

**Residential Conservation Services/MassSAVE RFP
Bidder's Conference Questions
September 14, 2007**

If you have any further questions about the RFP, please email Margaret Downey at mags@cape.com.

Q: Is there a version of the RFP with all the attachments?

A: Yes. There was an issue on the website, and the correct version with attachments is on the Cape Light Compact website under Newsroom has replaced the other version.

Q: For the residential audits, does the customer pay a portion for the Advanced Diagnostics or is this covered by the Compact?

A: If the customer has called to have the infrared scan or other advanced diagnostics done without any thermal measures (ie. Insulation and air sealing), then there is a small customer co-pay. However, the vendor should be prepared to do diagnostics on the home after thermal measures are installed as a quality assurance measure.

Q: Who pays for the signs on vehicles?

A: The Cape Light Compact pays for the cost of magnetic signs on vehicles to ensure our identity in the homes.

Q: How are the audits generally divided among the Walk Through, Comprehensive, and Advanced Diagnostic Audits?

A: The vast majority of the audits are Comprehensive. Although there was once a request for Walk Through audits for those that wanted a quick audit, many of the residents opt for the Comprehensive audit because of the additional benefits of the program.