projects. NextEra has made a commitment to the Compact to direct those funds to projects in New England to the extent possible.

The NextEra CESA for 2019 included green aggregation provisions for the Compact's standard opt-out product which: 1) require NextEra to procure and reserve an additional 1% of RPS-qualified MA Class 1 renewable energy certificates (RECs) on an annual basis, beyond the RPS requirements; 2) require NextEra to reserve EarthEra<sup>TM</sup> RECs to meet 100% of Compact customers' load, in addition to the RPS-qualified RECs; and 3) require NextEra to deposit the premium paid by Compact customers for the EarthEra<sup>TM</sup> RECs, in addition to its supplier and retail fees, into the Trust.

Beginning in 2019, the Compact also offered two additional opt-in power supply products: CLC Local Green 50 and CLC Local Green 100. Customers participating in the Local Green optional power supply products are served by NextEra under the aggregation contract. However, on an annual basis, the Compact procures and retires MA Class 1 RECs equal to an additional 50 or 100 percent of participating customers' annual usage. Local Green customers are charged a flat premium per kWh in addition to the Compact's standard opt-out power supply product, which the Compact uses to procure the additional RECs.<sup>2</sup>

The Compact offered the CLC Local Green products to ensure that its customers who wish to do more to support renewable energy sources based in New England have additional options to do so beyond what the standard opt-out product offers. Since the electric load of these customers is being served as part of the aggregation program, these RECs are in addition to the RECs being retired by NextEra (e.g., a CLC Local Green 100 customer would have MA Class 1 RECs retired in an amount equal to 101% of their annual usage, plus an additional 99% voluntary EarthEra<sup>TM</sup> RECs).

The per-kWh charges for each of the Compact's power supply offerings are listed in Exhibit A.

### VI. COLLECTION AND USE OF OPERATIONAL ADDER

Throughout calendar year 2019, the Compact collected an operational adder of \$0.001 per kWh for every kWh provided through its standard aggregation product offering and its CLC Local Green offerings. The total amount of operational adder collected in 2019 was \$928,831.15.

The Compact uses revenues generated by the operational adder to fund its operating budget, which supports all of its non-energy efficiency related operations. This includes the administration of its power supply aggregation program and non-energy efficiency related consumer advocacy activities. The operating budget is appropriated by a vote of the Compact's

<sup>&</sup>lt;sup>1</sup> More information on the Trust may be found at <a href="http://nexteraenergyresources.com/what/earthera.shtml">http://nexteraenergyresources.com/what/earthera.shtml</a>.

<sup>&</sup>lt;sup>2</sup> More information about CLC Local Green may be found at <a href="https://www.capelightcompact.org/clcgreen/">https://www.capelightcompact.org/clcgreen/</a>.

Governing Board (Board) on an annual basis, and the Board reviews the status of the operating budget at its meetings. The budget was discussed at all of the Board's 2019 regular meetings and is posted on the Compact's website as part of the Board packet materials.

The Compact's approved operating budget for calendar year 2019 and the 2019 operating budget expenditure report presented to the Board at its January 2020 meeting are attached as Exhibit D. At the end of the year, any unspent funds are returned to the power supply reserve fund, from which the operating budget is appropriated each year.

### VII. KILOWATT-HOUR SALES

Please see Exhibit A for total 2019 kWh sales by customer class for each product.

### VIII. ALTERNATIVE INFORMATION DISCLOSURE STRATEGY

The Compact's alternative information disclosure strategy was approved by the DPU in D.T.E. 00-47. For calendar year 2019, in accordance with the alternative methods of disclosure approved by the DPU, the Compact maintained a link to its supplier's current disclosure label at <a href="http://www.capelightcompact.org/power-supply/">http://www.capelightcompact.org/power-supply/</a>. The Compact also publishes a quarterly advertisement containing its supplier's disclosure label information in all Cape Cod and Martha's Vineyard daily and weekly print newspapers, an example of which is included as Exhibit B. The Compact provides the information included in Exhibit B to area municipalities, libraries, and senior centers on an annual basis.

In addition, the Compact brings copies of its advertisement containing its supplier's disclosure label information to several events the Compact attends throughout the year.

### IX. COMPLIANCE WITH PUBLIC EDUCATION PLAN PROVISIONS

In accordance with its Aggregation Plan most recently approved in D.P.U. 14-69, the Compact provides information about its power supply program and offerings through its website, press releases, social media, and public notices, including opt-out notices sent to newly-enrolled customers.

The Compact maintains its current power supply agreement, rates and product information, links to the electric distribution company's basic service webpage, and past power supply agreements at <a href="www.capelightcompact.org/power-supply">www.capelightcompact.org/power-supply</a>. In addition, the Compact provides information to customers about its power supply program through its "frequently asked questions" page at <a href="https://www.capelightcompact.org/faqs">https://www.capelightcompact.org/faqs</a>. Screenshots of this information are included in Exhibit C. The Compact also maintains copies of all press releases regarding its power supply program and offerings on its website at <a href="https://www.capelightcompact.org/category/press-releases/">https://www.capelightcompact.org/category/press-releases/</a>. A sample press release is also included in Exhibit C. In addition, a copy of the opt-out notice template sent to customers that are newly auto-enrolled is included in Exhibit C.

### X. COPIES OF ANY COMPLAINTS RECEIVED

The Compact has not received any written complaints from customers in calendar year 2019. The Compact's supplier did not receive any written complaints from customers in calendar year 2019.

### **EXHIBIT A**

## MONTHLY ENROLLMENT AND USAGE STATISTICS CUSTOMER OPT-OUT INFORMATION

Municipality	Cape Light Compact JPE
Docket Municipal Aggregation Approved	D.T.E. 00-47 D.P.U. 14-69
Annual Report Calendar Year	2019

Instructions: This document should be filed in Microsoft Excel format. Data can only be entered into white cells. Orange cells are formula cells. For instructions on which customers should be included in the "Other Residential," Small C&I," and "Medium and Large C&I" categories, refer to the "Customer Class Reference" tab. For instructions on how to calculate the average number of customers in a given month, refer to the "Avg # of Customers Calculation" tab. Please provide information on specific products offered to municipal aggregation customers on the "Product Information" tab.

						R-2 (Low-	income) Residential Cust	tomer Enrollment Inform	ation						
	Average # of R-2 Customers	Average # of R-2	Average # of R-2	Percentage of R-2	Percentage of R-2 Eligible	Total Load Served to R-2	Produ	ict #1	Prod	uct #2	Prod	uct #3	Proc	luct #4	Total Load Served to R-2
Month	in Municipality	Customers Eligible for	Customers on Municipal	Customers on Municipal	Customers on Municipal	Customers on Municipal	Average # of R-2	Load Served to R-2	Average # of R-2	Load Served to R-2	Average # of R-2	Load Served to R-2	Average # of R-2	Load Served to R-2	Customers on Municipal
	iii widilicipality	Municipal Aggregation	Aggregation	Aggregation	Aggregation	Aggregation (kWh)	Customers	Customers (kWh)	Customers	Customers (kWh)	Customers	Customers (kWh)	Customers	Customers (kWh)	Aggregation (kWh)
January	7,120	3,733	3,75	52.79	100.5%	11,284,267	3,751	11,284,267	(	0	0				11,284,267
February	7,729	3,748	3,96			2,247,958	3,960	2,247,958	(	0	0				2,247,958
March	7,840	3,786	4,13	52.79	109.2%	2,224,379	4,133	2,224,379	(	0	0				2,224,379
April	7,884	3,821	4,13	52.59	108.3%	1,965,769	4,139	1,965,769	(	0	0				1,965,769
May	7,893	3,809	4,50	57.19	118.2%	1,961,811	4,503	1,961,518	(	0	1	. 293			1,961,811
June	7,776	3,751	4,14			1,763,601	4,145	1,763,209	(	0	1	392			1,763,601
July	7,719	3,725	4,34			2,483,618	4,341	2,483,158	(	0	1	460			2,483,618
August	7,660	3,686	4,72	61.79	128.2%	3,201,801	4,726	3,201,329	(	0	1	472			3,201,801
September	7,627	3,666	4,16	54.69	113.5%	2,424,696	4,160	2,424,165	(	0	1	531			2,424,696
October	7,699	3,659	4,73	61.59	129.4%	2,133,414	4,732	2,132,695	(	0	1	719			2,133,414
November	7,546	3,558	4,36	57.99	122.7%	1,939,455	4,365	1,938,488	(	0	1	967			1,939,455
December	7,528	3,521	4,769	63.49	135.4%	2,517,343	4,768	2,516,168	(	0	1	1,175			2,517,343
Total Average	7,668	3,705	4,31:	56.29	116.5%	36,148,112	4,310	36,143,103			1	5,009		•	- 36,148,112

TOTAL AVELAGE	7,008	3,703	4,311	30.270	110.376	30,140,112	4,310	30,143,103				3,003			30,140,112
						All Other Re	sidential (Excluding R-2) (	Customer Enrollment Info	ormation						
		Average # of Other	Average # of Other	Percentage of Other		Tota Load Served to Other	Produ	ct #1	Produ	uct #2	Prod	uct #3	Proc	luct #4	
Month	Average # of Other Residential Customers in Municipality	Residential Customers Eligible for Municipal Aggregation	Residential Customers on Municipal Aggregation	Residential Customers on Municipal Aggregation	Percentage of Other Eligible Customers on Municipal Aggregation	Residential Customers on Municipal Aggregation (kWh)	Average # of Other Residential Customers	Load Served to Other Residential Customers (kWh)	Average # of Other Residential Customers	Load Served to Other Residential Customers (kWh)	Average # of Other Residential Customers	Load Served to Other Residential Customers (kWh)	Average # of Other Residential Customers	Load Served to Other Residential Customers (kWh)	Total Load Served to Other Residential Customers on Municipal Aggregation (kWh)
January	151,866	42,840	118,574	78.1%	276.8%	59,674,773	118,574	59,674,773	0	0	0				59,674,773
February	151,600	42,606	119,286	78.7%	280.0%	58,961,682	119,284	58,960,973	0	0	2	709			58,961,682
March	151,717	42,594	129,787	85.5%	304.7%	59,639,933	129,783	59,636,976	1	1,514	3	1,443			59,639,933
April	151,874	42,671	122,526	80.7%	287.1%	47,375,777	122,521	47,373,968	1	1,110	4	699			47,375,777
May	152,109	42,647	136,233	89.6%	319.4%	50,295,018	136,220	50,288,821	1	850	12	5,347			50,295,018
June	152,430	42,686	118,776	77.9%	278.3%	47,425,748	118,758	47,416,959	0	0	18	8,789			47,425,748
July	152,343	42,629	123,839	81.3%	290.5%	78,423,634	123,822	78,413,813	1	629	16	9,192			78,423,634
August	152,258	42,554	135,565	89.0%	318.6%	106,643,922	135,545	106,631,045	1	642	19	12,235			106,643,922
September	152,084	42,360	115,177	75.7%	271.9%	72,197,567	115,153	72,184,026	5	2,608	19	10,933			72,197,567
October	152,383	42,266	131,958	86.6%	312.2%	56,600,172	131,931	56,589,947	5	2,544	22	7,681			56,600,172
November	152,708	42,181	120,733	79.1%	286.2%	46,819,555	120,704	46,806,731	5	2,745	24	10,079			46,819,555
December	152,763	42,033	132,048	86.4%	314.2%	61,622,713	132,017	61,604,968	6	4,219	25	13,526			61,622,713
Total Average	152,178	42,506	125,375	82.4%	295.0%	745,680,494	125,359	745,583,000	2	16,861	14	80,633			745,680,494

							Small C&I Customer Enr	ollment Information							
		Average # of Small C&I	A	D	Percentage of Small C&I	Total Load Served to Small	Produ	uct #1	Prod	uct #2	Prod	uct #3	Prod	uct #4	Total Load Served to Small
Month	Average # of Small C&I Customers in Municipality	Customers Eligible for Municipal Aggregation		Customers on Municipal Aggregation	Eligible Customers on Municipal Aggregation	C&I Customers on Municipal Aggregation (kWh)	Average # of Small C&I Customers	Load Served to Small C&I Customers (kWh)	Average # of Small C&I Customers	Load Served to Small C&I Customers (kWh)	Average # of Small C&I Customers	Load Served to Small C&I Customers (kWh)	Average # of Small C&I Customers	Load Served to Small C&I Customers (kWh)	C&I Customers on Municipal Aggregation (kWh)
January	19,008	7,392	13,25	1 69.7%	179.3%	11,783,725	13,251	11,783,725	0	(	0		0		11,783,725
February	18,907	7,283	13,58	2 71.8%	186.5%	12,377,055	13,582	12,377,055	0	(	0		0		12,377,055
March	18,932	7,304	13,51	5 71.4%	185.0%	11,896,050	13,515	11,896,050	0	)	0		0		11,896,050
April	19,032	7,374	13,02	5 68.4%	176.6%	10,488,252	13,024	10,488,000	0	)	1	252	2		10,488,252
May	19,102	7,441	15,20	5 79.6%	204.3%	10,980,189	15,204	10,979,958	0	)	1	. 23:	1		10,980,189
June	19,094	7,411	13,46	7 70.5%	181.7%	10,263,966	13,464	10,262,381	0	(	3	1,585	5		10,263,966
July	19,122	7,469	13,78	0 72.1%	184.5%	13,657,595	13,777	13,656,079	0	(	3	1,516	6		13,657,595
August	19,112	7,490	15,52	0 81.2%	207.2%	18,723,787	15,517	18,721,888	0	(	) 3	1,899	9		18,723,787
September	19,070	7,470	12,62	2 66.2%	169.0%	13,468,448	12,618	13,466,950	0	(	) 4	1,498	8		13,468,448
October	19,128	7,450	14,80	3 77.4%	198.7%	12,426,562	14,799	12,425,011	0	(	4	1,55:	1		12,426,562
November	19,107	7,385	13,67	0 71.5%	185.1%	10,138,710	13,666	10,137,331	3	1,049	1	. 330	0		10,138,710
December	19,116	7,340	14,89	5 77.9%	202.9%	12,016,288	14,891	12,014,420	0	)	4	1,868	8		12,016,288
Total Average	19,061	7,401	13,94	5 73.2%	188.4%	148,220,627	13,942	148,208,848	C	1,049	2	10,730			148,220,627

						Medi	um and Large C&I Custor	mer Enrollment Informati	on						
	Average # of Medium and	Average # of Medium and		Percentage of Medium		Total Load Served to	Prod	uct #1	Prod	uct #2	Proc	luct #3	Proc	uct #4	Total Load Served to
Month	Large C&I Customers in		and Large C&I Customers			Medium and Large C&I									
Monai	Municipality	Eligible for Municipal	on Municipal	on Municipal	Customers on Municipal	Customers on Municipal	and Large C&I	and Large C&I	and Large C&I	and Large C&I	and Large C&I	and Large C&I	and Large C&I	and Large C&I	Customers on Municipal
	Municipanty	Aggregation	Aggregation	Aggregation	Aggregation	Aggregation (kWh)	Customers	Customers (kWh)	Customers	Customers (kWh)	Customers	Customers (kWh)	Customers	Customers (kWh)	Aggregation (kWh)
January	89	65	24	27.0%		375,653	24	375,653		0		0			375,653
February	75	54	21	28.0%	38.9%	254,525	21	254,525		0		0			254,525
March	79	54	25	31.6%		861,446	25	861,446		0		0			861,446
April	77	57	20	26.0%		542,420	20	542,420	(	0		0			542,420
May	89	66	23	25.8%	34.8%	573,135	23	573,135		0		0			573,135
June	87	66	21	24.1%	31.8%	612,904	21	612,904		0		0			612,904
July	85	63	22	25.9%	34.9%	720,818	22	720,818	(	0		0			720,818
August	93	70	23	24.7%	32.9%	722,120	23	722,120		0		0			722,120
September	95	67	28	29.5%	41.8%	1,025,344	. 28	1,025,344		0		0			1,025,344
October	85	66	19	22.4%	28.8%	575,656	19	575,656		0		0 0			575,656
November	89	67	22	24.7%	32.8%	535,668	22	535,668		0		0 0			535,668
December	82	65	17	20.7%	26.2%	484,420	17	484,420		0		0 0			484,420
Total Average	85	63	22	25.9%	35.1%	7,284,109	22	7,284,109				-			7,284,109

Municipality / Public Aggregation	Customer Type	Monthly Average # of Customers	Monthly Average # of Customers on Basic Service	Monthly Average # of Customers on Muni Agg	Monthly Average # of Individual Competitive Supply and Ineligible Basic Service Customers	Total Load Served Under Municipal Aggregation (kWh)	Monthly Average % of Customers on Basic Service	Customers on Muni Agg	Monthly Average % of Individual Competitive Supply and Ineligible Basic Service Customers
Cape Light Compact JPE	Residential	159,846	(83,475)	129,686	113,636	781,828,606	-52%	81%	71%
Cape Light Compact JPE	Small C&I	19,061	(6,544)	13,945	11,660	148,220,627	-34%	73%	61%
Cape Light Compact JPE	Medium and Large C&I	85	41	22	22	7,284,109	48%	26%	26%
Cape Light Compact JPE	All	178,993	(89,978)	143,653	125,318	937,333,342	-50%	80%	70%

Municipality	Cape Light Compact JPE				
Docket Municipal Aggregation Approved	D.T.E. 00-47				
Docket Municipal Aggregation Approved	D.P.U. 14-69				
Annual Report Calendar Year	2019				

#### Instructions:

- 1. In the "Product Name" column, please provide the name of the product as designated and marketed to customers by the municipal aggregation.
- 2. In the "Supplier" column, please indicate the name of the licensed retail supplier under contract to provide supply for the product in the given month.
- 3. In the "Renewable Energy Content (%)" column, please list the percentage of energy supplied that was or will be matched with a corresponding quantity of renewable energy certificates. If the product does not include addiitonal certificate above and beyond state requirements, the percentage should be listed as 24.19%, which represents the cumulative 2019 Clean Energy Standard, Renewable Portfolio Standard Class I, and Renewable Portfolio Standard Class II requirements 4. In the "Rate (\$/kWh)" column, please indicate the applicable \$/kWh rate charged to customers receiving the product in the given month rounded to the nearest fifth decimal place.
- 5. in the "Description of Product" column, please provide a narrative description of any other components of the product not listed in the prior two columns.

	Product Name	Month	Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
		January	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13699	Massachussetts Class I RECs
ΙĀΓ	e e	February	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13699	retired covering 1% of
Ë	late	March	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13699	consumer load, above and
SISEI	b E	April	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13460	beyond MA RPS
RESI	dar	May	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13460	requirement. Voluntary
#1 -	tan	June	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13460	RECs retired covering 99%
nct #	S Is	July	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10699	of consumer load.
ğ	nţi.	August	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10699	
Prodi	ide	September	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10699	
	Ses	October	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10699	
	_	November	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10699	
		December	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10699	

	Product Name	Month	Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
		January	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14999	Massachussetts Class I RECs
J <b>A</b> I		February	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14999	retired covering 51% of
IN	s.	March	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14999	consumer load, above and
RESIDE	ìree	April	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14760	beyond MA RPS
RES	0 %	May	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14760	requirement. Voluntary
+2 -	20	June	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14760	RECs retired covering 99%
# #	tial	July	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11999	of consumer load.
qu	leni	August	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11999	
Pro	esic	September	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11999	
	<b>~</b>	October	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11999	
		November	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11999	
		December	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11999	

	Product Name	Month	Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
		January	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.16399	Massachussetts Class I RECs
NTIAL		February	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.16399	retired covering 101% of
	e	March	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.16399	consumer load, above and
IDE	3re	April	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.16160	beyond MA RPS
RESI	8	May	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.16160	requirement. Voluntary
#3 -	100	June	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.16160	RECs retired covering 99%
uct #	ia -	July	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13399	of consumer load.
σp	ent	August	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13399	
Prod	sid	September	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13399	
_	Re	October	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13399	
		November	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13399	
		December	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13399	

	Product Name	Month	Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
		January	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13299	Massachussetts Class I RECs
RCIAL	ø,	February	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13299	retired covering 1% of
S:	Rate	March	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13299	consumer load, above and
₹	5	April	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13299	beyond MA RPS
o S	ıda	May	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13299	requirement. Voluntary
1-C	tar	June	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.13299	RECs retired covering 99%
# #	al S	July	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10399	of consumer load.
qu	io	August	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10399	
Pro	ž.	September	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10399	
_	, mo	October	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10399	
	J	November	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10399	
		December	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10399	

	Product Name	Month	Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
		January	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14599	Massachussetts Class I RECs
ERCIAL		February	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14599	retired covering 51% of
ER	uə	March	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14599	consumer load, above and
₹	gre	April	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14599	beyond MA RPS
COMI	%	May	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14599	requirement. Voluntary
#2- C	1 50	June	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.14599	RECs retired covering 99%
#	cial	July	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11699	of consumer load.
ong	ner	August	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11699	
Pro	Ę	September	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11699	
_	S	October	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11699	
		November	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11699	
		December	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11699	

	Product Name Month		Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
RCIAL		January	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.15999	Massachussetts Class I RECs
		February	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.15999	retired covering 101% of
111	ë	March	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.15999	consumer load, above and
OMME	Gre	April	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.15999	beyond MA RPS
o S	%(	May	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.15999	requirement. Voluntary
3-С	100	June	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.15999	RECs retired covering 99%
:t #3	ial	July	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13099	of consumer load.
duci	erc	August	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13099	
Pro	E E	September	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13099	
_	Ō	October	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13099	
		November	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13099	
		December	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13099	

	Product Name	Month	Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
		January	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.16259	Massachussetts Class I RECs
٩٢		February	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.16259	retired covering 1% of
TRIA	ate	March	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.16259	consumer load, above and
SO	2 Z	April	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10446	beyond MA RPS
8	larc	May	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10446	requirement. Voluntary
#1-1	anc	June	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10446	RECs retired covering 99%
Ę.	<u>\$</u>	July	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.09556	of consumer load.
odu	tria	August	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.09556	
Ę.	lusi	September	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.09556	
	<u>u</u>	October	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10224	
		November	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10224	
		December	NextEra Energy Services Massachusetts, LLC	124.19%	\$0.10224	

	Product Name	Month	Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
		January	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.17559	Massachussetts Class I RECs
AL AL		February	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.17559	retired covering 51% of
JSTRIAL	_	March	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.17559	consumer load, above and
SOO	reei	April	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11746	beyond MA RPS
N	<u> </u>	May	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11746	requirement. Voluntary
-2#	20%	June	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11746	RECs retired covering 99%
뀰	ia	July	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.10856	of consumer load.
odı	ıstr	August	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.10856	
P	nρι	September	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.10856	
	=	October	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11524	
		November	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11524	
		December	NextEra Energy Services Massachusetts, LLC	174.19%	\$0.11524	

	Product Name	Month	Supplier	Renewable Energy Content (%)	Rate (\$/kWh)	Description of Product
		January	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.18959	Massachussetts Class I RECs
AF.		February	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.18959	retired covering 101% of
USTRIAL	Ę	March	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.18959	consumer load, above and
	ree	April	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13146	beyond MA RPS
N	9%	May	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13146	requirement. Voluntary
#3-1	<u>\$</u>	June	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.13146	RECs retired covering 99%
nd T	al 1	July	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.12256	of consumer load.
rodu	stri	August	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.12256	
Pr	ä	September	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.12256	
	드	October	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.12924	
		November	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.12924	
		December	NextEra Energy Services Massachusetts, LLC	224.19%	\$0.12924	

Municipality	Cape Light Compact JPE
Docket Municipal Aggregation Approved	D.T.E. 00-47 D.P.U. 14-69
Annual Report Calendar Year	2019

	Opt-out notice information for residential customers				
	Total number of opt	Total number of			
	out notices sent to	customers that were sent	Percentage of		
	customers new to the	opt out notices that opted	customers that opted		
	municipality in the	out of municipal	out of municipal		
	month	aggregation	aggregation		
January	1,270	25	2.0%		
February	1,257	29	2.3%		
March	988	35	3.5%		
April	2,569	18	0.7%		
May	2,314	37	1.6%		
June	1,421	26	1.8%		
July	1,769	27	1.5%		
August	1,604	21	1.3%		
September	1,582	17	1.1%		
October	1,725	21	1.2%		
November	2,025	32	1.6%		
December	1,398	21	1.5%		
Total count	19,922	309	1.6%		
Total average	1,660	26			

### **EXHIBIT B**

## EXAMPLE OF QUARTERLY ADVERTISEMENT WITH SUPPLIER DISCLOSURE LABEL



### This disclosure is required by the Massachusetts Department of Public Utilities

### Content Label for Cape Light Compact Retail Access Electricity Supply Customers

Data for this label is provided by NextEra Energy Services, Cape Light Compact's current competitive supplier.

The electricity you consume comes from the New England power grid, which receives power from a variety of power plants and transmits the power throughout the region as needed to meet the requirements of all customers in New England. When you choose a power supplier, that supplier is responsible for generating and/or purchasing power that is added to the power grid in an amount equivalent to your electricity use. "System Power" includes the mix of power generating resources in the regional electricity market.

Although the power delivered to Compact customers comes from the regional New England power grid, the Compact's supplier provides 100% renewable energy to Compact customers by retiring renewable energy certificates ("RECs") to match customers' usage as follows: 1) RECs to meet the MA Renewable Portfolio Standard (RPS), which includes a mix of RECs from wind, solar, biomass, and other qualified renewable generation resources; 2) RECs in addition to those required by the RPS from a MA Class 1 resource located in MA in a quantity equal to 1% of usage; and 3) RECs in addition to those required by the RPS representing generation from North American wind resources in a quantity equal to 99% of usage. This renewable content is reflected in the "Power Attribute Content" table to the right.

NextEra Energy Services will update fuel sources and emissions data to its customers quarterly, allowing customers to compare data among the companies providing electricity service on Cape Cod and Martha's Vineyard.

#### Generation Prices\*

- Residential customers: prices in effect for June 2019 Dec. 2019 are 10.699¢ per kWh
- Commercial customers: prices in effect for June 2019 Dec. 2019 are 10.399¢ per kWh
- Industrial customers: prices in effect for June 2019 Sept. 2019 are 9.556¢ per kWh

Prices do not include regulated charges for customer service and delivery. Those charges are billed by your local distribution company. For a breakdown of supply pricing, visit capelightcompact.org/power-supply.

#### Air Emissions

Emissions for each of the following pollutants are presented as a percent of the region's average emission rate based on the System Mix. System average emission rates were prepared for New England Power Pool (NEPOOL) by ISO New England and are based on data from Q1 2018 through Q4 2018 for residential, and commercial and industrial rates.

Nitrogen Oxide ( $NO_X$ ) is formed when fossil fuels and biomass are burned at high temperatures. They contribute to acid rain and ground-level ozone (or smog), and may cause respiratory illness in children with frequent hight level exposure.  $NO_X$  also contributes to oxygen deprivation of lakes and coastal waters which is destructive to fish and other animal life.

Sulfur Dioxide  $(SO_2)$  is formed when fuels containing sulfur are burned, primarily coal and oil. Major health effects associated with  $SO_2$  include asthma, respiratory illness and aggravation of existing cardiovascular disease.  $SO_2$  combines with water and oxygen in the atmosphere to form acid rain, which raised the acid level of lakes and streams, and accelerates the decay of buildings and monuments.

Carbon Dioxide ( $CO_2$ ) is released when fossil fuels (e.g., coal, oil and natural gas) are burned. Carbon dioxide, a greenhouse gas, is a major contributor to global warming.

### Disclosure Label Based on Data from Q1 2018 - Q4 2018

New England System Mi	Х
System M Power Source Percen	
Air-source heat pump Biogas Biomass Coal Diesel Digester Gas Efficient Resource (Maine) Fuel Cell Ground- and Water-source h pump Hydroelectric/Hydropower Hydrokinetic Jet Landfill Gas Liquid Biofuels Municipal Solid Waste Natural Gas Nuclear Oil Solar Photovoltaic Solar Thermal Trash-to-energy Wind Wood	0.03 0.01 1.97 8.29 0.88 0.08 0.21 0.30 eat 0.07 6.94 0.00 0.02 0.53 0.29 0.65 35.30 28.33 6.36 2.88 0.04 2.33 3.10 1.40
*TOTAL	100.01

Based on data from Q1 2018 - Q4 2018. Actual totals may vary slightly from 100% due to rounding.

Power Attribute Conto Cape Light Compact Aggr	
Source Pe	rcentage
MA Renewable Portfolio Standard Requirements (includes Wind, Solar, Bio- mass, and other renewable resources pursuant to MA regulations)	26.62
Voluntary Wind	99
Additional MA Class 1 RECs	1
TOTAL**	126.62

<sup>\*</sup>Power Attribute Content table reflects 2018 REC retirement requirements.

Note: Electricity customers in New England are served by an integrated power grid, not particular generating units. The System Mix information is based on the most recently available information provided via the NEPOOL Generation Information System. Cape Light Compact's Power Supplier procures electricity supply through system power contracts, not from specific generating units.

### **Emissions Data**

Emission Type		. per Wh	% NEPOOL System Average
Nitrogen Oxides Sulfur Dioxide (SC Carbon Dioxide (	) D <sub>2</sub> )	1.3278 3.0084 1097.71	100 100 100

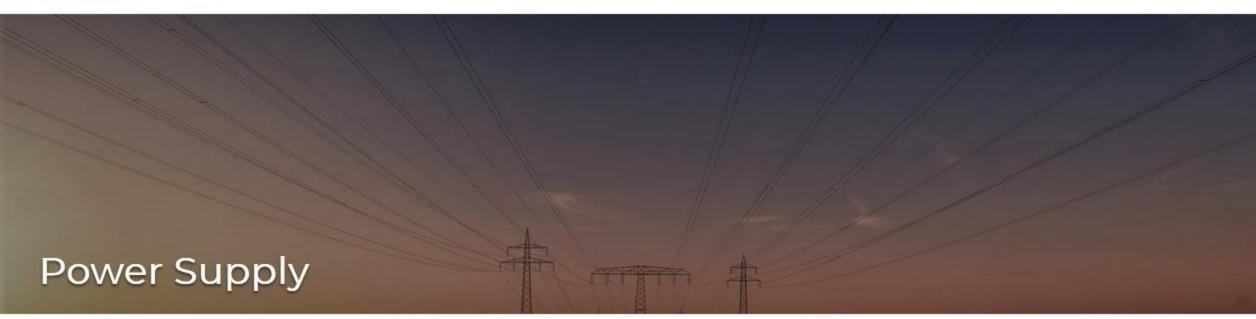
New unit emissions data for  $\text{CO}_2$  is 895lbs/MWh; for  $\text{NO}_X$  is 0.055 lbs/MWh; for  $\text{SO}_2$  is 0.011 lbs/MWh.

<sup>\*</sup>Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund.

<sup>\*\*</sup>Total is above 100% because the Compact's supplier retires RECs in an amount greater than customers' annual load.

# EXHIBIT C PUBLIC EDUCATION INFORMATION





## Sustainability, Security, and Stability

We are strongly committed to providing competitive electricity prices and worry-free service to our customers through competitively-bid contracts. The Compact offers the security of a fixed rate and stable power supply option for a specific time frame, typically six months, for residential and small commercial customers. The rate for large commercial customers changes every three months.

We are proud to announce that we have teamed up with our supplier, NextEra® Energy Services Massachusetts (NextEra Energy Services), to become a green aggregator by matching 100% of Compact customers' annual usage with Renewable Energy Certificates (RECs).

View the table below to learn more about pricing.

Read more about Green Aggregation. Read more about Resources for Consumers.



For additional questions about Cape Light Compact, to discuss your options or other inquiries call (508) 375-6644 or email info@capelightcompact.org.

Sign up now for 100% Renewable Power Supply

Call 1-800-381-9192 to sign up for Cape Light Compact's Power

### Rates for Cape Light Compact 100% Renewable Electricity

### 2019-2020 POWER SUPPLY RATES\*

Residential	Dec. 2019 - July 2020:	12.941 cents/kWh
Commercial	Dec. 2019 - June 2020:	12.629 cents/kWh
Industrial	Through March 2020: April - June 2020:	12.797 cents/kWh 8.885 cents/kWh

- \* Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund
- View the components and pricing build-up for the Compact's power supply rates, which will begin after December 2019 meter read and will end on July 2020 meter read for residential customers.
- View the components and pricing build-up for the Compact's power supply rates, which will begin after December 2019 meter read and will end on June 2020 meter read for commercial customers.
- View the components and pricing build-up for the Compact's power supply rates, which will begin after March 2020 meter read and will end on June 2020 meter read for industrial customers.
- View Eversource's basic service rate.
- Click below to view the Compact's Current Competitive Electric Supply Agreement (CESA). The pricing strategy and supplier payment guarantee, Exhibit A and Exhibit E to these agreements contain certain confidential and competitively sensitive information and are not public documents.
  - NextEra Energy Services Massachusetts, LLC for residential, commercial and industrial electric customers
  - First Amendment to CESA with NextEra Energy Services Massachusetts, LLC
- View how Cape Light Compact procures electricity and sets the rate. View a list of licensed competitive electric suppliers.
- View information on the Retail Electric Market, including info on basic service, competitive supply, and municipal aggregation.

\*Please note that the Compact cannot ensure or verify the accuracy of the information provided by other service providers.\*

\* Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund

- View the components and pricing build-up for the Compact's power supply rates, which will begin after December 2019 meter read and will end on July 2020 meter read for residential customers.
- View the components and pricing build-up for the Compact's power supply rates, which will begin after December 2019 meter read and will end on June 2020 meter read for commercial customers.
- View the components and pricing build-up for the Compact's power supply rates, which will begin after March 2020 meter read and will end on June 2020 meter read for industrial customers.
- · View Eversource's basic service rate.
- Click below to view the Compact's Current Competitive Electric Supply Agreement
   (CESA). The pricing strategy and supplier payment guarantee, Exhibit A and Exhibit E to these agreements contain certain confidential and competitively sensitive
   information and are not public documents.
  - NextEra Energy Services Massachusetts, LLC for residential, commercial and industrial electric customers
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- View how Cape Light Compact procures electricity and sets the rate.
- View a list of licensed competitive electric suppliers.
- View information on the Retail Electric Market, including info on basic service, competitive supply, and municipal aggregation.

\*Please note that the Compact cannot ensure or verify the accuracy of the information provided by other service providers.\*

Sign up for our newsletter to receive electric rate announcements, special offers, consumer advisories, event updates and breaking news items from Cape Light Compact.

### Standard Electric Service Disclosure Label

Electric Power Suppliers are required by the Department of Public Utilities (DPU) to provide customers with a disclosure label. The label enables consumers to look at the energy sources, air emissions and information about the supplier in order to make a more informed choice of a power supplier. Consumers can compare energy labels to make the best choice based on their energy needs.

Click on the following links to view the current Disclosure Labels for Standard Electric Service

NextEra Energy Services Content Disclosure Label for Residential Customers

NextEra Energy Services Content Disclosure Label for Commercial Customers

NextEra Energy Services Content Disclosure Label for Industrial Customers

### Past Compact Power Supply Contracts

Please click on the links below to view past Cape Light Compact Power Supply Contracts.

05.02.16 - NextEra Energy Services Massachusetts, LLC for residential, commercial and industrial electric customers

- First Amendment to CESA with NextEra Energy Services Massachusetts, LLC
- Second Amendment to CESA with NextEra Energy Services Massachusetts, LLC

10.28.14 - Consolidated Edison Solutions, Inc. for residential electric customers

Modification of Exhibit A to CESA with Consolidated Edison Solutions, Inc.

10.22.14 – NextEra Energy Services Massachusetts, LLC for commercial and industrial electric customers

First Amendment to CESA with NextEra Energy Services Massachusetts, LLC

01.21.2014 - Extension with Consolidated Edison Solutions, Inc.

01.10.2013 - Extension with Consolidated Edison Solutions, Inc.

01.01.2011 - Contract with Consolidated Edison Solutions, Inc

03.31.2009 - Extension with Consolidated Edison Solutions, Inc.

08.14.2006 - Extension with Consolidated Edison Solutions, Inc.

12.01.2005 - Contract with Consolidated Edison Solutions, Inc.

01.01.2005 - Contract with Consolidated Edison Solutions, Inc.



Power Supply

1. Why does the Cape Light Compact have a power supply program? Consistent with the 1997 Massachusetts Restructuring Act, the Cape Light Compact (Compact) was established by the 21 towns and 2 counties of Cape Cod and Martha's Vineyard as a municipal aggregator to advance the interests of consumers in a restructured electricity market. To this end, one of the Compact's primary missions is to provide a safe and secure power supply choice for consumers.

The Compact leverages the aggregated purchasing power of all our customers to negotiate competitive pricing with strong terms and conditions that protect our customers, which gives our customers a worry-free, competitively-priced power supply option from a community founded public organization.

2. How does the Cape Light Compact procure a competitive supplier? The Compact uses a competitive selection process to select suppliers that are responsible for providing retail electricity for all the participants in the Compact's power supply program. Compact staff, board members, consultants, and counsel work together to ensure that the Compact secures contracts that are in the best interest of the Compact's consumers. The size of the Compact's aggregation gives it weight in conducting these negotiations that are not available to individual consumers.

The Compact selected NextEra® Energy Services Massachusetts (NextEra Energy Services) through this competitive Request for Proposal (RFP) process in 2014 to provide electricity to commercial and industrial customers on Cape Cod and Martha's Vineyard. The RFP allowed for a contract extension through 2018. As part of its review of becoming a green aggregator, the Compact requested NextEra Energy Services and ConEdison Solutions to submit proposals for extending their contracts and to include a green aggregation element. After reviewing proposals from both entities, the Compact elected to extend its contract with NextEra Energy Services through December 2018 to provide electricity to all Compact electric customers.

- 3. What is the meaning of "renewable electricity"? Renewable electricity is electricity that is generated by resources that are naturally replenished on a relatively short timescale, including wind, solar, geothermal, tidal, etc. For reasons discussed further below, a person is considered to be using renewable energy when their electric usage is matched with Renewable Energy Certificates.
- 4. What are Renewable Energy Certificates (RECs)? A Renewable Energy Certificate is a tradable commodity that represents the clean energy attributes of 1 megawatt-hour (MWh), or 1,000 kilowatt-hours (kWh) of electricity generated by a renewable energy resource (e.g., a solar farm). RECs were created for the purpose of tracing energy back to renewable generators. The electrons that power our homes and businesses can almost never be traced back to a specific generator instead, the power from thousands of generators, large and small, of all different fuel types, flows into a regionalized power grid and ultimately to the consumer's meter. Since it is impossible to know what kind of electricity ends up at the delivery point (i.e., the meter), electricity characteristics are tracked at the production point instead. In New England, and many other areas, for every MWh of electricity that is generated, a corresponding certificate is produced in a centrally-managed clearinghouse. This certificate includes all of the details of the source of the energy when it was generated, by what kind of generator, associated emissions, etc. In effect, generators produce two commodities, which can be (and often are) tracked, traded, and consumed independently of each other; the electricity, which is delivered to the grid and ultimately the consumer, and the certificate. When the certificate is associated with a renewable energy generator, it is called a REC. Each REC has a unique identifier, allowing it to be tracked, traded, and ultimately, retired. The result of this is that electricity, even though its source may be unknown, that is matched with a REC is considered to be renewable energy. The inverse is also true that electricity not matched with a REC is not considered to be renewable energy. So, a consumer that uses 3,000 kWh a year and purchases three RECs to meet that usage would be using 100% renewable energy, even though the electrons that she uses may not all be from a renewable generator. This definition of Attorneys G
- 5. What is the Massachusetts Renewable Portfolio Standard? The Massachusetts Renewable Portfolio Standard (RPS) is a statutory requirement that Retail Electric Suppliers obtain a certain percentage of their yearly sales of electricity from qualified renewable energy sources. Suppliers meet their RPS obligations by acquiring RPS-qualified RECs and retiring them, so that they cannot be used for RPS compliance again in the future. The RPS creates demand for RECs, which encourages developers to build renewable energy resources that can provide the RECs, thereby enabling the expansion of renewable energy.
- 6. What kind of RECs are the Compact/NextEra Energy Services using to get to 100% renewable? The Compact, through NextEra Energy Services as its supplier, will be acquiring both RPSqualified RECs from New England sources and EarthEraTM RECs (more below) from sources in the U.S. outside of New England. The Compact is requiring NextEra Energy Services to purchase an additional 1% MA Class 1 RECs over the RPS requirement, and also to purchase enough EarthEraTM RECs to make all Compact customers' load 100% renewable or more. The RPS-qualified RECs will include MA Class 1 RECs from local sources: seven rooftop solar photovoltaic (PV) systems located on Cape Cod, and the Greater New Bedford Landfill Gas Utilization Project in North Dartmouth, MA. The local solar PV systems were installed in 2010 through the Cape and Vineyard Electric Cooperative, a local electric cooperative that has helped municipalities across Cape Cod and Martha's Vineyard install 28 megawatts of solar PV to date. The Greater New Bedford Landfill Gas Utilization Project collects and burns landfill gas released by landfill waste to create energy. This landfill gas, which contains methane and carbon dioxide, would otherwise be released into the atmosphere. Instead, it is utilized daily to generate 3.4 megawatts of electricity, enough to light about 3,500 homes per day. In addition to procuring 1% more than the required amount of RPS-qualified RECs as described above, NextEra Energy Services will be allocating voluntary EarthEraTM RECs from renewable projects outside of New England sufficient to make all Compact customers' load 100% renewable. By way of example, if the RPS requires that 27% of retail electric sales be met with RPS-qualified RECs, NextEra Energy Services will meet 28% of Compact customers' retail electric sales with RPS-qualified RECs, and will then also procure the amount of EarthEraTM RECs required to bring the total renewable energy content to 100% or more of retail sales.
- 7. What is the EarthEra<sup>TM</sup> Trust? The EarthEra<sup>TM</sup> Renewable Energy Trust (Trust) is a fund established by EarthEra, LLC, an affiliate of NextEra Energy Services for the purpose of developing renewable energy projects in the United States, in order to accelerate the addition of clean energy sources. The Trust is overseen by an independent third-party trustee, which ensures that 100% of the funds deposited in the Trust are used solely for the development of new renewable energy projects. All revenue from the sale of the EarthEra<sup>TM</sup> RECs that NextEra Energy Services will use to match Compact customers' usage will be deposited in the Trust.
- 8. Why did the Cape Light Compact choose to become a green aggregation by matching 100% of customers' usage with renewable energy? As stated in its approved 2015 Aggregation Plan, one of the purposes of the Cape Light Compact's power supply program is to utilize and encourage renewable energy development. One of the ways in which to accomplish this purpose is to become a green aggregation. Green aggregations are municipal aggregations that make an affirmative decision to meet more than the RPS-required amount of their aggregated electricity usage with renewable energy, usually through the purchase of additional RECs. This "greener" power supply option is the default option for customers participating in the aggregated supply. There are several municipal aggregations in Massachusetts offering higher renewable content products, notably the Town of Dedham and City of Melrose, among others. After discussions over the course of several meetings on renewable electricity and the impacts, both environmental and economic, of becoming a green aggregation, the Compact Governing Board asked Compact staff to hold stakeholder input sessions to provide insight into the importance of renewable energy to our customers, and what concerns they may have that the Board should be aware of. The Compact held three public input forums (West Tisbury, Mashpee and Harwich) in the fall of 2016, and attended a forum sponsored by the Brewster Community Network. Those in attendance agreed that supporting renewable energy through the Compact's power supply program was an important step in combating climate change, but that it must come at a reasonable price, and it is important for consumers to understand which projects they are supporting through the program.

Compact staff presented findings from the input sessions in open session at the November 9th Compact Governing Board meeting, and the Board voted to become a green aggregation by (1) requiring NextEra Energy Services to purchase 1% more MA Class 1 RECs than the RPS-required amount, (2) in addition to RPS-qualified RECs, requiring NextEra Energy Services to meet 100% of the Compact customers' usage with EarthEra™ RECs, (3) requiring NextEra Energy Services to deposit the funds from the sale of the EarthEra™ RECs in to the EarthEra™ Renewable Energy Trust, and (4) requesting that NextEra Energy Services direct the proceeds deposited in to the Trust from Compact customers to developing renewable energy projects in New England.

- 9. How does becoming a green aggregation and teaming up with NextEra Energy Services help the environment and fight climate change? Becoming a green aggregation utilizes the vehicle of municipal aggregation to achieve renewable energy purchasing at scale, which makes a tangible impact on accelerating renewable energy development by creating more demand for renewable energy. The way this is accomplished is threefold:
- a. The Compact has directed NextEra Energy Services to procure an additional 1% of RPS-qualified MA Class 1 RECs on an annual basis. When aggregated across the combined usage of all of the Compact's customers, this represents a significant number of RECs. Since the RPS requirement for Class 1 RECs increases year-over-year, there is built-in growing demand, for which new projects must be built in order to produce the RECs required to meet the growing demand. By taking an extra 1% of those RECs off of the market every year above the already-growing requirement, Compact customers are creating an additional incentive for new renewable projects to be developed.
- b. In addition to exceeding the procurement requirement for RPS-qualified RECs as described above, the Compact has also directed NextEra Energy Services to purchase enough EarthEra™ RECs to make all Compact customers' load 100% renewable or more, and to deposit those funds into the EarthEra™ Renewable Energy Trust. Funds from the Trust, which is administered by an independent third party, can only be used for renewable energy project development. NextEra Energy Services has made a commitment to direct those funds to projects in New England to the extent possible.
- c. NextEra Energy Services has also made a commitment to direct its own funds into the Trust in addition to those proceeds from the sale of the EarthEra™ RECs, which leverages the Trust contributions of Compact customers. The result is that customers who participate in the Compact's green aggregation power supply program will be purchasing renewable energy, creating an increased demand for renewable energy projects, and directly funding the construction of new renewable energy projects through the EarthEra™ Trust.

Contact Us



### Support New England Renewable Resources

Cape Light Compact is proud to offer Cape Light Compact Local Green<sup>SM</sup>, a power supply option for those that want to support local, New England-based renewable energy resources, including resources located on Cape Cod.

When you choose to participate in CLC Local Green<sup>SM</sup>, the Compact and its supplier will match your annual electricity usage with your chosen percentage (50% or 100%) of Massachusetts RPS Class 1 renewable energy certificates (RECs). All of the benefits and protections of the Compact's standard green aggregation power supply program still apply, but now your usage will be matched with an additional 50% or 100% Class 1 RECs. By matching more of your usage with Class 1 RECs, you are providing extra support for the development of additional renewable resources in New England. Plus, the premium you pay for CLC Local Green<sup>SM</sup> is 100% tax-deductible!



### CLC Local Green<sup>s™</sup> Premiums

Local Green Option	Additional price premium	Additional Class 1 REC Content*
CLC Local Green <sup>sм</sup> 50	1.3 ¢/kWh	50%
CLC Local Green <sup>s™</sup> 100	2.7 ¢/kWh	100%

### CLC Local Green<sup>s™</sup> Pricing

	Residential	Commercial	Industrial
	(Dec '19 - July. '20 meter reads)	(Dec '19 - June '20 meter reads)	(Dec. '19 - March '20 meter reads)
CLC Standard Power Supply	<b>12.941</b> ¢/kWh	<b>12.629</b> ¢/kWh	<b>12.797</b> ¢/kWh
CLC Local Green <sup>sм</sup> 50	<b>14.241</b> ¢/kWh	13.929 ¢/kWh	<b>14.097</b> ¢/kWh
CLC Local Green <sup>s™</sup> 100	<b>15.641</b> ¢/kWh	15.329¢/kWh	<b>15.497</b> ¢/kWh

<sup>\*</sup>Class 1 REC percentage is in <u>addition</u> to the Class 1 REC percentage retired as part of the Compact's standard green aggregation power supply product.

### How much will CLC Local Green<sup>SM</sup> add to my monthly electric bill?

To estimate how much enrolling in CLC Local Green<sup>SM</sup> will add to your monthly electric bill, enter your average monthly kilowatt-hours (kWh) in the below calculator. Once you hit the "Submit" button, the table below will show the total additional cost of switching to CLC Local Green<sup>SM</sup> (versus the Compact's standard green aggregation power supply) based on kWh usage you enter.

Monthly kilowatt-hours used (on your electric bill)

(numbers only)

submit

	CLC Local Green <sup>sм</sup> 50%	CLC Local Green <sup>s™</sup> 100%
Additional charge for the month		

✓ Sign up now for CLC Local Green<sup>SM</sup>

J Call 1-800-381-9192 to sign up for CLC Local Green™ Power Supply

CLC Local Green<sup>s™</sup> Frequently Asked Questions

### What is Cape Light Compact Local Green<sup>SM</sup>?

Cape Light Compact Local Green<sup>SM</sup> (also referred to as CLC Local Green<sup>SM</sup>) is a voluntary program that allows you match your annual electricity usage with Massachusetts Class 1 Renewable Energy Certificates. If you choose to sign up for this program, you may choose to match either 50% or 100% of your electricity usage with Massachusetts Class 1 RECs which come from renewable energy resources in New England. All of the benefits and protections of the Compact's default green aggregation power supply program still apply, but now your usage will be matched with an additional 50% or 100% Class 1 RECs. By matching more of your usage with Class 1 RECs, you are providing extra support for the development of additional renewable resources in New England.

### What benefits does CLC Local Green<sup>SM</sup> provide?

- Your support of local renewable resources helps to increase demand for Class 1 RECs, which in turn helps encourage new renewable energy project development in New England.
- 100% of the premium you pay for CLC Local Green™ is deductible from your federal income taxes, if you itemize your deductions.

### What is a Massachusetts Class 1 REC?

A Massachusetts Class 1 REC is a renewable energy certificate which represents the environmental attributes of electricity produced by a generating facility that is qualified as a Massachusetts RPS Class 1 resource. Renewable Energy Certificates, or RECs, are created when renewable energy projects produce electricity.

The state requires all retail electric service providers to retire these Class 1 RECs sufficient to cover a certain minimum percentage of your electricity usage, as part of the Massachusetts Renewable Portfolio Standard (RPS). When you sign up for CLC Local Green<sup>SM</sup>, additional Massachusetts Class 1 RECs are retired based on your chosen percentage (50% or 100%), above and beyond the RECs retired as part of the state's RPS requirements and the Compact's standard green aggregation power supply offering.

More information on the Massachusetts Renewable Portfolio Standard (RPS) and qualifying RPS resources can be found on the state of Massachusetts website (www.rnass.gov).

### How much does it cost to sign up for CLC Local Green<sup>sм</sup>?

The price Premium for the CLC Local Greensm product you select will be added to the price of the Compact's standard electricity supply price.

CLC Local Green Product	Price Premium
CLC Local Green <sup>s™</sup> 50%	1.3 cents/kWh
CLC Local Green <sup>s™</sup> 100%	2.7 cents/kWh

### If I sign up for CLC Local Green<sup>sM</sup>, who will be my power supplier?

CLC Local Green<sup>s™</sup> customers are served by the Compact's competitively-selected power supplier, NextEra Energy Services Massachusetts, LLC.

### Are CLC Local Green<sup>SM</sup> contributions tax-deductible?

The premium (i.e., 1.3 cents/kWh for 50% or 2.7 cents/kWh for 100%) you pay for CLC Local Green<sup>SM</sup> is recognized as a tax-deductible contribution for federal income tax purposes if you itemize your deductions. One hundred percent of the premium may be recognized as a tax-deductible contribution. The Cape Light Compact will mail you a statement every January documenting the aggregate amount of the premium you paid for the prior calendar year.

### What happens if I want to opt out of CLC Local Green<sup>sM</sup>?

You can opt out of CLC Local Green<sup>SM</sup> at any time by calling the Compact's power supplier at 1-800-381-9192. There is no fee or penalty for opting out, and you can opt back in at any time.

### I thought Cape Light Compact's standard green aggregation power supply program was already 100% renewable. How is CLC Local Green™ different?

The Compact's standard green aggregation power supply program is 100% renewable by matching 1% of your electricity usage with additional Class 1 RECs, and 99% with voluntary EarthEra™ RECs. The voluntary EarthEra™ RECs are sourced from projects outside the New England area. The revenues from the EarthEra™ RECs are then used to fund new renewable projects, with a focus on developing projects in New England.

With CLC Local Green<sup>SM</sup>, the additional RECs that Cape Light Compact retires on your behalf are all Massachusetts Class 1 RECs, which come from RPS-qualified projects in and around New England. The Class 1 RECs retired under CLC Local Green<sup>SM</sup> are in addition to those RECs already retired by the Compact on your behalf to satisfy the state RPS requirements and the 100% renewable standard green aggregation program.

By signing up for CLC Local Green<sup>sM</sup>, you are helping to further increase demand for Massachusetts Class 1 RECs, which helps to spur additional renewable development in New England.

DATE

```
«PREFIX» «FIRST» «LAST»
«COMPANY»
«ADDRESS_1»
«ADDRESS_2»
«CITY», «STATE» «ZIP»
```

Dear «PREFIX» «LAST» «F5»:

Cape Light Compact welcomes you as a new customer to our service territory! We are proud to offer you 100% renewable energy for your electricity.

This letter is intended to tell you about your electric power supplier. In accordance with state law, it also informs you of your rights and options, including those if you choose not to participate in the Cape Light Compact's power supply program.

#### PURPOSE OF CAPE LIGHT COMPACT

Cape Light Compact is an award-winning regional energy services organization made up of all 21 towns of Cape Cod and Martha's Vineyard, as well as Dukes County. As authorized by each Town, the purpose of the Cape Light Compact is to:

- Administer the region's energy efficiency program
- Contract on behalf of consumers for a supply of electricity
- Advocate on behalf of the ratepayers' interest at the Massachusetts Department of Public Utilities (DPU) and to represent and protect consumer interests in a restructured utility industry.

### CAPE LIGHT COMPACT'S ELECTRIC POWER SUPPLY

Cape Light Compact is automatically the supplier of electricity to all customers on Cape Cod and Martha's Vineyard when a new electric account is established with Eversource. Cape Light Compact has contracted with NextEra® Energy Services Massachusetts to provide power supply to all electric service customers. The contract with NextEra® Energy Services Massachusetts ensures stable, competitive pricing for all customers within Cape Light Compact's service territory. The Compact's power supply is also 100% renewable. Cape Light Compact's electric supply prices will generally change every six months for residential and commercial customers, and every three months for large industrial customers. You can learn more about the Compact's power supply at <a href="https://www.capelightcompact.org/power-supply">www.capelightcompact.org/power-supply</a>.

### **EVERSOURCE – DISTRIBUTION COMPANY**

Regardless of whom you choose as your power supplier, Eversource will continue to be your electric distribution company. Cape Light Compact's customers will continue to receive a single electric bill from

Eversource containing NextEra® Energy Services Massachusetts' supply charge, (shown as "Generation Charges") on your bill. Charges for Eversource's distribution services are shown as the "Delivery Charges" on your Eversource bill. A single payment will be due to Eversource according to their usual billing schedule. Eversource will continue to read your meter and maintain the distribution and transmission lines. Reliability and quality of distribution will remain unchanged. Furthermore, you will continue to have all existing consumer protections and rights.

### **EVERY CONSUMER HAS A CHOICE**

You do not need to take any action to purchase electricity supply from Cape Light Compact. Cape Light Compact is the region's default power supplier. Under Massachusetts law, you have the right to choose the company from which you purchase your electric supply, which is shown in the "Generation Charges" section of your electric bill.

### **HOW TO OPT-OUT**

If you decide you do not want to purchase your electric supply from Cape Light Compact and wish to "opt-out," please sign, date and return the enclosed card. If you choose to opt-out more than 30 days after you receive this letter, please call Cape Light Compact at 1-800-381-9192 and ask to cancel your account, or call Eversource at 1-800-592-2000 and ask to cancel your account with NextEra® Energy Services Massachusetts. Consumers who opt-out can return to the Compact's power supply at any time. However, depending on market conditions, they may be placed on a rate different from that being charged to existing Cape Light Compact customers.

For additional information, please contact Cape Light Compact at (508) 375-6644 or visit our website at <a href="https://www.capelightcompact.org">www.capelightcompact.org</a>.

### CAPE LIGHT COMPACT CONSUMER NOTICE FIXED PRICES AND TERMS

FIXED TRICES AND TERMS					
Cape Light Compact Residential Electric Supply Rates*					
June 2019 meter read date to December 2019 meter read date	<b>10.699</b> ¢/ <b>kWh</b> (\$0.10699/kWh)				
Exit Term	No charge for customers to exit.				
	ght Compact ectric Supply Rates*				
June 2019 meter read date to December 2019 meter read date	<b>10.399</b> ¢/kWh (\$0.10399/kWh)				
Exit Term	No charge for customers to exit.				
Cape Light Compact Industrial Electric Supply Rates*					
September 2019 meter read date to December 2019 meter read date	<b>10.224 ¢/kWh</b> (\$0.10224/kWh)				
Exit Term	No charge for customers to exit.				

<sup>\*</sup>Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund



For More Information Contact:

Austin Brandt, Senior Power Supply Planner – 508-375-6623 austin.brandt@capelightcompact.org

PRESS RELEASE

For Immediate Release: May 30, 2019

### CAPE LIGHT COMPACT ANNOUNCES LOWER ELECTRICITY PRICING

**South Yarmouth, MA** – Cape Light Compact ("CLC") is pleased to announce a decrease in electricity prices for its standard green aggregation power supply program and its CLC Local Green<sup>SM</sup> program for the next six-month term, beginning on customers' June 2019 meter read dates and ending on December 2019 meter read dates. With this new pricing for the upcoming term, the Compact's power supply program will continue to provide cost savings to customers against the utility's basic service pricing and support renewable energy resources.

The Compact's new standard residential pricing, which starts on customers' June meter read dates, will be 10.699 cents per kilowatt-hour (kWh), a three-cent price decrease from current rates. Customers will see this price reflected on the bills that they receive in July. The average residential customers using 580 kWh per month will see a savings of about \$16 per month compared with current rates. In aggregate, CLC power supply customers are expected to save approximately \$670,000 compared to the utility's basic service rate over the upcoming term.

"With the summer almost here, we're pleased to be able to provide a cost savings to our customers at a time when many of them are seeing increased usage due to cooling and dehumidifying needs," said Maggie Downey, Compact Administrator. "Along with the cost savings, we're still able to offer our customers a power supply option that doesn't come with a contract or any surprise fees and supports additional renewable energy development."

Since December 2016, the Compact's green aggregation power supply program has supported renewable resources by matching all customers' electricity usage with renewable energy certificates (RECs), by purchasing RECs from New England-based projects above Massachusetts state requirements, and by helping to finance new renewable energy projects directly through the EarthEra Renewable Energy Trust, including a solar farm in Vermont.

In February, the Compact launched a new, opt-in power supply program called CLC Local Green. CLC Local Green offers customers the option of paying a little more per kWh to have either 50% or 100% of their electricity usage matched with Massachusetts Class 1 RECs from New-England

based renewable energy projects, including several on Cape Cod. Customers who sign up for CLC Local Green still receive all of the benefits and protections of the Compact's standard power supply program, while helping to expand renewable energy development in New England.

"Some customers have expressed an interest in doing even more to support local renewable energy through the Compact's power supply programs, and now CLC Local Green gives customers that option. With the Compact's lower pricing in effect for the upcoming term, now may be a good time to think about switching to one of the CLC Local Green options if you want to do more to support local renewable energy development," said Austin Brandt, the Compact's Senior Power Supply Planner.

The Compact's new commercial rate for June 2019 through December 2019 meter read dates will be 10.399 cents per kWh, and the industrial rate for the period of June 2019 through September 2019 meter reads will be 9.556 cents per kWh, both of which are lower than the local utility's filed basic service rates over the comparable term.

Summer often means more guests in the house and turning the air conditioning and dehumidifiers back on for the season, so for many customers, this is the time of the year when their electricity usage is highest. The Compact always reminds customers to look for ways to save energy to reduce their bills by using less kilowatt-hours.

"While we are excited to continue offering an affordable and renewable power supply, we still like to remind our customers that the quickest way to reduce your energy bill is by using less, and the best way to do that is to make sure your house or business is as efficient as possible. Cape Light Compact offers business and home energy assessments which can help get you on track to save money and keep cool this summer. We also have great incentives for cold climate heat pumps which can help keep you cool all summer long. We encourage customers to call our energy efficiency hotline at 1-800-797-6699 to get started and find out how they can save this summer," said Downey.

To learn more about or sign up for the Compact's standard power supply offering or one of the CLC Local Green options, visit <a href="https://www.capelightcompact.org">www.capelightcompact.org</a> or call 1-800-381-9192.

### New Pricing:

		Residential	Commercial	Industrial
Cape Light	Price:	10.699 cents/kWh	10.399 cents/kWh	9.556 cents/kWh
Compact	Term:	June '19 –	June '19 – December	June '19 – September '19
Standard		December '19	'19 meter reads	meter reads
Rate		meter reads		
Cape Light	Price:	11.999 cents/kWh	11.699 cents/kWh	10.856 cents/kWh
Compact	Term:	June '19 –	June '19 – December	June '19 – September '19
Local		December '19	'19 meter reads	meter reads
Green 50%		meter reads		
	Price:	13.399 cents/kWh	13.099 cents/kWh	12.256 cents/kWh

Cape Light	Term:	June '19 –	June '19 – December	June '19 – September '19
Compact		December '19	'19 meter reads	meter reads
Local		meter reads		
Green				
100%				
Eversource	Price:	10.836 cents/kWh	10.524 cents/kWh	9.665 cents/kWh
Basic	Term:	7/1/19 - 12/31/19	7/1/19 – 12/31/19	7/1/19 - 9/30/19
Service (as				
filed at				
DPU)				

### ABOUT CAPE LIGHT COMPACT JPE

Cape Light Compact JPE, is an award-winning energy services organization operated by the 21 towns on Cape Cod and Martha's Vineyard and Dukes County. The Compact's mission is to serve its 205,000 customers through the delivery of proven energy efficiency programs, effective consumer advocacy and renewable competitive electricity supply. For more information, visit <a href="https://www.capelightcompact.org">www.capelightcompact.org</a>.

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### **EXHIBIT D**

### 2019 OPERATING BUDGET AND EXPENDITURE REPORT

Cape Light Compact January 1, 20	19 - December 31, 2019 Operating Budget		
Item	Approved CY18	Proposed CY2019	
Salaries	\$ 141,790.00	\$ 80,176.00	
Salary Reserve	\$ 5,000.00	\$ 5,000.00	
Telephones	\$ 6,540.00	\$ 3,500.00	
Auditor	\$ 11,250.00	\$ 11,250.00	
Legal	\$ 263,660.00	\$ 230,800.00	
IT County Support	\$ 5,000.00	\$ -	
IT/Internet Service	\$ 2,700.00	\$ 500.00	
Contractual	\$ 55,000.00	\$ 25,000.00	
Treasury Services	\$ 5,000.00	\$ 25,000.00	
Payroll Services	\$ 1,500.00	\$ 5,000.00	
Professional Development	-,	\$ 5,000.00	
Custodial	\$ 4,438.00	\$ 4,438.00	
Travel Out-of-state	\$ 6,000.00	\$ 6,000.00	
Travel In-state	\$ 16,000.00	\$ 17,000.00	
Advertising	\$ 85,000.00	\$ 185,000.00	
Outreach/Marketing Contractor	\$ 15,000.00	\$ 75,000.00	
Shipping	\$ 500.00	\$ -	
Printing	\$ 12,500.00	\$ 12,500.00	
Food	\$ 1,500.00	\$ 5,000.00	
Postage	\$ 26,000.00	\$ 26,500.00	
Supplies	\$ 2,500.00	\$ 2,500.00	
Sponsorships	\$ 35,000.00	\$ 39,300.00	
Subscriptions	\$ 5,000.00	\$ 5,000.00	
Insurance	\$ 10,600.00	\$ 10,600.00	
Rent	\$ 22,500.00	\$ 22,500.00	
Software License	\$ 3,750.00	\$ 1,000.00	
Computer Equipment	\$ 5,000.00	\$ 5,000.00	
Misc. Rental	\$ 5,000.00	\$ 3,500.00	
Bank Fees	\$ 500.00	\$ 500.00	
Financial Software	\$ 6,250.00	\$ 5,000.00	
Unpaid Bills	\$ 2,000.00	\$ 2,000.00	
Building Renovations/Furniture	\$ 4,500.00	\$ -	
Retirement	\$ 35,447.00	\$ 20,044.00	
Health Insurance	\$ 19,790.00	\$ 12,035.00	
Medicare	\$ 2,060.00	\$ 2,060.00	
Misc Fringes (UI)	\$ 7,090.00	\$ 7,090.00	
OPEB Liability	\$ 7,100.00	\$ 7,100.00	
Pension Liability	\$ 5,300.00	\$ 5,300.00	
1 CHSIOH LIADHILY	\$ 3,300.00	\$ 3,300.00	
	0 040 777 00	6 949 (93 99	
Subtotal CLC Operating Budget	\$ 848,765.00	\$ 848,693.00	
date 11/14/18			

ORG	OBJECT	ACCOUNT DESCRIPTION	ORIGI	NAL APPROP	RE	EVISED BUDGET	YTE	EXPENDED	ΑV	AILABLE BUDGET	% USED
01001	5110	OP-SALARIES	\$	80,176.00	\$	80,176.00	\$	61,912.80	\$	18,263.20	77.20
01001	5119	OP-SALARY RESERVE	\$	5,000.00	\$	5,000.00	\$	-	\$	5,000.00	0.00
01001	5171	OP-RETIREMENT	\$	20,044.00	\$	20,044.00	\$	8,013.50	\$	12,030.50	40.00
01001	5173	OP-GROUP INSURANCE	\$	12,035.00	\$	12,035.00	\$	15,357.58	\$	(3,322.58)	127.60
01001	5174	OP-MEDICARE/OTHER TAXES	\$	2,060.00	\$	2,060.00	\$	803.96	\$	1,256.04	39.00
01001	5175	STATE UNEMPLOYMENT INSURANCE	\$	-	\$	1,000.00	\$	244.77	\$	755.23	24.50
01001	5179	OP-MISC FRINGES	\$	7,090.00	\$	6,090.00	\$	218.28	\$	5,871.72	3.60
01001	5180	OP-RETIREMENT LIABILITY	\$	5,300.00	\$	5,300.00	\$	-	\$	5,300.00	0.00
01001	5181	OP-OPEB LIABILITY	\$	7,100.00	\$	7,100.00	\$	-	\$	7,100.00	0.00
01001	5210	OP-UTILITIES	\$	500.00	\$	1,000.00	\$	251.72	\$	748.28	25.20
01001	5270	OP-MISC RENTALS	\$	3,500.00	\$	2,855.00	\$	-	\$	2,855.00	0.00
01001	5272	OP-RENT	\$	22,500.00	\$	22,500.00	\$	19,575.00	\$	2,925.00	87.00
01001	5290	OP-CUSTODIAL SERVICES	\$	3,938.00	\$	3,438.00	\$	3,331.92	\$	106.08	96.90
01001	5301	OP-ADVERTISING	\$	170,000.00	\$	145,000.00	\$	109,815.96	\$	35,184.04	75.70
01001	5309	OP-IT SERVICES	\$	5,000.00	\$	5,000.00	\$	601.32	\$	4,398.68	12.00
01001	5313	OP-STAFF PROFESSIONAL DEVELOP	\$	5,000.00	\$	5,000.00	\$	863.54	\$	4,136.46	17.30
01001	5314	OP-PAYROLL SERVICES	\$	500.00	\$	1,500.00	\$	1,543.12	\$	(43.12)	102.90
01001	5315	OP-LEGAL SERVICES	\$	230,800.00	\$	225,800.00	\$	97,264.46	\$	128,535.54	43.10
01001	5316	OP-AUDIT FEES	\$	11,250.00	\$	11,250.00	\$	5,195.00	\$	6,055.00	46.20
01001	5318	OP-TREASURY SERVICES	\$	5,000.00	\$	5,500.00	\$	5,321.26	\$	178.74	96.80
01001	5319	OP-CONTRACTUAL	\$	20,000.00	\$	20,000.00	\$	17,075.74	\$	2,924.26	85.40
01001	5320	OP-OUTREACH/MARKETING CONTRACT	\$	75,000.00	\$	100,000.00	\$	103,286.19	\$	(3,286.19)	103.30
01001	5341	OP-POSTAGE	\$	26,500.00	\$	21,500.00	\$	8,852.41	\$	12,647.59	41.20
01001	5343	OP-TELEPHONES	\$	3,500.00	\$	3,500.00	\$	3,096.84	\$	403.16	88.50
01001	5344	OP-INTERNET	\$	5,000.00	\$	5,000.00	\$	4,462.91	\$	537.09	89.30
01001	5345	OP-PRINTING	\$	8,000.00	\$	8,500.00	\$	10,625.79	\$	(2,125.79)	125.00
01001	5400	OP-SUPPLIES	\$	2,500.00	\$	1,900.00	\$	256.92	\$	1,643.08	13.50
01001	5490	OP-FOOD SUPPLIES	\$	5,000.00	\$	5,000.00	\$	329.72	\$	4,670.28	6.60
01001	5710	OP-TRAVEL IN STATE	\$	17,000.00	\$	17,000.00	\$	7,178.75	\$	9,821.25	42.20
01001	5720	OP-TRAVEL OUT STATE	\$	6,000.00	\$	6,000.00	\$	2,292.01	\$	3,707.99	38.20
01001	5730	OP-SPONSORSHIPS	\$	39,300.00	\$	39,300.00	\$	37,549.50	\$	1,750.50	95.50
01001	5731	OP-SUBSCRIPTIONS	\$	20,000.00	\$	19,000.00	\$	18,769.50	\$	230.50	98.80
01001	5732	OP-SOFTWARE LICENSES	\$	1,000.00	\$	4,000.00	\$	2,002.43	\$	1,997.57	50.10
01001	5741	OP-INSURANCE	\$	10,600.00	\$	20,745.00	\$	20,745.00	\$	-	100.00
01001	5786	OP-BANK FEES	\$	500.00	\$	500.00	\$	90.00	\$	410.00	18.00
01001	5789	OP-UNPAID BILLS	\$	2,000.00	\$	2,000.00	\$	-	\$	2,000.00	0.00
01001	5850	OP-MISC EQUIPMENT	\$	-	\$	100.00	\$	67.03	\$	32.97	67.00
01001	5854	OP-FINANCIAL SOFTWARE SYSTEM	\$	5,000.00	\$	5,000.00	\$	6,735.19	\$	(1,735.19)	134.70
01001	5855	OP-COMPUTER EQUIPMENT	\$	5,000.00	\$	2,000.00	\$	560.11	\$	1,439.89	28.00
		Total 01 OPERATING FUND	\$	848,693.00	\$	848,693.00	\$	574,290.23	\$	274,402.77	67.70
		Expense Total	\$	848,693.00	\$	848,693.00	\$	574,290.23	\$	274,402.77	67.70

Mil Adder Revenue: January-December \$ 900,220.02

## COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF PUBLIC UTILITIES

	)	
2019 Municipal Aggregation Annual Reports to the	)	
Department of Public Utilities	)	D.P.U. 20-MA
	)	

### CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document(s) upon Secretary Mark D. Marini via electronic mail only addressed to <a href="Peter.Ray@Mass.Gov">Peter.Ray@Mass.Gov</a> and upon the Service List parties whom did not waive service via electronic mail delivery in the above-referenced matter.

Dated this 1st day of June, 2020.

Audrey A. Eidelman, Esq. (aeidelman@bck.com)

BCK Law, P.C.

Andrey A. Eddle

271 Waverley Oaks Road, Suite 203 Waltham, Massachusetts 02452

Telephone: (617) 244-9500 Facsimile: (802) 419-8283