

#### ATTORNEYS AT LAW

The firm has attorneys also admitted to practice in District of Columbia, Idaho, New Hampshire (Inactive) and Vermont 1337 Massachusetts Avenue, Box 314 Arlington, Massachusetts 02476 TELEPHONE: 617.244.9500 Facsimile: 802.419.8283 E-Mail: bckboston@bck.com Website: www.bck.com

April 30, 2021

#### VIA ELECTRONIC MAIL ONLY (<u>dpu.efiling@mass.gov</u>)

Mark D. Marini, Secretary Commonwealth of Massachusetts Department of Public Utilities One South Station, 5<sup>th</sup> Floor Boston, MA 02110

#### Re: D.P.U. 21-MA (2020 Municipal Aggregation Annual Reports)

Dear Secretary Marini:

The Cape Light Compact JPE ("Compact") hereby submits its 2020 Municipal Aggregation Annual Report in the above-referenced docket in accordance with the Hearing Officer Memorandum dated February 26, 2020 issued in D.P.U. 20-MA. For reference in filing, the Compact's current Aggregation Plan was approved in D.P.U. 14-69.

Thank you for your attention to this matter.

Sincerely,

Andrey A. Edilo

Audrey A. Eidelman

AAE/drb Enclosures

cc: D.P.U. 21-MA Service List (James Avery and Scott Mueller waived) (via email only) Rebecca Tepper, Esq., Chief of the Energy and Environment Bureau, Office of the Attorney General (via email only) Nathan Forster, Esq., Chief of the Energy and Telecommunications Division, Office of the Attorney General (via email only) AGEnergy Efiling (via email only) Margaret T. Downey, Compact Administrator (via email only)

### CAPE LIGHT COMPACT JPE ANNUAL REPORT TO THE MASSACHUSETTS DEPARTMENT OF PUBLIC UTILITIES April 30, 2021 (Reporting Period: Calendar Year 2020)

#### BACKGROUND

The towns of Aquinnah, Barnstable, Bourne, Brewster, Chatham, Chilmark, Dennis, Edgartown, Eastham, Falmouth, Harwich, Mashpee, Oak Bluffs, Orleans, Provincetown, Sandwich, Tisbury, Truro, West Tisbury, Wellfleet and Yarmouth, and Dukes County are organized and operating collectively as the Cape Light Compact JPE (Compact), a joint powers entity organized pursuant to G.L. c. 40, §4A ½ and G.L. c. 164, §134 (Section 134). The Compact is a municipal aggregator under G.L. c. 164, §134, was originally formed in 1997 and is currently organized through a Joint Powers Agreement (JPA) executed by all of its members. The purposes of the Compact include, among other things, to negotiate the best terms and conditions for the supply and distribution of electricity for consumers on Cape Cod and Martha's Vineyard, to encourage renewable energy development, and to advance consumer protection and interests for the residents of Cape Cod and Martha's Vineyard. Compact JPA at Article II. The 1997 Massachusetts Restructuring Act enabled towns and cities to become municipal aggregators like the Compact that could, among other things:

- Purchase power on behalf of all customers in the municipality and provide the power to all customers on an opt-out basis; and
- Implement energy efficiency programs instead of the local electric utility, ensuring that funds collected from Cape Cod and Martha's Vineyard residents and businesses are spent to reduce the energy costs of Cape Cod and Martha's Vineyard residents and businesses.

On May 10, 2000, the Compact filed its Aggregation Plan developed in accordance with Section 134 for review and approval by the Massachusetts Department of Telecommunications and Energy (DTE), now the Massachusetts Department of Public Utilities (DPU). DTE docketed the proceeding as D.T.E. 00-47. On August 10, 2000, the DTE issued an order approving the Compact's Aggregation Plan and model electric supply agreement, concluding that the Compact's Aggregation Plan and agreement was consistent with all requirements of Section 134 and DTE regulations. On April 3, 2014, at the request of the DPU, the Compact filed its updated Aggregation Plan for review and approval. D.P.U. 14-69. On May 1, 2015, the DPU issued a conditional approval order for the updated Aggregation Plan on May 18, 2015 in D.P.U. 14-69-A. The Compact also filed limited administrative updates to the Aggregation Plan after reorganizing as a JPE, in accordance with the DPU's directives in D.P.U. 17-95.

The report below is provided in response to the Hearing Officer Memorandum dated February 26, 2020 regarding reporting procedures in D.P.U. 20-MA and is organized in accordance with the data requested therein.

#### I. COMPETITIVE SUPPLIER FOR CALENDAR YEAR 2019

During 2020, the Compact's competitive supplier was NextEra Energy Services Massachusetts, LLC (NextEra) for all customer classes.

#### II. TERM OF POWER SUPPLY CONTRACT

On January 1, 2020, the Compact's competitive electric supplier was NextEra. Pursuant to a February 2018 request for proposals and competitive procurement process, the Compact entered into a competitive electric supply agreement (CESA) with NextEra on May 3, 2018 for a supply term beginning on the first consumer meter read dates in December 2018 and ending on the last consumer meter read dates in December 2023. The CESA includes the option for the Compact and NextEra to extend for up to three additional years, by mutual agreement.

#### III. MONTHLY ENROLLMENT AND OPT-OUT STATISTICS

Please see Exhibit A for monthly enrollment and opt-out statistics during calendar year 2020.

Please note the following about the data provided:

- The information provided in columns G, I, K, and M of the Monthly Customer Enrollment tab (a.k.a. the Load Served to Customers) represents load that was invoiced for each month. Each customer's invoice reflects that customer's meter read cycle, which often occurs mid-month. Customer invoices may also reflect multiple months of load and/or load corrections.
- The data provided in columns B and C was calculated using information provided by the utility. Neither the Compact nor its supplier can attest to its accuracy.

## IV. NUMBER AND PERCENTAGE OF CUSTOMERS THAT OPTED-OUT OF THE PROGRAM OVER THE PAST YEAR

Please see Exhibit A for customer opt-out information.

#### V. RENEWABLE ENERGY SUPPLY OPTIONS & GREEN AGGREGATION

During calendar year 2020, the Compact exceeded the Massachusetts Renewable Energy Portfolio Standard (RPS) renewable content requirements for all of its offered power supply products. In addition, the Compact's supplier, NextEra, directed its standard supplier and retail fees to new renewable energy projects through the EarthEra<sup>TM</sup> Renewable Energy Trust (Trust).<sup>1</sup> The Trust is a fund established by EarthEra, LLC, an affiliate of NextEra, for the purpose of developing renewable energy projects in the United States. Funds from the Trust, which is administered by an independent third party, can only be used to build new renewable energy projects. NextEra has made a commitment to the Compact to direct those funds to projects in New England to the extent possible.

<sup>&</sup>lt;sup>1</sup> More information on the Trust may be found at <u>http://nexteraenergyresources.com/what/earthera.shtml</u>.

The NextEra CESA for 2020 included green aggregation provisions for the Compact's standard opt-out product which: 1) require NextEra to procure and reserve an additional 1% of RPS-qualified MA Class 1 renewable energy certificates (RECs) on an annual basis, beyond the RPS requirements; 2) require NextEra to reserve EarthEra<sup>TM</sup> RECs to meet 100% of Compact customers' load, in addition to the RPS-qualified RECs; and 3) require NextEra to deposit the premium paid by Compact customers for the EarthEra<sup>TM</sup> RECs, in addition to its supplier and retail fees, into the Trust.

Beginning in 2019, the Compact also offered two additional opt-in power supply products: CLC Local Green 50 and CLC Local Green 100. Customers participating in the Local Green optional power supply products are served by NextEra under the aggregation contract. However, on an annual basis, the Compact procures and retires MA Class 1 RECs equal to an additional 50 or 100 percent of participating customers' annual usage. Local Green customers are charged a flat premium per kWh in addition to the Compact's standard opt-out power supply product, which the Compact uses to procure the additional RECs.<sup>2</sup>

The Compact offered the CLC Local Green products to ensure that its customers who wish to do more to support renewable energy sources based in New England have additional options to do so beyond what the standard opt-out product offers. Since the electric load of these customers is being served as part of the aggregation program, these RECs are in addition to the RECs being retired by NextEra (e.g., a CLC Local Green 100 customer would have MA Class 1 RECs retired in an amount equal to 101% of their annual usage, plus an additional 99% voluntary EarthEra<sup>TM</sup> RECs).

The per-kWh charges for each of the Compact's power supply offerings are listed in Exhibit A.

#### VI. COLLECTION AND USE OF OPERATIONAL ADDER

Throughout calendar year 2020, the Compact collected an operational adder of \$0.001 per kWh for every kWh provided through its standard aggregation product offering and its CLC Local Green offerings. The total amount of operational adder collected in 2020 was \$986,451.85.

The Compact uses revenues generated by the operational adder to fund its operating budget, which supports all of its non-energy efficiency related operations. This includes the administration of its power supply aggregation program and non-energy efficiency related consumer advocacy activities. The operating budget is appropriated by a vote of the Compact's Governing Board (Board) on an annual basis, and the Board reviews the status of the operating budget at its meetings. The budget was discussed at all of the Board's 2020 regular meetings and is posted on the Compact's website as part of the Board packet materials.

The Compact's approved operating budget for calendar year 2020 and the 2020 operating budget expenditure report presented to the Board are attached as Exhibit D. At the end of the year, any unspent funds are returned to the power supply reserve fund, from which the operating budget is appropriated each year.

<sup>&</sup>lt;sup>2</sup> More information about CLC Local Green may be found at <u>https://www.capelightcompact.org/clcgreen/</u>.

#### VII. KILOWATT-HOUR SALES

Please see Exhibit A for total 2020 kWh sales by customer class for each product.

#### VIII. ALTERNATIVE INFORMATION DISCLOSURE STRATEGY

The Compact's alternative information disclosure strategy was approved by the DPU in D.T.E. 00-47. For calendar year 2020, in accordance with the alternative methods of disclosure approved by the DPU, the Compact maintained a link to its supplier's current disclosure label at <a href="http://www.capelightcompact.org/power-supply">http://www.capelightcompact.org/power-supply</a>. The Compact also publishes a quarterly advertisement containing its supplier's disclosure label information in all Cape Cod and Martha's Vineyard daily and weekly print newspapers, an example of which is included as Exhibit B. The Compact provides the information included in Exhibit B to area municipalities, libraries, and senior centers on an annual basis.

#### IX. COMPLIANCE WITH PUBLIC EDUCATION PLAN PROVISIONS

In accordance with its Aggregation Plan most recently approved in D.P.U. 14-69, the Compact provides information about its power supply program and offerings through its website, press releases, social media, and public notices, including opt-out notices sent to newly-enrolled customers.

The Compact maintains its current power supply agreement, rates and product information, links to the electric distribution company's basic service webpage, and past power supply agreements at <u>www.capelightcompact.org/power-supply</u>. In addition, the Compact provides information to customers about its power supply program through its "frequently asked questions" page at <u>https://www.capelightcompact.org/faqs</u>. Screenshots of this information are included in Exhibit C. The Compact also maintains copies of all press releases regarding its power supply program and offerings on its website at <u>https://www.capelightcompact.org/category/press-releases/</u>. A sample press release is also included in Exhibit C. In addition, a copy of the opt-out notice template sent to customers that are newly auto-enrolled is included in Exhibit C.

#### X. COPIES OF ANY COMPLAINTS RECEIVED

The Compact has not received any written complaints from customers in calendar year 2020. The Compact's supplier did not receive any written complaints from customers in calendar year 2020.

#### EXHIBIT A

#### MONTHLY ENROLLMENT AND USAGE STATISTICS CUSTOMER OPT-OUT INFORMATION

| Municipality                          | Cape Light Compact JPE |
|---------------------------------------|------------------------|
| Docket Municipal Aggregation Approved | D.T.E. 00-47           |
| Docket Municipal Aggregation Approved | D.P.U. 14-69           |
| Annual Report Calendar Year           | 2020                   |

Instructions: This document should be filed in Microsoft Excel format. Data can only be entered into white cells. Orange cells are formula cells. For instructions on which customers should be included in the "Other Residential," "Small C&I," and "Medium and Large C&I" categories, refer to the "Customer Class Reference" tab. For instructions on how to calculate the average number of customers in a given month, refer to the "Avg II of Customers Calculation" tab. Please provide information on specific products offered to municipal aggregation customers on the "Product Information" tab.

| R-2 (Low-income) Residential Customer Enrollment Information |                            |                        |                               |                        |                            |                          |                  |                    |                  |                    |                  |                    |                  |                    |                          |
|--|----------------------------|------------------------|-------------------------------|------------------------|----------------------------|--------------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|------------------|--------------------|--------------------------|
|  | Average # of R-2 Customers | Average # of R-2       | Average # of R-2              | Percentage of R-2      | Percentage of R-2 Eligible | Total Load Served to R-2 | Prod             | uct #1             | Prod             | duct #2            | Prod             | uct #3             | Prod             | uct #4             | Total Load Served to R-2 |
| Month  | in Municipality            | Customers Eligible for | <b>Customers on Municipal</b> | Customers on Municipal | Customers on Municipal     | Customers on Municipal   | Average # of R-2 | Load Served to R-2 | Average # of R-2 | Load Served to R-2 | Average # of R-2 | Load Served to R-2 | Average # of R-2 | Load Served to R-2 | Customers on Municipal   |
|  | minimulancy                | Municipal Aggregation  | Aggregation                   | Aggregation            | Aggregation                | Aggregation (kWh)        | Customers        | Customers (kWh)    | Customers        | Customers (kWh)    | Customers        | Customers (kWh)    | Customers        | Customers (kWh)    | Aggregation (kWh)        |
| January  | 7,875                      | 6,059                  | 4,402                         | 55.9%                  | 72.7%                      | 1,453,004                | 4,401            | 1,453,004          | (                | 0 0                | 1                | 0                  |                  |                    | 1,453,004                |
| February   | 7,995                      | 6,084                  | 4,406                         | 55.1%                  | 72.4%                      | 1,245,068                | 4,405            | 1,245,068          | (                | 0 0                | 1                | 0                  |                  |                    | 1,245,068                |
| March  | 8,064                      | 6,089                  | 4,404                         | 54.6%                  | 72.3%                      | 1,026,046                | 4,403            | 1,026,046          | (                | 0 0                | 1                | 0                  |                  |                    | 1,026,046                |
| April  | 8,113                      | 6,097                  | 4,415                         | 54.4%                  | 72.4%                      | 1,220,289                | 4,414            | 1,217,249          | (                | 0 0                | 1                | 3,040              |                  |                    | 1,220,289                |
| May  | 8,137                      | 6,095                  | 4,415                         | 54.3%                  | 72.4%                      | 1,042,345                | 4,414            | 1,039,180          | (                | 0 0                | 1                | 3,165              |                  |                    | 1,042,345                |
| June   | 8,138                      | 6,094                  | 4,415                         | 54.3%                  | 72.4%                      | 2,190,125                | 4,414            | 2,187,814          | (                | 0 0                | 1                | 2,311              |                  |                    | 2,190,125                |
| July   | 8,078                      | 6,088                  | 4,428                         | 54.8%                  | 72.7%                      | 3,114,844                | 4,427            | 3,111,184          | (                | 0 0                | 1                | 3,660              |                  |                    | 3,114,844                |
| August   | 8,178                      | 6,114                  | 4,433                         | 54.2%                  | 72.5%                      | 3,371,042                | 4,432            | 3,367,436          | (                | 0 0                | 1                | 3,606              |                  |                    | 3,371,042                |
| September  | 8,158                      | 6,128                  | 4,458                         | 54.6%                  | 72.7%                      | 2,787,344                | 4,457            | 2,784,128          | (                | 0 0                | 1                | 3,216              |                  |                    | 2,787,344                |
| October  | 8,177                      | 6,149                  | 4,486                         | 54.9%                  | 73.0%                      | 2,309,407                | 4,486            | 2,309,407          | (                | 0 0                | 0                | 0                  |                  |                    | 2,309,407                |
| November   | 8,083                      | 6,181                  | 4,517                         | 55.9%                  | 73.1%                      | 1,994,772                | 4,517            | 1,994,772          | C                | 0 0                | 0                | 0                  |                  |                    | 1,994,772                |
| December   | 8,194                      | 6,228                  | 4,551                         | 55.5%                  | 73.1%                      | 2,463,751                | 4,551            | 2,463,751          | C                | 0 0                | 0                | 0                  |                  |                    | 2,463,751                |
| Total Average  | 8,099                      | 6,117                  | 4,444                         | 54.9%                  | 72.6%                      | 24,218,037               | 4,443            | 24,199,039         | -                | -                  | 1                | 18,998             | -                | -                  | 24,218,037               |

| All Other Residential (Excluding R-2) Customer Enrollment Information |  |  |  |  |  |  |   |  |   |  |   |  |   |  |   |
|---|--|--|--|--|--|--|---|--|---|--|---|--|---|--|---|
|   | Average # of Other                       | Average # of Other   | Average # of Other                                   | Percentage of Other                                  | Percentage of Other                            | Tota Load Served to Other                                  | Prode                                       | uct #1   | Prod  | uct #2   | Produ                                       | uct #3   | Produ                                       | ict #4   | Total Load Served to Other                              |
| Month   | Residential Customers in<br>Municipality | Residential Customers<br>Eligible for Municipal<br>Aggregation | Residential Customers<br>on Municipal<br>Aggregation | Residential Customers<br>on Municipal<br>Aggregation | Eligible Customers on<br>Municipal Aggregation | Residential Customers on<br>Municipal Aggregation<br>(kWh) | Average # of Other<br>Residential Customers | Load Served to Other<br>Residential Customers<br>(kWh) | Average # of Other<br>Residential Customers | Load Served to Other<br>Residential Customers<br>(kWh) | Average # of Other<br>Residential Customers | Load Served to Other<br>Residential Customers<br>(kWh) | Average # of Other<br>Residential Customers | Load Served to Other<br>Residential Customers<br>(kWh) | Residential Customers on<br>Municipal Aggregation (kWh) |
| January   | 168,017                                  | 142,856  | 125,521  | 74.7%  | 87.9%  | 64,463,059   | 125,476                                     | 64,440,266   | 8   | 4,418  | 37  | 18,375   | 5   |  | 64,463,059  |
| February  | 170,444                                  | 142,875  | 125,423  | 73.6%  | 87.8%  | 56,021,498   | 125,378                                     | 56,002,457   | 9   | 3,987  | 36  | 15,054   |   |  | 56,021,498  |
| March   | 168,970                                  | 142,657  | 125,351  | 74.2%  | 87.9%  | 52,694,510   | 125,305                                     | 52,676,084   | 9   | 4,836  | 37  | 13,590   | )   |  | 52,694,510  |
| April   | 169,065                                  | 142,707  | 125,472  | 74.2%  | 87.9%  | 54,820,752   | 125,425                                     | 54,799,681   | 9   | 5,734  | 38  | 15,337   | 7   |  | 54,820,752  |
| May   | 169,012                                  | 142,869  | 125,627  | 74.3%  | 87.9%  | 55,204,622   | 125,580                                     | 55,187,453   | 9   | 4,774  | 38  | 12,395   |   |  | 55,204,622  |
| June  | 169,299                                  | 143,086  | 125,836  | 74.3%  | 87.9%  | 58,004,144   | 125,788                                     | 57,982,724   | 9   | 4,930  | 39  | 16,490   | )   |  | 58,004,144  |
| July  | 169,590                                  | 143,238  | 126,053  | 74.3%  | 88.0%  | 97,649,687   | 126,005                                     | 97,621,485   | 9   | 8,481  | 39  | 19,721   | L   |  | 97,649,687  |
| August  | 169,402                                  | 143,339  | 126,193  | 74.5%  | 88.0%  | 106,338,466  | 126,143                                     | 106,307,338  | 10  | 7,801  | 40  | 23,327   |   |  | 106,338,466   |
| September   | 169,684                                  | 143,594  | 126,454  | 74.5%  | 88.1%  | 87,509,689   | 126,405                                     | 87,486,914   | 10  | 6,053  | 39  | 16,722   |   |  | 87,509,689  |
| October   | 169,724                                  | 143,988  | 126,812  | 74.7%  | 88.1%  | 65,282,464   | 126,763                                     | 65,259,422   | 10  | 5,368  | 39  | 17,674   |   |  | 65,282,464  |
| November  | 168,729                                  | 144,124  | 127,060  | 75.3%  | 88.2%  | 48,921,589   | 127,010                                     | 48,903,177   | 11  | 4,265  | 39  | 14,147   | 1   |  | 48,921,589  |
| December  | 170,495                                  | 144,537  | 127,380  | 74.7%  | 88.1%  | 66,003,846   | 127,329                                     | 65,969,412   | 11  | 11,021   | 40  | 23,413   |   |  | 66,003,846  |
| Total Average   | 169,369                                  | 143,323  | 126,099  | 74.5%  | 88.0%  | 812,914,326  | 126,051                                     | 812,636,413  | 10  | 71,668   | 38  | 206,245  | -   |  | 812,914,326   |

|               | Small C&I Customer Enrollment Information           |   |        |                                       |  |   |                                     |   |                                     |   |                                     |   |                                     |   |   |
|---------------|---|---|--------|---------------------------------------|--|---|-------------------------------------|---|-------------------------------------|---|-------------------------------------|---|-------------------------------------|---|---|
|               |   | Average # of Small C&I                          |        | Percentage of Small C&I               | Percentage of Small C&I                              | Total Load Served to Small                      | Prod                                | uct #1                                      | Prod                                | uct #2                                      | Prod                                | uct #3                                      | Prod                                | uct #4                                      | Total Load Served to Small                      |
| Month         | Average # of Small C&I<br>Customers in Municipality | Customers Eligible for<br>Municipal Aggregation |        | Customers on Municipal<br>Aggregation | cipal Eligible Customers on<br>Municipal Aggregation | C&I Customers on Municipal<br>Aggregation (kWh) | Average # of Small C&I<br>Customers | Load Served to Small<br>C&I Customers (kWh) | Average # of Small C&I<br>Customers | Load Served to Small<br>C&I Customers (kWh) | Average # of Small C&I<br>Customers | Load Served to Small<br>C&I Customers (kWh) | Average # of Small C&I<br>Customers | Load Served to Small<br>C&I Customers (kWh) | C&I Customers on Municipal<br>Aggregation (kWh) |
| January       | 25,886  | 16,853  | 13,822 | 53.4%                                 | 82.0%  | 11,637,296                                      | 13,819                              | 11,635,926                                  | 0                                   | 0   | 3                                   | 1,370                                       |                                     |   | 11,637,296                                      |
| February      | 26,595  | 16,942  | 13,850 | 52.1%                                 | 81.7%  | 11,702,271                                      | 13,847                              | 11,700,959                                  | 0                                   | 0   | 3                                   | 1,312                                       |                                     |   | 11,702,271                                      |
| March         | 26,156  | 16,833  | 13,838 | 52.9%                                 | 82.2%  | 10,762,209                                      | 13,835                              | 10,760,978                                  | 0                                   | 0   | 3                                   | 1,231                                       |                                     |   | 10,762,209                                      |
| April         | 26,133  | 16,796  | 13,835 | 52.9%                                 | 82.4%  | 9,560,195                                       | 13,832                              | 9,558,839                                   | 0                                   | 0   | 3                                   | 1,356                                       |                                     |   | 9,560,195                                       |
| May           | 26,187  | 16,836  | 13,851 | 52.9%                                 | 82.3%  | 8,347,077                                       | 13,848                              | 8,345,692                                   | 0                                   | 0   | 3                                   | 1,385                                       |                                     |   | 8,347,077                                       |
| June          | 26,164  | 16,829  | 13,843 | 52.9%                                 | 82.3%  | 9,157,485                                       | 13,840                              | 9,156,375                                   | 0                                   | 0   | 3                                   | 1,110                                       |                                     |   | 9,157,485                                       |
| July          | 26,157  | 16,819  | 13,851 | 53.0%                                 | 82.4%  | 14,242,523                                      | 13,848                              | 14,241,402                                  | C                                   | 0   | 3                                   | 1,121                                       |                                     |   | 14,242,523                                      |
| August        | 26,131  | 16,844  | 13,890 | 53.2%                                 | 82.5%  | 15,323,917                                      | 13,887                              | 15,322,510                                  | 0                                   | 0   | 3                                   | 1,407                                       |                                     |   | 15,323,917                                      |
| September     | 26,123  | 16,892  | 13,954 | 53.4%                                 | 82.6%  | 14,206,485                                      | 13,951                              | 14,205,115                                  | 0                                   | 0   | 3                                   | 1,370                                       |                                     |   | 14,206,485                                      |
| October       | 26,159  | 16,912  | 13,998 | 53.5%                                 | 82.8%  | 12,687,256                                      | 13,995                              | 12,686,136                                  | 0                                   | 0   | 3                                   | 1,120                                       |                                     |   | 12,687,256                                      |
| November      | 25,904  | 16,926  | 14,029 | 54.2%                                 | 82.9%  | 8,791,045                                       | 14,026                              | 8,790,054                                   | 0                                   | 0   | 3                                   | 991   |                                     |   | 8,791,045                                       |
| December      | 26,493  | 17,049  | 14,069 | 53.1%                                 | 82.5%  | 11,095,920                                      | 14,066                              | 11,094,788                                  | 0                                   | 0   | 3                                   | 1,132                                       |                                     |   | 11,095,920                                      |
| Total Average | 26,174  | 16,878  | 13,903 | 53.1%                                 | 82.4%  | 137,513,679                                     | 13,900                              | 137,498,774                                 | -                                   | -   | 3                                   | 14,905                                      | -                                   | -   | 137,513,679                                     |

|               | Medium and Large C&I Customer Enrollment Information |                         |                         |                         |                        |                        |                     |                       |                     |                       |                     |                       |                     |                       |                        |
|---------------|--|-------------------------|-------------------------|-------------------------|------------------------|------------------------|---------------------|-----------------------|---------------------|-----------------------|---------------------|-----------------------|---------------------|-----------------------|------------------------|
|               | Average # of Medium and                              | Average # of Medium and | Average # of Medium     | Percentage of Medium    | Percentage of Medium   | Total Load Served to   | Prod                | uct #1                | Pro                 | duct #2               | Proc                | luct #3               | Pro                 | duct #4               | Total Load Served to   |
| Month         | Average # of Medium and<br>Large C&I Customers in    | Large C&I Customers     | and Large C&I Customers | and Large C&I Customers | and Large C&I Eligible | Medium and Large C&I   | Average # of Medium | Load Served to Medium | Average # of Medium | Load Served to Medium | Average # of Medium | Load Served to Medium | Average # of Medium | Load Served to Medium | Medium and Large C&I   |
| wonth         | Municipality   | Eligible for Municipal  | on Municipal            | on Municipal            | Customers on Municipal | Customers on Municipal | and Large C&I       | and Large C&I         | Customers on Municipal |
|               | wunicipality   | Aggregation             | Aggregation             | Aggregation             | Aggregation            | Aggregation (kWh)      | Customers           | Customers (kWh)       | Customers           | Customers (kWh)       | Customers           | Customers (kWh)       | Customers           | Customers (kWh)       | Aggregation (kWh)      |
| January       | 187  | 43                      | 25                      | 13.4%                   | 58.1%                  | 769,887                | 25                  | 769,887               |                     |                       |                     |                       |                     |                       | 769,887                |
| February      | 190  | 38                      | 23                      | 12.1%                   | 60.5%                  | 566,485                | 23                  | 566,485               |                     |                       |                     |                       |                     |                       | 566,485                |
| March         | 187  | 40                      | 25                      | 13.4%                   | 62.5%                  | 737,230                | 25                  | 737,230               |                     |                       |                     |                       |                     |                       | 737,230                |
| April         | 188  | 40                      | 25                      | 13.3%                   | 62.5%                  | 760,739                | 25                  | 760,739               |                     |                       |                     |                       |                     |                       | 760,739                |
| May           | 187  | 39                      | 25                      | 13.4%                   | 64.1%                  | 1,065,266              | 25                  | 1,065,266             |                     |                       |                     |                       |                     |                       | 1,065,266              |
| June          | 184  | 41                      | 27                      | 14.7%                   | 65.9%                  | 1,163,777              | 27                  | 1,163,777             |                     |                       |                     |                       |                     |                       | 1,163,777              |
| July          | 184  | 42                      | 28                      | 15.2%                   | 66.7%                  | 862,438                | 28                  | 862,438               |                     |                       |                     |                       |                     |                       | 862,438                |
| August        | 183  | 42                      | 28                      | 15.3%                   | 66.7%                  | 1,065,629              | 28                  | 1,065,629             |                     |                       |                     |                       |                     |                       | 1,065,629              |
| September     | 185  | 43                      | 28                      | 15.1%                   | 65.1%                  | 1,194,783              | 28                  | 1,194,783             |                     |                       |                     |                       |                     |                       | 1,194,783              |
| October       | 184  | 39                      | 26                      | 14.1%                   | 66.7%                  | 821,401                | 26                  | 821,401               |                     |                       |                     |                       |                     |                       | 821,401                |
| November      | 187  | 39                      | 26                      | 13.9%                   | 66.7%                  | 680,598                | 26                  | 680,598               |                     |                       |                     |                       |                     |                       | 680,598                |
| December      | 182  | 41                      | 27                      | 14.8%                   | 65.9%                  | 841,562                | 27                  | 841,562               |                     |                       |                     |                       |                     |                       | 841,562                |
| Total Average | 186  | 41                      | 26                      | 14.1%                   | 64.3%                  | 10,529,795             | 26                  | 10,529,795            | -                   | -                     | -                   | -                     | -                   | -                     | 10,529,795             |

| Municipality /<br>Public<br>Aggregation | Customer Type        | Monthly Average # of<br>Customers | Monthly Average # of<br>Customers on Basic<br>Service | Monthly Average # of<br>Customers on Muni Agg | Monthly Average # of<br>Individual Competitive<br>Supply and Ineligible<br>Basic Service Customers | Total Load Served Under<br>Municipal Aggregation<br>(kWh) | Monthly Average % of<br>Customers on Basic<br>Service | Monthly Average % of<br>Customers on Muni Agg |     |
|---|----------------------|-----------------------------------|---|---|--|---|---|---|-----|
| Cape Light<br>Compact JPE               | Residential          | 177,468                           | 18,897  | 130,543                                       | 28,029   | 837,132,363   | 11%   | 74%   | 16% |
| Cape Light<br>Compact JPE               | Small C&I            | 26,174                            | 2,975   | 13,903  | 9,296  | 137,513,679   | 11%   | 53%   | 36% |
| Cape Light<br>Compact JPE               | Medium and Large C&I | 186                               | 15  | 26  | 145  | 10,529,795  | 8%  | 14%   | 78% |
| Cape Light<br>Compact JPE               | All                  | 203,828                           | 21,887  | 144,471                                       | 37,470   | 985,175,837   | 11%   | 71%   | 18% |

| Municipality                          | Cape Light Compact JPE |
|---------------------------------------|------------------------|
| Docket Municipal Aggregation Approved | D.T.E. 00-47           |
| Docket Municipal Aggregation Approved | D.P.U. 14-69           |
| Annual Report Calendar Year           | 2020                   |

#### Instructions:

1. In the "Product Name" column, please provide the name of the product as designated and marketed to customers by the municipal aggregation.

2. In the "Supplier" column, please indicate the name of the licensed retail supplier under contract to provide supply for the product in the given month.

3. In the "Renewable Energy Content (%)" column, please list the percentage of energy supplied that was or will be matched with a corresponding quantity of renewable energy certificates. If the product does not include addiitonal certificates above and beyond state requirements, the percentage should be listed as 24.19%, which represents the cumulative 2019 Clean Energy Standard, Renewable Portfolio Standard - Class I, and Renewable Portfolio Standard - Class I

4. In the "Rate (\$/kWh)" column, please indicate the applicable \$/kWh rate charged to customers receiving the product in the given month rounded to the nearest fifth decimal place.

5. in the "Description of Product" column, please provide a narrative description of any other components of the product not listed in the prior two columns.

|             | Product Name | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product             |
|-------------|--------------|-----------|--|---------------------------------|---------------|------------------------------------|
| ų.          |              | January   | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12941     | Massachussetts Class I RECs        |
| Ĭ           |              | February  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12941     | retired covering 1% of consumer    |
| SEN         |              | March     | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12941     | load, above and beyond MA RPS      |
| RESISENTIAL | 22<br>12     | April     | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12941     | & CES requirement. Voluntary       |
| -           | dar          | May       | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12941     | RECs retired covering 99% of       |
| #1          | tan          | June      | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12941     | consumer load. (Note: CLC's RPS    |
| Product     | s I          | July      | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12941     | and CES Obligation for 2020 totals |
| rod         | ntis         | August    | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09980     | 31.7056%. CLC is exempt from the   |
| ₽           | ide          | September | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09980     | Clean Peak Standard)               |
|             | Resid        | October   | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09980     |                                    |
|             | -            | November  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09980     |                                    |
|             |              | December  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09980     |                                    |

|       | Product Name | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product           |
|-------|--------------|-----------|--|---------------------------------|---------------|----------------------------------|
| F     |              | January   | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14241     | Massachussetts Class I RECs      |
| È     |              | February  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14241     | retired covering 51% of consumer |
| E E   | E.           | March     | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14241     | load, above and beyond MA RPS    |
| RESII | iree         | April     | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14241     | requirement. Voluntary RECs      |
|       |              | May       | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14241     | retired covering 99% of consumer |
| #2    | 20           | June      | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14241     | load.                            |
| t     | tial         | July      | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14241     |                                  |
| po    | leui         | August    | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11280     |                                  |
| ā     | ssid         | September | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11280     |                                  |
|       | Ř            | October   | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11280     |                                  |
|       |              | November  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11280     |                                  |
|       |              | December  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11280     |                                  |

|       | Product Name | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product          |
|-------|--------------|-----------|--|---------------------------------|---------------|---------------------------------|
| ۲.    |              | January   | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15641     | Massachussetts Class I RECs     |
| NTIAL |              | February  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15641     | retired covering 101% of        |
| DEN   | u            | March     | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15641     | consumer load, above and        |
| ESIL  | e.           | April     | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15641     | beyond MA RPS requirement.      |
| - H   | 5<br>%       | May       | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15641     | Voluntary RECs retired covering |
| ¥     | 100          | June      | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15641     | 99% of consumer load.           |
| nct   | iei<br>C     | July      | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15641     |                                 |
| po    | ent          | August    | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12680     |                                 |
| ā     | sid          | September | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12680     |                                 |
|       | Re           | October   | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12680     |                                 |
|       |              | November  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12680     |                                 |
|       |              | December  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12680     |                                 |

|       | Product Name  | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product             |
|-------|---|-----------|--|---------------------------------|---------------|------------------------------------|
| ۲,    |   | January   | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12629     | Massachussetts Class I RECs        |
| RCIAI |   | February  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12629     | retired covering 1% of consumer    |
| AEF   | late  | March     | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12629     | load, above and beyond MA RPS      |
| Σ     | Б<br>В  | April     | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12629     | & CES requirement. Voluntary       |
| Ş     | qai   | May       | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12629     | RECs retired covering 99% of       |
| #1-   | tan   | June      | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12629     | consumer load. (Note: CLC's RPS    |
| nct   | al S  | July      | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09913     | and CES Obligation for 2020 totals |
| po    | , in the second s | August    | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09913     | 31.7056%. CLC is exempt from the   |
| ā     | эй<br>Ш   | September | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09913     | Clean Peak Standard)               |
|       | Com   | October   | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09913     |                                    |
|       | 5   | November  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09913     |                                    |
|       |   | December  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.09913     |                                    |

|      | Product Name | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product           |
|------|--------------|-----------|--|---------------------------------|---------------|----------------------------------|
| ٩L   |              | January   | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.13929     | Massachussetts Class I RECs      |
| SCL  |              | February  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.13929     | retired covering 51% of consumer |
| NEI  | e.           | March     | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.13929     | load, above and beyond MA RPS    |
| Σ    | gree         | April     | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.13929     | requirement. Voluntary RECs      |
| S    | 0<br>%       | May       | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.13929     | retired covering 99% of consumer |
| #2-  | 20           | June      | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.13929     | load.                            |
| nct  | cial         | July      | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11213     |                                  |
| 1po. | ner          | August    | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11213     |                                  |
| P    | Ĕ            | September | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11213     |                                  |
|      | č            | October   | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11213     |                                  |
|      |              | November  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11213     |                                  |
|      |              | December  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11213     |                                  |

|         | Product Name | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product          |
|---------|--------------|-----------|--|---------------------------------|---------------|---------------------------------|
| ۲.      |              | January   | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15329     | Massachussetts Class I RECs     |
| ci/     |              | February  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15329     | retired covering 101% of        |
| MERCIAL | e            | March     | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15329     | consumer load, above and        |
| COMIN   | Gre          | April     | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15329     | beyond MA RPS requirement.      |
| Ş       | %<br>0%      | May       | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15329     | Voluntary RECs retired covering |
| #3-     | 100          | June      | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15329     | 99% of consumer load.           |
| uct     | cial         | July      | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12613     |                                 |
| Prod    | Jerc         | August    | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12613     |                                 |
| đ       | E            | September | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12613     |                                 |
|         | Ŝ            | October   | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12613     |                                 |
|         |              | November  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12613     |                                 |
|         |              | December  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12613     |                                 |

|         | Product Name | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product             |
|---------|--------------|-----------|--|---------------------------------|---------------|------------------------------------|
|         |              | January   | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12797     | Massachussetts Class I RECs        |
| ٩I      |              | February  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12797     | retired covering 1% of consumer    |
| USTRIAL | ate          | March     | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.12797     | load, above and beyond MA RPS      |
| NDN     | d Re         | April     | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.08885     | & CES requirement. Voluntary       |
| =       | larc         | May       | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.08885     | RECs retired covering 99% of       |
| t #1    | and          | June      | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.08885     | consumer load. (Note: CLC's RPS    |
| Product | l St         | July      | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.08114     | and CES Obligation for 2020 totals |
| roc     | ria          | August    | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.08114     | 31.7056%. CLC is exempt from the   |
|         | lust         | September | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.08114     | Clean Peak Standard)               |
|         | Ind          | October   | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.10106     |                                    |
|         |              | November  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.10106     |                                    |
|         |              | December  | NextEra Energy Services Massachusetts, LLC | 131.7056%                       | \$0.10106     |                                    |

|       | Product Name | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product           |
|-------|--------------|-----------|--|---------------------------------|---------------|----------------------------------|
|       |              | January   | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14097     | Massachussetts Class I RECs      |
| TRIAL |              | February  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14097     | retired covering 51% of consumer |
| STI   | F            | March     | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.14097     | load, above and beyond MA RPS    |
|       | iee.         | April     | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.10185     | requirement. Voluntary RECs      |
|       | Ū            | May       | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.10185     | retired covering 99% of consumer |
| t #2  | 809          | June      | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.10185     | load.                            |
| quc   | lai          | July      | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.09414     |                                  |
| Proc  | str          | August    | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.09414     |                                  |
|       | p            | September | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.09414     |                                  |
|       | =            | October   | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11406     |                                  |
|       |              | November  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11406     |                                  |
|       |              | December  | NextEra Energy Services Massachusetts, LLC | 181.7056%                       | \$0.11406     |                                  |

|       | Product Name | Month     | Supplier                                   | Renewable Energy<br>Content (%) | Rate (\$/kWh) | Description of Product          |
|-------|--------------|-----------|--|---------------------------------|---------------|---------------------------------|
| _     |              | January   | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15497     | Massachussetts Class I RECs     |
| TRIAL |              | February  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15497     | retired covering 101% of        |
| USTI  | Ę            | March     | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.15497     | consumer load, above and        |
| ngni  | ree          | April     | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.11585     | beyond MA RPS requirement.      |
|       |              | May       | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.11585     | Voluntary RECs retired covering |
| t #3  | 8            | June      | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.11585     | 99% of consumer load.           |
| duct  | al 1         | July      | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.10814     |                                 |
| ž     | stri         | August    | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.10814     |                                 |
| -     | np           | September | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.10814     |                                 |
|       | 드            | October   | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12806     |                                 |
|       |              | November  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12806     |                                 |
|       |              | December  | NextEra Energy Services Massachusetts, LLC | 231.7056%                       | \$0.12806     |                                 |

| Municipality                          | Cape Light Compact JPE       |  |
|---------------------------------------|------------------------------|--|
| Docket Municipal Aggregation Approved | D.T.E. 00-47<br>D.P.U. 14-69 |  |
| Annual Report Calendar Year           | 2020                         |  |

|               | Opt-out notice informa | ation for residential custom | ers                  |
|---------------|------------------------|------------------------------|----------------------|
|               | Total number of opt    | Total number of              |                      |
|               | out notices sent to    | customers that were sent     | Percentage of        |
|               | customers new to the   | opt out notices that opted   | customers that opted |
|               | municipality in the    | out of municipal             | out of municipal     |
|               | month                  | aggregation                  | aggregation          |
| January       | 1,792                  | 41                           | 2.3%                 |
| February      | 1,111                  | 10                           | 0.9%                 |
| March         | 1,045                  | 11                           | 1.1%                 |
| April         | 1,170                  | 15                           | 1.3%                 |
| May           | 1,533                  | 5                            | 0.3%                 |
| June          | 1,209                  | 13                           | 1.1%                 |
| July          | 1,807                  | 15                           | 0.8%                 |
| August        | 1,411                  | 30                           | 2.1%                 |
| September     | 1,739                  | 19                           | 1.1%                 |
| October       | 2,050                  | 26                           | 1.3%                 |
| November      | 1,553                  | 7                            | 0.5%                 |
| December      | 1,669                  | 21                           | 1.3%                 |
| Total count   | 18,089                 | 213                          | 1.2%                 |
| Total average | 1,507                  | 18                           |                      |

#### EXHIBIT B

#### EXAMPLE OF QUARTERLY ADVERTISEMENT WITH SUPPLIER DISCLOSURE LABEL



This disclosure is required by the Massachusetts Department of Public Utilities Content Label for Cape Light Compact Retail Access Electricity Supply Customers

Data for this label is provided by NextEra Energy Services, Cape Light Compact's current competitive supplier.

The electricity you use comes from the New England power grid, which receives power from a variety of power plants and transmits the power throughout the region as needed to meet the requirements of all customers in New England. When you choose a power supplier, that supplier is responsible for purchasing power in an amount equivalent to your electricity use. "System Power" includes the mix of power generating resources in the regional electricity market.

Although the power delivered to Compact customers comes from the regional

New England power grid, the Compact's supplier provides 100% renewable energy to Compact customers by retiring renewable energy certificates ("RECs") to match customers' usage as follows: 1) RECs to meet the MA Renewable Portfolio Standard (RPS), which includes a mix of RECs from wind, solar, biomass, and other qualified renewable generation resources; 2) RECs in addition to those required by the RPS from a MA Class 1 resource located in MA in a quantity equal to 1% of usage; and 3) RECs in addition to those required by the RPS representing generation from North American wind resources in a quantity equal to 99% of usage. This renewable content is reflected in the "Power Attribute Content" table to the right.

NextEra Energy Services will update fuel sources and emissions data to its customers quarterly, allowing customers to compare data among the companies providing electricity service on Cape Cod and Martha's Vineyard.

#### **Generation Prices\***

- Residential customers: prices in effect for July 2020 Dec. 2020 are 9.980¢ per kWh
- Commercial customers: prices in effect for June 2020 Dec. 2020 are 9.913¢ per kWh

• Industrial customers: prices in effect for Sept. 2020 - Dec. 2020 are 10.106¢ per kWh Prices do not include regulated charges for customer service and delivery. Those charges are billed by your local distribution company. For a breakdown of supply pricing, visit capelightcompact.org/power-supply. \*Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund.

|        |      | •     |
|--------|------|-------|
| Air Er | niss | sions |

Emissions for each of the following pollutants are presented as a percent of the region's average emission rate based on the System Mix. System average emission rates were prepared for New England Power Pool (NEPOOL) by ISO New England and are based on data from Q2 2019 - Q1 2020 for residential, and commerical and industrial rates.

Nitrogen Oxide  $(NO_X)$  is formed when fossil fuels and biomass are burned at high temperatures. They contribute to acid rain and ground-level ozone (or smog), and may cause respiratory illness in children with frequent hight level exposure. NO<sub>X</sub> also contributes to oxygen deprivation of lakes and coastal waters which is destructive to fish and other animal life.

Sulfur Dioxide (SO<sub>2</sub>) is formed when fuels containing sulfur are burned, primarily coal and oil. Major health effects associated with SO<sub>2</sub> include asthma, respiratory illness and aggravation of existing cardiovascular disease. SO<sub>2</sub> combines with water and oxygen in the atmosphere to form acid rain, which raised the acid level of lakes and streams, and accelerates the decay of buildings and monuments.

Carbon Dioxide (CO<sub>2</sub>) is released when fossil fuels (e.g., coal, oil and natural gas) are burned. Carbon dioxide, a greenhouse gas, is a major contributor to global warming.

### Disclosure Label Based on Data from Q2 2019 - Q1 2020

| New England Systen   | n Mix                           |
|--|---------------------------------|
| ,  | m Mix<br>rcentage               |
| Air-source heat pump<br>Biogas<br>Biomass<br>Coal<br>Diesel<br>Digester Gas<br>Efficient Resource (Main<br>Energy Storage<br>Fuel Cell<br>Ground- and Water-sour<br>pump<br>Hydroelectric/Hydropow<br>Hydrokinetic<br>Jet<br>Landfill Gas<br>Liquid Biofuels<br>Municipal Solid Waste<br>Natural Gas<br>Nuclear<br>Oil<br>Solar Photovoltaic<br>Solar Thermal<br>Trash-to-energy<br>Wind<br>Wood | 0.02<br>0.37<br>ce heat<br>0.07 |
| *TOTAL   | 100.08                          |

Based on data from Q2 2019 - Q1 2020. Error in amounts due to rounding.

|  | Power Attribute Content*<br>Cape Light Compact Aggregation<br>Standard Supply Product<br>Source Percentage   |      |  |  |  |  |
|--|--|------|--|--|--|--|
|  |  |      |  |  |  |  |
|  | MA Renewable Portfolio<br>Standard Requirements<br>(includes Wind, Solar, 28.94<br>Biomass, and other<br>renewable resources<br>pursuant to MA<br>regulations) |      |  |  |  |  |
|  | Voluntary Wind 99  |      |  |  |  |  |
|  | Additional MA Class 1 REC  | Cs 1 |  |  |  |  |
|  | TOTAL** 128.94   |      |  |  |  |  |
|  | * Power Attribute Content table reflects 2019 REC retirement requirements.   |      |  |  |  |  |

\*\*Total is above 100% because the Compact's supplier retires RECs in an amount greater than customers' annual load.

Note: Electricity customers in New England are served by an integrated power grid, not particular generating units. The System Mix information is based on the most recently available information provided via the NEPOOL Generation Information System. Cape Light Compact's Power Supplier procures electricity supply through system power contracts, not from specific generating units.

#### **Emissions Data**

| Emission Type      | Lbs. per<br>MWh           | % NEPOOL<br>System<br>Average |
|--------------------|---------------------------|-------------------------------|
| Nitrogen Oxides (  | (NO <sub>x</sub> ) 0.8193 | 100                           |
| Sulfur Dioxide (SC |                           | 100                           |
| Carbon Dioxide (   | CO <sub>2</sub> ) 760.62  | 100                           |

New unit emissions data for  $CO_2$  is 895lbs/MWh; for  $NO_X$  is 0.055 lbs/MWh; for  $SO_2$  is 0.011 lbs/ MWh.

#### EXHIBIT C

#### PUBLIC EDUCATION INFORMATION

#### What is Cape Light Compact Local Green<sup>™</sup>?

Cape Light Compact Local Green<sup>™</sup> (also referred to as CLC Local Green<sup>™</sup>) is a voluntary program that allows you match your annual electricity usage with Massachusetts Class 1 Renewable Energy Certificates. If you choose to sign up for this program, you may choose to match either 50% or 100% of your electricity usage with Massachusetts Class 1 RECs which come from renewable energy resources in New England. All of the benefits and protections of the Compact's default green aggregation power supply program still apply, but now your usage will be matched with an additional 50% or 100% Class 1 RECs. By matching more of your usage with Class 1 RECs, you are providing extra support for the development of additional renewable resources in New England.

#### What benefits does CLC Local Green<sup>s™</sup> provide?

- Your support of local renewable resources helps to increase demand for Class 1 RECs, which in turn helps encourage new renewable energy project development in New England.
- 100% of the premium you pay for CLC Local Green<sup>™</sup> is deductible from your federal income taxes, if you itemize your deductions.

#### What is a Massachusetts Class 1 REC?

A Massachusetts Class 1 REC is a renewable energy certificate which represents the environmental attributes of electricity produced by a generating facility that is qualified as a Massachusetts RPS Class 1 resource. Renewable Energy Certificates, or RECs, are created when renewable energy projects produce electricity.

The state requires all retail electric service providers to retire these Class 1 RECs sufficient to cover a certain minimum percentage of your electricity usage, as part of the Massachusetts Renewable Portfolio Standard (RPS). When you sign up for CLC Local Green<sup>SM</sup>, additional Massachusetts Class 1 RECs are retired based on your chosen percentage (50% or 100%), above and beyond the RECs retired as part of the state's RPS requirements and the Compact's standard green aggregation power supply offering.

More information on the Massachusetts Renewable Portfolio Standard (RPS) and qualifying RPS resources can be found on the state of Massachusetts website (www.mass.gov).

#### How much does it cost to sign up for CLC Local Green<sup>™</sup>?

The price Premium for the CLC Local Green<sup>SM</sup> product you select will be added to the price of the Compact's standard electricity supply price.

| CLC Local Green Product            | Price Premium |
|------------------------------------|---------------|
| CLC Local Green <sup>s</sup> ™ 50% | 1.3 cents/kWh |
| CLC Local Green <sup>s™</sup> 100% | 2.7 cents/kWh |

#### If I sign up for CLC Local Green<sup>s™</sup>, who will be my power supplier?

CLC Local Green<sup>sm</sup> customers are served by the Compact's competitively-selected power supplier, NextEra Energy Services Massachusetts, LLC.

#### Are CLC Local Green<sup>sM</sup> contributions tax-deductible?

The premium (i.e., 1.3 cents/kWh for 50% or 2.7 cents/kWh for 100%) you pay for CLC Local Greens is recognized as a tax-deductible contribution for federal income

tax purposes if you itemize your deductions. One hundred percent of the premium may be recognized as a tax-deductible contribution. The Cape Light Compact will mail you a statement every January documenting the aggregate amount of the premium you paid for the prior calendar year.

#### What happens if I want to opt out of CLC Local Greens™?

You can opt out of CLC Local Green<sup>SM</sup> at any time by calling the Compact's power supplier at 1-800-381-9192. There is no fee or penalty for opting out, and you can opt back in at any time.

I thought Cape Light Compact's standard green aggregation power supply program was already 100% renewable. How is CLC Local Green<sup>SM</sup> different?

The Compact's standard green aggregation power supply program is 100% renewable by matching 1% of your electricity usage with additional Class 1 RECs, and 99% with voluntary EarthEra™ RECs. The voluntary EarthEra™ RECs are sourced from projects outside the New England area. The revenues from the EarthEra™ RECs are then used to fund new renewable projects, with a focus on developing projects in New England.

With CLC Local Green<sup>SM</sup>, the additional RECs that Cape Light Compact retires on your behalf are all Massachusetts Class 1 RECs, which come from RPS-qualified projects in and around New England. The Class 1 RECs retired under CLC Local Green<sup>SM</sup> are in addition to those RECs already retired by the Compact on your behalf to satisfy the state RPS requirements and the 100% renewable standard green aggregation program.

By signing up for CLC Local Green<sup>s</sup>, you are helping to further increase demand for Massachusetts Class 1 RECs, which helps to spur additional renewable development in New England.

Home



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### Cape Light Compact Local Green<sup>s</sup>™

#### Support New England Renewable Resources

Cape Light Compact is proud to offer Cape Light Compact Local Green<sup>5M</sup>, a power supply option for those that want to support local, New England-based renewable energy resources, including resources located on Cape Cod.

When you choose to participate in CLC Local Green<sup>5M</sup>, the Compact and its supplier will match your annual electricity usage with your chosen percentage (50% or 100%) of Massachusetts RPS Class I renewable energy certificates (RECs). All of the benefits and protections of the **Compact's standard green aggregation power supply program** still apply, but now your usage will be matched with an additional 50% or 100% Class I RECs. By matching more of your usage with Class I RECs, you are providing extra support for the development of additional renewable resources in New England. Plus, the premium you pay for CLC Local Green<sup>5M</sup> is 100% tax-deductible!

CLC Local Green<sup>™</sup> Frequently Asked Questions



#### CLC Local Green<sup>sM</sup> Premiums

| Local Green Option               | Additional price premium | Additional Class 1 REC Content* |
|----------------------------------|--------------------------|---------------------------------|
| CLC Local Green <sup>™</sup> 50  | <b>1.3</b> ¢/kWh         | 50%                             |
| CLC Local Green <sup>™</sup> 100 | <b>27</b> ¢/kWh          | 100%                            |

#### CLC Local Green<sup>™</sup> Pricing

|                     | Residential                        | Commercial                          | Industrial                     |
|---------------------|------------------------------------|-------------------------------------|--------------------------------|
| Term:               | Dec. '20 – June '21 meter<br>reads | December '20 – June '21 meter reads | March '21-June '21 meter reads |
| Standard Green      | 11.85 ¢/kWh                        | 11.603 ¢/kWh                        | 9.190 ¢/kWh                    |
| CLC Local Green 50  | 13.15 ¢/kWh                        | 12.903 ¢/kWh                        | 10.490 ¢/kWh                   |
| CLC Local Green 100 | 14.55 ¢/kWh                        | 14.303 ¢/kWh                        | 11.890 ¢/kWh                   |

\*Class 1 REC percentage is in addition to the Class 1 REC percentage retired as part of the Compact's standard green aggregation power supply product.

# How much will CLC Local Green<sup>s</sup><sup>™</sup> add to my monthly electric bill?

To estimate how much enrolling in CLC Local Green<sup>534</sup> will add to your monthly electric bill, enter your average monthly kilowatt-hours (kWh) in the below calculator. Once you hit the "Submit" button, the table below will show the total additional cost of switching to CLC Local Green<sup>534</sup> (versus the Compact's standard green aggregation power supply) based on kWh usage you enter.

#### Monthly kilowatt-hours used (on your electric bill)

-

(numbers only)

submit



|                                 | CLC Local Green <sup>™</sup> 50% | CLC Local Green <sup>531</sup> 100% |  |  |
|---------------------------------|----------------------------------|-------------------------------------|--|--|
| Additional charge for the month |                                  |                                     |  |  |

| ✓ Sign up now for CLC Local Green <sup>sst</sup> |                        |           | J Call 1-800-381-9192 to sign up for CLC Local Green™ Power Supply |                                  |  |  |  |
|--|------------------------|-----------|--|----------------------------------|--|--|--|
|  | EMAIL                  | Ν         | IAIL   | CALL                             |  |  |  |
| INFO   | O@CAPELIGHTCOMPACT.ORG | CAPE LIGH | T COMPACT JPE  | ENERGY EFFICIENCY 1-800-797-6699 |  |  |  |
|  |                        | 261 WHITE | S PATH, UNIT 4   | POWER SUPPLY 1-800-381-9192      |  |  |  |
|  |                        | S. YARMO  | UTH, MA 02664  |                                  |  |  |  |

1. Why does the Cape Light Compact have a power supply program? Consistent with the 1997 Massachusetts Restructuring Act, the Cape Light Compact (Compact) was established by the 21 towns and 2 counties of Cape Cod and Martha's Vineyard as a municipal aggregator to advance the interests of consumers in a restructured electricity market. To this end, one of the Compact's primary missions is to provide a safe and secure power supply choice for consumers.

The Compact leverages the aggregated purchasing power of all our customers to negotiate competitive pricing with strong terms and conditions that protect our customers, which gives our customers a worry-free, competitively-priced power supply option from a community founded public organization.

2. How does the Cape Light Compact procure a competitive supplier? The Compact uses a competitive selection process to select suppliers that are responsible for providing retail electricity for all the participants in the Compact's power supply program. Compact staff, board members, consultants, and counsel work together to ensure that the Compact secures contracts that are in the best interest of the Compact's consumers. The size of the Compact's aggregation gives it weight in conducting these negotiations that are not available to individual consumers.

The Compact selected NextEra® Energy Services Massachusetts (NextEra Energy Services) through this competitive Request for Proposal (RFP) process in 2014 to provide electricity to commercial and industrial customers on Cape Cod and Martha's Vineyard. The RFP allowed for a contract extension through 2018. As part of its review of becoming a green aggregator, the Compact requested NextEra Energy Services and ConEdison Solutions to submit proposals for extending their contracts and to include a green aggregation element. After reviewing proposals from both entities, the Compact elected to extend its contract with NextEra Energy Services through December 2018 to provide electricity to all Compact electric customers.

3. What is the meaning of "renewable electricity"? Renewable electricity is electricity that is generated by resources that are naturally replenished on a relatively short timescale, including wind, solar, geothermal, tidal, etc. For reasons discussed further below, a person is considered to be using renewable energy when their electric usage is matched with Renewable Energy Certificates.

4. What are Renewable Energy Certificates (RECs)? A Renewable Energy Certificate is a tradable commodity that represents the clean energy attributes of 1 megawatt-hour (MWh), or 1,000 kilowatt-hours (kWh) of electricity generated by a renewable energy resource (e.g., a solar farm). RECs were created for the purpose of tracing energy back to renewable generators. The electrons that power our homes and businesses can almost never be traced back to a specific generator – instead, the power from thousands of generators, large and small, of all different fuel types, flows into a regionalized power grid and ultimately to the consumer's meter. Since it is impossible to know what kind of electricity ends up at the delivery point (i.e., the meter), electricity characteristics are tracked at the production point instead. In New England, and many other areas, for every MWh of electricity that is generated, a corresponding certificate is produced in a centrally-managed clearinghouse. This certificate includes all of the details of the source of the energy – when it was generated, by what kind of generator, associated emissions, etc. In effect, generators produce two commodities, which can be (and often are) tracked, traded, and consumed independently of each other; the electricity, which is delivered to the grid and ultimately the consumer, and the certificate. When the certificate is associated with a renewable energy generator, it is called a REC. Each REC has a unique identifier, allowing it to be tracked, traded, and ultimately. The result of this is that electricity, even though its source may be unknown, that is matched with a REC is considered to be renewable energy. The inverse is also true – that electricity not matched with a REC is not considered to be renewable energy. So, a consumer that uses 3,000 kWh a year and purchases three RECs to meet that usage would be using 100% renewable energy, even though the electrons that she uses may not all be from a renewable generator. This definition of what constitutes ren

5. What is the Massachusetts Renewable Portfolio Standard? The Massachusetts Renewable Portfolio Standard (RPS) is a statutory requirement that Retail Electric Suppliers obtain a certain percentage of their yearly sales of electricity from qualified renewable energy sources. Suppliers meet their RPS obligations by acquiring RPS-qualified RECs and retiring them, so that they cannot be used for RPS compliance again in the future. The RPS creates demand for RECs, which encourages developers to build renewable energy resources that can provide the RECs, thereby enabling the expansion of renewable energy.

6. What kind of RECs are the Compact/NextEra Energy Services using to get to 100% renewable? The Compact, through NextEra Energy Services as its supplier, will be acquiring both RPSqualified RECs from New England sources and EarthEraTM RECs (more below) from sources in the U.S. outside of New England. The Compact is requiring NextEra Energy Services to purchase an additional 1% MA Class 1 RECs over the RPS requirement, and also to purchase enough EarthEraTM RECs to make all Compact customers' load 100% renewable or more. The RPS-qualified RECs will include MA Class 1 RECs from local sources: seven rooftop solar photovoltaic (PV) systems located on Cape Cod, and the Greater New Bedford Landfill Gas Utilization Project in North Dartmouth, MA. The local solar PV systems were installed in 2010 through the Cape and Vineyard Electric Cooperative, a local electric cooperative that has helped municipalities across Cape Cod and Martha's Vineyard install 28 megawatts of solar PV to date. The Greater New Bedford Landfill Gas Utilization Project collects and burns landfill gas released by landfill waste to create energy. This landfill gas, which contains methane and carbon dioxide, would otherwise be released into the atmosphere. Instead, it is utilized daily to generate 3.4 megawatts of electricity, enough to light about 3,500 homes per day. In addition to procuring 1% more than the required amount of RPS-qualified RECs as described above, NextEra Energy Services will be allocating voluntary EarthEraTM RECs from renewable projects outside of New England sufficient to make all Compact customers' load 100% renewable. By way of example, if the RPS requires that 27% of retail electric sales be met with RPS-qualified RECs, nextEra Energy Services will meet 28% of Compact customers' retail electric sales with RPS-qualified RECs, and will then also procure the amount of EarthEraTM RECs required to bring the total renewable energy content to 100% or more of retail sales.

7. What is the EarthEra<sup>™</sup> Trust? The EarthEra<sup>™</sup> Renewable Energy Trust (Trust) is a fund established by EarthEra, LLC, an affiliate of NextEra Energy Services for the purpose of developing renewable energy projects in the United States, in order to accelerate the addition of clean energy sources. The Trust is overseen by an independent third-party trustee, which ensures that 100% of the funds deposited in the Trust are used solely for the development of new renewable energy projects. All revenue from the sale of the EarthEra<sup>™</sup> RECs that NextEra Energy Services will use to match Compact customers' usage will be deposited in the Trust.

8. Why did the Cape Light Compact choose to become a green aggregation by matching 100% of customers' usage with renewable energy? As stated in its approved 2015 Aggregation Plan, one of the purposes of the Cape Light Compact's power supply program is to utilize and encourage renewable energy development. One of the ways in which to accomplish this purpose is to become a green aggregation. Green aggregations are municipal aggregations that make an affirmative decision to meet more than the RPS-required amount of their aggregated electricity usage with renewable energy, usually through the purchase of additional RECs. This "greener" power supply option is the default option for customers participating in the aggregated supply. There are several municipal aggregations in Massachusetts offering higher renewable content products, notably the Town of Dedham and City of Melrose, among others. After discussions over the course of several meetings on renewable electricity and the impacts, both environmental and economic, of becoming a green aggregation, the Compact Governing Board asked Compact staff to hold stakeholder input sessions to provide insight into the importance of renewable energy to our customers, and what concerns they may have that the Board should be aware of. The Compact held three public input forums (West Tisbury, Mashpee and Harwich) in the fall of 2016, and attended a forum sponsored by the Brewster Community Network. Those in attendance agreed that supporting renewable energy through the Compact's power supply program was an important step in combating climate change, but that it must come at a reasonable price, and it is important for consumers to understand which projects they are supporting through the program.

Compact staff presented findings from the input sessions in open session at the November 9th Compact Governing Board meeting, and the Board voted to become a green aggregation by (1) requiring NextEra Energy Services to purchase 1% more MA Class 1 RECs than the RPS-required amount, (2) in addition to RPSqualified RECs, requiring NextEra Energy Services to meet 100% of the Compact customers' usage with EarthEra™ RECs, (3) requiring NextEra Energy Services to deposit the funds from the sale of the EarthEra™ RECs in to the EarthEra™ Renewable Energy Trust, and (4) requesting that NextEra Energy Services direct the proceeds deposited in to the Trust from Compact customers to developing renewable energy projects in New England.

9. How does becoming a green aggregation and teaming up with NextEra Energy Services help the environment and fight climate change? Becoming a green aggregation utilizes the vehicle of municipal aggregation to achieve renewable energy purchasing at scale, which makes a tangible impact on accelerating renewable energy development by creating more demand for renewable energy. The way this is accomplished is threefold:

a. The Compact has directed NextEra Energy Services to procure an additional 1% of RPS-qualified MA Class 1 RECs on an annual basis. When aggregated across the combined usage of all of the Compact's customers, this represents a significant number of RECs. Since the RPS requirement for Class 1 RECs increases year-over-year, there is built-in growing demand, for which new projects must be built in order to produce the RECs required to meet the growing demand. By taking an extra 1% of those RECs off of the market every year above the already-growing requirement, Compact customers are creating an additional incentive for new renewable projects to be developed.

b. In addition to exceeding the procurement requirement for RPS-qualified RECs as described above, the Compact has also directed NextEra Energy Services to purchase enough EarthEra<sup>™</sup> RECs to make all Compact customers' load 100% renewable or more, and to deposit those funds into the EarthEra<sup>™</sup> Renewable Energy Trust. Funds from the Trust, which is administered by an independent third party, can only be used for renewable energy project development. NextEra Energy Services has made a commitment to direct those funds to projects in New England to the extent possible.

c. NextEra Energy Services has also made a commitment to direct its own funds into the Trust in addition to those proceeds from the sale of the EarthEra<sup>™</sup> RECs, which leverages the Trust contributions of Compact customers. The result is that customers who participate in the Compact's green aggregation power supply program will be purchasing renewable energy, creating an increased demand for renewable energy projects, and directly funding the construction of new renewable energy projects through the EarthEra<sup>™</sup> Trust.





### Power Supply

#### View translated pages

- Suministro de energia
- Fornecimento de Energia

### Sustainability, Security, and Stability

We are strongly committed to providing competitive electricity prices and worryfree service to our customers through competitively-bid contracts. The Compact offers the security of a fixed-rate and stable power supply option for a specific time frame, typically six months, for residential and small commercial customers. The rate for large commercial customers changes every three months.

In 2017, we teamed up with our supplier, NextEra® Energy Services Massachusetts (NextEra Energy Services), to become a green aggregator, matching 100% of Compact customers' annual usage with Renewable Energy Certificates (RECs). Read more about Green Aggregation.

While our standard supply products sources RECs from across the country, Customers can choose to opt-in to the CLC Local Green<sup>™</sup> program which matches either 50% or 100% of customer usage with RECs from right here in New England.

The table below shows our current standard supply pricing. CLC Local Green pricing can be found here.



Sign up now for 100% Renewable Power Supply

#### Rates for Cape Light Compact 100% Renewable Electricity

For additional questions about Cape Light Compact, to discuss your options or other inquiries call (508) 375-6644 or email info@capelightcompact.org.

|             | 2020-2021 POWER SU                                 | IPPLY RATES*                        |  |
|-------------|--|-------------------------------------|--|
| Residential | July 2020 - Dec. 2020:<br>Dec. 2020 - June 2021:   | 9.980 cents/kWh<br>11.850 cents/kWh |  |
| Commercial  | June 2020 - Dec. 2020:<br>Dec. 2020 - June 2021:   | 9.913 cents/kWh<br>11.603 cents/kWh |  |
| Industrial  | Dec. 2020 - March 2021:<br>March 2021 - June 2021: | 10.649 cents/kWh<br>9.190 cents/kWh |  |

\* Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund

- View the components and pricing build-up for the Compact's power supply rates, which will begin after Dec. 2020 meter read and will end on June 2021 meter read for residential customers.
- View the components and pricing build-up for the Compact's power supply rates, which will begin after Dec. 2020 meter read and will end on June 2021 meter read for commercial customers.
- View the components and pricing build-up for the Compact's power supply rates, which will begin after March 2021 meter read and will end on the June 2021 meter read for industrial customers. Components and pricing build-up for the Compact's industrial power supply rates, which began after Dec. 2020 meter read and will end on the March 2021 meter read for industrial customers can be found here.



- View Eversource's basic service rate.
- Click below to view the Compact's Current Competitive Electric Supply Agreement (CESA). The pricing strategy and supplier payment guarantee, Exhibit A and Exhibit E
  to these agreements contain certain confidential and competitively sensitive information and are not public documents.
  - NextEra Energy Services Massachusetts, LLC for residential, commercial and industrial electric customers
    - First Amendment to CESA with NextEra Energy Services Massachusetts, LLC
- View how Cape Light Compact procures electricity and sets the rate.
- View a list of licensed competitive electric suppliers.
- View information on the Retail Electric Market, including info on basic service, competitive supply, and municipal aggregation.

\*Please note that the Compact cannot ensure or verify the accuracy of the information provided by other service providers.\*

\* Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund

- View the components and pricing build-up for the Compact's power supply rates, which will begin after Dec. 2020 meter read and will end on June 2021 meter read for residential customers.
- View the components and pricing build-up for the Compact's power supply rates, which will begin after Dec. 2020 meter read and will end on June 2021 meter read for commercial customers.
- View the components and pricing build-up for the Compact's power supply rates, which will begin after March 2021 meter read and will end on the June 2021 meter read for industrial customers. Components and pricing build-up for the Compact's industrial power supply rates, which began after Dec. 2020 meter read and will end on the March 2021 meter read for industrial customers can be found here.



- View Eversource's basic service rate.
- Click below to view the Compact's Current Competitive Electric Supply Agreement (CESA). The pricing strategy and supplier payment guarantee, Exhibit A and Exhibit E
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\*Please note that the Compact cannot ensure or verify the accuracy of the information provided by other service providers.\*

Sign up for our newsletter to receive electric rate announcements, special offers, consumer advisories, event updates and breaking news items from Cape Light Compact.

Electric Power Suppliers are required by the Department of Public Utilities (DPU) to provide customers with a disclosure label. The label enables consumers to look at the energy sources, air emissions and information about the supplier in order to make a more informed choice of a power supplier. Consumers can compare energy labels to make the best choice based on their energy needs.

Click on the following links to view the current Disclosure Labels for Standard Electric Service

NextEra Energy Services Content Disclosure Label for Residential Customers

NextEra Energy Services Content Disclosure Label for Commercial Customers

NextEra Energy Services Content Disclosure Label for Industrial Customers

#### Please click on the links below to view past Cape Light Compact Power Supply Contracts.

05.02.16 – NextEra Energy Services Massachusetts, LLC for residential, commercial and industrial electric customers

- First Amendment to CESA with NextEra Energy Services Massachusetts, LLC
- Second Amendment to CESA with NextEra Energy Services Massachusetts, LLC

10.28.14 - Consolidated Edison Solutions, Inc. for residential electric customers

Modification of Exhibit A to CESA with Consolidated Edison Solutions, Inc.

10.22.14 – NextEra Energy Services Massachusetts, LLC for commercial and industrial electric customers

First Amendment to CESA with NextEra Energy Services Massachusetts, LLC

01.21.2014 – Extension with Consolidated Edison Solutions, Inc. 01.10.2013 – Extension with Consolidated Edison Solutions, Inc. 01.01.2011 – Contract with Consolidated Edison Solutions, Inc 03.31.2009 – Extension with Consolidated Edison Solutions, Inc. 08.14.2006 – Extension with Consolidated Edison Solutions, Inc. 12.01.2005 – Contract with Consolidated Edison Solutions, Inc. 01.01.2005 – Contract with Consolidated Edison Solutions, Inc.

EMAIL INFO@CAPELIGHTCOMPACT.ORG MAIL CAPE LIGHT COMPACT JPE

261 WHITES PATH, UNIT 4

S. YARMOUTH, MA 02664

CALL ENERGY EFFICIENCY 1-800-797-6699 POWER SUPPLY 1-800-381-9192 [Letter printed on Cape Light Compact letterhead]

DATE

«PREFIX» «FIRST» «LAST» «COMPANY» «ADDRESS\_1» «ADDRESS\_2» «CITY», «STATE» «ZIP»

Dear «PREFIX» «LAST»«F5»:

Cape Light Compact welcomes you as a new customer to our service territory! We are proud to offer you 100% renewable energy for your electricity.

This letter is intended to tell you about your electric power supplier. In accordance with state law, it also informs you of your rights and options, including those if you choose not to participate in the Cape Light Compact's power supply program.

#### PURPOSE OF CAPE LIGHT COMPACT

Cape Light Compact is an award-winning regional energy services organization made up of all 21 towns of Cape Cod and Martha's Vineyard, as well as Dukes County. As authorized by each Town, the purpose of the Cape Light Compact is to:

- Administer the region's energy efficiency program
- Contract on behalf of consumers for a supply of electricity
- Advocate on behalf of the ratepayers' interest at the Massachusetts Department of Public Utilities (DPU) and to represent and protect consumer interests in a restructured utility industry.

#### CAPE LIGHT COMPACT'S ELECTRIC POWER SUPPLY

Cape Light Compact is automatically the supplier of electricity to all customers on Cape Cod and Martha's Vineyard when a new electric account is established with Eversource. Cape Light Compact has contracted with NextEra® Energy Services Massachusetts to provide power supply to all electric service customers. The contract with NextEra® Energy Services Massachusetts ensures stable, competitive pricing for all customers within Cape Light Compact's service territory. The Compact's power supply is also 100% renewable. Cape Light Compact's electric supply prices will generally change every six months for residential and commercial customers, and every three months for large industrial customers. You can learn more about the Compact's power supply at <u>www.capelightcompact.org/power-supply</u>.

#### **EVERSOURCE – DISTRIBUTION COMPANY**

Regardless of whom you choose as your power supplier, Eversource will continue to be your electric distribution company. Cape Light Compact's customers will continue to receive a single electric bill from

Eversource containing NextEra® Energy Services Massachusetts' supply charge, (shown as "Generation Charges") on your bill. Charges for Eversource's distribution services are shown as the "Delivery Charges" on your Eversource bill. A single payment will be due to Eversource according to their usual billing schedule. Eversource will continue to read your meter and maintain the distribution and transmission lines. Reliability and quality of distribution will remain unchanged. Furthermore, you will continue to have all existing consumer protections and rights.

#### **EVERY CONSUMER HAS A CHOICE**

You do not need to take any action to purchase electricity supply from Cape Light Compact. Cape Light Compact is the region's default power supplier. Under Massachusetts law, you have the right to choose the company from which you purchase your electric supply, which is shown in the "Generation Charges" section of your electric bill.

#### HOW TO OPT-OUT

If you decide you do not want to purchase your electric supply from Cape Light Compact and wish to "opt-out," please sign, date and return the enclosed card. If you choose to opt-out more than 30 days after you receive this letter, please call Cape Light Compact at 1-800-381-9192 and ask to cancel your account, or call Eversource at 1-800-592-2000 and ask to cancel your account with NextEra® Energy Services Massachusetts. <u>Consumers</u> who opt-out can return to the Compact's power supply at any time. However, depending on market conditions, they may be placed on a rate different from that being charged to existing Cape Light Compact customers.

### For additional information, please contact Cape Light Compact at (508) 375-6644 or visit our website at <u>www.capelightcompact.org</u>.

| FIALD I K  | ICES AND IERNIS                     |  |  |  |
|--|-------------------------------------|--|--|--|
| Cape Light Compact<br>Residential Electric Supply Rates*           |                                     |  |  |  |
| July 2020 meter read date<br>to December 2020 meter read date      | <b>9.980¢/kWh</b> (\$0.0998/kWh)    |  |  |  |
| Exit Term  | No charge for customers to exit.    |  |  |  |
| Cape Light Compact<br>Commercial Electric Supply Rates*            |                                     |  |  |  |
| June 2020 meter read date<br>to December 2020 meter read date      | <b>9.913 ¢/kWh</b> (\$0.09913/kWh)  |  |  |  |
| Exit Term  | No charge for customers to exit.    |  |  |  |
|  | ht Compact<br>tric Supply Rates*    |  |  |  |
| September 2020 meter read date<br>to December 2020 meter read date | <b>10.106 ¢/kWh</b> (\$0.10106/kWh) |  |  |  |
| Exit Term  | No charge for customers to exit.    |  |  |  |
|  |                                     |  |  |  |

#### CAPE LIGHT COMPACT CONSUMER NOTICE FIXED PRICES AND TERMS

\*Prices include an adder of \$0.001/kWh for the Cape Light Compact Operating Fund

| Cape Light<br>Compact |            |
|-----------------------|------------|
|                       |            |
| Community Choice Ag   | Jgregation |

### **A** IMPORTANT NOTICE

| a |  |
|---|--|
| 8 |  |
|   |  |

The Massachusetts Department of Public Utilities directs that we include the following message in all of these different languages. The message states: "Important notice enclosed from Cape Light Compact about your electricity service. Translate the notice immediately. Call the number or visit the website, above, for help."

| SPANISH/ESPAÑOL<br>Incluye importante notificación de  | POLISH/POLSKI<br>Załączono ważne powiadomienie od  |
|--|--|
| Cape Light Compact   | Cape Light Compact   |
| sobre su servicio eléctrico. Traduzca la notificación inmediatamente.<br>Si necesita ayuda, llame al número o visite el sitio web indicado<br>anteriormente. | dotyczące usług w zakresie dostaw energii elektrycznej. Prosimy<br>o niezwłoczne przetłumaczenie tego powiadomienia. W celu<br>uzyskania pomocy należy zadzwonić pod wyżej podany numer<br>telefonu lub odwiedzić wyżej wymienioną stronę internetową. |
| <b>PORTUGUESE/PORTUGUÊS</b><br>Aviso importante incluído do  | NEPALI/ <b>नेपाली</b><br>तपाईंको विद्युतीय सेवा बारे   |
| Cape Light Compact   | Cape Light Compact   |
| sobre seu serviço de eletricidade. Traduzir o aviso imediatamente.<br>Ligar para o número ou visitar o site, acima, para obter ajuda.                        | बाट संलग्न गरिएको महत्त्वपूर्ण सूचना । सूचनालाई तत्कालै अनुवाद<br>गर्नुहोस् । मद्दतको लागि, माथि दिइएको नम्बरमा फोन गर्नुहोस् वा<br>वेबसाइटमा जानुहोस् ।   |
| CHINESE (SIMPLIFIED)/中文<br>随附来自  | <b>MARATHI/मराठी</b><br>कडून महत्त्वाची सूचना संलग्न केली आहे  |
| Cape Light Compact   | Cape Light Compact   |
| 的重要通知,有关您的供电服务。请立刻翻译此通知。如果您需要帮助,请通过上面提供的信息致电或者访问网站。  | आपल्या विद्युत सेवेसंबंधी. या सूचनेचा अनुवाद त्वरित करावा. मदतीसाठी<br>वरील क्रमांकावर फोन करा किंवा वेबसाईटला/संकेतस्थळास भेट द्या.   |
| CHINESE (TRADITIONAL)/中文<br>随附以下重要通知   | <b>YORUBA/YORÙBÁ</b><br>Àkíyèsí pàtàkì tí a fi sínú rệ láti ộdộ  |
| Cape Light Compact   | Cape Light Compact   |
| 事關您的電力服務。請立即翻譯通知。如需協助,請致電上述號碼或<br>瀏覽網站。  | nípa işé iná mònàmóná rẹ. Túmò àkíyèsí náà lésèkesè. Pe nónbà<br>náà tàbí bẹ àayè lórí ayélujára, lókè, wò fún ìrànlówó.   |
| <b>HAITIAN/KREYÒL</b><br>Wap jwenn yon avi enpòtan ki soti nan   | <b>IGBO/NDI IGBO</b><br>Ọkwa dị mkpa e zitere na   |
| Cape Light Compact   | Cape Light Compact   |
| osijè sèvis elektrisite w. Tradwi avi a imedyatman. Rele nimewo a<br>oswa vizite sit entènèt ki anwo a, pou w jwenn èd.                                      | gbasara ọrụ ọkụ eletrik gị. Tụgharịa ọkwa ozigbo. Kpọọ nọmba à<br>ma ọ bụ gaa na webusaịtị, dị n'elu, maka enyemaka.   |

|   | 1   |  |  |  |
|---|---|--|--|--|
| <b>VIETNAMESE/TIẾNG VIỆT</b><br>Có đính kèm thông báo quan trọng từ   | <b>AMHARIC/አማርኛ</b><br>የኤሌክትሪክ አገልግሎትዎነ በተመለከተ ከ  |  |  |  |
| Cape Light Compact  | Cape Light Compact  |  |  |  |
| về dịch vụ điện của quý vị. Hãy phiên dịch thông báo này ngay.  | የተሰጠ ጠቃሚ ማስታወቂያ ከዚህ ጋር በአባሪነት ተያይዟል።  |  |  |  |
| Xin gọi số điện thoại hoặc vào mạng lưới của chúng tôi, bên trên,<br>để được giúp đỡ.   | ማስታወቂያውን በአስቸኳይ ያስተርጉሙት። እገዛ ለማግኘት፣ ከላይ<br>በተገለጸው ስልክ ቁጥር ይደውሉ ወይም ድረ ገጹን ይጎብኙ።   |  |  |  |
| RUSSIAN/РУССКИЙ<br>Прилагается важное сообщение от  | <b>SOMALI/SOOMAALI</b><br>Ogeysiin muhiim ah oo ku lifaaqan oo ka timid   |  |  |  |
| Cape Light Compact  | Cape Light Compact  |  |  |  |
| касательно вашего снабжения электроэнергией. Переведите<br>это сообщение безотлагательно. Если вам нужна помощь,<br>позвоните по указанному номеру или зайдите на вебсайт.      | oo ku saabsan adeegaaga korontada. Fasir ogeysiinta isla markaas.<br>U soo wac lambarka ama u booqo websaydka, koreeyo, wixii<br>caawin ah. |  |  |  |
| ARABIC/عربی   | JAPANESE/日本語  |  |  |  |
| ملاحظه هامه متضمنه من   | Cape Light Compact  |  |  |  |
| Cape Light Compact<br>حول خدمة الكهرباء خاصتك. يرجى ترجمة الملاحظة فورا. اتصل<br>بالرقم أو قم بزيارة الموقع أعلاه للحصول على المساعدة.  | からの電力供給に関する重要なお知らせが添付されています。このお<br>知らせをすぐに翻訳してください。ご質問がある場合は、上記の電話<br>番号までお電話いただくか、ウェブサイトをご覧ください。   |  |  |  |
| KHMER/ខ្មែរ<br>សេចក្តីជូនដំណឹងសំខាន់ បានភ្ជាប់មកពី  | GUJARATI/ગુજરાતી<br>ના તરફથી મહત્વપૂર્ણ નોટિસ બીડેલ છે  |  |  |  |
| Cape Light Compact  | Cape Light Compact  |  |  |  |
| អំពីសេវាអគ្គិសនីរបស់អ្នក។ បកប្រែសេចក្តីជូនដំណឹងនេះភ្លាមៗ។   | તમારી વીજળી સેવા વિશે. સૂચનાનું તુરંત જ ભાષાંતર કરો. મદદ માટે   |  |  |  |
| ហៅទៅលេខ ឬទស្សនាគេហទំព័រខាងលើ សំរាប់ជំនួយ។   | ઉપરના નંબર પર કૉલ કરો અથવા વેબસાઇટની મુલાકાત લો.  |  |  |  |
| <b>FRENCH/FRANÇAIS</b><br>Avis important ci-joint de  | <b>SWAHILI/KISWAHILI</b><br>Notisi muhimu ambayo imeambatishwa kutoka kwa   |  |  |  |
| Cape Light Compact  | Cape Light Compact  |  |  |  |
| à propos de votre service d'électricité. Traduisez immédiatement<br>l'avis. Appelez le numéro ou visitez le site Web ci-dessus pour<br>obtenir de l'aide.                       | kuhusu huduma ya umeme unayopokea. Ifasiri notisi papo hapo.<br>Piga simu kwa nambari au zuru tovuti, hapo juu, ili kupata usaidizi.        |  |  |  |
| <b>ITALIAN/ITALIANO</b><br>Comunicazione importante in allegato da  | <b>HINDI/हिंदी</b><br>यह महत्वपूर्ण सूचना   |  |  |  |
| Cape Light Compact  | Cape Light Compact  |  |  |  |
| riguardante il suo servizio di elettricità. Tradurre il comunicato<br>immediatamente. Se ha bisogno di assistenza chiami il numero o<br>visiti il sito internet sopra indicato. | की ओर से आपकी बिजली सेवा के बारे में है। सूचना का तुरंत अनुवाद करें।<br>मदद के लिए ऊपर के नंबर पर कॉल करें या वेबसाइट पर जाएं।              |  |  |  |
| KOREAN/ <b>한국어</b><br>귀하의 전기 서비스와 관련하여  | <b>THAI/ไทย</b><br>ประกาศสำคัญที่แนบมาจาก   |  |  |  |
| Cape Light Compact  | Cape Light Compact  |  |  |  |
| 에서 보낸 중요한 통지 사항이 동봉되어 있습니다. 통지 사항을 즉시<br>번역하시기 바랍니다. 도움이 필요할 경우 위의 전화 번호로 연락하거나<br>웹사이트를 방문해 주십시오.  | ้เกี่ยวกับบริการไฟฟ้าของคุณ แปลประกาศทันที<br>โทรไปยังหมายเลข หรือไปที่เว็บไซต์ด้านบน เพื่อขอความช่วยเหลือ                                  |  |  |  |
| <b>GREEK/ΕΛΛΗΝΙΚΆ</b><br>Εσωκλείεται σημαντική ειδοποίηση από   | <b>LAO/ລາວ</b><br>ແຈ້ງການທີ່ສຳຄັນນຳມາຈາກ  |  |  |  |
| Cape Light Compact  | Cape Light Compact  |  |  |  |
| που αφορά τον πάροχο ηλεκτρικής σας ενέργειας. Μεταφράστε<br>την ειδοποίηση αμέσως. Καλέστε τον αριθμό ή επισκεφτείτε την<br>παραπάνω ιστοσελίδα για βοήθεια.                   | ່ກ່ຽວກັບການບໍລິການໄຟຟ້າຂອງທ່ານ. ແປແຈ້ງການນີ້ໂດຍທັນທີ.<br>ສຳລັບການຊ່ວຍເຫຼືອ ໂທຫາເບີໂທ ຫຼື ເຂົ້າໄປເບິ່ງໃນເວັບໄຊທ໌ ຢູ່ຂ້າງເທິງ.                |  |  |  |



For More Information Contact:

Austin Brandt, Senior Power Supply Planner – 508-375-6623 austin.brandt@capelightcompact.org

PRESS RELEASE For Immediate Release: June 3, 2020

#### CAPE LIGHT COMPACT ANNOUNCES 23% LOWER ELECTRIC PRICING

**South Yarmouth, MA** – Cape Light Compact power supply customers can expect to see lower supply rates on their electricity bills this summer. The Compact's new, lower residential rate will start with customers' July meter read dates, and commercial customers will see the cost savings even earlier with the new pricing starting on June meter reads. As a green aggregation, the Compact's power supply rates will continue to provide competitive pricing to customers while supporting renewable energy resources.

The Compact's new residential pricing will be 9.98 cents per kilowatt-hour (kWh)—a three cent reduction in price. Compact power supply customers should see this price reflected on the electric utility bills that they receive in August.

"Amidst so much uncertainty surrounding COVID-19, we are excited to secure lower rates for our residents and businesses for the coming months. Unlike many third-party power supply offerings, the Compact's power supply program is contract-free and does not come with any hidden fees or surprises, all while investing in renewable energy." said Maggie Downey, Cape Light Compact Administrator.

Since December 2016, the Compact's green aggregation power supply program has supported renewable resources by matching all customers' electricity usage with renewable energy certificates (RECs), by purchasing RECs from New England-based projects above Massachusetts state requirements, and by helping to finance new renewable energy projects directly through the EarthEra<sup>™</sup> Renewable Energy Trust. Starting in 2021, the Compact will also purchase both renewable power and renewable energy certificates (RECs) from a new solar farm under development in Farmington, Maine.

In addition to the standard renewable power supply product, the Compact offers two *CLC Local Green*<sup>™</sup> options. *CLC Local Green*<sup>™</sup> allows customers to choose to have 50 or 100% of their energy use matched with additional Massachusetts Class 1 RECs. These RECs allow for the customers' energy usage to be matched with renewable energy sourced from New England. While

the standard power supply program helps directly finance new renewable energy projects, *CLC Local Green*<sup>™</sup> goes above and beyond to provide additional support for local renewable energy development in New England. Pricing for *CLC Local Green*<sup>™</sup> 50 includes a premium of 1.3 cents per kWh above the standard power supply price, and *CLC Local Green*<sup>™</sup> 100 includes a premium of 2.7 cents per kWh.

The Compact's new commercial rate for June 2020 through December 2020 meter read dates will be 9.913 cents per kWh and the industrial rate for the period of June 2020 through September 2020 meter reads will be 8.114 cents per kWh.

"In addition to the savings these new rates will offer customers, the Compact has increased incentives for energy efficient upgrades for homes and businesses. Cape Light Compact is offering no-cost virtual business and home energy assessments. Residents who sign up by July 30<sup>th</sup> for an assessment will be eligible to have 100% of recommended insulation costs covered. For businesses, we are offering up to 100% coverage for a variety of energy efficient equipment for a limited time. We encourage customers to call our energy efficiency hotline at 1-800-797-6699 to get started," said Downey.

Customers not currently receiving their power supply from Cape Light Compact or who wish to opt in to the *CLC Local Green*<sup>™</sup> program can do so online at <u>www.capelightcompact.org/power-supply</u> or by calling the Compact's power supply provider, NextEra Energy Services, at 1-800-381-9192.

|                                 | <b>Residential</b> | <u>Commercial</u>                      | <u>Industrial</u>                       |  |  |
|---------------------------------|--------------------|--|---|--|--|
| Term: July '20 –<br>'20 meter r |                    | June '20 – December<br>'20 meter reads | June '20 – September '20<br>meter reads |  |  |
| Standard Green 9.980            |                    | 9.913                                  | 8.114                                   |  |  |
| CLC Local Green 11.28           |                    | 11.213                                 | 9.414                                   |  |  |
| CLC Local Green<br>100          | 12.68              | 12.613                                 | 10.814                                  |  |  |

New Power Supply Rates and Terms (all rates shown in cents per kWh):

#### ABOUT CAPE LIGHT COMPACT JPE

Cape Light Compact JPE, is an award-winning energy services organization operated by the 21 towns on Cape Cod and Martha's Vineyard and Dukes County. The Compact's mission is to serve its 205,000 customers through the delivery of proven energy efficiency programs, effective consumer advocacy and renewable competitive electricity supply. For more information, visit www.capelightcompact.org.

#### EXHIBIT D

#### 2020 OPERATING BUDGET AND EXPENDITURE REPORT

| Approved 2020 Operating Budget         |                              |
|--|------------------------------|
| Item                                   | Appoved CY20                 |
| Legal                                  | \$ 195,000.00                |
|  | \$ 160,000.00                |
| Advertising                            | \$ 100,000.00                |
| Outreach/Marketing Contractor          | \$ 100,000.00                |
| Operating Contingency Fund<br>Salaries | \$ 45,000.00                 |
| Pension Liability                      | \$ 42,700.00                 |
| Sponsorships                           | \$ 41,800.00                 |
| Contractual                            | \$ 20,000.00                 |
| Subscriptions                          | \$ 20,000.00                 |
| Travel In-state                        | \$ 17,000.00                 |
| Insurance                              | \$ 17,000.00<br>\$ 15,000.00 |
| OPEB Liability                         | \$ 15,000.00<br>\$ 15,000.00 |
| Retirement                             | \$ 13,503.00<br>\$ 13,503.00 |
|  | \$ 12,500.00                 |
| Printing<br>Health Insurance           | \$ 12,300.00<br>\$ 12,035.00 |
| Postage                                | \$ 12,055.00<br>\$ 10,000.00 |
| Travel Out-of-state                    | \$ 6,000.00                  |
| Salary Reserve                         | \$ 5,000.00                  |
| Professional Development               | \$ 5,000.00                  |
| Rent                                   | \$ 3,600.00                  |
| Computer Equipment                     | \$ 3,000.00                  |
| Unpaid Bills                           | \$ 2,000.00                  |
| Supplies                               | \$ 1,500.00                  |
| Telephones                             | \$ 1,257.00                  |
| Software License                       | \$ 1,225.00                  |
| Auditor                                | \$ 1,000.00                  |
| Treasury Services                      | \$ 1,000.00                  |
| Financial Software                     | \$ 1,000.00                  |
| Misc. Rental                           | \$ 1,000.00                  |
| Custodial                              | \$ 800.00                    |
| Medicare                               | \$ 775.00                    |
| Internet Service                       | \$ 587.00                    |
| Misc Fringes                           | \$ 500.00                    |
| MAUI                                   | \$ 500.00                    |
| Food                                   | \$ 500.00                    |
| Utilities                              | \$ 500.00                    |
| Misc Equipment                         | \$ 500.00                    |
| IT Services                            | \$ 398.00                    |
| Payroll Services                       | \$ 80.00                     |
| Bank Fees                              | \$ -                         |
|  |                              |
|  |                              |
| Total                                  | \$ 842,260.00                |

| ORG   | OBJECT | ACCOUNT DESCRIPTION                 | ORIGINA | L APPROP   | YTD | EXPENDED   | AVAILABL | E BUDGET     | % USED  |
|-------|--------|-------------------------------------|---------|------------|-----|------------|----------|--------------|---------|
| 01001 | 5110   | OP-SALARIES                         |         | 45,000     |     | 63,726.39  |          | -63,726      | 100.00  |
| 01001 | 5119   | OP-SALARY RESERVE                   |         | 5,000      |     | 0.00       |          |              | 0.00    |
| 01001 | 5171   | OP-RETIREMENT                       |         | 13,503     |     | 9,773.79   |          | -9,774       | 100.00  |
| 01001 | 5173   | OP-GROUP INSURANCE                  |         | 12,035     |     | 11,266.09  |          | -11,266      | 100.00  |
| 01001 | 5174   | OP-MEDICARE/OTHER TAXES             |         | 1,275      |     | 696.32     |          | -971         | -253.20 |
| 01001 | 5175   | STATE UNEMPLOYMENT INSURANCE        |         | 0          |     | 81.96      |          | 193          | 29.80   |
| 01001 | 5179   | OP-MISC FRINGES                     |         | 500        |     | 12.15      |          | -12          | 100.00  |
| 01001 | 5180   | OP-RETIREMENT OPEB LIABILITY        |         | 57,700     |     | 57,700.00  |          | -57,700      | 100.00  |
| 01001 | 5210   | OP-UTILITIES                        |         | 500        |     | 58.26      |          | -58          | 100.00  |
| 01001 | 5270   | OP-MISC RENTALS                     |         | 1,000      |     | 35.53      |          | -36          | 100.00  |
| 01001 | 5272   | OP-RENT                             |         | 3,600      |     | 3,525.00   |          | -3,525       | 100.00  |
| 01001 | 5290   | OP-CUSTODIAL SERVICES               |         | 800        |     | 906.38     |          | -906         | 100.00  |
| 01001 | 5301   | OP-ADVERTISING                      |         | 160,000    |     | 126,682.50 |          | -126,683     | 100.00  |
| 01001 | 5309   | OP-IT SERVICES                      |         | 398        |     | 364.25     |          | -364         | 100.00  |
| 01001 | 5313   | OP-STAFF PROFESSIONAL DEVELOP       |         | 5,000      |     | 3,905.73   |          | -5,006       | -355.10 |
| 01001 | 5314   | OP-PAYROLL SERVICES                 |         | 80         |     | 104.39     |          | 896          | 10.40   |
| 01001 | 5315   | OP-LEGAL SERVICES                   |         | 195,000    |     | 224,736.96 |          | -224,737     | 100.00  |
| 01001 | 5316   | OP-AUDIT FEES                       |         | 1,000      |     | 1,494.55   |          | -995         | 298.90  |
| 01001 | 5318   | OP-TREASURY SERVICES                |         | 1,000      |     | 453.10     |          | -453         | 100.00  |
| 01001 | 5319   | OP-CONTRACTUAL                      |         | 20,000     |     | 32,527.75  |          | -18,528      | 232.30  |
| 01001 | 5320   | OP-OUTREACH/MARKETING CONTRACT      |         | 100,000    |     | 76,884.32  |          | -76,884      | 100.00  |
| 01001 | 5341   | OP-POSTAGE                          |         | 10,000     |     | 7,801.11   |          | -7,801       | 100.00  |
| 01001 | 5343   | OP-TELEPHONES                       |         | 1,257      |     | 1,940.60   |          | -341         | 121.30  |
| 01001 | 5344   | OP-INTERNET                         |         | 587        |     | 1,467.74   |          | 132          | 91.70   |
| 01001 | 5345   | OP-PRINTING                         |         | 12,500     |     | 11,709.76  |          | -11,710      | 100.00  |
| 01001 | 5400   | OP-SUPPLIES                         |         | 1,500      |     | 113.72     |          | -114         | 100.00  |
| 01001 | 5490   | OP-FOOD SUPPLIES                    |         | 500        |     | 382.02     |          | -382         | 100.00  |
| 01001 | 5710   | OP-TRAVEL IN STATE                  |         | 17,000     |     | 2,016.87   |          | -14,617      | -16.00  |
| 01001 | 5720   | OP-TRAVEL OUT STATE                 |         | 6,000      |     | 1,645.32   |          | -7,645       | -27.40  |
| 01001 | 5730   | OP-SPONSORSHIPS                     |         | 41,800     |     | 28,383.75  |          | -28,384      | 100.00  |
| 01001 | 5731   | OP-SUBSCRIPTIONS                    |         | 20,000     |     | 19,100.50  |          | -19,101      | 100.00  |
| 01001 | 5732   | OP-SOFTWARE LICENSES                |         | 1,225      |     | 1,567.45   |          | -567         | 156.70  |
| 01001 | 5741   | OP-INSURANCE                        |         | 15,000     |     | 13,133.15  |          | -13,133      | 100.00  |
| 01001 | 5789   | OP-UNPAID BILLS                     |         | 2,000      |     | 0.00       |          |              | 0.00    |
| 01001 | 5850   | OP-MISC EQUIPMENT                   |         | 500        |     | 491.69     |          | -492         | 100.00  |
| 01001 | 5854   | <b>OP-FINANCIAL SOFTWARE SYSTEM</b> |         | 1,000      |     | 4,341.70   |          | -4,342       | 100.00  |
| 01001 | 5855   | OP-COMPUTER EQUIPMENT               |         | 3,000      |     | 0.00       |          |              | 0.00    |
|       |        | Total 01 OPERATING FUND             | \$      | 757,260.00 | \$  | 709,030.80 | \$       | (709,030.80) | 100.00  |
|       |        | Expense Total                       |         |            | \$  | 709,030.80 | \$       | (709,030.80) |         |
|       |        | Operating Fund Balance 2020         | \$      | 48,229.00  |     |            |          |              |         |

#### COMMONWEALTH OF MASSACHUSETTS DEPARTMENT OF PUBLIC UTILITIES

2020 Municipal Aggregation Annual Reports to the Department of Public Utilities

D.P.U. 21-MA

#### **CERTIFICATE OF SERVICE**

I hereby certify that I have this day served the foregoing documents upon Secretary Mark D. Marini via electronic mail only addressed to <u>dpu.efiling@mass.gov</u> and upon the Service List parties in the above-referenced matter whom did not waive service via electronic mail delivery.

Dated this 30th day of April 2021.

Audrey A. Edilo

Audrey A. Eidelman, Esq. (<u>aeidelman@bck.com</u>) BCK Law, P.C. 1337 Massachusetts Avenue, Box 314 Arlington, Massachusetts 02476 Telephone: (617) 244-9500 Facsimile: (802) 419-8283