

**Cape Light Compact
Governing Board and Executive Committee Meeting**

DATE: June 14, 2017
LOCATION: Innovation Room, Open Cape Building
3195 Main Street, Barnstable County Complex
TIME: 11:30 a.m. – 2:30 p.m.

AGENDA

- 11:30 Update on Eversource Grid Mod Docket (DPU 15-122) and Eversource Rate Case (DPU17-05)
- 12:15 Public Comment
- 12:25 Approval of Minutes
- 12:35 Treasurer's Report, Potential Vote to Ratify Treasurer's Approval of Contracts
- 12:45 Chairman's Report, Summer Outreach/Energy Audits and
- 1:00 Energy Efficiency Program Updates
1. Residential Program Update and Potential Vote: Summer Sizzler Offering, Phil Moffitt
 2. Commercial & Industrial Program
 - a. Customer Directed Option, Greg Abbe
 - b. Mashpee High School Lighting Project, Potential Vote, Margaret Song
 - c. Discussion and Potential Vote on Amendment to Non-Profit Policy Participation Process, Margaret Song
 3. Smart Air-conditioning Savings Program, Austin Brandt
- 1:30 Administrator's Report
1. Review and Potential Vote on Proposed July – December 2017 Operating Budget
 2. Joint Powers Entity Update:
 - a. Update on DPU 17-95, Request for Advisory Ruling
 - b. General Update
 - c. Discussion and Potential Vote Regarding Implementation date and related matters regarding CLCJPE Accounts Payable/Treasury functions
 - d. Discussion and Potential Vote on a Cost of Living Increase for Staff and Buy Back of Compensatory Time Effective July 1, 2017
 - e. Potential Vote(s) to Ratify Administrative Actions taken by Administrator
 - f. Transition from Barnstable County
- 2:15 Board Member Update (Reserved for Updates on Member Activities the Chair Did Not Reasonably Anticipate Would be Discussed – No Voting)



MEDIA ADVISORY

MEDIA EVENT AT CAPE LIGHT COMPACT GOVERNING BOARD MEETING

What: Important Updates on Eversource's Rate Case and Grid Modernization Plans

When: Wednesday June 14, 2017 at 11:30 a.m.

Where: OpenCape Building-Innovation Room/Barnstable County Complex

Every resident and business on Cape Cod and Martha's Vineyard will be affected by Eversource's Rate Case and Grid Modernization Plans that have been filed with the Department of Public Utilities.

Cape Light Compact will be communicating important updates to plans filed by Eversource for their Rate Case and Grid Modernization. These plans will affect all ratepayers on Cape Cod and Martha's Vineyard, and some ratepayers may see dramatic changes on their monthly electric bills.

Eversource filed major changes in their rate design, cost recovery, cost allocation and bill impacts with the Department of Public Utilities (DPU) on January 17, 2017, effective January 1, 2018. Eversource updated their filing on June 1, 2017, and there are significant changes between the two filings that the Compact believes ratepayers should be informed about. In this rate case filing, Eversource seeks to recover more than \$300 million from ratepayers over a period of 4 years.

Eversource also filed a \$496 million Grid Modernization Plan with the DPU on August 19, 2015, which seeks to make certain investments to modernize their dated electricity grid. The Compact has reviewed the plan and has voiced concerns that some elements of their plan do not align with the DPU's order on grid modernization plan requirements.

The Compact has intervened in both proceedings, on behalf of the ratepayers on Cape Cod and Martha's Vineyard. Eversource's rate case is proposed to restructure the distribution electric rates, which may have adverse impacts on new renewable energy projects.

Representatives from the Compact will be providing updates on the status of both proceedings and will be available for any questions that members of the media may have.

For More Information, Contact:
Lindsay Henderson - 508 375-6889

ABOUT CAPE LIGHT COMPACT

Cape Light Compact is an award-winning energy services organization operated by the 21 towns and two counties on Cape Cod and Martha's Vineyard. The Compact's mission is to serve its 200,000 customers through the delivery of proven energy efficiency programs, effective consumer advocacy, competitive electricity supply and green power options. For more information visit www.capelightcompact.org.

COMPACT REGULATORY UPDATE: Grid Modernization and Eversource Rate Case



Presented by:

Jeffrey M. Bernstein, Esq.

6/14/2017

Cape Light Compact Board Meeting

Proceeding Process

- **Filings** (Rate Case: new June 1st rate design filing)
- **Discovery** (Grid Mod: closed; Rate Case: reopened on new June 1st rate design filing)
- **Testimony filed on behalf of the Compact**
 - Grid Modernization: Karl Rabago, Frank Lacey, and CLC Panel
 - Rate Case: Karl Rabago, Jonathan Wallach, Paul Chernick and Kevin Galligan
- **Hearings** (Grid Mod: concluded; Rate Case: ongoing during June and now likely July with order on June 1st filing)
- **Briefs** (direct, reply, rebuttal)
- **Orders** (Grid Mod TBD; rate case 11/18/17 and 12/29/17)

Significant Changes in Eversource's New Rate Design Proposal (filed 6/1/17)

- Consolidates revenue requirements for NSTAR and WMECo for rates effective 1/1/18 and 1/1/19.
 - Rates effective 1/1/18: Maintains existing rate classes, using legacy cost allocation studies.
 - Rates effective 1/1/19: Same rate classes as in initial filing, with separate rates for C&I customers in NSTAR and WMECo service areas.
- Significant change from initial filing: proposal to consolidate rate classes and rates for NSTAR's and WMECo's **residential customers** effective 1/1/19.
- Modifications to the transmission revenue allocation and rate design, low-income discount (36%), and MMRC proposal in the initial filing.

Significant Changes in Eversource's New Rate Design Proposal (filed 6/1/17) (cont'd.)

Procedural issues:

- Filed after close of discovery and public comment and filing of initial and rebuttal testimony.
- Intervenors filed motions to reject the filing.
- 6/9/17 DPU Order: extends timeline to consider rate design issues and phases rate design from rest of case. Order to issue 12/29/17.
- Eversource estimated it would spend \$3,916,320 as of 3/31/17 (prior to 6/1/17 filing).

Bill Impacts – specific to Compact territory

Impacts differ between Initial and Alternative filings

	Initial Filing	Alternative Filing
Greater recovery of costs through fixed charges	<ul style="list-style-type: none"> - Higher customer charge (\$3.73/mo to \$8.00/mo for R-1) - Demand charges on G-1 (small business customers) hit with proposed Transmission demand charge 	<ul style="list-style-type: none"> - Higher customer charge (\$3.73/mo to \$8.00/mo for R-1) - Demand charges <i>mitigated</i> for G-1 (small business customers) by change to volumetric (kWh) based Transmission charge
Consolidation and alignment of rate classes	<ul style="list-style-type: none"> - Elimination of all seasonal rates - Changes to availability of service - Mapping customers to new rate classes (e.g., G-7 eliminated and 516 (South) customers moved to G-1 DMD, G-2 or G-3) 	<ul style="list-style-type: none"> - Use of legacy rate-class cost of service for transition year 2018 creates new adverse bill impacts to some rate classes/customers - Same concerns as Initial Filing and different rate class bill impacts
Low-income customers	30% rate discount that resulted in an average decrease in bills of 4%	36% rate discount that results in an average decrease in bills of 11%
Cost Shift		EMA residential customers would subsidize all other WMA and EMA customers by an estimated \$17 million per year

Overview - Grid Modernization Primary Concerns (cont'd.)

DPU should require Eversource to refile plan to provide opt-out AMI deployment and ensure participation by and benefits to competitive supply customers.

- **Advanced Metering Functionality**
 - Eversource ignores potential value of opt-out AMI deployment.
 - Eversource flawed business case.
 - Billing system costs of opt-out AMI deployment overestimated in the range of approximately \$150 million.
- **Time-Varying Rates**
- **Competitive Supply Issues**
- **Lack of consistency across service territories**

Draft Minutes subject to correction, addition and Committee Board Approval

Cape Light Compact
Governing Board and Executive Committee
Open Session Meeting Minutes
Friday, May 12, 2017

The Cape Light Compact Governing Board and Executive Committee met on Friday, May 12, 2017, in the Innovation Room, Open Cape Building, Barnstable County Complex, 3195 Main Street, Barnstable, MA 02630 at 10:09 a.m.

PRESENT WERE:

1. Joyce Flynn, Chair, Yarmouth
2. Robert Schofield, Vice-Chair, Bourne
3. Ronald Zweig, Secretary, Falmouth
4. Peter Cocolis, Treasurer, Chatham
5. Valerie Bell, Harwich at 10:21 AM
6. Thomas Donegan, Provincetown – at 10:34 AM
7. Richard Elkin, Wellfleet
8. Sue Hruby, West Tisbury
9. Paul Pimentel, Edgartown –
10. Martin Culik, Orleans
11. David Anthony, Barnstable
12. Richard Toole, Executive Committee Member at Large, Oak Bluffs – by phone
13. Andrew Gottlieb, Mashpee - at 11:33 AM
14. Rob Hannemann, Duke's County
15. Christiane Mason, Wellfleet Alternate
16. Brad Crowell, Dennis –
17. Colin Odell, Brewster
18. Joshua Peters, Sandwich at 10:26 AM

ABSENT WERE:

19. Michael Hebert, Aquinnah
20. Tisbury - Vacant
21. Fred Fenlon, Eastham
22. Tim Carroll, Chilmark
23. Leo Cakounes, Barnstable County
24. Joseph Buteau, Truro

Members/Alternates physically present:
17

Members present by phone: 1

LEGAL COUNSEL

Jeff Bernstein, Esq., BCK Law, PC

STAFF PRESENT

Maggie Downey, Administrator
Austin Brandt, Power Supply Planner
Phil Moffitt, Residential Program Manager
Margaret Song, Commercial and Industrial Program Manager
Briana Kane, Planning and Evaluation Manager
Jacob Wright, Special Projects Coordinator

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Chr. Flynn opened the meeting at 10:09 AM by recognizing those members participating remotely due to geographic distance.

PUBLIC COMMENT

There were no members of the public present.

CONSIDERATION OF MEETING MINUTES

The Board considered the April 12, 2017 Meeting Minutes. *Colin Odell moved the board to accept the amended minutes, seconded by Robert Schofield and voted by roll call as follows:*

1. R. Schofield - Bourne	yes	11. Joshua Peters – Sandwich	yes
2. Colin Odell – Brewster	yes	12. Richard Elkin – Wellfleet	yes
3. Peter Cocolis – Chatham	yes	13. Sue Hruby – West Tisbury	yes
4. Brad Crowell – Dennis	abs	14. Joyce Flynn – Yarmouth	yes
5. Robert Hannemann – Dukes County	yes		
6. Paul Pimentel – Edgartown	yes		
7. Ronald Zweig – Falmouth	yes		
8. Valerie Bell – Harwich	yes		
9. Richard Toole – Oak Bluffs	yes		
10. Martin Culik – Orleans	yes		

Motion carried in the affirmative (13-0-1)

TREASURER'S REPORT

Peter Cocolis explained that we are in good shape financially, elaborating on the Operating Fund and Energy Efficiency Funds. Peter Cocolis explained that all funds not spent go back into the reserve fund to be available for the next year. He elaborated saying that board will authorize usage of those funds as a reserve and to supplement funds spent during the course of the year.

He then discussed the Energy Efficiency Fund, where he explained that spending typically ramps up significantly later in the year.

Sue Hruby expressed concerns about the current way the budget is portrayed, saying that the metric of spending isn't particularly helpful in terms of determining where the Compact is at. Colin Odell expressed that it is very difficult to nail down a projection in an Energy Efficiency market. Colin Odell went on to explain that it would be far more beneficial to have a performance analysis of energy efficiency goals that were provided to the DPU.

Phil Moffitt explained that Residential assessments are on track for this year, with around 1400 assessments having been completed through April. Briana Kane clarified that pipeline isn't going to be the right way to look at certain programs, like rebates, because they aren't tracked in that manner.

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Peter Cocolis moved the board vote to ratify the actions of the Compact Treasurer relative to Compact contracts from April 13, 2017 through May 12, 2017. The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote. Robert Schofield seconded and voted by roll call as follows:

1. R. Schofield - Bourne	yes	11. Joshua Peters – Sandwich	yes
2. Colin Odell – Brewster	yes	12. Richard Elkin – Wellfleet	yes
3. Peter Cocolis – Chatham	yes	13. Sue Hruby – West Tisbury	yes
4. Brad Crowell – Dennis	yes	14. Joyce Flynn – Yarmouth	yes
5. Robert Hannemann – Dukes County	yes		
6. Paul Pimentel – Edgartown	yes		
7. Ronald Zweig – Falmouth	yes		
8. Valerie Bell – Harwich	yes		
9. Richard Toole – Oak Bluffs	yes		
10. Martin Culik – Orleans	yes		

Motion carried in the affirmative (14-0-0)

CHAIRMAN'S REPORT

Regarding the 17-05 Eversource Rate Case, Joyce Flynn wanted to remind people that there are mentions on the record of our various concerns. Joyce Flynn thanked everyone who has made comments on the Compact's behalf.

Joyce Flynn suggested that perhaps a calendar of events be constructed that would reflect relevant dates for board members for planning purposes. Maggie Downey stated she would look in to it.

Joyce Flynn moved on to the Board Member Packet, providing a copy to the JPE Chair, Colin Odell, for review.

Joyce Flynn discussed the 17-04 Ordinance before the Assembly of Delegates, and solicited suggestions in terms of what the Compact could do in terms of replying to the discussion being had.

The sense of the board was that Joyce Flynn would compose a letter to send to the Chairman of the Commissioners, to be distributed to the county.

ENERGY EFFICIENCY PROGRAM UPDATES

1. 2016 PLAN YEAR REPORT PRESENTATION – BRIANA KANE

Briana Kane provided a presentation on the 2016 Plan Year Report. Briana Kane stipulated that the turnaround required for this year was much shorter than in previous years, but the report was filed on time on May 1st.

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Briana Kane explained that our savings are slightly lower than others, specifically because our incentives tend to be far more generous than our counterparts.

2. APRIL 15TH – MAY 31ST, REFRIGERATOR RECYCLING ENHANCED REBATE OFFER

Phil Moffitt noted 166 rebates have been processed through April.

POWER SUPPLY UPDATE, AUSTIN BRANDT

Austin Brandt provided samples of what the Compact is currently running in flyers, newspaper ads, online ads and direct mail. Austin stated that page views and unique visitors to the Power Supply section of the website is up substantially.

Valerie Bell inquired as to how these people were targeted for direct mailings, and Austin Brandt replied by saying they are customers on Eversource Basic Service. The list was provided by Eversource. Austin Brandt concluded that while the level of signups is low, the goal was educating customers about the Compact Green Aggregation. There is greater consideration being given to alternative marketing means to reach consumers. Richard Elkin questioned why when a customer dumps a competitive supplier, he/she does not default back to us rather than Eversource Basic Service. It was noted that this would require legislation to accomplish.

Lindsay Henderson and Austin Brandt are discussing how to market more effectively the Power Supply side of the Compact going forward.

ADMINISTRATOR'S REPORT

Maggie Downey presented the July 1st to December 31st Operating budget. She stated that the costs that are included in there will fall within the first half of the year. Maggie Downey stated that there will not be a monthly utilities bill because it is included in the rent and explained a few line items are placeholders and will be finalized in the June Budget that will be voted on.

Tom Donegan requested to get a comparison between what our expenses for rent and IT will be at the new facility vs. what we are paying currently to Barnstable County. Maggie noted that funds are being requested to pay the County for tasks that occurred before June 30th, but will be paid after July 1st, as the County as a fiduciary responsibility to close out as fiscal agent.

Maggie Downey provided a breakdown of salaries for several Compact employees based on their inputs in various arenas.

Maggie Downey informed the Board that 17 of the 21 towns have now voted in the JPE.

Towns left are Falmouth, Barnstable, Tisbury and Wellfleet. Orleans Town Meeting voted for the JPE unanimously.

Maggie Downey stated that the document regarding the Department of Public Utilities Advisory Ruling on the Joint Powers Entity is available on the website and the Compact is moving forward. Comments are due June 5th. Maggie Downey explained she has contacted Town Halls already regarding the matter.

DISCUSS AND POTENTIAL VOTE ON PAYROLL REQUEST FROM BARNSTABLE COUNTY

Maggie Downey stated that Barnstable County wanted the June 30th Payroll date to be the last paycheck issued to the Compact. The Finance Director asked for a vote. Peter Cocolis moved the Board vote to authorize Barnstable County to issue final paychecks for Cape Light Compact staff for the time period of June 11, 2017 through June 30, 2017 on June 30, 2017, and the Board approves this as a prepayment of one week under the County's policies. The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote. Robert Schofield seconded

- | | | | |
|------------------------------------|-----|-----------------------------------|-----|
| 1. R. Schofield - Bourne | yes | 12. Thomas Donegan – Provincetown | yes |
| 2. Colin Odell – Brewster | yes | 13. Joshua Peters – Sandwich | yes |
| 3. Peter Cocolis – Chatham | yes | 14. Richard Elkin – Wellfleet | yes |
| 4. Brad Crowell – Dennis | yes | 15. Sue Hruby – West Tisbury | yes |
| 5. Robert Hannemann – Dukes County | yes | 16. Joyce Flynn – Yarmouth | yes |
| 6. Paul Pimentel – Edgartown | yes | | |
| 7. Ronald Zweig – Falmouth | yes | | |
| 8. Valerie Bell – Harwich | yes | | |
| 9. Andrew Gottlieb – Mashpee | yes | | |
| 10. Richard Toole – Oak Bluffs | yes | | |
| 11. Martin Culik – Orleans | yes | | |

Motion carried in the affirmative (16-0-0)

ADJOURNMENT

Due to time constraints and a need to begin the Joint Powers Entity meeting on time, Chr. Flynn requested the board adjourn without moving into executive session. *Robert Schofield moved the board to adjourn, seconded by Colin Odell and voted by roll call as follows*

- | | | | |
|------------------------------------|-----|-----------------------------------|-----|
| 1. R. Schofield - Bourne | yes | 12. Thomas Donegan – Provincetown | yes |
| 2. Colin Odell – Brewster | yes | 13. Joshua Peters – Sandwich | yes |
| 3. Peter Cocolis – Chatham | yes | 14. Richard Elkin – Wellfleet | yes |
| 4. Brad Crowell – Dennis | yes | 15. Sue Hruby – West Tisbury | yes |
| 5. Robert Hannemann – Dukes County | yes | 16. Joyce Flynn – Yarmouth | yes |
| 6. Paul Pimentel – Edgartown | yes | | |

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- | | |
|--------------------------------|-----|
| 7. Ronald Zweig – Falmouth | yes |
| 8. Valerie Bell – Harwich | yes |
| 9. Andrew Gottlieb – Mashpee | yes |
| 10. Richard Toole – Oak Bluffs | yes |
| 11. Martin Culik – Orleans | yes |

Motion carried in the affirmative (16-0-0)

Respectfully submitted,

Jacob Wright

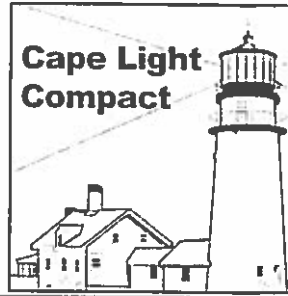
LIST OF DOCUMENTS AND EXHIBITS:

- Meeting Notice / Agenda
- April 12, 2017 Board Meeting Minutes
- Power Supply Marketing Presentation
- Operating Fund Budget dated May 10 2017
- Energy Efficiency Budget 2017
- D.P.U 17-95 Notice of Filing

Agenda Action Request

Cape Light Compact

Meeting Date: 6/12/17



- Aquinnah*
- Barnstable*
- Barnstable County*
- Bourne*
- Brewster*
- Chatham*
- Chilmark*
- Dennis*
- Dukes County*
- Eastham*
- Edgartown*
- Falmouth*
- Harwich*
- Mashpee*
- Oak Bluffs*
- Orleans*
- Provincetown*
- Sandwich*
- Tisbury*
- Truro*
- Wellfleet*
- West Tisbury*
- Yarmouth*

Ratify Actions of Treasurer

REQUESTED BY: Peter Cocolis

Proposed Motion(s)

I move the Board vote to ratify the actions of the Compact Treasurer relative to Compact contracts from May 12, 2017 through June 9, 2017.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

Additional Information

- **This motion is consistent with the Board's March 11, 2015 vote to establish a contract review process**

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

TERM	PURPOSE	COMPETITIVELY PROCURED	P. Cocolis Approval
		YES/NO	Date
2/1/17-6/30/20	Evaluation Services	Yes	5/16/2017
2/1/17-6/30/20	Residential Demand Reduction & Mitigation Strategies	Yes	5/16/2017
1/1/17-12/31/17	Lead Vendor for Low Income Single and Multi Family Conservation Programs	Yes	6/8/2017

FOR 2017 12

	ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	% USED

120 CAPE LIGHT COMPACT							

8074 CAPE LIGHT COMPACT OPERTG FUND							

8074 CAPE LIGHT COMPACT OPERTG FUND							

8074 5100		CLC OPERTG FD-SALARIES					
	0.00	194,500.00	184,632.77	8,515.04	0.00	9,867.23	94.9%
8074 5100 CLCT		CLCT SALARIES-REGULAR					
	0.00	24,000.00	0.00	0.00	0.00	24,000.00	.0%
8074 5199		CLC OPERTG FD-SALARY RESERVE					
	0.00	6,000.00	0.00	0.00	0.00	6,000.00	.0%
8074 5213		CLC OPERTG FD-TELEPHONES					
	0.00	3,000.00	392.92	0.00	208.04	2,399.04	20.0%
8074 5220		CLC OPERTG FD-UTILITIES					
	0.00	5,200.00	2,398.03	0.00	0.00	2,801.97	46.1%
8074 5233		CLC OPERTG FD-AUDIT/ACCTG SVCS					
	0.00	18,991.92	14,980.00	0.00	0.00	4,011.92	78.9%
8074 5235		CLC OPERTG FD-LEGAL SERVICES					
	0.00	454,827.08	455,120.12	0.00	0.00	-293.04	100.1%
8074 5235 CLCT		CLCT LEGAL SERVICES					
	0.00	90,000.00	24,039.00	0.00	0.00	65,961.00	26.7%
8074 5238		CLC OPERTG FD-IT COUNTY SUPPRT					
	0.00	8,750.00	4,969.66	0.00	0.00	3,780.34	56.8%
8074 5238 CLCT		CLCT OPERATING FD-IT SUPPORT					
	0.00	42,000.00	0.00	0.00	31,469.88	10,530.12	74.9%
8074 5239		CLC OPERTG FD-CONTRACTUAL					
	0.00	141,800.00	50,809.25	0.00	8,885.94	82,104.81	42.1%
8074 5239 CLCT		CLCT PROFESSIONAL & TECHNICAL					
	0.00	25,000.00	1,750.00	1,750.00	0.00	23,250.00	7.0%
8074 5244		CLC OPERATG FD-PROFESS DEVELOP					
	0.00	2,000.00	1,100.00	0.00	0.00	900.00	55.0%
8074 5270		CLC OPERATG FD-CUSTO/MAIN-CNTY					
	0.00	9,789.00	4,892.78	0.00	0.00	4,896.22	50.0%
8074 5281		CLC OPERTG FD-OUTSTATE TRAVEL					
	0.00	6,000.00	920.58	0.00	0.00	5,079.42	15.3%
8074 5282		CLC OPERTG FD-IN STATE TRAVEL					
	0.00	16,000.00	6,962.25	155.60	0.00	9,037.75	43.5%
8074 5291		CLC OPERTG FD-ADVERTISING					
	0.00	60,100.00	42,656.52	676.00	1,858.00	15,585.48	74.1%

FOR 2017 12

	ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	% USED
8074 5293		CLC OPER-OUTRCH/MARKETG CONTRC					
	0.00	36,000.00	30,484.86	0.00	730.00	4,785.14	86.7%
8074 5294		CLC OPERTG FD-FREIGHT/SHIPPG					
	0.00	250.00	44.68	0.00	0.00	205.32	17.9%
8074 5295		CLC OPERTG FD-PRINTG/COPYG					
	0.00	14,500.00	9,160.87	0.00	4,909.76	429.37	97.0%
8074 5320		CLC OPERTG FD-FOOD SUPPLIES					
	0.00	2,000.00	1,741.24	0.00	0.00	258.76	87.1%
8074 5361		CLC OPERTG FD-POSTAGE					
	0.00	12,852.00	6,267.57	0.00	1,402.20	5,182.23	59.7%
8074 5399		CLC OPERTG FD-SUPPLIES					
	0.00	2,000.00	226.46	0.00	0.00	1,773.54	11.3%
8074 5421		CLC OPERTG FD-SPONSORSHIPS					
	0.00	34,000.00	30,088.50	0.00	3,786.00	125.50	99.6%
8074 5429		CLC OPERTG FD-SUBSCRIPTIONS					
	0.00	14,000.00	7,604.25	0.00	0.00	6,395.75	54.3%
8074 5433		CLC OPERTG FD-PUBLIC OFFIC INS					
	0.00	10,000.00	7,602.38	0.00	0.00	2,397.62	76.0%
8074 5462		CLC OPERTG FD-BUILDING RENTAL					
	0.00	21,174.23	10,587.12	0.00	0.00	10,587.11	50.0%
8074 5462 CLCT		CLCT BUILDING RENTAL					
	0.00	22,500.00	0.00	0.00	0.00	22,500.00	.0%
8074 5463		CLC OPERTG FD-EQUIP RENTAL					
	0.00	10,000.00	0.00	0.00	0.00	10,000.00	.0%
8074 5499		CLC OPERTG FD-BANK FEES					
	0.00	500.00	340.74	0.00	0.00	159.26	68.1%
	TOTAL EXPENSES						
	0.00	1,287,734.23	899,772.55	11,096.64	53,249.82	334,711.86	
	GRAND TOTAL						
	0.00	1,287,734.23	899,772.55	11,096.64	53,249.82	334,711.86	74.0%

** END OF REPORT - Generated by Maggie Downey **

2017 Budgeted (Based on 2017 Energy Efficiency Surcharge)

Program	PPAA	Marketing	Incentives	STAT	EMV	Total PA Costs
A1 - Residential Whole House	\$ 830,686	\$ 116,478	\$ 1,235,148	\$ 865,957	\$ 865,957	\$ 2,997,317
A1a - Residential Whole House	\$ 21,195	\$ 195,621	\$ 1,279,444	\$ 6,399,171	\$ 791,021	\$ 17,355,993
A1b - Residential New Construction	\$ 37,123	\$ 7,461	\$ 311,251	\$ 101,479	\$ 7,190	\$ 459,926
A1c - Residential Multi-Family Retrofit	\$ 47,847	\$ 19,743	\$ 399,808	\$ 281,158	\$ 39,322	\$ 769,754
A1d - Residential Home Energy Services - Homecare	\$ 112,400	\$ 10,999,771	\$ 2,167,286	\$ 573,929	\$ 13,907,553	\$ 19,297,937
A1e - Residential Home Energy Services - Homecare	\$ 86,177	\$ 39,600	\$ 1,825,443	\$ 68,274	\$ 761,697	\$ 2,713,991
A1f - Residential Home Energy Services - Homecare	\$ 1,079	\$ 16,407	\$ 121,715	\$ 1,755	\$ 331,562	\$ 451,908
A2 - Residential Product	\$ 297,985	\$ 158,814	\$ 3,300,794	\$ 457,927	\$ 164,275	\$ 4,298,795
A2a - Residential Product	\$ 6,090	\$ 31,130	\$ 1,325,448	\$ 233,348	\$ 23,363	\$ 1,619,371
A2b - Residential Product	\$ 17,103	\$ 25,191	\$ 139,788	\$ 164,634	\$ 13,141	\$ 393,837
A2c - Residential Product	\$ 9,171	\$ 8,474	\$ 1,935,476	\$ 252,946	\$ 74,771	\$ 1,941,878
A2d - Residential Product	\$ 317,603	\$ 164,026	\$ 975,000	\$ 267,816	\$ -	\$ 1,333,745
A3 - Residential Product	\$ -	\$ 11,201	\$ -	\$ -	\$ -	\$ 11,201
A3a - Residential Product	\$ 13,353	\$ -	\$ -	\$ -	\$ 12,233	\$ 25,586
A3b - Residential Product	\$ 145,089	\$ -	\$ -	\$ -	\$ 145,089	\$ 290,178
A3c - Residential Product	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
A3d - Residential Product	\$ 25,663	\$ 10,631	\$ -	\$ -	\$ 36,795	\$ 72,388
A3e - Residential Product	\$ 51,890	\$ 8,806	\$ 892,500	\$ 118,718	\$ -	\$ 1,073,914
A3f - Residential Product	\$ -	\$ -	\$ -	\$ 19,600	\$ -	\$ 19,600
A3g - Residential Product	\$ -	\$ 4,500	\$ 32,500	\$ 49,500	\$ -	\$ 86,500
A3h - Residential Product	\$ -	\$ 25,000	\$ -	\$ -	\$ 25,000	\$ 50,000
B1 - Low-Income	\$ 195,972	\$ 37,203	\$ 2,013,615	\$ 948,995	\$ 198,035	\$ 3,311,820
B1a - Low-Income	\$ 131,672	\$ 28,662	\$ 2,531,614	\$ 700,687	\$ 134,445	\$ 3,392,340
B1b - Low-Income	\$ 61,300	\$ 8,541	\$ 1,380,781	\$ 239,908	\$ 63,590	\$ 1,643,999
B1c - Low-Income	\$ 97,669	\$ 29,599	\$ -	\$ -	\$ 122,264	\$ 238,337
B2 - Low-Income	\$ 3,196	\$ 27,617	\$ -	\$ -	\$ 27,617	\$ 55,234
B2a - Low-Income	\$ 24,994	\$ -	\$ -	\$ -	\$ -	\$ 24,994
B2b - Low-Income	\$ 11,529	\$ 3,566	\$ -	\$ -	\$ -	\$ 15,095
B2c - Low-Income	\$ 195,972	\$ 37,203	\$ 2,013,615	\$ 948,995	\$ 198,035	\$ 3,311,820
B3 - Low-Income	\$ 72,556	\$ 16,391	\$ 1,200,100	\$ 375,909	\$ 53,479	\$ 1,495,565
B3a - Low-Income	\$ 53,841	\$ 6,612	\$ 725,000	\$ 248,016	\$ 41,119	\$ 897,608
B3b - Low-Income	\$ 18,716	\$ 9,779	\$ 475,100	\$ 64,493	\$ 12,360	\$ 277,997
B3c - Low-Income	\$ 216,901	\$ 144,893	\$ 10,618,172	\$ 1,876,637	\$ 372,799	\$ 13,044,452
B3d - Low-Income	\$ 195,762	\$ 48,179	\$ 2,938,955	\$ 666,192	\$ 144,152	\$ 3,791,379
B3e - Low-Income	\$ 392,941	\$ 64,525	\$ 3,096,199	\$ 948,995	\$ 289,247	\$ 4,761,907
B3f - Low-Income	\$ 88,409	\$ 19,711	\$ 399,000	\$ 283,000	\$ 79,799	\$ 770,616
B3g - Low-Income	\$ 199,555	\$ 62,461	\$ 1,985,020	\$ 624,555	\$ 65,000	\$ 2,836,591
B3h - Low-Income	\$ 8,909	\$ 73,279	\$ -	\$ -	\$ -	\$ 82,188
B3i - Low-Income	\$ 97,510	\$ -	\$ -	\$ -	\$ -	\$ 97,510
B3j - Low-Income	\$ 31,113	\$ 7,162	\$ -	\$ -	\$ -	\$ 38,275
B3k - Low-Income	\$ -	\$ 5,000	\$ -	\$ 20,000	\$ -	\$ 25,000
B3l - Low-Income	\$ -	\$ -	\$ 70,000	\$ 15,000	\$ -	\$ 85,000
GRAND TOTAL	\$ 2,477,872	\$ 338,472	\$ 13,148,495	\$ 8,294,997	\$ 1,642,269	\$ 44,215,881

2017 Actuals through Apr 2017

Program	PPAA	Marketing	Incentives	STAT	EMV	Total PA Costs
A1 - Residential Whole House	\$ 464,995	\$ 134,443	\$ 4,304,371	\$ 1,004,445	\$ 99,003	\$ 6,811,723
A1a - Residential Whole House	\$ 284,409	\$ 21,551	\$ 2,744,295	\$ 940,482	\$ 50,000	\$ 4,041,676
A1b - Residential New Construction	\$ 7,599	\$ 507	\$ 72,397	\$ 14,263	\$ 4,413	\$ 99,102
A1c - Residential Multi-Family Retrofit	\$ 12,710	\$ 648	\$ 23,132	\$ 20,715	\$ 2,027	\$ 59,430
A1d - Residential Home Energy Services - Homecare	\$ 230,786	\$ 7,109	\$ 2,466,204	\$ 460,139	\$ 10,765	\$ 3,172,883
A1e - Residential Home Energy Services - Homecare	\$ 19,538	\$ 2,834	\$ -	\$ 430,874	\$ -	\$ 450,412
A1f - Residential Home Energy Services - Homecare	\$ 21,774	\$ 231	\$ 621,141	\$ 24,819	\$ 646	\$ 648,371
A2 - Residential Product	\$ 21,182	\$ 43,229	\$ 1,153,268	\$ 92,512	\$ 48,963	\$ 1,391,935
A2a - Residential Product	\$ 22,337	\$ 8,969	\$ 244,998	\$ 41,748	\$ 5,261	\$ 355,013
A2b - Residential Product	\$ 32,081	\$ 24,811	\$ 763,732	\$ 31,792	\$ 45,719	\$ 897,338
A2c - Residential Product	\$ 135,402	\$ 71,002	\$ 490,834	\$ 33,471	\$ 68,711	\$ 674,222
A2d - Residential Product	\$ -	\$ 64,111	\$ -	\$ -	\$ -	\$ 64,111
A2e - Residential Product	\$ 119,932	\$ -	\$ -	\$ -	\$ -	\$ 119,932
A2f - Residential Product	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
A2g - Residential Product	\$ 18,151	\$ 3,644	\$ 470,134	\$ 30,537	\$ -	\$ 212,466
A2h - Residential Product	\$ -	\$ -	\$ -	\$ 2,934	\$ -	\$ 2,934
A2i - Residential Product	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
A2j - Residential Product	\$ 97,214	\$ 16,899	\$ 425,064	\$ 61,228	\$ 12,375	\$ 629,892
B1 - Low-Income	\$ 70,486	\$ 5,009	\$ 475,096	\$ 47,228	\$ 2,375	\$ 560,403
B1a - Low-Income	\$ 48,603	\$ 3,411	\$ 386,117	\$ 35,004	\$ 8,054	\$ 271,651
B1b - Low-Income	\$ 21,483	\$ 1,617	\$ 144,847	\$ 11,414	\$ 3,971	\$ 204,533
B1c - Low-Income	\$ 26,522	\$ 1,872	\$ -	\$ -	\$ -	\$ 40,999
B2 - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2a - Low-Income	\$ 36,577	\$ -	\$ -	\$ -	\$ -	\$ 36,577
B2b - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2c - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2d - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2e - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2f - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2g - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2h - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2i - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2j - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2k - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2l - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2m - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2n - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2o - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2p - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2q - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2r - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2s - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2t - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2u - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2v - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2w - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2x - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2y - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
B2z - Low-Income	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1 - Commercial & Industrial	\$ 343,833	\$ 84,320	\$ 1,906,849	\$ 352,994	\$ 91,259	\$ 2,274,434
C1a - Commercial & Industrial	\$ 20,000	\$ 1,536	\$ 199,236	\$ 50,859	\$ 12,808	\$ 275,019
C1b - Commercial & Industrial	\$ 23,935	\$ 1,872	\$ 95,085	\$ 44,204	\$ 7,691	\$ 171,559
C1c - Commercial & Industrial	\$ 7,613	\$ 354	\$ 104,711	\$ 6,644	\$ 5,197	\$ 124,459
C1d - Commercial & Industrial	\$ 253,884	\$ 15,177	\$ 1,209,514	\$ 189,284	\$ 76,498	\$ 1,655,830
C1e - Commercial & Industrial	\$ 81,058	\$ 4,146	\$ 574,744	\$ 43,048	\$ 25,119	\$ 715,534
C1f - Commercial & Industrial	\$ 130,201	\$ 8,319	\$ 641,995	\$ 105,728	\$ 25,120	\$ 917,102
C1g - Commercial & Industrial	\$ 111,197	\$ 643	\$ -	\$ 6,117	\$ 2,545	\$ 210,971
C1h - Commercial & Industrial	\$ 29,272	\$ 1,872	\$ 87,173	\$ 23,055	\$ 3,744	\$ 100,748
C1i - Commercial & Industrial	\$ 79,582	\$ 41,615	\$ -	\$ 2,188	\$ -	\$ 121,197
C1j - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1k - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1l - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1m - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1n - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1o - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1p - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1q - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1r - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1s - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1t - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1u - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1v - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1w - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1x - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1y - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
C1z - Commercial & Industrial	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
GRAND TOTAL	\$ 910,843	\$ 212,271	\$ 6,314,510	\$ 1,485,911	\$ 292,794	\$ 8,084,979

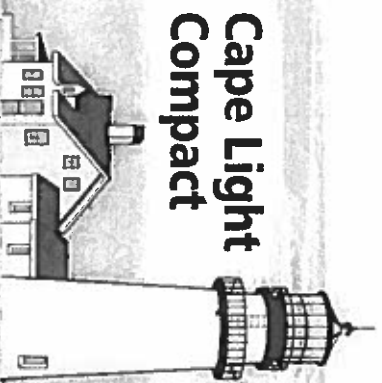
as Percent

Program	PPAA	Marketing	Incentives	STAT	EMV	Total PA Costs
A1 - Residential Whole House	46.4%	13.4%	43.0%	10.0%	9.9%	68.1%
A1a - Residential Whole House	28.4%	2.1%	27.4%	9.4%	5.0%	40.4%
A1b - Residential New Construction	0.7%	0.5%	7.2%	1.4%	4.4%	0.9%
A1c - Residential Multi-Family Retrofit	1.2%	0.6%	23.1%	20.7%	2.0%	5.9%
A1d - Residential Home Energy Services - Homecare	23.0%	7.1%	2,466%	460%	10.7%	3,172%
A1e - Residential Home Energy Services - Homecare	19.5%	2.8%	-	430%	-	450%
A1f - Residential Home Energy Services - Homecare	21.7%	0.2%	621%	24.8%	0.6%	648%
A2 - Residential Product	2.1%	4.3%	1,153%	92.5%	48.9%	1,391%
A2a - Residential Product	2.2%	8.9%	244%	41.7%	5.2%	355%
A2b - Residential Product	32.0%	24.8%	763%	31.7%	45.7%	897%
A2c - Residential Product	135.4%	71.0%	490%	33.4%	68.7%	674%
A2d - Residential Product	-	64.1%	-	-	-	64.1%
A2e - Residential Product	119.9%	-	-	-	-	119.9%
A2f - Residential Product	-	-	-	-	-	-
A2g - Residential Product	18.1%	3.6%	470%	30.5%	-	212%
A2h - Residential Product	-	-	-	2.9%	-	2.9%
A2i - Residential Product	-	-	-	-	-	-
A2j - Residential Product	97.2%	16.8%	425%	61.2%	12.3%	629%
B1 - Low-Income	7.0%	5.0%	47.5%	47.2%	2.3%	56.0%
B1a - Low-Income	4.8%	3.4%	38.6%	35.0%	8.0%	27.1%
B1b - Low-Income	2.1%	1.6%	14.4%	11.4%	3.9%	20.4%
B1c - Low-Income	2.6%	-	-	-	-	4.0%
B2 - Low-Income	-	-	-	-	-	-
B2a - Low-Income	36.5%	-	-	-	-	36.5%
B2b - Low-Income	-	-	-	-	-	-
B2c - Low-Income	-	-	-	-	-	-
B2d - Low-Income	-	-	-	-	-	-
B2e - Low-Income	-	-	-	-	-	-
B2f - Low-Income	-	-	-	-	-	-
B2g - Low-Income	-	-	-	-	-	-
B2h - Low-Income	-	-	-	-	-	-
B2i - Low-Income	-	-				

Customer Directed Option (CDO)

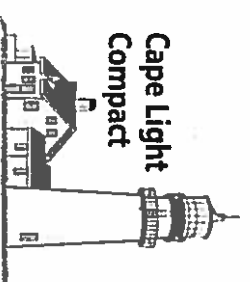
Greg Abbe
Senior Analyst

**Cape Light
Compact**



Working Together Toward A Smarter Energy Future

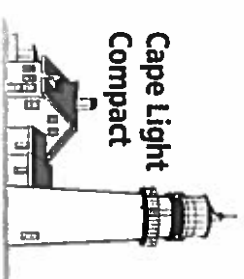
Customer Options for Participation



Current	Proposed
<p>Direct Install Program- Most comprehensive, highest incentives*</p> <ul style="list-style-type: none"> - RISE is only vendor that was competitively procured 	<p>Direct Install Program- Most comprehensive, highest incentives*</p> <ul style="list-style-type: none"> - RISE can provide assessment and installation of select measures <p>CDO Option- Opportunity for comprehensive measures, incentives similar to Direct Install</p> <ul style="list-style-type: none"> - Qualified vendors can participate with RISE as Lead Vendor
<p>Applications- One measure only, moderate incentives</p> <ul style="list-style-type: none"> - Any contractor or customer 	<p>No change</p>
<p>Upstream purchase- One measure, lowest incentives</p> <ul style="list-style-type: none"> - Purchase from a distributor 	<p>No change</p>

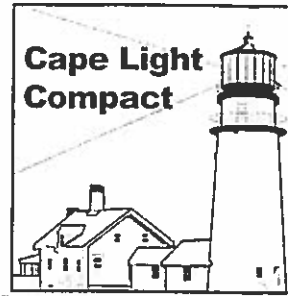
*- highest incentives generally, because all are custom projects

Customer Directed Option (CDO)



- CDO was approved as part of CLC's 3-year plan
- CDO will be an option within the small & medium business programs
 - Customers under 1.5 million kWh/year (aggregated), non-municipal
- Benefits:
 - CDO allows customers to choose their own contractor and still have access to similar incentives from the C&I direct-install program
 - Contractors may include electricians, insulators, HVAC technicians, etc.
 - CDO benefits CLC because it brings in projects we might otherwise miss, and provides more comprehensive assessments where they might not exist
- CDO will begin within the next month, with RISE Engineering administering it

Agenda Action Request Cape Light Compact Meeting Date: 5/12/2017



PROPOSED INCENTIVE FOR MASHPEE HIGH SCHOOL RETROFIT PROJECT

REQUESTED BY: Margaret Song

Proposed Motion(s)

1) I move the Board vote to approve an incentive of up to \$506,000 for the Mashpee High School project. The Governing Board previously approved an incentive of up to \$475,000 in November 2016. The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

Additional Information

The Cape Light Compact Board reviews and approves incentives for individual municipal projects above \$150,000. The proposed motion is to approve an incentive level for the Mashpee High School Retrofit Project.

The Project facts are summarized as follows:

- Total Project Cost: not to exceed \$506,000
- Total Annual kWh savings: 514,962

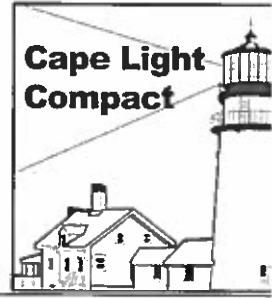
The key difference between the original approval and this request increased due to the post top and gym lights that were requested to be included by the customer.

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

- Aquinnah*
- Barnstable*
- Barnstable County*
- Bourne*
- Brewster*
- Chatham*
- Chilmark*
- Dennis*
- Dukes County*
- Eastham*
- Edgartown*
- Falmouth*
- Harwich*
- Mashpee*
- Oak Bluffs*
- Orleans*
- Provincetown*
- Sandwich*
- Tisbury*
- Truro*
- Wellfleet*
- West Tisbury*
- Yarmouth*

**Agenda Action Request
Cape Light Compact
Meeting Date: 6/14/17**



- Aquinnah*
- Barnstable*
- Barnstable County*
- Bourne*
- Brewster*
- Chatham*
- Chilmark*
- Dennis*
- Dukes County*
- Eastham*
- Edgartown*
- Falmouth*
- Harwich*
- Mashpee*
- Oak Bluffs*
- Orleans*
- Provincetown*
- Sandwich*
- Tisbury*
- Truro*
- Wellfleet*
- West Tisbury*
- Yarmouth*

Amending Non-Profit Enhanced Incentive Eligibility Requirements

REQUESTED BY: *Margaret Song*

Proposed Motion(s)

- 1) *I move the Board vote to amend the Cape Light Compact's Non-Profit Enhanced Incentive eligibility requirements from:*
- a. *The non-profit must own the building*
To
 - b. *The non-profit must own the building. In the case of a lessee, the remaining years of the lease must exceed the savings weighted average of the measure life installed.*

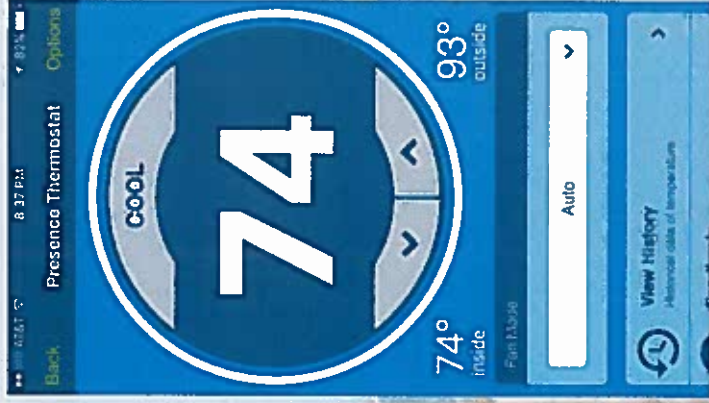
Additional Information

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

Smart A/C Savings Program

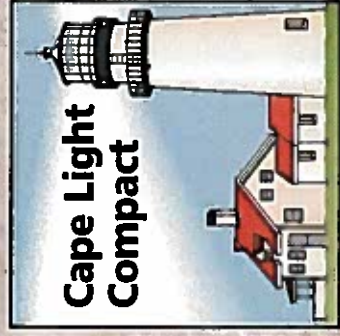
Cape Light Compact wants to help you stay cool while saving money and earning rewards with a smart thermostat!



Starting June 2017, the Compact is launching a new program to allow customers the ability to control their air conditioning from their mobile devices. Customers will also earn rewards for reducing air conditioning usage during peak periods.

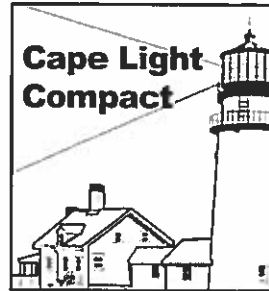
Minimum Requirements:

1. Must be a residential customer on Cape Cod or Martha's Vineyard with an active Eversource electric account (cannot rent out property on short-term basis during summer).
2. Have either a Central A/C system controlled by a qualifying wall-mounted thermostat, or have a mini-split heat pump.
3. Be willing to allow Cape Light Compact to adjust thermostat set points during Demand Response Events.



For additional information on the program or to sign up, please visit www.capelightcompact.org/smart-ac.

**Agenda Action Request
Cape Light Compact
Meeting Date: 6/14/17**



July 1, 2017 – December 31, 2017 Operating Budget

REQUESTED BY: *Peter Cocolis*

Proposed Motion(s)

I move the Board vote to appropriate the Cape Light Compact Operating budget in the amount of \$733,847 for the period of July 1, 2017 to December 31, 2017.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

Additional Information

The July 1, 2017 – December 31, 2017 budget is attached.

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

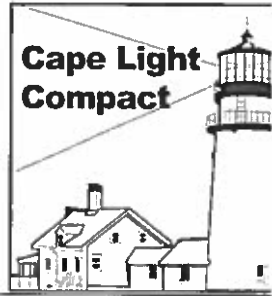
- Aquinnah*
- Barnstable*
- Barnstable County*
- Bourne*
- Brewster*
- Chatham*
- Chilmark*
- Dennis*
- Dukes County*
- Eastham*
- Edgartown*
- Falmouth*
- Harwich*
- Mashpee*
- Oak Bluffs*
- Orleans*
- Provincetown*
- Sandwich*
- Tisbury*
- Truro*
- Wellfleet*
- West Tisbury*
- Yarmouth*

Cape Light Compact Power Supply Reserve Fund Estimated Balance as of 5/31/17
 Proposed Cape Light Compact Power Supply Reserve Fund Balance as of 6/30/18

Cape Light Compact July 1, 2017 - December 31, 2017 Operating Budget

Item	Approved FY17	Proposed July 1 - December 31, 2017	Changes from \$-12 Meeting		
Salaries	\$ 194,500.00	\$ 108,422.00	2% COLA	Austin 90%, Maggie 25%, Jake 10%, Lindsay 10%, Joanne 20%	\$ 569,841.00 (Revenue from Next Era has not been posted to fund)
Salary Reserve	\$ 6,000.00	\$ 6,000.00			\$ 990,132.76 (\$70K of Operational Adder)
Telephones	\$ 3,000.00	\$ 2,000.00			
Utilities County	\$ 5,200.00	\$ -			
Auditor	\$ 40,000.00	\$ 20,000.00			
Legal	\$ 433,819.00	\$ 299,625.00			
IT County Support	\$ 8,750.00	\$ -			
IT	\$ -	\$ 12,000.00	\$6K increase		25% of Total Estimated Cost
Contractual	\$ 156,800.00	\$ 40,000.00			
Treasury Services	\$ -	\$ 4,375.00			25% of Total Estimated Cost
Payroll Services	\$ 5,000.00	\$ 500.00			25% of Total Estimated Cost
Professional Development	\$ 5,000.00	\$ 2,500.00			
Custodial/Maintenance County	\$ 9,789.00	\$ -			
Custodial	\$ -	\$ 4,375.00	\$1875 increase		25% of Total Estimated Cost
Travel Out-of-state	\$ 6,000.00	\$ 3,000.00			
Travel In-state	\$ 16,000.00	\$ 8,000.00			
Advertising - power supply	\$ 45,100.00	\$ 39,000.00			
Outreach/Marketing Contractor	\$ 36,000.00	\$ 10,000.00			
Shipping	\$ 250.00	\$ 500.00			
Printing	\$ 12,000.00	\$ 7,500.00			
Food	\$ 1,500.00	\$ 1,500.00	\$500 increase		
Postage	\$ 12,852.00	\$ 7,000.00			
Supplies	\$ 2,000.00	\$ 1,000.00			
Sponsorships (formerly Association Dues)	\$ 30,000.00	\$ 30,000.00	\$9650 increase		
Subscriptions	\$ 18,000.00	\$ 5,000.00			
Public Officials Insurance	\$ 10,000.00	\$ 15,000.00	\$5K increase		
Rent (County and Private)	\$ 21,174.23	\$ -			25% of Total
Rent	\$ -	\$ 11,250.00			
Software License	\$ -	\$ 2,500.00	New		
Computer Equipment	\$ -	\$ 5,000.00	New		
Equipment Rental	\$ 10,000.00	\$ 5,000.00			
Bank Fees	\$ 500.00	\$ 500.00			
Financial Software	\$ -	\$ 2,500.00			25% of Total Estimated Cost
Unpaid Bills	\$ 1,000.00	\$ 1,000.00			
Building Renovations	\$ -	\$ 5,000.00			
Retirement	\$ 55,000.00	\$ 45,000.00			
Health Insurance	\$ 36,913.00	\$ 20,000.00			
Medicare	\$ 2,000.00	\$ 2,000.00			
Misc Fringes	\$ 1,800.00	\$ 1,800.00			
Finance County Support	\$ 5,000.00	\$ -			
Close-Out Expenses with County	\$ -	\$ 5,000.00			25% of Total Estimated Cost
Subtotal CLC Operating Budget	\$ 1,185,947.23	\$ 733,847.00			

**Agenda Action Request
Cape Light Compact
Meeting Date: 6/14/17**



Aquinnah

Barnstable

*Barnstable
County*

Bourne

Brewster

Chatham

Chilmark

Dennis

*Dukes
County*

Eastham

Edgartown

Falmouth

Harwich

Mashpee

Oak Bluffs

Orleans

Provincetown

Sandwich

Tisbury

Truro

Wellfleet

West Tisbury

Yarmouth

Cape Light Compact Accounts Payable/Receivable and Treasury Functions

REQUESTED BY: *Maggie Downey*

Proposed Motion(s)

Consistent with the Transition Plan, I move the Board vote to ratify the actions of the Compact Administrator taken to date regarding contacting Eversource to direct the System Benefits Charge and the Energy Efficiency Reconciliation Factor funds to Cape Light Compact Joint Powers Entity Bank Account established for this purpose, and to direct the Compact Administrator to contact NextEra Energy and all other funding sources associated with operating the Cape Light Compact and to request that they direct their funds to the appropriate the Cape Light Compact Joint Powers Entity bank accounts.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

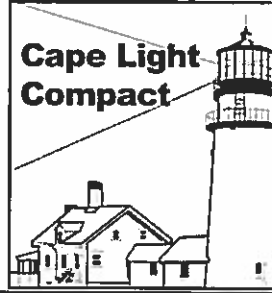
Additional Information

Consistent with the timing of several compact wire transfers, that fund Compact programs, all Compact funding sources will need to be notified of the new wiring information.

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

**Agenda Action Request
Cape Light Compact
Meeting Date: 6/14/17**



July 1, 2017 – December 31, 2017 Employee Cost of Living Adjustment (COLA)

REQUESTED BY: *Maggie Downey*

Aquinnah

Barnstable

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County*

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Brewster

Chatham

Chilmark

Dennis

*Dukes
County*

Eastham

Edgartown

Falmouth

Harwich

Mashpee

Oak Bluffs

Orleans

Provincetown

Sandwich

Tisbury

Truro

Wellfleet

West Tisbury

Yarmouth

Proposed Motion(s)

I move the Board vote to approve a July 1, 2017 – December 31, 2017 employee cost of living adjustment (COLA) in the amount of 2%.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

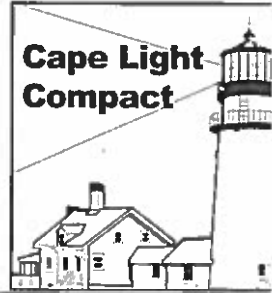
Additional Information

Cape Light Compact's approved energy efficiency budget and operating budget includes a 2% COLA for Compact employees.

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

**Agenda Action Request
Cape Light Compact
Meeting Date: 6/14/17**



- Aquinnah*
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- Edgartown*
- Falmouth*
- Harwich*
- Mashpee*
- Oak Bluffs*
- Orleans*
- Provincetown*
- Sandwich*
- Tisbury*
- Truro*
- Wellfleet*
- West Tisbury*
- Yarmouth*

Employee Accrued Time

REQUESTED BY: *Maggie Downy*

Proposed Motion(s)

1) I move the Board vote to pay out all compensatory time for eligible staff.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

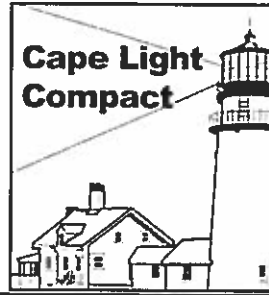
Additional Information

Consistent with the Compact Board's discussion and vote in June of 2016, the Compact is in the second of a two-year plan to eliminate staff accrued compensatory time. Reduction of compensatory time shall reduce the Compact's liability resulting from staff accruing compensatory time in the past. Eligible employees are all employees with accrued compensatory time.

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition

**Agenda Action Request
Cape Light Compact
Meeting Date: 6/14/17**



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- Yarmouth*

Transfer of Fiscal Affairs

REQUESTED BY: *Maggie Downey*

Proposed Motion(s)

I move the Board vote that the Compact Administrator, consistent with Article VII(K) of the Compact's Inter-Governmental Agreement and the Transition, Asset Transfer and Succession Plan, is authorized and empowered and directed to do any and all acts and things, and to make and execute any and all instruments, papers and documents which shall be or become necessary, proper or convenient on behalf of the Compact to transfer management of the Compact's fiscal affairs to the Cape Light Compact JPE.

The Compact Administrator is authorized and directed to take all actions necessary or appropriate to implement this vote, and to execute and deliver all documents as may be necessary or appropriate to implement this vote.

Additional Information

This vote is consistent with the approved Transition Plan and shall allow for the smooth transition from Barnstable County as fiscal agent.

Record of Board Action

Motion by:	Second by:	# Aye	# Nay	# Abstain	Disposition