

Cape Light Compact JPE Executive Committee & Governing Board Meeting

DATE: Wednesday, April 11, 2018
LOCATION: Cape Light Compact Offices – MV Conference Room
261 Whites Path, Unit 4, South Yarmouth
TIME: 2:00 – 4:30 p.m.

AGENDA

2:00 PM Open Session Vote on entry into Executive Session pursuant to M.G.L. c. 30A §21(a)(10) to discuss trade secrets and confidential, competitively-sensitive or other proprietary power supply information and potential vote to determine whether it is appropriate to release any portion of confidential contract provisions, to return to open session thereafter:

RETURN TO OPEN SESSION

Public Comment

Approval of Minutes

Chairman's Report

Fiscal Report, Peter Cocolis

Discussion and Vote to adopt Compact Meeting Protocols

Energy Efficiency Program

1. Small Business Main Streets Update, Matt Dudley
2. Discussion and Vote on Preliminary Program Enhancements and Budget for the 2019-2021 Energy Efficiency Plan

Administrator's Report:

1. Update on Compact's Second Limited Revised Aggregation Plan
2. Cape Cod Climate Change Collaborative September 27 Round Table

Board Member Update (Reserved for Updates on Member Activities the Chair Did Not Reasonably Anticipate Would be Discussed – No Voting)

**Cape Light Compact JPE
Governing Board and Executive Committee
Open Session Meeting Minutes
Wednesday, March 28, 2018**

The Cape Light Compact JPE Board of Directors and Executive Committee met on Wednesday, March 28, 2018 in the Martha's Vineyard Conference Room at the Cape Light Compact JPE Offices at 261 Whites Path, Yarmouth MA 02664 at 12:00PM.

Present Were:

1. Robert Schofield, Executive Committee, Bourne
2. Colin Odell, Brewster
3. Peter Cocolis, Executive Committee, Chatham
4. Timothy Carroll, Chilmark – By phone
5. Brad Crowell, Dennis
6. Fred Fenlon, Eastham
7. Paul Pimentel, Edgartown – By phone until in person at 12:40 PM
8. Valerie Bell, Harwich
9. Wayne Taylor, Mashpee
10. Richard Toole, Executive Committee, Oak Bluffs – By phone
11. Martin Culik, Orleans
12. Thomas Donegan, Executive Committee, Provincetown
13. Leanne Drake, Sandwich
14. Richard Elkin, Wellfleet
15. Sue Hruby, West Tisbury – By phone
16. Joyce Flynn, Chair, Yarmouth

Absent Were:

1. Michael Hebert, Aquinnah
2. David Anthony, Secretary, Barnstable
3. Robert Hannemann, Dukes County
4. Ronald Zweig, Vice-Chair, Falmouth
5. Jay Grande, Tisbury
6. Jarrod Cabral, Truro

Members/Alternates

Physically present: 12

Present by phone: 3

Present by phone until physically present in person (Paul Pimentel): 1

Legal Counsel:

Audrey Eidelman, Esq., BCK Law, P.C.

By phone for a portion of the meeting: Jeffrey Bernstein, Esq., BCK Law, P.C.

Staff Present:

Austin Brandt, Senior Power Supply Planner

Briana Kane, Planning and Evaluation Manager

Joanne Nelson, Comptroller
Maggie Downey, Administrator
Margaret Song, C&I Program Manager
Melissa Allard, Senior Administrative Coordinator
Phil Moffit, Residential Program Manager

Consultant:

Antje Flanders, Opinion Dynamics
Paul Wasmund, Opinion Dynamics
Martin Poirier, Dunsky Energy Consulting
Kevin Galligan, Galligan Energy Consulting

Public Present:

None present.

Joyce Flynn called the meeting to order at 12:16 PM.

2019-2021 Energy Efficiency Plan

1. Overview of Compact Stakeholder Sessions and Presentation on Potential Study

Briana Kane and Antje Flanders reviewed the Stakeholder Engagement and 2019-2021 Potential Study PowerPoint. Briana Kane discussed with the Board the decision to engage with stakeholders prior to the 2019-2021 Plan. The sessions gathered feedback on programs and outreach strategies.

The potential study portion of the presentation reviewed achievable electric potential. The potential study considered changes in measures assumptions and cost to update the 2014 study. The potential study is one piece that helps with the direction of the 2019-2021 plan.

Paul Pimentel asked if the study looked at displacing oil, propane and included CHP for those reasons. Briana Kane indicated that the potential study only looks at electric measures and that it is one component that is used to inform the 2019-2021 Plan. Other measures are looked at and included in the actual filing. Brad Crowell asked if the Compact looked at achievable potential and how it compared to the actual savings. Briana Kane indicated that the Compact does not compare achievable potential to actual, although they could if the Board so desired. Rather, comparisons are done on planned versus actuals. Brad Crowell asked if there was another reason beyond regulatory requirements to use the potential study. Maggie Downey stated that the potential study was a regulatory requirement and that the Compact uses it to help set savings and budget goals. Colin Odell asked if the model could be updated to account for changes to EISA and or other regulatory items. Martin Poirier indicated that the model could be updated with such changes.

Richard Toole joined by phone at 12:34 PM.

Timothy Carroll and Sue Hruby joined by phone at 12:48 PM.

Joyce Flynn recognized Tim Carroll of Chilmark, Richard Toole of Oak Bluffs and Sue Hruby of West Tisbury who were remotely participating because physical attendance at the meeting would be unreasonably difficult.

2. Review and Discuss Proposed Compact Energy Efficiency Enhancements

Maggie Downey reviewed the 2019-2021 Energy Efficiency Plan Proposed Enhancements PowerPoint.

Brad Crowell asked whether the Compact could offer the \$5,000 grant not only to schools, but non-profits as well. Margaret Song agreed and indicated that is something the Compact is considering.

Margaret Song gave an update on how well the Main Street program was doing. Maggie Downey stated that word of mouth is where the Compact is most successful.

Richard Elkin stated that the previous power outages could be the selling point for the small-scale battery storage.

Maggie Downey asked for a show of hands on whether to look into OPower some more or to stop. Colin Odell stated that the information gathered from OPower could benefit the Compact. The sense from the board was that they wanted the Compact to keep researching it. (Note: OPower is a vendor that would send out a monthly mailing to customers on behalf of the Compact comparing kWh usage for adjacent homes. The objective is to influence customers kWh consumption.)

Open Session Vote on entry into Executive Session pursuant to M.G.L. c. 30A §§21(a)(3) to discuss matters below, to return to open session:

1. Update on Regulatory Litigation and discussion of strategy related to the Compact's Aggregation Plan, DPU 14-69
2. The Compact's Request for an Advisory Ruling, DPU 17-95, Potential Vote

Joyce Flynn at 1:44 PM moved to enter into Executive Session pursuant to M.G.L. Chapter 30A §21(a) 3 to discuss an update on Regulatory Litigation and discussion of strategy related to the Compact's Aggregation Plan, DPU 14-69, and the Compact's Request for an Advisory Ruling, DPU 17-95.

The recordkeeper of today's executive session shall be Compact staff. The Executive Session meeting minutes shall be presented to the Compact's Secretary for review and approval.

Joyce Flynn declared that an Open Session to discuss this regulatory litigation may have a detrimental effect on the Cape Light Compact's litigating position. Joyce Flynn noted that the Governing Board will return to Open Session at the conclusion of Executive Session. Seconded by Robert Schofield.

Robert	Schofield	Bourne	Yes
Colin	Odell	Brewster	Yes
Peter	Cocolis	Chatham	Yes
Timothy	Carrol	Chilmark	Yes
Brad	Crowell	Dennis	Yes
Fred	Fenlon	Eastham	Yes
Paul	Pimentel	Edgartown	Yes
Valerie	Bell	Harwich	Yes

Wayne	Taylor	Mashpee	Yes
Richard	Toole	Oak Bluffs	Yes
Martin	Culik	Orleans	Yes
Thomas	Donegan	Provincetown	Yes
Leanne	Drake	Sandwich	Yes
Richard	Elkin	Wellfleet	Yes
Sue	Hruby	West Tisbury	Yes
Joyce	Flynn	Yarmouth	Yes

Motion carried in the affirmative (16 – 0 – 0)

Returned to Open Session at approximately 2:30 PM.

NOTE: THIS IS A NEW MATTER THAT THE CHAIR DID NOT HAVE NOTICE OF IN ADVANCE OF THE MEETING. ATTORNEY GENERAL TAKES ACTION AGAINST COMPETITIVE ELECTRIC SUPPLIERS' DECEPTIVE MARKETING:

Jeffrey Bernstein played a voicemail he received minutes earlier from the Attorney General's Office stating that there is going to be a press release regarding a Settlement Agreement between the Attorney General's Office and Viridian Energy regarding Viridian's marketing and sales tactics that resulted in customers entering into supply contracts with high electricity rates. The voicemail also stated that the Attorney General is recommending ending the individual residential competitive supply market to protect electric customers. Maggie Downey stated that this may not work out in favor of municipal aggregators since many people compare municipal aggregation to basic service. Richard Elkin noted that the Compact has been beating basic service more often in the past 10 years. He also stated that the Compact offers the best protection and green energy. Thomas Donegan stated that the Compact should put out a press release showing support for the Attorney General's Settlement Agreement.

Thomas Donegan moved the CLC/JPE Board of Directors vote to issue a press release in support of the Attorney General's actions against competitive electric supplier's deceptive marketing practices. Seconded by Martin Culik

Robert	Schofield	Bourne	Yes
Colin	Odell	Brewster	Yes
Peter	Cocolis	Chatham	Yes
Timothy	Carrol	Chilmark	Yes
Brad	Crowell	Dennis	Yes
Fred	Fenlon	Eastham	Abstained
Paul	Pimentel	Edgartown	Yes
Valerie	Bell	Harwich	Yes
Wayne	Taylor	Mashpee	Yes
Richard	Toole	Oak Bluffs	Yes
Martin	Culik	Orleans	Yes
Thomas	Donegan	Provincetown	Yes
Leanne	Drake	Sandwich	Yes
Richard	Elkin	Wellfleet	Yes

Sue	Hruby	West Tisbury	Yes
Joyce	Flynn	Yarmouth	Yes

Motion carried in the affirmative (15 – 0 – 1)

PUBLIC COMMENT:

There were no members of the public present.

APPROVAL OF MINUTES:

The Board considered the February 14, 2018 Meeting Minutes.

Martin Culik moved the Board to accept the minutes as amended, seconded by Robert Schofield.

Robert	Schofield	Bourne	Yes
Colin	Odell	Brewster	Yes
Peter	Cocolis	Chatham	Yes
Timothy	Carrol	Chilmark	Yes
Brad	Crowell	Dennis	Yes
Fred	Fenlon	Eastham	Yes
Paul	Pimentel	Edgartown	Yes
Valerie	Bell	Harwich	Yes
Wayne	Taylor	Mashpee	Yes
Richard	Toole	Oak Bluffs	Yes
Martin	Culik	Orleans	Yes
Thomas	Donegan	Provincetown	Yes
Leanne	Drake	Sandwich	Yes
Richard	Elkin	Wellfleet	Yes
Sue	Hruby	West Tisbury	Yes
Joyce	Flynn	Yarmouth	Yes

Motion carried in the affirmative (16 – 0 – 0)

FISCAL REPORT, PETER COCOLIS

Peter Cocolis reviewed the 2018 Operating Fund and Energy Efficiency Budget Reports. He noted that the Operating Fund Budget Report goes to the end of February and that things like sponsorships always get paid towards the beginning of the year.

MEETING PROTOCOLS UPDATE, THOMAS DONEGAN

Maggie Downey stated that only one member made edits since the February meeting. Thomas Donegan stated that any other edits are to be sent to Maggie Downey before April's meeting and the board will vote on the changes then. Colin Odell noted that the meeting protocols are acceptable but they do not establish the protocol he is looking to adopt for how business is conducted.

ADMINISTRATOR’S REPORT:

1. Discussion on CLC Board Member Email Accounts

A decision was made to test out CLC email accounts for Richard Elkin, Colin Odell, Joyce Flynn and Sue Hruby. Then we will come back and vote on whether everyone will be using them or not.

2. Discussion of Questions and Communications from the Attorney General’s Office on DPU 17-95, Potential Vote

Maggie Downey noted that after the Compact submitted a Compliance filing for the Aggregation Plan, as directed by the DPU. The Office of Attorney General (AGO) submitted an Information Request. Maggie Downey noted that this was unusual because there was no open docket for the AGO to comment on. As directed by the Board, Compact staff, Board members and legal counsel met with representatives from the AGO. As a result of the meeting, it was agreed that a request from the AGO to further amend the Compact’s Aggregation Plan would be brought back to the Board for discussion and a vote.

Maggie Downey noted that AGO asked the Compact to discuss the Compact’s power supply contracts, and this will be on the April Board meeting agenda.

Colin Odell moved the CLCJPE Board of Directors vote to approve the following revisions to the Cape Light Compact’s Aggregation Plan requested by the Attorney General’s Office:

2.3.1 Power Supply Program is amended to delete the language “reduce the amount consumers pay for electric energy and to” so the first sentence, as amended, reads:

The Power Supply Program is designed to gain other favorable economic and non-economic terms in service contracts.

2.3.2 Statewide Three-Year Energy Efficiency Investment Program is amended by deleting the first clause in the first sentence (“While the Power Supply Program is designed to reduce the cost of a kilowatt hour of energy...”) so that the first sentence, as amended, reads:

The Energy Efficiency Program is aimed at total bill reduction.

And to file these updates as a limited revised update to the Compact’s Aggregation Plan at the request of the Attorney General’s Office.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote. Seconded by Robert Schofield.

Robert	Schofield	Bourne	Yes
Colin	Odell	Brewster	Yes
Peter	Cocolis	Chatham	Yes
Timothy	Carrol	Chilmark	Yes

Brad	Crowell	Dennis	Yes
Fred	Fenlon	Eastham	Yes
Paul	Pimentel	Edgartown	Yes
Valerie	Bell	Harwich	Yes
Wayne	Taylor	Mashpee	Yes
Richard	Toole	Oak Bluffs	Yes
Martin	Culik	Orleans	Yes
Thomas	Donegan	Provincetown	Absent
Leanne	Drake	Sandwich	Yes
Richard	Elkin	Wellfleet	Yes
Sue	Hruby	West Tisbury	Yes
Joyce	Flynn	Yarmouth	Yes

Motion carried in the affirmative (15 – 0 – 0)

3. Overview of Eversource Rate Case, DPU 17-05

Austin Brandt and Kevin Galligan reviewed the Eversource Rate Case PowerPoint. Although the Compact and other parties raised concerns that the DPU did not support, the DPU did align with the Compact and other intervenors on some aspects of rate design and customer charges. The Compact's intervention in DPU 17-05, along with the efforts of other parties, resulted in savings of approximately \$102 million annually as it relates to C&I rate design, approximately \$54 million annually as it relates to customer charges and approximately \$8 million in the first year (savings will vary year to year until next rate case) as it relates to transition charge consolidation.

4. Power Supply RFP Update

Maggie Downey stated that four vendors have signed the confidentiality agreement and have been provided Compact data as part of the competitive bid process.

5. Proposed Resolution on Offshore Wind, Potential Vote

Members reviewed the proposed Resolution on Offshore Wind. Richard Elkin asked what the anticipated cost impact to customers would be. Austin Brandt replied that it would depend on the cost of the project. Thomas Donegan asked if it would be possible to send the Resolution to all state and town delegations. Maggie Downey said she will make it an official Resolution and do so.

Martin Culik moved the CLCJPE Board of Directors vote to adopt the Resolution presented in support of offshore wind energy turbines. The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote. Seconded by Robert Schofield.

Robert	Schofield	Bourne	Yes
Colin	Odell	Brewster	Yes
Peter	Cocolis	Chatham	Yes
Timothy	Carrol	Chilmark	Yes
Brad	Crowell	Dennis	Yes

Fred	Fenlon	Eastham	Yes
Paul	Pimentel	Edgartown	Yes
Valerie	Bell	Harwich	Yes
Wayne	Taylor	Mashpee	Yes
Richard	Toole	Oak Bluffs	Yes
Martin	Culik	Orleans	Yes
Thomas	Donegan	Provincetown	Yes
Leanne	Drake	Sandwich	Yes
Richard	Elkin	Wellfleet	Yes
Sue	Hruby	West Tisbury	Yes
Joyce	Flynn	Yarmouth	Yes

Motion carried in the affirmative (16 – 0 – 0)

Tim Carroll, Richard Toole, and Sue Hruby stopped participation by phone at 3:50 PM.

ADJOURNMENT:

Colin Odell moved to adjourn the meeting at 3:52 PM, seconded by Bob Schofield.

Respectfully submitted,

Melissa Allard

LIST OF DOCUMENTS AND EXHIBITS:

- Meeting Notice / Agenda
- Stakeholder Engagement and 2019-2021 Potential Study PowerPoint
- 2019-2021 Energy Efficiency Plan Proposed Enhancements PowerPoint
- February 14, 2018 Meeting Minutes
- 2018 Operating Fund Budget Report
- 2018 Energy Efficiency Budget Report
- CLC Code of Conduct Policy for Board Members
- Request from Attorney General's Office to Revise CLC Aggregation Plan Document
- Eversource Rate Case PowerPoint
- Results from the Eversource Rate Case BCK LAW, P.C. Document
- Resolution on Offshore Wind Letter

Main Streets 2018 Update

Reminder: Through Memorial Day eligible Businesses that use less than 60,000 kWh per year can receive select FREE energy efficiency upgrades

107 Eligible Customer Sign-ups

30% - Small Retail

18% - Small Office

10% - Restaurant

Starting April 9: "Man In a Van"

Energy Specialist and Technician will be fully stocked to visit neighboring businesses when they do an assessment

Cape Light Compact



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SAVE THE DATE

mass save

Savings through energy efficiency

Working Together Toward A Smarter Energy Future

Agenda Action Request Cape Light Compact Meeting Date: 4/11/18



- Aquinnah*
- Barnstable*
- Bourne*
- Brewster*
- Chatham*
- Chilmark*
- Dennis*
- Dukes County*
- Eastham*
- Edgartown*
- Falmouth*
- Harwich*
- Mashpee*
- Oak Bluffs*
- Orleans*
- Provincetown*
- Sandwich*
- Tisbury*
- Truro*
- Wellfleet*
- West Tisbury*
- Yarmouth*

Proposed Preliminary Enhancements and Budget to the 2019-2021 Energy Efficiency Plan

REQUESTED BY: *Maggie Downey*

Proposed Motion(s)

I move the CLCJPE Board of Directors vote to support the Compact's Preliminary Enhancements to the 2019-2021 Energy Efficiency Plan (EEP) as presented on the attached slides..

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

Additional Information

The Compact Governing Board reviewed and discussed the Preliminary EEP Enhancements at their March 11, 2018 Board meeting. The Compact's Enhancements will be included in the draft 2019-2021 Statewide Energy Efficiency Plan filed on April 30, 2018. The Compact will continue to refine its EEP Enhancements up until the October 30, 2018 filing with the MA Department of Public Utilities.

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

Cape Light Compact JPE 2019-2021 Energy Efficiency Plan Proposed Enhancements

April 11, 2018

Cape Light
Compact



Working Together Toward A Smarter Energy Future

Residential Enhancements



- Continue with cost effective no cap insulation offer for residential customers
- Continue offering 100% insulation incentives to our renter and moderate income customers
- Continue to explore ways to serve our hard-to-reach customers
- Proposed new offer: \$5,000 grant to be used for energy efficiency upgrades for organizations (public and non-profit) that recruits xxx Home Energy Assessments in any one year

C&I Enhancements

- Continue enhanced incentives for:
 - Municipal
 - Non-profits
 - Year-round tenants
 - Oil, propane and unregulated fuels
 - “Main Streets”



Demand Management - Storage



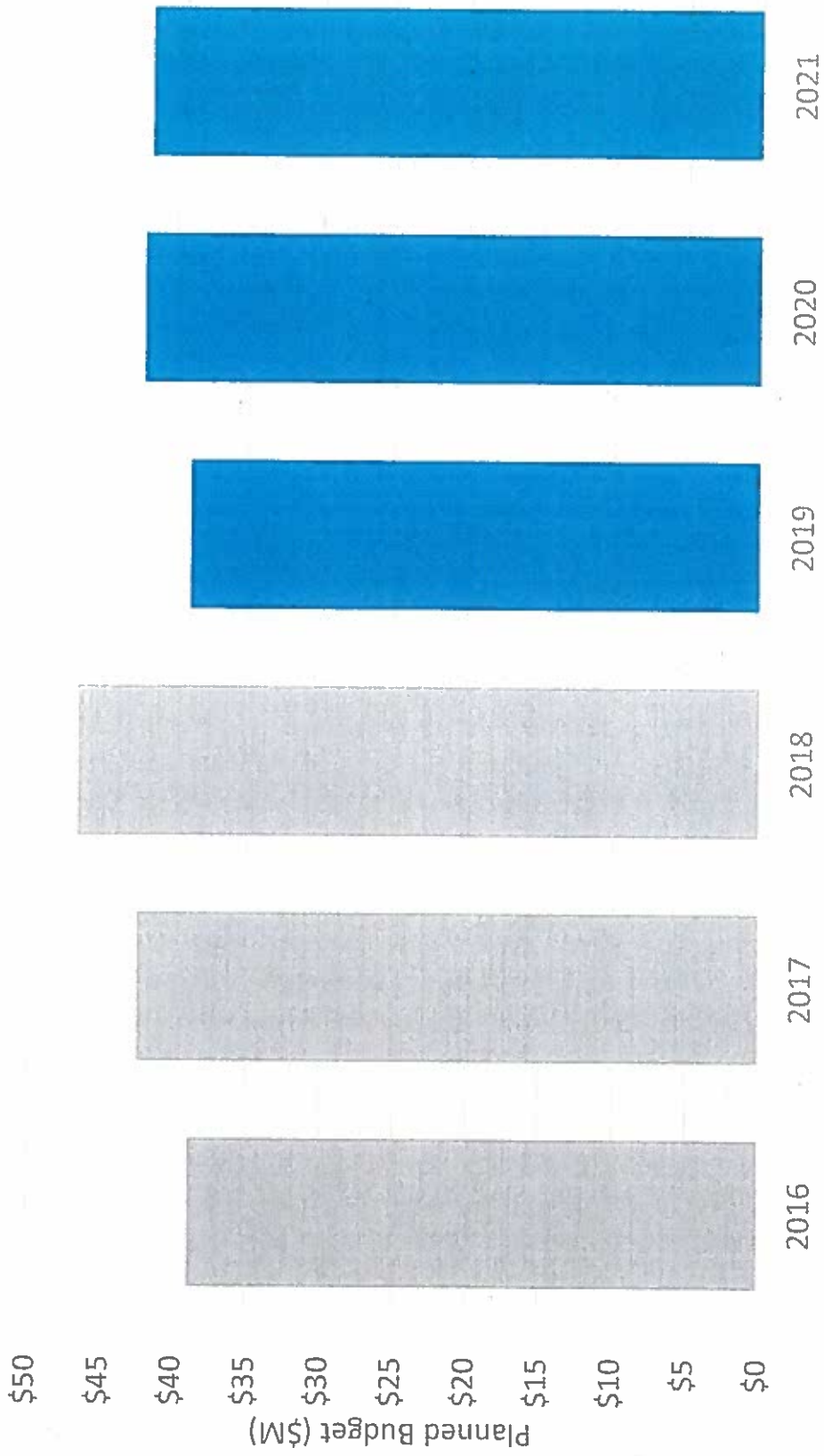
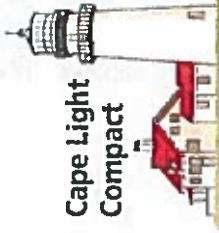
- Small Scale Battery Storage for Residential and Small Commercial Customers
 - Proposed to focus mostly on residential and small commercial customers who have installed distributed generation (DG) such as solar and wind
 - Modeled after existing utility programs (e.g., Unutil and Green Mountain Power)
 - Objective is to reduce system and local peak demand

Demand Management



- Residential Demand Management
 - Connected devices
 - R&D funds to explore potential for load management through connected devices (e.g., plug load controllers, pool pumps, smart lighting, etc.)
 - Behavioral
 - Continue to explore a home energy report model (e.g. OPower)
- C&I Demand Management
 - Thermal Storage
 - Shifts air conditioning load to off-peak hours

Proposed 2019-2021 Energy Efficiency Budget: \$122,975,328



**Cape Light Compact JPE
2018 Operating Fund 001
Budget Report
As of March 31, 2018**

	<u>Budget Amount</u>	<u>Actual Amount</u>	<u>Remaining Amount</u>	<u>Remaining %</u>
<u>REVENUE</u>				
OPERATING FUND CY18-TRANSFERS IN	848,765.00	424,382.50	424,382.50	50.00%
OPERATING FUND CY18-INTEREST INCOME	0.00	4,109.80	(4,109.80)	
TOTAL REVENUES	848,765.00	428,492.30	420,272.70	
<u>EXPENSES</u>				
OPERATING FUND CY18-ADVERTISING (POWER SUPPLY)	85,000.00	8,821.67	76,178.33	89.62%
OPERATING FUND CY18-AUDIT FEES	11,250.00	343.75	10,906.25	96.94%
OPERATING FUND CY18-BANK FEES	500.00	0.00	500.00	100.00%
OPERATING FUND CY18-BUILDING RENOVATNS/FURNITURE	4,500.00	510.97	3,989.03	88.65%
OPERATING FUND CY18-COMPUTER EQUIPMENT	5,000.00	0.00	5,000.00	100.00%
OPERATING FUND CY18-CONTRACTUAL	54,500.00	495.00	54,005.00	99.09%
OPERATING FUND CY18-CUSTODIAL SERVICES	4,438.00	867.68	3,570.32	80.45%
OPERATING FUND CY18-FINANCIAL SOFTWARE SYSTEM	6,250.00	2,700.00	3,550.00	56.80%
OPERATING FUND CY18-FOOD SUPPLIES	1,500.00	1,240.71	259.29	17.29%
OPERATING FUND CY18-GROUP INSURANCE	19,790.00	5,043.16	14,746.84	74.52%
OPERATING FUND CY18-IN STATE TRAVEL	16,000.00	1,912.96	14,087.04	88.04%
OPERATING FUND CY18-INSURANCE	10,600.00	0.00	10,600.00	100.00%
OPERATING FUND CY18-INTERNET	2,700.00	833.73	1,866.27	69.12%
OPERATING FUND CY18-IT SERVICES	5,000.00	12.25	4,987.75	99.76%
OPERATING FUND CY18-LEGAL SERVICES	263,660.00	73,961.57	189,698.43	71.95%
OPERATING FUND CY18-MEDICARE	2,060.00	377.15	1,682.85	81.69%
OPERATING FUND CY18-MISC FRINGES	7,090.00	11.66	7,078.34	99.84%
OPERATING FUND CY18-MISC RENTALS	5,000.00	0.00	5,000.00	100.00%
OPERATING FUND CY18-OPEB LIABILITY	7,100.00	0.00	7,100.00	100.00%
OPERATING FUND CY18-OUT OF STATE TRAVEL	5,600.00	0.00	5,600.00	100.00%
OPERATING FUND CY18-OUTREACH/MARKETING SERV	15,000.00	1,809.00	13,191.00	87.94%
OPERATING FUND CY18-PAYROLL SERVICES	1,500.00	548.30	951.70	63.45%
OPERATING FUND CY18-POSTAGE	26,000.00	1,278.87	24,721.13	95.08%
OPERATING FUND CY18-PRINTING	12,500.00	2,526.49	9,973.51	79.79%
OPERATING FUND CY18-PROFESSIONAL DEVELOPMENT	5,000.00	0.00	5,000.00	100.00%
OPERATING FUND CY18-RENT	22,500.00	5,625.00	16,875.00	75.00%
OPERATING FUND CY18-RETIREMENT	35,447.00	0.00	35,447.00	100.00%
OPERATING FUND CY18-RETIREMENT LIABILITY	5,300.00	0.00	5,300.00	100.00%
OPERATING FUND CY18-SALARIES	141,790.00	26,011.20	115,778.80	81.66%
OPERATING FUND CY18-SALARY RESERVE	5,000.00	0.00	5,000.00	100.00%
OPERATING FUND CY18-SHIPPING/FREIGHT	500.00	49.98	450.02	90.00%
OPERATING FUND CY18-SOFTWARE LICENSES	3,750.00	0.00	3,750.00	100.00%
OPERATING FUND CY18-SPONSORSHIPS	35,000.00	21,128.00	13,872.00	39.63%
OPERATING FUND CY18-SUBSCRIPTIONS	5,500.00	5,496.40	3.60	0.07%
OPERATING FUND CY18-SUPPLIES	2,500.00	(58.16)	2,558.16	102.33%
OPERATING FUND CY18-TELEPHONES	6,540.00	829.95	5,710.05	87.31%
OPERATING FUND CY18-TREASURY SERVICES	5,000.00	1,007.50	3,992.50	79.85%
OPERATING FUND CY18-UNPAID BILLS	2,000.00	0.00	2,000.00	100.00%
OPERATING FUND CY18-UTILITIES	400.00	157.50	242.50	60.63%
TOTAL EXPENSES	848,765.00	163,542.29	685,222.71	80.73%
CHANGE IN NET POSITION	0.00	264,950.01		

2018 Budgeted (Based on 2018 Energy Efficiency Surcharge)

Program	PA Costs					Total PA Costs
	PP&A	Marketing	Incentives	STAT	EMV	
A - Residential	\$ 1,432,531	\$ 592,697	\$ 17,246,431	\$ 5,837,393	\$ 989,643	\$ 24,008,905
A1 - Residential Whole House	\$ 958,755	\$ 256,607	\$ 12,417,356	\$ 4,807,209	\$ 794,116	\$ 19,292,442
A1a - Residential New Construction	\$ 26,019	\$ 8,842	\$ 524,850	\$ 112,034	\$ 25,889	\$ 697,633
A1b - Residential Multi-Family Retrofit	\$ 44,004	\$ 32,131	\$ 586,000	\$ 350,098	\$ 40,232	\$ 1,053,465
A1c - Residential Home Energy Services - Measures	\$ 778,545	\$ 151,265	\$ 11,282,209	\$ 2,345,379	\$ 616,626	\$ 15,442,044
A1d - Residential Home Energy Services - RCS	\$ 97,977	\$ 45,393	\$ -	\$ 1,735,728	\$ 78,831	\$ 1,957,929
A1e - Residential Behavior/Feedback Program	\$ 12,191	\$ 16,976	\$ 172,698	\$ 127,940	\$ 12,538	\$ 342,342
A2 - Residential Products	\$ 226,629	\$ 153,428	\$ 3,700,000	\$ 726,755	\$ 195,546	\$ 5,002,408
A2a - Residential Heating & Cooling Equipment	\$ 114,665	\$ 38,083	\$ 1,500,000	\$ 290,737	\$ 84,925	\$ 2,028,430
A2b - Residential Consumer Products	\$ 18,804	\$ 24,797	\$ 200,000	\$ 156,605	\$ 16,322	\$ 418,528
A2c - Residential Lighting	\$ 93,160	\$ 88,598	\$ 2,000,000	\$ 279,392	\$ 94,300	\$ 2,555,450
A2d - Residential Hard-to-Measure	\$ 247,138	\$ 172,612	\$ 1,134,875	\$ 239,420	\$ -	\$ 1,794,055
A3 - Residential Statewide Marketing	\$ -	\$ 112,017	\$ -	\$ -	\$ -	\$ 112,017
A3a - Residential Statewide Database	\$ 13,253	\$ -	\$ -	\$ -	\$ -	\$ 13,253
A3b - Residential Statewide Database	\$ 145,089	\$ -	\$ -	\$ -	\$ -	\$ 145,089
A3c - Residential DOER Assessment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
A3d - Residential EAC Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
A3e - Residential Sponsorship & Subscriptions	\$ 27,522	\$ 11,165	\$ 1,099,875	\$ 144,830	\$ -	\$ 386,687
A3f - Residential HEAT Loan	\$ 61,273	\$ 11,930	\$ -	\$ 19,600	\$ -	\$ 1,179,908
A3g - Residential Workforce Development	\$ -	\$ -	\$ -	\$ 19,600	\$ -	\$ 19,600
A3h - Residential R&D and Demonstration	\$ -	\$ 12,500	\$ 35,000	\$ 75,000	\$ -	\$ 122,500
A3i - Residential Education	\$ -	\$ 25,000	\$ -	\$ -	\$ -	\$ 25,000
B - Low-Income	\$ 312,645	\$ 84,286	\$ 3,544,450	\$ 1,080,739	\$ 205,199	\$ 5,249,529
B1 - Low-Income Whole House	\$ 233,978	\$ 61,340	\$ 3,544,450	\$ 1,080,739	\$ 205,199	\$ 5,249,529
B1a - Low-Income Single Family Retrofit	\$ 155,472	\$ 43,084	\$ 2,000,000	\$ 693,014	\$ 128,598	\$ 3,020,167
B1b - Low-Income Multi-Family Retrofit	\$ 68,507	\$ 18,256	\$ 1,544,650	\$ 387,716	\$ 76,601	\$ 2,115,729
B2 - Low-Income Hard-to-Measure	\$ 88,687	\$ 24,946	\$ -	\$ -	\$ -	\$ 113,633
B2a - Low-Income Statewide Marketing	\$ -	\$ 21,684	\$ -	\$ -	\$ -	\$ 21,684
B2b - Low-Income Statewide Database	\$ 2,684	\$ -	\$ -	\$ -	\$ -	\$ 2,684
B2c - Low-Income DOER Assessment	\$ 29,381	\$ -	\$ -	\$ -	\$ -	\$ 29,381
B2d - Low-Income Energy Affordability Network	\$ 46,627	\$ -	\$ -	\$ -	\$ -	\$ 46,627
B2e - Low-Income Sponsorship & Subscriptions	\$ 9,996	\$ 2,262	\$ -	\$ -	\$ -	\$ 12,258
C - Commercial & Industrial	\$ 1,139,338	\$ 294,981	\$ 13,184,377	\$ 2,728,701	\$ 693,545	\$ 17,960,841
C1 - Commercial New Construction	\$ 78,303	\$ 3,794	\$ 714,879	\$ 326,443	\$ 49,175	\$ 1,182,599
C1a - CAI New Buildings & Major Renovations	\$ 60,356	\$ 9,091	\$ 454,879	\$ 268,615	\$ 35,727	\$ 818,668
C1b - CAI Initial Purchase & End of Useful Life	\$ 17,947	\$ 4,703	\$ 260,000	\$ 57,827	\$ 13,448	\$ 353,932
C2 - CAI Retrofit	\$ 916,648	\$ 193,648	\$ 12,319,398	\$ 2,367,258	\$ 644,390	\$ 16,443,062
C2a - CAI Existing Building Retrofit	\$ 224,343	\$ 58,791	\$ 6,217,000	\$ 541,594	\$ 243,235	\$ 7,284,962
C2b - CAI Small Business	\$ 47,055	\$ 17,087	\$ 250,000	\$ 346,373	\$ 28,995	\$ 689,511
C2c - CAI Multi-Family Retrofit	\$ 551,786	\$ 101,110	\$ 5,291,048	\$ 1,293,344	\$ 326,413	\$ 7,567,701
C2d - CAI Upstream Lighting	\$ 95,465	\$ 14,379	\$ 559,350	\$ 185,948	\$ 45,746	\$ 900,888
C3 - CAI Hard-to-Measure	\$ 142,387	\$ 87,819	\$ 70,000	\$ 35,000	\$ -	\$ 335,206
C3a - CAI Statewide Marketing	\$ 8,909	\$ 75,299	\$ -	\$ -	\$ -	\$ 84,208
C3b - CAI Statewide Database	\$ 97,530	\$ -	\$ -	\$ -	\$ -	\$ 97,530
C3c - CAI DOER Assessment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C3d - CAI EAC Consultants	\$ 35,948	\$ 7,530	\$ -	\$ -	\$ -	\$ 43,478
C3e - CAI Sponsorship & Subscriptions	\$ -	\$ 5,000	\$ -	\$ 20,000	\$ -	\$ 25,000
C3f - CAI Workforce Development	\$ -	\$ -	\$ -	\$ 15,000	\$ -	\$ 15,000
C3g - CAI R&D and Demonstration	\$ -	\$ -	\$ 70,000	\$ -	\$ -	\$ 70,000
GRAND TOTAL	\$ 2,884,524	\$ 963,964	\$ 33,915,558	\$ 9,646,823	\$ 1,888,426	\$ 49,299,295
Total Demand Response	\$ -	\$ 5,000	\$ 19,500	\$ 325,197	\$ -	\$ 349,697
Residential Demand Response	\$ -	\$ 4,500	\$ 17,500	\$ 293,677	\$ -	\$ 314,727
Commercial Demand Response	\$ 2,884,524	\$ 968,964	\$ 33,935,058	\$ 9,972,020	\$ 1,888,426	\$ 49,748,992

2018 Actuals through Mar 2018

Program	PA Costs					Total PA Costs	PA Costs
	PP&A	Marketing	Incentives	STAT	EMV		
A - Residential	\$ 264,781	\$ 86,393	\$ 2,698,734	\$ 656,208	\$ 72,816	\$ 3,716,932	14.2%
A1 - Residential Whole House	\$ 157,489	\$ 20,086	\$ 1,707,062	\$ 572,720	\$ 43,603	\$ 2,500,960	13.0%
A1a - Residential New Construction	\$ 4,274	\$ 518	\$ 34,697	\$ 6,435	\$ 973	\$ 46,897	6.7%
A1b - Residential Multi-Family Retrofit	\$ 7,228	\$ 875	\$ 40,086	\$ 13,224	\$ 8,279	\$ 69,692	13.4%
A1c - Residential Home Energy Services - Measures	\$ 127,890	\$ 16,501	\$ 1,596,238	\$ 267,744	\$ 30,970	\$ 2,033,344	15.4%
A1d - Residential Home Energy Services - RCS	\$ 16,094	\$ 1,949	\$ -	\$ 280,995	\$ 2,970	\$ 302,008	12.6%
A1e - Residential Behavior/Feedback Program	\$ 2,002	\$ 243	\$ 36,050	\$ 4,330	\$ 412	\$ 43,037	18.9%
A2 - Residential Products	\$ 37,227	\$ 26,890	\$ 778,127	\$ 71,718	\$ 29,212	\$ 943,174	12.1%
A2a - Residential Heating & Cooling Equipment	\$ 18,835	\$ 5,002	\$ 184,950	\$ 25,255	\$ 10,391	\$ 244,433	20.6%
A2b - Residential Consumer Products	\$ 3,089	\$ 6,608	\$ 5,132	\$ 16,838	\$ 825	\$ 61,623	24.0%
A2c - Residential Lighting	\$ 10,055	\$ 39,418	\$ 21,546	\$ 11,782	\$ -	\$ 272,790	15.2%
A2d - Residential Hard-to-Measure	\$ -	\$ 29,878	\$ -	\$ -	\$ -	\$ 29,878	26.7%
A3 - Residential Statewide Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
A3a - Residential Statewide Database	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
A3b - Residential Statewide Database	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
A3c - Residential DOER Assessment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
A3d - Residential EAC Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
A3e - Residential Sponsorship & Subscriptions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
A3f - Residential HEAT Loan	\$ 10,065	\$ 2,574	\$ 21,546	\$ 11,020	\$ -	\$ 21,204	17.8%
A3g - Residential Workforce Development	\$ -	\$ -	\$ -	\$ 742	\$ -	\$ 742	3.8%
A3h - Residential R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
A3i - Residential Education	\$ -	\$ 6,966	\$ -	\$ -	\$ -	\$ 6,966	27.9%
B - Low-Income	\$ 33,495	\$ 12,215	\$ 327,936	\$ 74,232	\$ 15,264	\$ 463,132	8.8%
B1 - Low-Income Whole House	\$ 33,495	\$ 5,320	\$ 327,936	\$ 74,232	\$ 15,264	\$ 463,132	8.8%
B1a - Low-Income Single Family Retrofit	\$ 23,250	\$ 3,693	\$ 1,347,68	\$ 31,941	\$ 12,695	\$ 206,347	6.8%
B1b - Low-Income Multi-Family Retrofit	\$ 10,245	\$ 1,627	\$ 193,167	\$ 42,281	\$ 2,569	\$ 249,890	11.8%
B2 - Low-Income Hard-to-Measure	\$ -	\$ 6,895	\$ -	\$ -	\$ -	\$ 6,895	6.1%
B2a - Low-Income Statewide Marketing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
B2b - Low-Income Statewide Database	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
B2c - Low-Income DOER Assessment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
B2d - Low-Income Energy Affordability Network	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
B2e - Low-Income Sponsorship & Subscriptions	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
C - Commercial & Industrial	\$ 176,381	\$ 42,266	\$ 511,736	\$ 139,725	\$ 27,504	\$ 897,612	5.0%
C1 - Commercial New Construction	\$ 15,944	\$ 1,448	\$ 20,156	\$ 31,909	\$ 2,221	\$ 71,689	6.1%
C1a - CAI New Buildings & Major Renovations	\$ 12,208	\$ 1,116	\$ 15,846	\$ 28,644	\$ 1,719	\$ 48,097	5.8%
C1b - CAI Initial Purchase & End of Useful Life	\$ 3,658	\$ 332	\$ 4,310	\$ 2,864	\$ 512	\$ 23,592	6.7%
C2 - CAI Retrofit	\$ 160,335	\$ 17,063	\$ 491,580	\$ 107,816	\$ 25,274	\$ 802,168	4.9%
C2a - CAI Existing Building Retrofit	\$ 45,193	\$ 4,148	\$ 212,743	\$ 20,341	\$ 6,310	\$ 288,235	4.0%
C2b - CAI Small Business	\$ 91,586	\$ 10,280	\$ 195,074	\$ 64,935	\$ 14,920	\$ 376,805	5.8%
C2c - CAI Multi-Family Retrofit	\$ 7,810	\$ 870	\$ 29,240	\$ 7,935	\$ 1,315	\$ 47,171	6.8%
C2d - CAI Upstream Lighting	\$ 15,845	\$ 1,765	\$ 54,523	\$ 14,605	\$ 2,719	\$ 89,458	9.9%
C3 - CAI Hard-to-Measure	\$ -	\$ 22,755	\$ -	\$ -	\$ -	\$ 22,755	7.1%
C3a - CAI Statewide Marketing	\$ -	\$ 20,685	\$ -	\$ -	\$ -	\$ 20,685	27.5%
C3b - CAI Statewide Database	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
C3c - CAI DOER Assessment	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
C3d - CAI EAC Consultants	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
C3e - CAI Sponsorship & Subscriptions	\$ -	\$ 3,071	\$ -	\$ -	\$ -	\$ 3,071	7.1%
C3f - CAI Workforce Development	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
C3g - CAI R&D and Demonstration	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	0.0%
GRAND TOTAL	\$ 414,658	\$ 140,874	\$ 3,536,406	\$ 870,155	\$ 115,584	\$ 5,077,675	10.3%
Total Demand Response	\$ -	\$ -	\$ 99,422	\$ 179,474	\$ 11,223	\$ 288,219	80.1%
Residential Demand Response	\$ -	\$ -	\$ 99,422	\$ 179,474	\$ 661	\$ 279,357	88.8%
Commercial Demand Response	\$ 414,658	\$ 140,874	\$ 3,435,980	\$ 1,049,629	\$ 116,907	\$ 5,387,994	10.8%

5 as Percent

**Agenda Action Request
Cape Light Compact
Meeting Date: 4/11/18**



- Aquinnah
- Barnstable
- Bourne
- Brewster
- Chatham
- Chilmark
- Dennis
- Dukes County
- Eastham
- Edgartown
- Falmouth
- Harwich
- Mashpee
- Oak Bluffs
- Orleans
- Provincetown
- Sandwich
- Tisbury
- Truro
- Wellfleet
- West Tisbury
- Yarmouth

Cape Light Compact JPE Code of Conduct Policy for Board Members

REQUESTED BY: *Tom Donegan*

Proposed Motion(s)

I move the CLCJPE Board of Directors vote to adopt the attached Code of Conduct Policy for Board Members

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

Additional Information

The Compact Governing Board was provided a draft of the policy for review and comment. The Board finalized the policy at their March 2018 meeting.

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

Cape Light Compact Code of Conduct Policy for Board Members

The Cape Light Compact adopts this Code of Ethics and Conduct to ensure that all officials, while exercising their office, conduct themselves in a manner that will instill public confidence and trust in the fair operation and integrity of the Cape Light Compact

The member Towns, citizens, and customers of The Cape Light Compact are entitled to have fair, ethical, and accountable governance. To this end, the public should have full confidence that Directors:

- Comply with both the letter and spirit of the laws and policies affecting the operations of the Compact;
- Are independent, impartial, and fair in their judgment and actions;
- Use their public office for the public good, not for personal gain;
- Conduct public deliberations and processes openly, unless required by law to be confidential, in an atmosphere of respect and civility.

Administer board positions with integrity, honesty, truthfulness, and adherence to the absolute obligation to safeguard the public trust.

Strive to appreciate differences in approach and point of view and treat citizens, staff, partner organizations, and others with courtesy, respect, and professionalism.

- Attendance and participation in meetings is an important part of fulfilling our obligations as Directors. If Directors cannot participate in regularly scheduled meetings, they should have their alternates participate in their place.
- The Chair will ensure that all Directors have the opportunity for input of fair and balanced knowledge and perspectives.
- Directors should commit to studying and analyzing the problems and issues that come before them, listen to requests/questions, ask for clarification if necessary, and provide complete, knowledgeable, accurate, precise information regarding inquiries.

- Members should disclose any personal or business interest which may result in actual or perceived conflicts of interest, and any issue which may preclude fair and impartial deliberation not only to their appointing authority but also the Executive Committee of the CLC.
- Directors should take care to seek the advice and input of their appointing authorities as well as various stakeholders in their communities and carefully weigh that advice in their deliberations. Successful governance of the Compact relies on the cooperative efforts and proactive communication between Town officials, the Directors, and the staff of Cape Light Compact JPE.
- Disorderly conduct, including rude or intimidating behavior, utilizing obscene, abusive, threatening or intimidating language or actions will not be tolerated.
- As representatives of the Cape Light Compact, members are expected not to discriminate against, or harass, anyone with regard to race, sex, color, religion, national origin, citizenship, marital status, sexual orientation, gender identity and expression, age, disability, military, veteran status or any other protected status or classification under federal, state or local law,
- Directors will comply with the various 'good government' statutes and regulations including the Open Meeting Law, Conflict of Interest statute, and Public Records Law.