

**Cape Light Compact
RFP for Support Services
Bidders Conference Question and Answer Session
County Commissioner's Office
October 18, 2007**

Q1: How did you draft this Request for Proposals (RFP)? How did you come to this current vision for this RFP?

A1: Since July 2001, the management contractor has managed all of the programs and vendors for the Cape Light Compact (Compact). The management contractors would oversee day-to-day operations of the vendors and their contracts (vendor management). In the current vision, the Cape Light Compact intends to bring these services under the in-house staff that work with the vendors and the programs on a daily basis. In this RFP, the Cape Light Compact is looking for a vendor that would provide data management and reporting (for annual reports, energy efficiency plans, and more).

Q2: How would the vendor be involved in the data? For example, who will be inputting the data? Do you envision that the data is relayed or shared with the staff in-house?

A2: The Cape Light Compact would have staff working as the Call Center that would be providing the data entry into the database provided by the support services vendor. The Compact envisions that the database would be live and shared between the support services vendor and the Compact. Additionally, Section 2.1.a provides a snapshot of the kinds of information that the Compact would like to have available in addition to the load data provided by the utility as well as some flexibility (ie. The ability to add the name of a facility manager for each account for the commercial and industrial sector).

Q3: What are you referring to when you ask for portability of the database?

A3: The Compact, regardless of a database vendor, owns the data that has been inputted into the database. The data should always be able to be transferred to the Compact for its purposes in a format compatible with the Compact's Microsoft Office and Adobe Professional software programs.

Q4: How does information currently inputted into the database?

A4: The data is currently entered in a variety of ways. Some things are manually inputted. Others are electronically uploaded from vendors as often as once a day to once a month, depending on the vendor. The Compact does not envision that this will change.

Q5: Who currently manipulates the data for the Compact for the Forward Capacity Market (FCM)?

A5: The Compact staff, with assistance from our current vendor, Synapse Energy Economics, prepares data submissions for FCM.

Q6: How often does the data come from the utility for load data?

A6: All of the data from the utility is sent quarterly to the Compact. From there, the Compact will forward onto the Support Services Contractor the upload of information with customer and load data.

Q7: If the vendor can provide a more competitive pricing schema over a couple of years rather than in one-year increments, as stated in the RFP, can the Proposer provide a different means of pricing?

A7: As long as the Proposer provides pricing in accordance with the RFP, it does not preclude the Proposer from providing alternative pricing that would be more advantageous to the Compact.