# Cape Light Compact JPE Governing Board Meeting Minutes Wednesday, April 5, 2023

The Cape Light Compact JPE Board of Directors met on Wednesday, April 5, 2023, at 10:00 a.m. The meeting was held in person at the Compact's offices, Martha's Vineyard Conference Room at 261 Whites Path, Unit 4, South Yarmouth.

## **Participating In-Person Were:**

- 1. David Anthony, Secretary/Executive Committee, Barnstable
- 2. Robert Schofield, Executive Committee, Bourne
- 3. Colin Odell, Executive Committee, Brewster
- 4. Peter Cocolis, Chatham
- 5. Brad Crowell, Dennis
- 6. Tom McNellis, Eastham
- 7. Gary Senecal, Eastham Alternate
- 8. Alan Strahler, Edgartown
- 9. Matthew Patrick, Falmouth
- 10. Valerie Bell, Harwich
- 11. Peter Meleney, Oak Bluffs
- 12. Martin Culik, Chair/Executive Committee, Orleans
- 13. David Jacobson, Orleans Alternate
- 14. Nathaniel Mayo, Provincetown
- 15. Richard Elkin, Executive Committee, Wellfleet
- 16. Russ Hartenstine, Tisbury
- 17. Bob Higgins-Steele, Truro Alternate
- 18. Erik Peckar, Executive Committee, West Tisbury
- 19. Joyce Flynn, Vice Chair/Executive Committee, Yarmouth

### Absent Were:

- 1. Forrest Filler, Aquinnah
- 2. Timothy Carroll, Chilmark
- 3. Meghan Gombos, Dukes County
- 4. Wayne Taylor, Mashpee
- 5. Jarrod Cabral, Truro
- 6. Leanne Drake, Sandwich

### **Meeting Facilitators Participating In-Person:**

Stephan Wollenburg, Sustainable Energy Advantage Mary McMahon, Sustainable Energy Advantage

### Legal Counsel Participating In-Person:

Audrey Eidelman Kiernan, Esq., KO Law, P.C.

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# **Staff Participating In-Person:**

Maggie Downey, Administrator Margaret Song, Energy Efficiency Strategy and Policy Manager Briana Kane, Residential and Commercial & Industrial Program Manager Phil Moffitt, Chief Financial Officer

## **Public Participants:**

None

Martin Culik called the meeting to order at 10:13 AM.

### **PUBLIC COMMENT:**

No written comments were received in advance of the meeting and no members of the public were present for public comment.

Maggie Downey reviewed the meeting logistics regarding facilities, food and other amenities available to Board Members.

### **DISCUSSION OF STRATEGIC ORGANIZATIONAL STRENGTHS & OPPORTUNITIES:**

Martin Culik introduced Stephan Wollenburg of Sustainable Energy Advantage as facilitator for the Board Meeting.

Martin Culik stated he had been reading materials regarding strategizing for non-profit boards, which were focused on obtaining results, clarifying a board's mission, creating and recreating the reason for the organizational existence, all of which are deserving of the Board's consideration. He stated that the Compact has a number of entities and organizations (at the local and state level) that it is accountable to, as well as a number of climate partners on the Cape & Vineyard, all of whom must factor into the Board's strategic considerations. He stated that part of the consideration is also how to support the Compact's consumers.

Martin Culik opened the floor to discussion from Board Members regarding their community needs and concerns that should be part of the Compact's strategic considerations.

Joyce Flynn stated that she wants the Compact to be a center for reliable energy information and to ensure that the Compact's member communities are aware that the Compact is their advocate.

Valerie Bell stated that customers need to be informed about the Compact - customers still need to know the basics of the organization. She stated she is concerned about putting more responsibility on the limited staff the Compact has and she is not sure if hiring someone is the solution. She asked if there is a way that the Compact could take advantage of volunteers interested in receiving training to help educate consumers. She referenced as an example the Heat Smart Alliance, which is a heat pump coaching program certification. Martin Culik shared with Board Members a news article from Energy Sage regarding heat pump coaches.

Colin Odell stated that as an energy provider being the source of information is nothing new. He stated the average person has no idea of what is going on and customer education needs to be a prime focus. He stated that the Commonwealth appears to be receptive to consumer education, but it needs to be consistent consumer education. He also stated that Cape and Vineyard towns need to hear consistent and uniform information.

Richard Elkin stated that private transportation and home heating are a focus. He stated that in his town, volunteer driven educational efforts are needed. He stated he focuses with the town on a 3-point program: (1) electrification paired with renewables (e.g., solar photovoltaics (PV)); (2) electric cars; and (3) conservation. He stated that volunteers within towns are necessary to educate the general public.

Matt Patrick stated that he liked the idea of volunteers. He suggested considering AmeriCorps volunteers and thought they would be an excellent resource. He also reminded the Board not to forget about solar canopies, as there is a lot of wasted parking lot space and solar canopies should be pushed in each member municipality. He recounted a recent cross-country trip and learning about Texas wind turbines as a model for considering deliberative polling and how public consensus is derived. He recalled electric restructuring in Massachusetts and the effort it took to form municipal aggregation and the fight for legislation, which is now a model nationwide.

David Jacobson stated that he is a new member and asked that his views and suggestions be taken with a grain of salt. He suggested thinking about changing the refrigerants system as an opportunity for reduction in greenhouse gas (GHG) emissions. He observed what is happening in Orleans and trying to complete energy efficiency projects in the town - +where there is limited expertise and time to devote to these matters, which is slowing progress. He noted that Orleans has a Green Communities grant that it is having trouble spending, even with the Compact providing assistance. He stated that in considering electrification goals we should think about problems with the electric distribution company capacity and interconnection constraints and whether the Compact should jump into the fray on those issues (and then noted maybe the Compact has done so).

Bob Higgins-Steele stated that the education theme resonates. He stated that with a focus on electrification, the focus may be at the expense of energy efficiency. He stated that 2030 is a big milestone in GHG emissions reductions according to the state and outlined the Clean Energy and Climate Plan (CECP) scenarios on electrification – he said it is important to not lose sight of energy efficiency and building envelope upgrades. He also stated he is happy to volunteer to educate towns.

Gary Senecal stated that he wants the Compact to establish its relevance at the municipal level. The Compact should be known as the center for reliable energy information. He said we need to be better at keeping towns informed of who we are and what we do.

Tom McNellis stated that he is hoping to learn more about what the Compact is and what its scope is. Are we a power supplier, are we a competitor to municipal power suppliers - what is

Cape Light Compact Executive Committee & Governing Board April 5, 2023 Meeting Minutes our role and what option do we offer customers? He stated he is not sure if consumers know the Compact is a trusted resource. In reading through the energy efficiency plan, he stated there is not a lot of customization for the Cape - we're in a unique spot so what is our role in that document as a non-utility Program Administrator? Tom McNellis stated that municipal and community relationships are key in the energy efficiency plan and who has a better shot at doing that than the Compact. He also questioned whether the Compact works with regional technical schools on workforce training, as the Compact could be training there and be a partner. On the issue of advocacy, he wondered about the scope of energy efficiency and whether the Compact can be advocates for solar, for batteries and for EVs.

Robert Schofield stated that he is thinking back on what has worked over his 20 years of experience with the Compact. He recalled Solarize our Schools, science fairs and education as very important. He stated he is a strong advocate for heat pumps. He also stated that building envelope is where you start, noting that it is hard to sell, but given electric costs, it's where we need to focus.

Peter Cocolis stated that the Compact has done a lot of good on power supply, energy efficiency and advocacy. He stated that in Chatham, the Energy Committee is now the Energy and Climate Action Committee. He stated that the Compact needs to pursue power supply, energy efficiency and climate action and then define its objectives. He said the Compact needs to partner with energy committees to get information out.

Brad Crowell stated that we are increasingly moving into the world of climate change and decarbonization, but the problem is that by charter we are an energy efficiency organization. Decarbonization is expensive. He said the more expensive this becomes the more there will be some that question what we are doing, and they could exploit this cost issue. He also stated he views his role on the Board as a public servant and he wants to be sure he's doing the public's bidding. He stated it feels good to know the public has vetted and approved the current role of the Compact and he is concerned about opening up the charter. He also stated his concern about reliance on public utilities, noting there is broad agreement that the less a role they play in our lives, the better.

Matthew Patrick stated that in relation to the comment about public utilities, the difference with the Compact is that we are a non-profit. We shouldn't forget that when we explain that to consumers about what power supply options we offer, as the Compact does not profit, and it is often at or below the basic service rate.

Maggie Downey stated the best and worst thing over the years was for the Board to advocate that towns establish energy committees. She stated in some towns there are no connections between the Compact and the energy committee, while in other towns the Board member and the energy committee member is the same. She said the Board needs to decide what it wants to address going forward. She recommended that the Board propose enhancements to the energy efficiency plan and then try to fight the battle over any DPU denials with support from the Legislature.

Colin Odell asked if the Cape & Islands Legislative Delegation suggested this approach because it's a new Administration and a new DPU Commission. Maggie Downey replied yes.

Audrey Eidelman Kiernan stated that it would be good for the Board to educate and obtain support from the member municipalities as well as consumers within the municipalities, in order to show local support for any proposed enhancements to the energy efficiency plan. She also recommended that the Compact consider whether there are outside funding sources to support the enhancements, which would help to offset the ratepayer impact of the enhancements.

## 2025-2027 ENERGY EFFICIENCY PLAN: PRIORITIES & POTENTIAL ENHANCEMENTS

At 11:35 a.m. Martin Culik announced that Alan Strahler, Peter Meleney, Russ Hartenstine and Erik Peckar, Board Members from the Vineyard, had joined the meeting.

Stephan Wollenburg presented the Cape Light Compact Board Priorities Discussion PowerPoint. He provided the context for energy efficiency considerations, identifying the legislative highlights from 2008 through present that have established the framework for the current three-year implementation of energy efficiency by the Program Administrators in Massachusetts. He stated that with the 2021 Climate Act, legal requirements were established for the Program Administrators to meet goals for CO2 reduction set by the Secretary of Energy and Environmental Affairs (EEA). He also stated that the 2022 Climate Act specified that energy efficiency plans could include programs that combine energy efficiency and electrification with renewables and storage, and Program Administrators were explicitly required to consider low and moderate income (LMI) customers and renters and strategies to promote more equitable participation as part of their program design. He also stated that the 2022 Climate Act restricted incentives for fossil-fired equipment.

Nathaniel Mayo and David Anthony also joined the meeting.

Richard Elkin stated that the Compact needs to present a GHG reduction and energy efficiency plan.

Stephan Wollenburg reviewed what counts as energy efficiency and may be included in a threeyear plan.

Colin Odell stated for the Board that he had reviewed the Compact's Joint Powers Agreement (JPA) in connection with the comments earlier in the meeting and he confirmed that the JPA is broad enough to incorporate flexibility of Board desire to address decarbonization and climate change. He stated the Compact's charter is not where the Compact's constraints lie.

Stephan Wollenburg reviewed the DPU cost-effectiveness standards, the total resource cost test and the more recent requirement to include the social cost of carbon in cost-effectiveness. He also addressed what may be considered non-energy benefits for purposes of cost-effectiveness. Mr. Wollenburg also discussed electric vehicles (EVs) and EV charging and what falls within the current scope of energy efficiency and that plays out in a cost-effectiveness test.

David Jacobson stated the importance of considering the social cost of carbon in the energy efficiency world.

Stephan Wollenburg reviewed how DPU's cost-effectiveness standards apply to energy efficiency plans at the Sector, Program, Core Initiative and Measure level. He also reviewed the various stakeholders that are involved in the development and approval of energy efficiency plans (e.g., DPU, EEA, the Department of Energy Resources (DOER) and the Energy Efficiency Advisory Council (EEAC)).

Valerie Bell asked how GHG emissions reduction is measured. Stephan Wollenburg discussed DPU rules and EEA rules and what can be claimed in the plan and what is used to count towards the EEA Secretary's goal. Margaret Song explained the carbon reductions that are claimable in the three-year energy efficiency plan are a different measurement than overall GHG emissions levels.

Richard Elkin stated that the Cape does not measure GHG emissions and that there are some attempts to use satellite measurements to determine the amount of CO2 being generated but these are not very far along.

Erick Peckar stated that the Vineyard has done calculations on GHG emissions as part of the Vineyard's climate action plan.

Stephan Wollenburg reviewed the Compact's history of offering enhancements to the statewide energy efficiency plan and the DPU's recent considerations and concerns regarding the Compact's enhancements.

Maggie Downey stated that the Compact's enhancements are in a separate appendix to the threeyear energy efficiency plan that identifies the enhancements proposed for each Program Administrator.

Stephan Wollenburg identified the new DPU Commissioners and their background and noted that the new Commissioners may provide new opportunities for energy efficiency and the Compact. He also reviewed the 2025-2027 energy efficiency plan development and review timeline, noting the March 31, 2024 requirement to submit a draft of the plan to the EEAC, which means the Board will need to have fully considered and voted on all enhancements to the plan in advance of this date.

Stephan Wollenburg presented examples of past Compact enhancements on renter offerings, moderate income offerings, the Cape & Vineyard Electrification Offering (CVEO) and greater engagement with municipalities. He noted that the Compact's enhancements have often later been adopted statewide by the other Program Administrators. He also presented the goals, priorities, relevant statutory changes and challenges that may be considered when developing enhancements to the energy efficiency plan as well as Compact-specific considerations (e.g., satisfying the Compact's low income spending target, how to approach programming for second homes and seasonal residents and the sufficiency of substation and feeder capacity for planned electrification). Finally, he presented key questions for consideration of energy efficiency enhancements (e.g., does it fit within the energy efficiency framework, is it cost effective, does the Compact have staff to implement it, does it help the Compact meet its current or future energy efficiency goals, will the DPU approve it, does it serve the needs of the Compact's members and could outside funding be leveraged to support it).

# 2025-2027 THREE YEAR PLAN DISCUSSION

Stephan Wollenburg facilitated comment from each Board member on what innovations the Board would like to see included in the Compact's 2025-2027 energy efficiency plan proposal, and what studies and resources would be needed to make such proposals successful.

Erick Peckar stated that EV charging, especially ferry charging and electrification of ferries should be a consideration, as well as electrification of boats and boat charging (induction dock charging). He also stated that equity programming should be a consideration with a focus on the local tribes and how to work with them. He stated that his employer, Vineyard Power, is a Community First Partner (CFP) in the current energy efficiency plan and stated a desire to increase CFPs across the region.

Bob Higgins-Steele stated that there should be a residential parallel to commercial property assessed clean energy (PACE) programs. He stated that PACE is a program that classifies clean energy upgrades as a public benefit, to be received with no money down and paid for through financing on property tax bills. He stated that Truro is concerned about how to make progress affordable to LMI customers. He also stated that there needs to be a focus on the building envelope.

Robert Schofield stated that building envelope is our next step carrying further what we've accomplished on the Cape. He also noted that we should explore EV charging stations for visitors.

Peter Cocolis stated that we need to explicitly indicate to the world that we are a part of climate change, and we are addressing that directly. He stated a focus on LMI customers is critical to the Cape. He also stated that Eversource is slow to address electric grid modernization.

Brad Crowell stated that we need to look at how this is all going to be done and that the Compact needs to find allies in the business community and focus on workforce development.

Alan Strahler stated that it is important to track our improvements on the Island related to GHG emissions reduction. He stated the Martha's Vineyard Commission's work on this to date is not good and that we need more attention to see where we are, what we've achieved and where we are going.

David Anthony stated that he had just attended a meeting where Barnstable is being considered as a location for a climate change innovation center. He stated that LMI initiatives are very important and that in order to be effective we need to start knocking on doors to reach these customers.

Martin Culik stated that he wants the Compact to be the clearinghouse for the Cape & Islands.

Nathaniel Mayo echoed the need for tribal engagement. He also stated a need to track the business environment, understand where contractors are and what education they need, that we

need the innovation touchpoint with contractors. He stated that renters are problematic, and we need to focus on serving them.

Joyce Flynn stated a need for outreach and training. She suggested collaborating with local schools that all run adult education courses to help them design courses related to energy efficiency and decarbonization, to get grant funding and give them content for the courses.

Valerie Bell stated that Cape & Islands Self Reliance is doing workforce development with the wind industry in New Bedford and doing work with tribes. She is interested in brainstorming some way to break down the barriers for serving hard-to-reach customers. She asked if the Compact is using state guidelines for LMI because on Cape we are different and unique and moderate-income customers are more like low-income because the cost of living is so high.

Colin Odell stated that at a high level the driving force is going to be GHG emission goals, and our job is going to be how to creatively meet those within the existing constraints. He also stated that the other thing is through the years, within sectors, the difference in energy efficiency programs is not what you do but rather what you do to get people to do the stuff that matters. He stated we have reached a point on the Cape, especially on LMI – how do we get to these customers and get them to take action.

Richard Elkin referenced the Compact's work with the towns to purchase streetlights and make them energy efficient and that we should consider another public offering – EV charging at beaches. He stated the annual maintenance costs of the chargers are too high and asked how do we get around that? He stated that on a large scale, we should electrify our beaches so that tourists can charge while at the beach. He also stated that the Compact should put more emphasis on CVEO – make it clear it is a LMI offering.

Matthew Patrick referenced experience with Home Energy Rating System (HERS) raters as a way to get to the people buying homes. He stated that we should encourage financing at a lower rate for efficient homes. He wondered how we can help building inspectors handle all of the new building requirements with codes and standards.

David Jacobson stated that he has a preemptive worry about heat pumps. He stated his concern about high electric costs. He stated that there is a need for a heat pump electric rate (some rate benefit combined with using them more in off peak hours). He also stated that the Compact territory has a unique seasonal home profile and wondered about convincing seasonal homeowners to install more PV on their homes.

Maggie Downey stated that the Compact may want to focus on Environmental Justice Communities by census block for electrification programming, similar to CVEO. She also stated that maybe the Compact focus less on programs that do not reduce GHG emissions, like workforce development, which could free up additional funding. She also stated the Compact may want to consider offering different incentives to seasonal homeowners and higher incentives to year-round residents. Maggie Downey stated that she supports expansion of CVEO programming, but it will take time to reach these customers and may need to be done in small groups at a time. Stephan Wollenburg directed Board members to identify particular enhancements they are interested in based on the categories of non-energy GHG, equity, electrification, renewables, marketing/implementation, businesses/large customers and others.

Stephan Wollenburg then reviewed the most common recommendations/proposals to determine the sense of the Board.

# **Issue: Income Verification and Income Thresholds**

David Jacobson stated that he thought the Compact made qualifications easier, so wondered what the scope of this issue is. Maggie Downey stated that if a customer is on a low-income utility rate, the customer is considered an income-eligible customer and is served through energy efficiency; however, getting customers on that rate is challenging – the utilities do not internally do the verification, they send customers to CAP agencies and CAP agencies are not doing the verification/screening year round. She stated that the Compact has a simple process in-house for income verification. She also stated that on the income threshold issue – the question is what is and what should be the income level thresholds for moderate income customers as the Cape and Vineyard demographics are different than the rest of the Commonwealth.

Richard Elkin asked if the Compact could put forward a scheme for income thresholds based on average rents/costs of housing, which is significantly higher on the Cape and Vineyard.

Stephan Wollenburg asked for confirmation of the sense of the Board – that the Board is interested in increasing the moderate-income threshold or reconsidering how to define moderate income customer base. The majority answer was yes.

## **Issue: Fuel-Blind Service to Customers**

Maggie Downey explained the history of the Compact's service to all electric customers, regardless of the fuel used to heat their home, and that this differs from the statewide protocol that provides that the gas Program Administrator takes the lead in serving customers in gas heated homes. She stated that consistent with DPU's requirement in the last three-year plan order, the Compact has stopped serving mutual customers of the Compact and National Grid. The Board considered the magnitude of customers impacted by this change. Audrey Eidelman Kiernan and Maggie Downey noted that service to low-income customers was not part of this consideration as a separate protocol was in place for those customers.

Stephan Wollenburg asked for a sense of the Board - advocating to be able to serve market rate customers on a fuel blind basis. The majority answer is yes.

## **Issue: Incorporating Solar into Energy Efficiency Programs**

Stephan Wollenburg noted that currently the Compact has the CVEO offering. He asked if the Board was interested in supporting solar without pairing it with other technologies. Maggie Downey stated that she supports pairing solar with electrification of a home/business as defined in the Climate Bill. Richard Elkin stated that maybe the focus here could be on education rather than incentives if it is solar only.

Cape Light Compact Executive Committee & Governing Board April 5, 2023 Meeting Minutes Stephan Wollenburg asked if the Board was interested in supporting solar beyond LMI customers (e.g., tie heat pump incentives to whether a customer has solar). Colin Odell stated it is worth studying for market rate customers. He stated the pitch necessary to move market rate customers is that solar installation is necessary to help offset the extra cost of moving to a heat pump.

Stephan Wollenburg asked for a sense of the Board about electrification for LMI customers paired with solar, without batteries, given the costs of storage. The majority answer was yes.

# **Issue: Electrification of Transportation**

Stephan Wollenburg asked if the Board is interested in focusing on this through energy efficiency or through the operating budget funds outside of the energy efficiency plan. Brad Crowell stated that we need to do whatever we can to ensure that cars are charged at the correct time. There are rate implications, grid modernization implications, infrastructure. Colin Odell stated that the industry term is beneficial electrification for dealing with transportation. David Jacobson stated that costs are a concern. Tom McNellis stated that maybe there are options to do more outside of energy efficiency with federal grants and asked to consider how it plays out in the operating budget context. Erick Peckar stated that being ahead of the curve on this is beneficial thinking strategically about how to approach this. Matt Patrick stated that electric vehicles are going to be part of managing electric loads and peak shaving and it will be a source of savings for municipalities. He stated that Boston is considering this specifically.

Stephan Wollenburg stated that he is hearing from the Board that electrification of transportation is a priority and that the Compact wants to be proactive and to be a leader, though it may mean not doing this through energy efficiency or to do some things through energy efficiency and other things through operating budget. The majority sense of the Board was in agreement.

## **Issue: Marketing/Implementation**

Valerie Bell stated that she wants to focus on increased training at the local level and not rely entirely on local energy committees.

Nathanial Mayo stated that the Compact could pilot a training exercise.

Erick Peckar stated that Vineyard Power is undertaking an energy coaching exercise as a Community First Partner (CFP) through the Compact's energy efficiency program. Consider CFP – how could you push to get savings associated with it in the next plan?

Matt Patrick discussed the role of auditors and getting them to follow up with customers to increase participation and that in his personal experience we need to push them to get the conversions.

Bob Higgins-Steele stated that on municipal/committee level, we tell customers: (1) call the Compact; (2) make a plan for every appliance that uses fossil fuels, so that customers are not trying to make a decision with a basement full of hot water. He stated the goal is to have a

phased plan in place so that customers are not making the transition away from fossil fuels all at once.

Stephan Wollenburg stated that he is hearing an interest in trying to do more to enable local communities/committees to push marketing for the Compact and Compact staff are also looking for Board members to do more to help.

Maggie Downey stated that she would follow up on the monthly reporting from the Compact to Board members on the energy efficiency programs.

Russ Hartenstine stated that the Compact needs to have lots of marketing materials available to Climate Committees so the Compact's information is available at all times.

# **GENERAL ENERGY EFFICIENCY DISCUSSION**

Stephan Wollenburg stated that seasonal homes present challenges around achieving projected savings for heat pumps and costs. He asked how to address this challenge – should there be differentiation for seasonal homes? The sense of the board was yes, either in incentives or in the threshold for incentives. There was discussion of whether incentives need to be financial – for instance, could you receive a Compact certified "gold star" or through a home energy rating system give people a reward as being a "five star rated" energy efficient home, which could increase resale value.

The sense of the Board was also that the Compact should not be incentivizing whole home air conditioning as part of electrification for second homeowners.

Brad Crowell noted that he has a 200-year-old house and most of the measures recommended after the home energy assessment could not be done. He stated with some creativity he thinks they could have been done. He asked how we close the loop to address those barriers faced by older homes.

Discussion focused on the length of time for audits and whether that was a concern. Briana Kane noted that there is a 4–6-week lead time for the Compact. She noted that there is plenty of weatherization left to do – the challenge remains how to get the non-participant to participate.

Stephan Wollenburg offered up the opportunity for Board members to address any other issues that should be included in the list of enhancements or considerations for the Compact's 2025-2027 Three-Year Plan.

Matthew Patrick stated that the Compact should follow up on energy audits and make sure they're done, and conversions are happening. Focus on closure rate.

Audrey Eidelman Kiernan recommended that Stephan Wollenburg's report summarizing the strategy session capture the various buckets of program design consideration (e.g., changes to statewide design, Compact specific changes to program design under existing authority and

Compact specific changes to program design that push the envelope given existing authority, etc.).

Maggie Downey stated that a lot is happening statewide. There is a focus from some in the Commonwealth on moving energy efficiency away from utilities and the Compact is caught up in that as an unintended consequence. Maggie Downey stated she will keep the Board apprised of these developments.

Peter Meleney asked what more can be done to coordinate what the Compact is doing with climate and energy committees at the town level.

Brad Crowell stated that it may be appropriate for us to widen our lens and look at system wide issues and not just individual issues – battery storage, demand response. He also stated that the Compact needs to keep costs in consideration.

Tom McNellis asked if there are metrics to share with select boards and towns on a frequent basis.

Gary Senecal stated that it is important to focus on municipal waste and its contribution to GHG, on considering collaborations between town committees and coalitions across committees – he wants Cape committees to get together and collaborate.

Russ Hartenstine stated that the Board could use more training and that he wants to hear from Compact staff and understand what they are doing and how the current plan is working/not working.

Martin Culik stated that he wants consumers to know what the Compact is and what we do. He stated we need to figure out a way so that people are aware and appreciative and understand the resources we have to offer. He recommended more publicity for the Compact.

Martin Culik then ended the meeting at 3:56 p.m.

### LIST OF DOCUMENTS AND EXHIBITS:

- Meeting Notice/Agenda
- Energy Sage March 29, 2023 News Article, "Heat-Pump Coaches" Help Neighbors Ditch Fossil Heat in Massachusetts
- Cape Light Compact Board Priorities Discussion PowerPoint
- Cape Light Compact Energy Efficiency Program Informational Brochures