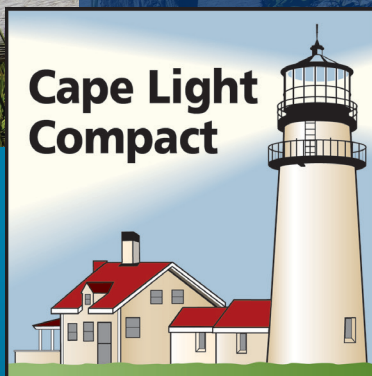


LEADING —THE WAY— FORWARD

2021 Annual Report



Aquinnah • Barnstable • Bourne • Brewster • Chatham • Chilmark
Dennis • Dukes County • Eastham • Edgartown • Falmouth • Harwich
Mashpee • Oak Bluffs • Orleans • Provincetown • Sandwich • Tisbury
Truro • Wellfleet • West Tisbury • Yarmouth

WELCOME TO OUR 2021 ANNUAL REPORT

As our state and communities rebound from the COVID-19 pandemic, the importance of securing a resilient energy future has become even clearer. Cape Light Compact (the Compact) has continued to pursue excellence in energy efficiency for Cape Cod and Martha's Vineyard amidst global and local challenges.

During the final year of our **2019–2021 Energy Efficiency Plan**, the Compact continued providing energy efficiency services, renewable power supply, and consumer advocacy, all while working on an ambitious new plan for 2022 through 2024. In 2021, the Compact worked with 27,347 residential and 1,361 business customers and helped them save over 38 million kWh through energy efficiency programs.

Building upon the success of prior Main Streets efforts, the Compact served over 600 local businesses across all 21 towns on the Cape and Vineyard with on-the-spot energy assessments and efficiency measures. We completed our first full year of demand response offerings with over 2,000 thermostats enrolled, leading to a savings of 2.68 megawatts (MW). The Compact and Mass Save® Program Administrators (PAs or Sponsors) received the 2021 ENERGY STAR Partner of the Year – Sustained Excellence Award. And, as a green aggregator, the Compact continued to provide reliable, competitive electric supply to our customers, with two CLC Local GreenSM options to support New England–based renewable energy resources.

With the challenges of climate change looming ahead, the Compact and PAs also spent time in 2021 crafting a bold new **Energy Efficiency Plan**. The three pillars of the Plan—Electrification, Equity, and Workforce Development—will help transition our communities away from fossil fuels, increase access to residents and businesses facing economic and social challenges, and develop a workforce capable of addressing the needs of a transitioning energy system.

We look forward to continuing the important work of providing energy efficiency and power supply programs to our customers, as Cape Cod and Martha's Vineyard's trusted, local energy resource.

Martin Culik *Chair, Cape Light Compact Governing Board*



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Cape Light Compact JPE
261 Whites Path, Unit 4
South Yarmouth, MA 02664

Energy Efficiency
800.797.6699

Power Supply
800.381.9192

www.capelightcompact.org

2021 BOARD MEMBERS

Aquinnah	Forrest Filler
Barnstable	David Anthony
Barnstable	Peter Doyle
Bourne	Robert Schofield
Bourne	Griffin Girard
Bourne	Francis Erdman
Brewster	Colin Odell
Brewster	Peter Lombardi
Chatham	Peter Cocolis
Chatham	Jillian Goldsmith
Chilmark	Timothy Carroll
Chilmark	Robert Hannemann
Dennis	Brad Crowell
Dukes County	Erik Peckar
Eastham	Fred Fenlon
Edgartown	Alan Strahler
Falmouth	Ron Zweig
Falmouth	Julian Suso
Falmouth	Matt Patrick
Harwich	Valerie Bell
Mashpee	Wayne Taylor
Oak Bluffs	Richard Toole
Oak Bluffs	Dion Alley
Orleans	Martin Culik
Orleans	Chris Galazzi
Provincetown	Nate Mayo
Sandwich	Leanne Drake
Tisbury	Kirk Metell
Tisbury	Jay Grande
Truro	Jarrold Cabral
Truro	Bob Higgins-Steele
Wellfleet	Richard Elkin
Wellfleet	David Mead-Fox
West Tisbury	Sue Hruby
West Tisbury	Jen Rand
Yarmouth	Joyce Flynn
Yarmouth	Mike Duffy



2021 BY THE NUMBERS



27,347

Number of residential customers who participated in our energy efficiency programs, providing annual savings of 22,003 MWh



1,361

Number of commercial and industrial (C&I) customers who participated in our energy efficiency programs, providing annual savings of 16,517 MWh



38,520

Total number of annual MWh saved by residential, income eligible, and C&I customers

The impact of 2021 energy efficiency programs is equal to:



5,882

Number of equivalent cars removed from the road for one year



3,071,728

Gallons of gasoline not consumed



32,306

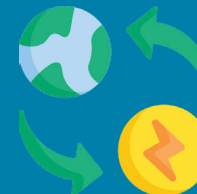
Acres of U.S. forest carbon sequestration in one year

Lifetime benefits from 2021 energy efficiency programs



\$104,802,354

Total lifetime savings realized by residential and C&I customers due to energy efficiency measures



\$50,750,983

Total cost reinvested by Cape Light Compact for energy efficiency measures



254,091 MWh

Lifetime MWh savings from energy efficiency measures

ACHIEVEMENTS IN ENERGY EFFICIENCY

Main Streets

Through the Main Streets effort, the Compact offers no-cost, on-the-spot energy assessments to small businesses to help them decrease their energy usage. In 2021, Main Streets reached all 21 towns on the Cape and Vineyard. Throughout the year, the Compact served over 600 local businesses through the Main Streets effort and offered incentives of up to 100% to install recommended energy efficiency upgrades.

2021 PROGRAM NUMBERS

661 assessments scheduled
518 installations
3,181,719 annual kWh savings
\$2,930,493 in incentives



WE ARE MASS SAVE®:



EVERSOURCE



nationalgrid



ENERGY STAR® Partner of the Year Award

In 2021, the Sponsors of Mass Save® received the ENERGY STAR Partner of the Year – Sustained Excellence Award from the U.S. Environmental Protection Agency and the U.S. Department of Energy. The award recognized the Sponsors' long-term commitment to leading Massachusetts toward a cleaner, more energy-efficient future. Together, the Sponsors provided incentives for over 10 million ENERGY STAR certified lighting products and drove sales of over 42,000 ENERGY STAR certified appliances.

ACHIEVEMENTS IN ENERGY EFFICIENCY

Income Eligible Project – Harbor Homes Case Study

In 2020 and 2021, Harbor Homes opened its two congregate houses for homeless Martha's Vineyard residents: Tashmoo House in Vineyard Haven in 2020 and the New York Ave House for Women in Oak Bluffs in 2021. Both residences provide single room occupancy housing for homeless or soon-to-be homeless island residents earning less than 30% of the area median income per year. Both the newly purchased properties were in need of additional weatherization and upgrades to their heating and domestic hot water systems. Island Housing Trust, whom the Compact had previously worked with to provide energy efficiency upgrades for housing sites, introduced Harbor Homes to the Compact to see how our Income Eligible program might be able to help.

In 2021, Cape Light Compact, in conjunction with Housing Assistance Corporation (HAC) and RISE Engineering, was able to electrify the heating and water heating systems of both sites with cold climate air source heat pumps and to weatherize Tashmoo House; the New York Ave House was weatherized in early 2022. Together, these residences provide year-round housing to 12 individuals with a focus on helping them to develop life skills for a more stable future in an environment of support and personal dignity. Harbor Homes also operates a winter overnight shelter, offers an off-season emergency hotel respite program, and provides homeless prevention services to more than 100 additional people on Martha's Vineyard each year.

PROJECT NUMBERS

\$250,341 in incentives

447 MMBTU estimated annual
propane savings



ACHIEVEMENTS IN ENERGY EFFICIENCY

Demand Response

As extreme weather events like heat waves become more common, demand response programs will be key to maintaining a resilient electric grid in our region. In 2021, the Compact completed its first full year of demand response program offerings. These programs help to reduce strain on the electric grid, lower demand for new energy transmission infrastructure, and decrease the need to draw power from supplementary generation sources, which are often powered by fossil fuels and can be more expensive to operate.

Through the Compact's ConnectedSolutions program, residential and commercial customers can enroll their smart thermostat or battery storage system to allow their energy use to be automatically reduced during times of peak demand. In our region, demand response events typically happen on the hottest days of summer, when many residents and businesses are using air conditioning and other large energy draws. In advance of a peak demand event, participants' thermostat setpoints are lowered to pre-cool a space, then raised during peak demand to reduce energy use. Residential and business customers are paid to discharge their batteries throughout the summer during peak events. Commercial customers can also receive incentives for reducing their energy consumption in other ways such as shifting manufacturing processes to off-peak times or reducing the use of lighting and HVAC systems.

In 2021, the Compact had **2,120 thermostats**, **26 residential batteries**, **one commercial battery**, and **19 commercial curtailment customers** enrolled in the program. These customers helped **curtail 2.68 MW of energy** during the highest summer peak.



CUSTOMER AND COMMUNITY HIGHLIGHT

Harbor View Hotel Case Study

Coastal communities like the Cape and Vineyard are especially susceptible to the effects of climate change. Environmental sustainability is extremely important for Bernard Chiu, owner of the Harbor View Hotel in Edgartown.

After starting the process of installing new energy management measures, the Harbor View Hotel manager worked with the Compact to receive a thorough energy assessment and complete additional measures, including an energy management system, smart thermostats, electronically commutated motor pumps, and kitchen hood controls. The Compact's rebates and incentives covered over 50% of the cost of recommended measures. These incentives not only made the upgrades possible for Harbor View; they will also help the hotel save energy and associated costs for years to come.

PROJECT NUMBERS

\$246,247 total incentive

94,906 kWh estimated energy savings

789 MMBtu estimated propane savings



Electrification, Equity, & Workforce Development

The Compact and fellow Sponsors of Mass Save worked hard throughout 2021 to build and submit the Statewide and PA-Specific **Three-Year Energy Efficiency Plan** to the Massachusetts Department of Public Utilities. The top priorities of the 2022-2024 Plan are electrification, equity, and workforce development.




Electrification, including increased incentives on efficient commercial and residential heat pump systems, will help to decarbonize new and existing buildings in Massachusetts and will assist the state in reaching its climate goals. Other incentives, like rebates on battery-powered electric lawn equipment, will help transition our communities away from polluting fossil fuel-based systems. The Compact is also proud to offer a new All-Electric Home incentive, which will make building high-performing electric homes more affordable and help drive market transformation.

Equity is an integral aspect of Cape Light Compact's and the Sponsors' approach to the *Energy Efficiency Plan*. A focus on equity will help increase climate resiliency for communities that may be disproportionately impacted by the effects of climate change and have faced barriers to installing energy efficiency upgrades. Equity measures include but are not limited to additional targeted outreach to designated Environmental Justice communities; expanded program incentives for low-income customers, moderate-income customers, and renters; increased program information and access for customers with low English proficiency; and expanded barrier mitigation offers to aid customers in completing efficiency upgrades.

As the market moves toward electric heating and appliance systems and away from traditional fossil fuel systems, a capable, knowledgeable workforce will be necessary to complete assessments, installation, and construction. The Sponsors of Mass Save created the Clean Energy Pathways program, which will connect young residents with paid internships in the energy efficiency field.



2021 Power Supply Rates

	Residential 	Commercial 	Industrial 
Dec. 2020 - March 2021	11.85 cents/kWh	11.603 cents/kWh	10.649 cents/kWh
March 2021 - June 2021	11.85 cents/kWh	11.603 cents/kWh	9.19 cents/kWh
June 2021 - Sept. 2021	10.743 cents/kWh	9.999 cents/kWh	8.784 cents/kWh
Sept. 2021 - Dec. 2021	10.743 cents/kWh	9.999 cents/kWh	12.44 cents/kWh



CONSUMER ADVOCACY

Since 1997, Cape Light Compact has advocated for the ratepayers of Cape Cod and Martha's Vineyard at the local and state level. In 2021, the Compact focused on the following regulatory proceedings at the Massachusetts Department of Public Utilities (DPU):

Grid Modernization (DPU docket 21-80):

The Compact participated in this docket with a focus on ensuring that customers on the Cape and Vineyard are able to benefit from Eversource's proposed grid modernization and advanced metering infrastructure (AMI) investments. The Compact's key concern is that municipal aggregations and their competitive suppliers are able to access the data available through smart meters in order to design and offer time-varying electric rates to their customers. Customers also need to be provided with meaningful access to their data. The docket remains open.



Electric Vehicles (DPU docket 21-90):

The Compact participated in this docket with a focus on ensuring that Cape and Vineyard customers are able to benefit from the Make Ready incentives available for installing electric vehicle supply equipment. The docket remains open.



Solar Massachusetts Renewable Target (SMART) (DPU docket 20-145):

The Compact participated in this docket with a focus on allowing customers of municipal aggregations to benefit from the SMART program's Low-Income Community Shared Solar incentives. The docket remains open.



INFORMATION ON COMPETITIVE SUPPLIERS



It can be challenging for the average customer to understand electricity supply contracts. The Compact continues its efforts to educate customers about the key things to remember when considering a switch between electricity suppliers (the “supply” or “generation” portions of an electric bill).

When electricity prices spike during the winter (due to natural gas pipeline constraints in the colder months when it is used for both heating homes and producing electricity), customers often look for ways to reduce electricity costs. During this period, competitive electric suppliers market more aggressively through direct mail, phone solicitations, and door-to-door canvassing.

Unfortunately, some competitive suppliers take advantage of customers, misleading them about the true cost of the supply contract, the contract length, or the services provided. There are three things you can do to protect yourself from this type of activity:



ALWAYS

ask for written information on what is being offered so that you may review it without any pressure.



NEVER

commit to a price or contract over the phone. Verbal offers are hard to enforce and may not provide you with all the important terms and conditions of the contract.



NEVER

provide your Eversource electric account number before you have decided to sign a contract, which allows the supplier to switch your account to their supply.

LOOKING AHEAD

2022 and the new Three-Year Plan will bring new offers that greatly expand access to energy efficiency throughout the Cape, the Vineyard, and the state.

In the realm of electrification, increased heat pump rebates, paired with expanded HEAT Loan offerings, will help to transition more residents away from fossil fuel-based HVAC systems. A new 80% heat pump incentive for the Compact's Enhanced Residential customers will make it more affordable for moderate-income residents to make the switch as well.

The new Plan will also introduce various rebates to help customers invest in other efficiency and electrification measures, preparing our region for an electrified future and reducing immediate emissions from fossil fuel-based products. We will offer new residential and/or commercial rebates for several measures:

- Induction cooktops
- Battery-powered lawn equipment
- Triple-pane windows
- Electric bicycles (through a grant from the Massachusetts Clean Energy Center)

It will become even easier for commercial customers to purchase efficient products with the new Mass Save Online Business Marketplace. Commercial customers will be able to shop online and get instant rebates on advanced power strips, smart thermostats, water-saving products, and more.



FINANCIAL STATEMENTS

Combining Statement of Net Position By Program Year Ending December 31, 2021

ASSETS

Current Assets:

	Energy Efficiency	Power Supply Reserve	OPEB/ Pension Reserve Fund	Operating	Green / Solar Program	Grant Funds	Contingency Reserve Funds	Eliminations	Total
Cash and Cash Equivalents	\$11,423,258	1,601,662	\$4,538,805	\$7,693	\$141,853	-	\$185,000	-	\$17,898,271
Restricted Investments	75,000	-	-	-	-	-	-	-	75,000
Receivables, Net of Allowance for Uncollectible Amounts:									
Energy Efficiency	613,430	-	-	-	-	-	-	-	613,430
Energy Efficiency Reconciliation Factor	5,228,867	-	-	-	-	-	-	-	5,228,867
Mil-Adder	-	82,084	-	-	-	-	-	-	82,084
Green Program	-	-	-	-	1,142	-	-	-	1,142
Forward Capacity Market	513,278	-	-	-	-	-	-	-	513,278
Other	13,196	-	-	-	-	19,741	-	-	32,937
Due from Other Funds	-	-	-	18,887	-	-	-	-	18,887
Prepaid Expenses	-	-	-	-	334,870	-	-	-	334,870
Total Current Assets	17,867,029	1,683,746	4,538,805	26,580	477,865	19,741	185,000	-	24,798,766

DEFERRED OUTFLOWS

Related to Pensions	765,132	-	-	53,511	-	-	-	-	818,643
Related to OPEB	686,451	-	-	45,989	-	-	-	-	732,440
Total Deferred Outflows	1,451,583	-	-	99,500	-	-	-	-	1,551,083

LIABILITIES

Current Liabilities:

Accounts Payable and Accrued Expenses	10,262,659	-	-	22,100	-	-	-	-	10,284,759
Due to Other Funds	-	-	-	-	-	18,887	-	-	18,887
Accrued Payroll	76,732	-	-	4,479	-	-	-	-	81,211
Compensated Absences, Current	5,326	-	-	340	-	-	-	-	5,666
Total Current Liabilities	10,344,717	-	-	26,919	-	18,887	-	-	10,390,523

Noncurrent Liabilities:

Compensated Absences, Net of Current	47,934	-	-	3,060	-	-	-	-	50,994
Total OPEB Liability	2,650,299	-	-	177,558	-	-	-	-	2,827,857
Net Pension Liability	3,024,002	-	-	211,491	-	-	-	-	3,235,493
Total Noncurrent Liabilities	5,722,235	-	-	392,109	-	-	-	-	6,114,344
Total Liabilities	16,066,952	-	-	419,028	-	18,887	-	-	16,504,867

DEFERRED INFLOWS

Related to Pensions	574,479	-	-	40,177	-	-	-	-	614,656
Related to OPEB	331,523	-	-	22,211	-	-	-	-	353,734
Total Deferred Inflows	906,002	-	-	62,388	-	-	-	-	968,390

NET POSITION

Restricted	75,000	-	-	-	-	-	-	-	75,000
Unrestricted	2,270,658	1,683,746	4,538,805	(355,336)	477,865	854	185,000	-	8,801,592
TOTAL NET POSITION	\$2,345,658	\$1,683,746	\$4,538,805	\$(355,336)	\$477,865	\$854	\$185,000	-	\$8,876,592

Combining Statement of Revenues, Expenses and Change in Net Position by Program Year Ending December 31, 2020

	Energy Efficiency	Power Supply Reserve	OPEB/Pension Reserve Fund	Operating	Green / Solar Program	Grant Funds	Contingency Reserve Funds	Eliminations	Total
OPERATING REVENUES									
Energy Efficiency	\$5,023,792	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$5,023,792
Energy Efficiency Reconciliation Factor	37,908,767	-	-	-	-	-	-	-	37,908,767
Mil-Adder	-	1,034,745	-	-	-	-	-	-	1,034,745
Green Program	-	-	-	-	10,451	-	-	-	10,451
Intergovernmental	-	4,630	-	-	-	51,837	-	-	56,467
Intergovernmental (SMART)	-	-	-	-	32,726	-	-	-	32,726
Other	-	105,907	-	11,443	-	-	-	-	117,350
Total Operating Revenues	42,932,559	1,145,282	-	11,443	43,177	51,837	-	-	44,184,298
OPERATING EXPENSES									
Salaries and Benefits (Excluding Pension and OPEB)	2,225,604	-	-	149,239	-	50,983	-	-	2,425,826
Pension and OPEB	76,946	-	-	119,846	-	-	-	-	196,792
Energy Efficiency Programs:									
Residential Programs	32,016,943	-	-	-	-	-	-	-	32,016,943
Low-Income Programs	3,698,792	-	-	-	-	-	-	-	3,698,792
Commercial and Industrial Programs	10,329,569	-	-	-	-	-	-	-	10,329,569
Other Programs	826,562	-	-	-	-	-	-	-	826,562
Legal and Related Consulting Services	642,830	-	-	257,257	-	-	-	-	900,087
Other Professional Services	45,808	-	-	7,036	-	-	-	-	52,844
Marketing	384,715	-	-	16,029	-	-	-	-	400,744
Other Operating	372,236	45,000	-	212,072	19,459	-	-	-	648,767
Depreciation	154,186	-	-	-	-	-	-	-	154,186
Total Operating Expenses	50,774,191	45,000	-	761,479	19,459	50,983	-	-	51,651,112
Operating Income (Loss)	(7,841,632)	1,100,282	-	(750,036)	23,718	854	-	-	(7,466,814)
NONOPERATING REVENUES (Expenses)									
Forward Capacity Market	5,895,369	-	-	-	-	-	-	-	5,895,369
Renewable Energy Certificates, Net	-	16,335	-	-	9,980	-	-	-	26,315
Investment Income	16,151	2,430	1,628	3,630	-	-	-	-	23,839
Total Nonoperating Revenues (Expenses), Net	5,911,520	18,765	1,628	3,630	9,980	-	-	-	5,945,523
Income (Loss) Before Transfers	(1,930,112)	1,119,047	1,628	(746,406)	33,698	854	-	-	(1,521,291)
TRANSFERS									
Transfers In	-	-	341,310	843,068	-	-	185,000	-	1,369,378
Transfers Out	(192,739)	(961,012)	-	(215,627)	-	-	-	-	(1,369,378)
Total Transfers	(192,739)	(961,012)	341 310	627,441	-	-	185,000	-	-
CHANGE IN NET POSITION									
	(2,122,851)	158,035	342,938	(118,965)	33,698	854	185,000	-	(1,521,291)
Net Position - Beginning of Year	4,468,509	1,525,711	4,195,867	(236,371)	444,167	-	-	-	10,397,883
NET POSITION (DEFICIT) - END OF YEAR	\$2,345,658	\$1,683,746	\$4,538,805	(\$355,336)	\$477,865	\$854	\$185,000	\$ -	\$8,876,592

FREQUENTLY ASKED QUESTIONS

Who is the Cape Light Compact?

The Compact is an award-winning energy services organization formed in 1997, as authorized for each town by votes at the town meeting or by the town council. It is operated under a joint powers agreement as authorized by each town's select board or town council and the Dukes County Commissioners. The Compact consists of 21 towns and Dukes County and serves 205,000 customers on Cape Cod and Martha's Vineyard. As the first municipal aggregation program of its kind, the Compact has served as a model for hundreds of similar organizations across the country.

What services does the Cape Light Compact provide?

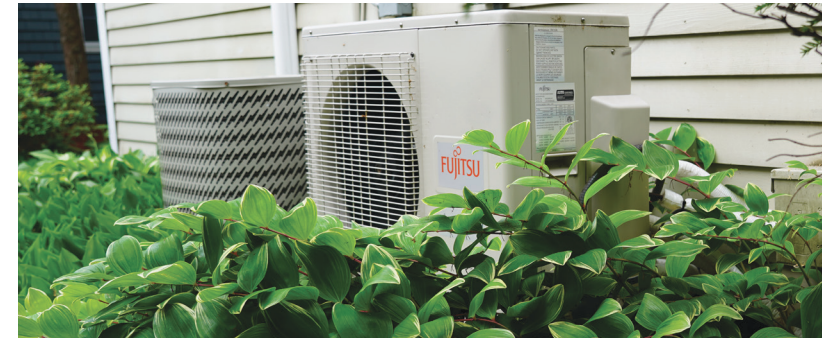
The Compact operates an energy efficiency program, provides effective consumer advocacy, supports renewable energy efforts, and contracts for competitive power supply for the region. Monthly bills for services are issued by Eversource, which owns the region's distribution system and conducts metering and billing. Charges for the Compact's power supplier are identified and included on those bills.

How does a customer receive services from the Compact?

All new electric consumers are automatically enrolled in Cape Light Compact's power supply program. Consumers are free to opt out of this automatic enrollment and contract for their own power supply or receive basic service supply from the utility. Those who wish to return to the Compact's supply may do so but, depending on market conditions, may be placed on a different rate from that being charged to other Compact customers. All electric consumers are eligible for energy efficiency services regardless of whether they receive their power supply through the Compact.

What does the Compact do to advocate for consumers?

The Compact participates at the state level in matters critical to our region's consumers. Decisions made by legislators or state regulators can have far-reaching impacts on what consumers pay for electricity. With the support of technical and legal consultants the Compact has successfully won the return of more than \$25 million to the region's consumers and avoided millions more in costs. More recently, the Compact has helped prevent more than \$10 million from being added to residential consumer delivery charges on monthly bills through participation in Eversource's latest rate case.





How is the Compact governed?

The Compact's Governing Board is made up of at least one representative appointed by each of the member municipalities and the county. The Compact Governing Board, representing the towns and county, is responsible for establishing of policies and oversight of Compact budgets. The Compact programs are also subject to oversight by and input from various regulatory bodies such as the Massachusetts Department of Public Utilities and U.S. Department of Energy Resources. All Compact Governing Board meetings are open to the public.

How is the Compact funded?

The Compact's Energy Efficiency program is funded primarily through a state-mandated energy efficiency charge paid by all electric customers, as well as by additional state-approved distribution charges. The power supply and consumer advocacy programs are funded by an operational charge of up to one-tenth of one cent per KWh (\$0.001) for Compact power supply customers. This adder is part of the power supply price paid on customer monthly bills. The use of the adder was included in the Compact's original Aggregation Plan approved in August 2000 and was upheld in DPU docket 14-69.

Who oversees the Cape Light Compact's budget?

The Compact's operating and energy efficiency budgets are reviewed and approved by the Compact's Governing Board. The Massachusetts Department of Public Utilities also reviews and approves energy efficiency budgets. Although it is not required, the Compact also files each of its power supply contracts with the U.S. Department of Public Utilities and Attorney General's Office.

How are public records made available?

The Compact has focused on making all public documents available in accordance with Massachusetts Public Records Law. Documents regarding meetings, budgets, policies, and other matters are posted on the Compact website. The Compact provides regular updates to the towns and the media. Copies of documents may also be requested through a formal state-approved document request process. The Compact complies with state law regarding fees associated with the compilation and preparation of requested information.

How do I get a copy of the Cape Light Compact's Power Supply Contract so I can see the terms of service?

All residential and commercial contracts are posted online at www.capelightcompact.org/power-supply. Scroll down the page and click on the residential or commercial contract you wish to view.

Where can I find the most current power supply prices?

The Compact's most recent power supply prices can be found online at www.capelightcompact.org/power-supply.

2021 CAPE LIGHT COMPACT STAFF



Maggie Downey

Compact Administrator



Margaret Song

Commercial & Industrial
Program Manager



Briana Kane

Residential Program
Manager



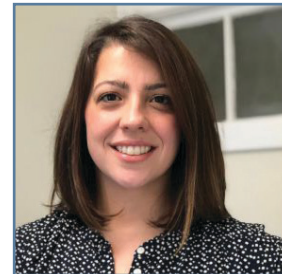
Phil Moffitt

Planning & Evaluation
Manager



Gail Azulay

Senior Analyst



Megan Terrio

Comptroller



Austin Brandt

Senior Power Supply
Planner



Mariel Marchand

Power Supply Planner



Meredith Miller

Senior Analyst



Lindsay Henderson

Senior Analyst



Anneliese Conklin

Customer Service
Coordinator



Melissa Allard

Senior Administrative
Coordinator

2021 CAPE LIGHT COMPACT STAFF



Angela O'Brien

Customer Service
Coordinator



David Botelho

Data Analyst



Daniel Schell

Marketing &
Communications
Coordinator



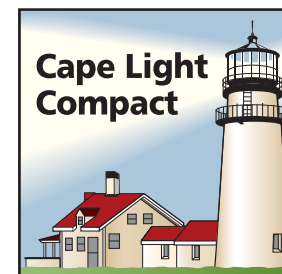
Caitlin Cantella

Senior Analyst



Anna Deely

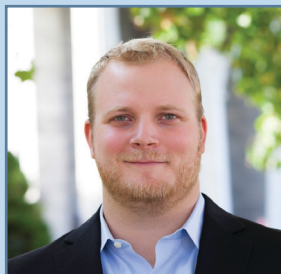
Senior Analyst



Rebecca Martin

Customer Service
Coordinator

In Memoriam



Matthew Dudley

Compact Senior Analyst Matt Dudley passed away on September 12, 2022. Matt began working at the Compact in 2012, where he focused on energy efficiency for large commercial facilities for much of his career. Matt's joyful presence at the Compact office is greatly missed.



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