

Commercial and Industrial Programs

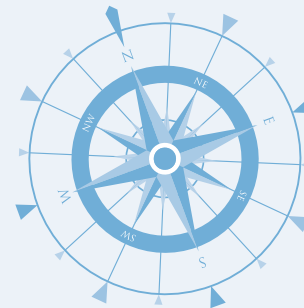
# CHART YOUR COURSE TO ENERGY SAVINGS



The Compact's mission is to serve its 200,000 customers through the delivery of proven energy efficiency programs, effective consumer advocacy, competitive electricity supply and green power options.

Cape Light Compact Offers a Variety of Programs & Services for:

- **Comprehensive review** of your existing building or unit
- **Recommendations** on new construction or retrofitting an existing building or unit
- **Specific incentives** and rebates for lighting and equipment
- **Options** for owners and tenants



## *Be One of the Businesses Saving Money on Energy*

By participating in Cape Light Compact's energy efficiency programs, you have the opportunity to choose your path to energy savings. The program designed for you is determined by the amount of electricity you use each year and the type of project you are planning to undertake.

[www.capelightcompact.org](http://www.capelightcompact.org) (800) 797-6699



*Working Together Toward A Smarter Energy Future*

Cape Light Compact  
OpenCape Building, P.O. BOX 427, Barnstable, MA 02630 (800) 797-6699  
[www.capelightcompact.org](http://www.capelightcompact.org)



# CHOOSE YOUR PATH TO FOLLOW

## A RETROFIT PROGRAM FOR EXISTING PROPERTIES

These comprehensive programs focus on existing properties looking to replace working equipment and systems.



### 1 SMALL Commercial & Industrial Programs

Existing Properties **using less than 100,000 kWh per year**

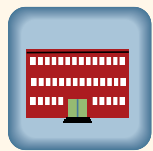
The Small C&I program provides free energy assessments that offer information on energy savings measures ranging from quick low-cost improvements, to longer term upgrades. The resulting energy action plan indicates costs and savings related to specific energy efficiency improvements. Ask us about our tenant and non-profit offerings.



### 2 MEDIUM Commercial & Industrial Programs

Existing Properties **using more than 100,000 kWh up to 1.5 million kWh per year**

The Medium C&I program provides comprehensive information, energy assessments and incentives in an effort to assist and encourage customers to retrofit their existing businesses with cost-effective energy efficient measures with a focus on industry segments.



### 3 LARGE Commercial & Industrial Programs

Existing Properties **using more than 1.5 million kWh per year** (for single or aggregated accounts)

The Large C&I Program provides the Compact's largest non-municipal customers with all of the tools needed to develop and achieve long-term energy efficiency goals. A Memorandum of Understanding is often used to formalize and track the multi-year commitments of both parties. This program also includes state and federal entities as well as chain/franchise businesses.



### 4 Municipal Retrofit Programs

Existing town and county properties

Unique through the Cape Light Compact, municipal customers who wish to implement any cost-effective energy efficiency measure can receive enhanced incentives up to 100% of the incremental cost of upgrades.



### 5 Multi-Family Programs

Existing Properties with 5 or more residential units

The Multi-Family program provides recommendations and incentives. Recommendations and incentives produced by comprehensive whole-property assessments help to motivate property owners and tenants to make their spaces more energy efficient. Measures may include weatherization, interior and exterior lighting, and water-saving products. Properties heated by electricity, propane, oil, or natural gas are eligible to participate in the program. For more information, please call 1-800-594-7277.

## B NEW CONSTRUCTION PROGRAM



### All New Properties or Major Renovations

The New Construction Program assists business customers who are building new facilities or conducting major renovations.

The program provides incentives including technical assistance to help identify energy saving measures that not only improve the energy performance, but also increase the value and comfort of your facility. For more information, please email [efficiency@capelightcompact.org](mailto:efficiency@capelightcompact.org).

## C INSTANT INCENTIVES & INSTALLATIONS BY YOUR OWN CONTRACTOR\*



### 1 Lighting

All commercial properties

- \* Prescriptive and custom applications for vendor installs.
- \* The Commercial Upstream Lighting program offers instant incentives at participating local distributors for high efficiency lamps and fixtures. For more information, please visit [www.masssave.com/upstream-lighting](http://www.masssave.com/upstream-lighting).



### 2 HVAC

All commercial properties

- \* Chiller applications for vendor installs
- \* Energy Management System applications for vendor installs
- \* The Commercial Upstream HVAC program allows participating distributors and manufacturers to offer instant incentives for higher efficiency HVAC and Heat Pump equipment. For more information, please visit [www.masssave.com/upstream-hvac](http://www.masssave.com/upstream-hvac).



### 3 Motors & Drives

\* Variable Speed Drive applications for vendor installs



### 4 Refrigeration & Commercial Kitchens

- \* Vending controls for vendor installs
- \* Electric Kitchen Equipment



Erv Morgan, Owner of Bayside Betsy's in Provincetown with TJ Turner from RISE Engineering (Cape Light Compact's Vendor).

## D CUSTOMIZED ENERGY EFFICIENCY



Custom applications are also available for anything that does not fit in the above categories. Contact us to discuss your project.

Still not sure which path to take?

Contact us to discuss your project:  
1-800-797-6699

OR VISIT OUR WEBSITE AT:  
[www.capelightcompact.org](http://www.capelightcompact.org)

\*Please be sure to get pre-approvals from Cape Light Compact before installation by your own contractor, with the exception of Upstream Lighting and Upstream HVAC which don't require pre-approval.

