

## CAPE LIGHT COMPACT JPE

# REQUEST FOR QUALIFICATIONS FOR ENERGY RELATED TECHNICAL CONSULTING SERVICES AND EXPERT WITNESS SERVICES

### QUESTIONS AND ANSWERS – MARCH 21, 2023

1. **Question:** Please refer to Section 2 of the RFQ. Could a consultant potentially be awarded multiple \$50,000 projects through this contract? As examples, could a consultant win multiple projects under the second focus area, or win a project for both the second and third focus areas?  
**Answer:** Each task listed in the scope would have a separate contract. Accordingly, a consultant could be awarded multiple contracts.
2. **Question:** Please refer to Section 2 of the RFQ. For the second focus area, if the Cape Light Compact (“Compact”) qualifies a consultant through this RFQ, is the consultant obligated to work for the Compact on a relevant DPU proceeding?  
**Answer:** No, Qualified Consultants are not obligated to work for the Compact on specific projects. Rather, the Compact will utilize the List of Qualified Consultants to solicit specific project related proposals and/or quotations.
3. **Question:** Please refer to Section 2 of the RFQ. For the second focus area, how will the Compact select a consultant to participate in a relevant DPU proceeding? For example, will the Compact issue separate task orders for each relevant DPU proceeding?  
**Answer:** Based on Statements of Qualification submitted in response to this RFQ, the Compact will solicit specific project related proposals and/or quotations from entities on the List of Qualified Consultants when and/or if the need for such services arises. Solicitations would be specific to the work required by the Compact, such as technical assistance participating in a specific DPU proceeding.
4. **Question:** Please refer to Section 2 of the RFQ. For the third focus area, what types of analysis of renewable energy purchase does the Compact seek? Specifically, would this work include:
  - a. working with renewable energy brokers or renewable energy developers to obtain, compare, evaluate, and specific procurement options;
  - b. evaluation of past or planned procurements to meet the demand for the Compact’s green aggregation power supply program;
  - c. technical, regulatory, or economic analysis related to fulfilling the Compact’s obligations under the Massachusetts Renewable Portfolio Standard and/or Clean Energy Standard;
  - d. developing renewable purchase qualifications, such as to ensure additionality, for the Compact’s procurements or programs;
  - e. forecasting the price of renewable energy procurements; or

- f. evaluating opportunities to sell renewable energy certificates from the Compact's renewable projects, such as from customer-sited solar PV under the Cape & Vineyard Electrification Offering?

**Answer:** The types of analysis sought by the Compact will depend on a number of factors including decisions made by the Compact's Chief Procurement Officer, Compact Board and opportunities that may become available to the Compact in the future. Given that, the Compact may seek analysis related to most of the topics areas below, with some being more likely than others. See below for a brief description of the Compact's interest in each area.

- a. This is an area of interest to the Compact.
- b. The Compact is not seeking consulting services to procure RECS for its green aggregation's power supply offering.
- c. This is an area of interest to the Compact.
- d. This is an area of interest to the Compact.
- e. This is an area of interest to the Compact.
- f. This is not an area of interest to the Compact.

5. **Question:** Please refer to Section 8 of the RFQ. Should respondents seek extended terms as part of the proposal, or will contract extensions be addressed at a later date?

**Answer:** Contract extensions beyond 2026 will be addressed at a later date, but the consultant must state the pricing for such extended term(s) or set forth a formula/price escalation clause to determine such pricing for the extended term(s).

6. **Question:** Please refer to Attachment A of the RFQ. Is the Compact willing to negotiate or waive certain insurance requirements? As a small business/consulting firm, we do not have certain insurances and do not meet the thresholds for others.

**Answer:** It is the Compact's expectation that a consultant should obtain the required insurance and include the cost of obtaining the insurance in their pricing proposal. If there is a legal reason as to why the insurance requirement cannot be met, that reasoning should be described in the consultant's proposal.