

## Energy Efficiency Program Activity by Town

Town Name: FALMOUTH  
 Program Period: 2020  
 Current Dates: 11/1/2020 - 11/30/2020  
 Cumulative Dates: 1/1/2020 - 11/30/2020

| Program Initiative   | Current Period     |                     |               | Cumulative Period   |                       |               |                       |                    |
|--|--------------------|---------------------|---------------|---------------------|-----------------------|---------------|-----------------------|--------------------|
|  | Annual kWh Savings | Actual Expenditures | Participants  | Annual kWh Savings  | Actual Expenditures   | Participants  | Budget                | Actual % of Budget |
| <b>A1a - Residential New Homes &amp; Renovations</b>                   | 4,551.66           | \$2,418.90          | 5             | 117,675.49          | \$46,395.10           | 34            | \$0.00                | 0.00%              |
| <b>A2a - Residential Coordinated Delivery</b>                          | 65,132.60          | \$163,090.51        | 67            | 800,985.80          | \$1,139,651.76        | 807           | \$1,550,268.36        | 73.51%             |
| <b>A2b - Residential Conservation Services (RCS)</b>                   | 0.00               | \$14,624.50         | 136           | 0.00                | \$135,648.83          | 694           | \$237,403.16          | 57.14%             |
| <b>A2c - Residential Retail</b>  | 415,664.46         | \$100,302.37        | 118           | 3,587,348.60        | \$709,788.94          | 810           | \$0.00                | 0.00%              |
| <b>A2d - Residential Behavior</b>                                      | 0.00               | \$0.00              | 0             | 0.00                | \$0.00                | 0             | \$0.00                | 0.00%              |
| <b>A3i - Residential HEAT Loan</b>                                     | 0.00               | \$48,913.01         | 45            | 0.00                | \$255,806.90          | 194           | \$0.00                | 0.00%              |
| <b>Res Subtotal</b>  | <b>485,348.72</b>  | <b>\$329,349.29</b> | <b>371.00</b> | <b>4,506,009.89</b> | <b>\$2,287,291.53</b> | <b>2,539</b>  | <b>\$1,787,671.52</b> |                    |
| <b>Res % of Total</b>  | <b>57.11%</b>      | <b>73.53%</b>       | <b>77.94%</b> | <b>67.09%</b>       | <b>73.26%</b>         | <b>86.33%</b> | <b>57.96%</b>         |                    |
| <b>B1a - Income Eligible Coordinated Delivery</b>                      | 35,054.44          | \$25,799.32         | 67            | 160,345.00          | \$197,830.98          | 253           | \$590,623.88          | 33.50%             |
| <b>IE Subtotal</b>   | <b>35,054.44</b>   | <b>\$25,799.32</b>  | <b>67.00</b>  | <b>160,345.00</b>   | <b>\$197,830.98</b>   | <b>253</b>    | <b>\$590,623.88</b>   |                    |
| <b>IE % of Total</b>   | <b>4.12%</b>       | <b>5.76%</b>        | <b>14.08%</b> | <b>2.39%</b>        | <b>6.34%</b>          | <b>8.60%</b>  | <b>19.15%</b>         |                    |
| <b>C1a - C&amp;I New Buildings &amp; Major Renovations</b>             | 0.00               | \$0.00              | 0             | 13,463.00           | \$6,128.00            | 1             | \$0.00                | 0.00%              |
| <b>C1a - C&amp;I New Buildings &amp; Major Renovations – Municipal</b> | 52,124.00          | \$19,976.00         | 1             | 52,124.00           | \$24,215.25           | 2             | \$0.00                | 0.00%              |
| <b>C2a - C&amp;I Existing Building Retrofit</b>                        | 156,638.25         | \$58,719.57         | 13            | 1,025,749.15        | \$414,515.49          | 52            | \$706,097.74          | 58.71%             |
| <b>C2a - C&amp;I Existing Building Retrofit - Municipal</b>            | 0.00               | \$0.00              | 0             | 73,696.06           | \$77,707.02           | 3             | \$0.00                | 0.00%              |
| <b>C2b - C&amp;I New &amp; Replacement Equipment</b>                   | 120,705.17         | \$14,049.33         | 24            | 885,377.83          | \$114,611.07          | 91            | \$0.00                | 0.00%              |
| <b>C&amp;I Subtotal</b>  | <b>329,467.42</b>  | <b>\$92,744.90</b>  | <b>38.00</b>  | <b>2,050,410.05</b> | <b>\$637,176.83</b>   | <b>149</b>    | <b>\$706,097.74</b>   |                    |
| <b>C&amp;I % of Total</b>  | <b>38.77%</b>      | <b>20.71%</b>       | <b>7.98%</b>  | <b>30.53%</b>       | <b>20.41%</b>         | <b>5.07%</b>  | <b>22.89%</b>         |                    |
| <b>Total</b>   | <b>849,870.57</b>  | <b>\$447,893.51</b> | <b>476</b>    | <b>6,716,764.94</b> | <b>\$3,122,299.34</b> | <b>2,941</b>  | <b>\$3,084,393.14</b> |                    |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month

\*\*All information presented is preliminary and subject to change.