



Addendum #2 to

CAPE LIGHT COMPACT  
REQUEST FOR QUALIFICATIONS (RFQ)  
FOR  
STREET LIGHT ENERGY MANAGEMENT  
SERVICES

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Under  
Massachusetts General Laws, Chapter 25A, Section 11I  
A Guaranteed Energy Savings Contract

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JULY 29, 2013

## Answers to potential Respondent Inquiries

**Question #2-1:** Does the LED fixtures conversion include "Decorative fixtures" or is it only "Cobra Heads"?

**Answer #2-1:** The fixture types for retrofit are primarily "Cobra Heads", however, as shown on Appendix 6.5 – Profile of Existing Street Light Facilities there are some "Floods" included.

**Question #2-2:** Can the fixture be changed Hot? If no, is there a mean of disconnect on every poles During

**Answer #2-2:** Yes, based on the experience with the Demonstration Project, the fixtures were changed "hot". The contractor performing this "hot" work under the Demonstration Project took all safety precautions into consideration, including but not limited to: personal protective equipment, insulated bucket truck, weather related interruptions and voltage & polarity testing at each fixture.

**Question #2-3:** Does the contractor need a certification or an approval to work on the poles?

**Answer #2-3:** The Participating Municipalities, through separate Purchase & Sales and License Agreements (please refer to a sample copy attached as Attachment 2-3) have the right and discretion to maintain and repair its street lighting equipment; to remove or replace said street lighting equipment; and to engage in any and all other acts necessary to the operation of its street lighting system. The License Agreements do require certain notifications and in some cases, such as new Attachments or relocations on any pole, the submittal of forms to the Licensor. The selected Contractor will be responsible to fully comply with provisions of these P&S and License Agreements.

**Question #2-4:** Can you please describe what you plan on showing off at the "facilities tours" for the LED streetlights procurement opportunity?

**Answer #2-4:** The optional tour of Facilities will provide potential respondents the opportunity to see in person the special terms and conditions associated with selected facility locations, including: roadway and intersection proximity to residences, measures taken during the demonstration project to respond to community feedback as well as comparison of different fixture specifications and types.

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### NOTICE

The Facility Tour scheduled for Monday, July 29, 2013 is cancelled due to lack of interest. The Facility Tour will be held on Tuesday, July 30, 2013 as planned.

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