
LEADING —THE WAY— FORWARD

2022 Annual Report



Aquinnah • Barnstable • Bourne • Brewster • Chatham • Chilmark
Dennis • Dukes County • Eastham • Edgartown • Falmouth • Harwich
Mashpee • Oak Bluffs • Orleans • Provincetown • Sandwich • Tisbury
Truro • Wellfleet • West Tisbury • Yarmouth

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Cape Light Compact JPE
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South Yarmouth, MA 02664

Energy Efficiency

800.797.6699

Power Supply

800.381.9192

www.capelightcompact.org

WELCOME TO OUR 2022 ANNUAL REPORT

This year marked immense change for the Cape Light Compact (Compact). In 2022 the Secretary of the Executive Office of Environmental Affairs adopted statewide greenhouse gas (GHG) emissions targets. The Compact will play a crucial role in helping to achieve the Commonwealth's GHG reduction goals. The Compact's 2022-2024 Energy Efficiency Plan is the first energy plan that identified both GHG reduction and kilowatt hours savings goals.

During plan year 2022, the Compact worked with 19,941 residential and 1,322 commercial and industrial customers by helping them reduce their GHG by 13,280 tons and save nearly 17 million kilowatt hours (kWh) through energy efficiency programs. This was the first of many steps that will be required to achieve the Commonwealth's climate goals.

Throughout 2022, the Compact provided energy efficiency services, renewable power supply, and consumer advocacy with an increased focus on electrification, equity, and workforce development. In a year marked by rising energy costs, the Compact and the Sponsors of Mass Save® (Sponsors) offered special weatherization incentives to help mitigate the impact on our customers. In recognition of our work, the Compact and the Sponsors received the 2022 ENERGY STAR® Partner of the Year – Sustained Excellence Award.

We look forward to continuing the important work of providing energy efficiency and power supply programs to our customers, as Cape Cod and Martha's Vineyard's trusted, local energy resource.

Martin Culik *Chair, Cape Light Compact Governing Board*



2022 BOARD MEMBERS

Aquinnah	Forrest Filler
Barnstable	David Anthony
Barnstable	Peter Doyle
Bourne	Francis Erdman
Bourne	Robert Schofield
Brewster	Peter Lombardi
Brewster	Colin Odell
Chatham	Peter Cocolis
Chatham	Jill Goldsmith
Chilmark	Timothy Carroll
Chilmark	Robert Hannemann
Dennis	Brad Crowell
Dukes County	Meghan Gombos
Eastham	Fred Fenlon
Eastham	Tom McNellis
Eastham	Gary Senecal
Edgartown	Alan Strahler
Falmouth	Julian Suso
Falmouth	Scott Mueller
Falmouth	Matt Patrick

Harwich	Valerie Bell
Mashpee	Wayne Taylor
Oak Bluffs	Dion Alley
Oak Bluffs	Peter Meleney
Oak Bluffs	Deb Potter
Orleans	Martin Culik
Orleans	Chris Galazzi
Provincetown	Nate Mayo
Sandwich	Leanne Drake
Tisbury	Jay Grande
Tisbury	Russ Hartenstine
Tisbury	Kirk Metell
Truro	Jarrold Cabral
Truro	Bob Higgins-Steele
Wellfleet	Richard Elkin
Wellfleet	David Mead-Fox
West Tisbury	Erik Peckar
West Tisbury	Jennifer Rand
Yarmouth	Mike Duffy
Yarmouth	Joyce Flynn



2022 BY THE NUMBERS



18,035

Number of residential customers who participated in our energy efficiency programs, providing annual savings of 4,552 MWh



1,906

Number of income eligible customers who participated in our energy efficiency programs, providing annual savings of 969 MWh



1,322

Number of commercial and industrial (C&I) customers who participated in our energy efficiency programs, providing annual savings of 11,453 MWh



16,974

Total number of annual MWh saved by residential, income eligible, and C&I customers

The impact of 2022 energy efficiency programs is equal to:



2,677

Number of equivalent cars removed from the road for one year



1,353,534

Gallons of gasoline not consumed



14,345

Acres of U.S. forest carbon sequestration in one year

Lifetime benefits from 2022 energy efficiency programs



\$94,487,946

Total lifetime savings realized by residential and C&I customers due to energy efficiency measures



\$49,709,388

Total cost reinvested by Cape Light Compact for energy efficiency measures



80,428 MWh

Lifetime MWh savings from energy efficiency measures

Business Weatherization

In late 2022, the Compact, along with the other Mass Save® Sponsors, launched a new weatherization offering for businesses. This new offering allows business owners to make their facilities more comfortable for their employees and customers and reduce energy usage. In addition, as part of the Winter Price Mitigation efforts in Winter 2022-2023, the Compact increased weatherization incentives for commercial tenants responsible for paying the heating bill in their location in order to help reduce heating usage.

It's never too early to get your business **ready for winter!**

Get expert advice on how to:

- Make your business more energy efficient
- Access incentives up to 80% off efficiency upgrades
- Take advantage of our NEW weatherization rebates

Sign up for a no-cost Business Energy Assessment today! | 1-800-797-6699
CapeLightCompact.org

PROUD SPONSOR OF

CAPE LIGHT COMPACT | MASS SAVE

ENERGY STAR
AWARD 2022
PARTNER OF THE YEAR
Sustained Excellence

WE ARE MASS SAVE®:



ENERGY STAR® Partner of the Year Award

The Compact and the Sponsors of Mass Save once again received the ENERGY STAR Partner of the Year: Sustained Excellence award for the U.S. Department of Energy. The award recognizes the Sponsors' continued commitment to leading Massachusetts to a cleaner, more energy-efficient future. Together, the Sponsors provided rebates for over 27,500 ENERGY STAR certified thermostats and room air cleaners and hosted 50 turn-in events resulting in 2,000 inefficient dehumidifiers being recycled contributing to the sale of over 10,000 new efficient units.



Income Eligible Project – Brewster Woods Case Study

Housing advocacy organizations Preservation of Affordable Housing (POAH) and Housing Assistance Corporation (HAC) came together to develop a complex of 30 apartments for low- and moderate-income residents in Brewster. The project, which includes 8 one-bedroom, 19 two-bedroom, and 3 three-bedroom units, broke ground in early summer 2021 and residents began moving in early in 2023.

The Compact provided significant incentives for energy-efficient appliances including heat pumps and heat pump water heaters. POAH and HAC were able to access incentives from the Compact's Enhanced Incentive pathway which provides additional funding for high-efficiency, all-electric affordable housing projects. The development is fossil fuel free and built to passive house standards greatly reducing the need for heating and cooling and overall energy use. This energy efficient approach enables residents to have no utility bills.

“One of the buildings will be close to net zero. We’re excited to be at the front edge of passive house and sustainability, and Cape Light’s funding made that possible.”

-Jon Springfield, Senior Project Manager at POAH

PROJECT NUMBERS

\$966,250 in incentives

107,174 kWh estimated annual savings



Response to High Energy Bills

Energy costs in New England are typically expected to rise in the winter as demand for natural gas for heating increases and takes precedence over its use for electricity generation. In 2022, this seasonal increase in demand was exacerbated by the conflict in Ukraine, and its impacts on the global energy market, leading to a surge in energy costs for customers in New England, including Cape Cod and Martha's Vineyard.

In response to rising costs, the Compact and the Sponsors of Mass Save® launched a Winter Pricing Mitigation Campaign. The campaign included new offers to customers to prepare for winter including 100% weatherization incentive for non-owner-occupied commercial buildings and barrier mitigation incentives for 2–4-unit residential rentals.

Select census tracts in Barnstable and Tisbury, identified as hard-to-reach communities, were offered 100% incentives through a direct mailing campaign. Additionally, the Mass Save® Online Marketplace offered discounts of up to 70% on home insulation products.



Income Eligible E-Bike Incentive Program

In March 2022, as part of a \$5 million grant supporting equitable clean transportation projects across the state, the Compact received \$496,125 in funding for a new electric bike (e-bike) rebate program for income eligible residents on Cape Cod and Martha's Vineyard. The Massachusetts Clean Energy Center's (MassCEC) new Accelerating Clean Transportation for All (ACT4All) program and the Massachusetts Department of Energy Resources (DOER) provided the program funding.

Cape Light Compact's program works with local bike shops to provide point-of-sale rebates on e-bikes, with a focus on serving low-income customers. The program addresses the mobility challenges low-income residents often face in areas where public transportation is less accessible. Eligible program participants receive a voucher from the Compact covering 75% of the cost of an e-bike, up to \$1,200, and an additional voucher for \$125 to cover the cost of biking accessories such as a helmet, bike lock, or pump.

Cape Light Compact's program will reduce greenhouse gas emissions while improving overall quality of life for Cape and Vineyard residents.

Approximately **\$315,000 in total incentives to customers 230 e-bikes** have been deployed through the program.

Lower Cape TV Case Study

Lower Cape TV is a non-profit community television station supporting community voice, local news reporting, and access to video storytelling tools and training.

When the organization moved their offices and television studio from the Nauset High School campus into a fixer-upper 1980s warehouse in downtown Orleans, an Energy Assessment by the Compact identified an energy savings opportunity in the flickering, fluorescent lighting. Over 60 fixtures were replaced with LEDs, and occupancy sensors were added.

Additionally, the Compact supported the installation of more than 40 new LED studio lights. Outdated TV studio lighting has a reputation for being inefficient and emitting excess heat. These new lights are not only highly efficient but create a more comfortable studio environment.

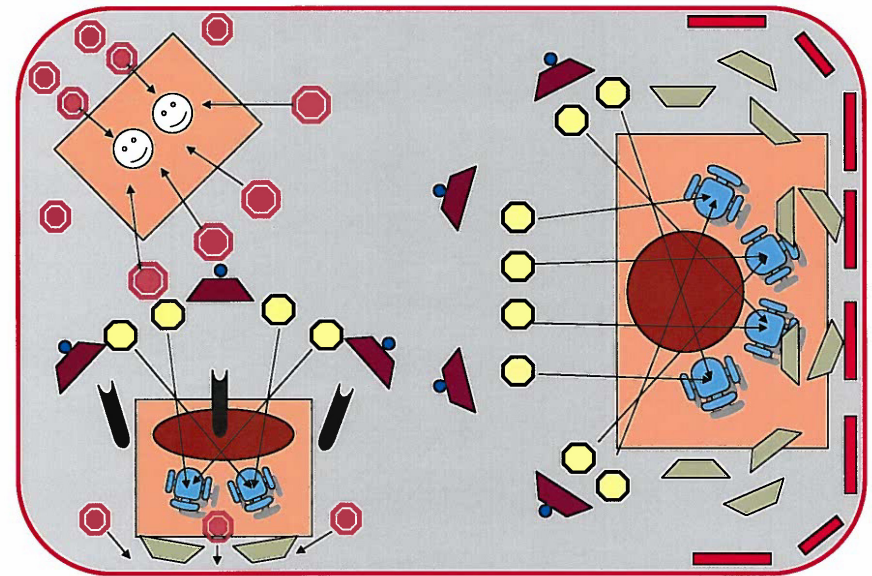
"We live on a fragile sandbar, and it's important to us to be stewards of the environment. Not only are we using less energy - the lighting made such a difference in the human experience of this building. The color, quality, and lack of flicker make people much more comfortable without consciously noticing it."

- Teresa Martin, Lower Cape TV Executive Director

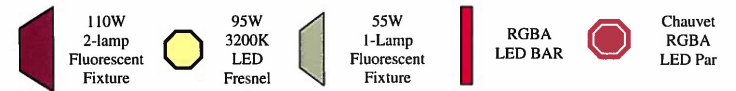
PROJECT NUMBERS

\$55,207 total incentives

140,231 kWh estimated energy savings



Lower Cape TV Lighting Design



Electrification, Equity, & Workforce Development

In 2021, the Compact and fellow Sponsors of Mass Save submitted the Statewide and PA-Specific Three-Year Energy Efficiency Plan to the Massachusetts Department of Public Utilities. The plan, which will guide the Compact's work from 2022-2024, prioritizes GHG reduction goals through electrification, equity, and workforce development.

Electrification:

The new three-year plan prioritizes the electrification of homes and businesses. Customers currently emit greenhouse gases any time fossil fuels are used. In a home or business, this can include space heating through traditional furnaces or boilers, water heating, cooking when using propane or natural gas stove tops, and even lawn care through gas-powered lawnmowers and leaf blowers. This new plan offers residential customers \$10,000 when they fully displace their fossil fuel heating with heat pumps, as well as savings on other electrification measures like heat pump water heaters, battery-powered lawn equipment and induction stoves. These offers provide customers with the option to electrify as they upgrade these important home systems and equipment.

Equity:




In plan year 2022, the Compact furthered its commitment to equity in its Energy Efficiency programs by eliminating barriers that prevent communities from accessing services and upgrades. Equity is defined as the process of establishing more equal access to and participation in energy efficiency, particularly among those groups who have historically participated at lower rates, including renters/landlords, moderate-income customers, English-isolated families, and microbusinesses.

Workforce Development:

In 2022, the Cape Light Compact continued to support workforce development by acting as one of the Sponsors of the Mass Save Clean Energy Pathways Program. The Clean Energy Pathways Program is a full-time, paid, three-month internship that strives to boost the energy efficiency workforce by creating a sustainable pipeline of qualified professionals in the weatherization and HVAC industries across the state. Since the start of the Clean Energy Pathways Program in 2022, 29 interns have



2022 Power Supply Rates

	Residential 	Commercial 	Industrial 
Dec. 2021 - March 2022	14.699 cents/kWh	14.499 cents/kWh	18.000 cents/kWh
March 2022 - June 2022	14.699 cents/kWh	14.499 cents/kWh	11.299 cents/kWh
June 2022 - Sept. 2022	16.999 cents/kWh	16.910 cents/kWh	16.663 cents/kWh
Sept. 2022 - Dec. 2022	16.999 cents/kWh	16.910 cents/kWh	23.997 cents/kWh



Since 1997, Cape Light Compact has advocated for the ratepayers of Cape Cod and Martha's Vineyard at the local and state level. In 2022, the Compact focused on the following regulatory proceedings at the Massachusetts Department of Public Utilities (DPU):

Cape Cod Capital Investment Project (DPU docket 22-55):

The Compact participated in this docket advocating for the approval of Eversource's Cape Cod Capital Investment Project (CIP). The Cape Cod CIP seeks to resolve the significant barriers to interconnection faced by distributed energy resource facilities requesting to interconnect to the electric power system in the Cape Cod and Martha's Vineyard area.

Eversource Rate Case (DPU docket 22-22):

Eversource's rate case determines the charges that Eversource is allowed to impose on the distribution side of the electric bill, meaning that this rate case affects all residents and businesses on Cape Cod and Martha's Vineyard. The Compact's participation focused on Eversource's rate design proposal to advocate for equitable allocation of costs between rate groups and rate classes. The Compact also focused on the bill impacts of Eversource's proposed increase to the fixed customer charge.



LOOKING AHEAD

2022 saw the introduction of the energy efficiency offerings designed to advance electrification and equity. The year ahead offers an opportunity for the Compact to continue to implement these offerings listed below and improve upon them from lessons learned as we continue implementation throughout Cape Cod and Martha's Vineyard.

- Weatherization for small businesses
- Cape & Vineyard Electrification Offering (CVEO)
- Whole home rebates for heat pumps
- Continued focus on serving Income Eligible, Moderate Income, and Landlord/Renter offerings



FINANCIAL STATEMENTS

Combining Statement of Net Position By Program Year Ending December 31, 2022

ASSETS

Current Assets:

	Energy Efficiency	Power Supply Reserve	OPEB/ Pension Reserve Fund	Operating	Green / Solar Program	Grant Funds	Contingency Reserve Funds	Eliminations	Total
Cash and Cash Equivalents	\$28,215,234	1,685,324	\$5,124,601	\$4,311	\$172,460	-	\$251,012	-	\$35,452,942
Restricted Investments	76,257	-	-	-	-	-	-	-	76,257
Receivables, Net of Allowance for Uncollectible Amounts:									
Energy Efficiency	617,590	-	-	-	-	-	-	-	617,590
Energy Efficiency Reconciliation Factor	6,715,546	-	-	-	-	-	-	-	6,715,546
Mil-Adder	-	79,215	-	-	-	-	-	-	79,215
Green Program	-	-	-	-	1,666	-	-	-	1,666
Forward Capacity Market	266,171	-	-	-	-	-	-	-	266,171
Other	60,217	-	-	-	-	72,887	-	-	133,104
Due from Other Funds	-	-	-	57,798	-	-	-	(57,798)	-
Prepaid Expenses	-	-	-	-	302,757	-	-	-	302,757
Total Current Assets	35,951,015	1,764,539	5,124,601	62,109	476,883	72,887	251,012	(57,798)	43,645,240

DEFERRED OUTFLOWS

Related to Pensions	796,308	-	-	50,828	-	-	-	-	847,136
Related to OPEB	666,942	-	-	42,572	-	-	-	-	709,514
Total Deferred Outflows	1,463,250	-	-	93,400	-	-	-	-	1,556,650

LIABILITIES

Current Liabilities:

Accounts Payable and Accrued Expenses	9,372,933	-	-	44,671	20,000	14,235	-	-	9,451,839
Due to Other Funds	-	-	-	-	-	57,798	-	(57,798)	-
Accrued Payroll	61,863	-	-	17,438	-	-	-	-	79,301
Compensated Absences, Current	84,187	-	-	5,374	-	-	-	-	89,561
Total Current Liabilities	9,520,878	-	-	67,604	20,000	72,033	-	(57,798)	9,622,717

Noncurrent Liabilities:

Compensated Absences, Net of Current	17,055	-	-	1,089	-	-	-	-	18,144
Total OPEB Liability	1,952,339	-	-	124,620	-	-	-	-	2,076,959
Net Pension Liability	2,315,070	-	-	147,770	-	-	-	-	2,462,840
Total Noncurrent Liabilities	4,649,915	-	-	296,806	-	-	-	-	4,946,721

Total Liabilities

Total Liabilities	14,170,793	-	-	364,410	20,000	72,033	-	-	14,569,438
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DEFERRED INFLOWS

Related to Pensions	1,076,890	-	-	68,738	-	-	-	-	1,145,628
Related to OPEB	1,079,439	-	-	68,902	-	-	-	-	1,148,341
Total Deferred Inflows	2,156,329	-	-	137,640	-	-	-	-	2,293,969

NET POSITION

Restricted	76,257	-	-	-	-	-	-	-	76,257
Unrestricted	21,460,524	1,764,539	5,124,601	(317,840)	456,883	854	251,012	-	28,740,573
TOTAL NET POSITION	\$21,562,767	\$1,764,539	\$5,124,601	\$(318,369)	\$456,883	\$854	\$251,012	-	\$28,842,287

Combining Statement of Revenues, Expenses and Change in Net Position by Program Year Ending December 31, 2022

	Energy Efficiency	Power Supply Reserve	OPEB/ Pension Reserve Fund	Operating	Green / Solar Program	Grant Funds	Contingency Reserve Funds	Eliminations	Total
OPERATING REVENUES									
Energy Efficiency	\$4,936,762	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$4,936,762
Energy Efficiency Reconciliation Factor	57,702,504	-	-	-	-	-	-	-	57,702,504
Mil-Adder	-	1,017,468	-	-	-	-	-	-	1,017,468
Green Program	-	-	-	-	17,300	-	-	-	17,300
Intergovernmental	-	4,630	-	-	-	225,221	-	-	225,221
Intergovernmental (SMART)	-	-	-	-	14,632	-	-	-	16,632
Other	-	22,500	-	-	-	-	-	-	22,500
Total Operating Revenues	42,932,559	1,039,968	-	-	31,932	225,221	-	-	63,936,387
OPERATING EXPENSES									
Salaries and Benefits (Excluding Pension and OPEB)	2,328,431	-	-	148,622	-	10,727	-	-	2,487,780
Pension and OPEB	(168,232)	-	-	(35,307)	-	-	-	-	(203,539)
Energy Efficiency Programs:									
Residential Programs	26,868,125	-	-	-	-	-	-	-	26,868,125
Low-Income Programs	9,962,380	-	-	-	-	-	-	-	9,962,380
Commercial and Industrial Programs	7,611,364	-	-	-	-	-	-	-	7,611,364
Other Programs	632,535	-	-	-	-	-	-	-	632,535
Legal and Related Consulting Services	754,590	-	-	396,289	-	-	-	-	1,150,879
Other Professional Services	75,736	-	-	4,834	-	-	-	-	80,570
Marketing	248,410	-	-	91,753	-	-	-	-	340,163
Other Operating	525,900	44,999	-	197,430	43,904	214,494	-	-	1,026,727
Depreciation	92,883	-	-	5,730	-	-	-	-	98,613
Total Operating Expenses	48,932,122	44,999	-	809,351	43,904	225,221	-	-	50,055,597
Operating Income (Loss)	(13,707,144)	994,969	-	(809,351)	(11,972)	-	-	-	13,880,790
NONOPERATING REVENUES (Expenses)									
Forward Capacity Market	5,972,911	-	-	-	-	-	-	-	5,972,911
Renewable Energy Certificates, Net	-	(17,235)	-	-	(9,010)	-	-	-	(26,245)
Lease Interest Expense	(15,792)	-	-	(1,008)	-	-	-	-	(16,800)
Investment Income	117,579	17,617	18,831	-	-	-	1,012	-	155,039
Total Nonoperating Revenues (Expenses), Net	6,074,698	382	18,831	(1,008)	(9,010)	-	1,012	-	6,084,905
Income (Loss) Before Transfers	19,781,842	995,351	18,831	(810,359)	(20,982)	-	1,012	-	19,965,695
TRANSFERS									
Transfers In	-	31,786	566,965	946,344	-	-	65,000	(1,610,095)	-
Transfers Out	(564,733)	(946,344)	-	(99,018)	-	-	-	1,610,095	-
Total Transfers	(564,733)	(914,558)	566,965	847,326	-	-	65,000	-	-
CHANGE IN NET POSITION									
	19,217,109	80,793	585,796	36,967	(20,982)	-	66,012	-	19,965,695
Net Position - Beginning of Year	2,345,658	1,683,746	4,538,805	(355,336)	477,865	854	185,000	-	8,876,592
NET POSITION (DEFICIT) - END OF YEAR	\$21,562,767	\$1,764,539	5,124,601	(\$318,369)	\$456,883	\$854	\$251,012	\$ -	\$28,842,287

FREQUENTLY ASKED QUESTIONS

Who is the Cape Light Compact?

The Compact is an award-winning energy services organization formed in 1997, as authorized for each town by votes at the town meeting or by the town council. It is operated under a joint powers agreement as authorized by each town's select board or town council and the Dukes County Commissioners. The Compact consists of 21 towns and Dukes County and serves 205,000 customers on Cape Cod and Martha's Vineyard. As the first municipal aggregation program of its kind, the Compact has served as a model for hundreds of similar organizations across the country.

What services does the Cape Light Compact provide?

The Compact operates an energy efficiency program, provides effective consumer advocacy, supports renewable energy efforts, and contracts for competitive power supply for the region. Monthly bills for services are issued by Eversource, which owns the region's distribution system and conducts metering and billing. Charges for the Compact's power supplier are identified and included on those bills.

How does a customer receive services from the Compact?

All new electric consumers are automatically enrolled in Cape Light Compact's power supply program. Consumers are free to opt out of this automatic enrollment and contract for their own power supply or receive basic service supply from the utility. Those who wish to return to the Compact's supply may do so but, depending on market conditions, may be placed on a different rate from that being charged to other Compact customers. All electric consumers are eligible for energy efficiency services regardless of whether they receive their power supply through the Compact.

What does the Compact do to advocate for consumers?

The Compact participates at the state level in matters critical to our region's consumers. Decisions made by legislators or state regulators can have far-reaching impacts on what consumers pay for electricity. With the support of technical and legal consultants the Compact has successfully won the return of more than \$25 million to the region's consumers and avoided millions more in costs. More recently, the Compact has helped prevent more than \$10 million from being added to residential consumer delivery charges on monthly bills through participation in Eversource's latest rate case.





How is the Compact governed?

The Compact's Governing Board is made up of at least one representative appointed by each of the member municipalities and the county. The Compact Governing Board, representing the towns and county, is responsible for establishing of policies and oversight of Compact budgets. The Compact programs are also subject to oversight by and input from various regulatory bodies such as the Massachusetts Department of Public Utilities and U.S. Department of Energy Resources. All Compact Governing Board meetings are open to the public.

How is the Compact funded?

The Compact's Energy Efficiency program is funded primarily through a state-mandated energy efficiency charge paid by all electric customers, as well as by additional state-approved distribution charges. The power supply and consumer advocacy programs are funded by an operational charge of up to one-tenth of one cent per kWh (\$0.001) for Compact power supply customers. This adder is part of the power supply price paid on customer monthly bills. The use of the adder was included in the Compact's original Aggregation Plan approved in August 2000 and was upheld in DPU docket 14-69.



Who oversees the Cape Light Compact's budget?

The Compact's operating and energy efficiency budgets are reviewed and approved by the Compact's Governing Board. The Massachusetts Department of Public Utilities also reviews and approves energy efficiency budgets. Although it is not required, the Compact also files each of its power supply contracts with the U.S. Department of Public Utilities and Attorney General's Office.

How are public records made available?

The Compact has focused on making all public documents available in accordance with Massachusetts Public Records Law. Documents regarding meetings, budgets, policies, and other matters are posted on the Compact website. The Compact provides regular updates to the towns and the media. Copies of documents may also be requested through a formal state-approved document request process. The Compact complies with state law regarding fees associated with the compilation and preparation of requested information.



How do I get a copy of the Cape Light Compact's Power Supply Contract so I can see the terms of service?

All residential and commercial contracts are posted online at www.capelightcompact.org/power-supply. Scroll down the page and click on the residential or commercial contract you wish to view.

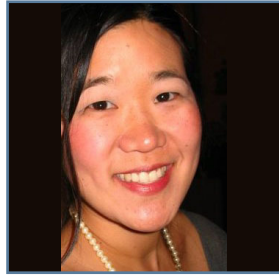
Where can I find the most current power supply prices?

The Compact's most recent power supply prices can be found online at www.capelightcompact.org/power-supply.

2022 CAPE LIGHT COMPACT STAFF



Maggie Downey
Compact Administrator



Margaret Song
Energy Efficiency &
Policy Manager



Briana Kane
Residential and C&I
Program Manager



Phil Moffitt
Chief Financial Officer



Gail Azulay
Senior Analyst



Graham Piercey
Regulatory and Strategy
Analyst



Stephen McClosky
Analyst - Home Energy
Services



Mariel Marchand
Power Supply Planner



Meredith Miller
Senior Analyst

2022 CAPE LIGHT COMPACT STAFF



Lindsay Henderson
Senior Analyst - Small
Business



Anneliese Conklin
Data Analyst



Melissa Allard
Senior Administrative
Coordinator



Isabelle Caplan
Communications
Coordinator



David Botelho
Data Analyst



Daniel Schell
Senior Analyst - Retail and
Demand Response



Caitlin Cantella
Senior Analyst - Multi-
Family and New
Construction



Anna Deely
Senior Analyst



Rebecca Martin
Customer Service
Coordinator



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