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March 28, 2017

VIA ELECTRONIC MAIL ORIGINAL VIA HAND DELIVERY

Mark D. Marini, Secretary Department of Public Utilities One South Station – 5th Floor Boston, MA 02110

> Re: Cape Light Compact, D.P.U. 17-XX

2017 Mid-Term Modifications

Dear Secretary Marini:

On behalf of the Cape Light Compact ("Compact"), please find enclosed for filing the original and two copies of the Compact's mid-term modification ("MTM") to the Compact's Three-Year Energy Efficiency Plan ("Three-Year Plan"), as approved in D.P.U. 15-166 (2016).

Included with today's filing are the following materials:

- Petition for Approval of the Cape Light Compact Mid-Term Modification 1.
- 2. Pre-Filed Testimony of Margaret T. Downey on behalf of the Cape Light Compact, with supporting attachments:

Compact Narrative Description of the Expanded Attachment A:

Demand Response Offering

Compact Presentation to the Energy Efficiency Attachment B:

Advisory Council

Attachment C: **Energy Efficiency Surcharge Calculations**

Attachment D: Bill Impact Analysis

Energy Efficiency Advisory Council Resolution Attachment E:

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Mark D. Marini, Secretary March 28, 2017 Page 2

- 3. Affidavit of Margaret T. Downey
- 4. Notice of Appearance

The \$100.00 filing fee is enclosed. Should you have any questions with respect to today's filing, please do not hesitate to contact me.

Very truly yours,

Holen Bokmen

Jo Ann Bodemer

JAB/drb Enclosures

cc: Jeffrey M. Leupold, Esq., Hearing Officer (w/enc.) (via email and hand delivery)

D.P.U. 15-166 Service List (w/enc.) (via email only)

EEAC Members (w/enc.) (via email only)

EEAC Consultants (w/enc.) (via email only)

Margaret T. Downey, Cape Light Compact (w/enc.) (via email and first class mail)

COMMONWEALTH OF MASSACHUSETTS

DEPARTMENT OF PUBLIC UTILITIES

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|---|---|--------------|
| Petition of the Cape Light Compact for approval |) | |
| of a Mid-Term Modification of its 2016-2018 |) | D.P.U. 17-XX |
| Three-Year Energy Efficiency Plan |) | |
| |) | |

PETITION FOR APPROVAL OF THE CAPE LIGHT COMPACT MID-TERM MODIFICATION

In accordance with the Department of Public Utilities' (the "Department") Order in D.P.U. 16-177, the towns of Aquinnah, Barnstable, Bourne, Brewster, Chatham, Chilmark, Dennis, Edgartown, Eastham, Falmouth, Harwich, Mashpee, Oak Bluffs, Orleans, Provincetown, Sandwich, Tisbury, Truro, West Tisbury, Wellfleet, and Yarmouth, and the counties of Barnstable and Dukes County, acting together as the Cape Light Compact (the "Compact"), respectfully submit this Petition for Approval of a Mid-Term Modification of its 2016-2018 Three-Year Energy Efficiency Plan (the "Petition"). In support of this Petition, the Compact states the following:

- 1. The Compact is a municipal aggregator pursuant to G.L. c. 164, §134 and consists of the twenty-one towns in Barnstable and Dukes Counties, as well as the two counties themselves.
- 2. It is organized through a formal Inter-Governmental Agreement under G.L. c. 40, §4A. The Compact's Aggregation Plan was approved by the Department in D.T.E. 00-47 (August 10, 2000) and revisions to its Aggregation Plan were recently approved in D.P.U. 14-69. The Compact maintains a business office in the Open Cape Building, Barnstable County Complex at 3195 Main Street in Barnstable, Massachusetts 02630.

- 3. The design, implementation, and cost recovery of the Compact's energy efficiency programs are subject to the jurisdiction of the Department under the provisions of G.L. c. 164 and Chapter 169 of the Acts of 2008, an Act Relative to Green Communities (the "Act").
- 4. On January 28, 2016, the Department approved the Compact's 2016-2018 Three-Year Energy Efficiency Plan ("2016-2018 Plan"), which provides energy efficiency programs for the Compact's electric residential, low-income, and commercial and industrial ("C&I") sectors.

 Cape Light Compact, D.P.U. 15-166 (2016).
- 5. As part of its 2016-2018 Plan, the Compact included a demand response offering that primarily focused on the implementation of demand response activities for residential customers, with limited budget allocated to C&I demand response activities. D.P.U. 15-166, Exhibit 1 at Appendix L Part 1 (CLC) ("Demand Response Offering").
- 6. The Compact is seeking to expand its Demand Response Offering to include a thermal storage component for its C&I customers. Exhibit CLC-MTD, Attachment A. This expanded Demand Response Offering will build on its current demand response activities to test technologies and delivery approaches that seek to reduce peak electricity demand. *Id*.
- 7. The Compact's expanded Demand Response Offering will provide data and answers to key questions that will better enable the Compact to assess the demand reduction potential of different technologies and cost-effectiveness, set appropriate demand reduction targets, and determine the potential for scalability in the future. *Id*.
- 8. The Compact's proposal is consistent with the Department's directives as it will inform the Compact's demand response offerings in the next three-year plan filing. D.P.U. 15-166 at 141-142.

- 9. Along with the expansion of its demand response activities, as part of its forthcoming 2016 Plan Year Report, the Compact will be suspending enrollment in its 2016-2018 Residential Behavior/Feedback core initiative. The Compact will continue to maintain functionality for current participants. Exhibit CLC-MTD, Attachment A. The Compact will be suspending new enrollment because the costs to implement the core initiative are greater than expected and recent evaluation results indicate minimal savings. *Id.* The Compact will include more information on this adjustment for the Department's review as part of its 2016 Plan Year Report. For purposes of this filing, in the interest of reducing ratepayer bill impacts, the Compact is proposing to reduce its 2016-2018 Plan budget for the Residential Behavior/Feedback core initiative by \$508,103. *Id.*
- 10. As part of its 2017 Energy Efficiency Surcharge ("EES") filing the Compact sought to reallocate its approved 2016-2018 sector budgets to partially fund its proposed expanded demand response efforts. *Cape Light Compact*, D.P.U. 16-177 (2016), Compact Initial Filing. The Department denied the Compact's request. D.P.U. 16-177 at 7.
- 11. In the Department's Order, however, the Department directed the Compact to submit its proposed modification of its Demand Response Offering to the Energy Efficiency Advisory Council ("EEAC" or "Council") for the Council's review and approval. D.P.U. 16-177 at 7. After EEAC review, the Compact was then directed to file with the Department. *Id*.
- 12. In support of the Compact's expanded Demand Response Offering, the Compact seeks an additional 2016-2018 budget of \$907,567 for its C&I sector and \$205,602 for its Residential sector, for a total of \$1,113,169. Exhibit CLC-MTD, Attachment A. The net increase to its 2016-2018 Plan budget after accounting for the increase in the Demand Response Offering

budget and the decrease in the Residential Behavior/Feedback core initiative budget is \$605,066. *Id.*

- 13. To support these budget changes, the Compact proposes a 2.058 cents per kilowatt-hour ("kWh") charge for its 2017 residential sector EES effective July 1, 2017. Exhibit CLC-MTD, Attachment C. The Compact proposes a 1.653 cents per kWh charge for its 2017 C&I sector EES effective July 1, 2017. *Id.* The Compact is not proposing to adjust its 2017 low-income sector EES of 0.099 cents per kWh approved by the Department in D.P.U. 16-177.
- 14. The Compact conducted an analysis of the bill impacts from its current 2017 EES compared to this proposed 2017 EES modification. The bill impacts are as follows: (1) 0.03 percent for residential R-1 customers; and (2) ranges from 0.33 percent (G-1 Seasonal Winter rate class) to 0.52 percent (G-3 rate class) for C&I customers. Exhibit CLC-MTD, Attachment D.
- 15. The Compact also conducted an analysis of the bill impacts from the 2017 EES included in its 2016-2018 Plan compared to this proposed 2017 EES modification. The bill impacts are as follows: (1) 1.65 percent for residential R-1 customers; and (2) ranges from 1.11 percent (G-1 Seasonal Winter rate class) to 01.76 percent (G-3 rate class) for C&I customers.
- 16. On March 1, 2017, the Compact presented its proposal to the EEAC at its Executive Committee meeting.
- 17. On March 15, 2017, the Compact presented its proposal to the EEAC and the EEAC passed a resolution supporting the Compact's proposal. Exhibit CLC-MTD, Attachment E.

¹ Even though the Compact is proposing a decrease to the residential budget, the residential EES rate increases primarily because revenue from the Regional Greenhouse Gas Initiative ("RGGI") is expected to be less than planned and less than included in the Compact's 2017 EES filing.

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WHEREFORE, the Compact, respectfully requests that the Department:

- a) approve the Compact's expanded Demand Response Offering, as well as the required budget changes to its 2017 residential and C&I EES for effect July 1, 2017, as set forth in Exhibit CLC-MTD, Attachment C, subject to further investigation; and
- b) provide such other and further relief as may be necessary or appropriate.

Respectfully Submitted,

THE CAPE LIGHT COMPACT

By its attorneys,

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Dated: March 28, 2017

COMMONWEALTH OF MASSACHUSETTS

DEPARTMENT OF PUBLIC UTILITIES

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| of a Mid-Term Modification of its 2016-2018 |) | D.P.U. 17-XX |
| Three-Year Energy Efficiency Plan |) | |
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PRE-FILED TESTIMONY OF

MARGARET T. DOWNEY

ON BEHALF OF

THE CAPE LIGHT COMPACT

1 I. INTRODUCTION

- 2 Q. Please state your name and business address.
- 3 A. My name is Margaret T. Downey. My business address is c/o Cape Light Compact,
- 4 Open Cape Building, 3195 Main Street, Barnstable, MA 02630.
- 5 Q. By whom are you employed?
- 6 A. I am employed by Barnstable County.
- 7 Q. Please state your current position and provide a brief job description.
- 8 A. I am the Cape Light Compact ("Compact") Administrator and have served in this
- 9 position since the Compact's inception in 1997. I oversee the administration of the
- 10 Compact and its development and implementation of its energy efficiency programs, as
- well as its provision of competitive energy supply through its municipal aggregation
- 12 program.
- 13 Q. Provide a brief job description for your position as Administrator for the Compact.
- 14 A. I manage the Compact's activities as an electric energy efficiency program administrator
- 15 ("Program Administrator") and as a municipal aggregator for all of the electric ratepayers
- on Cape Cod and Martha's Vineyard. Specifically, with respect to the Compact's energy
- efficiency activities, I oversee the administration of the Compact's annual energy
- efficiency program budgets that are part of the Compact's three-year statewide
- Department of Public Utilities ("DPU" or "Department") approved plan. I am
- 20 responsible for local and state regulatory reporting and approvals, and I oversee the
- 21 Compact's participation in and compliance with the ISO New England forward capacity
- 22 market. I represent the Compact as a non-voting member of the Energy Efficiency

| 23 | | Advisory Council ("EEAC"), and regularly make presentations and report to customers, |
|--|-----------|---|
| 24 | | the Compact's Governing Board ("Governing Board") members, staff, regulatory |
| 25 | | agencies, and community advocates. |
| 26 | Q. | Briefly describe the purpose of your testimony in this proceeding. |
| 27 | A. | I am offering this testimony in support of the Compact's modification of its 2016-2018 |
| 28 | | Demand Response Offering. Specifically, the Compact seeks approval of budget |
| 29 | | increases to support an expanded Demand Response Offering that will include the |
| 30 | | implementation of thermal storage for its commercial and industrial ("C&I") customers. |
| 31 | | A narrative description of the Compact's expanded Demand Response Offering is |
| 32 | | provided as Attachment A. The Compact's EEAC Presentation is provided as |
| 33 | | Attachment B. |
| | | |
| 34 | II. | DEMAND RESPONSE OFFERING MODIFICATION |
| 34 35 | II. Q. | DEMAND RESPONSE OFFERING MODIFICATION What are the modifications the Compact is proposing for its 2016-2018 Demand |
| | | |
| 35 | | What are the modifications the Compact is proposing for its 2016-2018 Demand |
| 35 36 | Q. | What are the modifications the Compact is proposing for its 2016-2018 Demand Response Offering? |
| 35 36 37 | Q. | What are the modifications the Compact is proposing for its 2016-2018 Demand Response Offering? The Compact's current Demand Response Offering is primarily focused on its residential |
| 35 36 37 38 | Q. | What are the modifications the Compact is proposing for its 2016-2018 Demand Response Offering? The Compact's current Demand Response Offering is primarily focused on its residential customers, with limited budget allocated to C&I demand response activities. The |
| 35 36 37 38 39 | Q. | What are the modifications the Compact is proposing for its 2016-2018 Demand Response Offering? The Compact's current Demand Response Offering is primarily focused on its residential customers, with limited budget allocated to C&I demand response activities. The Compact is seeking to expand its demand response efforts within the C&I sector. <i>See</i> |
| 35 36 37 38 39 40 | Q. | What are the modifications the Compact is proposing for its 2016-2018 Demand Response Offering? The Compact's current Demand Response Offering is primarily focused on its residential customers, with limited budget allocated to C&I demand response activities. The Compact is seeking to expand its demand response efforts within the C&I sector. <i>See</i> Attachment A. The proposed C&I Demand Response Offering will be focused on the |
| 35 36 37 38 39 40 41 | Q. | What are the modifications the Compact is proposing for its 2016-2018 Demand Response Offering? The Compact's current Demand Response Offering is primarily focused on its residential customers, with limited budget allocated to C&I demand response activities. The Compact is seeking to expand its demand response efforts within the C&I sector. See Attachment A. The proposed C&I Demand Response Offering will be focused on the deployment of 10 to 15 Ice Bear thermal storage units at 5 to 10 commercial locations. |

| 45 | | In addition, the Compact seeks to make minor adjustments to the residential portion of its |
|--|----------|---|
| 46 | | Demand Response Offering. This expanded effort will continue to build on the |
| 47 | | Compact's current demand response activities but will introduce and test new |
| 48 | | technologies and delivery approaches. Specifically, the Compact will be eliminating |
| 49 | | energy monitoring devices and introducing a new wi-fi thermostat in its residential |
| 50 | | offering. See Attachment B. |
| 51 | Q. | Why is the Compact proposing to adjust its Demand Response Offering? |
| 52 | A. | The Compact's goal is to learn from these expanded efforts to inform the design of future |
| 53 | | demand response programs by deploying a broader range of technologies across a wider |
| 54 | | customer base. See Attachment A. |
| 55 | Q. | What are the budget adjustments the Compact is proposing because of the |
| 56 | | expanded Demand Response Offering? |
| 57 | | |
| | A. | In support of its expanded Demand Response Offering, the Compact is proposing an |
| 58 | A. | In support of its expanded Demand Response Offering, the Compact is proposing an increase to its 2016-2018 residential sector budget of \$205,602, and an increase in its |
| 58 59 | A. | |
| | A. Q. | increase to its 2016-2018 residential sector budget of \$205,602, and an increase in its |
| 59 | | increase to its 2016-2018 residential sector budget of \$205,602, and an increase in its 2016-2018 C&I sector budget of \$907,567, for a total of \$1,113,169. <i>See</i> Attachment A. |
| 59 60 | Q. | increase to its 2016-2018 residential sector budget of \$205,602, and an increase in its 2016-2018 C&I sector budget of \$907,567, for a total of \$1,113,169. See Attachment A. Is the Compact proposing any other budget adjustments? |
| 596061 | Q. | increase to its 2016-2018 residential sector budget of \$205,602, and an increase in its 2016-2018 C&I sector budget of \$907,567, for a total of \$1,113,169. <i>See</i> Attachment A. Is the Compact proposing any other budget adjustments? Yes. As part of the Compact's forthcoming 2016 Plan Year Report, the Compact will be |
| 59606162 | Q. | increase to its 2016-2018 residential sector budget of \$205,602, and an increase in its 2016-2018 C&I sector budget of \$907,567, for a total of \$1,113,169. <i>See</i> Attachment A. Is the Compact proposing any other budget adjustments? Yes. As part of the Compact's forthcoming 2016 Plan Year Report, the Compact will be suspending enrollment in its 2016-2018 Residential Behavior/Feedback core initiative. |
| 5960616263 | Q. | increase to its 2016-2018 residential sector budget of \$205,602, and an increase in its 2016-2018 C&I sector budget of \$907,567, for a total of \$1,113,169. <i>See</i> Attachment A. Is the Compact proposing any other budget adjustments? Yes. As part of the Compact's forthcoming 2016 Plan Year Report, the Compact will be suspending enrollment in its 2016-2018 Residential Behavior/Feedback core initiative. See Attachment A. The Compact will continue to maintain functionality for current |

| 67 | | information on this adjustment for the Department's review as part of its 2016 Plan Year |
|---------------------------------|-----------------|--|
| 68 | | Report. |
| 69 | | For purposes of this filing, in the interest of reducing ratepayer bill impacts, the Compact |
| 70 | | is proposing to reduce its 2016-2018 Plan budget for the Residential Behavior/Feedback |
| 71 | | core initiative by \$508,103. <i>Id</i> . |
| 72 | Q. | What is the net increase to the Compact's 2016-2018 Three-Year Plan budget as a |
| 73 | | result of these proposed modifications? |
| 74 | A. | The net increase to the Compact's 2016-2018 Three-Year Plan budget after accounting |
| 75 | | for the increase in the Demand Response Offering budget and the decrease in the |
| 76 | | Residential Behavior/Feedback core initiative budget is \$605,066. See Attachment A. |
| 77 | Q. | What are the residential and C&I Energy Efficiency Surcharges ("EES") resulting |
| 78 | | from these proposed modifications? |
| 79 | A. | The Compact's EES calculations are provided as Attachment C. To support these budget |
| 80 | | changes, the Compact proposes a 2.058 cents per kilowatt-hour ("kWh") charge for its |
| 81 | | 2017 residential sector EES and a 1.653 cents per kWh charge for its 2017 C&I sector |
| 82 | | EES for effect July 1, 2017. See Attachment C. The Compact is not proposing to adjust |
| 83 | | its 2017 low-income sector EES of 0.099 cents per kWh approved by the Department in |
| | | |
| 84 | | D.P.U. 16-177. |
| 8485 | Q. | D.P.U. 16-177. Are there bill impacts of greater than two percent as a result of these proposed |
| | Q. | |
| 85 | Q. A. | Are there bill impacts of greater than two percent as a result of these proposed |

Pre-filed Testimony of Margaret T. Downey
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Exhibit CLC-MTD
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| 89 | | sectors. The Compact's Bill Impact Analysis is provided as Attachment D. |
|-----|----|--|
| 90 | | Similarly, there is less than a two percent bill impact when comparing the 2017 and 2018 |
| 91 | | EES included in the Compact's 2016-2018 Plan with the proposed 2017 EES and |
| 92 | | adjusted 2018 EES herein. See Attachment D. |
| 93 | Q. | Is the Compact proposing changes in its 2016-2018 Three-Year Plan savings goals? |
| 94 | A. | No. |
| 95 | Q. | Did the Compact present its proposed expanded Demand Response Offering to the |
| 96 | | EEAC for its review and approval? |
| 97 | A. | Yes. On March 1, 2017, the Compact presented its proposed modifications to its |
| 98 | | Demand Response Offering to the EEAC at its Executive Committee meeting. Then on |
| 99 | | March 15, 2017, the Compact presented its proposal to the EEAC. The EEAC voted and |
| 100 | | passed a resolution supporting the Compact's proposed modifications to its Demand |
| 101 | | Response Offering and sector budgets. The EEAC Resolution is provided as Attachment |
| 102 | | E. |
| 103 | Q. | Does this conclude your testimony? |
| 104 | A. | Yes. |
| | | |

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The Compact will file with the Department for review and approval the EES rates proposed for effect in 2018 on or before October 1, 2017.

2017 Mid-Term Modification Cape Light Compact D.P.U. 17-XX Attachment A March 28, 2017 Page 1 of 4

<u>Cape Light Compact Demand Response Demonstration Offering</u> <u>Mid-Term Modification for C&I Thermal Storage</u>

As part of its approved 2016-2018 Energy Efficiency Plan, the Cape Light Compact ("Compact") included a Demand Response ("DR") Demonstration Offering ("Offering") that focused on installing connected devices in participating homes and businesses, and using these connected devices to curtail usage during demand response events called by the Compact. The Compact leveraged its experience with its Residential Behavior/Feedback core initiative to inform development of its DR Offering. Both efforts were primarily focused on residential customers.

Since early 2016, the Compact has actively participated in discussions with other Program Administrators ("PAs") through the Demand Reduction Working Group and the Energy Efficiency Advisory Council ("EEAC") Peak Demand Reduction Subcommittee on peak demand reduction topics, including the PAs' demand response demonstration projects. As part of these discussions, the PAs have coordinated their approved and proposed demonstration offerings to maximize learning potential by testing different technologies across different customer classes and locations. In keeping with this coordinated approach, the Compact proposes to expand its current DR Offering to include a thermal storage component for commercial and industrial ("C&I") customers.

The Compact's expanded DR Offering builds on its current demand response activities in an effort to test technologies and delivery approaches that seek to reduce peak electricity demand. More importantly, its proposal is consistent with the work undertaken by the PAs through the Demand Reduction Working Group, and the EEAC through the Demand Reduction Subcommittee. The Compact is proposing this expansion in order to better inform the design of future demand response programs by deploying a broader range of technologies across a wider range of customer types.

Offering Enhancements

The Compact proposes to install Ice Bear thermal energy storage units ("Ice Bears") on 5 to 10 commercial customers in grid-constrained areas with high seasonal population fluctuations. The Ice Bear is a load-shifting technology that works in concert with installed air conditioning ("a/c") units to reduce load from a/c compressors during peak hours of the day. The Ice Bear makes ice during off-peak hours, and uses this thermal mass during the day in place of the a/c compressor to cool the air, thereby reducing the load caused by the compressor during peak hours. The primary system benefit of this technology is reduced electric demand during peak hours, which brings attendant locational transmission and distribution ("T&D") benefits of increased reliability and potential deferment of distribution system upgrades.

For the customer, the technology benefits can include demand charge reduction and increased a/c compressor life. Both customer-facing and grid-facing benefits will be dependent on customer-specific characteristics including location, rate class, usage pattern, drivers of on-site-demand, etc. The Compact will work with the vendor to deploy projects at customer locations that are likely to maximize these benefits.

The Compact chose to test this technology because:

- Dispatch has no impact on customer comfort, meaning no customer fatigue
- Dispatch and resulting load reduction is reliable
 - o Remotely dispatchable
 - O Does not rely on any customer action to dispatch
 - o Dispatch cannot be overridden by customer
- It is relatively simple the core components are the same as an a/c unit, so it can be maintained by local a/c technicians
- There are no safety concerns, unlike many other storage technology types
- Storage capability does not degrade over time
- System performance is continuously monitored in real-time
- It has been successfully deployed elsewhere in the United States
- Can operate every day of the cooling season, over multiple hours
 - High probability of overlap with ISO-NE peak load day and hour, which reduces ICAP tags and can lower power supply costs

Research Opportunities

The Compact intends to answer the following research questions with its proposed Offering:

- Which value streams are available to different customers, and which are the most important to them?
 - o For future programs, could the customer value be sufficient to motivate them to pay some of the costs to purchase/install the technology?
 - Could the customer pair the technology with a power supply contract to lower costs for the customer/increase customer value?
 - Within the commercial rate class, which customer/business types can get the most value from the technology?
- What are the grid-facing benefits?
 - o Is it reliable enough to potentially defer T&D upgrades?
 - o Can it be brought to scale in order to potentially defer T&D upgrades?
 - o Can the locational T&D benefits be quantified?
- How much of the peak period will it be able to cover given the Compact territory's climate?
 - Will it be enough to cover the Cape Cod and Martha's Vineyard and/or system peak? Could it cover a longer period?

The Compact recognizes that Eversource also proposed ice storage as part of its DR demonstration offering. The Compact and Eversource have coordinated their approach in proposing these offerings in order to maximize coverage of research opportunities for the projects. The Compact's Ice Bear proposal differs from Eversource's in several key ways:

• The Compact is specifically targeting deployment in distribution-constrained areas in order to assess the potential locational value of this technology (potential to alleviate those constraints)

2017 Mid-Term Modification Cape Light Compact D.P.U. 17-XX Attachment A March 28, 2017 Page 3 of 4

- The Compact has a unique climate and customer base within MA, which results in different peak hours of the day during the cooling season. These Compact-specific characteristics are likely to result in operational differences for the technology (how long of a period it will be able to offset), and locational-specific values for the peak hours that are offset by the technology (energy and/or capacity)
- The Compact has the ability to leverage its power supply programs to potentially bring additional value to participants in the future

The Compact and Eversource are committed to continuing to collaborate and coordinate closely through the Demand Reduction Working Group to ensure effective coverage of research topics and questions related to the Ice Bear projects, including targeting different types of customers/businesses within small-medium C&I customer classes.

Proposed Budget

As part of its 2017 Energy Efficiency Surcharge ("EES") filing, the Compact sought to reallocate the remaining three-year Residential Behavior/Feedback core initiative budget to partially fund this thermal storage project aimed at reducing summer peak load. Reducing summer peak load was also the goal of the Compact's Residential Behavior/Feedback core initiative. Because the DR Offering and the Residential Behavior/Feedback core initiative share similar goals of saving energy by adjusting customer behavior, the Compact viewed it appropriate to reallocate funds between these budgets.

Nevertheless, the Department excluded from the Compact's 2017 EES the proposed reallocation of its Residential Behavior/Feedback core initiative budget to its DR Offering budget for 2017 and 2018. The Department noted that an EES filing is not the appropriate place to propose significant budget changes and viewed the Compact's proposal as a modification to the Compact's approved Three-Year Plan that requires EEAC review. See D.P.U. 16-177, Order at 5.

The Compact is suspending enrollment in the Residential Behavior/Feedback core initiative due to high costs and evaluations that found less-than-anticipated savings. The Compact intends to maintain functionality for existing Residential Behavior/Feedback core initiative participants for the remainder of the 2016-2018 Three-Year Plan term.

In accordance with the Department's directive, the Compact is currently seeking the support of the EEAC to fund its DR Offering by shifting \$508,103 of its approved Residential Behavior/Feedback core initiative budget to support the increases in its DR Offerings of \$205,602 for its Residential DR Offering and of \$907,567 for its C&I DR Offering. The total increase over the three-year plan budget would be \$605,066.

The additional Residential DR Offering budget will allow the Compact to expand and improve its existing approved Residential DR Offering in such ways as incorporating mini-splits as controllable devices, enabling text message alerts, and moving to a more popular thermostat model, among other improvements. The additional C&I DR Offering budget will fund the Ice Bear project as described above.

2017 Mid-Term Modification Cape Light Compact D.P.U. 17-XX Attachment A March 28, 2017 Page 4 of 4

Table 1 summarizes the Residential Behavior/Feedback core initiative and the DR Offering budgets proposed in the Compact's Mid-Term Modification ("MTM") compared to the budgets approved in the Compact's 2016-2018 Three-Year Plan.¹

| Budget | | | Proposed in MTM | | | | | |
|-----------------------------------|-------------|-------------|-----------------|-----------|-------------|-------------|-------------|-----------|
| buuget | <u>2016</u> | <u>2017</u> | <u>2018</u> | 2016-2018 | <u>2016</u> | <u>2017</u> | <u>2018</u> | 2016-2018 |
| Res. Behavior Feedback Initiative | 323,850 | 326,115 | 329,832 | 979,797 | 170,611 | 153,448 | 147,635 | 471,695 |
| Demand Response Offering (total) | 185,897 | 267,797 | 349,697 | 803,391 | 186,560 | 890,000 | 840,000 | 1,916,560 |
| C&I | 18,590 | 26,780 | 34,970 | 80,340 | 17,907 | 485,000 | 485,000 | 987,907 |
| Residential | 167,307 | 241,017 | 314,727 | 723,051 | 168,654 | 405,000 | 355,000 | 928,654 |
| Grand Total | 509,747 | 593,912 | 679,529 | 1,783,189 | 357,172 | 1,043,448 | 987,635 | 2,388,255 |

Table 2 shows the difference between the approved 2016-2018 Three-Year Plan budgets and the proposed MTM budgets (calculated by subtracting the 2016-2018 Three-Year Plan budget from the MTM budget).

Table 2: Difference between Plan and MTM Budgets

| Budget | Difference | | | | | | |
|-----------------------------------|-------------|-------------|-------------|-----------|--|--|--|
| <u> buuget</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | 2016-2018 | | | |
| Res. Behavior Feedback Initiative | (153,239) | (172,667) | (182,198) | (508,103) | | | |
| Demand Response Offering (total) | 663 | 622,203 | 490,303 | 1,113,169 | | | |
| C&I | (683) | 458,220 | 450,030 | 907,567 | | | |
| Residential | 1,346 | 163,983 | 40,273 | 205,602 | | | |
| Grand Total | (152,576) | 449,536 | 308,106 | 605,066 | | | |

As shown in Table 2, the net difference between the budgets approved in the 2016-2018 Three-Year Plan and the budgets proposed in the MTM for the combined Residential Behavior/Feedback core initiative and DR Offering budgets is \$605,066.

Conclusion

The Compact recognizes the important roles that demand response and energy storage will play in balancing supply and demand on an electric grid with an increasing amount of interconnected renewable energy sources. The Compact seeks approval of its Mid-Term Modification in order to expand its DR Offering to improve its Residential DR Offering, include storage as an additional technology type being tested in Massachusetts, and to broaden the customer base it is reaching through its DR efforts. This project will provide data and answers to key questions that will better enable the Compact to assess the demand reduction potential of different technologies and cost-effectiveness, set appropriate demand reduction targets, and determine the potential for scalability in future energy efficiency plans.

¹ For a summary of the bill impacts resulting from the proposed MTM, please see accompanying 3/1/17 presentation to the EEAC Executive Committee.



Cape Light Compact

Demand Response Demonstration Offering 2016 Results & 2017 MTM

MA EEAC March 15, 2017

















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mass save

Planned Demonstration Offering Overview

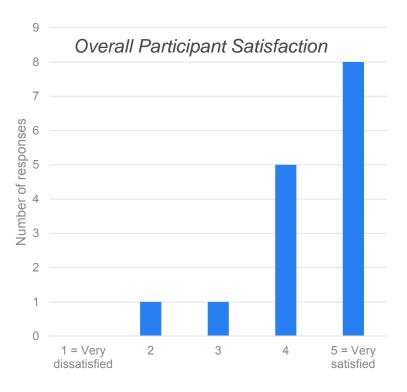
- CLC included a DR Demonstration Offering in 2016-2018 Plan
 - Offered participants a WiFi thermostat and energy monitoring equipment, monitored/controlled via app and/or web
 - Participants must have central a/c controlled by wall-mounted thermostat
 - Participants' thermostat set points were adjusted during DR events called by CLC
 - 4-hour events (most called 2-6 pm)
 - Events called based on weather and ISO load predictions
 - Participants notified of events via app and email day before
 - DR Offering design informed by CLC's Residential Behavior/Feedback core initiative
 - Residentially-focused

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2016 Results

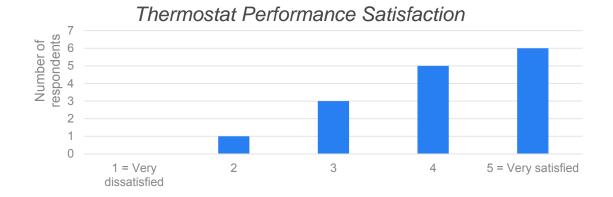


- Demonstration Offering goal: Learn how to best engage residential customers in demand response, use experience to inform further DR program development in the areas of:
 - Overall satisfaction
 - Enrollment motivators
 - Customer acceptance
 - Technology
 - Effect on comfort
 - Event participation
 - Fatigue within events
 - Opt-in vs. opt-out approach

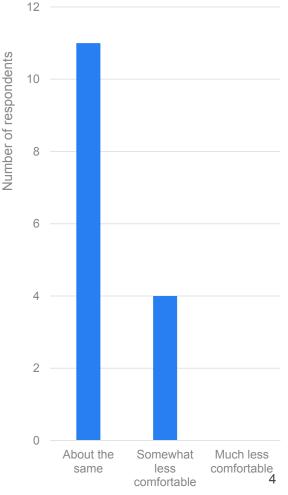


2016 Results (cont.)

- Most customers were satisfied with the performance of their thermostat
- Most customers did not report a decrease in comfort (vs. days of similar temperature)
- Customers were active users of technology & information
- Most cited participation motivators were to save money, receive free thermostat, and ability to remotely control thermostat
 - Participation incentives were not significant motivators



General Comfort During Events

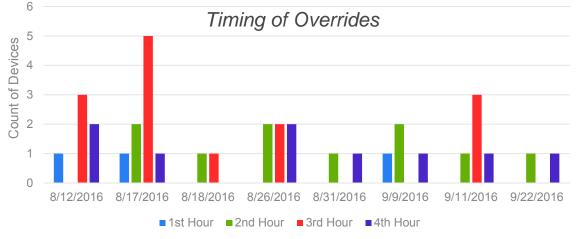


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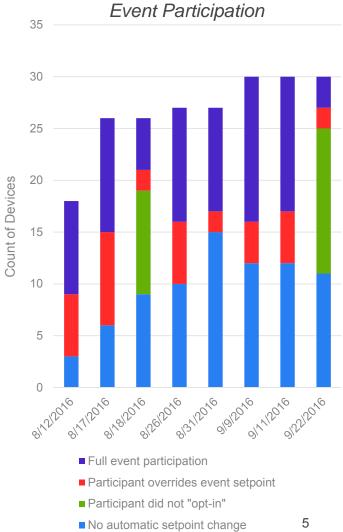
March 28, 2017

2016 Results (cont.)

- 22 participants in 8 events
 - Currently 39 participants enrolled, 56 devices
- Most participants that did not receive set point change had A/Cs off
- Opt-out rate averaged 32%*
 - 4 "serial opt-outers" accounted for 60% of opt-outs
 - Most overrides occurred in 3rd hour







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- High customer satisfaction
- Technology concept was well-received
- Opt-out design is most effective
- Some event fatigue occurred (usually in hour 3)
- Curtailment degradation after event hour 2
- Some pre-cooling and snapback occurred
- Limited pool of participants
- No smart metering is a challenge

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2017 Residential DR Demonstration Offering

- Expansion and adjustment of current demonstration offering
- Technology
 - Moving to Honeywell Lyric Thermostat (improve thermostat offering)
 - Incorporating mini-splits (expand participant eligibility)
 - No real-time monitoring equipment (reduce costs and deployment time)

Events

- All events will be called as opt-out (better participation rates)
- Call shorter events (address event fatigue)
- Stagger thermostat setbacks (address curtailment degradation)
- Stagger event times across participants (address pre-cooling & snapback)

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MILE mass save

MTM Request - 2017 C&I DR Demonstration Offering

- Background: CLC sought to expand its DR Demonstration Offering as part of its 2017 Energy Efficiency Surcharge filing (DPU 16-177) to include thermal storage
 - Proposed to stay within overall 2016-2018 approved budget
 - Would have been able to deploy thermal storage before summer 2017
 - DPU did not allow DR Offering increase, required EEAC review and a separate DPU filing
- In coordination with other PAs, CLC proposes to expand its Offering to include thermal storage for C&I customers
 - Also expand and improve current Res. DR Offering
 - Reduce Residential Behavior Initiative spending
- Testing additional technology will broaden scope of Offering learning for CLC/PAs to better inform future demand response offerings



- Ice Bear technology targets summer peak loads from air conditioning by creating ice during off-peak hours and using thermal mass instead of a/c compressor to cool air during peak hours
 - Load-shifting, behind-the-meter DR technology
- Goal to deploy at 5 to 10 sites before summer 2018
 - Likely 10 to 15 units
- Locations being selected to demonstrate potential to deliver customer- and grid-facing benefits, in areas with high seasonal population fluctuation

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Why Ice Bears?

- Dispatch has no impact on customer comfort = no customer fatigue
- Dispatch and resulting load reduction is reliable
 - Remotely dispatchable
 - Does not rely on any customer action to dispatch
 - Dispatch cannot be overridden by customer
- It is relatively simple the core components are the same as an a/c unit
 = can be maintained by local a/c technicians
- There are no safety concerns, unlike many other storage technology types
- Storage capability does not degrade over time
- System performance is continuously monitored in real-time
- It has been successfully deployed elsewhere in the United States
- Can operate every day of the cooling season, over multiple hours
 - High probability of overlap with ISO-NE peak load day and hour, which reduces ICAP tags and can lower power supply costs

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C&I DR Demonstration Offering Research Questions

- Which value streams are the most important to customers?
 - In the future, could the customer value be sufficient to motivate them to pay some of the costs to purchase/install the technology?
 - Within the commercial rate class, which customer/business types can get the most value from the technology?
 - Could customer pair it with a power supply contract to increase customer value?
- How will it operate in the Compact territory's climate?
 - Will it be enough to cover the Cape Cod and Martha's Vineyard and/or system peak? Could it cover a longer period?
- What are the grid-facing benefits?
 - Is it reliable enough to potentially defer T&D upgrades?
 - Can it be brought to scale in order to potentially defer T&D upgrades?
 - How are the T&D benefits quantified?
- Vendor to analyze several of these questions in advance of full demonstration implementation, which will assist in site selection

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Participation Goals

- Targeting 5-10 sites in order to deploy on a range of C&I customers in order to inform future expanded DR programs
 - DR reduction is very site-specific and temperature-dependent, but expected range of reduction for the C&I demonstration is 100-250kW*
- Targeting customers representative of range of C&I customers on Cape Cod/Martha's Vineyard that have consistent cooling load
 - Primary focus is on implementation experience
 - Examples will be used to understand potential variables in modeled vs realized DR impacts and barriers to future program implementation
- Customer types for DR Demonstration Offering
 - Municipal mix regular hours and all-hours occupation
 - Hospitality/Lodging higher loads later in the day, longer cooling season
 - Healthcare consistent loads/space conditions
 - Restaurant more site-specific loads
 - Retail consistent load during daytime/operating hours

^{*}based on preliminary information provided by vendor (typical reduction of ~1.1 kW/ton)

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Why have demonstration projects?

- There are inherent locational differences both within MA and between MA and other areas
 - Rate structures, costs (project, avoided, market), load profiles, customer composition, climate
 - Data from demonstration projects accounts helps to identify these differences
- Demonstrations provide hands-on experience and in-the-field data which is used to:
 - Inform the development of potential future programs at a larger scale, incl. technology selection, program design, implementation, and goals
 - Evaluate customer acceptance & barriers to implementation
 - Recruit participants for future programs

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- As part of 2016-2018 Plan, Compact had an approved budget for its Residential Behavior/Feedback Initiative
 - Used near-real time energy monitoring equipment to inform participants of energy usage drivers and encourage load reduction through behavioral change
- Costs were high, maintaining equipment connectivity increasingly an issue, evaluation showed minimal savings
- Compact decreasing spending on Res. Behavior/Feedback by suspending enrollment
- Maintaining functionality for current participants

| | | 2016-2 | 2018 Pla | n | Proposed in MTM | | | | Difference |
|--------------------------------------|-------------|-------------|-------------|-----------|-----------------|-------------|-------------|-----------|------------------|
| <u>Budget</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | 2016-2018 | <u>2016</u> | <u>2017</u> | <u>2018</u> | 2016-2018 | <u>2016-2018</u> |
| Res. Behavior Feedback Initiative | 323,850 | 326,115 | 329,832 | 979,797 | 170,611 | 153,448 | 147,635 | 471,695 | (508,103) |

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DR Demonstration Offering Proposed Budget



2017-2018 C&I DR Demonstration Offering Budget

| PP&A | Marketing | Participant Incentive & STAT | | Total Cost | |
|------|-----------|------------------------------|---------|---------------|--|
| - | - | 820,000 | 150,000 | 970,000 | |

- Incentive/STAT budget includes equipment, installation, and maintenance
- Budget based on pricing information from vendor

2016-2018 DR Demonstration Offering Budget, Current & Proposed

| Dudget | | 2016- | 2018 Plai | า | Proposed in MTM | | | | |
|----------------------------------|-------------|-------------|-------------|-----------|-----------------|-------------|-------------|-----------|--|
| <u>Budget</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | 2016-2018 | <u>2016</u> | <u>2017</u> | <u>2018</u> | 2016-2018 | |
| Demand Response Offering (total) | 185,897 | 267,797 | 349,697 | 803,391 | 186,560 | 890,000 | 840,000 | 1,916,560 | |
| DR C&I | 18,590 | 26,780 | 34,970 | 80,340 | 17,907 | 485,000 | 485,000 | 987,907 | |
| DR Residential | 167,307 | 241,017 | 314,727 | 723,051 | 168,654 | 405,000 | 355,000 | 928,654 | |

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Budget Impact & EES

Overall Plan Budget Impact

| Rudgot | Difference: Approved vs. Proposed | | | | |
|-----------------------------------|-----------------------------------|-------------|-------------|------------------|--|
| <u>Budget</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2016-2018</u> | |
| Res. Behavior Feedback Initiative | (153,239) | (172,667) | (182,198) | (508,103) | |
| Demand Response Offering (total) | 663 | 622,203 | 490,303 | 1,113,169 | |
| DR C&I | (683) | 458,220 | 450,030 | 907,567 | |
| DR Residential | 1,346 | 163,983 | 40,273 | 205,602 | |
| Grand Total | (152,576) | 449,536 | 308,106 | 605,066 | |

| EES Rates (c/kWh) | | | | | | | | |
|-------------------|--------------|----------------|---------------|--------------|--------------|--|--|--|
| <u>Sector</u> | 2017 Planned | 2017 In Effect | 2017 Proposed | 2018 Planned | 2018 Updated | | | |
| Residential | 1.706 | 2.051 | 2.058 | 1.677 | 1.964 | | | |
| Low Income | 0.162 | 0.099 | 0.1 | 0.18 | 0.189 | | | |
| C&I | 1.383 | 1.573 | 1.653 | 1.521 | 1.788 | | | |

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Thank you

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Residential

- Overall, proposed 2017 & 2018 res. budget decrease from what was approved in 2017 EES (2017) and planned (2018) due to decrease in Res. Behavior/Feedback
- 2017 res. rate will increase slightly from what is currently effective due to decrease in sales and RGGI revenue

C&I

 Rates higher than planned due to DR budget increases and decrease in RGGI revenue

Low Income

- Three-year LI budget is at 10.06%
- Slight rate increases in 2017/2018 due to decrease in RGGI revenue

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Appendix: Bill Impacts Summary

- Year-to-year bill impact analysis:
 - 2017 currently-effective vs. 2017 proposed
 - 2017 proposed vs 2018 updated
 - None are greater than 1%
 - Most residential are negative for 2017 proposed v. 2018 updated
- Replace EES rates included in approved Plan
 - 2017 planned vs. 2017 proposed
 - 2018 planned vs 2018 updated
 - None are greater than 2%

2017 Mid-Term Modification 2017 Mid-1erm Modification
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Cape Light Compact 2017 Residential Energy Efficiency Reconciliation Factor

| | | | | | | | | | | | \$ in inousand | as | | | | | | | | | | |
|---|--------------------|--------------|------------|----|-------------|----|--------------|----|---------------|----|----------------|----|------------|---|-----------|------|---------------|----|-------------------|----|----------------|--|
| | | | | | | F | CM, RGGI, | F | Past Period | | | | | | Billed | EE R | econciliation | | Low Income | EE | Reconciliation | |
| | | Year Expense | | E | E Charge | Е | ES & Other | R | Reconiliation | | Interest | | Total | | tribution | | Factor | | Reconciliation | | Factor | |
| - | Year | ear Expense | | F | Revenues | _ | Revenues | | with Interest | _ | on Deferral | _ | EERF | (| GWH) | (ce | ents/kWh) | Fa | actor (cents/kWh) | | (cents/kWh) | |
| | Col. A | | Col. B | | Cal. C | | Col. D | | Col. E | | Col. F | | Col. G | | Col. H | | Cal. I | | Col. J | | Col. K | |
| | | | EEE | | EEC | | OR | | PPRA | | 1 | | | | FkWh | | | | EERFLI | | EERFR | |
| | 2017 | \$ | 23,324.793 | \$ | (2,554.205) | \$ | (11,762.583) | \$ | 1,911.075 | \$ | 19.960 | \$ | 10,939.040 | | 558.665 | | 1.958 | | 0.100 | | 2.058 | |
| | 2018 \$ 23,859.948 | | 23,859.948 | \$ | (2,534.458) | \$ | (3,341.875) | \$ | 0.000 | \$ | 11.873 | \$ | 17,995.488 | | 1,013.783 | | 1.775 | | 0.189 | | 1.964 | |

| Col. A: | Effective | /ear | (January 1 | 2017 | - December 31, | 2017) |
|---------|-----------|------|------------|------|----------------|-------|
| | | | | | | |

Col. B: Based on the most up-to-date data available and consistent with the Cape Light Compact's 2016-2018 Three-Year Plan, D.P.U. 15-166.
Col. C: 2017 Residential Monthly Deferral, Lines 1, Cols. N.

Col. D: 2017 Residential Monthly Deferral, Lines 3, Cols. N + Lines 4, Cols. N + Lines 5, Cols. N

Col. E: 2017 Residential Monthly Deferral, Lines 10, Cols. N.
Col. F: 2017 Residential Monthly Deferral, Lines 9, Cols. N

Col. G: Col. B + Col. C + Col. D + Col. E + Col. F

Col. H: Eversource forecast of Cape Light Compact sales through December 31, 2017. Residential sales only.

Col. I: Col. G/Col. H divided by 10

Col. J: 2016-2018 Low-Income Energy Efficiency Reconciliation Factor, Cols. J
Col. K: Col. I + Col. J

Note that per D.P.U. 10-06, at 2-3 (June 24, 2010), lost base revenue is not applicable to the Cape Light Compact.

Cape Light Compact 2015 Residential Monthly EES Deferral \$ in Thousands

| | | | | | | \$ in I nousand | 15 | | | | | | | |
|---|--------------|--------------|---------------------------|-----------------------------|----------------|-----------------------------|-------------|---------------------------|-----------------------------|----------------|---------------------|-----------------------------|----------------|--------------------------|
| | Col. A | Col. B | Col. C | Col. D | Col. E | Col. F | Col. G | Col. H | Col. I | Col. J | Col. K | Col. L | Col. M | Col. N |
| | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | |
| Line Description | Dec-14 | Jan-15 | Feb-15 | Mar-15 | Apr-15 | May-15 | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Total |
| 1 SBC Revenues | | \$ - | \$ (217.836) \$ | (217.836) \$ | (217.836) \$ | (217.836) \$ | (217.836) | \$ (217.836) \$ | (217.836) \$ | (217.836) \$ | (217.836) \$ | (217.836) \$ | (470.527) \$ | (2,648.891) |
| 2 EES Revenues @ 1/1/15 - 8/31/15 rate | | \$ - | \$ (1,235.248) \$ | (1,235.248) \$ | (1,235.248) \$ | (1,235.248) \$ | (1,852.872) | \$ (617.624) \$ | (1,235.248) \$ | (1,235.248) \$ | - \$ | - \$ | - \$ | (9,881.986) |
| 3 EES Revenues @ 9/1/15 - 12/31/15 rate | | \$ - | \$ - \$ | - \$ | - \$ | - \$ | - : | \$ - \$ | - \$ | - \$ | (1,964.442) \$ | (1,964.442) \$ | (3,659.373) \$ | (7,588.257) |
| 4 FCM Revenues* 5 RGGI Revenues* | | \$ - \$ - | \$ (53.820) \$ \$ - \$ | (52.068) \$ (254.079) \$ | (53.006) \$ | (49.575) \$ (169.647) \$ | (49.120) | \$ (46.641) \$ \$ - \$ | (47.893) \$ (241.650) \$ | (53.363) \$ | (45.914) \$ - \$ | (44.926) \$ (386.433) \$ | (76.707) \$ | (573.032) (1,051.809) |
| 6 Other Revenues* | | \$ - | \$ <u>-</u> \$ | <u> </u> | - \$ | - \$ | - : | s <u>-</u> \$ | - \$ | <u> </u> | - \$ | - \$ | - \$ | |
| 7 Total Energy Efficiency Revenues | | \$ - | \$ (1,506.904) \$ | (1,759.232) \$ | (1,506.090) \$ | (1,672.307) \$ | (2,119.829) | \$ (882.102) \$ | (1,742.628) \$ | (1,506.448) \$ | (2,228.192) \$ | (2,613.637) \$ | (4,206.607) \$ | (21,743.976) |
| 8 Total Energy Efficiency Expenses** | | \$ 41.350 | \$ 256.304 \$ | 2,317.654 \$ | 1,806.526 \$ | 1,840.009 \$ | 3,168.202 | \$ 1,108.245 \$ | 2,395.291 \$ | 1,309.392 \$ | 174.118 \$ | 1,580.710 \$ | 6,523.653 \$ | 22,521.454 |
| 9 Deferral (Over)/Under Recovery | | \$ 41.350 | \$ (1,250.601) \$ | 558.422 \$ | 300.436 \$ | 167.702 \$ | 1,048.373 | \$ 226.143 \$ | 652.663 \$ | (197.056) \$ | (2,054.073) \$ | (1,032.927) \$ | 2,317.046 | |
| 10 Interest on Deferral Balance | | \$ - | \$ (0.048) \$ | (0.024) \$ | (0.040) \$ | (0.028) \$ | (0.031) | \$ (0.021) \$ | (0.014) \$ | (0.018) \$ | (0.024) \$ | (0.019) \$ | (0.073) \$ | (0.339) |
| 11 (Over)/Under Ending Balance | \$ 2,516.594 | \$ 2,557.944 | \$ 1,307.296 \$ | 1,865.694 \$ | 2,166.090 \$ | 2,333.764 \$ | 3,382.106 | \$ 3,608.228 \$ | 4,260.877 \$ | 4,063.803 \$ | 2,009.705 \$ | 976.760 \$ | 3,293.733 | |
| 12 Surplus Revenue Annual Interest Rate | | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | |
| 13 Borrowing Annual Interest Rate | | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | |
| | | | | | | | | | | | | | | |

*Sector portion of revenues are allocated based on 2015 actual kWh sales.

^{**2015} Expenditures are actual 2015 results.

Cape Light Compact 2016 Residential Monthly EES Deferral

| | | | | | | | | | \$ in Thousands | 3 | | | | | | | | | | | |
|---|-------------|------|-----------|----------|----------|-------------|----|----------------|-----------------|----|-------------|----|----------------|----|----------------|-------------|----------------|-------------|--------|----------------|--------------|
| | Col. A | | Col. B | Col. C | | Col. D | | Col. E | Col. F | | Col. G | | Col. H | | Col. I | Col. J | Col. K | Col. L | | Col. M | Col. N |
| | Actual | | Actual | Actual | | Actual | | Actual | Actual | | Actual | | Actual | | Actual | Actual | Actual | Actual | | Actual | |
| Line Description | Dec-15 | J. | an-16 | Feb-16 | | Mar-16 | | Apr-16 | May-16 | | Jun-16 | | Jul-16 | | Aug-16 | Sep-16 | Oct-16 | Nov-16 | | Dec-16 | Total |
| 1 SBC Revenues | | | | £ (00: | 700) | (004 700) | • | (004 700) | t (004 700) | | (000 040) | • | (110.881) | • | (004 700) 6 | (004 700) | 6 (004 700) | 6 (004 7 | (OO) 6 | (005.740) 6 | (0.040.050) |
| | | Þ | - | Ψ (| .762) | , | | (221.762) | \$ (221.762) | | (332.643) | 2 | (| Þ | (221.762) \$ | (221.762) | , | | , | (395.740) \$ | (2,613.356) |
| 2 EES Revenues | | \$ | - | | .173) \$ | (1,646.173) | | (1,646.173) | (1,646.173) | | (2,469.259) | \$ | (823.086) | 5 | (1,646.173) \$ | (1,646.173) | \$ (1,646.173) | \$ (1,646.1 | | (2,928.221) \$ | (19,389.948) |
| 3 FCM Revenues* | | \$ | - | \$ (43 | .286) | (42.243) | \$ | (39.135) | \$ (40.100) | \$ | (39.776) | \$ | (58.806) | \$ | (56.089) \$ | (53.759) | \$ (53.193) | \$ (52.4 | 09) \$ | (95.775) \$ | (574.571) |
| 4 RGGI Revenues* | | \$ | - | \$ | - : | (230.507) | \$ | - \$ | \$ - | \$ | (231.365) | \$ | - 9 | \$ | - \$ | - | \$ - | \$ | - \$ | (330.201) \$ | (792.074) |
| 5 Other Revenues* | | \$ | | \$ | | - | \$ | | \$ <u>-</u> | \$ | | \$ | | \$ | - \$ | | \$ - | \$ | \$ | - \$ | - |
| 6 Total Energy Efficiency Revenues | | \$ | - | \$ (1,91 | .221) \$ | (2,140.685) | \$ | (1,907.069) \$ | (1,908.035) | \$ | (3,073.043) | \$ | (992.773) | \$ | (1,924.024) \$ | (1,921.694) | \$ (1,921.127) | \$ (1,920.3 | 44) \$ | (3,749.937) \$ | (23,369.950) |
| 7 Total Energy Efficiency Expenses** | | \$ | 44.768 | \$ 9 | .630 | 338.652 | \$ | 664.700 | 3,415.412 | \$ | 1,441.981 | \$ | 1,084.147 | \$ | 1,366.505 \$ | 1,026.311 | \$ 1,882.855 | \$ 1,407.2 | 23 \$ | 9,221.886 \$ | 21,990.071 |
| 8 Deferral (Over)/Under Recovery | | \$ | 44.768 | \$ (1,81 | .590) \$ | (1,802.033) | \$ | (1,242.369) | \$ 1,507.377 | \$ | (1,631.061) | \$ | 91.374 | \$ | (557.519) \$ | (895.383) | \$ (38.272) | \$ (513.1 | 20) \$ | 5,471.950 | |
| 9 Interest on Deferral Balance | | \$ | - | \$ (| .105) | (0.113) | \$ | (0.146) | \$ (0.212) | \$ | (0.215) | \$ | (0.212) | \$ | (0.267) \$ | (0.324) | \$ (0.370) | \$ (0.3 | 98) \$ | (0.417) | (2.780) |
| 10 (Over)/Under Ending Balance | \$ 3,293.73 | 3 \$ | 3,338.500 | \$ 1,52 | .805 | (279.342) | \$ | (1,521.857) | \$ (14.692) | \$ | (1,645.968) | \$ | (1,554.806) \$ | 5 | (2,112.591) \$ | (3,008.298) | \$ (3,046.940) | \$ (3,560.4 | 58) \$ | 1,911.075 | |
| 11 Surplus Revenue Annual Interest Rate | | | 0.65% | (| .65% | 0.65% | | 0.65% | 0.65% | | 0.65% | | 0.65% | | 0.65% | 0.65% | 0.65% | 0.6 | 5% | 0.65% | |
| 12 Borrowing Annual Interest Rate | | | 0.65% | | .65% | 0.65% | | 0.65% | 0.65% | | 0.65% | | 0.65% | | 0.65% | 0.65% | 0.65% | 0.6 | 5% | 0.65% | |

*Sector portion of revenues are allocated based on 2016 forecasted kWh sales.

^{**}Expenses are based on actual results through September, and are forecasted for October through December using the most up-to-date data available.

Cape Light Compact 2017 Residential Monthly EES Deferral \$ in Thousands

| | | | | | | | | | \$ in Thousar | ds | | | | | | | | | | | | |
|---|------|----------|------------|------|-------------|-------------------|-------|---------------|---------------|-------|-------------|--------|-----------|-------|---------------|----------------|-------------|-------|------------|-------|---------------|--------------|
| | Co | al. A | Col. B | | Col. C | Col. D | C | Col. E | Col. F | | Col. G | Col | ol. H | (| Col. I | Col. J | Col. K | C | Col. L | C | Col. M | Col. N |
| | Pla | nned | Planned | | Planned | Planned | Pla | anned | Planned | | Planned | | nned | PI | anned | Planned | Planned | PI | lanned | | lanned | |
| Line Description | De | c-16 | Jan-17 | | Feb-17 | Mar-17 | Αp | pr-17 | May-17 | | Jun-17 | Jul | il-17 | Αι | ug-17 | Sep-17 | Oct-17 | N | ov-17 | De | ec-17 | Total |
| | | | | | | | | | | | | | | | | | | | | | | |
| 1 SBC Revenues | | | \$ | - \$ | (212.850) | \$ (212.850) | \$ | (212.850) \$ | \$ (212.85 | 0) \$ | (212.850) | \$ (| (212.850) | \$ | (212.850) \$ | (212.850) \$ | (212.850) | \$ | (212.850) | \$ | (425.701) \$ | (2,554.205) |
| 2 EES Revenues @ 1/1/17 - 6/31/17 rate | | | \$ | - \$ | (1,697.995) | \$ (1,697.995) | \$ (1 | 1,697.995) \$ | (1,697.99 | 5) \$ | (1,697.995) | \$ (1, | ,697.995) | \$ | - \$ | - \$ | - | \$ | - | \$ | - \$ | (10,187.971) |
| 3 EES Revenues @ 7/1/15 - 12/31/17 rate | | | \$ | - \$ | - | \$ - | \$ | - \$ | 6 | - \$ | - | \$ | - \$ | \$ (| 1,823.173) \$ | (1,823.173) \$ | (1,823.173) | \$ (| 1,823.173) | \$ (3 | 3,646.347) \$ | (10,939.040) |
| 4 FCM Revenues* | | | \$ | - \$ | (87.932) | \$ (87.932) | | (87.932) \$ | 87.93 | 2) \$ | (87.932) | \$ | (87.932) | \$ | (87.932) \$ | (87.932) \$ | (87.932) | \$ | (87.932) | \$ | (175.864) \$ | (1,055.183) |
| 5 RGGI Revenues* | | | \$ | - \$ | - | \$ (130.388) | \$ | - \$ | 5 | - \$ | (129.680) | \$ | - 5 | \$ | - \$ | (129.680) \$ | - | \$ | - | \$ | (129.680) \$ | (519.430) |
| 6 Other Revenues* | | | \$ | - \$ | - | \$ - | \$ | - 5 | 5 | - \$ | <u> </u> | \$ | - 5 | \$ | - \$ | <u>-</u> \$ | - | \$ | - | \$ | - \$ | - |
| 7 Total Energy Efficiency Revenues | | | \$ | - \$ | (1,998.777) | \$ (2,129.166) | \$ (1 | 1,998.777) \$ | (1,998.77 | 7) \$ | (2,128.458) | \$ (1, | ,998.777) | \$ (2 | 2,123.956) \$ | (2,253.636) \$ | (2,123.956) | \$ (2 | 2,123.956) | \$ (4 | 4,377.592) \$ | (25,255.828) |
| | | | | | | | | | | | | | | | | | | | | | | |
| 8 Total Energy Efficiency Expenses** | | | \$ 1,943.7 | 3 \$ | 1,943.733 | \$ 1,943.733 | \$ 1 | 1,943.733 \$ | 1,943.73 | 3 \$ | 1,943.733 | \$ 1, | ,943.733 | \$ | 1,943.733 \$ | 1,943.733 \$ | 1,943.733 | \$ | 1,943.733 | \$ | 1,943.733 \$ | 23,324.793 |
| | | | | | | | | | | | | | | | | | | | | | | |
| 9 Deferral (Over)/Under Recovery | | | \$ 1,943.7 | | (55.045) | \$ (185.433) | \$ | (55.045) | | , | (184.725) | \$ | (55.045) | \$ | (180.223) \$ | (309.903) \$ | (/ | \$ | (180.223) | \$ (2 | 2,433.859) | |
| 10 Interest on Deferral Balance | | | \$ 1.50 | 2 \$ | 2.074 | \$ 2.010 | \$ | 1.946 | 1.91 | 7 \$ | 1.853 | \$ | 1.789 | \$ | 1.727 \$ | 1.595 \$ | 1.463 | \$ | 1.366 | \$ | 0.659 | 19.960 |
| 11 (Over)/Under Ending Balance | \$ 1 | ,911.075 | \$ 3,856.3 | 9 \$ | 3,803.398 | \$ 3,619.975 | \$ 3 | 3,566.876 | 3,513.74 | 9 \$ | 3,330.877 | \$ 3, | ,277.622 | \$: | 3,099.125 \$ | 2,790.817 \$ | 2,612.057 | \$ 2 | 2,433.200 | \$ | 0.000 | |
| 12 Surplus Revenue Annual Interest Rate | | | 0.6 | % | 0.65% | 0.65% | | 0.65% | 0.65 | % | 0.65% | | 0.65% | | 0.65% | 0.65% | 0.65% | | 0.65% | | 0.65% | |
| 13 Borrowing Annual Interest Rate | | | 0.6 | % | 0.65% | 0.65% | | 0.65% | 0.65 | % | 0.65% | | 0.65% | | 0.65% | 0.65% | 0.65% | | 0.65% | | 0.65% | |
| | | | | | | | | | | | | | | | | | | | | | | |

^{*}Sector portion of revenues are allocated based on 2017 forecasted kWh sales.

^{**}Expenses are based on the most up-to-date data available and are consistent with the Cape Light Compact's 2016-2018 Three-Year Plan, D.P.U. 15-166.

Cape Light Compact 2018 Residential Monthly EES Deferral \$ in Thousands

| | | | | | | | \$ in Thousands | | | | | | | | |
|---|----------|-------------|------|----------------|----------------|-------------|-----------------|-------------------|----------------|-----------------|----------------|----------------|----------------|----------------|--------------|
| | Col. A | Col. B | | Col. C | Col. D | Col. E | Col. F | Col. G | Col. H | Col. I | Col. J | Col. K | Col. L | Col. M | Col. N |
| | Planned | Planned | | Planned | Planned | Planned | Planned | Planned | Planned | Planned | Planned | Planned | Planned | Planned | |
| Line Description | Dec-17 | Jan-18 | | Feb-18 | Mar-18 | Apr-18 | May-18 | Jun-18 | Jul-18 | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | Total |
| | | | | | | | | | | | | | | | |
| 1 SBC Revenues | | \$ | - \$ | (211.205) \$ | (211.205) \$ | (211.205) | \$ (211.205) | \$ (211.205) \$ | (211.205) | (211.205) \$ | (211.205) \$ | (211.205) \$ | (211.205) \$ | (422.410) \$ | (2,534.458) |
| 2 EES Revenues | | \$ | - \$ | (1,499.624) \$ | (1,499.624) \$ | (1,499.624) | (1,499.624) | \$ (1,499.624) \$ | (1,499.624) \$ | (1,499.624) \$ | (1,499.624) \$ | (1,499.624) \$ | (1,499.624) \$ | (2,999.248) \$ | (17,995.488) |
| 3 FCM Revenues* | | \$ | - \$ | (236.173) \$ | (236.173) \$ | (236.173) | \$ (236.173) | \$ (236.173) \$ | (236.173) | \$ (236.173) \$ | (236.173) \$ | (236.173) \$ | (236.173) \$ | (472.346) \$ | (2,834.074) |
| 4 RGGI Revenues* | | \$ | - \$ | - \$ | (126.950) \$ | - : | \$ - | \$ (126.950) \$ | - \$ | - \$ | (126.950) \$ | - \$ | - \$ | (126.950) \$ | (507.800) |
| 5 Other Revenues* | | \$ | - \$ | - \$ | - \$ | - : | \$ - | \$ - \$ | - \$ | - \$ | - \$ | - \$ | - \$ | - \$ | |
| 6 Total Energy Efficiency Revenues | | \$ | - \$ | (1,947.002) \$ | (2,073.952) \$ | (1,947.002) | (1,947.002) | \$ (2,073.952) \$ | (1,947.002) \$ | (1,947.002) \$ | (2,073.952) \$ | (1,947.002) \$ | (1,947.002) \$ | (4,020.954) \$ | (23,871.821) |
| | | | | | | | | | | | | | | | |
| 7 Total Energy Efficiency Expenses** | | \$ 1,988.32 | 9 \$ | 1,988.329 \$ | 1,988.329 \$ | 1,988.329 | 1,988.329 | \$ 1,988.329 \$ | 1,988.329 \$ | 1,988.329 \$ | 1,988.329 \$ | 1,988.329 \$ | 1,988.329 \$ | 1,988.329 \$ | 23,859.948 |
| | | | | | | | | | | | | | | | |
| 8 Deferral (Over)/Under Recovery | | \$ 1,988.32 | | 41.327 \$ | (85.623) \$ | 41.327 | | \$ (85.623) \$ | | | (85.623) \$ | | | (2,032.625) | |
| 9 Interest on Deferral Balance | | \$ 0.53 | 9 \$ | 1.088 \$ | 1.077 \$ | 1.066 | \$ 1.089 | \$ 1.077 \$ | 1.066 | 1.089 \$ | 1.077 \$ | 1.066 \$ | 1.089 \$ | 0.550 | 11.873 |
| 10 (Over)/Under Ending Balance | \$ 0.000 | \$ 1,988.86 | 8 \$ | 2,031.283 \$ | 1,946.738 \$ | 1,989.131 | 2,031.547 | \$ 1,947.001 \$ | 1,989.394 \$ | 2,031.810 \$ | 1,947.265 \$ | 1,989.658 \$ | 2,032.074 \$ | (0.000) | |
| 11 Surplus Revenue Annual Interest Rate | | 0.65 | % | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | |
| 12 Borrowing Annual Interest Rate | | 0.65 | % | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65% | |

*Sector portion of revenues are allocated based on 2018 forecasted kWh sales.

^{**}Expenses are based on the most up-to-date data available and are consistent with the Cape Light Compact's 2016-2018 Three-Year Plan, D.P.U. 15-166.

2017 Mid-Term Modification Cape Light Compact D.P.U. 17-XX Attachment C, Commercial and Industrial EES March 28, 2017 Page 6 of 10

Cape Light Compact 2017 C&I Energy Efficiency Reconciliation Factor \$ in Thousands

| | | | | | FCM, RGGI, | Past Period | | | | | Billed | EE Reconciliation | CI-LI | Low Income | EE Reconciliation |
|--------|----------------|----|-----------------------|----|-------------------------|-----------------------------|----|-------------------------|----|---------------|---------------------------|-----------------------|-------------------------|--------------------------------------|-----------------------|
| Year | EE Expenses | _ | EE Charge Revenues | _ | EES & Other Revenues | Reconiliation with Interest | _ | Interest on Deferral | _ | Total EERF | Distribution (GWH) | Factor (cents/kWh) | Rev. Req. Allocation | Reconciliation Factor (cents/kWh) | Factor (cents/kWh) |
| Col. A | Col. B EEE | | Col. C EEC | | Col. D OR | Col. E PPRA | | Col. F | | Col. G | Col. H FkWh | Col. I | Col. J | Col. K EERFLI | Col. L EERFR |
| 2017 | \$ 16,371.050 | \$ | (2,182.803) | \$ | (7,522.914) | \$ 363.745 | \$ | 10.876 | \$ | 7,039.954 | 470.308 | 1.497 | 731.683 | 0.156 | 1.653 |
| 2018 | \$ 18,071.749 | \$ | (2,175.817) | \$ | (2,868.980) | \$ 0.000 | \$ | 8.995 | \$ | 13,035.947 | 870.327 | 1.498 | 2,521.497 | 0.290 | 1.788 |
| | | | | | | | | | | | | | | | |

| Col. A: | Effective y | year | (January | 1, | 2017 | - | December 31, 2017 |) |
|---------|-------------|------|----------|----|------|---|-------------------|---|
|---------|-------------|------|----------|----|------|---|-------------------|---|

Col. B: Based on the most up-to-date data available and consistent with the Cape Light Compact's 2016-2018 Three-Year Plan, D.P.U. 15-166.

Col. D: 2017 C&I Monthly Deferral, Lines 1, Cols. N.
Col. D: 2017 C&I Monthly Deferral, Lines 3, Cols. N + Lines 4, Cols. N + Lines 5, Cols. N

Col. E: 2017 C&I Monthly Deferral, Lines 10, Cols. N.

Col. F: 2017 C&I Monthly Deferral, Lines 9, Cols. N Col. G: Col. B + Col. C + Col. D + Col. E + Col. F

Col. H: Eversource forecast of Cape Light Compact sales through December 31, 2017. C&I sales only.

Col. I: Col. G/Col. H divided by 10
Col. J: Per D.P.U. 14-80, Exh. NSTAR RDC-1 (Revised), 55.22% of 2016-2018 Low-Income Energy Efficiency Reconciliation Factor, Col. G

Col. K: Col. J/Col. H divided by 10

Col. L: Col. I + Col. K

Note that per D.P.U. 10-06, at 2-3 (June 24, 2010), lost base revenue is not applicable to the Cape Light Compact.

Cape Light Compact 2015 C&I Monthly EES Deferral \$ in Thousands

| | | | | | | | y III THOUSAI | ius | | | | | | | |
|---|--------------|--------------|----------|-------------|----------------|----------------|----------------|----------------|----------------|----------------|-------------------|--------------|----------------|----------------|--------------|
| | Col. A | Col. B | | Col. C | Col. D | Col. E | Col. F | Col. G | Cal. H | Col. I | Cal. J | Col. K | Col. L | Col. M | Col. N |
| | Actual | Actual | | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | Actual | |
| Line Description | Dec-14 | Jan-15 | | Feb-15 | Mar-15 | Apr-15 | May-15 | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Total |
| | | | | | | | | | | | | | | | |
| 1 SBC Revenues | | \$ | - \$ | (188.056) | \$ (188.056) | \$ (188.056) | \$ (188.056) | \$ (188.056) | \$ (188.056) | \$ (188.056) | \$ (188.056) \$ | (188.056) \$ | (188.056) \$ | (406.201) \$ | (2,286.758) |
| 2 EES Revenues @ 1/1/15 - 8/31/15 rate | | \$ | - \$ | (645.440) | \$ (645.440) | \$ (645.440) | \$ (645.440) | \$ (968.159) | \$ (322.720) | \$ (645.440) | \$ (645.440) \$ | - \$ | - \$ | - \$ | (5,163.517) |
| 3 EES Revenues @ 9/1/15 - 12/31/15 rate | | \$ | - \$ | - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - \$ | (645.440) \$ | (645.440) \$ | (1,202.329) \$ | (2,493.208) |
| 4 FCM Revenues* | | \$ | - \$ | (45.236) | \$ (43.764) | | | | \$ (39.203) | | | (38.591) \$ | | (64.474) \$ | |
| 5 RGGI Revenues* | | \$ | - \$ | - | \$ (213.558) | \$ - | \$ (142.592) | \$ - | \$ - | \$ (203.111) | \$ - \$ | - \$ | (324.803) \$ | - \$ | (884.064) |
| 6 Other Revenues* | | \$ | - \$ | | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - \$ | - \$ | - \$ | - \$ | - |
| 7 Total Energy Efficiency Revenues | | \$ | - \$ | (878.732) | \$ (1,090.817) | \$ (878.047) | \$ (1,017.756) | \$ (1,197.501) | \$ (549.978) | \$ (1,076.861) | \$ (878.348) \$ | (872.087) \$ | (1,196.060) \$ | (1,673.003) \$ | (11,309.191) |
| 8 Total Energy Efficiency Expenses** | | \$ 16 | .462 \$ | 355.285 | \$ 804.495 | \$ 1,122.025 | \$ 1,106.007 | \$ 2,096.690 | \$ 750.059 | \$ 791.709 | \$ 874.065 \$ | 509.819 \$ | 531.407 \$ | 3,196.111 \$ | 12,154.133 |
| 9 Deferral (Over)/Under Recovery | | \$ 16 | .462 \$ | (523.447) | \$ (286.323) | \$ 243.977 | \$ 88.252 | \$ 899.189 | \$ 200.081 | \$ (285.152) | \$ (4.283) \$ | (362.268) \$ | (664.653) \$ | 1,523.108 | |
| 10 Interest on Deferral Balance | | \$ | - \$ | (0.661) | \$ (0.328) | \$ (0.554) | \$ (0.386) | \$ (0.425) | \$ (0.293) | \$ (0.187) | \$ (0.249) \$ | (0.338) \$ | (0.259) \$ | (1.007) \$ | (4.688) |
| 11 (Over)/Under Ending Balance | \$ (3,804.55 | 6) \$ (3,788 | .095) \$ | (4,312.202) | \$ (4,598.854) | \$ (4,355.431) | \$ (4,267.566) | \$ (3,368.802) | \$ (3,169.015) | \$ (3,454.354) | \$ (3,458.886) \$ | (3,821.492) | (4,486.403) \$ | (2,964.301) | |
| 12 Surplus Revenue Annual Interest Rate | | 0 | .15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | 0.15% | |
| 13 Borrowing Annual Interest Rate | | 0 | .75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | 0.75% | |

^{*}Sector portion of revenues are allocated based on 2015 actual kWh sales.

^{**2015} Expenditures are actual 2015 results.

Cape Light Compact 2016 C&I Monthly EES Deferral \$ in Thousands

| | | | | | | | | y III THOUSUNGS | | | | | | | | | | | |
|---|---------------|---------------|--------|-------------|-------------------|--------|-------------|-----------------|--------------|-------|-------------|-------------------|-------------------|----------------|-----|-------------|--------------------|--------|-----------|
| | Col. A | Col. B | | Col. C | Col. D | Co | ıl. E | Col. F | Col. G | | Cal. H | Col. I | Col. J | Col. K | | Col. L | Col. M | Cc | ol. N |
| | Actual | Actual | | Actual | Actual | Act | tual | Actual | Actual | | Actual | Actual | Actual | Actual | | Actual | Actual | | |
| Line Description | Dec-15 | Jan-16 | | Feb-16 | Mar-16 | Apr | r-16 | May-16 | Jun-16 | | Jul-16 | Aug-16 | Sep-16 | Oct-16 | | Nov-16 | Dec-16 | To | otal |
| | | | | | | | | | | | | | | | | | | | |
| 1 SBC Revenues | | \$ | - \$ | (184.254) | \$ (184.254) | \$ (| 184.254) | \$ (184.254) | \$ (276.38 | 1) \$ | (92.127) | \$ (184.254) | \$ (184.254) | \$ (184.254) | \$ | (184.254) | \$ (328.807) | ٤ (2. | ,171.349) |
| 2 EES Revenues | | \$ | - \$ | (634.891) | \$ (634.891) | \$ (| 634.891) | \$ (634.891) | \$ (952.33 | 7) \$ | (317.446) | \$ (634.891) | \$ (634.891) | \$ (634.891) | \$ | (634.891) | \$ (1,129.348) | .7) ز | ,478.260) |
| 3 FCM Revenues* | | \$ | - \$ | (36.180) | \$ (35.308) | \$ | (32.710) | \$ (33.517) | \$ (33.24 | 6) \$ | (49.151) | \$ (46.881) | \$ (44.934) | \$ (44.460) | \$ | (43.805) | \$ (80.051) | i (| (480.243) |
| 4 RGGI Revenues* | | \$ | - \$ | - | \$ (192.665) | \$ | - 9 | \$ - | \$ (193.38 | 2) \$ | - | \$ - | \$ - | \$ - | \$ | - | \$ (275.992) | j (| (662.038) |
| 5 Other Revenues* | | \$ | \$ | | \$ <u> </u> | \$ | - 5 | \$ - | \$ | - \$ | <u> </u> | \$ | \$ | \$ - | \$ | | \$ | ذ | - |
| 6 Total Energy Efficiency Revenues | | \$ | - \$ | (855.325) | \$ (1,047.118) | \$ (| 851.855) | \$ (852.662) | \$ (1,455.34 | 6) \$ | (458.724) | \$ (866.026) | \$ (864.079) | \$ (863.605) | \$ | (862.950) | \$ (1,814.198) | ; (10, | ,791.890) |
| 7 Total Energy Efficiency Expenses** | | \$ 32.7 | 84 \$ | 76.786 | \$ 211.705 | \$ | 493.640 \$ | 1,139.410 | \$ 925.41 | 6 \$ | 355.497 | \$ 471.268 | \$ 414.437 | \$ 799.312 | \$ | 666.725 | \$ 8,540.893 \$ | i 14, | ,127.875 |
| 8 Deferral (Over)/Under Recovery | | \$ 32.7 | 84 \$ | (778.539) | \$ (835.413) | \$ (| 358.215) \$ | \$ 286.747 | \$ (529.92 | 9) \$ | (103.227) | \$ (394.758) | \$ (449.642) | \$ (64.293) | \$ | (196.225) | \$ 6,726.695 | | |
| 9 Interest on Deferral Balance | | \$ | \$ | (0.301) | \$ (0.324) | \$ | (0.418) | \$ (0.606) | \$ (0.61 | 4) \$ | (0.605) | \$ (0.761) | \$ (0.924) | \$ (1.057) | \$ | (1.136) | \$ (1.192) | ذ | (7.939) |
| 10 (Over)/Under Ending Balance | \$ (2,964.301 |) \$ (2,931.5 | 18) \$ | (3,710.357) | \$ (4,546.094) | \$ (4, | 904.727) | \$ (4,618.586) | \$ (5,149.12 | 9) \$ | (5,252.961) | \$ (5,648.481) | \$ (6,099.047) | \$ (6,164.397) | \$ | (6,361.759) | \$ 363.745 | | |
| 11 Surplus Revenue Annual Interest Rate | · · | 0.6 | 55% | 0.65% | 0.65% | | 0.65% | 0.65% | 0.65 | % | 0.65% | 0.65% | 0.65% | 0.65% | . — | 0.65% | 0.65% | | |
| 12 Borrowing Annual Interest Rate | | 0.6 | 55% | 0.65% | 0.65% | | 0.65% | 0.65% | 0.65 | % | 0.65% | 0.65% | 0.65% | 0.65% | , | 0.65% | 0.65% | | |

^{*}Sector portion of revenues are allocated based on 2016 forecasted kWh sales.

^{**}Expenses are based on actual results through September, and are forecasted for October through December using the most up-to-date data available.

Cape Light Compact 2017 C&I Monthly EES Deferral \$ in Thousands

| | | | | | | \$ ii | in Thousands | | | | | | | | | | | | |
|---|---------------|-----------------|-------------------|-------------------|-------------------|-------|--------------|----|-------------|-------------------|----------------------|------|---------|------|-------------|-------------------|----------------------|----------|-------------|
| | Col. A | Col. B | Col. C | Col. D | Col. E | | Col. F | | Col. G | Col. H | Col. I | Co | J | | Col. K | Col. L | Col. M | | Col. N |
| | Planned | Planned | Planned | Planned | Planned | | Planned | | Planned | Planned | Planned | Plar | | | Planned | Planned | Planned | | |
| Line Description | Dec-16 | Jan-17 | Feb-17 | Mar-17 | Apr-17 | | May-17 | J | Jun-17 | Jul-17 | Aug-17 | Sep | -17 | C | Oct-17 | Nov-17 | Dec-17 | | Total |
| | | | | | | | | | | | | | | | | | | | |
| 1 SBC Revenues | | \$ - | \$ (181.900) | \$ (181.900) | \$ (181.900) | \$ | (181.900) | \$ | (181.900) | \$ (181.900) | \$ (181.900) \$ | (| 81.900) | \$ | (181.900) | \$ (181.900) | \$ (363.801) \$ | j f | (2,182.803) |
| 2 EES Revenues @ 1/1/17 - 6/31/17 rate | | \$ - | \$ (1,029.544) | \$ (1,029.544) | \$ (1,029.544) | \$ | (1,029.544) | \$ | (1,029.544) | \$ (1,029.544) | \$ - \$ | | - : | \$ | - | \$ - | \$ - \$ | j 1 | (6,177.262) |
| 3 EES Revenues @ 7/1/15 - 12/31/17 rate | | \$ - | \$ - | \$ - | \$ - : | \$ | - \$ | \$ | - | \$ - | \$ (1,173.326) \$ | (1, | 73.326) | \$ (| (1,173.326) | \$ (1,173.326) | \$ (2,346.651) \$ | j 1 | (7,039.954) |
| 4 FCM Revenues* | | \$ - | \$ (75.146) | \$ (75.146) | \$ (75.146) | \$ | (75.146) | \$ | (75.146) | \$ (75.146) | \$ (75.146) \$ | | 75.146) | | (75.146) | \$ (75.146) | \$ (150.292) \$ | | (901.751) |
| 5 RGGI Revenues* | | \$ - | \$ - | \$ (111.429) | \$ - : | \$ | - \$ | \$ | (110.824) | \$ - | \$ - \$ | (| 10.824) | \$ | - | \$ - | \$ (110.824) \$ | i | (443.900) |
| 6 Other Revenues* | | \$ - | \$ <u>-</u> | \$ - | \$ <u> </u> | \$ | | \$ | <u>-</u> | \$ <u> </u> | \$ - \$ | | | \$ | - | \$ <u>-</u> | \$ - \$ | <u> </u> | • |
| 7 Total Energy Efficiency Revenues | | \$ - | \$ (1,286.590) | \$ (1,398.019) | \$ (1,286.590) | \$ | (1,286.590) | \$ | (1,397.414) | \$ (1,286.590) | \$ (1,430.372) \$ | (1, | 41.196) | \$ (| (1,430.372) | \$ (1,430.372) | \$ (2,971.567) \$ | (1 | 16,745.671) |
| 8 Total Energy Efficiency Expenses** | | \$ 1,364.254 | \$ 1,364.254 | \$ 1,364.254 | \$ 1,364.254 | \$ | 1,364.254 \$ | \$ | 1,364.254 | \$ 1,364.254 | \$ 1,364.254 \$ | 1, | 64.254 | \$ | 1,364.254 | \$ 1,364.254 | \$ 1,364.254 \$ | 1 | 16,371.050 |
| 9 Deferral (Over)/Under Recovery | | \$ 1,364.254 | \$ 77.664 | \$ (33.764) | \$ 77.664 | \$ | 77.664 | \$ | (33.160) | \$ 77.664 | \$ (66.118) \$ | (| 76.942) | \$ | (66.118) | \$ (66.118) | \$ (1,607.313) | | |
| 10 Interest on Deferral Balance | | \$ 0.567 | \$ 0.957 | \$ 0.970 | \$ 0.982 | \$ | 1.025 \$ | \$ | 1.037 | \$ 1.050 | \$ 1.054 \$ | | 0.988 | \$ | 0.923 | \$ 0.888 | \$ 0.435 \$ | | 10.876 |
| 11 (Over)/Under Ending Balance | \$ 363.745 | \$ 1,728.566 | \$ 1,807.187 | \$ 1,774.392 | \$ 1,853.039 | \$ | 1,931.728 \$ | \$ | 1,899.606 | \$ 1,978.320 | \$ 1,913.256 \$ | 1, | 37.303 | \$ | 1,672.108 | \$ 1,606.878 | \$ 0.000 | | |
| 12 Surplus Revenue Annual Interest Rate | | 0.65% | 0.65% | 0.65% | 0.65% | | 0.65% | | 0.65% | 0.65% | 0.65% | | 0.65% | | 0.65% | 0.65% | 0.65% | | |
| 13 Borrowing Annual Interest Rate | | 0.65% | 0.65% | 0.65% | 0.65% | | 0.65% | | 0.65% | 0.65% | 0.65% | | 0.65% | | 0.65% | 0.65% | 0.65% | | |

^{*}Sector portion of revenues are allocated based on 2017 forecasted kWh sales.

^{**}Expenses are based on the most up-to-date data available and are consistent with the Cape Light Compact's 2016-2018 Three-Year Plan, D.P.U. 15-166.

Cape Light Compact 2018 C&I Monthly EES Deferral \$ in Thousands

| | | | | | | | | y III Tilousalius | | | | | | | | | | |
|---|----------|-------------|------|-------------|-------------|------------|---------|-------------------|----------------|-------------|--------|-------------|----------------|----------------|----------------|---------------|---------|--------------|
| | Col. A | Col. B | | Col. C | Col. D | Col. E | | Col. F | Col. G | Cal. H | | Col. I | Col. J | Col. K | Col. L | Col. M | | Col. N |
| | Planned | Planned | | Planned | Planned | Planned | | Planned | Planned | Planned | | Planned | Planned | Planned | Planned | Planned | | |
| Line Description | Dec-17 | Jan-18 | F | Feb-18 | Mar-18 | Apr-18 | | May-18 | Jun-18 | Jul-18 | | Aug-18 | Sep-18 | Oct-18 | Nov-18 | Dec-18 | | Total |
| | | | | | | | | | | | | | | | | | | |
| 1 SBC Revenues^ | | \$ | - \$ | (181.318) | (181.318) | \$ (181. | 318) \$ | \$ (181.318) | \$ (181.318) | \$ (181.3 | 18) \$ | (181.318) | \$ (181.318) | \$ (181.318) | \$ (181.318) | \$ (362.63 | à) \$ | (2,175.817) |
| 2 #REF! | | \$ | - \$ | (1,086.329) | (1,086.329) | \$ (1,086. | 329) \$ | \$ (1,086.329) \$ | \$ (1,086.329) | \$ (1,086.3 | 29) \$ | (1,086.329) | \$ (1,086.329) | \$ (1,086.329) | \$ (1,086.329) | \$ (2,172.65 | 8) \$ (| (13,035.947) |
| 3 FCM Revenues* | | \$ | - \$ | (202.753) | (202.753) | \$ (202. | 753) \$ | \$ (202.753) \$ | \$ (202.753) | \$ (202.7 | 53) \$ | (202.753) | \$ (202.753) | \$ (202.753) | \$ (202.753) | \$ (405.50 | 3) \$ | (2,433.036) |
| 4 RGGI Revenues* | | \$ | - \$ | - : | (108.986) | \$ | - 5 | \$ - \$ | \$ (108.986) | \$ | - \$ | - | \$ (108.986) | \$ - | \$ - | \$ (108.98 | ô) \$ | (435.944) |
| 5 Other Revenues* | | \$ | - \$ | | \$ <u>-</u> | \$ | - 5 | \$ <u>-</u> 9 | \$ - | \$ | - \$ | - | \$ - | \$ - | \$ - | \$ | - \$ | |
| 6 Total Energy Efficiency Revenues | | \$ | - \$ | (1,470.400) | (1,579.386) | \$ (1,470. | 400) \$ | \$ (1,470.400) \$ | \$ (1,579.386) | \$ (1,470.4 | 00) \$ | (1,470.400) | \$ (1,579.386) | \$ (1,470.400) | \$ (1,470.400) | \$ (3,049.78 | 6) \$ (| (18,080.744) |
| | | | | | | | | | | | | | | | | | | |
| 7 Total Energy Efficiency Expenses** | | \$ 1,505.97 | 9 \$ | 1,505.979 | 1,505.979 | \$ 1,505. | 979 \$ | 1,505.979 \$ | 1,505.979 | \$ 1,505.9 | 79 \$ | 1,505.979 | \$ 1,505.979 | \$ 1,505.979 | \$ 1,505.979 | \$ 1,505.97 | 9 \$ | 18,071.749 |
| | | | | | | | | | | | | | | | | | | |
| 8 Deferral (Over)/Under Recovery | | \$ 1,505.97 | 9 \$ | 35.579 | (73.407) | \$ 35. | 579 \$ | 35.579 | \$ (73.407) | \$ 35.5 | 79 \$ | 35.579 | \$ (73.407) | \$ 35.579 | \$ 35.579 | \$ (1,543.80) | 7) | |
| 9 Interest on Deferral Balance | | \$ 0.40 | 8 \$ | 0.826 | 0.816 | \$ 0. | 806 \$ | 0.826 | 0.816 | \$ 0.8 | 06 \$ | 0.826 | \$ 0.816 | \$ 0.806 | \$ 0.826 | \$ 0.41 | 8 \$ | 8.995 |
| 10 (Over)/Under Ending Balance | \$ 0.000 | \$ 1,506.38 | 7 \$ | 1,542.792 | 1,470.201 | \$ 1,506. | 586 \$ | 1,542.990 \$ | 1,470.399 | \$ 1,506.7 | 85 \$ | 1,543.190 | \$ 1,470.599 | \$ 1,506.984 | \$ 1,543.389 | \$ 0.00 |) | |
| 11 Surplus Revenue Annual Interest Rate | | 0.65 | % | 0.65% | 0.65% | 0. | 65% | 0.65% | 0.65% | 0.6 | 5% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65 | % | |
| 12 Borrowing Annual Interest Rate | | 0.65 | % | 0.65% | 0.65% | 0. | 65% | 0.65% | 0.65% | 0.6 | 5% | 0.65% | 0.65% | 0.65% | 0.65% | 0.65 | % | |
| | | | | | | | | | | | | | | | | | | |

^{*}Sector portion of revenues are allocated based on 2018 forecasted kWh sales.

^{**}Expenses are based on the most up-to-date data available and are consistent with the Cape Light Compact's 2016-2018 Three-Year Plan, D.P.U. 15-166.

2017 Mid-Term Modification Cape Light Compact D.P.U. 17-XX Attachment D, Year-to-Year Impacts Summary Bill Impact Analysis March 28, 2017 Page 1 of 110

CAPE LIGHT COMPACT TYPICAL BILL COMPARISONS January 2017 Delivery Rates. Jan-Jul 2017 Supply Rates.

| | Rate Class Information | | | | Total Bill Com | parison | Total Bill Com | parison |
|-------------|---|-----------|--------|---------|-----------------------|---------|---------------------|---------|
| | | | | | 2017 In Effect vs. 20 | · · | 2017 Proposed vs. 2 | |
| | | | | | Change in Tota | | Change in Tot | |
| Class | Rate | Load Fact | Avg Kw | Avg Kwh | Amount | % | Amount | % |
| Residential | Res Rate R-1 Annual | | | 584 | 0.04 | 0.03% | (0.55) | -0.43% |
| | Res Rate R-1 Seasonal Winter | | | 141 | 0.01 | 0.02% | (0.13) | -0.31% |
| | Res Rate R-1 Seasonal Summer | | | 401 | 0.03 | 0.03% | (0.38) | -0.34% |
| | Res Space Heating R-3 | | | 859 | 0.06 | 0.04% | (0.81) | -0.47% |
| | Res Controlled Wtr Htg R-5 | | | 187 | 0.02 | 0.06% | (0.18) | -0.50% |
| | Res TOU R-6 (2% bill impact threshold not applicable) | | | 1,049 | 0.08 | 0.04% | (0.99) | -0.46% |
| Small Comm. | General G-1 Annual | 0.408 | | 2,396 | 1.92 | 0.41% | 3.23 | 0.69% |
| | General G-1 Annual | 0.508 | 6 | 2,396 | 1.92 | 0.41% | 3.23 | 0.69% |
| | General G-1 Annual | 0.308 | 11 | 2,396 | 1.92 | 0.41% | 3.23 | 0.69% |
| | General G-1 Seasonal Winter | 0.248 | 3 | 539 | 0.43 | 0.33% | 0.73 | 0.55% |
| | General G-1 Seasonal Summer | 0.248 | 9 | 1,605 | 1.29 | 0.34% | 2.16 | 0.56% |
| | General Power G-4 | 0.225 | 42 | 6,844 | 5.47 | 0.45% | 9.24 | 0.76% |
| | General Power G-4 | 0.325 | 29 | 6,844 | 5.47 | 0.47% | 9.24 | 0.79% |
| | General Power G-4 | 0.125 | 75 | 6,844 | 5.47 | 0.41% | 9.24 | 0.68% |
| | Comm Space Heating G-5 | | | 1,563 | 1.26 | 0.42% | 2.11 | 0.70% |
| | All Electric School G-6 | | | 88,287 | 70.63 | 0.49% | 119.19 | 0.82% |
| | General TOU G-7 Annual | 0.466 | 14 | 4,742 | 3.80 | 0.45% | 6.40 | 0.75% |
| | General TOU G-7 Annual | 0.666 | 10 | 4,742 | 3.80 | 0.47% | 6.40 | 0.79% |
| | General TOU G-7 Annual | 0.266 | 24 | 4,742 | 3.80 | 0.40% | 6.40 | 0.67% |
| | General TOU G-7 Seasonal Winter | 0.172 | | 532 | 0.43 | 0.35% | 0.71 | 0.57% |
| | General TOU G-7 Seasonal Summer | 0.172 | 7 | 919 | 0.74 | 0.36% | 1.24 | 0.59% |
| Lg Comm/Ind | Medium General G-2 | 0.512 | 272 | 101,737 | 81.39 | 0.47% | 137.34 | 0.79% |
| | Medium General G-2 | 0.712 | 272 | 141,375 | 113.10 | 0.49% | 190.86 | 0.83% |
| | Medium General G-2 | 0.312 | 272 | 61,951 | 49.56 | 0.43% | 83.63 | 0.72% |
| | Large General G-3 | 0.521 | 1,285 | 488,724 | 390.98 | 0.49% | 659.78 | 0.83% |
| | Large General G-3 | 0.721 | 1,285 | 676,334 | 541.07 | 0.52% | 913.05 | 0.879 |
| | Large General G-3 | 0.321 | 1,285 | 301,114 | 240.89 | 0.45% | 406.50 | 0.75% |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL RATE R-1

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|----------------------------|----------|----------|----------------------------------|----------|-------------------------|--------|
| 10 | | 160 | \$37.50 | \$15.89 | \$21.61 | \$37.52 | \$15.89 | \$21.63 | \$0.02 | 0.1% |
| 20 | | 230 | \$52.28 | \$22.84 | \$29.44 | \$52.30 | \$22.84 | \$29.46 | 0.02 | 0.0% |
| 30 | | 306 | \$68.32 | \$30.39 | \$37.93 | \$68.35 | \$30.39 | \$37.96 | 0.03 | 0.0% |
| 40 | | 382 | \$84.36 | \$37.93 | \$46.43 | \$84.39 | \$37.93 | \$46.46 | 0.03 | 0.0% |
| 50 | | 464 | \$101.68 | \$46.08 | \$55.60 | \$101.71 | \$46.08 | \$55.63 | 0.03 | 0.0% |
| 60 | | 555 | \$120.88 | \$55.11 | \$65.77 | \$120.92 | \$55.11 | \$65.81 | 0.04 | 0.0% |
| 70 | | 660 | \$143.04 | \$65.54 | \$77.50 | \$143.09 | \$65.54 | \$77.55 | 0.05 | 0.0% |
| 80 | | 793 | \$171.11 | \$78.74 | \$92.37 | \$171.17 | \$78.74 | \$92.43 | 0.06 | 0.0% |
| 90 | | 997 | \$214.17 | \$99.00 | \$115.17 | \$214.24 | \$99.00 | \$115.24 | 0.07 | 0.0% |
| AVG.USE | | 584 | \$127.00 | \$57.99 | \$69.01 | \$127.04 | \$57.99 | \$69.05 | 0.04 | 0.0% |

| 2017 In Effect | | | 2017 Proposed | | |
|---|-----------|--|---|-----------|--|
| RESIDENTIAL RATE R-1 (ANNUAL) | | | RESIDENTIAL RATE R-1 (ANNUAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 4.901 CENTS/KWH 0.610 " 2.298 " 0.000 " 3.243 " -0.174 " 0.250 " 0.050 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 4.901 CENTS/KWH 0.610 " 2.298 " 0.000 " 3.250 " -0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SEASONAL RATE R-1

| CUM % BILLS | KW | WINTER KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|---------------|---------|----------------------------|----------|---------|---------------------------|----------|-------------------------|--------|
| 10 | | 14 | \$7.48 | \$1.39 | \$6.09 | \$7.48 | \$1.39 | \$6.09 | \$0.00 | 0.0% |
| 20 | | 23 | \$9.88 | \$2.28 | \$7.60 | \$9.88 | \$2.28 | \$7.60 | 0.00 | 0.0% |
| 30 | | 34 | \$12.83 | \$3.38 | \$9.45 | \$12.84 | \$3.38 | \$9.46 | 0.01 | 0.1% |
| 40 | | 46 | \$16.04 | \$4.57 | \$11.47 | \$16.05 | \$4.57 | \$11.48 | 0.01 | 0.1% |
| 50 | | 65 | \$21.12 | \$6.45 | \$14.67 | \$21.13 | \$6.45 | \$14.68 | 0.01 | 0.0% |
| 60 | | 90 | \$27.82 | \$8.94 | \$18.88 | \$27.83 | \$8.94 | \$18.89 | 0.01 | 0.0% |
| 70 | | 125 | \$37.18 | \$12.41 | \$24.77 | \$37.19 | \$12.41 | \$24.78 | 0.01 | 0.0% |
| 80 | | 179 | \$51.63 | \$17.77 | \$33.86 | \$51.64 | \$17.77 | \$33.87 | 0.01 | 0.0% |
| 90 | | 287 | \$80.54 | \$28.50 | \$52.04 | \$80.56 | \$28.50 | \$52.06 | 0.02 | 0.0% |
| AVG.USE | | 141 | \$41.46 | \$14.00 | \$27.46 | \$41.47 | \$14.00 | \$27.47 | 0.01 | 0.0% |

| 2017 In Effect | | | 2017 Proposed | | |
|---|-----------|---|---|-----------|---|
| RESIDENTIAL RATE R-1 (SEASONAL) | | | RESIDENTIAL RATE R-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 3.243 " -0.174 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " 0.005 " 3.250 " 0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SEASONAL RATE R-1

| CUM % BILLS | KW | SUMMER KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|-----|---------------|----------|----------------------------|----------|----------|---------------------------|----------|-------------------------|--------|
| | KVV | | | | | | | | | |
| 10 | | 80 | \$25.14 | \$7.94 | \$17.20 | \$25.14 | \$7.94 | \$17.20 | \$0.00 | 0.0% |
| 20 | | 123 | \$36.64 | \$12.21 | \$24.43 | \$36.65 | \$12.21 | \$24.44 | 0.01 | 0.0% |
| 30 | | 163 | \$47.36 | \$16.19 | \$31.17 | \$47.37 | \$16.19 | \$31.18 | 0.01 | 0.0% |
| 40 | | 208 | \$59.39 | \$20.65 | \$38.74 | \$59.41 | \$20.65 | \$38.76 | 0.02 | 0.0% |
| 50 | | 261 | \$73.58 | \$25.92 | \$47.66 | \$73.60 | \$25.92 | \$47.68 | 0.02 | 0.0% |
| 60 | | 328 | \$91.51 | \$32.57 | \$58.94 | \$91.54 | \$32.57 | \$58.97 | 0.03 | 0.0% |
| 70 | | 417 | \$115.33 | \$41.41 | \$73.92 | \$115.36 | \$41.41 | \$73.95 | 0.03 | 0.0% |
| 80 | | 543 | \$149.05 | \$53.92 | \$95.13 | \$149.09 | \$53.92 | \$95.17 | 0.04 | 0.0% |
| 90 | | 739 | \$201.51 | \$73.38 | \$128.13 | \$201.56 | \$73.38 | \$128.18 | 0.05 | 0.0% |
| AVG.USE | | 401 | \$111.05 | \$39.82 | \$71.23 | \$111.08 | \$39.82 | \$71.26 | 0.03 | 0.0% |

| 2017 In Effect | | | 2017 Proposed | | |
|---|-----------|---|---|-----------|---|
| RESIDENTIAL RATE R-1 (SEASONAL) | | | RESIDENTIAL RATE R-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 3.243 " -0.174 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " 0.005 " 3.250 " 0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SPACE HEATING RATE R-3

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|----------------------------|----------|----------|---------------------------|----------|-------------------------|--------|
| 10 | | 215 | \$50.36 | \$21.35 | \$29.01 | \$50.38 | \$21.35 | \$29.03 | \$0.02 | 0.0% |
| 20 | | 328 | \$71.56 | \$32.57 | \$38.99 | \$71.59 | \$32.57 | \$39.02 | 0.03 | 0.0% |
| 30 | | 451 | \$94.63 | \$44.78 | \$49.85 | \$94.66 | \$44.78 | \$49.88 | 0.03 | 0.0% |
| 40 | | 568 | \$116.58 | \$56.40 | \$60.18 | \$116.62 | \$56.40 | \$60.22 | 0.04 | 0.0% |
| 50 | | 690 | \$139.48 | \$68.52 | \$70.96 | \$139.53 | \$68.52 | \$71.01 | 0.05 | 0.0% |
| 60 | | 824 | \$164.61 | \$81.82 | \$82.79 | \$164.67 | \$81.82 | \$82.85 | 0.06 | 0.0% |
| 70 | | 982 | \$194.25 | \$97.51 | \$96.74 | \$194.32 | \$97.51 | \$96.81 | 0.07 | 0.0% |
| 80 | | 1,184 | \$232.15 | \$117.57 | \$114.58 | \$232.23 | \$117.57 | \$114.66 | 0.08 | 0.0% |
| 90 | | 1,489 | \$289.37 | \$147.86 | \$141.51 | \$289.47 | \$147.86 | \$141.61 | 0.10 | 0.0% |
| AVG.USE | | 859 | \$171.18 | \$85.30 | \$85.88 | \$171.24 | \$85.30 | \$85.94 | 0.06 | 0.0% |

| 2017 In Effect | | | 2017 Proposed | | |
|---|---------------------------|---|---|---------------------------|---|
| RES SPACE HEATING RATE R-3 | | | RES SPACE HEATING RATE R-3 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | \$10.03 PER BILL 3.006 CENTS/KWH 0.610 " 2.100 " 0.000 " 2.935 " -0.121 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | \$10.03 PER BILL 3.006 CENTS/KWH 0.610 " 2.100 " 0.000 " 2.942 " -0.121 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 " " |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS CONTROLLED WATER HEATING RATE R-5

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|---------|----------------------------|----------|---------|---------------------------|---------------|-------------------------|--------|
| 10 | | 43 | \$8.24 | \$4.27 | \$3.97 | \$8.24 | \$4.27 | \$3.97 | \$0.00 | 0.0% |
| 20 | | 69 | \$13.22 | \$6.85 | \$6.37 | \$13.22 | \$6.85 | \$6.37 | 0.00 | 0.0% |
| 30 | | 93 | \$17.81 | \$9.23 | \$8.58 | \$17.82 | \$9.23 | \$8.59 | 0.01 | 0.1% |
| 40 | | 118 | \$22.61 | \$11.72 | \$10.89 | \$22.62 | \$11.72 | \$10.90 | 0.01 | 0.0% |
| 50 | | 147 | \$28.17 | \$14.60 | \$13.57 | \$28.18 | \$14.60 | \$13.58 | 0.01 | 0.0% |
| 60 | | 178 | \$34.11 | \$17.68 | \$16.43 | \$34.12 | \$17.68 | \$16.44 | 0.01 | 0.0% |
| 70 | | 214 | \$41.00 | \$21.25 | \$19.75 | \$41.02 | \$21.25 | \$19.77 | 0.02 | 0.0% |
| 80 | | 261 | \$50.01 | \$25.92 | \$24.09 | \$50.03 | \$25.92 | \$24.11 | 0.02 | 0.0% |
| 90 | | 331 | \$63.42 | \$32.87 | \$30.55 | \$63.45 | \$32.87 | \$30.58 | 0.03 | 0.0% |
| AVG.USE | | 187 | \$35.83 | \$18.57 | \$17.26 | \$35.85 | \$18.57 | \$17.28 | 0.02 | 0.1% |

| 2017 In Effect | | | 2017 Proposed | | |
|---|-------------------------------|---|---|---|---|
| CONT WATER HEATING RATE R-5 | | | CONT WATER HEATING RATE R-5 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " " " | \$0.00 PER BILL 3.128 CENTS/KWH 0.610 " 2.124 " 0.000 " 3.243 " 0.174 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " " " " " " " " " " " | \$0.00 PER BILL 3.128 CENTS/KWH 0.610 " 2.124 " 0.000 " 3.250 " 0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 " " |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL TOU RATE R-6

| CUM % BILLS | ĸw | MONTHLY KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|------|----------------|----------|----------------------------|----------|----------|---------------------------|---------------|-------------------------|--------|
| 10 | 1000 | 296 | \$66.15 | \$29.39 | \$36.76 | \$66.17 | \$29.39 | \$36.78 | \$0.02 | 0.0% |
| 10 | | 290 | \$00.15 | \$29.39 | \$30.76 | \$00.17 | \$29.39 | φ30.70 | \$0.02 | 0.0% |
| 20 | | 405 | \$87.82 | \$40.22 | \$47.60 | \$87.85 | \$40.22 | \$47.63 | 0.03 | 0.0% |
| 30 | | 493 | \$105.30 | \$48.95 | \$56.35 | \$105.33 | \$48.95 | \$56.38 | 0.03 | 0.0% |
| 40 | | 566 | \$119.81 | \$56.20 | \$63.61 | \$119.85 | \$56.20 | \$63.65 | 0.04 | 0.0% |
| 50 | | 653 | \$137.10 | \$64.84 | \$72.26 | \$137.14 | \$64.84 | \$72.30 | 0.04 | 0.0% |
| 60 | | 813 | \$168.90 | \$80.73 | \$88.17 | \$168.95 | \$80.73 | \$88.22 | 0.05 | 0.0% |
| 70 | | 974 | \$200.89 | \$96.72 | \$104.17 | \$200.96 | \$96.72 | \$104.24 | 0.07 | 0.0% |
| 80 | | 1,295 | \$264.68 | \$128.59 | \$136.09 | \$264.77 | \$128.59 | \$136.18 | 0.09 | 0.0% |
| 90 | | 2,096 | \$423.87 | \$208.13 | \$215.74 | \$424.01 | \$208.13 | \$215.88 | 0.14 | 0.0% |
| AVG.USE | | 1,049 | \$215.80 | \$104.17 | \$111.63 | \$215.88 | \$104.17 | \$111.71 | 0.08 | 0.0% |

2017 In Effect 2017 Proposed

RESIDENTIAL TOU RATE R-6 RESIDENTIAL TOU RATE R-6

DELIVERY SERVICES: DELIVERY SERVICES:

| | CUSTOMER | | \$7.33 | PER | BILL | CUSTOMER | | | \$7.33 | PER E | BILL |
|---|--|----------------|----------------|-------|------|--|------|----------------|----------------|-------|------|
| | | PEAK | OFF-PEAK | | | | PEAK | OF | FF-PEAK | | |
| | | 20.58% | 79.42% | | | | | 20.58% | 79.42% | | |
| | DISTRIBUTION (ENERGY) | 14.546 | 1.099 | CENTS | /KWH | DISTRIBUTION (ENERGY) | | 14.546 | 1.099 | CENTS | /KWH |
| | TRANSITION | 0.610 | 0.610 | " | - | TRANSITION | | 0.610 | 0.610 | " | |
| | TRANSMISSION (ENERGY) | 2.100 | 2.100 | " | | TRANSMISSION (ENERGY) | | 2.100 | 2.100 | " | |
| | TRANS RATE ADJ | -0.002 | -0.002 | " | | TRANS RATE ADJ | | -0.002 | -0.002 | " | |
| | DISTRIBUTION ADJ | 3.243 | 3.243 | " | | DISTRIBUTION ADJ | | 3.250 | 3.250 | " | |
| | DEFAULT SERV ADJ | -0.174 | -0.174 | " | | DEFAULT SERV ADJ | | -0.174 | -0.174 | " | |
| | DEMAND-SIDE MGT | 0.250 | 0.250 | " | - | DEMAND-SIDE MGT | | 0.250 | 0.250 | " | |
| | RENEWABLE ENERGY | 0.050 | 0.050 | | | RENEWABLE ENERGY | | 0.050 | 0.050 | " | |
| : | SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | | |
| | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.930 0.000 | 9.930 0.000 | CENTS | KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | | 9.930 0.000 | 9.930 0.000 | CENTS | /KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1

| LF = CUM % BILLS | AVERAGE 0.408 MONTHLY KW | MONTHLY KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-----------------------------------|----------------|----------|----------------------------|----------|----------|---------------------------|---------------|-------------------------|--------|
| 10 | 0 | 13 | \$8.04 | \$1.26 | \$6.78 | \$8.05 | \$1.26 | \$6.79 | \$0.01 | 0.1% |
| 20 | 0 | 82 | \$21.25 | \$7.91 | \$13.34 | \$21.32 | \$7.91 | \$13.41 | 0.07 | 0.3% |
| 30 | 1 | 186 | \$41.32 | \$18.01 | \$23.31 | \$41.47 | \$18.01 | \$23.46 | 0.15 | 0.4% |
| 40 | 1 | 335 | \$70.19 | \$32.53 | \$37.66 | \$70.46 | \$32.53 | \$37.93 | 0.27 | 0.4% |
| 50 | 2 | 525 | \$106.76 | \$50.93 | \$55.83 | \$107.18 | \$50.93 | \$56.25 | 0.42 | 0.4% |
| 60 | 3 | 826 | \$164.75 | \$80.11 | \$84.64 | \$165.41 | \$80.11 | \$85.30 | 0.66 | 0.4% |
| 70 | 4 | 1,275 | \$251.27 | \$123.64 | \$127.63 | \$252.29 | \$123.64 | \$128.65 | 1.02 | 0.4% |
| 80 | 8 | 2,351 | \$457.34 | \$228.08 | \$229.26 | \$459.23 | \$228.08 | \$231.15 | 1.89 | 0.4% |
| 90 | 17 | 4,950 | \$916.31 | \$480.16 | \$436.15 | \$920.27 | \$480.16 | \$440.11 | 3.96 | 0.4% |
| AVG.USE | 8 | 2,396 | \$464.64 | \$232.41 | \$232.23 | \$466.56 | \$232.41 | \$234.15 | 1.92 | 0.4% |

| 2017 In Effect | | | | 2017 Proposed | | | |
|--|--|---|------------------|--|--|--|------------------|
| GENERAL RATE G-1 | | | | GENERAL RATE G-1 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVE \$0.00 \$0.00 | \$4.86 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | OVER 10 \$4.86 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH >23 4.069 0.610 2.337 0.000 2.370 -0.107 0.250 0.050 | 00 KWH 1.142 0.610 2.337 0.000 2.370 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH 4,069 0,610 2,337 0,000 2,450 -0,107 0,250 0,050 | >2300 KWH 1.142 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1

| LF = CUM % | HIGH 0.508 MONTHLY | MONTHLY | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed | j DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|--------------------------|---------|----------|----------------------------|----------|----------|---------------|---------------|-------------------------|--------|
| BILLS | KW | KWH | TOTAL | SOFFLIER | DELIVERT | TOTAL | SOFFLIER | DELIVERT | AIVIOUNT | 76 |
| 10 | 0 | 13 | \$8.04 | \$1.26 | \$6.78 | \$8.05 | \$1.26 | \$6.79 | \$0.01 | 0.1% |
| 20 | 0 | 82 | \$21.25 | \$7.91 | \$13.34 | \$21.32 | \$7.91 | \$13.41 | 0.07 | 0.3% |
| 30 | 1 | 186 | \$41.32 | \$18.01 | \$23.31 | \$41.47 | \$18.01 | \$23.46 | 0.15 | 0.4% |
| 40 | 1 | 335 | \$70.19 | \$32.53 | \$37.66 | \$70.46 | \$32.53 | \$37.93 | 0.27 | 0.4% |
| 50 | 1 | 525 | \$106.76 | \$50.93 | \$55.83 | \$107.18 | \$50.93 | \$56.25 | 0.42 | 0.4% |
| 60 | 2 | 826 | \$164.75 | \$80.11 | \$84.64 | \$165.41 | \$80.11 | \$85.30 | 0.66 | 0.4% |
| 70 | 3 | 1,275 | \$251.27 | \$123.64 | \$127.63 | \$252.29 | \$123.64 | \$128.65 | 1.02 | 0.4% |
| 80 | 6 | 2,351 | \$457.34 | \$228.08 | \$229.26 | \$459.23 | \$228.08 | \$231.15 | 1.89 | 0.4% |
| 90 | 13 | 4,950 | \$896.87 | \$480.16 | \$416.71 | \$900.83 | \$480.16 | \$420.67 | 3.96 | 0.4% |
| AVG.USE | 6 | 2,396 | \$464.64 | \$232.41 | \$232.23 | \$466.56 | \$232.41 | \$234.15 | 1.92 | 0.4% |

| 2017 In Effect | | | 2017 Proposed | | |
|--|--|--|--|--|---|
| GENERAL RATE G-1 | | | GENERAL RATE G-1 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | \$5. | 53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | \$0.00 \$4.4 \$0.00 \$0.00 | | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER \$0.00 \$0.00 | \$4.86 PER KW \$0.00 PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 2300 KWH >2300 KWH 4.069 1.1 0.610 0.6 2.337 2.3 0.000 0.0 2.370 2.3 -0.107 -0.11 0.250 0.21 0.050 0.050 | 10 " " " " " " " " " " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH >2300 4.069 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | 0 KWH 1.142 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 CENTS/KWH " " " " " " " " " " " " " " " " " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 9.70 0.000 0.00 | | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1

| LF = CUM % BILLS | LOW 0.308 MONTHLY KW | MONTHLY KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | d DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-------------------------------|----------------|----------|----------------------------|----------|----------|---------------------------|------------|-------------------------|--------|
| 10 | 0 | 13 | \$8.04 | \$1.26 | \$6.78 | \$8.05 | \$1.26 | \$6.79 | \$0.01 | 0.1% |
| 20 | 0 | 82 | \$21.25 | \$7.91 | \$13.34 | \$21.32 | \$7.91 | \$13.41 | 0.07 | 0.3% |
| 30 | 1 | 186 | \$41.32 | \$18.01 | \$23.31 | \$41.47 | \$18.01 | \$23.46 | 0.15 | 0.4% |
| 40 | 1 | 335 | \$70.19 | \$32.53 | \$37.66 | \$70.46 | \$32.53 | \$37.93 | 0.27 | 0.4% |
| 50 | 2 | 525 | \$106.76 | \$50.93 | \$55.83 | \$107.18 | \$50.93 | \$56.25 | 0.42 | 0.4% |
| 60 | 4 | 826 | \$164.75 | \$80.11 | \$84.64 | \$165.41 | \$80.11 | \$85.30 | 0.66 | 0.4% |
| 70 | 6 | 1,275 | \$251.27 | \$123.64 | \$127.63 | \$252.29 | \$123.64 | \$128.65 | 1.02 | 0.4% |
| 80 | 10 | 2,351 | \$457.34 | \$228.08 | \$229.26 | \$459.23 | \$228.08 | \$231.15 | 1.89 | 0.4% |
| 90 | 22 | 4,950 | \$940.61 | \$480.16 | \$460.45 | \$944.57 | \$480.16 | \$464.41 | 3.96 | 0.4% |
| AVG.USE | 11 | 2,396 | \$469.50 | \$232.41 | \$237.09 | \$471.42 | \$232.41 | \$239.01 | 1.92 | 0.4% |

| 2017 In Effect | | | | 2017 Proposed | | | |
|--|--|--|-----------|--|---|---|-----------|
| GENERAL RATE G-1 | | | | GENERAL RATE G-1 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVE | \$4.86 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | OVER 10 \$4.86 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 2300 KWH >230 4.069 0.610 2.337 0.000 2.370 -0.107 0.250 0.050 | 0 KWH 1.142 0.610 2.337 0.000 2.370 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 2300 KWH 4.069 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | 0.610 2.337 0.000 2.450 -0.107 0.250 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED | 9.700 | 9.700 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED | 9.700 | 9.700 | CENTS/KWH |
| DEFAULT SERVICE - ADDER | 0.000 | 0.000 | | DEFAULT SERVICE - ADDER | 0.000 | 0.000 | - 2, |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1 (SEASONAL)

| LF = CUM % | AVERAGE 0.248 WINTER | | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | i DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|----------------------------|-------|----------|----------------------------|----------|----------|---------------------------|----------------------|-------------------------|-----------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | \$0.00 | 0.0% |
| 20 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 30 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 40 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 50 | 0 | 7 | \$7.18 | \$0.68 | \$6.50 | \$7.18 | \$0.68 | \$6.50 | 0.00 | 0.0% |
| 60 | 0 | 47 | \$16.57 | \$4.56 | \$12.01 | \$16.61 | \$4.56 | \$12.05 | 0.04 | 0.2% |
| 70 | 1 | 140 | \$38.42 | \$13.58 | \$24.84 | \$38.53 | \$13.58 | \$24.95 | 0.11 | 0.3% |
| 80 | 2 | 377 | \$94.10 | \$36.57 | \$57.53 | \$94.40 | \$36.57 | \$57.83 | 0.30 | 0.3% |
| 90 | 6 | 1,009 | \$242.58 | \$97.87 | \$144.71 | \$243.39 | \$97.87 | \$145.52 | 0.81 | 0.3% |
| AVG.USE | 3 | 539 | \$132.16 | \$52.28 | \$79.88 | \$132.59 | \$52.28 | \$80.31 | 0.43 | 0.3% |

| 2017 In Effect | | | 2017 Proposed | | |
|--|---|---|--|--|---|
| GENERAL RATE G-1 (SEASONAL) | | | GENERAL RATE G-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | \$5 | .53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | .31 PER KW .00 PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$0.00 | \$4.31 PER KW \$0.00 PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 0.610 0.6 3.023 3.6 0.000 0.0 2.370 2.5 -0.107 -0. 0.250 0.3 | 113 CENTS/KWH 110 " 123 " 100 " 107 " 107 " 107 " 108 " 109 | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 1800 KWH >1800 KW 7.598 0.610 3.023 0.000 2.450 -0.107 0.250 0.050 | /H 2.413 CENTS/KWH 0.610 " " 3.023 " " 0.000 " " 2.450 " " -0.107 " " 0.250 " " 0.050 " " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | | 700 CENTS/KWH 000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1 (SEASONAL)

| LF = CUM % BILLS | AVERAGE 0.248 SUMMER KW | KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | j DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|----------------------------------|--------|------------|----------------------------|----------|------------|---------------------------|---------------|-------------------------|--------|
| BILLS | KVV | KVVIII | | | | | | | | |
| 10 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | \$0.00 | 0.0% |
| 20 | 0 | 24 | \$11.17 | \$2.33 | \$8.84 | \$11.19 | \$2.33 | \$8.86 | 0.02 | 0.2% |
| 30 | 1 | 102 | \$29.49 | \$9.89 | \$19.60 | \$29.57 | \$9.89 | \$19.68 | 0.08 | 0.3% |
| 40 | 1 | 238 | \$61.45 | \$23.09 | \$38.36 | \$61.64 | \$23.09 | \$38.55 | 0.19 | 0.3% |
| 50 | 2 | 446 | \$110.31 | \$43.26 | \$67.05 | \$110.67 | \$43.26 | \$67.41 | 0.36 | 0.3% |
| 60 | 4 | 755 | \$182.91 | \$73.24 | \$109.67 | \$183.52 | \$73.24 | \$110.28 | 0.61 | 0.3% |
| 70 | 7 | 1,256 | \$300.61 | \$121.83 | \$178.78 | \$301.62 | \$121.83 | \$179.79 | 1.01 | 0.3% |
| 80 | 13 | 2,265 | \$526.49 | \$219.71 | \$306.78 | \$528.31 | \$219.71 | \$308.60 | 1.82 | 0.3% |
| 90 | 28 | 5,062 | \$1,103.24 | \$491.01 | \$612.23 | \$1,107.29 | \$491.01 | \$616.28 | 4.05 | 0.4% |
| AVG.USE | 9 | 1,605 | \$382.61 | \$155.69 | \$226.92 | \$383.90 | \$155.69 | \$228.21 | 1.29 | 0.3% |

| 2017 In Effect | | | 2017 Proposed | | |
|--|--|-------------|--|---|--------------------------------------|
| GENERAL RATE G-1 (SEASONAL) | | | GENERAL RATE G-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | \$5.5 | B PER BILL | CUSTOMER | \$5. | 3 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | \$0.00 \$4.3 \$0.00 \$0.00 | | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$4. \$0.00 \$0. | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <1800 KWH 7.598 2.41 7.598 2.41 0.610 0.61 3.023 3.02 0.000 0.000 2.370 2.37 -0.107 -0.10 0.250 0.25 0.050 0.050 | | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <1800 KWH 7.598 2.4 7.598 2.4 0.610 0.6 3.023 3.0 0.000 0.0 2.450 2.4 -0.107 -0.1 0.250 0.2 0.050 0.0 | 00 " " 23 " " 00 " " 50 " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED | 9,700 9,70 | O CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED | 9.700 9.7 | 00 CENTS/KWH |
| DEFAULT SERVICE - ADDER | 0.000 0.00 | | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 0.000 0.0 | |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS MEDIUM GENERAL TOU RATE G-2 (SECONDARY)

| LF = | AVERAGE 0.512 | | 2017 In Effect | | 2017 Proposed | | | DIFFERENCE | | |
|----------------|------------------|---------|----------------|-------------|---------------|-------------|-------------|-------------|---------|------|
| CUM % BILLS | MONTHLY KVA | KWH | TOTAL | SUPPLIER | DELIVERY | TOTAL | SUPPLIER | DELIVERY | AMOUNT | % |
| | 100 | 37,403 | \$6,567.14 | \$3,665.49 | \$2,901.65 | \$6,597.06 | \$3,665.49 | \$2,931.57 | \$29.92 | 0.5% |
| | 150 | 56,105 | \$9,670.72 | \$5,498.29 | \$4,172.43 | \$9,715.60 | \$5,498.29 | \$4,217.31 | 44.88 | 0.5% |
| | 200 | 74,807 | \$12,774.30 | \$7,331.09 | \$5,443.21 | \$12,834.15 | \$7,331.09 | \$5,503.06 | 59.85 | 0.5% |
| | 250 | 93,508 | \$15,877.73 | \$9,163.78 | \$6,713.95 | \$15,952.53 | \$9,163.78 | \$6,788.75 | 74.80 | 0.5% |
| | 300 | 112,210 | \$18,981.31 | \$10,996.58 | \$7,984.73 | \$19,071.08 | \$10,996.58 | \$8,074.50 | 89.77 | 0.5% |
| | 350 | 130,912 | \$22,084.89 | \$12,829.38 | \$9,255.51 | \$22,189.62 | \$12,829.38 | \$9,360.24 | 104.73 | 0.5% |
| | 400 | 149,613 | \$25,188.32 | \$14,662.07 | \$10,526.25 | \$25,308.01 | \$14,662.07 | \$10,645.94 | 119.69 | 0.5% |
| | 450 | 168,315 | \$28,291.90 | \$16,494.87 | \$11,797.03 | \$28,426.55 | \$16,494.87 | \$11,931.68 | 134.65 | 0.5% |
| | 500 | 187,017 | \$31,395.48 | \$18,327.67 | \$13,067.81 | \$31,545.10 | \$18,327.67 | \$13,217.43 | 149.62 | 0.5% |
| AVG.USE | 272 | 101,737 | \$17,243.33 | \$9,970.23 | \$7,273.10 | \$17,324.72 | \$9,970.23 | \$7,354.49 | 81.39 | 0.5% |

| 2017 In Effect | | | | | 2017 Proposed | | | | |
|---|--|--|---|-------------------|---|-------------------------------------|--|---|-----------|
| MEDIUM GENERAL TOU RATE G-2 (SECONDA | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (S | SECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ | PEAK 27.94% 1.782 0.610 0.251 0.003 | 24.87% 1.499 0.610 0.251 0.003 | LOW B 47.19% 0.972 0.610 0.251 0.003 | CENTS/KWH " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ | PEAK 27.94% 1.782 0.610 0.251 0.003 | 24.87% 1.499 0.610 0.251 0.003 | LOW B 47.19% 0.972 0.610 0.251 0.003 | CENTS/KWH |
| DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.089 -0.060 0.250 0.050 | 2.089 -0.060 0.250 0.050 | 2.089 -0.060 0.250 0.050 | | DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.169 -0.060 0.250 0.050 | 2.169 -0.060 0.250 0.050 | 2.169 -0.060 0.250 0.050 | |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS MEDIUM GENERAL TOU RATE G-2 (SECONDARY)

| LF = | HIGH 0.712 | | | 2017 In Effect | | | 2017 Proposed | | DIFFER | |
|----------------|----------------|---------|-------------|----------------|-------------|-------------|---------------|-------------|---------|------|
| CUM % BILLS | MONTHLY KVA | KWH | TOTAL | SUPPLIER | DELIVERY | TOTAL | SUPPLIER | DELIVERY | AMOUNT | % |
| | 100 | 51,976 | \$8,654.35 | \$5,093.65 | \$3,560.70 | \$8,695.93 | \$5,093.65 | \$3,602.28 | \$41.58 | 0.5% |
| | 150 | 77,964 | \$12,801.45 | \$7,640.47 | \$5,160.98 | \$12,863.83 | \$7,640.47 | \$5,223.36 | 62.38 | 0.5% |
| | 200 | 103,952 | \$16,948.57 | \$10,187.30 | \$6,761.27 | \$17,031.73 | \$10,187.30 | \$6,844.43 | 83.16 | 0.5% |
| | 250 | 129,940 | \$21,095.67 | \$12,734.12 | \$8,361.55 | \$21,199.63 | \$12,734.12 | \$8,465.51 | 103.96 | 0.5% |
| | 300 | 155,928 | \$25,242.78 | \$15,280.94 | \$9,961.84 | \$25,367.52 | \$15,280.94 | \$10,086.58 | 124.74 | 0.5% |
| | 350 | 181,916 | \$29,389.89 | \$17,827.77 | \$11,562.12 | \$29,535.43 | \$17,827.77 | \$11,707.66 | 145.54 | 0.5% |
| | 400 | 207,904 | \$33,537.00 | \$20,374.59 | \$13,162.41 | \$33,703.32 | \$20,374.59 | \$13,328.73 | 166.32 | 0.5% |
| | 450 | 233,892 | \$37,684.11 | \$22,921.42 | \$14,762.69 | \$37,871.23 | \$22,921.42 | \$14,949.81 | 187.12 | 0.5% |
| | 500 | 259,880 | \$41,831.22 | \$25,468.24 | \$16,362.98 | \$42,039.12 | \$25,468.24 | \$16,570.88 | 207.90 | 0.5% |
| AVG.USE | 272 | 141,375 | \$22,920.44 | \$13,854.75 | \$9,065.69 | \$23,033.54 | \$13,854.75 | \$9,178.79 | 113.10 | 0.5% |

| 2017 In Effect | | | | | 2017 Proposed | | | | |
|---|--|--|---|-------------------|---|-------------------------------------|--|---|-----------|
| MEDIUM GENERAL TOU RATE G-2 (SECONDA | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (S | SECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ | PEAK 27.94% 1.782 0.610 0.251 0.003 | 24.87% 1.499 0.610 0.251 0.003 | LOW B 47.19% 0.972 0.610 0.251 0.003 | CENTS/KWH " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ | PEAK 27.94% 1.782 0.610 0.251 0.003 | 24.87% 1.499 0.610 0.251 0.003 | LOW B 47.19% 0.972 0.610 0.251 0.003 | CENTS/KWH |
| DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.089 -0.060 0.250 0.050 | 2.089 -0.060 0.250 0.050 | 2.089 -0.060 0.250 0.050 | | DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.169 -0.060 0.250 0.050 | 2.169 -0.060 0.250 0.050 | 2.169 -0.060 0.250 0.050 | |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS MEDIUM GENERAL TOU RATE G-2 (SECONDARY)

| LF = CUM % BILLS | LOW 0.312 MONTHLY KVA | KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|---------|-------------|----------------------------|------------|-------------|---------------------------|------------|-------------------------|-----------|
| BILLS | NVA | KWII | | | | | | | | |
| | 100 | 22,776 | \$4,472.20 | \$2,232.05 | \$2,240.15 | \$4,490.43 | \$2,232.05 | \$2,258.38 | \$18.23 | 0.4% |
| | 150 | 34,164 | \$6,528.24 | \$3,348.07 | \$3,180.17 | \$6,555.57 | \$3,348.07 | \$3,207.50 | 27.33 | 0.4% |
| | 200 | 45,552 | \$8,584.28 | \$4,464.10 | \$4,120.18 | \$8,620.72 | \$4,464.10 | \$4,156.62 | 36.44 | 0.4% |
| | 250 | 56,940 | \$10,640.31 | \$5,580.12 | \$5,060.19 | \$10,685.86 | \$5,580.12 | \$5,105.74 | 45.55 | 0.4% |
| | 300 | 68,328 | \$12,696.34 | \$6,696.14 | \$6,000.20 | \$12,751.01 | \$6,696.14 | \$6,054.87 | 54.67 | 0.4% |
| | 350 | 79,716 | \$14,752.39 | \$7,812.17 | \$6,940.22 | \$14,816.16 | \$7,812.17 | \$7,003.99 | 63.77 | 0.4% |
| | 400 | 91,104 | \$16,808.42 | \$8,928.19 | \$7,880.23 | \$16,881.30 | \$8,928.19 | \$7,953.11 | 72.88 | 0.4% |
| | 450 | 102,492 | \$18,864.46 | \$10,044.22 | \$8,820.24 | \$18,946.46 | \$10,044.22 | \$8,902.24 | 82.00 | 0.4% |
| | 500 | 113,880 | \$20,920.49 | \$11,160.24 | \$9,760.25 | \$21,011.60 | \$11,160.24 | \$9,851.36 | 91.11 | 0.4% |
| AVG.USE | 272 | 61,951 | \$11,545.01 | \$6,071.20 | \$5,473.81 | \$11,594.57 | \$6,071.20 | \$5,523.37 | 49.56 | 0.4% |

| 2017 In Effect | | | | | 2017 Proposed | | | | |
|---|----------------------------------|-----------------------------------|-----------------------------------|-----------|---|----------------------------------|-----------------------------------|-----------------------------------|-----------|
| MEDIUM GENERAL TOU RATE G-2 (SECOND | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (S | ECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION | PEAK 27.94% 1.782 0.610 | LOW A 24.87% 1.499 0.610 | LOW B 47.19% 0.972 0.610 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION | PEAK 27.94% 1.782 0.610 | LOW A 24.87% 1.499 0.610 | LOW B 47.19% 0.972 0.610 | CENTS/KWH |
| TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ | 0.251 0.003 2.089 | 0.251 0.003 2.089 | 0.251 0.003 2.089 | | TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ | 0.251 0.003 2.169 | 0.251 0.003 2.169 | 0.251 0.003 2.169 | " " |
| DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | -0.060 0.250 0.050 | -0.060 0.250 0.050 | -0.060 0.250 0.050 | | DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | -0.060 0.250 0.050 | -0.060 0.250 0.050 | -0.060 0.250 0.050 | " " |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS LARGE GENERAL TOU RATE G-3 (SECONDARY)

| LF = CUM % BILLS | AVERAGE 0.521 MONTHLY KVA | KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|------------------------------------|---------|--------------|----------------------------|-------------|--------------|---------------------------|---------------|-------------------------|--------|
| Billio | 419 | 159,358 | \$26,453.27 | \$15,617.08 | \$10,836.19 | \$26,580.76 | \$15,617.08 | \$10,963.68 | \$127.49 | 0.5% |
| | 490 | 186,362 | \$30,783.39 | \$18,263.48 | \$12,519.91 | \$30,932.48 | \$18,263.48 | \$12,669.00 | 149.09 | 0.5% |
| | 672 | 255,582 | \$41,882.91 | \$25,047.04 | \$16,835.87 | \$42,087.38 | \$25,047.04 | \$17,040.34 | 204.47 | 0.5% |
| | 893 | 339,635 | \$55,360.92 | \$33,284.23 | \$22,076.69 | \$55,632.62 | \$33,284.23 | \$22,348.39 | 271.70 | 0.5% |
| | 902 | 343,058 | \$55,909.79 | \$33,619.68 | \$22,290.11 | \$56,184.24 | \$33,619.68 | \$22,564.56 | 274.45 | 0.5% |
| | 1,024 | 389,458 | \$63,350.10 | \$38,166.88 | \$25,183.22 | \$63,661.67 | \$38,166.88 | \$25,494.79 | 311.57 | 0.5% |
| | 1,143 | 434,717 | \$70,607.46 | \$42,602.27 | \$28,005.19 | \$70,955.23 | \$42,602.27 | \$28,352.96 | 347.77 | 0.5% |
| | 1,673 | 636,292 | \$102,930.27 | \$62,356.62 | \$40,573.65 | \$103,439.31 | \$62,356.62 | \$41,082.69 | 509.04 | 0.5% |
| | 2,293 | 872,097 | \$140,741.91 | \$85,465.51 | \$55,276.40 | \$141,439.59 | \$85,465.51 | \$55,974.08 | 697.68 | 0.5% |
| AVG.USE | 1,285 | 488,724 | \$79,267.54 | \$47,894.95 | \$31,372.59 | \$79,658.52 | \$47,894.95 | \$31,763.57 | 390.98 | 0.5% |

| 2017 In Effect | | | | | 2017 Proposed | | | | |
|--|--|--|--|-----------|--|--|---|--|-------------------------------|
| LARGE GENERAL TOU RATE G-3 (SECONDA | RY) | | | | LARGE GENERAL TOU RATE G-3 (SE | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 1.945 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 1.945 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 1.945 -0.036 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS LARGE GENERAL TOU RATE G-3 (SECONDARY)

| LF = CUM % BILLS | HIGH 0.721 MONTHLY KVA | KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|---------------------------------|-----------|--------------|----------------------------|-------------|--------------|---------------------------|---------------|-------------------------|-----------|
| | 419 | 220,532 | \$34,794.10 | \$21,612.14 | \$13,181.96 | \$34,970.53 | \$21,612.14 | \$13,358.39 | \$176.43 | 0.5% |
| | 490 | 257,902 | \$40,537.57 | \$25,274.40 | \$15,263.17 | \$40,743.90 | \$25,274.40 | \$15,469.50 | 206.33 | 0.5% |
| | 672 | 353,694 | \$55,260.07 | \$34,662.01 | \$20,598.06 | \$55,543.03 | \$34,662.01 | \$20,881.02 | 282.96 | 0.5% |
| | 893 | 470,013 | \$73,137.41 | \$46,061.27 | \$27,076.14 | \$73,513.42 | \$46,061.27 | \$27,452.15 | 376.01 | 0.5% |
| | 902 | 474,750 | \$73,865.46 | \$46,525.50 | \$27,339.96 | \$74,245.26 | \$46,525.50 | \$27,719.76 | 379.80 | 0.5% |
| | 1,024 | 538,962 | \$83,734.36 | \$52,818.28 | \$30,916.08 | \$84,165.53 | \$52,818.28 | \$31,347.25 | 431.17 | 0.5% |
| | 1,143 | 601,595 | \$93,360.58 | \$58,956.31 | \$34,404.27 | \$93,841.85 | \$58,956.31 | \$34,885.54 | 481.27 | 0.5% |
| | 1,673 | 880,550 | \$136,233.84 | \$86,293.90 | \$49,939.94 | \$136,938.28 | \$86,293.90 | \$50,644.38 | 704.44 | 0.5% |
| | 2,293 | 1,206,875 | \$186,387.50 | \$118,273.75 | \$68,113.75 | \$187,353.00 | \$118,273.75 | \$69,079.25 | 965.50 | 0.5% |
| AVG.USE | 1,285 | 676,334 | \$104,847.39 | \$66,280.73 | \$38,566.66 | \$105,388.46 | \$66,280.73 | \$39,107.73 | 541.07 | 0.5% |

| 2017 In Effect | | | | | 2017 Proposed | | | | |
|--|--|--|--|-------------------------------|--|--|---|---|-------------------------------|
| LARGE GENERAL TOU RATE G-3 (SECONDA | RY) | | | | LARGE GENERAL TOU RATE G-3 (SE | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 1.945 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 1.945 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 1.945 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | UOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |
| | | | | | | | | | |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS LARGE GENERAL TOU RATE G-3 (SECONDARY)

| LF = CUM % BILLS | LOW 0.321 MONTHLY KVA | KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|---------|-------------|----------------------------|-------------|-------------|---------------------------|-------------|-------------------------|--------|
| | 419 | 98,184 | \$18,112.45 | \$9,622.03 | \$8,490.42 | \$18,191.00 | \$9,622.03 | \$8,568.97 | \$78.55 | 0.4% |
| | 490 | 114,822 | \$21,029.21 | \$11,252.56 | \$9,776.65 | \$21,121.07 | \$11,252.56 | \$9,868.51 | 91.86 | 0.4% |
| | 672 | 157,470 | \$28,505.74 | \$15,432.06 | \$13,073.68 | \$28,631.72 | \$15,432.06 | \$13,199.66 | 125.98 | 0.4% |
| | 893 | 209,257 | \$37,584.42 | \$20,507.19 | \$17,077.23 | \$37,751.83 | \$20,507.19 | \$17,244.64 | 167.41 | 0.4% |
| | 902 | 211,366 | \$37,954.14 | \$20,713.87 | \$17,240.27 | \$38,123.23 | \$20,713.87 | \$17,409.36 | 169.09 | 0.4% |
| | 1,024 | 239,954 | \$42,965.85 | \$23,515.49 | \$19,450.36 | \$43,157.82 | \$23,515.49 | \$19,642.33 | 191.97 | 0.4% |
| | 1,143 | 267,839 | \$47,854.33 | \$26,248.22 | \$21,606.11 | \$48,068.60 | \$26,248.22 | \$21,820.38 | 214.27 | 0.4% |
| | 1,673 | 392,034 | \$69,626.70 | \$38,419.33 | \$31,207.37 | \$69,940.33 | \$38,419.33 | \$31,521.00 | 313.63 | 0.5% |
| | 2,293 | 537,319 | \$95,096.31 | \$52,657.26 | \$42,439.05 | \$95,526.16 | \$52,657.26 | \$42,868.90 | 429.85 | 0.5% |
| AVG.USE | 1,285 | 301,114 | \$53,687.70 | \$29,509.17 | \$24,178.53 | \$53,928.59 | \$29,509.17 | \$24,419.42 | 240.89 | 0.4% |

| 2017 In Effect | | | | | 2017 Proposed | | | | |
|---|--|--|--|-----------|---|--|---|---|-----------|
| LARGE GENERAL TOU RATE G-3 (SECONDAI | RY) | | | | LARGE GENERAL TOU RATE G-3 (SE | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT | PEAK 26.97% 1.250 0.610 0.000 0.010 1.945 -0.036 0.250 | 24.61% 1.150 0.610 0.000 0.010 1.945 -0.036 0.250 | 48.41% 0.796 0.610 0.000 0.010 1.945 -0.036 0.250 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 | UOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 | CENTS/KWH |
| RENEWABLE ENERGY SUPPLIER SERVICES: | 0.050 | 0.050 | 0.050 | | RENEWABLE ENERGY SUPPLIER SERVICES: | 0.050 | 0.050 | 0.050 | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = | AVERAGE 0.225 | | | 2017 In Effect | | | 2017 Proposed | ı | DIFFER | ENCE |
|----------------|------------------|--------|------------|----------------|------------|------------|---------------|------------|--------|------|
| CUM % BILLS | MONTHLY KVA | KWH | TOTAL | SUPPLIER | DELIVERY | TOTAL | SUPPLIER | DELIVERY | AMOUNT | % |
| 10 | 11 | 1,790 | \$321.92 | \$173.63 | \$148.29 | \$323.35 | \$173.63 | \$149.72 | \$1.43 | 0.4% |
| 20 | 14 | 2,260 | \$405.44 | \$219.21 | \$186.23 | \$407.25 | \$219.21 | \$188.04 | 1.81 | 0.4% |
| 30 | 22 | 3,555 | \$634.53 | \$344.84 | \$289.69 | \$637.37 | \$344.84 | \$292.53 | 2.84 | 0.4% |
| 40 | 27 | 4,443 | \$789.58 | \$430.95 | \$358.63 | \$793.13 | \$430.95 | \$362.18 | 3.55 | 0.4% |
| 50 | 32 | 5,341 | \$946.25 | \$518.10 | \$428.15 | \$950.52 | \$518.10 | \$432.42 | 4.27 | 0.5% |
| 60 | 46 | 7,535 | \$1,336.19 | \$730.93 | \$605.26 | \$1,342.22 | \$730.93 | \$611.29 | 6.03 | 0.5% |
| 70 | 57 | 9,456 | \$1,672.43 | \$917.26 | \$755.17 | \$1,679.99 | \$917.26 | \$762.73 | 7.56 | 0.5% |
| 80 | 77 | 12,681 | \$2,243.21 | \$1,230.09 | \$1,013.12 | \$2,253.36 | \$1,230.09 | \$1,023.27 | 10.15 | 0.5% |
| 90 | 111 | 18,255 | \$3,227.36 | \$1,770.74 | \$1,456.62 | \$3,241.97 | \$1,770.74 | \$1,471.23 | 14.61 | 0.5% |
| AVG.USE | 42 | 6,844 | \$1,215.01 | \$663.87 | \$551.14 | \$1,220.48 | \$663.87 | \$556.61 | 5.47 | 0.5% |

| 2017 In Effect | | | 2017 Proposed | | |
|--|---------------------------|--|--|-----------|---|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.370 " " -0.107 " " 0.250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.450 " " 0.107 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = CUM % BILLS | HIGH 0.325 MONTHLY KVA | KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | d DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|---------------------------------|--------|------------|----------------------------|------------|------------|---------------------------|------------|-------------------------|--------|
| 10 | 8 | 1,790 | \$309.62 | \$173.63 | \$135.99 | \$311.05 | \$173.63 | \$137.42 | \$1.43 | 0.5% |
| 20 | 10 | 2,260 | \$389.04 | \$219.21 | \$169.83 | \$390.85 | \$219.21 | \$171.64 | 1.81 | 0.5% |
| 30 | 15 | 3,555 | \$605.83 | \$344.84 | \$260.99 | \$608.67 | \$344.84 | \$263.83 | 2.84 | 0.5% |
| 40 | 19 | 4,443 | \$756.78 | \$430.95 | \$325.83 | \$760.33 | \$430.95 | \$329.38 | 3.55 | 0.5% |
| 50 | 23 | 5,341 | \$909.35 | \$518.10 | \$391.25 | \$913.62 | \$518.10 | \$395.52 | 4.27 | 0.5% |
| 60 | 32 | 7,535 | \$1,278.79 | \$730.93 | \$547.86 | \$1,284.82 | \$730.93 | \$553.89 | 6.03 | 0.5% |
| 70 | 40 | 9,456 | \$1,602.73 | \$917.26 | \$685.47 | \$1,610.29 | \$917.26 | \$693.03 | 7.56 | 0.5% |
| 80 | 53 | 12,681 | \$2,144.81 | \$1,230.09 | \$914.72 | \$2,154.96 | \$1,230.09 | \$924.87 | 10.15 | 0.5% |
| 90 | 77 | 18,255 | \$3,087.96 | \$1,770.74 | \$1,317.22 | \$3,102.57 | \$1,770.74 | \$1,331.83 | 14.61 | 0.5% |
| AVG.USE | 29 | 6,844 | \$1,161.71 | \$663.87 | \$497.84 | \$1,167.18 | \$663.87 | \$503.31 | 5.47 | 0.5% |

| 2017 In Effect | | | 2017 Proposed | | |
|--|---------------------------|--|--|-----------|---|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.370 " " -0.107 " " 0.250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.450 " " 0.107 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = CUM % BILLS | LOW 0.125 MONTHLY KVA | KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | d DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|--------|------------|----------------------------|------------|------------|---------------------------|---------------|-------------------------|--------|
| BILLS | NVA | KWII | | | | | | | | |
| 10 | 20 | 1,790 | \$358.82 | \$173.63 | \$185.19 | \$360.25 | \$173.63 | \$186.62 | \$1.43 | 0.4% |
| 20 | 25 | 2,260 | \$450.54 | \$219.21 | \$231.33 | \$452.35 | \$219.21 | \$233.14 | 1.81 | 0.4% |
| 30 | 39 | 3,555 | \$704.23 | \$344.84 | \$359.39 | \$707.07 | \$344.84 | \$362.23 | 2.84 | 0.4% |
| 40 | 49 | 4,443 | \$879.78 | \$430.95 | \$448.83 | \$883.33 | \$430.95 | \$452.38 | 3.55 | 0.4% |
| 50 | 59 | 5,341 | \$1,056.95 | \$518.10 | \$538.85 | \$1,061.22 | \$518.10 | \$543.12 | 4.27 | 0.4% |
| 60 | 83 | 7,535 | \$1,487.89 | \$730.93 | \$756.96 | \$1,493.92 | \$730.93 | \$762.99 | 6.03 | 0.4% |
| 70 | 104 | 9,456 | \$1,865.13 | \$917.26 | \$947.87 | \$1,872.69 | \$917.26 | \$955.43 | 7.56 | 0.4% |
| 80 | 139 | 12,681 | \$2,497.41 | \$1,230.09 | \$1,267.32 | \$2,507.56 | \$1,230.09 | \$1,277.47 | 10.15 | 0.4% |
| 90 | 200 | 18,255 | \$3,592.26 | \$1,770.74 | \$1,821.52 | \$3,606.87 | \$1,770.74 | \$1,836.13 | 14.61 | 0.4% |
| AVG.USE | 75 | 6,844 | \$1,350.31 | \$663.87 | \$686.44 | \$1,355.78 | \$663.87 | \$691.91 | 5.47 | 0.4% |

| 2017 In Effect | | | 2017 Proposed | | | |
|--|-----------|---|--|-----------|--|-----|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER B | ILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER K \$2.35 | .w |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.370 " " 0.107 " " 0.250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/I 0.610 " 0.281 " 0.001 " 2.450 " -0.107 " 0.250 " | KWH |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/I 0.000 | ΚWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS COMMERCIAL SPACE HEATING RATE G-5

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|------|----------------|----------|----------------------------|----------|----------|---------------------------|---------------|-------------------------|--------|
| | 1000 | | | | | | | | | |
| 10 | | 93 | \$22.88 | \$9.02 | \$13.86 | \$22.95 | \$9.02 | \$13.93 | \$0.07 | 0.3% |
| 20 | | 194 | \$41.86 | \$18.82 | \$23.04 | \$42.02 | \$18.82 | \$23.20 | 0.16 | 0.4% |
| 30 | | 283 | \$58.59 | \$27.45 | \$31.14 | \$58.82 | \$27.45 | \$31.37 | 0.23 | 0.4% |
| 40 | | 388 | \$78.33 | \$37.64 | \$40.69 | \$78.64 | \$37.64 | \$41.00 | 0.31 | 0.4% |
| 50 | | 505 | \$100.32 | \$48.99 | \$51.33 | \$100.72 | \$48.99 | \$51.73 | 0.40 | 0.4% |
| 60 | | 689 | \$134.89 | \$66.83 | \$68.06 | \$135.45 | \$66.83 | \$68.62 | 0.56 | 0.4% |
| 70 | | 984 | \$190.34 | \$95.45 | \$94.89 | \$191.13 | \$95.45 | \$95.68 | 0.79 | 0.4% |
| 80 | | 1,490 | \$285.45 | \$144.53 | \$140.92 | \$286.64 | \$144.53 | \$142.11 | 1.19 | 0.4% |
| 90 | | 2,902 | \$550.83 | \$281.49 | \$269.34 | \$553.15 | \$281.49 | \$271.66 | 2.32 | 0.4% |
| AVG.USE | | 1,563 | \$299.16 | \$151.61 | \$147.55 | \$300.42 | \$151.61 | \$148.81 | 1.26 | 0.4% |

| 2017 In Effect | | | | 2017 Proposed | | | |
|--|-----------|---|-----------|---|-----------|---|-------------------------------|
| COMMERCIAL SPACE HEATING RATE OF | 9-5 | | | COMMERCIAL SPACE HEATING RA | TE G-5 | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.40 | PER BILL | CUSTOMER | | \$5.40 | PER BILL |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 3.608 0.610 2.314 0.000 2.370 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSIMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 3.608 0.610 2.314 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS ALL ELECTRIC SCHOOLS RATE G-6

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|------|----------------|-------------|----------------------------|------------|-------------|---------------------------|---------------|-------------------------|--------|
| | IXVV | | | | | | | | 4 | |
| 10 | | 7,440 | \$1,249.22 | \$721.68 | \$527.54 | \$1,255.18 | \$721.68 | \$533.50 | \$5.96 | 0.5% |
| 20 | | 18,000 | \$2,983.81 | \$1,746.00 | \$1,237.81 | \$2,998.21 | \$1,746.00 | \$1,252.21 | 14.40 | 0.5% |
| 30 | | 30,000 | \$4,954.93 | \$2,910.00 | \$2,044.93 | \$4,978.93 | \$2,910.00 | \$2,068.93 | 24.00 | 0.5% |
| 40 | | 38,160 | \$6,295.29 | \$3,701.52 | \$2,593.77 | \$6,325.82 | \$3,701.52 | \$2,624.30 | 30.53 | 0.5% |
| 50 | | 44,340 | \$7,310.42 | \$4,300.98 | \$3,009.44 | \$7,345.89 | \$4,300.98 | \$3,044.91 | 35.47 | 0.5% |
| 60 | | 54,081 | \$8,910.51 | \$5,245.88 | \$3,664.63 | \$8,953.78 | \$5,245.88 | \$3,707.90 | 43.27 | 0.5% |
| 70 | | 63,240 | \$10,414.93 | \$6,134.28 | \$4,280.65 | \$10,465.52 | \$6,134.28 | \$4,331.24 | 50.59 | 0.5% |
| 80 | | 95,220 | \$15,667.97 | \$9,236.34 | \$6,431.63 | \$15,744.14 | \$9,236.34 | \$6,507.80 | 76.17 | 0.5% |
| 90 | | 125,370 | \$20,620.41 | \$12,160.89 | \$8,459.52 | \$20,720.70 | \$12,160.89 | \$8,559.81 | 100.29 | 0.5% |
| AVG.USE | | 88,287 | \$14,529.15 | \$8,563.84 | \$5,965.31 | \$14,599.78 | \$8,563.84 | \$6,035.94 | 70.63 | 0.5% |

| 2017 In Effect | | | | 2017 Proposed | | | |
|--|-----------|---|-----------|--|-----------|---|-------------------------------|
| ALL ELECTRIC SCHOOLS RATE G-6 | | | | ALL ELECTRIC SCHOOLS RATE G-6 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$27.13 | PER BILL | CUSTOMER | | \$27.13 | PER BILL |
| | | | | | | | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 1.637 0.610 1.916 0.000 2.370 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 1.637 0.610 1.916 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % | AVERAGE 0.466 MONTHLY | | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-----------------------------|--------|------------|----------------------------|------------|------------|---------------|------------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 29 | \$13.37 | \$2.81 | \$10.56 | \$13.40 | \$2.81 | \$10.59 | \$0.03 | 0.2% |
| 20 | 1 | 491 | \$91.37 | \$47.63 | \$43.74 | \$91.76 | \$47.63 | \$44.13 | 0.39 | 0.4% |
| 30 | 3 | 908 | \$173.13 | \$88.11 | \$85.02 | \$173.85 | \$88.11 | \$85.74 | 0.72 | 0.4% |
| 40 | 6 | 1,987 | \$362.07 | \$192.74 | \$169.33 | \$363.66 | \$192.74 | \$170.92 | 1.59 | 0.4% |
| 50 | 12 | 4,013 | \$720.71 | \$389.26 | \$331.45 | \$723.93 | \$389.26 | \$334.67 | 3.22 | 0.4% |
| 60 | 25 | 8,483 | \$1,509.61 | \$822.89 | \$686.72 | \$1,516.40 | \$822.89 | \$693.51 | 6.79 | 0.4% |
| 70 | 35 | 11,755 | \$2,091.98 | \$1,140.24 | \$951.74 | \$2,101.38 | \$1,140.24 | \$961.14 | 9.40 | 0.4% |
| 80 | 43 | 14,470 | \$2,572.13 | \$1,403.56 | \$1,168.57 | \$2,583.70 | \$1,403.56 | \$1,180.14 | 11.57 | 0.4% |
| 90 | 61 | 20,608 | \$3,656.84 | \$1,998.93 | \$1,657.91 | \$3,673.32 | \$1,998.93 | \$1,674.39 | 16.48 | 0.5% |
| AVG.USE | 14 | 4,742 | \$848.12 | \$459.97 | \$388.15 | \$851.92 | \$459.97 | \$391.95 | 3.80 | 0.4% |

| 2017 In Effect | | | | 2017 Proposed | | | |
|--|--|---|-----------|--|---|---|-----------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.50% 2.299 0.610 0.000 0.000 2.370 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.370 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % | HIGH 0.666 MONTHLY | | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | i DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|--------------------------|--------|------------|----------------------------|------------|------------|---------------------------|---------------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 29 | \$13.37 | \$2.81 | \$10.56 | \$13.40 | \$2.81 | \$10.59 | \$0.03 | 0.2% |
| 20 | 1 | 491 | \$91.37 | \$47.63 | \$43.74 | \$91.76 | \$47.63 | \$44.13 | 0.39 | 0.4% |
| 30 | 2 | 908 | \$162.81 | \$88.11 | \$74.70 | \$163.53 | \$88.11 | \$75.42 | 0.72 | 0.4% |
| 40 | 4 | 1,987 | \$341.43 | \$192.74 | \$148.69 | \$343.02 | \$192.74 | \$150.28 | 1.59 | 0.5% |
| 50 | 8 | 4,013 | \$679.43 | \$389.26 | \$290.17 | \$682.65 | \$389.26 | \$293.39 | 3.22 | 0.5% |
| 60 | 17 | 8,483 | \$1,427.05 | \$822.89 | \$604.16 | \$1,433.84 | \$822.89 | \$610.95 | 6.79 | 0.5% |
| 70 | 24 | 11,755 | \$1,978.46 | \$1,140.24 | \$838.22 | \$1,987.86 | \$1,140.24 | \$847.62 | 9.40 | 0.5% |
| 80 | 30 | 14,470 | \$2,437.97 | \$1,403.56 | \$1,034.41 | \$2,449.54 | \$1,403.56 | \$1,045.98 | 11.57 | 0.5% |
| 90 | 42 | 20,608 | \$3,460.76 | \$1,998.93 | \$1,461.83 | \$3,477.24 | \$1,998.93 | \$1,478.31 | 16.48 | 0.5% |
| AVG.USE | 10 | 4,742 | \$806.84 | \$459.97 | \$346.87 | \$810.64 | \$459.97 | \$350.67 | 3.80 | 0.5% |

| 2017 In Effect | | | | 2017 Proposed | | | |
|--|---|---|-----------|--|---|---|-----------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | ı | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.370 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.370 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % | LOW 0.266 MONTHLY | 104111 | 2017 In Effect TOTAL SUPPLIER DELIVE | | DELIVERY | 2017 Proposed TOTAL SUPPLIER DELIVERY | | | DIFFERENCE AMOUNT % | |
|---------------|-------------------------|--------|--------------------------------------|------------|------------|---------------------------------------|------------|------------|------------------------|------|
| BILLS | KW | KWH | | | | | | | - | |
| 10 | 0 | 29 | \$13.37 | \$2.81 | \$10.56 | \$13.40 | \$2.81 | \$10.59 | \$0.03 | 0.2% |
| 20 | 3 | 491 | \$112.01 | \$47.63 | \$64.38 | \$112.40 | \$47.63 | \$64.77 | 0.39 | 0.3% |
| 30 | 5 | 908 | \$193.77 | \$88.11 | \$105.66 | \$194.49 | \$88.11 | \$106.38 | 0.72 | 0.4% |
| 40 | 10 | 1,987 | \$403.35 | \$192.74 | \$210.61 | \$404.94 | \$192.74 | \$212.20 | 1.59 | 0.4% |
| 50 | 21 | 4,013 | \$813.59 | \$389.26 | \$424.33 | \$816.81 | \$389.26 | \$427.55 | 3.22 | 0.4% |
| 60 | 44 | 8,483 | \$1,705.69 | \$822.89 | \$882.80 | \$1,712.48 | \$822.89 | \$889.59 | 6.79 | 0.4% |
| 70 | 61 | 11,755 | \$2,360.30 | \$1,140.24 | \$1,220.06 | \$2,369.70 | \$1,140.24 | \$1,229.46 | 9.40 | 0.4% |
| 80 | 75 | 14,470 | \$2,902.37 | \$1,403.56 | \$1,498.81 | \$2,913.94 | \$1,403.56 | \$1,510.38 | 11.57 | 0.4% |
| 90 | 106 | 20,608 | \$4,121.24 | \$1,998.93 | \$2,122.31 | \$4,137.72 | \$1,998.93 | \$2,138.79 | 16.48 | 0.4% |
| AVG.USE | 24 | 4,742 | \$951.32 | \$459.97 | \$491.35 | \$955.12 | \$459.97 | \$495.15 | 3.80 | 0.4% |

| 2017 In Effect | | | | 2017 Proposed | | | |
|--|--|---|-----------|--|--|---|-----------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.50% 2.299 0.610 0.000 0.000 2.370 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.370 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.50% 2.299 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (SEASONAL)

| | AVERAGE | | | | | | | | | |
|------------------------|-----------------------|--------|------------|----------------------------|------------|------------|---------------------------|------------|--------|-----------|
| LF = CUM % BILLS | 0.172 WINTER KW | KWH | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | AMOUNT | ENCE % |
| 10 | 0 | 0 | \$9.13 | \$0.00 | \$9.13 | \$9.13 | \$0.00 | \$9.13 | \$0.00 | 0.0% |
| 20 | 39 | 4,940 | \$1,086.39 | \$479.18 | \$607.21 | \$1,090.34 | \$479.18 | \$611.16 | 3.95 | 0.4% |
| 30 | 66 | 8,211 | \$1,807.16 | \$796.47 | \$1,010.69 | \$1,813.73 | \$796.47 | \$1,017.26 | 6.57 | 0.4% |
| 40 | 79 | 9,901 | \$2,173.53 | \$960.40 | \$1,213.13 | \$2,181.45 | \$960.40 | \$1,221.05 | 7.92 | 0.4% |
| 50 | 86 | 10,800 | \$2,368.95 | \$1,047.60 | \$1,321.35 | \$2,377.59 | \$1,047.60 | \$1,329.99 | 8.64 | 0.4% |
| 60 | 92 | 11,460 | \$2,517.88 | \$1,111.62 | \$1,406.26 | \$2,527.05 | \$1,111.62 | \$1,415.43 | 9.17 | 0.4% |
| 70 | 100 | 12,560 | \$2,753.42 | \$1,218.32 | \$1,535.10 | \$2,763.47 | \$1,218.32 | \$1,545.15 | 10.05 | 0.4% |
| 80 | 116 | 14,540 | \$3,187.53 | \$1,410.38 | \$1,777.15 | \$3,199.16 | \$1,410.38 | \$1,788.78 | 11.63 | 0.4% |
| 90 | 138 | 17,280 | \$3,787.38 | \$1,676.16 | \$2,111.22 | \$3,801.20 | \$1,676.16 | \$2,125.04 | 13.82 | 0.4% |
| AVG.USE | 4 | 532 | \$123.87 | \$51.60 | \$72.27 | \$124.30 | \$51.60 | \$72.70 | 0.43 | 0.3% |

| 2017 In Effect | | | | 2017 Proposed | | | | |
|--|---|---|-----------|--|---|---|-------------------------------|--|
| SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL | |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | |
| | PEAK 21.97% | OFF PK 78.03% | | | PEAK 21.97% | OFF PK 78.03% | | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.370 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.370 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " | |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (SEASONAL)

| LF = CUM % | AVERAGE 0.172 SUMMER | | TOTAL | 2017 In Effect SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|----------------------------|--------|------------|----------------------------|------------|------------|---------------------------|---------------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 0 | \$9.13 | \$0.00 | \$9.13 | \$9.13 | \$0.00 | \$9.13 | \$0.00 | 0.0% |
| 20 | 62 | 7,745 | \$1,703.50 | \$751.27 | \$952.23 | \$1,709.70 | \$751.27 | \$958.43 | 6.20 | 0.4% |
| 30 | 82 | 10,320 | \$2,262.94 | \$1,001.04 | \$1,261.90 | \$2,271.20 | \$1,001.04 | \$1,270.16 | 8.26 | 0.4% |
| 40 | 96 | 11,989 | \$2,632.12 | \$1,162.93 | \$1,469.19 | \$2,641.71 | \$1,162.93 | \$1,478.78 | 9.59 | 0.4% |
| 50 | 102 | 12,756 | \$2,799.03 | \$1,237.33 | \$1,561.70 | \$2,809.23 | \$1,237.33 | \$1,571.90 | 10.20 | 0.4% |
| 60 | 108 | 13,523 | \$2,965.94 | \$1,311.73 | \$1,654.21 | \$2,976.76 | \$1,311.73 | \$1,665.03 | 10.82 | 0.4% |
| 70 | 114 | 14,290 | \$3,132.85 | \$1,386.13 | \$1,746.72 | \$3,144.28 | \$1,386.13 | \$1,758.15 | 11.43 | 0.4% |
| 80 | 119 | 14,924 | \$3,271.07 | \$1,447.63 | \$1,823.44 | \$3,283.01 | \$1,447.63 | \$1,835.38 | 11.94 | 0.4% |
| 90 | 124 | 15,532 | \$3,404.92 | \$1,506.60 | \$1,898.32 | \$3,417.35 | \$1,506.60 | \$1,910.75 | 12.43 | 0.4% |
| AVG.USE | 7 | 919 | \$207.91 | \$89.14 | \$118.77 | \$208.65 | \$89.14 | \$119.51 | 0.74 | 0.4% |

| 2017 In Effect | | | | 2017 Proposed | | | | |
|---|---|---|-----------|---|---|---|-----------|--|
| SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL | |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | |
| DISTRIBUTION (ENERGY) TRANSITION | PEAK 21.97% 4.483 0.610 | OFF PK 78.03% 3.770 0.610 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION | PEAK 21.97% 4.483 0.610 | OFF PK 78.03% 3.770 0.610 | CENTS/KWH | |
| TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 0.000 0.002 2.370 -0.107 0.250 0.050 | 0.000 0.002 2.370 -0.107 0.250 0.050 | | TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 0.000 0.002 2.450 -0.107 0.250 0.050 | 0.000 0.002 2.450 -0.107 0.250 0.050 | | |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL RATE R-1

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|---------------------------|----------|----------|---------------------------------|----------|-------------------------|--------|
| 10 | | 160 | \$37.52 | \$15.89 | \$21.63 | \$37.37 | \$15.89 | \$21.48 | (\$0.15) | -0.4% |
| 20 | | 230 | \$52.30 | \$22.84 | \$29.46 | \$52.08 | \$22.84 | \$29.24 | (0.22) | -0.4% |
| 30 | | 306 | \$68.35 | \$30.39 | \$37.96 | \$68.06 | \$30.39 | \$37.67 | (0.29) | -0.4% |
| 40 | | 382 | \$84.39 | \$37.93 | \$46.46 | \$84.03 | \$37.93 | \$46.10 | (0.36) | -0.4% |
| 50 | | 464 | \$101.71 | \$46.08 | \$55.63 | \$101.27 | \$46.08 | \$55.19 | (0.44) | -0.4% |
| 60 | | 555 | \$120.92 | \$55.11 | \$65.81 | \$120.40 | \$55.11 | \$65.29 | (0.52) | -0.4% |
| 70 | | 660 | \$143.09 | \$65.54 | \$77.55 | \$142.47 | \$65.54 | \$76.93 | (0.62) | -0.4% |
| 80 | | 793 | \$171.17 | \$78.74 | \$92.43 | \$170.42 | \$78.74 | \$91.68 | (0.75) | -0.4% |
| 90 | | 997 | \$214.24 | \$99.00 | \$115.24 | \$213.31 | \$99.00 | \$114.31 | (0.93) | -0.4% |
| AVG.USE | | 584 | \$127.04 | \$57.99 | \$69.05 | \$126.49 | \$57.99 | \$68.50 | (0.55) | -0.4% |

| 2017 Proposed | | | 2018 Updated | | |
|---|-----------|--|---|-----------|---|
| RESIDENTIAL RATE R-1 (ANNUAL) | | | RESIDENTIAL RATE R-1 (ANNUAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 4.901 CENTS/KWH 0.610 " " 2.298 " " 0.000 " " 3.250 " " -0.174 " " 0.250 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 4.901 CENTS/KWH 0.610 " " 2.298 " " 0.000 " " 3.156 " " 0.174 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SEASONAL RATE R-1

| CUM % BILLS | KW | WINTER KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|---------------|---------|---------------------------|----------|---------|--------------------------|----------|-------------------------|--------|
| 10 | | 14 | \$7.48 | \$1.39 | \$6.09 | \$7.46 | \$1.39 | \$6.07 | (\$0.02) | -0.3% |
| 20 | | 23 | \$9.88 | \$2.28 | \$7.60 | \$9.86 | \$2.28 | \$7.58 | (0.02) | -0.2% |
| 30 | | 34 | \$12.84 | \$3.38 | \$9.46 | \$12.80 | \$3.38 | \$9.42 | (0.04) | -0.3% |
| 40 | | 46 | \$16.05 | \$4.57 | \$11.48 | \$16.00 | \$4.57 | \$11.43 | (0.05) | -0.3% |
| 50 | | 65 | \$21.13 | \$6.45 | \$14.68 | \$21.06 | \$6.45 | \$14.61 | (0.07) | -0.3% |
| 60 | | 90 | \$27.83 | \$8.94 | \$18.89 | \$27.74 | \$8.94 | \$18.80 | (0.09) | -0.3% |
| 70 | | 125 | \$37.19 | \$12.41 | \$24.78 | \$37.07 | \$12.41 | \$24.66 | (0.12) | -0.3% |
| 80 | | 179 | \$51.64 | \$17.77 | \$33.87 | \$51.48 | \$17.77 | \$33.71 | (0.16) | -0.3% |
| 90 | | 287 | \$80.56 | \$28.50 | \$52.06 | \$80.29 | \$28.50 | \$51.79 | (0.27) | -0.3% |
| AVG.USE | | 141 | \$41.47 | \$14.00 | \$27.47 | \$41.34 | \$14.00 | \$27.34 | (0.13) | -0.3% |

| 2017 Proposed | | | 2018 Updated | | |
|---|-----------|--|---|-----------|--|
| RESIDENTIAL RATE R-1 (SEASONAL) | | | RESIDENTIAL RATE R-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 3.250 " 0.174 " 0.250 " 0.050 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 3.156 " 0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SEASONAL RATE R-1

| CUM % BILLS | KW | SUMMER KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|---------------|----------|---------------------------|----------|----------|--------------------------|----------|-------------------------|-----------|
| 10 | | 80 | \$25.14 | \$7.94 | \$17.20 | \$25.07 | \$7.94 | \$17.13 | (\$0.07) | -0.3% |
| 20 | | 123 | \$36.65 | \$12.21 | \$24.44 | \$36.54 | \$12.21 | \$24.33 | (0.11) | -0.3% |
| 30 | | 163 | \$47.37 | \$16.19 | \$31.18 | \$47.22 | \$16.19 | \$31.03 | (0.15) | -0.3% |
| 40 | | 208 | \$59.41 | \$20.65 | \$38.76 | \$59.21 | \$20.65 | \$38.56 | (0.20) | -0.3% |
| 50 | | 261 | \$73.60 | \$25.92 | \$47.68 | \$73.36 | \$25.92 | \$47.44 | (0.24) | -0.3% |
| 60 | | 328 | \$91.54 | \$32.57 | \$58.97 | \$91.23 | \$32.57 | \$58.66 | (0.31) | -0.3% |
| 70 | | 417 | \$115.36 | \$41.41 | \$73.95 | \$114.97 | \$41.41 | \$73.56 | (0.39) | -0.3% |
| 80 | | 543 | \$149.09 | \$53.92 | \$95.17 | \$148.58 | \$53.92 | \$94.66 | (0.51) | -0.3% |
| 90 | | 739 | \$201.56 | \$73.38 | \$128.18 | \$200.86 | \$73.38 | \$127.48 | (0.70) | -0.3% |
| AVG.USE | | 401 | \$111.08 | \$39.82 | \$71.26 | \$110.70 | \$39.82 | \$70.88 | (0.38) | -0.3% |

| 2017 Proposed | | | 2018 Updated | | |
|---|-----------|---|---|-----------|---|
| RESIDENTIAL RATE R-1 (SEASONAL) | | | RESIDENTIAL RATE R-1 (SEASONAL | .) | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 3.250 " -0.174 " 0.250 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 3.156 " -0.174 " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SPACE HEATING RATE R-3

| CUM % BILLS | ĸw | MONTHLY KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|---------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| 10 | | 215 | \$50.38 | \$21.35 | \$29.03 | \$50.18 | \$21.35 | \$28.83 | (\$0.20) | -0.4% |
| 20 | | 328 | \$71.59 | \$32.57 | \$39.02 | \$71.28 | \$32.57 | \$38.71 | (0.31) | -0.4% |
| 30 | | 451 | \$94.66 | \$44.78 | \$49.88 | \$94.24 | \$44.78 | \$49.46 | (0.42) | -0.4% |
| 40 | | 568 | \$116.62 | \$56.40 | \$60.22 | \$116.09 | \$56.40 | \$59.69 | (0.53) | -0.5% |
| 50 | | 690 | \$139.53 | \$68.52 | \$71.01 | \$138.88 | \$68.52 | \$70.36 | (0.65) | -0.5% |
| 60 | | 824 | \$164.67 | \$81.82 | \$82.85 | \$163.89 | \$81.82 | \$82.07 | (0.78) | -0.5% |
| 70 | | 982 | \$194.32 | \$97.51 | \$96.81 | \$193.40 | \$97.51 | \$95.89 | (0.92) | -0.5% |
| 80 | | 1,184 | \$232.23 | \$117.57 | \$114.66 | \$231.12 | \$117.57 | \$113.55 | (1.11) | -0.5% |
| 90 | | 1,489 | \$289.47 | \$147.86 | \$141.61 | \$288.07 | \$147.86 | \$140.21 | (1.40) | -0.5% |
| AVG.USE | | 859 | \$171.24 | \$85.30 | \$85.94 | \$170.43 | \$85.30 | \$85.13 | (0.81) | -0.5% |

| 2017 Proposed | | | 2018 Updated | | |
|---|-----------|---|---|---------------------------|---|
| RES SPACE HEATING RATE R-3 | | | RES SPACE HEATING RATE R-3 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$10.03 PER BILL 3.006 CENTS/KWH 0.610 " " 2.100 " " 0.000 " " 2.942 " " -0.121 " " 0.250 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | \$10.03 PER BILL 3.006 CENTS/KWH 0.610 " " 2.100 " " 0.000 " " 2.848 " " -0.121 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 " " |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS CONTROLLED WATER HEATING RATE R-5

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|---------|---------------------------|----------|---------|--------------------------|----------|-------------------------|-----------|
| 10 | | 43 | \$8.24 | \$4.27 | \$3.97 | \$8.20 | \$4.27 | \$3.93 | (\$0.04) | -0.5% |
| 20 | | 69 | \$13.22 | \$6.85 | \$6.37 | \$13.16 | \$6.85 | \$6.31 | (0.06) | -0.5% |
| 30 | | 93 | \$17.82 | \$9.23 | \$8.59 | \$17.73 | \$9.23 | \$8.50 | (0.09) | -0.5% |
| 40 | | 118 | \$22.62 | \$11.72 | \$10.90 | \$22.51 | \$11.72 | \$10.79 | (0.11) | -0.5% |
| 50 | | 147 | \$28.18 | \$14.60 | \$13.58 | \$28.04 | \$14.60 | \$13.44 | (0.14) | -0.5% |
| 60 | | 178 | \$34.12 | \$17.68 | \$16.44 | \$33.96 | \$17.68 | \$16.28 | (0.16) | -0.5% |
| 70 | | 214 | \$41.02 | \$21.25 | \$19.77 | \$40.82 | \$21.25 | \$19.57 | (0.20) | -0.5% |
| 80 | | 261 | \$50.03 | \$25.92 | \$24.11 | \$49.79 | \$25.92 | \$23.87 | (0.24) | -0.5% |
| 90 | | 331 | \$63.45 | \$32.87 | \$30.58 | \$63.14 | \$32.87 | \$30.27 | (0.31) | -0.5% |
| AVG.USE | | 187 | \$35.85 | \$18.57 | \$17.28 | \$35.67 | \$18.57 | \$17.10 | (0.18) | -0.5% |

| 2017 Proposed | | | 2018 Updated | | |
|---|-----------|---|---|-----------|--|
| CONT WATER HEATING RATE R-5 | | | CONT WATER HEATING RATE R-5 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$0.00 PER BILL 3.128 CENTS/KWH 0.610 " 2.124 " 0.000 " 3.250 " 0.174 " 0.250 " 0.050 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$0.00 PER BILL 3.128 CENTS/KWH 0.610 " 2.124 " 0.000 " 3.156 " -0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 " " |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL TOU RATE R-6

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|------|----------------|----------|---------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| 10 | 1007 | 296 | \$66.17 | \$29.39 | \$36.78 | \$65.89 | \$29.39 | \$36.50 | (\$0.28) | -0.4% |
| 20 | | 405 | \$87.85 | \$40.22 | \$47.63 | \$87.47 | \$40.22 | \$47.25 | (0.38) | -0.4% |
| 30 | | 493 | \$105.33 | \$48.95 | \$56.38 | \$104.87 | \$48.95 | \$55.92 | (0.46) | -0.4% |
| 40 | | 566 | \$119.85 | \$56.20 | \$63.65 | \$119.31 | \$56.20 | \$63.11 | (0.54) | -0.5% |
| 50 | | 653 | \$137.14 | \$64.84 | \$72.30 | \$136.53 | \$64.84 | \$71.69 | (0.61) | -0.4% |
| 60 | | 813 | \$168.95 | \$80.73 | \$88.22 | \$168.19 | \$80.73 | \$87.46 | (0.76) | -0.4% |
| 70 | | 974 | \$200.96 | \$96.72 | \$104.24 | \$200.05 | \$96.72 | \$103.33 | (0.91) | -0.5% |
| 80 | | 1,295 | \$264.77 | \$128.59 | \$136.18 | \$263.56 | \$128.59 | \$134.97 | (1.21) | -0.5% |
| 90 | | 2,096 | \$424.01 | \$208.13 | \$215.88 | \$422.04 | \$208.13 | \$213.91 | (1.97) | -0.5% |
| AVG.USE | | 1,049 | \$215.88 | \$104.17 | \$111.71 | \$214.89 | \$104.17 | \$110.72 | (0.99) | -0.5% |

2017 Proposed 2018 Updated

RESIDENTIAL TOU RATE R-6 RESIDENTIAL TOU RATE R-6

DELIVERY SERVICES: DELIVERY SERVICES:

| CUSTOMER | | \$7.33 | PER E | BILL | CUSTOMER | | \$7.33 | PER | BILL |
|--|----------------|----------------|--------|------|---|------|--------------------------|----------|-------|
| | PEAK | OFF-PEAK | | | | PEAK | OFF-PEAK | | |
| | 20.58% | 79.42% | | | | 20 | .58% 79.42% | <u>L</u> | |
| DISTRIBUTION (ENERGY) | 14.546 | 1.099 | CENTS/ | /KWH | DISTRIBUTION (ENERGY) | 14 | .546 1.099 | CENTS | S/KWH |
| TRANSITION | 0.610 | 0.610 | " | | TRANSITION | (| .610 0.610 | " | |
| TRANSMISSION (ENERGY) | 2.100 | 2.100 | | | TRANSMISSION (ENERGY) | 2 | .100 2.100 | " | |
| TRANS RATE ADJ | -0.002 | -0.002 | | | TRANS RATE ADJ | -(| .002 -0.002 | " | |
| DISTRIBUTION ADJ | 3.250 | 3.250 | " | | DISTRIBUTION ADJ | 3 | .156 3.156 | " | |
| DEFAULT SERV ADJ | -0.174 | -0.174 | " | | DEFAULT SERV ADJ | -(| .174 -0.174 | " | |
| DEMAND-SIDE MGT | 0.250 | 0.250 | " | | DEMAND-SIDE MGT | (| .250 0.250 | " | |
| RENEWABLE ENERGY | 0.050 | 0.050 | " | | RENEWABLE ENERGY | (| .050 0.050 | " | |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.930 0.000 | 9.930 0.000 | CENTS | /KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | | .930 9.930 .000 0.000 | CENTS | S/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1

| LF = CUM % BILLS | AVERAGE 0.408 MONTHLY KW | MONTHLY KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-----------------------------------|----------------|----------|---------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| BILLS | NVV | NVII | | | | | | | | |
| 10 | 0 | 13 | \$8.05 | \$1.26 | \$6.79 | \$8.06 | \$1.26 | \$6.80 | \$0.01 | 0.1% |
| 20 | 0 | 82 | \$21.32 | \$7.91 | \$13.41 | \$21.43 | \$7.91 | \$13.52 | 0.11 | 0.5% |
| 30 | 1 | 186 | \$41.47 | \$18.01 | \$23.46 | \$41.72 | \$18.01 | \$23.71 | 0.25 | 0.6% |
| 40 | 1 | 335 | \$70.46 | \$32.53 | \$37.93 | \$70.91 | \$32.53 | \$38.38 | 0.45 | 0.6% |
| 50 | 2 | 525 | \$107.18 | \$50.93 | \$56.25 | \$107.89 | \$50.93 | \$56.96 | 0.71 | 0.7% |
| 60 | 3 | 826 | \$165.41 | \$80.11 | \$85.30 | \$166.53 | \$80.11 | \$86.42 | 1.12 | 0.7% |
| 70 | 4 | 1,275 | \$252.29 | \$123.64 | \$128.65 | \$254.01 | \$123.64 | \$130.37 | 1.72 | 0.7% |
| 80 | 8 | 2,351 | \$459.23 | \$228.08 | \$231.15 | \$462.40 | \$228.08 | \$234.32 | 3.17 | 0.7% |
| 90 | 17 | 4,950 | \$920.27 | \$480.16 | \$440.11 | \$926.96 | \$480.16 | \$446.80 | 6.69 | 0.7% |
| AVG.USE | 8 | 2,396 | \$466.56 | \$232.41 | \$234.15 | \$469.79 | \$232.41 | \$237.38 | 3.23 | 0.7% |

| 2017 Proposed | | | | 2018 Updated | | | |
|--|---|---|------------------|--|--|---|------------------|
| GENERAL RATE G-1 | | | | GENERAL RATE G-1 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER \$0.00 \$0.00 | \$4.86 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVEF \$0.00 \$0.00 | \$4.86 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 2300 KWH >2300 4.069 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | 1.142 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH >2300 4.069 0.610 2.337 0.000 2.585 -0.107 0.250 0.050 | 1.142 0.610 2.337 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1

| LF = CUM % BILLS | HIGH 0.508 MONTHLY KW | MONTHLY KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|----------------|----------|---------------------------|----------|----------|--------------------------|----------|-------------------------|-----------|
| 10 | 0 | 13 | \$8.05 | \$1.26 | \$6.79 | \$8.06 | \$1.26 | \$6.80 | \$0.01 | 0.1% |
| 20 | 0 | 82 | \$21.32 | \$7.91 | \$13.41 | \$21.43 | \$7.91 | \$13.52 | 0.11 | 0.5% |
| 30 | 1 | 186 | \$41.47 | \$18.01 | \$23.46 | \$41.72 | \$18.01 | \$23.71 | 0.25 | 0.6% |
| 40 | 1 | 335 | \$70.46 | \$32.53 | \$37.93 | \$70.91 | \$32.53 | \$38.38 | 0.45 | 0.6% |
| 50 | 1 | 525 | \$107.18 | \$50.93 | \$56.25 | \$107.89 | \$50.93 | \$56.96 | 0.71 | 0.7% |
| 60 | 2 | 826 | \$165.41 | \$80.11 | \$85.30 | \$166.53 | \$80.11 | \$86.42 | 1.12 | 0.7% |
| 70 | 3 | 1,275 | \$252.29 | \$123.64 | \$128.65 | \$254.01 | \$123.64 | \$130.37 | 1.72 | 0.7% |
| 80 | 6 | 2,351 | \$459.23 | \$228.08 | \$231.15 | \$462.40 | \$228.08 | \$234.32 | 3.17 | 0.7% |
| 90 | 13 | 4,950 | \$900.83 | \$480.16 | \$420.67 | \$907.52 | \$480.16 | \$427.36 | 6.69 | 0.7% |
| AVG.USE | 6 | 2,396 | \$466.56 | \$232.41 | \$234.15 | \$469.79 | \$232.41 | \$237.38 | 3.23 | 0.7% |

| 2017 Proposed | | | 2018 Updated | | |
|--|---|-------------------------------|--|---|-------------------------------|
| GENERAL RATE G-1 | | | GENERAL RATE G-1 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | \$5.5 | 3 PER BILL | CUSTOMER | \$5.5 | 3 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$4.8 \$0.00 \$0.00 | | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$4.8 \$0.00 \$0.00 | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH >2300 KWH 4.069 1.14 0.610 0.61 2.337 2.33 0.000 0.00 2.450 2.45 -0.107 -0.10 0.250 0.25 0.050 0.050 | 0 " " 7 " " 0 " " 7 " " 0 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 2300 KWH >2300 KWH 4.069 1.14 0.610 0.61 2.337 2.33 0.000 0.000 2.585 2.58 -0.107 -0.10 0.250 0.25 0.050 0.05 | 0 " " 7 " " 0 " " 5 " " 7 " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 9.70 0.000 0.00 | | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 9.70 0.000 0.00 | |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1

| LF = CUM % | LOW 0.308 MONTHLY | MONTHLY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-------------------------|---------|----------|---------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 13 | \$8.05 | \$1.26 | \$6.79 | \$8.06 | \$1.26 | \$6.80 | \$0.01 | 0.1% |
| 20 | 0 | 82 | \$21.32 | \$7.91 | \$13.41 | \$21.43 | \$7.91 | \$13.52 | 0.11 | 0.5% |
| 30 | 1 | 186 | \$41.47 | \$18.01 | \$23.46 | \$41.72 | \$18.01 | \$23.71 | 0.25 | 0.6% |
| 40 | 1 | 335 | \$70.46 | \$32.53 | \$37.93 | \$70.91 | \$32.53 | \$38.38 | 0.45 | 0.6% |
| 50 | 2 | 525 | \$107.18 | \$50.93 | \$56.25 | \$107.89 | \$50.93 | \$56.96 | 0.71 | 0.7% |
| 60 | 4 | 826 | \$165.41 | \$80.11 | \$85.30 | \$166.53 | \$80.11 | \$86.42 | 1.12 | 0.7% |
| 70 | 6 | 1,275 | \$252.29 | \$123.64 | \$128.65 | \$254.01 | \$123.64 | \$130.37 | 1.72 | 0.7% |
| 80 | 10 | 2,351 | \$459.23 | \$228.08 | \$231.15 | \$462.40 | \$228.08 | \$234.32 | 3.17 | 0.7% |
| 90 | 22 | 4,950 | \$944.57 | \$480.16 | \$464.41 | \$951.26 | \$480.16 | \$471.10 | 6.69 | 0.7% |
| AVG.USE | 11 | 2,396 | \$471.42 | \$232.41 | \$239.01 | \$474.65 | \$232.41 | \$242.24 | 3.23 | 0.7% |

| 2017 Proposed | | | | 2018 Updated | | | |
|--|--|---|--------------------------------|--|--|--|-----------|
| GENERAL RATE G-1 | | | | GENERAL RATE G-1 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER \$0.00 \$0.00 | \$4.86 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | OVER 10 \$4.86 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH >2300 F 4.069 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | 1.142 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH 4.069 0.610 2.337 0.000 2.585 -0.107 0.250 0.050 | >2300 KWH 1.142 0.610 2.337 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1 (SEASONAL)

| LF = CUM % | AVERAGE 0.248 WINTER | | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|----------------------------|-------|----------|---------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | \$0.00 | 0.0% |
| 20 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 30 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 40 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 50 | 0 | 7 | \$7.18 | \$0.68 | \$6.50 | \$7.19 | \$0.68 | \$6.51 | 0.01 | 0.1% |
| 60 | 0 | 47 | \$16.61 | \$4.56 | \$12.05 | \$16.67 | \$4.56 | \$12.11 | 0.06 | 0.4% |
| 70 | 1 | 140 | \$38.53 | \$13.58 | \$24.95 | \$38.72 | \$13.58 | \$25.14 | 0.19 | 0.5% |
| 80 | 2 | 377 | \$94.40 | \$36.57 | \$57.83 | \$94.91 | \$36.57 | \$58.34 | 0.51 | 0.5% |
| 90 | 6 | 1,009 | \$243.39 | \$97.87 | \$145.52 | \$244.75 | \$97.87 | \$146.88 | 1.36 | 0.6% |
| AVG.USE | 3 | 539 | \$132.59 | \$52.28 | \$80.31 | \$133.32 | \$52.28 | \$81.04 | 0.73 | 0.6% |

2017 Proposed 2018 Updated GENERAL RATE G-1 (SEASONAL) GENERAL RATE G-1 (SEASONAL) DELIVERY SERVICES: DELIVERY SERVICES: CUSTOMER \$5.53 PER BILL CUSTOMER \$5.53 PER BILL FIRST 10 OVER 10 FIRST 10 OVER 10 DISTRIBUTION (DEMAND) \$0.00 \$4.31 PER KW DISTRIBUTION (DEMAND) \$0.00 \$4.31 PER KW TRANSMISSION (DEMAND) PER KW TRANSMISSION (DEMAND) \$0.00 PER KW \$0.00 \$0.00 \$0.00 < 1800 KWH >1800 KWH < 1800 KWH >1800 KWH DISTRIBUTION (ENERGY) DISTRIBUTION (ENERGY) 7.598 2.413 CENTS/KWH 7.598 2.413 CENTS/KWH TRANSITION 0.610 0.610 TRANSITION 0.610 0.610 TRANSMISSION (ENERGY) 3.023 TRANSMISSION (ENERGY) 3.023 3.023 3.023 TRANS RATE ADJ TRANS RATE ADJ 0.000 0.000 0.000 0.000 DISTRIBUTION ADJ DISTRIBUTION ADJ 2.450 2.450 2.585 2.585 DEFAULT SERV ADJ -0.107 -0.107 DEFAULT SERV ADJ -0.107 -0.107 DEMAND-SIDE MGT 0.250 0.250 DEMAND-SIDE MGT 0.250 0.250 RENEWABLE ENERGY 0.050 0.050 RENEWABLE ENERGY 0.050 0.050 SUPPLIER SERVICES: SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - FIXED 9.700 9.700 CENTS/KWH 9.700 9.700 CENTS/KWH **DEFAULT SERVICE - ADDER** 0.000 0.000 DEFAULT SERVICE - ADDER 0.000 0.000

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1 (SEASONAL)

| LF = CUM % BILLS | AVERAGE 0.248 SUMMER KW | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|----------------------------------|-------|------------|---------------------------|----------|------------|--------------------------|----------|-------------------------|--------|
| 10 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | \$0.00 | 0.0% |
| 20 | 0 | 24 | \$11.19 | \$2.33 | \$8.86 | \$11.22 | \$2.33 | \$8.89 | 0.03 | 0.3% |
| 30 | 1 | 102 | \$29.57 | \$9.89 | \$19.68 | \$29.71 | \$9.89 | \$19.82 | 0.14 | 0.5% |
| 40 | 1 | 238 | \$61.64 | \$23.09 | \$38.55 | \$61.96 | \$23.09 | \$38.87 | 0.32 | 0.5% |
| 50 | 2 | 446 | \$110.67 | \$43.26 | \$67.41 | \$111.27 | \$43.26 | \$68.01 | 0.60 | 0.5% |
| 60 | 4 | 755 | \$183.52 | \$73.24 | \$110.28 | \$184.54 | \$73.24 | \$111.30 | 1.02 | 0.6% |
| 70 | 7 | 1,256 | \$301.62 | \$121.83 | \$179.79 | \$303.31 | \$121.83 | \$181.48 | 1.69 | 0.6% |
| 80 | 13 | 2,265 | \$528.31 | \$219.71 | \$308.60 | \$531.36 | \$219.71 | \$311.65 | 3.05 | 0.6% |
| 90 | 28 | 5,062 | \$1,107.29 | \$491.01 | \$616.28 | \$1,114.12 | \$491.01 | \$623.11 | 6.83 | 0.6% |
| AVG.USE | 9 | 1,605 | \$383.90 | \$155.69 | \$228.21 | \$386.06 | \$155.69 | \$230.37 | 2.16 | 0.6% |

| 2017 Proposed | | | | 2018 Updated | | | |
|--|--|---|------------------|--|--|---|----------------------------|
| GENERAL RATE G-1 (SEASONAL) | | | | GENERAL RATE G-1 (SEASONAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER \$0.00 \$0.00 | \$4.31 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVEF \$0.00 \$0.00 | \$4.31 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <1800 KWH >1800 7.598 0.610 3.023 0.000 2.450 -0.107 0.250 0.050 | 2.413 0.610 3.023 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <1800 KWH >1800 7.598 0.610 3.023 0.000 2.585 -0.107 0.250 0.050 | 2.413 0.610 3.023 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS MEDIUM GENERAL TOU RATE G-2 (SECONDARY)

| LF = CUM % | AVERAGE 0.512 MONTHLY | | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-----------------------------|---------|-------------|---------------------------|-------------|-------------|--------------------------|-------------|-------------------------|--------|
| BILLS | KVA | KWH | | | | | | | | |
| | 100 | 37,403 | \$6,597.06 | \$3,665.49 | \$2,931.57 | \$6,647.55 | \$3,665.49 | \$2,982.06 | \$50.49 | 0.8% |
| | 150 | 56,105 | \$9,715.60 | \$5,498.29 | \$4,217.31 | \$9,791.35 | \$5,498.29 | \$4,293.06 | 75.75 | 0.8% |
| | 200 | 74,807 | \$12,834.15 | \$7,331.09 | \$5,503.06 | \$12,935.14 | \$7,331.09 | \$5,604.05 | 100.99 | 0.8% |
| | 250 | 93,508 | \$15,952.53 | \$9,163.78 | \$6,788.75 | \$16,078.77 | \$9,163.78 | \$6,914.99 | 126.24 | 0.8% |
| | 300 | 112,210 | \$19,071.08 | \$10,996.58 | \$8,074.50 | \$19,222.56 | \$10,996.58 | \$8,225.98 | 151.48 | 0.8% |
| | 350 | 130,912 | \$22,189.62 | \$12,829.38 | \$9,360.24 | \$22,366.35 | \$12,829.38 | \$9,536.97 | 176.73 | 0.8% |
| | 400 | 149,613 | \$25,308.01 | \$14,662.07 | \$10,645.94 | \$25,509.99 | \$14,662.07 | \$10,847.92 | 201.98 | 0.8% |
| | 450 | 168,315 | \$28,426.55 | \$16,494.87 | \$11,931.68 | \$28,653.78 | \$16,494.87 | \$12,158.91 | 227.23 | 0.8% |
| | 500 | 187,017 | \$31,545.10 | \$18,327.67 | \$13,217.43 | \$31,797.57 | \$18,327.67 | \$13,469.90 | 252.47 | 0.8% |
| AVG.USE | 272 | 101,737 | \$17,324.72 | \$9,970.23 | \$7,354.49 | \$17,462.06 | \$9,970.23 | \$7,491.83 | 137.34 | 0.8% |

| 2017 Proposed | | | | | 2018 Updated | | | | |
|--|---|---|---|-------------------------------|---|---|---|---|--------------------------------|
| MEDIUM GENERAL TOU RATE G-2 (SECOND | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (SI | ECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | CENTS/KWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS MEDIUM GENERAL TOU RATE G-2 (SECONDARY)

| LF = CUM % BILLS | HIGH 0.712 MONTHLY KVA | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|---------------------------------|---------|-------------|---------------------------|-------------|-------------|--------------------------|-------------|-------------------------|--------|
| 5,220 | 100 | 51,976 | \$8,695.93 | \$5,093.65 | \$3,602.28 | \$8,766.10 | \$5,093.65 | \$3,672.45 | \$70.17 | 0.8% |
| | 150 | 77,964 | \$12,863.83 | \$7,640.47 | \$5,223.36 | \$12,969.08 | \$7,640.47 | \$5,328.61 | 105.25 | 0.8% |
| | 200 | 103,952 | \$17,031.73 | \$10,187.30 | \$6,844.43 | \$17,172.07 | \$10,187.30 | \$6,984.77 | 140.34 | 0.8% |
| | 250 | 129,940 | \$21,199.63 | \$12,734.12 | \$8,465.51 | \$21,375.05 | \$12,734.12 | \$8,640.93 | 175.42 | 0.8% |
| | 300 | 155,928 | \$25,367.52 | \$15,280.94 | \$10,086.58 | \$25,578.02 | \$15,280.94 | \$10,297.08 | 210.50 | 0.8% |
| | 350 | 181,916 | \$29,535.43 | \$17,827.77 | \$11,707.66 | \$29,781.01 | \$17,827.77 | \$11,953.24 | 245.58 | 0.8% |
| | 400 | 207,904 | \$33,703.32 | \$20,374.59 | \$13,328.73 | \$33,983.99 | \$20,374.59 | \$13,609.40 | 280.67 | 0.8% |
| | 450 | 233,892 | \$37,871.23 | \$22,921.42 | \$14,949.81 | \$38,186.98 | \$22,921.42 | \$15,265.56 | 315.75 | 0.8% |
| | 500 | 259,880 | \$42,039.12 | \$25,468.24 | \$16,570.88 | \$42,389.96 | \$25,468.24 | \$16,921.72 | 350.84 | 0.8% |
| AVG.USE | 272 | 141,375 | \$23,033.54 | \$13,854.75 | \$9,178.79 | \$23,224.40 | \$13,854.75 | \$9,369.65 | 190.86 | 0.8% |

| 2017 Proposed | | | | | 2018 Updated | | | | |
|--|---|---|---|-----------|--|---|---|---|--------------------------------|
| MEDIUM GENERAL TOU RATE G-2 (SECON | IDARY) | | | | MEDIUM GENERAL TOU RATE G-2 (SI | ECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS MEDIUM GENERAL TOU RATE G-2 (SECONDARY)

| LF = CUM % BILLS | LOW 0.312 MONTHLY KVA | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|---------|-------------|---------------------------|------------|-------------|--------------------------|-------------|-------------------------|--------|
| | 100 | 22,776 | \$4,490.43 | \$2,232.05 | \$2,258.38 | \$4,521.17 | \$2,232.05 | \$2,289.12 | \$30.74 | 0.7% |
| | 150 | 34,164 | \$6,555.57 | \$3,348.07 | \$3,207.50 | \$6,601.69 | \$3,348.07 | \$3,253.62 | 46.12 | 0.7% |
| | 200 | 45,552 | \$8,620.72 | \$4,464.10 | \$4,156.62 | \$8,682.22 | \$4,464.10 | \$4,218.12 | 61.50 | 0.7% |
| | 250 | 56,940 | \$10,685.86 | \$5,580.12 | \$5,105.74 | \$10,762.73 | \$5,580.12 | \$5,182.61 | 76.87 | 0.7% |
| | 300 | 68,328 | \$12,751.01 | \$6,696.14 | \$6,054.87 | \$12,843.25 | \$6,696.14 | \$6,147.11 | 92.24 | 0.7% |
| | 350 | 79,716 | \$14,816.16 | \$7,812.17 | \$7,003.99 | \$14,923.78 | \$7,812.17 | \$7,111.61 | 107.62 | 0.7% |
| | 400 | 91,104 | \$16,881.30 | \$8,928.19 | \$7,953.11 | \$17,004.29 | \$8,928.19 | \$8,076.10 | 122.99 | 0.7% |
| | 450 | 102,492 | \$18,946.46 | \$10,044.22 | \$8,902.24 | \$19,084.82 | \$10,044.22 | \$9,040.60 | 138.36 | 0.7% |
| | 500 | 113,880 | \$21,011.60 | \$11,160.24 | \$9,851.36 | \$21,165.34 | \$11,160.24 | \$10,005.10 | 153.74 | 0.7% |
| AVG.USE | 272 | 61,951 | \$11,594.57 | \$6,071.20 | \$5,523.37 | \$11,678.20 | \$6,071.20 | \$5,607.00 | 83.63 | 0.7% |

| 2017 Proposed | | | | | 2018 Updated | | | | |
|--|---|---|---|-----------|--|---|---|---|--------------------------------|
| MEDIUM GENERAL TOU RATE G-2 (SECON | IDARY) | | | | MEDIUM GENERAL TOU RATE G-2 (SI | ECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS LARGE GENERAL TOU RATE G-3 (SECONDARY)

| LF = | AVERAGE 0.521 | | | 2017 Proposed | | | 2018 Updated | | DIFFER | ENCE |
|----------------|------------------|---------|--------------|---------------|-------------|--------------|--------------|-------------|----------|------|
| CUM % BILLS | MONTHLY KVA | KWH | TOTAL | SUPPLIER | DELIVERY | TOTAL | SUPPLIER | DELIVERY | AMOUNT | % |
| | 419 | 159,358 | \$26,580.76 | \$15,617.08 | \$10,963.68 | \$26,795.89 | \$15,617.08 | \$11,178.81 | \$215.13 | 0.8% |
| | 490 | 186,362 | \$30,932.48 | \$18,263.48 | \$12,669.00 | \$31,184.07 | \$18,263.48 | \$12,920.59 | 251.59 | 0.8% |
| | 672 | 255,582 | \$42,087.38 | \$25,047.04 | \$17,040.34 | \$42,432.41 | \$25,047.04 | \$17,385.37 | 345.03 | 0.8% |
| | 893 | 339,635 | \$55,632.62 | \$33,284.23 | \$22,348.39 | \$56,091.13 | \$33,284.23 | \$22,806.90 | 458.51 | 0.8% |
| | 902 | 343,058 | \$56,184.24 | \$33,619.68 | \$22,564.56 | \$56,647.37 | \$33,619.68 | \$23,027.69 | 463.13 | 0.8% |
| | 1,024 | 389,458 | \$63,661.67 | \$38,166.88 | \$25,494.79 | \$64,187.44 | \$38,166.88 | \$26,020.56 | 525.77 | 0.8% |
| | 1,143 | 434,717 | \$70,955.23 | \$42,602.27 | \$28,352.96 | \$71,542.10 | \$42,602.27 | \$28,939.83 | 586.87 | 0.8% |
| | 1,673 | 636,292 | \$103,439.31 | \$62,356.62 | \$41,082.69 | \$104,298.30 | \$62,356.62 | \$41,941.68 | 858.99 | 0.8% |
| | 2,293 | 872,097 | \$141,439.59 | \$85,465.51 | \$55,974.08 | \$142,616.92 | \$85,465.51 | \$57,151.41 | 1,177.33 | 0.8% |
| AVG.USE | 1,285 | 488,724 | \$79,658.52 | \$47,894.95 | \$31,763.57 | \$80,318.30 | \$47,894.95 | \$32,423.35 | 659.78 | 0.8% |

| 2017 Proposed | | | | | 2018 Updated | | | | |
|--|--|--|--|-----------|--|--|--|--|-------------------------------|
| LARGE GENERAL TOU RATE G-3 (SECONDA | RY) | | | | LARGE GENERAL TOU RATE G-3 (SE | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS LARGE GENERAL TOU RATE G-3 (SECONDARY)

| LF = CUM % BILLS | HIGH 0.721 MONTHLY KVA | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|---------------------------------|-----------|--------------|---------------------------|-------------|--------------|--------------------------|-------------|-------------------------|-----------|
| DILLO | NVA | NVVII | | | | | | | | |
| | 419 | 220,532 | \$34,970.53 | \$21,612.14 | \$13,358.39 | \$35,268.24 | \$21,612.14 | \$13,656.10 | \$297.71 | 0.9% |
| | 490 | 257,902 | \$40,743.90 | \$25,274.40 | \$15,469.50 | \$41,092.06 | \$25,274.40 | \$15,817.66 | 348.16 | 0.9% |
| | 672 | 353,694 | \$55,543.03 | \$34,662.01 | \$20,881.02 | \$56,020.51 | \$34,662.01 | \$21,358.50 | 477.48 | 0.9% |
| | 893 | 470,013 | \$73,513.42 | \$46,061.27 | \$27,452.15 | \$74,147.94 | \$46,061.27 | \$28,086.67 | 634.52 | 0.9% |
| | 902 | 474,750 | \$74,245.26 | \$46,525.50 | \$27,719.76 | \$74,886.17 | \$46,525.50 | \$28,360.67 | 640.91 | 0.9% |
| | 1,024 | 538,962 | \$84,165.53 | \$52,818.28 | \$31,347.25 | \$84,893.13 | \$52,818.28 | \$32,074.85 | 727.60 | 0.9% |
| | 1,143 | 601,595 | \$93,841.85 | \$58,956.31 | \$34,885.54 | \$94,654.01 | \$58,956.31 | \$35,697.70 | 812.16 | 0.9% |
| | 1,673 | 880,550 | \$136,938.28 | \$86,293.90 | \$50,644.38 | \$138,127.02 | \$86,293.90 | \$51,833.12 | 1,188.74 | 0.9% |
| | 2,293 | 1,206,875 | \$187,353.00 | \$118,273.75 | \$69,079.25 | \$188,982.28 | \$118,273.75 | \$70,708.53 | 1,629.28 | 0.9% |
| AVG.USE | 1,285 | 676,334 | \$105,388.46 | \$66,280.73 | \$39,107.73 | \$106,301.51 | \$66,280.73 | \$40,020.78 | 913.05 | 0.9% |

| 2017 Proposed | | | | | 2018 Updated | | | | |
|--|--|---|---|-----------|--|--|---|---|---------------------------|
| LARGE GENERAL TOU RATE G-3 (SECONDAI | RY) | | | | LARGE GENERAL TOU RATE G-3 (SEC | ONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS LARGE GENERAL TOU RATE G-3 (SECONDARY)

| LF = CUM % BILLS | LOW 0.321 MONTHLY KVA | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|---------|-------------|---------------------------|-------------|-------------|--------------------------|-------------|-------------------------|--------|
| | 419 | 98,184 | \$18,191.00 | \$9,622.03 | \$8,568.97 | \$18,323.55 | \$9,622.03 | \$8,701.52 | \$132.55 | 0.7% |
| | 490 | 114,822 | \$21,121.07 | \$11,252.56 | \$9,868.51 | \$21,276.08 | \$11,252.56 | \$10,023.52 | 155.01 | 0.7% |
| | 672 | 157,470 | \$28,631.72 | \$15,432.06 | \$13,199.66 | \$28,844.30 | \$15,432.06 | \$13,412.24 | 212.58 | 0.7% |
| | 893 | 209,257 | \$37,751.83 | \$20,507.19 | \$17,244.64 | \$38,034.32 | \$20,507.19 | \$17,527.13 | 282.49 | 0.7% |
| | 902 | 211,366 | \$38,123.23 | \$20,713.87 | \$17,409.36 | \$38,408.58 | \$20,713.87 | \$17,694.71 | 285.35 | 0.7% |
| | 1,024 | 239,954 | \$43,157.82 | \$23,515.49 | \$19,642.33 | \$43,481.75 | \$23,515.49 | \$19,966.26 | 323.93 | 0.8% |
| | 1,143 | 267,839 | \$48,068.60 | \$26,248.22 | \$21,820.38 | \$48,430.18 | \$26,248.22 | \$22,181.96 | 361.58 | 0.8% |
| | 1,673 | 392,034 | \$69,940.33 | \$38,419.33 | \$31,521.00 | \$70,469.57 | \$38,419.33 | \$32,050.24 | 529.24 | 0.8% |
| | 2,293 | 537,319 | \$95,526.16 | \$52,657.26 | \$42,868.90 | \$96,251.55 | \$52,657.26 | \$43,594.29 | 725.39 | 0.8% |
| AVG.USE | 1,285 | 301,114 | \$53,928.59 | \$29,509.17 | \$24,419.42 | \$54,335.09 | \$29,509.17 | \$24,825.92 | 406.50 | 0.8% |

| 2017 Proposed | | | | | 2018 Updated | | | | |
|--|--|---|--|-----------|--|--|---|---|-----------|
| LARGE GENERAL TOU RATE G-3 (SECONDAR | RY) | | | | LARGE GENERAL TOU RATE G-3 (SEC | ONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = CUM % | AVERAGE 0.225 MONTHLY | | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-----------------------------|--------|------------|---------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| BILLS | KVA | KWH | | | | | | | | |
| 10 | 11 | 1,790 | \$323.35 | \$173.63 | \$149.72 | \$325.77 | \$173.63 | \$152.14 | \$2.42 | 0.7% |
| 20 | 14 | 2,260 | \$407.25 | \$219.21 | \$188.04 | \$410.30 | \$219.21 | \$191.09 | 3.05 | 0.7% |
| 30 | 22 | 3,555 | \$637.37 | \$344.84 | \$292.53 | \$642.17 | \$344.84 | \$297.33 | 4.80 | 0.8% |
| 40 | 27 | 4,443 | \$793.13 | \$430.95 | \$362.18 | \$799.13 | \$430.95 | \$368.18 | 6.00 | 0.8% |
| 50 | 32 | 5,341 | \$950.52 | \$518.10 | \$432.42 | \$957.73 | \$518.10 | \$439.63 | 7.21 | 0.8% |
| 60 | 46 | 7,535 | \$1,342.22 | \$730.93 | \$611.29 | \$1,352.39 | \$730.93 | \$621.46 | 10.17 | 0.8% |
| 70 | 57 | 9,456 | \$1,679.99 | \$917.26 | \$762.73 | \$1,692.76 | \$917.26 | \$775.50 | 12.77 | 0.8% |
| 80 | 77 | 12,681 | \$2,253.36 | \$1,230.09 | \$1,023.27 | \$2,270.48 | \$1,230.09 | \$1,040.39 | 17.12 | 0.8% |
| 90 | 111 | 18,255 | \$3,241.97 | \$1,770.74 | \$1,471.23 | \$3,266.61 | \$1,770.74 | \$1,495.87 | 24.64 | 0.8% |
| AVG.USE | 42 | 6,844 | \$1,220.48 | \$663.87 | \$556.61 | \$1,229.72 | \$663.87 | \$565.85 | 9.24 | 0.8% |

| 2017 Proposed | | | 2018 Updated | | |
|--|---------------------------|---|--|---------------------------|--|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.450 " " 0.250 " " 0.050 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.585 " " -0.107 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = CUM % BILLS | HIGH 0.325 MONTHLY KVA | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|---------------------------------|--------|------------|---------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| 10 | 8 | 1,790 | \$311.05 | \$173.63 | \$137.42 | \$313.47 | \$173.63 | \$139.84 | \$2.42 | 0.8% |
| 20 | 10 | 2,260 | \$390.85 | \$219.21 | \$171.64 | \$393.90 | \$219.21 | \$174.69 | 3.05 | 0.8% |
| 30 | 15 | 3,555 | \$608.67 | \$344.84 | \$263.83 | \$613.47 | \$344.84 | \$268.63 | 4.80 | 0.8% |
| 40 | 19 | 4,443 | \$760.33 | \$430.95 | \$329.38 | \$766.33 | \$430.95 | \$335.38 | 6.00 | 0.8% |
| 50 | 23 | 5,341 | \$913.62 | \$518.10 | \$395.52 | \$920.83 | \$518.10 | \$402.73 | 7.21 | 0.8% |
| 60 | 32 | 7,535 | \$1,284.82 | \$730.93 | \$553.89 | \$1,294.99 | \$730.93 | \$564.06 | 10.17 | 0.8% |
| 70 | 40 | 9,456 | \$1,610.29 | \$917.26 | \$693.03 | \$1,623.06 | \$917.26 | \$705.80 | 12.77 | 0.8% |
| 80 | 53 | 12,681 | \$2,154.96 | \$1,230.09 | \$924.87 | \$2,172.08 | \$1,230.09 | \$941.99 | 17.12 | 0.8% |
| 90 | 77 | 18,255 | \$3,102.57 | \$1,770.74 | \$1,331.83 | \$3,127.21 | \$1,770.74 | \$1,356.47 | 24.64 | 0.8% |
| AVG.USE | 29 | 6,844 | \$1,167.18 | \$663.87 | \$503.31 | \$1,176.42 | \$663.87 | \$512.55 | 9.24 | 0.8% |

| 2 | 2017 Proposed | | | | 2018 Updated | | | |
|---|--|-----------|---|-----------|--|-----------|---|-----------|
| C | GENERAL POWER RATE G-4 | | | | GENERAL POWER RATE G-4 | | | |
| [| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| | CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 \$2.35 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 \$2.35 | PER KW |
| | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 0.610 0.281 0.001 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 0.610 0.281 0.001 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| 5 | SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = CUM % BILLS | LOW 0.125 MONTHLY KVA | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|--------|------------|---------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| 10 | 20 | 1,790 | \$360.25 | \$173.63 | \$186.62 | \$362.67 | \$173.63 | \$189.04 | \$2.42 | 0.7% |
| 20 | 25 | 2,260 | \$452.35 | \$219.21 | \$233.14 | \$455.40 | \$219.21 | \$236.19 | 3.05 | 0.7% |
| 30 | 39 | 3,555 | \$707.07 | \$344.84 | \$362.23 | \$711.87 | \$344.84 | \$367.03 | 4.80 | 0.7% |
| 40 | 49 | 4,443 | \$883.33 | \$430.95 | \$452.38 | \$889.33 | \$430.95 | \$458.38 | 6.00 | 0.7% |
| 50 | 59 | 5,341 | \$1,061.22 | \$518.10 | \$543.12 | \$1,068.43 | \$518.10 | \$550.33 | 7.21 | 0.7% |
| 60 | 83 | 7,535 | \$1,493.92 | \$730.93 | \$762.99 | \$1,504.09 | \$730.93 | \$773.16 | 10.17 | 0.7% |
| 70 | 104 | 9,456 | \$1,872.69 | \$917.26 | \$955.43 | \$1,885.46 | \$917.26 | \$968.20 | 12.77 | 0.7% |
| 80 | 139 | 12,681 | \$2,507.56 | \$1,230.09 | \$1,277.47 | \$2,524.68 | \$1,230.09 | \$1,294.59 | 17.12 | 0.7% |
| 90 | 200 | 18,255 | \$3,606.87 | \$1,770.74 | \$1,836.13 | \$3,631.51 | \$1,770.74 | \$1,860.77 | 24.64 | 0.7% |
| AVG.USE | 75 | 6,844 | \$1,355.78 | \$663.87 | \$691.91 | \$1,365.02 | \$663.87 | \$701.15 | 9.24 | 0.7% |

| 2017 Proposed | | | 2018 Updated | | |
|--|---------------------------|---|--|---------------------------|--|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.450 " " 0.250 " " 0.050 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.585 " " -0.107 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS COMMERCIAL SPACE HEATING RATE G-5

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|---------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| 10 | | 93 | \$22.95 | \$9.02 | \$13.93 | \$23.08 | \$9.02 | \$14.06 | \$0.13 | 0.6% |
| 20 | | 194 | \$42.02 | \$18.82 | \$23.20 | \$42.28 | \$18.82 | \$23.46 | 0.26 | 0.6% |
| 30 | | 283 | \$58.82 | \$27.45 | \$31.37 | \$59.20 | \$27.45 | \$31.75 | 0.38 | 0.6% |
| 40 | | 388 | \$78.64 | \$37.64 | \$41.00 | \$79.16 | \$37.64 | \$41.52 | 0.52 | 0.7% |
| 50 | | 505 | \$100.72 | \$48.99 | \$51.73 | \$101.41 | \$48.99 | \$52.42 | 0.69 | 0.7% |
| 60 | | 689 | \$135.45 | \$66.83 | \$68.62 | \$136.38 | \$66.83 | \$69.55 | 0.93 | 0.7% |
| 70 | | 984 | \$191.13 | \$95.45 | \$95.68 | \$192.46 | \$95.45 | \$97.01 | 1.33 | 0.7% |
| 80 | | 1,490 | \$286.64 | \$144.53 | \$142.11 | \$288.65 | \$144.53 | \$144.12 | 2.01 | 0.7% |
| 90 | | 2,902 | \$553.15 | \$281.49 | \$271.66 | \$557.07 | \$281.49 | \$275.58 | 3.92 | 0.7% |
| AVG.USE | | 1,563 | \$300.42 | \$151.61 | \$148.81 | \$302.53 | \$151.61 | \$150.92 | 2.11 | 0.7% |

| 2017 Proposed | | | | 2018 Updated | | | |
|--|---------------------------|---|-----------|--|-----------|---|-----------|
| COMMERCIAL SPACE HEATING RATE | G-5 | | | COMMERCIAL SPACE HEATING RA | TE G-5 | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.40 | PER BILL | CUSTOMER | | \$5.40 | PER BILL |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 3.608 0.610 2.314 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 3.608 0.610 2.314 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS ALL ELECTRIC SCHOOLS RATE G-6

| CUM % BILLS | ĸw | MONTHLY KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|-------------|---------------------------|------------|-------------|--------------------------|------------|-------------------------|--------|
| 10 | | 7,440 | \$1,255.18 | \$721.68 | \$533.50 | \$1,265.22 | \$721.68 | \$543.54 | \$10.04 | 0.8% |
| 20 | | 18,000 | \$2,998.21 | \$1,746.00 | \$1,252.21 | \$3,022.51 | \$1,746.00 | \$1,276.51 | 24.30 | 0.8% |
| 30 | | 30,000 | \$4,978.93 | \$2,910.00 | \$2,068.93 | \$5,019.43 | \$2,910.00 | \$2,109.43 | 40.50 | 0.8% |
| 40 | | 38,160 | \$6,325.82 | \$3,701.52 | \$2,624.30 | \$6,377.34 | \$3,701.52 | \$2,675.82 | 51.52 | 0.8% |
| 50 | | 44,340 | \$7,345.89 | \$4,300.98 | \$3,044.91 | \$7,405.75 | \$4,300.98 | \$3,104.77 | 59.86 | 0.8% |
| 60 | | 54,081 | \$8,953.78 | \$5,245.88 | \$3,707.90 | \$9,026.79 | \$5,245.88 | \$3,780.91 | 73.01 | 0.8% |
| 70 | | 63,240 | \$10,465.52 | \$6,134.28 | \$4,331.24 | \$10,550.90 | \$6,134.28 | \$4,416.62 | 85.38 | 0.8% |
| 80 | | 95,220 | \$15,744.14 | \$9,236.34 | \$6,507.80 | \$15,872.69 | \$9,236.34 | \$6,636.35 | 128.55 | 0.8% |
| 90 | | 125,370 | \$20,720.70 | \$12,160.89 | \$8,559.81 | \$20,889.95 | \$12,160.89 | \$8,729.06 | 169.25 | 0.8% |
| AVG.USE | | 88,287 | \$14,599.78 | \$8,563.84 | \$6,035.94 | \$14,718.97 | \$8,563.84 | \$6,155.13 | 119.19 | 0.8% |

| 2017 Proposed | | | | 2018 Updated | | | |
|--|-----------|---|-----------|--|---------------------------|---|-----------|
| ALL ELECTRIC SCHOOLS RATE G-6 | | | | ALL ELECTRIC SCHOOLS RATE G-6 | ; | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$27.13 | PER BILL | CUSTOMER | | \$27.13 | PER BILL |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 1.637 0.610 1.916 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 1.637 0.610 1.916 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % BILLS | AVERAGE 0.466 MONTHLY KW | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-----------------------------------|--------|------------|---------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| 10 | 0 | 29 | \$13.40 | \$2.81 | \$10.59 | \$13.44 | \$2.81 | \$10.63 | \$0.04 | 0.3% |
| 20 | 1 | 491 | \$91.76 | \$47.63 | \$44.13 | \$92.42 | \$47.63 | \$44.79 | 0.66 | 0.7% |
| 30 | 3 | 908 | \$173.85 | \$88.11 | \$85.74 | \$175.08 | \$88.11 | \$86.97 | 1.23 | 0.7% |
| 40 | 6 | 1,987 | \$363.66 | \$192.74 | \$170.92 | \$366.34 | \$192.74 | \$173.60 | 2.68 | 0.7% |
| 50 | 12 | 4,013 | \$723.93 | \$389.26 | \$334.67 | \$729.34 | \$389.26 | \$340.08 | 5.41 | 0.7% |
| 60 | 25 | 8,483 | \$1,516.40 | \$822.89 | \$693.51 | \$1,527.85 | \$822.89 | \$704.96 | 11.45 | 0.8% |
| 70 | 35 | 11,755 | \$2,101.38 | \$1,140.24 | \$961.14 | \$2,117.25 | \$1,140.24 | \$977.01 | 15.87 | 0.8% |
| 80 | 43 | 14,470 | \$2,583.70 | \$1,403.56 | \$1,180.14 | \$2,603.24 | \$1,403.56 | \$1,199.68 | 19.54 | 0.8% |
| 90 | 61 | 20,608 | \$3,673.32 | \$1,998.93 | \$1,674.39 | \$3,701.14 | \$1,998.93 | \$1,702.21 | 27.82 | 0.8% |
| AVG.USE | 14 | 4,742 | \$851.92 | \$459.97 | \$391.95 | \$858.32 | \$459.97 | \$398.35 | 6.40 | 0.8% |

| 2017 Proposed | | | | 2018 Updated | | | |
|---|---|---|-----------|---|--|--|-----------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL | ı | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT | 23.66% 2.299 0.610 0.000 0.000 2.450 -0.107 | OFF PK 76.34% 1.610 0.610 0.000 0.000 2.450 -0.107 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT | PEAK 23.66% 2.299 0.610 0.000 0.000 2.585 -0.107 | OFF PK 76.34% 1.610 0.610 0.000 0.000 2.585 -0.107 | CENTS/KWH |
| RENEWABLE ENERGY | 0.250 0.050 | 0.250 0.050 | | RENEWABLE ENERGY | 0.250 0.050 | 0.250 0.050 | " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % BILLS | HIGH 0.666 MONTHLY KW | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|--------|------------|---------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| 10 | 0 | 29 | \$13.40 | \$2.81 | \$10.59 | \$13.44 | \$2.81 | \$10.63 | \$0.04 | 0.3% |
| 20 | 1 | 491 | \$91.76 | \$47.63 | \$44.13 | \$92.42 | \$47.63 | \$44.79 | 0.66 | 0.7% |
| 30 | 2 | 908 | \$163.53 | \$88.11 | \$75.42 | \$164.76 | \$88.11 | \$76.65 | 1.23 | 0.8% |
| 40 | 4 | 1,987 | \$343.02 | \$192.74 | \$150.28 | \$345.70 | \$192.74 | \$152.96 | 2.68 | 0.8% |
| 50 | 8 | 4,013 | \$682.65 | \$389.26 | \$293.39 | \$688.06 | \$389.26 | \$298.80 | 5.41 | 0.8% |
| 60 | 17 | 8,483 | \$1,433.84 | \$822.89 | \$610.95 | \$1,445.29 | \$822.89 | \$622.40 | 11.45 | 0.8% |
| 70 | 24 | 11,755 | \$1,987.86 | \$1,140.24 | \$847.62 | \$2,003.73 | \$1,140.24 | \$863.49 | 15.87 | 0.8% |
| 80 | 30 | 14,470 | \$2,449.54 | \$1,403.56 | \$1,045.98 | \$2,469.08 | \$1,403.56 | \$1,065.52 | 19.54 | 0.8% |
| 90 | 42 | 20,608 | \$3,477.24 | \$1,998.93 | \$1,478.31 | \$3,505.06 | \$1,998.93 | \$1,506.13 | 27.82 | 0.8% |
| AVG.USE | 10 | 4,742 | \$810.64 | \$459.97 | \$350.67 | \$817.04 | \$459.97 | \$357.07 | 6.40 | 0.8% |

| 2017 Proposed | | | | 2018 Updated | | | |
|---|--|--|-----------|--|--|---|-----------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAIND-SIDE MGT RENEWABLE ENERGY | PEAK 23.66% 2.299 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | OFF PK 76.34% 1.610 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 23.66% 2.299 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | OFF PK 76.34% 1.610 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % | LOW 0.266 MONTHLY | | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-------------------------|--------|------------|---------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 29 | \$13.40 | \$2.81 | \$10.59 | \$13.44 | \$2.81 | \$10.63 | \$0.04 | 0.3% |
| 20 | 3 | 491 | \$112.40 | \$47.63 | \$64.77 | \$113.06 | \$47.63 | \$65.43 | 0.66 | 0.6% |
| 30 | 5 | 908 | \$194.49 | \$88.11 | \$106.38 | \$195.72 | \$88.11 | \$107.61 | 1.23 | 0.6% |
| 40 | 10 | 1,987 | \$404.94 | \$192.74 | \$212.20 | \$407.62 | \$192.74 | \$214.88 | 2.68 | 0.7% |
| 50 | 21 | 4,013 | \$816.81 | \$389.26 | \$427.55 | \$822.22 | \$389.26 | \$432.96 | 5.41 | 0.7% |
| 60 | 44 | 8,483 | \$1,712.48 | \$822.89 | \$889.59 | \$1,723.93 | \$822.89 | \$901.04 | 11.45 | 0.7% |
| 70 | 61 | 11,755 | \$2,369.70 | \$1,140.24 | \$1,229.46 | \$2,385.57 | \$1,140.24 | \$1,245.33 | 15.87 | 0.7% |
| 80 | 75 | 14,470 | \$2,913.94 | \$1,403.56 | \$1,510.38 | \$2,933.48 | \$1,403.56 | \$1,529.92 | 19.54 | 0.7% |
| 90 | 106 | 20,608 | \$4,137.72 | \$1,998.93 | \$2,138.79 | \$4,165.54 | \$1,998.93 | \$2,166.61 | 27.82 | 0.7% |
| AVG.USE | 24 | 4,742 | \$955.12 | \$459.97 | \$495.15 | \$961.52 | \$459.97 | \$501.55 | 6.40 | 0.7% |

| 2017 Proposed | | | | 2018 Updated | | | |
|--|---|---|-----------|--|--|---|-----------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.50% 2.299 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (SEASONAL)

| LF = CUM % | AVERAGE 0.172 WINTER | | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE |
|---------------|----------------------------|--------|------------|---------------------------|------------|------------|--------------------------|------------|-------------------------|------|
| BILLS | KW | KWH | TOTAL | SUPPLIER | DELIVERT | TOTAL | SUPPLIER | DELIVERT | AMOUNT | 70 |
| 10 | 0 | 0 | \$9.13 | \$0.00 | \$9.13 | \$9.13 | \$0.00 | \$9.13 | \$0.00 | 0.0% |
| 20 | 39 | 4,940 | \$1,090.34 | \$479.18 | \$611.16 | \$1,097.01 | \$479.18 | \$617.83 | 6.67 | 0.6% |
| 30 | 66 | 8,211 | \$1,813.73 | \$796.47 | \$1,017.26 | \$1,824.81 | \$796.47 | \$1,028.34 | 11.08 | 0.6% |
| 40 | 79 | 9,901 | \$2,181.45 | \$960.40 | \$1,221.05 | \$2,194.81 | \$960.40 | \$1,234.41 | 13.36 | 0.6% |
| 50 | 86 | 10,800 | \$2,377.59 | \$1,047.60 | \$1,329.99 | \$2,392.17 | \$1,047.60 | \$1,344.57 | 14.58 | 0.6% |
| 60 | 92 | 11,460 | \$2,527.05 | \$1,111.62 | \$1,415.43 | \$2,542.52 | \$1,111.62 | \$1,430.90 | 15.47 | 0.6% |
| 70 | 100 | 12,560 | \$2,763.47 | \$1,218.32 | \$1,545.15 | \$2,780.42 | \$1,218.32 | \$1,562.10 | 16.95 | 0.6% |
| 80 | 116 | 14,540 | \$3,199.16 | \$1,410.38 | \$1,788.78 | \$3,218.79 | \$1,410.38 | \$1,808.41 | 19.63 | 0.6% |
| 90 | 138 | 17,280 | \$3,801.20 | \$1,676.16 | \$2,125.04 | \$3,824.53 | \$1,676.16 | \$2,148.37 | 23.33 | 0.6% |
| AVG.USE | 4 | 532 | \$124.30 | \$51.60 | \$72.70 | \$125.01 | \$51.60 | \$73.41 | 0.71 | 0.6% |

| 2017 Proposed | | | | 2018 Updated | | | |
|--|---|---|-----------|--|---|---|-----------|
| SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | SMALL GENERAL TOU RATE G-7 (SEAS | SONAL) | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW |
| | PEAK 21.97% | OFF PK 78.03% | | | PEAK 21.97% | OFF PK 78.03% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.585 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (SEASONAL)

| LF = CUM % BILLS | AVERAGE 0.172 SUMMER KW | KWH | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|----------------------------------|--------|------------|---------------------------|------------|------------|--------------------------|------------|-------------------------|-----------|
| 10 | 0 | 0 | \$9.13 | \$0.00 | \$9.13 | \$9.13 | \$0.00 | \$9.13 | \$0.00 | 0.0% |
| 20 | 62 | 7,745 | \$1,709.70 | \$751.27 | \$958.43 | \$1,720.16 | \$751.27 | \$968.89 | 10.46 | 0.6% |
| 30 | 82 | 10,320 | \$2,271.20 | \$1,001.04 | \$1,270.16 | \$2,285.13 | \$1,001.04 | \$1,284.09 | 13.93 | 0.6% |
| 40 | 96 | 11,989 | \$2,641.71 | \$1,162.93 | \$1,478.78 | \$2,657.89 | \$1,162.93 | \$1,494.96 | 16.18 | 0.6% |
| 50 | 102 | 12,756 | \$2,809.23 | \$1,237.33 | \$1,571.90 | \$2,826.45 | \$1,237.33 | \$1,589.12 | 17.22 | 0.6% |
| 60 | 108 | 13,523 | \$2,976.76 | \$1,311.73 | \$1,665.03 | \$2,995.01 | \$1,311.73 | \$1,683.28 | 18.25 | 0.6% |
| 70 | 114 | 14,290 | \$3,144.28 | \$1,386.13 | \$1,758.15 | \$3,163.57 | \$1,386.13 | \$1,777.44 | 19.29 | 0.6% |
| 80 | 119 | 14,924 | \$3,283.01 | \$1,447.63 | \$1,835.38 | \$3,303.16 | \$1,447.63 | \$1,855.53 | 20.15 | 0.6% |
| 90 | 124 | 15,532 | \$3,417.35 | \$1,506.60 | \$1,910.75 | \$3,438.31 | \$1,506.60 | \$1,931.71 | 20.96 | 0.6% |
| AVG.USE | 7 | 919 | \$208.65 | \$89.14 | \$119.51 | \$209.89 | \$89.14 | \$120.75 | 1.24 | 0.6% |

| 2017 Proposed | | | | 2018 Updated | | | |
|--|---|---|-----------|---|---|---|-------------------------------|
| SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | SMALL GENERAL TOU RATE G-7 (SEAS | ONAL) | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW |
| | PEAK 21.97% | OFF PK 78.03% | | | PEAK 21.97% | OFF PK 78.03% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.585 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.585 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

2017 Mid-Term Modification Cape Light Compact D.P.U. 17-XX Attachment D, Planned vs. Revised Summary Bill Impact Analysis March 28, 2017 Page 56 of 110

CAPE LIGHT COMPACT TYPICAL BILL COMPARISONS January 2017 Delivery Rates. Jan-Jul 2017 Supply Rates.

| | Rate Class Information | | Total Bill Comp | parison | Total Bill Comparison | | | |
|-------------|---|-----------|-----------------|---------|-----------------------|-------|--------------------|-------|
| | | | | | 2017 Planned vs. 20 | | 2018 Planned vs. 2 | |
| | | | | | Change in Tota | | Change in Tot | |
| Class | Rate | Load Fact | Avg Kw | Avg Kwh | Amount | % | Amount | % |
| Residential | Res Rate R-1 Annual | | | 584 | 2.06 | 1.65% | 1.67 | 1.34% |
| | Res Rate R-1 Seasonal Winter | | | 141 | 0.49 | 1.20% | 0.40 | 0.98% |
| | Res Rate R-1 Seasonal Summer | | | 401 | 1.41 | 1.29% | 1.15 | 1.05% |
| | Res Space Heating R-3 | | | 859 | 3.02 | 1.80% | 2.46 | 1.46% |
| | Res Controlled Wtr Htg R-5 | | | 187 | 0.66 | 1.88% | 0.54 | 1.54% |
| | Res TOU R-6 (2% bill impact threshold not applicable) | | | 1,049 | 3.70 | 1.74% | 3.01 | 1.42% |
| Small Comm. | General G-1 Annual | 0.408 | | 2,396 | 6.47 | 1.41% | 6.39 | 1.38% |
| | General G-1 Annual | 0.508 | 6 | 2,396 | 6.47 | 1.41% | 6.39 | 1.38% |
| | General G-1 Annual | 0.308 | 11 | 2,396 | 6.47 | 1.39% | 6.39 | 1.36% |
| | General G-1 Seasonal Winter | 0.248 | 3 | 539 | 1.45 | 1.11% | 1.44 | 1.09% |
| | General G-1 Seasonal Summer | 0.248 | 9 | 1,605 | 4.34 | 1.14% | 4.28 | 1.12% |
| | General Power G-4 | 0.225 | 42 | 6,844 | 18.47 | 1.54% | 18.27 | 1.51% |
| | General Power G-4 | 0.325 | 29 | 6,844 | 18.47 | 1.61% | 18.27 | 1.58% |
| | General Power G-4 | 0.125 | 75 | 6,844 | 18.47 | 1.38% | 18.27 | 1.36% |
| | Comm Space Heating G-5 | | | 1,563 | 4.22 | 1.42% | 4.18 | 1.40% |
| | All Electric School G-6 | | | 88,287 | 238.37 | 1.66% | 235.73 | 1.63% |
| | General TOU G-7 Annual | 0.466 | 14 | 4,742 | 12.81 | 1.53% | 12.66 | 1.50% |
| | General TOU G-7 Annual | 0.666 | 10 | 4,742 | 12.81 | 1.61% | 12.66 | 1.57% |
| | General TOU G-7 Annual | 0.266 | 24 | 4,742 | 12.81 | 1.36% | 12.66 | 1.33% |
| | General TOU G-7 Seasonal Winter | 0.172 | | 532 | 1.44 | 1.17% | 1.42 | 1.15% |
| | General TOU G-7 Seasonal Summer | 0.172 | 7 | 919 | 2.48 | 1.20% | 2.45 | 1.18% |
| Lg Comm/Ind | Medium General G-2 | 0.512 | 272 | 101,737 | 274.69 | 1.61% | 271.64 | 1.58% |
| | Medium General G-2 | 0.712 | 272 | 141,375 | 381.71 | 1.69% | 377.47 | 1.65% |
| | Medium General G-2 | 0.312 | 272 | 61,951 | 167.27 | 1.46% | 165.40 | 1.44% |
| | Large General G-3 | 0.521 | 1,285 | 488,724 | 1,319.55 | 1.68% | 1,304.89 | 1.65% |
| | Large General G-3 | 0.721 | 1,285 | 676,334 | 1,826.11 | 1.76% | 1,805.81 | 1.739 |
| | Large General G-3 | 0.321 | 1,285 | 301,114 | 813.01 | 1.53% | 803.97 | 1.50% |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL RATE R-1

| CUM % | | MONTHLY | TOTAL | 2017 Planned SUPPLIER | | | DIFFER AMOUNT | ENCE % | | |
|---------|----|---------|----------|--------------------------|----------|----------|-------------------------|----------|--------|------|
| BILLS | KW | KWH | TOTAL | SUFFLIER | DELIVERT | TOTAL | SOFFLIER | DELIVERT | AWOUNT | /0 |
| 10 | | 160 | \$36.95 | \$15.89 | \$21.06 | \$37.52 | \$15.89 | \$21.63 | \$0.57 | 1.5% |
| 20 | | 230 | \$51.49 | \$22.84 | \$28.65 | \$52.30 | \$22.84 | \$29.46 | 0.81 | 1.6% |
| 30 | | 306 | \$67.27 | \$30.39 | \$36.88 | \$68.35 | \$30.39 | \$37.96 | 1.08 | 1.6% |
| 40 | | 382 | \$83.04 | \$37.93 | \$45.11 | \$84.39 | \$37.93 | \$46.46 | 1.35 | 1.6% |
| 50 | | 464 | \$100.08 | \$46.08 | \$54.00 | \$101.71 | \$46.08 | \$55.63 | 1.63 | 1.6% |
| 60 | | 555 | \$118.96 | \$55.11 | \$63.85 | \$120.92 | \$55.11 | \$65.81 | 1.96 | 1.6% |
| 70 | | 660 | \$140.77 | \$65.54 | \$75.23 | \$143.09 | \$65.54 | \$77.55 | 2.32 | 1.6% |
| 80 | | 793 | \$168.38 | \$78.74 | \$89.64 | \$171.17 | \$78.74 | \$92.43 | 2.79 | 1.7% |
| 90 | | 997 | \$210.74 | \$99.00 | \$111.74 | \$214.24 | \$99.00 | \$115.24 | 3.50 | 1.7% |
| AVG.USE | | 584 | \$124.98 | \$57.99 | \$66.99 | \$127.04 | \$57.99 | \$69.05 | 2.06 | 1.6% |

| 2017 Planned | | | 2017 Proposed | | |
|---|-----------|---|---|-----------|---|
| RESIDENTIAL RATE R-1 (ANNUAL) | | | RESIDENTIAL RATE R-1 (ANNUAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 4.901 CENTS/KWH 0.610 " " 2.298 " " 0.000 " " 2.898 " " 0.174 " " 0.250 " " 0.050 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 4.901 CENTS/KWH 0.610 " " 2.298 " " 0.000 " " 3.250 " " 0.174 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SEASONAL RATE R-1

| CUM % BILLS | KW | WINTER KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|-----|---------------|---------|--------------------------|----------|---------|---------------------------|----------|-------------------------|-----------|
| DILLO | NVV | KWII | | | | | | | | |
| 10 | | 14 | \$7.43 | \$1.39 | \$6.04 | \$7.48 | \$1.39 | \$6.09 | \$0.05 | 0.7% |
| 20 | | 23 | \$9.80 | \$2.28 | \$7.52 | \$9.88 | \$2.28 | \$7.60 | 0.08 | 0.8% |
| 30 | | 34 | \$12.72 | \$3.38 | \$9.34 | \$12.84 | \$3.38 | \$9.46 | 0.12 | 0.9% |
| 40 | | 46 | \$15.88 | \$4.57 | \$11.31 | \$16.05 | \$4.57 | \$11.48 | 0.17 | 1.1% |
| 50 | | 65 | \$20.90 | \$6.45 | \$14.45 | \$21.13 | \$6.45 | \$14.68 | 0.23 | 1.1% |
| 60 | | 90 | \$27.51 | \$8.94 | \$18.57 | \$27.83 | \$8.94 | \$18.89 | 0.32 | 1.2% |
| 70 | | 125 | \$36.75 | \$12.41 | \$24.34 | \$37.19 | \$12.41 | \$24.78 | 0.44 | 1.2% |
| 80 | | 179 | \$51.01 | \$17.77 | \$33.24 | \$51.64 | \$17.77 | \$33.87 | 0.63 | 1.2% |
| 90 | | 287 | \$79.55 | \$28.50 | \$51.05 | \$80.56 | \$28.50 | \$52.06 | 1.01 | 1.3% |
| AVG.USE | | 141 | \$40.98 | \$14.00 | \$26.98 | \$41.47 | \$14.00 | \$27.47 | 0.49 | 1.2% |

| 2017 Planned | | | 2017 Proposed | | |
|---|-----------|---|---|-----------|---|
| RESIDENTIAL RATE R-1 (SEASONAL) | | | RESIDENTIAL RATE R-1 (SEASONAL |) | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 2.898 " -0.174 " 0.250 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 4.536 " " 3.250 " " 0.174 " " 0.250 " " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SEASONAL RATE R-1

| CUM % BILLS | KW | SUMMER KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|---------------|----------|--------------------------|----------|----------|---------------------------|----------|-------------------------|-----------|
| 10 | | 80 | \$24.86 | \$7.94 | \$16.92 | \$25.14 | \$7.94 | \$17.20 | \$0.28 | 1.1% |
| 20 | | 123 | \$36.22 | \$12.21 | \$24.01 | \$36.65 | \$12.21 | \$24.44 | 0.43 | 1.2% |
| 30 | | 163 | \$46.80 | \$16.19 | \$30.61 | \$47.37 | \$16.19 | \$31.18 | 0.57 | 1.2% |
| 40 | | 208 | \$58.68 | \$20.65 | \$38.03 | \$59.41 | \$20.65 | \$38.76 | 0.73 | 1.2% |
| 50 | | 261 | \$72.68 | \$25.92 | \$46.76 | \$73.60 | \$25.92 | \$47.68 | 0.92 | 1.3% |
| 60 | | 328 | \$90.38 | \$32.57 | \$57.81 | \$91.54 | \$32.57 | \$58.97 | 1.16 | 1.3% |
| 70 | | 417 | \$113.89 | \$41.41 | \$72.48 | \$115.36 | \$41.41 | \$73.95 | 1.47 | 1.3% |
| 80 | | 543 | \$147.18 | \$53.92 | \$93.26 | \$149.09 | \$53.92 | \$95.17 | 1.91 | 1.3% |
| 90 | | 739 | \$198.96 | \$73.38 | \$125.58 | \$201.56 | \$73.38 | \$128.18 | 2.60 | 1.3% |
| AVG.USE | | 401 | \$109.67 | \$39.82 | \$69.85 | \$111.08 | \$39.82 | \$71.26 | 1.41 | 1.3% |

| 2017 Planned | | | 2017 Proposed | | |
|---|-----------|---|---|-----------|--|
| RESIDENTIAL RATE R-1 (SEASONAL) | | | RESIDENTIAL RATE R-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " " 4.536 " " -0.005 " " 2.898 " " -0.174 " " 0.250 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 3.250 " 0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SPACE HEATING RATE R-3

| CUM % BILLS | ĸw | MONTHLY KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|--------------------------|----------|----------|---------------------------|----------------------|-------------------------|--------|
| 10 | | 215 | \$49.62 | \$21.35 | \$28.27 | \$50.38 | \$21.35 | \$29.03 | \$0.76 | 1.5% |
| 20 | | 328 | \$70.43 | \$32.57 | \$37.86 | \$71.59 | \$32.57 | \$39.02 | 1.16 | 1.6% |
| 30 | | 451 | \$93.08 | \$44.78 | \$48.30 | \$94.66 | \$44.78 | \$49.88 | 1.58 | 1.7% |
| 40 | | 568 | \$114.62 | \$56.40 | \$58.22 | \$116.62 | \$56.40 | \$60.22 | 2.00 | 1.7% |
| 50 | | 690 | \$137.10 | \$68.52 | \$68.58 | \$139.53 | \$68.52 | \$71.01 | 2.43 | 1.8% |
| 60 | | 824 | \$161.77 | \$81.82 | \$79.95 | \$164.67 | \$81.82 | \$82.85 | 2.90 | 1.8% |
| 70 | | 982 | \$190.86 | \$97.51 | \$93.35 | \$194.32 | \$97.51 | \$96.81 | 3.46 | 1.8% |
| 80 | | 1,184 | \$228.06 | \$117.57 | \$110.49 | \$232.23 | \$117.57 | \$114.66 | 4.17 | 1.8% |
| 90 | | 1,489 | \$284.23 | \$147.86 | \$136.37 | \$289.47 | \$147.86 | \$141.61 | 5.24 | 1.8% |
| AVG.USE | | 859 | \$168.22 | \$85.30 | \$82.92 | \$171.24 | \$85.30 | \$85.94 | 3.02 | 1.8% |

| 2017 Planned | | | 2017 Proposed | | |
|---|---------------------------|---|---|---------------------------|---|
| RES SPACE HEATING RATE R-3 | | | RES SPACE HEATING RATE R-3 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | \$10.03 PER BILL 3.006 CENTS/KWH 0.610 " 2.100 " 0.000 " 2.590 " -0.121 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | \$10.03 PER BILL 3.006 CENTS/KWH 0.610 " 2.100 " 0.000 " 2.942 " -0.121 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 " " |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS CONTROLLED WATER HEATING RATE R-5

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|---------|--------------------------|----------|---------|---------------------------|----------|-------------------------|-----------|
| 10 | | 43 | \$8.09 | \$4.27 | \$3.82 | \$8.24 | \$4.27 | \$3.97 | \$0.15 | 1.9% |
| 20 | | 69 | \$12.98 | \$6.85 | \$6.13 | \$13.22 | \$6.85 | \$6.37 | 0.24 | 1.8% |
| 30 | | 93 | \$17.49 | \$9.23 | \$8.26 | \$17.82 | \$9.23 | \$8.59 | 0.33 | 1.9% |
| 40 | | 118 | \$22.21 | \$11.72 | \$10.49 | \$22.62 | \$11.72 | \$10.90 | 0.41 | 1.8% |
| 50 | | 147 | \$27.66 | \$14.60 | \$13.06 | \$28.18 | \$14.60 | \$13.58 | 0.52 | 1.9% |
| 60 | | 178 | \$33.50 | \$17.68 | \$15.82 | \$34.12 | \$17.68 | \$16.44 | 0.62 | 1.9% |
| 70 | | 214 | \$40.27 | \$21.25 | \$19.02 | \$41.02 | \$21.25 | \$19.77 | 0.75 | 1.9% |
| 80 | | 261 | \$49.11 | \$25.92 | \$23.19 | \$50.03 | \$25.92 | \$24.11 | 0.92 | 1.9% |
| 90 | | 331 | \$62.28 | \$32.87 | \$29.41 | \$63.45 | \$32.87 | \$30.58 | 1.17 | 1.9% |
| AVG.USE | | 187 | \$35.19 | \$18.57 | \$16.62 | \$35.85 | \$18.57 | \$17.28 | 0.66 | 1.9% |

| 2017 Planned | | | 2017 Proposed | | |
|---|-------------------------------|---|---|-----------|---|
| CONT WATER HEATING RATE R-5 | | | CONT WATER HEATING RATE R-5 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " " " | \$0.00 PER BILL 3.128 CENTS/KWH 0.610 " 2.124 " 0.000 " 2.898 " 0.174 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$0.00 PER BILL 3.128 CENTS/KWH 0.610 " 2.124 " 0.000 " 3.250 " 0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 " " |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL TOU RATE R-6

| CUM % BILLS | MONTHLY KW KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | d DELIVERY | DIFFEF AMOUNT | RENCE % |
|----------------|-------------------|----------|--------------------------|----------|----------|---------------------------|---------------|-------------------------|---------|
| 10 | 296 | \$65.13 | \$29.39 | \$35.74 | \$66.17 | \$29.39 | \$36.78 | \$1.04 | 1.6% |
| 20 | 405 | \$86.42 | \$40.22 | \$46.20 | \$87.85 | \$40.22 | \$47.63 | 1.43 | 1.7% |
| 30 | 493 | \$103.60 | \$48.95 | \$54.65 | \$105.33 | \$48.95 | \$56.38 | 1.73 | 1.7% |
| 40 | 566 | \$117.85 | \$56.20 | \$61.65 | \$119.85 | \$56.20 | \$63.65 | 2.00 | 1.7% |
| 50 | 653 | \$134.84 | \$64.84 | \$70.00 | \$137.14 | \$64.84 | \$72.30 | 2.30 | 1.7% |
| 60 | 813 | \$166.09 | \$80.73 | \$85.36 | \$168.95 | \$80.73 | \$88.22 | 2.86 | 1.7% |
| 70 | 974 | \$197.53 | \$96.72 | \$100.81 | \$200.96 | \$96.72 | \$104.24 | 3.43 | 1.7% |
| 80 | 1,295 | \$260.21 | \$128.59 | \$131.62 | \$264.77 | \$128.59 | \$136.18 | 4.56 | 1.8% |
| 90 | 2,096 | \$416.63 | \$208.13 | \$208.50 | \$424.01 | \$208.13 | \$215.88 | 7.38 | 1.8% |
| AVG.USE | 1,049 | \$212.18 | \$104.17 | \$108.01 | \$215.88 | \$104.17 | \$111.71 | 3.70 | 1.7% |

2017 Planned 2017 Proposed

RESIDENTIAL TOU RATE R-6 RESIDENTIAL TOU RATE R-6

DELIVERY SERVICES: DELIVERY SERVICES:

| CUSTOMER | | \$7.33 | PER | BILL | CUSTOMER | | | \$7.33 | PER | BILL |
|--|------|----------------------|-------|-------|---|------|----------------|----------------|-------|-------|
| | PEAK | OFF-PEAK | | | | PEAK | | OFF-PEAK | | |
| | 20.5 | 58% 79.42% | | | | | 20.58% | 79.42% | | |
| DISTRIBUTION (ENERGY) | 14.5 | 1.099 | CENTS | S/KWH | DISTRIBUTION (ENERGY) | | 14.546 | 1.099 | CENTS | S/KWH |
| TRANSITION | 0.6 | 310 0.610 | " | | TRANSITION | | 0.610 | 0.610 | " | |
| TRANSMISSION (ENERGY) | 2.1 | 100 2.100 | " | | TRANSMISSION (ENERGY) | | 2.100 | 2.100 | " | |
| TRANS RATE ADJ | -0.0 | 002 -0.002 | | | TRANS RATE ADJ | | -0.002 | -0.002 | | |
| DISTRIBUTION ADJ | 2.8 | 398 2.898 | " | | DISTRIBUTION ADJ | | 3.250 | 3.250 | " | |
| DEFAULT SERV ADJ | -0.1 | 174 -0.174 | " | | DEFAULT SERV ADJ | | -0.174 | -0.174 | " | |
| DEMAND-SIDE MGT | 0.2 | 250 0.250 | " | | DEMAND-SIDE MGT | | 0.250 | 0.250 | " | |
| RENEWABLE ENERGY | 0.0 | 0.050 | " | | RENEWABLE ENERGY | | 0.050 | 0.050 | " | |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | | 9.930 9.000 0.000 | CENTS | S/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | | 9.930 0.000 | 9.930 0.000 | CENTS | S/KWH |

| LF = | AVERAGE 0.408 | | | 2017 Planned | | | 2017 Proposed | ı | DIFFER | ENCE |
|----------------|------------------|----------------|----------|--------------|----------|----------|---------------|----------|--------|------|
| CUM % BILLS | MONTHLY KW | MONTHLY KWH | TOTAL | SUPPLIER | DELIVERY | TOTAL | SUPPLIER | DELIVERY | AMOUNT | % |
| 10 | 0 | 13 | \$8.01 | \$1.26 | \$6.75 | \$8.05 | \$1.26 | \$6.79 | \$0.04 | 0.5% |
| 20 | 0 | 82 | \$21.10 | \$7.91 | \$13.19 | \$21.32 | \$7.91 | \$13.41 | 0.22 | 1.0% |
| 30 | 1 | 186 | \$40.97 | \$18.01 | \$22.96 | \$41.47 | \$18.01 | \$23.46 | 0.50 | 1.2% |
| 40 | 1 | 335 | \$69.55 | \$32.53 | \$37.02 | \$70.46 | \$32.53 | \$37.93 | 0.91 | 1.3% |
| 50 | 2 | 525 | \$105.76 | \$50.93 | \$54.83 | \$107.18 | \$50.93 | \$56.25 | 1.42 | 1.3% |
| 60 | 3 | 826 | \$163.18 | \$80.11 | \$83.07 | \$165.41 | \$80.11 | \$85.30 | 2.23 | 1.4% |
| 70 | 4 | 1,275 | \$248.85 | \$123.64 | \$125.21 | \$252.29 | \$123.64 | \$128.65 | 3.44 | 1.4% |
| 80 | 8 | 2,351 | \$452.88 | \$228.08 | \$224.80 | \$459.23 | \$228.08 | \$231.15 | 6.35 | 1.4% |
| 90 | 17 | 4,950 | \$906.91 | \$480.16 | \$426.75 | \$920.27 | \$480.16 | \$440.11 | 13.36 | 1.5% |
| AVG.USE | 8 | 2,396 | \$460.09 | \$232.41 | \$227.68 | \$466.56 | \$232.41 | \$234.15 | 6.47 | 1.4% |

| 2017 Planned | | | | 2017 Proposed | | | |
|--|---|---|------------------|--|---|---|-------------------------------|
| GENERAL RATE G-1 | | | | GENERAL RATE G-1 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVE \$0.00 \$0.00 | \$4.86 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | OVER 10 \$4.86 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH >230 4.069 0.610 2.337 0.000 2.180 -0.107 0.250 0.050 | 00 KWH 1.142 0.610 2.337 0.000 2.180 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 2300 KWH 4.069 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | >2300 KWH 1.142 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

| LF = CUM % BILLS | HIGH 0.508 MONTHLY KW | MONTHLY KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|----------------|----------|--------------------------|----------|----------|---------------------------|---------------|-------------------------|-----------|
| 10 | 0 | 13 | \$8.01 | \$1.26 | \$6.75 | \$8.05 | \$1.26 | \$6.79 | \$0.04 | 0.5% |
| 20 | 0 | 82 | \$21.10 | \$7.91 | \$13.19 | \$21.32 | \$7.91 | \$13.41 | 0.22 | 1.0% |
| 30 | 1 | 186 | \$40.97 | \$18.01 | \$22.96 | \$41.47 | \$18.01 | \$23.46 | 0.50 | 1.2% |
| 40 | 1 | 335 | \$69.55 | \$32.53 | \$37.02 | \$70.46 | \$32.53 | \$37.93 | 0.91 | 1.3% |
| 50 | 1 | 525 | \$105.76 | \$50.93 | \$54.83 | \$107.18 | \$50.93 | \$56.25 | 1.42 | 1.3% |
| 60 | 2 | 826 | \$163.18 | \$80.11 | \$83.07 | \$165.41 | \$80.11 | \$85.30 | 2.23 | 1.4% |
| 70 | 3 | 1,275 | \$248.85 | \$123.64 | \$125.21 | \$252.29 | \$123.64 | \$128.65 | 3.44 | 1.4% |
| 80 | 6 | 2,351 | \$452.88 | \$228.08 | \$224.80 | \$459.23 | \$228.08 | \$231.15 | 6.35 | 1.4% |
| 90 | 13 | 4,950 | \$887.47 | \$480.16 | \$407.31 | \$900.83 | \$480.16 | \$420.67 | 13.36 | 1.5% |
| AVG.USE | 6 | 2,396 | \$460.09 | \$232.41 | \$227.68 | \$466.56 | \$232.41 | \$234.15 | 6.47 | 1.4% |

| 2017 Planned | | | | 2017 Proposed | | | |
|--|--|---|------------------|--|--|--|------------------|
| GENERAL RATE G-1 | | | | GENERAL RATE G-1 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVI \$0.00 \$0.00 | \$4.86 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | OVER 10 \$4.86 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH >23 4.069 0.610 2.337 0.000 2.180 -0.107 0.250 0.050 | 1.142 0.610 2.337 0.000 2.180 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH 4.069 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | >2300 KWH 1.142 0.610 2.337 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED | 9.700 | 9.700 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED | 9,700 | 9.700 | CENTS/KWH |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 0.000 | 0.000 | OLIVIO/RVVII | DEFAULT SERVICE - ADDER | 0.000 | 0.000 | OLIVI 3/KWII |

| LF = CUM % BILLS | LOW 0.308 MONTHLY KW | MONTHLY KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | d DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-------------------------------|----------------|----------|--------------------------|----------|----------|---------------------------|------------|-------------------------|-----------|
| 10 | 0 | 13 | \$8.01 | \$1.26 | \$6.75 | \$8.05 | \$1.26 | \$6.79 | \$0.04 | 0.5% |
| 20 | 0 | 82 | \$21.10 | \$7.91 | \$13.19 | \$21.32 | \$7.91 | \$13.41 | 0.22 | 1.0% |
| 30 | 1 | 186 | \$40.97 | \$18.01 | \$22.96 | \$41.47 | \$18.01 | \$23.46 | 0.50 | 1.2% |
| 40 | 1 | 335 | \$69.55 | \$32.53 | \$37.02 | \$70.46 | \$32.53 | \$37.93 | 0.91 | 1.3% |
| 50 | 2 | 525 | \$105.76 | \$50.93 | \$54.83 | \$107.18 | \$50.93 | \$56.25 | 1.42 | 1.3% |
| 60 | 4 | 826 | \$163.18 | \$80.11 | \$83.07 | \$165.41 | \$80.11 | \$85.30 | 2.23 | 1.4% |
| 70 | 6 | 1,275 | \$248.85 | \$123.64 | \$125.21 | \$252.29 | \$123.64 | \$128.65 | 3.44 | 1.4% |
| 80 | 10 | 2,351 | \$452.88 | \$228.08 | \$224.80 | \$459.23 | \$228.08 | \$231.15 | 6.35 | 1.4% |
| 90 | 22 | 4,950 | \$931.21 | \$480.16 | \$451.05 | \$944.57 | \$480.16 | \$464.41 | 13.36 | 1.4% |
| AVG.USE | 11 | 2,396 | \$464.95 | \$232.41 | \$232.54 | \$471.42 | \$232.41 | \$239.01 | 6.47 | 1.4% |

| 2017 Planned | | | 2017 Proposed | | |
|---|------------------------------|--------------------------------------|---|--|--------------------------------------|
| GENERAL RATE G-1 | | | GENERAL RATE G-1 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | \$5. | 53 PER BILL | CUSTOMER | \$5. | 3 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$4. | 86 PER KW 00 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$4. \$0.00 \$0. | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY SUPPLIER SERVICES: | < 2300 KWH | 110 " " 37 " " 000 " " 80 " " 07 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY SUPPLIER SERVICES: | < 2300 KWH | 10 " " 87 " " 00 " " 50 " " |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 9.7 0.000 0.0 | | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 9.7 0.000 0.0 | |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1 (SEASONAL)

| LF = CUM % BILLS | AVERAGE 0.248 WINTER KW | KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | i DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|----------------------------------|-------|----------|--------------------------|----------|----------|---------------------------|---------------|-------------------------|--------|
| 10 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | \$0.00 | 0.0% |
| 20 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 30 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 40 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 50 | 0 | 7 | \$7.16 | \$0.68 | \$6.48 | \$7.18 | \$0.68 | \$6.50 | 0.02 | 0.3% |
| 60 | 0 | 47 | \$16.48 | \$4.56 | \$11.92 | \$16.61 | \$4.56 | \$12.05 | 0.13 | 0.8% |
| 70 | 1 | 140 | \$38.16 | \$13.58 | \$24.58 | \$38.53 | \$13.58 | \$24.95 | 0.37 | 1.0% |
| 80 | 2 | 377 | \$93.39 | \$36.57 | \$56.82 | \$94.40 | \$36.57 | \$57.83 | 1.01 | 1.1% |
| 90 | 6 | 1,009 | \$240.66 | \$97.87 | \$142.79 | \$243.39 | \$97.87 | \$145.52 | 2.73 | 1.1% |
| AVG.USE | 3 | 539 | \$131.14 | \$52.28 | \$78.86 | \$132.59 | \$52.28 | \$80.31 | 1.45 | 1.1% |

| 2017 Planned | | | | 2017 Proposed | | | |
|--|---|---|--------------------------------|--|--|---|-------------------------------|
| GENERAL RATE G-1 (SEASONAL) | | | | GENERAL RATE G-1 (SEASONAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | \$0.00 \$0.00 | \$4.31 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$0.00 | \$4.31 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <1800 KWH >1800 KW 7.598 0.610 3.023 0.000 2.180 -0.107 0.250 0.050 | 2.413 0.610 3.023 0.000 2.180 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 1800 KWH >1800 KV 7.598 0.610 3.023 0.000 2.450 -0.107 0.250 0.050 | 2.413 0.610 3.023 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1 (SEASONAL)

| LF = CUM % | AVERAGE 0.248 SUMMER | | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | j DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|----------------------------|-------|------------|--------------------------|----------|------------|---------------------------|---------------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | \$0.00 | 0.0% |
| 20 | 0 | 24 | \$11.12 | \$2.33 | \$8.79 | \$11.19 | \$2.33 | \$8.86 | 0.07 | 0.6% |
| 30 | 1 | 102 | \$29.30 | \$9.89 | \$19.41 | \$29.57 | \$9.89 | \$19.68 | 0.27 | 0.9% |
| 40 | 1 | 238 | \$61.00 | \$23.09 | \$37.91 | \$61.64 | \$23.09 | \$38.55 | 0.64 | 1.0% |
| 50 | 2 | 446 | \$109.46 | \$43.26 | \$66.20 | \$110.67 | \$43.26 | \$67.41 | 1.21 | 1.1% |
| 60 | 4 | 755 | \$181.48 | \$73.24 | \$108.24 | \$183.52 | \$73.24 | \$110.28 | 2.04 | 1.1% |
| 70 | 7 | 1,256 | \$298.23 | \$121.83 | \$176.40 | \$301.62 | \$121.83 | \$179.79 | 3.39 | 1.1% |
| 80 | 13 | 2,265 | \$522.19 | \$219.71 | \$302.48 | \$528.31 | \$219.71 | \$308.60 | 6.12 | 1.2% |
| 90 | 28 | 5,062 | \$1,093.62 | \$491.01 | \$602.61 | \$1,107.29 | \$491.01 | \$616.28 | 13.67 | 1.2% |
| AVG.USE | 9 | 1,605 | \$379.56 | \$155.69 | \$223.87 | \$383.90 | \$155.69 | \$228.21 | 4.34 | 1.1% |

| 2017 Planned | | | 2017 Proposed | | |
|--|---|-------------------------------|--|---|--------------------------------------|
| GENERAL RATE G-1 (SEASONAL) | | | GENERAL RATE G-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | \$5.5 | 3 PER BILL | CUSTOMER | \$5. | 53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$4.3 \$0.00 \$0.00 | | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 10 \$0.00 \$4. \$0.00 \$0. | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <1800 KWH >1800 KWH 7.598 2.41 0.610 0.61 3.023 3.02 0.000 0.000 2.180 2.18 -0.107 -0.10 0.250 0.25 0.050 0.050 | 0 " " 3 " " 0 " " 7 " " 0 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <1800 KWH 7.598 2.4 7.598 2.4 0.610 0.6 3.023 3.0 0.000 0.0 2.450 2.4 -0.107 -0.1 0.250 0.2 0.050 0.0 | 10 " " 23 " " 00 " " 50 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 9.70 0.000 0.00 | | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 9.7 0.000 0.0 | |

| LF = CUM % | AVERAGE 0.512 MONTHLY | | 2017 Planned TOTAL SUPPLIER DELIVERY | | TOTAL | 2017 Proposed TOTAL SUPPLIER DELIVERY | | | ENCE % | |
|---------------|-----------------------------|---------|--------------------------------------|-------------|-------------|---------------------------------------|-------------|-------------|----------|------|
| BILLS | KVA | KWH | TOTAL | 301 1 EIER | DELIVERT | TOTAL | JOI I LILIX | BELIVERT | AMOUNT | 70 |
| | 100 | 37,403 | \$6,496.07 | \$3,665.49 | \$2,830.58 | \$6,597.06 | \$3,665.49 | \$2,931.57 | \$100.99 | 1.6% |
| | 150 | 56,105 | \$9,564.12 | \$5,498.29 | \$4,065.83 | \$9,715.60 | \$5,498.29 | \$4,217.31 | 151.48 | 1.6% |
| | 200 | 74,807 | \$12,632.17 | \$7,331.09 | \$5,301.08 | \$12,834.15 | \$7,331.09 | \$5,503.06 | 201.98 | 1.6% |
| | 250 | 93,508 | \$15,700.06 | \$9,163.78 | \$6,536.28 | \$15,952.53 | \$9,163.78 | \$6,788.75 | 252.47 | 1.6% |
| | 300 | 112,210 | \$18,768.11 | \$10,996.58 | \$7,771.53 | \$19,071.08 | \$10,996.58 | \$8,074.50 | 302.97 | 1.6% |
| | 350 | 130,912 | \$21,836.16 | \$12,829.38 | \$9,006.78 | \$22,189.62 | \$12,829.38 | \$9,360.24 | 353.46 | 1.6% |
| | 400 | 149,613 | \$24,904.05 | \$14,662.07 | \$10,241.98 | \$25,308.01 | \$14,662.07 | \$10,645.94 | 403.96 | 1.6% |
| | 450 | 168,315 | \$27,972.10 | \$16,494.87 | \$11,477.23 | \$28,426.55 | \$16,494.87 | \$11,931.68 | 454.45 | 1.6% |
| | 500 | 187,017 | \$31,040.15 | \$18,327.67 | \$12,712.48 | \$31,545.10 | \$18,327.67 | \$13,217.43 | 504.95 | 1.6% |
| AVG.USE | 272 | 101,737 | \$17,050.03 | \$9,970.23 | \$7,079.80 | \$17,324.72 | \$9,970.23 | \$7,354.49 | 274.69 | 1.6% |

| 2017 Planned | | | | | 2017 Proposed | | | | |
|---|-----------------------------------|-----------------------------------|-----------------------------------|-----------|---|-----------------------------------|-----------------------------------|-----------------------------------|-----------|
| MEDIUM GENERAL TOU RATE G-2 (SECONDA | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (S | SECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION | PEAK 27.94% 1.782 0.610 | LOW A 24.87% 1.499 0.610 | LOW B 47.19% 0.972 0.610 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION | PEAK 27.94% 1.782 0.610 | LOW A 24.87% 1.499 0.610 | LOW B 47.19% 0.972 0.610 | CENTS/KWH |
| TRANSMISSION (ENERGY) TRANS RATE ADJ | 0.251 0.003 | 0.251 0.003 | 0.251 0.003 | | TRANSMISSION (ENERGY) TRANS RATE ADJ | 0.251 0.003 | 0.251 0.003 | 0.251 0.003 | |
| DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.899 -0.060 0.250 0.050 | 1.899 -0.060 0.250 0.050 | 1.899 -0.060 0.250 0.050 | | DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.169 -0.060 0.250 0.050 | 2.169 -0.060 0.250 0.050 | 2.169 -0.060 0.250 0.050 | |
| SUPPLIER SERVICES: | 0.050 | 0.050 | 0.050 | | SUPPLIER SERVICES: | 0.050 | 0.050 | 0.050 | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

| LF = CUM % BILLS | HIGH 0.712 MONTHLY KVA | KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|---------------------------------|---------|-------------|--------------------------|-------------|-------------|---------------------------|-------------|-------------------------|--------|
| | 100 | 51,976 | \$8,555.60 | \$5,093.65 | \$3,461.95 | \$8,695.93 | \$5,093.65 | \$3,602.28 | \$140.33 | 1.6% |
| | 150 | 77,964 | \$12,653.32 | \$7,640.47 | \$5,012.85 | \$12,863.83 | \$7,640.47 | \$5,223.36 | 210.51 | 1.7% |
| | 200 | 103,952 | \$16,751.06 | \$10,187.30 | \$6,563.76 | \$17,031.73 | \$10,187.30 | \$6,844.43 | 280.67 | 1.7% |
| | 250 | 129,940 | \$20,848.79 | \$12,734.12 | \$8,114.67 | \$21,199.63 | \$12,734.12 | \$8,465.51 | 350.84 | 1.7% |
| | 300 | 155,928 | \$24,946.52 | \$15,280.94 | \$9,665.58 | \$25,367.52 | \$15,280.94 | \$10,086.58 | 421.00 | 1.7% |
| | 350 | 181,916 | \$29,044.25 | \$17,827.77 | \$11,216.48 | \$29,535.43 | \$17,827.77 | \$11,707.66 | 491.18 | 1.7% |
| | 400 | 207,904 | \$33,141.98 | \$20,374.59 | \$12,767.39 | \$33,703.32 | \$20,374.59 | \$13,328.73 | 561.34 | 1.7% |
| | 450 | 233,892 | \$37,239.72 | \$22,921.42 | \$14,318.30 | \$37,871.23 | \$22,921.42 | \$14,949.81 | 631.51 | 1.7% |
| | 500 | 259,880 | \$41,337.45 | \$25,468.24 | \$15,869.21 | \$42,039.12 | \$25,468.24 | \$16,570.88 | 701.67 | 1.7% |
| AVG.USE | 272 | 141,375 | \$22,651.83 | \$13,854.75 | \$8,797.08 | \$23,033.54 | \$13,854.75 | \$9,178.79 | 381.71 | 1.7% |

| 2017 Planned | | | | | 2017 Proposed | | | | |
|--|---|---|---|--------------------------------|--|---|---|---|-----------|
| MEDIUM GENERAL TOU RATE G-2 (SECOND | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (SI | ECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 1.899 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 1.899 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 1.899 -0.060 0.250 0.050 | CENTS/KWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

| LF = CUM % | LOW 0.312 MONTHLY | | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | i DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-------------------------|---------|-------------|--------------------------|------------|-------------|---------------------------|---------------|-------------------------|--------|
| BILLS | KVA | KWH | .0.7.2 | 001.1.2.1. | DELIVE | 101712 | 0011 E.E.K | DELIVER | 7.1110-0111 | ,,, |
| | 100 | 22,776 | \$4,428.93 | \$2,232.05 | \$2,196.88 | \$4,490.43 | \$2,232.05 | \$2,258.38 | \$61.50 | 1.4% |
| | 150 | 34,164 | \$6,463.33 | \$3,348.07 | \$3,115.26 | \$6,555.57 | \$3,348.07 | \$3,207.50 | 92.24 | 1.4% |
| | 200 | 45,552 | \$8,497.73 | \$4,464.10 | \$4,033.63 | \$8,620.72 | \$4,464.10 | \$4,156.62 | 122.99 | 1.4% |
| | 250 | 56,940 | \$10,532.13 | \$5,580.12 | \$4,952.01 | \$10,685.86 | \$5,580.12 | \$5,105.74 | 153.73 | 1.5% |
| | 300 | 68,328 | \$12,566.52 | \$6,696.14 | \$5,870.38 | \$12,751.01 | \$6,696.14 | \$6,054.87 | 184.49 | 1.5% |
| | 350 | 79,716 | \$14,600.93 | \$7,812.17 | \$6,788.76 | \$14,816.16 | \$7,812.17 | \$7,003.99 | 215.23 | 1.5% |
| | 400 | 91,104 | \$16,635.32 | \$8,928.19 | \$7,707.13 | \$16,881.30 | \$8,928.19 | \$7,953.11 | 245.98 | 1.5% |
| | 450 | 102,492 | \$18,669.73 | \$10,044.22 | \$8,625.51 | \$18,946.46 | \$10,044.22 | \$8,902.24 | 276.73 | 1.5% |
| | 500 | 113,880 | \$20,704.12 | \$11,160.24 | \$9,543.88 | \$21,011.60 | \$11,160.24 | \$9,851.36 | 307.48 | 1.5% |
| AVG.USE | 272 | 61,951 | \$11,427.30 | \$6,071.20 | \$5,356.10 | \$11,594.57 | \$6,071.20 | \$5,523.37 | 167.27 | 1.5% |

| 2017 Planned | | | | | 2017 Proposed | | | | |
|--|---|---|---|-----------|--|---|---|---|--------------------------------|
| MEDIUM GENERAL TOU RATE G-2 (SECON | DARY) | | | | MEDIUM GENERAL TOU RATE G-2 (SI | ECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 1.899 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 1.899 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 1.899 -0.060 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.032 2.169 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.169 -0.060 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

| LF = CUM % BILLS | AVERAGE 0.521 MONTHLY KVA | KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|------------------------------------|---------|--------------|--------------------------|-------------|--------------|---------------------------|-------------|-------------------------|-----------|
| | 419 | 159,358 | \$26,150.49 | \$15,617.08 | \$10,533.41 | \$26,580.76 | \$15,617.08 | \$10,963.68 | \$430.27 | 1.6% |
| | 490 | 186,362 | \$30,429.30 | \$18,263.48 | \$12,165.82 | \$30,932.48 | \$18,263.48 | \$12,669.00 | 503.18 | 1.7% |
| | 672 | 255,582 | \$41,397.31 | \$25,047.04 | \$16,350.27 | \$42,087.38 | \$25,047.04 | \$17,040.34 | 690.07 | 1.7% |
| | 893 | 339,635 | \$54,715.61 | \$33,284.23 | \$21,431.38 | \$55,632.62 | \$33,284.23 | \$22,348.39 | 917.01 | 1.7% |
| | 902 | 343,058 | \$55,257.98 | \$33,619.68 | \$21,638.30 | \$56,184.24 | \$33,619.68 | \$22,564.56 | 926.26 | 1.7% |
| | 1,024 | 389,458 | \$62,610.13 | \$38,166.88 | \$24,443.25 | \$63,661.67 | \$38,166.88 | \$25,494.79 | 1,051.54 | 1.7% |
| | 1,143 | 434,717 | \$69,781.50 | \$42,602.27 | \$27,179.23 | \$70,955.23 | \$42,602.27 | \$28,352.96 | 1,173.73 | 1.7% |
| | 1,673 | 636,292 | \$101,721.32 | \$62,356.62 | \$39,364.70 | \$103,439.31 | \$62,356.62 | \$41,082.69 | 1,717.99 | 1.7% |
| | 2,293 | 872,097 | \$139,084.93 | \$85,465.51 | \$53,619.42 | \$141,439.59 | \$85,465.51 | \$55,974.08 | 2,354.66 | 1.7% |
| AVG.USE | 1,285 | 488,724 | \$78,338.97 | \$47,894.95 | \$30,444.02 | \$79,658.52 | \$47,894.95 | \$31,763.57 | 1,319.55 | 1.7% |

| 2017 Planned | | | | | 2017 Proposed | | | | |
|--|--|--|---|------------------------------------|--|--|---|--|-----------|
| LARGE GENERAL TOU RATE G-3 (SECONDA | RY) | | | | LARGE GENERAL TOU RATE G-3 (SEC | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

| LF = CUM % | HIGH 0.721 MONTHLY | | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed | I DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|--------------------------|-----------|--------------|--------------------------|-------------|--------------|---------------|---------------|-------------------------|--------|
| BILLS | KVA | KWH | | | | | | | | |
| | 419 | 220,532 | \$34,375.09 | \$21,612.14 | \$12,762.95 | \$34,970.53 | \$21,612.14 | \$13,358.39 | \$595.44 | 1.7% |
| | 490 | 257,902 | \$40,047.56 | \$25,274.40 | \$14,773.16 | \$40,743.90 | \$25,274.40 | \$15,469.50 | 696.34 | 1.7% |
| | 672 | 353,694 | \$54,588.05 | \$34,662.01 | \$19,926.04 | \$55,543.03 | \$34,662.01 | \$20,881.02 | 954.98 | 1.7% |
| | 893 | 470,013 | \$72,244.39 | \$46,061.27 | \$26,183.12 | \$73,513.42 | \$46,061.27 | \$27,452.15 | 1,269.03 | 1.8% |
| | 902 | 474,750 | \$72,963.43 | \$46,525.50 | \$26,437.93 | \$74,245.26 | \$46,525.50 | \$27,719.76 | 1,281.83 | 1.8% |
| | 1,024 | 538,962 | \$82,710.33 | \$52,818.28 | \$29,892.05 | \$84,165.53 | \$52,818.28 | \$31,347.25 | 1,455.20 | 1.8% |
| | 1,143 | 601,595 | \$92,217.55 | \$58,956.31 | \$33,261.24 | \$93,841.85 | \$58,956.31 | \$34,885.54 | 1,624.30 | 1.8% |
| | 1,673 | 880,550 | \$134,560.79 | \$86,293.90 | \$48,266.89 | \$136,938.28 | \$86,293.90 | \$50,644.38 | 2,377.49 | 1.8% |
| | 2,293 | 1,206,875 | \$184,094.44 | \$118,273.75 | \$65,820.69 | \$187,353.00 | \$118,273.75 | \$69,079.25 | 3,258.56 | 1.8% |
| AVG.USE | 1,285 | 676,334 | \$103,562.35 | \$66,280.73 | \$37,281.62 | \$105,388.46 | \$66,280.73 | \$39,107.73 | 1,826.11 | 1.8% |

| 2017 Planned | | | | | 2017 Proposed | | | | |
|--|--|---|---|-----------|--|--|---|---|---------------------------|
| LARGE GENERAL TOU RATE G-3 (SECONDAI | RY) | | | | LARGE GENERAL TOU RATE G-3 (SEC | ONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

| LF = CUM % BILLS | LOW 0.321 MONTHLY KVA | KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|---------|-------------|--------------------------|-------------|-------------|---------------------------|-------------|-------------------------|--------|
| | 419 | 98,184 | \$17,925.90 | \$9,622.03 | \$8,303.87 | \$18,191.00 | \$9,622.03 | \$8,568.97 | \$265.10 | 1.5% |
| | 490 | 114,822 | \$20,811.05 | \$11,252.56 | \$9,558.49 | \$21,121.07 | \$11,252.56 | \$9,868.51 | 310.02 | 1.5% |
| | 672 | 157,470 | \$28,206.55 | \$15,432.06 | \$12,774.49 | \$28,631.72 | \$15,432.06 | \$13,199.66 | 425.17 | 1.5% |
| | 893 | 209,257 | \$37,186.83 | \$20,507.19 | \$16,679.64 | \$37,751.83 | \$20,507.19 | \$17,244.64 | 565.00 | 1.5% |
| | 902 | 211,366 | \$37,552.55 | \$20,713.87 | \$16,838.68 | \$38,123.23 | \$20,713.87 | \$17,409.36 | 570.68 | 1.5% |
| | 1,024 | 239,954 | \$42,509.94 | \$23,515.49 | \$18,994.45 | \$43,157.82 | \$23,515.49 | \$19,642.33 | 647.88 | 1.5% |
| | 1,143 | 267,839 | \$47,345.43 | \$26,248.22 | \$21,097.21 | \$48,068.60 | \$26,248.22 | \$21,820.38 | 723.17 | 1.5% |
| | 1,673 | 392,034 | \$68,881.84 | \$38,419.33 | \$30,462.51 | \$69,940.33 | \$38,419.33 | \$31,521.00 | 1,058.49 | 1.5% |
| | 2,293 | 537,319 | \$94,075.40 | \$52,657.26 | \$41,418.14 | \$95,526.16 | \$52,657.26 | \$42,868.90 | 1,450.76 | 1.5% |
| AVG.USE | 1,285 | 301,114 | \$53,115.58 | \$29,509.17 | \$23,606.41 | \$53,928.59 | \$29,509.17 | \$24,419.42 | 813.01 | 1.5% |

| 2017 Planned | | | | | 2017 Proposed | | | | |
|--|--|---|--|------------------------------------|--|--|--|--|-----------|
| LARGE GENERAL TOU RATE G-3 (SECONDA | RY) | | | | LARGE GENERAL TOU RATE G-3 (SEC | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 1.755 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.025 -0.036 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

| LF = CUM % BILLS | AVERAGE 0.225 MONTHLY KVA | KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | d DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|------------------------------------|--------|------------|--------------------------|------------|------------|---------------------------|------------|-------------------------|--------|
| 10 | 11 | 1,790 | \$318.52 | \$173.63 | \$144.89 | \$323.35 | \$173.63 | \$149.72 | \$4.83 | 1.5% |
| 20 | 14 | 2,260 | \$401.14 | \$219.21 | \$181.93 | \$407.25 | \$219.21 | \$188.04 | 6.11 | 1.5% |
| 30 | 22 | 3,555 | \$627.78 | \$344.84 | \$282.94 | \$637.37 | \$344.84 | \$292.53 | 9.59 | 1.5% |
| 40 | 27 | 4,443 | \$781.14 | \$430.95 | \$350.19 | \$793.13 | \$430.95 | \$362.18 | 11.99 | 1.5% |
| 50 | 32 | 5,341 | \$936.10 | \$518.10 | \$418.00 | \$950.52 | \$518.10 | \$432.42 | 14.42 | 1.5% |
| 60 | 46 | 7,535 | \$1,321.87 | \$730.93 | \$590.94 | \$1,342.22 | \$730.93 | \$611.29 | 20.35 | 1.5% |
| 70 | 57 | 9,456 | \$1,654.46 | \$917.26 | \$737.20 | \$1,679.99 | \$917.26 | \$762.73 | 25.53 | 1.5% |
| 80 | 77 | 12,681 | \$2,219.12 | \$1,230.09 | \$989.03 | \$2,253.36 | \$1,230.09 | \$1,023.27 | 34.24 | 1.5% |
| 90 | 111 | 18,255 | \$3,192.68 | \$1,770.74 | \$1,421.94 | \$3,241.97 | \$1,770.74 | \$1,471.23 | 49.29 | 1.5% |
| AVG.USE | 42 | 6,844 | \$1,202.01 | \$663.87 | \$538.14 | \$1,220.48 | \$663.87 | \$556.61 | 18.47 | 1.5% |

| 2017 Planned | | | 2017 Proposed | | |
|--|-----------|---|--|-----------|---|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.180 " " 0.107 " " 0.250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.450 " " 0.107 " " 0.250 " " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

| LF = CUM % | HIGH 0.325 MONTHLY | IOMILI | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | d DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|--------------------------|--------|------------|--------------------------|------------|------------|---------------------------|---------------|-------------------------|--------|
| BILLS | KVA | KWH | | | | | | | | |
| 10 | 8 | 1,790 | \$306.22 | \$173.63 | \$132.59 | \$311.05 | \$173.63 | \$137.42 | \$4.83 | 1.6% |
| 20 | 10 | 2,260 | \$384.74 | \$219.21 | \$165.53 | \$390.85 | \$219.21 | \$171.64 | 6.11 | 1.6% |
| 30 | 15 | 3,555 | \$599.08 | \$344.84 | \$254.24 | \$608.67 | \$344.84 | \$263.83 | 9.59 | 1.6% |
| 40 | 19 | 4,443 | \$748.34 | \$430.95 | \$317.39 | \$760.33 | \$430.95 | \$329.38 | 11.99 | 1.6% |
| 50 | 23 | 5,341 | \$899.20 | \$518.10 | \$381.10 | \$913.62 | \$518.10 | \$395.52 | 14.42 | 1.6% |
| 60 | 32 | 7,535 | \$1,264.47 | \$730.93 | \$533.54 | \$1,284.82 | \$730.93 | \$553.89 | 20.35 | 1.6% |
| 70 | 40 | 9,456 | \$1,584.76 | \$917.26 | \$667.50 | \$1,610.29 | \$917.26 | \$693.03 | 25.53 | 1.6% |
| 80 | 53 | 12,681 | \$2,120.72 | \$1,230.09 | \$890.63 | \$2,154.96 | \$1,230.09 | \$924.87 | 34.24 | 1.6% |
| 90 | 77 | 18,255 | \$3,053.28 | \$1,770.74 | \$1,282.54 | \$3,102.57 | \$1,770.74 | \$1,331.83 | 49.29 | 1.6% |
| AVG.USE | 29 | 6,844 | \$1,148.71 | \$663.87 | \$484.84 | \$1,167.18 | \$663.87 | \$503.31 | 18.47 | 1.6% |

| 2017 Planned | | | 2017 Proposed | | |
|--|-----------|---|--|-----------|---|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.180 " " 0.107 " " 0.250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.450 " " 0.107 " " 0.250 " " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

| LF = CUM % | LOW 0.125 MONTHLY | | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed | I DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-------------------------|--------|------------|--------------------------|------------|------------|---------------|---------------|-------------------------|--------|
| BILLS | KVA | KWH | | | | | | | | |
| 10 | 20 | 1,790 | \$355.42 | \$173.63 | \$181.79 | \$360.25 | \$173.63 | \$186.62 | \$4.83 | 1.4% |
| 20 | 25 | 2,260 | \$446.24 | \$219.21 | \$227.03 | \$452.35 | \$219.21 | \$233.14 | 6.11 | 1.4% |
| 30 | 39 | 3,555 | \$697.48 | \$344.84 | \$352.64 | \$707.07 | \$344.84 | \$362.23 | 9.59 | 1.4% |
| 40 | 49 | 4,443 | \$871.34 | \$430.95 | \$440.39 | \$883.33 | \$430.95 | \$452.38 | 11.99 | 1.4% |
| 50 | 59 | 5,341 | \$1,046.80 | \$518.10 | \$528.70 | \$1,061.22 | \$518.10 | \$543.12 | 14.42 | 1.4% |
| 60 | 83 | 7,535 | \$1,473.57 | \$730.93 | \$742.64 | \$1,493.92 | \$730.93 | \$762.99 | 20.35 | 1.4% |
| 70 | 104 | 9,456 | \$1,847.16 | \$917.26 | \$929.90 | \$1,872.69 | \$917.26 | \$955.43 | 25.53 | 1.4% |
| 80 | 139 | 12,681 | \$2,473.32 | \$1,230.09 | \$1,243.23 | \$2,507.56 | \$1,230.09 | \$1,277.47 | 34.24 | 1.4% |
| 90 | 200 | 18,255 | \$3,557.58 | \$1,770.74 | \$1,786.84 | \$3,606.87 | \$1,770.74 | \$1,836.13 | 49.29 | 1.4% |
| AVG.USE | 75 | 6,844 | \$1,337.31 | \$663.87 | \$673.44 | \$1,355.78 | \$663.87 | \$691.91 | 18.47 | 1.4% |

| 2017 Planned | | | 2017 Proposed | | |
|--|---------------------------|--|--|-----------|---|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.180 " " -0.107 " " 0.250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.450 " " 0.107 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS COMMERCIAL SPACE HEATING RATE G-5

| CUM % BILLS | ĸw | MONTHLY KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|--------------------------|----------|----------|---------------------------|---------------|-------------------------|--------|
| 10 | | 93 | \$22.70 | \$9.02 | \$13.68 | \$22.95 | \$9.02 | \$13.93 | \$0.25 | 1.1% |
| 20 | | 194 | \$41.50 | \$18.82 | \$22.68 | \$42.02 | \$18.82 | \$23.20 | 0.52 | 1.3% |
| 30 | | 283 | \$58.05 | \$27.45 | \$30.60 | \$58.82 | \$27.45 | \$31.37 | 0.77 | 1.3% |
| 40 | | 388 | \$77.59 | \$37.64 | \$39.95 | \$78.64 | \$37.64 | \$41.00 | 1.05 | 1.4% |
| 50 | | 505 | \$99.36 | \$48.99 | \$50.37 | \$100.72 | \$48.99 | \$51.73 | 1.36 | 1.4% |
| 60 | | 689 | \$133.59 | \$66.83 | \$66.76 | \$135.45 | \$66.83 | \$68.62 | 1.86 | 1.4% |
| 70 | | 984 | \$188.48 | \$95.45 | \$93.03 | \$191.13 | \$95.45 | \$95.68 | 2.65 | 1.4% |
| 80 | | 1,490 | \$282.61 | \$144.53 | \$138.08 | \$286.64 | \$144.53 | \$142.11 | 4.03 | 1.4% |
| 90 | | 2,902 | \$545.31 | \$281.49 | \$263.82 | \$553.15 | \$281.49 | \$271.66 | 7.84 | 1.4% |
| AVG.USE | | 1,563 | \$296.20 | \$151.61 | \$144.59 | \$300.42 | \$151.61 | \$148.81 | 4.22 | 1.4% |

| 2017 Planned | | | | 2017 Proposed | | | | | | |
|--|-----------|---|-----------|--|-----------------------------------|---|-----------|--|--|--|
| COMMERCIAL SPACE HEATING RATE G | -5 | | | COMMERCIAL SPACE HEATING RA | COMMERCIAL SPACE HEATING RATE G-5 | | | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | | | | |
| CUSTOMER | | \$5.40 | PER BILL | CUSTOMER | | \$5.40 | PER BILL | | | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 3.608 0.610 2.314 0.000 2.180 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 3.608 0.610 2.314 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH | | | |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | | | |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS ALL ELECTRIC SCHOOLS RATE G-6

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|-------------|--------------------------|------------|-------------|---------------------------|------------|-------------------------|-----------|
| 10 | | 7,440 | \$1,235.09 | \$721.68 | \$513.41 | \$1,255.18 | \$721.68 | \$533.50 | \$20.09 | 1.6% |
| 20 | | 18,000 | \$2,949.61 | \$1,746.00 | \$1,203.61 | \$2,998.21 | \$1,746.00 | \$1,252.21 | 48.60 | 1.6% |
| 30 | | 30,000 | \$4,897.93 | \$2,910.00 | \$1,987.93 | \$4,978.93 | \$2,910.00 | \$2,068.93 | 81.00 | 1.7% |
| 40 | | 38,160 | \$6,222.79 | \$3,701.52 | \$2,521.27 | \$6,325.82 | \$3,701.52 | \$2,624.30 | 103.03 | 1.7% |
| 50 | | 44,340 | \$7,226.17 | \$4,300.98 | \$2,925.19 | \$7,345.89 | \$4,300.98 | \$3,044.91 | 119.72 | 1.7% |
| 60 | | 54,081 | \$8,807.76 | \$5,245.88 | \$3,561.88 | \$8,953.78 | \$5,245.88 | \$3,707.90 | 146.02 | 1.7% |
| 70 | | 63,240 | \$10,294.78 | \$6,134.28 | \$4,160.50 | \$10,465.52 | \$6,134.28 | \$4,331.24 | 170.74 | 1.7% |
| 80 | | 95,220 | \$15,487.05 | \$9,236.34 | \$6,250.71 | \$15,744.14 | \$9,236.34 | \$6,507.80 | 257.09 | 1.7% |
| 90 | | 125,370 | \$20,382.20 | \$12,160.89 | \$8,221.31 | \$20,720.70 | \$12,160.89 | \$8,559.81 | 338.50 | 1.7% |
| AVG.USE | | 88,287 | \$14,361.41 | \$8,563.84 | \$5,797.57 | \$14,599.78 | \$8,563.84 | \$6,035.94 | 238.37 | 1.7% |

| 2017 Planned | | | | 2017 Proposed | | | |
|--|-----------|---|-----------|--|-----------|---|-----------|
| ALL ELECTRIC SCHOOLS RATE G-6 | | | | ALL ELECTRIC SCHOOLS RATE G-6 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$27.13 | PER BILL | CUSTOMER | | \$27.13 | PER BILL |
| | | | | | | | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 1.637 0.610 1.916 0.000 2.180 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 1.637 0.610 1.916 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % BILLS | AVERAGE 0.466 MONTHLY KW | KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | d DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-----------------------------------|--------|------------|--------------------------|------------|------------|---------------------------|------------|-------------------------|--------|
| 10 | 0 | 29 | \$13.32 | \$2.81 | \$10.51 | \$13.40 | \$2.81 | \$10.59 | \$0.08 | 0.6% |
| 20 | 1 | 491 | \$90.43 | \$47.63 | \$42.80 | \$91.76 | \$47.63 | \$44.13 | 1.33 | 1.5% |
| 30 | 3 | 908 | \$171.40 | \$88.11 | \$83.29 | \$173.85 | \$88.11 | \$85.74 | 2.45 | 1.4% |
| 40 | 6 | 1,987 | \$358.29 | \$192.74 | \$165.55 | \$363.66 | \$192.74 | \$170.92 | 5.37 | 1.5% |
| 50 | 12 | 4,013 | \$713.09 | \$389.26 | \$323.83 | \$723.93 | \$389.26 | \$334.67 | 10.84 | 1.5% |
| 60 | 25 | 8,483 | \$1,493.49 | \$822.89 | \$670.60 | \$1,516.40 | \$822.89 | \$693.51 | 22.91 | 1.5% |
| 70 | 35 | 11,755 | \$2,069.64 | \$1,140.24 | \$929.40 | \$2,101.38 | \$1,140.24 | \$961.14 | 31.74 | 1.5% |
| 80 | 43 | 14,470 | \$2,544.64 | \$1,403.56 | \$1,141.08 | \$2,583.70 | \$1,403.56 | \$1,180.14 | 39.06 | 1.5% |
| 90 | 61 | 20,608 | \$3,617.68 | \$1,998.93 | \$1,618.75 | \$3,673.32 | \$1,998.93 | \$1,674.39 | 55.64 | 1.5% |
| AVG.USE | 14 | 4,742 | \$839.11 | \$459.97 | \$379.14 | \$851.92 | \$459.97 | \$391.95 | 12.81 | 1.5% |

| 2017 Planned | | | | 2017 Proposed | | | |
|---|--|--|-----------|---|--|---|-----------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ | PEAK 23.66% 2.299 0.610 0.000 0.000 2.180 -0.107 | OFF PK 76.34% 1.610 0.610 0.000 0.000 2.180 -0.107 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ | PEAK 23.66% 2.299 0.610 0.000 0.000 2.450 -0.107 | OFF PK 76.34% 1.610 0.610 0.000 0.000 2.450 -0.107 | CENTS/KWH |
| DEMAND-SIDE MGT RENEWABLE ENERGY | 0.250 0.050 | 0.250 0.050 | n n | DEMAND-SIDE MGT RENEWABLE ENERGY | 0.250 0.050 | 0.250 0.050 | |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % | HIGH 0.666 MONTHLY | | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | i DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|--------------------------|--------|------------|--------------------------|------------|------------|---------------------------|----------------------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 29 | \$13.32 | \$2.81 | \$10.51 | \$13.40 | \$2.81 | \$10.59 | \$0.08 | 0.6% |
| 20 | 1 | 491 | \$90.43 | \$47.63 | \$42.80 | \$91.76 | \$47.63 | \$44.13 | 1.33 | 1.5% |
| 30 | 2 | 908 | \$161.08 | \$88.11 | \$72.97 | \$163.53 | \$88.11 | \$75.42 | 2.45 | 1.5% |
| 40 | 4 | 1,987 | \$337.65 | \$192.74 | \$144.91 | \$343.02 | \$192.74 | \$150.28 | 5.37 | 1.6% |
| 50 | 8 | 4,013 | \$671.81 | \$389.26 | \$282.55 | \$682.65 | \$389.26 | \$293.39 | 10.84 | 1.6% |
| 60 | 17 | 8,483 | \$1,410.93 | \$822.89 | \$588.04 | \$1,433.84 | \$822.89 | \$610.95 | 22.91 | 1.6% |
| 70 | 24 | 11,755 | \$1,956.12 | \$1,140.24 | \$815.88 | \$1,987.86 | \$1,140.24 | \$847.62 | 31.74 | 1.6% |
| 80 | 30 | 14,470 | \$2,410.48 | \$1,403.56 | \$1,006.92 | \$2,449.54 | \$1,403.56 | \$1,045.98 | 39.06 | 1.6% |
| 90 | 42 | 20,608 | \$3,421.60 | \$1,998.93 | \$1,422.67 | \$3,477.24 | \$1,998.93 | \$1,478.31 | 55.64 | 1.6% |
| AVG.USE | 10 | 4,742 | \$797.83 | \$459.97 | \$337.86 | \$810.64 | \$459.97 | \$350.67 | 12.81 | 1.6% |

| 2017 Planned | | | | 2017 Proposed | | | |
|--|---|---|-----------|--|---|---|---------------------------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 23.00% 2.299 0.610 0.000 0.000 2.180 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.180 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % | LOW 0.266 MONTHLY | | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-------------------------|--------|------------|--------------------------|------------|------------|---------------------------|---------------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 29 | \$13.32 | \$2.81 | \$10.51 | \$13.40 | \$2.81 | \$10.59 | \$0.08 | 0.6% |
| 20 | 3 | 491 | \$111.07 | \$47.63 | \$63.44 | \$112.40 | \$47.63 | \$64.77 | 1.33 | 1.2% |
| 30 | 5 | 908 | \$192.04 | \$88.11 | \$103.93 | \$194.49 | \$88.11 | \$106.38 | 2.45 | 1.3% |
| 40 | 10 | 1,987 | \$399.57 | \$192.74 | \$206.83 | \$404.94 | \$192.74 | \$212.20 | 5.37 | 1.3% |
| 50 | 21 | 4,013 | \$805.97 | \$389.26 | \$416.71 | \$816.81 | \$389.26 | \$427.55 | 10.84 | 1.3% |
| 60 | 44 | 8,483 | \$1,689.57 | \$822.89 | \$866.68 | \$1,712.48 | \$822.89 | \$889.59 | 22.91 | 1.4% |
| 70 | 61 | 11,755 | \$2,337.96 | \$1,140.24 | \$1,197.72 | \$2,369.70 | \$1,140.24 | \$1,229.46 | 31.74 | 1.4% |
| 80 | 75 | 14,470 | \$2,874.88 | \$1,403.56 | \$1,471.32 | \$2,913.94 | \$1,403.56 | \$1,510.38 | 39.06 | 1.4% |
| 90 | 106 | 20,608 | \$4,082.08 | \$1,998.93 | \$2,083.15 | \$4,137.72 | \$1,998.93 | \$2,138.79 | 55.64 | 1.4% |
| AVG.USE | 24 | 4,742 | \$942.31 | \$459.97 | \$482.34 | \$955.12 | \$459.97 | \$495.15 | 12.81 | 1.4% |

| 2017 Planned | | | | 2017 Proposed | | | |
|--|---|---|-----------|--|---|---|---------------------------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 23.00% 2.299 0.610 0.000 0.000 2.180 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.180 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.450 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (SEASONAL)

| LF = CUM % BILLS | AVERAGE 0.172 WINTER KW | KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|----------------------------------|--------|------------|--------------------------|------------|------------|---------------------------|---------------|-------------------------|--------|
| 10 | 0 | 0 | \$9.13 | \$0.00 | \$9.13 | \$9.13 | \$0.00 | \$9.13 | \$0.00 | 0.0% |
| 20 | 39 | 4,940 | \$1,077.01 | \$479.18 | \$597.83 | \$1,090.34 | \$479.18 | \$611.16 | 13.33 | 1.2% |
| 30 | 66 | 8,211 | \$1,791.56 | \$796.47 | \$995.09 | \$1,813.73 | \$796.47 | \$1,017.26 | 22.17 | 1.2% |
| 40 | 79 | 9,901 | \$2,154.71 | \$960.40 | \$1,194.31 | \$2,181.45 | \$960.40 | \$1,221.05 | 26.74 | 1.2% |
| 50 | 86 | 10,800 | \$2,348.43 | \$1,047.60 | \$1,300.83 | \$2,377.59 | \$1,047.60 | \$1,329.99 | 29.16 | 1.2% |
| 60 | 92 | 11,460 | \$2,496.11 | \$1,111.62 | \$1,384.49 | \$2,527.05 | \$1,111.62 | \$1,415.43 | 30.94 | 1.2% |
| 70 | 100 | 12,560 | \$2,729.55 | \$1,218.32 | \$1,511.23 | \$2,763.47 | \$1,218.32 | \$1,545.15 | 33.92 | 1.2% |
| 80 | 116 | 14,540 | \$3,159.91 | \$1,410.38 | \$1,749.53 | \$3,199.16 | \$1,410.38 | \$1,788.78 | 39.25 | 1.2% |
| 90 | 138 | 17,280 | \$3,754.54 | \$1,676.16 | \$2,078.38 | \$3,801.20 | \$1,676.16 | \$2,125.04 | 46.66 | 1.2% |
| AVG.USE | 4 | 532 | \$122.86 | \$51.60 | \$71.26 | \$124.30 | \$51.60 | \$72.70 | 1.44 | 1.2% |

| 2017 Planned | | | | 2017 Proposed | | | |
|--|---|---|-----------|--|---|---|-----------|
| SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | SMALL GENERAL TOU RATE G-7 (SEA | SONAL) | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW |
| | PEAK 21.97% | OFF PK 78.03% | | | PEAK 21.97% | OFF PK 78.03% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.180 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.180 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (SEASONAL)

| LF = CUM % BILLS | AVERAGE 0.172 SUMMER KW | KWH | TOTAL | 2017 Planned SUPPLIER | DELIVERY | TOTAL | 2017 Proposed SUPPLIER | I DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|----------------------------------|--------|------------|--------------------------|------------|------------|---------------------------|---------------|-------------------------|--------|
| 10 | 0 | 0 | \$9.13 | \$0.00 | \$9.13 | \$9.13 | \$0.00 | \$9.13 | \$0.00 | 0.0% |
| 20 | 62 | 7,745 | \$1,688.79 | \$751.27 | \$937.52 | \$1,709.70 | \$751.27 | \$958.43 | 20.91 | 1.2% |
| 30 | 82 | 10,320 | \$2,243.33 | \$1,001.04 | \$1,242.29 | \$2,271.20 | \$1,001.04 | \$1,270.16 | 27.87 | 1.2% |
| 40 | 96 | 11,989 | \$2,609.34 | \$1,162.93 | \$1,446.41 | \$2,641.71 | \$1,162.93 | \$1,478.78 | 32.37 | 1.2% |
| 50 | 102 | 12,756 | \$2,774.79 | \$1,237.33 | \$1,537.46 | \$2,809.23 | \$1,237.33 | \$1,571.90 | 34.44 | 1.2% |
| 60 | 108 | 13,523 | \$2,940.24 | \$1,311.73 | \$1,628.51 | \$2,976.76 | \$1,311.73 | \$1,665.03 | 36.52 | 1.2% |
| 70 | 114 | 14,290 | \$3,105.70 | \$1,386.13 | \$1,719.57 | \$3,144.28 | \$1,386.13 | \$1,758.15 | 38.58 | 1.2% |
| 80 | 119 | 14,924 | \$3,242.72 | \$1,447.63 | \$1,795.09 | \$3,283.01 | \$1,447.63 | \$1,835.38 | 40.29 | 1.2% |
| 90 | 124 | 15,532 | \$3,375.41 | \$1,506.60 | \$1,868.81 | \$3,417.35 | \$1,506.60 | \$1,910.75 | 41.94 | 1.2% |
| AVG.USE | 7 | 919 | \$206.17 | \$89.14 | \$117.03 | \$208.65 | \$89.14 | \$119.51 | 2.48 | 1.2% |

| 2017 Planned | | | | 2017 Proposed | | | |
|--|---|---|-----------|--|---|---|-----------|
| SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | SMALL GENERAL TOU RATE G-7 (SEA | SONAL) | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW |
| | PEAK 21.97% | OFF PK 78.03% | | | PEAK 21.97% | OFF PK 78.03% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.180 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.180 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.450 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL RATE R-1

| CUM % | 1011 | MONTHLY | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------|------|---------|----------|--------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | | 160 | \$36.91 | \$15.89 | \$21.02 | \$37.37 | \$15.89 | \$21.48 | \$0.46 | 1.2% |
| 20 | | 230 | \$51.42 | \$22.84 | \$28.58 | \$52.08 | \$22.84 | \$29.24 | 0.66 | 1.3% |
| 30 | | 306 | \$67.18 | \$30.39 | \$36.79 | \$68.06 | \$30.39 | \$37.67 | 0.88 | 1.3% |
| 40 | | 382 | \$82.93 | \$37.93 | \$45.00 | \$84.03 | \$37.93 | \$46.10 | 1.10 | 1.3% |
| 50 | | 464 | \$99.94 | \$46.08 | \$53.86 | \$101.27 | \$46.08 | \$55.19 | 1.33 | 1.3% |
| 60 | | 555 | \$118.80 | \$55.11 | \$63.69 | \$120.40 | \$55.11 | \$65.29 | 1.60 | 1.3% |
| 70 | | 660 | \$140.58 | \$65.54 | \$75.04 | \$142.47 | \$65.54 | \$76.93 | 1.89 | 1.3% |
| 80 | | 793 | \$168.15 | \$78.74 | \$89.41 | \$170.42 | \$78.74 | \$91.68 | 2.27 | 1.3% |
| 90 | | 997 | \$210.45 | \$99.00 | \$111.45 | \$213.31 | \$99.00 | \$114.31 | 2.86 | 1.4% |
| AVG.USE | | 584 | \$124.82 | \$57.99 | \$66.83 | \$126.49 | \$57.99 | \$68.50 | 1.67 | 1.3% |

| 2018 Planned | | | 2018 Updated | | |
|---|-----------|--|---|---------------------------|--|
| RESIDENTIAL RATE R-1 (ANNUAL) | | | RESIDENTIAL RATE R-1 (ANNUAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 4.901 CENTS/KWH 0.610 " 2.298 " 0.000 " 2.869 " -0.174 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | \$3.73 PER BILL 4.901 CENTS/KWH 0.610 " 2.298 " 0.000 " 3.156 " -0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SEASONAL RATE R-1

| CUM % BILLS | KW | WINTER KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|------|---------------|---------|--------------------------|----------|---------|--------------------------|----------|-------------------------|--------|
| 10 | 1007 | 14 | \$7.42 | \$1.39 | \$6.03 | \$7.46 | \$1.39 | \$6.07 | \$0.04 | 0.5% |
| | | | | | | | | | · | |
| 20 | | 23 | \$9.80 | \$2.28 | \$7.52 | \$9.86 | \$2.28 | \$7.58 | 0.06 | 0.6% |
| 30 | | 34 | \$12.71 | \$3.38 | \$9.33 | \$12.80 | \$3.38 | \$9.42 | 0.09 | 0.7% |
| 40 | | 46 | \$15.87 | \$4.57 | \$11.30 | \$16.00 | \$4.57 | \$11.43 | 0.13 | 0.8% |
| 50 | | 65 | \$20.88 | \$6.45 | \$14.43 | \$21.06 | \$6.45 | \$14.61 | 0.18 | 0.9% |
| 60 | | 90 | \$27.48 | \$8.94 | \$18.54 | \$27.74 | \$8.94 | \$18.80 | 0.26 | 0.9% |
| 70 | | 125 | \$36.71 | \$12.41 | \$24.30 | \$37.07 | \$12.41 | \$24.66 | 0.36 | 1.0% |
| 80 | | 179 | \$50.96 | \$17.77 | \$33.19 | \$51.48 | \$17.77 | \$33.71 | 0.52 | 1.0% |
| 90 | | 287 | \$79.47 | \$28.50 | \$50.97 | \$80.29 | \$28.50 | \$51.79 | 0.82 | 1.0% |
| AVG.USE | | 141 | \$40.94 | \$14.00 | \$26.94 | \$41.34 | \$14.00 | \$27.34 | 0.40 | 1.0% |

| 2018 Planned | | | 2018 Updated | | |
|---|-----------|--|---|-----------|--|
| RESIDENTIAL RATE R-1 (SEASONAL) | | | RESIDENTIAL RATE R-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 2.869 " 0.174 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " 4.536 " -0.005 " 3.156 " 0.174 " 0.250 " 0.050 " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SEASONAL RATE R-1

| CUM % BILLS | KW | SUMMER KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|-------|---------------|----------|--------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| DILLO | NVV . | NVVII | | | | | | | | |
| 10 | | 80 | \$24.84 | \$7.94 | \$16.90 | \$25.07 | \$7.94 | \$17.13 | \$0.23 | 0.9% |
| 20 | | 123 | \$36.18 | \$12.21 | \$23.97 | \$36.54 | \$12.21 | \$24.33 | 0.36 | 1.0% |
| 30 | | 163 | \$46.75 | \$16.19 | \$30.56 | \$47.22 | \$16.19 | \$31.03 | 0.47 | 1.0% |
| 40 | | 208 | \$58.61 | \$20.65 | \$37.96 | \$59.21 | \$20.65 | \$38.56 | 0.60 | 1.0% |
| 50 | | 261 | \$72.61 | \$25.92 | \$46.69 | \$73.36 | \$25.92 | \$47.44 | 0.75 | 1.0% |
| 60 | | 328 | \$90.29 | \$32.57 | \$57.72 | \$91.23 | \$32.57 | \$58.66 | 0.94 | 1.0% |
| 70 | | 417 | \$113.77 | \$41.41 | \$72.36 | \$114.97 | \$41.41 | \$73.56 | 1.20 | 1.1% |
| 80 | | 543 | \$147.02 | \$53.92 | \$93.10 | \$148.58 | \$53.92 | \$94.66 | 1.56 | 1.1% |
| 90 | | 739 | \$198.74 | \$73.38 | \$125.36 | \$200.86 | \$73.38 | \$127.48 | 2.12 | 1.1% |
| AVG.USE | | 401 | \$109.55 | \$39.82 | \$69.73 | \$110.70 | \$39.82 | \$70.88 | 1.15 | 1.0% |

| 2018 Planned | | | 2018 Updated | | |
|---|-----------|--|---|-----------|--|
| RESIDENTIAL RATE R-1 (SEASONAL) | | | RESIDENTIAL RATE R-1 (SEASONAL) | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " " 4.536 " " -0.005 " " 2.869 " " 0.174 " " 0.250 " " 0.050 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$3.73 PER BILL 8.323 CENTS/KWH 0.610 " " 4.536 " " -0.005 " " 3.156 " " 0.250 " " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL SPACE HEATING RATE R-3

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|--------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| 10 | | 215 | \$49.56 | \$21.35 | \$28.21 | \$50.18 | \$21.35 | \$28.83 | \$0.62 | 1.3% |
| 20 | | 328 | \$70.34 | \$32.57 | \$37.77 | \$71.28 | \$32.57 | \$38.71 | 0.94 | 1.3% |
| 30 | | 451 | \$92.95 | \$44.78 | \$48.17 | \$94.24 | \$44.78 | \$49.46 | 1.29 | 1.4% |
| 40 | | 568 | \$114.46 | \$56.40 | \$58.06 | \$116.09 | \$56.40 | \$59.69 | 1.63 | 1.4% |
| 50 | | 690 | \$136.90 | \$68.52 | \$68.38 | \$138.88 | \$68.52 | \$70.36 | 1.98 | 1.4% |
| 60 | | 824 | \$161.53 | \$81.82 | \$79.71 | \$163.89 | \$81.82 | \$82.07 | 2.36 | 1.5% |
| 70 | | 982 | \$190.58 | \$97.51 | \$93.07 | \$193.40 | \$97.51 | \$95.89 | 2.82 | 1.5% |
| 80 | | 1,184 | \$227.72 | \$117.57 | \$110.15 | \$231.12 | \$117.57 | \$113.55 | 3.40 | 1.5% |
| 90 | | 1,489 | \$283.80 | \$147.86 | \$135.94 | \$288.07 | \$147.86 | \$140.21 | 4.27 | 1.5% |
| AVG.USE | | 859 | \$167.97 | \$85.30 | \$82.67 | \$170.43 | \$85.30 | \$85.13 | 2.46 | 1.5% |

| 2018 Planned | | | 2018 Updated | | |
|---|-------------------------------|---|---|-------------------------------|---|
| RES SPACE HEATING RATE R-3 | | | RES SPACE HEATING RATE R-3 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " " " | \$10.03 PER BILL 3.006 CENTS/KWH 0.610 " " 2.100 " " 0.000 " " 2.561 " " -0.121 " " 0.250 " " 0.050 " " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " " " | \$10.03 PER BILL 3.006 CENTS/KWH 0.610 " " 2.100 " " 0.000 " " 2.848 " " -0.121 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 " " |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS CONTROLLED WATER HEATING RATE R-5

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|---------|--------------------------|----------|---------|--------------------------|----------|-------------------------|--------|
| 10 | | 43 | \$8.08 | \$4.27 | \$3.81 | \$8.20 | \$4.27 | \$3.93 | \$0.12 | 1.5% |
| 20 | | 69 | \$12.96 | \$6.85 | \$6.11 | \$13.16 | \$6.85 | \$6.31 | 0.20 | 1.5% |
| 30 | | 93 | \$17.47 | \$9.23 | \$8.24 | \$17.73 | \$9.23 | \$8.50 | 0.26 | 1.5% |
| 40 | | 118 | \$22.17 | \$11.72 | \$10.45 | \$22.51 | \$11.72 | \$10.79 | 0.34 | 1.5% |
| 50 | | 147 | \$27.62 | \$14.60 | \$13.02 | \$28.04 | \$14.60 | \$13.44 | 0.42 | 1.5% |
| 60 | | 178 | \$33.45 | \$17.68 | \$15.77 | \$33.96 | \$17.68 | \$16.28 | 0.51 | 1.5% |
| 70 | | 214 | \$40.20 | \$21.25 | \$18.95 | \$40.82 | \$21.25 | \$19.57 | 0.62 | 1.5% |
| 80 | | 261 | \$49.04 | \$25.92 | \$23.12 | \$49.79 | \$25.92 | \$23.87 | 0.75 | 1.5% |
| 90 | | 331 | \$62.19 | \$32.87 | \$29.32 | \$63.14 | \$32.87 | \$30.27 | 0.95 | 1.5% |
| AVG.USE | | 187 | \$35.13 | \$18.57 | \$16.56 | \$35.67 | \$18.57 | \$17.10 | 0.54 | 1.5% |

| 2018 Planned | | | 2018 Updated | | |
|---|-----------|---|---|---|---|
| CONT WATER HEATING RATE R-5 | | | CONT WATER HEATING RATE R-5 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | \$0.00 PER BILL 3.128 CENTS/KWH 0.610 " 2.124 " 0.000 " 2.869 " 0.174 " 0.250 " 0.050 " | CUSTOMER DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " " " " " " " " " " " | \$0.00 PER BILL 3.128 CENTS/KWH 0.610 " 2.124 " 0.000 " 3.156 " 0.174 " 0.250 " 0.050 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.930 CENTS/KWH 0.000 " " |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS RESIDENTIAL TOU RATE R-6

| CUM % BILLS | ĸw | MONTHLY KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|--------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| 10 | | 296 | \$65.04 | \$29.39 | \$35.65 | \$65.89 | \$29.39 | \$36.50 | \$0.85 | 1.3% |
| 20 | | 405 | \$86.30 | \$40.22 | \$46.08 | \$87.47 | \$40.22 | \$47.25 | 1.17 | 1.4% |
| 30 | | 493 | \$103.46 | \$48.95 | \$54.51 | \$104.87 | \$48.95 | \$55.92 | 1.41 | 1.4% |
| 40 | | 566 | \$117.69 | \$56.20 | \$61.49 | \$119.31 | \$56.20 | \$63.11 | 1.62 | 1.4% |
| 50 | | 653 | \$134.66 | \$64.84 | \$69.82 | \$136.53 | \$64.84 | \$71.69 | 1.87 | 1.4% |
| 60 | | 813 | \$165.86 | \$80.73 | \$85.13 | \$168.19 | \$80.73 | \$87.46 | 2.33 | 1.4% |
| 70 | | 974 | \$197.25 | \$96.72 | \$100.53 | \$200.05 | \$96.72 | \$103.33 | 2.80 | 1.4% |
| 80 | | 1,295 | \$259.84 | \$128.59 | \$131.25 | \$263.56 | \$128.59 | \$134.97 | 3.72 | 1.4% |
| 90 | | 2,096 | \$416.03 | \$208.13 | \$207.90 | \$422.04 | \$208.13 | \$213.91 | 6.01 | 1.4% |
| AVG.USE | | 1,049 | \$211.88 | \$104.17 | \$107.71 | \$214.89 | \$104.17 | \$110.72 | 3.01 | 1.4% |

2018 Planned 2018 Updated

RESIDENTIAL TOU RATE R-6 RESIDENTIAL TOU RATE R-6

DELIVERY SERVICES: DELIVERY SERVICES:

| CUSTOMER | | \$7.33 | PER BILL | CUSTOMER | | \$7.33 | PER BILL |
|--|----------------|----------------|-----------|---|----------------|----------------|-----------|
| | PEAK OF | F-PEAK | | | PEAK | OFF-PEAK | |
| | 20.58% | 79.42% | | | 20.58% | 79.42% | |
| DISTRIBUTION (ENERGY) | 14.546 | 1.099 | CENTS/KWH | DISTRIBUTION (ENERGY) | 14.546 | 1.099 | CENTS/KWH |
| TRANSITION | 0.610 | 0.610 | | TRANSITION | 0.610 | 0.610 | |
| TRANSMISSION (ENERGY) | 2.100 | 2.100 | | TRANSMISSION (ENERGY) | 2.100 | 2.100 | |
| TRANS RATE ADJ | -0.002 | -0.002 | | TRANS RATE ADJ | -0.002 | -0.002 | |
| DISTRIBUTION ADJ | 2.869 | 2.869 | | DISTRIBUTION ADJ | 3.156 | 3.156 | |
| DEFAULT SERV ADJ | -0.174 | -0.174 | | DEFAULT SERV ADJ | -0.174 | -0.174 | |
| DEMAND-SIDE MGT | 0.250 | 0.250 | | DEMAND-SIDE MGT | 0.250 | 0.250 | |
| RENEWABLE ENERGY | 0.050 | 0.050 | " " | RENEWABLE ENERGY | 0.050 | 0.050 | |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.930 0.000 | 9.930 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.930 0.000 | 9.930 0.000 | CENTS/KWH |

| LF = | AVERAGE 0.408 | | | 2018 Planned | | | 2018 Updated | | DIFFER | |
|----------------|------------------|----------------|----------|--------------|----------|----------|--------------|----------|--------|------|
| CUM % BILLS | MONTHLY KW | MONTHLY KWH | TOTAL | SUPPLIER | DELIVERY | TOTAL | SUPPLIER | DELIVERY | AMOUNT | % |
| 10 | 0 | 13 | \$8.03 | \$1.26 | \$6.77 | \$8.06 | \$1.26 | \$6.80 | \$0.03 | 0.4% |
| 20 | 0 | 82 | \$21.21 | \$7.91 | \$13.30 | \$21.43 | \$7.91 | \$13.52 | 0.22 | 1.0% |
| 30 | 1 | 186 | \$41.22 | \$18.01 | \$23.21 | \$41.72 | \$18.01 | \$23.71 | 0.50 | 1.2% |
| 40 | 1 | 335 | \$70.01 | \$32.53 | \$37.48 | \$70.91 | \$32.53 | \$38.38 | 0.90 | 1.3% |
| 50 | 2 | 525 | \$106.48 | \$50.93 | \$55.55 | \$107.89 | \$50.93 | \$56.96 | 1.41 | 1.3% |
| 60 | 3 | 826 | \$164.32 | \$80.11 | \$84.21 | \$166.53 | \$80.11 | \$86.42 | 2.21 | 1.3% |
| 70 | 4 | 1,275 | \$250.61 | \$123.64 | \$126.97 | \$254.01 | \$123.64 | \$130.37 | 3.40 | 1.4% |
| 80 | 8 | 2,351 | \$456.12 | \$228.08 | \$228.04 | \$462.40 | \$228.08 | \$234.32 | 6.28 | 1.4% |
| 90 | 17 | 4,950 | \$913.74 | \$480.16 | \$433.58 | \$926.96 | \$480.16 | \$446.80 | 13.22 | 1.4% |
| AVG.USE | 8 | 2,396 | \$463.40 | \$232.41 | \$230.99 | \$469.79 | \$232.41 | \$237.38 | 6.39 | 1.4% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|--|--|------------------|--|---|--|-------------------------------|
| GENERAL RATE G-1 | | | | GENERAL RATE G-1 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OV \$0.00 \$0.00 | /ER 10 \$4.86 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | OVER 10 \$4.86 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <2300 KWH >2: 4.069 0.610 2.337 0.000 2.318 -0.107 0.250 0.050 | 300 KWH 1.142 0.610 2.337 0.000 2.318 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 2300 KWH 4.069 0.610 2.337 0.000 2.585 -0.107 0.250 0.050 | >2300 KWH 1.142 0.610 2.337 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

| LF = CUM % BILLS | HIGH 0.508 MONTHLY KW | MONTHLY KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|----------------|----------|--------------------------|----------|----------|--------------------------|----------|-------------------------|--------|
| 10 | 0 | 13 | \$8.03 | \$1.26 | \$6.77 | \$8.06 | \$1.26 | \$6.80 | \$0.03 | 0.4% |
| 20 | 0 | 82 | \$21.21 | \$7.91 | \$13.30 | \$21.43 | \$7.91 | \$13.52 | 0.22 | 1.0% |
| 30 | 1 | 186 | \$41.22 | \$18.01 | \$23.21 | \$41.72 | \$18.01 | \$23.71 | 0.50 | 1.2% |
| 40 | 1 | 335 | \$70.01 | \$32.53 | \$37.48 | \$70.91 | \$32.53 | \$38.38 | 0.90 | 1.3% |
| 50 | 1 | 525 | \$106.48 | \$50.93 | \$55.55 | \$107.89 | \$50.93 | \$56.96 | 1.41 | 1.3% |
| 60 | 2 | 826 | \$164.32 | \$80.11 | \$84.21 | \$166.53 | \$80.11 | \$86.42 | 2.21 | 1.3% |
| 70 | 3 | 1,275 | \$250.61 | \$123.64 | \$126.97 | \$254.01 | \$123.64 | \$130.37 | 3.40 | 1.4% |
| 80 | 6 | 2,351 | \$456.12 | \$228.08 | \$228.04 | \$462.40 | \$228.08 | \$234.32 | 6.28 | 1.4% |
| 90 | 13 | 4,950 | \$894.30 | \$480.16 | \$414.14 | \$907.52 | \$480.16 | \$427.36 | 13.22 | 1.5% |
| AVG.USE | 6 | 2,396 | \$463.40 | \$232.41 | \$230.99 | \$469.79 | \$232.41 | \$237.38 | 6.39 | 1.4% |

| 2018 Planned | | | 2018 Updated | | |
|--|--|--|--|---|---|
| GENERAL RATE G-1 | | | GENERAL RATE G-1 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | \$ | 5.53 PER BILL | CUSTOMER | \$ | 5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | 4.86 PER KW 0.00 PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | 1.86 PER KW 0.00 PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 0.610 0 2.337 2 0.000 0 2.318 2 -0.107 -0 0.250 0 | .142 CENTS/KWH .610 " " .337 " " .000 " " .1107 " " .250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 0.610 0 2.337 2 0.000 0 2.585 2 -0.107 -0. 0.250 0 | 142 CENTS/KWH 610 " " 337 " " 000 " " 585 " " 107 " " 050 " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | | .700 CENTS/KWH .000 | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | | 700 CENTS/KWH 000 |

| LF = CUM % BILLS | LOW 0.308 MONTHLY KW | MONTHLY KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-------------------------------|----------------|----------|--------------------------|----------|----------|--------------------------|----------|-------------------------|-----------|
| 10 | 0 | 13 | \$8.03 | \$1.26 | \$6.77 | \$8.06 | \$1.26 | \$6.80 | \$0.03 | 0.4% |
| 20 | 0 | 82 | \$21.21 | \$7.91 | \$13.30 | \$21.43 | \$7.91 | \$13.52 | 0.22 | 1.0% |
| 30 | 1 | 186 | \$41.22 | \$18.01 | \$23.21 | \$41.72 | \$18.01 | \$23.71 | 0.50 | 1.2% |
| 40 | 1 | 335 | \$70.01 | \$32.53 | \$37.48 | \$70.91 | \$32.53 | \$38.38 | 0.90 | 1.3% |
| 50 | 2 | 525 | \$106.48 | \$50.93 | \$55.55 | \$107.89 | \$50.93 | \$56.96 | 1.41 | 1.3% |
| 60 | 4 | 826 | \$164.32 | \$80.11 | \$84.21 | \$166.53 | \$80.11 | \$86.42 | 2.21 | 1.3% |
| 70 | 6 | 1,275 | \$250.61 | \$123.64 | \$126.97 | \$254.01 | \$123.64 | \$130.37 | 3.40 | 1.4% |
| 80 | 10 | 2,351 | \$456.12 | \$228.08 | \$228.04 | \$462.40 | \$228.08 | \$234.32 | 6.28 | 1.4% |
| 90 | 22 | 4,950 | \$938.04 | \$480.16 | \$457.88 | \$951.26 | \$480.16 | \$471.10 | 13.22 | 1.4% |
| AVG.USE | 11 | 2,396 | \$468.26 | \$232.41 | \$235.85 | \$474.65 | \$232.41 | \$242.24 | 6.39 | 1.4% |

| 2018 Planned | | | | 2018 Updated | | | |
|---|---|---|-----------|---|--|---|-------------------------------|
| GENERAL RATE G-1 | | | | GENERAL RATE G-1 | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 OVER 1 \$0.00 \$0.00 | \$4.86 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | OVER 10 \$4.86 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY SUPPLIER SERVICES: | <2300 KWH >2300 K) 4.069 0.610 2.337 0.000 2.318 -0.107 0.250 0.050 | NH 1.142 0.610 2.337 0.000 2.318 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY SUPPLIER SERVICES: | <2300 KWH 4.069 0.610 2.337 0.000 2.585 -0.107 0.250 0.050 | >2300 KWH 1.142 0.610 2.337 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1 (SEASONAL)

| LF = CUM % | AVERAGE 0.248 WINTER | | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|----------------------------|-------|----------|--------------------------|-----------|----------|--------------------------|-----------|-------------------------|--------|
| BILLS | KW | KWH | 101712 | 00 | 522.72.7. | 101712 | 0011 2.2.1 | 522,72,77 | 7111100111 | ,, |
| 10 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | \$0.00 | 0.0% |
| 20 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 30 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 40 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | 0.00 | 0.0% |
| 50 | 0 | 7 | \$7.17 | \$0.68 | \$6.49 | \$7.19 | \$0.68 | \$6.51 | 0.02 | 0.3% |
| 60 | 0 | 47 | \$16.55 | \$4.56 | \$11.99 | \$16.67 | \$4.56 | \$12.11 | 0.12 | 0.7% |
| 70 | 1 | 140 | \$38.35 | \$13.58 | \$24.77 | \$38.72 | \$13.58 | \$25.14 | 0.37 | 1.0% |
| 80 | 2 | 377 | \$93.91 | \$36.57 | \$57.34 | \$94.91 | \$36.57 | \$58.34 | 1.00 | 1.1% |
| 90 | 6 | 1,009 | \$242.06 | \$97.87 | \$144.19 | \$244.75 | \$97.87 | \$146.88 | 2.69 | 1.1% |
| AVG.USE | 3 | 539 | \$131.88 | \$52.28 | \$79.60 | \$133.32 | \$52.28 | \$81.04 | 1.44 | 1.1% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|---|--|------------------|--|---|---|------------------|
| GENERAL RATE G-1 (SEASONAL) | | | | GENERAL RATE G-1 (SEASONAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$4.31 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 (\$0.00 \$0.00 | S4.31 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 0.610 3.023 0.000 2.318 -0.107 0.250 | 2.413 0.610 3.023 0.000 2.318 0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 1800 KWH 27.598 0.610 3.023 0.000 2.585 -0.107 0.250 0.050 | 2.413 0.610 3.023 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL RATE G-1 (SEASONAL)

| LF = CUM % | AVERAGE 0.248 SUMMER | | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|----------------------------|-------|------------|--------------------------|-----------|------------|--------------------------|-----------|-------------------------|--------|
| BILLS | KW | KWH | 101712 | 00 | DEE.VEIV. | 101712 | 0011 2.2.1 | 522.72.11 | 741100111 | ,,, |
| 10 | 0 | 0 | \$5.53 | \$0.00 | \$5.53 | \$5.53 | \$0.00 | \$5.53 | \$0.00 | 0.0% |
| 20 | 0 | 24 | \$11.16 | \$2.33 | \$8.83 | \$11.22 | \$2.33 | \$8.89 | 0.06 | 0.5% |
| 30 | 1 | 102 | \$29.44 | \$9.89 | \$19.55 | \$29.71 | \$9.89 | \$19.82 | 0.27 | 0.9% |
| 40 | 1 | 238 | \$61.33 | \$23.09 | \$38.24 | \$61.96 | \$23.09 | \$38.87 | 0.63 | 1.0% |
| 50 | 2 | 446 | \$110.08 | \$43.26 | \$66.82 | \$111.27 | \$43.26 | \$68.01 | 1.19 | 1.1% |
| 60 | 4 | 755 | \$182.52 | \$73.24 | \$109.28 | \$184.54 | \$73.24 | \$111.30 | 2.02 | 1.1% |
| 70 | 7 | 1,256 | \$299.96 | \$121.83 | \$178.13 | \$303.31 | \$121.83 | \$181.48 | 3.35 | 1.1% |
| 80 | 13 | 2,265 | \$525.32 | \$219.71 | \$305.61 | \$531.36 | \$219.71 | \$311.65 | 6.04 | 1.1% |
| 90 | 28 | 5,062 | \$1,100.61 | \$491.01 | \$609.60 | \$1,114.12 | \$491.01 | \$623.11 | 13.51 | 1.2% |
| AVG.USE | 9 | 1,605 | \$381.78 | \$155.69 | \$226.09 | \$386.06 | \$155.69 | \$230.37 | 4.28 | 1.1% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|---|---|------------------|--|---|--|------------------|
| GENERAL RATE G-1 (SEASONAL) | | | | GENERAL RATE G-1 (SEASONAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.53 | PER BILL | CUSTOMER | | \$5.53 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | S4.31 \$0.00 | PER KW PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | FIRST 10 \$0.00 \$0.00 | OVER 10 \$4.31 \$0.00 | PER KW PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | <1800 KWH > 7.598 0.610 3.023 0.000 2.318 -0.107 0.250 0.050 | 2.413 0.610 3.023 0.000 2.318 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | < 1800 KWH 7.598 0.610 3.023 0.000 2.585 -0.107 0.250 0.050 | >1800 KWH 2.413 0.610 3.023 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

| LF = CUM % | AVERAGE 0.512 MONTHLY | | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-----------------------------|---------|-------------|--------------------------|-------------|-------------|--------------------------|-------------|-------------------------|--------|
| BILLS | KVA | KWH | | | | | | | | |
| | 100 | 37,403 | \$6,547.69 | \$3,665.49 | \$2,882.20 | \$6,647.55 | \$3,665.49 | \$2,982.06 | \$99.86 | 1.5% |
| | 150 | 56,105 | \$9,641.55 | \$5,498.29 | \$4,143.26 | \$9,791.35 | \$5,498.29 | \$4,293.06 | 149.80 | 1.6% |
| | 200 | 74,807 | \$12,735.40 | \$7,331.09 | \$5,404.31 | \$12,935.14 | \$7,331.09 | \$5,604.05 | 199.74 | 1.6% |
| | 250 | 93,508 | \$15,829.10 | \$9,163.78 | \$6,665.32 | \$16,078.77 | \$9,163.78 | \$6,914.99 | 249.67 | 1.6% |
| | 300 | 112,210 | \$18,922.96 | \$10,996.58 | \$7,926.38 | \$19,222.56 | \$10,996.58 | \$8,225.98 | 299.60 | 1.6% |
| | 350 | 130,912 | \$22,016.82 | \$12,829.38 | \$9,187.44 | \$22,366.35 | \$12,829.38 | \$9,536.97 | 349.53 | 1.6% |
| | 400 | 149,613 | \$25,110.52 | \$14,662.07 | \$10,448.45 | \$25,509.99 | \$14,662.07 | \$10,847.92 | 399.47 | 1.6% |
| | 450 | 168,315 | \$28,204.38 | \$16,494.87 | \$11,709.51 | \$28,653.78 | \$16,494.87 | \$12,158.91 | 449.40 | 1.6% |
| | 500 | 187,017 | \$31,298.23 | \$18,327.67 | \$12,970.56 | \$31,797.57 | \$18,327.67 | \$13,469.90 | 499.34 | 1.6% |
| AVG.USE | 272 | 101,737 | \$17,190.42 | \$9,970.23 | \$7,220.19 | \$17,462.06 | \$9,970.23 | \$7,491.83 | 271.64 | 1.6% |

| 2018 Planned | | | | | 2018 Updated | | | | |
|--|---|---|---|--------------|--|---|---|---|--------------------------------|
| MEDIUM GENERAL TOU RATE G-2 (SECOND | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (SE | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | CENTS/KWH " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.033 2.304 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

| LF = CUM % BILLS | HIGH 0.712 MONTHLY KVA | KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|---------------------------------|---------|-------------|--------------------------|-------------|-------------|--------------------------|-------------|-------------------------|--------|
| | 100 | 51,976 | \$8,627.32 | \$5,093.65 | \$3,533.67 | \$8,766.10 | \$5,093.65 | \$3,672.45 | \$138.78 | 1.6% |
| | 150 | 77,964 | \$12,760.91 | \$7,640.47 | \$5,120.44 | \$12,969.08 | \$7,640.47 | \$5,328.61 | 208.17 | 1.6% |
| | 200 | 103,952 | \$16,894.51 | \$10,187.30 | \$6,707.21 | \$17,172.07 | \$10,187.30 | \$6,984.77 | 277.56 | 1.6% |
| | 250 | 129,940 | \$21,028.11 | \$12,734.12 | \$8,293.99 | \$21,375.05 | \$12,734.12 | \$8,640.93 | 346.94 | 1.6% |
| | 300 | 155,928 | \$25,161.70 | \$15,280.94 | \$9,880.76 | \$25,578.02 | \$15,280.94 | \$10,297.08 | 416.32 | 1.7% |
| | 350 | 181,916 | \$29,295.30 | \$17,827.77 | \$11,467.53 | \$29,781.01 | \$17,827.77 | \$11,953.24 | 485.71 | 1.7% |
| | 400 | 207,904 | \$33,428.89 | \$20,374.59 | \$13,054.30 | \$33,983.99 | \$20,374.59 | \$13,609.40 | 555.10 | 1.7% |
| | 450 | 233,892 | \$37,562.49 | \$22,921.42 | \$14,641.07 | \$38,186.98 | \$22,921.42 | \$15,265.56 | 624.49 | 1.7% |
| | 500 | 259,880 | \$41,696.08 | \$25,468.24 | \$16,227.84 | \$42,389.96 | \$25,468.24 | \$16,921.72 | 693.88 | 1.7% |
| AVG.USE | 272 | 141,375 | \$22,846.93 | \$13,854.75 | \$8,992.18 | \$23,224.40 | \$13,854.75 | \$9,369.65 | 377.47 | 1.7% |

| 2018 Planned | | | | | 2018 Updated | | | | | |
|--|---|---|---|-----------|---|---|---|---|-----------|--|
| MEDIUM GENERAL TOU RATE G-2 (SECONDA | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (SECONDARY) | | | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL | |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | |
| | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | CENTS/KWH | |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | |

| LF = CUM % | LOW 0.312 MONTHLY | | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|-------------------------|---------|-------------|--------------------------|------------|-------------|--------------------------|-------------|-------------------------|--------|
| BILLS | KVA | KWH | TOTAL | SUFFLIER | DELIVERT | TOTAL | SUFFLIER | DELIVERT | AIVIOUNT | /0 |
| | 100 | 22,776 | \$4,460.36 | \$2,232.05 | \$2,228.31 | \$4,521.17 | \$2,232.05 | \$2,289.12 | \$60.81 | 1.4% |
| | 150 | 34,164 | \$6,510.47 | \$3,348.07 | \$3,162.40 | \$6,601.69 | \$3,348.07 | \$3,253.62 | 91.22 | 1.4% |
| | 200 | 45,552 | \$8,560.59 | \$4,464.10 | \$4,096.49 | \$8,682.22 | \$4,464.10 | \$4,218.12 | 121.63 | 1.4% |
| | 250 | 56,940 | \$10,610.70 | \$5,580.12 | \$5,030.58 | \$10,762.73 | \$5,580.12 | \$5,182.61 | 152.03 | 1.4% |
| | 300 | 68,328 | \$12,660.81 | \$6,696.14 | \$5,964.67 | \$12,843.25 | \$6,696.14 | \$6,147.11 | 182.44 | 1.4% |
| | 350 | 79,716 | \$14,710.93 | \$7,812.17 | \$6,898.76 | \$14,923.78 | \$7,812.17 | \$7,111.61 | 212.85 | 1.4% |
| | 400 | 91,104 | \$16,761.05 | \$8,928.19 | \$7,832.86 | \$17,004.29 | \$8,928.19 | \$8,076.10 | 243.24 | 1.5% |
| | 450 | 102,492 | \$18,811.17 | \$10,044.22 | \$8,766.95 | \$19,084.82 | \$10,044.22 | \$9,040.60 | 273.65 | 1.5% |
| | 500 | 113,880 | \$20,861.28 | \$11,160.24 | \$9,701.04 | \$21,165.34 | \$11,160.24 | \$10,005.10 | 304.06 | 1.5% |
| AVG.USE | 272 | 61,951 | \$11,512.80 | \$6,071.20 | \$5,441.60 | \$11,678.20 | \$6,071.20 | \$5,607.00 | 165.40 | 1.4% |

| 2018 Planned | | | | | 2018 Updated | | | | |
|--|---|---|---|-------------------------------|--|---|---|---|--------------------------------|
| MEDIUM GENERAL TOU RATE G-2 (SECOND | ARY) | | | | MEDIUM GENERAL TOU RATE G-2 (SI | ECONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$360.13 | PER BILL | CUSTOMER | | | \$360.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | | \$1.53 \$6.97 | PER KW |
| | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | | | PEAK 27.94% | LOW A 24.87% | LOW B 47.19% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.037 -0.060 0.250 0.050 | CENTS/kWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 1.782 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 1.499 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | 0.972 0.610 0.251 0.003 2.304 -0.060 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | | SUPPLIER SERVICES: | | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

| LF = CUM % BILLS | AVERAGE 0.521 MONTHLY KVA | KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|------------------------------------|---------|--------------|--------------------------|-------------|--------------|--------------------------|-------------|-------------------------|--------|
| | 419 | 159,358 | \$26,370.40 | \$15,617.08 | \$10,753.32 | \$26,795.89 | \$15,617.08 | \$11,178.81 | \$425.49 | 1.6% |
| | 490 | 186,362 | \$30,686.48 | \$18,263.48 | \$12,423.00 | \$31,184.07 | \$18,263.48 | \$12,920.59 | 497.59 | 1.6% |
| | 672 | 255,582 | \$41,750.01 | \$25,047.04 | \$16,702.97 | \$42,432.41 | \$25,047.04 | \$17,385.37 | 682.40 | 1.6% |
| | 893 | 339,635 | \$55,184.31 | \$33,284.23 | \$21,900.08 | \$56,091.13 | \$33,284.23 | \$22,806.90 | 906.82 | 1.6% |
| | 902 | 343,058 | \$55,731.40 | \$33,619.68 | \$22,111.72 | \$56,647.37 | \$33,619.68 | \$23,027.69 | 915.97 | 1.6% |
| | 1,024 | 389,458 | \$63,147.58 | \$38,166.88 | \$24,980.70 | \$64,187.44 | \$38,166.88 | \$26,020.56 | 1,039.86 | 1.6% |
| | 1,143 | 434,717 | \$70,381.40 | \$42,602.27 | \$27,779.13 | \$71,542.10 | \$42,602.27 | \$28,939.83 | 1,160.70 | 1.6% |
| | 1,673 | 636,292 | \$102,599.40 | \$62,356.62 | \$40,242.78 | \$104,298.30 | \$62,356.62 | \$41,941.68 | 1,698.90 | 1.7% |
| | 2,293 | 872,097 | \$140,288.42 | \$85,465.51 | \$54,822.91 | \$142,616.92 | \$85,465.51 | \$57,151.41 | 2,328.50 | 1.7% |
| AVG.USE | 1,285 | 488,724 | \$79,013.41 | \$47,894.95 | \$31,118.46 | \$80,318.30 | \$47,894.95 | \$32,423.35 | 1,304.89 | 1.7% |

| 2018 Planned | | | | | 2018 Updated | | | | |
|--|--|--|--|-----------|---|--|--|---|---------------------------|
| LARGE GENERAL TOU RATE G-3 (SECONDAR | RY) | | | | LARGE GENERAL TOU RATE G-3 (SE | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 1.893 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 1.893 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 1.893 -0.036 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSHISION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | 0.796 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS LARGE GENERAL TOU RATE G-3 (SECONDARY)

| LF = CUM % BILLS | HIGH 0.721 MONTHLY KVA | KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|---------------------------------|-----------|--------------|--------------------------|-------------|--------------|--------------------------|-------------|-------------------------|--------|
| | 419 | 220,532 | \$34,679.42 | \$21,612.14 | \$13,067.28 | \$35,268.24 | \$21,612.14 | \$13,656.10 | \$588.82 | 1.7% |
| | 490 | 257,902 | \$40,403.47 | \$25,274.40 | \$15,129.07 | \$41,092.06 | \$25,274.40 | \$15,817.66 | 688.59 | 1.7% |
| | 672 | 353,694 | \$55,076.15 | \$34,662.01 | \$20,414.14 | \$56,020.51 | \$34,662.01 | \$21,358.50 | 944.36 | 1.7% |
| | 893 | 470,013 | \$72,893.01 | \$46,061.27 | \$26,831.74 | \$74,147.94 | \$46,061.27 | \$28,086.67 | 1,254.93 | 1.7% |
| | 902 | 474,750 | \$73,618.59 | \$46,525.50 | \$27,093.09 | \$74,886.17 | \$46,525.50 | \$28,360.67 | 1,267.58 | 1.7% |
| | 1,024 | 538,962 | \$83,454.10 | \$52,818.28 | \$30,635.82 | \$84,893.13 | \$52,818.28 | \$32,074.85 | 1,439.03 | 1.7% |
| | 1,143 | 601,595 | \$93,047.75 | \$58,956.31 | \$34,091.44 | \$94,654.01 | \$58,956.31 | \$35,697.70 | 1,606.26 | 1.7% |
| | 1,673 | 880,550 | \$135,775.95 | \$86,293.90 | \$49,482.05 | \$138,127.02 | \$86,293.90 | \$51,833.12 | 2,351.07 | 1.7% |
| | 2,293 | 1,206,875 | \$185,759.93 | \$118,273.75 | \$67,486.18 | \$188,982.28 | \$118,273.75 | \$70,708.53 | 3,222.35 | 1.7% |
| AVG.USE | 1,285 | 676,334 | \$104,495.70 | \$66,280.73 | \$38,214.97 | \$106,301.51 | \$66,280.73 | \$40,020.78 | 1,805.81 | 1.7% |

| 2018 Planned | | | | | 2018 Updated | | | | |
|---|--|---|---|-----------|---|--|---|--|-----------|
| LARGE GENERAL TOU RATE G-3 (SECONDAI | RY) | | | | LARGE GENERAL TOU RATE G-3 (SE | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFALUT SERV ADJ DEMAND-SIDE MGT | PEAK 26.97% 1.250 0.610 0.000 0.010 1.893 -0.036 0.250 | LOW A 24.61% 1.150 0.610 0.000 0.010 1.893 -0.036 0.250 | LOW B 48.41% 0.796 0.610 0.000 0.010 1.893 -0.036 0.250 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT | PEAK 26.97% 1.250 0.610 0.000 0.010 2.160 -0.036 0.250 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.160 -0.036 0.250 | 0.796 0.610 0.000 0.010 2.160 -0.036 0.250 | CENTS/KWH |
| RENEWABLE ENERGY SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | RENEWABLE ENERGY SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS LARGE GENERAL TOU RATE G-3 (SECONDARY)

| LF = CUM % BILLS | LOW 0.321 MONTHLY KVA | KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|---------|-------------|--------------------------|-------------|-------------|--------------------------|-------------|-------------------------|-----------|
| DILLO | NVA | NVVII | | | | | | | | |
| | 419 | 98,184 | \$18,061.39 | \$9,622.03 | \$8,439.36 | \$18,323.55 | \$9,622.03 | \$8,701.52 | \$262.16 | 1.5% |
| | 490 | 114,822 | \$20,969.50 | \$11,252.56 | \$9,716.94 | \$21,276.08 | \$11,252.56 | \$10,023.52 | 306.58 | 1.5% |
| | 672 | 157,470 | \$28,423.86 | \$15,432.06 | \$12,991.80 | \$28,844.30 | \$15,432.06 | \$13,412.24 | 420.44 | 1.5% |
| | 893 | 209,257 | \$37,475.61 | \$20,507.19 | \$16,968.42 | \$38,034.32 | \$20,507.19 | \$17,527.13 | 558.71 | 1.5% |
| | 902 | 211,366 | \$37,844.23 | \$20,713.87 | \$17,130.36 | \$38,408.58 | \$20,713.87 | \$17,694.71 | 564.35 | 1.5% |
| | 1,024 | 239,954 | \$42,841.08 | \$23,515.49 | \$19,325.59 | \$43,481.75 | \$23,515.49 | \$19,966.26 | 640.67 | 1.5% |
| | 1,143 | 267,839 | \$47,715.05 | \$26,248.22 | \$21,466.83 | \$48,430.18 | \$26,248.22 | \$22,181.96 | 715.13 | 1.5% |
| | 1,673 | 392,034 | \$69,422.84 | \$38,419.33 | \$31,003.51 | \$70,469.57 | \$38,419.33 | \$32,050.24 | 1,046.73 | 1.5% |
| | 2,293 | 537,319 | \$94,816.90 | \$52,657.26 | \$42,159.64 | \$96,251.55 | \$52,657.26 | \$43,594.29 | 1,434.65 | 1.5% |
| AVG.USE | 1,285 | 301,114 | \$53,531.12 | \$29,509.17 | \$24,021.95 | \$54,335.09 | \$29,509.17 | \$24,825.92 | 803.97 | 1.5% |

| 2018 Planned | | | | | 2018 Updated | | | | |
|--|--|---|---|-------------------------------|--|--|---|---|-----------|
| LARGE GENERAL TOU RATE G-3 (SECONDAR | RY) | | | | LARGE GENERAL TOU RATE G-3 (SE | CONDARY) | | | |
| DELIVERY SERVICES: | | | | | DELIVERY SERVICES: | | | | |
| CUSTOMER | | | \$900.00 | PER BILL | CUSTOMER | | | \$900.00 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) TRANSITION (DEMAND) | | | \$0.88 \$8.25 \$0.00 | PER KW |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 1.893 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 1.893 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 1.893 -0.036 0.250 0.050 | CENTS/KWH " " " " " " " " " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | PEAK 26.97% 1.250 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW A 24.61% 1.150 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | LOW B 48.41% 0.796 0.610 0.000 0.010 2.160 -0.036 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH | SUPPLIER SERVICES: DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.800 0.000 | 9.800 0.000 | 9.800 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = | AVERAGE 0.225 | | | 2018 Planned | | | 2018 Updated | | DIFFER | ENCE |
|----------------|------------------|--------|------------|--------------|------------|------------|--------------|------------|--------|------|
| CUM % BILLS | MONTHLY KVA | KWH | TOTAL | SUPPLIER | DELIVERY | TOTAL | SUPPLIER | DELIVERY | AMOUNT | % |
| 10 | 11 | 1,790 | \$320.99 | \$173.63 | \$147.36 | \$325.77 | \$173.63 | \$152.14 | \$4.78 | 1.5% |
| 20 | 14 | 2,260 | \$404.26 | \$219.21 | \$185.05 | \$410.30 | \$219.21 | \$191.09 | 6.04 | 1.5% |
| 30 | 22 | 3,555 | \$632.68 | \$344.84 | \$287.84 | \$642.17 | \$344.84 | \$297.33 | 9.49 | 1.5% |
| 40 | 27 | 4,443 | \$787.27 | \$430.95 | \$356.32 | \$799.13 | \$430.95 | \$368.18 | 11.86 | 1.5% |
| 50 | 32 | 5,341 | \$943.47 | \$518.10 | \$425.37 | \$957.73 | \$518.10 | \$439.63 | 14.26 | 1.5% |
| 60 | 46 | 7,535 | \$1,332.27 | \$730.93 | \$601.34 | \$1,352.39 | \$730.93 | \$621.46 | 20.12 | 1.5% |
| 70 | 57 | 9,456 | \$1,667.51 | \$917.26 | \$750.25 | \$1,692.76 | \$917.26 | \$775.50 | 25.25 | 1.5% |
| 80 | 77 | 12,681 | \$2,236.62 | \$1,230.09 | \$1,006.53 | \$2,270.48 | \$1,230.09 | \$1,040.39 | 33.86 | 1.5% |
| 90 | 111 | 18,255 | \$3,217.87 | \$1,770.74 | \$1,447.13 | \$3,266.61 | \$1,770.74 | \$1,495.87 | 48.74 | 1.5% |
| AVG.USE | 42 | 6,844 | \$1,211.45 | \$663.87 | \$547.58 | \$1,229.72 | \$663.87 | \$565.85 | 18.27 | 1.5% |

| 2018 Planned | | | 2018 Updated | | |
|--|---------------------------|--|--|-----------|--|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.318 " " -0.107 " " 0.250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.585 " " -0.107 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = CUM % | HIGH 0.325 MONTHLY | | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|--------------------------|--------|------------|--------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| BILLS | KVA | KWH | | | | | | | | |
| 10 | 8 | 1,790 | \$308.69 | \$173.63 | \$135.06 | \$313.47 | \$173.63 | \$139.84 | \$4.78 | 1.5% |
| 20 | 10 | 2,260 | \$387.86 | \$219.21 | \$168.65 | \$393.90 | \$219.21 | \$174.69 | 6.04 | 1.6% |
| 30 | 15 | 3,555 | \$603.98 | \$344.84 | \$259.14 | \$613.47 | \$344.84 | \$268.63 | 9.49 | 1.6% |
| 40 | 19 | 4,443 | \$754.47 | \$430.95 | \$323.52 | \$766.33 | \$430.95 | \$335.38 | 11.86 | 1.6% |
| 50 | 23 | 5,341 | \$906.57 | \$518.10 | \$388.47 | \$920.83 | \$518.10 | \$402.73 | 14.26 | 1.6% |
| 60 | 32 | 7,535 | \$1,274.87 | \$730.93 | \$543.94 | \$1,294.99 | \$730.93 | \$564.06 | 20.12 | 1.6% |
| 70 | 40 | 9,456 | \$1,597.81 | \$917.26 | \$680.55 | \$1,623.06 | \$917.26 | \$705.80 | 25.25 | 1.6% |
| 80 | 53 | 12,681 | \$2,138.22 | \$1,230.09 | \$908.13 | \$2,172.08 | \$1,230.09 | \$941.99 | 33.86 | 1.6% |
| 90 | 77 | 18,255 | \$3,078.47 | \$1,770.74 | \$1,307.73 | \$3,127.21 | \$1,770.74 | \$1,356.47 | 48.74 | 1.6% |
| AVG.USE | 29 | 6,844 | \$1,158.15 | \$663.87 | \$494.28 | \$1,176.42 | \$663.87 | \$512.55 | 18.27 | 1.6% |

| 2018 Planned | | | 2018 Updated | | |
|--|-----------|---|--|-------------------------------|---|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.318 " " 0.107 " " 0.250 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " " " | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.585 " " 0.107 " " 0.250 " " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS GENERAL POWER RATE G-4

| LF = CUM % BILLS | LOW 0.125 MONTHLY KVA | KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|--------------------------------|--------|------------|--------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| 10 | 20 | 1,790 | \$357.89 | \$173.63 | \$184.26 | \$362.67 | \$173.63 | \$189.04 | \$4.78 | 1.3% |
| 20 | 25 | 2,260 | \$449.36 | \$219.21 | \$230.15 | \$455.40 | \$219.21 | \$236.19 | 6.04 | 1.3% |
| 30 | 39 | 3,555 | \$702.38 | \$344.84 | \$357.54 | \$711.87 | \$344.84 | \$367.03 | 9.49 | 1.4% |
| 40 | 49 | 4,443 | \$877.47 | \$430.95 | \$446.52 | \$889.33 | \$430.95 | \$458.38 | 11.86 | 1.4% |
| 50 | 59 | 5,341 | \$1,054.17 | \$518.10 | \$536.07 | \$1,068.43 | \$518.10 | \$550.33 | 14.26 | 1.4% |
| 60 | 83 | 7,535 | \$1,483.97 | \$730.93 | \$753.04 | \$1,504.09 | \$730.93 | \$773.16 | 20.12 | 1.4% |
| 70 | 104 | 9,456 | \$1,860.21 | \$917.26 | \$942.95 | \$1,885.46 | \$917.26 | \$968.20 | 25.25 | 1.4% |
| 80 | 139 | 12,681 | \$2,490.82 | \$1,230.09 | \$1,260.73 | \$2,524.68 | \$1,230.09 | \$1,294.59 | 33.86 | 1.4% |
| 90 | 200 | 18,255 | \$3,582.77 | \$1,770.74 | \$1,812.03 | \$3,631.51 | \$1,770.74 | \$1,860.77 | 48.74 | 1.4% |
| AVG.USE | 75 | 6,844 | \$1,346.75 | \$663.87 | \$682.88 | \$1,365.02 | \$663.87 | \$701.15 | 18.27 | 1.4% |

| 2018 Planned | | | 2018 Updated | | |
|--|-----------|---|--|-----------|---|
| GENERAL POWER RATE G-4 | | | GENERAL POWER RATE G-4 | | |
| DELIVERY SERVICES: | | | DELIVERY SERVICES: | | |
| CUSTOMER | | \$5.53 PER BILL | CUSTOMER | | \$5.53 PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$1.75 PER KW \$2.35 |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " " 0.281 " " 0.001 " " 2.318 " " 0.107 " " 0.250 " " 0.050 " " | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 2.001 CENTS/KWH 0.610 " 0.281 " 0.001 " 2.585 " 0.107 " 0.250 " 0.050 " |
| SUPPLIER SERVICES: | | | SUPPLIER SERVICES: | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 CENTS/KWH 0.000 |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS COMMERCIAL SPACE HEATING RATE G-5

| CUM % BILLS | KW | MONTHLY KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|----|----------------|----------|--------------------------|----------|----------|--------------------------|----------|-------------------------|-----------|
| 10 | | 93 | \$22.83 | \$9.02 | \$13.81 | \$23.08 | \$9.02 | \$14.06 | \$0.25 | 1.1% |
| 20 | | 194 | \$41.76 | \$18.82 | \$22.94 | \$42.28 | \$18.82 | \$23.46 | 0.52 | 1.2% |
| 30 | | 283 | \$58.44 | \$27.45 | \$30.99 | \$59.20 | \$27.45 | \$31.75 | 0.76 | 1.3% |
| 40 | | 388 | \$78.13 | \$37.64 | \$40.49 | \$79.16 | \$37.64 | \$41.52 | 1.03 | 1.3% |
| 50 | | 505 | \$100.06 | \$48.99 | \$51.07 | \$101.41 | \$48.99 | \$52.42 | 1.35 | 1.3% |
| 60 | | 689 | \$134.54 | \$66.83 | \$67.71 | \$136.38 | \$66.83 | \$69.55 | 1.84 | 1.4% |
| 70 | | 984 | \$189.83 | \$95.45 | \$94.38 | \$192.46 | \$95.45 | \$97.01 | 2.63 | 1.4% |
| 80 | | 1,490 | \$284.67 | \$144.53 | \$140.14 | \$288.65 | \$144.53 | \$144.12 | 3.98 | 1.4% |
| 90 | | 2,902 | \$549.32 | \$281.49 | \$267.83 | \$557.07 | \$281.49 | \$275.58 | 7.75 | 1.4% |
| AVG.USE | | 1,563 | \$298.35 | \$151.61 | \$146.74 | \$302.53 | \$151.61 | \$150.92 | 4.18 | 1.4% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|-----------|---|----------|--|-------------------------------|---|-----------|
| COMMERCIAL SPACE HEATING RATE (| G-5 | | | COMMERCIAL SPACE HEATING RA | TE G-5 | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$5.40 | PER BILL | CUSTOMER | | \$5.40 | PER BILL |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 3.608 C 0.610 2.314 0.000 2.318 -0.107 0.250 0.050 | ENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " " " | 3.608 0.610 2.314 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 C 0.000 | ENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS ALL ELECTRIC SCHOOLS RATE G-6

| CUM % BILLS | ĸw | MONTHLY KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|----------------|------|----------------|-------------|--------------------------|------------|-------------|--------------------------|------------|-------------------------|-----------|
| | IXVV | | | | | | | | | |
| 10 | | 7,440 | \$1,245.36 | \$721.68 | \$523.68 | \$1,265.22 | \$721.68 | \$543.54 | \$19.86 | 1.6% |
| 20 | | 18,000 | \$2,974.45 | \$1,746.00 | \$1,228.45 | \$3,022.51 | \$1,746.00 | \$1,276.51 | 48.06 | 1.6% |
| 30 | | 30,000 | \$4,939.33 | \$2,910.00 | \$2,029.33 | \$5,019.43 | \$2,910.00 | \$2,109.43 | 80.10 | 1.6% |
| 40 | | 38,160 | \$6,275.45 | \$3,701.52 | \$2,573.93 | \$6,377.34 | \$3,701.52 | \$2,675.82 | 101.89 | 1.6% |
| 50 | | 44,340 | \$7,287.36 | \$4,300.98 | \$2,986.38 | \$7,405.75 | \$4,300.98 | \$3,104.77 | 118.39 | 1.6% |
| 60 | | 54,081 | \$8,882.39 | \$5,245.88 | \$3,636.51 | \$9,026.79 | \$5,245.88 | \$3,780.91 | 144.40 | 1.6% |
| 70 | | 63,240 | \$10,382.05 | \$6,134.28 | \$4,247.77 | \$10,550.90 | \$6,134.28 | \$4,416.62 | 168.85 | 1.6% |
| 80 | | 95,220 | \$15,618.45 | \$9,236.34 | \$6,382.11 | \$15,872.69 | \$9,236.34 | \$6,636.35 | 254.24 | 1.6% |
| 90 | | 125,370 | \$20,555.21 | \$12,160.89 | \$8,394.32 | \$20,889.95 | \$12,160.89 | \$8,729.06 | 334.74 | 1.6% |
| AVG.USE | | 88,287 | \$14,483.24 | \$8,563.84 | \$5,919.40 | \$14,718.97 | \$8,563.84 | \$6,155.13 | 235.73 | 1.6% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|-----------|---|-----------|--|---------------------------|---|-----------|
| ALL ELECTRIC SCHOOLS RATE G-6 | | | | ALL ELECTRIC SCHOOLS RATE G-6 | ; | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$27.13 | PER BILL | CUSTOMER | | \$27.13 | PER BILL |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ | 1.637 0.610 1.916 0.000 2.318 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | ALL KWH @ " " " " " " " " | 1.637 0.610 1.916 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | ALL KWH @ | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % BILLS | AVERAGE 0.466 MONTHLY KW | KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-----------------------------------|--------|------------|--------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| BILLS | KVV | KWH | | | | | | | | |
| 10 | 0 | 29 | \$13.36 | \$2.81 | \$10.55 | \$13.44 | \$2.81 | \$10.63 | \$0.08 | 0.6% |
| 20 | 1 | 491 | \$91.11 | \$47.63 | \$43.48 | \$92.42 | \$47.63 | \$44.79 | 1.31 | 1.4% |
| 30 | 3 | 908 | \$172.65 | \$88.11 | \$84.54 | \$175.08 | \$88.11 | \$86.97 | 2.43 | 1.4% |
| 40 | 6 | 1,987 | \$361.03 | \$192.74 | \$168.29 | \$366.34 | \$192.74 | \$173.60 | 5.31 | 1.5% |
| 50 | 12 | 4,013 | \$718.63 | \$389.26 | \$329.37 | \$729.34 | \$389.26 | \$340.08 | 10.71 | 1.5% |
| 60 | 25 | 8,483 | \$1,505.20 | \$822.89 | \$682.31 | \$1,527.85 | \$822.89 | \$704.96 | 22.65 | 1.5% |
| 70 | 35 | 11,755 | \$2,085.87 | \$1,140.24 | \$945.63 | \$2,117.25 | \$1,140.24 | \$977.01 | 31.38 | 1.5% |
| 80 | 43 | 14,470 | \$2,564.60 | \$1,403.56 | \$1,161.04 | \$2,603.24 | \$1,403.56 | \$1,199.68 | 38.64 | 1.5% |
| 90 | 61 | 20,608 | \$3,646.12 | \$1,998.93 | \$1,647.19 | \$3,701.14 | \$1,998.93 | \$1,702.21 | 55.02 | 1.5% |
| AVG.USE | 14 | 4,742 | \$845.66 | \$459.97 | \$385.69 | \$858.32 | \$459.97 | \$398.35 | 12.66 | 1.5% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|---|---|-----------|---|---|---|------------------------------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | ı | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.318 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.318 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSTION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % | HIGH 0.666 MONTHLY | KIMILI | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|---------------|--------------------------|--------|------------|--------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| BILLS | KW | KWH | | | | | | | | |
| 10 | 0 | 29 | \$13.36 | \$2.81 | \$10.55 | \$13.44 | \$2.81 | \$10.63 | \$0.08 | 0.6% |
| 20 | 1 | 491 | \$91.11 | \$47.63 | \$43.48 | \$92.42 | \$47.63 | \$44.79 | 1.31 | 1.4% |
| 30 | 2 | 908 | \$162.33 | \$88.11 | \$74.22 | \$164.76 | \$88.11 | \$76.65 | 2.43 | 1.5% |
| 40 | 4 | 1,987 | \$340.39 | \$192.74 | \$147.65 | \$345.70 | \$192.74 | \$152.96 | 5.31 | 1.6% |
| 50 | 8 | 4,013 | \$677.35 | \$389.26 | \$288.09 | \$688.06 | \$389.26 | \$298.80 | 10.71 | 1.6% |
| 60 | 17 | 8,483 | \$1,422.64 | \$822.89 | \$599.75 | \$1,445.29 | \$822.89 | \$622.40 | 22.65 | 1.6% |
| 70 | 24 | 11,755 | \$1,972.35 | \$1,140.24 | \$832.11 | \$2,003.73 | \$1,140.24 | \$863.49 | 31.38 | 1.6% |
| 80 | 30 | 14,470 | \$2,430.44 | \$1,403.56 | \$1,026.88 | \$2,469.08 | \$1,403.56 | \$1,065.52 | 38.64 | 1.6% |
| 90 | 42 | 20,608 | \$3,450.04 | \$1,998.93 | \$1,451.11 | \$3,505.06 | \$1,998.93 | \$1,506.13 | 55.02 | 1.6% |
| AVG.USE | 10 | 4,742 | \$804.38 | \$459.97 | \$344.41 | \$817.04 | \$459.97 | \$357.07 | 12.66 | 1.6% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|---|---|-----------|---|---|---|------------------------------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | ı | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.318 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.318 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSTION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.299 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (ANNUAL)

| LF = CUM % BILLS | LOW 0.266 MONTHLY KW | KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|-------------------------------|--------|------------|--------------------------|------------|------------|--------------------------|------------|-------------------------|--------|
| 10 | 0 | 29 | \$13.36 | \$2.81 | \$10.55 | \$13.44 | \$2.81 | \$10.63 | \$0.08 | 0.6% |
| 20 | 3 | 491 | \$111.75 | \$47.63 | \$64.12 | \$113.06 | \$47.63 | \$65.43 | 1.31 | 1.2% |
| 30 | 5 | 908 | \$193.29 | \$88.11 | \$105.18 | \$195.72 | \$88.11 | \$107.61 | 2.43 | 1.3% |
| 40 | 10 | 1,987 | \$402.31 | \$192.74 | \$209.57 | \$407.62 | \$192.74 | \$214.88 | 5.31 | 1.3% |
| 50 | 21 | 4,013 | \$811.51 | \$389.26 | \$422.25 | \$822.22 | \$389.26 | \$432.96 | 10.71 | 1.3% |
| 60 | 44 | 8,483 | \$1,701.28 | \$822.89 | \$878.39 | \$1,723.93 | \$822.89 | \$901.04 | 22.65 | 1.3% |
| 70 | 61 | 11,755 | \$2,354.19 | \$1,140.24 | \$1,213.95 | \$2,385.57 | \$1,140.24 | \$1,245.33 | 31.38 | 1.3% |
| 80 | 75 | 14,470 | \$2,894.84 | \$1,403.56 | \$1,491.28 | \$2,933.48 | \$1,403.56 | \$1,529.92 | 38.64 | 1.3% |
| 90 | 106 | 20,608 | \$4,110.52 | \$1,998.93 | \$2,111.59 | \$4,165.54 | \$1,998.93 | \$2,166.61 | 55.02 | 1.3% |
| AVG.USE | 24 | 4,742 | \$948.86 | \$459.97 | \$488.89 | \$961.52 | \$459.97 | \$501.55 | 12.66 | 1.3% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|---|---|-----------|--|---|---|-------------------------------|
| SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | | SMALL GENERAL TOU RATE G-7 (ANNUAL) | | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.35 \$6.97 | PER KW |
| | PEAK 23.66% | OFF PK 76.34% | | | PEAK 23.66% | OFF PK 76.34% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 23.00% 2.299 0.610 0.000 0.000 2.318 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.318 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 2.300% 2.299 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | 1.610 0.610 0.000 0.000 2.585 -0.107 0.250 0.050 | CENTS/KWH " " " " " " " " " " |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (SEASONAL)

| LF = CUM % BILLS | AVERAGE 0.172 WINTER KW | KWH | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE % |
|------------------------|----------------------------------|--------|------------|--------------------------|------------|------------|--------------------------|------------|-------------------------|-----------|
| 10 | 0 | 0 | \$9.13 | \$0.00 | \$9.13 | \$9.13 | \$0.00 | \$9.13 | \$0.00 | 0.0% |
| 20 | 39 | 4,940 | \$1,083.82 | \$479.18 | \$604.64 | \$1,097.01 | \$479.18 | \$617.83 | 13.19 | 1.2% |
| 30 | 66 | 8,211 | \$1,802.89 | \$796.47 | \$1,006.42 | \$1,824.81 | \$796.47 | \$1,028.34 | 21.92 | 1.2% |
| 40 | 79 | | | | | | | | | |
| | | 9,901 | \$2,168.38 | \$960.40 | \$1,207.98 | \$2,194.81 | \$960.40 | \$1,234.41 | 26.43 | 1.2% |
| 50 | 86 | 10,800 | \$2,363.33 | \$1,047.60 | \$1,315.73 | \$2,392.17 | \$1,047.60 | \$1,344.57 | 28.84 | 1.2% |
| 60 | 92 | 11,460 | \$2,511.92 | \$1,111.62 | \$1,400.30 | \$2,542.52 | \$1,111.62 | \$1,430.90 | 30.60 | 1.2% |
| 70 | 100 | 12,560 | \$2,746.89 | \$1,218.32 | \$1,528.57 | \$2,780.42 | \$1,218.32 | \$1,562.10 | 33.53 | 1.2% |
| 80 | 116 | 14,540 | \$3,179.97 | \$1,410.38 | \$1,769.59 | \$3,218.79 | \$1,410.38 | \$1,808.41 | 38.82 | 1.2% |
| 90 | 138 | 17,280 | \$3,778.39 | \$1,676.16 | \$2,102.23 | \$3,824.53 | \$1,676.16 | \$2,148.37 | 46.14 | 1.2% |
| AVG.USE | 4 | 532 | \$123.59 | \$51.60 | \$71.99 | \$125.01 | \$51.60 | \$73.41 | 1.42 | 1.1% |

| 2018 Planned | | | | 2018 Updated | | | |
|--|---|---|-----------|--|---|---|-----------|
| SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | SMALL GENERAL TOU RATE G-7 (SEAS) | ONAL) | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW |
| | PEAK 21.97% | OFF PK 78.03% | | | PEAK 21.97% | OFF PK 78.03% | |
| DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 4.483 0.610 0.000 0.002 2.318 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.318 -0.107 0.250 0.050 | CENTS/KWH | DISTRIBUTION (ENERGY) TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT RENEWABLE ENERGY | 21.97% 4.483 0.610 0.000 0.002 2.585 -0.107 0.250 0.050 | 3.770 0.610 0.000 0.002 2.585 -0.107 0.250 0.050 | CENTS/KWH |
| SUPPLIER SERVICES: | | | | SUPPLIER SERVICES: | | | |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

CAPE LIGHT COMPACT TYPICAL BILL ANALYSIS SMALL GENERAL TOU RATE G-7 (SEASONAL)

| LF = CUM % | AVERAGE 0.172 SUMMER | | TOTAL | 2018 Planned SUPPLIER | DELIVERY | TOTAL | 2018 Updated SUPPLIER | DELIVERY | DIFFER AMOUNT | ENCE |
|---------------|----------------------------|--------|------------|--------------------------|------------|------------|--------------------------|------------|-------------------------|------|
| BILLS | KW | KWH | TOTAL | SOFFLIER | DELIVERT | TOTAL | SOFFLIER | DELIVERT | AMOUNT | 76 |
| 10 | 0 | 0 | \$9.13 | \$0.00 | \$9.13 | \$9.13 | \$0.00 | \$9.13 | \$0.00 | 0.0% |
| 20 | 62 | 7,745 | \$1,699.48 | \$751.27 | \$948.21 | \$1,720.16 | \$751.27 | \$968.89 | 20.68 | 1.2% |
| 30 | 82 | 10,320 | \$2,257.57 | \$1,001.04 | \$1,256.53 | \$2,285.13 | \$1,001.04 | \$1,284.09 | 27.56 | 1.2% |
| 40 | 96 | 11,989 | \$2,625.88 | \$1,162.93 | \$1,462.95 | \$2,657.89 | \$1,162.93 | \$1,494.96 | 32.01 | 1.2% |
| 50 | 102 | 12,756 | \$2,792.39 | \$1,237.33 | \$1,555.06 | \$2,826.45 | \$1,237.33 | \$1,589.12 | 34.06 | 1.2% |
| 60 | 108 | 13,523 | \$2,958.91 | \$1,311.73 | \$1,647.18 | \$2,995.01 | \$1,311.73 | \$1,683.28 | 36.10 | 1.2% |
| 70 | 114 | 14,290 | \$3,125.42 | \$1,386.13 | \$1,739.29 | \$3,163.57 | \$1,386.13 | \$1,777.44 | 38.15 | 1.2% |
| 80 | 119 | 14,924 | \$3,263.31 | \$1,447.63 | \$1,815.68 | \$3,303.16 | \$1,447.63 | \$1,855.53 | 39.85 | 1.2% |
| 90 | 124 | 15,532 | \$3,396.84 | \$1,506.60 | \$1,890.24 | \$3,438.31 | \$1,506.60 | \$1,931.71 | 41.47 | 1.2% |
| AVG.USE | 7 | 919 | \$207.44 | \$89.14 | \$118.30 | \$209.89 | \$89.14 | \$120.75 | 2.45 | 1.2% |

| 2018 Planned | | | | 2018 Updated | | | |
|---|---|---|-----------|---|---|---|-----------|
| SMALL GENERAL TOU RATE G-7 (SEASONAL) | | | | SMALL GENERAL TOU RATE G-7 (SEA | SONAL) | | |
| DELIVERY SERVICES: | | | | DELIVERY SERVICES: | | | |
| CUSTOMER | | \$9.13 | PER BILL | CUSTOMER | | \$9.13 | PER BILL |
| DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW | DISTRIBUTION (DEMAND) TRANSMISSION (DEMAND) | | \$3.39 \$2.95 | PER KW |
| DISTRIBUTION (ENERGY) | PEAK 21.97% 4.483 | OFF PK 78.03% 3.770 | CENTS/KWH | DISTRIBUTION (ENERGY) | PEAK 21.97% 4.483 | OFF PK 78.03% 3.770 | CENTS/KWH |
| TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT | 0.610 0.000 0.002 2.318 -0.107 0.250 | 0.610 0.000 0.002 2.318 -0.107 0.250 | | TRANSITION TRANSMISSION (ENERGY) TRANS RATE ADJ DISTRIBUTION ADJ DEFAULT SERV ADJ DEMAND-SIDE MGT | 0.610 0.000 0.002 2.585 -0.107 0.250 | 0.610 0.000 0.002 2.585 -0.107 0.250 | |
| RENEWABLE ENERGY SUPPLIER SERVICES: | 0.050 | 0.050 | | RENEWABLE ENERGY SUPPLIER SERVICES: | 0.050 | 0.050 | " " |
| DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH | DEFAULT SERVICE - FIXED DEFAULT SERVICE - ADDER | 9.700 0.000 | 9.700 0.000 | CENTS/KWH |

RESOLUTION OF THE ENERGY EFFICIENCY ADVISORY COUNCIL REGARDING THE MID-TERM MODIFICATION TO THE CAPE LIGHT COMPACT'S 2016-2018 THREE YEAR PLAN

Adopted March 15, 2017

In its October 26, 2015 resolution supporting the statewide 2016-2018 three-year energy efficiency plans, the Energy Efficiency Advisory Council ("EEAC") highlighted peak demand reduction as a key priority. Furthermore, the Department of Public Utilities ("Department") noted general agreement among the parties to the D.P.U. 15-160 through D.P.U. 15-169 proceedings on the potential benefits of demand reduction projects, including their ability to mitigate peak demand, lower costs to customers, and improve the environment. The Department directed each energy efficiency Program Administrator ("PA") to include a detailed description of the results of all demonstration offerings, including detailed program descriptions, costs, benefits, challenges, and the potential for future program offerings as part of each plan year report for the 2016 through 2018 term. Additionally, the order states that the Department "expect[s] the Program Administrators to examine different demand response opportunities and delivery models during the initial phases of these offerings in order to identify cost-effective programs and best practices to support the deployment of demand response programs at scale."

The Cape Light Compact ("Compact") is currently seeking the support of the EEAC for an expansion of its Demand Response Offering. The Compact's expanded efforts will increase its 2016-2018 Three-Year Plan budget by \$605,065. The total amount collected from residential ratepayers will decline, however, despite the Compact's expansion of its residential demand response activities. Total budget impacts are detailed in the tables below.

Table 1: Current & Proposed Demand Response Offering Budgets, 2016-2018

| Budget | 2016-2018 Plan | | | | Proposed in MTM | | | |
|-------------------|----------------|------------|------------|------------|-----------------|------------|------------|-------------|
| | 2016 | 2017 | 2018 | 2016-2018 | 2016 | 2017 | 2018 | 2016-2018 |
| DR Offering Total | \$ 185,897 | \$ 267,797 | \$ 349,697 | \$ 803,391 | \$ 186,561 | \$ 890,000 | \$ 840,000 | \$1,916,561 |
| C&I | \$ 18,590 | \$ 26,780 | \$ 34,970 | \$ 80,340 | \$ 17,907 | \$ 485,000 | \$ 485,000 | \$ 987,907 |
| Residential | \$ 167,307 | \$ 241,017 | \$ 314,727 | \$ 723,051 | \$ 168,654 | \$ 405,000 | \$ 355,000 | \$ 928,654 |

Table 2: Budget Impact of Proposal

| Dudget | Difference: Approved vs. Proposed | | | | |
|-------------------------------|-----------------------------------|-------------|-------------|--------------|--|
| Budget | 2016 | 2017 | 2018 | 2016-2018 | |
| Residential Behavior/Feedback | \$(153,239) | \$(172,667) | \$(182,198) | \$ (508,104) | |
| DR Offering Total | \$ 663 | \$ 622,203 | \$ 490,303 | \$1,113,169 | |
| C&I | \$ (683) | \$ 458,220 | \$ 450,030 | \$ 907,567 | |
| Residential | \$ 1,346 | \$ 163,983 | \$ 40,273 | \$ 205,602 | |
| Grand Total | \$(152,576) | \$ 449,536 | \$ 308,105 | \$ 605,065 | |
| Residential ratepayer impact | \$(151,893) | \$ (8,684) | \$(141,925) | \$ (302,502) | |
| C&I ratepayer impact | \$ (683) | \$ 458,220 | \$ 450,030 | \$ 907,567 | |

¹ See D.P.U. 15-160 through D.P.U. 15-169, Order at 142 (2016).

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² See D.P.U. 15-160 through D.P.U. 15-169, Order at 145.

Summary of EEAC Review and Analysis

As noted in the EEAC's October 26, 2015 resolution in support of the PA's 2016-2018 Three-Year Plan, Demand Reduction Demonstration Offerings in the 2016-2018 term are critical for identifying and developing cost-effective programs and best practices to support the deployment of demand reduction programs at scale for the 2019-2021 three-year energy efficiency investment plans.

The EEAC and its Consultants have examined the data and information presented by the Compact in support of increasing the budget of its Demand Response Offering. The requested additional program funding will provide the Compact with an opportunity to test technologies and delivery approaches in order to meet the EEAC's goals and the Department's expectations, which were set forth in the Department's 2016-2018 Three-Year Plan order. Information gathered by the Compact in the course of the demonstration will facilitate the development of scaled-up demand reduction programs in the 2019-2021 term.

The Compact's expanded Demand Response Offering builds on its current demand response activities, and is consistent with the work undertaken by the PAs through the Demand Reduction Working Group, and the EEAC through the Demand Reduction Subcommittee.

The EEAC applauds the Compact's intention to suspend enrollment in its Residential Behavior/Feedback initiative, which has not performed to expectations, and reallocate budget to this high-priority demand reduction initiative, while maintaining their high savings goals.

EEAC Review and Support

Having reviewed the Compact's proposed expanded Demand Response Offering set forth in the attached documents, and based on its analysis summarized above, **the EEAC resolves to support the Compact's budget request** subject to (a) review and timely approval by the Department, and (b) the following conditions:

- The Compact will make a reasonable and deliberate effort to timely implement successful Demand Response Offerings in the field and reasonably and prudently expend the requested budget during the 2016-2018 term consistent with its project descriptions and with the goal of testing and obtaining information likely to be necessary to inform the 2019-2021 Three-Year Plan.
- The Compact will work with the EEAC's Evaluation Consultant through the Evaluation Management Committee to evaluate its Demand Response Offering in a timely manner in order to provide useful data in sufficient time to help inform the development of the 2019-2021 Three-Year Plan.
- The Compact shall provide periodic reporting on the implementation and results of its
 Demand Response Offering to the EEAC, including specific updates on the actual costs,
 project design and timelines for each project. In addition to regular reporting on the
 demonstrations as part of the quarterly reports, the Compact shall report on the details of
 project design, costs, implementation progress, and evaluation results during EEAC
 Demand Reduction Subcommittee meetings.

2017 Mid-Term Modification Cape Light Compact D.P.U. 17-XX Attachment E March 28, 2017 Page 3 of 3

- The Compact will evaluate and share the results of its Demand Response Offering with the EEAC in a timely manner in order to inform the development of the 2019-2021 Three-Year Plan. In recognition of the April 2018 targeted deadline for a draft 2019-2021 Three-Year Plan, the Compact will implement and evaluate its Demand Response Offering to obtain necessary information as soon as possible to assess the viability, scalability, and cost-effectiveness of demand reduction programs for the 2019-2021 Three-Year Plan. This information will likely include, but not be limited to, whether the demonstration technology works as expected, customer acceptance, opt-out rates, costs, demand reduction, and the amount of energy savings, if any.
- In addition to regular reporting on the demonstrations as part of the quarterly reports, the Compact agrees to engage with the EEAC, the EEAC's Demand Reduction Subcommittee, and the EEAC's Consultants, including:
 - O Participating in the EEAC Demand Reduction Subcommittee meetings to present and discuss the detailed evaluation plan for the proposed demonstration offerings. The presentation will include timelines for obtaining and reporting results from the proposed demonstration offerings that will provide, in sufficient time, information necessary to inform the development of demand reduction programs/projects for inclusion in the 2019-2021 Three-Year Plan and inform adjustments to and implementation/ramping up of demonstrations in 2018.
 - o In the fall 2017 EEAC meeting on Peak Demand, report and discuss assessment of the completed 2017 demonstrations that includes qualitative and quantitative project outcomes compared to the projections, budgets, and schedules set forth at the spring 2017 EEAC Peak Demand meeting, as well as discussions of what the Compact specifically hoped to achieve and how successful the effort was, and any potential adjustments to and implementation/ramping up of demonstrations in 2018.
 - Develop, in consultation with the EEAC's Consultants, a final draft costeffectiveness framework in Q4 of 2017 and present and discuss in the final 2017 EEAC Demand Reduction Subcommittee meeting, with presentation at a full EEAC meeting in early 2018.

The EEAC directs that this Resolution be transmitted in full by DOER to the Department.

COMMONWEALTH OF MASSACHUSETTS

DEPARTMENT OF PUBLIC UTILITIES

Petition of the Cape Light Compact for approval) of a Mid-Term Modification of its 2016-2018) Three-Year Energy Efficiency Plan)

D.P.U. 17-XX

AFFIDAVIT OF MARGARET T. DOWNEY

Margaret T. Downey does hereby depose and say as follows:

I, Margaret T. Downey, certify that the pre-filed testimony and exhibits submitted on behalf of the Cape Light Compact in the above-captioned proceeding, which bear my name, were prepared by me or under my supervision and are true and accurate to the best of my knowledge and belief.

Signed under the pains and penalties of perjury.

Margare P. Downey

Administrator, Cape Light Compact

Dated: March 28, 2017

COMMONWEALTH OF MASSACHUSETTS

DEPARTMENT OF PUBLIC UTILITIES

| |) | |
|---|---|--------------|
| Petition of the Cape Light Compact for approval |) | |
| of a Mid-Term Modification of its 2016-2018 |) | D.P.U. 17-XX |
| Three-Year Energy Efficiency Plan |) | |
| |) | |

NOTICE OF APPEARANCE

Pursuant to 220 C.M.R. §1.02(7), the undersigned attorneys hereby appear for and on behalf of the Cape Light Compact in the above-captioned case.

Dated this 28th day of March, 2017.

Jeffrey M. Bernstein, Esq. (jbernstein@bck.com)

Jo Ann Bodemer, Esq. (jbodemer@bck.com)

BCK LAW, P.C.

271 Waverley Oaks Road, Suite 203

Waltham, MA 02452

(617) 244-9500 Phone

(802) 419-8283 Facsimile

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COMMONWEALTH OF MASSACHUSETTS

DEPARTMENT OF PUBLIC UTILITIES

| |) | |
|---|---|--------------|
| Petition of the Cape Light Compact for approval |) | |
| of a Mid-Term Modification of its 2016-2018 |) | D.P.U. 17-XX |
| Three-Year Energy Efficiency Plan |) | |
| |) | |

CERTIFICATE OF SERVICE

I hereby certify that I have this day served the foregoing document(s) upon: Secretary Mark D. Marini and Hearing Officer Jeffrey Leupold by email and hand delivery; D.P.U. 15-166 Service List and the EEAC Members and EEAC Consultants by email only.

Dated at Waltham, Massachusetts this 28th day of March, 2017.

Jo Ann Bodemer, Esq. (jbodemer@bck.com)

BCK LAW, P.C.

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