

Cape Light Compact
Small C&I Direct Install RFP and Ancillary Energy Assessment Project Support
Services: Response to Inquiries Received Through 10/24/11

- Q1. Do vendors who wish to bid on ancillary services only need to be DCAM certified?**
- A1. DCAM certification is not required for vendors bidding on Ancillary Energy Assessment Project Support Services.
- Q2. No pricing template was provided for Ancillary services. Should vendors who wish to bid the ancillary services provide pricing in their own format?**
- A2. Yes, vendors bidding on the Ancillary Energy Assessment Project Support Services should propose pricing for these services.
- Q3. Are Ancillary Service bidders required to have the same insurances as the Direct Install bidders?**
- A3. Insurance requirements for Ancillary Energy Assessment Project Support Services vendors shall be determined based on the tasks identified in the contract. It is the Cape Light Compact's intent to ensure that the insurance coverage appropriately fits the tasks awarded to a contractor.
- Q4. In reviewing the RFP, it lists a 2012 goal of 2,744MWH. In 2011, your goal was 7,747MWH and in 2010, your goal was 4,623MWH. (I found those through the MA DPU website excel spreadsheets comparing programs and state goals.) The last report on line that I found was Q1 2011, and it reports that CLC achieved 8% of its 7,747MWH goal. Could your RFP contain the wrong MWH goal number? Or, will that goal be set by the commission to follow?**
- A4. The 2,744 MWh figure does not consider anticipated carry-over of a portion of the 2011 goal of 11,848 MWh for Small C&I and is also pending DPU approval of our 2012 Mid-Term Modification filing.
- Q5. If a vendor would like to offer specific services as part of the Ancillary Energy Assessment Project Support Services, will that be allowed?**
- A5. Yes, vendor proposals may be for specific, or a limited, scope of services.