

## Energy Efficiency Program Activity by Town

Town Name: EASTHAM  
 Program Period: 2016  
 Current Dates: 12/1/2016 - 12/31/2016  
 Cumulative Dates: 1/1/2016 - 12/31/2016

| Program Initiative                                | Current Period     |                     |               | Cumulative Period  |                     |               |                     |                               |
|---|--------------------|---------------------|---------------|--------------------|---------------------|---------------|---------------------|-------------------------------|
|   | Annual kWh Savings | Actual Expenditures | Participants  | Annual kWh Savings | Actual Expenditures | Participants  | Budget              | Cumulative Actual % of Budget |
| Residential New Construction                      | 4,618.84           | \$2,652.20          | 1             | 29,227.94          | \$13,357.12         | 4             | \$0.00              | 0.00%                         |
| Residential New Construction (Low-Income)         | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| Residential Multi-Family Retrofit                 | 0.00               | \$0.00              | 0             | 0.00               | \$575.00            | 1             | \$0.00              | 0.00%                         |
| Residential Home Energy Services - Measures       | 31,271.70          | \$41,810.76         | 39            | 450,863.10         | \$424,681.37        | 257           | \$271,644.18        | 156.34%                       |
| Residential Home Energy Services - RCS            | 0.00               | \$4,800.00          | 23            | 0.00               | \$51,525.00         | 187           | \$35,800.22         | 143.92%                       |
| Residential Behavior/Feedback Program             | 0.00               | \$0.00              | 0             | 1,304.10           | \$229.50            | 1             | \$0.00              | 0.00%                         |
| Residential Heating & Cooling Equipment           | 6,979.00           | \$4,013.00          | 10            | 58,628.80          | \$36,532.50         | 74            | \$0.00              | 0.00%                         |
| Residential Consumer Products                     | 4,661.00           | \$450.00            | 9             | 27,738.00          | \$3,150.00          | 75            | \$0.00              | 0.00%                         |
| Residential Lighting                              | 5,935.20           | \$584.04            | 3             | 164,870.20         | \$19,858.64         | 350           | \$0.00              | 0.00%                         |
| Residential HEAT Loan                             | 0.00               | \$70.00             | 2             | 0.00               | \$18,692.94         | 20            | \$0.00              | 0.00%                         |
| <b>Res Subtotal</b>                               | <b>53,465.74</b>   | <b>\$54,380.00</b>  | <b>87.00</b>  | <b>732,632.14</b>  | <b>\$568,602.07</b> | <b>969</b>    | <b>\$307,444.40</b> |                               |
| <b>Res % of Total</b>                             | <b>86.27%</b>      | <b>79.36%</b>       | <b>92.55%</b> | <b>76.65%</b>      | <b>76.21%</b>       | <b>95.19%</b> | <b>63.78%</b>       |                               |
| Low-Income Single Family Retrofit                 | 3,388.06           | \$10,202.43         | 3             | 36,501.82          | \$78,384.64         | 27            | \$58,171.07         | 134.75%                       |
| Low-Income Multi-Family Retrofit                  | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| <b>LI Subtotal</b>                                | <b>3,388.06</b>    | <b>\$10,202.43</b>  | <b>3.00</b>   | <b>36,501.82</b>   | <b>\$78,384.64</b>  | <b>27</b>     | <b>\$58,171.07</b>  |                               |
| <b>LI % of Total</b>                              | <b>5.47%</b>       | <b>14.89%</b>       | <b>3.19%</b>  | <b>3.82%</b>       | <b>10.51%</b>       | <b>2.65%</b>  | <b>12.07%</b>       |                               |
| C&I New Buildings & Major Renovations             | 0.00               | \$1,100.00          | 1             | 0.00               | \$6,572.50          | 2             | \$0.00              | 0.00%                         |
| C&I New Buildings & Major Renovations - Municipal | 0.00               | \$0.00              | 0             | 90,693.00          | \$81,305.42         | 2             | \$0.00              | 0.00%                         |
| C&I Initial Purchase & End of Useful Life         | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Existing Building Retrofit - LARGE            | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Existing Building Retrofit - MEDIUM           | 1,445.24           | \$2,364.97          | 1             | 1,445.24           | \$4,004.97          | 3             | \$73,111.69         | 5.48%                         |
| C&I Existing Building Retrofit - Municipal        | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Small Business                                | 0.00               | \$275.00            | 1             | 1,951.00           | \$1,310.25          | 3             | \$43,288.95         | 3.03%                         |
| C&I Multifamily Retrofit                          | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Multifamily - Municipal                       | 0.00               | \$0.00              | 0             | 0.00               | \$0.00              | 0             | \$0.00              | 0.00%                         |
| C&I Upstream Lighting                             | 3,675.40           | \$200.00            | 1             | 92,614.58          | \$5,910.00          | 12            | \$0.00              | 0.00%                         |
| <b>C&amp;I Subtotal</b>                           | <b>5,120.64</b>    | <b>\$3,939.97</b>   | <b>4.00</b>   | <b>186,703.82</b>  | <b>\$99,103.14</b>  | <b>22</b>     | <b>\$116,400.64</b> |                               |
| <b>C&amp;I % of Total</b>                         | <b>8.26%</b>       | <b>5.75%</b>        | <b>4.26%</b>  | <b>19.53%</b>      | <b>13.28%</b>       | <b>2.16%</b>  | <b>24.15%</b>       |                               |
| <b>Total</b>                                      | <b>61,974.44</b>   | <b>\$68,522.40</b>  | <b>94</b>     | <b>955,837.78</b>  | <b>\$746,089.85</b> | <b>1,018</b>  | <b>\$482,016.12</b> |                               |

\*Costs include those costs that has been recorded through this period and are not necessarily representative of all activity through this month  
 \*\*All information presented is preliminary and subject to change.